

VILLAGE SUPER MARKET INC  
Form 8-K  
October 07, 2011

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report            October 6, 2011

Village Super Market, Inc.  
(Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation)	0-2633 (Commission File Number)	22-1576170 (I.R.S. Employer Identification No.)
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733 Mountain Avenue Springfield, New Jersey (Address of principal executive offices)	07081 (Zip Code)
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(973) 467-2200  
Registrant's telephone number, including area code:

Not Applicable  
Former name or former address, if changed since last report

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting materials pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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VILLAGE SUPER MARKET, INC.  
REPORTS RESULTS FOR THE QUARTER AND YEAR ENDED  
July 30, 2011

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Springfield, New Jersey – October 6, 2011 – Village Super Market, Inc. (NSD-VLGEA) today reported its results of operations for the fourth quarter and year ended July 30, 2011.

Net income was \$8,764,000 in the fourth quarter of fiscal 2011 compared to \$8,897,000 in the fourth quarter of the prior year. The prior fiscal year contained 53 weeks, with the additional week included in the fourth quarter. Excluding the \$1,200,000 estimated positive impact of the 53rd week in the fourth quarter one year ago, net income increased 14%, primarily due to strong same store sales.

Sales were \$345,020,000 in the fourth quarter of fiscal 2011 compared to \$342,741,000 in the fourth quarter of the prior year. Excluding the 53rd week from the prior year, fiscal 2011 fourth quarter sales and same stores sales both increased 7.7%. Same store sales increased due to improved sales in the Washington and Marmora stores, which opened in prior fiscal years, higher sales in six stores due to store closings by competitors during fiscal 2011, a substantial increase in transaction counts, and a modest increase in transaction size due to inflation. Sales continue to be impacted by changing consumer behavior due to economic weakness and high unemployment, which has resulted in increased sale item penetration and trading down. Village expects same store sales in fiscal 2012 to increase from 3.0% to 5.0% with larger increases in the first half of the year. The impacts of the competitive store closings that occurred in fiscal 2011 and inflation are expected to moderate in the second half of fiscal 2012.

Net income in fiscal 2011 was \$20,982,000, a decrease of 17% from the prior year. Net income decreased primarily due to a \$4,200,000 (net of tax) charge for a withdrawal liability from a multi-employer pension plan in fiscal 2011 and the prior year including the \$1,200,000 estimated positive impact of the 53rd week. Excluding these two items, net income increased 4%. Sales in fiscal 2011 were \$1,298,928,000, an increase of 2.9% from the prior year. Excluding the 53rd week from the prior year, fiscal 2011 sales increased 4.7% due to the opening of the Washington, NJ replacement store on February 21, 2010 and a same store sales increase, excluding the 53rd week in the prior year, of 4.0%. Same store sales increased due to improved sales in the Marmora store, higher sales in five stores due to store closings by competitors during fiscal 2011, and a substantial increase in transaction counts.

On July 7, 2011, Village acquired the store fixtures, leases and pharmacy lists of store locations in Silver Spring, Maryland and Timonium, Maryland for \$6,595,000. Village began operating pharmacies at these locations on July 7, 2011. These stores opened as ShopRites on July 28, 2011 after minor remodeling.

Village Super Market operates a chain of 28 supermarkets under the Shop Rite name in New Jersey, Maryland and eastern Pennsylvania.

All statements, other than statements of historical fact, included in this Press Release are or may be considered forward-looking statements within the meaning of federal securities law. The Company cautions the reader that there is no assurance that actual results or business conditions will not differ materially from future results, whether expressed, suggested or implied by such forward-looking statements. The Company undertakes no obligation to update forward-looking statements to reflect developments or information obtained after the date hereof. The following are among the principal factors that could cause actual results to differ from the forward-looking statements: local economic conditions; competitive pressures from the Company's operating environment; the ability of the Company to maintain and improve its sales and margins; the ability to attract and retain qualified associates; the availability of new store locations; the availability of capital; the liquidity of the Company; the success of operating initiatives; consumer spending patterns; the impact of higher energy prices; increased cost of goods sold, including increased costs from the Company's principal supplier, Wakefern; the results of litigation; the results of tax examinations; the results of union contract negotiations; competitive store openings and closings; the rate of return on pension assets; the success of establishing ShopRite's presence in the Maryland market; and other factors detailed herein and in the Company's filings with the SEC.

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VILLAGE SUPER MARKET, INC.  
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS  
(In Thousands Except Per Share Amounts)

	13 Wks. Ended July 30, 2011	14 Wks. Ended July 31, 2010	52 Wks. Ended July 30, 2011	53 Wks. Ended July 31, 2010
Sales	\$ 345,020	\$ 342,741	\$ 1,298,928	\$ 1,261,825
Cost of sales	250,847	248,953	948,769	918,900
Gross profit	94,173	93,788	350,159	342,925
Operating and administrative expense	73,642	73,466	293,222	280,767
Depreciation and amortization	4,857	4,505	18,621	16,900
Operating income	15,674	15,817	38,316	45,258
Interest expense	(1,072 )	(906 )	(4,280 )	(3,660 )
Interest income	613	528	2,207	2,020
Income before income taxes	15,215	15,439	36,243	43,618
Income taxes	6,451	6,542	15,261	18,237
Net income	\$ 8,764	\$ 8,897	\$ 20,982	\$ 25,381
Net income per share:				
Class A common stock:				
Basic	\$ 0.77	\$ 0.80	\$ 1.86	\$ 2.28
Diluted	\$ 0.64	\$ 0.66	\$ 1.54	\$ 1.88
Class B common stock:				
Basic	\$ 0.50	\$ 0.52	\$ 1.21	\$ 1.48
Diluted	\$ 0.49	\$ 0.51	\$ 1.21	\$ 1.47
Gross profit as a % of sales	27.3	%	27.4	%
	27.0	%	27.2	%
Operating and administrative expense as a % of sales	21.3	%	21.4	%
	22.6	%	22.3	%

