

CLECO CORP  
Form 10-Q  
July 30, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-15759

CLECO CORPORATION

(Exact name of registrant as specified in its charter)

Louisiana

(State or other jurisdiction of incorporation or organization)

72-1445282

(I.R.S. Employer Identification No.)

2030 Donahue Ferry Road, Pineville, Louisiana

71360-5226

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (318) 484-7400

Commission file number 1-05663

CLECO POWER LLC

(Exact name of registrant as specified in its charter)

Louisiana

(State or other jurisdiction of incorporation or organization)

72-0244480

(I.R.S. Employer Identification No.)

2030 Donahue Ferry Road, Pineville, Louisiana

71360-5226

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (318) 484-7400

Indicate by check mark whether the Registrants: (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports) and (2) have been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrants have submitted electronically and posted on their corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

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(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrants were required to submit and post such files). Yes  No

Indicate by check mark whether Cleco Corporation is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether Cleco Power LLC is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act) Yes  No

Number of shares outstanding of each of Cleco Corporation’s classes of Common Stock, as of the latest practicable date.

| Registrant        | Description of Class           | Shares Outstanding at July 23, 2014 |
|-------------------|--------------------------------|-------------------------------------|
| Cleco Corporation | Common Stock, \$1.00 Par Value | 60,375,032                          |

Cleco Power LLC, a wholly owned subsidiary of Cleco Corporation, meets the conditions set forth in General Instructions H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.

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This Combined Quarterly Report on Form 10-Q is separately filed by Cleco Corporation and Cleco Power. Information in this filing relating to Cleco Power is filed by Cleco Corporation and separately by Cleco Power on its own behalf. Cleco Power makes no representation as to information relating to Cleco Corporation (except as it may relate to Cleco Power) or any other affiliate or subsidiary of Cleco Corporation.

This report should be read in its entirety as it pertains to each respective Registrant. The Notes to the Unaudited Condensed Consolidated Financial Statements are combined.

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## GLOSSARY OF TERMS

References in this filing to “Cleco”, including all items in Parts I and II, mean Cleco Corporation and its subsidiaries, including Cleco Power, and references to “Cleco Power” mean Cleco Power LLC and its subsidiaries, unless the context clearly indicates otherwise. Additional abbreviations or acronyms used in this filing, including all items in Parts I and II, are defined below.

| ABBREVIATION OR ACRONYM          | DEFINITION   |
|----------------------------------|--|
| 401(k) Plan                      | Cleco Power 401(k) Savings and Investment Plan   |
| ABR                              | Alternate Base Rate which is the greater of the prime rate, the federal funds effective rate plus 0.50%, or the LIBOR plus 1.0%  |
| Acadia                           | Acadia Power Partners, LLC, a wholly owned subsidiary of Acadia Power Holdings LLC, a wholly owned subsidiary of Midstream   |
| Acadia Unit 1                    | Cleco Power’s 580-MW, combined cycle, natural gas-fired power plant located at the Acadia Power Station in Eunice, Louisiana   |
| Acadia Unit 2                    | Entergy Louisiana’s 580-MW, combined cycle, natural gas-fired power plant located at the Acadia Power Station in Eunice, Louisiana   |
| AFUDC                            | Allowance for Funds Used During Construction   |
| Amended Lignite Mining Agreement | Amended and restated lignite mining agreement effective December 29, 2009  |
| AMI                              | Advanced Metering Infrastructure   |
| ARRA                             | American Recovery and Reinvestment Act of 2009, an economic stimulus package passed by Congress in February 2009   |
| Attala                           | Attala Transmission LLC, a wholly owned subsidiary of Cleco Corporation  |
| CERCLA                           | The Comprehensive Environmental Response, Compensation, and Liability Act of 1980  |
| Cleco Katrina/Rita               | Cleco Katrina/Rita Hurricane Recovery Funding LLC, a wholly owned subsidiary of Cleco Power  |
| Coughlin                         | Coughlin Power Station, a 775-MW combined-cycle, natural gas-fired power plant located in St. Landry, Louisiana  |
| DHLC                             | Dolet Hills Lignite Company, LLC, a wholly owned subsidiary of SWEPCO  |
| Diversified Lands                | Diversified Lands LLC, a wholly owned subsidiary of Cleco Corporation  |
| Dodd-Frank Act                   | The Dodd-Frank Wall Street Reform and Consumer Protection Act, signed into law on July 21, 2010  |
| Dolet Hills                      | A 650-MW lignite/natural gas generating unit at Cleco Power’s plant site in Mansfield, Louisiana. Cleco Power has a 50% ownership interest in the capacity of Dolet Hills. |
| Entergy Gulf States              | Entergy Gulf States Louisiana, L.L.C.  |
| Entergy Louisiana                | Entergy Louisiana, LLC   |
| Entergy Mississippi              | Entergy Mississippi, Inc.  |
| EPA                              | United States Environmental Protection Agency  |
| ESPP                             | Cleco Corporation Employee Stock Purchase Plan   |
| Evangeline                       | Cleco Evangeline LLC, a wholly owned subsidiary of Midstream   |
| FAC                              | Fuel Adjustment Clause   |
| FASB                             | Financial Accounting Standards Board   |
| FERC                             | Federal Energy Regulatory Commission   |
| FTRs                             | Financial Transmission Rights  |
| FRP                              | Formula Rate Plan  |
| GAAP                             | Generally Accepted Accounting Principles in the United States  |
| GO Zone                          | Gulf Opportunity Zone Act of 2005 (Public Law 109-135)   |

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|                           |   |
|---------------------------|---|
| Interconnection Agreement | One of two Interconnection and Real Estate Agreements, one between Attala and Entergy Mississippi, and the other between Perryville and Entergy Louisiana |
| IRS                       | Internal Revenue Service  |
| kWh                       | Kilowatt-hour(s) as applicable  |
| LIBOR                     | London Inter-Bank Offer Rate  |
| LMP                       | Locational Marginal Price   |
| LPSC                      | Louisiana Public Service Commission   |
| LTICP                     | Cleco Corporation Long-Term Incentive Compensation Plan   |
| Madison Unit 3            | A 600-MW solid-fuel generating unit at Cleco Power's plant site in Boyce, Louisiana   |
| MATS                      | Mercury and Air Toxics Standards  |
| Midstream                 | Cleco Midstream Resources LLC, a wholly owned subsidiary of Cleco Corporation   |
| MISO                      | Midcontinent Independent System Operator, Inc.  |
| Moody's                   | Moody's Investors Service, a credit rating agency   |
| MW                        | Megawatt(s) as applicable   |
| MWh                       | Megawatt-hour(s) as applicable  |
| NMTC                      | New Markets Tax Credit  |
| NMTC Fund                 | USB NMTC Fund 2008-1 LLC was formed to invest in projects qualifying for New Markets Tax Credits and Solar Projects                                       |
| Not Meaningful            | A percentage comparison of these items is not statistically meaningful because the percentage difference is greater than 1,000%                           |
| O&M                       | Operations and Maintenance  |
| OCI                       | Other Comprehensive Income  |
| Oxbow                     | Oxbow Lignite Company, LLC, 50% owned by Cleco Power and 50% owned by SWEPCO  |
| Perryville                | Perryville Energy Partners, L.L.C., a wholly owned subsidiary of Cleco Corporation  |

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| ABBREVIATION OR ACRONYM  | DEFINITION  |
|--------------------------|---|
| Power Purchase Agreement | Power Purchase Agreement, dated as of January 28, 2004, between Perryville and Entergy Services, Inc., as agent for Entergy Louisiana and Entergy Gulf States             |
| Registrant(s)            | Cleco Corporation and Cleco Power   |
| RFP                      | Request for Proposal  |
| Rodemacher Unit 2        | A 523-MW coal/natural gas generating unit at Cleco Power's plant site in Boyce, Louisiana. Cleco Power has a 30% ownership interest in the capacity of Rodemacher Unit 2. |
| Sale Agreement           | Purchase and Sale Agreement, dated as of January 28, 2004, between Perryville and Entergy Louisiana   |
| S&P                      | Standard & Poor's Ratings Services, a credit rating agency  |
| SEC                      | Securities and Exchange Commission  |
| SERP                     | Cleco Corporation Supplemental Executive Retirement Plan  |
| Support Group            | Cleco Support Group LLC, a wholly owned subsidiary of Cleco Corporation   |
| SWEPCO                   | Southwestern Electric Power Company, a wholly owned subsidiary of American Electric Power Company, Inc.   |
| VaR                      | Value-at-Risk   |

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### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Combined Quarterly Report on Form 10-Q includes “forward-looking statements” about future events, circumstances, and results. All statements other than statements of historical fact included in this Combined Quarterly Report are forward-looking statements, including, without limitation, future capital expenditures; projections, including with respect to base revenue; business strategies; goals, beliefs, plans, and objectives; competitive strengths; market developments; development and operation of facilities; growth in sales volume; meeting capacity requirements; expansion of service to existing customers and service to new customers; future environmental regulations and remediation liabilities; electric customer credits; and the anticipated outcome of various regulatory and legal proceedings. Although the Registrants believe that the expectations reflected in such forward-looking statements are reasonable, such forward-looking statements are based on numerous assumptions (some of which may prove to be incorrect) and are subject to risks and uncertainties that could cause the actual results to differ materially from the Registrants’ expectations. In addition to any assumptions and other factors referred to specifically in connection with these forward-looking statements, the following list identifies some of the factors that could cause the Registrants’ actual results to differ materially from those contemplated in any of the Registrants’ forward-looking statements:

- factors affecting utility operations, such as unusual weather conditions or other natural phenomena; catastrophic weather-related damage (such as hurricanes and other storms or severe drought conditions); unscheduled generation outages; unanticipated maintenance or repairs; unanticipated changes to fuel costs, fuel supply costs or availability constraints due to higher demand, shortages, transportation problems, or other developments; fuel mix of Cleco’s generation facilities; decreased customer load; environmental incidents and compliance costs; and power transmission system constraints,
  - Cleco Corporation’s holding company structure and its dependence on the earnings, dividends, or distributions from its subsidiaries to meet its debt obligations and pay dividends on its common stock,
  - Cleco Power’s ability to maintain its right to sell wholesale generation at market-based rates within its control area,
  - Cleco Power’s dependence on energy from sources other than its facilities and future sources of such additional energy,
  - nonperformance by and creditworthiness of the guarantor counterparty of the NMTC Fund,
  - regulatory factors such as changes in rate-setting practices or policies, the unpredictability in political actions of governmental regulatory bodies, adverse regulatory ratemaking actions, recovery of investments made under traditional regulation, recovery of storm restoration costs, the frequency and timing of rate increases or decreases, the impact that rate cases or requests for extensions of an FRP may have on wholesale decisions of Cleco Power, the results of periodic North American Electric Reliability Corporation
- and LPSC audits, participation in MISO and the related operating challenges and uncertainties, including increased wholesale competition relative to more suppliers, and the compliance with the Electric Reliability Organization reliability standards for bulk power systems by Cleco Power,
- reliance on third parties for determination of Cleco Power’s commitments and obligations to markets for generation resources and reliance on third party transmission services,
  - financial or regulatory accounting principles or policies imposed by FASB, the SEC, FERC, the LPSC, or similar entities with regulatory or accounting oversight,
  - economic conditions, including the ability of customers to continue paying utility bills, related growth and/or
  - down-sizing of businesses in Cleco’s service area, monetary fluctuations, changes in commodity prices, and inflation rates,
  - the current global and U.S. economic environment,
  - credit ratings of Cleco Corporation and Cleco Power,
  - ability to remain in compliance with debt covenants,

changing market conditions and a variety of other factors associated with physical energy, financial transactions, and energy service activities, including, but not limited to, price, basis, credit, liquidity, volatility, capacity, transmission, interest rates, and warranty risks,  
the availability and use of alternative sources of energy and technologies, such as wind, solar, and distributed generation,  
the imposition of energy efficiency requirements or increased conservation efforts of customers,  
reliability of Cleco Power's generating facilities,  
acts of terrorism, cyber attacks, data security breaches or other attempts to disrupt Cleco's business or the business of third parties, or other man-made disasters,  
availability or cost of capital resulting from changes in Cleco's business or financial condition, interest rates, or market perceptions of the electric utility industry and energy-related industries,  
changes in federal, state, or local laws (including tax laws), changes in tax rates, disallowances of uncertain tax positions, or changes in other regulating policies that may result in a change to tax benefits or expenses,  
employee work force factors, including work stoppages and changes in key executives,  
legal, environmental, and regulatory delays and other obstacles associated with mergers, acquisitions, reorganizations, investments in joint ventures, or other capital projects, including the MATS project,  
costs and other effects of legal and administrative proceedings, settlements, investigations, claims, and other matters,  
the impact of current or future environmental laws and regulations, including those related to greenhouse gases



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and energy efficiency that could limit or terminate the operation of certain generating units, increase costs, or reduce customer demand for electricity,

- the ability of Cleco Power to recover from its customers the costs of compliance with environmental laws and regulations, including capital expenditures associated with MATS, and
- the ability of Dolet Hills lignite reserve to provide sufficient fuel to the Dolet Hills Power Station until at least 2036. For more discussion of these factors and other factors that could cause actual results to differ materially from those

contemplated in the Registrants' forward-looking statements, please read "Risk Factors" in this report and in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013. All subsequent written and oral forward-looking statements attributable to the Registrants or persons acting on their behalf are expressly qualified in their entirety by the factors identified above. The Registrants undertake no obligation to update any forward-looking statements, whether as a result of changes in actual results, changes in assumptions, or other factors affecting such statements.

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PART I — FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Cleco Corporation

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with Cleco Corporation's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)                                      | FOR THE THREE<br>MONTHS ENDED JUNE<br>30, |            |
|--|---|------------|
|  | 2014                                      | 2013       |
| Operating revenue  |   |            |
| Electric operations  | \$316,997                                 | \$252,765  |
| Other operations   | 14,568                                    | 11,531     |
| Gross operating revenue  | 331,565                                   | 264,296    |
| Electric customer credits  | (22,495 )                                 | (402 )     |
| Operating revenue, net   | 309,070                                   | 263,894    |
| Operating expenses   |   |            |
| Fuel used for electric generation  | 56,696                                    | 72,611     |
| Power purchased for utility customers  | 81,393                                    | 13,940     |
| Other operations   | 29,092                                    | 31,442     |
| Maintenance  | 26,245                                    | 26,310     |
| Depreciation   | 37,570                                    | 34,740     |
| Taxes other than income taxes  | 11,567                                    | 10,285     |
| Gain on sale of assets   | (214 )                                    | (188 )     |
| Total operating expenses   | 242,349                                   | 189,140    |
| Operating income   | 66,721                                    | 74,754     |
| Interest income  | 350                                       | 257        |
| Allowance for other funds used during construction                                   | 2,029                                     | 413        |
| Other income   | 2,495                                     | 8,165      |
| Other expense  | (369 )                                    | (1,247 )   |
| Interest charges   |   |            |
| Interest charges, including amortization of debt expense, premium, and discount, net | 20,635                                    | 21,017     |
| Allowance for borrowed funds used during construction                                | (570 )                                    | (129 )     |
| Total interest charges   | 20,065                                    | 20,888     |
| Income before income taxes   | 51,161                                    | 61,454     |
| Federal and state income tax expense   | 14,528                                    | 19,422     |
| Net income applicable to common stock  | \$36,633                                  | \$42,032   |
| Average number of basic common shares outstanding                                    | 60,359,949                                | 60,445,617 |
| Average number of diluted common shares outstanding                                  | 60,626,135                                | 60,713,374 |
| Basic earnings per share   |   |            |
| Net income applicable to common stock  | \$0.61                                    | \$0.70     |
| Diluted earnings per share   |   |            |
| Net income applicable to common stock  | \$0.60                                    | \$0.69     |
| Dividends declared per share of common stock   | \$0.4000                                  | \$0.3625   |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

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Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE<br>MONTHS ENDED JUNE<br>30, |          |
|---|---|----------|
|   | 2014                                      | 2013     |
| Net income  | \$36,633                                  | \$42,032 |
| Other comprehensive income, net of tax:   |   |          |
| Amortization of postretirement benefits (net of tax expense of \$274 in 2014 and \$366 in 2013) | 438                                       | 586      |
| Net gain on cash flow hedges (net of tax expense of \$33 in 2014 and \$23 in 2013)              | 53  | 36       |
| Total other comprehensive income, net of tax  | 491                                       | 622      |
| Comprehensive income, net of tax  | \$37,124                                  | \$42,654 |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

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## CLECO CORPORATION

## Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)                                      | FOR THE SIX MONTHS<br>ENDED JUNE 30, |            |
|--|--------------------------------------|------------|
|  | 2014                                 | 2013       |
| Operating revenue  |                                      |            |
| Electric operations  | \$586,756                            | \$482,191  |
| Other operations   | 29,381                               | 23,074     |
| Gross operating revenue  | 616,137                              | 505,265    |
| Electric customer credits  | (22,681)                             | (424)      |
| Operating revenue, net   | 593,456                              | 504,841    |
| Operating expenses   |                                      |            |
| Fuel used for electric generation  | 115,743                              | 157,976    |
| Power purchased for utility customers  | 134,117                              | 18,796     |
| Other operations   | 56,081                               | 58,363     |
| Maintenance  | 58,615                               | 43,944     |
| Depreciation   | 79,311                               | 68,773     |
| Taxes other than income taxes  | 25,674                               | 22,919     |
| (Gain) loss on sale of assets  | (145)                                | 846        |
| Total operating expenses   | 469,396                              | 371,617    |
| Operating income   | 124,060                              | 133,224    |
| Interest income  | 952                                  | 457        |
| Allowance for other funds used during construction                                   | 3,660                                | 1,577      |
| Other income   | 3,466                                | 10,438     |
| Other expense  | (1,041)                              | (1,683)    |
| Interest charges   |                                      |            |
| Interest charges, including amortization of debt expense, premium, and discount, net | 41,393                               | 42,848     |
| Allowance for borrowed funds used during construction                                | (1,059)                              | (504)      |
| Total interest charges   | 40,334                               | 42,344     |
| Income before income taxes   | 90,763                               | 101,669    |
| Federal and state income tax expense   | 28,206                               | 32,503     |
| Net income applicable to common stock  | \$62,557                             | \$69,166   |
| <br>   |                                      |            |
| Average number of basic common shares outstanding                                    | 60,424,591                           | 60,419,588 |
| Average number of diluted common shares outstanding                                  | 60,678,026                           | 60,670,112 |
| Basic earnings per share   |                                      |            |
| Net income applicable to common stock  | \$1.04                               | \$1.15     |
| Diluted earnings per share   |                                      |            |
| Net income applicable to common stock  | \$1.03                               | \$1.14     |
| Dividends declared per share of common stock   | \$0.7625                             | \$0.7000   |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

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Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)   | FOR THE SIX MONTHS<br>ENDED JUNE 30, |          |
|---|--------------------------------------|----------|
|   | 2014                                 | 2013     |
| Net income  | \$62,557                             | \$69,166 |
| Other comprehensive income, net of tax:   |                                      |          |
| Amortization of postretirement benefits (net of tax expense of \$802 in 2014 and \$702 in 2013) | 1,282                                | 1,122    |
| Net gain on cash flow hedges (net of tax expense of \$66 in 2014 and \$859 in 2013)             | 106                                  | 1,373    |
| Total other comprehensive income, net of tax  | 1,388                                | 2,495    |
| Comprehensive income, net of tax  | \$63,945                             | \$71,661 |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

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## CLECO CORPORATION

## Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)  | AT JUNE<br>30, 2014 | AT DEC.<br>31, 2013 |
|--|---------------------|---------------------|
| Assets   |                     |                     |
| Current assets   |                     |                     |
| Cash and cash equivalents  | \$23,237            | \$28,656            |
| Restricted cash and cash equivalents   | 8,516               | 8,986               |
| Customer accounts receivable (less allowance for doubtful accounts of \$768 in 2014 and \$849 in 2013) | 64,716              | 50,567              |
| Other accounts receivable  | 47,191              | 46,981              |
| Unbilled revenue   | 47,361              | 31,166              |
| Fuel inventory, at average cost  | 64,384              | 60,913              |
| Material and supplies inventory, at average cost   | 66,125              | 62,811              |
| Energy risk management assets  | 47,554              | 9,020               |
| Accumulated deferred federal and state income taxes, net   | 48,762              | 94,179              |
| Accumulated deferred fuel  | 35,447              | —                   |
| Cash surrender value of company-/trust-owned life insurance policies                                   | 69,365              | 64,720              |
| Prepayments  | 8,361               | 9,204               |
| Regulatory assets  | 13,532              | 5,975               |
| Other current assets   | 22                  | 404                 |
| Total current assets   | 544,573             | 473,582             |
| Property, plant, and equipment   |                     |                     |
| Property, plant, and equipment   | 4,422,729           | 4,326,522           |
| Accumulated depreciation   | (1,395,839 )        | (1,351,223 )        |
| Net property, plant, and equipment   | 3,026,890           | 2,975,299           |
| Construction work in progress  | 112,634             | 107,841             |
| Total property, plant, and equipment, net  | 3,139,524           | 3,083,140           |
| Equity investment in investees   | 14,540              | 14,540              |
| Prepayments  | 4,528               | 4,510               |
| Restricted cash and cash equivalents   | 15,061              | 5,033               |
| Restricted investments   | —                   | 12,829              |
| Regulatory assets - deferred taxes, net  | 232,673             | 229,173             |
| Regulatory assets  | 238,511             | 249,677             |
| Net investment in direct financing lease   | 13,511              | 13,523              |
| Intangible asset   | 98,433              | 106,007             |
| Other deferred charges   | 17,265              | 23,248              |
| Total assets   | \$4,318,619         | \$4,215,262         |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

(Continued on next page)

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## CLECO CORPORATION

## Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)   | AT JUNE<br>30, 2014 | AT DEC.<br>31, 2013 |
|---|---------------------|---------------------|
| Liabilities and shareholders' equity  |                     |                     |
| Liabilities   |                     |                     |
| Current liabilities   |                     |                     |
| Long-term debt due within one year  | \$17,724            | \$17,182            |
| Accounts payable  | 169,066             | 110,544             |
| Customer deposits   | 51,745              | 48,456              |
| Provision for rate refund   | 26,215              | 3,533               |
| Taxes payable   | 24,244              | 18,680              |
| Interest accrued  | 15,711              | 12,188              |
| Accumulated deferred fuel   | —                   | 3,869               |
| Energy risk management liabilities  | 4,582               | 382                 |
| Deferred compensation   | 11,314              | 11,081              |
| Uncertain tax positions   | 686                 | 4,610               |
| Other current liabilities   | 13,700              | 12,948              |
| Total current liabilities   | 334,987             | 243,473             |
| Long-term liabilities and deferred credits  |                     |                     |
| Accumulated deferred federal and state income taxes, net  | 853,063             | 869,150             |
| Accumulated deferred investment tax credits   | 4,657               | 5,144               |
| Postretirement benefit obligations  | 105,820             | 103,483             |
| Restricted storm reserve  | 14,365              | 17,646              |
| Tax credit fund investment, net   | 22,515              | 41,840              |
| Contingent sale obligations   | 180                 | 900                 |
| Other deferred credits  | 20,316              | 31,929              |
| Total long-term liabilities and deferred credits  | 1,020,916           | 1,070,092           |
| Long-term debt, net   | 1,371,465           | 1,315,500           |
| Total liabilities   | 2,727,368           | 2,629,065           |
| Commitments and Contingencies (Note 11)   |                     |                     |
| Shareholders' equity  |                     |                     |
| Common shareholders' equity   |                     |                     |
| Common stock, \$1 par value, authorized 100,000,000 shares, issued 61,051,286 and 61,047,006 shares and outstanding 60,361,194 and 60,454,520 shares at June 30, 2014 and December 31, 2013, respectively | 61,051              | 61,047              |
| Premium on common stock   | 417,295             | 422,624             |
| Retained earnings   | 1,165,125           | 1,149,003           |
| Treasury stock, at cost, 690,092 and 592,486 shares at June 30, 2014 and December 31, 2013, respectively  | (27,732 )           | (20,601 )           |
| Accumulated other comprehensive loss  | (24,488 )           | (25,876 )           |
| Total shareholders' equity  | 1,591,251           | 1,586,197           |
| Total liabilities and shareholders' equity  | \$4,318,619         | \$4,215,262         |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.





CLECO CORPORATION  
CLECO POWER

2014 2ND QUARTER FORM 10-Q

CLECO CORPORATION

## Condensed Consolidated Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE SIX MONTHS<br>ENDED JUNE 30, |           |
|---|--------------------------------------|-----------|
|   | 2014                                 | 2013      |
| Operating activities  |                                      |           |
| Net income  | \$62,557                             | \$69,166  |
| Adjustments to reconcile net income to net cash provided by operating activities:               |                                      |           |
| Depreciation and amortization   | 85,264                               | 72,675    |
| Unearned compensation expense   | 3,569                                | 3,055     |
| Allowance for other funds used during construction  | (3,660)                              | (1,577)   |
| Net deferred income taxes   | 23,685                               | 26,638    |
| Deferred fuel costs   | (25,971)                             | (478)     |
| Cash surrender value of company-/trust-owned life insurance                                     | (3,011)                              | (2,280)   |
| Changes in assets and liabilities:  |                                      |           |
| Accounts receivable   | (17,232)                             | (9,475)   |
| Unbilled revenue  | (16,195)                             | (7,350)   |
| Fuel, materials and supplies inventory  | (6,785)                              | (9,793)   |
| Accounts payable  | 19,909                               | (21,026)  |
| Customer deposits   | 8,017                                | 6,316     |
| Postretirement benefit obligations  | 4,486                                | (31,020)  |
| Regulatory assets and liabilities, net  | (4,491)                              | (11,842)  |
| Other deferred accounts   | (14,815)                             | (10,189)  |
| Taxes accrued   | 1,777                                | 64,389    |
| Interest accrued  | 3,522                                | (842)     |
| Other operating   | 4,526                                | (1,005)   |
| Net cash provided by operating activities   | 125,152                              | 135,362   |
| Investing activities  |                                      |           |
| Additions to property, plant, and equipment   | (113,175)                            | (85,369)  |
| Allowance for other funds used during construction  | 3,660                                | 1,577     |
| Property, plant, and equipment grants   | —                                    | 729       |
| Return of investment in company-owned life insurance  | 1,303                                | —         |
| Return of equity investment in tax credit fund  | 1,062                                | 9         |
| Contributions to tax credit fund  | (22,364)                             | (24,162)  |
| Transfer of cash (to) from restricted accounts  | (9,557)                              | 1,730     |
| Purchase of restricted investments  | —                                    | (4,334)   |
| Sale of restricted investments  | 11,138                               | —         |
| Maturity of restricted investments  | 1,458                                | 2,559     |
| Other investing   | (1,221)                              | 139       |
| Net cash used in investing activities   | (127,696)                            | (107,122) |
| The accompanying notes are an integral part of the Condensed Consolidated Financial Statements. |                                      |           |

(Continued on next page)

CLECO CORPORATION  
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2014 2ND QUARTER FORM 10-Q

CLECO CORPORATION

Condensed Consolidated Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE SIX MONTHS<br>ENDED JUNE 30, |             |
|---|--------------------------------------|-------------|
|   | 2014                                 | 2013        |
| Financing activities                                      |                                      |             |
| Issuance of short-term debt                               | \$—                                  | \$3,000     |
| Draws on credit facility                                  | 139,000                              | 173,000     |
| Payments on credit facility                               | (74,000 )                            | (173,000 )  |
| Issuance of long-term debt                                | —                                    | 160,000     |
| Retirement of long-term debt                              | (7,581 )                             | (107,129 )  |
| Repurchase of long-term debt                              | —                                    | (60,000 )   |
| Repurchase of common stock                                | (12,449 )                            | —           |
| Settlement of interest rate swap                          | —                                    | (3,269 )    |
| Dividends paid on common stock                            | (46,608 )                            | (42,520 )   |
| Other financing   | (1,237 )                             | (1,775 )    |
| Net cash used in financing activities                     | (2,875 )                             | (51,693 )   |
| Net decrease in cash and cash equivalents                 | (5,419 )                             | (23,453 )   |
| Cash and cash equivalents at beginning of period          | 28,656                               | 31,020      |
| Cash and cash equivalents at end of period                | \$23,237                             | \$7,567     |
| Supplementary cash flow information                       |                                      |             |
| Interest paid, net of amount capitalized                  | \$36,343                             | \$39,120    |
| Income taxes paid (refunded), net                         | \$14,219                             | \$(45,789 ) |
| Supplementary non-cash investing and financing activities |                                      |             |
| Accrued additions to property, plant, and equipment       | \$21,566                             | \$13,096    |
| Non-cash additions to property, plant, and equipment, net | \$—                                  | \$1,280     |
| Issuance of common stock – ESPP                           | \$148                                | \$160       |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

CLECO CORPORATION  
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2014 2ND QUARTER FORM 10-Q

CLECO CORPORATION

## Condensed Consolidated Statements of Changes in Common Shareholders' Equity (Unaudited)

| (THOUSANDS,<br>EXCEPT SHARE<br>AMOUNTS)             | COMMON STOCK |           | TREASURY<br>STOCK |            | PREMIUM<br>ON<br>COMMON<br>STOCK | RETAINED<br>EARNINGS | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS | TOTAL<br>SHAREHOLDERS'<br>EQUITY |
|---|--------------|-----------|-------------------|------------|----------------------------------|----------------------|---|----------------------------------|
|   | SHARES       | AMOUNT    | SHARES            | COST       |                                  |                      |   |                                  |
| Balances, Dec. 31,<br>2012                          | 60,961,570   | \$ 60,962 | (606,025 )        | \$(21,072) | \$ 416,619                       | \$ 1,075,074         | \$ (32,370 )                                  | \$ 1,499,213                     |
| Common stock<br>issued for<br>compensatory<br>plans | 85,436       | 85        | 8,233             | 286        | 2,703                            | —                    | —   | 3,074                            |
| Dividends on<br>common stock,<br>\$0.70 per share   | —            | —         | —                 | —          | —                                | (42,614 )            | —   | (42,614 )                        |
| Net income  | —            | —         | —                 | —          | —                                | 69,166               | —   | 69,166                           |
| Other<br>comprehensive<br>income, net of tax        | —            | —         | —                 | —          | —                                | —                    | 2,495   | 2,495                            |
| Balances, June 30,<br>2013                          | 61,047,006   | \$ 61,047 | (597,792 )        | \$(20,786) | \$ 419,322                       | \$ 1,101,626         | \$ (29,875 )                                  | \$ 1,531,334                     |
| Balances, Dec. 31,<br>2013                          | 61,047,006   | \$ 61,047 | (592,486 )        | \$(20,601) | \$ 422,624                       | \$ 1,149,003         | \$ (25,876 )                                  | \$ 1,586,197                     |
| Common stock<br>issued for<br>compensatory<br>plans | 4,280        | 4         | 152,394           | 5,318      | (5,329 )                         | —                    | —   | (7 )                             |
| Repurchase of<br>common stock                       | —            | —         | (250,000 )        | (12,449 )  | —                                | —                    | —   | (12,449 )                        |
| Dividends on<br>common stock,<br>\$0.7625 per share | —            | —         | —                 | —          | —                                | (46,435 )            | —   | (46,435 )                        |
| Net income  | —            | —         | —                 | —          | —                                | 62,557               | —   | 62,557                           |
| Other<br>comprehensive<br>income, net of tax        | —            | —         | —                 | —          | —                                | —                    | 1,388   | 1,388                            |
| Balances, June 30,<br>2014                          | 61,051,286   | \$ 61,051 | (690,092 )        | \$(27,732) | \$ 417,295                       | \$ 1,165,125         | \$ (24,488 )                                  | \$ 1,591,251                     |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.



CLECO CORPORATION  
CLECO POWER

2014 2ND QUARTER FORM 10-Q

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Cleco Power

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with Cleco Power's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

CLECO CORPORATION  
 CLECO POWER

2014 2ND QUARTER FORM 10-Q

## CLECO POWER

## Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS)  | FOR THE THREE<br>MONTHS ENDED JUNE<br>30, |           |
|--|---|-----------|
|  | 2014                                      | 2013      |
| Operating revenue  |   |           |
| Electric operations  | \$316,997                                 | \$252,765 |
| Other operations   | 14,027                                    | 11,027    |
| Affiliate revenue  | 330                                       | 335       |
| Gross operating revenue  | 331,354                                   | 264,127   |
| Electric customer credits  | (22,495 )                                 | (402 )    |
| Operating revenue, net   | 308,859                                   | 263,725   |
| Operating expenses   |   |           |
| Fuel used for electric generation  | 56,696                                    | 72,611    |
| Power purchased for utility customers  | 81,393                                    | 23,247    |
| Other operations   | 29,146                                    | 29,540    |
| Maintenance  | 26,203                                    | 23,585    |
| Depreciation   | 37,295                                    | 32,959    |
| Taxes other than income taxes  | 11,094                                    | 9,204     |
| Total operating expenses   | 241,827                                   | 191,146   |
| Operating income   | 67,032                                    | 72,579    |
| Interest income  | 350                                       | 255       |
| Allowance for other funds used during construction                                   | 2,029                                     | 413       |
| Other income   | 389                                       | 1,268     |
| Other expense  | (432 )                                    | (1,208 )  |
| Interest charges   |   |           |
| Interest charges, including amortization of debt expense, premium, and discount, net | 21,209                                    | 21,007    |
| Allowance for borrowed funds used during construction                                | (570 )                                    | (129 )    |
| Total interest charges   | 20,639                                    | 20,878    |
| Income before income taxes   | 48,729                                    | 52,429    |
| Federal and state income tax expense   | 16,071                                    | 17,965    |
| Net income   | \$32,658                                  | \$34,464  |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

CLECO CORPORATION  
 CLECO POWER

2014 2ND QUARTER FORM 10-Q

CLECO POWER

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE<br>MONTHS ENDED JUNE<br>30, |          |
|---|---|----------|
|   | 2014                                      | 2013     |
| Net income  | \$32,658                                  | \$34,464 |
| Other comprehensive income, net of tax:   |   |          |
| Amortization of postretirement benefits (net of tax expense of \$138 in 2014 and \$168 in 2013) | 222                                       | 269      |
| Net gain on cash flow hedges (net of tax expense of \$33 in 2014 and \$23 in 2013)              | 53  | 36       |
| Total other comprehensive income, net of tax  | 275                                       | 305      |
| Comprehensive income, net of tax  | \$32,933                                  | \$34,769 |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

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CLECO CORPORATION  
 CLECO POWER

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## CLECO POWER

## Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS)  | FOR THE SIX MONTHS<br>ENDED JUNE 30, |           |
|--|--------------------------------------|-----------|
|  | 2014                                 | 2013      |
| Operating revenue  |                                      |           |
| Electric operations  | \$586,756                            | \$482,191 |
| Other operations   | 28,299                               | 22,064    |
| Affiliate revenue  | 665                                  | 670       |
| Gross operating revenue  | 615,720                              | 504,925   |
| Electric customer credits  | (22,681)                             | (424)     |
| Operating revenue, net   | 593,039                              | 504,501   |
| Operating expenses   |                                      |           |
| Fuel used for electric generation  | 115,743                              | 157,976   |
| Power purchased for utility customers  | 139,584                              | 32,940    |
| Other operations   | 54,462                               | 54,912    |
| Maintenance  | 56,460                               | 38,379    |
| Depreciation   | 77,498                               | 65,288    |
| Taxes other than income taxes  | 24,069                               | 20,662    |
| Total operating expenses   | 467,816                              | 370,157   |
| Operating income   | 125,223                              | 134,344   |
| Interest income  | 951                                  | 453       |
| Allowance for other funds used during construction                                   | 3,660                                | 1,577     |
| Other income   | 752                                  | 1,965     |
| Other expense  | (941)                                | (1,652)   |
| Interest charges   |                                      |           |
| Interest charges, including amortization of debt expense, premium, and discount, net | 41,458                               | 42,731    |
| Allowance for borrowed funds used during construction                                | (1,059)                              | (504)     |
| Total interest charges   | 40,399                               | 42,227    |
| Income before income taxes   | 89,246                               | 94,460    |
| Federal and state income tax expense   | 30,281                               | 32,203    |
| Net income   | \$58,965                             | \$62,257  |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

CLECO CORPORATION  
 CLECO POWER

2014 2ND QUARTER FORM 10-Q

CLECO POWER

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)   | FOR THE SIX MONTHS<br>ENDED JUNE 30, |          |
|---|--------------------------------------|----------|
|   | 2014                                 | 2013     |
| Net income  | \$58,965                             | \$62,257 |
| Other comprehensive income, net of tax:   |                                      |          |
| Amortization of postretirement benefits (net of tax expense of \$467 in 2014 and \$325 in 2013) | 747                                  | 520      |
| Net gain on cash flow hedges (net of tax expense of \$66 in 2014 and \$859 in 2013)             | 106                                  | 1,373    |
| Total other comprehensive income, net of tax  | 853                                  | 1,893    |
| Comprehensive income, net of tax  | \$59,818                             | \$64,150 |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

CLECO CORPORATION  
CLECO POWER

2014 2ND QUARTER FORM 10-Q

## CLECO POWER

## Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)  | AT JUNE<br>30, 2014 | AT DEC.<br>31, 2013 |
|--|---------------------|---------------------|
| Assets   |                     |                     |
| Utility plant and equipment  |                     |                     |
| Property, plant, and equipment   | \$4,407,672         | \$4,052,774         |
| Accumulated depreciation   | (1,386,300 )        | (1,260,843 )        |
| Net property, plant, and equipment   | 3,021,372           | 2,791,931           |
| Construction work in progress  | 108,636             | 104,113             |
| Total utility plant, net   | 3,130,008           | 2,896,044           |
| Current assets   |                     |                     |
| Cash and cash equivalents  | 17,898              | 21,055              |
| Restricted cash and cash equivalents   | 8,516               | 8,986               |
| Customer accounts receivable (less allowance for doubtful accounts of \$768 in 2014 and \$849 in 2013) | 64,716              | 50,567              |
| Accounts receivable - affiliate  | 1,150               | 1,045               |
| Other accounts receivable  | 46,994              | 46,939              |
| Unbilled revenue   | 47,361              | 31,166              |
| Fuel inventory, at average cost  | 64,384              | 60,913              |
| Material and supplies inventory, at average cost   | 66,125              | 59,964              |
| Energy risk management assets  | 47,554              | 9,020               |
| Accumulated deferred federal and state income taxes, net   | 34,727              | 80,981              |
| Accumulated deferred fuel  | 35,447              | —                   |
| Cash surrender value of company-owned life insurance policies  | 19,506              | 19,326              |
| Prepayments  | 6,374               | 7,074               |
| Regulatory assets  | 13,532              | 5,975               |
| Other current assets   | —                   | 388                 |
| Total current assets   | 474,284             | 403,399             |
| Equity investment in investee  | 14,532              | 14,532              |
| Prepayments  | 4,528               | 4,510               |
| Restricted cash and cash equivalents   | 15,040              | 5,012               |
| Restricted investments   | —                   | 12,829              |
| Regulatory assets - deferred taxes, net  | 232,673             | 229,173             |
| Regulatory assets  | 238,511             | 249,677             |
| Intangible asset   | 98,433              | 106,007             |
| Other deferred charges   | 16,560              | 22,529              |
| Total assets   | \$4,224,569         | \$3,943,712         |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

(Continued on next page)

CLECO CORPORATION  
 CLECO POWER

2014 2ND QUARTER FORM 10-Q

## CLECO POWER

## Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)  | AT JUNE<br>30, 2014 | AT DEC.<br>31, 2013 |
|--|---------------------|---------------------|
| Liabilities and member's equity                          |                     |                     |
| Member's equity  | \$1,498,471         | \$1,370,573         |
| Long-term debt, net                                      | 1,356,465           | 1,310,500           |
| Total capitalization                                     | 2,854,936           | 2,681,073           |
| Current liabilities                                      |                     |                     |
| Long-term debt due within one year                       | 17,724              | 17,182              |
| Accounts payable   | 163,492             | 98,785              |
| Accounts payable - affiliate                             | 6,799               | 8,386               |
| Customer deposits  | 51,745              | 48,456              |
| Provision for rate refund                                | 26,215              | 3,533               |
| Taxes payable  | 3,628               | 6,700               |
| Interest accrued   | 14,799              | 13,589              |
| Accumulated deferred fuel                                | —                   | 3,869               |
| Energy risk management liabilities                       | 4,582               | 382                 |
| Other current liabilities                                | 10,655              | 9,791               |
| Total current liabilities                                | 299,639             | 210,673             |
| Commitments and Contingencies (Note 11)                  |                     |                     |
| Long-term liabilities and deferred credits               |                     |                     |
| Accumulated deferred federal and state income taxes, net | 977,394             | 945,559             |
| Accumulated deferred investment tax credits              | 4,657               | 5,144               |
| Postretirement benefit obligations                       | 54,129              | 52,953              |
| Restricted storm reserve                                 | 14,365              | 17,646              |
| Other deferred credits                                   | 19,449              | 30,664              |
| Total long-term liabilities and deferred credits         | 1,069,994           | 1,051,966           |
| Total liabilities and member's equity                    | \$4,224,569         | \$3,943,712         |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

CLECO CORPORATION  
CLECO POWER

2014 2ND QUARTER FORM 10-Q

## CLECO POWER

## Condensed Consolidated Statements of Cash Flows (Unaudited)

|   | FOR THE SIX MONTHS<br>ENDED JUNE 30, |            |
|---|--------------------------------------|------------|
| (THOUSANDS)   | 2014                                 | 2013       |
| Operating activities  |                                      |            |
| Net income  | \$58,965                             | \$62,257   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |            |
| Depreciation and amortization   | 82,139                               | 70,893     |
| Allowance for other funds used during construction                                | (3,660                               | ) (1,577   |
| Net deferred income taxes   | 31,493                               | 33,802     |
| Deferred fuel costs   | (25,971                              | ) (478     |
| Changes in assets and liabilities:  |                                      |            |
| Accounts receivable   | (17,048                              | ) (9,147   |
| Accounts and notes receivable, affiliate  | 393                                  | 2,361      |
| Unbilled revenue  | (16,195                              | ) (7,350   |
| Fuel, materials and supplies inventory  | (6,752                               | ) (9,758   |
| Accounts payable  | 25,861                               | (15,924    |
| Accounts and notes payable, affiliate   | (2,626                               | ) 575      |
| Customer deposits   | 8,017                                | 6,316      |
| Postretirement benefit obligations  | 2,548                                | (31,959    |
| Regulatory assets and liabilities, net  | (4,491                               | ) (11,842  |
| Other deferred accounts   | (10,404                              | ) (11,187  |
| Taxes accrued   | (3,072                               | ) 15,442   |
| Interest accrued  | 1,210                                | (309       |
| Other operating   | 4,462                                | 93         |
| Net cash provided by operating activities   | 124,869                              | 92,208     |
| Investing activities  |                                      |            |
| Additions to property, plant, and equipment                                       | (112,627                             | ) (81,436  |
| Allowance for other funds used during construction                                | 3,660                                | 1,577      |
| Property, plant, and equipment grants   | —                                    | 729        |
| Return of investment in company-owned life insurance                              | 1,303                                | —          |
| Transfer of cash (to) from restricted accounts                                    | (9,557                               | ) 1,730    |
| Purchase of restricted investments  | —                                    | (4,334     |
| Sale of restricted investments  | 11,138                               | —          |
| Maturity of restricted investments  | 1,458                                | 2,559      |
| Other investing   | 412                                  | 515        |
| Net cash used in investing activities   | (104,213                             | ) (78,660  |
| Financing activities  |                                      |            |
| Issuance of short-term debt   | —                                    | 3,000      |
| Draws on credit facility  | 112,000                              | 140,000    |
| Payments on credit facility   | (57,000                              | ) (140,000 |
| Issuance of long-term debt  | —                                    | 160,000    |
| Retirement of long-term debt  | (7,581                               | ) (107,129 |
| Repurchase of long-term debt  | —                                    | (60,000    |
| Settlement of interest rate swap  | —                                    | (3,269     |
| Distribution to parent  | (70,000                              | ) (25,000  |

|   |           |           |   |
|---|-----------|-----------|---|
| Other financing   | (1,232    | ) (1,775  | ) |
| Net cash used in financing activities   | (23,813   | ) (34,173 | ) |
| Net decrease in cash and cash equivalents   | (3,157    | ) (20,625 | ) |
| Cash and cash equivalents at beginning of period  | 21,055    | 23,368    |   |
| Cash and cash equivalents at end of period  | \$17,898  | \$2,743   |   |
| Supplementary cash flow information   |           |           |   |
| Interest paid, net of amount capitalized  | \$36,337  | \$38,966  |   |
| Income taxes paid (refunded), net   | \$255     | \$(456    | ) |
| Supplementary non-cash investing and financing activities                                       |           |           |   |
| Accrued additions to property, plant, and equipment   | \$21,480  | \$13,026  |   |
| Non-cash additions to property, plant, and equipment, net                                       | \$176,244 | \$1,280   |   |
| The accompanying notes are an integral part of the Condensed Consolidated Financial Statements. |           |           |   |

CLECO CORPORATION  
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2014 2ND QUARTER FORM 10-Q

CLECO POWER

## Condensed Consolidated Statements of Changes in Member's Equity (Unaudited)

| (THOUSANDS)                            | MEMBER'S<br>EQUITY | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS | TOTAL<br>MEMBER'S<br>EQUITY |
|--|--------------------|---|-----------------------------|
| Balances, Dec. 31, 2012                | \$ 1,340,340       | \$ (20,421 )                                  | \$ 1,319,919                |
| Other comprehensive income, net of tax | —                  | 1,893   | 1,893                       |
| Distribution to parent                 | (25,000 )          | —   | (25,000 )                   |
| Net income                             | 62,257             | —   | 62,257                      |
| Balances, June 30, 2013                | \$ 1,377,597       | \$ (18,528 )                                  | \$ 1,359,069                |
| <br>                                   |                    |   |                             |
| Balances, Dec. 31, 2013                | \$ 1,385,750       | \$ (15,177 )                                  | \$ 1,370,573                |
| Other comprehensive income, net of tax | —                  | 853   | 853                         |
| Contributions                          | 138,080            | —   | 138,080                     |
| Distributions to parent                | (70,000 )          | —   | (70,000 )                   |
| Net income                             | 58,965             | —   | 58,965                      |
| Balances, June 30, 2014                | \$ 1,512,795       | \$ (14,324 )                                  | \$ 1,498,471                |

The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.

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Notes to the Unaudited Condensed Consolidated Financial Statements

Note 1 — Summary of Significant Accounting Policies

Principles of Consolidation

The accompanying Condensed Consolidated Financial Statements of Cleco include the accounts of Cleco and its majority-owned subsidiaries after elimination of intercompany accounts and transactions.

Basis of Presentation

The Condensed Consolidated Financial Statements of Cleco Corporation and Cleco Power have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, these Condensed Consolidated Financial Statements do not include all of the information and notes required by GAAP for annual financial statements. The year-end Condensed Consolidated Balance Sheet data was derived from audited financial statements. Because the interim Condensed Consolidated Financial Statements and the accompanying notes do not include all of the information and notes required by GAAP for annual financial statements, the Condensed Consolidated Financial Statements and other information included in this quarterly report should be read in conjunction with the Consolidated Financial Statements and accompanying notes in the Registrants' Combined Annual Report on Form 10-K for the year ended December 31, 2013.



These Condensed Consolidated Financial Statements, in the opinion of management, reflect all normal recurring adjustments that are necessary to fairly present the financial position and results of operations of Cleco. Amounts reported in Cleco's interim financial statements are not necessarily indicative of amounts expected for the annual periods due to the effects of seasonal temperature variations on energy consumption, regulatory rulings, the timing of maintenance on electric generating units, changes in mark-to-market valuations, changing commodity prices, and other factors.

In preparing financial statements that conform to GAAP, management must make estimates and assumptions that affect the reported amounts of assets and liabilities, the

reported amounts of revenues and expenses, and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates. For more information on recent authoritative guidance and its effect on financial results, see Note 2 — "Recent Authoritative Guidance."

#### Property, Plant, and Equipment

Property, plant, and equipment consists primarily of regulated utility generation and energy transmission assets. Regulated assets, utilized primarily for retail operations and electric transmission and distribution, are stated at the cost of construction, which includes certain materials, labor, payroll taxes and benefits, administrative and general costs, and the estimated cost of funds used during construction. Jointly owned assets are reflected in property, plant, and equipment at Cleco Power's share of the cost to construct or purchase the assets.

During 2014, Cleco's investment in regulated utility property, plant, and equipment increased primarily due to the transfer of Coughlin from Midstream to Cleco Power. The transfer of Coughlin was recorded on Cleco Power's books at the historical carrying value of approximately \$176.0 million, net of the related accumulated depreciation of \$82.6 million. The transfer of Coughlin was accounted for as a business under common control, which is typically accounted for as if the transfer had occurred at the beginning of the period. However, management determined the retrospective application of this transfer to be quantitatively and qualitatively immaterial when taken as a whole in relation to Cleco Power's financial statements. As a result, Cleco Power's financial statements were not retrospectively adjusted to reflect the transfer. For more information regarding the Coughlin transfer, see Note 14 — "Coughlin Transfer."

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Cleco's property, plant, and equipment consisted of:

| (THOUSANDS)                          | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|--------------------------------------|------------------|------------------|
| Regulated utility plants             | \$4,407,672      | \$4,052,774      |
| Other                                | 15,057           | 273,748          |
| Total property, plant, and equipment | 4,422,729        | 4,326,522        |
| Accumulated depreciation             | (1,395,839       | ) (1,351,223     |
| Net property, plant, and equipment   | \$3,026,890      | \$2,975,299      |

#### Restricted Cash and Cash Equivalents

Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for its intended purposes and/or general corporate purposes. Cleco's restricted cash and cash equivalents consisted of:

| (THOUSANDS)                                  | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|--|------------------|------------------|
| Diversified Lands' mitigation escrow         | \$21             | \$21             |
| Cleco Katrina/Rita's storm recovery bonds    | 8,516            | 8,986            |
| Cleco Power's future storm restoration costs | 14,365           | 4,726            |
| Cleco Power's building renovation escrow     | 675              | 286              |
| Total restricted cash and cash equivalents   | \$23,577         | \$14,019         |

Cleco Katrina/Rita has the right to bill and collect storm restoration costs from Cleco Power's customers. As cash is collected, it is restricted for payment of administration fees, interest, and principal on storm recovery bonds. During the six months ended June 30, 2014, Cleco Katrina/Rita collected \$10.1 million net of administration fees. In March 2014, Cleco Katrina/Rita used \$7.6 million for scheduled storm recovery bond principal payments and \$3.0 million for related interest.

Cleco Power's restricted cash and cash equivalents held for future storm restoration costs increased \$9.6 million from December 31, 2013, primarily due to the transfer of \$13.2 million of restricted investments that were held with an outside investment manager and liquidated during the first quarter of 2014. This increase was partially offset by the transfer of \$4.0 million to cover the expenses associated with storm activity during the first quarter of 2014.

In connection with Cleco Power's building modernization project, Cleco Power was required to establish an escrow account with a qualified financial institution and deposit all retainage monies as they accrue under the construction contract. Upon completion of the construction work, the funds including any interest held in the escrow account will be released from escrow and paid to the construction contractor.

#### Fair Value Measurements and Disclosures

Various accounting pronouncements require certain assets and liabilities to be measured at their fair values. Some assets and liabilities are required to be measured at their fair value each reporting period, while others are required to be measured only one time, generally the date of acquisition or debt issuance. Cleco and Cleco Power are required to disclose the fair value of certain assets and liabilities by one of three levels when required for recognition purposes under GAAP. For more information about fair value levels, see Note 4 — "Fair Value Accounting."

#### Risk Management

Market risk inherent in Cleco's market risk-sensitive instruments and positions includes potential changes arising from changes in interest rates and the commodity market prices of power,

FTRs, and natural gas in the industry on different energy exchanges. Cleco's Energy Market Risk Management Policy authorizes the use of various derivative instruments, including exchange traded futures and option contracts, forward purchase and sales contracts, and swap transactions to reduce exposure to fluctuations in the price of power, FTRs, and natural gas. Cleco applies the authoritative guidance as it relates to derivatives and hedging to determine whether

the market risk-sensitive instruments and positions are required to be marked-to-market. Generally, Cleco Power's market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market accounting because Cleco Power takes physical delivery and the instruments and positions are used to satisfy customer requirements.

Cleco Power may also enter into mitigating positions that would not meet the requirements of a normal-purchase, normal-sale transaction in order to attempt to mitigate the volatility in customer fuel costs. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of energy risk management assets or liabilities. Such gain or loss is deferred as a component of deferred fuel assets or liabilities in accordance with regulatory policy. When these positions close, actual gains or losses are included in the FAC and reflected on customers' bills as a component of the fuel cost adjustment. There were no open natural gas positions at June 30, 2014 or December 31, 2013.

In connection with joining MISO, Cleco Power received a direct allocation of FTRs in November 2013. Cleco Power currently purchases the majority of its FTRs in annual auctions facilitated by MISO during the second quarter of each year and may also purchase additional FTRs throughout the year. FTRs are derivative instruments which represent economic hedges of future congestion charges that will be incurred in serving Cleco Power's customer load. They are not designated as hedging instruments. Cleco Power initially records FTRs at their estimated fair value and subsequently adjusts the carrying value to their estimated fair value at the end of each accounting period prior to settlement. Unrealized gains or losses on FTRs held by Cleco Power are included in accumulated deferred fuel. Realized gains or losses on settled FTRs are recorded in Electric operations or Power purchased for utility customers on Cleco and Cleco Power's Condensed Consolidated Statements of Income. At June 30, 2014, Cleco and Cleco Power's Condensed Consolidated Balance Sheets reflected the fair value of open FTR positions of \$47.6 million in Energy risk management assets and \$4.6 million in Energy risk management liabilities, compared to \$9.0 million in Energy risk management assets and \$0.4 million in Energy risk management liabilities at December 31, 2013. For more information on FTRs, see Note 4 — "Fair Value Accounting — Derivatives and Hedging — Commodity Contracts." Cleco and Cleco Power maintain a master netting agreement policy and monitor credit risk exposure through review of counterparty credit quality, counterparty credit exposure, and counterparty concentration levels. Cleco manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and by requiring contractual guarantees, cash deposits, or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial buys and

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sells and contract payments to mitigate credit risk for transactions entered into for risk management purposes. Cleco has entered into various contracts to mitigate the volatility in interest rate risk. These contracts include, but are not limited to, interest rate swaps and treasury rate locks. For more information on the interest rate risk contracts, see Note 4 — “Fair Value Accounting — Derivatives and Hedging — Interest Rate Derivatives.”

## Accounting for MISO Transactions

Cleco Power participates in MISO’s Energy and Operating Reserve market. In each monthly reporting period, the hourly sale and purchase net amounts are aggregated and separately reported in Electric operations or Power purchased for utility customers on Cleco’s Condensed Consolidated Statements of Income.

## Earnings per Average Common Share

The following tables show the calculation of basic and diluted earnings per share:

| (THOUSANDS, EXCEPT SHARES AND PER SHARE AMOUNTS) | FOR THE THREE MONTHS ENDED JUNE 30, |            |                       |          |            |                       |
|--|-------------------------------------|------------|-----------------------|----------|------------|-----------------------|
|  | INCOME                              | SHARES     | 2014 PER SHARE AMOUNT | INCOME   | SHARES     | 2013 PER SHARE AMOUNT |
| Basic net income applicable to common stock      | \$36,633                            | 60,359,949 | \$0.61                | \$42,032 | 60,445,617 | \$ 0.70               |
| Effect of dilutive securities                    |                                     |            |                       |          |            |                       |
| Add: restricted stock (LTICP)                    |                                     | 266,186    |                       |          | 267,757    |                       |
| Diluted net income applicable to common stock    | \$36,633                            | 60,626,135 | \$0.60                | \$42,032 | 60,713,374 | \$ 0.69               |
| (THOUSANDS, EXCEPT SHARES AND PER SHARE AMOUNTS) | FOR THE SIX MONTHS ENDED JUNE 30,   |            |                       |          |            |                       |
|  | INCOME                              | SHARES     | 2014 PER SHARE AMOUNT | INCOME   | SHARES     | 2013 PER SHARE AMOUNT |
| Basic net income applicable to common stock      | \$62,557                            | 60,424,591 | \$ 1.04               | \$69,166 | 60,419,588 | \$ 1.15               |
| Effect of dilutive securities                    |                                     |            |                       |          |            |                       |
| Add: restricted stock (LTICP)                    |                                     | 253,435    |                       |          | 250,524    |                       |
| Diluted net income applicable to common stock    | \$62,557                            | 60,678,026 | \$ 1.03               | \$69,166 | 60,670,112 | \$ 1.14               |

Stock option grants are excluded from the computation of diluted earnings per share if the exercise price is higher than the average market price. There were no stock option grants awarded or outstanding during the six months ended June 30, 2014 and 2013.

## Stock-Based Compensation

At June 30, 2014, Cleco had two stock-based compensation plans, the ESPP and the LTICP. Substantially all employees, excluding officers and general managers, may choose to participate in the ESPP and purchase a limited amount of common stock at a discount through a stock option agreement. Options or restricted shares of stock, known

as

non-vested stock as defined by the authoritative guidance on stock-based compensation, common stock equivalents, and stock appreciation rights may be granted to certain officers, key employees, or directors of Cleco Corporation and its subsidiaries pursuant to the LTICP.

During the six months ended June 30, 2014, Cleco granted 122,222 shares of non-vested stock to certain officers and key employees of Cleco Corporation and its subsidiaries pursuant to the LTICP.

Cleco and Cleco Power reported pre-tax compensation expense for their share-based compensation plans as shown in the following table:

| (THOUSANDS)                        | CLECO CORPORATION<br>FOR THE THREE MONTHS ENDED<br>JUNE 30, |         |       |       | CLECO CORPORATION<br>FOR THE SIX MONTHS ENDED JUNE<br>30, |         |       |       |
|------------------------------------|---|---------|-------|-------|---|---------|-------|-------|
|                                    | 2014  | 2013    | 2014  | 2013  | 2014  | 2013    | 2014  | 2013  |
| Equity classification              |   |         |       |       |   |         |       |       |
| Non-vested stock                   | \$1,533   | \$1,474 | \$507 | \$381 | \$3,454   | \$2,902 | \$934 | \$711 |
| Total equity classification        | \$1,533   | \$1,474 | \$507 | \$381 | \$3,454   | \$2,902 | \$934 | \$711 |
| Liability classification           |   |         |       |       |   |         |       |       |
| Common stock equivalent units      | \$—   | \$—     | \$—   | \$—   | \$—   | \$1     | \$—   | \$1   |
| Total pre-tax compensation expense | \$1,533   | \$1,474 | \$507 | \$381 | \$3,454   | \$2,903 | \$934 | \$712 |
| Tax benefit                        | \$590   | \$567   | \$195 | \$146 | \$1,329   | \$1,117 | \$359 | \$274 |

#### Common Stock Repurchase Program

In January 2011, Cleco Corporation's Board of Directors approved the implementation of a common stock repurchase program. This program authorizes management to repurchase, from time to time, shares of common stock so that Cleco's diluted average shares of common stock outstanding remain approximately equal to its diluted average shares of common stock outstanding for 2010. Under this program, purchases may be made on a discretionary basis at times and

in amounts as determined by management, subject to market conditions, legal requirements, and other factors. Purchases under the program will not be announced in advance and may be made in the open market or through privately negotiated transactions. During the first quarter 2014, Cleco Corporation repurchased 250,000 shares of common stock. During the three months ended June 30, 2014, and the six months ended June 30, 2013, Cleco Corporation repurchased no shares of common stock.

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#### Note 2 — Recent Authoritative Guidance

The Registrants adopted, or will adopt, the recent authoritative guidance listed below on their respective effective dates.

In January 2014, FASB amended the accounting guidance for investments in qualified affordable housing projects. This guidance modifies the conditions that must be met to present the pre-tax effects and related tax benefits of such investments as a component of income taxes. The adoption of this guidance is effective for annual periods and interim reporting periods within those annual periods, beginning after December 31, 2014. The adoption of this guidance is not expected to have an effect on the financial condition, results of operations, or cash flows of the Registrants.

In January 2014, FASB amended the accounting guidance for service concession arrangements. This guidance states that certain service concession arrangements with public-sector grantors are not within the scope of lease accounting. Operating entities entering into these arrangements should not recognize the related infrastructure as its property, plant and equipment and should apply other accounting guidance. The adoption of this guidance is effective for interim periods beginning after December 15, 2014. The adoption of this guidance is not expected to have an effect on the financial condition, results of operations, or cash flows of the Registrants.

In April 2014, FASB amended the accounting guidance for the reporting of discontinued operations. These amendments improve the definition of discontinued operations by limiting discontinued operations reporting to disposals of components of an entity that represent strategic shifts that have or will have a major effect on an entity's operations and financial results. This guidance also requires additional disclosures about discontinued operations. The adoption of this guidance is effective for all disposals (or classifications as held for sale) of components of an entity that occur within annual periods beginning on or after December 15, 2014, and interim periods within those years. The adoption of this guidance is not expected to have an effect on the financial condition, results of operations, or cash flows of the Registrants.

In May 2014, FASB amended the accounting guidance for revenue recognition. The amended guidance affects entities that enter into contracts for the transfer of non-financial assets unless those contracts are within the scope of other standards. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The adoption of this guidance is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Management is currently evaluating the effect the adoption of this guidance will have on the financial condition, results of operations, or cash flows of the Registrants.

In June 2014, FASB amended the accounting guidance for transfers and servicing specifically related to repurchase-to-maturity transactions, repurchase financings and disclosures. Entities will be subject to new disclosure requirements for certain transactions that involve a transfer of a financial asset accounted for as a sale. All entities will also be subject to new disclosure requirements for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings.

The adoption of this guidance is effective for the first interim or annual period beginning after December 15, 2014. The adoption of this guidance is not expected to have an effect on the financial condition, results of operations, or cash flows of the Registrants.

In June 2014, FASB amended the accounting guidance for share-based payments when the terms of an award provide that a performance target could be achieved after the requisite service period. The amendments in this guidance require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. The adoption of this guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. The adoption of this guidance is not expected to have an effect on the financial condition, results of operations, or cash flows of the Registrants.

#### Note 3 — Regulatory Assets and Liabilities

Cleco Power follows the authoritative guidance on regulated operations, which allows utilities to capitalize or defer certain costs based on regulatory approval and management's ongoing assessment that it is probable these items will be

recovered through the ratemaking process. The following table summarizes Cleco Power's regulatory assets and liabilities at June 30, 2014 and December 31, 2013:

| (THOUSANDS)                                  | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|--|------------------|------------------|
| Regulatory assets – deferred taxes, net      | \$232,673        | \$229,173        |
| Mining costs                                 | \$12,745         | \$14,019         |
| Interest costs                               | 5,762            | 5,943            |
| Asset removal costs                          | 973              | 936              |
| Postretirement plan costs                    | 89,997           | 93,333           |
| Tree trimming costs                          | 6,292            | 4,840            |
| Training costs                               | 7,097            | 7,175            |
| Surcredits, net                              | 15,581           | 16,738           |
| Amended lignite mining agreement contingency | 3,781            | 3,781            |
| Power purchase agreement capacity costs      | —                | 9,749            |
| AMI deferred revenue requirement             | 6,136            | 4,682            |
| Production O&M expenses                      | 8,459            | 8,459            |
| AFUDC equity gross-up                        | 73,509           | 73,306           |
| Rate case costs                              | —                | 45               |
| Acadia Unit 1 acquisition costs              | 2,707            | 2,760            |
| Financing costs                              | 9,587            | 9,772            |
| Biomass costs                                | 98               | 114              |
| MISO integration costs                       | 3,743            | —                |
| Coughlin transaction costs                   | 1,076            | —                |
| Corporate franchise tax                      | 3,032            | —                |
| Acadia FRP true-up                           | 754              | —                |
| Other  | 714              | —                |
| Total regulatory assets                      | \$252,043        | \$255,652        |
| Fuel and purchased power                     | 35,447           | (3,869)          |
| Total regulatory assets, net                 | \$520,163        | \$480,956        |

#### Surcredits, Net

Cleco Power has recorded surcredits as the result of a settlement with the LPSC that addressed, among other things, the recovery of the storm damages related to hurricanes and uncertain tax positions. In the settlement, Cleco Power was required to implement surcredits to provide ratepayers with the economic benefit of the carrying charges of certain accumulated deferred income tax liabilities at a rate of return

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which was set by the LPSC. The settlement, through a true-up mechanism, allows the surcredits to be adjusted to reflect the actual tax deductions allowed by the IRS.

Cleco Power also was allowed to record a corresponding regulatory asset in an amount representing the flow back of the carrying charges to ratepayers. This amount is being amortized over various terms of the established surcredits. As a result of a settlement with the LPSC, Cleco Power is required to implement a surcredit when funds are withdrawn from the restricted storm reserve. In March 2014, Cleco Power withdrew \$4.0 million from the restricted storm reserve to pay for storm damages, resulting in the establishment of a new surcredit. This surcredit will be utilized to partially replenish the storm reserve.

In the third quarter of 2013 and the first quarter of 2014, Cleco Power recorded true-ups to the surcredits to reflect the actual tax deductions allowed by the IRS for storm damages and uncertain tax positions. As a result of the true-ups, Cleco Power has recorded a regulatory asset that represents the amounts that will be collected from ratepayers in future periods.

On June 18, 2014, the LPSC approved Cleco Power's FRP extension. A provision of the FRP extension was to reduce base rates by the amount of the surcredits, beginning July 1, 2014. These amounts will be collected and amortized over a four-year period. For more information on the FRP extension, see Note 9 — "Electric Customer Credits."

#### Power Purchase Agreement Capacity Costs

In March 2012, Cleco Power received approval from the LPSC for a three-year power purchase agreement with Evangeline providing 730 MW of capacity and energy beginning May 1, 2012 and ending April 30, 2015. The LPSC order allowed Cleco Power to defer and recover a portion of capacity costs associated with the power purchase agreement. On March 15, 2014, Coughlin was transferred to Cleco Power and the power purchase agreement was terminated. At June 30, 2014, the regulatory asset was fully amortized.

#### AMI Deferred Revenue Requirement

In February 2011, the LPSC approved Cleco Power's stipulated settlement in Docket No. U-31393 allowing Cleco Power to defer, as a regulatory asset, the estimated revenue requirements for the AMI project. The amount of the regulatory asset, including carrying charges, was capped by the LPSC at \$20.0 million. On June 18, 2014, the LPSC approved Cleco Power's FRP extension and the AMI regulatory asset and project capital costs were included in rate base. The AMI deferred revenue requirements are being amortized over the remaining economic life of the meters, or approximately 11 years, beginning July 1, 2014.

#### Production O&M Expenses

In September 2009, the LPSC authorized Cleco Power to defer, as a regulatory asset, production O&M expenses, net of fuel and payroll, above the retail jurisdictional portion of \$25.6 million annually (deferral threshold). On June 18, 2014, the LPSC approved Cleco Power's FRP extension, which increased the O&M deferral threshold to \$45.0 million annually. The amount of the regulatory asset is capped at \$25.6 million. Also, as part of the FRP extension, the LPSC allowed the collection of any amount deferred in the calendar year to be recovered over the following three-year regulatory period,

beginning July 1. In December 2013, Cleco Power deferred \$8.5 million as a regulatory asset and began amortizing this amount on July 1, 2014.

#### MISO Integration Costs

On June 18, 2014, the LPSC approved Cleco Power's request to recover the integration costs associated with Cleco Power joining MISO. The MISO integration costs are being amortized over a four-year period, beginning July 1, 2014.

#### Coughlin Transaction Costs



On January 15, 2014, the LPSC authorized Cleco Power to create a regulatory asset for the Coughlin transfer transaction costs. The Coughlin transaction costs are being amortized over the 35-year life of the plant, beginning July 1, 2014.

#### Corporate Franchise Tax

On June 18, 2014, the LPSC approved Cleco Power's FRP extension. As part of the FRP extension, Cleco Power was authorized to recover the retail portion of state corporate franchise taxes paid, including \$3.7 million remitted to the State of Louisiana on April 15, 2014. The deferred corporate franchise taxes are being amortized over 12 months, beginning July 1, 2014.

#### Acadia FRP True-up

For the FRP period July 1, 2013 through June 30, 2014, Cleco Power was authorized by the LPSC to recover the estimated revenue requirements related to Acadia Unit 1. In June 2014, Cleco Power determined that it had under-collected \$0.8 million in revenue during the period from customers based on the actual revenue requirements for Acadia Unit 1. The amount representing the under-collection was deferred and is expected to be amortized and recovered from customers over 12 months, beginning July 1, 2015.

#### Other

On June 18, 2014, the LPSC approved Cleco Power's FRP extension which authorized the recovery of previously deferred costs incurred as a result of Cleco Power's FRP extension filing, the 2003 through 2008 fuel audit, and a biomass study. These costs are being amortized over a three-year period, beginning July 1, 2014.

#### Fuel and Purchased Power Costs

The cost of fuel used for electric generation and the cost of power purchased for utility customers are recovered through the LPSC-established FAC, which enables Cleco Power to pass on to its customers substantially all such charges. For the three months ended June 30, 2014, approximately 74% of Cleco Power's total fuel cost was regulated by the LPSC, while the remainder was regulated by FERC.

The \$39.3 million increase in the under/over recovered costs was primarily due to \$27.3 million of higher than normal fuel costs during plant outages, the addition of a new wholesale customer, and the timing of collections of fuel expenses. Also contributing was a \$12.0 million increase due to the settlement of open FTR positions and a mark-to-market loss on remaining open FTR positions.

#### Note 4 — Fair Value Accounting

The amounts reflected in Cleco and Cleco Power's Condensed Consolidated Balance Sheets at June 30, 2014 and December 31, 2013, for cash equivalents, restricted cash

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equivalents, accounts receivable, other accounts receivable, accounts payable, and short-term debt approximate fair value because of their short-term nature.

The following tables summarize the carrying value and estimated market value of Cleco and Cleco Power's financial instruments not measured at fair value in Cleco and Cleco Power's Condensed Consolidated Balance Sheets.

Cleco

| (THOUSANDS)                                   | AT JUNE 30, 2014 |                      | AT DEC. 31, 2013 |                      |
|---|------------------|----------------------|------------------|----------------------|
|   | CARRYING VALUE   | ESTIMATED FAIR VALUE | CARRYING VALUE   | ESTIMATED FAIR VALUE |
| Financial instruments not marked-to-market:   |                  |                      |                  |                      |
| Cash equivalents                              | \$17,245         | \$ 17,245            | \$22,204         | \$ 22,204            |
| Restricted cash equivalents                   | \$23,512         | \$ 23,512            | \$14,019         | \$ 14,019            |
| Long-term debt, excluding debt issuance costs | \$1,388,649      | \$ 1,578,367         | \$1,331,230      | \$ 1,420,048         |

Cleco Power

| (THOUSANDS)                                   | AT JUNE 30, 2014 |                      | AT DEC. 31, 2013 |                      |
|---|------------------|----------------------|------------------|----------------------|
|   | CARRYING VALUE   | ESTIMATED FAIR VALUE | CARRYING VALUE   | ESTIMATED FAIR VALUE |
| Financial instruments not marked-to-market:   |                  |                      |                  |                      |
| Cash equivalents                              | \$12,300         | \$ 12,300            | \$14,900         | \$ 14,900            |
| Restricted cash equivalents                   | \$23,491         | \$ 23,491            | \$13,998         | \$ 13,998            |
| Long-term debt, excluding debt issuance costs | \$1,373,649      | \$ 1,563,367         | \$1,326,230      | \$ 1,415,048         |

Fair Value Measurements and Disclosures

The authoritative guidance on fair value measurements requires entities to classify assets and liabilities that are either measured or disclosed at their fair value according to three different levels depending on the inputs used in determining fair value.

The following tables disclose for Cleco and Cleco Power the fair value of financial assets and liabilities measured or disclosed on a recurring basis and within the scope of the authoritative guidance for fair value measurements and disclosures.

Cleco

CLECO CONSOLIDATED FAIR VALUE MEASUREMENTS AT REPORTING DATE USING:

| (THOUSANDS) | AT JUNE 30, 2014 | QUOTED PRICES IN ACTIVE MARKETS FOR IDENTICAL ASSETS (LEVEL 1) |  |  | SIGNIFICANT OTHER OBSERVABLE INPUTS (LEVEL 2) |  |  | SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) |  |  | AT DEC. 31, 2013 | QUOTED PRICES IN ACTIVE MARKETS FOR IDENTICAL ASSETS (LEVEL 1) |  |  | SIGNIFICANT OTHER OBSERVABLE INPUTS (LEVEL 2) |  |  | SIGNIFICANT UNOBSERVABLE INPUTS (LEVEL 3) |  |  |
|-------------|------------------|--|--|--|---|--|--|---|--|--|------------------|--|--|--|---|--|--|---|--|--|
|             |                  |  |  |  |   |  |  |   |  |  |                  |  |  |  |   |  |  |   |  |  |

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|   |             |      |              |           |             |      |              |          |
|---|-------------|------|--------------|-----------|-------------|------|--------------|----------|
| Asset Description                         |             |      |              |           |             |      |              |          |
| Institutional money market funds          | \$40,757    | \$ — | \$ 40,757    | \$ —      | \$36,100    | \$ — | \$ 36,100    | \$ —     |
| Commercial paper                          | —           | —    | —            | —         | 1,483       | —    | 1,483        | —        |
| Municipal bonds                           | —           | —    | —            | —         | 9,831       | —    | 9,831        | —        |
| Corporate bonds                           | —           | —    | —            | —         | 515         | —    | 515          | —        |
| Federal agency mortgage-backed securities | —           | —    | —            | —         | 1,000       | —    | 1,000        | —        |
| FTRs                                      | 47,554      | —    | —            | 47,554    | 9,020       | —    | —            | 9,020    |
| Total assets                              | \$88,311    | \$ — | \$ 40,757    | \$ 47,554 | \$57,949    | \$ — | \$ 48,929    | \$ 9,020 |
| Liability Description                     |             |      |              |           |             |      |              |          |
| Long-term debt                            | 1,578,367   | —    | 1,578,367    | —         | 1,420,048   | —    | 1,420,048    | —        |
| FTRs                                      | 4,582       | —    | —            | 4,582     | 382         | —    | —            | 382      |
| Total liabilities                         | \$1,582,949 | \$ — | \$ 1,578,367 | \$ 4,582  | \$1,420,430 | \$ — | \$ 1,420,048 | \$ 382   |

CLECO CORPORATION  
CLECO POWER

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## Cleco Power

## CLECO POWER FAIR VALUE MEASUREMENTS AT REPORTING DATE USING:

| (THOUSANDS)                               | AT JUNE<br>30, 2014 | QUOTED<br>PRICES<br>IN<br>ACTIVE<br>MARKETS<br>FOR<br>IDENTICAL<br>ASSETS<br>(LEVEL<br>1) |  |           | AT DEC.<br>31, 2013 | QUOTED<br>PRICES<br>IN<br>ACTIVE<br>MARKETS<br>FOR<br>IDENTICAL<br>ASSETS<br>(LEVEL<br>1) |  |          |
|---|---------------------|---|--|-----------|---------------------|---|--|----------|
|   |                     | SIGNIFICANT<br>OTHER<br>OBSERVABLE<br>INPUTS<br>(LEVEL 2)                                 | SIGNIFICANT<br>UNOBSERVABLE<br>INPUTS<br>(LEVEL 3) |           |                     | SIGNIFICANT<br>OTHER<br>OBSERVABLE<br>INPUTS<br>(LEVEL 2)                                 | SIGNIFICANT<br>UNOBSERVABLE<br>INPUTS<br>(LEVEL 3) |          |
| Asset Description                         |                     |   |  |           |                     |   |  |          |
| Institutional money market funds          | \$35,791            | \$ —  | \$ 35,791  | \$ —      | \$28,775            | \$ —  | \$ 28,775  | \$ —     |
| Commercial paper                          | —                   | —   | —  | —         | 1,483               | —   | 1,483  | —        |
| Municipal bonds                           | —                   | —   | —  | —         | 9,831               | —   | 9,831  | —        |
| Corporate bonds                           | —                   | —   | —  | —         | 515                 | —   | 515  | —        |
| Federal agency mortgage-backed securities | —                   | \$ —  | —  | —         | 1,000               | —   | 1,000  | —        |
| FTRs                                      | 47,554              | \$ —  | —  | 47,554    | 9,020               | —   | —  | 9,020    |
| Total assets                              | \$83,345            | \$ —  | \$ 35,791  | \$ 47,554 | \$50,624            | \$ —  | \$ 41,604  | \$ 9,020 |
| Liability Description                     |                     |   |  |           |                     |   |  |          |
| Long-term debt                            | 1,563,367           | —   | 1,563,367  | —         | 1,415,048           | —   | 1,415,048  | —        |
| FTRs                                      | 4,582               | —   | —  | 4,582     | 382                 | —   | —  | 382      |
| Total liabilities                         | \$1,567,949         | \$ —  | \$ 1,563,367                                       | \$ 4,582  | \$1,415,430         | \$ —  | \$ 1,415,048                                       | \$ 382   |

The following tables summarize the net changes in the fair value of FTR assets and liabilities classified as Level 3 in the fair value hierarchy:

(THOUSANDS)

|                                    |          |
|------------------------------------|----------|
| Beginning balance at April 1, 2014 | \$3,908  |
| Unrealized losses*                 | (3,420)  |
| Purchases and settlements          | 42,484   |
| Ending balance at June 30, 2014    | \$42,972 |

\* Unrealized gains and losses are reported in Accumulated deferred fuel on the balance sheet.

(THOUSANDS)

|                                      |          |
|--------------------------------------|----------|
| Beginning balance at January 1, 2014 | \$8,638  |
| Unrealized losses*                   | (3,420)  |
| Purchases and settlements            | 37,754   |
| Ending balance at June 30, 2014      | \$42,972 |

\* Unrealized gains and losses are reported in Accumulated deferred fuel on the balance sheet.

The following table quantifies the significant unobservable inputs used in developing the fair value of Level 3 positions at June 30, 2014 and December 31, 2013:

| (THOUSANDS, EXCEPT<br>FORWARD PRICE RANGE) | FAIR VALUE |             | VALUATION<br>TECHNIQUE  | SIGNIFICANT<br>UNOBSERVABLE<br>INPUTS | FORWARD<br>PRICE RANGE |         |
|--|------------|-------------|-------------------------|---------------------------------------|------------------------|---------|
|  | Assets     | Liabilities |                         |                                       | Low                    | High    |
| FTRs at June 30, 2014                      | \$47,554   | \$4,582     | Discounted cash<br>flow | Estimated auction<br>price            | \$(9.59)               | \$11.58 |
| FTRs at Dec. 31, 2013                      | \$9,020    | \$382       | Discounted cash<br>flow | Estimated auction<br>price            | \$(4.88)               | \$33.75 |

Cleco utilizes different valuation techniques for fair value calculations. In order to measure the fair value for Level 1 assets and liabilities, Cleco obtains the closing price from published indices in active markets for the various instruments and multiplies this price by the appropriate number of instruments held. Level 2 fair values are determined by obtaining the closing price of similar assets and liabilities from published indices in active markets and then discounted to the current period using a U.S. Treasury published interest rate as a proxy for a risk-free rate of return. Cleco has consistently applied the Level 2 fair value technique from fiscal period to fiscal period. Level 3 fair values occur in situations in which there is little, if any, market activity for the asset or liability at the measurement date and therefore estimated prices are used in the discounted cash flow approach.

The assets and liabilities reported at fair value are grouped into classes based on the underlying nature and risks associated with the individual asset or liability.

At June 30, 2014, Cleco and Cleco Power were exposed to concentrations of credit risk through their short-term investments classified as cash equivalents and restricted cash equivalents. The institutional money market funds were reported on the Cleco Condensed Consolidated Balance Sheet in cash and cash equivalents, current restricted cash

and cash equivalents, and non-current restricted cash and cash equivalents of \$17.2 million, \$8.5 million, and \$15.0 million, respectively, at June 30, 2014. At Cleco Power, the institutional money market funds were reported on the Condensed Consolidated Balance Sheet in cash and cash equivalents, current restricted cash and cash equivalents, and non-current restricted cash and cash equivalents of \$12.3 million, \$8.5 million, and \$15.0 million, respectively, at June 30, 2014. If the money market funds failed to perform under the terms of the investments, Cleco and Cleco Power would be exposed to a loss of the invested amounts. Collateral on these types of investments is not required by either Cleco or Cleco Power. The Level 2 institutional money market funds asset consists of a single class. In order to capture interest income and minimize risk, cash is invested in money market funds that invest primarily in short-term securities in order to maintain liquidity and achieve the goal of a net asset value of a dollar. The risk associated with this class is price volatility associated with the underlying securities of the fund.

The commercial paper, municipal bonds, corporate bonds, and federal agency mortgage-backed securities were reported on Cleco and Cleco Power's Condensed Consolidated Balance Sheets in restricted investments in the amount of \$1.5 million, \$9.8 million, \$0.5 million and \$1.0

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million at December 31, 2013, respectively. During the first quarter of 2014, Cleco ended its relationship with its outside investment manager and liquidated all holdings in these restricted investments. The Level 2 commercial paper, municipal bonds, corporate bonds, and federal agency mortgage-backed securities consisted of a single class. In order to maximize income, meet the requirements established by the LPSC for the restricted reserve fund, and maintain safety and liquidity, restricted cash and cash equivalents were invested in short-term, fixed-income debt instruments. The risk associated with this class was price volatility associated with the commercial paper, municipal bonds, corporate bonds, and federal agency mortgage-backed securities. Quarterly, Cleco received reports from the trustee for the investment manager which provided the fair value measurement. Cleco performed an evaluation of those reports to verify the fair value of the securities.

In connection with joining MISO, Cleco Power received a direct allocation of FTRs in November 2013. Cleco Power currently purchases the majority of its FTRs in auctions facilitated by MISO during the second quarter of each year and may also purchase additional FTRs throughout the year. Cleco Power's FTRs were priced using MISO's monthly estimated auction prices. The monthly estimated auction prices are discounted to net present value to determine fair value. FTRs are categorized as Level 3 fair value measurements because the only relevant pricing available comes from MISO auctions, which occur monthly in the Multi-Period Monthly Auction. For more information about FTRs, see "— Derivatives and Hedging."

The Level 2 long-term debt liability consists of a single class. In order to fund capital requirements, Cleco issues long-term, fixed and variable rate debt with various tenors. The fair value of this class fluctuates as the market interest rates for fixed and variable rate debt with similar tenors and credit ratings change. The fair value of the debt could also change from period to period due to changes in the credit rating of the Cleco entity that issued the debt.

During the six months ended June 30, 2014, and the year ended December 31, 2013, Cleco did not experience any transfers between levels.

#### Restricted Investments

In 2007, the LPSC authorized the funding and securitization of a \$50.0 million reserve for Cleco Power's future storm costs. In July 2012, Cleco Power transferred \$13.0 million of the related restricted cash and cash equivalents to an outside investment manager. Investments made by the investment manager were restricted to the criteria established by management in Cleco Power's guidelines for short-term investments. At December 31, 2013, the investments included cash and cash equivalents and debt securities. During the first quarter of 2014, Cleco ended its relationship with this outside investment manager and liquidated all holdings in these restricted investments.

The cash and cash equivalents portion of the investments were reflected in Cleco and Cleco Power's Condensed Consolidated Balance Sheets at December 31, 2013, as restricted cash and cash equivalents at their approximate fair value because of their short-term nature.

The debt securities portion of the investments were recorded at fair value on Cleco and Cleco Power's Condensed Consolidated Balance Sheets at December 31, 2013, as restricted investments. The investments in debt securities included municipal bonds, corporate bonds, federal agency mortgage-backed securities, and commercial paper with original maturity dates of more than three months and were classified as available-for-sale securities and reported at fair value. Because Cleco Power's investment strategy for these investments was within the requirements established by the LPSC for the restricted reserve fund, realized and unrealized gains and losses, interest income, investment management fees, and custody fees were recorded directly to Cleco Power's restricted storm reserve rather than in earnings or OCI. As a result, no amounts were recorded to OCI for these investments. The unrealized gains and losses on Cleco Power's debt securities at December 31, 2013, were caused by interest rate movements.

The following table provides a reconciliation of Cleco Power's available-for-sale debt securities from amortized cost to fair value at December 31, 2013:

| (THOUSANDS) | AT DEC. 31, 2013 | TOTAL      |
|-------------|------------------|------------|
|             | AMORTIZED COST   | FAIR VALUE |

|   | COST     | UNREALIZED<br>GAINS <sup>(1)</sup> | UNREALIZED<br>LOSSES<br><sup>(1)</sup> | FAIR<br>VALUE |
|---|----------|------------------------------------|--|---------------|
| Municipal bonds                           | \$9,838  | \$ 8                               | \$ (15 )                               | \$9,831       |
| Corporate bonds                           | 513      | 2                                  | —                                      | 515           |
| Federal agency mortgage-backed securities | 1,000    | —                                  | —                                      | 1,000         |
| Commercial paper                          | 1,483    | —                                  | —                                      | 1,483         |
| Total available-for-sale debt securities  | \$12,834 | \$ 10                              | \$ (15 )                               | \$12,829      |

<sup>(1)</sup> Unrealized gains and losses were recorded to the restricted storm reserve.

For the six months ended June 30, 2014, Cleco Power recognized less than \$0.1 million of realized gains as a result of the portfolio being liquidated during the first quarter of 2014. Realized gains and losses were determined on a specific identification basis.

#### Derivatives and Hedging

The authoritative guidance on derivatives and hedging requires entities to provide transparent disclosures about a company's derivative activities and how the related hedged items affect a company's financial position, financial

performance, and cash flows. Cleco is required to provide qualitative and quantitative disclosures about derivative fair value, gains and losses, and credit-risk-related contingent features in derivative agreements.

#### Commodity Contracts

The following table presents the fair values of derivative instruments and their respective line items as recorded on Cleco and Cleco Power's Condensed Consolidated Balance Sheets at June 30, 2014 and December 31, 2013:

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| (THOUSANDS)         | DERIVATIVES NOT DESIGNATED AS HEDGING INSTRUMENTS |                  |                  |
|---------------------|---|------------------|------------------|
|                     | BALANCE SHEET LINE ITEM                           | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
| Commodity contracts |   |                  |                  |
| FTRs:               |   |                  |                  |
| Current             | Energy risk management assets                     | \$47,554         | \$9,020          |
| Current             | Energy risk management liabilities                | 4,582            | 382              |
| Total               |   | \$42,972         | \$8,638          |

The following tables present the effect of derivatives not designated as hedging instruments on Cleco and Cleco Power's Condensed Consolidated Statements of Income for the three and six months ended June 30, 2014:

| (THOUSANDS)         | DERIVATIVES LINE ITEM                 | FOR THE THREE MONTHS ENDED JUNE 30, 2014 |   |
|---------------------|---------------------------------------|--|---|
|                     |                                       |  | AMOUNT OF GAIN/(LOSS) RECOGNIZED IN INCOME ON DERIVATIVES |
| Commodity contracts |                                       |  |   |
| FTRs                | Electric operations                   | \$14,358                                 |   |
| FTRs                | Power purchased for utility customers | (9,633                                   | )   |
| Total               |                                       | \$4,725                                  |   |

| (THOUSANDS)         | DERIVATIVES LINE ITEM                 | FOR THE SIX MONTHS ENDED JUNE 30, 2014 |   |
|---------------------|---------------------------------------|--|---|
|                     |                                       |  | AMOUNT OF GAIN/(LOSS) RECOGNIZED IN INCOME ON DERIVATIVES |
| Commodity contracts |                                       |  |   |
| FTRs                | Electric operations                   | \$18,323                               |   |
| FTRs                | Power purchased for utility customers | (10,749                                | )   |
| Total               |                                       | \$7,574                                |   |

At June 30, 2014 and December 31, 2013, Cleco Power had no open positions hedged for natural gas. In connection with joining MISO, Cleco Power received a direct allocation of FTRs in November 2013. Cleco Power currently purchases the majority of its FTRs in annual auctions facilitated by MISO during the second quarter of each year and may also purchase additional FTRs throughout the year. FTRs are derivative instruments which represent economic hedges of future congestion charges that will be incurred in serving Cleco Power's customer load. They are not designated as hedging instruments. At June 30, 2014 and December 31, 2013, Cleco Power had 23.8 million MWh and 6.8 million MWh, respectively, of FTRs outstanding.

#### Interest Rate Derivatives

In November 2011, Cleco Power entered into a pay fixed/receive variable forward starting interest rate swap contract in order to mitigate the interest rate exposure on coupon payments related to the remaining \$50.0 million fixed-rate forecasted debt issuance. The forward starting interest rate swap had a spot 30-year all-in swap rate of 3.05%, notional amount of \$50.0 million, with the pricing date of May 14, 2013, or the issuance of the notes, whichever was earlier. The forward starting interest rate swap met the criteria of a cash flow hedge under the authoritative guidance as it related to derivatives and hedging and was carried on the balance sheet at its fair value.



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During the first quarter of 2013, Cleco determined that the forward starting interest rate swap ceased to be highly

effective in offsetting changes in the cash flows of the forecasted coupon payments and discontinued hedge accounting prospectively. In May 2013, upon pricing of the 2008 Series B GO Zone bonds, Cleco Power settled the forward starting interest rate swap at a loss of \$3.3 million. Of this amount, Cleco Power deferred \$2.9 million as a regulatory asset and recognized \$0.4 million in OCI. In May 2013, Cleco Power began amortizing these losses over the 25-year term of the related debt.

The following table presents the effect of derivatives designated as hedging instruments on Cleco and Cleco Power's Condensed Consolidated Statements of Income for the three and six months ended June 30, 2014 and 2013.

| (THOUSANDS)                              | FOR THE THREE MONTHS ENDED JUNE 30, |  | 2013                             |  |
|--|-------------------------------------|--|----------------------------------|--|
|  | 2014                                | AMOUNT OF LOSS RECLASSIFIED FROM ACCUMULATED OCI INTO INCOME (EFFECTIVE PORTION) | AMOUNT OF GAIN RECOGNIZED IN OCI | AMOUNT OF LOSS RECLASSIFIED FROM ACCUMULATED OCI INTO INCOME (EFFECTIVE PORTION) |
| Interest rate derivatives <sup>(1)</sup> | \$—                                 | \$(86)   | )* \$—                           | \$(59)   |

\* The loss reclassified from accumulated OCI into income (effective portion) is reflected in interest charges.

<sup>(1)</sup> During the three months ended June 30, 2013, Cleco recorded ineffectiveness and losses related to the interest rate derivatives as a regulatory asset of \$2.8 million.

| (THOUSANDS)                              | FOR THE SIX MONTHS ENDED JUNE 30, |  | 2013                             |  |
|--|-----------------------------------|--|----------------------------------|--|
|  | 2014                              | AMOUNT OF LOSS RECLASSIFIED FROM ACCUMULATED OCI INTO INCOME (EFFECTIVE PORTION) | AMOUNT OF GAIN RECOGNIZED IN OCI | AMOUNT OF LOSS RECLASSIFIED FROM ACCUMULATED OCI INTO INCOME (EFFECTIVE PORTION) |
| Interest rate derivatives <sup>(1)</sup> | \$—                               | \$(172)  | )* \$1,762                       | \$(79)   |

\* The loss reclassified from accumulated OCI into income (effective portion) is reflected in interest charges.

<sup>(1)</sup> During the six months ended June 30, 2013, Cleco recorded ineffectiveness and losses related to the interest rate derivatives as a regulatory asset of \$3.3 million.

At June 30, 2014, Cleco Power expected \$0.3 million of the effective portion of deferred net losses related to interest rate derivatives to be reclassified from accumulated OCI to interest charges over the next 12 months.

Note 5 — Debt

Short-term Debt

At June 30, 2014 and December 31, 2013, Cleco and Cleco Power had no short-term debt outstanding.

Long-term Debt

At June 30, 2014, Cleco's long-term debt outstanding was \$1.39 billion, of which \$17.7 million was due within one year. The long-term debt due within one year at June 30, 2014, represents \$15.3 million principal payments for the Cleco Katrina/Rita storm recovery bonds and \$2.4 million of capital lease payments.

For Cleco, long-term debt increased \$56.5 million from December 31, 2013, primarily due to a \$65.0 million net increase in credit facility draws and debt discount amortizations of \$0.2 million. These increases were partially offset by a \$7.6 million scheduled Cleco Katrina/Rita storm recovery bond principal payment made in March 2014, and a \$1.1 million decrease in capital lease obligations.

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At June 30, 2014, Cleco Power's long-term debt outstanding was \$1.37 billion of which \$17.7 million was due within one year. The long-term debt due within one year at June 30, 2014, represents \$15.3 million principal payments for the Cleco Katrina/Rita storm recovery bonds and \$2.4 million of capital lease payments.

For Cleco Power, long-term debt increased \$46.5 million from December 31, 2013, primarily due to a \$55.0 million net increase in credit facility draws and debt discount amortizations of \$0.2 million. These increases were partially offset by a \$7.6 million scheduled Cleco Katrina/Rita storm recovery bond principal payment made in March 2014, and a \$1.1 million decrease in capital lease obligations.

#### Credit Facilities

At June 30, 2014, Cleco Corporation had \$15.0 million of borrowings outstanding under its \$250.0 million credit facility at an interest rate of 1.205%. The borrowings under the credit facility are considered to be long-term because the credit facility expires in 2018. The borrowing costs under the facility are equal to LIBOR plus 1.075% or ABR plus 0.075%, plus facility fees of 0.175%.

At June 30, 2014, Cleco Power had \$75.0 million of borrowings outstanding under its \$300.0 million credit facility at an interest rate of 1.03%. The borrowings under the credit facility are considered to be long-term because the credit facility expires in 2018. The borrowing costs under the facility are equal to LIBOR plus 0.9% or ABR, plus facility fees of 0.1%. In December 2013, Cleco Power provided a \$1.0 million letter of credit to MISO pursuant to the credit requirements of FTRs. This letter of credit automatically renews each year and reduces Cleco Power's credit facility capacity. On April 8, 2014, Cleco Power increased the letter of credit to \$2.0 million.

#### Note 6 — Pension Plan and Employee Benefits

##### Pension Plan and Other Benefits Plan

Most employees hired before August 1, 2007, are covered by a non-contributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and highest total average compensation for any consecutive five calendar years during the last ten years of employment with Cleco. Cleco's policy is to base its contributions to the employee pension plan upon actuarial computations utilizing the projected unit credit method, subject to the IRS's full funding limitation. Cleco does not expect to make any required or discretionary contributions to the pension plan in 2014. In January 2013, Cleco Power made \$34.0 million in discretionary contributions to the pension plan designated for the 2012 plan year. The required contributions are driven by liability funding target percentages set by law which could cause the required contributions to be uneven among the years. The ultimate amount and timing of the contributions may be affected by changes in the discount rate, changes in the funding regulations, and actual returns on fund assets. Cleco Power is considered the plan sponsor and Support Group is considered the plan administrator.

Cleco's retirees and their dependents may be eligible to receive medical, dental, vision, and life insurance benefits (other benefits). Cleco recognizes the expected cost of these other benefits during the periods in which the benefits are earned.

The components of net periodic pension and other benefit cost for the three and six months ended June 30, 2014 and 2013, are as follows:

| (THOUSANDS)                          | PENSION BENEFITS                    |         | OTHER BENEFITS |       |
|--------------------------------------|-------------------------------------|---------|----------------|-------|
|                                      | FOR THE THREE MONTHS ENDED JUNE 30, |         |                |       |
|                                      | 2014                                | 2013    | 2014           | 2013  |
| Components of periodic benefit cost: |                                     |         |                |       |
| Service cost                         | \$2,020                             | \$2,460 | \$405          | \$314 |
| Interest cost                        | 4,996                               | 4,533   | 462            | 481   |
| Expected return on plan assets       | (6,170)                             | (5,958) | —              | —     |
| Amortizations:                       |                                     |         |                |       |
| Transition obligation                | —                                   | —       | 5              | 4     |

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|                                    |         |   |         |   |         |         |
|------------------------------------|---------|---|---------|---|---------|---------|
| Prior period service cost (credit) | (18     | ) | (18     | ) | 30      | —       |
| Net loss                           | 1,658   |   | 3,236   |   | 178     | 319     |
| Net periodic benefit cost          | \$2,486 |   | \$4,253 |   | \$1,080 | \$1,118 |

| (THOUSANDS)                          | PENSION BENEFITS                  |         | OTHER BENEFITS |         |    |
|--------------------------------------|-----------------------------------|---------|----------------|---------|----|
|                                      | FOR THE SIX MONTHS ENDED JUNE 30, |         |                |         |    |
|                                      | 2014                              | 2013    | 2014           | 2013    |    |
| Components of periodic benefit cost: |                                   |         |                |         |    |
| Service cost                         | \$4,025                           | \$4,945 | \$810          | \$628   |    |
| Interest cost                        | 9,926                             | 8,970   | 925            | 962     |    |
| Expected return on plan assets       | (12,253                           | )       | (11,723        | )       | —  |
| Amortizations:                       |                                   |         |                |         |    |
| Transition obligation                | —                                 | —       | 10             | 8       |    |
| Prior period service cost (credit)   | (36                               | )       | (36            | )       | 60 |
| Net loss                             | 3,371                             | 6,609   | 355            | 637     |    |
| Net periodic benefit cost            | \$5,033                           | \$8,765 | \$2,160        | \$2,235 |    |

Because Cleco Power is the pension plan sponsor and the related trust holds the assets, the net unfunded status of the pension plan is reflected at Cleco Power. The liability of Cleco's other subsidiaries is transferred with a like amount of assets to Cleco Power monthly. The expense of the pension plan related to Cleco's other subsidiaries for the three and six months ended June 30, 2014 was \$0.4 million and \$0.9 million, respectively. The amounts for the same periods in 2013 were \$0.6 million and \$1.2 million, respectively.

Cleco Corporation is the plan sponsor for the other benefit plans. There are no assets set aside in a trust and the liabilities are reported on the individual subsidiaries' financial statements. The current portion of the other benefits liability for Cleco at June 30, 2014 and December 31, 2013 was \$3.5 million. The current portion of the other benefits liability for Cleco Power at June 30, 2014 and December 31, 2013 was \$3.2 million. The expense related to other benefits reflected in Cleco Power's Condensed Consolidated Statements of Income for the three and six months ended June 30, 2014 was \$0.9 million and \$1.9 million, respectively. The amounts for the same periods in 2013 were \$1.0 million and \$1.9 million, respectively.

#### SERP

Certain Cleco officers are covered by SERP. SERP is a non-qualified, non-contributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and the sum of the highest base salary paid out of the last five calendar years plus the average of the three highest cash bonuses paid during the 60 months prior to retirement, reduced by benefits received from any other defined benefit pension plan, supplemental executive retirement plan, or Cleco contributions under the enhanced

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401(k) Plan to the extent such contributions exceed the limits of the 401(k) Plan. Cleco does not fund the SERP liability but instead pays for current benefits out of the general funds available. Cleco Power has formed a Rabbi Trust designated as the beneficiary for life insurance policies issued on SERP participants. Proceeds from the life insurance policies are expected to be used to pay the SERP participants' death benefits, as well as future SERP payments. However, because SERP is a non-qualified plan, the assets of the trust could be used to satisfy general creditors of Cleco Power in the event of insolvency. All SERP benefits are paid out of the general cash available of the respective companies from which the officer retired. Cleco Power is considered the plan sponsor and Support Group is considered the plan administrator. The components of net periodic SERP benefit cost for the three and six months ended June 30, 2014 and 2013, are as follows:

| (THOUSANDS)                          | FOR THE THREE MONTHS<br>ENDED JUNE 30, |         | FOR THE SIX MONTHS<br>ENDED JUNE 30, |         |
|--------------------------------------|--|---------|--------------------------------------|---------|
|                                      | 2014                                   | 2013    | 2014                                 | 2013    |
| Components of periodic benefit cost: |  |         |                                      |         |
| Service cost                         | \$671                                  | \$521   | \$1,139                              | \$1,028 |
| Interest cost                        | 789                                    | 612     | 1,514                                | 1,289   |
| Amortizations:                       |  |         |                                      |         |
| Prior period service cost            | 15                                     | 13      | 27                                   | 27      |
| Net loss                             | 552                                    | 616     | 937                                  | 1,152   |
| Net periodic benefit cost            | \$2,027                                | \$1,762 | \$3,617                              | \$3,496 |

The SERP liabilities are reported on the individual subsidiaries' financial statements. The current portion of the SERP liability for Cleco at June 30, 2014 and December 31, 2013 was \$2.7 million. The current portion of the SERP liability for Cleco Power at June 30, 2014 and December 31, 2013 was \$0.9 million and \$0.7 million, respectively. The expense related to SERP reflected on Cleco Power's Condensed Consolidated Statements of Income was \$0.5 million and \$0.9 million for the three and six months ended June 30, 2014, compared to \$0.4 million and \$0.8 million for the same period in 2013.

As reported under Part II, Item 5, "Other Information — Closure of Cleco's SERP," on July 24, 2014, the Board of Directors of Cleco voted to close SERP to new participants. With regard to current SERP participants, including former employees or their beneficiaries, all terms of SERP will continue. Management will look at current market trends as it evaluates Cleco's future compensation strategy.

#### 401(k) Plan

Cleco's 401(k) Plan is intended to provide active, eligible employees with voluntary, long-term savings and investment opportunities. The Plan is a defined contribution plan and is subject to the applicable provisions of the Employee Retirement Income Security Act of 1974. In accordance with the Plan, employer contributions can be in the form of Cleco Corporation stock or cash. Cash contributions are invested in proportion to the participant's voluntary contribution investment choices. Plan participants are allowed to choose whether to have dividends on Cleco Corporation common stock distributed in cash or reinvested in additional shares of Cleco Corporation common stock. Participation in the Plan is voluntary and active Cleco employees are eligible to participate. Cleco's 401(k) Plan expense for the three and six months ended June 30, 2014 and 2013 is as follows:

| (THOUSANDS)         | FOR THE THREE MONTHS<br>ENDED JUNE 30, |         | FOR THE SIX MONTHS<br>ENDED JUNE 30, |         |
|---------------------|--|---------|--------------------------------------|---------|
|                     | 2014                                   | 2013    | 2014                                 | 2013    |
| 401(k) Plan expense | \$1,201                                | \$1,145 | \$2,569                              | \$2,424 |

Cleco Power is the plan sponsor for the 401(k) Plan. The expense of the 401(k) Plan related to Cleco's other subsidiaries for the three and six months ended June 30, 2014, was \$0.2 million and \$0.5 million, respectively. The amounts for the same periods in 2013 were \$0.2 million and \$0.6 million, respectively.

## Note 7 — Income Taxes

The following table summarizes the effective income tax rates for Cleco and Cleco Power for the three and six month periods ended June 30, 2014 and 2013.

|             | FOR THE THREE MONTHS<br>ENDED JUNE 30, |        | FOR THE SIX MONTHS<br>ENDED JUNE 30, |        |   |
|-------------|--|--------|--------------------------------------|--------|---|
|             | 2014                                   | 2013   | 2014                                 | 2013   |   |
| Cleco       | 28.4                                   | % 31.6 | % 31.1                               | % 32.0 | % |
| Cleco Power | 33.0                                   | % 34.3 | % 33.9                               | % 34.1 | % |

## Effective Tax Rates

For the three and six months ended June 30, 2014 and 2013, the effective income tax rate for Cleco was different than the federal statutory rate due to permanent tax differences, the flowthrough of tax benefits associated with AFUDC equity, tax benefits delivered from Cleco's investment in the NMTC Fund, a settlement with taxing authorities, and state tax expense.

For the three and six months ended June 30, 2014 and 2013, the effective income tax rate for Cleco Power was different than the federal statutory rate due to permanent tax differences, the flowthrough of tax benefits associated with AFUDC equity, and state tax expense.

## Valuation Allowance

Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized. As of June 30, 2014 and December 31, 2013, Cleco had a deferred tax asset resulting from NMTC carryforwards of \$97.6 million and \$95.4 million, respectively. If the NMTC carryforwards are not utilized, they will begin to expire in 2029. Management considers it more likely than not that all deferred tax assets related to NMTC carryforwards will be realized; therefore, no valuation allowance has been recorded.

## Net Operating Losses

As of June 30, 2014, Cleco had a net operating loss carryforward primarily related to a tax accounting method change for bonus depreciation associated with Madison Unit 3. Cleco considers it more likely than not that these income tax losses generated will be utilized to reduce future income taxes, and Cleco expects to utilize the entire net operating loss carryforward within the statutory deadlines.

## Uncertain Tax Positions

Cleco classifies all interest related to uncertain tax positions as a component of interest payable and interest expense. The total amounts of interest payable and interest expense related to uncertain tax positions, as reflected on Cleco and Cleco Power's Condensed Consolidated Balance Sheets and Statements of Income, are shown in the following tables.

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| (THOUSANDS)      | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|------------------|------------------|------------------|
| Interest payable |                  |                  |
| Cleco            | \$(136           | ) \$88           |
| Cleco Power      | \$13             | \$11             |

The interest payable reflects the amount of interest anticipated to be paid to or received from taxing authorities. These amounts do not include any offset for amounts that may be recovered from customers under existing rate orders. The amounts expected to be recoverable from Cleco Power's customers under existing rate orders at June 30, 2014 and December 31, 2013, are \$7.2 million and \$8.4 million, respectively.

| (THOUSANDS)      | FOR THE THREE MONTHS<br>ENDED JUNE 30, |          | FOR THE SIX MONTHS<br>ENDED JUNE 30, |          |
|------------------|--|----------|--------------------------------------|----------|
|                  | 2014                                   | 2013     | 2014                                 | 2013     |
| Interest charges |  |          |                                      |          |
| Cleco            | \$(594                                 | ) \$(221 | ) \$(565                             | ) \$(290 |
| Cleco Power      | \$1                                    | \$121    | \$2                                  | \$242    |

The interest charges reflect the amount of interest anticipated to be paid to or received from taxing authorities. These amounts do not include any offset for the amounts that may be recovered from customers under the existing rate orders. The amounts expected to be recoverable from Cleco Power's customers under existing rate orders at June 30, 2014 increased by \$0.6 million from December 31, 2013. The amounts expected to be recoverable from Cleco Power's customers under existing rate orders at June 30, 2013 increased by \$1.4 million from December 31, 2012.

The Louisiana state income tax years that remain subject to examination by the Louisiana Department of Revenue are 2005 through 2012. At December 31, 2012, Cleco deposited \$60.4 million with the IRS for outstanding audits. Upon settlement with the IRS, Cleco received a refund of tax and interest in January 2013 of \$42.3 million relating to tax years 2001 through 2008.

The IRS has concluded its audit for the years 2010 through 2012. Years 2010 and 2011 were sent to the Joint Committee on Taxation for approval. The 2012 tax year did not require Joint Committee on Taxation approval. In 2013, Cleco reclassified all uncertain tax positions to current from noncurrent as it expected to settle all outstanding audits within the next 12 months. During 2014, Cleco decreased its liability for uncertain tax positions as a result of settlements with taxing authorities. Cleco estimates that it is reasonably possible that the balance of unrecognized tax benefits as of June 30, 2014, could decrease by a maximum of \$0.7 million for Cleco and the balance for Cleco Power would be unchanged in the next

12 months as a result of reaching a settlement with the state tax authorities. The settlement could involve the payment of additional taxes, the adjustment of deferred taxes, and/or the recognition of tax benefits, which may have an effect on Cleco's effective tax rate.

Cleco classifies income tax penalties as a component of other expense. For the three and six months ended June 30, 2014 and 2013, the amount of penalties recognized was immaterial.

## Note 8 — Disclosures about Segments

Cleco's reportable segments are based on its method of internal reporting, which disaggregates business units by its first-tier subsidiary. As a result of the Coughlin transfer from Evangeline to Cleco Power, Midstream no longer meets the requirements to be disclosed as a separate reportable segment. Management determined the retrospective application of this transfer to be quantitatively and qualitatively immaterial when taken as a whole in relation to Cleco Power's financial statements. As a result, Cleco's segment reporting disclosures were not retrospectively adjusted to reflect the transfer. For more information, see "— Note 14 — Coughlin Transfer." For the reporting period beginning April 1, 2014, the remaining operations of Midstream are included as Other in the following table, along with the holding company, a shared services subsidiary, two transmission interconnection facility subsidiaries, and an investment subsidiary.

The reportable segment engages in business activities from which it earns revenue and incurs expenses. Segment managers report periodically to Cleco's Chief Executive Officer (the chief operating decision-maker) with discrete financial information and, at least quarterly, present discrete financial information to Cleco Corporation's Board of Directors. The reportable segment prepared budgets for 2014 that were presented to and approved by Cleco Corporation's Board of Directors.

The financial results of Cleco's segment are presented on an accrual basis. Management evaluates the performance of its segment and allocates resources to it based on segment profit and the requirements to implement new strategic initiatives and projects to meet current business objectives. Material intercompany transactions occur on a regular basis. Prior to March 15, 2014, these intercompany transactions related primarily to the power purchase agreement between Cleco Power and Evangeline that began in 2012 and joint and common administrative support services provided by Support Group. Subsequent to March 15, 2014, these intercompany transactions relate primarily to joint and common administrative support services provided by Support Group.



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## SEGMENT INFORMATION FOR THE THREE MONTHS ENDED JUNE 30,

| 2014 (THOUSANDS)                               | CLECO<br>POWER | OTHER      | ELIMINATIONS | CONSOLIDATED |
|--|----------------|------------|--------------|--------------|
| Revenue  |                |            |              |              |
| Electric operations                            | \$316,997      | \$—        | \$ —         | \$ 316,997   |
| Other operations                               | 14,027         | 541        | —            | 14,568       |
| Electric customer credits                      | (22,495 )      | —          | —            | (22,495 )    |
| Affiliate revenue                              | 330            | 14,153     | (14,483 )    | —            |
| Operating revenue, net                         | \$308,859      | \$14,694   | \$ (14,483 ) | \$ 309,070   |
| Depreciation                                   | \$37,295       | \$275      | \$ —         | \$ 37,570    |
| Interest charges                               | \$20,639       | \$(681 )   | \$ 107       | \$ 20,065    |
| Interest income                                | \$350          | \$(106 )   | \$ 106       | \$ 350       |
| Federal and state income tax expense (benefit) | \$16,071       | \$(1,543 ) | \$ —         | \$ 14,528    |
| Net income                                     | \$32,658       | \$3,975    | \$ —         | \$ 36,633    |
| Additions to (reductions in) long-lived assets | \$57,808       | \$329      | \$ —         | \$ 58,137    |
| Equity investment in investees                 | \$14,532       | \$8        | \$ —         | \$ 14,540    |
| Total segment assets                           | \$4,224,569    | \$61,597   | \$ 32,453    | \$ 4,318,619 |

| 2013 (THOUSANDS)                               | CLECO<br>POWER | MIDSTREAM<br>OTHER | ELIMINATIONS | CONSOLIDATED |              |
|--|----------------|--------------------|--------------|--------------|--------------|
| Revenue  |                |                    |              |              |              |
| Electric operations                            | \$252,765      | \$ —               | \$ —         | \$ 252,765   |              |
| Tolling operations                             | —              | 9,307              | (9,307 )     | —            |              |
| Other operations                               | 11,027         | —                  | 504          | 11,531       |              |
| Electric customer credits                      | (402 )         | —                  | —            | (402 )       |              |
| Affiliate revenue                              | 335            | —                  | 15,168       | (15,503 )    | \$ —         |
| Operating revenue, net                         | \$263,725      | \$ 9,307           | \$15,672     | \$ (24,810 ) | \$ 263,894   |
| Depreciation                                   | \$32,959       | \$ 1,501           | \$280        | \$ —         | \$ 34,740    |
| Interest charges                               | \$20,878       | \$(411 )           | \$281        | \$ 140       | \$ 20,888    |
| Interest income                                | \$255          | \$ —               | \$(138 )     | \$ 140       | \$ 257       |
| Federal and state income tax expense (benefit) | \$17,965       | \$ 3,979           | \$(2,521 )   | \$ (1 )      | \$ 19,422    |
| Net income                                     | \$34,464       | \$ 6,350           | \$1,218      | \$ —         | \$ 42,032    |
| Additions to long-lived assets                 | \$44,588       | \$ 497             | \$710        | \$ —         | \$ 45,795    |
| Equity investment in investees <sup>(1)</sup>  | \$14,532       | \$ —               | \$8          | \$ —         | \$ 14,540    |
| Total segment assets <sup>(1)</sup>            | \$3,943,712    | \$ 225,832         | \$88,234     | \$ (42,516 ) | \$ 4,215,262 |

<sup>(1)</sup> Balances as of December 31, 2013

## SEGMENT INFORMATION FOR THE SIX MONTHS ENDED JUNE 30,

| 2014 (THOUSANDS)          | CLECO<br>POWER | OTHER    | ELIMINATIONS | CONSOLIDATED |
|---------------------------|----------------|----------|--------------|--------------|
| Revenue                   |                |          |              |              |
| Electric operations       | \$586,756      | \$—      | \$ —         | \$ 586,756   |
| Tolling operations        | —              | 5,467    | (5,467 )     | —            |
| Other operations          | 28,299         | 1,082    | —            | 29,381       |
| Electric customer credits | (22,681 )      | —        | —            | (22,681 )    |
| Affiliate revenue         | 665            | 27,346   | (28,011 )    | —            |
| Operating revenue         | \$593,039      | \$33,895 | \$ (33,478 ) | \$ 593,456   |
| Depreciation              | \$77,498       | \$1,813  | \$ —         | \$ 79,311    |
| Interest charges          | \$40,399       | \$(306 ) | \$ 241       | \$ 40,334    |

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|  |             |              |           |              |
|--|-------------|--------------|-----------|--------------|
| Interest income                                | \$951       | \$(240 )     | \$ 241    | \$ 952       |
| Federal and state income tax expense (benefit) | \$30,281    | \$(2,075 )   | \$ —      | \$ 28,206    |
| Net income (loss)                              | \$58,965    | \$3,593      | \$ (1 )   | \$ 62,557    |
| Additions to long-lived assets                 | \$291,961   | \$(175,767 ) | \$ —      | \$ 116,194   |
| Equity investment in investees                 | \$14,532    | \$8          | \$ —      | \$ 14,540    |
| Total segment assets                           | \$4,224,569 | \$61,597     | \$ 32,453 | \$ 4,318,619 |

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| 2013 (THOUSANDS)                                  | CLECO<br>POWER | MIDSTREAM<br>MOTHER | ELIMINATIONS | CONSOLIDATED |              |
|---|----------------|---------------------|--------------|--------------|--------------|
| Revenue   |                |                     |              |              |              |
| Electric operations                               | \$482,191      | \$ —                | \$ —         | \$ —         | \$ 482,191   |
| Tolling operations                                | —              | 14,144              | —            | (14,144 )    | —            |
| Other operations                                  | 22,064         | 1                   | 1,008        | 1            | 23,074       |
| Electric customer credits                         | (424 )         | —                   | —            | —            | (424 )       |
| Affiliate revenue                                 | 670            | —                   | 27,093       | (27,763 )    | —            |
| Operating revenue                                 | \$504,501      | \$ 14,145           | \$28,101     | \$ (41,906 ) | \$ 504,841   |
| Depreciation                                      | \$65,288       | \$ 3,001            | \$483        | \$ 1         | \$ 68,773    |
| Interest charges                                  | \$42,227       | \$ (649 )           | \$444        | \$ 322       | \$ 42,344    |
| Interest income                                   | \$453          | \$ —                | \$(318 )     | \$ 322       | \$ 457       |
| Federal and state income tax expense<br>(benefit) | \$32,203       | \$ 3,139            | \$(2,839 )   | \$ —         | \$ 32,503    |
| Net income  | \$62,257       | \$ 5,016            | \$1,893      | \$ —         | \$ 69,166    |
| Additions to long-lived assets                    | \$86,147       | \$ 2,326            | \$1,271      | \$ —         | \$ 89,744    |
| Equity investment in investees <sup>(1)</sup>     | \$14,532       | \$ —                | \$8          | \$ —         | \$ 14,540    |
| Total segment assets <sup>(1)</sup>               | \$3,943,712    | \$ 225,832          | \$88,234     | \$ (42,516 ) | \$ 4,215,262 |

<sup>(1)</sup> Balances as of December 31, 2013

Note 9 — Electric Customer Credits

Prior to July 1, 2014, Cleco Power's annual retail earnings were subject to the terms of an FRP established by the LPSC effective February 12, 2010. The FRP allowed Cleco Power the opportunity to earn a target return on equity of 10.7%, including returning to retail customers 60% of retail earnings between 11.3% and 12.3% and all retail earnings over 12.3%. In April 2013, Cleco Power filed an application with the LPSC to extend its current FRP and to seek rate recovery of the Coughlin transfer. On June 18, 2014, the LPSC approved Cleco Power's FRP extension and finalized the rate treatment of Coughlin. The LPSC's implementing order was issued and effective June 27, 2014. Effective July 1, 2014, Cleco Power has the opportunity to earn a target return on equity of 10.0%, including returning to retail customers 60% of retail earnings between 10.9% and 11.75% and all retail earnings over 11.75%. The amount of credits due customers, if any, is determined by Cleco Power and the LPSC annually. The ultimate amount of any customer refund is subject to LPSC approval. Cleco Power must file annual monitoring reports no later than October 31 for the 12-month period ending June 30.

On October 31, 2013, Cleco Power filed its monitoring report for the 12 months ended June 30, 2013 which indicated that \$2.2 million was due to be returned to customers. On April 9, 2014, the LPSC Staff filed their report indicating agreement with Cleco Power's refund calculation for the 12 months ended June 30, 2013. On June 18, 2014, the LPSC approved the Staff's report, authorizing refunds for this filing on retail customers' bills in September 2014. Also, as part of Cleco Power's approved FRP extension, retail customers will receive a \$22.3 million refund, which will also be included on customers' bills in September 2014. The accrual for estimated electric customer credits reflected on Cleco and Cleco Power's Condensed Consolidated Balance Sheets at June 30, 2014 and December 31, 2013, was \$26.2 million and \$3.5 million, respectively.

Note 10 — Variable Interest Entities

Cleco reports its investments in VIEs in accordance with the authoritative guidance. Cleco and Cleco Power report the investment in Oxbow under the equity method of accounting. Under the equity method, the assets and liabilities of Oxbow are reported as equity investment in investees on Cleco and

Cleco Power's Condensed Consolidated Balance Sheets. The revenue and expenses (excluding income taxes) of Oxbow are netted and reported as equity income or loss from investees on Cleco and Cleco Power's Condensed Consolidated Statements of Income.

## Equity Method VIEs

Equity investment in investees at June 30, 2014, primarily represents Cleco Power's \$14.5 million investment in Oxbow. Equity investments that are less than 100% owned by Diversified Lands represented less than \$0.1 million of the total balance.

## Oxbow

Oxbow is owned 50% by Cleco Power and 50% by SWEPCO and is accounted for as an equity method investment. Cleco Power is not the primary beneficiary because it shares the power to control Oxbow's significant activities with SWEPCO. Cleco's current assessment of its maximum exposure to loss related to Oxbow at June 30, 2014, consisted of its equity investment of \$14.5 million. The following table presents the components of Cleco Power's equity investment in Oxbow.

| INCEPTION TO DATE (THOUSANDS)       | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|-------------------------------------|------------------|------------------|
| Purchase price                      | \$12,873         | \$12,873         |
| Cash contributions                  | 1,659            | 1,659            |
| Total equity investment in investee | \$14,532         | \$14,532         |

The following table compares the carrying amount of Oxbow's assets and liabilities with Cleco's maximum exposure to loss related to its investment in Oxbow.

| (THOUSANDS)                      | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|----------------------------------|------------------|------------------|
| Oxbow's net assets/liabilities   | \$29,065         | \$29,065         |
| Cleco Power's 50% equity         | \$14,532         | \$14,532         |
| Cleco's maximum exposure to loss | \$14,532         | \$14,532         |

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The following tables contain summarized financial information for Oxbow.

| (THOUSANDS)                             | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|---|------------------|------------------|
| Current assets                          | \$2,396          | \$2,289          |
| Property, plant, and equipment, net     | 22,568           | 22,611           |
| Other assets                            | 4,210            | 4,256            |
| Total assets                            | \$29,174         | \$29,156         |
| Current liabilities                     | \$109            | \$91             |
| Partners' capital                       | 29,065           | 29,065           |
| Total liabilities and partners' capital | \$29,174         | \$29,156         |

| (THOUSANDS)         | FOR THE THREE MONTHS<br>ENDED JUNE 30, |       | FOR THE SIX MONTHS<br>ENDED JUNE 30, |       |
|---------------------|--|-------|--------------------------------------|-------|
|                     | 2014                                   | 2013  | 2014                                 | 2013  |
| Operating revenue   | \$426                                  | \$510 | \$1,011                              | \$939 |
| Operating expenses  | 426                                    | 510   | 1,011                                | 939   |
| Income before taxes | \$—                                    | \$—   | \$—                                  | \$—   |

Oxbow's property, plant, and equipment, net consists of land and lignite reserves. The lignite reserves are intended to be used to provide fuel to the Dolet Hills Power Station. DHLC mines the lignite reserves at Oxbow through the Amended Lignite Mining Agreement.

Oxbow has no third-party agreements, guarantees, or other third-party commitments that contain obligations affecting Cleco Power's investment in Oxbow.

Note 11 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees

#### Litigation

##### Devil's Swamp

In October 2007, Cleco received a Special Notice for Remedial Investigation and Feasibility Study (RI/FS) from the EPA pursuant to CERCLA (also known as the Superfund statute). CERCLA establishes several classes of PRPs for a contaminated site, and imposes strict, joint, and several liability on those PRPs for the cost of response to the contamination. The special notice requested that Cleco Corporation and Cleco Power, along with many other listed PRPs, enter into negotiations with the EPA for the performance of an RI/FS at an area known as the Devil's Swamp Lake site just northwest of Baton Rouge, Louisiana. The EPA identified Cleco as one of many companies that was sending polychlorinated biphenyl wastes for disposal to the site. The Devil's Swamp Lake site has been proposed to be added to the National Priorities List based on the release of PCBs to fisheries and wetlands located on the site, but no final determination has been made. The PRPs began discussing a potential proposal to the EPA in February 2008. The EPA issued a Unilateral Administrative Order to PRP's Clean Harbors, Inc. and Baton Rouge Disposal to Conduct an RI/FS in December 2009. The Tier 1 part of the study was complete in June 2012. Field activities for the Tier 2 investigation were completed in July 2012. Currently, the study/remedy selection task continues, and there is no record of a decision. Therefore, management is unable to determine how significant Cleco's share of the costs associated with the RI/FS and possible response action at the facility site, if any, may be and whether or not this will have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows.

##### Discrimination Complaints

In December 2009, a complaint was filed in the U.S. District Court for the Western District of Louisiana (the Court) on behalf of eight current employees and four former employees alleging that Cleco discriminated against each of them on the basis of race. Each was seeking various remedies provided under applicable statutes prohibiting racial discrimination in the workplace, and together, the plaintiffs requested monetary compensation exceeding \$35.0 million. In July 2010, the plaintiffs moved to add an additional current employee alleging that Cleco had discriminated

on the basis of race. The additional plaintiff sought compensation of no less than \$2.5 million and became the thirteenth plaintiff. In April 2011, Cleco entered into a settlement with one of the current employees which resulted in a dismissal of one of the thirteen cases with prejudice. In September 2011, the Court ruled on Cleco's summary judgment motions, with the end result that eleven of the twelve remaining plaintiffs had at least one claim remaining. In February 2013, the Court ruled on the second motion for summary judgment, filed by Cleco in March 2012, in each of the eleven cases and each such case was dismissed with prejudice. Appeals were filed in ten of the eleven dismissed cases to the United States Court of Appeals for the Fifth Circuit (the Fifth Circuit). In June 2013, the Fifth Circuit clerk dismissed the appeals of two of the current employees due to their failure to file a brief in support of their respective appeals. On various dates in August through November 2013, the Fifth Circuit affirmed the trial court judgments in favor of Cleco in seven of the eight remaining cases. On April 8, 2014, the Fifth Circuit affirmed the Court's summary judgment dismissing the wrongful termination and other discrimination claims of the one remaining plaintiff, a former employee. Excepted from its ruling was one claim that the former employee, who served as one of Cleco's human resources representatives, alleged arising from a disciplinary warning Cleco issued to the former employee. This one claim has been remanded to the Court for trial, scheduled to commence on January 20, 2015.

#### City of Opelousas

In March 2010, a complaint was filed in the 27th Judicial District Court of St. Landry Parish, State of Louisiana, on behalf of three Cleco Power customers in Opelousas, Louisiana. The complaint alleged that Cleco Power overcharged the plaintiffs by applying to customers in Opelousas the same retail rates as Cleco Power applies to all of its retail customers. The plaintiffs claimed that Cleco Power owed customers in Opelousas more than \$30.0 million as a result of the alleged overcharges. The plaintiffs alleged that Cleco Power should have established, solely for customers in Opelousas, retail rates that were separate and distinct from the retail rates that apply to other customers of Cleco Power and that Cleco Power should not have collected from customers in Opelousas the storm surcharge approved by the LPSC following hurricanes Katrina and Rita. In April 2010, Cleco Power filed a petition with the LPSC appealing to its expertise in declaring that the ratepayers of Opelousas had been properly charged the rates that were applicable to Cleco Power's retail customers and that no overcharges had been collected.

In May 2010, a second class action lawsuit was filed in the 27th Judicial District Court for St. Landry Parish, State of Louisiana, repeating the allegations of the first complaint, which was submitted on behalf of 249 Opelousas residents. In January 2011, the presiding judge in the state court

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proceeding ruled that the jurisdiction to hear the two class actions resided in the state court and not with the LPSC as argued by both Cleco Power and the LPSC Staff. Both Cleco Power and the LPSC Staff appealed this ruling to the Third Circuit Court of Appeals for the State of Louisiana (Third Circuit). In September 2011, the Third Circuit denied both appeals. In October 2011, both Cleco Power and the LPSC appealed the Third Circuit's ruling to the Louisiana Supreme Court. In February 2011, the administrative law judge (ALJ) in the LPSC proceeding ruled that the LPSC has jurisdiction to decide the claims raised by the class action plaintiffs. At its December 2011 Business and Executive Session, the LPSC adopted the ALJ's recommendation that Cleco Power be granted summary judgment in its declaratory action finding that Cleco Power's ratepayers in the City of Opelousas had been served under applicable rates and policies approved by the LPSC and Cleco Power's Opelousas ratepayers had not been overcharged in connection with LPSC rates or ratemaking. In January 2012, the class action plaintiffs filed their appeal of such LPSC decision to the 19th Judicial District Court for East Baton Rouge Parish, State of Louisiana. In December 2012, the Louisiana Supreme Court issued its opinion accepting Cleco Power's jurisdictional arguments and dismissed the state court claims. The appeal of the plaintiffs to the 19th Judicial District Court to review the LPSC ruling in Cleco Power's favor that it had properly charged the ratepayers of Opelousas was dismissed with prejudice on May 21, 2014. With this dismissal, the matter is fully resolved in favor of Cleco Power.

#### Other

Cleco is involved in various litigation matters, including regulatory, environmental, and administrative proceedings before various courts, regulatory commissions, arbitrators, and governmental agencies regarding matters arising in the ordinary course of business. The liability Cleco may ultimately incur with respect to any one of these matters in the event of a negative outcome may be in excess of amounts currently accrued. Management regularly analyzes current information and, as of June 30, 2014, believes the probable and reasonably estimable liabilities based on the eventual disposition of these matters is approximately \$7.8 million and has accrued this amount.

#### Off-Balance Sheet Commitments

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation and Cleco Power have also agreed to contractual terms that require the Registrants to pay third parties if certain triggering events occur. These contractual terms generally are defined as guarantees in the authoritative guidance.

Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have contracted with Cleco's affiliates, or may have contracted with them at terms less favorable to its affiliates.

The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets because management has determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Cleco's off-balance sheet commitments as of June 30, 2014, are summarized in the following table and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

| (THOUSANDS)  | AT JUNE 30, 2014<br>FACE AMOUNT |
|--|---------------------------------|
| Cleco Corporation  |                                 |
| Guarantee issued to Entergy Mississippi on behalf of Attala                            | \$500                           |
| Cleco Power  |                                 |
| Obligations under standby letter of credit issued to the Louisiana Department of Labor | 3,725                           |

|   |         |
|---|---------|
| Obligations under standby letter of credit issued to MISO | 2,000   |
| Total   | \$6,225 |

There were no reductions against the face amount for any of these commitments.

In January 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi for Attala’s obligations under the Interconnection Agreement. This guarantee will be effective until obligations are performed or extinguished. The State of Louisiana allows employers of certain financial net worth to self-insure their workers’ compensation benefits. Cleco Power has a certificate of self-insurance from the Louisiana Office of Workers’ Compensation and is required to post a \$3.7 million letter of credit, an amount equal to 110% of the average losses over the previous three years, as surety.

In December 2013, Cleco Power provided a \$1.0 million letter of credit to MISO pursuant to the credit requirements of FTRs. On April 8, 2014, Cleco Power increased the letter of credit to \$2.0 million. The letter of credit automatically renews each year and reduces Cleco Power’s credit facility capacity.

Cleco Corporation provided indemnifications to Cleco Power as a result of the transfer of Coughlin to Cleco Power on March 15, 2014. Cleco Power also provided indemnifications to Cleco Corporation and Evangeline as a result of the transfer of Coughlin to Cleco Power. The maximum amount of the potential payment to Cleco Power, Cleco Corporation, and Evangeline for their respective indemnifications is \$40.0 million, except for indemnifications relating to the fundamental organizational structure of Cleco Corporation and Evangeline and of Cleco Power, respectively, of which the maximum amount is \$400.0 million.

#### On-Balance Sheet Guarantees

Cleco Corporation provided a limited guarantee and an indemnification to Entergy Louisiana and Entergy Gulf States for Perryville’s performance, indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase Agreement, and other ancillary agreements related to the sale of the Perryville facility in 2004. This is a continuing guarantee and all obligations of Cleco Corporation shall continue until the guaranteed obligations have been fully performed or otherwise extinguished. The maximum amount of the potential payment to Entergy Louisiana and Entergy Gulf States is \$42.4 million. Currently, management does not



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expect to be required to pay Entergy Louisiana and Entergy Gulf States under the guarantee.

In April 2011, Acadia completed its disposition of Acadia Unit 2 to Entergy Louisiana. Limited guarantees and indemnifications were provided to Entergy Louisiana and an indemnification liability of \$21.8 million, which represents the fair value of these indemnifications was recorded on Cleco's Condensed Consolidated Balance Sheet. The indemnification liabilities were reduced through expiration of the contractual life or through a reduction in the probability of a claim arising. The indemnification obligation had a term of three years and at June 30, 2014 only the residual value of approximately \$0.2 million remains. For the six months ended June 30, 2014 and 2013, income of \$0.7 million and \$6.9 million was recognized, respectively.

As part of the Amended Lignite Mining Agreement, Cleco Power and SWEPCO, joint owners of Dolet Hills, have agreed to pay the loan and lease principal obligations of the lignite miner, DHLC, when due if they do not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against future invoices for lignite delivered. At June 30, 2014, Cleco Power had a liability of \$3.8 million related to the amended agreement. The maximum projected payment by Cleco Power under this guarantee is estimated to be \$98.1 million; however, the Amended Lignite Mining Agreement does not contain a cap. The projection is based on the forecasted loan and lease obligations to be incurred by DHLC, primarily for purchases of equipment. Cleco Power has the right to dispute the incurrence of loan and lease obligations through the review of

the mining plan before the incurrence of such loan and lease obligations. The Amended Lignite Mining Agreement is not expected to terminate pursuant to its terms until 2036 and does not affect the amount the Registrants can borrow under their credit facilities. Currently, management does not expect to be required to pay DHLC under the guarantee. In its bylaws, Cleco Corporation has agreed to indemnify directors, officers, agents, and employees who are made a party to a pending or completed suit, arbitration, investigation, or other proceeding whether civil, criminal, investigative, or administrative, if the basis of inclusion arises as the result of acts conducted in the discharge of their official capacity. Cleco Corporation has purchased various insurance policies to reduce the risks associated with the indemnification. In its operating agreement, Cleco Power provides for the same indemnification as described above with respect to its managers, officers, agents, and employees.

Generally, neither Cleco Corporation nor Cleco Power has recourse that would enable them to recover amounts paid under their guarantee or indemnification obligations. The one exception is the insurance contracts associated with the indemnification of directors, managers, officers, agents, and employees. There are no assets held as collateral for third parties that either Cleco Corporation or Cleco Power could obtain and liquidate to recover amounts paid pursuant to the guarantees or indemnification obligations.

The following table summarizes the expected amount of commitment termination per period of off-balance sheet commitments and on-balance sheet guarantees discussed above.

| (THOUSANDS)                   | NET<br>AMOUNT<br>COMMITTED | AT JUNE 30,<br>2014                           |              |              |                            |
|-------------------------------|----------------------------|---|--------------|--------------|----------------------------|
|                               |                            | AMOUNT OF COMMITMENT<br>EXPIRATION PER PERIOD |              |              |                            |
|                               |                            | LESS<br>THAN<br>ONE<br>YEAR                   | 1-3<br>YEARS | 3-5<br>YEARS | MORE<br>THAN<br>5<br>YEARS |
| Off-balance sheet commitments | \$ 6,225                   | \$—   | \$—          | \$—          | \$ 6,225                   |
| On-balance sheet guarantees   | 3,961                      | 180   | —            | —            | 3,781                      |
| Total                         | \$ 10,186                  | \$180   | \$—          | \$—          | \$ 10,006                  |

Other Commitments

## NMTC Fund

In 2008, Cleco Corporation and US Bancorp Community Development Corporation (USBCDC) formed the NMTC Fund. Cleco has a 99.9% membership interest in the NMTC Fund and USBCDC has a 0.1% interest. The purpose of the NMTC Fund is to invest in projects located in qualified active low-income communities that are underserved by typical debt capital markets. These investments are designed to generate NMTCs and Historical Rehabilitation tax credits. The NMTC Fund was later amended to include renewable energy investments. The majority of the energy investments qualify for grants under Section 1603 of the ARRA. The tax benefits received from the NMTC Fund reduce the federal income tax obligations of Cleco Corporation. In total, Cleco Corporation will contribute \$283.6 million of equity contributions to the NMTC Fund and will receive at least \$301.9 million in the form of tax credits, tax losses, capital gains/losses, earnings, and cash over the life of the investment, which ends in 2017. The \$18.3 million difference between equity contributions and total benefits received will be recognized over the life of the NMTC Fund as net tax benefits are delivered. The following table reflects remaining future equity contributions.

| (THOUSANDS)                     | CONTRIBUTION |
|---------------------------------|--------------|
| Six months ending Dec. 31, 2014 | \$25,071     |
| Years ending Dec. 31,           |              |
| 2015                            | 11,195       |
| 2016                            | 3,698        |
| 2017                            | 2,913        |
| Total                           | \$42,877     |

Of the \$42.9 million, \$29.3 million is due to be paid within the next 12 months. Due to the right of offset, the investment and associated debt are presented on Cleco's Condensed Consolidated Balance Sheet in the line item Tax credit fund investment, net. The amount of tax benefits delivered in excess of capital contributions as of June 30, 2014, was \$54.5 million. The amount of tax benefits delivered but not utilized as of June 30, 2014, was \$115.5 million and is reflected as a deferred tax asset.

The equity contribution does not contain a stated rate of interest. Cleco Corporation has recorded the liability and investment at its calculated fair value within the framework of the authoritative guidance. In order to calculate the fair value, management used an imputed rate of interest assuming that Cleco Corporation obtained financing of a similar nature from a

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third party. The imputed interest rate was used in a net present value model in order to calculate the fair value of the remaining portion of the delayed equity contributions. The following table contains the disclosures required by the authoritative guidelines for equity investments with an imputed interest rate.

(THOUSANDS)

Equity contributions, imputed interest rate 6%

|                                   |          |
|-----------------------------------|----------|
| Principal payment schedule above: | \$42,877 |
| Less: unamortized discount        | 2,245    |
| Total                             | \$40,632 |

The gross investment amortization expense will be recognized over a nine-year period, with three years remaining under the new amendment, using the cost method in accordance with the authoritative guidance for investments. The grants received under Section 1603, which allow certain projects to receive a federal grant in lieu of tax credits, and other cash reduce the basis of the investment. Periodic amortization of the investment and the deferred taxes generated by the basis reduction temporary difference are included as components of income tax expense.

Other

Cleco has accrued for liabilities related to third parties and employee medical benefits. Cleco has also accrued additional taxes other than income taxes at the state and local level.

Risks and Uncertainties

Cleco Corporation

Cleco Corporation could be subject to possible adverse consequences if Cleco's counterparties fail to perform their obligations or if Cleco Corporation or its affiliates are not in compliance with loan agreements or bond indentures.

Other

Access to capital markets is a significant source of funding for both short- and long-term capital requirements not satisfied by operating cash flows. If Cleco Corporation's credit ratings were to be downgraded by Moody's or S&P, Cleco Corporation would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

Changes in the regulatory environment or market forces could cause Cleco to determine its assets have suffered an other-than-temporary decline in value, whereby an impairment would be required to be taken and Cleco's financial condition could be materially adversely affected.

Cleco Power

Cleco Power began participating in the MISO market in December 2013. Energy prices in the MISO market are based on LMP, which includes a component directly related to congestion on the transmission system. Pricing zones with greater transmission congestion may have higher LMP costs. Physical transmission constraints present in the MISO market could increase energy costs within Cleco Power's pricing zone. Cleco Power uses FTRs to mitigate the transmission congestion risk. Changes to anticipated transmission paths may result in an unexpected increase in energy costs to Cleco Power.

Access to capital markets is a significant source of funding for both short- and long-term capital requirements not satisfied by operating cash flows. Cleco Power pays fees and interest under its bank credit agreements based on the highest rating held. If Cleco Power's credit ratings were to be downgraded by Moody's or S&P, Cleco Power would be required to pay additional fees and higher interest rates under its bank credit agreements. Cleco Power's collateral for derivatives is based on the lowest rating held. If Cleco Power's credit ratings were to be downgraded by Moody's or S&P, Cleco Power would be required to pay additional collateral for derivatives.

Note 12 — Affiliate Transactions

Cleco Power has affiliate balances that are payable to or due from its affiliates. The following table is a summary of those balances.

| (THOUSANDS)          | AT JUNE 30, 2014    |                  | AT DEC. 31, 2013    |                  |
|----------------------|---------------------|------------------|---------------------|------------------|
|                      | ACCOUNTS RECEIVABLE | ACCOUNTS PAYABLE | ACCOUNTS RECEIVABLE | ACCOUNTS PAYABLE |
| Cleco Corporation    | \$41                | \$483            | \$379               | \$389            |
| Support Group        | 1,089               | 6,121            | 634                 | 5,972            |
| Midstream            | 11                  | —                | 27                  | 1                |
| Evangeline           | 7                   | 195              | 4                   | 2,024            |
| Diversified Lands    | 1                   | —                | 1                   | —                |
| Other <sup>(1)</sup> | 1                   | —                | —                   | —                |
| Total                | \$1,150             | \$6,799          | \$1,045             | \$8,386          |

<sup>(1)</sup> Represents Perryville and Attala

Note 13 — Accumulated Other Comprehensive Loss

The components of accumulated other comprehensive loss are summarized in the following tables for Cleco and Cleco Power. All amounts are reported net of income taxes and amounts in parentheses indicate debits.

Cleco

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED JUNE 30, |                              |  |                                 |                              |  |
|---|-------------------------------------|------------------------------|--|---------------------------------|------------------------------|--|
|   | 2014                                |                              |  | 2013                            |                              |  |
|   | POSTRETIREMENT BENEFIT NET LOSS     | NET LOSS ON CASH FLOW HEDGES | TOTAL ACCUMULATED OTHER COMPREHENSIVE LOSS | POSTRETIREMENT BENEFIT NET LOSS | NET LOSS ON CASH FLOW HEDGES | TOTAL ACCUMULATED OTHER COMPREHENSIVE LOSS |
| Balances beginning of period                                      | \$ (18,881 )                        | \$(6,098 )                   | \$ (24,979 )                               | \$(24,205 )                     | \$(6,292 )                   | \$ (30,497 )                               |
| Amounts reclassified from accumulated other comprehensive income: |                                     |                              |  |                                 |                              |  |
| Amortization of postretirement benefit net loss                   | 438                                 | —                            | 438  | 586                             | —                            | 586  |
| Reclassification of net loss to interest charges                  | —                                   | 53                           | 53   | —                               | 36                           | 36   |
| Net current-period other comprehensive income                     | 438                                 | 53                           | 491  | 586                             | 36                           | 622  |
| Balances, June 30   | \$ (18,443 )                        | \$(6,045 )                   | \$ (24,488 )                               | \$(23,619 )                     | \$(6,256 )                   | \$ (29,875 )                               |

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FOR THE SIX MONTHS ENDED  
JUNE 30,

| (THOUSANDS)   | 2014                                  |   |  | 2013                                     |   |  |
|---|---------------------------------------|---|--|--|---|--|
|   | POSTRETIREMENT<br>BENEFIT<br>NET LOSS | NET<br>LOSS<br>ON<br>CASH<br>FLOW<br>HEDGES | TOTAL<br>ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS | POSTRETIREMENT<br>BENEFIT<br>NET<br>LOSS | NET<br>LOSS<br>ON<br>CASH<br>FLOW<br>HEDGES | TOTAL<br>ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS |
| Balances beginning of period  | \$ (19,725 )                          | \$(6,151 )                                  | \$ (25,876 )   | \$(24,741 )                              | \$(7,629 )                                  | \$ (32,370 )   |
| Other comprehensive income<br>before reclassifications:                 |                                       |   |  |  |   |  |
| Net derivative gain   | —                                     | —   | —  | —  | 1,355                                       | 1,355  |
| Amounts reclassified from<br>accumulated<br>other comprehensive income: |                                       |   |  |  |   |  |
| Amortization of<br>postretirement benefit net loss                      | 1,282                                 | —   | 1,282  | 1,122                                    | —   | 1,122  |
| Reclassification of net loss to<br>interest charges                     | —                                     | 106   | 106  | —  | 49  | 49   |
| Reclassification of<br>ineffectiveness to regulatory<br>asset           | —                                     | —   | —  | —  | (31 )                                       | (31 )  |
| Net current-period other<br>comprehensive income                        | 1,282                                 | 106   | 1,388  | 1,122                                    | 1,373                                       | 2,495  |
| Balances, June 30   | \$ (18,443 )                          | \$(6,045 )                                  | \$ (24,488 )   | \$(23,619 )                              | \$(6,256 )                                  | \$ (29,875 )   |

## Cleco Power

FOR THE THREE MONTHS  
ENDED JUNE 30,

| (THOUSANDS)   | 2014                                  |   |  | 2013                                     |   |  |
|---|---------------------------------------|---|--|--|---|--|
|   | POSTRETIREMENT<br>BENEFIT<br>NET LOSS | NET<br>LOSS<br>ON<br>CASH<br>FLOW<br>HEDGES | TOTAL<br>ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS | POSTRETIREMENT<br>BENEFIT<br>NET<br>LOSS | NET<br>LOSS<br>ON<br>CASH<br>FLOW<br>HEDGES | TOTAL<br>ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS |
| Balances beginning of period  | \$ (8,501 )                           | \$(6,098 )                                  | \$ (14,599 )   | \$(12,541 )                              | \$(6,292 )                                  | \$ (18,833 )   |
| Amounts reclassified from<br>accumulated<br>other comprehensive income: |                                       |   |  |  |   |  |
| Amortization of<br>postretirement benefit net loss                      | 222                                   | —   | 222  | 269                                      | —   | 269  |
| Reclassification of net loss to<br>interest charges                     | —                                     | 53  | 53   | —  | 36  | 36   |
| Net current-period other<br>comprehensive income                        | 222                                   | 53  | 275  | 269                                      | 36  | 305  |
| Balances, June 30   | \$ (8,279 )                           | \$(6,045 )                                  | \$ (14,324 )   | \$(12,272 )                              | \$(6,256 )                                  | \$ (18,528 )   |

| (THOUSANDS)   | FOR THE SIX MONTHS ENDED<br>JUNE 30,  |   |  |  |   |  |
|---|---------------------------------------|---|--|--|---|--|
|   | 2014                                  |   |  | 2013                                     |   |  |
|   | POSTRETIREMENT<br>BENEFIT<br>NET LOSS | NET<br>LOSS<br>ON<br>CASH<br>FLOW<br>HEDGES | TOTAL<br>ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS | POSTRETIREMENT<br>BENEFIT<br>NET<br>LOSS | NET<br>LOSS<br>ON<br>CASH<br>FLOW<br>HEDGES | TOTAL<br>ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>LOSS |
| Balances beginning of period  | \$ (9,026 )                           | \$(6,151 )                                  | \$ (15,177 )   | \$(12,792 )                              | \$(7,629 )                                  | \$ (20,421 )   |
| Other comprehensive income<br>before reclassifications:                 |                                       |   |  |  |   |  |
| Net derivative gain   | —                                     | —   | —  | —  | 1,355                                       | 1,355  |
| Amounts reclassified from<br>accumulated<br>other comprehensive income: |                                       |   |  |  |   |  |
| Amortization of<br>postretirement benefit net loss                      | 747                                   | —   | 747  | 520                                      | —   | 520  |
| Reclassification of net loss to<br>interest charges                     | —                                     | 106   | 106  | —  | 49  | 49   |
| Reclassification of<br>ineffectiveness to regulatory<br>asset           | —                                     | —   | —  | —  | (31 )                                       | (31 )  |
| Net current-period other<br>comprehensive income                        | 747                                   | 106   | 853  | 520                                      | 1,373                                       | 1,893  |
| Balances, June 30   | \$ (8,279 )                           | \$(6,045 )                                  | \$ (14,324 )   | \$(12,272 )                              | \$(6,256 )                                  | \$ (18,528 )   |

Note 14 — Coughlin Transfer

In October 2012, Cleco Power announced that Evangeline was the winning bidder in Cleco Power's 2012 Long-Term RFP, and in December 2012, Cleco Power and Evangeline executed definitive agreements to transfer ownership and control of Coughlin from Evangeline to Cleco Power. On March 15, 2014, Coughlin was transferred to Cleco Power with a net book value of \$176.0 million. Cleco Power finalized the rate treatment of Coughlin as part of its FRP extension proceeding before the LPSC on June 18, 2014.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cleco uses its website, <https://www.cleco.com>, as a routine channel for distribution of important information, including news releases, analyst presentations, and financial information. Cleco's website is the primary source of publicly disclosed news about Cleco. Cleco is providing the address to its website solely for the information of investors and does not intend the address to be an active link. The contents of the website are not incorporated into this Combined Quarterly Report on Form 10-Q.

The following discussion and analysis should be read in combination with the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013, and Cleco and Cleco Power's Condensed Consolidated Financial Statements contained in this Combined Quarterly Report on Form 10-Q. The information included therein is essential to understanding the following discussion and analysis. Below is information concerning the consolidated results of operations of Cleco for the three and six months ended June 30, 2014 and June 30, 2013.

### RESULTS OF OPERATIONS

#### Overview

Cleco is a regional energy company that conducts substantially all of its business operations through its primary subsidiary, Cleco Power. Cleco Power is a regulated electric utility company, which owns 11 generating units with a total nameplate capacity of 3,340 MW and serves approximately 284,000 customers in Louisiana through its retail business and supplies wholesale power in Louisiana and Mississippi. Prior to March 15, 2014, Cleco also conducted wholesale business operations through its Midstream subsidiary. Midstream owns Evangeline (which owned and operated Coughlin). On March 15, 2014, the Coughlin generating assets were transferred to Cleco Power. Coughlin consists of two generating units with a total nameplate capacity of 775 MW. For more information on the Coughlin transfer, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 14 — Coughlin Transfer."

#### Cleco Power

Many factors affect Cleco Power's primary business of selling electricity. These factors include weather and the presence of a stable regulatory environment, which impacts cost recovery and return on equity, as well as the recovery of costs related to growing energy demand and rising fuel prices; the ability to increase energy sales while containing costs; the ability to meet increasingly stringent regulatory and environmental standards; and participation in MISO and the related operating challenges and uncertainties, including increased wholesale competition relative to more suppliers. Key initiatives on which Cleco Power is currently working include implementation of various environmental controls to comply with the MATS ruling, maintaining and growing our wholesale business, and pursuing transmission projects. These initiatives are discussed below.

#### MATS

The MATS rule was finalized in February 2012 and requires affected electric generating units to meet specific numeric

emission standards and work practice standards to address hazardous air pollutants. MATS imposes strict emission limits on new and existing coal- and liquid oil-fired electric generating units for mercury, acid gases, and non-mercury metallic pollutants. Cleco Power units impacted by the rule include Rodemacher Unit 2, Madison Unit 3, and Dolet Hills. MATS allows existing sources approximately three years to comply with the rule. The actual compliance deadline is April 16, 2015. Cleco Power completed its evaluation of control technology options and has identified capital expenditures that are required to engineer, procure, and install pollution controls and emissions monitoring equipment to ensure Cleco Power will be in a position to comply with MATS in a timely manner. New equipment to

be installed and operational by the compliance date at Rodemacher Unit 2 and Dolet Hills includes dry sorbent injection for acid gas control and fabric filters (baghouses) for metal particulate control. In addition, activated carbon injection for mercury control is to be installed and operational by the compliance date at Rodemacher Unit 2, Madison Unit 3, and Dolet Hills. With the current fuel mix at Madison Unit 3, Cleco Power expects to be able to comply with applicable MATS limits and anticipates that all MATS related control equipment will be in service for the April 16, 2015, compliance date. Cleco Power filed an application with the LPSC on August 16, 2012, requesting authorization to recover the revenue requirements associated with the MATS equipment. An administrative hearing was held April 29, 2014 through May 1, 2014, with post-hearing briefs due on August 8, 2014. The MATS project is expected to cost \$265.0 million, of which Cleco Power's portion is \$111.3 million. As of June 30, 2014, \$213.8 million was spent on the project, of which Cleco Power's portion was \$89.4 million.

#### Other

Cleco Power is currently working on renewing existing wholesale contracts and securing new wholesale customers. In addition, Cleco Power is currently seeking and evaluating transmission growth and investment opportunities.

#### Cleco Midstream

##### Evangeline

On March 15, 2014, Coughlin was transferred from Evangeline to Cleco Power. As a result of this transfer, there will be minimal operating activity and operating earnings at Midstream in future periods. The Coughlin transfer changed the structure of Cleco's internal organization, and as a result, Midstream is no longer disclosed as a separate reportable segment. For more information, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 8 — Disclosures about Segments," and "— Note 14 — Coughlin Transfer."



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Comparison of the Three Months Ended June 30, 2014 and 2013  
Cleco Consolidated

| (THOUSANDS)  | FOR THE THREE MONTHS ENDED JUNE 30, |           | FAVORABLE/(UNFAVORABLE) |        |    |
|--|-------------------------------------|-----------|-------------------------|--------|----|
|  | 2014                                | 2013      | VARIANCE                | CHANGE |    |
| Operating revenue, net                             | \$309,070                           | \$263,894 | \$45,176                | 17.1   | %  |
| Operating expenses                                 | 242,349                             | 189,140   | (53,209)                | (28.1) | )% |
| Operating income                                   | \$66,721                            | \$74,754  | \$(8,033)               | (10.7) | )% |
| Allowance for other funds used during construction | \$2,029                             | \$413     | \$1,616                 | 391.3  | %  |
| Other income                                       | \$2,495                             | \$8,165   | \$(5,670)               | (69.4) | )% |
| Other expense                                      | \$369                               | \$1,247   | \$878                   | 70.4   | %  |
| Interest charges                                   | \$20,065                            | \$20,888  | \$823                   | 3.9    | %  |
| Federal and state income taxes                     | \$14,528                            | \$19,422  | \$4,894                 | 25.2   | %  |
| Net income applicable to common stock              | \$36,633                            | \$42,032  | \$(5,399)               | (12.8) | )% |

Consolidated net income applicable to common stock decreased \$5.4 million, or 12.8%, in the second quarter of 2014 compared to the second quarter of 2013 primarily due to lower earnings at Midstream and Cleco Power.

Operating revenue, net increased \$45.2 million, or 17.1%, in the second quarter of 2014 compared to the second quarter of 2013 largely as a result of higher base revenue and fuel cost recovery revenue, partially offset by higher electric customer credits at Cleco Power.

Operating expenses increased \$53.2 million, or 28.1%, in the second quarter of 2014 compared to the second quarter of 2013 primarily due to higher recoverable fuel and power purchased at Cleco Power. Also contributing to this increase were higher non-recoverable fuel and power purchased, higher depreciation expense, higher maintenance expense, and higher taxes other than income taxes at Cleco Power.

Allowance for other funds used during construction increased \$1.6 million, or 391.3%, in the second quarter of 2014, compared to the second quarter of 2013 largely due to the MATS project and miscellaneous transmission projects at Cleco Power.

Other income decreased \$5.7 million, or 69.4%, during the second quarter of 2014 compared to the second quarter of 2013 largely due to lower income related to the contractual expiration of underlying indemnifications resulting from the disposition of Acadia Unit 2 at Midstream and lower mutual assistance income at Cleco Power, partially offset by an increase in the cash surrender value of life insurance policies.

Other expense decreased \$0.9 million, or 70.4%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to lower mutual assistance expenses at Cleco Power.

Interest charges decreased \$0.8 million, or 3.9%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to lower interest on income taxes.

Federal and state income taxes decreased \$4.9 million, or 25.2%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to \$4.6 million for the change in pre-tax income excluding AFUDC equity and \$2.2 million due to settlements with taxing authorities, partially offset by \$1.7 million for the absence of tax credits, \$0.1 million for the flowthrough of tax benefits, and \$0.1 million for miscellaneous tax items.

Results of operations for Cleco Power are more fully described below.

## Cleco Power

| (THOUSANDS)       | FOR THE THREE MONTHS ENDED JUNE 30, |           | FAVORABLE/(UNFAVORABLE) |        |   |
|-------------------|-------------------------------------|-----------|-------------------------|--------|---|
|                   | 2014                                | 2013      | VARIANCE                | CHANGE |   |
| Operating revenue |                                     |           |                         |        |   |
| Base              | \$184,228                           | \$160,031 | \$24,197                | 15.1   | % |

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|  |          |          |           |        |   |
|--|----------|----------|-----------|--------|---|
| Fuel cost recovery                                 | 132,769  | 92,734   | 40,035    | 43.2   | % |
| Electric customer credits                          | (22,495) | (402)    | (22,093)  | *      |   |
| Other operations                                   | 14,027   | 11,027   | 3,000     | 27.2   | % |
| Affiliate revenue                                  | 330      | 335      | (5)       | (1.5)  | % |
| Operating revenue, net                             | 308,859  | 263,725  | 45,134    | 17.1   | % |
| Operating expenses                                 |          |          |           |        |   |
| Recoverable fuel and power purchased               | 132,770  | 92,733   | (40,037)  | (43.2) | % |
| Non-recoverable fuel and power purchased           | 5,319    | 3,125    | (2,194)   | (70.2) | % |
| Other operations                                   | 29,146   | 29,540   | 394       | 1.3    | % |
| Maintenance  | 26,203   | 23,585   | (2,618)   | (11.1) | % |
| Depreciation                                       | 37,295   | 32,959   | (4,336)   | (13.2) | % |
| Taxes other than income taxes                      | 11,094   | 9,204    | (1,890)   | (20.5) | % |
| Total operating expenses                           | 241,827  | 191,146  | (50,681)  | (26.5) | % |
| Operating income                                   | \$67,032 | \$72,579 | \$(5,547) | (7.6)  | % |
| Allowance for other funds used during construction | \$2,029  | \$413    | \$1,616   | 391.3  | % |
| Other income                                       | \$389    | \$1,268  | \$(879)   | (69.3) | % |
| Other expense                                      | \$432    | \$1,208  | \$776     | 64.2   | % |
| Federal and state income taxes                     | \$16,071 | \$17,965 | \$1,894   | 10.5   | % |
| Net income   | \$32,658 | \$34,464 | \$(1,806) | (5.2)  | % |

\* Not meaningful

Cleco Power's net income in the second quarter of 2014 decreased \$1.8 million, or 5.2%, compared to the second quarter of 2013. Contributing factors include:

↑ higher electric customer credits,  
 ↑ higher depreciation expense,  
 ↑ higher maintenance expenses,  
 ↑ higher non-recoverable fuel and power purchased,  
 ↑ higher taxes other than income taxes, and  
 ↓ lower other income.

These factors were partially offset by:

↑ higher base revenue,  
 ↑ higher other operations revenue  
 ↓ lower income taxes,  
 ↑ higher allowance for funds used during construction, and  
 ↓ lower other expense.

| (MILLION kWh)    | FOR THE THREE MONTHS ENDED JUNE 30, |       |                             |
|------------------|-------------------------------------|-------|-----------------------------|
|                  | 2014                                | 2013  | FAVORABLE/<br>(UNFAVORABLE) |
| Electric sales   |                                     |       |                             |
| Residential      | 788                                 | 801   | (1.6)                       |
| Commercial       | 636                                 | 632   | 0.6                         |
| Industrial       | 543                                 | 575   | (5.6)                       |
| Other retail     | 32                                  | 33    | (3.0)                       |
| Total retail     | 1,999                               | 2,041 | (2.1)                       |
| Sales for resale | 770                                 | 498   | 54.6                        |
| Unbilled         | 359                                 | 215   | 67.0                        |

|   |       |       |      |   |
|---|-------|-------|------|---|
| Total retail and wholesale customer sales | 3,128 | 2,754 | 13.6 | % |
|---|-------|-------|------|---|

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| (THOUSANDS)                               | FOR THE THREE MONTHS ENDED JUNE 30, |           |      | FAVORABLE/<br>(UNFAVORABLE) |    |
|---|-------------------------------------|-----------|------|-----------------------------|----|
|   | 2014                                | 2013      |      |                             |    |
| Electric sales                            |                                     |           |      |                             |    |
| Residential                               | \$65,965                            | \$64,815  | 1.8  |                             | %  |
| Commercial                                | 46,399                              | 44,679    | 3.8  |                             | %  |
| Industrial                                | 21,105                              | 22,061    | (4.3 |                             | )% |
| Other retail                              | 2,568                               | 2,494     | 3.0  |                             | %  |
| Surcharge                                 | 2,845                               | 2,054     | 38.5 |                             | %  |
| Other                                     | —                                   | (1,566    | )    | 100.0                       | %  |
| Total retail                              | 138,882                             | 134,537   | 3.2  |                             | %  |
| Sales for resale                          | 22,683                              | 13,299    | 70.6 |                             | %  |
| Unbilled                                  | 22,663                              | 12,195    | 85.8 |                             | %  |
| Total retail and wholesale customer sales | \$184,228                           | \$160,031 | 15.1 |                             | %  |

Cleco Power's residential customers' demand for electricity is affected largely by weather. Weather generally is measured in cooling-degree days and heating-degree days. A cooling-degree day is an indication of the likelihood that a consumer will use air conditioning, while a heating-degree day is an indication of the likelihood that a consumer will use heating. An increase in heating-degree days does not produce the same increase in revenue as an increase in cooling-degree days, because alternative heating sources are more available and because winter energy is priced below the rate charged for energy used in the summer. Normal heating-degree days and cooling-degree days are calculated for a month by separately calculating the average actual heating- and cooling-degree days for that month over a period of 30 years.

The following table shows how cooling-degree days varied from normal conditions and from the prior period. Cleco Power uses weather data provided by the National Oceanic and Atmospheric Administration to determine degree days.

|                     | FOR THE THREE MONTHS ENDED JUNE 30, |      |        |                           |         |
|---------------------|-------------------------------------|------|--------|---------------------------|---------|
|                     | 2014                                | 2013 | NORMAL | 2014 CHANGE<br>PRIOR YEAR | NORMAL  |
| Cooling-degree days | 932                                 | 952  | 942    | (2.1                      | )% (1.1 |

## Base

Base revenue increased \$24.2 million, or 15.1%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to higher sales to a new wholesale customer and the absence of customer refunds for construction financing costs related to Madison Unit 3, which resulted in an approximate \$17.6 million increase to base revenue. Also contributing to this increase was the July 1, 2013, annual rate adjustment associated with Cleco's FRP, which resulted in an approximate \$6.6 million increase to base revenue.

Cleco Power expects to begin providing service to expansions of current customers' operations, as well as service to new retail customers. These expansions of current customers' operations and service to new retail customers is expected to contribute additional base revenue of \$1.3 million for the remainder of 2014, an additional \$4.1 million for 2015, and an additional \$1.5 million for 2016. Cleco Power also expects increased base revenue through an FRP rider associated with the recovery of expenditures for compliance with anticipated environmental laws. Cleco Power anticipates a minimal impact from this recovery for the remainder of 2014; however, an additional \$7.7 million for 2015 and an additional

\$8.6 million for 2016 is expected. In addition, Cleco Power expects wholesale revenue to increase by \$19.8 million for the remainder of 2014, largely due to a new wholesale contract that began in April 2014. In 2015, wholesale revenue is expected to decrease \$7.7 million primarily due to the termination of a wholesale contract on December 31,

2014. Additional wholesale revenue of \$1.1 million is expected for 2016.

For information on the effects of future energy sales on Cleco Power's financial condition, results of operations, and cash flows, see "Risk Factors — Future Electricity Sales" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Fuel Cost Recovery

Fuel cost recovery revenue billed to customers increased \$40.0 million, or 43.2%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to higher fuel costs, the addition of a new wholesale customer, and the volume of power sales as a result of Cleco's participation in the energy market through MISO. Changes in fuel costs historically have not significantly affected Cleco Power's net income. Generally, fuel and purchased power expenses are recovered through the LPSC-established FAC, which enables Cleco Power to pass on to its customers substantially all such charges. Approximately 74% of Cleco Power's total fuel cost during the second quarter of 2014 was regulated by the LPSC, while the remainder was regulated by FERC. Recovery of retail FAC costs is subject to refund until approval is received from the LPSC. For more information on the accounting for MISO transactions, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Accounting for MISO Transactions."

#### Electric Customer Credits

Electric customer credits increased \$22.1 million in the second quarter of 2014 compared to the second quarter of 2013 primarily due to provisions for estimated accruals as a result of the FRP extension approved on June 18, 2014. For more information on the FRP extension and the accrual of electric customer credits, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 9 — Electric Customer Credits."

#### Other Operations

Other operations revenue increased \$3.0 million, or 27.2%, in the second quarter of 2014 compared to the second quarter of 2013 primarily due to \$2.6 million of higher transmission revenue and \$0.4 million of higher other miscellaneous revenue.

#### Operating Expenses

Operating expenses increased \$50.7 million, or 26.5%, in the second quarter of 2014 compared to the second quarter of 2013. Recoverable fuel and power purchased increased \$40.0 million, or 43.2%, primarily due to higher fuel costs, the increased volume of power purchased as a result of Cleco's participation in the energy market through MISO, and the outages at Cleco Power's generating stations. Non-recoverable fuel and power purchased increased \$2.2 million, or 70.2%, primarily due to Cleco's participation in the energy market through MISO. Maintenance expense increased \$2.6 million, or 11.1%, primarily due to the transfer of Coughlin to

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Cleco Power. Depreciation expense increased \$4.3 million, or 13.2%, primarily due to amortization of the deferred Evangeline power purchase agreement capacity costs and normal recurring additions to fixed assets, partially offset by the establishment of a regulatory asset to recover corporate franchise taxes. Taxes other than income taxes increased \$1.9 million, or 20.5%, primarily due to higher accruals of taxes other than income taxes at the state and local level and higher property taxes. For more information on the accounting for MISO transactions, see Item 1, “Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Accounting for MISO Transactions.”

#### Allowance for Other Funds Used During Construction

Allowance for other funds used during construction increased \$1.6 million, or 391.3%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to the MATS project and miscellaneous transmission projects.

#### Other Income

Other income decreased \$0.9 million, or 69.3%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to \$0.8 million of lower mutual assistance income and \$0.1 million of miscellaneous other income.

#### Other Expense

Other expense decreased \$0.8 million, or 64.2%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to lower mutual assistance expense.

#### Income Taxes

Federal and state income taxes decreased \$1.9 million, or 10.5%, during the second quarter of 2014 compared to the second quarter of 2013 primarily due to \$2.0 million for the change in pre-tax income excluding AFUDC equity, \$0.3 million for permanent tax deductions, and \$0.1 million for the absence of tax credits, partially offset by \$0.4 million to record tax expense at the projected annual effective tax rate and \$0.1 million for the flowthrough of tax benefits.

#### Comparison of the Six Months Ended June 30, 2014 and 2013

##### Cleco Consolidated

| (THOUSANDS)  | FOR THE SIX MONTHS ENDED JUNE 30, |           |  |         |    |
|--|-----------------------------------|-----------|--|---------|----|
|  | 2014                              | 2013      | FAVORABLE/(UNFAVORABLE)<br>VARIANCE CHANGE |         |    |
| Operating revenue, net                             | \$593,456                         | \$504,841 | \$88,615                                   | 17.6    | %  |
| Operating expenses                                 | 469,396                           | 371,617   | (97,779)                                   | ) (26.3 | )% |
| Operating income                                   | \$124,060                         | \$133,224 | \$(9,164)                                  | ) (6.9  | )% |
| Allowance for other funds used during construction | \$3,660                           | \$1,577   | \$2,083                                    | 132.1   | %  |
| Other income                                       | \$3,466                           | \$10,438  | \$(6,972)                                  | ) (66.8 | )% |
| Other expense                                      | \$1,041                           | \$1,683   | \$642                                      | 38.1    | %  |
| Interest charges                                   | \$40,334                          | \$42,344  | \$2,010                                    | 4.7     | %  |
| Federal and state income taxes                     | \$28,206                          | \$32,503  | \$4,297                                    | 13.2    | %  |
| Net income applicable to common stock              | \$62,557                          | \$69,166  | \$(6,609)                                  | ) (9.6  | )% |

Consolidated net income applicable to common stock decreased \$6.6 million, or 9.6%, in the first six months of 2014 compared to the first six months of 2013 primarily due to lower Cleco Power, Midstream, and corporate earnings.

Operating revenue, net increased \$88.6 million, or 17.6%, in the first six months of 2014 compared to the first six months of 2013 largely as a result of higher base revenue and higher fuel cost recovery revenue, partially offset by higher electric customer credits at Cleco Power.

Operating expenses increased \$97.8 million, or 26.3%, in the first six months of 2014 compared to the first six months of 2013 primarily due to higher recoverable and non-recoverable fuel and power purchased, higher maintenance expense, higher depreciation expense, and higher taxes other than income taxes at Cleco Power.

Allowance for other funds used during construction increased \$2.1 million, or 132.1%, in the first six months of 2014 compared to the first six months of 2013 primarily due to the MATS project and miscellaneous transmission projects at Cleco Power.

Other income decreased \$7.0 million, or 66.8%, in the first six months of 2014 compared to the first six months of 2013 largely due to lower income related to the contractual expiration of underlying indemnifications resulting from the disposition of Acadia Unit 2 at Midstream and lower mutual assistance income at Cleco Power, partially offset by an increase in the cash surrender value of life insurance policies.

Other expense decreased \$0.6 million, or 38.1%, during the first six months of 2014 compared to the first six months of 2013 primarily due to lower mutual assistance expenses at Cleco Power.

Interest charges decreased \$2.0 million, or 4.7%, during the first six months of 2014 compared to the first six months of 2013 primarily due to lower interest charges at Cleco Power.

Federal and state income taxes decreased \$4.3 million, or 13.2%, during the first six months of 2014 compared to the first six months of 2013 primarily due to \$5.0 million for the change in pre-tax income excluding AFUDC equity, \$2.2 million for settlements with taxing authorities, \$1.2 million to record tax expense at the consolidated projected annual effective tax rate, and \$0.1 million for miscellaneous tax items. These decreases were partially offset by \$3.7 million for the absence of tax credits, \$0.3 million for permanent tax deductions, and \$0.2 million for flowthrough of tax benefits.

Results of operations for Cleco Power are more fully described below.

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## Cleco Power

| (THOUSANDS)  |           |           | FOR THE SIX MONTHS ENDED JUNE 30,   |         |    |
|--|-----------|-----------|-------------------------------------|---------|----|
|  | 2014      | 2013      | FAVORABLE/(UNFAVORABLE)<br>VARIANCE | CHANGE  |    |
| Operating revenue                                  |           |           |                                     |         |    |
| Base   | \$341,412 | \$298,234 | \$43,178                            | 14.5    | %  |
| Fuel cost recovery                                 | 245,344   | 183,957   | 61,387                              | 33.4    | %  |
| Electric customer credits                          | (22,681   | ) (424    | ) (22,257                           | ) *     |    |
| Other operations                                   | 28,299    | 22,064    | 6,235                               | 28.3    | %  |
| Affiliate revenue                                  | 665       | 670       | (5                                  | ) (0.7  | )% |
| Operating revenue, net                             | 593,039   | 504,501   | 88,538                              | 17.5    | %  |
| Operating expenses                                 |           |           |                                     |         |    |
| Recoverable fuel and power purchased               | 245,345   | 183,959   | (61,386                             | ) (33.4 | )% |
| Non-recoverable fuel and power purchased           | 9,982     | 6,957     | (3,025                              | ) (43.5 | )% |
| Other operations                                   | 54,462    | 54,912    | 450                                 | 0.8     | %  |
| Maintenance  | 56,460    | 38,379    | (18,081                             | ) (47.1 | )% |
| Depreciation                                       | 77,498    | 65,288    | (12,210                             | ) (18.7 | )% |
| Taxes other than income taxes                      | 24,069    | 20,662    | (3,407                              | ) (16.5 | )% |
| Total operating expenses                           | 467,816   | 370,157   | (97,659                             | ) (26.4 | )% |
| Operating income                                   | \$125,223 | \$134,344 | \$(9,121                            | ) (6.8  | )% |
| Allowance for other funds used during construction | \$3,660   | \$1,577   | \$2,083                             | 132.1   | %  |
| Other income                                       | \$752     | \$1,965   | \$(1,213                            | ) (61.7 | )% |
| Other expense                                      | \$941     | \$1,652   | \$711                               | 43.0    | %  |
| Interest charges                                   | \$40,399  | \$42,227  | \$1,828                             | 4.3     | %  |
| Federal and state income taxes                     | \$30,281  | \$32,203  | \$1,922                             | 6.0     | %  |
| Net income   | \$58,965  | \$62,257  | \$(3,292                            | ) (5.3  | )% |

\* Not meaningful

Cleco Power's net income in the first six months of 2014 decreased \$3.3 million, or 5.3% compared to the first six months of 2013. Contributing factors include:

- higher electric customer credits,
- higher maintenance expenses,
- higher depreciation expense,
- higher taxes other than income taxes,
- higher non-recoverable fuel and power purchased, and
- lower other income.

These factors were partially offset by:

- higher base revenue,
- higher other operations revenue,
- higher allowance for other funds used during construction,
- lower income taxes,
- lower interest charges, and
- lower other expense.



| (Million kWh)                             | FOR THE SIX MONTHS ENDED JUNE 30, |       |       | FAVORABLE/<br>(UNFAVORABLE) |    |
|---|-----------------------------------|-------|-------|-----------------------------|----|
|   | 2014                              | 2013  |       |                             |    |
| Electric sales                            |                                   |       |       |                             |    |
| Residential                               | 1,814                             | 1,642 | 10.5  |                             | %  |
| Commercial                                | 1,259                             | 1,214 | 3.7   |                             | %  |
| Industrial                                | 1,092                             | 1,130 | (3.4) |                             | )% |
| Other retail                              | 64                                | 65    | (1.5) |                             | )% |
| Total retail                              | 4,229                             | 4,051 | 4.4   |                             | %  |
| Sales for resale                          | 1,244                             | 939   | 32.5  |                             | %  |
| Unbilled                                  | 253                               | 152   | 66.4  |                             | %  |
| Total retail and wholesale customer sales | 5,726                             | 5,142 | 11.4  |                             | %  |

| (THOUSANDS)                               | FOR THE SIX MONTHS ENDED JUNE 30, |           |       | FAVORABLE/<br>(UNFAVORABLE) |    |
|---|-----------------------------------|-----------|-------|-----------------------------|----|
|   | 2014                              | 2013      |       |                             |    |
| Electric sales                            |                                   |           |       |                             |    |
| Residential                               | \$140,898                         | \$126,515 | 11.4  |                             | %  |
| Commercial                                | 94,862                            | 88,728    | 6.9   |                             | %  |
| Industrial                                | 42,931                            | 43,186    | (0.6) |                             | )% |
| Other retail                              | 5,224                             | 5,061     | 3.2   |                             | %  |
| Surcharge                                 | 5,280                             | 4,291     | 23.0  |                             | %  |
| Other                                     | —                                 | (3,131)   | 100.0 |                             | %  |
| Total retail                              | 289,195                           | 264,650   | 9.3   |                             | %  |
| Sales for resale                          | 35,268                            | 25,577    | 37.9  |                             | %  |
| Unbilled                                  | 16,949                            | 8,007     | 111.7 |                             | %  |
| Total retail and wholesale customer sales | \$341,412                         | \$298,234 | 14.5  |                             | %  |

The following chart shows how cooling- and heating-degree days varied from normal conditions and from the prior period. Cleco Power uses weather data provided by the National Oceanic and Atmospheric Administration to determine degree days.

|                     | FOR THE SIX MONTHS ENDED JUNE 30, |       |        |                           |        | NORMAL |    |
|---------------------|-----------------------------------|-------|--------|---------------------------|--------|--------|----|
|                     | 2014                              | 2013  | NORMAL | 2013 CHANGE<br>PRIOR YEAR | NORMAL |        |    |
| Heating-degree days | 1,248                             | 874   | 983    | 42.8                      | %      | 27.0   | %  |
| Cooling-degree days | 969                               | 1,016 | 1,017  | (4.6)                     | )%     | (4.7)  | )% |

**Base**  
Base revenue increased \$43.2 million, or 14.5%, during the first six months of 2014 compared to the first six months of 2013 primarily due to a new wholesale customer, colder winter weather in the first quarter of 2014, and the absence of customer refunds for construction financing costs related to Madison Unit 3, which resulted in an approximate \$30.1 million increase in base revenue. Also contributing to this increase was the July 1, 2013, annual rate adjustment associated with Cleco's FRP, which resulted in an approximate \$13.1 million increase to base revenue. For information on the anticipated effects of changes in base revenue in future periods, see "— Comparison of the Three Months Ended June 30, 2014 and 2013 — Cleco Power — Base." For information on the effects of future energy sales on Cleco Power's financial condition, results of operations, and cash flows, see "Risk Factors — Future Electricity Sales" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Fuel Cost Recovery

Fuel cost recovery revenue billed to customers increased \$61.4 million, or 33.4%, during the first six months of 2014



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compared to the first six months in 2013 primarily due to higher fuel costs, the addition of a new wholesale customer, and the volume of power sales as a result of Cleco's participation in the energy market through MISO. For more information on the accounting for MISO transactions, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Accounting for MISO Transactions."

**Electric Customer Credits**

Electric customer credits increased \$22.3 million during the first six months of 2014 compared to the first six months of 2013 primarily due to provisions for estimated accruals as a result of the FRP extension approved on June 18, 2014. For more information on the FRP extension and the accrual of electric customer credits, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 9 — Electric Customer Credits."

**Other Operations**

Other operations revenue increased \$6.2 million, or 28.3%, during the first six months of 2014 compared to the first six months of 2013 primarily due to \$5.2 million of higher transmission revenue, \$0.6 million of higher forfeited discount revenue, and \$0.4 million of higher other miscellaneous revenue.

**Operating Expenses**

Operating expenses increased \$97.7 million, or 26.4%, in the first six months of 2014 compared to the first six months of 2013. Recoverable fuel and power purchased increased \$61.4 million, or 33.4%, primarily due to higher fuel costs, the increased volume of power purchased as a result of Cleco's participation in the energy market through MISO, and the outages at Cleco Power's generating stations. Non-recoverable fuel and purchased power increased \$3.0 million, or 43.5%, primarily due to Cleco's participation in the energy market through MISO and higher capacity charges. Maintenance expense increased \$18.1 million, or 47.1%, primarily due to higher generating station outage expenses in the first six months of 2014, as well as the transfer of Coughlin to Cleco Power. Depreciation expense increased \$12.2 million, or 18.7%, primarily due to amortization of the deferred Evangeline power purchase agreement capacity costs and normal recurring additions to fixed assets, partially offset by the establishment of a regulatory asset to recover corporate franchise taxes. Taxes other than income taxes increased \$3.4 million, or 16.5%, primarily due to higher accruals of taxes other than income taxes at the state and local level and higher property taxes.

**Allowance for Other Funds Used During Construction**

Allowance for other funds used during construction increased \$2.1 million, or 132.1%, during the first six months of 2014 compared to the first six months of 2013 primarily due to the MATS project and miscellaneous transmission projects.

**Other Income**

Other income decreased \$1.2 million, or 61.7%, during the first six months of 2014 compared to the first six months of 2013 primarily due to \$0.7 million of lower mutual assistance income, \$0.4 million of lower royalty income, and \$0.1 of lower other miscellaneous income.

**Other Expense**

Other expense decreased \$0.7 million, or 43.0%, during the first six months of 2014 compared to the first six months of 2013 primarily due to lower mutual assistance expenses.

**Interest Charges**

Interest charges decreased \$1.8 million, or 4.3%, during the first six months of 2014 compared to the first six months of 2013 primarily due to \$1.3 million due to the retirement of senior notes, \$0.8 million related to an adjustment to customer surcredits due to a tax settlement, \$0.6 million related to allowance for borrowed funds used during

construction related to environmental and transmission projects, \$0.5 million related to reacquired debt, and \$0.3 million of lower other miscellaneous interest charges. These amounts were partially offset by \$0.9 million related to GO Zone bonds and \$0.8 million related to uncertain tax positions.

#### Income Taxes

Federal and state income taxes decreased \$1.9 million, or 6.0%, during the first six months of 2014 compared to the first six months of 2013. The decrease is primarily due to \$2.8 million for the change in pre-tax income excluding AFUDC equity and \$0.1 million for the absence of tax credits, partially offset by \$0.4 million to record tax expense at the projected annual effective tax rate, \$0.3 million for permanent tax deductions, \$0.2 million for a decrease in flowthrough of tax benefits, and \$0.1 million for miscellaneous tax items.

### FINANCIAL CONDITION

#### Liquidity and Capital Resources

##### General Considerations and Credit-Related Risks

##### Credit Ratings and Counterparties

Financing for operational needs and capital expenditure requirements not satisfied by operating cash flows depends upon the cost and availability of external funds through both short- and long-term financing. The inability to raise capital on favorable terms could negatively affect Cleco's or Cleco Power's ability to maintain or expand its businesses. Access to funds is dependent upon factors such as general economic and capital market conditions, regulatory authorizations and policies, Cleco Corporation's and Cleco Power's credit ratings, the cash flows from routine operations, and the credit ratings of project counterparties. After assessing the current operating performance, liquidity, and credit ratings of Cleco Corporation and Cleco Power, management believes that Cleco Corporation and Cleco Power will have access to the capital markets at prevailing market rates for companies with comparable credit ratings. The following table presents the credit ratings of Cleco Corporation and Cleco Power at June 30, 2014.

|                   | SENIOR UNSECURED DEBT |      | CORPORATE CREDIT |
|-------------------|-----------------------|------|------------------|
|                   | MOODY'S               | S&P  | S&P              |
| Cleco Corporation | Baa1                  | N/A  | BBB+             |
| Cleco Power       | A3                    | BBB+ | BBB+             |

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Cleco notes that credit ratings are not recommendations to buy, sell, or hold securities and may be subject to revision or withdrawal at any time by the assigning rating agency. Each rating should be evaluated independently of any other rating.

At June 30, 2014, Moody's and S&P's outlooks for both Cleco Corporation and Cleco Power were stable. On January 30, 2014, the unsecured credit ratings were upgraded by Moody's to Baa2 for Cleco Corporation and Baa1 for Cleco Power. Moody's outlook for both Cleco Corporation and Cleco Power remained positive. On June 19, 2014, the unsecured credit ratings were upgraded again by Moody's to Baa1 for Cleco Corporation and A3 for Cleco Power. At that time, Moody's revised the outlook from positive to stable. Cleco Corporation and Cleco Power pay fees and interest under their bank credit agreements based on the highest rating held. The all-in interest rate under Cleco Corporation's credit facility is 0.25% lower due to the ratings upgrade in January 2014 and the all-in interest rate under Cleco Power's credit facility is 0.25% lower due to the ratings upgrade in June 2014. Savings are dependent upon the level of borrowings. If Cleco Corporation or Cleco Power's credit rating were to be downgraded by Moody's or S&P, Cleco Corporation and/or Cleco Power would be required to pay additional fees and incur higher interest rates for borrowings under their respective credit facilities. Cleco Power's collateral for derivatives is based on the lowest rating held. If Cleco Power's credit ratings were to be downgraded by Moody's or S&P, Cleco Power would be required to post additional collateral for derivatives.

With respect to any open power or natural gas trading positions that Cleco may initiate in the future, Cleco may be required to provide credit support or pay liquidated damages. The amount of credit support that Cleco may be required to provide at any point in the future is dependent on the amount of the initial transaction, changes in the market price of power and natural gas, the changes in open power and gas positions, and changes in the amount counterparties owe Cleco. Changes in any of these factors could cause the amount of requested credit support to increase or decrease. On December 19, 2013, Cleco Power integrated into the MISO market. MISO operates a fully functioning Regional Transmission Organization market. The vast majority of the transactions are settled through the Day-Ahead Energy Market; however, MISO also operates a real-time energy market to address the deviations between day-ahead and real-time schedules. MISO required Cleco Power to provide credit support which may increase or decrease due to the timing of the settlement schedules. In December 2013, Cleco Power provided a \$1.0 million letter of credit to MISO pursuant to the credit requirements of FTRs. On April 8, 2014, Cleco Power increased the letter of credit to \$2.0 million. The letter of credit automatically renews each year and reduces Cleco Power's credit facility capacity. For more about MISO, see "Regulatory and Other Matters — Transmission Rates of Cleco Power."

#### Global and U.S. Economic Environment

The current economic environment and uncertainty may have an impact on Cleco's business and financial condition. Future actions or inactions of the U.S. federal government, including a failure to increase the government debt limit, could increase the actual or perceived risk that the U.S. may not pay its obligations when due and may disrupt financial markets, including capital markets. Access to capital markets is a significant source of funding for both short- and long-term capital requirements not satisfied by operating cash flows.

Market conditions in past years have limited the availability and have increased the costs of capital for many companies. Although the Registrants have not experienced restrictions in the financial markets, their ability to access the capital markets may be restricted at a time when the Registrants would like, or need, to do so. Any restrictions could have a material impact on the Registrants' ability to fund capital expenditures or debt service, or on their flexibility to react to changing economic and business conditions. Credit constraints could have a material negative impact on the Registrants' lenders or customers, causing them to fail to meet their obligations to the Registrants or to delay payment of such obligations. The lower interest rates to which the Registrants have been exposed have been beneficial to recent debt issuances; however, these rates have negatively affected interest income for the Registrants' short-term investments.

#### Fair Value Measurements

Various accounting pronouncements require certain assets and liabilities to be measured at their fair values. Some assets and liabilities are required to be measured at their fair value each reporting period, while others are required to be measured only one time, generally the date of acquisition or debt issuance. Cleco and Cleco Power are required to disclose the fair value of certain assets and liabilities by one of three levels for recognition purposes under GAAP.

Other financial assets and liabilities, such as long-term debt, are reported at their carrying values at their date of issuance on the consolidated balance sheets with their fair values as of the balance sheet date disclosed within the three levels. For more information about fair value levels, see Item 1, “Notes to the Unaudited Condensed Consolidated Financial Statements — Note 4 — Fair Value Accounting.”

#### Cash Generation and Cash Requirements

##### Restricted Cash and Cash Equivalents

Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for its intended purposes and/or general corporate purposes. Cleco’s restricted cash and cash equivalents consisted of:

| (THOUSANDS)                                  | AT JUNE 30, 2014 | AT DEC. 31, 2013 |
|--|------------------|------------------|
| Diversified Lands’ mitigation escrow         | \$21             | \$21             |
| Cleco Katrina/Rita’s storm recovery bonds    | 8,516            | 8,986            |
| Cleco Power’s future storm restoration costs | 14,365           | 4,726            |
| Cleco Power’s building renovation escrow     | 675              | 286              |
| Total restricted cash and cash equivalents   | \$23,577         | \$14,019         |

Cleco Katrina/Rita has the right to bill and collect storm restoration costs from Cleco Power’s customers. As cash is collected, it is restricted for payment of administration fees, interest, and principal on storm recovery bonds. During the six months ended June 30, 2014, Cleco Katrina/Rita collected \$10.1 million net of administration fees. In March 2014, Cleco Katrina/Rita used \$7.6 million for scheduled storm recovery bond principal payments and \$3.0 million for related interest.

Cleco Power’s restricted cash and cash equivalents held for future storm restoration costs increased \$9.6 million from December 31, 2013, primarily due to the transfer of \$13.2 million of restricted investments that were held with an outside investment manager and liquidated during the first quarter of

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2014. This increase was partially offset by the transfer of \$4.0 million to cover the expenses associated with storm activity during the first quarter of 2014.

In connection with Cleco Power's building modernization project, Cleco Power was required to establish an escrow account with a qualified financial institution and deposit all retainage monies as they accrue under the construction contract. Upon completion of the construction work, the funds including any interest held in the escrow account will be released from escrow and paid to the construction contractor.

## Debt

### Cleco Consolidated

At June 30, 2014 and December 31, 2013, Cleco had no short-term debt outstanding.

At June 30, 2014, Cleco's long-term debt outstanding was \$1.39 billion, of which \$17.7 million was due within one year. The long-term debt due within one year at June 30, 2014, represents \$15.3 million principal payments for the Cleco Katrina/Rita storm recovery bonds and \$2.4 million of capital lease payments.

For Cleco, long-term debt increased \$56.5 million from December 31, 2013, primarily due to a \$65.0 million net increase in credit facility draws and debt discount amortizations of \$0.2 million. These increases were partially offset by a \$7.6 million scheduled Cleco Katrina/Rita storm recovery bond principal payment made in March 2014, and a \$1.1 million decrease in capital lease obligations.

Cash and cash equivalents available at June 30, 2014, were \$23.2 million combined with \$458.0 million credit facility capacity (\$235.0 million from Cleco Corporation and \$223.0 million from Cleco Power) for total liquidity of \$481.2 million. Cash and cash equivalents available at June 30, 2014, decreased \$5.4 million when compared to cash and cash equivalents available at December 31, 2013. This decrease was primarily due to vendor payments, the payment of common stock dividends, interest payments, income tax payments, and the repurchase of common stock. This decrease was partially offset by customer receipts and net credit facility draws.

At June 30, 2014, Cleco and Cleco Power were exposed to concentrations of credit risk through their short-term investments classified as cash equivalents. In order to mitigate potential credit risk, Cleco and Cleco Power have established guidelines for short-term investments. For more information on the concentration of credit risk through short-term investments classified as cash equivalents, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 4 — Fair Value Accounting."

At June 30, 2014 and December 31, 2013, Cleco had a working capital surplus of \$209.6 million and \$230.1 million, respectively. The \$20.5 million decrease in working capital is primarily due to:

- a \$49.5 million net decrease in net current tax assets and related interest charges expected to be settled in the next 12 months,
- a \$22.7 million increase in provision for rate refund primarily related to refunds due to customers as a result of the FRP extension,
- a \$12.1 million increase in accounts payable primarily related to fuel and power purchases and the MATS project, and
- a \$5.4 million decrease in unrestricted cash and cash equivalents, as discussed above.

These decreases in working capital were partially offset by:

- a \$27.3 million increase in accumulated deferred fuel primarily related to a deferral of higher than normal fuel expenses as a result of plant outages, the addition of a wholesale customer, and the timing difference in collections,
- a \$16.2 million increase in unbilled revenue primarily due to the addition of a wholesale customer,
- a \$14.1 million increase in customer accounts receivable, and
- a \$7.6 million increase in regulatory assets related to the FRP extension.

Cleco Corporation (Holding Company Level)

Cleco Corporation had no short-term debt outstanding at June 30, 2014 or December 31, 2013.

At June 30, 2014, Cleco Corporation had \$15.0 million draws outstanding under its \$250.0 million credit facility compared to \$5.0 million outstanding at December 31, 2013. This facility provides for working capital and other financing needs.

Cleco Corporation and Cleco Power have uncommitted lines of credit with a bank that allow up to \$10.0 million each in short term borrowings, but no more than \$10.0 million in aggregate, to support their working capital needs.

Cash and cash equivalents available at June 30, 2014, were \$5.0 million, combined with \$235.0 million credit facility capacity for total liquidity of \$240.0 million. Cash and cash equivalents available at June 30, 2014, decreased \$2.4 million when compared to cash and cash equivalents available at December 31, 2013. This decrease was primarily due to vendor payments, the payment of common stock dividends, income tax payments, and the repurchase of common stock. This decrease was partially offset by dividends from Cleco Power and net credit facility draws.

Cleco Power

At June 30, 2014 and December 31, 2013, Cleco Power had no short-term debt outstanding.

At June 30, 2014, Cleco Power's long-term debt outstanding was \$1.37 billion, of which \$17.7 million was due within one year. The long-term debt due within one year at June 30, 2014, represents \$15.3 million principal payments for the Cleco Katrina/Rita storm recovery bonds and \$2.4 million of capital lease payments.

For Cleco Power, long-term debt increased \$46.5 million from December 31, 2013, primarily due to a \$55.0 million net increase in credit facility draws and debt discount amortizations of \$0.2 million. These increases were partially offset by a \$7.6 million scheduled Cleco Katrina/Rita storm recovery bond principal payment made in March 2014, and a \$1.1 million decrease in capital lease obligations.

At June 30, 2014, Cleco Power had \$75.0 million draws outstanding under its \$300.0 million credit facility compared to \$20.0 million outstanding at December 31, 2013. This facility provides for working capital and other financing needs. In December 2013, Cleco Power provided a \$1.0 million letter of credit to MISO pursuant to the credit requirements of FTRs. On April 8, 2014, Cleco Power increased the letter of credit to



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\$2.0 million. The letter of credit automatically renews each year and reduces Cleco Power's credit facility capacity. Cleco Corporation and Cleco Power have uncommitted lines of credit with a bank that allow up to \$10.0 million each in short term borrowings, but no more than \$10.0 million in aggregate, to support their working capital needs. Cash and cash equivalents available at June 30, 2014, were \$17.9 million, combined with \$223.0 million credit facility capacity consisting of \$300.0 million of original capacity less \$75.0 million for credit facility draws and \$2.0 million for the letter of credit to MISO, for total liquidity of \$240.9 million. Cash and cash equivalents decreased \$3.2 million, when compared to cash and cash equivalents at December 31, 2013. This decrease was primarily due to vendor payments, dividends to Cleco Corporation, and interest payments. This decrease was partially offset by customer receipts and net credit facility draws.

At June 30, 2014 and December 31, 2013, Cleco Power had a working capital surplus of \$174.6 million and \$192.7 million, respectively. The \$18.1 million decrease in working capital is primarily due to:

- a \$43.4 million net decrease in net current tax assets and related interest charges expected to be settled in the next 12 months,
- a \$22.7 million increase in provision for rate refund primarily related to refunds due to customers as a result of the FRP extension, and
- an \$18.3 million increase in accounts payable primarily related to fuel and power purchases and the MATS project.

These decreases in working capital were partially offset by:

- a \$27.3 million increase in accumulated deferred fuel primarily related to a deferral of higher than normal fuel expenses as a result of plant outages, the addition of a wholesale customer, and the timing difference in collections,
- a \$16.2 million increase in unbilled revenue primarily due to the addition of a wholesale customer,
- a \$14.1 million increase in customer accounts receivable, and
- a \$7.6 million increase in regulatory assets related to the FRP extension.

#### Credit Facilities

At June 30, 2014, Cleco Corporation had \$15.0 million of borrowings outstanding under its \$250.0 million credit facility at an interest rate of 1.205%. The borrowings under the credit facility are considered to be long-term because the credit facility expires in 2018. The borrowing costs under the facility are equal to LIBOR plus 1.075% or ABR plus 0.075%, plus facility fees of 0.175%. If Cleco Corporation's credit ratings were to be downgraded one level, Cleco Corporation would be required to pay fees and interest at a rate of 0.25% higher under the pricing levels of its credit facility.

At June 30, 2014, Cleco Power had \$75.0 million of borrowings outstanding under its \$300.0 million credit facility at an interest rate of 1.03%. The borrowings under the credit facility are considered to be long-term because the credit facility expires in 2018. The borrowing costs under the facility are equal to LIBOR plus 0.9% or ABR, plus facility fees of

0.1%. If Cleco Power's credit ratings were to be downgraded one level, Cleco Power would be required to pay fees and interest at a rate of 0.25% higher under the pricing levels of its credit facility. In December 2013, Cleco Power provided a \$1.0 million letter of credit to MISO pursuant to the credit requirements of FTRs. On April 8, 2014, Cleco Power increased the letter of credit to \$2.0 million. The letter of credit automatically renews each year and reduces Cleco Power's credit facility capacity.

At June 30, 2014, Cleco Corporation and Cleco Power were in compliance with the covenants in their credit facilities. If Cleco Corporation were to default under the covenants in its credit facility or other debt agreements, it would be unable to borrow additional funds under the facility and the lenders could accelerate all principal and interest outstanding. Further, if Cleco Power were to default under its credit facility or other debt agreements, Cleco Corporation would be considered in default under its credit facility.

## Cleco Consolidated Cash Flows

### Net Operating Cash Flow

Net cash provided by operating activities was \$125.2 million during the first six months of 2014, compared to \$135.4 million during the first six months of 2013. Cash provided by operating activities during the first six months of 2014 decreased \$10.2 million from the first six months of 2013 primarily due to the following items:

- an increase of \$60.0 million in income taxes, which consisted of \$45.1 million less income tax refunds and \$14.9 million more income tax payments,
- lower customer collections of \$16.6 million, and
- higher corporate franchise tax payments of \$3.7 million.

These decreases were partially offset by:

- the absence of pension plan contributions of \$34.0 million,
- a decrease in vendor payments of \$18.6 million,
- a decrease in payments for fuel, materials, and supplies inventory of \$3.0 million, and
- a decrease in interest payments of \$2.8 million.

### Net Investing Cash Flow

Net cash used in investing activities was \$127.7 million during the first six months of 2014, compared to \$107.1 million during the first six months of 2013. Net cash used in investing activities during the first six months of 2014 increased \$20.6 million from the first six months of 2013 primarily due to the following items:

- higher additions to property, plant, and equipment, net of AFUDC of \$25.7 million and
- higher transfers of cash to restricted accounts of \$11.3 million.

These increases were partially offset by:

- the sale of restricted investments of \$11.1 million and
- the absence of the purchase of restricted investments of \$4.3 million.

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Net Financing Cash Flow

Net cash used in financing activities was \$2.9 million during the first six months of 2014 compared to \$51.7 million during the first six months of 2013. Net cash used in financing activities during the first six months of 2014 decreased \$48.8 million from the first six months of 2013 primarily due to the following items:

- lower payments on the retirement of long-term debt of \$99.5 million,
- a \$65.0 million net decrease in credit facility payments, which consisted of \$99.0 million less payments partially offset by \$34.0 million less draws, and
- the absence of the repurchase of long-term debt of \$60.0 million.

These decreases were partially offset by:

- the absence of the issuance of long-term debt of \$160.0 million and
- the repurchase of common stock of \$12.4 million.

Cleco Power Cash Flows

Net Operating Cash Flow

Net cash provided by operating activities was \$124.9 million during the first six months of 2014, compared to \$92.2 million during the first six months of 2013. Cash provided by operating activities during the first six months of 2014 increased \$32.7 million from the first six months of 2013 primarily due to the following items:

- the absence of pension plan contributions of \$34.0 million,
- a decrease in vendor payments of \$19.5 million,
- a decrease in payments for fuel, materials, and supplies inventory of \$3.0 million, and
- a decrease in interest payments of \$2.6 million.

These increases were partially offset by:

- a decrease in customer collections of \$16.7 million and
- a net increase in amounts paid to affiliates of \$5.2 million.

Net Investing Cash Flow

Net cash used in investing activities was \$104.2 million during the first six months of 2014, compared to \$78.7 million during the first six months of 2013. Net cash used in investing activities during the first six months of 2014 was increased \$25.6 million from the first six months of 2013 primarily due to the following items:

- higher additions to property, plant, and equipment, net of AFUDC of \$29.1 million and
- higher transfers of cash to restricted accounts of \$11.3 million.

These increases were partially offset by:

- the sale of restricted investments of \$11.1 million and
- the absence of the purchase of restricted investments of \$4.3 million.

Net Financing Cash Flow

Net cash used in financing activities was \$23.8 million during the first six months of 2014 compared to \$34.2 million during the first six months of 2013. Net cash used in financing activities during the first six months of 2014 decreased \$10.4 million from the first six months of 2013 primarily due to the following items:

- lower payments on the retirement of long-term debt of \$99.5 million,
- the absence of the repurchase of long-term debt of \$60.0 million, and
- a \$55.0 million net decrease in credit facility payments, which consisted of \$83.0 million less payments partially offset by \$28.0 million less draws.

These decreases were partially offset by:

- the absence of the issuance of long-term debt of \$160.0 million and
- higher distributions to parent of \$45.0 million.

#### Contractual Obligations and Other Commitments

Cleco, in the normal course of business activities, enters into a variety of contractual obligations. Some of these result in direct obligations that are reflected in the Condensed Consolidated Balance Sheets while other commitments, some firm and some based on uncertainties, are not reflected in the Condensed Consolidated Financial Statements. For more information regarding Cleco's Contractual Obligations and Other Commitments, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Contractual Obligations and Other Commitments" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Off-Balance Sheet Commitments and On-Balance Sheet Guarantees

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation and Cleco Power have also agreed to contractual terms that require them to pay third parties if certain triggering events occur. These contractual terms generally are defined as guarantees in the authoritative guidance. For more information on off-balance sheet commitments, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 11 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Off-Balance Sheet Commitments" and "— On-Balance Sheet Guarantees."

#### Regulatory and Other Matters

##### Environmental Matters

Cleco is subject to extensive environmental regulation by federal, state, and local authorities and is required to comply with numerous environmental laws and regulations, and to obtain and comply with numerous governmental permits, in operating its facilities. In addition, existing environmental laws, regulations, and permits could be revised or reinterpreted; new laws and regulations could be adopted or become applicable to Cleco or its facilities; and future changes in environmental

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laws and regulations could occur, including potential regulatory and enforcement developments related to air emissions. Cleco may incur significant additional costs to comply with these revisions, reinterpretations, and requirements. Cleco Power would then seek recovery of additional environmental compliance costs as riders through the LPSC's environmental adjustment clause or its FRP, or as a base rate adjustment as appropriate. If Cleco fails to comply with these revisions, reinterpretations, and requirements, it could be subject to civil or criminal liabilities and fines.

On April 29, 2014, the United States Supreme Court upheld the Cross-State Air Pollution Rule (CSAPR), reversing and remanding the decision of the United States Court of Appeals for the District of Columbia Circuit (D.C. Circuit). During the remand, the D.C. Circuit is expected to address issues left open by the Supreme Court along with other challenges to CSAPR that were not resolved in the lower D.C. Circuit Court's 2012 decision. Although the D.C. Circuit's stay of CSAPR remains in effect, the D.C. Circuit Court could also decide whether to lift its stay of CSAPR. If the stay were lifted, it is uncertain if the EPA would choose to implement the rule, or continue writing a new rule, and if so, what the timing would be for practical implementation. It is likely that any compliance requirements of CSAPR or a new rule will be delayed for some time. Until then, the Clean Air Interstate Rule will remain in effect. On June 2, 2014, the EPA published guidelines referred to as the Clean Power Plan. These guidelines provide each state with a state-specific, over-all emission limit for carbon dioxide from the state utility industry. The EPA derived the limits for each state through a strategy involving a combination of unit efficiency improvements, dispatching away from boilers to combined cycle units, applying renewable energy and demand-side efficiency with all trending to meeting the EPA limit over a 10-year time period. The EPA was asked to finalize the guidelines by June 2015, and the states are being asked to finalize state implementation plans by June 2016. Because the Clean Power Plan is only a proposal with emission limits applied to the state as a whole for which the state must produce its own EPA-approved plan for coming into compliance, it cannot be predicted what the final standards will entail for Cleco or what level of emission controls the EPA and the state of Louisiana will require in a final state plan. However, any new rules that require significant reductions of carbon dioxide emissions could require potentially significant capital expenditures or modifications or curtailment of operations to maintain or achieve compliance.

In March 2011, the EPA proposed regulations which would establish standards for cooling water intake structures at existing power plants and other facilities pursuant to Section 316(b) of the Clean Water Act. On May 19, 2014, the EPA released the final rule. Facilities subject to the proposed standards will have to complete a number of studies within a 45-month period and then comply with the rule as soon as possible after the next discharge permit renewal by a date determined by the permitting authorities. As a result of the proposed standards, it appears that at least two of Cleco Power's generating facilities will have to install technology at the water intake to minimize effects on aquatic life. The EPA has not yet published the rule in the Federal Register.

For information on MATS, see "— Results of Operations — Cleco Power — MATS." For a discussion of other Cleco environmental matters, please read "Business — Environmental Matters" in the Registrants' Combined Annual

Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Retail Rates of Cleco Power

The cost of fuel used for electric generation and the cost of power purchased for utility customers are recovered through the LPSC-established FAC, which enables Cleco Power to pass on to its customers substantially all such charges. The LPSC FAC General Order issued November 6, 1997, in Docket No. U-21497 provides that an audit of FAC filings will be performed at least every other year. On July 3, 2014, the LPSC announced that it was planning to conduct a periodic fuel audit that included fuel adjustment clause filings for the years 2009 through 2013. The total amount of fuel expense included in the audit is approximately \$1.7 billion.

For information concerning Cleco Power's current FRP, the recently approved FRP extension, amounts accrued and refunded by Cleco Power as a result of the FRP, and information on the LPSC Staff's FRP reviews, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 9 — Electric Customer Credits."

For information on certain other regulatory aspects of retail rates concerning Cleco Power, please read “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Regulatory and Other Matters — Retail Rates of Cleco Power” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Energy Efficiency

In August 2009, the LPSC opened a docket to study the promotion of energy efficiency by jurisdictional electric and natural gas utilities. In September, 2013, the LPSC issued their General Order adopting amended energy efficiency rules, which were previously rescinded by the LPSC’s order in March, 2013. In September, 2013, Cleco Power filed its formal intent to participate in the Phase I - Quick Start Process as defined in the LPSC’s Order. Phase I is intended to expedite the implementation of energy efficiency programs by requiring each participating utility to begin offering initial programs by October 2014. On June 2, 2014, Cleco Power filed its proposed portfolio of energy efficiency programs with the LPSC. The new rules are not expected to have a material impact on the results of operations, financial condition, or cash flows of Cleco Power.

#### Wholesale Rates of Cleco

Cleco’s wholesale electric power sales are regulated by FERC via market-based tariffs. FERC requires a utility to pass a screening test as a condition for securing and/or retaining approval to sell electricity in wholesale markets at market-based rates. An updated market power analysis is to be filed with FERC every three years or upon the occurrence of a change in status as defined by FERC regulation. On February 21, 2014, FERC issued an order to accept Cleco’s market power analysis and grant the power marketing entities the authority to continue to charge market-based rates for wholesale power.

#### Transmission Rates of Cleco Power

In June 2013, Cleco Power filed an application with the LPSC requesting approval of Cleco Power’s proposed MISO integration, implementation, and ratemaking plans. In November 2013, the LPSC approved Cleco Power’s

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application and in December 2013 Cleco Power integrated its operations with MISO. In its application, Cleco Power proposed to defer and collect its integration costs from jurisdictional customers through the FRP. On June 18, 2014, the LPSC approved Cleco Power's request to recover the integration costs associated with joining MISO. Cleco Power deferred \$3.7 million and began amortizing these costs over a four-year period beginning July 1, 2014.

Cleco Power placed new transmission rates in effect, subject to refund, on June 1, 2014 under its transmission FRP and MISO tariffs.

For more information about the risks associated with Cleco Power's integration into MISO, please read "Risk Factors" in Item 1A of the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

For information on transmission rates of Cleco Power and Cleco Power's integration of operations with MISO in December 2013, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Regulatory and Other Matters — Wholesale Rates of Cleco" and "— Transmission Rates of Cleco Power" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Integrated Resource Plan (IRP)

In accordance with the General Order in LPSC Docket No. R-30021, Cleco Power filed a request with the LPSC to initiate an IRP process on October 21, 2013. The IRP process includes conducting stakeholder meetings and receiving feedback from stakeholders. The current schedule calls for Cleco Power to file a final report in July 2015 and the LPSC Staff to file comments and recommendations with the LPSC in October 2015.

#### Market Restructuring

##### Wholesale Electric Markets

##### Regional Transmission Organization

For information on Cleco Power's integration of operations with MISO in December 2013 and for information on regulatory aspects of wholesale electric markets affecting Cleco, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Regulatory and Other Matters — Market Restructuring — Wholesale Electric Markets" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

##### Retail Electric Markets

For a discussion of the regulatory aspects of retail electric markets affecting Cleco Power, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Regulatory and Other Matters — Market Restructuring — Retail Electric Markets" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

##### Lignite Deferral

At June 30, 2014 and December 31, 2013, Cleco Power had \$12.7 million and \$14.0 million, respectively, in deferred lignite mining costs remaining uncollected.

For more information on Cleco Power's deferred lignite mining expenditures, please read "Management's Discussion

and Analysis of Financial Condition and Results of Operations — Financial Condition — Regulatory and Other Matters — Lignite Deferral" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

##### Financial Reform Legislation

In July 2010, the President signed the Dodd-Frank Act into law. Title VII of the Dodd-Frank Act established a comprehensive new regulatory framework for swaps and security-based swaps, including mandatory clearing,

exchange trading, collateral requirements, margin requirements, and other transparency requirements. In July 2012, the Commodity Futures Trading Commission published final rules for the definition of a swap and for the end-user exemption. Cleco Power has registered on the International Swaps and Derivatives Association (ISDA) website and submitted the required adherence letters and questionnaires pertinent to the ISDA August 2012 Dodd-Frank Act Protocol and the ISDA March 2013 Dodd-Frank Act Protocol. Management will continue to monitor this law and its possible impact on the Registrants.

#### Franchises

Cleco Power operates under nonexclusive franchise rights granted by governmental units, such as municipalities and parishes (counties), and enforced by state law. These franchises are for fixed terms, which may vary from 10 years to 50 years or more. Historically, Cleco Power has been substantially successful in the timely renewal of franchises as each neared the end of its term. Cleco Power has one municipal franchise that is set to expire in 2015.

On May 13, 2014, the Village of Dry Prong voted to approve a new franchise agreement with Cleco Power with an effective date of May 21, 2014. The franchise agreement is for 30 years until July 2044. Approximately 255 Cleco Power customers are located in Dry Prong.

On June 9, 2014, the Town of Mansura voted to approve a new franchise agreement with Cleco Power with an effective date of June 11, 2014. The franchise agreement is for 30 years until July 2044. Approximately 1,029 Cleco Power customers are located in Mansura.

For information on other electric service franchises, please read “Business — Regulatory Matters, Industry Developments, and Franchises — Franchises” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Other Franchise Matters

For information regarding other franchise matters, see Item 1, “Notes to the Unaudited Condensed Consolidated Financial Statements — Note 11 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — City of Opelousas.”

#### Recent Authoritative Guidance

For a discussion of recent authoritative guidance, see Item 1, “Notes to the Unaudited Condensed Consolidated Financial Statements — Note 2 — Recent Authoritative Guidance” of this Combined Quarterly Report on Form 10-Q, which discussion is incorporated herein by reference.



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### CRITICAL ACCOUNTING POLICIES

Cleco's critical accounting policies include those accounting policies that are both important to Cleco's financial condition and results of operations and those that require management to make difficult, subjective, or complex judgments about future events, which could result in a material impact to the financial statements of Cleco Corporation's segments or to Cleco as a consolidated entity. The financial statements contained in this report are prepared in accordance with GAAP, which require Cleco to make estimates and assumptions. Estimates and assumptions about future events and their effects cannot be made with certainty. These estimates involve judgments regarding many factors that in and of themselves could materially affect the financial statements and disclosures. On an ongoing basis, these estimates and assumptions are evaluated and, if necessary, adjustments are made when warranted by new or updated information or by a change in circumstances or environment. Actual results may differ significantly from these estimates under different assumptions or conditions.

For more information on Cleco's critical accounting policies, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies" in the Registrant's Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

### CLECO POWER — NARRATIVE ANALYSIS OF RESULTS OF OPERATIONS

Cleco Power meets the conditions specified in General Instructions H(1)(a) and (b) to Form 10-Q and is therefore permitted to use the reduced disclosure format for wholly

owned subsidiaries of reporting companies. Accordingly, Cleco Power has omitted from this report the information called for by Item 2 (Management's Discussion and Analysis of Financial Condition and Results of Operations) and Item 3 (Quantitative and Qualitative Disclosures about Market Risk) of Part I of Form 10-Q and the following Part II items of Form 10-Q: Item 2 (Unregistered Sales of Equity Securities and Use of Proceeds) and Item 3 (Defaults upon Senior Securities). Pursuant to the General Instructions, Cleco Power has included an explanation of the reasons for material changes in the amount of revenue and expense items of Cleco Power between the first six months of 2014 and the first six months of 2013. Reference is made to Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the second quarter of 2014 and the second quarter of 2013, see "— Results of Operations — Comparison of the Three Months Ended June 30, 2014 and 2013 — Cleco Power" of this Combined Quarterly Report on Form 10-Q, which discussion is incorporated herein by reference.

For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the first six months of 2014 and the first six months of 2013, see "— Results of Operations — Comparison of the Six Months Ended June 30, 2014 and 2013 — Cleco Power" of this Combined Quarterly Report on Form 10-Q, which discussion is incorporated herein by reference.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Risk Overview

Market risk inherent in Cleco's market risk-sensitive instruments and positions includes potential changes arising from changes in interest rates and the commodity market prices of power, FTRs, and natural gas in the industry on different energy exchanges.

Cleco applies the authoritative guidance as it relates to derivatives and hedging to determine whether the market risk-sensitive instruments and positions are required to be marked-to-market. Generally, Cleco Power's market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market

accounting because Cleco Power takes physical delivery and the instruments and positions are used to satisfy customer requirements. When positions close, actual gains or losses are included in the FAC and reflected on customers' bills as a component of the FAC.

Cleco's exposure to market risk, as discussed below, represents an estimate of possible changes in the fair value or future earnings that would occur, assuming possible future movements in the interest rates and commodity prices of power, FTRs, and natural gas. Management's views on market risk are not necessarily indicative of actual results, nor do they represent the maximum possible gains or losses. The views do represent, within the parameters disclosed, what management estimates may happen.

Cleco monitors credit risk exposure through reviews of counterparty credit quality, aggregate counterparty credit exposure, and aggregate counterparty concentration levels. Cleco manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and requiring contractual guarantees, cash deposits, or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial buys and sells and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

Access to capital markets is a significant source of funding for both short- and long-term capital requirements not satisfied by operating cash flows. Market conditions during past years have limited the availability and have increased the costs of capital for many companies. Future actions or inactions of the U.S. federal government, including a failure to increase the government debt limit, could increase the actual or perceived risk that the U.S. may not pay its obligations when due and may disrupt financial markets, including capital markets. The inability to raise capital on favorable terms could negatively affect Cleco's ability to maintain and expand its businesses. After assessing the current operating performance, liquidity, and credit ratings of Cleco, management believes that it will have access to the capital markets at prevailing market rates for companies with comparable credit ratings. Cleco Corporation and Cleco Power pay fees and interest under their respective credit

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facilities based on the highest rating held. If Cleco Corporation or Cleco Power's credit ratings were to be downgraded by Moody's or S&P, Cleco Corporation and/or Cleco Power would be required to pay additional fees and incur higher interest rates for borrowings under their respective credit facilities. Cleco Power's collateral for derivatives is based on the lowest rating held. If Cleco Power's credit rating was to be downgraded by Moody's or S&P, Cleco Power would be required to pay additional collateral for derivatives.

#### Interest Rate Risks

Cleco monitors its mix of fixed- and variable-rate debt obligations in light of changing market conditions and from time to time may alter that mix, for example, refinancing balances outstanding under its variable-rate credit facility with fixed-rate debt. For details, see Item 1, "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 5 — Debt." Calculations of the changes in fair market value and interest expense of the debt securities are made over a one-year period.

Sensitivity to changes in interest rates for variable-rate obligations is computed by assuming a 1% change in the current interest rate applicable to such debt.

At June 30, 2014, Cleco had no short-term variable rate debt and \$175.0 million in long-term variable-rate debt. At June 30, 2014, Cleco Corporation had \$15.0 million of borrowings outstanding under its \$250.0 million credit facility at an all-in interest rate of 1.38%. At June 30, 2014, the all-in interest rate under the facility was equal to LIBOR plus 1.075%, plus facility fees of 0.175%. Each 1% increase in the interest rate applicable to such debt would have resulted in a decrease in Cleco's pre-tax earnings of \$0.2 million.

For a discussion on the long-term variable-rate debt related to Cleco Power, please refer to "— Cleco Power."

#### Commodity Price Risks

Management believes Cleco has controls in place to minimize the risks involved in its financial and energy commodity activities. Independent controls over energy commodity functions consist of a middle office (risk management), a back office (accounting), and regulatory compliance staff, as well as monitoring by a risk management committee comprised of officers, who are approved by Cleco Corporation's Board of Directors. Risk limits are recommended by the Risk Management Committee and monitored through a daily risk report that identifies the current VaR, current market conditions, and concentration of energy market positions.

Cleco Power provides fuel for generation and purchases power to meet the power demands of customers. Cleco Power may enter into positions to mitigate the volatility in customer fuel costs, as encouraged by various LPSC orders. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability and a component of the energy risk management assets or liabilities. When these positions close, actual gains or losses will be included in the FAC and reflected in customers' bills as a component of the fuel cost adjustment. There were no open natural gas positions at June 30, 2014 or December 31, 2013.

In connection with joining MISO, Cleco Power received a direct allocation of FTRs in November 2013. Cleco Power currently purchases the majority of its FTRs in annual auctions facilitated by MISO during the second quarter of each year and may also purchase additional FTRs throughout the year.

FTRs are derivative instruments which represent economic hedges of future congestion charges that will be incurred in serving Cleco Power's customer load. They are not designated as hedging instruments. Cleco Power initially records FTRs at their estimated fair value and subsequently adjusts the carrying value to their estimated fair value at the end of each accounting period prior to settlement. Unrealized gains or losses on FTRs held by Cleco Power are included in accumulated deferred fuel. Realized gains or losses on settled FTRs are recorded as Electric operations or Power purchased for utility customers on Cleco and Cleco Power's Condensed Consolidated Statements of Income. At June 30, 2014, Cleco and Cleco Power's Condensed Consolidated Balance Sheets reflected open FTR positions of \$47.6 million in Energy risk management assets and \$4.6 million in Energy risk management liabilities, compared to \$9.0 million in Energy risk management assets and \$0.4 million in Energy risk management liabilities at December

31, 2013. For more information on FTRs, see Note 4 — “Fair Value Accounting — Derivatives and Hedging — Commodity Contracts.”

#### Cleco Power

Please refer to “— Risk Overview” for a discussion of market risk inherent in Cleco Power’s market risk-sensitive instruments.

Cleco Power has entered into various fixed- and variable-rate debt obligations. Please refer to “— Interest Rate Risks” for a discussion of how Cleco Power monitors its mix of fixed- and variable-rate debt obligations and the manner of calculating changes in fair market value and interest expense of its debt obligations.

Cleco Power had no short-term variable-rate debt and \$160.0 million in long-term variable-rate debt as of June 30, 2014.

On March 20, 2013, Cleco Power entered into a bank term loan agreement in the amount of \$60.0 million. At June 30, 2014, Cleco Power had \$35.0 million outstanding under the bank term loan. The interest rate under the agreement at June 30, 2014, was 0.80%. The rate resets monthly at one month LIBOR, plus 0.75%. Each 1% increase in the interest rate applicable to such debt would have resulted in a decrease in Cleco Power’s pre-tax earnings of \$0.4 million.

On May 3, 2013, Cleco Power remarketed \$50.0 million of its 2008 Series A GO Zone bonds which had previously been purchased by Cleco Power and were being held as treasury bonds. The interest rate at June 30, 2014, was 0.92% which is based on 65% of one month LIBOR, plus 0.82%. The rate resets monthly. The 2008 Series A GO Zone bonds will be subject to remarketing on May 3, 2015. Each 1% increase in the interest rate applicable to such debt would have resulted in a decrease in Cleco Power’s pre-tax earnings of \$0.5 million.

At June 30, 2014, Cleco Power had \$75.0 million borrowings outstanding under its \$300.0 million credit facility at an all-in interest rate of 1.15%. At June 30, 2014, the all-in interest rate under the facility was equal to LIBOR plus 0.9%, plus facility fees of 0.1%. Each increase in the interest rate applicable to such debt would have resulted in a decrease in Cleco’s pre-tax earnings of \$0.8 million.

Please refer to “— Commodity Price Risks” for a discussion of controls, transactions, VaR, and market value maturities associated with Cleco Power’s energy commodity activities.

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#### ITEM 4. CONTROLS AND PROCEDURES

##### Evaluation of Disclosure Controls and Procedures

As of June 30, 2014, evaluations were performed under the supervision and with the participation of Cleco Corporation and Cleco Power (individually, “Registrant” and collectively, the “Registrants”) management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO). The evaluations assessed the effectiveness of the Registrants’ disclosure controls and procedures. Based on the evaluations, the CEO and CFO have concluded that the Registrants’ disclosure controls and procedures are effective to ensure that information required to be disclosed by each Registrant in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms; and that the Registrants’ disclosure controls and procedures are also effective in ensuring that such information

is accumulated and communicated to the Registrants’ management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

##### Changes in Internal Control over Financial Reporting

During the second quarter of 2014, the Registrants implemented a new payroll and human resources system. The new system has changed the Registrants’ internal control over financial reporting. The Registrants have taken the necessary steps to monitor and maintain appropriate internal controls over financial reporting.

There were no other changes in the Registrants’ internal control over financial reporting during the quarter ended June 30, 2014, that have materially affected, or are reasonably likely to materially affect, the Registrants’ internal control over financial reporting.

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PART II — OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

CLECO

For information on legal proceedings affecting Cleco, see Part I, Item 1, “Notes to the Unaudited Condensed Consolidated Financial Statements — Note 11 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Litigation.”

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For information on legal proceedings affecting Cleco Power, see Part I, Item 1, “Notes to the Unaudited Condensed Consolidated Financial Statements — Note 11 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Litigation.”

ITEM 1A. RISK FACTORS

Other than the removal of the risk factor regarding Midstream generation facility, there have been no material changes from the risk factors disclosed under the heading “Risk Factors” in Item 1A of the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2013 (the “2013 Annual Report on Form 10-K”). For risks that could affect

actual results and cause results to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Registrants, see the risk factors disclosed under “Risk Factors” in Item 1A of the 2013 Annual Report on Form 10-K.

ITEM 4. MINE SAFETY DISCLOSURES

The information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Act and Item 104 of Regulation S-K is included in Exhibit 95 to this Combined Quarterly Report on Form 10-Q.

ITEM 5. OTHER INFORMATION

Closure of Cleco’s SERP

On July 24, 2014, the Board of Directors of Cleco voted to close SERP to new participants. With regard to current SERP participants, including former employees or their beneficiaries, all terms of SERP will continue. Management will look at current market trends as it evaluates Cleco’s future compensation strategy.

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## ITEM 6. EXHIBITS

CLECO  
 CORPORATION

- 3.1 Bylaws of Cleco Corporation, revised effective April 25, 2014 (incorporated by reference to Exhibit 3.1 to Form 10-Q for the fiscal quarter ended March 31, 2014)
- 12(a) Computation of Ratios of Earnings to Fixed Charges for the six months ended June 30, 2014, and the twelve months ended December 31, 2013, for Cleco Corporation
- 31.1 CEO Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 CFO Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 CEO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 95 Mine Safety Disclosures
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase

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- 12(b) Computation of Ratios of Earnings to Fixed Charges for the six months ended June 30, 2014, and the twelve months ended December 31, 2013, for Cleco Power
- 31.3 CEO Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002
- 31.4 CFO Certification pursuant to section 302 of the Sarbanes-Oxley Act of 2002
- 32.3 CEO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 32.4 CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 95 Mine Safety Disclosures
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLECO CORPORATION  
(Registrant)

By: /s/ Terry L. Taylor  
Terry L. Taylor  
Controller & Chief Accounting Officer

Date: July 30, 2014

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLECO POWER LLC  
(Registrant)

By: /s/ Terry L. Taylor  
Terry L. Taylor  
Controller & Chief Accounting Officer

Date: July 30, 2014