

CITIGROUP INC  
Form 10-Q  
November 05, 2010

[Table of Contents](#)

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2010**

**Commission file number 1-9924**

**Citigroup Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**52-1568099**

(I.R.S. Employer Identification No.)

**399 Park Avenue, New York, NY**

(Address of principal executive offices)

**10043**

(Zip code)

**(212) 559-1000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common stock outstanding as of October 31, 2010: 29,050,168,996

**Available on the web at [www.citigroup.com](http://www.citigroup.com)**



[Table of Contents](#)

CITIGROUP INC.

THIRD QUARTER 2010 FORM 10-Q

<b><u>OVERVIEW</u></b>	<u>3</u>
<b><u>CITIGROUP SEGMENTS AND REGIONS</u></b>	<u>4</u>
<b><u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>	<u>5</u>
<b><u>EXECUTIVE SUMMARY</u></b>	<u>5</u>
<b><u>Overview of Results</u></b>	<u>5</u>
<b><u>SUMMARY OF SELECTED FINANCIAL DATA</u></b>	<u>7</u>
<b><u>SEGMENT, BUSINESS AND PRODUCT INCOME (LOSS) AND REVENUES</u></b>	<u>9</u>
<u>Citigroup Income (Loss)</u>	<u>9</u>
<u>Citigroup Revenues</u>	<u>10</u>
<b><u>CITICORP</u></b>	<u>11</u>
<b><u>Regional Consumer Banking</u></b>	<u>12</u>
<u>North America Regional Consumer Banking</u>	<u>13</u>
<u>EMEA Regional Consumer Banking</u>	<u>15</u>
<u>Latin America Regional Consumer Banking</u>	<u>17</u>
<u>Asia Regional Consumer Banking</u>	<u>19</u>
<b><u>Institutional Clients Group</u></b>	<u>21</u>
<u>Securities and Banking</u>	<u>22</u>
<u>Transaction Services</u>	<u>24</u>
<b><u>CITI HOLDINGS</u></b>	<u>25</u>
<u>Brokerage and Asset Management</u>	<u>26</u>
<u>Local Consumer Lending</u>	<u>27</u>
<u>Special Asset Pool</u>	<u>29</u>
<b><u>CORPORATE/OTHER</u></b>	<u>32</u>
<b><u>SEGMENT BALANCE SHEET</u></b>	<u>33</u>
<b><u>CAPITAL RESOURCES AND LIQUIDITY</u></b>	<u>34</u>
<u>Capital Resources</u>	<u>34</u>
<u>Funding and Liquidity</u>	<u>40</u>
<b><u>OFF-BALANCE-SHEET ARRANGEMENTS</u></b>	<u>44</u>
<b><u>MANAGING GLOBAL RISK</u></b>	

	<u>45</u>
<u>Credit Risk</u>	<u>45</u>
<u>Loan and Credit Overview</u>	<u>45</u>
<u>Loans Outstanding</u>	<u>46</u>
<u>Details of Credit Loss Experience</u>	<u>47</u>
<u>Impaired Loans, Non-Accrual Loans and Assets, and Renegotiated Loans</u>	<u>48</u>
<u>Non-Accrual Loans and Assets</u>	<u>49</u>
<u>U.S. Consumer Mortgage Lending</u>	<u>52</u>
<u>Consumer Loan Details</u>	<u>62</u>
<u>Consumer Loan Delinquency Amounts and Ratios</u>	<u>62</u>
<u>Consumer Loan Net Credit Losses and Ratios</u>	<u>63</u>
<u>Consumer Loan Modification Programs</u>	<u>64</u>
<u>Consumer Mortgage Representations and Warranties</u>	<u>69</u>
<u>S&amp;B Representations and Warranties</u>	<u>72</u>
<u>Corporate Credit Portfolio</u>	<u>73</u>
<u>Market Risk</u>	<u>76</u>
<u>Average Rates Interest Revenue, Interest Expense, and Net Interest Margin</u>	<u>78</u>
<u>Average Balances and Interest Rates Assets</u>	<u>79</u>
<u>Average Balances and Interest Rates Liabilities and Equity, and Net Interest Revenue</u>	<u>80</u>
<u>Analysis of Changes in Interest Revenue</u>	<u>83</u>
<u>Analysis of Changes in Interest Expense and Net Interest Revenue</u>	<u>84</u>
<u>Analysis of Changes in Interest Revenue, Interest Expense and Net Interest Revenue</u>	<u>85</u>
<u>CROSS BORDER RISK AND SOVEREIGN EXPOSURE</u>	<u>86</u>
<u>DERIVATIVES</u>	<u>87</u>
<u>INCOME TAXES</u>	<u>89</u>
<u>RECLASSIFICATION OF HELD-TO-MATURITY (HTM) SECURITIES TO AVAILABLE-FOR-SALE (AFS)</u>	<u>90</u>
<u>EXPOSURE TO COMMERCIAL REAL ESTATE</u>	<u>91</u>
<u>CONTRACTUAL OBLIGATIONS</u>	<u>92</u>
<u>CONTROLS AND PROCEDURES</u>	<u>92</u>
<u>FORWARD-LOOKING STATEMENTS</u>	<u>93</u>
<u>TABLE OF CONTENTS FOR FINANCIAL STATEMENTS AND NOTES</u>	<u>94</u>

<b><u>CONSOLIDATED FINANCIAL STATEMENTS</u></b>	<u>96</u>
<b><u>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS</u></b>	<u>105</u>
<b><u>OTHER INFORMATION</u></b>	<u>204</u>
<b><u>Item 1. Legal Proceedings</u></b>	<u>204</u>
<b><u>Item 1A. Risk Factors</u></b>	<u>206</u>
<b><u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	<u>207</u>
<b><u>Item 6. Exhibits</u></b>	<u>208</u>
<b><u>Signatures</u></b>	<u>209</u>
<b><u>Exhibit Index</u></b>	<u>210</u>

Table of Contents

**OVERVIEW**

**Introduction**

Citigroup's history dates back to the founding of Citibank in 1812. Citigroup's original corporate predecessor was incorporated in 1988 under the laws of the State of Delaware. Following a series of transactions over a number of years, Citigroup Inc. was formed in 1998 upon the merger of Citicorp and Travelers Group Inc.

Citigroup is a global diversified financial services holding company whose businesses provide consumers, corporations, governments and institutions with a broad range of financial products and services. Citi has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions.

Citigroup currently operates, for management reporting purposes, via two primary business segments: Citicorp, consisting of Citi's *Regional Consumer Banking* businesses and *Institutional Clients Group*; and Citi Holdings, consisting of Citi's *Brokerage and Asset Management* and *Local Consumer Lending* businesses, and a *Special Asset Pool*. There is also a third segment, *Corporate/Other*. For a further description of the business segments and the products and services they provide, see "Citigroup Segments" below, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 3 to the Consolidated Financial Statements.

Throughout this report, "Citigroup" and "Citi" refer to Citigroup Inc. and its consolidated subsidiaries.

This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2009 (2009 Annual Report on Form 10-K), Citigroup's updated 2009 historical financial statements and notes filed on Form 8-K with the Securities and Exchange Commission (SEC) on June 25, 2010 and Citigroup's Quarterly Reports on Form 10-Q for the quarters ended March 31, 2010 and June 30, 2010. Additional information about Citigroup is available on the company's Web site at [www.citigroup.com](http://www.citigroup.com). Citigroup's recent annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, as well as its other filings with the SEC are available free of charge through the company's Web site by clicking on the "Investors" page and selecting "All SEC Filings." The SEC's Web site also contains periodic and current reports, proxy and information statements, and other information regarding Citi at [www.sec.gov](http://www.sec.gov).

Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation.

Within this Form 10-Q, please refer to the tables of contents on pages 2 and 94 for page references to Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes to Consolidated Financial Statements, respectively.

**Impact of Adoption of SFAS 166/167**

Effective January 1, 2010, Citigroup adopted Accounting Standards Codification (ASC) 860, *Transfers and Servicing*, formerly SFAS No. 166, *Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140* (SFAS 166), and ASC 810, *Consolidations*, formerly SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (SFAS 167). Among other requirements, the adoption of these standards includes the requirement that Citi consolidate certain of its credit card securitization trusts and eliminate sale accounting for transfers of credit card receivables to those trusts. As a result, reported and managed-basis presentations are comparable for periods beginning January 1, 2010. For comparison purposes, prior period revenues, net credit losses, provisions for credit losses and for benefits and claims and loans are presented on a managed basis in this Form 10-Q. Managed presentations were applicable only to Citi's North American branded and retail partner credit card operations in *North America Regional Consumer Banking* and Citi Holdings' *Local Consumer Lending* and any aggregations in which they are included. See "Capital Resources and Liquidity" and Note 1 to the Consolidated Financial Statements for an additional discussion of the adoption of SFAS 166/167 and its impact on Citigroup.

Table of Contents

**As described above, Citigroup is managed pursuant to the following segments:**

**The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment results above.**

---

(1) *Asia* includes Japan, *Latin America* includes Mexico, and *North America* comprises the U.S., Canada and Puerto Rico.

Table of Contents

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**THIRD QUARTER 2010 EXECUTIVE SUMMARY**

**Overview of Results**

During the third quarter of 2010, Citigroup continued its focus on (i) strengthening and investing in its core assets and businesses in Citicorp, (ii) building and maintaining its financial strength, including maintaining its capital, liquidity and continued expense discipline, and (iii) winding down Citi Holdings as quickly as practicable in an economically rational manner.

For the quarter, Citigroup reported net income of \$2.2 billion, or \$0.07 per diluted share. Results for the quarter included a \$435 million (after tax) loss related to the announced sale of The Student Loan Corporation (SLC), which is reflected in discontinued operations for the third quarter of 2010. Revenues of \$20.7 billion decreased 10% from comparable year-ago levels. The decline in revenues was due to lower revenues in Citi Holdings (driven by a declining loan balance in *Local Consumer Lending* and lower positive net revenue marks in the *Special Asset Pool*) and lower *Securities and Banking* revenues excluding Credit Valuation Adjustment (CVA), offset by positive CVA of \$99 million in the third quarter of 2010 (versus negative CVA of \$1.8 billion in the prior-year period). Citicorp's net income was \$3.5 billion; Citi Holdings had a net loss of \$1.1 billion.

In Citicorp, *Securities and Banking* revenues, excluding CVA, were \$5.5 billion in the third quarter of 2010, down 17% from the prior-year period. While overall client market activity remained muted in the third quarter of 2010, Citi continued to benefit from consistent growth in *Securities and Banking* emerging markets revenues. Fixed income markets revenues excluding CVA were \$3.4 billion compared to \$4.9 billion in the third quarter of 2009. Equity markets revenues excluding CVA were \$1.1 billion, compared to \$1.3 billion in the prior-year quarter. Investment banking revenues declined 20% from the prior-year period to \$930 million. Lending revenues were negative \$18 million in the third quarter of 2010, compared with a negative \$794 million in the third quarter of 2009.

*Regional Consumer Banking* revenues were up \$241 million on a comparable basis from the prior-year quarter to \$8.2 billion, driven by growth in Latin America and Asia.

*Transaction Services* revenues were up from year-ago levels by 3% to \$2.5 billion, also driven by growth in Latin America and Asia.

Within Citi Holdings, *Local Consumer Lending* revenues of \$3.5 billion in the third quarter of 2010 were down 33% on a comparable basis from the year-ago period, driven by a lower loan balance and continued asset sales, as well as the addition of \$322 million of mortgage repurchase reserves related to North America residential real estate (compared to a build of \$33 million in the prior-year period).

Revenues in the *Special Asset Pool* decreased to \$0.3 billion in the third quarter of 2010, from \$1.4 billion in the prior-year period, largely driven by lower positive net revenue marks of \$567 million in the third quarter of 2010, compared to \$1,517 million in the same quarter of 2009.

Citi's *Net interest revenue* increased 10% from the third quarter of 2009, primarily driven by the impact from the adoption of SFAS 166/167. Sequentially, Citi's net interest margin (NIM) of 3.07% decreased by 8 basis points primarily due to the continued run-off and sales of higher-yielding assets in Citi Holdings and investments in lower-yielding securities, given current rates.

*Non-interest revenue* decreased 11% from the year-ago period reflecting lower revenues on mortgage servicing rights, partially offset by higher realized gains on investment securities.

*Operating expenses* decreased 3% from the year-ago quarter and were down 3% from the second quarter of 2010. The decline in expenses from the year-ago quarter reflected the decrease in Citi Holdings expenses, which more than offset the increase in Citicorp expenses resulting from continued investments in the Citicorp businesses. The sequential decline in expenses primarily related to the absence of the U.K. bonus tax in the second quarter of 2010, partially offset by ongoing investments in Citicorp businesses. Citi's full-time employees numbered 258,000 at September 30, 2010, down 18,000 from September 30, 2009 and down 1,000 from June 30, 2010.

*Net credit losses* of \$7.7 billion in the third quarter of 2010 were down 30% from year-ago levels on a comparable basis, and down 4% from the second quarter of 2010. Net credit losses (NCLs) improved for the fifth consecutive quarter. Consumer NCLs of \$6.7 billion were down 29% on a comparable basis from the prior-year period and down 10% from the prior quarter. While North America NCLs continued to represent over 80% of Citi's total consumer NCLs, during the third quarter of 2010, losses in North America improved at a faster rate than in

## Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's international consumer businesses. North America consumer NCLs were down 11% sequentially, while international consumer NCLs declined by 7%.

Corporate NCLs of \$922 million were down 40% from the prior-year period and up 95% from the prior quarter. The sequential increase in corporate NCLs was principally due to a charge-off on a specific corporate credit in Citicorp, and, in Citi Holdings, higher cost of loan sales and the charge-off of loans for which Citi had previously established specific SFAS 114 reserves that were released during the third quarter of 2010 upon recognition of the charge-off.

Citi's total allowance for loan losses was \$43.7 billion at September 30, 2010, or 6.73% of total loans. The percentage was essentially flat compared to June 30, 2010, which was 6.72% of total loans. During the third quarter of 2010, Citi had a net release of \$2.0 billion to its credit reserves and allowance for unfunded lending commitments, compared to a net build of \$802 million in the third quarter of 2009 and a net release of \$1.5 billion in the second quarter of 2010. An improving to stabilizing credit environment contributed to the release during the current quarter. Citi experienced continued improvement in NCLs and 90 days or more delinquencies across its North America cards portfolios (both branded and Retail partner

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

cards) and North America mortgage portfolio in Citi Holdings during the third quarter of 2010.

The total allowance for consumer loan losses decreased \$2.0 billion to \$37.6 billion at the end of the quarter, but increased as a percentage of total consumer loans to 8.16%, compared to 7.87% at the end of the second quarter of 2010. The increase in the percentage was mainly due to the announced sale of SLC, which moved approximately \$30 billion of loans to held-for-sale. The decrease in the total allowance was mainly due to a net release of \$1.4 billion as well as reductions from asset sales in the U.S. real estate lending portfolio and certain loan portfolios moving to held-for-sale. The \$1.4 billion net release was mainly driven by Retail partner cards in Citi Holdings, as well as the international *Regional Consumer Banking* businesses in Citicorp.

The total allowance for loan losses for funded corporate loans declined by \$552 million to \$6.1 billion at September 30, 2010, or 3.22% of corporate loans, down from 3.59% in the second quarter of 2010. Corporate non-accrual loans were \$9.9 billion at September 30, 2010, compared to \$11.0 billion at June 30, 2010 and \$14.7 billion in the year-ago period. The decrease in non-accrual loans from the prior quarter was mainly due to loan sales, write-offs and paydowns, which were partially offset by increases due to the weakening of certain borrowers.

The effective tax rate on continuing operations for the third quarter of 2010 was 21%, reflecting taxable earnings in lower tax rate jurisdictions, as well as tax advantaged earnings.

*Total deposits* were \$850 billion at September 30, 2010, up 4% from June 30, 2010 and up 2% from year-ago levels. Citi's structural liquidity (equity, long-term debt and deposits as a percentage of assets) was 71% at September 30, 2010, unchanged as compared with June 30, 2010 and down slightly from 72% at September 30, 2009.

*Total assets* increased \$46 billion from the end of the second quarter of 2010 to \$1,983 billion. Citi Holdings assets decreased \$44 billion during the third quarter of 2010, consisting of approximately \$32 billion of asset sales and business dispositions, \$9 billion of net run-off and pay downs and \$3 billion of net cost of credit and net asset marks. Citi Holdings total GAAP assets of \$421 billion at September 30, 2010, represented 21% of Citi's total GAAP assets. Citi Holdings' risk-weighted assets were approximately \$370 billion, or approximately 37% of Citi's risk-weighted assets, as of September 30, 2010.

Citigroup's *Total stockholders' equity* increased by \$8.1 billion during the third quarter of 2010 to \$162.9 billion, reflecting net income during the quarter, \$1.9 billion related to the ADIA share issuance and a \$3.9 billion improvement in *Accumulated other comprehensive income* largely from foreign exchange translation (generally referred to throughout this report as "FX translation"). Citigroup's total equity capital base and trust preferred securities were \$183.4 billion at September 30, 2010. Citigroup maintained its "well-capitalized" position with a Tier 1 Capital ratio of 12.50% at September 30, 2010, up from 11.99% at June 30, 2010. Citigroup's Tier 1 Common ratio was 10.33% at September 30, 2010, compared to 9.71% at June 30, 2010.

### **Business Outlook**

Within Citicorp, overall trends in client activity and the global economic and capital markets environment are expected to continue to drive Citi's *Securities and Banking* revenues.

Citi expects continued headwinds in North America *Regional Consumer Banking* from The Credit Card Accountability Responsibility and Disclosure Act of 2009 (CARD Act), which will continue to have a negative impact on U.S. credit card revenues. Citi currently estimates that the CARD Act will have a net pre-tax impact on Citi-branded cards for the full year 2010 at the lower end of its previously disclosed range of \$400 million to \$600 million. As previously disclosed, for Retail partner cards in *Local Consumer Lending*, Citi's full-year 2010 estimate of negative net revenue impact resulting from the CARD Act is approximately \$150 million to \$200 million. Within the international businesses in *Regional Consumer Banking*, Citi believes revenues should begin to reflect the growth Citi is seeing in the underlying revenue drivers, such as new loan and deposit growth.

Within Citi Holdings, Citi currently believes *Local Consumer Lending* revenues should continue to decline given the shrinking loan balance resulting from paydowns and continued asset sales. Citi further believes that net revenue marks in the *Special Asset Pool*, which have been positive for the last six quarters, will remain episodic.

NIM will likely remain under pressure throughout the remainder of the year.

With respect to expenses, Citi expects quarterly expenses to continue to be in the range of \$11.5 billion to \$12 billion. As previously disclosed, Citicorp's expenses may continue to increase, reflecting ongoing investments in its core businesses, while in Citi Holdings expenses

should continue to decline as assets are reduced.

As in recent prior quarters, credit costs are expected to remain a significant component of earnings performance in the fourth quarter. In North America cards, Citi expects NCLs will continue to improve modestly for both portfolios, but likely remain at elevated levels until employment recovers in the U.S. In North America mortgages, Citi remains cautious as the improvement in NCLs and delinquency metrics to date reflects asset sales and loss mitigation efforts. Mortgages also remain at risk to economic factors, including unemployment, home prices, government programs, and foreclosure regulations. Internationally, Citi believes consumer NCLs should remain fairly stable in the fourth quarter.

Consumer loan loss reserve balances will continue to reflect the losses embedded in Citi's consumer portfolios, given underlying credit trends and loss mitigation efforts. The recognition of credit losses and the build or release of loan loss reserves in Citi's corporate credit portfolio will continue to be episodic.

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****SUMMARY OF SELECTED FINANCIAL DATA Page 1**

<i>In millions of dollars, except per share amounts</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months Ended</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Total managed revenues(1)	\$ 20,738	\$ 23,142	(10)%	\$ 68,230	\$ 83,210	(18)%
Total managed net credit losses(1)	7,659	10,982	(30)	24,005	32,282	(26)
Net interest revenue	\$ 13,246	\$ 11,998	10%	\$ 41,846	\$ 37,753	11%
Non-interest revenue	7,492	8,392	(11)	26,384	37,127	(29)
<b>Revenues, net of interest expense</b>	<b>\$ 20,738</b>	<b>\$ 20,390</b>	<b>2%</b>	<b>\$ 68,230</b>	<b>\$ 74,880</b>	<b>(9)%</b>
Operating expenses	11,520	11,824	(3)	34,904	35,508	(2)
Provisions for credit losses and for benefits and claims	5,919	9,095	(35)	21,202	32,078	(34)
<b>Income (loss) from continuing operations before income taxes</b>	<b>\$ 3,299</b>	<b>\$ (529)</b>	<b>NM</b>	<b>\$ 12,124</b>	<b>\$ 7,294</b>	<b>66%</b>
Income taxes (losses)	698	(1,122)	NM	2,546	620	NM
<b>Income from continuing operations</b>	<b>\$ 2,601</b>	<b>\$ 593</b>	<b>NM</b>	<b>\$ 9,578</b>	<b>\$ 6,674</b>	<b>44%</b>
<b>Loss from discontinued operations, net of taxes</b>	<b>(374)</b>	<b>(418)</b>	<b>11</b>	<b>(166)</b>	<b>(677)</b>	<b>75</b>
<b>Net income before attribution of noncontrolling interests</b>	<b>\$ 2,227</b>	<b>\$ 175</b>	<b>NM</b>	<b>\$ 9,412</b>	<b>\$ 5,997</b>	<b>57%</b>
Net income attributable to noncontrolling interests	59	74	(20)	119	24	NM
<b>Citigroup's net income</b>	<b>\$ 2,168</b>	<b>\$ 101</b>	<b>NM</b>	<b>\$ 9,293</b>	<b>\$ 5,973</b>	<b>56%</b>
Less:						
Preferred dividends Basic		\$ 272			\$ 2,988	
Impact of the conversion price reset related to the \$12.5 billion convertible preferred stock private issuance Basic(2)					1,285	
Preferred stock Series H discount accretion Basic		16			123	
Impact of the Public and Private preferred stock exchange offer(2)		3,055			3,055	
Dividends and earnings allocated to participating securities, net of forfeitures applicable to Basic EPS	20			78	2	
<b>Income (loss) allocated to unrestricted common shareholders for basic EPS</b>	<b>\$ 2,148</b>	<b>\$ (3,242)</b>	<b>NM</b>	<b>\$ 9,215</b>	<b>\$ (1,480)</b>	<b>NM</b>
Less: Convertible Preferred Stock Dividends					540	
Add: Incremental dividends and earnings allocated to participating securities, net of forfeitures applicable to Diluted EPS	1			2		
<b>Income (loss) allocated to unrestricted common shareholders for diluted EPS</b>	<b>\$ 2,149</b>	<b>\$ (3,242)</b>	<b>NM</b>	<b>\$ 9,217</b>	<b>\$ (940)</b>	<b>NM</b>
<b>Earnings per share</b>						
<b>Basic(3)</b>						
Income (loss) from continuing operations	\$ 0.09	\$ (0.23)	NM	\$ 0.32	\$ (0.10)	NM
Net income (loss)	0.07	(0.27)	NM	0.32	(0.19)	NM
<b>Diluted(3)</b>						
Income (loss) from continuing operations	\$ 0.08	\$ (0.23)	NM	\$ 0.32	\$ (0.10)	NM
Net income (loss)	0.07	(0.27)	NM	0.31	(0.19)	NM

[Continued on the following page, including notes to table.]

Table of Contents**SUMMARY OF SELECTED FINANCIAL DATA Page 2**

<i>In millions of dollars</i>	Third Quarter		%	Nine Months Ended		%
	2010	2009	Change	September 30,	2009	Change
<b>At September 30:</b>						
Total assets	\$ 1,983,280	\$ 1,888,599	5%			
Total deposits	850,095	832,603	2			
Long-term debt	387,330	379,557	2			
Mandatorily redeemable securities of subsidiary Trusts (included in Long-term debt)	20,449	34,531	(41)			
Common stockholders' equity	162,601	140,530	16			
Total stockholders' equity	162,913	140,842	16			
Direct staff ( <i>in thousands</i> )	258	276	(7)			
<b>Ratios:</b>						
Return on common stockholders' equity(4)	5.4%	(12.2)%		8.1%	(2.3)%	
Tier 1 Common(5)	10.33%	9.12%				
Tier 1 Capital	12.50	12.76				
Total Capital	16.14	16.58				
Leverage(6)	6.57	6.85				
Common stockholders' equity to assets	8.20%	7.44%				
Ratio of earnings to fixed charges and preferred stock dividends	1.53	0.95		1.63	1.16	

(1) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

(2) For the nine months ended September 30, 2009, Income (loss) allocated to unrestricted common stockholders includes a reduction of \$1.285 billion related to a conversion price reset pursuant to Citigroup's prior agreement with the purchasers of \$12.5 billion of convertible preferred stock issued in a private offering in January 2008. The conversion price was reset from \$31.62 per share to \$26.35 per share. There was no impact to net income, total stockholders' equity or capital ratios due to the reset. However, the reset resulted in a reclassification from Retained earnings to Additional paid-in capital of \$1.285 billion and a reduction in Income allocated to unrestricted common stockholders of \$1.285 billion. The 2009 third quarter Income (loss) allocated to unrestricted common stockholders includes a reduction of \$3.055 billion related to the preferred stock exchanged for common stock and trust preferred securities as part of the exchange offers.

(3) The Diluted EPS calculation for the third quarter and full year of 2009 utilize Basic shares and Income allocated to unrestricted common stockholders (Basic) due to the negative Income allocated to unrestricted common stockholders. Using Diluted shares and Income allocated to unrestricted common stockholders (Diluted) would result in anti-dilution.

(4) The return on average common stockholders' equity is calculated using income (loss) available to common stockholders.

(5) As defined by the banking regulators, the Tier 1 Common ratio represents Tier 1 Capital less qualifying perpetual preferred stock, qualifying noncontrolling interests in subsidiaries and qualifying mandatorily redeemable securities of subsidiary trusts divided by risk-weighted assets.

(6)

## Edgar Filing: CITIGROUP INC - Form 10-Q

The Leverage ratio represents Tier 1 Capital divided by each period's quarterly adjusted average total assets.

NM

Not meaningful

Table of Contents**SEGMENT, BUSINESS AND PRODUCT INCOME (LOSS) AND REVENUES**

The following tables show the income (loss) and revenues for Citigroup on a segment, business and product view:

**CITIGROUP INCOME (LOSS)**

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
<b>Income (loss) from Continuing Operations</b>						
<b>CITICORP</b>						
<b>Regional Consumer Banking</b>						
<i>North America</i>	\$ 147	\$ 206	(29)%	\$ 231	\$ 702	(67)%
<i>EMEA</i>	22	(23)	NM	99	(166)	NM
<i>Latin America</i>	558	77	NM	1,438	412	NM
<i>Asia</i>	505	444	14%	1,655	971	70
<b>Total</b>	\$ 1,232	\$ 704	75%	\$ 3,423	\$ 1,919	78%
<b>Securities and Banking</b>						
<i>North America</i>	\$ 456	\$ 7	NM	\$ 2,719	\$ 2,472	10%
<i>EMEA</i>	505	550	(8)%	1,892	3,467	(45)
<i>Latin America</i>	266	219	21	735	1,158	(37)
<i>Asia</i>	180	71	NM	952	1,724	(45)
<b>Total</b>	\$ 1,407	\$ 847	66%	\$ 6,298	\$ 8,821	(29)%
<b>Transaction Services</b>						
<i>North America</i>	\$ 131	\$ 152	(14)%	\$ 456	\$ 471	(3)%
<i>EMEA</i>	305	308	(1)	929	984	(6)
<i>Latin America</i>	171	148	16	481	458	5
<i>Asia</i>	318	331	(4)	934	904	3
<b>Total</b>	\$ 925	\$ 939	(1)%	\$ 2,800	\$ 2,817	(1)%
<b>Institutional Clients Group</b>						
<i>Institutional Clients Group</i>	\$ 2,332	\$ 1,786	31%	\$ 9,098	\$ 11,638	(22)%
<b>Total Citicorp</b>	\$ 3,564	\$ 2,490	43%	\$ 12,521	\$ 13,557	(8)%
<b>CITI HOLDINGS</b>						
<b>Brokerage and Asset Management</b>						
<i>Local Consumer Lending</i>	(827)	(2,142)	61%	(3,895)	(8,060)	52%
<i>Special Asset Pool</i>	(80)	58	NM	922	(5,136)	NM
<b>Total Citi Holdings</b>	\$ (1,054)	\$ (1,994)	47%	\$ (3,127)	\$ (6,297)	50%

Edgar Filing: CITIGROUP INC - Form 10-Q

Corporate/Other	\$	91	\$	97	(6)%	\$	184	\$	(586)	NM
-----------------	----	----	----	----	------	----	-----	----	-------	----

Income from continuing operations	\$	2,601	\$	593	NM	\$	9,578	\$	6,674	44%
-----------------------------------	----	-------	----	-----	----	----	-------	----	-------	-----

Discontinued operations	\$	(374)	\$	(418)		\$	(166)	\$	(677)	
-------------------------	----	-------	----	-------	--	----	-------	----	-------	--

Net income attributable to noncontrolling interests		59		74			119		24	
-----------------------------------------------------	--	----	--	----	--	--	-----	--	----	--

Citigroup's net income	\$	2,168	\$	101	NM	\$	9,293	\$	5,973	56%
------------------------	----	-------	----	-----	----	----	-------	----	-------	-----

---

NM Not meaningful

Table of Contents**CITIGROUP REVENUES(1)**

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
<b>CITICORP</b>						
<b>Regional Consumer Banking</b>						
<i>North America</i>	\$ 3,740	\$ 2,017	85%	\$ 11,234	\$ 6,702	68%
<i>EMEA</i>	349	415	(16)	1,130	1,169	(3)
<i>Latin America</i>	2,233	1,971	13	6,427	5,845	10
<i>Asia</i>	1,839	1,717	7	5,484	4,958	11
<b>Total</b>	\$ 8,161	\$ 6,120	33%	\$ 24,275	\$ 18,674	30%
<b>Securities and Banking</b>						
<i>North America</i>	\$ 2,203	\$ 1,301	69%	\$ 8,383	\$ 8,038	4%
<i>EMEA</i>	1,733	2,202	(21)	6,010	8,982	(33)
<i>Latin America</i>	639	705	(9)	1,804	2,554	(29)
<i>Asia</i>	1,018	683	49	3,354	4,218	(20)
<b>Total</b>	\$ 5,593	\$ 4,891	14%	\$ 19,551	\$ 23,792	(18)%
<b>Transaction Services</b>						
<i>North America</i>	\$ 620	\$ 643	(4)%	\$ 1,895	\$ 1,888	
<i>EMEA</i>	835	845	(1)	2,516	2,549	(1)%
<i>Latin America</i>	384	337	14	1,084	1,020	6
<i>Asia</i>	696	632	10	1,979	1,857	7
<b>Total</b>	\$ 2,535	\$ 2,457	3%	\$ 7,474	\$ 7,314	2%
<i>Institutional Clients Group</i>	\$ 8,128	\$ 7,348	11%	\$ 27,025	\$ 31,106	(13)%
<b>Total Citicorp</b>	\$ 16,289	\$ 13,468	21%	\$ 51,300	\$ 49,780	3%
<b>CITI HOLDINGS</b>						
<b>Brokerage and Asset Management</b>	\$ (8)	\$ 525	NM	\$ 473	\$ 14,352	(97)%
<b>Local Consumer Lending</b>	3,547	4,362	(19)%	12,423	13,864	(10)
<b>Special Asset Pool</b>	314	1,363	(77)	2,426	(3,547)	NM
<b>Total Citi Holdings</b>	\$ 3,853	\$ 6,250	(38)%	\$ 15,322	\$ 24,669	(38)%
<b>Corporate/Other</b>	\$ 596	\$ 672	(11)%	\$ 1,608	\$ 431	NM
<b>Total net revenues</b>	\$ 20,738	\$ 20,390	2%	\$ 68,230	\$ 74,880	(9)%
<b>Impact of Credit Card Securitization Activity</b>						
<i>Citicorp</i>	\$	\$ 1,800	NM	\$	\$ 4,928	NM
<i>Citi Holdings</i>		952	NM		3,402	NM

Edgar Filing: CITIGROUP INC - Form 10-Q

**Total impact of  
credit card  
securitization  
activity**

\$ 2,752 NM \$ 8,330 NM

**Total  
Citigroup managed  
net revenues**

\$ 20,738 \$ 23,142 (10)% \$ 68,230 \$ 83,210 (18)%

---

(1) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

NM Not meaningful

Table of Contents**CITICORP**

Citicorp is the company's global bank for consumers and businesses and represents Citi's core franchise. Citicorp is focused on providing best-in-class products and services to customers and leveraging Citigroup's unparalleled global network. Citicorp is physically present in approximately 100 countries, many for over 100 years, and offers services in over 160 countries and jurisdictions. Citi believes this global network provides a strong foundation for servicing the broad financial services needs of large multinational clients and for meeting the needs of retail, private banking, commercial and institutional customers around the world. Citigroup's global footprint provides coverage of the world's emerging economies, which Citi believes represent a strong area of growth. At September 30, 2010, Citicorp had approximately \$1.3 trillion of assets and \$757 billion of deposits, representing approximately 65% of Citi's total assets and approximately 89% of its deposits.

Citicorp consists of the following businesses: *Regional Consumer Banking* (which includes retail banking and Citi-branded cards in four regions *North America*, *EMEA*, *Latin America* and *Asia*) and *Institutional Clients Group* (which includes *Securities and Banking* and *Transaction Services*).

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Net interest revenue	\$ 9,475	\$ 8,727	9%	\$ 29,087	\$ 26,012	12%
Non-interest revenue	6,814	4,741	44	22,213	23,768	(7)
<b>Total revenues, net of interest expense</b>	<b>\$ 16,289</b>	<b>\$ 13,468</b>	<b>21%</b>	<b>\$ 51,300</b>	<b>\$ 49,780</b>	<b>3%</b>
<b>Provisions for credit losses and for benefits and claims</b>						
Net credit losses	\$ 3,020	\$ 1,734	74%	\$ 9,127	\$ 4,560	100%
Credit reserve build (release)	(427)	522	NM	(1,426)	2,751	NM
Provision for loan losses	\$ 2,593	\$ 2,256	15%	\$ 7,701	\$ 7,311	5%
Provision for benefits and claims	38	43	(12)	109	127	(14)
Provision for unfunded lending commitments	1			(32)	115	NM
Total provisions for credit losses and for benefits and claims	\$ 2,632	\$ 2,299	14%	\$ 7,778	\$ 7,553	3%
<b>Total operating expenses</b>	<b>\$ 8,883</b>	<b>\$ 8,422</b>	<b>5%</b>	<b>\$ 26,458</b>	<b>\$ 23,889</b>	<b>11%</b>
<b>Income from continuing operations before taxes</b>	<b>\$ 4,774</b>	<b>\$ 2,747</b>	<b>74%</b>	<b>\$ 17,064</b>	<b>\$ 18,338</b>	<b>(7)%</b>
Provisions for income taxes	1,210	257	NM	4,543	4,781	(5)
<b>Income from continuing operations</b>	<b>\$ 3,564</b>	<b>\$ 2,490</b>	<b>43%</b>	<b>\$ 12,521</b>	<b>\$ 13,557</b>	<b>(8)%</b>
Net income (loss) attributable to noncontrolling interests	30	25	20	71	25	NM
<b>Citicorp's net income</b>	<b>\$ 3,534</b>	<b>\$ 2,465</b>	<b>43%</b>	<b>\$ 12,450</b>	<b>\$ 13,532</b>	<b>(8)%</b>
<b>Balance sheet data (in billions of dollars)</b>						
<b>Total EOP assets</b>	<b>\$ 1,283</b>	<b>\$ 1,075</b>	<b>19%</b>			
<b>Average assets</b>	<b>1,252</b>	<b>1,096</b>	<b>14</b>	<b>\$ 1,245</b>	<b>\$ 1,076</b>	<b>16%</b>
<b>Return on assets</b>	<b>1.12%</b>	<b>0.89%</b>		<b>1.34%</b>	<b>1.68%</b>	
<b>Total EOP deposits</b>	<b>757</b>	<b>731</b>	<b>4</b>			
<b>Total GAAP revenues</b>	<b>\$ 16,289</b>	<b>\$ 13,468</b>	<b>21%</b>	<b>\$ 51,300</b>	<b>\$ 49,780</b>	<b>3%</b>
Net impact of credit card securitization activity(1)		1,800	NM		4,928	NM
<b>Total managed revenues</b>	<b>\$ 16,289</b>	<b>\$ 15,268</b>	<b>7%</b>	<b>\$ 51,300</b>	<b>\$ 54,708</b>	<b>(6)%</b>

# Edgar Filing: CITIGROUP INC - Form 10-Q

<b>GAAP net credit losses</b>	<b>\$ 3,020</b>	<b>\$ 1,734</b>	<b>74%</b>	<b>\$ 9,127</b>	<b>\$ 4,560</b>	<b>100%</b>
Impact of credit card securitization activity(1)		1,876	NM		\$ 5,204	NM
<b>Total managed net credit losses</b>	<b>\$ 3,020</b>	<b>\$ 3,610</b>	<b>(16)%</b>	<b>\$ 9,127</b>	<b>\$ 9,764</b>	<b>(7)%</b>

---

(1) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

NM  
Not meaningful

Table of Contents**REGIONAL CONSUMER BANKING**

*Regional Consumer Banking (RCB)* consists of Citigroup's four regional consumer banking businesses that provide traditional banking services to retail customers. *RCB* also contains Citigroup's branded cards business and Citi's local commercial banking business. *RCB* is a globally diversified business with over 4,200 branches in 39 countries around the world. During the third quarter of 2010, 54% of total *RCB* revenues were from outside *North America*. Additionally, the majority of international revenues and loans were from emerging economies in *Asia*, *Latin America*, and Central and Eastern Europe and the Middle East. At September 30, 2010, *RCB* had \$311 billion of assets and \$300 billion of deposits.

<i>In millions of dollars</i>	Third Quarter		%	Nine Months		%
	2010	2009	Change	2010	2009	Change
Net interest revenue	\$ 5,689	\$ 4,216	35%	\$ 17,380	\$ 12,198	42%
Non-interest revenue	2,472	1,904	30	6,895	6,476	6
<b>Total revenues, net of interest expense</b>	<b>\$ 8,161</b>	<b>\$ 6,120</b>	<b>33%</b>	<b>\$ 24,275</b>	<b>\$ 18,674</b>	<b>30%</b>
Total operating expenses	\$ 4,087	\$ 3,778	8%	\$ 12,006	\$ 10,985	9%
Net credit losses	\$ 2,731	\$ 1,442	89%	\$ 8,693	\$ 4,022	NM
Credit reserve build (release)	(403)	356	NM	(991)	1,661	NM
Provision for unfunded lending commitments				(4)		
Provisions for benefits and claims	38	43	(12)%	109	127	(14)%
Provisions for credit losses and for benefits and claims	\$ 2,366	\$ 1,841	29%	\$ 7,807	\$ 5,810	34%
Income from continuing operations before taxes	\$ 1,708	\$ 501	NM	\$ 4,462	\$ 1,879	NM
Income taxes	476	(203)	NM	1,039	(40)	NM
<b>Income from continuing operations</b>	<b>\$ 1,232</b>	<b>\$ 704</b>	<b>75%</b>	<b>\$ 3,423</b>	<b>\$ 1,919</b>	<b>78%</b>
Net income (loss) attributable to noncontrolling interests	(4)	2	NM	(9)	2	NM
<b>Net income</b>	<b>\$ 1,236</b>	<b>\$ 702</b>	<b>76%</b>	<b>\$ 3,432</b>	<b>\$ 1,917</b>	<b>79%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 311	\$ 248	25%	\$ 308	\$ 239	29%
Return on assets	1.58%	1.12%		1.49%	1.07%	
Average deposits ( <i>in billions of dollars</i> )	296	279	6%			
<b>Managed net credit losses as a percentage of average managed loans</b>	<b>4.90%</b>	<b>5.97%</b>				
<b>Revenue by business</b>						
Retail banking	\$ 4,005	\$ 3,760	7%	\$ 11,735	\$ 11,086	6%
Citi-branded cards	4,156	2,360	76	12,540	7,588	65

Edgar Filing: CITIGROUP INC - Form 10-Q

Total GAAP revenues	\$ 8,161	\$ 6,120	33%	\$ 24,275	\$ 18,674	30%
Net impact of credit card securitization activity(1)		1,800	NM		4,928	NM
<b>Total managed revenues</b>	<b>\$ 8,161</b>	<b>\$ 7,920</b>	<b>3%</b>	<b>\$ 24,275</b>	<b>\$ 23,602</b>	<b>3%</b>
<b>Net credit losses by business</b>						
Retail banking	\$ 333	\$ 395	(16)%	\$ 926	\$ 1,161	(20)%
Citi-branded cards	2,398	1,047	NM	7,767	2,861	NM
Total GAAP net credit losses	\$ 2,731	\$ 1,442	89%	\$ 8,693	\$ 4,022	NM
Net impact of credit card securitization activity(1)		1,876	NM		5,204	NM
<b>Total managed net credit losses</b>	<b>\$ 2,731</b>	<b>\$ 3,318</b>	<b>(18)%</b>	<b>\$ 8,693</b>	<b>\$ 9,226</b>	<b>(6)%</b>
<b>Income (loss) from continuing operations by business</b>						
Retail banking	\$ 778	\$ 698	11%	\$ 2,510	\$ 1,983	27%
Citi-branded cards	454	6	NM	913	(64)	NM
<b>Total</b>	<b>\$ 1,232</b>	<b>\$ 704</b>	<b>75%</b>	<b>\$ 3,423</b>	<b>\$ 1,919</b>	<b>78%</b>

---

(1) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

NM  
Not meaningful

Table of Contents**NORTH AMERICA REGIONAL CONSUMER BANKING**

North America Regional Consumer Banking (NA RCB) provides traditional banking and Citi-branded card services to retail customers and small- to mid-size businesses in the U.S. NA RCB's approximately 1,000 retail bank branches and 13.3 million retail customer accounts are largely concentrated in the greater metropolitan areas of New York, Los Angeles, San Francisco, Chicago, Miami, Washington, D.C., Boston, Philadelphia, and certain larger cities in Texas. At September 30, 2010, NA RCB had approximately \$29 billion of retail banking and residential real estate loans and \$144 billion of deposits. In addition, NA RCB had approximately 21 million Citi-branded credit card accounts, with \$77 billion in outstanding card loan balances.

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Net interest revenue	\$ 2,734	\$ 1,387	97%	\$ 8,466	\$ 3,909	NM
Non-interest revenue	1,006	630	60	2,768	2,793	(1)%
<b>Total revenues, net of interest expense</b>	<b>\$ 3,740</b>	<b>\$ 2,017</b>	<b>85%</b>	<b>\$ 11,234</b>	<b>\$ 6,702</b>	<b>68%</b>
Total operating expenses	\$ 1,501	\$ 1,499		\$ 4,611	\$ 4,479	3%
Net credit losses	\$ 1,971	\$ 279	NM	\$ 6,254	\$ 843	NM
Credit reserve build	40	54	(26)%	35	456	(92)%
Provisions for benefits and claims	6	14	(57)	19	42	(55)
Provisions for loan losses and for benefits and claims	\$ 2,017	\$ 347	NM	\$ 6,308	\$ 1,341	NM
Income from continuing operations before taxes	\$ 222	\$ 171	30%	\$ 315	\$ 882	(64)%
Income taxes (benefits)	75	(35)	NM	84	180	(53)
<b>Income from continuing operations</b>	<b>\$ 147</b>	<b>\$ 206</b>	<b>(29)%</b>	<b>\$ 231</b>	<b>\$ 702</b>	<b>(67)%</b>
Net income attributable to noncontrolling interests						
<b>Net income</b>	<b>\$ 147</b>	<b>\$ 206</b>	<b>(29)%</b>	<b>\$ 231</b>	<b>\$ 702</b>	<b>(67)%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 118	\$ 75	57%	\$ 119	\$ 74	61%
Average deposits ( <i>in billions of dollars</i> )	145	142	2			
<b>Managed net credit losses as a percentage of average managed loans(1)</b>	<b>7.40%</b>	<b>7.31%</b>				
<b>Revenue by business</b>						
Retail banking	\$ 1,372	\$ 1,333	3%	\$ 3,975	\$ 4,005	(1)%
Citi-branded cards(2)	2,368	684	NM	7,259	2,697	NM
Total GAAP revenues	\$ 3,740	\$ 2,017	85%	\$ 11,234	\$ 6,702	68%
Net impact of credit card securitization activity(2)		1,800	NM		4,928	NM

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total managed revenues</b>	<b>\$ 3,740</b>	<b>\$ 3,817</b>	<b>(2)%</b>	<b>\$ 11,234</b>	<b>\$ 11,630</b>	<b>(3)%</b>
<b>Net credit losses by business</b>						
Retail banking	\$ 90	\$ 78	15%	\$ 242	\$ 222	9%
Citi-branded cards(2)	1,881	201	NM	\$ 6,012	621	NM
Total GAAP net credit losses	\$ 1,971	\$ 279	NM	\$ 6,254	\$ 843	NM
Net impact of credit card securitization activity(2)		1,876	NM		5,204	NM
<b>Total managed net credit losses</b>	<b>\$ 1,971</b>	<b>\$ 2,155</b>	<b>(9)%</b>	<b>\$ 6,254</b>	<b>\$ 6,047</b>	<b>3%</b>
<b>Income (loss) from continuing operations by business</b>						
Retail banking	\$ 189	\$ 193	(2)%	\$ 598	\$ 676	(12)%
Citi-branded cards	(42)	13	NM	(367)	26	NM
<b>Total</b>	<b>\$ 147</b>	<b>\$ 206</b>	<b>(29)%</b>	<b>\$ 231</b>	<b>\$ 702</b>	<b>(67)%</b>

(1) See "Managed Presentations" below.

(2) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

NM  
Not meaningful

### 3Q10 vs. 3Q09

*Revenues, net of interest expense*, increased 85% primarily due to the consolidation of securitized credit card receivables pursuant to the adoption of SFAS 166/167 effective January 1, 2010. On a managed basis, *revenues, net of interest expense*, decreased 2%, primarily reflecting the impact of the CARD Act on branded cards revenues, partially offset by improved revenues in mortgages due to an increase in originations in the current quarter (the vast majority of which were originated for sale).

*Net interest revenue* was down 11% on a managed basis driven by the impact of the CARD Act as well as lower volumes in cards, where average managed loans were down 8% from the prior-year quarter. This decline was partially offset by lower write-offs of accrued interest in cards as credit continued to improve. A decrease in deposit spreads in the current interest rate environment was partially offset by higher deposit volumes, up 2% from the prior-year quarter.

*Non-interest revenue* increased 33% on a managed basis primarily due to higher gains on mortgage sales resulting from

Table of Contents

increased originations, which were up 56% from the prior-year quarter.

*Operating expenses* were flat compared to the prior-year quarter as increased investment spending was offset by the one-time benefit related to the renegotiation of a third-party contract.

*Provisions for loan losses and for benefits and claims* increased \$1.7 billion primarily due to the consolidation of securitized credit card receivables pursuant to the adoption of SFAS 166/167. On a comparable basis, *Provisions for loan losses and for benefits and claims* decreased \$206 million, or 9%, from the prior-year quarter primarily due to lower net credit losses in cards as underlying credit trends in the cards portfolio continued to improve. The cards managed net credit loss ratio decreased 16 basis points to 9.82%.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, increased 68% primarily due to the consolidation of securitized credit card receivables pursuant to the adoption of SFAS 166/167 effective January 1, 2010. On a managed basis, *revenues, net of interest expense*, declined 3% from the prior-year period, mainly due to lower volumes in branded cards, as well as the net impact of the CARD Act on cards revenues. This decrease was partially offset by better servicing hedge results in mortgages.

*Net interest revenue* was down 7% on a managed basis driven primarily by lower volumes in cards, with average managed loans down 6% from the prior-year period. The increase in deposit volumes, up 5% from the prior-year period, was offset by lower spreads in the current interest rate environment.

*Non-interest revenue* increased 9% on a managed basis from the prior-year period mainly driven by better servicing hedge results in mortgages.

*Operating expenses* increased 3% from the prior-year period. Expenses were fairly flat excluding the impact of a litigation reserve in the first quarter of 2010.

*Provisions for loan losses and for benefits and claims* increased \$5.0 billion primarily due to the consolidation of securitized credit card receivables pursuant to the adoption of SFAS 166/167. On a comparable basis, *Provisions for loan losses and for benefits and claims* decreased \$237 million, or 4%, primarily due to a lower loan loss reserve build, down \$421 million from the prior-year period, offset by higher net credit losses in the branded cards portfolio, which increased \$187 million. The cards managed net credit loss ratio increased 98 basis points to 10.43%.

**Managed Presentations**

	Third Quarter	
	2010	2009
Managed credit losses as a percentage of average managed loans	7.40%	7.31%
Impact from credit card securitizations(1)		(4.91)%
Net credit losses as a percentage of average loans	7.40%	2.40%

(1) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

Table of Contents**EMEA REGIONAL CONSUMER BANKING**

*EMEA Regional Consumer Banking (EMEA RCB)* provides traditional banking and Citi-branded card services to retail customers and small- to mid-size businesses, primarily in Central and Eastern Europe, the Middle East and Africa. Remaining activities in respect of Western Europe retail banking are included in Citi Holdings. *EMEA RCB* has generally repositioned its business, shifting from a strategy of widespread distribution to a focused strategy concentrating on larger urban markets within the region. An exception is Bank Handlowy, which has a mass market presence in Poland. The countries in which *EMEA RCB* has the largest presence are Poland, Turkey, Russia and the United Arab Emirates. At September 30, 2010, *EMEA RCB* had approximately 300 retail bank branches with approximately 4 million customer accounts, \$5 billion in retail banking loans and \$9 billion in average deposits. In addition, the business had approximately 3 million Citi-branded card accounts with \$3 billion in outstanding card loan balances.

<i>In millions of dollars</i>	Third Quarter			Nine Months		
	2010	2009	% Change	2010	2009	% Change
Net interest revenue	\$ 222	\$ 262	(15)%	\$ 700	\$ 729	(4)%
Non-interest revenue	127	153	(17)	430	440	(2)
<b>Total revenues, net of interest expense</b>	<b>\$ 349</b>	<b>\$ 415</b>	<b>(16)%</b>	<b>\$ 1,130</b>	<b>\$ 1,169</b>	<b>(3)%</b>
Total operating expenses	\$ 303	\$ 270	12%	\$ 848	\$ 808	5%
Net credit losses	\$ 65	\$ 139	(53)%	\$ 247	\$ 349	(29)%
Provision for unfunded lending commitments				(4)		
Credit reserve build (release)	(51)	67	NM	(107)	297	NM
Provisions for benefits and claims						
Provisions for credit losses and for benefits and claims	\$ 14	\$ 206	(93)%	\$ 136	\$ 646	(79)%
Income (loss) from continuing operations before taxes	\$ 32	\$ (61)	NM	\$ 146	\$ (285)	NM
Income taxes (benefits)	10	(38)	NM	47	(119)	NM
<b>Income (loss) from continuing operations</b>	<b>\$ 22</b>	<b>\$ (23)</b>	<b>NM</b>	<b>\$ 99</b>	<b>\$ (166)</b>	<b>NM</b>
Net income (loss) attributable to noncontrolling	(1)	2	NM	(1)	2	NM

## Edgar Filing: CITIGROUP INC - Form 10-Q

## interests

<b>Net income (loss)</b>	\$	<b>23</b>	\$	(25)	NM	\$	<b>100</b>	\$	(168)	NM
--------------------------	----	-----------	----	------	----	----	------------	----	-------	----

Average assets (in billions of dollars)	\$	<b>10</b>	\$	11	(9)%	\$	<b>10</b>	\$	11	(9)%
-----------------------------------------	----	-----------	----	----	------	----	-----------	----	----	------

Return on assets	<b>0.91%</b>	(0.90)%	<b>1.34%</b>	(2.04)%
------------------	--------------	---------	--------------	---------

Average deposits

(in billions of dollars)

<b>9</b>	10	(4)
----------	----	-----

Net credit losses

as a percentage

of average loans

<b>3.53%</b>	6.34%
--------------	-------

## Revenue by business

Retail banking	\$	<b>186</b>	\$	237	(22)%	\$	<b>613</b>	\$	676	(9)%
----------------	----	------------	----	-----	-------	----	------------	----	-----	------

Citi-branded cards	<b>163</b>	178	(8)	<b>517</b>	493	5
--------------------	------------	-----	-----	------------	-----	---

<b>Total</b>	\$	<b>349</b>	\$	415	(16)%	\$	<b>1,130</b>	\$	1,169	(3)%
--------------	----	------------	----	-----	-------	----	--------------	----	-------	------

## Income (loss) from continuing operations by business

Retail banking	\$	<b>(18)</b>	\$	(23)	22%	\$	<b>(15)</b>	\$	(140)	89%
----------------	----	-------------	----	------	-----	----	-------------	----	-------	-----

Citi-branded cards	<b>40</b>	<b>114</b>	(26)	NM
--------------------	-----------	------------	------	----

<b>Total</b>	\$	<b>22</b>	\$	(23)	NM	\$	<b>99</b>	\$	(166)	NM
--------------	----	-----------	----	------	----	----	-----------	----	-------	----

NM

Not meaningful

## 3Q10 vs. 3Q09

Revenues, net of interest expense, decreased 16%. A majority of the decrease was due to lower results from Citi's equity investment in Akbank, lower lending revenues due to credit tightening and FX translation. This was partially offset by higher revenues in wealth management. Cards purchase sales were up 5% and investment sales were up 20%. Assets under management increased 10% primarily due to market valuations and the introduction of new, regional initiatives.

Net interest revenue decreased 15%, primarily due to lower volumes due to tighter origination criteria and various promotions aimed at client acquisition.

Non-interest revenue decreased 17% due to lower results from Citi's equity investment in Akbank.

Operating expenses increased 12% reflecting increased investments and marketing expenditures in the business.

Provisions for credit losses and for benefits and claims decreased 93% mainly due to the impact of a \$51 million loan loss reserve release in the current quarter, compared to a \$67 million build in the prior-year quarter, and a 53% decline in net credit losses, driven by credit improvements across most markets. The release of loan loss reserves in the current period was driven by improvement in credit in most countries coupled with a decline in receivables. The cards net credit loss ratio improved to 4.39% in the current quarter from 7.27% and there was a 7% improvement in the net credit margin. The retail banking net credit loss ratio decreased from 5.85% in the prior-year quarter to 3.00% in the current quarter.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, decreased 3%. The decrease in revenue was primarily attributable to lower retail bank lending revenues as a result of lower volumes, which were due to tighter origination criteria. This was partially offset by FX translation and higher revenues in cards due to higher volumes. Cards purchase sales increased 10%.

*Net interest revenue* decreased 4%, mainly due to a decline in volumes as a result of tighter origination criteria.

*Non-interest revenue* decreased 2%, primarily driven by a litigation reserve build in the first half of 2010.

*Operating expenses* increased 5% driven by the impact of FX translation and increased investment in the business, largely offset by cost savings from branch closures, headcount reductions and re-engineering benefits.

Table of Contents

*Provisions for credit losses and for benefits and claims* decreased 79% mainly due to the impact of a \$107 million loan loss reserve release in the first nine months of 2010, compared to a \$297 million build in the prior-year period, as well as a 29% decline in net credit losses. The release of loan loss reserves in the current period was driven by an improvement in credit in most countries coupled with a decline in receivables.

Table of Contents**LATIN AMERICA REGIONAL CONSUMER BANKING**

*Latin America Regional Consumer Banking (LATAM RCB)* provides traditional banking and Citi-branded card services to retail customers and small- to mid-size businesses, with the largest presence in Mexico and Brazil. *LATAM RCB* includes branch networks throughout *Latin America* as well as Banco Nacional de Mexico, or Banamex, Mexico's second largest bank with over 1,700 branches. At September 30, 2010, *LATAM RCB* had approximately 2,215 retail branches, with 27 million customer accounts, \$21 billion in retail banking loan balances and \$41 billion in average deposits. In addition, the business had approximately 12 million Citi-branded card accounts with \$13 billion in outstanding loan balances.

<i>In millions of dollars</i>	Third Quarter			Nine Months		
	2010	2009	% Change	2010	2009	% Change
Net interest revenue	\$ 1,501	\$ 1,366	10%	\$ 4,430	\$ 4,009	11%
Non-interest revenue	732	605	21	1,997	1,836	9
<b>Total revenues, net of interest expense</b>	<b>\$ 2,233</b>	<b>\$ 1,971</b>	<b>13%</b>	<b>\$ 6,427</b>	<b>\$ 5,845</b>	<b>10%</b>
Total operating expenses	\$ 1,258	\$ 1,127	12%	\$ 3,666	\$ 3,175	15%
Net credit losses	\$ 450	\$ 657	(32)%	\$ 1,416	\$ 1,808	(22)%
Credit reserve build (release)	(300)	141	NM	(677)	463	NM
Provision for benefits and claims	32	29	10	90	85	6
Provisions for loan losses and for benefits and claims	\$ 182	\$ 827	(78)%	\$ 829	\$ 2,356	(65)%
Income from continuing operations before taxes	\$ 793	\$ 17	NM	\$ 1,932	\$ 314	NM
Income taxes	235	(60)	NM	494	(98)	NM
<b>Income from continuing operations</b>	<b>\$ 558</b>	<b>\$ 77</b>	<b>NM</b>	<b>\$ 1,438</b>	<b>\$ 412</b>	<b>NM</b>
Net (loss) attributable to noncontrolling interests	(3)			(8)		
<b>Net income</b>	<b>\$ 561</b>	<b>\$ 77</b>	<b>NM</b>	<b>\$ 1,446</b>	<b>\$ 412</b>	<b>NM</b>
Average assets (in billions of	\$ 74	\$ 66	12%	\$ 73	\$ 64	14%

## Edgar Filing: CITIGROUP INC - Form 10-Q

dollars)

Return on assets	3.01%	0.46%	2.65%	0.86%
------------------	-------	-------	-------	-------

Average deposits

(in billions of dollars)

41	36	13
----	----	----

**Net credit losses as a percentage of average loans**

5.48%	8.99%
-------	-------

**Revenue by business**

Retail banking	\$ 1,300	\$ 1,114	17%	\$ 3,732	\$ 3,252	15%
Citi-branded cards	933	857	9	2,695	2,593	4
<b>Total</b>	<b>\$ 2,233</b>	<b>\$ 1,971</b>	<b>13%</b>	<b>\$ 6,427</b>	<b>\$ 5,845</b>	<b>10%</b>

**Income (loss) from continuing operations by business**

Retail banking	\$ 277	\$ 154	80%	\$ 808	\$ 580	39%
Citi-branded cards	281	(77)	NM	630	(168)	NM
<b>Total</b>	<b>\$ 558</b>	<b>\$ 77</b>	<b>NM</b>	<b>\$ 1,438</b>	<b>\$ 412</b>	<b>NM</b>

NM

Not meaningful

### 3Q10 vs. 3Q09

*Revenues, net of interest expense*, increased 13% mainly due to higher lending and deposit volumes as well as better margins in retail banking and, in cards, higher ANR and fees from new account acquisitions as well as the impact of FX translation.

*Net interest revenue* increased 10%, mainly driven by higher lending and deposit volumes in retail banking and the impact of FX translation. Average retail banking loans and deposits increased 20% and 13%, respectively. The increases were also spurred by better spreads and positive FX translation.

*Non-interest revenue* increased 21%, primarily due to higher fees in the cards business and the impact of FX translation.

*Operating expenses* increased 12%, mainly due to the investments initiatives for account acquisitions in cards, the prior-year quarter's release of legal reserves and excess restructuring provisions, and the impact of FX translation.

*Provisions for loan losses and for benefits and claims* decreased 78%, mainly due to the impact of a \$300 million loan loss reserve release in the current period, compared to a \$141 million build in the same period last year, and a 32% decline in net credit losses, reflecting improved credit conditions, especially in Mexico cards. The cards net credit loss ratio declined across the region during the period, from 17.80% to 10.39%, reflecting continued economic recovery. The retail banking net credit loss ratio dropped from 2.68% to 2.50%.

### 3Q10 YTD vs. 3Q09 YTD

*Revenues, net of interest expense*, increased 10%, mainly due to higher lending and deposit volumes in retail banking aided by a moderate increase in cards loans volumes and the impact of FX translation.

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Net interest revenue* increased 11%, mainly driven by higher lending and deposit volumes in retail banking. Average retail banking loans and deposits increased 21% and 13%, respectively. Additionally, cards ANR moderately increased and there was a positive FX translation.

*Non-interest revenue* increased 9%, due to higher fees in the cards business and the impact of FX translation.

*Provisions for loan losses and for benefits and claims* decreased 65%, mainly due to the impact of a net loan loss reserve release of \$677 million year-to-date 2010, compared to a \$463 million build in the same period last year, and a 22% decline in net credit losses, reflecting improved credit conditions, especially in Mexico cards. The cards net credit

Table of Contents

loss ratio declined from 16.36% to 12.14%, while the retail banking net credit loss ratio declined from 3.01% to 2.17%.

Table of Contents**ASIA REGIONAL CONSUMER BANKING**

*Asia Regional Consumer Banking (Asia RCB)* provides traditional banking and Citi-branded card services to retail customers and small- to mid-size businesses, with the largest Citi presence in South Korea, Japan, Taiwan, Singapore, Australia, Hong Kong, India and Indonesia. At September 30, 2010, *Asia RCB* had approximately 707 retail branches, 16 million retail banking accounts, \$101 billion in average customer deposits, and \$59 billion in retail banking loans. In addition, the business had approximately 15 million Citi-branded card accounts with \$19 billion in outstanding loan balances.

<i>In millions of dollars</i>	Third Quarter			Nine Months		
	2010	2009	% Change	2010	2009	% Change
Net interest revenue	\$ 1,232	\$ 1,201	3%	\$ 3,784	\$ 3,551	7%
Non-interest revenue	607	516	18	1,700	1,407	21
<b>Total revenues, net of interest expense</b>	<b>\$ 1,839</b>	<b>\$ 1,717</b>	<b>7%</b>	<b>\$ 5,484</b>	<b>\$ 4,958</b>	<b>11%</b>
Total operating expenses	\$ 1,025	\$ 882	16%	\$ 2,881	\$ 2,523	14%
Net credit losses	\$ 245	\$ 367	(33)%	\$ 776	\$ 1,022	(24)%
Credit reserve build (release)	(92)	94	NM	(242)	445	NM
Provisions for loan losses and for benefits and claims	\$ 153	\$ 461	(67)%	\$ 534	\$ 1,467	(64)%
Income from continuing operations before taxes	\$ 661	\$ 374	77%	\$ 2,069	\$ 968	NM
Income taxes	156	(70)	NM	414	(3)	NM
<b>Income from continuing operations</b>	<b>\$ 505</b>	<b>\$ 444</b>	<b>14%</b>	<b>\$ 1,655</b>	<b>\$ 971</b>	<b>70%</b>
Net income attributable to noncontrolling interests						
<b>Net income</b>	<b>\$ 505</b>	<b>\$ 444</b>	<b>14%</b>	<b>\$ 1,655</b>	<b>\$ 971</b>	<b>70%</b>
Average assets (in billions of dollars)	\$ 109	\$ 96	14%	\$ 106	\$ 90	18%
Return on assets	1.84%	1.83%		2.09%	1.44%	
Average deposits (in billions of	101	91	11			

dollars)

**Net credit losses  
as a percentage  
of average loans**

1.29%      2.21%

**Revenue by  
business**

Retail banking	\$	1,147	\$	1,076	7%	\$	3,415	\$	3,153	8%
Citi-branded cards		692		641	8		2,069		1,805	15
<b>Total</b>	<b>\$</b>	<b>1,839</b>	<b>\$</b>	<b>1,717</b>	<b>7%</b>	<b>\$</b>	<b>5,484</b>	<b>\$</b>	<b>4,958</b>	<b>11%</b>

**Income from  
continuing  
operations by  
business**

Retail banking	\$	330	\$	374	(12)%	\$	1,119	\$	867	29%
Citi-branded cards		175		70	NM		536		104	NM
<b>Total</b>	<b>\$</b>	<b>505</b>	<b>\$</b>	<b>444</b>	<b>14%</b>	<b>\$</b>	<b>1,655</b>	<b>\$</b>	<b>971</b>	<b>70%</b>

NM

Not meaningful

**3Q10 vs. 3Q09**

*Revenues, net of interest expense*, increased 7%, reflecting higher cards purchase sales, investment sales, loan and deposit volumes, and the impact of FX translation, partially offset by lower spreads.

*Net interest revenue* was 3% higher than the prior-year period, mainly due to higher lending and deposit volumes and the impact of FX translation, partially offset by lower spreads. Average loans and deposits were up 15% and 11%, respectively.

*Non-interest revenue* increased 18%, primarily due to higher investment revenues, higher cards purchase sales, and the impact of FX translation.

*Operating expenses* increased 16%, primarily due to the increase in volumes and higher investment spending, and the impact of FX translation.

*Provisions for loan losses and for benefits and claims* decreased 67%, mainly due to the impact of a \$92 million loan loss reserve release in the current quarter, compared to a \$94 million loan loss reserve build in the prior-year quarter, and a decrease in net credit losses of 33%. These declines were partially offset by the impact of FX translation. Delinquencies and net credit losses continued to decline from their peak level in the second quarter of 2009 as the region benefitted from continued economic recovery and increased levels of customer activity. The cards net credit loss ratio decreased from 5.89% in the prior-year quarter to 3.54% in the current quarter. The retail banking net credit loss ratio decreased from 0.96% in the prior-year quarter to 0.56% in the current quarter.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, increased 11%, driven by higher cards purchase sales, investment sales and loan and deposit volumes, and the impact of FX translation, partially offset by lower spread.

*Net interest revenue* was 7% higher than the prior-year period, mainly due to higher lending and deposit volumes and the impact of FX translation, partially offset by lower spreads.

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Non-interest revenue* increased 21%, primarily due to higher investment revenues, higher cards purchase sales, and the impact of FX translation.

*Operating expenses* increased 14%, primarily due to increase in volumes, continued investment spending, and the impact of FX translation.

Table of Contents

*Provisions for loan losses and for benefits and claims* decreased 64%, mainly due to the impact of a net loan loss reserve release of \$242 million in the first nine months of 2010, compared to a \$445 million loan loss reserve build in the prior-year period, and a 24% decline in net credit losses. These declines were partially offset by the impact of FX translation. The decrease in provisions for loan losses and for benefits and claims reflects continued credit quality improvement across the region, particularly in India and South Korea.

Table of Contents**INSTITUTIONAL CLIENTS GROUP**

*Institutional Clients Group (ICG)* includes *Securities and Banking* and *Transaction Services*. ICG provides corporate, institutional and ultra-high net worth clients with a full range of products and services, including cash management, trading, underwriting, lending and advisory services, around the world. ICG's international presence is supported by trading floors in approximately 75 countries and a proprietary network within *Transaction Services* in over 95 countries. At September 30, 2010, ICG had approximately \$963 billion of assets and \$457 billion of deposits.

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Commissions and fees	\$ 1,016	\$ 1,122	(9)%	\$ 3,210	\$ 3,100	4%
Administration and other fiduciary fees	672	702	(4)	2,008	2,122	(5)
Investment banking	829	1,066	(22)	2,374	3,247	(27)
Principal transactions	982	(571)	NM	5,958	7,259	(18)
Other	843	518	63	1,768	1,564	13
Total non-interest revenue	\$ 4,342	\$ 2,837	53%	\$ 15,318	\$ 17,292	(11)%
Net interest revenue (including dividends)	3,786	4,511	(16)	11,707	13,814	(15)
<b>Total revenues, net of interest expense</b>	<b>\$ 8,128</b>	<b>\$ 7,348</b>	<b>11%</b>	<b>\$ 27,025</b>	<b>\$ 31,106</b>	<b>(13)%</b>
Total operating expenses	4,796	4,644	3	14,452	12,904	12
Net credit losses	289	292	(1)	434	538	(19)
Provision for unfunded lending commitments	1			(28)	115	NM
Credit reserve build (release)	(24)	166	NM	(435)	1,090	NM
Provisions for benefits and claims						
Provisions for credit losses and for benefits and claims	\$ 266	\$ 458	(42)%	\$ (29)	\$ 1,743	NM
Income from continuing operations before taxes	\$ 3,066	\$ 2,246	37%	\$ 12,602	\$ 16,459	(23)%
Income taxes	734	460	60	3,504	4,821	(27)
<b>Income from continuing operations</b>	<b>\$ 2,332</b>	<b>\$ 1,786</b>	<b>31%</b>	<b>\$ 9,098</b>	<b>\$ 11,638</b>	<b>(22)%</b>
Net income attributable to noncontrolling interests	34	23	48	80	23	NM
<b>Net income</b>	<b>\$ 2,298</b>	<b>\$ 1,763</b>	<b>30%</b>	<b>\$ 9,018</b>	<b>\$ 11,615</b>	<b>(22)%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 941	\$ 848	11%	\$ 937	\$ 837	12%
Return on assets	0.97%	0.82%		1.29%	1.86%	
<b>Revenues by region</b>						
North America	\$ 2,823	\$ 1,944	45%	\$ 10,278	\$ 9,926	4%
EMEA	2,568	3,047	(16)	8,526	11,531	(26)
Latin America	1,023	1,042	(2)	2,888	3,574	(19)
Asia	1,714	1,315	30	5,333	6,075	(12)
<b>Total revenues</b>	<b>\$ 8,128</b>	<b>\$ 7,348</b>	<b>11%</b>	<b>\$ 27,025</b>	<b>\$ 31,106</b>	<b>(13)%</b>
<b>Income from continuing operations by region</b>						
North America	\$ 587	\$ 159	NM	\$ 3,175	\$ 2,943	8%
EMEA	810	858	(6)%	2,821	4,451	(37)
Latin America	437	367	19	1,216	1,616	(25)
Asia	498	402	24	1,886	2,628	(28)

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total income from continuing operations</b>	<b>\$ 2,332</b>	<b>\$ 1,786</b>	<b>31%</b>	<b>\$ 9,098</b>	<b>\$ 11,638</b>	<b>(22)%</b>
------------------------------------------------	-----------------	-----------------	------------	-----------------	------------------	--------------

**Average loans by region** *(in billions of dollars)*

<i>North America</i>	<b>\$ 66</b>	<b>\$ 49</b>	<b>35%</b>
<i>EMEA</i>	<b>38</b>	<b>43</b>	<b>(12)</b>
<i>Latin America</i>	<b>22</b>	<b>22</b>	
<i>Asia</i>	<b>37</b>	<b>27</b>	<b>37</b>

<b>Total average loans</b>	<b>\$ 163</b>	<b>\$ 141</b>	<b>16%</b>
----------------------------	---------------	---------------	------------

---

NM

Not meaningful

Table of Contents**SECURITIES AND BANKING**

*Securities and Banking (S&B)* offers a wide array of investment and commercial banking services and products for corporations, governments, institutional and retail investors, and ultra-high net worth individuals. *S&B* includes investment banking and advisory services, lending, debt and equity sales and trading, institutional brokerage, foreign exchange, structured products, cash instruments and related derivatives, and private banking. *S&B* revenue is generated primarily from fees for investment banking and advisory services, fees and interest on loans, fees and spread on foreign exchange, structured products, cash instruments and related derivatives, income earned on principal transactions, and fees and spreads on private banking services.

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Net interest revenue	\$ 2,353	\$ 3,118	(25)%	\$ 7,488	\$ 9,560	(22)%
Non-interest revenue	3,240	1,773	83	12,063	14,232	(15)
<b>Revenues, net of interest expense</b>	<b>\$ 5,593</b>	<b>\$ 4,891</b>	<b>14%</b>	<b>\$ 19,551</b>	<b>\$ 23,792</b>	<b>(18)%</b>
Total operating expenses	3,566	3,503	2	10,901	9,601	14
Net credit losses	288	294	(2)	431	540	(20)
Provisions for unfunded lending commitments	1			(28)	115	NM
Credit reserve build (release)	(8)	171	NM	(366)	1,089	NM
Provisions for benefits and claims						
Provisions for credit losses and benefits and claims	\$ 281	\$ 465	(40)	\$ 37	\$ 1,744	(98)%
Income before taxes and noncontrolling interests	\$ 1,746	\$ 923	89%	\$ 8,613	\$ 12,447	(31)%
Income taxes (benefits)	339	76	NM	2,315	3,626	(36)
<b>Income from continuing operations</b>	<b>1,407</b>	<b>847</b>	<b>66</b>	<b>6,298</b>	<b>8,821</b>	<b>(29)</b>
Net income attributable to noncontrolling interests	29	18	61	65	19	NM
<b>Net income</b>	<b>\$ 1,378</b>	<b>\$ 829</b>	<b>66%</b>	<b>\$ 6,233</b>	<b>\$ 8,802</b>	<b>(29)%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 869	\$ 788	10%	\$ 869	\$ 778	12%
Return on assets	0.63%	0.42%		0.96%	1.51%	
<b>Revenues by region</b>						
North America	\$ 2,203	\$ 1,301	69%	\$ 8,383	\$ 8,038	4%
EMEA	1,733	2,202	(21)	6,010	8,982	(33)
Latin America	639	705	(9)	1,804	2,554	(29)
Asia	1,018	683	49	3,354	4,218	(20)
<b>Total revenues</b>	<b>\$ 5,593</b>	<b>\$ 4,891</b>	<b>14%</b>	<b>\$ 19,551</b>	<b>\$ 23,792</b>	<b>(18)%</b>
<b>Income (loss) from continuing operations by region</b>						
North America	\$ 456	\$ 7	NM	\$ 2,719	\$ 2,472	10%
EMEA	505	550	(8)%	1,892	3,467	(45)
Latin America	266	219	21	735	1,158	(37)
Asia	180	71	NM	952	1,724	(45)
<b>Total income from continuing operations</b>	<b>\$ 1,407</b>	<b>\$ 847</b>	<b>66%</b>	<b>\$ 6,298</b>	<b>\$ 8,821</b>	<b>(29)%</b>

<b>Securities and Banking revenue details</b>						
Fixed income markets	\$ 3,501	\$ 4,024	(13)%	\$ 12,594	\$ 19,616	(36)%
Investment banking	930	1,164	(20)	2,661	3,308	(20)
Equity markets	1,040	446	NM	2,905	3,152	(8)
Lending	(18)	(794)	98	747	(2,261)	NM
Private Bank	497	522	(5)	1,503	1,507	
Other Securities and Banking	(357)	(471)	24	(859)	(1,530)	44
<b>Total Securities and Banking revenues</b>	<b>\$ 5,593</b>	<b>\$ 4,891</b>	<b>14%</b>	<b>\$ 19,551</b>	<b>\$ 23,792</b>	<b>(18)%</b>

---

NM

Not meaningful

### 3Q10 vs. 3Q09

Revenues, net of interest expense, were \$5.6 billion, compared to \$4.9 billion in the prior-year quarter, resulting from an increase in CVA, lending and advisory revenues, partially offset by a decrease in fixed income markets, debt and equity underwriting, equity markets and Private Bank revenues. CVA was \$99 million in the third quarter of 2010, reflecting derivative CVA gains as corporate spreads tightened during the quarter. CVA of negative \$1.8 billion in the third quarter of 2009 was driven by narrowing of Citigroup spreads during the period. Lending revenues increased from negative \$0.8 billion to negative \$18 million, due to lower losses on credit default swap hedges. Fixed income markets revenues (excluding CVA, net of hedges, of \$0.1 billion and negative \$0.8 billion in the current quarter and prior-year quarter, respectively) declined \$1.5 billion to \$3.4 billion, with a majority of the decline coming from weaker results in Credit Products, Securitized Products and G10 Rates trading, which reflected a challenging market environment. This was partially offset by strong performance in emerging markets. Equity markets revenues (excluding CVA, net of hedges, of

Table of Contents

negative \$22 million and negative \$0.9 billion in the current quarter and prior-year quarter, respectively), decreased \$0.3 billion to \$1.1 billion, driven by lower client activity levels. Investment banking revenues decreased \$0.2 billion to \$0.9 billion, reflecting lower levels of market activity in debt and equity underwriting, partially offset by an increase in advisory revenues resulting from increased M&A transaction volume and improvement in completed M&A market share.

*Operating expenses* increased 2%, or \$63 million, to \$3.6 billion, reflecting select investments in the businesses.

*Provisions for loan losses and for benefits and claims* decreased by \$0.2 billion to \$0.3 billion, primarily attributable to the impact of a \$7 million credit reserve release in the current quarter, compared to a \$171 million build in the prior-year quarter, as improvements continued in the corporate loan portfolio.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense* for the current period were \$19.6 billion, compared to \$23.8 billion for the prior-year period, which was a particularly strong nine months driven by robust fixed income markets and higher client activity levels in investment banking. The decrease was partially offset by an increase in lending revenues, due to gains on credit default swap hedges. Revenue declines were also partially offset by an increase in CVA.

*Operating expenses* increased 14%, or \$1.3 billion, to \$10.9 billion, mainly driven by higher compensation costs, the U.K. bonus tax in the second quarter of 2010 and a net change in the litigation reserve releases.

*Provisions for loan losses and for benefits and claims* decreased by \$1.7 billion to \$37 million primarily attributable to the impact of a \$394 million credit reserve release in the current period, compared to a \$1.2 billion build in the prior-year period, as the market environment showed signs of stabilization.

Table of Contents**TRANSACTION SERVICES**

*Transaction Services* is composed of Treasury and Trade Solutions (TTS) and Securities and Fund Services (SFS). TTS provides comprehensive cash management and trade finance for corporations, financial institutions and public sector entities worldwide. SFS provides custody and funds services to investors such as insurance companies, mutual funds and hedge funds, clearing services to intermediaries such as broker-dealers, and depository and agency/trust services to multinational corporations and governments globally. Revenue is generated from net interest revenue on deposits in TTS and SFS, as well as from trade loans and from fees for transaction processing and fees on assets under custody in SFS.

<i>In millions of dollars</i>	Third Quarter		%	Nine Months		%
	2010	2009	Change	2010	2009	Change
Net interest revenue	\$ 1,433	\$ 1,393	3%	\$ 4,219	\$ 4,254	(1)%
Non-interest revenue	1,102	1,064	4	3,255	3,060	6
<b>Total revenues, net of interest expense</b>	<b>\$ 2,535</b>	<b>\$ 2,457</b>	<b>3%</b>	<b>\$ 7,474</b>	<b>\$ 7,314</b>	<b>2%</b>
Total operating expenses	1,230	1,141	8	3,551	3,303	8
Provisions for loan losses and for benefits and claims	(15)	(7)	NM	(66)	(1)	NM
Income before taxes and noncontrolling interests	\$ 1,320	\$ 1,323		\$ 3,989	\$ 4,012	(1)%
Income taxes	395	384	3	1,189	1,195	(1)
<b>Income from continuing operations</b>	<b>925</b>	<b>939</b>	<b>(1)</b>	<b>2,800</b>	<b>2,817</b>	<b>(1)</b>
Net income attributable to noncontrolling interests	5	5		15	4	NM
<b>Net income</b>	<b>\$ 920</b>	<b>\$ 934</b>	<b>(1)%</b>	<b>\$ 2,785</b>	<b>\$ 2,813</b>	<b>(1)%</b>
Average assets ( <i>in billions of dollars</i> )	72	60	20%	68	59	15%
Return on assets	5.07%	6.18%		5.48%	6.37%	
<b>Revenues by region</b>						
North America	\$ 620	\$ 643	(4)%	\$ 1,895	\$ 1,888	
EMEA	835	845	(1)	2,516	2,549	(1)%
Latin America	384	337	14	1,084	1,020	6
Asia	696	632	10	1,979	1,857	7
<b>Total revenues</b>	<b>\$ 2,535</b>	<b>\$ 2,457</b>	<b>3%</b>	<b>\$ 7,474</b>	<b>\$ 7,314</b>	<b>2%</b>
<b>Revenue details</b>						
Treasury and Trade Solutions	\$ 1,846	\$ 1,794	3%	\$ 5,432	\$ 5,337	2%
Securities and Fund Services	689	663	4	2,042	1,977	3
<b>Total revenues</b>	<b>\$ 2,535</b>	<b>\$ 2,457</b>	<b>3%</b>	<b>\$ 7,474</b>	<b>\$ 7,314</b>	<b>2%</b>
<b>Income from continuing operations by region</b>						
North America	\$ 131	\$ 152	(14)%	\$ 456	\$ 471	(3)%
EMEA	305	308	(1)	929	984	(6)
Latin America	171	148	16	481	458	5

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>Asia</i>	<b>318</b>	331	(4)	<b>934</b>	904	3
-------------	------------	-----	-----	------------	-----	---

<b>Total income from continuing operations</b>	\$	<b>925</b>	\$	939	(1)%	\$	<b>2,800</b>	\$	2,817	(1)%
------------------------------------------------	----	------------	----	-----	------	----	--------------	----	-------	------

**Key indicators**

Average deposits and other customer liability balances (*in billions of dollars*)

\$	<b>340</b>	\$	314	8%
----	------------	----	-----	----

EOP assets under custody (*in trillions of dollars*)

<b>12.4</b>	12.1	2
-------------	------	---

NM

Not meaningful

**3Q10 vs. 3Q09**

*Revenues, net of interest expense*, grew 3% with increases in both the TTS and SFS businesses. TTS revenue increased 3%, driven primarily by growth in Trade and Cards businesses as well as higher balances which more than offset spread compression. SFS revenues increased 4%, driven by higher fees as well as increased client activity.

*Operating expenses* increased 8%, related to increased technology and other investment spend required to support future business growth.

*Provisions for loan losses and for benefits and claims* declined by \$8 million, primarily attributable to a credit reserve release of \$16 million in the current quarter, reflecting the improved quality of the portfolio.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, grew 2% as improvement in fees in both the TTS and SFS businesses more than offset spread compression. TTS revenue increased 2%, driven primarily by growth in Trade and Cards businesses. SFS revenues increased 3%, driven by higher fees as a result of growth in assets under custody and client activity.

*Operating expenses* increased 8%, related to continued investment spend required to support future business growth, as well as higher transaction related costs.

*Provisions for loan losses and for benefits and claims* declined by \$65 million, primarily attributable to a credit reserve release of \$69 million, reflecting the improved quality of the portfolio.

Table of Contents**CITI HOLDINGS**

Citi Holdings contains businesses and portfolios of assets that Citigroup has determined are not central to its core Citicorp businesses. These noncore businesses tend to be more asset intensive and reliant on wholesale funding and also may be product-driven rather than client-driven. Citi intends to exit these businesses as quickly as practicable in an economically rational manner through business divestitures, portfolio run-offs and asset sales.

Citi has made substantial progress divesting and exiting businesses from Citi Holdings, having completed more than 30 divestiture transactions since the beginning of 2009 through September 30, 2010, including Smith Barney, Nikko Cordial Securities, Nikko Asset Management, Primerica Financial Services, various credit card businesses and Diners Club North America. During the third quarter of 2010, Citi announced sale of The Student Loan Corporation, which is currently expected to close in the fourth quarter of 2010. (The Student Loan Corporation is reported as Discontinued Operations within the Corporate/Other segment for the third quarter of 2010 only.) Citi Holdings' GAAP assets have been reduced by approximately 24%, or \$135 billion, from the third quarter of 2009, and 49% from the peak in the first quarter of 2008. Citi Holdings' GAAP assets of \$421 billion represent approximately 21% of Citi's assets as of September 30, 2010. Citi Holdings' risk-weighted assets of approximately \$370 billion represent approximately 37% of Citi's risk-weighted assets as of September 30, 2010. Asset reductions from Citi Holdings have the combined benefits of further fortifying Citigroup's capital base, lowering risk, simplifying the organization and allowing Citi to allocate capital to fund long-term strategic businesses.

Citi Holdings consists of the following businesses: *Brokerage and Asset Management*, *Local Consumer Lending*, and *Special Asset Pool*.

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Net interest revenue	\$ 3,519	\$ 3,732	(6)%	\$ 11,865	\$ 12,951	(8)%
Non-interest revenue	334	2,518	(87)	3,457	11,718	(70)
<b>Total revenues, net of interest expense</b>	<b>\$ 3,853</b>	<b>\$ 6,250</b>	<b>(38)%</b>	<b>\$ 15,322</b>	<b>\$ 24,669</b>	<b>(38)%</b>
<b>Provisions for credit losses and for benefits and claims</b>						
Net credit losses	\$ 4,640	\$ 6,234	(26)%	\$ 14,879	\$ 19,042	(22)%
Credit reserve build (release)	(1,567)	281	NM	(2,027)	4,563	NM
Provision for loan losses	\$ 3,073	\$ 6,515	(53)%	\$ 12,852	\$ 23,605	(46)%
Provision for benefits and claims	189	280	(33)	617	837	(26)
Provision for unfunded lending commitments	26			(45)	80	NM
Total provisions for credit losses and for benefits and claims	\$ 3,288	\$ 6,795	(52)%	\$ 13,424	\$ 24,522	(45)%
<b>Total operating expenses</b>	<b>\$ 2,209</b>	<b>\$ 2,962</b>	<b>(25)%</b>	<b>\$ 7,207</b>	<b>\$ 10,756</b>	<b>(33)%</b>
<b>(Loss) from continuing operations before taxes</b>	<b>\$ (1,644)</b>	<b>\$ (3,507)</b>	<b>53%</b>	<b>\$ (5,309)</b>	<b>\$ (10,609)</b>	<b>50%</b>
Income taxes (benefits)	(590)	(1,513)	61	(2,182)	(4,312)	49
<b>(Loss) from continuing operations</b>	<b>\$ (1,054)</b>	<b>\$ (1,994)</b>	<b>47%</b>	<b>\$ (3,127)</b>	<b>\$ (6,297)</b>	<b>50%</b>
Net income attributable to noncontrolling interests	80	49	63	99	1	NM
<b>Net (loss)</b>	<b>\$ (1,134)</b>	<b>\$ (2,043)</b>	<b>44%</b>	<b>\$ (3,226)</b>	<b>\$ (6,298)</b>	<b>49%</b>
<b>Balance sheet data (in billions of dollars)</b>						
<b>Total EOP assets</b>	<b>\$ 421</b>	<b>\$ 556</b>	<b>(24)%</b>			
<b>Total EOP deposits</b>	<b>\$ 82</b>	<b>\$ 87</b>	<b>(6)%</b>			

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total GAAP Revenues</b>	<b>\$ 3,853</b>	<b>\$ 6,250</b>	<b>(38)%</b>	<b>\$ 15,322</b>	<b>\$ 24,669</b>	<b>(38)%</b>
Net Impact of Credit Card Securitization Activity(1)		952	NM		3,402	NM
<b>Total Managed Revenues</b>	<b>\$ 3,853</b>	<b>\$ 7,202</b>	<b>(47)%</b>	<b>\$ 15,322</b>	<b>\$ 28,071</b>	<b>(45)%</b>
<b>GAAP Net Credit Losses</b>	<b>\$ 4,640</b>	<b>\$ 6,234</b>	<b>(26)%</b>	<b>\$ 14,879</b>	<b>\$ 19,042</b>	<b>(22)%</b>
Impact of Credit Card Securitization Activity(1)		1,137	NM		3,472	NM
<b>Total Managed Net Credit Losses</b>	<b>\$ 4,640</b>	<b>\$ 7,371</b>	<b>(37)%</b>	<b>\$ 14,879</b>	<b>\$ 22,514</b>	<b>(34)%</b>

---

(1) See discussion of adoption of SFAS 166/167 in Note 1 to the Consolidated Financial Statements.

NM  
Not meaningful

Table of Contents**BROKERAGE AND ASSET MANAGEMENT**

*Brokerage and Asset Management (BAM)*, which constituted approximately 7% of Citi Holdings by assets as of September 30, 2010, consists of Citi's global retail brokerage and asset management businesses. This segment was substantially affected by, and reduced in size, due to the sales of Smith Barney (SB) to the Morgan Stanley Smith Barney joint venture (MSSB JV) and by the sale of Nikko Cordial Securities in 2009. At September 30, 2010, *BAM* had approximately \$28 billion of assets, primarily consisting of Citi's investment in, and assets related to, the MSSB JV. Morgan Stanley has options to purchase Citi's remaining stake in the MSSB JV over three years starting in 2012.

<i>In millions of dollars</i>	Third Quarter		%	Nine Months		%
	2010	2009	Change	2010	2009	Change
Net interest revenue	\$ (87)	\$ (82)	(6)%	\$ (223)	\$ 444	NM
Non-interest revenue	79	607	(87)	696	13,908	(95)%
<b>Total revenues, net of interest expense</b>	<b>\$ (8)</b>	<b>\$ 525</b>	<b>NM</b>	<b>\$ 473</b>	<b>\$ 14,352</b>	<b>(97)%</b>
Total operating expenses	\$ 221	\$ 307	(28)%	\$ 744	\$ 2,850	(74)%
Net credit losses	\$ 2	\$ 1	100%	\$ 14	\$ 1	NM
Credit reserve build (release)	(4)	(11)	64	(14)	35	NM
Provision for benefits and claims	9	8	13	27	27	
Provision for unfunded lending commitments				(6)		
Provisions for credit losses and for benefits and claims	\$ 7	\$ (2)	NM	\$ 21	\$ 63	(67)%
Income (loss) from continuing operations before taxes	\$ (236)	\$ 220	NM	\$ (292)	\$ 11,439	NM
Income taxes (benefits)	(89)	130	NM	(138)	4,540	NM
<b>Income from continuing operations</b>	<b>\$ (147)</b>	<b>\$ 90</b>	<b>NM</b>	<b>\$ (154)</b>	<b>\$ 6,899</b>	<b>NM</b>
Net income attributable to noncontrolling interests	6	16	(63)%	8	5	60%
<b>Net income (loss)</b>	<b>\$ (153)</b>	<b>\$ 74</b>	<b>NM</b>	<b>\$ (162)</b>	<b>\$ 6,894</b>	<b>NM</b>
EOP assets ( <i>in billions of dollars</i> )	28	\$ 54	(48)%			
EOP deposits ( <i>in billions of dollars</i> )	\$ 57	60	(5)			

---

NM Not meaningful

**3Q10 vs. 3Q09**

*Revenues, net of interest expense*, decreased \$533 million primarily due to the absence of the \$320 million pre-tax gain on sale (\$159 million after-tax) of Managed Futures which occurred in the prior-year quarter. Excluding the gain, revenues declined \$213 million driven primarily by lower revenues from the MSSB JV, negative private equity marks and divestitures.

*Operating expenses* decreased 28% from the prior-year quarter, mainly due to the absence of Nikko and other divestitures.

*Provisions for credit losses and for benefits and claims* increased \$9 million, mainly reflecting a lower reserve release of \$7 million.

*Assets* declined 48% versus the prior year, primarily driven by the sale of Nikko Cordial Securities and Nikko Asset Management.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, decreased 97% primarily due to the absence of the \$11.1 billion pre-tax gain on the sale of SB (\$6.7 billion after-tax) which closed on June 1, 2009 and the absence of a \$320 million pre-tax gain on sale (\$159 million after-tax) of Managed Futures. Excluding the gains, revenue declined \$2.5 billion, or 84%, driven primarily by the absence of SB revenues.

*Operating expenses* decreased 74% from the prior-year period, primarily driven by the absence of expenses from SB and the Nikko businesses.

*Provisions for credit losses and for benefits and claims* declined 67% primarily due to lower reserve build of \$49 million, partially offset by increased net credit losses of \$13 million.

Table of Contents**LOCAL CONSUMER LENDING**

*Local Consumer Lending (LCL)*, which constituted approximately 71% of Citi Holdings by assets as of September 30, 2010, includes a portion of Citigroup's North American mortgage business, Retail partner cards, Western European cards and retail banking, CitiFinancial North America and other local consumer finance businesses globally. The Student Loan Corporation is reported as Discontinued Operations within the Corporate/Other segment for the third quarter of 2010 only. At September 30, 2010, *LCL* had \$298 billion of assets (\$269 billion in *North America*). Approximately \$137 billion of assets in *LCL* as of September 30, 2010 consisted of U.S. mortgages in the company's CitiMortgage and CitiFinancial operations. The North American assets consist of residential mortgage loans (first and second mortgages), retail partner card loans, personal loans, commercial real estate, and other consumer loans and assets.

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>%</b>	<b>Nine Months</b>		<b>%</b>
	<b>2010</b>	<b>2009</b>	<b>Change</b>	<b>2010</b>	<b>2009</b>	<b>Change</b>
Net interest revenue	\$ 3,383	\$ 3,272	3%	\$ 11,091	\$ 10,161	9%
Non-interest revenue	164	1,090	(85)	1,332	3,703	(64)
<b>Total revenues, net of interest expense(1)</b>	<b>\$ 3,547</b>	<b>\$ 4,362</b>	<b>(19)%</b>	<b>\$ 12,423</b>	<b>\$ 13,864</b>	<b>(10)%</b>
Total operating expenses	\$ 1,872	\$ 2,442	(23)%	\$ 6,096	\$ 7,288	(16)%
Net credit losses	\$ 3,949	\$ 4,912	(20)%	\$ 13,422	\$ 14,573	(8)%
Credit reserve build (release)	(953)	577	NM	(988)	4,923	NM
Provision for benefits and claims	180	272	(34)	590	810	(27)
Provision for unfunded lending commitments						
Provisions for credit losses and for benefits and claims	\$ 3,176	\$ 5,761	(45)%	\$ 13,024	\$ 20,306	(36)%
(Loss) from continuing operations before taxes	\$ (1,501)	\$ (3,841)	61%	\$ (6,697)	\$ (13,730)	51
Income taxes	(674)	(1,699)	60	(2,802)	(5,670)	51
<b>Income (Loss) from continuing operations</b>	<b>\$ (827)</b>	<b>\$ (2,142)</b>	<b>61%</b>	<b>\$ (3,895)</b>	<b>\$ (8,060)</b>	<b>52%</b>
Net income attributable to noncontrolling interests		13	(100)	7	24	(71)
<b>Net (loss)</b>	<b>\$ (827)</b>	<b>\$ (2,155)</b>	<b>62%</b>	<b>\$ (3,902)</b>	<b>\$ (8,084)</b>	<b>52%</b>
Average assets ( <i>in billions of dollars</i> )	\$ 317	\$ 345	(8)%	\$ 335	\$ 357	(6)%
Net credit losses as a percentage of average managed loans(2)	6.31%	7.21%				
<b>Revenue by business</b>						
International	\$ 500	\$ 852	(41)%	\$ 1,279	\$ 3,565	(64)%
Retail partner cards(1)	2,060	1,441	43	6,379	3,757	70
North America (ex Cards)	987	2,069	(52)	4,765	6,542	(27)

Edgar Filing: CITIGROUP INC - Form 10-Q

Total GAAP Revenues	\$	3,547	\$	4,362	(19)%	\$	12,423	\$	13,864	(10)%
Net impact of credit card securitization activity(1)				952	NM				3,402	NM
<b>Total Managed Revenues</b>	<b>\$</b>	<b>3,547</b>	<b>\$</b>	<b>5,314</b>	<b>(33)%</b>	<b>\$</b>	<b>12,423</b>	<b>\$</b>	<b>17,266</b>	<b>(28)%</b>
<b>Net Credit Losses by business</b>										
International	\$	444	\$	957	(54)%	\$	1,551	\$	2,737	(43)%
Retail partner cards(1)		1,505		867	74		5,212		2,640	97
North America (ex Cards)		2,000		3,088	(35)		6,659		9,196	(28)
Total GAAP net credit losses	\$	3,949	\$	4,912	(20)%	\$	13,422	\$	14,573	(8)%
Net impact of credit card securitization activity(1)				1,137	NM				3,472	NM
<b>Total Managed Net Credit Losses</b>	<b>\$</b>	<b>3,949</b>	<b>\$</b>	<b>6,049</b>	<b>(35)%</b>	<b>\$</b>	<b>13,422</b>	<b>\$</b>	<b>18,045</b>	<b>(26)%</b>

(1) See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

(2) See "Managed Presentations" below.

NM Not meaningful

### 3Q10 vs. 3Q09

*Revenues, net of interest expense*, decreased 19% due to lower balances from portfolio run-off, asset sales, divestitures and held-for-sale reclassifications (primarily Primerica and The Student Loan Corporation), and a higher mortgage repurchase reserve, partially offset by the adoption of SFAS 166/167. Net interest revenue increased 3%, primarily due to the adoption of SFAS 166/167, partially offset by the impact of lower balances.

*Operating expenses* declined 23%, due to the impact of divestitures, lower volumes, re-engineering benefits and the absence of costs associated with the U.S. government loss-sharing agreement, which was exited in the fourth quarter of 2009.

*Provisions for credit losses and for benefits and claims* decreased 45% from the prior-year quarter, reflecting a reserve release of \$1.0 billion, principally related to U.S. Retail partner cards, in the current quarter, compared to a reserve build in the prior-year quarter of \$0.6 billion. Lower net credit losses were partially offset by the impact of the adoption of SFAS 166/167. On a managed basis, net credit losses declined for the fifth consecutive quarter, driven by improvement in the international portfolios as well as U.S. mortgages and Retail partner cards.

*Assets* declined 8% versus the prior year, primarily driven by portfolio run-off and the impact of asset sales, partially

Table of Contents

offset by an increase of \$41 billion resulting from the adoption of SFAS 166/167.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, decreased 10% from the prior-year period. Net interest revenue increased 9% due to the adoption of SFAS 166/167, partially offset by the impact of lower balances due to portfolio run-off and asset sales. Non-interest revenue declined 64%, primarily due to the absence of the \$1.1 billion gain on sale of Redecard in the first quarter of 2009 and a higher mortgage repurchase reserve in the second and third quarters.

*Operating expenses* decreased 16%, primarily due to the impact of divestitures, lower volumes, re-engineering actions and the absence of costs associated with the U.S. government loss-sharing agreement, which was exited in the fourth quarter of 2009.

*Provisions for credit losses and for benefits and claims* decreased 36%, reflecting a net \$1.0 billion reserve release in the first nine months of 2010 compared to a \$4.9 billion build in the comparable period of 2009. Lower net credit losses across most businesses were partially offset by the impact of the adoption of SFAS 166/167. On a managed basis, net credit losses were lower, driven by improvement in the international portfolios, as well as U.S. mortgages and Retail partner cards.

*Assets* declined 6% versus the prior-year period, primarily driven by portfolio run-off, higher loan loss reserve balances, and the impact of asset sales and divestitures, partially offset by an increase of \$41 billion resulting from the adoption of SFAS 166/167.

**Managed Presentations**

	Third Quarter	
	2010	2009
Managed credit losses as a percentage of average managed loans	6.31%	7.21%
Impact from credit card securitizations(1)		(0.62)
Net credit losses as a percentage of average loans	6.31%	6.59%

(1)

See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.

**Japan Consumer Finance**

As previously disclosed, Citigroup continues to actively monitor a number of matters involving its Japan Consumer Finance business, including customer refund claims and defaults, as well as financial and legislative, regulatory, judicial and other political developments, relating to the charging of "gray zone" interest. Gray zone interest represents interest at rates that are legal but for which claims may not be enforceable.

On September 28, 2010, one of Japan's largest consumer finance companies (Takefuji) declared bankruptcy and is now seeking to restructure, with court protection and assistance. Citi believes this action reflects the financial distress that Japan's top consumer finance lenders are facing as they continue to deal with liabilities for "gray zone" interest refund claims. Citi will continue to monitor and evaluate these matters and its reserves related thereto.

Table of Contents**SPECIAL ASSET POOL**

*Special Asset Pool (SAP)*, which constituted approximately 23% of Citi Holdings by assets as of September 30, 2010, is a portfolio of securities, loans and other assets that Citigroup intends to continue to reduce actively over time through asset sales and portfolio run-off. At September 30, 2010, *SAP* had \$95 billion of assets. *SAP* assets have declined by \$233 billion, or 71%, from peak levels in the fourth quarter of 2007, reflecting cumulative asset sales, write-downs and portfolio run-off.

<i>In millions of dollars</i>	Third Quarter		%	Nine Months		%
	2010	2009	Change	2010	2009	Change
Net interest revenue	\$ 223	\$ 542	(59)%	\$ 997	\$ 2,346	(58)%
Non-interest revenue	91	821	(89)	1,429	(5,893)	NM
<b>Revenues, net of interest expense</b>	<b>\$ 314</b>	<b>\$ 1,363</b>	<b>(77)%</b>	<b>\$ 2,426</b>	<b>\$ (3,547)</b>	<b>NM</b>
Total operating expenses	\$ 116	\$ 213	(46)%	367	\$ 618	(41)%
Net credit losses	\$ 689	\$ 1,321	(48)%	\$ 1,443	\$ 4,468	(68)%
Credit reserve builds (release)	(610)	(285)	NM	(1,025)	(395)	NM
Provision for unfunded lending commitments	26			(39)	80	NM
Provisions for credit losses and for benefits and claims	\$ 105	\$ 1,036	(90)%	379	\$ 4,153	(91)%
Income (loss) from continuing operations before taxes	\$ 93	\$ 114	(18)%	\$ 1,680	\$ (8,318)	NM
Income taxes (benefits)	173	56	NM	758	(3,182)	NM
<b>Income (loss) from continuing operations</b>	<b>\$ (80)</b>	<b>\$ 58</b>	<b>NM</b>	<b>\$ 922</b>	<b>\$ (5,136)</b>	<b>NM</b>
Net income (loss) attributable to noncontrolling interests	74	20	NM	84	(28)	NM
<b>Net income (loss)</b>	<b>\$ (154)</b>	<b>\$ 38</b>	<b>NM</b>	<b>\$ 838</b>	<b>\$ (5,108)</b>	<b>NM</b>
EOP assets ( <i>in billions of dollars</i> )	\$ 95	\$ 163	(42)%			

---

 NM

Not meaningful

**3Q10 vs. 3Q09**

*Revenues, net of interest expense*, decreased 77% from the prior-year quarter, driven by lower positive net revenue marks. Revenues in the current quarter included non-credit accretion of \$267 million and positive marks of \$160 million on subprime-related direct exposures, partially offset by write-downs on commercial real estate of \$123 million.

*Operating expenses* decreased 46% driven by the absence of the U.S. government loss-sharing agreement, exited in the fourth quarter of 2009, and lower tax charges, transaction expenses and compensation expenses.

*Provisions for credit losses and for benefits and claims* decreased 90%, primarily driven by lower net credit losses of \$632 million and a larger reserve release of \$325 million.

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Assets* declined 42% versus the prior-year quarter due to asset sales in the current quarter (approximately \$15 billion), amortization and prepayments, partially offset by the impact of the adoption of SFAS 166/167.

### **3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, increased \$6.0 billion primarily due to favorable net revenue marks relative to the prior-year period. Revenues for the first nine months of 2010 include positive marks of \$2.0 billion on subprime-related direct exposures and non-credit accretion of \$1.0 billion, partially offset by write-downs on commercial real estate of \$355 million and on Alt-A mortgages of \$333 million.

*Operating expenses* decreased 41% mainly driven by lower volumes, lower transaction expenses, and the absence of the U.S. government loss-sharing agreement.

*Provisions for credit losses and for benefits and claims* decreased 91%, primarily driven by a \$3.0 billion decrease in net credit losses versus the prior-year period.

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

The following table provides details of the composition of SAP assets as of September 30, 2010.

<i>In billions of dollars</i>	Assets within Special Asset Pool as of September 30, 2010		
	Carrying value of assets	Face value	Carrying value as % of face value
<b>Securities in Available-for-Sale (AFS)</b>			
Corporates	\$ 7.1	\$ 7.3	97%
Prime and non-U.S. mortgage-backed securities (MBS)	1.7	2.1	81
Auction rate securities (ARS)	2.0	2.5	80
Other securities	0.7	0.9	78
<b>Total securities in AFS</b>	<b>\$ 11.5</b>	<b>\$ 12.8</b>	<b>90%</b>
<b>Securities in Held-to-Maturity (HTM)</b>			
Prime and non-U.S. MBS	\$ 8.5	\$ 10.5	81%
Alt-A mortgages	9.0	17.6	51
Corporates	6.3	7.0	90
ARS	1.0	1.2	83
Other securities	3.1	4.1	76
<b>Total securities in HTM</b>	<b>\$ 27.9</b>	<b>\$ 40.4</b>	<b>69%</b>
<b>Loans, leases and letters of credit (LCs) in Held-for-Investment (HFI)/Held-for-Sale (HFS)(1)</b>			
Corporates	\$ 9.6	\$ 10.6	91%
Commercial real estate (CRE)	7.1	7.4	96
Other	2.0	2.4	83
Loan loss reserves	(2.5)		NM
<b>Total loans, leases and LCs in HFI/HFS</b>	<b>\$ 16.2</b>	<b>\$ 20.5</b>	<b>79%</b>
<b>Mark to market</b>			
Subprime securities	\$ 0.2	\$ 1.6	13%
Other securities(2)	8.7	32.2	27
Derivatives	6.8	NM	NM
Loans, leases and letters of credit	3.1	4.6	67
Repurchase agreements	5.7	NM	NM
<b>Total mark-to-market</b>	<b>\$ 24.5</b>	<b>NM</b>	<b>NM</b>
<b>Highly leveraged finance commitments</b>	<b>\$ 2.0</b>	<b>\$ 2.8</b>	<b>69%</b>
<b>Equities (excludes ARS in AFS)</b>	<b>5.8</b>	<b>NM</b>	<b>NM</b>
<b>Monolines</b>	<b>0.5</b>	<b>NM</b>	<b>NM</b>
<b>Consumer and other(3)</b>	<b>6.6</b>	<b>NM</b>	<b>NM</b>
<b>Total</b>	<b>\$ 95.0</b>		

(1) HFS accounts for approximately \$1.4 billion of the total.

(2) Includes \$4.6 billion of ARS and \$1.4 billion of corporate securities.

## Edgar Filing: CITIGROUP INC - Form 10-Q

(3)

Includes \$1.6 billion of small business banking and finance loans and \$1.0 billion of personal loans.

Notes: Assets previously held by the Citi-advised SIVs have been allocated to the corresponding asset categories above. *SAP* had total CRE exposures of \$10.5 billion at September 30, 2010, which included unfunded commitments of \$2.2 billion. *SAP* had total subprime assets of \$2.3 billion at September 30, 2010, including assets of \$1.0 billion of subprime-related direct exposures and \$1.3 billion of trading account positions, which includes securities purchased from CDO liquidations.

Excludes Discontinued Operations.

Totals may not sum due to rounding.

NM Not meaningful

Table of Contents**Items Impacting SAP Revenues**

The table below provides additional information regarding the net revenue marks affecting the *SAP* during the third quarters of 2010 and 2009.

<i>In millions of dollars</i>	Pretax revenue	
	Third Quarter 2010	Third Quarter 2009
Subprime-related direct exposures(1)	\$ 160	\$ 1,967
CVA related to exposure to monoline insurers	61	(61)
Alt-A mortgages(2)(3)	(6)	(196)
CRE positions(2)(4)	(123)	(485)
CVA on derivatives positions, excluding monoline insurers(2)	19	(61)
SIV assets	(4)	(40)
Private equity and equity investments	87	(21)
Highly leveraged loans and financing commitments(5)		(24)
ARS proprietary positions(6)	109	
CVA on Citi debt liabilities under fair value option	(3)	(64)
Subtotal	\$ 300	\$ 1,015
Accretion on reclassified assets(7)	267	502
<b>Total selected revenue items</b>	<b>\$ 567</b>	<b>\$ 1,517</b>

- 
- (1) Net of impact from hedges against direct subprime asset-backed security (ABS) collateralized debt obligation (CDO) super senior positions.
- (2) Net of hedges.
- (3) For these purposes, Alt-A mortgage securities are non-agency residential MBS (RMBS) where (i) the underlying collateral has weighted average FICO scores between 680 and 720 or (ii) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans.
- (4) Excludes CRE positions in SIV assets.
- (5) Net of underwriting fees.
- (6) Excludes gains of \$23 million and \$6 million in the third quarter of 2010 and 2009, respectively, from buy-backs of auction rate securities (ARS).
- (7) Recorded as net interest revenue.

Totals may not sum due to rounding.

Table of Contents**CORPORATE/OTHER**

Corporate/Other includes global staff functions (including finance, risk, human resources, legal and compliance) and other corporate expense, global operations and technology, residual Corporate Treasury and corporate items.

At September 30, 2010, this segment had approximately \$279 billion of assets, consisting primarily of Citi's liquidity portfolio. The Student Loan Corporation is reported as Discontinued Operations within the Corporate/Other segment for the third quarter of 2010 period only.

<i>In millions of dollars</i>	<b>Third Quarter</b>		<b>Nine Months</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Net interest revenue	\$ 252	\$ (461)	\$ 894	\$ (1,210)
Non-interest revenue	344	1,133	714	1,641
<b>Total revenues, net of interest expense</b>	<b>\$ 596</b>	<b>\$ 672</b>	<b>\$ 1,608</b>	<b>\$ 431</b>
Total operating expenses	\$ 428	\$ 440	\$ 1,239	\$ 863
Provisions for loan losses and for benefits and claims	(1)	1		3
Income (loss) from continuing operations before taxes	\$ 169	\$ 231	\$ 369	\$ (435)
Income taxes (benefits)	78	134	185	151
<b>Income (loss) from continuing operations</b>	<b>\$ 91</b>	<b>\$ 97</b>	<b>\$ 184</b>	<b>\$ (586)</b>
(Loss) from discontinued operations, net of taxes	(374)	(418)	(166)	(677)
<b>Net income (loss) before attribution of noncontrolling interests</b>	<b>\$ (283)</b>	<b>\$ (321)</b>	<b>\$ 18</b>	<b>\$ (1,263)</b>
Net (loss) attributable to noncontrolling interests	(51)		(51)	(2)
<b>Net income (loss)</b>	<b>\$ (232)</b>	<b>\$ (321)</b>	<b>\$ 69</b>	<b>\$ (1,261)</b>

**3Q10 vs. 3Q09**

*Revenues, net of interest expense*, decreased primarily due to the absence of the pretax gain related to the exchange of preferred stock in 2009, offset partially by gains on sales of AFS securities, benefits from lower short-term interest rates and other improved Treasury results during the current quarter.

**3Q10 YTD vs. 3Q09 YTD**

*Revenues, net of interest expense*, increased primarily due to gains on sales of AFS securities, benefits from lower short-term interest rates and other improved Treasury results, offset partially by the absence of the pretax gain related to the preferred exchange, referenced above.

*Operating expenses* increased by 44% primarily due to compensation-related costs and legal reserve charges.

Table of Contents**SEGMENT BALANCE SHEET AT SEPTEMBER 30, 2010**

<i>In millions of dollars</i>	Regional Consumer Banking	Institutional Clients Group	Subtotal Citicorp	Citi Holdings	Corporate/Other and Consolidating Eliminations	Total Citigroup Consolidated
<b>Assets</b>						
Cash and due from banks	\$ 8,203	\$ 16,320	\$ 24,523	\$ 1,203	\$ 616	\$ 26,342
Deposits with banks	8,593	49,006	57,599	5,081	87,391	150,071
Federal funds sold and securities borrowed or purchased under agreements to resell	270	233,793	234,063	5,994		240,057
Brokerage receivables	208	25,664	25,872	11,181	85	37,138
Trading account assets	12,503	301,347	313,850	23,248		337,098
Investments	34,863	104,755	139,618	55,427	145,205	340,250
Loans, net of unearned income						
Consumer	223,034		223,034	240,070		463,104
Corporate		169,468	169,468	21,739		191,207
Loans, net of unearned income	\$ 223,034	\$ 169,468	\$ 392,502	\$ 261,809	\$	\$ 654,311
Allowance for loan losses	(13,856)	(3,515)	(17,371)	(26,303)		(43,674)
Total loans, net	\$ 209,178	\$ 165,953	\$ 375,131	\$ 235,506	\$	\$ 610,637
Goodwill	10,347	10,808	21,155	4,642		25,797
Intangible assets (other than MSRs)	2,254	987	3,241	4,464		7,705
Mortgage servicing rights (MSRs)	1,546	75	1,621	2,355		3,976
Other assets	31,689	54,279	85,968	40,877	45,955	172,800
Assets of discontinued operations				31,409		31,409
<b>Total assets</b>	<b>\$ 319,654</b>	<b>\$ 962,987</b>	<b>\$ 1,282,641</b>	<b>\$ 421,387</b>	<b>\$ 279,252</b>	<b>\$ 1,983,280</b>
<b>Liabilities and equity</b>						
Total deposits	\$ 300,268	\$ 456,882	\$ 757,150	\$ 82,327	\$ 10,618	\$ 850,095
Federal funds purchased and securities loaned or sold under agreements to repurchase	4,946	186,676	191,622	264	179	192,065
Brokerage payables	176	51,092	51,268		249	51,517
Trading account liabilities	36	139,727	139,763	2,242		142,005
Short-term borrowings	137	58,776	58,913	1,046	27,054	87,013
Long-term debt	3,284	75,504	78,788	12,610	295,932	387,330
Other liabilities	18,819	22,717	41,536	15,619	21,043	78,198
Liabilities of discontinued operations				29,874		29,874
Net inter-segment funding (lending)	(8,012)	(28,387)	(36,399)	277,405	(241,006)	
Total Citigroup stockholders' equity					\$ 162,913	\$ 162,913
Noncontrolling interest					2,270	2,270
<b>Total equity</b>					<b>165,183</b>	<b>165,183</b>
<b>Total liabilities and equity</b>	<b>\$ 319,654</b>	<b>\$ 962,987</b>	<b>\$ 1,282,641</b>	<b>421,387</b>	<b>\$ 279,252</b>	<b>\$ 1,983,280</b>

The supplemental information presented above reflects Citigroup's consolidated GAAP balance sheet by reporting segment as of September 30, 2010. The respective segment information depicts the assets and liabilities managed by each segment as of such date. While this presentation is not defined by GAAP, Citi believes that these non-GAAP financial measures enhance investors' understanding of the balance sheet components managed by the underlying business segments, as well as the beneficial inter-relationship of the asset and liability dynamics of the balance sheet components among Citi's business segments.

Table of Contents

**CAPITAL RESOURCES AND LIQUIDITY**

**CAPITAL RESOURCES**

**Overview**

Historically, Citi has generated capital by earnings from its operating businesses. However, Citi may augment, and during the recent financial crisis did augment, its capital through issuances of common stock, convertible preferred stock, preferred stock, equity issued through awards under employee benefit plans, and, in the case of regulatory capital, through the issuance of subordinated debt underlying trust preferred securities. Further, the impact of future events on Citi's business results, such as corporate and asset dispositions, as well as changes in regulatory and accounting standards, also affects Citi's capital levels.

Capital is used primarily to support assets in Citi's businesses and to absorb market, credit or operational losses. While capital may be used for other purposes, such as to pay dividends or repurchase common stock, Citi's ability to utilize its capital for these purposes is currently restricted due to its agreements with the U.S. government, generally for so long as the U.S. government continues to hold Citi's common stock or trust preferred securities.

Citigroup's capital management framework is designed to ensure that Citigroup and its principal subsidiaries maintain sufficient capital consistent with Citi's risk profile and all applicable regulatory standards and guidelines, as well as external rating agency considerations. The capital management process is centrally overseen by senior management and is reviewed at the consolidated, legal entity and country levels.

Senior management is responsible for the capital management process mainly through Citigroup's Finance and Asset and Liability Committee (FinALCO), with oversight from the Risk Management and Finance Committee of Citigroup's Board of Directors. FinALCO is composed of the senior-most management of Citigroup for the purpose of engaging management in decision-making and related discussions on capital and liquidity matters. Among other things, FinALCO's responsibilities include: determining the financial structure of Citigroup and its principal subsidiaries; ensuring that Citigroup and its regulated entities are adequately capitalized in consultation with its regulators; determining appropriate asset levels and return hurdles for Citigroup and individual businesses; reviewing the funding and capital markets plan for Citigroup; and setting and monitoring corporate and bank liquidity levels, and the impact of currency translation on non-U.S. capital.

**Capital Ratios**

Citigroup is subject to the risk-based capital guidelines issued by the Federal Reserve Board. Historically, capital adequacy has been measured, in part, based on two risk-based capital ratios, the Tier 1 Capital and Total Capital (Tier 1 Capital + Tier 2 Capital) ratios. Tier 1 Capital consists of the sum of "core capital elements," such as qualifying common stockholders' equity, as adjusted, qualifying noncontrolling interests, and qualifying mandatorily redeemable securities of subsidiary trusts, principally reduced by goodwill, other disallowed intangible assets, and disallowed deferred tax assets. Total Capital also includes "supplementary" Tier 2 Capital elements, such as qualifying subordinated debt and a limited portion of the allowance for credit losses. Both measures of capital adequacy are stated as a percentage of risk-weighted assets.

In 2009, the U.S. banking regulators developed a new measure of capital termed "Tier 1 Common," which is defined as Tier 1 Capital less non-common elements, including qualifying perpetual preferred stock, qualifying noncontrolling interests, and qualifying mandatorily redeemable securities of subsidiary trusts. For more detail on all of these capital metrics, see "Components of Capital Under Regulatory Guidelines" below.

Citigroup's risk-weighted assets are principally derived from application of the risk-based capital guidelines related to the measurement of credit risk. Pursuant to these guidelines, on-balance-sheet assets and the credit equivalent amount of certain off-balance-sheet exposures (such as financial guarantees, unfunded lending commitments, letters of credit, and derivatives) are assigned to one of several prescribed risk-weight categories based upon the perceived credit risk associated with the obligor, or if relevant, the guarantor, the nature of the collateral, or external credit ratings. Risk-weighted assets also incorporate a measure for market risk on covered trading account positions and all foreign exchange and commodity positions whether or not carried in the trading account. Excluded from risk-weighted assets are any assets, such as goodwill and deferred tax assets, to the extent required to be deducted from regulatory capital. See "Components of Capital Under Regulatory Guidelines" below.

Citigroup is also subject to a Leverage ratio requirement, a non-risk-based measure of capital adequacy, which is defined as Tier 1 Capital as a percentage of quarterly adjusted average total assets.

## Edgar Filing: CITIGROUP INC - Form 10-Q

To be "well capitalized" under current federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital ratio of at least 6%, a Total Capital ratio of at least 10%, and a Leverage ratio of at least 3%, and not be subject to a Federal Reserve Board directive to maintain higher capital levels. The following table sets forth Citigroup's regulatory capital ratios as of September 30, 2010 and December 31, 2009, respectively.

Table of Contents**Citigroup Regulatory Capital Ratios**

	Sept. 30, 2010	Dec. 31, 2009
Tier 1 Common	10.33%	9.60%
Tier 1 Capital	12.50%	11.67
Total Capital (Tier 1 Capital + Tier 2 Capital)	16.14%	15.25
Leverage	6.57%	6.87

As noted in the table above, Citigroup was "well capitalized" under the current federal bank regulatory agency definitions as of September 30, 2010 and December 31, 2009.

**Components of Capital Under Regulatory Guidelines**

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
<b>Tier 1 Common</b>		
Citigroup common stockholders' equity	\$ 162,601	\$ 152,388
Less: Net unrealized losses on securities available-for-sale, net of tax(1)	(997)	(4,347)
Less: Accumulated net losses on cash flow hedges, net of tax	(3,305)	(3,182)
Less: Pension liability adjustment, net of tax(2)	(3,500)	(3,461)
Less: Cumulative effect included in fair value of financial liabilities attributable to the change in own credit worthiness, net of tax(3)	662	760
Less: Disallowed deferred tax assets(4)	34,303	26,044
Less: Intangible assets:		
Goodwill	25,797	25,392
Other disallowed intangible assets	5,242	5,899
Other	(706)	(788)
<b>Total Tier 1 Common</b>	\$ 103,693	\$ 104,495
Qualifying perpetual preferred stock	\$ 312	\$ 312
Qualifying mandatorily redeemable securities of subsidiary trusts	20,321	19,217
Qualifying noncontrolling interests	1,121	1,135
Other		1,875
<b>Total Tier 1 Capital</b>	\$ 125,447	\$ 127,034
<b>Tier 2 Capital</b>		
Allowance for credit losses(5)	\$ 12,971	\$ 13,934
Qualifying subordinated debt(6)	22,569	24,242
Net unrealized pretax gains on available-for-sale equity securities(1)	971	773
<b>Total Tier 2 Capital</b>	\$ 36,511	\$ 38,949
<b>Total Capital (Tier 1 Capital and Tier 2 Capital)</b>	\$ 161,958	\$ 165,983
<b>Risk-weighted assets(7)</b>	\$ 1,003,458	\$ 1,088,526

- (1) Tier 1 Capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values, in accordance with risk-based capital guidelines. In arriving at Tier 1 Capital, banking organizations are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values, net of tax. Banking organizations are permitted to include in Tier 2 Capital up to 45% of net unrealized pretax gains on available-for-sale equity securities with readily determinable fair values.
- (2) The Federal Reserve Board granted interim capital relief for the impact of ASC 715-20, *Compensation Retirement Benefits Defined Benefits Plans* (formerly SFAS 158).
- (3) The impact of including Citigroup's own credit rating in valuing financial liabilities for which the fair value option has been elected is excluded from Tier 1 Capital, in accordance with risk-based capital guidelines.
- (4) Of Citi's approximately \$51 billion of net deferred tax assets at September 30, 2010, approximately \$14 billion of such assets were includable without limitation in regulatory capital pursuant to risk-based capital guidelines, while approximately \$34 billion of such assets exceeded the limitation imposed by these guidelines and, as "disallowed deferred tax assets," were deducted in arriving at Tier 1 Capital. Citigroup's approximately \$3 billion of other net deferred tax assets primarily represented approximately \$1 billion of deferred tax effects of unrealized gains and losses on available-for-sale debt securities and approximately \$2 billion of deferred tax effects of the pension liability adjustment, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines. Citi had approximately \$26 billion of disallowed deferred tax assets at December 31, 2009.
- (5) Includable up to 1.25% of risk-weighted assets. Any excess allowance for credit losses is deducted in arriving at risk-weighted assets.
- (6) Includes qualifying subordinated debt in an amount not exceeding 50% of Tier 1 Capital.
- (7) Includes risk-weighted credit equivalent amounts, net of applicable bilateral netting agreements, of \$62.5 billion for interest rate, commodity, and equity derivative contracts, foreign exchange contracts, and credit derivatives as of September 30, 2010, compared with \$64.5 billion as of December 31, 2009. Market risk equivalent assets included in risk-weighted assets amounted to \$56.3 billion at September 30, 2010 and \$80.8 billion at December 31, 2009. Risk-weighted assets also include the effect of certain other off-balance-sheet exposures, such as unused lending commitments and letters of credit, and reflect deductions such as certain intangible assets and any excess allowance for credit losses.

## Table of Contents

### Adoption of SFAS 166/167 Impact on Capital

As previously disclosed, the adoption of SFAS 166/167 had a significant and immediate impact on Citigroup's capital ratios as of January 1, 2010.

As described further in Note 1 to the Consolidated Financial Statements, the adoption of SFAS 166/167 resulted in the consolidation of \$137 billion of incremental assets and \$146 billion of liabilities onto Citigroup's Consolidated Balance Sheet, including securitized credit card receivables on the date of adoption, January 1, 2010. The adoption of SFAS 166/167 also resulted in a net increase of \$10 billion in risk-weighted assets. In addition, Citi added \$13.4 billion to the loan loss allowance, increased deferred tax assets by \$5.0 billion, and reduced retained earnings by \$8.4 billion. This translated into a decrease in Tier 1 Common, Tier 1 Capital, and Total Capital of \$14.2 billion, \$14.2 billion and \$14.0 billion, respectively, and a reduction in Tangible Common Equity (described below) of \$8.4 billion, which were partially offset by net income of \$4.4 billion and \$2.3 billion of qualifying mandatorily redeemable securities of subsidiary trusts issued during the first quarter of 2010.

The impact on Citigroup's capital ratios from the January 1, 2010 adoption of SFAS 166/167 was as follows:

<i>As of January 1, 2010</i>	<b>Impact</b>
Tier 1 Common	(138) bps
Tier 1 Capital	(141) bps
Total Capital	(142) bps
Leverage	(118) bps
 TCE (TCE/RWA)	 (87) bps

For more information, see Note 1 to the Consolidated Financial Statements below.

### Common Stockholders' Equity

Citigroup's common stockholders' equity increased during the nine months ended September 30, 2010 by \$10.2 billion to \$162.6 billion, and represented 8.2% of total assets as of September 30, 2010.

The table below summarizes the change in Citigroup's common stockholders' equity during the first nine months of 2010:

#### *In billions of dollars*

<b>Common stockholders' equity, December 31, 2009</b>	<b>\$ 152.4</b>
Transition adjustment to retained earnings associated with the adoption of SFAS 166/167 (as of January 1, 2010) and the adoption of ASU 2010-11 (recorded on July 1, 2010)	(8.5)
Net income	9.3
Employee benefit plans and other activities	2.0
ADIA Upper DEC's equity units purchase contract	3.8
Net change in accumulated other comprehensive income (loss), net of tax	3.6
<b>Common stockholders' equity, September 30, 2010</b>	<b>\$ 162.6</b>

As of September 30, 2010, \$6.7 billion of stock repurchases remained under Citi's authorized repurchase programs. No material repurchases were made in the first nine months of 2010, or the year ended December 31, 2009. For so long as the U.S. government holds any Citigroup common stock or trust preferred securities, Citigroup has generally agreed not to acquire, repurchase or redeem any Citigroup equity or trust preferred securities, other than pursuant to administering its employee benefit plans or other customary exceptions, or with the consent of the U.S. government.

### Tangible Common Equity (TCE)

TCE, as defined by Citigroup, represents *Common equity* less *Goodwill* and *Intangible assets* (other than *Mortgage Servicing Rights (MSRs)*), net of the related net deferred taxes. Other companies may calculate TCE in a manner different from that of Citigroup. Citi's TCE was \$129.0 billion at September 30, 2010 and \$118.2 billion at December 31, 2009.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The TCE ratio (TCE divided by risk-weighted assets) was 12.9% at September 30, 2010 and 10.9% at December 31, 2009.

TCE is a capital adequacy metric used and relied upon by industry analysts; however, it is a non-GAAP financial measure for SEC purposes. A reconciliation of Citigroup's total stockholders' equity to TCE follows:

<i>In millions of dollars</i>	Sept. 30, 2010	Dec. 31, 2009
<b>Total Citigroup stockholders' equity</b>	<b>\$ 162,913</b>	<b>\$ 152,700</b>
Less:		
Preferred stock	312	312
<b>Common equity</b>	<b>\$ 162,601</b>	<b>\$ 152,388</b>
Less:		
Goodwill	25,797	25,392
Intangible assets (other than MSRs)	7,705	8,714
Related net deferred tax assets	59	68
<b>Tangible common equity (TCE)</b>	<b>\$ 129,040</b>	<b>\$ 118,214</b>
<b>Tangible assets</b>		
GAAP assets	\$ 1,983,280	\$ 1,856,646
Less:		
Goodwill	25,797	25,392
Intangible assets (other than MSRs)	7,705	8,714
Related deferred tax assets	361	386
Federal bank regulatory reclassification		5,746
<b>Tangible assets (TA)</b>	<b>\$ 1,949,417</b>	<b>\$ 1,827,900</b>
<b>Risk-weighted assets (RWA)</b>	<b>\$ 1,003,458</b>	<b>\$ 1,088,526</b>
<b>TCE/TA ratio</b>	<b>6.62%</b>	<b>6.47%</b>
<b>TCE/RWA ratio</b>	<b>12.86%</b>	<b>10.86%</b>

Table of Contents**Capital Resources of Citigroup's Depository Institutions**

Citigroup's U.S. subsidiary depository institutions are also subject to risk-based capital guidelines issued by their respective primary federal bank regulatory agencies, which are similar to the guidelines of the Federal Reserve Board. To be "well capitalized" under current regulatory definitions, Citigroup's depository institutions must have a Tier 1 Capital ratio of at least 6%, a Total Capital (Tier 1 Capital + Tier 2 Capital) ratio of at least 10%, and a Leverage ratio of at least 5%, and not be subject to a regulatory directive to meet and maintain higher capital levels.

At September 30, 2010 and December 31, 2009, all of Citigroup's U.S. subsidiary depository institutions including Citigroup's primary subsidiary depository institution, Citibank, N.A., were "well capitalized" under current federal bank regulatory agency definitions, as noted in the following table:

**Citibank, N.A. Components of Capital and Ratios Under Regulatory Guidelines**

<i>In billions of dollars</i>	Sept. 30, 2010	Dec. 31, 2009
Tier 1 Common	\$ 103.6	\$ 95.8
Tier 1 Capital	104.5	96.8
Total Capital (Tier 1 Capital + Tier 2 Capital)	117.9	110.6
Tier 1 Common ratio	14.52%	13.02%
Tier 1 Capital ratio	14.64	13.16
Total Capital ratio	16.52	15.03
Leverage ratio(1)	9.04	8.31

---

(1)

Tier 1 Capital divided by each period's quarterly adjusted average total assets.

Similar to pending changes to capital standards applicable to Citigroup and its broker-dealer subsidiaries, as discussed below, the capital requirements applicable to Citigroup's subsidiary depository institutions may be subject to change in light of actions currently being considered, particularly at the regulatory level. Citigroup will continue to monitor these developments closely.

There are various legal and regulatory limitations on the ability of Citigroup's subsidiary depository institutions to pay dividends to Citigroup and its non-bank subsidiaries. In determining the declaration of dividends, each depository institution must also consider its effect on applicable risk-based capital and Leverage ratio requirements, as well as policy statements of the federal regulatory agencies that indicate that banking organizations should generally pay dividends out of current operating earnings. Citigroup did not receive any dividends from its bank subsidiaries during the first nine months of 2010. See also "Funding and Liquidity Other" below.

Table of Contents**Impact of Changes on Capital Ratios**

The following table presents the estimated sensitivity of Citigroup's and Citibank, N.A.'s capital ratios to changes of \$100 million in Tier 1 Common, Tier 1 Capital, or Total Capital (numerator), or changes of \$1 billion in risk-weighted assets or adjusted average total assets (denominator), based on financial information as of September 30, 2010. This information is provided for the purpose of analyzing the impact that a change in Citigroup's or Citibank, N.A.'s financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets, or adjusted average total assets. Accordingly, an event that affects more than one factor may have a larger basis point impact than is reflected in this table.

	Tier 1 Common ratio		Tier 1 Capital ratio		Total Capital ratio		Leverage ratio	
	Impact of \$100 million change in Tier 1 Common	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Total Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in adjusted average total assets
Citigroup	1.0 bps	1.0 bps	1.0 bps	1.2 bps	1.0 bps	1.6 bps	0.5 bps	0.3 bps
Citibank, N.A.	1.4 bps	2.0 bps	1.4 bps	2.1 bps	1.4 bps	2.3 bps	0.9 bps	0.8 bps

**Broker-Dealer Subsidiaries**

At September 30, 2010, Citigroup Global Markets Inc., a broker-dealer registered with the SEC that is an indirect wholly owned subsidiary of Citigroup Global Markets Holdings Inc. (CGMHI), had net capital, computed in accordance with the SEC's net capital rule, of \$9.0 billion, which exceeded the minimum requirement by \$8.2 billion.

In addition, certain of Citi's broker-dealer subsidiaries are subject to regulation in the other countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. Citigroup's broker-dealer subsidiaries were in compliance with their capital requirements at September 30, 2010.

Similar to pending changes to capital standards applicable to Citigroup, as discussed under "Regulatory Capital and Liquidity Standards Developments" below, net capital requirements applicable to Citigroup's broker-dealer subsidiaries in the U.S. and other jurisdictions will be subject to change in light of the recently enacted Dodd-Frank Wall Street Reform and Consumer Protection Act (Financial Reform Act) and other actions currently being considered, particularly at the regulatory level. Citi will continue to monitor these developments closely.

**Regulatory Capital and Liquidity Standards Developments**

The prospective regulatory capital and liquidity standards for financial institutions are currently subject to significant debate, rulemaking activity and uncertainty, both in the U.S. as well as internationally. Citi will continue to monitor these developments closely.

**Basel II and III.** In late 2005, the Basel Committee on Banking Supervision (Basel Committee) published a new set of risk-based capital standards (Basel II) which would permit banks, including Citigroup, to leverage internal risk models used to measure credit, operational, and market risk exposures to drive regulatory capital calculations. In late 2007, the U.S. banking regulators adopted these standards for large banks, including Citigroup. As adopted, the standards require Citigroup, as a large and internationally active bank, to comply with the most advanced Basel II approaches for calculating credit and operational risk capital requirements. The U.S. implementation timetable consists of a parallel calculation period under the current regulatory capital regime (Basel I) and Basel II, followed by a three-year transitional period.

Citi began parallel reporting on April 1, 2010. There will be at least four quarters of parallel reporting before Citi enters the three-year transitional period. U.S. regulators have reserved the right to change how Basel II is applied in the U.S. following a review at the end of the second year of the transitional period, and to retain the existing prompt corrective action and leverage capital requirements applicable to banking organizations in the U.S. Citigroup intends to implement Basel II within the timeframe required by the U.S. regulators.

Apart from the Basel II rules regarding credit and operational risks, in June 2010 the Basel Committee proposed revisions to the market risk capital framework which could also result in additional capital requirements.

Further, as an outgrowth of the financial crisis, the Basel Committee undertook to establish global financial reforms designed to strengthen existing capital requirements as well as set forth new liquidity risk measures (Basel III). The Basel III effort, which began with the issuance of

## Edgar Filing: CITIGROUP INC - Form 10-Q

capital and liquidity proposals in December 2009, and which were subsequently partially amended, culminated with the announcement by the Basel Committee in September 2010 as to agreement with respect to the calibration of the risk-based capital ratios and newly introduced Leverage ratio, the planned approach for the proposed liquidity ratios, and transitional arrangements for implementing all of the new requirements.

Under these standards, when fully phased-in on January 1, 2019, Citigroup would be required to maintain risk-based capital ratios as follows:

	<b>Tier 1 Common</b>	<b>Tier 1 Capital</b>	<b>Total Capital</b>
Stated Minimum Ratio	4.5%	6.0%	8.0%
Plus: Capital Conservation Buffer Requirement	2.5%	2.5%	2.5%
Effective Minimum Ratio	7.0%	8.5%	10.5%

While banking organizations may draw on the 2.5% capital conservation buffer to absorb losses during periods of financial or economic stress, restrictions on earnings distributions (e.g., dividends, equity repurchases, and discretionary compensation) would ensue, with the degree of such restrictions greater based upon the extent to which the buffer is utilized. Moreover, subject to national discretion by the respective bank supervisory or regulatory authorities, a countercyclical capital buffer ranging from 0% - 2.5%,

Table of Contents

consisting of common equity or other fully loss absorbing capital, would also be invoked on banking organizations when it is deemed that excess aggregate credit growth is resulting in a build-up of systemic risk in a given country. This countercyclical capital buffer, when in effect, would serve as an additional buffer supplementing the capital conservation buffer.

As a systemically important financial institution, Citigroup may also be subject to additional capital requirements. The Basel Committee and the Financial Stability Board are currently developing an integrated approach to systemically important financial institutions which could include combinations of capital surcharges, contingent capital, and bail-in debt.

The Basel Committee's objective of strengthening the quality, consistency and transparency of banking organizations' regulatory capital base is not only evidenced by formalizing the desired predominance of Tier 1 Common capital through a substantial effective minimum ratio requirement, but is also demonstrated by requiring that Tier 1 Common capital be measured after applying generally all regulatory adjustments (including applicable deductions). The impact of these regulatory adjustments on Tier 1 Common capital would be phased-in incrementally at 20% annually beginning on January 1, 2014, with full implementation by January 1, 2018. During the transition period, the portion of the regulatory adjustments (including applicable deductions) not applied against Tier 1 Common capital would continue to be subject to existing national treatments.

Further, under Basel III, certain capital instruments would no longer qualify as non-common components of Tier 1 Capital (e.g., trust preferred securities and cumulative perpetual preferred stock) or Tier 2 Capital. These instruments would be subject to a 10% per-year phase-out over 10 years beginning on January 1, 2013 (although this phase-out period will be substantially shorter in the U.S. as a result of the so-called "Collins Amendment" to the Financial Reform Act discussed below), except for certain limited grandfathering. In addition, the Basel Committee is considering a proposal that would require capital instruments to contain mandatory write-down or common stock conversion features in order to qualify as components of Tier 1 or Tier 2 Capital.

Although U.S. banking organizations, such as Citigroup, are currently subject to a supplementary, non-risk-based measure of leverage for capital adequacy purposes (see "Capital Ratios" above), Basel III would establish a more constrained Leverage ratio requirement. Initially, during a four-year parallel run beginning on January 1, 2013, banking organizations will be required to maintain a minimum 3% Tier 1 Capital Leverage ratio. Disclosure of such ratio, and its components, would start on January 1, 2015. Depending upon the results of the parallel run test period, there could be subsequent adjustments to the Leverage ratio, which is targeted to be finalized in 2017 and a formal requirement by January 1, 2018.

The Basel Committee also proposed the establishment of two formal measures intended to strengthen liquidity risk management and supervision, a short-term Liquidity Coverage Ratio (LCR) as well as a long-term, structural, Net Stable Funding Ratio (NSFR). The LCR, which would become a minimum standard on January 1, 2015 (after an observation period beginning in 2011), has been designed to ensure banking organizations maintain an adequate level of unencumbered cash and high quality unencumbered assets that can be converted into cash to meet liquidity needs. The NSFR would be introduced as a minimum requirement by January 1, 2018 (after an observation period beginning in 2012), and is designed to promote the medium and long-term funding of assets and activities over a one-year time horizon. Both ratios must be at least 100%.

Certain of the Basel III rules are currently expected to be ratified as final in November 2010 and published by January 2011. The U.S. banking agencies will then be required to finalize, within two years, the rules to be applied by U.S. banking organizations commencing on January 1, 2013.

**Financial Reform Act.** In addition to the implementation of Basel II and Basel III, the Financial Reform Act grants new regulatory authority to various U.S. federal regulators, including the Federal Reserve Board and a newly created Financial Stability Oversight Council (Oversight Council), to impose heightened prudential standards on financial institutions such as Citigroup. These standards could include heightened capital, leverage and liquidity standards, as well as requirements for periodic stress tests. The Federal Reserve Board will also have discretion to impose other prudential standards, including contingent capital requirements, and will retain important flexibility to distinguish among bank holding companies such as Citigroup based on their perceived riskiness, complexity, activities, size and other factors.

Further, the so-called "Collins Amendment" to the Financial Reform Act will result in new minimum capital requirements for bank holding companies such as Citigroup, and could require Citigroup to replace certain of its outstanding securities that are currently counted towards Citi's Tier 1 Capital requirements, such as trust preferred securities, over a period of time.

Table of Contents**FUNDING AND LIQUIDITY****Overview**

Citi's funding and liquidity objective is to both fund its existing asset base and maintain sufficient excess liquidity so that it can operate under a wide variety of market conditions. A wide range of liquidity scenarios are considered based on both historical industry experience and hypothetical situations. The approach is to ensure Citi has sufficient funding that is structural in nature so as to accommodate market disruptions for both short- and long-term periods. Due to various constraints that limit the free transfer of liquidity or capital between Citi-affiliated entities (as discussed below), Citigroup's primary liquidity objectives are established by entity and in aggregate across:

- (i) the parent holding company, Citigroup Funding Inc.(CFI), and broker-dealer subsidiaries (collectively referred to in this section as "parent and broker-dealer"); and
- (ii) the bank subsidiaries, such as Citibank, N.A.

Citigroup's goal is to make certain that there is sufficient funding to ensure that aggregate liquidity resources are available for these two entities. The primary sources of funding include (i) deposits via Citi's bank subsidiaries, which are Citi's lowest-cost source of long-term funding, (ii) long-term debt (including trust preferred securities and other long-term collateralized financing) issued at the parent and broker-dealer and certain bank subsidiaries, and (iii) stockholders' equity. These sources are supplemented by a modest amount of short-term borrowings, primarily in the form of commercial paper and secured financing (securities loaned or sold under agreements to repurchase) at the Citigroup parent and broker-dealer.

Citigroup works to ensure that the structural tenor of these funding sources is sufficiently long in relation to the tenor of its asset base. In fact, the key goal of Citi's asset-liability management is to ensure that there is excess tenor in the liability structure so as to provide excess liquidity to fund the assets. The net tenor profile of this excess liquidity can effectively offset potential draws on liquidity that may occur under stress. This excess funding is held in the form of the aggregate liquidity resources, as described below.

For additional information on prospective regulatory liquidity standards for financial institutions such as Citi, see "Capital Resources Regulatory Capital and Liquidity Standards Developments" above.

**Aggregate Liquidity Resources**

<i>In billions of dollars</i>	Parent & Broker-Dealer			Significant Bank Entities			Total		
	Sept. 30, 2010	Jun. 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Jun. 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Jun. 30, 2010	Sept. 30, 2009
Cash at major central banks	\$ 16.1	\$ 24.7	\$ 19.6	\$ 79.1	\$ 86.0	\$ 148.8	\$ 95.2	\$ 110.7	\$ 168.4
Unencumbered Liquid Securities	73.9	56.8	56.4	161.7	143.4	59.4	235.6	200.2	115.8
<b>Total</b>	<b>\$ 90.0</b>	<b>\$ 81.5</b>	<b>\$ 76.0</b>	<b>\$ 240.8</b>	<b>\$ 229.4</b>	<b>\$ 208.2</b>	<b>\$ 330.8</b>	<b>\$ 310.9</b>	<b>\$ 284.2</b>

As noted in the table above, Citigroup's aggregate liquidity resources totaled \$330.8 billion at September 30, 2010, compared with \$310.9 billion at June 30, 2010 and \$284.2 billion at September 30, 2009. These amounts are as of quarter-end, and may increase or decrease intra-quarter in the ordinary course of business. During the quarter ended September 30, 2010, the intra-quarter amounts did not fluctuate materially from the quarter-end amounts noted above.

At September 30, 2010, Citigroup's parent and broker-dealer "cash box" totaled \$90.0 billion, an increase of \$8.5 billion from June 30, 2010 and compared with \$76.0 billion at September 30, 2009. This includes the liquidity portfolio and "cash box" held in the United States as well as government bonds held by Citigroup's broker-dealer entities in the United Kingdom and Japan.

Citigroup's bank subsidiaries had an aggregate of approximately \$79.1 billion of cash on deposit with major central banks (including the U.S. Federal Reserve Banks, European Central Bank, Bank of England, Swiss National Bank, Bank of Japan, the Monetary Authority of Singapore, and the Hong Kong Monetary Authority) at September 30, 2010, compared with approximately \$86 billion at June 30, 2010 and

\$148.8 billion at September 30, 2009.

Citigroup's bank subsidiaries also have significant additional liquidity resources through unencumbered highly liquid government and government-backed securities. These securities are available for sale or secured funding through private markets or by pledging to the major central banks. The value of these liquid securities was \$161.7 billion at September 30, 2010, compared with \$143.4 billion at June 30, 2010 and \$59.4 billion at September 30, 2009. Significant amounts of cash and liquid securities are also available in other Citigroup entities.

In addition to the highly liquid securities noted above, Citigroup's bank subsidiaries also maintain additional unencumbered securities and loans, which are currently pledged to the U.S. Federal Home Loan Banks' and U.S. Federal Reserve Banks discount window.

### **Deposits**

Citi views its deposit base within its bank subsidiaries as its most stable and lowest-cost funding source. Citi continues to focus on maintaining a geographically diverse retail and corporate deposit base that stood at approximately \$850 billion at September 30, 2010, as compared with \$814 billion at June 30, 2010 and \$828 billion at March 31, 2010. Approximately 60% of the deposit increase from the second quarter of 2010 to the third quarter of 2010 was driven by FX translation, with the rest primarily driven by an increase in deposits in our international *Transaction Services* businesses. Citigroup's deposits are diversified across clients, products and regions, with approximately 64% outside of the United States as of September 30, 2010. The Financial Reform Act,

Table of Contents

signed into law on July 21, 2010, permanently increased the statutory standard maximum deposit insurance amount for U.S. deposits to \$250,000 per depositor.

**Long-Term Debt**

Long-term debt is an important funding source because of its multi-year maturity structure. At September 30, 2010, long-term debt outstanding for Citigroup, was as follows:

<i>In billions of dollars</i>	<b>Parent &amp; Broker-Dealer</b>	<b>Bank</b>	<b>Total Citigroup(1)</b>
Long-term debt(2)	\$ 271.2	\$ 116.1(3)	\$ 387.3

- (1) Includes \$69.6 billion of long-term debt related to VIEs consolidated effective January 1, 2010 with the adoption of SFAS 166/167.
- (2) Of this amount, approximately \$59.6 billion is guaranteed by the FDIC under the TLGP with \$1.3 billion maturing in the remainder of 2010, \$20.3 billion maturing in 2011 and \$38 billion maturing in 2012.
- (3) At September 30, 2010, approximately \$18.5 billion relates to collateralized advances from the Federal Home Loan Bank.

The table below details the long-term debt issuances of Citigroup during the past five quarters.

<i>In billions of dollars</i>	<b>3Q09</b>	<b>4Q09</b>	<b>1Q10</b>	<b>2Q10</b>	<b>3Q10</b>
Unsecured long-term debt issued under TLGP guarantee	\$ 10.0	\$ 10.0	\$	\$	\$
Unsecured long-term debt issued without TLGP guarantee:	12.6	4.6(1)	1.3	4.4(2)	6.8
Unsecured long-term debt issued by local country	2.7	2.5	1.7	1.0	2.1
Trust Preferred Securities (TRUPS)	27.1		2.3		
Secured Debt & Securitizations	5.2	2.7	2.0		
Total	\$ 57.6	\$ 19.8	\$ 7.3	\$ 5.4	\$ 8.9

- (1) Includes approximately \$1.9 billion of senior debt issued under remarketing of an equal amount of trust preferred securities held by Abu Dhabi Investment Authority (ADIA) to enable ADIA to execute the forward stock purchase contract in March 2010.
- (2) Includes approximately \$1.9 billion of senior debt issued under remarketing of an equal amount of trust preferred securities held by ADIA to enable ADIA to execute the forward stock purchase contract in September 2010.

**Liquidity Ratios**

Structural liquidity ensures that the asset base is funded by sufficiently long-dated liabilities. The structural liquidity ratio, defined as the sum of deposits, long-term debt and stockholders' equity as a percentage of total assets, measures this in broad terms. Citi's structural liquidity ratio was 71% at September 30, 2010, virtually unchanged from June 30, 2010 and compared with 72% at September 30, 2009.

Another measure of Citi's structural liquidity is cash capital. Cash capital is a more detailed measure of the ability to fund the structurally illiquid portion of Citigroup's balance sheet than traditional measures, such as deposits to loans or core deposits to loans. Cash capital measures the amount of long-term funding (>1 year) available to fund illiquid assets. Long-term funding includes core customer deposits, long-term debt and equity. Illiquid assets include loans (net of sale/securitization adjustments), illiquid securities, securities haircuts and other assets (i.e., goodwill, intangibles, fixed assets, receivables, etc.). At September 30, 2010, both the parent and broker-dealer and the aggregate bank subsidiaries had a significant excess of cash capital.

## Edgar Filing: CITIGROUP INC - Form 10-Q

In addition, as of September 30, 2010, the parent and broker-dealer maintained liquidity to meet all maturing obligations significantly in excess of a one-year period without access to the unsecured wholesale markets.

### Short-Term Borrowings

As noted above, Citi supplements its primary sources of funding with a modest amount of short-term borrowings. Short-term borrowings primarily consist of commercial paper, borrowings from banks and other market participants and secured financing (securities loaned or sold under agreements to repurchase).

At September 30, 2010, commercial paper outstanding for Citigroup's parent and broker-dealer and bank subsidiaries, respectively, was as follows:

<i>In billions of dollars</i>	<b>Parent &amp; Broker-Dealer</b>	<b>Bank(1)</b>	<b>Total Citigroup</b>
Commercial paper	\$ 9.6	\$ 26.6	\$ 36.2

---

(1)

Includes \$26.6 billion of commercial paper related to VIEs consolidated effective January 1, 2010 with the adoption of SFAS 166/167.

As noted in the footnote to the table above, \$26.6 billion of the commercial paper outstanding at September 30, 2010 reflects the consolidation of VIEs pursuant to the adoption of SFAS 166/167 effective January 1, 2010. The VIE consolidation led to an increase in bank subsidiary commercial paper, while parent and broker-dealer commercial paper remained at recent levels. For the quarter ended September 30, 2010, the average outstanding commercial paper was approximately \$35 billion.

The short-term borrowings line on Citi's balance sheet at September 30, 2010 also includes \$41.8 billion of borrowings from banks and other market participants, which includes borrowing from the Federal Home Loan Banks. The average balance of borrowings from banks and other market

Table of Contents

participants for the quarter ended September 30, 2010 was approximately \$46 billion.

Secured financing is conducted through Citi's broker-dealer subsidiaries to facilitate customer matched-book activity and to efficiently fund a portion of the trading inventory. At September 30, 2010, secured financing was \$192.1 billion and averaged approximately \$203 billion during the three months ended September 30, 2010.

The majority of this secured financing is collateralized by highly liquid government and government-backed securities. Of the remainder, a portion relates to matched-book transactions that are part of the business activity of secured lending to customers, which appears as an asset on Citi's Consolidated Balance Sheet ("Securities Borrowed or Purchased Under Agreements to Resell"). These matched-book transactions have matching tenor profiles resulting in minimal funding requirements. The balance of secured financing that is not matched-book transactions is carefully calibrated by asset quality, tenor and counterparty exposure and, as discussed above, supplement Citi's other sources of funding.

See Note 12 to the Consolidated Financial Statements for further detail on Citigroup's and its affiliates' outstanding long-term debt and short-term borrowings.

**Liquidity Transfer Between Entities**

Liquidity is generally transferable across the various affiliates of the parent and broker-dealer, subject to standard legal terms. Similarly, the parent and broker-dealer can generally transfer excess liquidity into its bank subsidiaries, such as Citibank, N.A. In addition, Citigroup's bank subsidiaries, including Citibank, N.A., can lend to the Citigroup parent and broker dealer in accordance with Section 23A of the Federal Reserve Act. As of September 30, 2010, the amount available for lending under Section 23A was approximately \$30 billion, provided the funds are collateralized appropriately.

**Funding Outlook**

Citi currently estimates its long-term debt maturing for the full year 2010 is approximately \$36 billion (approximately \$31.6 billion had matured as of September 30, 2010). Given the current status of Citi's liquidity resources, Citi currently expects to refinance approximately \$20 billion of its long-term debt maturing in 2010, and does not expect to refinance its TLGP debt maturing in 2010. As of September 30, 2010, Citi had issued approximately \$15.7 billion of long-term debt, and expects to issue approximately \$4.5 billion during the rest of 2010. Looking forward, Citi currently estimates its long-term debt maturing during 2011 is approximately \$40 billion, and it expects to re-issue approximately \$20 billion of this debt during the year. Citi does not expect to refinance its TLGP debt as it matures during 2011 and 2012 (approximately \$58 billion). Citi continues to review its funding and liquidity needs and may adjust its expected issuances due to market conditions or regulatory requirements, among other factors.

## Table of Contents

### Credit Ratings

Citigroup's ability to access the capital markets and other sources of funds, as well as the cost of these funds and its ability to maintain certain deposits, is dependent on its credit ratings. The table below indicates the current ratings for Citigroup. (As a result of the Citigroup guarantee, changes in ratings for CFI are the same as those of Citigroup.)

#### Citigroup's Debt Ratings as of September 30, 2010

	Citigroup Inc/Citigroup Funding Inc.		Citibank, N.A.	
	Senior debt	Commercial paper	Long- term	Short- term
Fitch Ratings	A+	F1+	A+	F1+
Moody's Investors Service (Moody's)	A3	P-1	A1	P-1
Standard & Poor's (S&P)	A	A-1	A+	A-1

The credit rating agencies included in the chart above have each indicated that they are evaluating the impact of the Financial Reform Act on the rating support assumptions currently included in their methodologies as related to large U.S. bank holding companies. These evaluations are generally as a result of agencies' belief that the Financial Reform Act increases the uncertainty regarding the U.S. government's willingness to provide extraordinary support to such companies.

Consistent with such belief and to bring Citi in line with other large U.S. banks, S&P and Moody's revised their outlooks on Citigroup's supported ratings from stable to negative in February and July of 2010, respectively. In addition, Fitch placed Citigroup's supported ratings on rating watch negative in October of 2010, along with most U.S. bank and bank holding companies' support ratings, support floors and other ratings that are sovereign-support dependent. While the ultimate timing of the completion of the credit rating agencies' evaluations, as well as the outcomes, is uncertain, the agencies have indicated that their evaluations for the large, U.S. banks will likely conclude on or around the following time periods:

Fitch second quarter 2011

Moody's third quarter 2011 second quarter 2012

S&P fourth quarter 2010

Ratings downgrades by Fitch, Moody's or S&P could have material impacts on funding and liquidity through cash obligations, reduced funding capacity and due to collateral triggers. Because of the current credit ratings of Citigroup, a one-notch downgrade of its senior debt/long-term rating may or may not impact Citigroup's commercial paper/short-term rating by one notch. As of September 30, 2010, Citi currently believes that a one-notch downgrade of both the senior debt/long-term rating of Citigroup and a one-notch downgrade of Citigroup's commercial paper/short-term rating could result in the assumed loss of unsecured commercial paper (\$8.8 billion) and tender option bonds funding (\$0.4 billion) as well as derivative triggers and additional margin requirements (\$1.1 billion). Other funding sources, such as secured financing and other margin requirements for which there are no explicit triggers, could also be adversely affected. The aggregate liquidity resources of Citigroup's parent and broker-dealer stood at \$90.0 billion as of September 30, 2010, in part as a contingency for such an event, and a broad range of mitigating actions are currently included in the Citigroup Contingency Funding Plan. These mitigating factors include, but are not limited to, accessing funding capacity from existing clients, diversifying funding sources, tailoring levels of secured lending, adjusting the size of select trading books, and collateralized borrowings from significant bank subsidiaries.

Citi currently believes that a more severe ratings downgrade scenario, such as a two-notch downgrade of the senior debt/long-term rating of Citigroup, accompanied by a one-notch downgrade of Citigroup's commercial paper/short-term rating, could result in an additional \$1.4 billion in funding requirement in the form of cash obligations and collateral.

Further, as of September 30, 2010, a one-notch downgrade of the senior debt/long-term ratings of Citibank, N.A. could result in an approximate \$3.8 billion funding requirement in the form of collateral and cash obligations. Because of the current credit ratings of Citibank, N.A., a one-notch downgrade of its senior debt/long-term rating is unlikely to have any impact on its commercial paper/short-term rating. The significant bank entities, Citibank, N.A., and other bank vehicles have aggregate liquidity resources of \$241 billion, and have a detailed

contingency funding plan that encompasses a broad range of mitigating actions.

Table of Contents

**OFF-BALANCE-SHEET ARRANGEMENTS**

Citigroup and its subsidiaries are involved with several types of off-balance-sheet arrangements, including special purpose entities (SPEs), primarily in connection with securitization activities in *Regional Consumer Banking* and *Institutional Clients Group*. Citigroup and its subsidiaries use SPEs principally to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, assisting clients in securitizing their financial assets and creating investment products for clients. The adoption of SFAS 166/167, effective on January 1, 2010, caused certain SPEs, including credit card receivables securitization trusts and asset-backed commercial paper conduits, to be consolidated in Citi's Consolidated Financial Statements. For further information on Citi's securitization activities and involvement in SPEs, see Notes 1 and 14 to the Consolidated Financial Statements.

Table of Contents

**MANAGING GLOBAL RISK**

Citigroup's risk management framework balances strong corporate oversight with well-defined independent risk management functions for each business and region, as well as cross-business product expertise. The Citigroup risk management framework is described in Citigroup's 2009 Annual Report on Form 10-K.

**CREDIT RISK**

**Loan and Credit Overview**

During the third quarter of 2010, Citigroup's aggregate loan portfolio decreased by \$37.9 billion to \$654.3 billion. Citi's total allowance for loan losses totaled \$43.7 billion at September 30, 2010, a coverage ratio of 6.73% of total loans, essentially flat from 6.72% at June 30, 2010 and up from 5.85% at September 30, 2009.

During the third quarter of 2010, Citi had a net release of \$2.0 billion from its credit reserves and allowance for unfunded lending commitments, compared to a net build of \$802 million in the third quarter of 2009 and a net release of \$1.5 billion in the second quarter of 2010. The release consisted of a net release of \$601 million for corporate loans (primarily in *SAP*) and a net release of \$1.4 billion for consumer loans (mainly a \$403 million release in *RCB* and a \$953 million release in *LCL*). Despite the reserve release for consumer loans, the coincident months of net credit loss coverage for the consumer portfolio increased from 15.9 to 16.7 months, significantly higher than the year-ago level of 13.3 months.

Net credit losses of \$7.7 billion during the third quarter of 2010 decreased \$3.3 billion from year-ago levels (on a managed basis). The decrease consisted of a net decrease of \$2.7 billion for consumer loans (mainly a \$2.1 billion decrease in *LCL* and a \$587 million decrease in *RCB*) and a decrease of \$619 million for corporate loans (almost all of which is related to *SAP*).

Consumer non-accrual loans (excluding credit card receivables) totaled \$12.4 billion at September 30, 2010, compared to \$13.8 billion at June 30, 2010 and \$18.0 billion at September 30, 2009. For total consumer loans, the 90 days or more past due delinquency rate was 3.38% at September 30, 2010, compared to 3.67% at June 30, 2010 and 4.07% a year ago. The 30 to 89 days past due consumer loan delinquency rate was 3.14% at September 30, 2010, compared to 3.06% at June 30, 2010 and 3.55% a year ago. During the third quarter of 2010, early- and later-stage delinquencies improved on a dollar basis across most of the consumer loan portfolios, driven by improvement in North America mortgages, both in first and second mortgages, Citi-branded cards in Citicorp and Retail partner cards in Citi Holdings. The improvement in first mortgages was driven by asset sales and loans moving from the trial period under HAMP to permanent modification, partially offset by the continued backlog in foreclosures in process. In addition to these improvements, consumer delinquencies declined during the quarter due to the announced sale of SLC, which resulted in moving its loan portfolio to held-for-sale. As a result, SLC is presented as discontinued operations for the third quarter of 2010 only.

Corporate non-accrual loans were \$9.9 billion at September 30, 2010, compared to \$11.0 billion at June 30, 2010 and \$14.7 billion a year ago. The decrease in non-accrual loans from the prior quarter was mainly due to loan sales, write-offs and paydowns, which were partially offset by increases due to the weakening of certain borrowers.

**Loan Accounting Policies**

Citigroup's accounting policies for loans, allowance for loan losses and related lending activities can be found in Citi's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents
**Loans Outstanding**

<i>In millions of dollars</i>	3rd Qtr. 2010	2nd Qtr. 2010	1st Qtr. 2010	4th Qtr. 2009	3rd Qtr. 2009
<b>Consumer loans</b>					
In U.S. offices					
Mortgage and real estate(1)	\$ 158,986	\$ 171,102	\$ 180,334	\$ 183,842	\$ 191,748
Installment, revolving credit, and other	29,455	61,867	69,111	58,099	57,820
Cards	120,781	125,337	127,818	28,951	36,039
Commercial and industrial	4,952	5,540	5,386	5,640	5,848
Lease financing	3	6	7	11	15
	\$ 314,177	\$ 363,852	\$ 382,656	\$ 276,543	\$ 291,470
In offices outside the U.S.					
Mortgage and real estate(1)	\$ 50,692	\$ 47,921	\$ 49,421	\$ 47,297	\$ 47,568
Installment, revolving credit, and other	39,755	38,115	44,541	42,805	45,004
Cards	39,466	37,510	38,191	41,493	41,443
Commercial and industrial	17,653	16,420	14,828	14,780	14,858
Lease financing	639	677	771	331	345
	\$ 148,205	\$ 140,643	\$ 147,752	\$ 146,706	\$ 149,218
<b>Total consumer loans</b>	\$ 462,382	\$ 504,495	\$ 530,408	\$ 423,249	\$ 440,688
Unearned income	722	951	1,061	808	803
<b>Consumer loans, net of unearned income</b>	\$ 463,104	\$ 505,446	\$ 531,469	\$ 424,057	\$ 441,491
<b>Corporate loans</b>					
In U.S. offices					
Commercial and industrial	\$ 11,750	\$ 11,656	\$ 15,558	\$ 15,614	\$ 19,692
Loans to financial institutions	29,518	31,450	31,279	6,947	7,666
Mortgage and real estate(1)	21,479	22,453	21,283	22,560	23,221
Installment, revolving credit, and other	16,182	14,812	15,792	17,737	17,734
Lease financing	1,255	1,244	1,239	1,297	1,275
	\$ 80,184	\$ 81,615	\$ 85,151	\$ 64,155	\$ 69,588
In offices outside the U.S.					
Commercial and industrial	\$ 67,531	\$ 63,355	\$ 62,854	\$ 66,747	\$ 71,759
Installment, revolving credit, and other	10,586	11,174	10,956	9,683	10,949
Mortgage and real estate(1)	6,272	7,301	9,771	9,779	12,023
Loans to financial institutions	24,019	20,646	19,003	15,113	16,906
Lease financing	568	582	663	1,295	1,462
Governments and official institutions	3,179	3,306	3,373	2,949	2,631
	\$ 112,155	\$ 106,364	\$ 106,620	\$ 105,566	\$ 115,730
<b>Total corporate loans</b>	\$ 192,339	\$ 187,979	\$ 191,771	\$ 169,721	\$ 185,318
Unearned income	(1,132)	(1,259)	(1,436)	(2,274)	(4,598)
<b>Corporate loans, net of unearned income</b>	\$ 191,207	\$ 186,720	\$ 190,335	\$ 167,447	\$ 180,720
<b>Total loans net of unearned income</b>	\$ 654,311	\$ 692,166	\$ 721,804	\$ 591,504	\$ 622,211
Allowance for loan losses on drawn exposures	(43,674)	(46,197)	(48,746)	(36,033)	(36,416)

<b>Total loans net of unearned income and allowance for credit losses</b>	<b>\$ 610,637</b>	<b>\$ 645,969</b>	<b>\$ 673,058</b>	<b>\$ 555,471</b>	<b>\$ 585,795</b>
<b>Allowance for loan losses as a percentage of total loans net of unearned income(2)</b>	<b>6.73%</b>	<b>6.72%</b>	<b>6.80%</b>	<b>6.09%</b>	<b>5.85%</b>
<b>Allowance for consumer loan losses as a percentage of total consumer loans net of unearned income(2)</b>	<b>8.16%</b>	<b>7.87%</b>	<b>7.84%</b>	<b>6.70%</b>	<b>6.44%</b>
<b>Allowance for corporate loan losses as a percentage of total corporate loans net of unearned income(2)</b>	<b>3.22%</b>	<b>3.59%</b>	<b>3.90%</b>	<b>4.56%</b>	<b>4.42%</b>

(1) Loans secured primarily by real estate.

(2) The first, second and third quarters of 2010 exclude loans which are carried at fair value.

Certain lending products included in the loan table above have terms that may give rise to additional credit issues. Credit cards with below-market introductory interest rates, multiple loans supported by the same collateral (e.g., home equity loans), and interest-only loans are examples of such products. However, Citi does not believe these products are material to its financial position and results and are closely managed via credit controls that mitigate the additional inherent risk.

Table of Contents**Details of Credit Loss Experience**

<i>In millions of dollars</i>	3rd Qtr. 2010	2nd Qtr. 2010	1st Qtr. 2010	4th Qtr. 2009	3rd Qtr. 2009
<b>Allowance for loan losses at beginning of period</b>	\$ 46,197	\$ 48,746	\$ 36,033	\$ 36,416	\$ 35,940
<b>Provision for loan losses</b>					
Consumer	\$ 5,345	\$ 6,672	\$ 8,244	\$ 7,077	\$ 7,321
Corporate	321	(149)	122	764	1,450
	\$ 5,666	\$ 6,523	\$ 8,366	\$ 7,841	\$ 8,771
<b>Gross credit losses</b>					
<b>Consumer</b>					
In U.S. offices	\$ 5,727	\$ 6,379	\$ 6,846	\$ 4,360	\$ 4,459
In offices outside the U.S.	1,701	1,774	1,797	2,187	2,406
<b>Corporate</b>					
In U.S. offices	806	563	404	478	1,101
In offices outside the U.S.	265	290	155	877	483
	\$ 8,499	\$ 9,006	\$ 9,202	\$ 7,902	\$ 8,449
<b>Credit recoveries</b>					
<b>Consumer</b>					
In U.S. offices	\$ 341	\$ 345	\$ 323	\$ 160	\$ 149
In offices outside the U.S.	350	318	300	327	288
<b>Corporate</b>					
In U.S. offices	78	307	177	246	30
In offices outside the U.S.	71	74	18	34	13
	\$ 840	\$ 1,044	\$ 818	\$ 767	\$ 480
<b>Net credit losses</b>					
In U.S. offices	\$ 6,114	\$ 6,290	\$ 6,750	\$ 4,432	\$ 5,381
In offices outside the U.S.	1,545	1,672	1,634	2,703	2,588
<b>Total</b>	\$ 7,659	\$ 7,962	\$ 8,384	\$ 7,135	\$ 7,969
Other net(1)(2)(3)(4)(5)	\$ (530)	\$ (1,110)	\$ 12,731	\$ (1,089)	\$ (326)
<b>Allowance for loan losses at end of period(6)</b>	\$ 43,674	\$ 46,197	\$ 48,746	\$ 36,033	\$ 36,416
Allowance for loan losses as a % of total loans	6.73%	6.72%	6.80%	6.09%	5.85%
Allowance for unfunded lending commitments(7)	\$ 1,102	\$ 1,054	\$ 1,122	\$ 1,157	\$ 1,074
<b>Total allowance for loan losses and unfunded</b>	\$ 44,776	\$ 47,251	\$ 49,868	\$ 37,190	\$ 37,490

**lending commitments**

Net consumer credit losses	\$	6,737	\$	7,490	\$	8,020	\$	6,060	\$	6,428
As a percentage of average consumer loans		5.78%		5.75%		6.04%		5.43%		5.66%

Net corporate credit losses	\$	922	\$	472	\$	364	\$	1,075	\$	1,541
As a percentage of average corporate loans		0.49%		0.25%		0.19%		0.61%		0.82%

**Allowance for loan losses  
at end of period(8)**

Citicorp	\$	17,371	\$	17,524	\$	18,503	\$	10,731	\$	10,956
Citi Holdings		26,303		28,673		30,243		25,302		25,460

Total Citigroup      \$    43,674    \$    46,197    \$    48,746    \$    36,033    \$    36,416

**Allowance by type**

Consumer(9)	\$	37,607	\$	39,578	\$	41,422	\$	28,397	\$	28,420
Corporate		6,067		6,619		7,324		7,636		7,996

Total Citigroup      \$    43,674    \$    46,197    \$    48,746    \$    36,033    \$    36,416

- 
- (1) The third quarter of 2010 includes a reduction of approximately \$54 million related to the announced sale of The Student Loan Corporation (the allowance was transferred to assets held-for-sale). Additionally, the third quarter of 2010 includes a reduction of approximately \$950 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.
- (2) The second quarter of 2010 includes a reduction of approximately \$237 million related to the transfers to held-for-sale of the Canada cards portfolio and an auto portfolio. Additionally, second quarter of 2010 includes a reduction of approximately \$480 million related to the sale or transfers to held-for-sale of U.S. real estate lending loans.
- (3) The first quarter of 2010 primarily includes \$13.4 billion related to the impact of consolidating entities in connection with Citi's adoption of SFAS 166/167 (see discussion on page 3 and in Note 1 to the Consolidated Financial Statements) and reductions of approximately \$640 million related to the sale or transfer to held-for-sale of U.S. and U.K. real estate lending loans.
- (4) The fourth quarter of 2009 includes a reduction of approximately \$330 million related to securitizations and approximately \$400 million related to the sale or transfer to held-for-sale of U.S. real estate lending loans.
- (5) The third quarter of 2009 primarily includes a reduction to the credit loss reserves of \$562 million related to the transfer of the U.K. cards portfolio to held-for-sale, partially offset by increases related to FX translation.
- (6) Included in the allowance for loan losses are reserves for loans which have been modified subject to troubled debt restructurings (TDRs) of \$7,090 million, \$7,320 million, \$6,926 million, \$4,819 million, and \$4,587 million as of September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009, and September 30, 2009, respectively.
- (7) Represents additional credit loss reserves for unfunded corporate lending commitments and letters of credit recorded in *Other Liabilities* on the Consolidated Balance Sheet.

Table of Contents

- (8) Allowance for loan losses represents management's best estimate of probable losses inherent in the portfolio, as well as probable losses related to large individually evaluated impaired loans and TDRs. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio.
- (9) Included in the third quarter of 2010 consumer loan loss reserve is \$19.3 billion related to Citi's global credit card portfolio. See discussion on page 3 and in Note 1 to the Consolidated Financial Statements.

**Impaired Loans, Non-Accrual Loans and Assets, and Renegotiated Loans**

The following pages include information on Citi's "Impaired Loans," "Non-Accrual Loans and Assets" and "Renegotiated Loans." There is a certain amount of overlap between these categories. The following general summary provides a basic description of each category:

**Impaired Loans:**

Corporate loans are identified as impaired when they are placed on non-accrual status; that is, when it is determined that the payment of interest or principal is doubtful.

Consumer impaired loans include: (i) consumer loans modified in troubled debt restructurings (TDRs) where a long-term concession has been granted to a borrower in financial difficulty; and (ii) non-accrual Consumer (commercial market) loans.

**Non-Accrual Loans and Assets:**

Corporate and Consumer (commercial market) non-accrual status is based on the determination that payment of interest or principal is doubtful. These loans are also included in Impaired Loans.

Consumer non-accrual status is based on aging, i.e., the borrower has fallen behind in payments.

North America branded and Retail partner cards are not included, as under industry standards, they accrue interest until charge-off.

**Renegotiated Loans:**

Both corporate and consumer loans whose terms have been modified in a TDR.

Includes both accrual and non-accrual TDRs.

**Impaired Loans**

Impaired loans are those where Citigroup believes it is probable that it will not collect all amounts due according to the original contractual terms of the loan. Impaired loans include corporate and Consumer (commercial market) non-accrual loans as well as smaller-balance homogeneous loans whose terms have been modified due to the borrower's financial difficulties and Citigroup has granted a concession to the borrower. Such modifications may include interest rate reductions and/or principal forgiveness.

Valuation allowances for impaired loans are determined in accordance with ASC 310-10-35 and estimated considering all available evidence including, as appropriate, the present value of the expected future cash flows discounted at the loan's original contractual effective rate, the secondary market value of the loan and the fair value of collateral less disposal costs.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Consumer impaired loans exclude smaller-balance homogeneous loans that have not been modified and are carried on a non-accrual basis, as well as substantially all loans modified for periods of 12 months or less. As of September 30, 2010, loans included in those short-term programs amounted to approximately \$6.8 billion. The allowance for loan losses for these loans is materially consistent with the requirements of ASC 310-10-35.

The following table presents information about impaired loans:

<i>In millions of dollars</i>	Sept. 30, 2010	Dec. 31, 2009
<b>Non-accrual corporate loans</b>		
Commercial and industrial	\$ 5,596	\$ 6,347
Loans to financial institutions	750	1,794
Mortgage and real estate	2,138	4,051
Lease financing	57	
Other	1,406	1,287
<b>Total non-accrual corporate loans</b>	<b>\$ 9,947</b>	<b>\$ 13,479</b>
<b>Impaired consumer loans(1)</b>		
Mortgage and real estate	\$ 16,339	\$ 10,629
Installment and other	4,268	3,853
Cards	5,297	2,453
<b>Total impaired consumer loans</b>	<b>\$ 25,904</b>	<b>\$ 16,935</b>
<b>Total(2)</b>	<b>\$ 35,851</b>	<b>\$ 30,414</b>
<b>Non-accrual corporate loans with valuation allowances</b>	<b>\$ 6,383</b>	<b>\$ 8,578</b>
<b>Impaired consumer loans with valuation allowances</b>	<b>25,430</b>	<b>16,453</b>
<b>Non-accrual corporate valuation allowance</b>	<b>\$ 2,082</b>	<b>\$ 2,480</b>
<b>Impaired consumer valuation allowance</b>	<b>7,234</b>	<b>4,977</b>
<b>Total valuation allowances(3)</b>	<b>\$ 9,316</b>	<b>\$ 7,457</b>

- (1) Prior to 2008, Citi's financial accounting systems did not separately track impaired smaller-balance, homogeneous consumer loans whose terms were modified due to the borrowers' financial difficulties and it was determined that a concession was granted to the borrower. Smaller-balance consumer loans modified since January 1, 2008 amounted to \$25.1 billion and \$15.9 billion at September 30, 2010 and December 31, 2009, respectively. However, information derived from Citi's risk management systems indicates that the amounts of outstanding modified loans, including those modified prior to 2008, approximated \$26.9 billion and \$18.1 billion at September 30, 2010 and December 31, 2009, respectively.
- (2) Excludes loans purchased for investment purposes.
- (3) Included in the *Allowance for loan losses*.

Table of Contents
**Non-Accrual Loans and Assets**

The table below summarizes Citigroup's view of non-accrual loans as of the periods indicated. Non-accrual loans are loans in which the borrower has fallen behind in interest payments or, for corporate and Consumer (commercial market) loans, where Citi has determined that the payment of interest or principal is doubtful, and which are therefore considered impaired. In situations where Citi reasonably expects that only a portion of the principal and interest owed will ultimately be collected, all payments received are reflected as a reduction of principal and not as interest income. There is no industry-wide definition of non-accrual assets, however, and as such, analysis across the industry is not always comparable.

Corporate non-accrual loans may still be current on interest payments but are considered non-accrual as Citi has determined that the payment of interest on principal is doubtful. Consistent with industry conventions, Citi generally accrues interest on credit card loans until such loans are charged-off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures in this section do not include credit card loans.

**Non-accrual loans**

<i>In millions of dollars</i>	3rd Qtr. 2010	2nd Qtr. 2010	1st Qtr. 2010	4th Qtr. 2009	3rd Qtr. 2009
<b>Citicorp</b>	\$ 4,928	\$ 4,510	\$ 5,024	\$ 5,353	\$ 5,507
<b>Citi Holdings</b>	17,491	20,302	23,544	26,387	27,177
<b>Total non-accrual loans (NAL)</b>	\$ 22,419	\$ 24,812	\$ 28,568	\$ 31,740	\$ 32,684

**Corporate NAL(1)**

<i>North America</i>	\$ 3,299	\$ 4,411	\$ 5,660	\$ 5,621	\$ 5,263
<i>EMEA</i>	5,473	5,508	5,834	6,308	7,969
<i>Latin America</i>	658	570	608	569	416
<i>Asia</i>	517	547	830	981	1,061
	\$ 9,947	\$ 11,036	\$ 12,932	\$ 13,479	\$ 14,709

Citicorp	\$ 2,961	\$ 2,573	\$ 2,975	\$ 3,238	\$ 3,300
Citi Holdings	6,986	8,463	9,957	10,241	11,409
	\$ 9,947	\$ 11,036	\$ 12,932	\$ 13,479	\$ 14,709

**Consumer NAL(1)**

<i>North America</i>	\$ 9,978	\$ 11,289	\$ 12,966	\$ 15,111	\$ 14,609
<i>EMEA</i>	758	690	790	1,159	1,314
<i>Latin America</i>	1,150	1,218	1,246	1,340	1,342
<i>Asia</i>	586	579	634	651	710
	\$ 12,472	\$ 13,776	\$ 15,636	\$ 18,261	\$ 17,975
Citicorp	\$ 1,967	\$ 1,937	\$ 2,049	\$ 2,115	\$ 2,207
Citi Holdings	10,505	11,839	13,587	16,146	15,768
	\$ 12,472	\$ 13,776	\$ 15,636	\$ 18,261	\$ 17,975

(1)

Excludes purchased distressed loans as they are generally accreting interest until write-off. The carrying value of these loans was \$568 million at September 30, 2010, \$672 million at June 30, 2010, \$804 million at March 31, 2010, \$920 million at December 31, 2009, and \$1.267 billion at September 30, 2009.



# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

### Non-Accrual Loans and Assets (continued)

The table below summarizes Citigroup's other real estate owned (OREO) assets. This represents the carrying value of all real estate property acquired by foreclosure or other legal proceedings when Citi has taken possession of the collateral.

#### Non-Accrual Assets

OREO (in millions of dollars)	3rd Qtr. 2010	2nd Qtr. 2010	1st Qtr. 2010	4th Qtr. 2009	3rd Qtr. 2009
<b>Citicorp</b>	<b>\$ 879</b>	<b>\$ 866</b>	<b>\$ 881</b>	<b>\$ 874</b>	<b>\$ 284</b>
<b>Citi Holdings</b>	<b>855</b>	<b>800</b>	<b>632</b>	<b>615</b>	<b>585</b>
<b>Corporate/Other</b>	<b>7</b>	<b>7</b>	<b>8</b>	<b>11</b>	<b>15</b>
<b>Total OREO</b>	<b>\$ 1,741</b>	<b>\$ 1,673</b>	<b>\$ 1,521</b>	<b>\$ 1,500</b>	<b>\$ 884</b>
<i>North America</i>	<i>\$ 1,470</i>	<i>\$ 1,422</i>	<i>\$ 1,291</i>	<i>\$ 1,294</i>	<i>\$ 682</i>
<i>EMEA</i>	<i>164</i>	<i>146</i>	<i>134</i>	<i>121</i>	<i>105</i>
<i>Latin America</i>	<i>53</i>	<i>49</i>	<i>51</i>	<i>45</i>	<i>40</i>
<i>Asia</i>	<i>54</i>	<i>56</i>	<i>45</i>	<i>40</i>	<i>57</i>
	<b>\$ 1,741</b>	<b>\$ 1,673</b>	<b>\$ 1,521</b>	<b>\$ 1,500</b>	<b>\$ 884</b>

#### Other repossessed assets

	\$ 38	\$ 55	\$ 64	\$ 73	\$ 76
--	-------	-------	-------	-------	-------

#### Non-accrual assets

(NAA) Total Citigroup	3rd Qtr. 2010	2nd Qtr. 2010	1st Qtr. 2010	4th Qtr. 2009	3rd Qtr. 2009
Corporate NAL	\$ 9,947	\$ 11,036	\$ 12,932	\$ 13,479	\$ 14,709
Consumer NAL	12,472	13,776	15,636	18,261	17,975
<b>NAL</b>	<b>\$ 22,419</b>	<b>\$ 24,812</b>	<b>\$ 28,568</b>	<b>\$ 31,740</b>	<b>\$ 32,684</b>
OREO	\$ 1,741	\$ 1,673	\$ 1,521	\$ 1,500	\$ 884
Other repossessed assets	38	55	64	73	76
<b>NAA</b>	<b>\$ 24,198</b>	<b>\$ 26,540</b>	<b>\$ 30,153</b>	<b>\$ 33,313</b>	<b>\$ 33,644</b>
NAL as a percentage of total loans	3.43%	3.58%	3.96%	5.37%	5.25%
NAA as a percentage of total assets	1.22%	1.37%	1.51%	1.79%	1.78%
Allowance for loan losses as a percentage of NAL(1)	195%	186%	171%	114%	111%

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>NAA Total Citicorp</b>	<b>3rd Qtr. 2010</b>	<b>2nd Qtr. 2010</b>	<b>1st Qtr. 2010</b>	<b>4th Qtr. 2009</b>	<b>3rd Qtr. 2009</b>
NAL	\$ 4,928	\$ 4,510	\$ 5,024	\$ 5,353	\$ 5,507
OREO	879	866	881	874	284
Other repossessed assets	N/A	N/A	N/A	N/A	N/A
Non-accrual assets (NAA)	\$ 5,807	\$ 5,376	\$ 5,905	\$ 6,227	\$ 5,791
NAA as a percentage of total assets	0.45%	0.44%	0.48%	0.55%	0.54%
Allowance for loan losses as a percentage of NAL(1)	352%	389%	368%	200%	199%
<b><u>NAA Total Citi Holdings</u></b>					
NAL	\$ 17,491	\$ 20,302	\$ 23,544	\$ 26,387	\$ 27,177
OREO	855	800	632	615	585
Other repossessed assets	N/A	N/A	N/A	N/A	N/A
NAA	\$ 18,346	\$ 21,102	\$ 24,176	\$ 27,002	\$ 27,762
NAA as a percentage of total assets	4.36%	4.54%	4.81%	5.54%	4.99%
Allowance for loan losses as a percentage of NAL(1)	150%	141%	128%	96%	94%

- (1) The allowance for loan losses includes the allowance for credit card (\$19.3 billion at September 30, 2010) and purchased distressed loans, while the non-accrual loans exclude credit card balances and purchased distressed loans, as these generally continue to accrue interest until write-off.

N/A  
Not available at the Citicorp or Citi Holdings level.

Table of Contents**Renegotiated Loans**

The following table presents loans which were modified in TDRs.

<i>In millions of dollars</i>	Sept. 30, 2010	Dec. 31, 2009
<b>Corporate renegotiated loans(1)</b>		
In U.S. offices		
Commercial and industrial(2)	\$ 284	\$ 203
Mortgage and real estate(3)	35	
Other	241	
	\$ 560	\$ 203
In offices outside the U.S.		
Commercial and industrial(2)	\$ 218	\$ 145
Mortgage and real estate(3)	2	2
Other	11	
	\$ 231	\$ 147
<b>Total corporate renegotiated loans</b>	<b>\$ 791</b>	<b>\$ 350</b>
<b>Consumer renegotiated loans(4)(5)(6)(7)</b>		
In U.S. offices		
Mortgage and real estate	\$ 16,611	\$ 11,165
Cards	4,288	992
Installment and other	1,972	2,689
	\$ 22,871	\$ 14,846
In offices outside the U.S.		
Mortgage and real estate	\$ 749	\$ 415
Cards	1,009	1,461
Installment and other	2,368	1,401
	\$ 4,126	3,277
<b>Total consumer renegotiated loans</b>	<b>\$ 26,997</b>	<b>\$ 18,123</b>

- 
- (1) Includes \$500 million and \$317 million of non-accrual loans included in the non-accrual assets table above, at September 30, 2010 and December 31, 2009, respectively. The remaining loans are accruing interest.
- (2) In addition to modifications reflected as TDRs, at September 30, 2010, Citi also modified \$348 million and \$513 million of commercial loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in U.S. offices and in offices outside the U.S., respectively. These modifications were not considered TDRs because the modifications did not involve a concession (a required element of a TDR for accounting purposes).
- (3) In addition to modifications reflected as TDRs, at September 30, 2010, Citi also modified \$1,333 million and \$142 million of commercial real estate loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in U.S. offices and in offices outside the U.S., respectively. These modifications were not considered TDRs because the modifications did not

## Edgar Filing: CITIGROUP INC - Form 10-Q

involve a concession (a required element of a TDR for accounting purposes).

- (4) Includes \$2,441 million and \$2,000 million of non-accrual loans included in the non-accrual assets table above at September 30, 2010 and December 31, 2009, respectively. The remaining loans are accruing interest.
- (5) Includes \$8 million of commercial real estate loans at September 30, 2010.
- (6) Includes \$131 million and \$16 million of commercial loans at September 30, 2010 and December 31, 2009, respectively.
- (7) Smaller-balance homogeneous loans were derived from Citi's risk management systems.

In certain circumstances, Citigroup modifies certain of its corporate loans involving a non-troubled borrower. These modifications are subject to Citi's normal underwriting standards for new loans and are made in the normal course of business to match customers' needs with available Citi products or programs (these modifications are not included in the table above). In other cases, loan modifications involve a troubled borrower that Citi may grant a concession (modification). Modifications involving troubled borrowers may include extension of maturity date, reduction in the stated interest rate, rescheduling of future cash flows, reduction in the face amount of the debt, or reduction of past accrued interest. In cases where Citi grants a concession to a troubled borrower, Citi accounts for the modification as a TDR under ASC 310-40.

Table of Contents

**U.S. Consumer Mortgage Lending**

*Overview*

Citi's North America consumer mortgage portfolio consists of both first and second mortgages. As of September 30, 2010, the first mortgage portfolio totaled approximately \$104 billion while the second mortgage portfolio was approximately \$50 billion. Although the majority of the mortgage portfolio is reported in *LCL* within Citi Holdings, there are \$18 billion of first mortgages and \$4 billion of second mortgages reported in Citicorp.

Citi's first mortgage portfolio includes \$9.9 billion of loans with FHA or VA guarantees. These portfolios consist of loans originated to low-to-moderate-income borrowers with lower FICO (Fair Isaac Corporation) scores and generally have higher loan-to-value ratios (LTVs). Losses on FHA loans are borne by the sponsoring agency, provided that the insurance has not been breached as a result of an origination defect. The VA establishes a loan-level loss cap, beyond which Citi is liable for loss. FHA and VA loans have high delinquency rates but, given the guarantees, Citi has experienced negligible credit losses on these loans. The first mortgage portfolio also includes \$1.8 billion of loans with LTVs above 80%, which have insurance through private mortgage insurance (PMI) companies, and \$1.8 billion of loans subject to long-term standby commitments(1) (LTSC) with U.S. government sponsored entities (GSEs), for which Citi has limited exposure to credit losses. Citi's second mortgage portfolio also includes \$0.6 billion of loans subject to LTSCs with GSEs, for which Citi has limited exposure to credit losses. Citi's allowance for loan loss calculations take into consideration the impact of these guarantees.

Citi continually reviews its foreclosure processes with respect to its U.S. mortgage portfolios. As a result of increased attention to the foreclosure process on an industry-wide basis, Citi has intensified the review of its foreclosure processes, and numerous governmental entities have commenced proceedings or otherwise sought information in this area (see "Legal Proceedings" below). To date, Citi has not identified systemic deficiencies in its existing foreclosure processes. However, Citi's review of its existing and historical processes continues and, depending on the results of that review, or if any industry-wide adverse regulatory or judicial actions are taken in respect of foreclosures, Citi's ability to continue to carry out its current foreclosure processes, and its financial results of operations and financial condition, could be adversely affected.

*Consumer Mortgage Quarterly Trends Delinquencies and Net Credit Losses*

The following charts detail the quarterly trends in delinquencies and net credit losses for Citi's first and second consumer mortgage portfolios in North America.

Delinquencies and net credit losses in the first mortgage portfolio continued to be impacted by the Home Affordable Modification Program (HAMP) trial loans and the growing backlog of foreclosures in process. Loans in the HAMP trial modification period that do not make their original contractual payments are reported as delinquent, even if the reduced payments agreed to under the program are made by the borrower. Upon conclusion of the trial period, loans that are not modified permanently are returned to the delinquency status in which they began their trial period, adjusted for the number of payments received during the trial period. If the loans are modified permanently, they will be returned to current status. For additional information on HAMP, see "Consumer Loan Modification Programs" below.

In addition, as previously disclosed, the growing amount of foreclosures in process, which continues to be related to an industry-wide phenomenon resulting from foreclosure moratoria and other efforts to prevent or forestall foreclosure, have specific implications for the portfolio:

they tend to inflate the amount of 180+ day delinquencies in Citi's mortgage statistics;

they can result in increasing levels of consumer non-accrual loans, as Citi is unable to take possession of the underlying assets and sell these properties on a timely basis; and

they could have a dampening effect on net interest margin as non-accrual assets build on the balance sheet.

As set forth in the charts below, net credit losses and 90 days or more delinquencies in both first and second mortgages continued to improve during the third quarter of 2010. For first mortgages, the sequential improvement in 90 days or more delinquencies, as well as net credit losses, was driven predominantly by asset sales and HAMP trial modifications converting into permanent modifications, offset by the continued

## Edgar Filing: CITIGROUP INC - Form 10-Q

backlog in foreclosures in process. During the third quarter of 2010, Citi sold \$1 billion in delinquent mortgages. In addition, as of September 30, 2010, Citi had converted a total of approximately \$4.1 billion of HAMP trial modifications to permanent modifications.

For second mortgages, the net credit loss and 90 days or more delinquency improvement was driven by modification programs and, to a lesser extent, overall portfolio dynamics. Citi does not currently sell second mortgages.

---

- (1) A LTSC is a structured transaction in which Citi transfers the credit risk of certain eligible loans to an investor in exchange for a fee. These loans remain on balance sheet unless they reach a certain delinquency level (between 120 and 180 days), in which case the LTSC investor is required to buy the loan at par.

Table of Contents

Note: Includes loans for Canada and Puerto Rico. Loans 90 days or more past due exclude loans recorded at fair value since 1Q'10 and U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies because the potential loss predominately resides with the U.S. agencies.

Note: Includes loans for Canada and Puerto Rico. Loans 90 days or more past due exclude loans recorded at fair value since 1Q'10 and U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies because the potential loss predominately resides with the U.S. agencies.

Table of Contents*Consumer Mortgage FICO and LTV*

Data appearing in the tables below have been sourced from Citigroup's risk systems and, as such, may not reconcile with disclosures elsewhere generally due to differences in methodology or variations in the manner in which information is captured. Citi has noted such variations in instances where it believes they could be material to reconcile the information presented elsewhere.

Citi's credit risk policy is not to offer option adjustable rate mortgages (ARMs)/negative amortizing mortgage products to its customers. As a result, option ARMs/negative amortizing mortgages represent an insignificant portion of total balances since they were acquired only incidentally as part of prior portfolio and business purchases.

A portion of loans in the U.S. consumer mortgage portfolio currently requires a payment to satisfy only the current accrued interest for the payment period, or an interest-only payment. Citi's mortgage portfolio includes approximately \$28 billion of first- and second- mortgage home equity lines of credit (HELOCs) that are still within their revolving period and have not commenced amortization. The interest-only payment feature during the revolving period is standard for the HELOC product across the industry. The first mortgage portfolio contains approximately \$26 billion of ARMs that are currently required to make an interest-only payment. These loans will be required to make a fully amortizing payment upon expiration of their interest-only payment period, and most will do so within a few years of origination. Borrowers that are currently required to make an interest-only payment cannot select a lower payment that would negatively amortize the loan. First mortgage loans with this payment feature are primarily to high credit quality borrowers that have on average significantly higher origination and refreshed FICO scores than other loans in the first mortgage portfolio.

**Loan Balances**

*First Mortgages Loan Balances.* As a consequence of the economic environment and the decrease in housing prices, LTV and FICO scores have generally deteriorated since origination, as depicted in the table below, although they have generally stabilized since the quarter ended June 30, 2010. On a refreshed basis, approximately 29% of first mortgages had a LTV ratio above 100%, compared to approximately 0% at origination. Approximately 29% of the first mortgages had FICO scores less than 620 on a refreshed basis, compared to 16% at origination.

**Balances: September 30, 2010 First Mortgages**

At Origination	FICO≥660	620≤FICO<660	FICO<620
LTV ≤ 80%	58%	6%	7%
80% < LTV ≤ 100%	13%	7%	9%
LTV > 100%	NM	NM	NM

Refreshed	FICO≥660	620≤FICO<660	FICO<620
LTV ≤ 80%	27%	4%	9%
80% < LTV ≤ 100%	18%	4%	9%
LTV > 100%	15%	3%	11%

Note: NM Not meaningful. First mortgage table excludes loans in Canada and Puerto Rico. Table excludes loans guaranteed by U.S. government sponsored agencies, loans recorded at fair value and loans subject to LTSCs. Table also excludes \$1.6 billion from At Origination balances and \$0.4 billion from Refreshed balances for which FICO or LTV data was unavailable. Balances exclude deferred fees/costs. Refreshed FICO scores based on updated credit scores obtained from Fair Isaac Corporation. Refreshed LTV ratios are derived from data at origination updated using mainly the Loan Performance Price Index or the Federal Housing Finance Agency Price Index.

*Second Mortgages Loan Balances.* In the second mortgage portfolio, the majority of loans are in the higher FICO categories. Economic conditions have generally caused a migration towards lower FICO scores and higher LTV ratios, although the negative migration has slowed since the quarter ended June 30, 2010. Approximately 46% of second mortgages had refreshed LTVs above 100%, compared to approximately 0% at origination. Approximately 17% of second mortgages had FICO scores less than 620 on a refreshed basis, compared to 3% at origination.

**Balances: September 30, 2010 Second Mortgages**

At Origination	FICO≥660	620≤FICO<660	FICO<620
LTV ≤ 80%	50%	2%	2%
80% < LTV ≤ 100%	42%	3%	1%
LTV > 100%	NM	NM	NM

<b>Refreshed</b>	<b>FICO<math>\geq</math>660</b>	<b>620<math>\leq</math>FICO&lt;660</b>	<b>FICO&lt;620</b>
LTV $\leq$ 80%	<b>23%</b>	<b>1%</b>	<b>3%</b>
80% < LTV $\leq$ 100%	<b>21%</b>	<b>2%</b>	<b>4%</b>
LTV > 100%	<b>31%</b>	<b>5%</b>	<b>10%</b>

Note: N.M. Not meaningful. Second mortgage table excludes loans in Canada and Puerto Rico. Table excludes loans recorded at fair value and loans subject to LTSCs. Table also excludes \$1.5 billion from At Origination balances and \$0.4 billion from Refreshed balances for which FICO or LTV data was unavailable. Refreshed FICO scores are based on updated credit scores obtained from Fair Isaac Corporation. Refreshed LTV ratios are derived from data at origination updated using mainly the Loan Performance Price Index or the Federal Housing Finance Agency Price Index.

## Table of Contents

### Delinquencies

The tables below provide delinquency statistics for loans 90 or more days past due (90+DPD) as a percentage of outstandings in each of the FICO/LTV combinations, in both the first and second mortgage portfolios. For example, loans with FICO  $\geq 660$  and LTV  $\leq 80\%$  at origination have a 90+DPD rate of 5.1%.

As evidenced by the tables below, loans with FICO scores of less than 620 exhibit significantly higher delinquencies than in any other FICO band. Similarly, loans with LTVs greater than 100% have higher delinquencies than LTVs of less than or equal to 100%.

While the dollar balances of 90+DPD loans have declined for both first and second mortgages, the delinquency rates have declined for first mortgages, and increased for second mortgages, from those reflected in refreshed statistics at June 30, 2010.

#### Delinquencies: 90+DPD Rates First Mortgages

At Origination	FICO $\geq 660$	620 $\leq$ FICO $< 660$	FICO $< 620$
LTV $\leq 80\%$	5.1%	10.3%	11.7%
80% $<$ LTV $\leq 100\%$	7.7%	12.9%	16.3%
LTV $> 100\%$	NM	NM	NM

Refreshed	FICO $\geq 660$	620 $\leq$ FICO $< 660$	FICO $< 620$
LTV $\leq 80\%$	0.2%	3.5%	14.9%
80% $<$ LTV $\leq 100\%$	0.7%	7.4%	21.4%
LTV $> 100\%$	1.8%	13.5%	27.6%

Note: NM Not meaningful. 90+DPD are based on balances referenced in the tables above.

#### Delinquencies: 90+DPD Rates Second Mortgages

At Origination	FICO $\geq 660$	620 $\leq$ FICO $< 660$	FICO $< 620$
LTV $\leq 80\%$	1.7%	4.2%	5.9%
80% $<$ LTV $\leq 100\%$	3.5%	5.4%	7.5%
LTV $> 100\%$	NM	NM	NM

Refreshed	FICO $\geq 660$	620 $\leq$ FICO $< 660$	FICO $< 620$
LTV $\leq 80\%$	0.0%	1.5%	8.7%
80% $<$ LTV $\leq 100\%$	0.1%	2.0%	10.7%
LTV $> 100\%$	0.3%	3.3%	16.1%

Note: NM Not meaningful. 90+DPD are based on balances referenced in the tables above.

### Origination Channel, Geographic Distribution and Origination Vintage

The following tables detail Citi's first and second mortgage portfolios by origination channels, geographic distribution and origination vintage.

#### By Origination Channel

Citi's U.S. consumer mortgage portfolio has been originated from three main channels: retail, broker and correspondent.

Retail: loans originated through a direct relationship with the borrower.

Broker: loans originated through a mortgage broker, where Citi underwrites the loan directly with the borrower.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Correspondent: loans originated and funded by a third party, where Citi purchases the closed loans after the correspondent has funded the loan. This channel includes loans acquired in large bulk purchases from other mortgage originators primarily in 2006 and 2007. Such bulk purchases were discontinued in 2007.

### First Mortgages: September 30, 2010

As of September 30, 2010, approximately 53% of the first mortgage portfolio was originated through third-party channels. Given that loans originated through correspondents have exhibited higher 90+DPD delinquency rates than retail originated mortgages, Citi terminated business with a number of correspondent sellers in 2007 and 2008. During 2008, Citi also severed relationships with a number of brokers, only maintaining those who have produced strong, high-quality and profitable volume. 90+DPD delinquency amounts, amount of loans with FICO scores of less than 620, and amount of loans with LTV over 100% have generally improved since June 30, 2010.

CHANNEL (\$ in billions)	First Lien Mortgages	Channel % Total	90+DPD %	*FICO < 620	*LTV > 100%
Retail	\$ 43.2	47.0%	5.2%	\$ 13.2	\$ 9.1
Broker	\$ 15.9	17.2%	7.2%	\$ 2.9	\$ 5.0
Correspondent	\$ 32.9	35.8%	11.1%	\$ 10.8	\$ 12.7

\*

Refreshed FICO and LTV.

Note: First lien mortgage table excludes Canada and Puerto Rico, deferred fees/costs, loans recorded at fair value, loans guaranteed by U.S. government sponsored agencies and loans subject to LTSCs.

### Second Mortgages: September 30, 2010

For second mortgages, approximately 47% of the loans were originated through third-party channels. As these mortgages have demonstrated a higher incidence of delinquencies, Citi no longer originates second mortgages through third-party channels. 90+DPD delinquency amounts, amount of loans with FICO scores of less than 620, and amount of loans with LTV over 100% have generally slightly improved since June 30, 2010.

Table of Contents

CHANNEL (\$ in billions)	Second Lien Mortgages	Channel % Total	90+DPD %	*FICO < 620	*LTV > 100%
Retail	\$ 23.3	53.0%	1.9%	\$ 3.7	\$ 6.6
Broker	\$ 10.8	24.6%	3.7%	\$ 1.8	\$ 6.3
Correspondent	\$ 9.8	22.4%	3.8%	\$ 2.3	\$ 7.1

---

\*

Refreshed FICO and LTV.

Note: Excludes Canada and Puerto Rico, loans recorded at fair value and loans subject to LTSCs.

*By State*

Approximately half of Citi's U.S. consumer mortgage portfolio is located in five states: California, New York, Florida, Illinois and Texas. These states represent 50% of first mortgages and 55% of second mortgages.

With respect to first mortgages, Florida and Illinois had above average 90+DPD delinquency rates as of September 30, 2010. Florida has 55% of its first mortgage portfolio with refreshed LTV>100%, compared to 29% overall for first mortgages. Illinois has 33% of its loan portfolio with refreshed LTV>100%. Texas, despite having 40% of its portfolio with FICO<620, has a lower delinquency rate relative to the overall portfolio. Texas has 6% of its loan portfolio with refreshed LTV>100%.

In the second mortgage portfolio, Florida continued to experience above-average delinquencies at 4.5% as of September 30, 2010, with approximately 71% of its loans with refreshed LTV > 100%, compared to 46% overall for second mortgages.

*By Vintage*

For Citigroup's combined U.S. consumer mortgage portfolio (first and second mortgages), as of September 30, 2010, approximately half of the portfolio consisted of 2006 and 2007 vintages, which demonstrate above average delinquencies. In first mortgages, approximately 42% of the portfolio is of 2006 and 2007 vintages, which had 90+DPD rates well above the overall portfolio rate, at 9.8% for 2006 and 11.0% for 2007. In second mortgages, 61% of the portfolio is of 2006 and 2007 vintages, which again had higher delinquencies compared to the overall portfolio rate, at 3.4% for 2006 and 3.2% for 2007.

Table of Contents

**FICO and LTV Trend Information U.S. Consumer Mortgage Lending**

**1st Mortgage (\$B)**

**2nd Mortgage (\$B)**

Note: First mortgage chart/table excludes loans in Canada and Puerto Rico, loans guaranteed by U.S. government sponsored agencies, loans recorded at fair value and loans subject to LTSCs. Balances exclude deferred fees/costs. Balances based on refreshed FICO and LTV ratios. Chart/table also excludes balances for which FICO or LTV data was unavailable (\$1.0 billion in 4Q09, \$0.6 billion in 1Q10, \$0.4 billion in 2Q10 and \$0.4 billion in 3Q10).

Note: Second mortgage chart/table excludes loans in Canada and Puerto Rico, loans recorded at fair value and loans subject to LTSCs. Balances based on refreshed FICO and LTV ratios. Chart/table also excludes balances for which FICO or LTV data was unavailable (\$0.8 billion in 4Q09, \$0.4 billion in 1Q10, \$0.4 billion in 2Q10 and \$0.4 billion in 3Q10).

As of September 30, 2010, the first mortgage portfolio was approximately \$92 billion, a reduction of \$15 billion or 14% from December 2009. First mortgage loans with refreshed FICO score below 660 and refreshed LTV above 100% were \$13.2 billion as of September 30, 2010, \$1.7 billion or 11% lower than the balance as of December 2009. Similarly, the second mortgage portfolio was approximately \$44 billion as of September 30, 2010, a reduction of \$5 billion or 11% from December 2009. Second mortgage loans with refreshed FICO score below 660 and refreshed LTV above 100% were \$6.4 billion as of September 30, 2010, \$0.3 billion or 4% lower than the balance as of December 2009. Across both portfolios, 90+ DPD rates have generally improved since December 31, 2009 across each of the FICO/LTV segments outlined above, particularly those segments with refreshed FICO scores below 660.

Table of Contents

**Interest Rate Risk Associated with Consumer Mortgage Lending Activity**

Citigroup originates and funds mortgage loans. As with all other lending activity, this exposes Citigroup to several risks, including credit, liquidity and interest rate risks. For on-balance sheet exposures, these risks are measured and monitored as described in the Credit Risk, Liquidity and Funding, and Interest Rate Exposure sections. To minimize credit and liquidity risk, Citigroup sells most of the mortgage loans it originates, but retains the servicing rights. These sale transactions create an intangible asset referred to as MSRs. The fair value of this asset is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. The fair value of MSRs declines with increased prepayments, and lower interest rates are generally one factor that tends to lead to increased prepayments. Thus, by continuing to service sold mortgage loans, Citigroup is exposed to interest rate risk.

In managing this risk, Citigroup hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase commitments of mortgage-backed securities, and purchased securities classified as trading (primarily mortgage-backed securities including principal-only strips).

Since the change in the value of these hedging instruments does not perfectly match the change in the value of the MSRs, Citigroup is still exposed to what is commonly referred to as "basis risk." Citigroup manages this risk by reviewing the mix of the various hedging instruments referred to above on a daily basis.

Citigroup's MSRs totaled \$3.976 billion and \$6.530 billion at September 30, 2010 and December 31, 2009, respectively. For additional information on Citi's MSRs, see Notes 11 and 14 to the Consolidated Financial Statements.

As part of the mortgage lending activity, Citigroup commonly enters into purchase commitments to fund residential mortgage loans at specific interest rates within a given period of time, generally up to 60 days after the rate has been set. If the resulting loans from these commitments will be classified as loans held-for-sale, Citigroup accounts for the commitments as derivatives. Accordingly, the initial and subsequent changes in the fair value of these commitments, which are driven by changes in mortgage interest rates, are recognized in current earnings after taking into consideration the likelihood that the commitment will be funded.

Citigroup hedges its exposure to the change in the value of these commitments by utilizing hedging instruments similar to those referred to above.

**North America Cards**

*Overview*

Citi's North America cards portfolio consists of its Citi-branded and Retail partner cards portfolios reported in Citicorp *Regional Consumer Banking* and Citi Holdings *Local Consumer Lending*, respectively. As of September 30, 2010, the Citi-branded portfolio totaled \$77 billion, while the Retail partner cards portfolio was \$46 billion.

In each of its Citi-branded and Retail partner cards portfolios, Citi continues to actively eliminate riskier accounts to mitigate losses. Higher risk customers have either had their available lines of credit reduced or their accounts closed. On a net basis, end of period open accounts are down 13% in Citi-branded cards and down 10% in Retail partner cards versus prior-year levels.

As previously disclosed, in Citi's experience to date, these portfolios have significantly different characteristics:

Citi-branded cards tend to have a longer estimated account life, with higher credit lines and balances reflecting the greater utility of a multi-purpose credit card.

Retail partner cards tend to have a shorter account life, with smaller credit lines and balances. The account portfolio, by its nature, turns faster and the loan balances reflect more recent vintages.

As a result, loss mitigation efforts, such as stricter underwriting standards for new accounts, decreasing higher risk credit lines, closing high risk accounts and re-pricing, have tended to affect the Retail partner cards portfolio faster than the branded portfolio. (See also "Consumer Loan Modification Programs" for a discussion of modification programs for card loans.)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Citi continues to believe that net credit losses in each of its cards portfolios will likely continue to remain at elevated levels and will continue to be highly dependent on macroeconomic conditions and industry changes, including continued implementation of the CARD Act.

### *Cards Quarterly Trends Delinquencies and Net Credit Losses*

The following charts detail the quarterly trends in delinquencies and net credit losses for Citigroup's *North America* Citi-branded and Retail partner cards portfolios.

During the third quarter of 2010, each of the portfolios continued to show improvement in delinquencies and net credit losses. In Citi-branded cards, delinquencies declined for the third consecutive quarter while net credit losses declined for the second consecutive quarter. In Retail partner cards, delinquencies declined for the third consecutive quarter while net credit losses declined for the fifth consecutive quarter.

Table of Contents

Note: Includes Puerto Rico.

Note: Includes Canada and Puerto Rico. Includes Installment Lending.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

#### *North America Cards FICO Information*

As set forth in the table below, approximately 75% of the Citi-branded portfolio had FICO credit scores of at least 660 on a refreshed basis as of September 30, 2010, while 66% of the Retail partner cards portfolio had scores above 660. These percentages reflect a slight improvement since the statistics on a refreshed basis as of June 30, 2010.

#### **Balances: September 30, 2010**

Refreshed	Citi Branded	Retail Partners
FICO $\geq$ 660	75%	66%
620 $\leq$ FICO < 660	10%	13%
FICO < 620	15%	21%

Note: Based on balances of \$116 billion (decreased from \$120 billion at June 30, 2010). Balances include interest and fees. Excludes Canada, Puerto Rico and Installment and Classified portfolios. Excludes balances where FICO was unavailable (\$2.7 billion for Citi-branded, \$2.0 billion for Retail partner cards).

The table below provides delinquency statistics for loans 90+DPD for both the Citi-branded and Retail partner cards portfolios as of September 30, 2010. Given the economic environment, customers have generally migrated down from higher FICO score ranges, driven by their delinquencies with Citi and/or other creditors. As these customers roll through the delinquency buckets, they materially damage their credit score and may ultimately go to charge-off. Loans 90+DPD are more likely to be associated with low refreshed FICO scores both because low scores are indicative of repayment risk and because their delinquency has been reported by Citigroup to the credit bureaus. Loans with FICO scores less than 620, which constitute 15% of the Citi-branded portfolio (down from 16% at June 30, 2010), have a 90+DPD rate of 15.0% (down from 16.3% at June 30, 2010); in the Retail partner cards portfolio, loans with FICO scores less than 620 constitute 21% (down from 22% at June 30, 2010) of the portfolio and have a 90+DPD rate of 17.3% (up from 16.7% at June 30, 2010).

#### **90+DPD Delinquency Rate: September 30, 2010**

Refreshed	Citi Branded 90+DPD%	Retail Partners 90+DPD%
FICO $\geq$ 660	0.1%	0.2%
620 $\leq$ FICO < 660	0.6%	0.8%
FICO < 620	15.0%	17.3%

Note: Based on balances of \$116 billion (decreased from \$120 billion at June 30, 2010). Balances include interest and fees. Excludes Canada, Puerto Rico and Installment and Classified portfolios. 90+DPD are based on balances referenced in the table above.

#### **U.S. Installment and Other Revolving Loans**

The U.S. installment portfolio consists of consumer loans in the following businesses: Consumer Finance, Retail Banking, Auto, Student Lending and Cards. Other Revolving consists of consumer loans (Ready Credit and Checking Plus products) in the Consumer Retail Banking business. Commercial-related loans are not included.

As of September 30, 2010, the U.S. Installment portfolio totaled approximately \$27 billion, while the U.S. Other Revolving portfolio was approximately \$0.9 billion. In the table below, the U.S. Installment portfolio excludes the portion of loans associated with the previously-announced sale of The Student Loan Corporation, currently expected to close in the fourth quarter of 2010.

While substantially all of the U.S. Installment portfolio is reported in *LCL* within Citi Holdings, it does include \$0.4 billion of Consumer Retail Banking loans which is reported in Citicorp. The U.S. Other Revolving portfolio is managed under Citicorp. Approximately 48% of the Installment portfolio had FICO credit scores less than 620 on a refreshed basis. Approximately 28% of the Other Revolving portfolio is composed of loans having FICO less than 620.

#### **Balances: September 30, 2010**

Refreshed	Installment	Other Revolving
FICO $\geq$ 660	37%	57%
620 $\leq$ FICO < 660	16%	15%
FICO < 620	48%	28%

## Edgar Filing: CITIGROUP INC - Form 10-Q

Note: Based on balances of \$26 billion for Installment and \$0.9 billion for Other Revolving. Excludes Canada and Puerto Rico. Excludes balances where FICO was unavailable (\$1.2 billion for Installment).

The table below provides delinquency statistics for loans 90+DPD for both the Installment and Other Revolving portfolios. Loans 90+DPD are more likely to be associated with low refreshed FICO scores both because low scores are indicative of repayment risk and because their delinquency has been reported by Citigroup to the credit bureaus. On a refreshed basis, loans with FICO scores of less than 620 exhibit significantly higher delinquencies than in any other FICO band and will drive the majority of the losses.

### 90+DPD Delinquency Rate: September 30, 2010

Refreshed	Installment 90+DPD %	Other Revolving 90+DPD %
FICO ≥ 660	0.2%	0.0%
620 ≤ FICO < 660	0.5%	0.3%
FICO < 620	7.4%	8.7%

Note: Based on balances of \$26 billion for Installment and \$0.9 billion for Other Revolving. Excludes Canada and Puerto Rico. 90+DPD are based on balances referenced in the table above.

Table of Contents

**FICO and LTV Trend Information North America Cards**

**Citi Branded Cards (\$B)**

**Retail Partner Cards (\$B)**

Note: Excludes Canada, Puerto Rico and Installment and Classified portfolios. Balances include interest and fees. Balances based on refreshed FICO. Chart also excludes balances for which FICO was unavailable (\$0.7 billion in 4Q09, \$2.4 billion in 1Q10, \$2.4 billion in 2Q10 and \$2.7 billion in 3Q10).

Note: Excludes Canada, Puerto Rico and Installment and Classified portfolios. Balances include interest and fees. Balances based on refreshed FICO. Chart also excludes balances for which FICO was unavailable (\$2.1 billion in 4Q09, \$2.1 billion in 1Q10, \$2.1 billion in 2Q10 and \$2.0 billion in 3Q10).

As of September 30, 2010, the Citi-branded portfolio totaled approximately \$76 billion, a reduction of \$7 billion or 9% from December 2009 primarily driven by lower balances in the FICO below 660 segment. In the Citi-branded cards portfolio, loans with refreshed FICO scores below 660 were \$18.6 billion as of September 30, 2010, \$4 billion or 18% lower than the balance as of December 2009. Similarly, the Retail partner cards portfolio was approximately \$44 billion as of September 30, 2010, a reduction of \$12 billion or 21% from December 2009. In the Retail partner cards portfolio, loans with refreshed FICO scores below 660 were \$14.6 billion as of September 30, 2010, \$5.4 billion or 27% lower than the balance as of December 31, 2009.

Table of Contents**Consumer Loan Details****Consumer Loan Delinquency Amounts and Ratios**

<i>In millions of dollars, except EOP loan amounts in billions</i>	Total loans(7)		90+ days past due(1)			30-89 days past due(1)		
	Sep. 2010	Sep. 2010	Jun. 2010	Sep. 2009	Sep. 2010	Jun. 2010	Sep. 2009	
<b>Citicorp(2)(3)(4)</b>								
Total	\$ 224.8	\$ 3,377	\$ 3,733	\$ 3,899	\$ 3,728	\$ 3,858	\$ 4,352	
Ratio		1.51%	1.71%	1.74%	1.66%	1.77%	1.94%	

**Retail Bank**

Total	113.7	787	804	695	1,185	1,131	1,013
Ratio		0.70%	0.74%	0.64%	1.05%	1.04%	0.94%
North America	29.4	221	245	92	243	241	82
Ratio		0.77%	0.81%	0.27%	0.85%	0.80%	0.24%
EMEA	4.7	40	50	62	142	145	230
Ratio		0.85%	1.16%	1.09%	3.02%	3.37%	4.04%
Latin America	20.8	310	308	279	377	305	315
Ratio		1.49%	1.57%	1.58%	1.81%	1.56%	1.78%
Asia	58.8	216	201	262	423	440	386
Ratio		0.37%	0.37%	0.52%	0.72%	0.80%	0.77%

**Citi-Branded Cards**

Total	111.1	2,590	2,929	3,204	2,543	2,727	3,399
Ratio		2.33%	2.68%	2.74%	2.29%	2.49%	2.86%
North America	76.6	1,807	2,130	2,190	1,687	1,828	2,213
Ratio		2.36%	2.76%	2.59%	2.20%	2.37%	2.61%
EMEA	2.9	69	72	90	86	90	155
Ratio		2.38%	2.77%	3.00%	2.97%	3.46%	5.17%
Latin America	12.6	472	481	609	442	485	604
Ratio		3.75%	4.01%	5.03%	3.51%	4.04%	4.99%
Asia	19.0	242	246	315	328	324	367
Ratio		1.27%	1.40%	1.85%	1.73%	1.84%	2.16%

**Citi Holdings Local****Consumer****Lending(2)(3)(5)(6)**

Total	237.8	11,824	14,371	18,123	10,408	11,201	14,848
Ratio		5.23%	5.24%	5.72%	4.61%	4.08%	4.69%
International	24.7	713	724	1,465	978	939	1,733
Ratio		2.89%	2.94%	4.01%	3.96%	3.82%	4.75%
North America							
Retail partner cards	46.0	1,749	2,004	2,587	1,972	2,150	2,911
Ratio		3.80%	3.99%	4.23%	4.29%	4.28%	4.76%
North America (excluding cards)	167.1	9,362	11,643	14,071	7,458	8,112	10,204
Ratio		6.03%	5.84%	6.42%	4.81%	4.07%	4.66%

**Total Citigroup****(excluding Special**

Asset Pool)	\$ 462.6	\$ 15,201	\$ 18,104	\$ 22,022	\$ 14,136	\$ 15,059	\$ 19,200
Ratio		3.38%	3.67%	4.07%	3.14%	3.06%	3.55%

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) The ratios of 90 days or more past due and 30 to 89 days past due are calculated based on end-of-period loans.
- (2) The 90 days or more past due balances for Citi-branded cards and Retail partner cards are generally still accruing interest. Citigroup's policy is generally to accrue interest on credit card loans until 180 days past due, unless notification of bankruptcy filing has been received earlier.
- (3) The above information presents consumer credit information on a managed basis. Citigroup adopted SFAS 166/167 effective January 1, 2010. As a result, beginning in the first quarter of 2010, there is no longer a difference between reported and managed delinquencies. Prior quarters' managed delinquencies are included herein for comparative purposes to the 2010 delinquencies. Managed basis reporting historically impacted the *North America Regional Consumer Banking* Citi-branded cards and the *Local Consumer Lending* Retail partner cards businesses. The historical disclosures reflect the impact from credit card securitizations only. See discussion of adoption of SFAS 166/167 on page 3 and in Note 1 to the Consolidated Financial Statements.
- (4) The 90 days or more and 30 to 89 days past due and related ratios for *North America Regional Consumer Banking* excludes U.S. mortgage loans that are guaranteed by U.S. government sponsored agencies since the potential loss predominantly resides within the U.S. agencies. The amounts excluded for loans 90 days or more past due and (end-of-period loans) are \$188 million (\$0.8 billion) as of September 30, 2010. The amount excluded for loans 30 to 89 days past due (end-of-period loans have the same adjustment as above) is \$15 million.
- (5) The 90 days or more and 30 to 89 days past due and related ratios for *North America LCL* excludes U.S. mortgage loans that are guaranteed by U.S. government sponsored agencies since the potential loss predominantly resides within the U.S. agencies. The amounts excluded for loans 90 days or more past due and (end-of-period loans) for each period are: \$5.0 billion (\$9.5 billion), \$5.0 billion (\$9.4 billion), and \$4.9 billion (\$8.3 billion) as of September 30, 2010, June 30, 2010 and September 30, 2009, respectively. The amounts excluded for loans 30 to 89 days past due (end-of-period loans have the same adjustment as above) for each period are: \$1.7 billion, \$1.6 billion, and \$0.8 billion, as of September 30, 2010, June 30, 2010 and September 30, 2009, respectively.

Table of Contents

- (6) The September 30, 2010 and June 30, 2010 loans 90 days or more past due and 30-89 days past due and related ratios for North America excludes \$2.4 billion and \$2.6 billion, respectively, of loans that are carried at fair value.
- (7) Total loans include interest and fees on credit cards.

**Consumer Loan Net Credit Losses and Ratios**

<i>In millions of dollars, except average loan amounts in billions</i>	Average loans(1)	Net credit losses(2)		
	3Q10	3Q10	2Q10	3Q09
<b>Citicorp</b>				
Total	\$ 221.0	\$ 2,731	\$ 2,922	\$ 1,442
Add: impact of credit card securitizations(3)				1,876
Managed NCL		\$ 2,731	\$ 2,922	\$ 3,318
Ratio		4.90%	5.38%	5.97%
<b>Retail Bank</b>				
Total	111.5	333	304	395
Ratio		1.18%	1.12%	1.48%
North America	29.7	90	79	78
Ratio		1.20%	1.03%	0.90%
EMEA	4.5	34	46	84
Ratio		3.00%	4.10%	5.85%
Latin America	20.3	128	96	114
Ratio		2.50%	1.98%	2.68%
Asia	57.0	81	83	119
Ratio		0.56%	0.61%	0.96%
<b>Citi-Branded Cards</b>				
Total	109.5	2,398	2,618	1,047
Add: impact of credit card securitizations(3)				1,876
Managed NCL		2,398	2,618	2,923
Ratio		8.69%	9.68%	10.14%
North America	76.0	1,881	2,047	201
Add: impact of credit card securitizations(3)				1,876
Managed NCL		1,881	2,047	2,077
Ratio		9.82%	10.77%	9.98%
EMEA	2.8	31	39	55
Ratio		4.39%	5.79%	7.27%
Latin America	12.3	322	361	543
Ratio		10.39%	12.07%	17.80%
Asia	18.4	164	171	248
Ratio		3.54%	3.90%	5.89%
<b>Citi Holdings Local Consumer Lending</b>				
Total	248.4	3,949	4,535	4,912
Add: impact of credit card securitizations(3)				1,137
Managed NCL		3,949	4,535	6,049
Ratio		6.31%	6.03%	7.21%
International	25.0	444	495	957
Ratio		7.05%	7.61%	9.79%
North America Retail partner cards	48.8	1,505	1,775	867
Add: impact of credit card securitizations(3)				1,137
Managed NCL		1,505	1,775	2,004
Ratio		12.24%	13.41%	12.76%

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>North America (excluding cards)</i>	<b>174.6</b>	<b>2,000</b>	2,265	3,088
Ratio		<b>4.54%</b>	4.08%	5.29%
<b>Total Citigroup (excluding <i>Special Asset Pool</i>)</b>	<b>\$ 469.4</b>	<b>\$ 6,680</b>	\$ 7,457	\$ 6,354
Add: impact of credit card securitizations(3)				3,013
Managed NCL		<b>6,680</b>	7,457	9,367
Ratio		<b>5.65%</b>	5.76%	6.72%

- 
- (1) Average loans include interest and fees on credit cards.
- (2) The ratios of net credit losses are calculated based on average loans, net of unearned income.
- (3) See page 3 and Note 1 to the Consolidated Financial Statements for a discussion of the impact of SFAS 166/167.

Table of Contents**Consumer Loan Modification Programs**

Citigroup has instituted a variety of modification programs to assist borrowers with financial difficulties. These programs, as described below, include modifying the original loan terms, reducing interest rates, extending the remaining loan duration and/or waiving a portion of the remaining principal balance. At September 30, 2010, Citi's significant modification programs consisted of the U.S. Treasury's Home Affordable Modification Program (HAMP), as well as short-term and long-term modification programs in the U.S., each as summarized below.

The policy for re-aging modified U.S. consumer loans to current status varies by product. Generally, one of the conditions to qualify for these modifications is that a minimum number of payments (typically ranging from one to three) be made. Upon modification, the loan is re-aged to current status. However, re-aging practices for certain open-ended consumer loans, such as credit cards, are governed by Federal Financial Institutions Examination Council (FFIEC) guidelines. For such open-ended consumer loans subject to FFIEC guidelines, one of the conditions for the loan to be re-aged to current status is that at least three consecutive minimum monthly payments, or the equivalent amount, must be received. In addition, under FFIEC guidelines, the number of times that such a loan can be re-aged is subject to limitations (generally once in 12 months and twice in five years). Furthermore, Federal Housing Administration (FHA) and Department of Veterans Affairs (VA) loans are modified under those respective agencies' guidelines, and payments are not always required in order to re-age a modified loan to current.

In the determination of the allowance for loan losses for troubled debt restructurings (TDRs), Citigroup considers a combination of historical re-default rates, the current economic environment, and the nature of the modification program in forecasting expected cash flows.

***HAMP and Other Long-Term Programs.***

Long-term modification programs or TDRs occur when the terms of a loan have been modified due to the borrowers' financial difficulties and a long-term concession has been granted to the borrower. Substantially all long-term programs in place provide interest rate reductions. See "Loan Accounting Policies" in Citi's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 for a discussion of the allowance for loan losses for such modified loans.

The following table presents Citigroup's consumer loan TDRs as of September 30, 2010 and December 31, 2009. As discussed below under "HAMP," HAMP loans whose terms are contractually modified after successful completion of the trial period are included in the balances below:

<i>In millions of dollars</i>	<b>Accrual</b>		<b>Non-accrual</b>	
	<b>Sept. 30, 2010</b>	<b>Dec. 31, 2009</b>	<b>Sept. 30, 2010</b>	<b>Dec. 31, 2009</b>
Mortgage and real estate	\$ 14,119	\$ 8,654	\$ 1,949	\$ 1,413
Cards(1)	5,265	2,303	33	150
Installment and other	3,408	3,128	350	250

(1) 2010 balances reflect the adoption of SFAS 166/167.

These TDRs are predominately concentrated in the U.S. Citi's significant long-term U.S. modification programs include:

**Mortgages**

**HAMP.** The HAMP is designed to reduce monthly first mortgage payments to a 31% housing debt ratio (monthly mortgage payment, including property taxes, insurance and homeowner dues, divided by monthly gross income) by lowering the interest rate, extending the term of the loan and deferring or forgiving principal of certain eligible borrowers who have defaulted on their mortgages or who are at risk of imminent default due to economic hardship. The interest rate reduction for first mortgages under HAMP is in effect for five years and the rate then increases up to 1% per year until the interest rate cap (the lower of the original rate or the Freddie Mac Weekly Primary Mortgage Market Survey rate for a 30-year fixed rate conforming loan as of the date of the modification) is reached.

## Edgar Filing: CITIGROUP INC - Form 10-Q

In order to be entitled to loan modifications, borrowers must complete a three- to five-month trial period, make the agreed payments and provide the required documentation. Beginning March 1, 2010, documentation is required to be provided prior to beginning the trial period, whereas prior to that date, it was required before the end of the trial period. This change generally means that Citi is able to verify income up front for potential HAMP participants before they begin making lower monthly payments. Early signs indicate that this change will increase the percentage of borrowers who will successfully complete the trial period.

During the trial period, Citi requires that the original terms of the loans remain in effect pending completion of the modification. From inception through September 30, 2010, approximately \$9.1 billion of first mortgages were enrolled in the HAMP trial period, while \$3.1 billion have successfully completed the trial period. Upon completion of the trial period, the terms of the loan are contractually modified, and it is accounted for as a TDR.

Citi has also agreed to participate in the U.S. Treasury's HAMP second mortgage program (2MP) beginning October 1, 2010. 2MP requires Citi to either: (1) modify the borrower's second mortgage according to a defined protocol; or (2) accept a lump sum payment from the U.S. Treasury in exchange for full extinguishment of the second mortgage. For a borrower to qualify, the borrower must have successfully modified his/her first mortgage under the HAMP and met other criteria. Under the 2MP program, if the first mortgage is modified under HAMP and receives a principal forgiveness, the same percentage of principal forgiveness is required on the second mortgage.

Loans included in the HAMP trial period are not classified as modified under short-term or long-term programs, and the allowance for loan losses for these loans is calculated under ASC 450-20.

As of September 30, 2010, excluding the number of loans that are still in the trial period, 33% of the loans were successfully modified under HAMP, 13% were modified under the Citi Supplemental program (see below), 17% received HAMP Re-age (see below), and 37% have not received any modification from Citi to date.

Table of Contents

**Citi Supplemental.** The Citi Supplemental (CSM) program was designed by Citi to assist borrowers ineligible for HAMP or who become ineligible through the HAMP trial period process. If the borrower already has less than a 31% housing debt ratio, the modification offered is an interest rate reduction (up to 2.5% with a floor rate of 4%) which is in effect for two years, and the rate then increases up to 1% per year until the interest rate is at the pre-modified contractual rate. If the borrower's housing debt ratio is greater than 31%, specific treatment steps for HAMP, including an interest rate reduction, will be followed to achieve a 31% housing debt ratio. The modified interest rate is in effect for two years, and then increases up to 1% per year until the interest rate is at the pre-modified contractual rate. If income documentation was not supplied previously for HAMP, it is required for CSM. Three or more trial payments are required prior to modification. These payments can be made during the HAMP and/or CSM trial period.

**HAMP Re-Age.** As previously disclosed, loans in the HAMP trial period are aged according to their original contractual terms, rather than the modified HAMP terms. This results in the receivable being reported as delinquent even if the reduced payments agreed to under the program are made by the borrower. Upon conclusion of the trial period, loans that do not qualify for a long-term modification are returned to the delinquency status in which they began their trial period. However, that delinquency status would be further deteriorated for each trial payment not made (HAMP Re-age). HAMP Re-age establishes a non-interest-bearing deferral based on the difference between the original contractual amounts due and the HAMP trial payments made. Citigroup considers this re-age and deferral process to constitute a concession to a borrower in financial difficulty and therefore records the loans as TDRs upon re-age.

**2nd FDIC.** The 2nd FDIC modification program guidelines were created by the FDIC for delinquent or current borrowers where default is reasonably foreseeable. The program is designed for second mortgages and uses various concessions, including interest rate reductions, non-interest-bearing principal deferral, principal forgiveness, extending maturity dates, and forgiving accrued interest and late fees. These potential concessions are applied in a series of steps (similar to HAMP) that provides an affordable payment to the borrower (generally a combined housing payment ratio of 42%). The first step generally reduces the borrower's interest rate to 2% for fixed-rate home equity loans and 0.5% for home equity lines of credit. The interest rate reduction is in effect for the remaining term of the loan.

**FHA/VA.** Loans guaranteed by the FHA or VA are modified through the normal modification process required by those respective agencies. Borrowers must be delinquent and concessions include interest rate reductions, principal forgiveness, extending maturity dates, and forgiving accrued interest and late fees. The interest rate reduction is in effect for the remaining loan term. Losses on FHA loans are borne by the sponsoring agency provided that the insurance has not been breached as a result of an origination defect. The VA establishes a loan-level loss cap, beyond which Citi is liable for loss. Historically, Citi's losses on FHA and VA loans have been negligible.

**CFNA Adjustment of Terms (AOT).** This program is targeted to Consumer Finance customers with a permanent hardship. Payment reduction is provided through the re-amortization of the remaining loan balance, typically at a lower interest rate. Modified loan tenors may not exceed a period of 480 months. Generally, the rescheduled payment cannot be less than 50% of the original payment amount unless the AOT is a result of participation in the CitiFinancial Home Affordability Modification Program (CHAMP) or military service member's Credit Relief Act Program (SCRA), or as a result of settlement, court order, judgment, or bankruptcy. Customers must make a qualifying payment at the reduced payment amount in order to qualify for the modification. In addition, customers must provide income verification (pay stubs and/or tax returns) and monthly obligations are validated through an updated credit report.

**Other.** Prior to the implementation of the HAMP, CSM and 2nd FDIC programs, Citigroup's U.S. mortgage business offered certain borrowers various tailored modifications, which included reducing interest rates, extending the remaining loan duration and/or waiving a portion of the remaining principal balance. Citigroup currently believes that substantially all of its future long-term U.S. mortgage modifications, at least in the near term, will be included in the programs mentioned above.

**Impact of Mortgage Modification Programs**

Citi considers various metrics in analyzing the success of U.S. mortgage loan modifications. Payment behavior of customers during the modification (both short-term and long-term) is monitored. For short-term modifications, performance is also measured for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are important metrics that are monitored. Based on actual experience, program terms, including eligibility criteria, interest charged and loan tenor, may be refined.

The main objective of the mortgage modification programs is to reduce the payment burden for the borrower and improve the net present value of Citi's expected cash flows. The total balance reduction for modifications in the Other category (noted above and in the table below) after 24 months is approximately 34% (as a percentage of the balance at the time of modification), consisting of approximately 19% of paydowns and 15% of net credit losses. At 18 months after modifying an account, in Citi's experience to date, credit loss rates are estimated to be reduced by approximately one-third compared to accounts that were not modified. The HAMP and CSM programs have less vintage history and limited loss data. However, performance of the HAMP and CSM programs are currently tracking to Citi's expectations and are currently expected to perform better than the pre-HAMP modifications discussed above.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The total balance reduction for long-term CFNA Real Estate AOTs after 24 months is approximately 14% (as a percentage of the balance at the time of modification), consisting of approximately 5% of paydowns and 9% of net credit losses. The U.S. Consumer Mortgage Temporary AOT program (described under Short-Term Programs) has less vintage history and limited loss data.

## Table of Contents

### **North America Cards**

**Paydown.** The Paydown program is designed to liquidate a customer's balance within 60 months. It is available to customers who indicate a long-term hardship (e.g., long-term disability, medical issues or a non-temporary income reduction, such as an occupation change). Payment requirements are decreased by reducing interest rates charged to either 9.9% or 0%, depending upon the customer situation, and designed to amortize at least 1.67% of the balance each month. Under this program, fees are discontinued, and charging privileges are permanently rescinded.

**CCG.** The CCG program handles proposals received via external consumer credit counselors on the customer's behalf. In order to qualify, customers work with a credit counseling agency to develop a plan to handle their overall budget, including money owed to Citi. A copy of the counseling agency's proposal letter is required. The annual percentage rate (APR) is reduced to 9.9%. The account fully amortizes in 60 months. Under this program, fees are discontinued, and charging privileges are permanently rescinded.

**Interest Reversal Paydown.** The Interest Reversal Paydown program is also designed to liquidate a customer's balance within 60 months. It is available to customers who indicate a long-term hardship. Accumulated interest and fees owed to Citi are reversed upon enrollment, and future interest and fees are discontinued. Payment requirements are reduced and are designed to amortize at least 1.67% of the balance each month. Under this program, like the programs discussed above, fees are discontinued, and charging privileges are permanently rescinded.

### **Impact of Cards Modification Programs**

Citi considers various metrics in analyzing the success of North America credit card loan modifications. Payment behavior of customers during the modification (both short-term and long-term modifications) is monitored. For short-term modifications, performance is also measured for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are important metrics that are monitored. Based on actual experience, program terms, including eligibility criteria, interest charged and loan tenor, may be refined.

The main objective of the credit card modification programs is to reduce the payment burden for the borrower and improve the net present value of Citi's expected cash flows. Total balance reduction for long-term modifications after 24 months is approximately 60-70% (as a percentage of the balance at the time of modification), consisting of approximately 30-40% of paydowns and 30% of net credit losses. It is Citi's experience that these credit losses are approximately one-third lower, depending upon the individual program and vintage, than those of similar accounts that were not modified.

Twenty-four months after starting a short-term modification, balances are reduced by approximately 60-70% (as a percentage of the balance at the time of modification), consisting of approximately 20-30% of paydowns and 40% of net credit losses. It is Citi's experience that these credit losses are approximately one-sixth lower, depending upon the individual program and vintage, than those of similar accounts that were not modified.

Based on Citi's experience to date and after consideration of the continuing challenging economic environment, Citigroup will be implementing certain changes to its credit card modification programs beginning in the fourth quarter of 2010, including revisions to the eligibility criteria for modification programs. As a result of these changes, Citi expects the overall volume of new entrants to these modification programs to decrease, particularly for short-term programs. While Citi also expects these changes to negatively impact net credit losses beginning in 2011, Citi believes overall that net credit losses will continue to improve in 2011 for each of the North America Cards businesses. Citi has considered these changes to the modification programs and their effect on net credit losses in determining the loan loss reserve as of September 30, 2010.

### **U.S. Installment Loans**

**CFNA AOT.** This program is targeted to Consumer Finance customers with a permanent hardship. Payment reduction is provided through the re-amortization of the remaining loan balance, typically at a lower interest rate. Loan payments may be rescheduled over a period not to exceed 120 months. Generally, the rescheduled payment cannot be less than 50% of the original payment amount, unless the AOT is a result of a military service member's SCRA, or as a result of settlement, court order, judgment or bankruptcy. The interest rate generally cannot be reduced below 9% (except in the instances listed above). Customers must make a qualifying payment at the reduced payment amount in order to qualify for the modification. In addition, customers must provide proof of income and monthly obligations are validated through an updated credit report.

### **Impact of Installment Loan Modification Programs**

## Edgar Filing: CITIGROUP INC - Form 10-Q

Citi considers various metrics in analyzing the success of U.S. installment loan modifications. Payment behavior of customers during the modification (both short-term and long-term modifications) is monitored. For short-term modifications, performance is also measured for an additional period of time after the expiration of the concession. Balance reductions and annualized loss rates are important metrics that are monitored. Based on actual experience, program terms, including eligibility criteria, interest charged and loan tenor, may be refined.

The main objective of the installment loan modification programs is to reduce the payment burden for the borrower and improve the net present value of Citi's expected cash flows. The total balance reduction for CFNA AOT modifications after 24 months is approximately 50% (as a percentage of the balance at the time of modification), consisting of approximately 10-15% of paydowns and 35-40% of net credit losses. The Temporary AOT program (described under Short-term Programs) has less vintage history and limited loss data.

Table of Contents**Long Term Modification Programs Summary**

The following table sets forth, as of September 30, 2010, information relating to Citi's significant long-term U.S. mortgage, card and installment loan modification programs:

<i>In millions of dollars</i>	<b>Program balance</b>	<b>Program start date(1)</b>	<b>Average interest rate reduction</b>	<b>Average % payment relief</b>	<b>Average tenor of modified loans</b>	<b>Deferred principal</b>	<b>Principal forgiveness</b>
<b>U.S. Consumer Mortgage Lending</b>							
HAMP	\$ 2,868	3Q09	4%	41%	32 years	\$ 373	\$ 2
Citi Supplemental	1,197	4Q09	3%	25%	28 years	61	1
HAMP Re-age(2)	354	1Q10	N/A	N/A	24 years	7	
2nd FDIC	368	2Q09	6%	47%	21 years	25	6
FHA/VA(3)	3,140		2%	20%	28 years		
Adjustment of Terms (AOTs)	3,829		3%	23%	29 years		
Other	3,541		4%	41%	27 years	43	47
<b>North America Cards</b>							
Paydown	2,308		15%		5 years		
CCG	1,790		9%		5 years		
Interest Reversal Paydown	255		20%		5 years		
<b>U.S. Installment</b>							
CFNA AOTs	1,000		8%	35%	9 years		

(1) Provided if program was introduced within the last 18 months.

(2) Approximately \$30 million reported at June 30, 2010 were modified in a Citi Supplemental program and approximately \$85 million were sold.

(3) Approximately \$1 billion reported at June 30, 2010 were transferred to Held for Sale in the third quarter.

**Short-term Programs.** Citigroup has also instituted short-term programs (primarily in the U.S.) to assist borrowers experiencing temporary hardships. These programs include short-term (12 months or less) interest rate reductions and deferrals of past due payments. The loan volume under these short-term programs has increased significantly over the past 18 months, and loan loss reserves for these loans have been enhanced, giving consideration to the higher risk associated with those borrowers and reflecting the estimated future credit losses for those loans. See "Loan Accounting Policies" in Citi's Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 for a discussion of the allowance for loan losses for such modified loans.

The following table presents the amounts of gross loans modified under short-term interest rate reduction programs in the U.S. as of September 30, 2010:

<i>In millions of dollars</i>	<b>September 30, 2010</b>	
	<b>Accrual</b>	<b>Non-accrual</b>
Cards	\$ 3,497	
Mortgage and real estate	1,775	\$ 67
Installment and other	1,393	97

Table of Contents

Significant short-term U.S. programs include:

**North America Cards**

**Universal Payment Program (UPP).** The North America cards business provides short-term interest rate reductions to assist borrowers experiencing temporary hardships through the UPP. Under this program, a participant's APR is reduced by at least 500 basis points for a period of up to 12 months. The minimum payment is established based upon the customer's specific circumstances and is designed to amortize at least 1% of the principal balance each month. The participant's APR returns to its original rate at the end of the program or earlier if they fail to make the required payments.

As a result of the changes to be made to the credit card modification programs, as mentioned above, Citi expects the volume of new entrants to be lower for UPP. The impact will be closely monitored.

**Mortgages**

**Temporary AOT.** This program is targeted to Consumer Finance customers with a temporary hardship. Examples of temporary hardships would include a short-term medical disability or a temporary reduction of pay. Under this program, which can include both an interest rate reduction and a term extension, the interest rate is reduced for either a five- or an eleven-month period. At the end of the temporary modification period, the interest rate reverts to the pre-modification rate. If the customer is still undergoing hardship at the conclusion of the temporary payment reduction, a second extension of the temporary terms can be considered in either of the time period increments above. In cases where the account is severely past due (over 60 days past due) at the expiration of the temporary modification period, the terms of the modification are made permanent and the payment is kept at the reduced amount for the remaining life of the loan.

**U.S. Installment Loans**

**Temporary AOT.** This program is targeted to Consumer Finance customers with a temporary hardship. Under this program, which can include both an interest rate reduction and a term extension, the interest rate is reduced for either a five- or an eleven-month period. At the end of the temporary modification period, the interest rate reverts to the pre-modification rate. If the customer is still undergoing hardship at the conclusion of the temporary payment reduction, a second extension of the temporary terms can be considered in either of the time period increments above. In cases where the account is severely past due (over 90 days past due) at the expiration of the temporary modification period, the terms of the modification are made permanent and the payment is kept at the reduced amount for the remaining life of the loan.

**Short Term Modification Programs Summary**

The following table sets forth, as of September 30, 2010, information related to Citi's significant short-term U.S. cards, mortgage, and installment loan modification programs:

<i>In millions of dollars</i>	Program balance	Program start date(1)	Average interest rate reduction	Average time period for reduction
UPP	\$ 3,497		19%	12 months
U.S. Consumer Mortgage Temporary AOT	1,824	1Q09	3%	8 months
U.S. Installment Temporary AOT	1,488	1Q09	5%	7 months

(1)

Provided if program was introduced within the last 18 months.

Payment deferrals that do not continue to accrue interest (extensions) primarily occur in the U.S. residential mortgage business. Under an extension, payments that are contractually due are deferred to a later date, thereby extending the maturity date by the number of months of payments being deferred. Extensions assist delinquent borrowers who have experienced short-term financial difficulties that have been resolved by the time the extension is granted. An extension can only be offered to borrowers who are past due on their monthly payments but have since demonstrated the ability and willingness to pay as agreed. Other payment deferrals continue to accrue interest and are not deemed to offer concessions to the customer. Other types of concessions are not material.



Table of Contents

**Consumer Mortgage Representations and Warranties**

The majority of Citi's exposure to representation and warranty claims relates to its U.S. consumer mortgage business.

When selling a loan, Citi (through its CitiMortgage business) makes various representations and warranties relating to, among other things, the following:

Citi's ownership of the loan;

the validity of the lien securing the loan;

the absence of delinquent taxes or liens against the property securing the loan;

the effectiveness of title insurance on the property securing the loan;

the process used in selecting the loans for inclusion in a transaction;

the loan's compliance with any applicable loan criteria established by the buyer; and

the loan's compliance with applicable local, state and federal laws.

The specific representations and warranties made by Citi depend on the nature of the transaction and the requirements of the buyer. Market conditions and credit-rating agency requirements may also affect representations and warranties and the other provisions to which Citi may agree in loan sales.

Citi's representations and warranties are generally not subject to stated limits in amount or time of coverage. However, contractual liability arises only when the representations and warranties are breached and generally only when a loss results from the breach. In the event of a breach of these representations and warranties, Citi may be required to either repurchase the mortgage loans (generally at unpaid principal balance plus accrued interest) with the identified defects or indemnify ("make-whole") the investors for their losses.

For the nine months ended September 30, 2010 and 2009, over 75% of Citi's repurchases and make-whole payments were attributable to misrepresentation of facts by either the borrower or a third party (e.g., income, employment, debts, FICO, etc.), appraisal issues (e.g., an error or misrepresentation of value), and program requirements (e.g., a loan that does not meet investor guidelines such as contractual interest rate). For the three months ended September 30, 2010 and 2009, the comparable percentages were 79% and 65%, respectively. To date, there has not been a meaningful difference in incurred or estimated loss for each type of defect.

In the case of a repurchase, Citi will bear any subsequent credit loss on the mortgage loan and the loan is typically considered a credit-impaired loan and accounted for under SOP 03-3, "Accounting for Certain Loans and Debt Securities, Acquired in a Transfer" (now incorporated into ASC 310-30, *Receivables - Loans and Debt Securities Acquired with Deteriorated Credit Quality*). These repurchases have not had a material impact on Citi's non-performing loan statistics because credit-impaired purchased SOP 03-3 loans are not included in non-accrual loans, since they generally continue to accrue interest until write off.

As evidenced by the tables below, to date, Citi's repurchases have primarily been from the government sponsored entities (GSEs).

The unpaid principal balance of loans repurchased due to representation and warranty claims for the three months ended September 30, 2010 and September 30, 2009 was as follows:

**Three months ended September 30,**

# Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	2010		2009	
	Unpaid Principal Balance		Unpaid Principal Balance	
GSEs	\$	53	\$	82
Private investors		11		4
<b>Total</b>	<b>\$</b>	<b>64</b>	<b>\$</b>	<b>86</b>

The unpaid principal balance of loans repurchased due to representation and warranty claims for the nine months ended September 30, 2010 and September 30, 2009 was as follows:

<i>In millions of dollars</i>	Nine months ended September 30,			
	2010		2009	
	Unpaid Principal Balance		Unpaid Principal Balance	
GSEs	\$	203	\$	238
Private investors		23		14
<b>Total</b>	<b>\$</b>	<b>226</b>	<b>\$</b>	<b>252</b>

In addition, Citi recorded make-whole payments of \$73 million and \$6 million for the three months ended September 30, 2010 and September 30, 2009, respectively, and \$139 million and \$30 million for the nine months ended September 30, 2010 and September 30, 2009, respectively.

Citi has recorded a reserve for its exposure to losses from the obligation to repurchase previously sold loans (repurchase reserve) that is included in *Other liabilities* in the Consolidated Balance Sheet. The repurchase reserve considers reimbursements estimated to be received by Citi from third-party correspondent lenders and indemnification agreements relating to previous acquisitions of mortgage servicing rights. In the case of a repurchase of a credit-impaired SOP 03-3 loan, the difference between the loan's fair value and unpaid principal balance at the time of the repurchase is recorded as a utilization of the repurchase reserve. Make-whole payments to the investor are also treated as utilizations and charged directly against the reserve. The repurchase reserve is estimated when Citi sells loans (recorded as an adjustment to the gain on sale, which is included in *Other revenue* in the Consolidated Statement of Income) and is updated quarterly. Any change in estimate is recorded in *Other revenue*.

The repurchase reserve is calculated separately by sales vintage (i.e., the year the loans were sold) based on various assumptions. While substantially all of Citi's current loan sales are with GSEs with which Citi has considerable historical experience, these assumptions contain a level of uncertainty and risk that, if different from actual results, could have a material impact on the reserve amounts. The most significant assumptions used to calculate the reserve levels are as follows:

Loan documentation requests: Assumptions regarding future expected loan documentation requests exist as a means to predict future repurchase demand trends. These assumptions are based on recent historical trends as well as anecdotal evidence and general industry knowledge about the current repurchase environment. For example, Citi has

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

observed an increase in the level of staffing and focus by the GSEs to "put" more loans back to servicers. These factors are considered in the forecast of expected future repurchase claims and changes in these trends could have a positive or negative impact on Citi's repurchase reserve. During 2009 and the nine months ended September 30, 2010, loan documentation requests were trending higher than in previous periods, which increased the repurchase reserve.

Repurchase claims as a percentage of loan documentation requests: Given that loan documentation requests are an indicator of future repurchase claims, an assumption is made regarding the conversion rate from loan documentation requests to repurchase claims. This assumption is based on historical performance and, if actual rates differ in the future, could also impact repurchase reserve levels. This percentage was generally stable during 2009 and the first quarter of 2010, but has deteriorated slightly in the second and third quarters of 2010.

Claims appeal success rate: This assumption represents Citi's expected success at rescinding an investor claim by satisfying the investor demand for more information, disputing the claim validity, etc. This assumption is based on recent historical successful appeals rates. These rates could fluctuate and, in Citi's experience, have historically fluctuated significantly based on changes in the validity or composition of claims. Generally, during 2009 and 2010 to date, Citi's appeal success rate improved from levels in prior periods, which had a favorable impact on the repurchase reserve.

Estimated loss given repurchase or make-whole: The assumption of the estimated loss amount per repurchase or make-whole payment is applied separately for each sales vintage to capture volatile housing price highs and lows. The assumption is based on actual and expected losses of recent repurchases/make-whole payments calculated for each sales vintage year, which are impacted by factors such as macroeconomic indicators including overall housing values. During 2009, the loss per loan on repurchases/make-whole payments increased. While Citi experienced stabilization in this metric during the first quarter of 2010, such metric has deteriorated in the second and third quarters of 2010.

As stated above, the request for loan documentation packages is an early indicator of a potential claim. During 2009, loan documentation package requests and the level of outstanding claims increased. In addition, Citi's loss severity estimates increased during 2009 due to the impact of macroeconomic factors and its experience with actual losses at such time. As set forth in the tables below, these factors contributed to change in estimates for the repurchase reserve amounting to \$33 million and \$280 million for the three and nine months ended September 30, 2009, respectively.

During the third quarter of 2010, loan documentation package requests, the loss per loan and the level of outstanding claims further increased. In addition, there was an overall deterioration in the other key assumptions due to the impact of macroeconomic factors and Citi's continued experience with actual losses. These factors contributed to the \$322 million change in estimate for the repurchase reserve in the current quarter.

As discussed above, the repurchase reserve is calculated by sales vintage. The majority of the repurchases in 2010 were from the 2006 through 2008 sales vintages and, in 2009, were from the 2006 and 2007 vintages, which also represent the vintages with the largest loss-given-repurchase. An insignificant percentage of 2010 and 2009 repurchases were from vintages prior to 2006, and Citi currently anticipates that this percentage will decrease, as those vintages are later in the credit cycle. Although early in the credit cycle, Citi has experienced improved repurchase and loss-given-repurchase statistics from the 2009 and 2010 vintages.

As of September 30, 2010, Citi services loans previously sold as follows:

<i>In millions</i>	September 30, 2010	
	Number of Loans	Unpaid Principal Balance
Vintage Sold:		
2005 and Prior	1.1	\$ 120,109
2006	0.3	45,631
2007	0.3	57,017
2008	0.4	65,544
2009	0.3	65,077
2010	0.2	38,748
Indemnifications(1)	0.9	112,161

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total</b>	3.5	\$	504,287
--------------	-----	----	---------

(1)

Represents loans serviced by CitiMortgage that are covered by indemnification agreements relating to previous acquisitions of mortgage servicing rights.

Since 2000, Citi has sold \$93 billion of loans to private investors, of which \$49 billion were sold through securitizations. As of September 30, 2010, \$41 billion of these loans (including \$17 billion sold through securitizations) continue to be serviced by Citi and is included in the \$504 billion of serviced loans above.

The activity in the repurchase reserve for the three months ended September 30, 2010 and September 30, 2009 was as follows:

<i>In millions of dollars</i>	<b>Three months ended</b>		<b>September 30,</b>	
	<b>2010</b>		<b>2009</b>	
Balance, beginning of period	\$	727	\$	279
Additions for new sales		3		10
Change in estimate		322		33
Utilizations		(100)		(27)
<b>Balance, end of period</b>	<b>\$</b>	<b>952</b>	<b>\$</b>	<b>295</b>

70

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The activity in the repurchase reserve for the nine months ended September 30, 2010 and September 30, 2009 was as follows:

<i>In millions of dollars</i>	Nine months ended September 30,	
	2010	2009
Balance, beginning of period	\$ 482	\$ 75
Additions for new sales	12	29
Change in estimate	669	280
Utilizations	(211)	(89)
<b>Balance, end of period</b>	<b>\$ 952</b>	<b>\$ 295</b>

Citi does not believe a meaningful range of reasonably possible loss related to its repurchase reserve can be determined.

Projected future repurchases are calculated, in part, based on the level of unresolved claims at quarter-end as well as trends in claims being made by investors. For GSEs, the response to the repurchase claim is required within 90 days of the claim receipt. If Citi did not respond within 90 days, the claim would then be discussed between Citi and the GSE. For private investors, the time period for responding is governed by the individual sale agreement. If the specified timeframe is exceeded, the investor may choose to initiate legal action.

As would be expected, as the trend in claims and inventory increases, Citi's reserve for repurchases typically increases. Included in Citi's current reserve estimate is an assumption that repurchase claims will remain at elevated levels for the foreseeable future, although the actual number of claims may differ and is subject to uncertainty. Furthermore, approximately half of the repurchase claims in Citi's recent experience have been successfully appealed and have resulted in no loss to Citi.

The representation and warranty claims by claimant for the three months ended September 30, 2010 and September 30, 2009 were as follows:

	Three months ended September 30,			
	2010		2009	
<i>Dollars in millions</i>	Number of Claims	Original Principal Balance	Number of Claims	Original Principal Balance
GSEs	1,887	\$ 408	1,514	\$ 325
Private Investors	103	24	109	18
Mortgage insurers(1)	64	14	156	30
<b>Total</b>	<b>2,054</b>	<b>\$ 446</b>	<b>1,779</b>	<b>\$ 373</b>

(1)

Represents the insurer's rejection of a claim for loss reimbursement that has yet to be resolved. To the extent that mortgage insurance will not cover the claim on a loan, Citi may have to make the GSE or private investor whole.

The representation and warranty claims for the nine months ended September 30, 2010 and September 30, 2009 were as follows:

<i>Dollars in millions</i>	Nine months ended September 30,			
	2010		2009	
	Number of Claims	Original Principal Balance	Number of Claims	Original Principal Balance
GSEs	6,720	\$ 1,444	4,478	\$ 933
Private Investors	259	58	358	58
Mortgage insurers	190	41	242	49
<b>Total</b>	<b>7,169</b>	<b>\$ 1,543</b>	<b>5,078</b>	<b>\$ 1,040</b>

# Edgar Filing: CITIGROUP INC - Form 10-Q

The number of unresolved claims by type of claimant as of September 30, 2010 and December 31, 2009, were as follows:

<i>Dollars in millions</i>	September 30, 2010		December 31, 2009	
	Number of Claims	Original Principal Balance	Number of Claims	Original Principal Balance
GSEs	4,349	\$ 954	2,600	\$ 572
Private Investors	196	32	311	40
Mortgage insurers	128	27	204	42
<b>Total</b>	<b>4,673</b>	<b>\$ 1,013</b>	<b>3,115</b>	<b>\$ 654</b>

Table of Contents

**Securities and Banking-Sponsored Private Label Residential Mortgage Securitizations Representations and Warranties**

Over the years, *S&B* has been a sponsor of private-label mortgage-backed securitizations. Mortgage securitizations sponsored by Citi's *S&B* business represent a much smaller portion of Citi's mortgage business than Citi's consumer business discussed above.

During the period 2005 through 2008, *S&B* sponsored approximately \$65 billion in private-label mortgage-backed securitization transactions, of which approximately \$29 billion remained outstanding at September 30, 2010. These outstanding transactions are backed by loan collateral composed of approximately \$7.8 billion prime, \$6.2 billion Alt-A and \$14.8 billion subprime residential mortgage loans. Citi estimates that actual cumulative losses to date incurred by the issuing trusts on these transactions have been approximately \$6.3 billion.

The mortgages included in these securitizations were purchased from parties outside of *S&B*, and fewer than 3% of the mortgages currently outstanding were originated by Citi. In addition, fewer than 10% of the currently outstanding mortgage loans underlying these securitization transactions are serviced by Citi. The loans serviced by Citi are included in the \$504 billion of residential mortgage loans referenced under "Consumer Mortgage Representations and Warranties" above. (Citi acts as master servicer for certain of the transactions.)

In connection with such transactions, representations and warranties (representations) relating to the mortgage loans included in each trust issuing the securities were made either by (1) Citi, or (2) in a relatively small number of cases, third-party sellers (Selling Entities, which were also often the originator of the loans). These representations were generally made or assigned to the issuing trust.

The representations in these securitization transactions generally related to, among other things, the following:

the absence of fraud on the part of the mortgage loan borrower, the seller or any appraiser, broker or other party involved in the origination of the mortgage loan (which was sometimes wholly or partially limited to the knowledge of the representation provider);

whether the mortgage property was occupied by the borrower as his or her principal residence;

the mortgage loan's compliance with applicable federal, state and local laws;

whether the mortgage loan was originated in conformity with the originator's underwriting guidelines; and

the detailed data concerning the mortgage loans that was included on the mortgage loan schedule.

The specific representations relating to the mortgage loans in each securitization may vary, however, depending on various factors such as the Selling Entity, rating agency requirements and whether the mortgage loans were considered prime, Alt-A or subprime in credit quality.

In the event of a breach of its representations, Citi may be required either to repurchase the mortgage loans with the identified defects (generally at unpaid principal balance plus accrued interest) or indemnify the investors for their losses.

For securitizations in which Citi made representations, these representations typically were similar to those provided to Citi by the Selling Entities, with the exception of certain limited representations required by rating agencies. These latter representations overlapped in some cases with the representations described above.

In cases where Citi made representations and also received those representations from the Selling Entity for that loan, if Citi is the subject of a claim based on breach of those representations in respect of that loan, it may have a contractual right to pursue a similar (back-to-back) claim against the Selling Entity. If only the Selling Entity made representations, then only the Selling Entity should be responsible for a claim based on breach of these representations in respect of that loan. (This discussion only relates to contractual claims based on breaches of representations.)

## Edgar Filing: CITIGROUP INC - Form 10-Q

However, in some cases where Citi made representations and received similar representations from Selling Entities, including a majority of such cases involving subprime and Alt-A collateral, Citi believes that those Selling Entities appear to be in bankruptcy, liquidation or financial distress. In those cases, in the event that claims for breaches of representations were to be made against Citi, the Selling Entities' financial condition may effectively preclude Citi from obtaining back-to-back recoveries against them.

To date, *S&B* has received only a very small number of claims based on breaches of representations relating to the mortgage loans in these securitization transactions. Citi continues to monitor this claim activity relating to its *S&B* mortgage securitizations closely.

In addition to sponsoring residential mortgage securitization transactions as described above, *S&B* engages in other residential mortgage-related activities, including underwriting of residential mortgage-backed securities. *S&B* participated in the underwriting of these *S&B*-sponsored securitizations, as well as underwritings of other residential mortgage-backed securities sponsored and issued by third parties. For additional information on these activities, see "Legal Proceedings" below.

Table of Contents**CORPORATE CREDIT PORTFOLIO**

The following table presents credit data for Citigroup's corporate loans and unfunded lending commitments at September 30, 2010. The ratings scale is based on Citi's internal risk ratings, which generally correspond to the ratings as defined by S&P and Moody's.

Corporate loans(1) <i>in millions of dollars</i>	At September 30, 2010			
	Recorded investment in loans(2)	% of total(3)	Unfunded lending commitments	% of total(3)
<b>Investment grade(4)</b>	<b>\$ 123,384</b>	<b>70%</b>	<b>\$ 237,959</b>	<b>85%</b>
<b>Non-investment grade(4)</b>				
Noncriticized	22,956	13	22,168	8
Criticized performing(5)	19,513	11	15,993	6
<i>Commercial real estate (CRE)</i>	5,295	3	1,684	1
<i>Commercial and industrial and other</i>	14,218	8	14,309	5
Non-accrual (criticized)(5)	9,947	6	2,278	1
<i>CRE</i>	2,138	1	903	
<i>Commercial and industrial and other</i>	7,809	5	1,375	1
<b>Total non-investment grade</b>	<b>\$ 52,416</b>	<b>30%</b>	<b>\$ 40,439</b>	<b>15%</b>
Private Banking loans managed on a delinquency basis(4)	13,784		2,166	
Loans at fair value	2,755			
<b>Total corporate loans</b>	<b>\$ 192,339</b>	<b>100%</b>	<b>\$ 280,564</b>	<b>100%</b>
Unearned income	(1,132)			
<b>Corporate loans, net of unearned income</b>	<b>\$ 191,207</b>		<b>\$ 280,564</b>	

- 
- (1) Includes \$791 million of TDRs for which concessions, such as the reduction of interest rates or the deferral of interest or principal payments, have been granted as a result of deterioration in the borrowers' financial condition. Each of the borrowers is current under the restructured terms.
- (2) Recorded investment in a loan includes accrued interest, net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.
- (3) Percentages exclude Private Banking loans managed on a delinquency basis and loans at fair value.
- (4) Held-for-investment loans accounted for on an amortized cost basis.
- (5) Criticized exposures correspond to the "Special Mention," "Substandard" and "Doubtful" asset categories defined by banking regulatory authorities.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The following tables represent the corporate credit portfolio (excluding Private Banking), before consideration of collateral, by maturity at September 30, 2010. The corporate portfolio is broken out by direct outstandings that include drawn loans, overdrafts, interbank placements, bankers' acceptances, certain investment securities and leases and unfunded commitments that include unused commitments to lend, letters of credit and financial guarantees.

<i>In billions of dollars</i>	At September 30, 2010			
	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure
Direct outstandings	\$ 197	\$ 41	\$ 9	\$ 247
Unfunded lending commitments	172	93	10	275
<b>Total</b>	<b>\$ 369</b>	<b>\$ 134</b>	<b>\$ 19</b>	<b>\$ 522</b>

<i>In billions of dollars</i>	At December 31, 2009			
	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure
Direct outstandings	\$ 213	\$ 66	\$ 7	\$ 286
Unfunded lending commitments	182	120	10	312
<b>Total</b>	<b>\$ 395</b>	<b>\$ 186</b>	<b>\$ 17</b>	<b>\$ 598</b>

### Portfolio Mix

The corporate credit portfolio is diverse across counterparty, industry and geography. The following table shows direct outstandings and unfunded commitments by region:

	September 30, 2010	December 31, 2009
<i>North America</i>	46%	51%
<i>EMEA</i>	31	27
<i>Latin America</i>	7	9
<i>Asia</i>	16	13
<b>Total</b>	<b>100%</b>	<b>100%</b>

The maintenance of accurate and consistent risk ratings across the corporate credit portfolio facilitates the comparison of credit exposure across all lines of business, geographic regions and products.

Obligor risk ratings reflect an estimated probability of default for an obligor and are derived primarily through the use of statistical models (which are validated periodically), external rating agencies (under defined circumstances) or approved scoring methodologies. Facility risk ratings are assigned, using the obligor risk rating, and then factors that affect the loss given default of the facility, such as support or collateral, are taken into account. With regard to climate change risk, factors evaluated include consideration of the business impact, impact of regulatory requirements or lack thereof, and impact of physical effects on obligors and their assets.

These factors may adversely affect the ability of some obligors to perform and thus increase the risk of lending activities to these obligors. Citigroup also has incorporated climate risk assessment criteria for certain obligors, as necessary. Internal obligor ratings equivalent to BBB and above are considered investment grade. Ratings below the equivalent of the BBB category are considered non-investment grade.

As described in Citi's Form 10-Q for the quarter ended June 30, 2010, Citi seeks performance on guarantee arrangements in the normal course of business. Seeking performance entails obtaining satisfactory cooperation from the guarantor or borrower to achieve Citi's strategy in the specific situation. This regular cooperation is indicative of pursuit and successful enforcement of the guarantee: the exposure is reduced without the expense and burden of pursuing a legal remedy. Enforcing a guarantee via legal action against the guarantor is not the primary

## Edgar Filing: CITIGROUP INC - Form 10-Q

means of resolving a troubled loan situation and rarely occurs.

The following table presents the corporate credit portfolio by facility risk rating at September 30, 2010 and December 31, 2009, as a percentage of the total portfolio:

	<b>Direct outstandings and unfunded commitments</b>	
	<b>September 30, 2010</b>	<b>December 31, 2009</b>
AAA/AA/A	55%	58%
BBB	25	24
BB/B	13	11
CCC or below	6	7
Unrated	1	
<b>Total</b>	<b>100%</b>	<b>100%</b>

The corporate credit portfolio is diversified by industry, with a concentration only in the financial sector, including banks, other financial institutions, insurance companies, investment banks, and government and central banks. The following table shows the allocation of direct outstandings and unfunded commitments to industries as a percentage of the total corporate portfolio:

	<b>Direct outstandings and unfunded commitments</b>	
	<b>September 30, 2010</b>	<b>December 31, 2009</b>
Government and central banks	12%	12%
Banks	9	9
Investment banks	7	5
Petroleum	5	4
Other financial institutions	4	12
Utilities	4	4
Insurance	4	4
Agriculture and food preparation	4	4
Telephone and cable	3	3
Real estate	3	3
Industrial machinery and equipment	2	2
Global information technology	2	2
Chemicals	2	2
Other industries(1)	39	34
<b>Total</b>	<b>100%</b>	<b>100%</b>

(1)

Includes all other industries, none of which exceeds 2% of total outstandings.

Table of Contents**Credit Risk Mitigation**

As part of its overall risk management activities, Citigroup uses credit derivatives and other risk mitigants to hedge portions of the credit risk in its portfolio, in addition to outright asset sales. The purpose of these transactions is to reduce Citigroup's credit risk. The results of the mark-to-market and any realized gains or losses on credit derivatives are reflected the current period's income.

At September 30, 2010 and December 31, 2009, \$56.8 billion and \$59.6 billion, respectively, of credit risk exposure were economically hedged. Citigroup's loss model used in the calculation of its loan loss reserve does not include the favorable impact of credit derivatives and other risk mitigants. In addition, the reported amounts of direct outstandings and unfunded commitments in this report do not reflect the impact of these hedging transactions. At September 30, 2010 and December 31, 2009, the credit protection was economically hedging underlying credit exposure with the following risk rating distribution, respectively:

**Rating of Hedged Exposure**

	September 30, 2010	December 31, 2009
AAA/AA/A	52%	45%
BBB	32	37
BB/B	12	11
CCC or below	4	7
<b>Total</b>	<b>100%</b>	<b>100%</b>

At September 30, 2010 and December 31, 2009, the credit protection was economically hedging underlying credit exposure with the following industry distribution:

**Industry of Hedged Exposure**

	September 30, 2010	December 31, 2009
Government	11%	0%
Other financial institutions	6	4
Telephone and cable	7	9
Agriculture and food preparation	7	8
Chemicals	6	8
Petroleum	6	6
Utilities	6	9
Industrial machinery and equipment	3	6
Autos	6	6
Retail	4	4
Insurance	4	4
Pharmaceuticals	3	5
Natural gas distribution	4	3
Metals	5	4
Global information technology	2	3
Other industries(1)	20	21
<b>Total</b>	<b>100%</b>	<b>100%</b>

(1)

Includes all other industries, none of which is greater than 2% of the total hedged amount.

Table of Contents**MARKET RISK**

Market risk encompasses liquidity risk and price risk, both of which arise in the normal course of business of a global financial intermediary. Liquidity risk is the risk that an entity may be unable to meet a financial commitment to a customer, creditor, or investor when due. Liquidity risk is discussed in "Capital Resources and Liquidity" above. Price risk is the earnings risk from changes in interest rates, foreign exchange rates, equity and commodity prices, and in their implied volatilities. Price risk arises in non-trading portfolios, as well as in trading portfolios.

**Interest Rate Exposure (IRE) for Non-Trading Portfolios**

The exposures in the following table represent the approximate annualized risk to net interest revenue (NIR), assuming an unanticipated parallel instantaneous 100 basis points change, as well as a more gradual 100 basis points (25 basis points per quarter) parallel change in rates compared with the market forward interest rates in selected currencies.

<i>In millions of dollars</i>	September 30, 2010		June 30, 2010		September 30, 2009	
	Increase	Decrease	Increase	Decrease	Increase	Decrease
<b>U.S. dollar</b>						
Instantaneous change	\$ (302)	NM	\$ (264)	NM	\$ (727)	NM
Gradual change	\$ (189)	NM	\$ (179)	NM	\$ (427)	NM
<b>Mexican peso</b>						
Instantaneous change	\$ 88	\$(88)	\$ 60	\$(60)	\$ 25	\$(25)
Gradual change	\$ 50	\$(50)	\$ 33	\$(33)	\$ 11	\$(11)
<b>Euro</b>						
Instantaneous change	\$ 38	NM	\$ 13	NM	\$ 47	NM
Gradual change	\$ 20	NM	\$ 3	NM	\$ 10	NM
<b>Japanese yen</b>						
Instantaneous change	\$ 85	NM	\$ 133	NM	\$ 211	NM
Gradual change	\$ 58	NM	\$ 89	NM	\$ 120	NM
<b>Pound sterling</b>						
Instantaneous change	\$ 24	NM	\$ 16	NM	\$ (9)	NM
Gradual change	\$ 14	NM	\$ 8	NM	\$ (10)	NM

NM Not meaningful. A 100 basis point decrease in interest rates would imply negative rates for the yield curve.

The changes in the U.S. dollar IRE from the previous quarter reflect changes in the customer-related asset and liability mix, asset sales, the expected impact of market rates on customer behavior and purchases in the liquidity portfolio. The changes from the prior-year quarter primarily reflected modeling of mortgages and deposits based on lower rates, pricing changes due to the CARD Act, debt issuance and swapping activities, offset by repositioning of the liquidity portfolio.

Certain trading-oriented businesses within Citi have accrual-accounted positions. The U.S. dollar IRE associated with these businesses is (\$106) million for a 100 basis point instantaneous increase in interest rates.

The following table shows the risk to NIR from six different changes in the implied-forward rates. Each scenario assumes that the rate change will occur on a gradual basis every three months over the course of one year.

	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6
Overnight rate change (bps)	0	100	200	(200)	(100)	0
10-year rate change (bps)	(100)	0	100	(100)	0	100

# Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Impact to net interest revenue</b>	\$	(102)	\$	(195)	\$	(496)	NM	NM	\$	102
<i>(in millions of dollars)</i>										

---

NM Not meaningful. A 100 basis point or more decrease in the overnight rate would imply negative rates for the yield curve.

Table of Contents**Value at Risk for Trading Portfolios**

For Citigroup's major trading centers, the aggregate pretax value at risk (VAR) in the trading portfolios was \$226 million, \$214 million, \$172 million, and \$273 million at September 30, 2010, June 30, 2010, March 31, 2010, and September 30, 2009, respectively. Daily Citigroup trading VAR averaged \$213 million and ranged from \$192 million to \$237 million during the third quarter of 2010.

The following table summarizes VAR for Citigroup trading portfolios at September 30, 2010, June 30, 2010, and September 30, 2009, including the total VAR, the specific risk-only component of VAR, the isolated general market factor VARs, along with the quarterly averages.

<i>In millions of dollars</i>	September 30, 2010	Third Quarter 2010 Average	June 30, 2010(2)	Second Quarter 2010 Average	September 30, 2009	Third Quarter 2009 Average
Interest rate	\$ 274	\$ 252	\$ 244	\$ 224	\$ 240	\$ 237
Foreign exchange	68	72	57	57	98	90
Equity	33	53	71	64	51	62
Commodity	30	26	24	21	41	38
Diversification benefit	(179)	(190)	(182)	(178)	(157)	(146)
<b>Total All market risk factors, including general and specific risk</b>	<b>\$ 226</b>	<b>\$ 213</b>	<b>\$ 214</b>	<b>\$ 188</b>	<b>\$ 273</b>	<b>\$ 281</b>
Specific risk-only component(1)	\$ 29	\$ 19	\$ 17	\$ 16	\$ 12	\$ 17
<b>Total General market factors only</b>	<b>\$ 197</b>	<b>\$ 194</b>	<b>\$ 197</b>	<b>\$ 172</b>	<b>\$ 261</b>	<b>\$ 264</b>

(1) The specific risk-only component represents the level of equity and debt issuer-specific risk embedded in VAR.

(2) On April 30, 2010, Citigroup concluded its implementation of exponentially weighted market factor volatilities for interest rate and FX positions to the VAR calculation. This methodology uses the higher of short- and long-term annualized volatilities. This enhancement resulted in a 31% increase in S&B VAR, and a 24% increase in Citigroup consolidated VAR, reported at June 30, 2010.

The table below provides the range of market factor VARs, inclusive of specific risk, across the quarters ended:

<i>In millions of dollars</i>	September 30, 2010		June 30, 2010		September 30, 2009	
	Low	High	Low	High	Low	High
Interest rate	\$ 231	\$ 285	\$ 198	\$ 270	\$ 218	\$ 260
Foreign exchange	55	90	36	94	55	110
Equity	32	86	48	89	51	95
Commodity	22	33	15	27	32	45

The following table provides the VAR for S&B for the third quarter of 2010 and the second quarter of 2010:

<i>In millions of dollars</i>	September 30, 2010	June 30, 2010
<b>Total All market risk factors, including general and specific risk</b>	<b>\$ 155</b>	<b>\$ 176</b>
Average during quarter	\$ 161	\$ 139
High during quarter	187	180
Low during quarter	141	100



Table of Contents**INTEREST REVENUE/EXPENSE AND YIELDS****Average Rates Interest Revenue, Interest Expense, and Net Interest Margin**

<i>In millions of dollars</i>	3rd Qtr. 2010	2nd Qtr. 2010	3rd Qtr. 2009(1)	Change 3Q10 vs. 3Q09
Interest revenue(2)	\$ 19,371	\$ 20,418	\$ 18,678	4%
Interest expense(3)	6,125	6,379	6,680	(8)%
Net interest revenue(2)(3)	\$ 13,246	\$ 14,039	\$ 11,998	10%
Interest revenue average rate	4.48%	4.57%	4.59%	(11) bps
Interest expense average rate	1.60%	1.60%	1.83%	(23) bps
Net interest margin	3.07%	3.15%	2.95%	12bps
<b>Interest-rate benchmarks:</b>				
Federal Funds rate end of period	0.00-0.25%	0.00-0.25%	0.00-0.25%	
Federal Funds rate average rate	0.00-0.25%	0.00-0.25%	0.00-0.25%	
Two-year U.S. Treasury note average rate	0.54%	0.87%	1.03%	(49) bps
10-year U.S. Treasury note average rate	2.78%	3.49%	3.52%	(74) bps
10-year vs. two-year spread	224bps	262bps	249bps	

(1) Reclassified to conform to the current period's presentation and to exclude discontinued operations.

(2) Excludes taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$149 million, \$149 million, and \$387 million for the third quarter of 2010, the second quarter of 2010, and the third quarter of 2009, respectively.

(3) Excludes expenses associated with hybrid financial instruments and beneficial interest in consolidated VIEs. These obligations are classified as *Long-term debt* and accounted for at fair value with changes recorded in *Principal transactions*. In addition, the funding provided by Treasury to SLC is excluded from this line for the third quarter of 2010.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Significant portion of Citi's business activities are based upon gathering deposits and borrowing money and then lending or investing those funds, including market-making activities in tradable securities. Net interest margin (NIM) is calculated by dividing annualized gross interest revenue less gross interest expense by average interest earning assets.

NIM decreased by 8 basis points during the third quarter of 2010 due to the continued run-off and sales of higher-yielding assets in Citi Holdings, investing the proceeds in lower-yielding securities with a shorter duration and deposit-taking that resulted in purchases of AFS securities. NIM is expected to remain under pressure throughout the remainder of 2010.

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

**AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)**

<i>In millions of dollars</i>	3rd Qtr. 2010	Average Volume 2nd Qtr. 2010	3rd Qtr. 2009	3rd Qtr. 2010	Interest Revenue 2nd Qtr. 2010	3rd Qtr. 2009	3rd Qtr. 2010	% Average Rate 2nd Qtr. 2010	3rd Qtr. 2009
<b>Assets</b>									
<b>Deposits with banks(5)</b>	\$ 160,541	\$ 168,330	\$ 190,269	\$ 318	\$ 291	\$ 313	0.79%	0.69%	0.65%
<b>Federal funds sold and securities borrowed or purchased under agreements to resell(6)</b>									
In U.S. offices	\$ 155,053	\$ 186,283	\$ 140,756	\$ 441	\$ 452	\$ 476	1.13%	0.97%	1.34%
In offices outside the U.S.(5)	91,891	83,055	70,790	366	329	252	1.58	1.59	1.41
Total	\$ 246,944	\$ 269,338	\$ 211,546	\$ 807	\$ 781	\$ 728	1.30%	1.16%	1.37%
<b>Trading account assets(7)(8)</b>									
In U.S. offices	\$ 122,799	\$ 130,475	\$ 138,781	\$ 1,035	\$ 1,019	\$ 1,668	3.34%	3.13%	4.77%
In offices outside the U.S.(5)	150,503	149,628	129,135	991	992	986	2.61	2.66	3.03
Total	\$ 273,302	\$ 280,103	\$ 267,916	\$ 2,026	\$ 2,011	\$ 2,654	2.94%	2.88%	3.93%
<b>Investments(1)</b>									
In U.S. offices									
Taxable	\$ 181,513	\$ 157,621	\$ 122,608	\$ 1,102	\$ 1,301	\$ 1,568	2.41%	3.31%	5.07%
Exempt from U.S. income tax	14,780	15,305	18,666	185	197	226	4.97	5.16	4.80
In offices outside the U.S.(5)	131,275	138,477	121,950	1,324	1,488	1,489	4.00	4.31	4.84
Total	\$ 327,568	\$ 311,403	\$ 263,224	\$ 2,611	\$ 2,986	\$ 3,283	3.16%	3.85%	4.95%
<b>Loans (net of unearned income)(9)</b>									
In U.S. offices	\$ 396,518	\$ 460,147	\$ 370,470	\$ 8,245	\$ 9,153	\$ 5,939	8.25%	7.98%	6.36%
In offices outside the U.S.(5)	253,016	249,353	268,211	5,087	5,074	5,662	7.98	8.16	8.38
Total	\$ 649,534	\$ 709,500	\$ 638,681	\$ 13,332	\$ 14,227	\$ 11,601	8.14%	8.04%	7.21%
<b>Other interest-earning</b>	\$ 56,542	\$ 51,519	\$ 43,869	\$ 277	\$ 122	\$ 99	1.94%	0.95%	0.90%

**Assets****Total  
interest-earning**

<b>Assets</b>	<b>\$ 1,714,431</b>	<b>\$ 1,790,193</b>	<b>\$ 1,615,505</b>	<b>\$ 19,371</b>	<b>\$ 20,418</b>	<b>\$ 18,678</b>	<b>4.48%</b>	<b>4.57%</b>	<b>4.59%</b>
---------------	---------------------	---------------------	---------------------	------------------	------------------	------------------	--------------	--------------	--------------

**Non-interest-earning  
assets(7)**

<b>219,977</b>	<b>226,902</b>	<b>253,316</b>
----------------	----------------	----------------

**Total Assets  
from  
discontinued  
operations**

<b>44,671</b>	<b>21,418</b>
---------------	---------------

<b>Total assets</b>	<b>\$ 1,979,079</b>	<b>\$ 2,017,095</b>	<b>\$ 1,890,239</b>
---------------------	---------------------	---------------------	---------------------

- 
- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$149 million, \$149 million, and \$387 million for the third quarter of 2010, the second quarter of 2010, and the third quarter of 2009, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to (ASC 210-20-45) FIN 41 and Interest revenue excludes the impact of (ASC 210-20-45) FIN 41.
- (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
- (8) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and Interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes cash-basis loans.

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

**AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)**

<i>In millions of dollars</i>	3rd Qtr. 2010	Average Volume 2nd Qtr. 2010	3rd Qtr. 2009	3rd Qtr. 2010	Interest Expense 2nd Qtr. 2010	3rd Qtr. 2009	% Average Rate 3rd Qtr. 2010	2nd Qtr. 2010	3rd Qtr. 2009
<b>Liabilities</b>									
<b>Deposits</b>									
<b>In U. S. offices</b>									
Savings deposits(5)	\$ 196,724	\$ 186,070	\$ 173,999	\$ 444	\$ 461	\$ 613	0.90%	0.99%	1.40%
Other time deposits	44,103	48,171	62,256	98	100	224	0.88	0.83	1.43
In offices outside the U.S.(6)	487,128	475,562	459,142	1,588	1,475	1,461	1.29	1.24	1.26
Total	\$ 727,955	\$ 709,803	\$ 695,397	\$ 2,130	\$ 2,036	\$ 2,298	1.16%	1.15%	1.31%
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase(7)</b>									
In U.S. offices	\$ 115,961	\$ 137,610	\$ 131,641	\$ 188	\$ 237	\$ 248	0.64%	0.69%	0.75%
In offices outside the U.S.(6)	89,454	100,759	72,302	483	560	524	2.14	2.23	2.88
Total	\$ 205,415	\$ 238,369	\$ 203,943	\$ 671	\$ 797	\$ 772	1.30%	1.34%	1.50%
<b>Trading account liabilities(8)(9)</b>									
In U.S. offices	\$ 35,725	\$ 39,709	\$ 21,204	\$ 79	\$ 88	\$ 28	0.88%	0.89%	0.52%
In offices outside the U.S.(6)	39,740	43,528	39,431	29	18	15	0.29	0.17	0.15
Total	\$ 75,465	\$ 83,237	\$ 60,635	\$ 108	\$ 106	\$ 43	0.57%	0.51%	0.28%
<b>Short-term borrowings</b>									
In U.S. offices	\$ 103,866	\$ 122,260	\$ 108,474	\$ 153	\$ 181	\$ 259	0.58%	0.59%	0.95%
In offices outside the U.S.(6)	41,052	33,630	30,985	60	34	91	0.58	0.41	1.17
Total	\$ 144,918	\$ 155,890	\$ 139,459	\$ 213	\$ 215	\$ 350	0.58%	0.55%	1.00%
<b>Long-term debt(10)</b>									
In U.S. offices	\$ 344,375	\$ 391,524	\$ 318,610	\$ 2,779	\$ 3,011	\$ 2,952	3.20%	3.08%	3.68%
In offices outside the U.S.(6)	19,558	23,369	27,447	224	214	265	4.54	3.67	3.83

## Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total</b>	<b>\$ 363,933</b>	<b>\$ 414,893</b>	<b>\$ 346,057</b>	<b>\$ 3,003</b>	<b>\$ 3,225</b>	<b>\$ 3,217</b>	<b>3.27%</b>	<b>3.12%</b>	<b>3.69%</b>
<b>Total interest-bearing liabilities</b>	<b>\$ 1,517,686</b>	<b>\$ 1,602,192</b>	<b>\$ 1,445,491</b>	<b>\$ 6,125</b>	<b>\$ 6,379</b>	<b>\$ 6,680</b>	<b>1.60%</b>	<b>1.60%</b>	<b>1.83%</b>
Demand deposits in U.S. offices	15,046	14,986	34,592						
Other non-interest-bearing liabilities(8)	240,974	243,892	250,768						
Total liabilities from discontinued operations	44,385		14,189						
<b>Total liabilities</b>	<b>\$ 1,818,091</b>	<b>\$ 1,861,070</b>	<b>\$ 1,745,040</b>						
<b>Citigroup equity(11)</b>	<b>\$ 158,416</b>	<b>\$ 153,798</b>	<b>\$ 143,547</b>						
Noncontrolling Interest	2,572	2,227	1,652						
<b>Total Equity</b>	<b>\$ 160,988</b>	<b>\$ 156,025</b>	<b>\$ 145,199</b>						
<b>Total Liabilities and Equity</b>	<b>\$ 1,979,079</b>	<b>\$ 2,017,095</b>	<b>\$ 1,890,239</b>						
<b>Net interest revenue as a percentage of average interest-earning assets(12)</b>									
In U.S. offices	1,006,417	1,087,675	947,414	7,475	8,136	5,694	2.95%	3.00%	2.38%
In offices outside the U.S.(6)	708,014	702,518	668,091	5,771	5,903	6,304	3.23	3.37	3.74
<b>Total</b>	<b>1,714,431</b>	<b>1,790,193</b>	<b>1,615,505</b>	<b>13,246</b>	<b>14,039</b>	<b>11,998</b>	<b>3.07%</b>	<b>3.15%</b>	<b>2.95%</b>

- 
- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) \$149 million, \$149 million, and \$387 million for the third quarter of 2010, the second quarter of 2010, and the third quarter of 2009, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits. The interest expense includes FDIC deposit fees and charges of \$226 million, \$242 million and \$285 million for the three months ended September 30, 2010, June 30, 2010 and September 30, 2009, respectively.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to (ASC 210-20-45) FIN 41 and Interest expense excludes the impact of (ASC 210-20-45) FIN 41.
- (8) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
- (9) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and Interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt* as these obligations are accounted for at fair value with changes recorded in *Principal Transactions*. Includes stockholders' equity of discontinued operations.
- (11) Includes allocations for capital and funding costs based on the location of the asset. In addition the funding provided by Treasury to SLC is excluded from this line for the third quarter of 2010.

Table of Contents**AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)**

<i>In millions of dollars</i>	Average Volume		Interest Revenue		% Average Rate	
	Nine Months 2010	Nine Months 2009	Nine Months 2010	Nine Months 2009	Nine Months 2010	Nine Months 2009
<b>Assets</b>						
<b>Deposits with banks(5)</b>	\$ 165,083	\$ 176,014	\$ 899	\$ 1,126	0.73%	0.86%
<b>Federal funds sold and securities borrowed or purchased under agreements to resell(6)</b>						
In U.S. offices	\$ 167,123	\$ 133,427	\$ 1,364	\$ 1,541	1.09%	1.54%
In offices outside the U.S.(5)	84,333	61,534	976	866	1.55	1.88
Total	\$ 251,456	\$ 194,961	\$ 2,340	\$ 2,407	1.24%	1.65%
<b>Trading account assets(7)(8)</b>						
In U.S. offices	\$ 128,350	\$ 140,210	\$ 3,123	\$ 5,437	3.25%	5.18%
In offices outside the U.S.(5)	150,845	119,351	2,786	3,089	2.47	3.46
Total	\$ 279,195	\$ 259,561	\$ 5,909	\$ 8,526	2.83%	4.39%
<b>Investments(1)</b>						
In U.S. offices						
Taxable	\$ 163,331	\$ 122,563	\$ 3,792	\$ 4,722	3.10%	5.15%
Exempt from U.S. income tax	15,218	16,511	555	591	4.88	4.79
In offices outside the U.S.(5)	138,215	115,930	4,359	4,581	4.22	5.28
Total	\$ 316,764	\$ 255,004	\$ 8,706	\$ 9,894	3.67%	5.19%
<b>Loans (net of unearned income)(9)</b>						
In U.S. offices	\$ 445,349	\$ 386,429	\$ 26,909	\$ 19,024	8.08%	6.58%
In offices outside the U.S.(5)	252,286	269,017	15,323	17,361	8.12	8.63
Total	\$ 697,635	\$ 655,446	\$ 42,232	\$ 36,385	8.09%	7.42%
<b>Other interest-earning assets</b>						
	\$ 51,318	\$ 50,972	\$ 555	\$ 594	1.45%	1.56%
<b>Total interest-earning assets</b>	<b>\$ 1,761,451</b>	<b>\$ 1,591,958</b>	<b>\$ 60,641</b>	<b>\$ 58,932</b>	<b>4.60%</b>	<b>4.95%</b>
<b>Non-interest-earning assets(7)</b>	<b>226,741</b>	<b>277,243</b>				

# Edgar Filing: CITIGROUP INC - Form 10-Q

Total assets from  
discontinued  
operations

14,890

20,183

**Total assets**      \$ 2,003,082    \$ 1,889,384

- 
- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$434 million and \$566 million for the first nine months of 2010 and 2009, respectively.
  - (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
  - (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
  - (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
  - (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
  - (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to (ASC 210-20-45) FIN 41 and interest revenue excludes the impact of (ASC 210-20-45) FIN 41.
  - (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
  - (8) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
  - (9) Includes cash-basis loans.

Table of Contents**AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)**

<i>In millions of dollars</i>	Average Volume		Interest Expense		% Average Rate	
	Nine Months 2010	Nine Months 2009	Nine Months 2010	Nine Months 2009	Nine Months 2010	Nine Months 2009
<b>Liabilities</b>						
<b>Deposits</b>						
In U. S. offices						
Savings deposits(5)	\$ 187,020	\$ 170,715	\$ 1,363	\$ 2,245	0.97%	1.76%
Other time deposits	48,888	60,469	341	918	0.93	2.03
In offices outside the U.S.(6)	481,231	432,057	4,542	4,823	1.26	1.49
Total	\$ 717,139	\$ 663,241	\$ 6,246	\$ 7,986	1.16%	1.61%
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase(7)</b>						
In U.S. offices	\$ 124,755	\$ 139,232	\$ 604	\$ 852	0.65%	0.82%
In offices outside the U.S.(6)	89,887	71,611	1,518	1,955	2.26	3.65
Total	\$ 214,642	\$ 210,893	\$ 2,122	\$ 2,807	1.32%	1.78%
<b>Trading account liabilities(8)(9)</b>						
In U.S. offices	\$ 36,025	\$ 20,503	\$ 211	\$ 171	0.78%	1.12%
In offices outside the U.S.(6)	43,391	35,728	66	49	0.20	0.18
Total	\$ 79,416	\$ 56,231	\$ 277	\$ 220	0.47%	0.52%
<b>Short-term borrowings</b>						
In U.S. offices	\$ 126,304	\$ 131,116	\$ 538	\$ 835	0.57%	0.85%
In offices outside the U.S.(6)	34,114	33,833	166	293	0.65	1.16
Total	\$ 160,418	\$ 164,949	\$ 704	\$ 1,128	0.59%	0.91%
<b>Long-term debt(10)</b>						
In U.S. offices	\$ 377,671	\$ 308,201	\$ 8,795	\$ 8,199	3.11%	3.56%
In offices outside the U.S.(6)	22,961	30,274	651	839	3.79	3.71
Total	\$ 400,632	\$ 338,475	\$ 9,446	\$ 9,038	3.15%	3.57%
<b>Total interest-bearing liabilities</b>	<b>\$ 1,572,247</b>	<b>\$ 1,433,789</b>	<b>\$ 18,795</b>	<b>\$ 21,179</b>	<b>1.60%</b>	<b>1.97%</b>

## Edgar Filing: CITIGROUP INC - Form 10-Q

Demand deposits in U.S. offices	15,569	23,186				
Other non-interest bearing liabilities(8)	244,077	272,809				
Total liabilities from discontinued operations	14,795	12,670				
<b>Total liabilities</b>	<b>\$ 1,846,688</b>	<b>\$ 1,742,454</b>				
<b>Total Citigroup equity(11)</b>	<b>\$ 154,069</b>	<b>\$ 145,097</b>				
Noncontrolling interest	\$ 2,325	\$ 1,833				
<b>Total Equity</b>	<b>\$ 156,394</b>	<b>\$ 146,930</b>				
<b>Total liabilities and stockholders' equity</b>	<b>\$ 2,003,082</b>	<b>\$ 1,889,384</b>				
<b>Net interest revenue as a percentage of average interest-earning assets(12)</b>						
In U.S. offices	1,058,255	\$ 954,220	24,271	\$ 18,789	3.07%	2.63%
In offices outside the U.S.(6)	703,196	637,738	17,575	18,964	3.34	3.98
<b>Total</b>	<b>1,761,451</b>	<b>\$ 1,591,958</b>	<b>41,846</b>	<b>\$ 37,753</b>	<b>3.18%</b>	<b>3.17%</b>

- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$434 million and \$566 million for the first nine months of 2010 and 2009, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits. The interest expense includes FDIC deposit fees and charges of \$691 million and \$1,254 million for the nine months ended September 30, 2010 and September 30, 2009, respectively. Additionally, the second quarter of 2009 includes the one-time FDIC special assessment of \$333 million.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to (ASC 210-20-45) FIN 41 and interest expense excludes the impact of (ASC 210-20-45) FIN 41.

- (8) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (9) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt* as these obligations are accounted for at fair value with changes recorded in *Principal Transactions*. In addition, the funding provided by Treasury to SLC is excluded from this line.
- (11) Includes stockholders' equity of discontinued operations.
- (12) Includes allocations for capital and funding costs based on the location of the asset.

Table of Contents**ANALYSIS OF CHANGES IN INTEREST REVENUE(1)(2)(3)**

<i>In millions of dollars</i>	3rd Qtr. 2010 vs. 2nd Qtr. 2010 Increase (Decrease) Due to Change in:			3rd Qtr. 2010 vs. 3rd Qtr. 2009 Increase (Decrease) Due to Change in:		
	Average Volume	Average Rate	Net Change	Average Volume	Average Rate	Net Change
<b>Deposits with banks(4)</b>	(14)	41	27	(53)	58	5
<b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>						
In U.S. offices	(82)	71	(11)	45	(80)	(35)
In offices outside the U.S.(4)	35	2	37	81	33	114
<b>Total</b>	<b>(47)</b>	<b>73</b>	<b>26</b>	<b>126</b>	<b>(47)</b>	<b>79</b>
<b>Trading account assets(5)</b>						
In U.S. offices	(62)	78	16	(176)	(457)	(633)
In offices outside the U.S.(4)	6	(7)	(1)	151	(146)	5
<b>Total</b>	<b>(56)</b>	<b>71</b>	<b>15</b>	<b>(25)</b>	<b>(603)</b>	<b>(628)</b>
<b>Investments(1)</b>						
In U.S. offices	185	(396)	(211)	548	(1,055)	(507)
In offices outside the U.S.(4)	(75)	(89)	(164)	108	(273)	(165)
<b>Total</b>	<b>110</b>	<b>(485)</b>	<b>(375)</b>	<b>656</b>	<b>(1,328)</b>	<b>(672)</b>
<b>Loans (net of unearned income)(6)</b>						
In U.S. offices	(1,309)	401	(908)	441	1,865	2,306
In offices outside the U.S.(4)	74	(61)	13	(312)	(263)	(575)
<b>Total</b>	<b>(1,235)</b>	<b>340</b>	<b>(895)</b>	<b>129</b>	<b>1,602</b>	<b>1,731</b>
<b>Other interest-earning assets</b>	<b>13</b>	<b>142</b>	<b>155</b>	<b>35</b>	<b>143</b>	<b>178</b>
<b>Total interest revenue</b>	<b>(1,229)</b>	<b>182</b>	<b>(1,047)</b>	<b>868</b>	<b>(175)</b>	<b>693</b>

(1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is excluded from this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, interest revenue and interest expense exclude discontinued operations.

(4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and Interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

(6)

Includes cash-basis loans.

Table of Contents**ANALYSIS OF CHANGES IN INTEREST EXPENSE AND NET INTEREST REVENUE(1)(2)(3)**

<i>In millions of dollars</i>	3rd Qtr. 2010 vs. 2nd Qtr. 2010 Increase (Decrease) Due to Change in:			3rd Qtr. 2010 vs. 3rd Qtr. 2009 Increase (Decrease) Due to Change in:		
	Average Volume	Average Rate	Net Change	Average Volume	Average Rate	Net Change
<b>Deposits</b>						
In U.S. offices	15	(34)	(19)	16	(311)	(295)
In offices outside the U.S.(4)	36	77	113	91	36	127
Total	51	43	94	107	(275)	(168)
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>						
In U.S. offices	(36)	(13)	(49)	(28)	(32)	(60)
In offices outside the U.S.(4)	(61)	(16)	(77)	109	(150)	(41)
Total	(97)	(29)	(126)	81	(182)	(101)
<b>Trading account liabilities(5)</b>						
In U.S. offices	(9)		(9)	26	25	51
In offices outside the U.S.(4)	(2)	13	11		14	14
Total	(11)	13	2	26	39	65
<b>Short-term borrowings</b>						
In U.S. offices	(27)	(1)	(28)	(11)	(95)	(106)
In offices outside the U.S.(4)	9	17	26	24	(55)	(31)
Total	(18)	16	(2)	13	(150)	(137)
<b>Long-term debt</b>						
In U.S. offices	(375)	143	(232)	227	(400)	(173)
In offices outside the U.S.(4)	(38)	48	10	(85)	44	(41)
Total	(413)	191	(222)	142	(356)	(214)
<b>Total interest expense</b>	<b>(488)</b>	<b>234</b>	<b>(254)</b>	<b>369</b>	<b>(924)</b>	<b>(555)</b>
<b>Net interest revenue</b>	<b>(741)</b>	<b>(52)</b>	<b>(793)</b>	<b>499</b>	<b>749</b>	<b>1,248</b>

(1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is excluded from this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, interest revenue and interest expense exclude discontinued operations.

(4)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and Interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

Table of Contents**ANALYSIS OF CHANGES IN INTEREST REVENUE, INTEREST EXPENSE, AND NET INTEREST REVENUE(1)(2)(3)**

<i>In millions of dollars</i>	Nine Months 2010 vs. Nine Months 2009		
	Increase (Decrease) Due to Change in:		
	Average Volume	Average Rate	Net Change(2)
<b>Deposits at interest with banks(4)</b>	<b>(67)</b>	<b>(160)</b>	<b>(227)</b>
<b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>			
In U.S. offices	336	(513)	(177)
In offices outside the U.S.(4)	282	(172)	110
<b>Total</b>	<b>618</b>	<b>(685)</b>	<b>(67)</b>
<b>Trading account assets(5)</b>			
In U.S. offices	(428)	(1,886)	(2,314)
In offices outside the U.S.(4)	703	(1,006)	(303)
<b>Total</b>	<b>275</b>	<b>(2,892)</b>	<b>(2,617)</b>
<b>Investments(1)</b>			
In U.S. offices	1,268	(2,234)	(966)
In offices outside the U.S.(4)	794	(1,016)	(222)
<b>Total</b>	<b>2,062</b>	<b>(3,250)</b>	<b>(1,188)</b>
<b>Loans (net of unearned income)(6)</b>			
In U.S. offices	3,165	4,720	7,885
In offices outside the U.S.(4)	(1,047)	(991)	(2,038)
<b>Total</b>	<b>2,118</b>	<b>3,729</b>	<b>5,847</b>
<b>Other interest-earning assets</b>	<b>4</b>	<b>(43)</b>	<b>(39)</b>
<b>Total interest revenue</b>	<b>5,010</b>	<b>(3,301)</b>	<b>1,709</b>
<b>Deposits</b>			
In U.S. offices	63	(1,522)	(1,459)
In offices outside the U.S.(4)	513	(794)	(281)
<b>Total</b>	<b>576</b>	<b>(2,316)</b>	<b>(1,740)</b>
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>			
In U.S. offices	(83)	(165)	(248)
In offices outside the U.S.(4)	423	(860)	(437)
<b>Total</b>	<b>340</b>	<b>(1,025)</b>	<b>(685)</b>
<b>Trading account liabilities(5)</b>			
In U.S. offices	102	(62)	40
In offices outside the U.S.(4)	11	6	17
<b>Total</b>	<b>113</b>	<b>(56)</b>	<b>57</b>

**Short-term borrowings**

In U.S. offices	(30)	(267)	(297)
In offices outside the U.S.(4)	2	(129)	(127)
<b>Total</b>	<b>(28)</b>	<b>(396)</b>	<b>(424)</b>

**Long-term debt**

In U.S. offices	1,700	(1,104)	596
In offices outside the U.S.(4)	(207)	19	(188)
<b>Total</b>	<b>1,493</b>	<b>(1,085)</b>	<b>408</b>

**Total interest expense** **2,494** **(4,878)** **(2,384)**

**Net interest revenue** **2,516** **1,577** **4,093**

- 
- (1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is excluded from this presentation.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. Interest revenue and Interest expense on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (6) Includes cash-basis loans.

Table of Contents**CROSS BORDER RISK AND SOVEREIGN EXPOSURE****Cross Border Risk**

Total exposure is defined as cross border claims outstanding plus net foreign office claims on local residents and cross border claims outstanding from derivative products.

Net foreign office claims on local residents equals total foreign office claims on local residents less foreign office liabilities. If the difference is negative then the exposure is zero. For example, if Country A branch has deposits from Country A residents of 150 and the Country A branch invests in Country A government securities of 100 then the net foreign exposure would be zero, calculated as follows: 100 total local country assets less 150 local country liabilities equals (50), negative exposure defaults to zero.

The countries included in the Cross Border Risk table below are those countries whose total exposure exceeds 0.75% of total Citigroup assets. Total exposure includes bank and private exposure in addition to public (government) exposure.

<i>In billions of U.S. dollars</i>	Cross-Border Claims on Third Parties						September 30, 2010		December 31, 2009	
	Banks	Public	Private	Total	Trading and Short-Term Claims	Investments in and Funding of Local Franchises	Total Cross-Border Outstanding	Commitments	Total Cross-Border Outstandings	Commitments
<b>France</b>	\$ 12.6	\$ 12.0	\$ 10.2	\$ 34.8	\$ 26.0	\$ 2.5	\$ 37.3	\$ 51.2	\$ 33.0	\$ 68.5
<b>Germany</b>	15.9	7.4	4.8	28.1	23.1	6.4	34.5	42.0	30.2	53.1
<b>India</b>	2.1	0.5	7.0	9.6	7.0	19.2	28.8	2.2	24.9	1.8
<b>United Kingdom</b>	12.9	1.8	9.1	23.8	21.1		23.8	96.4	17.1	138.5
<b>Italy</b>	2.2	12.6	1.4	16.2	15.2	1.0	17.2	19.2	21.7	21.2
<b>Cayman Islands</b>	0.2		16.9	17.1	16.1		17.1	3.6	18.0	6.1
<b>South Korea</b>	1.7	1.6	3.0	6.3	6.1	10.7	17.0	16.6	17.4	14.4
<b>Brazil</b>	1.7	0.9	6.3	8.9	6.7	7.5	16.4	16.9	10.3	13.9
<b>Netherlands</b>	5.8	2.7	6.8	15.3	9.9		15.3	48.8	20.3	65.5
<b>Mexico</b>		1.8	3.4	5.2	2.8	9.6	14.8	26.3	12.8	21.2

**Sovereign Exposure**

Total exposure is defined as of loans net of hedges, unfunded lending commitments, available for sale securities, trading securities, and securities purchased under agreements to resell, in which the direct obligor is a foreign government. Trading account assets consist of foreign government securities and other mark-to-market gains on derivative and other trading account positions.

Foreign office liabilities are not considered in the calculation of sovereign exposure as they are for cross border exposure (the Country A example above).

General summary:

Cross border risk nets foreign office liabilities against foreign office claims in the total exposure calculation. Sovereign Exposure includes gross exposure, and does not consider foreign office liabilities in the total exposure calculation.

Unfunded commitments are not considered part of the total exposure calculation for Cross Border Risk.

Sovereign Exposure includes the impact of hedges, where Cross Border Risk does not.

At September 30, 2010, Citi's total sovereign exposure approximated \$285 billion and consisted of approximately 94% investment grade countries and approximately 6% non-investment grade countries.

**Venezuelan Operations**

In 2003, the Venezuelan government enacted currency restrictions that have restricted Citigroup's ability to obtain U.S. dollars in Venezuela at the official foreign currency rate. In May 2010, the government enacted new laws that have closed the parallel foreign exchange market and established a new foreign exchange market. Citigroup does not have access to U.S. dollars in this new market. Citigroup uses the official rate to re-measure the foreign currency transactions in the financial statements of its Venezuelan operations, which have U.S. dollar functional currencies, into U.S. dollars. At September 30, 2010, Citigroup had net monetary assets in its Venezuelan operations denominated in bolivars of approximately \$155 million.

Table of Contents**DERIVATIVES**

See Note 15 to the Consolidated Financial Statements for a discussion and disclosures related to Citigroup's derivative activities. The following discussions relate to the Fair Valuation Adjustments for Derivatives and Credit Derivatives activities.

**Fair Valuation Adjustments for Derivatives**

The table below summarizes the CVA applied to the fair value of derivative instruments as of September 30, 2010 and December 31, 2009.

<i>In millions of dollars</i>	Credit valuation adjustment Contra-liability (contra-asset)	
	September 30, 2010	December 31, 2009
Non-monoline counterparties	\$ (3,642)	\$ (3,010)
Citigroup (own)	1,497	1,401
Net non-monoline CVA	\$ (2,145)	\$ (1,609)
Monoline counterparties	(1,576)	(5,580)
<b>Total CVA derivative instruments</b>	<b>\$ (3,721)</b>	<b>\$ (7,189)</b>

The table below summarizes pretax gains (losses) related to changes in credit valuation adjustments on derivative instruments, net of hedges:

<i>In millions of dollars</i>	Credit valuation adjustment gain (loss)			
	Third Quarter 2010	Third Quarter 2009	Nine months ended Sept 30, 2010	Nine months ended Sept 30, 2009
CVA on derivatives, excluding monolines	\$ 348	\$ (864)	\$ 415	\$ 2,351
CVA related to monoline counterparties	61	(61)	494	(994)
<b>Total CVA derivative instruments</b>	<b>\$ 409</b>	<b>\$ (925)</b>	<b>\$ 909</b>	<b>\$ 1,357</b>

The CVA amounts shown above relate solely to the derivative portfolio, and do not include:

Own-credit adjustments for non-derivative liabilities measured at fair value under the fair value option. See Note 16 to the Consolidated Financial Statements for further information.

The effect of counterparty credit risk embedded in non-derivative instruments. Losses on non-derivative instruments, such as bonds and loans, related to counterparty credit risk are not included in the table above.

**Credit Derivatives**

Citigroup makes markets in and trades a range of credit derivatives, both on behalf of clients as well as for its own account. Through these contracts Citigroup either purchases or writes protection on either a single-name or portfolio basis. Citi primarily uses credit derivatives to help mitigate credit risk in its corporate loan portfolio and other cash positions, and to facilitate client transactions.

Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined events (settlement triggers). These settlement triggers, which are defined by the form of the derivative and the referenced credit, are generally limited to the market standard of failure to pay on indebtedness and bankruptcy (or comparable events) of the reference credit and, in a more limited range of transactions, debt restructuring.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions on a portfolio of referenced credits or asset-backed securities, the seller of protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The following tables summarize the key characteristics of Citi's credit derivatives portfolio by counterparty and derivative form as of September 30, 2010 and December 31, 2009:

### September 30, 2010:

<i>In millions of dollars</i>	Fair values		Notionals	
	Receivable	Payable	Beneficiary	Guarantor
<b>By industry/counterparty</b>				
Bank	\$ 44,250	\$ 41,271	\$ 878,776	\$ 824,452
Broker-dealer	16,948	17,057	324,807	321,330
Monoline	2,044		4,400	
Non-financial	105	98	1,629	1,690
Insurance and other financial institutions	10,068	9,053	172,004	116,398
<b>Total by industry/counterparty</b>	<b>\$ 73,415</b>	<b>\$ 67,479</b>	<b>\$ 1,381,616</b>	<b>\$ 1,263,870</b>
<b>By instrument</b>				
Credit default swaps and options	\$ 72,910	\$ 65,696	\$ 1,357,410	\$ 1,262,408
Total return swaps and other	505	1,783	24,206	1,462
<b>Total by instrument</b>	<b>\$ 73,415</b>	<b>\$ 67,479</b>	<b>\$ 1,381,616</b>	<b>\$ 1,263,870</b>
<b>By rating:</b>				
Investment grade	\$ 21,267	\$ 17,113	\$ 604,594	\$ 535,545
Non-investment grade(1)	52,148	50,366	777,022	728,325
<b>Total by Rating</b>	<b>\$ 73,415</b>	<b>\$ 67,479</b>	<b>\$ 1,381,616</b>	<b>\$ 1,263,870</b>
<b>By maturity:</b>				
Within 1 year	\$ 1,961	\$ 2,229	\$ 161,369	\$ 154,308
From 1 to 5 years	43,744	37,835	962,211	871,926
After 5 years	27,710	27,415	258,036	237,636
<b>Total by maturity</b>	<b>\$ 73,415</b>	<b>\$ 67,479</b>	<b>\$ 1,381,616</b>	<b>\$ 1,263,870</b>

### December 31, 2009:

<i>In millions of dollars</i>	Fair values		Notionals	
	Receivable	Payable	Beneficiary	Guarantor
<b>By industry/counterparty</b>				
Bank	\$ 52,383	\$ 50,778	\$ 872,523	\$ 807,484
Broker-dealer	23,241	22,932	338,829	340,949
Monoline	5,860		10,018	33
Non-financial	339	371	1,781	623
Insurance and other financial institutions	10,969	8,343	109,811	64,964
<b>Total by industry/counterparty</b>	<b>\$ 92,792</b>	<b>\$ 82,424</b>	<b>\$ 1,332,962</b>	<b>\$ 1,214,053</b>
<b>By instrument</b>				
Credit default swaps and options	\$ 91,625	\$ 81,174	\$ 1,305,724	\$ 1,213,208
Total return swaps and other	1,167	1,250	27,238	845
<b>Total by instrument</b>	<b>\$ 92,792</b>	<b>\$ 82,424</b>	<b>\$ 1,332,962</b>	<b>\$ 1,214,053</b>
<b>By rating:</b>				
Investment grade	\$ 26,666	\$ 22,469	\$ 656,876	\$ 576,930

# Edgar Filing: CITIGROUP INC - Form 10-Q

Non-investment grade(1)	66,126	59,995	676,086	637,123
-------------------------	--------	--------	---------	---------

<b>Total by Rating</b>	\$ 92,792	\$ 82,424	\$ 1,332,962	\$ 1,214,053
------------------------	-----------	-----------	--------------	--------------

## **By maturity:**

Within 1 year	\$ 2,167	\$ 2,067	\$ 173,880	\$ 165,056
---------------	----------	----------	------------	------------

From 1 to 5 years	54,079	47,350	877,573	806,143
-------------------	--------	--------	---------	---------

After 5 years	36,546	33,007	281,509	242,854
---------------	--------	--------	---------	---------

<b>Total by maturity</b>	\$ 92,792	\$ 82,424	\$ 1,332,962	\$ 1,214,053
--------------------------	-----------	-----------	--------------	--------------

---

(1)

Also includes not rated credit derivative instruments.

Table of Contents

The fair values shown are prior to the application of any netting agreements, cash collateral, and market or credit value adjustments.

Citigroup actively participates in trading a variety of credit derivatives products as both an active two-way market-maker for clients and to manage credit risk. The majority of this activity was transacted with other financial intermediaries, including both banks and broker-dealers. Citigroup generally has a mismatch between the total notional amounts of protection purchased and sold and it may hold the reference assets directly, rather than entering into offsetting credit derivative contracts as and when desired. The open risk exposures from credit derivative contracts are largely matched after certain cash positions in reference assets are considered and after notional amounts are adjusted, either to a duration-based equivalent basis or to reflect the level of subordination in tranching structures.

Citi actively monitors its counterparty credit risk in credit derivative contracts. Approximately 89% and 85% of the gross receivables are from counterparties with which Citi maintains collateral agreements as of September 30, 2010 and December 31, 2009, respectively. A majority of Citi's top 15 counterparties (by receivable balance owed to the company) are banks, financial institutions or other dealers. Contracts with these counterparties do not include ratings-based termination events. However, counterparty ratings downgrades may have an incremental effect by lowering the threshold at which Citigroup may call for additional collateral. A number of the remaining significant counterparties are monolines (which have CVA as shown above).

## INCOME TAXES

### Deferred Tax Assets

Deferred tax assets (DTAs) are recorded for the future consequences of events that have been recognized in the financial statements or tax returns, based upon enacted tax laws and rates. DTAs are recognized subject to management's judgment that realization is more likely than not. For additional information, see "Significant Accounting Policies and Significant Estimates Income Taxes" in Citi's 2009 Annual Report on Form 10-K.

As of September 30, 2010, Citigroup had recorded net DTAs of approximately \$50.8 billion, an increase of \$0.9 billion from \$49.9 billion at June 30, 2010 and an increase of \$4.7 billion from \$46.1 billion at December 31, 2009. Excluding the impact of the adoption of SFAS 166/167, the DTAs decreased \$0.2 billion during the first nine months of 2010. The adoption of SFAS 166/167 on January 1, 2010 resulted in an increase to the DTAs of approximately \$4.9 billion related to the allowance for loan losses recorded upon consolidation of credit card trusts.

Although realization is not assured, Citi believes that the realization of the recognized net DTAs of \$50.8 billion at September 30, 2010 is more likely than not based on expectations as to future taxable income in the jurisdictions in which the DTAs arise and, based on available tax planning strategies as defined in ASC 740, *Income Taxes*, that could be implemented if necessary to prevent a carry-forward from expiring.

Approximately \$21.4 billion of Citigroup's DTAs at September 30, 2010 is represented by U.S. federal, foreign, state and local tax return carry-forwards subject to expiration substantially beginning in 2017 and continuing through 2029. Also included in Citi's overall net DTAs of \$50.8 billion is approximately \$29.4 billion of future tax deductions and credits that arose largely due to timing differences between the recognition of income for GAAP and tax purposes and represent net deductions and credits that have not yet been taken on a tax return. The most significant source of these timing differences is the loan loss reserve build, which accounts for approximately \$17 billion of the net DTAs. In general, Citi would need to recognize approximately \$103 billion of taxable income, primarily in U.S. taxable jurisdictions, during the respective carry-forward periods to fully realize its U.S. federal, state and local DTAs.

The U.S. Federal net operating loss (NOL) carry-forward component of the DTAs was approximately \$2.3 billion at September 30, 2010, down from \$5.1 billion at December 31, 2009. As Citi continues to generate U.S. federal taxable income, the domestic portion of the NOL carry-forward component of the DTAs will continue to decrease. Under U.S. tax law, NOL carry-forwards are used against taxable income before foreign tax credits (FTCs) or general business credits (GBCs) are utilized. The FTC component of the DTA was approximately \$13.9 billion at September 30, 2010, and the GBC component of the DTA was approximately \$1.5 billion. Moreover, until the U.S. Federal NOL carry-forward is fully utilized, the FTCs and GBCs will likely continue to increase. Based on Citi's current expectations of future taxable income, Citi expects the U.S. federal NOL carry-forward to be utilized in 2011. Citi's net DTA will decline as additional domestic GAAP taxable income is generated.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The utilization of Citi's DTAs is necessarily subject to Citi's estimates of future taxable income in the jurisdictions in which it operates during the respective carry-forward periods which is in turn subject to overall market and global economic conditions.

In addition, Citi's ability to utilize its DTAs to offset future taxable income may be significantly limited if Citi experiences an "ownership change," as defined in Section 382 of the Internal Revenue Code of 1986, as amended ("Code"). In general, an ownership change will occur if there is a cumulative change in Citi's ownership by "5% shareholders" (as defined in the Code) that exceeds 50 percentage points over a rolling three-year period. A corporation that experiences an ownership change will generally be subject to an annual limitation on its pre-ownership change DTAs equal to the value of the corporation immediately before the ownership change, multiplied by the long-term tax-exempt rate (subject to certain adjustments); provided that the annual limitation would be increased each year to the extent that there is an unused limitation in a prior year. The limitation arising from an ownership change under Section 382 on Citigroup's ability to utilize its DTAs will depend on the value of Citigroup's stock at the time of the ownership change.

Under IRS Notice 2010-2, Citigroup will not experience an ownership change within the meaning of Section 382 as a result of the sales of its common stock held by the U.S. Treasury.

Approximately \$14 billion of the net DTAs is included in Citigroup's Tier 1 Capital and Tier 1 Common regulatory capital.

### **Other**

As previously disclosed in Citi's 2009 Annual Report on Form 10-K, Citi's tax provision has historically been reduced because active financing income earned and indefinitely reinvested outside the U.S. is taxed at lower local tax rates rather than at the higher U.S. tax rate. Such reduction has been dependent upon a provision of the U.S. tax law that defers the imposition of U.S. taxes on certain active financial services income until that income is repatriated to the U.S. as a dividend. This "active financing exception" expired for taxable years beginning after December 31, 2009. The expiration of this exception has moderately increased Citi's 2010 tax provision. To date, the U.S. Congress has not extended the active financing exception. In the event this exception is not extended, the U.S. tax imposed on Citi's active financing income earned outside the U.S. would increase, which would result in Citi's tax expense increasing significantly and, accordingly, adversely impact Citi's future earnings.

### **RECLASSIFICATION OF HTM SECURITIES TO AFS**

In March 2010, the FASB issued ASU 2010-11, *Scope Exception Related to Embedded Credit Derivatives*. The ASU clarifies that certain embedded derivatives, such as those contained in certain securitizations, CDOs and structured notes, should be considered embedded credit derivatives subject to potential bifurcation and separate fair value accounting. The ASU allows any beneficial interest issued by a securitization vehicle to be accounted for under the fair value option at transition on July 1, 2010.

Citi elected to account for beneficial interests issued by securitization vehicles, with a total fair value of \$12.0 billion, under the fair value option on July 1, 2010. Beneficial interests previously classified as HTM were reclassified to AFS on June 30, 2010, because as of that reporting date, Citi did not have the intent to hold the beneficial interests until maturity.

All reclassified debt securities with gross unrealized losses were assessed for other-than-temporary impairment as of June 30, 2010, including an assessment of whether Citi intends to sell the security. For securities that Citi intends to sell, impairment charges of \$176 million (pretax) were recorded in earnings in the second quarter of 2010.

On July 1, 2010, Citi recorded a cumulative-effect adjustment to retained earnings for reclassified beneficial interests, consisting of gross unrealized losses recognized in *Accumulated other comprehensive income* (AOCI) of \$420 million and gross unrealized gains recognized in AOCI of \$359 million, for a net pretax charge to *Retained earnings* of \$61 million (\$41 million after tax).

See Notes 1 and 10 to the Consolidated Financial Statements for details of this reclassification.

Table of Contents**EXPOSURE TO COMMERCIAL REAL ESTATE**

ICG and the SAP, through their business activities and as capital markets participants, incur exposures that are directly or indirectly tied to the commercial real estate (CRE) market, and LCL and RCB hold loans that are collateralized by CRE. These exposures are represented primarily by the following three categories:

(1) *Assets held at fair value* include approximately \$6.7 billion, of which approximately \$4.5 billion are securities, loans and other items linked to CRE that are carried at fair value as trading account assets, of which approximately \$1.2 billion are securities backed by CRE carried at fair value as AFS investments, and \$1.0 billion are loans held-for-sale. Changes in fair value for these trading account assets are reported in current earnings, while AFS investments are reported in *Accumulated other comprehensive income* with other-than-temporary impairments reported in current earnings.

The majority of these exposures are classified as Level 3 in the fair value hierarchy. Weakening activity in the trading markets for some of these instruments resulted in reduced liquidity, thereby decreasing the observable inputs for such valuations, and could have an adverse impact on how these instruments are valued in the future if such conditions persist. See Note 16 to the Consolidated Financial Statements.

(2) *Assets held at amortized cost* include approximately \$1.7 billion of securities classified as HTM and \$32.6 billion of loans and commitments. The HTM securities were classified as such during the fourth quarter of 2008 and were previously classified as either trading or AFS. They are accounted for at amortized cost, subject to other-than-temporary impairment. Loans and commitments are recorded at amortized cost, less loan loss reserves. The impact from changes in credit is reflected in the calculation of the allowance for loan losses and in net credit losses.

(3) *Equity and other investments* include approximately \$3.5 billion of equity and other investments, such as limited partner fund investments, that are accounted for under the equity method, which recognizes gains or losses based on the investor's share of the net income of the investee.

The following table provides a summary of Citigroup's Global CRE funded and unfunded exposures at September 30, 2010:

<i>In billions of dollars</i>	September 30, 2010
<b>Institutional Clients Group</b>	
CRE exposures carried at fair value (including AFS securities)	\$ 4.0
Loans and unfunded commitments	15.9
HTM securities	1.6
Equity method investments	3.3
<b>Total ICG</b>	<b>\$ 24.8</b>
<b>Special Asset Pool</b>	
CRE exposures carried at fair value (including AFS)	\$ 2.2
Loans and unfunded commitments	8.0
HTM securities	0.1
Equity method investments	0.2
<b>Total SAP</b>	<b>\$ 10.5</b>
<b>Regional Consumer Banking</b>	
Loans and unfunded commitments	\$ 2.7
<b>Local Consumer Lending</b>	
Loans and unfunded commitments	\$ 6.0
<b>Brokerage and Asset Management</b>	
CRE exposures carried at fair value	\$ 0.5

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total Citigroup</b>	<b>\$</b>	<b>44.5</b>
------------------------	-----------	-------------

On August 10, 2010, *LCL* sold a \$3.5 billion portfolio of performing multifamily and CRE loans to JP Morgan Chase. Citi recorded a pretax loss of approximately \$295 million on this sale in the third quarter of 2010.

The above CRE exposure represents the vast majority of Citi's exposure to commercial real estate. There may be other exposures that have indirect exposures to CRE that are not reflected in the table above.

Table of Contents

**CONTRACTUAL OBLIGATIONS**

See Citi's 2009 Annual Report on Form 10-K and Note 12 to the Consolidated Financial Statements in this Form 10-Q for a discussion of contractual obligations.

**CONTROLS AND PROCEDURES**

**Disclosure**

Citigroup's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including without limitation that information required to be disclosed by Citi in its SEC filings is accumulated and communicated to management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), to allow for timely decisions regarding required disclosure.

Citigroup's Disclosure Committee assists the CEO and CFO in their responsibilities to design, establish, maintain and evaluate the effectiveness of Citi's disclosure controls and procedures. The Disclosure Committee is responsible for, among other things, the oversight, maintenance and implementation of the disclosure controls and procedures, subject to the supervision and oversight of the CEO and CFO.

Citigroup's management, with the participation of its CEO and CFO, has evaluated the effectiveness of Citigroup's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of September 30, 2010 and, based on that evaluation, the CEO and CFO have concluded that at that date Citigroup's disclosure controls and procedures were effective.

**Financial Reporting**

There were no changes in Citigroup's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter ended September 30, 2010 that materially affected, or are reasonably likely to materially affect, Citi's internal control over financial reporting.

Table of Contents

**FORWARD-LOOKING STATEMENTS**

Certain statements in this Form 10-Q, including but not limited to statements included within the Management's Discussion and Analysis of Financial Condition and Results of Operations, are "forward-looking statements" within the meaning of the rules and regulations of the SEC. Generally, forward-looking statements are not based on historical facts but instead represent only Citigroup's and management's beliefs regarding future events. Such statements may be identified by words such as *believe*, *expect*, *anticipate*, *intend*, *estimate*, *may increase*, *may fluctuate*, and similar expressions, or future or conditional verbs such as *will*, *should*, *would* and *could*.

Such statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors, including without limitation the precautionary statements included in this Form 10-Q and the Forms 10-Q for the first and second quarters of 2010, the factors listed and described under "Risk Factors" in Citi's 2009 Annual Report on Form 10-K, and the factors described below:

the continuing impact of the economic recession, including without limitation potential declines in the Home Price Index and continued high unemployment in the U.S., and disruptions in the global financial markets on Citi's business and results of operations;

the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Financial Reform Act) on Citi's businesses, business practices and costs of operations;

the continued impact of The Credit Card Accountability Responsibility and Disclosure Act of 2009 on Citi's credit card businesses and business models;

Citi's participation in U.S. government programs to modify first and second lien mortgage loans, as well as any future U.S. government modification programs and Citi's own loss mitigation and forbearance programs, and their effect on the amount and timing of Citi's earnings, delinquencies and credit losses related to those loans;

the expiration of a provision of the U.S. tax law allowing Citi to defer U.S. taxes on certain active financial services income and its effect on Citi's tax expense;

risks arising from Citi's extensive operations outside the U.S.;

potential reduction in earnings available to Citi's common stockholders and return on Citi's equity due to future issuances of Citi common stock;

the continued effect of the U.S. Treasury's sale of its stake in Citi on the market price of Citi common stock;

an "ownership change" under the Internal Revenue Code and its effect on Citi's ability to utilize its deferred tax assets to offset future taxable income;

the impact of increases in FDIC insurance premiums, as well as changes in the methodology to calculate such premiums, and other proposed fees on banks on Citi's earnings;

## Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's ability to compete effectively in the financial services industry on a global, regional and product basis and with competitors who may face fewer regulatory constraints;

Citi's ability to hire and retain qualified employees;

Citi's ability to maintain the value of the Citi brand;

Citi's ability to maintain, or increased cost of maintaining, adequate capital funding and liquidity, particularly in light of changing regulatory capital requirements pursuant to the Financial Reform Act, the capital and liquidity standards proposed by the Basel Committee on Banking Supervision and U.S. regulators, or otherwise;

Citi's continuing ability to obtain financing from external sources and maintain adequate liquidity;

reduction in Citi's or its subsidiaries' credit ratings, including in response to the passage of the Financial Reform Act, and its effect on the cost of funding from, and access to, the capital markets and on Citi's collateral requirements or other aspects of its costs of operations;

market disruptions and their impact on the risk of customer or counterparty delinquency or default;

the outcome of inquiries and proceedings by governmental entities, or judicial and regulatory decisions, regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages and mortgage transfer and securitization processes;

Citi's continued review of its existing and historical foreclosure processes;

the exposure of Citi, as originator of residential mortgage loans, sponsor of residential mortgage-backed securitization transactions or servicer of such loans or in such transactions, or in other capacities, to government sponsored enterprises (GSEs), investors, mortgage insurers or other third parties as a result of representations and warranties made in connection with the transfer or securitization of such loans;

Citi's ability to continue to successfully wind down Citi Holdings and its failure to realize all of the anticipated benefits of the realignment of Citi's businesses;

Citi's ability to continue to control expenses, including through reductions at Citi Holdings, and to fund investments intended to enhance the success and operations of Citicorp;

volatile and illiquid market conditions, which could lead to further write-downs of Citi's financial instruments;

the accuracy of Citi's assumptions and estimates used to prepare its financial statements;

changes in accounting standards, including potential changes relating to how Citi classifies, measures and reports financial instruments, determines impairment on those assets and accounts for hedges, and their impact on Citi's financial condition and results of operations;

## Edgar Filing: CITIGROUP INC - Form 10-Q

the effectiveness of Citi's risk management processes and strategies;

the exposure of Citi to reputational damage and significant legal and regulatory liability as a member of the financial services industry; and

a failure in Citi's operational systems or infrastructure, or those of third parties.

Table of Contents

**FINANCIAL STATEMENTS AND NOTES**

**TABLE OF CONTENTS**

**CONSOLIDATED FINANCIAL STATEMENTS**

<u>Consolidated Statement of Income (Unaudited) For the Three and Nine Months Ended September 30, 2010 and 2009</u>	<u>96</u>
<u>Consolidated Balance Sheet September 30, 2010 (Unaudited) and December 31, 2009</u>	<u>97</u>
<u>Consolidated Statement of Changes in Stockholders' Equity (Unaudited) Nine Months Ended September 30, 2010 and 2009</u>	<u>99</u>
<u>Consolidated Statement of Cash Flows (Unaudited) Nine Months Ended September 30, 2010 and 2009</u>	<u>101</u>
<u>Citibank Consolidated Balance Sheet Citibank, N.A. and Subsidiaries September 30, 2010 (Unaudited) and December 31, 2009</u>	<u>103</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

<u>Note 1 Basis of Presentation</u>	<u>105</u>
<u>Note 2 Discontinued Operations</u>	<u>111</u>
<u>Note 3 Business Segments</u>	<u>114</u>
<u>Note 4 Interest Revenue and Expense</u>	<u>115</u>
<u>Note 5 Commissions and Fees</u>	<u>116</u>
<u>Note 6 Principal Transactions</u>	<u>117</u>
<u>Note 7 Retirement Benefits and Incentive Plans</u>	<u>118</u>
<u>Note 8 Earnings per Share</u>	<u>120</u>
<u>Note 9 Trading Account Assets and Liabilities</u>	<u>121</u>
<u>Note 10 Investments</u>	<u>122</u>
<u>Note 11 Goodwill and Intangible Assets</u>	<u>133</u>
<u>Note 12 Debt</u>	<u>135</u>
<u>Note 13 Changes in Accumulated Other Comprehensive Income (Loss)</u>	<u>137</u>
<u>Note 14 Securitizations and Variable Interest Entities</u>	<u>138</u>
<u>Note 15 Derivatives Activities</u>	<u>158</u>
<u>Note 16 Fair Value Measurement</u>	<u>167</u>
<u>Note 17 Fair Value Elections</u>	<u>182</u>
<u>Note 18 Fair Value of Financial Instruments</u>	<u>187</u>
<u>Note 19 Guarantees</u>	<u>188</u>
<u>Note 20 Contingencies</u>	<u>193</u>
<u>Note 21 Citibank, N.A. Stockholder's Equity</u>	

	<u>194</u>
<u>Note 22 Subsequent Events</u>	
	<u>195</u>
<u>Note 23 Condensed Consolidating Financial Statement Schedules</u>	
	<u>195</u>

Table of Contents

This page intentionally left blank.

Table of Contents**CONSOLIDATED FINANCIAL STATEMENTS****CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF INCOME (Unaudited)***Citigroup Inc. and Subsidiaries*

<i>In millions of dollars, except per-share amounts</i>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Revenues</b>				
Interest revenue	\$ 19,371	\$ 18,678	\$ 60,641	\$ 58,932
Interest expense	6,125	6,680	18,795	21,179
<b>Net interest revenue</b>	<b>\$ 13,246</b>	<b>\$ 11,998</b>	<b>\$ 41,846</b>	<b>\$ 37,753</b>
Commissions and fees	\$ 3,248	\$ 3,698	\$ 10,122	\$ 11,766
Principal transactions	1,528	1,343	7,898	7,044
Administration and other fiduciary fees	976	1,085	2,908	4,163
Realized gains (losses) on sales of investments	962	427	2,023	1,719
Other than temporary impairment losses on investments				
Gross impairment losses	(230)	(2,453)	(1,237)	(6,161)
Less: Impairments recognized in Other comprehensive income (OCI)	10	1,741	56	4,006
Net impairment losses recognized in earnings	\$ (220)	\$ (712)	\$ (1,181)	\$ (2,155)
Insurance premiums	\$ 655	\$ 763	\$ 2,039	\$ 2,263
Other revenue	343	1,788	2,575	12,327
<b>Total non-interest revenues</b>	<b>\$ 7,492</b>	<b>\$ 8,392</b>	<b>\$ 26,384</b>	<b>\$ 37,127</b>
<b>Total revenues, net of interest expense</b>	<b>\$ 20,738</b>	<b>\$ 20,390</b>	<b>\$ 68,230</b>	<b>\$ 74,880</b>
<b>Provisions for credit losses and for benefits and claims</b>				
Provision for loan losses	\$ 5,666	\$ 8,771	\$ 20,555	\$ 30,919
Policyholder benefits and claims	227	324	727	964
Provision for unfunded lending commitments	26		(80)	195
<b>Total provisions for credit losses and for benefits and claims</b>	<b>\$ 5,919</b>	<b>\$ 9,095</b>	<b>\$ 21,202</b>	<b>\$ 32,078</b>
<b>Operating expenses</b>				
Compensation and benefits	\$ 6,117	\$ 6,136	\$ 18,240	\$ 18,730
Premises and equipment	964	1,035	2,865	3,209
Technology/communication	1,131	1,114	3,278	3,410
Advertising and marketing	458	317	1,127	1,002
Restructuring		(34)	(3)	(79)
Other operating	2,850	3,256	9,397	9,236
<b>Total operating expenses</b>	<b>\$ 11,520</b>	<b>\$ 11,824</b>	<b>\$ 34,904</b>	<b>\$ 35,508</b>
<b>Income from continuing operations before income taxes</b>	<b>\$ 3,299</b>	<b>\$ (529)</b>	<b>\$ 12,124</b>	<b>\$ 7,294</b>
Provision for income taxes	698	(1,122)	2,546	620

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Income from continuing operations</b>	\$	<b>2,601</b>	\$	593	\$	<b>9,578</b>	\$	6,674
<b>Discontinued operations</b>								
Income (loss) from discontinued operations	\$	<b>8</b>	\$	(204)	\$		\$	(635)
Gain (loss) on sale		<b>(784)</b>				<b>(690)</b>		2
Provision (benefit) for income taxes		<b>(402)</b>		214		<b>(524)</b>		44
<b>Income (loss) from discontinued operations, net of taxes</b>	\$	<b>(374)</b>	\$	(418)	\$	<b>(166)</b>	\$	(677)
<b>Net income before attribution of noncontrolling interests</b>	\$	<b>2,227</b>	\$	175	\$	<b>9,412</b>	\$	5,997
Net income attributable to noncontrolling interests		<b>59</b>		74		<b>119</b>		24
<b>Citigroup's net income</b>	\$	<b>2,168</b>	\$	101	\$	<b>9,293</b>	\$	5,973
<b>Basic earnings per share</b>								
Income (loss) from continuing operations	\$	<b>0.09</b>	\$	(0.23)	\$	<b>0.32</b>	\$	(0.10)
Income (loss) from discontinued operations, net of taxes		<b>(0.02)</b>		(0.04)				(0.09)
<b>Net income</b>	\$	<b>0.07</b>	\$	(0.27)	\$	<b>0.32</b>	\$	(0.19)
<b>Weighted average common shares outstanding</b>		<b>28,877.5</b>		12,104.3		<b>28,723.7</b>		7,629.6
<b>Diluted earnings per share</b>								
Income (loss) from continuing operations	\$	<b>0.08</b>	\$	(0.23)	\$	<b>0.32</b>	\$	(0.10)
Income (loss) from discontinued operations, net of taxes		<b>(0.01)</b>		(0.04)		<b>(0.01)</b>		(0.09)
<b>Net income</b>	\$	<b>0.07</b>	\$	(0.27)	\$	<b>0.31</b>	\$	(0.19)
<b>Adjusted weighted average common shares outstanding</b>		<b>29,778.3</b>		12,216.0		<b>29,621.5</b>		8,045.7

See Notes to the Consolidated Financial Statements.

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET***Citigroup Inc. and Subsidiaries*

<i>In millions of dollars, except shares</i>	<b>September 30, 2010 (Unaudited)</b>	<b>December 31, 2009</b>
<b>Assets</b>		
Cash and due from banks (including segregated cash and other deposits)	\$ 26,342	\$ 25,472
Deposits with banks	150,071	167,414
Federal funds sold and securities borrowed or purchased under agreements to resell (including \$94,190 and \$87,812 as of September 30, 2010 and December 31, 2009, respectively, at fair value)	240,057	222,022
Brokerage receivables	37,138	33,634
Trading account assets (including \$122,318 and \$111,219 pledged to creditors at September 30, 2010 and December 31, 2009, respectively)	337,098	342,773
Investments (including \$12,835 and \$15,154 pledged to creditors at September 30, 2010 and December 31, 2009, respectively and \$302,109 and \$246,429 at September 30, 2010 and December 31, 2009, respectively, at fair value)	340,250	306,119
Loans, net of unearned income		
Consumer (including \$2,400 and \$34 at September 30, 2010 and December 31, 2009, respectively, at fair value)	463,104	424,057
Corporate (including \$2,755 and \$1,405 at September 30, 2010 and December 31, 2009, respectively, at fair value)	191,207	167,447
Loans, net of unearned income	\$ 654,311	\$ 591,504
Allowance for loan losses	(43,674)	(36,033)
Total loans, net	\$ 610,637	\$ 555,471
Goodwill	25,797	25,392
Intangible assets (other than MSRs)	7,705	8,714
Mortgage servicing rights (MSRs)	3,976	6,530
Other assets (including \$22,918 and \$12,664 as of September 30, 2010 and December 31, 2009, respectively, at fair value)	172,800	163,105
Assets of discontinued operations held for sale	31,409	
<b>Total assets</b>	<b>\$ 1,983,280</b>	<b>\$ 1,856,646</b>

The following table presents certain assets of consolidated variable interest entities (VIEs), which are included in the Consolidated Balance Sheet above. The assets in the table below include only those assets that can be used to settle obligations of consolidated VIEs on the following page, and are in excess of those obligations.

	<b>September 30, 2010</b>
<b>Assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs</b>	
Cash and due from banks (including segregated cash and other deposits)	\$ 2,316
Trading account assets	4,959
Investments	9,476
Loans, net of unearned income	
Consumer (including \$2,372 at fair value)	112,988
Corporate (including \$648 at fair value)	23,536
Loans, net of unearned income	\$ 136,524
Allowance for loan losses	(12,007)

Edgar Filing: CITIGROUP INC - Form 10-Q

Total loans, net	\$	124,517
Other assets(1)		33,112

**Total assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs** \$ 174,380

---

(1)

*Other assets* includes *Assets of discontinued operations held for sale* of \$31.4 billion relating to the announced sale of The Student Loan Corporation.

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET****(Continued)***Citigroup Inc. and Subsidiaries*

<i>In millions of dollars, except shares</i>	<b>September 30, 2010 (Unaudited)</b>	<b>December 31, 2009</b>
<b>Liabilities</b>		
Non-interest-bearing deposits in U.S. offices	\$ 64,442	\$ 71,325
Interest-bearing deposits in U.S. offices (including \$614 and \$700 at September 30, 2010 and December 31, 2009, respectively, at fair value)	237,626	232,093
Non-interest-bearing deposits in offices outside the U.S.	52,080	44,904
Interest-bearing deposits in offices outside the U.S. (including \$556 and \$845 at September 30, 2010 and December 31, 2009, respectively, at fair value)	495,947	487,581
Total deposits	\$ 850,095	\$ 835,903
Federal funds purchased and securities loaned or sold under agreements to repurchase (including \$119,984 and \$104,030 as of September 30, 2010 and December 31, 2009, respectively, at fair value)	192,065	154,281
Brokerage payables	51,517	60,846
Trading account liabilities	142,005	137,512
Short-term borrowings (including \$2,494 and \$639 at September 30, 2010 and December 31, 2009, respectively, at fair value)	87,013	68,879
Long-term debt (including \$26,640 and \$25,942 at September 30, 2010 and December 31, 2009, respectively, at fair value)	387,330	364,019
Other liabilities (including \$11,287 and \$11,542 as of September 30, 2010 and December 31, 2009, respectively, at fair value)	78,198	80,233
Liabilities of discontinued operations held for sale	29,874	
<b>Total liabilities</b>	<b>\$ 1,818,097</b>	<b>\$ 1,701,673</b>
<b>Stockholders' equity</b>		
Preferred stock (\$1.00 par value; authorized shares: 30 million), issued shares: 12,038 at September 30, 2010, at aggregate liquidation value	\$ 312	\$ 312
Common stock (\$0.01 par value; authorized shares: 60 billion), issued shares: 29,223,928,169 at September 30, 2010 and 28,626,100,389 at December 31, 2009	292	286
Additional paid-in capital	100,898	98,142
Retained earnings	78,260	77,440
Treasury stock, at cost: September 30, 2010 174,327,274 shares and December 31, 2009 142,833,099 shares	(1,540)	(4,543)
Accumulated other comprehensive income (loss)	(15,309)	(18,937)
<b>Total Citigroup stockholders' equity</b>	<b>\$ 162,913</b>	<b>\$ 152,700</b>
Noncontrolling interest	2,270	2,273
<b>Total equity</b>	<b>\$ 165,183</b>	<b>\$ 154,973</b>
<b>Total liabilities and equity</b>	<b>\$ 1,983,280</b>	<b>\$ 1,856,646</b>

See Notes to the Consolidated Financial Statements.

The following table presents certain liabilities of consolidated VIEs, which are included in the Consolidated Balance Sheet above. The liabilities in the table below include third-party liabilities of consolidated VIEs only, and exclude intercompany balances that eliminate in consolidation. The liabilities also exclude amounts where creditors or beneficial interest holders have recourse to the general credit of Citigroup.

September 30, 2010

**Liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup:**

Short-term borrowings	\$	32,162
Long-term debt (including \$4,793 at fair value)		69,639
Other liabilities(1)		31,908

**Total liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup**

\$ 133,709

(1)

*Other liabilities* includes *Liabilities of discontinued operations held for sale* of \$29.9 billion, relating to the announced sale of The Student Loan Corporation.

[Table of Contents](#)

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

*Citigroup Inc. and Subsidiaries*

<i>In millions of dollars, except shares in thousands</i>	Nine Months Ended September 30,	
	2010	2009
<b>Preferred stock at aggregate liquidation value</b>		
Balance, beginning of period	\$ 312	\$ 70,664
Issuance of new preferred stock		3,653
Conversion of preferred stock		(74,005)
Balance, end of period	\$ 312	\$ 312
<b>Common stock and additional paid-in capital</b>		
Balance, beginning of period	\$ 98,428	\$ 19,222
Employee benefit plans(1)	(834)	(3,508)
Issuance of Common Stock		173
Issuance of TARP-related warrants		88
Reset of convertible preferred stock conversion price		1,285
Conversion of preferred stock to common stock		61,790
ADIA Upper Decs Equity Units Purchase Contract	3,750	
Other	(154)	(18)
Balance, end of period	\$ 101,190	\$ 79,032
<b>Retained earnings</b>		
Balance, beginning of period	\$ 77,440	\$ 86,521
Adjustment to opening balance, net of taxes(2)(3)	(8,483)	413
Adjusted balance, beginning of period	\$ 68,957	\$ 86,934
Citigroup's net income	9,293	5,973
Common dividends(4)	10	(34)
Preferred dividends		(3,201)
Preferred stock Series H discount accretion		(124)
Reset of convertible preferred stock conversion price		(1,285)
Conversion of preferred stock		(3,055)
Balance, end of period	\$ 78,260	\$ 85,208
<b>Treasury stock, at cost</b>		
Balance, beginning of period	\$ (4,543)	\$ (9,582)
Issuance of shares pursuant to employee benefit plans	3,007	3,505
Treasury stock acquired(5)	(5)	(3)
Other	1	21
Balance, end of period	\$ (1,540)	\$ (6,059)
<b>Accumulated other comprehensive income (loss)</b>		
Balance, beginning of period	\$ (18,937)	\$ (25,195)
Adjustment to opening balance, net of taxes(2)		(413)
Adjusted balance, beginning of period	\$ (18,937)	\$ (25,608)
Net change in unrealized gains and losses on investment securities, net of taxes	3,350	5,818
Net change in cash flow hedges, net of taxes	(123)	1,012

Edgar Filing: CITIGROUP INC - Form 10-Q

Net change in foreign currency translation adjustment, net of taxes	440	1,131
Pension liability adjustment, net of taxes	(39)	(4)
Net change in <i>Accumulated other comprehensive income (loss)</i>	\$ 3,628	\$ 7,957
Balance, end of period	\$ (15,309)	\$ (17,651)
<b>Total Citigroup common stockholders' equity (shares outstanding: 29,049,601 at September 30, 2010 and 28,483,267 at December 31, 2009)</b>	<b>\$ 162,601</b>	<b>\$ 140,530</b>
<b>Total Citigroup stockholders' equity</b>	<b>\$ 162,913</b>	<b>\$ 140,842</b>

[Statement continues on the following page, including notes to table]

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)**  
(Continued)*Citigroup Inc. and Subsidiaries*

<i>In millions of dollars, except shares in thousands</i>	Nine Months Ended September 30,	
	2010	2009
<b>Noncontrolling interest</b>		
Balance, beginning of period	\$ 2,273	\$ 2,392
Origination of a noncontrolling interest	287	124
Transactions between noncontrolling interest shareholders and the related consolidating subsidiary		(134)
Transactions between Citigroup and the noncontrolling-interest shareholders	(308)	(350)
Net income attributable to noncontrolling-interest shareholders	119	24
Dividends paid to noncontrolling interest shareholders	(99)	(16)
Accumulated other comprehensive income net change in unrealized gains and losses on investment securities, net of tax	6	7
Accumulated other comprehensive income net change in FX translation adjustment, net of tax	(20)	31
All other	12	29
<b>Net change in noncontrolling interests</b>	<b>\$ (3)</b>	<b>\$ (285)</b>
<b>Balance, end of period</b>	<b>\$ 2,270</b>	<b>\$ 2,107</b>
<b>Total equity</b>	<b>\$ 165,183</b>	<b>\$ 142,949</b>
<b>Comprehensive income (loss)</b>		
Net income before attribution of noncontrolling interests	\$ 9,412	\$ 5,997
Net change in <i>Accumulated other comprehensive income (loss)</i>	3,614	7,995
<b>Total comprehensive income</b>	<b>\$ 13,026</b>	<b>\$ 13,992</b>
<b>Comprehensive income (loss) attributable to the noncontrolling interests</b>	<b>\$ 105</b>	<b>\$ 62</b>
<b>Comprehensive income attributable to Citigroup</b>	<b>\$ 12,921</b>	<b>\$ 13,930</b>

(1) Includes unearned compensation on stock awards as well as the issuance in the second quarter of 2010 stock related to the "Common Stock Equivalents" (CSEs). For more information on the CSEs, see Note 7 to the Consolidated Financial Statements.

(2) The adjustment to the opening balances for *Retained earnings* and *Accumulated other comprehensive income (loss)* in 2009 represents the cumulative effect of initially adopting ASC 320-10-35-34, *Investments Debt and Equity securities: Recognition of an Other-Than-Temporary Impairment* (formerly FSP FAS 115-2 and FAS 124-2).

(3) The adjustment to the opening balance for *Retained earnings* in 2010 represents the cumulative effect of adopting SFAS 167 on January 1, 2010, now incorporated into ASC 810, *Consolidation* as well as the adoption of ASU 2010-11 on July 1, 2010. The cumulative effect of these adjustments on retained earnings was \$8.4 billion and \$41 million respectively.

(4) Common dividends in 2010 represent a reversal of dividends accrued on forfeitures of previously issued but unvested employee stock awards related to employees who have left Citigroup. Common dividends declared were as follows: \$0.01 per share in the first quarter

of 2009.

(5)

All open market repurchases were transacted under an existing authorized share repurchase plan and relate to customer fails/errors.

See Notes to the Consolidated Financial Statements

[Table of Contents](#)

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

<i>In millions of dollars</i>	Nine Months Ended September 30,	
	2010	2009
<b>Cash flows from operating activities of continuing operations</b>		
Net income before attribution of noncontrolling interests	\$ 9,412	\$ 5,997
Net income attributable to noncontrolling interests	119	24
<b>Citigroup's net income</b>	\$ 9,293	\$ 5,973
Income (loss) from discontinued operations, net of taxes	148	(679)
(Loss) gain on sale, net of taxes	(314)	2
<b>Income from continuing operations excluding noncontrolling interests</b>	\$ 9,459	\$ 6,650
<b>Adjustments to reconcile net income to net cash provided by (used in) operating activities of continuing operations excluding noncontrolling interests</b>		
Amortization of deferred policy acquisition costs and present value of future profits	229	298
Additions to deferred policy acquisition costs	1,925	(354)
Depreciation and amortization	1,379	1,290
Provision for credit losses	20,475	31,114
Change in trading account assets	(4,225)	28,355
Change in trading account liabilities	4,493	(32,437)
Change in federal funds sold and securities borrowed or purchased under agreements to resell	(18,035)	(19,061)
Change in federal funds purchased and securities loaned or sold under agreements to repurchase	37,784	(24,008)
Change in brokerage receivables net of brokerage payables	(12,833)	(2,360)
Net gains from sales of investments	(2,023)	(1,719)
Change in loans held-for-sale	(3,331)	(1,605)
Other, net	(11,016)	315
<b>Total adjustments</b>	\$ 14,822	\$ (20,172)
<b>Net cash provided by (used in) operating activities of continuing operations excluding noncontrolling interests</b>	\$ 24,281	\$ (13,522)
<b>Cash flows from investing activities of continuing operations</b>		
Change in deposits with banks	\$ 17,343	\$ (47,797)
Change in loans	56,415	(127,661)
Proceeds from sales and securitizations of loans	7,270	185,442
Purchases of investments	(334,368)	(167,115)
Proceeds from sales of investments	129,471	66,890
Proceeds from maturities of investments	153,669	90,218
Capital expenditures on premises and equipment	(805)	(859)
Proceeds from sales of premises and equipment, subsidiaries and affiliates, and repossessed assets	1,656	5,590
<b>Net cash provided by investing activities of continuing operations</b>	\$ 30,651	\$ 4,708
<b>Cash flows from financing activities of continuing operations</b>		
Dividends paid	\$	\$ (3,235)
Issuance of ADIA Upper Decs equity units purchase contract	3,750	
Treasury stock acquired	(5)	(3)
Stock tendered for payment of withholding taxes	(786)	(116)
Issuance of long-term debt	22,072	90,464
Payments and redemptions of long-term debt	(56,839)	(83,850)
Change in deposits	14,192	58,418
Change in short-term borrowings	(37,121)	(56,143)

Edgar Filing: CITIGROUP INC - Form 10-Q

Net cash (used in) provided by financing activities of continuing operations	\$	(54,737)	\$	5,535
Effect of exchange rate changes on cash and cash equivalents		624		582
Net cash from discontinued operations		51		(74)
Change in cash and due from banks	\$	870	\$	(2,771)
Cash and due from banks at beginning of period		25,472		29,253
Cash and due from banks at end of period	\$	26,342	\$	26,482
<b>Supplemental disclosure of cash flow information for continuing operations</b>				
Cash paid during the period for income taxes	\$	3,392	\$	(1,251)
Cash paid during the period for interest	\$	17,289	\$	21,338
<b>Non-cash investing activities</b>				
Transfers to repossessed assets	\$	2,058	\$	2,149

See Notes to the Unaudited Consolidated Financial Statements.

Table of Contents

This page intentionally left blank.

Table of Contents**CITIBANK, N.A. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET**

<i>In millions of dollars, except shares</i>	<i>Citibank, N.A. and Subsidiaries</i>	
	<i>September 30, 2010</i>	<i>December 31, 2009</i>
	<i>(Unaudited)</i>	
<b>Assets</b>		
Cash and due from banks	\$ 21,533	\$ 20,246
Deposits with banks	137,194	154,372
Federal funds sold and securities borrowed or purchased under agreements to resell	40,526	31,434
Trading account assets (including \$504 and \$914 pledged to creditors at September 30, 2010 and December 31, 2009, respectively)	164,408	156,380
Investments (including \$3,625 and \$3,849 pledged to creditors at September 30, 2010 and December 31, 2009, respectively)	272,081	233,086
Loans, net of unearned income	446,325	477,974
Allowance for loan losses	(19,951)	(22,685)
Total loans, net	\$ 426,374	\$ 455,289
Goodwill	10,212	10,200
Intangible assets, including MSRs	5,310	8,243
Premises and equipment, net	4,580	4,832
Interest and fees receivable	6,510	6,840
Other assets	89,084	80,439
Assets of discontinued operations held for sale	31,409	
<b>Total assets</b>	<b>\$ 1,209,221</b>	<b>\$ 1,161,361</b>

The following table presents certain assets of consolidated VIEs, which are included in the Consolidated Balance Sheet above. The assets in the table below include only those assets that can be used to settle obligations of consolidated VIEs on the following page, and are in excess of those obligations.

	<b>September 30, 2010</b>
<b>Assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs</b>	
Cash and due from banks (including segregated cash and other deposits)	\$ 1,828
Trading account assets	96
Investments	8,695
Loans, net of unearned income	
Consumer (including \$2,372 at fair value)	9,891
Corporate (including \$362 at fair value)	22,977
Loans, net of unearned income	\$ 32,868
Allowance for loan losses	(86)
Total loans, net	\$ 32,782
Other assets(1)	32,004
<b>Total assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs</b>	<b>\$ 75,405</b>

[Statement continues on the following page]



Table of Contents**CITIBANK, N.A. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET  
(Continued)**

<i>In millions of dollars, except shares</i>	<i>Citibank, N.A. and Subsidiaries</i>	
	<b>September 30, 2010</b>	<b>December 31, 2009</b>
	<i>(Unaudited)</i>	
<b>Liabilities</b>		
Non-interest-bearing deposits in U.S. offices	\$ 72,577	\$ 76,729
Interest-bearing deposits in U.S. offices	183,823	176,149
Non-interest-bearing deposits in offices outside the U.S.	47,550	39,414
Interest-bearing deposits in offices outside the U.S.	493,401	479,350
 Total deposits	 \$ 797,351	 \$ 771,642
Trading account liabilities	66,922	52,010
Purchased funds and other borrowings	72,984	89,503
Accrued taxes and other expenses	8,942	9,046
Long-term debt and subordinated notes	60,596	82,086
Other liabilities	45,224	39,181
Liabilities of discontinued operations held for sale	29,874	
 <b>Total liabilities</b>	 \$ 1,081,893	 \$ 1,043,468
 <b>Citibank stockholder's equity</b>		
Capital stock (\$20 par value) outstanding shares: 37,534,553 in each period	\$ 751	\$ 751
Surplus	109,166	107,923
Retained earnings	25,597	19,457
Accumulated other comprehensive income (loss)(1)	(9,255)	(11,532)
 <b>Total Citibank stockholder's equity</b>	 \$ 126,259	 \$ 116,599
Noncontrolling interest	1,069	1,294
 <b>Total equity</b>	 \$ 127,328	 \$ 117,893
 <b>Total liabilities and equity</b>	 \$ 1,209,221	 \$ 1,161,361

(1)

Amounts at September 30, 2010 and December 31, 2009 include the after-tax amounts for net unrealized gains (losses) on investment securities of \$(2.498) billion and \$(4.735) billion, respectively, for foreign currency translation of \$(3.389) billion and \$(3.255) billion, respectively, for cash flow hedges of \$(2.224) billion and \$(2.367) billion, respectively, and for pension liability adjustments of \$(1.144) billion and \$(1.175) billion, respectively.

See Notes to the Consolidated Financial Statements.

The following table presents certain liabilities of consolidated VIEs, which are included in the Consolidated Balance Sheet above. The liabilities in the table below include third-party liabilities of consolidated VIEs only, and exclude intercompany balances that eliminate in consolidation. The liabilities also exclude amounts where creditors or beneficial interest holders have recourse to the general credit of Citigroup.

	<b>September 30, 2010</b>
<b>Liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup:</b>	
Short-term borrowings	\$ 29,313

Edgar Filing: CITIGROUP INC - Form 10-Q

Long-term debt (including \$2,557 at fair value)		5,901
Other liabilities(1)		31,148
<b>Total liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup</b>	<b>\$</b>	<b>66,362</b>

Table of Contents

**CITIGROUP INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**1. BASIS OF PRESENTATION**

The accompanying unaudited Consolidated Financial Statements as of September 30, 2010 and for the three- and nine-month period ended September 30, 2010 include the accounts of Citigroup Inc. (Citigroup) and its subsidiaries (collectively, the Company). In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation have been reflected. The accompanying Unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related notes included in Citigroup's Annual Report on Form 10-K for the fiscal year ended December 31, 2009, Citigroup's updated 2009 historical financial statements and notes filed on Form 8-K with the Securities and Exchange Commission (SEC) on June 25, 2010 and Citigroup's Quarterly Reports on Form 10-Q for the quarters ended March 31, 2010 and June 30, 2010.

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles, but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management makes its best judgment, actual results could differ from those estimates. Current market conditions increase the risk and complexity of the judgments in these estimates.

Certain reclassifications have been made to the prior-period's financial statements to conform to the current period's presentation.

As noted above, the Notes to Consolidated Financial Statements are unaudited.

**Citibank, N.A.**

Citibank, N.A. is a commercial bank and wholly owned subsidiary of Citigroup Inc. Citibank's principal offerings include consumer finance, mortgage lending, and retail banking products and services; investment banking, commercial banking, cash management, trade finance and e-commerce products and services; and private banking products and services.

The Company includes a balance sheet and statement of changes in stockholder's equity for Citibank, N.A. to provide information about this entity to shareholders of Citigroup and international regulatory agencies (see Note 21 to the Consolidated Financial Statements for further information).

**Significant Accounting Policies**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified six policies as being significant because they require management to make subjective and/or complex judgments about matters that are inherently uncertain. These policies relate to Valuations of Financial Instruments, Allowance for Credit Losses, Securitizations, Goodwill, Income Taxes and Legal Reserves. The Company, in consultation with the Audit Committee of the Board of Directors, has reviewed and approved these significant accounting policies, which are further described in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

A detailed discussion of the Company's accounting policies is included in Citigroup's updated 2009 historical financial statements and notes filed on Form 8-K with the SEC on June 25, 2010.

**Principles of Consolidation**

The Consolidated Financial Statements include the accounts of the Company. The Company consolidates subsidiaries in which it holds, directly or indirectly, more than 50% of the voting rights or where it exercises control. Entities where the Company holds 20% to 50% of the voting rights and/or has the ability to exercise significant influence, other than investments of designated venture capital subsidiaries, or investments accounted for at fair value under the fair value option, are accounted for under the equity method, and the pro rata share of their income (loss) is included in *Other revenue*. Income from investments in less than 20%-owned companies is recognized when dividends are received. As discussed below, Citigroup consolidates entities deemed to be variable interest entities when Citigroup is determined to be the primary beneficiary. Gains and losses on the disposition of branches, subsidiaries, affiliates, buildings, and other investments and charges for

management's estimate of impairment in their value that is other than temporary, such that recovery of the carrying amount is deemed unlikely, are included in *Other revenue*.

Table of Contents**ACCOUNTING CHANGES****Change in Accounting for Embedded Credit Derivatives**

In March 2010, the FASB issued ASU 2010-11, *Scope Exception Related to Embedded Credit Derivatives*. The ASU clarifies that certain embedded derivatives, such as those contained in certain securitizations, CDOs and structured notes, should be considered embedded credit derivatives subject to potential bifurcation and separate fair value accounting. The ASU allows any beneficial interest issued by a securitization vehicle to be accounted for under the fair value option at transition on July 1, 2010.

The Company has elected to account for the following beneficial interests issued by securitization vehicles under the fair value option. Beneficial interests previously classified as held-to-maturity (HTM) were reclassified to available-for-sale (AFS) on June 30, 2010, because as of that reporting date, the Company did not have the intent to hold the beneficial interests until maturity.

The following table also shows the gross gains and gross losses that make up the pre-tax cumulative-effect adjustment to retained earnings for reclassified beneficial interests, recorded on July 1, 2010:

In millions of dollars at June 30, 2010	July 1, 2010				Fair Value
	Pre-tax Cumulative effect adjustment to Retained earnings				
	Amortized cost	Gross unrealized losses recognized in AOCI(1)	Gross unrealized gains recognized in AOCI		
Mortgage-backed securities					
Prime	\$ 390	\$		\$ 49	\$ 439
Alt-A	550			54	604
Subprime	221			6	227
Non-U.S. residential	2,249			38	2,287
Total mortgage-backed securities	\$ 3,410	\$		\$ 147	\$ 3,557
Asset-backed securities					
Auction rate securities	\$ 4,463	\$	401	\$ 48	\$ 4,110
Other asset-backed	4,189		19	164	4,334
Total asset-backed securities	\$ 8,652	\$	420	\$ 212	\$ 8,444
Total reclassified debt securities	\$ 12,062	\$	420	\$ 359	\$ 12,001

(1)

All reclassified debt securities with gross unrealized losses were assessed for other-than-temporary-impairment as of June 30, 2010, including an assessment of whether the Company intends to sell the security. For securities that the Company intends to sell, impairment charges of \$176 million were recorded in earnings in the second quarter of 2010.

Beginning July 1, 2010, the Company elected to account for these beneficial interests under the fair value option for various reasons, including:

To reduce the operational burden of assessing beneficial interests for bifurcation under the guidance in the ASU;

Where bifurcation would otherwise be required under the ASU, to avoid the complicated operational requirements of bifurcating the embedded derivatives from the host contracts and accounting for each separately. The Company reclassified

## Edgar Filing: CITIGROUP INC - Form 10-Q

substantially all beneficial interests where bifurcation would otherwise be required under the ASU; and

To permit more economic hedging strategies without generating volatility in reported earnings.

### **Additional Disclosures Regarding Fair Value Measurements**

In January 2010, the FASB issued ASU 2010-06, *Improving Disclosures about Fair Value Measurements*. The ASU requires disclosing the amounts of significant transfers in and out of Levels 1 and 2 of the fair value hierarchy and describing the reasons for the transfers. The disclosures are effective for reporting periods beginning after December 15, 2009. The Company adopted ASU 2010-06 as of January 1, 2010. The required disclosures are included in Note 16. Additionally, disclosures of the gross purchases, sales, issuances and settlements activity in Level 3 of the fair value measurement hierarchy will be required for fiscal years beginning after December 15, 2010.

Table of Contents**Elimination of Qualifying Special Purpose Entities (QSPEs) and Changes in the Consolidation Model for VIEs**

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140* (SFAS 166, now incorporated into ASC Topic 860) and SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (SFAS 167, now incorporated into ASC Topic 810). Citigroup adopted both standards on January 1, 2010. Citigroup has elected to apply SFAS 166 and SFAS 167 prospectively. Accordingly, prior periods have not been restated.

SFAS 166 eliminates QSPEs. SFAS 167 details three key changes to the consolidation model. First, former QSPEs are now included in the scope of SFAS 167. Second, the FASB has changed the method of analyzing which party to a VIE should consolidate the VIE (known as the primary beneficiary) to a qualitative determination of which party to the VIE has "power," combined with potentially significant benefits or losses, instead of the previous quantitative risks and rewards model. The party that has "power" has the ability to direct the activities of the VIE that most significantly impact the VIE's economic performance. Third, the new standard requires that the primary beneficiary analysis be re-evaluated whenever circumstances change. The previous rules required reconsideration of the primary beneficiary only when specified reconsideration events occurred.

As a result of implementing these new accounting standards, Citigroup consolidated certain of the VIEs and former QSPEs with which it currently has involvement. Further, certain asset transfers, including transfers of portions of assets, that would have been considered sales under SFAS 140, are considered secured borrowings under the new standards.

In accordance with SFAS 167, Citigroup employed three approaches for newly consolidating certain VIEs and former QSPEs as of January 1, 2010. The first approach requires initially measuring the assets, liabilities, and noncontrolling interests of the VIEs and former QSPEs at their carrying values (the amounts at which the assets, liabilities, and noncontrolling interests would have been carried in the Consolidated Financial Statements, if Citigroup had always consolidated these VIEs and former QSPEs). The second approach measures assets at their unpaid principal amount, and is applied where using carrying values is not practicable. The third approach is to elect the fair value option, in which all of the financial assets and liabilities of certain designated VIEs and former QSPEs are recorded at fair value upon adoption of SFAS 167 and continue to be marked-to-market thereafter, with changes in fair value reported in earnings.

Citigroup consolidated all required VIEs and former QSPEs, as of January 1, 2010, at carrying values or unpaid principal amounts, except for certain private label residential mortgage and mutual fund deferred sales commissions VIEs, for which the fair value option was elected. The following tables present the impact of adopting these new accounting standards applying these approaches.

The incremental impact of these changes on GAAP assets and resulting risk-weighted assets for those VIEs and former QSPEs that were consolidated or deconsolidated for accounting purposes as of January 1, 2010 was as follows:

<i>In billions of dollars</i>	<b>Incremental</b>	
	<b>GAAP</b>	<b>Risk-weighted</b>
	<b>assets</b>	<b>assets(3)</b>
<b>Impact of consolidation</b>		
Credit cards	\$ 86.3	\$ 0.8
Commercial paper conduits	28.3	13.0
Student loans	13.6	3.7
Private label consumer mortgages	4.4	1.3
Municipal tender option bonds	0.6	0.1
Collateralized loan obligations	0.5	0.5
Mutual fund deferred sales commissions	0.5	0.5
<b>Subtotal</b>	<b>\$ 134.2</b>	<b>\$ 19.9</b>
<b>Impact of deconsolidation</b>		
Collateralized debt obligations(1)	\$ 1.9	\$ 3.6
Equity-linked notes(2)	1.2	0.5

<b>Total</b>	<b>\$</b>	<b>137.3</b>	<b>\$</b>	<b>24.0</b>
--------------	-----------	--------------	-----------	-------------

---

- (1) The implementation of SFAS 167 resulted in the deconsolidation of certain synthetic and cash collateralized debt obligation (CDO) VIEs that were previously consolidated under the requirements of ASC 810 (FIN 46(R)). Due to the deconsolidation of these synthetic CDOs, Citigroup's Consolidated Balance Sheet now reflects the recognition of current receivables and payables related to purchased and written credit default swaps entered into with these VIEs, which had previously been eliminated in consolidation. The deconsolidation of certain cash CDOs has a minimal impact on GAAP assets, but causes a sizable increase in risk-weighted assets. The impact on risk-weighted assets results from replacing, in Citigroup's trading account, largely investment grade securities owned by these VIEs when consolidated, with Citigroup's holdings of non-investment grade or unrated securities issued by these VIEs when deconsolidated.
- (2) Certain equity-linked note client intermediation transactions that had previously been consolidated under the requirements of ASC 810 (FIN 46 (R)) because Citigroup had repurchased and held a majority of the notes issued by the VIE were deconsolidated with the implementation of SFAS 167, because Citigroup does not have the power to direct the activities of the VIE that most significantly impact the VIE's economic performance. Upon deconsolidation, Citigroup's Consolidated Balance Sheet reflects both the equity-linked notes issued by the VIEs and held by Citigroup as trading assets, as well as related trading liabilities in the form of prepaid equity derivatives. These trading assets and trading liabilities were formerly eliminated in consolidation.
- (3) The net increase in risk-weighted assets (RWA) was \$10 billion, principally reflecting the deduction from gross RWA of \$13 billion of loan loss reserves (LLR) recognized from the adoption of SFAS 166/167, which exceeded the 1.25% limitation on LLRs includable in Tier 2 Capital.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The following table reflects the incremental impact of adopting SFAS 166/167 on Citigroup's GAAP assets, liabilities, and stockholders' equity.

<i>In billions of dollars</i>	<b>January 1, 2010</b>
<b>Assets</b>	
Trading account assets	\$ (9.9)
Investments	(0.6)
Loans	159.4
Allowance for loan losses	(13.4)
Other assets	1.8
<b>Total assets</b>	<b>\$ 137.3</b>
<b>Liabilities</b>	
Short-term borrowings	\$ 58.3
Long-term debt	86.1
Other liabilities	1.3
<b>Total liabilities</b>	<b>\$ 145.7</b>
<b>Stockholders' equity</b>	
Retained earnings	\$ (8.4)
<b>Total stockholders' equity</b>	<b>(8.4)</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 137.3</b>

The preceding tables reflect: (i) the portion of the assets of former QSPEs to which Citigroup, acting as principal, had transferred assets and received sales treatment prior to January 1, 2010 (totaling approximately \$712.0 billion), and (ii) the assets of significant VIEs as of January 1, 2010 with which Citigroup is involved (totaling approximately \$219.2 billion) that were previously unconsolidated and are required to be consolidated under the new accounting standards. Due to the variety of transaction structures and the level of Citigroup involvement in individual former QSPEs and VIEs, only a portion of the former QSPEs and VIEs with which the Company is involved were required to be consolidated.

In addition, the cumulative effect of adopting these new accounting standards as of January 1, 2010 resulted in an aggregate after-tax charge to *Retained earnings* of \$8.4 billion, reflecting the net effect of an overall pretax charge to *Retained earnings* (primarily relating to the establishment of loan loss reserves and the reversal of residual interests held) of \$13.4 billion and the recognition of related deferred tax assets amounting to \$5.0 billion.

The impact on certain of Citigroup's regulatory capital ratios of adopting these new accounting standards, reflecting immediate implementation of the recently issued final risk-based capital rules regarding SFAS 166/167, was as follows:

	<b>As of January 1, 2010</b>
	<b>Impact</b>
Tier 1 Capital	(141) bps
Total Capital	(142) bps

## Non-consolidation of Certain Investment Funds

The FASB issued Accounting Standards Update No. 2010-10, *Consolidation (Topic 810), Amendments for Certain Investment Funds* (ASU 2010-10) in the first quarter of 2010. ASU 2010-10 provides a deferral to the requirements of SFAS 167 where the following criteria are met:

The entity being evaluated for consolidation is an investment company, as defined in ASC 946-10, *Financial Services Investment Companies*, or an entity for which it is acceptable based on industry practice to apply measurement

principles that are consistent with an investment company;

The reporting enterprise does not have an explicit or implicit obligation to fund losses of the entity that could potentially be significant to the entity; and

The entity being evaluated for consolidation is not:

A securitization entity;

An asset-backed financing entity;

An entity that was formerly considered a qualifying special-purpose entity.

The Company has determined that a majority of the investment vehicles managed by Citigroup are provided a deferral from the requirements of SFAS 167, because they meet these criteria. These vehicles continue to be evaluated under the requirements of ASC 810-10, prior to the implementation of SFAS 167 (FIN 46(R)).

Where the Company has determined that certain investment vehicles are subject to the consolidation requirements of SFAS 167, the consolidation conclusions reached upon initial application of SFAS 167 are consistent with the consolidation conclusions reached under the requirements of ASC 810-10, prior to the implementation of SFAS 167.

Table of Contents

**Investments in Certain Entities that Calculate Net Asset Value per Share**

As of December 31, 2009, the Company adopted Accounting Standards Update (ASU) No. 2009-12, *Investments in Certain Entities that Calculate Net Asset Value per Share (or its Equivalent)*, which provides guidance on measuring the fair value of certain alternative investments. The ASU permits entities to use net asset value as a practical expedient to measure the fair value of their investments in certain investment funds. The ASU also requires additional disclosures regarding the nature and risks of such investments and provides guidance on the classification of such investments as Level 2 or Level 3 of the fair value hierarchy. This ASU did not have a material impact on the Company's accounting for its investments in alternative investment funds.

**Multiple Foreign Exchange Rates**

In May 2010, the FASB issued ASU 2010-19, *Foreign Currency Issues: Multiple Foreign Currency Exchange Rates*. The ASU requires certain disclosure in situations when an entity's reported balances in U.S. dollar monetary assets held by its foreign entities differ from the actual U.S. dollar-denominated balances due to different foreign exchange rates used in remeasurement and translation. The ASU also clarifies the reporting for the difference between the reported balances and the U.S. dollar-denominated balances upon the initial adoption of highly inflationary accounting. The ASU does not have a material impact on the Company's accounting.

**Effect of a Loan Modification When the Loan is Part of a Pool Accounted for as a Single Asset (ASU No. 2010-18)**

In April 2010, the FASB issued ASU No. 2010-18, *Effect of a Loan Modification When the Loan is Part of a Pool Accounted for as a Single Asset*. As a result of the amendments in this ASU, modifications of loans that are accounted for within a pool do not result in the removal of those loans from the pool, even if the modification of those loans would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The ASU was effective for reporting periods ending on or after July 15, 2010. The ASU had no material effect on the Company's financial statements.

**FUTURE APPLICATIONS OF ACCOUNTING STANDARDS**

**Loss-Contingency Disclosures**

In July 2010, the FASB issued a second exposure draft proposing expanded disclosures regarding loss contingencies. This proposal increases the number of loss contingencies subject to disclosure and requires substantial quantitative and qualitative information to be provided about those loss contingencies. The proposal will have no impact on the Company's accounting for loss contingencies.

**Credit Quality and Allowance for Credit Losses Disclosures**

In July 2010, the FASB issued ASU No. 2010-20, *Disclosures about Credit Quality of Financing Receivables and Allowance for Credit Losses*. The ASU requires a greater level of disaggregated information about the allowance for credit losses and the credit quality of financing receivables. The period-end balance disclosure requirements for loans and the allowance for loans losses will be effective for reporting periods ending on or after December 15, 2010, while disclosures for activity during a reporting period that occurs in the loan and allowance for loan losses accounts will be effective for reporting periods beginning on or after December 15, 2010.

**Potential Amendments to Current Accounting Standards**

The FASB is currently working on amendments to existing accounting standards governing financial instruments and lease accounting. Upon completion of the standards, the Company will need to re-evaluate its accounting and disclosures. The FASB is proposing sweeping changes to the classification and measurement of financial instruments, hedging and impairment guidance. The FASB is also working on a project that would require all leases to be capitalized on the balance sheet. These projects will have significant impacts for the Company. However, due to ongoing deliberations of the standard-setters, the Company is currently unable to determine the effect of future amendments or proposals at this time. The FASB and IASB are currently working on several joint projects aimed at converging the two sets of accounting standards. However, the two Boards have proposed very different models for the Financial Instruments project. Due to certain differences between the FASB and IASB models, Citi believes achieving convergence will be challenging.

**Investment Company Audit Guide (SOP 07-1)**

## Edgar Filing: CITIGROUP INC - Form 10-Q

In July 2007, the AICPA issued Statement of Position 07-1, "Clarification of the Scope of the Audit and Accounting Guide for Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies" (SOP 07-1) (now incorporated into ASC 946-10, *Financial Services-Investment Companies*), which was expected to be effective for fiscal years beginning on or after December 15, 2007. However, in February 2008, the FASB delayed the effective date indefinitely by issuing an FSP SOP 07-1-1, "Effective Date of AICPA Statement of Position 07-1." This statement sets forth more stringent

Table of Contents

criteria for qualifying as an investment company than does the predecessor Audit Guide. In addition, ASC 946-10 (SOP 07-1) establishes new criteria for a parent company or equity method investor to retain investment company accounting in their consolidated financial statements. Investment companies record all their investments at fair value with changes in value reflected in earnings. The Company is currently evaluating the potential impact of adopting the SOP.

Table of Contents**2. DISCONTINUED OPERATIONS****Sale of The Student Loan Corporation**

On September 17, 2010, the Company announced that The Student Loan Corporation (SLC), an indirect subsidiary that is 80% owned by Citibank and 20% owned by public shareholders which is part of the CitiHolding segment, had entered into definitive agreements that will result in the divestiture of Citi's private student loan business and approximately \$31 billion of its approximately \$41 billion in assets to Discover Financial Services (Discover) and SLM Corporation (Sallie Mae). The sale is currently expected to close in the fourth quarter of 2010.

This sale is reported as discontinued operations for the third quarter of 2010 only. Prior periods were not reclassified due to the immateriality of the impact in those periods. The total third quarter of 2010 loss on the sale of The Student Loan Corporation of (\$454) million is composed of (\$63) million in Continuing Operations and, (\$447) million in Discontinued Operations, partially offset by \$56 million in Noncontrolling Interests (Minority Interests).

Total assets and total liabilities (after impairment) of \$31 billion and \$30 billion, respectively associated with the sale of SLC are included in *Assets of discontinued operations held for sale* and *Liabilities of discontinued operations held for sale* on the Consolidated Balance Sheet.

Additionally, as part of the transactions, Citibank, N.A. will purchase approximately \$8.7 billion of assets from SLC. Prior to the sale of SLC, sold \$4.7 billion in FFELP loans were sold to the Department of Education, as previously disclosed by SLC.

The following is a summary as of September 30, 2010 of the assets and liabilities of *Discontinued operations* held for sale on the Consolidated Balance Sheet for the operations related to the SLC business to be sold:

<i>In millions of dollars</i>	September 30, 2010
<b>Assets</b>	
Loans, net of unearned income	\$ 30,284
Allowance for loan losses	(54)
Total loans, net	30,230
Other assets	1,179
<b>Total assets</b>	<b>\$ 31,409</b>
<b>Liabilities</b>	
Long-term debt	\$ 29,556
Other liabilities	318
<b>Total liabilities</b>	<b>\$ 29,874</b>

Summarized financial information for discontinued operations, including cash flows, related to the sale of SLC follows:

<i>In millions of dollars</i>	Three and Nine Months Ended Sept. 30, 2010
<b>Total revenues, net of interest expense</b>	<b>\$ (670)</b>
Income (loss) from discontinued operations	\$ 20
Loss on sale	(820)
Benefit for income taxes	(365)
<b>Loss from discontinued operations, net of taxes</b>	<b>\$ (435)</b>

*In millions of dollars*

Edgar Filing: CITIGROUP INC - Form 10-Q

Nine Months  
Ended Sept. 30,  
2010

Cash flows from operating activities	\$	4,839
Cash flows from investing activities		694
Cash flows from financing activities		(5,533)

Net cash provided by discontinued operations \$

111

---

Table of Contents**Sale of Nikko Cordial**

On October 1, 2009, the Company announced the successful completion of the sale of Nikko Cordial Securities to Sumitomo Mitsui Banking Corporation. The transaction had a total cash value to Citi of 776 billion yen (U.S. \$8.7 billion at an exchange rate of 89.60 yen to U.S. \$1.00 as of September 30, 2009). The cash value is composed of the purchase price for the transferred business of 545 billion yen, the purchase price for certain Japanese-listed equity securities held by Nikko Cordial Securities of 30 billion yen, and 201 billion yen of excess cash derived through the repayment of outstanding indebtedness to Citi. After considering the impact of foreign exchange hedges of the proceeds of the transaction, the sale resulted in an immaterial gain in 2009. A total of about 7,800 employees are included in the transaction.

The Nikko Cordial operations had total assets and total liabilities of approximately \$24 billion and \$16 billion, respectively, at the time of sale, which were reflected in Citi Holdings prior to the sale.

Results for all of the Nikko Cordial businesses sold are reported as *Discontinued operations* for all periods presented.

Summarized financial information for *Discontinued operations*, including cash flows, related to the sale of Nikko Cordial is as follows:

<i>In millions of dollars</i>	<b>Three Months Ended Sept. 30,</b>		<b>Nine Months Ended Sept. 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Total revenues, net of interest expense</b>	<b>\$</b>	<b>\$ 173</b>	<b>\$ 92</b>	<b>\$ 553</b>
Loss from discontinued operations	\$	\$ (221)	\$ (7)	\$ (603)
Gain on sale			<b>94</b>	
Provision (benefit) for income taxes		\$ 208	(122)	\$ 75
<b>Income (loss) from discontinued operations, net of taxes</b>	<b>\$</b>	<b>\$ (429)</b>	<b>\$ 209</b>	<b>\$ (678)</b>

<i>In millions of dollars</i>	<b>Nine Months Ended Sept. 30,</b>	
	<b>2010</b>	<b>2009</b>
Cash flows from operating activities	\$ (134)	\$ (1,830)
Cash flows from investing activities	<b>185</b>	1,727
Cash flows from financing activities		

**Net cash provided by (used in) discontinued operations**                      \$      51    \$      (103)

**Combined Results for Discontinued Operations**

The following is summarized financial information for the SLC business, Nikko Cordial business, German retail banking operations and CitiCapital business. The German retail banking operation, which was sold on December 5, 2008, and the Citi Capital business, which was sold on July 31, 2008, continue to have minimal residual costs associated with the sales. However, during the third quarter of 2010, the Company completed an income tax audit in Germany related to the business sold in 2008. As a result of completing this audit, the Company has released reserves approximately \$68 million. Additionally, contingency consideration payments received during the first quarter of 2009 of \$29 million pretax (\$19 million after-tax) related to the sale of Citigroup's Asset Management business, which was sold in December 2005, is also included in these balances.

<i>In millions of dollars</i>	<b>Three Months Ended Sept. 30,</b>		<b>Nine Months Ended Sept. 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Total revenues, net of interest expense</b>	<b>\$ (629)</b>	<b>\$ 205</b>	<b>\$ (494)</b>	<b>\$ 651</b>
Income (loss) from discontinued operations	\$ 8	\$ (204)	\$	\$ (635)
Loss on sale	<b>(784)</b>		<b>(690)</b>	2
(Benefit) provision for income taxes	<b>(402)</b>	214	<b>(524)</b>	44

Edgar Filing: CITIGROUP INC - Form 10-Q

Loss from discontinued operations, net of taxes	\$	(374)	\$	(418)	\$	(166)	\$	(677)
-------------------------------------------------	----	-------	----	-------	----	-------	----	-------

Table of Contents

**Cash flows from discontinued operations**

<i>In millions of dollars</i>	Nine Months Ended Sept. 30,	
	2010	2009
Cash flows from operating activities	\$ 4,707	\$ (1,824)
Cash flows from investing activities	880	1,757
Cash flows from financing activities	(5,536)	(7)
<b>Net cash provided by discontinued operations</b>	<b>\$ 51</b>	<b>\$ (74)</b>

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

### 3. BUSINESS SEGMENTS

The following table presents certain information regarding the Company's operations by segment:

	Revenues, net of interest expense(1)		Provision (benefit) for income taxes		Income (loss) from continuing operations(1)(2)		Identifiable assets	
<i>In millions of dollars, except identifiable assets in billions</i>	Three Months Ended September 30,							
	2010	2009	2010	2009	2010	2009	Sep. 30, 2010	Dec. 31, 2009
<i>Regional</i>								
<i>Consumer</i>								
<i>Banking</i>	\$ 8,161	\$ 6,120	\$ 476	\$ (203)	\$ 1,232	\$ 704	\$ 320	\$ 257
<i>Institutional</i>								
<i>Clients Group</i>	8,128	7,348	734	460	2,332	1,786	963	882
Subtotal								
Citicorp	16,289	13,468	1,210	257	3,564	2,490	1,283	1,139
Citi Holdings	3,853	6,250	(590)	(1,513)	(1,054)	(1,994)	421	487
Corporate/Other	596	672	78	134	91	97	279	231
Total	\$ 20,738	\$ 20,390	\$ 698	\$ (1,122)	\$ 2,601	\$ 593	\$ 1,983	\$ 1,857

	Revenues, net of interest expense(1)		Provision (benefit) for income taxes		Income (loss) from continuing operations(1)(2)	
	Nine Months Ended September 30,					
	2010	2009	2010	2009	2010	2009
<i>Regional</i>						
<i>Consumer</i>						
<i>Banking</i>	\$ 24,275	\$ 18,674	\$ 1,039	\$ (40)	\$ 3,423	\$ 1,919
<i>Institutional</i>						
<i>Clients Group</i>	27,025	31,106	3,504	4,821	9,098	11,638
Subtotal						
Citicorp	51,300	49,780	4,543	4,781	12,521	13,557
Citi Holdings	15,322	24,669	(2,182)	(4,312)	(3,127)	(6,297)
Corporate/Other	1,608	431	185	151	184	(586)
Total	\$ 68,230	\$ 74,880	\$ 2,546	\$ 620	\$ 9,578	\$ 6,674

(1)

Includes Citicorp total revenues, net of interest expense, in *North America* of \$6.6 billion and \$4.0 billion; in *EMEA* of \$2.9 billion and \$3.5 billion; in *Latin America* of \$3.3 billion and \$3.0 billion; and in *Asia* of \$3.5 billion and \$3.0 billion for the three months ended September 30, 2010 and 2009, respectively. Includes Citicorp total revenues, net of interest expense, in *North America* of \$21.5 billion and \$16.6 billion; in *EMEA* of \$9.7 billion and \$12.7 billion; in *Latin America* of \$9.3 billion and \$9.4 billion; and in *Asia* of \$10.8 billion and \$11.1 billion for the nine months ended September 30, 2010 and 2009, respectively. Regional numbers exclude Citi Holdings and Corporate/Other, which largely operate within the U.S.

(2)

Includes pretax provisions (credits) for credit losses and for benefits and claims in the *Regional Consumer Banking* results of \$2.4 billion and \$1.8 billion; in the *ICG* results of \$266 million and \$458 million; and in the Citi Holdings results of \$3.3 billion and

## Edgar Filing: CITIGROUP INC - Form 10-Q

\$6.8 billion for the three months ended September 30, 2010 and 2009, respectively. Includes pretax provisions (credits) for credit losses and for benefits and claims in the *Regional Consumer Banking* results of \$7.8 billion and \$5.8 billion; in the *ICG* results of \$(29) million and \$1.7 billion; and in the Citi Holdings results of \$13.4 billion and \$24.5 billion for the nine months ended September 30, 2010 and 2009, respectively.

Table of Contents**4. INTEREST REVENUE AND EXPENSE**

For the three- and nine-month periods ended September 30, 2010 and 2009, interest revenue and expense consisted of the following:

<i>In millions of dollars</i>	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Interest revenue</b>				
Loan interest, including fees	\$ 13,332	\$ 11,601	\$ 42,232	\$ 36,385
Deposits with banks	318	313	899	1,126
Federal funds sold and securities purchased under agreements to resell	807	728	2,340	2,407
Investments, including dividends	2,611	3,283	8,706	9,894
Trading account assets(1)	2,026	2,654	5,909	8,526
Other interest	277	99	555	594
<b>Total interest revenue</b>	<b>\$ 19,371</b>	<b>\$ 18,678</b>	<b>\$ 60,641</b>	<b>\$ 58,932</b>
<b>Interest expense</b>				
Deposits(2)	\$ 2,130	\$ 2,298	\$ 6,246	\$ 7,986
Federal funds purchased and securities loaned or sold under agreements to repurchase	671	772	2,122	2,807
Trading account liabilities(1)	108	43	277	220
Short-term borrowings	213	350	704	1,128
Long-term debt	3,003	3,217	9,446	9,038
<b>Total interest expense</b>	<b>\$ 6,125</b>	<b>\$ 6,680</b>	<b>\$ 18,795</b>	<b>\$ 21,179</b>
<b>Net interest revenue</b>	<b>\$ 13,246</b>	<b>\$ 11,998</b>	<b>\$ 41,846</b>	<b>\$ 37,753</b>
Provision for loan losses	5,666	8,771	20,555	30,919
<b>Net interest revenue after provision for loan losses</b>	<b>\$ 7,580</b>	<b>\$ 3,227</b>	<b>\$ 21,291</b>	<b>\$ 6,834</b>

---

(1)

Interest expense on *Trading account liabilities* of ICG is reported as a reduction of interest revenue from *Trading account assets*.

(2)

Includes FDIC deposit insurance fees and charges of \$226 million and \$285 million for the three months ended September 30, 2010 and September 30, 2009, and \$691 million and \$1,254 million for the nine months ended September 30, 2010 and September 30, 2009, respectively. The nine months ended September 30, 2009 FDIC insurance fees include the one-time FDIC special assessment of \$333 million

Table of Contents**5. COMMISSIONS AND FEES**

Commissions and fees revenue includes charges to customers for credit and bank cards, including transaction-processing fees and annual fees; advisory and equity and debt underwriting services; lending and deposit-related transactions, such as loan commitments, standby letters of credit and other deposit and loan servicing activities; investment management-related fees, including brokerage services and custody and trust services; and insurance fees and commissions.

The following table presents commissions and fees revenue for the three and nine months ended September 30:

<i>In millions of dollars</i>	<b>Three Months</b>		<b>Nine Months</b>	
	<b>Ended September 30,</b>		<b>Ended September 30,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Credit cards and bank cards	\$ 1,013	\$ 1,048	\$ 2,977	\$ 3,025
Investment banking	683	784	2,001	2,659
Smith Barney		1		837
ICG trading-related	429	502	1,431	1,400
Transaction services	374	336	1,085	980
Other consumer	303	324	933	935
Checking-related	256	261	789	773
Other ICG	79	93	256	281
Primerica-related (prior to March 2010)		78	91	227
Loan servicing(1)	(29)	141	253	167
Corporate finance	137	130	320	551
Other	3		(14)	(69)
<b>Total commissions and fees</b>	<b>\$ 3,248</b>	<b>\$ 3,698</b>	<b>\$ 10,122</b>	<b>\$ 11,766</b>

(1)

Beginning in the second quarter of 2010, for clarity purposes, Citigroup has reclassified the MSR mark-to-market and MSR hedging activities from multiple income statement lines together into *Other revenue*. All periods presented reflect this reclassification.

Table of Contents**6. PRINCIPAL TRANSACTIONS**

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities. Trading activities include revenues from fixed income, equities, credit and commodities products, as well as foreign exchange transactions. Not included in the table below is the impact of net interest revenue related to trading activities, which is an integral part of trading activities' profitability. The following tables present principal transactions revenue for the three- and nine-month periods ended September 30, 2010 and 2009:

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010(1)	2009(1)	2010(1)	2009(1)
<i>Regional Consumer Banking</i>	\$ 150	\$ 149	\$ 399	\$ 1,094
<i>Institutional Clients Group</i>	982	(571)	5,958	7,259
Subtotal Citicorp	\$ 1,132	\$ (422)	\$ 6,357	\$ 8,353
<i>Local Consumer Lending</i>	(36)	389	(190)	917
<i>Brokerage and Asset Management</i>	1	1	(27)	25
<i>Special Asset Pool</i>	343	1,385	2,094	(2,863)
Subtotal Citi Holdings	\$ 308	\$ 1,775	\$ 1,877	\$ (1,921)
Corporate/Other	88	(10)	(336)	612
<b>Total Citigroup</b>	<b>\$ 1,528</b>	<b>\$ 1,343</b>	<b>\$ 7,898</b>	<b>\$ 7,044</b>

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010(1)	2009(1)	2010(1)	2009(1)
Interest rate contracts(2)	\$ 76	\$ 166	\$ 3,718	\$ 6,619
Foreign exchange contracts(3)	992	522	1,495	2,386
Equity contracts(4)	468	(353)	783	550
Commodity and other contracts(5)	(33)	162	197	989
Credit derivatives(6)	25	846	1,705	(3,500)
<b>Total Citigroup</b>	<b>\$ 1,528</b>	<b>\$ 1,343</b>	<b>\$ 7,898</b>	<b>\$ 7,044</b>

- 
- (1) Beginning in the second quarter of 2010, for clarity purposes, Citigroup has reclassified the MSR mark-to-market and MSR hedging activities from multiple income statement lines together into *Other Revenue*. All periods presented reflect this reclassification.
- (2) Includes revenues from government securities and corporate debt, municipal securities, preferred stock, mortgage securities and other debt instruments. Also includes options on fixed income securities, interest rate swaps, swap options, caps and floors, financial futures, over-the-counter (OTC) options and forward contracts on fixed income securities.
- (3) Includes revenues from foreign exchange spot, forward, option and swap contracts, as well as translation gains and losses.
- (4) Includes revenues from common, preferred and convertible preferred stock, convertible corporate debt, equity-linked notes, and exchange-traded and OTC equity options and warrants.
- (5)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Primarily includes revenues from crude oil, refined oil products, natural gas, and other commodities trades.

(6)

Includes revenues from structured credit products.

Table of Contents**7. RETIREMENT BENEFITS AND INCENTIVE PLANS**

The Company has several non-contributory defined benefit pension plans covering certain U.S. employees and has various defined benefit pension and termination-indemnity plans covering employees outside the United States. Effective January 1, 2008, the U.S. qualified pension plan was frozen for most employees. Accordingly, no additional compensation-based contributions have been credited to cash balance accounts for existing plan participants after December 31, 2007. However, employees still covered under certain prior final pay formulas continue to accrue benefits. The Company also offers postretirement health care and life insurance benefits to certain eligible U.S. retired employees, as well as to certain eligible employees outside the United States.

The Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (collectively, the "Act") were signed into law in the U.S. in March 2010. One provision of the Act that impacts Citigroup is the elimination of the tax deductibility for benefits paid that are related to the retiree Medicare Part D subsidy starting in 2013. Citigroup is required to recognize the full accounting impact in the period in which the Act is signed, which resulted in a \$45 million reduction in deferred tax assets with a corresponding charge to income from continuing operations in the first quarter of 2010. The other provisions of the Act are not expected to have a significant impact on Citigroup's pension and post-retirement plans.

The following tables summarize the components of net (benefit) expense recognized in the Consolidated Statement of Income for the Company's U.S. qualified pension plan, post-retirement plans and plans outside the United States. The Company uses a December 31 measurement date for the U.S. plans, as well as the plans outside the United States.

**Net (Benefit) Expense**

<i>In millions of dollars</i>	Three Months Ended September 30,							
	Pension Plans				Postretirement Benefit Plans			
	U.S. plans(1)		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2010	2009	2010	2009	2010	2009	2010	2009
Benefits earned during the period	\$ 4	\$ 1	\$ 43	\$ 38	\$ 1	\$ 1	\$ 5	\$ 7
Interest cost on benefit obligation	161	177	84	78	15	16	26	23
Expected return on plan assets	(220)	(232)	(94)	(87)	(2)	(2)	(24)	(19)
Amortization of unrecognized								
Net transition obligation			(1)	(1)				
Prior service cost (benefit)			1	1	(1)	(1)		
Net actuarial loss	12	(1)	14	18	3		5	4
Curtailment (gain) loss		29						
Net (benefit) expense	\$ (43)	\$ (26)	\$ 47	\$ 47	\$ 15	\$ 14	\$ 12	\$ 15

(1)

The U.S. plans exclude nonqualified pension plans, for which the net expense was million \$11 million and \$12 million for the three months ended September 30, 2010 and 2009, respectively.

<i>In millions of dollars</i>	Nine Months Ended September 30,							
	Pension Plans				Postretirement Benefit Plans			
	U.S. plans(1)		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2010	2009	2010	2009	2010	2009	2010	2009
Benefits earned during the period	\$ 13	\$ 13	\$ 125	\$ 109	\$ 1	\$ 1	\$ 17	\$ 20
	480	503	254	222	44	46	78	66

Edgar Filing: CITIGROUP INC - Form 10-Q

Interest cost on benefit obligation								
Expected return on plan assets	<b>(643)</b>	(690)	<b>(281)</b>	(249)	<b>(6)</b>	(7)	<b>(74)</b>	(57)
Amortization of unrecognized								
Net transition obligation			<b>(1)</b>	(1)				
Prior service cost (benefit)	<b>(1)</b>	(1)	<b>3</b>	3	<b>1</b>	(1)		
Net actuarial loss	<b>34</b>	1	<b>42</b>	51	<b>5</b>	1	<b>15</b>	13
Curtailment (gain) loss		29						
Net (benefit) expense	<b>\$ (117)</b>	<b>\$ (145)</b>	<b>\$ 142</b>	<b>\$ 135</b>	<b>\$ 44</b>	<b>\$ 40</b>	<b>\$ 36</b>	<b>\$ 42</b>

(1)

The U.S. plans exclude nonqualified pension plans, for which the net expense was \$33 million and \$31 million for the nine months ended September 30, 2010 and 2009, respectively.

Table of Contents

**Employer Contributions**

Citigroup's pension funding policy for U.S. and non-U.S. plans is generally to fund to applicable minimum funding requirements, rather than to the amounts of accumulated benefit obligations. For the U.S. qualified pension plan, the Company may increase its contributions above the minimum required contribution under the Employee Retirement Income Security Act of 1974, as amended, if appropriate to its tax and cash position and the plan's funded position. The Company made a discretionary cash contribution of \$995 million to the U.S. qualified pension plan as of September 30, 2010. For the non-U.S. pension plans, the Company contributed \$106 million as of September 30, 2010 and expects to contribute an additional \$57 million in 2010. The Company also expects to contribute \$33 million of benefits to be paid directly by the Company on behalf of the non-U.S. pension plans. For the non-U.S. postretirement benefit plans, expected cash contributions for 2010 are \$74 million, which includes \$3 million of benefits to be paid directly by the Company. These estimates are subject to change, since contribution decisions are affected by various factors, such as market performance and regulatory requirements; in addition, management has the ability to change funding policy.

**Stock-Based Incentive Compensation**

The Company recognized compensation expense related to incentive plans of \$641 million for the three months ended September 30, 2010, and \$1,295 million for the nine months ended September 30, 2010. The Company granted 34 million shares as equity awards in the third quarter of 2010, of which 30 million shares were issued as "stock salary." Except for shares withheld by Citigroup to satisfy tax withholding obligations, shares delivered as stock salary are subject to sale restrictions. Stock salary, with respect to the first nine months of fiscal year 2010, will become transferable in nine equal monthly installments beginning on January 20, 2011. Shares with respect to any subsequent months in 2010 will become transferable approximately one year after the effective date of their delivery.

Table of Contents**8. EARNINGS PER SHARE**

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share (EPS) computations for the three and nine months ended September 30:

<i>In millions, except per-share amounts</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
<b>Income before attribution of noncontrolling interests</b>	<b>\$ 2,601</b>	<b>\$ 593</b>	<b>\$ 9,578</b>	<b>\$ 6,674</b>
Noncontrolling interests from continuing operations	110	74	170	24
<b>Net income from continuing operations (for EPS purposes)</b>	<b>\$ 2,491</b>	<b>\$ 519</b>	<b>\$ 9,408</b>	<b>\$ 6,650</b>
Income (loss) from discontinued operations, net of taxes	(374)	(418)	(166)	(677)
Noncontrolling interests from discontinuing operations	(51)		(51)	
<b>Citigroup's net income</b>	<b>\$ 2,168</b>	<b>\$ 101</b>	<b>\$ 9,293</b>	<b>\$ 5,973</b>
Less:				
Preferred dividends		272		2,988
Impact of the conversion price reset related to the \$12.5 billion convertible preferred stock private issuance				1,285
Preferred stock Series H discount accretion		16		123
Impact of the Public and Private preferred stock exchange offer		3,055		3,055
Dividends and undistributed earnings allocated to participating securities	20		78	2
<b>Net income (loss) allocated to unrestricted common shareholders for basic EPS</b>	<b>\$ 2,148</b>	<b>\$ (3,242)</b>	<b>\$ 9,215</b>	<b>\$ (1,480)</b>
Effect of dilutive securities	1		2	540
<b>Net income (loss) allocated to unrestricted common shareholders for diluted EPS</b>	<b>\$ 2,149</b>	<b>\$ (3,242)</b>	<b>\$ 9,217</b>	<b>\$ (940)</b>
<b>Weighted-average common shares outstanding applicable to basic EPS</b>	<b>28,877.5</b>	<b>12,104.3</b>	<b>28,723.7</b>	<b>7,629.6</b>
Effect of dilutive securities				
TDECs	876.2		878.4	
Other employee plans	23.9		17.5	
Convertible securities	0.7	111.7	0.7	416.1
Options			1.2	
<b>Adjusted weighted-average common shares outstanding applicable to diluted EPS</b>	<b>29,778.3</b>	<b>12,216.0</b>	<b>29,621.5</b>	<b>8,045.7</b>
<b>Basic earnings per share</b>				
Income (loss) from continuing operations	\$ 0.09	\$ (0.23)	\$ 0.32	\$ (0.10)
Discontinued operations	(0.02)	(0.04)		(0.09)
<b>Net income (loss)</b>	<b>\$ 0.07</b>	<b>\$ (0.27)</b>	<b>\$ 0.32</b>	<b>\$ (0.19)</b>
<b>Diluted earnings per share</b>				
Income (loss) from continuing operations	\$ 0.08	\$ (0.23)	\$ 0.32	\$ (0.10)
Discontinued operations	(0.01)	(0.04)	(0.01)	(0.09)
<b>Net income (loss)</b>	<b>\$ 0.07</b>	<b>\$ (0.27)</b>	<b>\$ 0.31</b>	<b>\$ (0.19)</b>

During the third quarters of 2010 and 2009, weighted-average options to purchase 384.7 million and 100.5 million shares of common stock, respectively, were outstanding but not included in the computation of earnings per common share, because the weighted-average exercise prices of \$9.58 and \$41.29, respectively, were greater than the average market price of the Company's common stock during the quarter.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Warrants issued to the U.S. Treasury as part of the Troubled Asset Relief Program (TARP) and the loss-sharing agreement, with exercise prices of \$17.85 and \$10.61 for approximately 210 million and 255 million shares of common stock, respectively, were not included in the computation of earnings per common share in 2010 and 2009, because they were anti-dilutive.

Equity awards granted under the Management Committee Long-Term Incentive Plan (MC LTIP) were not included in the 2009 computation of earnings per common share, because the performance targets under the terms of the awards were not met and, as a result, the awards expired in the first quarter of 2010. In addition, the other performance-based equity awards of approximately 5 million shares were not included in the third quarters of 2010 and 2009 earnings per share calculation, because the performance targets under the terms of the awards were not met.

Equity units convertible into approximately 118 million shares and 235 million shares of Citigroup common stock held by the Abu Dhabi Investment Authority (ADIA) were not included in the computation of earnings per common share in the third quarters of 2010 and 2009, respectively, because the exercise price of \$31.83 was greater than the average market price of the Company's common stock.

Table of Contents**9. TRADING ACCOUNT ASSETS AND LIABILITIES**

*Trading account assets* and *Trading account liabilities*, at fair value, consisted of the following at September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
<b>Trading account assets</b>		
Mortgage-backed securities(1)		
U.S. government agency guaranteed	\$ 23,782	\$ 20,638
Prime	1,798	1,156
Alt-A	1,416	1,229
Subprime	1,854	9,734
Non-U.S. residential	2,829	2,368
Commercial	3,296	3,455
<b>Total mortgage-backed securities(1)</b>	<b>\$ 34,975</b>	<b>\$ 38,580</b>
U.S. Treasury and federal agencies		
U.S. Treasuries	\$ 23,785	\$ 28,938
Agency and direct obligations	4,173	2,041
<b>Total U.S. Treasury and federal agencies</b>	<b>\$ 27,958</b>	<b>\$ 30,979</b>
State and municipal securities	6,729	\$ 7,147
Foreign government securities	98,200	72,769
Corporate	51,989	51,985
Derivatives(2)	55,560	58,879
Equity securities	37,117	46,221
Asset-backed securities(1)	9,681	4,089
Other debt securities	14,889	32,124
<b>Total trading account assets</b>	<b>\$ 337,098</b>	<b>\$ 342,773</b>
<b>Trading account liabilities</b>		
Securities sold, not yet purchased	\$ 79,539	\$ 73,406
Derivatives(2)	62,466	64,106
<b>Total trading account liabilities</b>	<b>\$ 142,005</b>	<b>\$ 137,512</b>

- (1) The Company invests in mortgage-backed securities and asset-backed securities. Mortgage securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, information is provided in Note 14 to the Consolidated Financial Statements.
- (2) Presented net, pursuant to master netting agreements. See Note 15 to the Consolidated Financial Statements for a discussion regarding the accounting and reporting for derivatives.

Table of Contents**10. INVESTMENTS**

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
Securities available-for-sale	\$ 295,682	\$ 239,599
Debt securities held-to-maturity(1)	30,107	51,527
Non-marketable equity securities carried at fair value(2)	6,427	6,830
Non-marketable equity securities carried at cost(3)	8,034	8,163
<b>Total investments</b>	<b>\$ 340,250</b>	<b>\$ 306,119</b>

- (1) Recorded at amortized cost, less impairment on securities that have credit-related impairment.
- (2) Unrealized gains and losses for non-marketable equity securities carried at fair value are recognized in earnings.
- (3) Non-marketable equity securities carried at cost primarily consist of shares issued by the Federal Reserve Bank, Federal Home Loan Bank, foreign central banks and various clearing houses of which Citigroup is a member.

**Securities Available-for-Sale**

The amortized cost and fair value of securities available-for-sale (AFS) at September 30, 2010 and December 31, 2009 were as follows:

<i>In millions of dollars</i>	September 30, 2010				December 31, 2009			
	Amortized cost	Gross unrealized gains	Gross unrealized Losses	Fair value	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
<b>Debt securities AFS</b>								
Mortgage-backed securities(1)								
U.S. government-agency guaranteed	\$ 22,197	\$ 605	\$ 45	\$ 22,757	\$ 20,625	\$ 339	\$ 50	\$ 20,914
Prime	2,687	28	224	2,491	7,291	119	932	6,478
Alt-A	69	3	1	71	538	93	4	627
Subprime	1			1	1			1
Non-U.S. residential	340	1	1	340	258		3	255
Commercial	587	28	19	596	883	10	100	793
<b>Total mortgage-backed securities</b>	<b>\$ 25,881</b>	<b>\$ 665</b>	<b>\$ 290</b>	<b>\$ 26,256</b>	<b>\$ 29,596</b>	<b>\$ 561</b>	<b>\$ 1,089</b>	<b>\$ 29,068</b>
U.S. Treasury and federal agency securities								
U.S. Treasury	64,802	1,097	2	65,897	26,857	36	331	26,562
Agency obligations	48,750	400	4	49,146	27,714	46	208	27,552
<b>Total U.S. Treasury and federal agency securities</b>	<b>\$ 113,552</b>	<b>\$ 1,497</b>	<b>\$ 6</b>	<b>\$ 115,043</b>	<b>\$ 54,571</b>	<b>\$ 82</b>	<b>\$ 539</b>	<b>\$ 54,114</b>
State and municipal	16,391	293	2,118	14,566	16,677	147	1,214	15,610
Foreign government	102,718	1,349	212	103,855	101,987	860	328	102,519
Corporate	17,161	476	39	17,598	20,024	435	146	20,313
Asset-backed securities(1)	10,260	42	72	10,230	10,089	50	93	10,046
Other debt securities	2,202	34	95	2,141	2,179	21	77	2,123

Edgar Filing: CITIGROUP INC - Form 10-Q

Total debt securities AFS	\$	288,165	\$	4,356	\$	2,832	\$	289,689	\$	235,123	\$	2,156	\$	3,486	\$	233,793
Marketable equity securities AFS	\$	3,834	\$	2,433	\$	274	\$	5,993	\$	4,089	\$	1,929	\$	212	\$	5,806
<b>Total securities AFS</b>	<b>\$</b>	<b>291,999</b>	<b>\$</b>	<b>6,789</b>	<b>\$</b>	<b>3,106</b>	<b>\$</b>	<b>295,682</b>	<b>\$</b>	<b>239,212</b>	<b>\$</b>	<b>4,085</b>	<b>\$</b>	<b>3,698</b>	<b>\$</b>	<b>239,599</b>

(1)

The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, information is provided in Note 14 to the Consolidated Financial Statements.

As discussed in more detail below, the Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other-than-temporary. Any credit-related impairment related to debt securities the Company does not intend to sell and is not likely to be required to sell is recognized in the Consolidated Statement of Income, with the non-credit-related impairment recognized in OCI. For other impaired debt securities that the Company intends to sell, the entire impairment is recognized in the Consolidated Statement of Income.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

The table below shows the fair value of investments in AFS securities that have been in an unrealized loss position for less than 12 months or for 12 months or longer as of September 30, 2010 and December 31, 2009:

	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
<i>In millions of dollars</i>						
<b>September 30, 2010</b>						
<b>Securities AFS</b>						
<b>Mortgage-backed securities</b>						
U.S. government-agency guaranteed	\$ 5,474	\$ 45	\$ 18	\$	\$ 5,492	\$ 45
Prime	169	4	1,822	220	1,991	224
Alt-A	10		2	1	12	1
<b>Subprime</b>						
Non-U.S. residential			209	1	209	1
Commercial	48	12	50	7	98	19
Total mortgage-backed securities	\$ 5,701	\$ 61	\$ 2,101	\$ 229	\$ 7,802	\$ 290
<b>U.S. Treasury and federal agency securities</b>						
U.S. Treasury	2,456	2	51		2,507	2
Agency obligations	3,847	4	1		3,848	4
Total U.S. Treasury and federal agency securities	\$ 6,303	\$ 6	\$ 52	\$	\$ 6,355	\$ 6
State and municipal	880	40	11,897	2,078	12,777	2,118
Foreign government	23,085	116	4,588	96	27,673	212
Corporate	656	22	305	17	961	39
Asset-backed securities	280	8	303	64	583	72
Other debt securities			632	95	632	95
Marketable equity securities AFS	69	31	2,033	243	2,102	274
<b>Total securities AFS</b>	<b>\$ 36,974</b>	<b>\$ 284</b>	<b>\$ 21,911</b>	<b>\$ 2,822</b>	<b>\$ 58,885</b>	<b>\$ 3,106</b>
<b>December 31, 2009</b>						
<b>Securities AFS</b>						
<b>Mortgage-backed securities</b>						
U.S. government-agency guaranteed	\$ 6,793	\$ 47	\$ 263	\$ 3	\$ 7,056	\$ 50
Prime	5,074	905	228	27	5,302	932
Alt-A	106		35	4	141	4
<b>Subprime</b>						
Non-U.S. residential	250	3			250	3
Commercial	93	2	259	98	352	100
Total mortgage-backed securities	\$ 12,316	\$ 957	\$ 785	\$ 132	\$ 13,101	\$ 1,089
<b>U.S. Treasury and federal agency securities</b>						
U.S. Treasury	23,378	224	308	107	23,686	331
Agency obligations	17,957	208	7		17,964	208
Total U.S. Treasury and federal agency securities	\$ 41,335	\$ 432	\$ 315	\$ 107	\$ 41,650	\$ 539
State and municipal	769	97	12,508	1,117	13,277	1,214
Foreign government	39,241	217	10,398	111	49,639	328
Corporate	1,165	47	907	99	2,072	146
Asset-backed securities	627	4	986	89	1,613	93

# Edgar Filing: CITIGROUP INC - Form 10-Q

Other debt securities	28	2	647	75	675	77
Marketable equity securities AFS	102	4	2,526	208	2,628	212
Total securities <b>AFS</b>	\$ 95,583	\$ 1,760	\$ 29,072	\$ 1,938	\$ 124,655	\$ 3,698

123

---

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The following table presents the amortized cost and fair value of debt securities available-for-sale by contractual maturity dates as of September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	September 30, 2010		December 31, 2009	
	Amortized Cost	Fair value	Amortized cost	Fair value
<b>Mortgage-backed securities(1)</b>				
Due within 1 year	\$	\$	\$ 2	\$ 3
After 1 but within 5 years	396	392	16	16
After 5 but within 10 years	418	440	626	597
After 10 years(2)	25,067	25,424	28,952	28,452
<b>Total</b>	<b>\$ 25,881</b>	<b>\$ 26,256</b>	<b>\$ 29,596</b>	<b>\$ 29,068</b>
<b>U.S. Treasury and federal agencies</b>				
Due within 1 year	\$ 21,716	\$ 21,734	\$ 5,357	\$ 5,366
After 1 but within 5 years	70,324	71,097	35,912	35,618
After 5 but within 10 years	18,502	19,094	8,815	8,773
After 10 years(2)	3,010	3,118	4,487	4,357
<b>Total</b>	<b>\$ 113,552</b>	<b>\$ 115,043</b>	<b>\$ 54,571</b>	<b>\$ 54,114</b>
<b>State and municipal</b>				
Due within 1 year	\$ 80	\$ 47	\$ 7	\$ 8
After 1 but within 5 years	49	141	119	129
After 5 but within 10 years	399	245	340	359
After 10 years(2)	15,863	14,133	16,211	15,114
<b>Total</b>	<b>\$ 16,391</b>	<b>\$ 14,566</b>	<b>\$ 16,677</b>	<b>\$ 15,610</b>
<b>Foreign government</b>				
Due within 1 year	\$ 39,362	\$ 39,386	\$ 32,223	\$ 32,365
After 1 but within 5 years	55,127	55,794	61,165	61,426
After 5 but within 10 years	7,283	7,506	7,844	7,845
After 10 years(2)	946	1,169	755	883
<b>Total</b>	<b>\$ 102,718</b>	<b>\$ 103,855</b>	<b>\$ 101,987</b>	<b>\$ 102,519</b>
<b>All other(3)</b>				
Due within 1 year	\$ 3,321	\$ 3,309	\$ 4,243	\$ 4,244
After 1 but within 5 years	13,483	13,629	14,286	14,494
After 5 but within 10 years	8,491	8,683	9,483	9,597
After 10 years(2)	4,328	4,348	4,280	4,147
<b>Total</b>	<b>\$ 29,623</b>	<b>\$ 29,969</b>	<b>\$ 32,292</b>	<b>\$ 32,482</b>
<b>Total debt securities AFS</b>	<b>\$ 288,165</b>	<b>\$ 289,689</b>	<b>\$ 235,123</b>	<b>\$ 233,793</b>

(1) Includes mortgage-backed securities of U.S. federal agencies.

(2) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

Edgar Filing: CITIGROUP INC - Form 10-Q

(3)

Includes corporate securities and other debt securities.

The following tables present interest and dividends on all investments for the three- and nine-month periods ended September 30, 2010 and 2009:

<i>In millions of dollars</i>	Three months ended		Nine months ended	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
Taxable interest	\$ 2,353	\$ 2,956	\$ 7,896	\$ 9,084
Interest exempt from U.S. federal income tax	185	226	555	591
Dividends	73	101	255	219
<b>Total interest and dividends</b>	<b>\$ 2,611</b>	<b>\$ 3,283</b>	<b>\$ 8,706</b>	<b>\$ 9,894</b>

## Table of Contents

The following table presents realized gains and losses on all investments for the three- and nine-month periods ended September 30, 2010 and 2009. The gross realized investment losses exclude losses from other-than-temporary impairment:

<i>In millions of dollars</i>	Three months ended		Nine months ended	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
Gross realized investment gains	\$ 1,133	\$ 439	\$ 2,280	\$ 1,797
Gross realized investment losses(1)	(171)	(12)	(257)	(78)
<b>Net realized gains</b>	<b>\$ 962</b>	<b>\$ 427</b>	<b>\$ 2,023</b>	<b>\$ 1,719</b>

(1)

During the first quarter of 2010, the Company sold four corporate debt securities that were classified as held-to-maturity. These sales were in response to a significant deterioration in the creditworthiness of the issuers. The securities sold had a carrying value of \$413 million, and the Company recorded a realized loss of \$49 million.

## Debt Securities Held-to-Maturity

The carrying value and fair value of securities held-to-maturity (HTM) at September 30, 2010 and December 31, 2009 were as follows:

<i>In millions of dollars</i>	Amortized cost(1)	Net unrealized loss recognized in AOCI	Carrying value(2)	Gross unrecognized gains	Gross unrecognized losses	Fair value
<b>September 30, 2010</b>						
<b>Debt securities HTM(3)</b>						
Mortgage-backed securities						
Prime	\$ 4,963	\$ 870	\$ 4,093	\$ 491	\$ 11	\$ 4,573
Alt-A	12,314	3,318	8,996	774	153	9,617
Subprime	731	86	645	10	61	594
Non-U.S. residential	5,362	842	4,520	331	63	4,788
Commercial	948	24	924		115	809
Total mortgage-backed securities	\$ 24,318	\$ 5,140	\$ 19,178	\$ 1,606	\$ 403	\$ 20,381
State and municipal	2,612	129	2,483	100	55	2,528
Corporate	6,717	170	6,547	494	101	6,940
Asset-backed securities(3)	1,974	75	1,899	62	60	1,901
Other debt securities						
<b>Total debt securities HTM</b>	<b>\$ 35,621</b>	<b>\$ 5,514</b>	<b>\$ 30,107</b>	<b>\$ 2,262</b>	<b>\$ 619</b>	<b>\$ 31,750</b>

## December 31, 2009

### Debt securities HTM(3)

#### Mortgage-backed securities

Prime	\$ 6,118	\$ 1,151	\$ 4,967	\$ 317	\$ 5	\$ 5,279
Alt-A	14,710	4,276	10,434	905	243	11,096
Subprime	1,087	128	959	77	100	936
Non-U.S. residential	9,002	1,119	7,883	469	134	8,218
Commercial	1,303	45	1,258	1	208	1,051

Total mortgage-backed securities	\$ 32,220	\$ 6,719	\$ 25,501	\$ 1,769	\$ 690	\$ 26,580
----------------------------------	-----------	----------	-----------	----------	--------	-----------

Edgar Filing: CITIGROUP INC - Form 10-Q

State and municipal	3,067	147	2,920	92	113	2,899
Corporate	7,457	264	7,193	524	182	7,535
Asset-backed securities(3)	16,348	435	15,913	567	496	15,984
Other debt securities						

Total debt securities HTM      \$ 59,092    \$ 7,565    \$ 51,527    \$ 2,952    \$ 1,481    \$ 52,998

---

(1)

For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value amount of the securities at the date of transfer plus any accretion income and less any impairments recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings.

(2)

HTM securities are carried on the Consolidated Balance Sheet at amortized cost and the changes in the value of these securities other than impairment charges are not reported on the financial statements.

(3)

The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered variable interest entities (VIEs). The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, information is provided in Note 14 to the Consolidated Financial Statements.

Table of Contents

The net unrealized losses classified in AOCI relate to debt securities reclassified from AFS investments to HTM investments. Additionally, for HTM securities that have suffered credit impairment, declines in fair value for reasons other than credit losses are recorded in AOCI. The AOCI balance was \$5.5 billion as of September 30, 2010, compared to \$7.6 billion as of December 31, 2009. The AOCI balance for HTM securities is amortized over the remaining life of the related securities as an adjustment of yield in a manner consistent with the accretion of discount on the same debt securities. This will have no impact on the Company's net income because the amortization of the unrealized holding loss reported in equity will offset the effect on interest income of the accretion of the discount on these securities.

The credit-related impairment on HTM securities is recognized in earnings.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The table below shows the fair value of investments in HTM that have been in an unrecognized loss position for less than 12 months or for 12 months or longer as of September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrecognized losses	Fair value	Gross unrecognized losses	Fair value	Gross unrecognized losses
<b>September 30, 2010</b>						
<b>Debt securities HTM</b>						
Mortgage-backed securities	\$ 211	\$ 26	\$ 14,543	\$ 377	\$ 14,754	\$ 403
State and municipal	605	3	950	52	1,555	55
Corporate	1,019	44	1,404	57	2,423	101
Asset-backed securities	268	10	578	50	846	60
Other debt securities						
<b>Total debt securities HTM</b>	<b>\$ 2,103</b>	<b>\$ 83</b>	<b>\$ 17,475</b>	<b>\$ 536</b>	<b>\$ 19,578</b>	<b>\$ 619</b>
<b>December 31, 2009</b>						
<b>Debt securities HTM</b>						
Mortgage-backed securities	\$	\$	\$ 16,923	\$ 690	\$ 16,923	\$ 690
State and municipal	755	79	713	34	1,468	113
Corporate			1,519	182	1,519	182
Asset-backed securities	348	18	5,460	478	5,808	496
Other debt securities						
<b>Total debt securities HTM</b>	<b>\$ 1,103</b>	<b>\$ 97</b>	<b>\$ 24,615</b>	<b>\$ 1,384</b>	<b>\$ 25,718</b>	<b>\$ 1,481</b>

Excluded from the gross unrecognized losses presented in the above table are the \$5.5 billion and \$7.6 billion of gross unrealized losses recorded in AOCI mainly related to the HTM securities that were reclassified from AFS investments as of September 30, 2010 and December 31, 2009, respectively. Virtually all of these unrealized losses relate to securities that have been in a loss position for 12 months or longer at both September 30, 2010 and December 31, 2009.

The following table presents the carrying value and fair value of HTM debt securities by contractual maturity dates as of September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	September 30, 2010		December 31, 2009	
	Carrying value	Fair value	Carrying value	Fair value
<b>Mortgage-backed securities</b>				
Due within 1 year	\$	\$	\$ 1	\$ 1
After 1 but within 5 years	272	238	466	385
After 5 but within 10 years	499	439	697	605
After 10 years(1)	18,407	19,704	24,337	25,589
<b>Total</b>	<b>\$ 19,178</b>	<b>\$ 20,381</b>	<b>\$ 25,501</b>	<b>\$ 26,580</b>
<b>State and municipal</b>				
Due within 1 year	\$ 6	\$ 6	\$ 6	\$ 6
After 1 but within 5 years	65	66	53	79
After 5 but within 10 years	88	89	99	99
After 10 years(1)	2,324	2,367	2,762	2,715
<b>Total</b>	<b>\$ 2,483</b>	<b>\$ 2,528</b>	<b>\$ 2,920</b>	<b>\$ 2,899</b>
<b>All other(2)</b>				

Edgar Filing: CITIGROUP INC - Form 10-Q

Due within 1 year	\$	541	\$	677	\$	4,652	\$	4,875
After 1 but within 5 years		1,064		1,163		3,795		3,858
After 5 but within 10 years		5,149		5,280		6,240		6,526
After 10 years(1)		1,692		1,721		8,419		8,260
<b>Total</b>	\$	8,446	\$	8,841	\$	23,106	\$	23,519
<b>Total debt securities HTM</b>	\$	30,107	\$	31,750	\$	51,527	\$	52,998

---

(1) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(2) Includes asset-backed securities and all other debt securities.

Table of Contents

**Evaluating Investments for Other-Than-Temporary Impairments**

The Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary. Prior to January 1, 2009, these reviews were conducted pursuant to FASB Staff Position No. FAS 115-1, *The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments* (now incorporated into ASC 320-10-35, *Investments Debt and Equity Securities Subsequent Measurement*). Any unrealized loss identified as other-than-temporary was recorded directly in the Consolidated Statement of Income. As of January 1, 2009, the Company adopted FSP FAS 115-2 and FAS 124-2 (now incorporated into ASC 320-10-35-34, *Investments Debt and Equity Securities: Recognition of an Other-Than-Temporary Impairment*). This guidance amends the impairment model for debt securities; the impairment model for equity securities was not affected.

Under the guidance for debt securities, other-than-temporary impairment (OTTI) is recognized in earnings for debt securities which the Company has an intent to sell or which the Company believes it is more-likely-than-not that it will be required to sell prior to recovery of the amortized cost basis. For those securities which the Company does not intend to sell or expect to be required to sell, credit-related impairment is recognized in earnings, with the non-credit-related impairment recorded in AOCI.

An unrealized loss exists when the current fair value of an individual security is less than its amortized cost basis. Unrealized losses that are determined to be temporary in nature are recorded, net of tax, in AOCI for AFS securities, while such losses related to HTM securities are not recorded, as these investments are carried at their amortized cost. For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value of the securities at the date of transfer, plus any accretion income and less any impairment recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings subsequent to transfer.

Regardless of the classification of the securities as AFS or HTM, the Company has assessed each position for impairment.

Factors considered in determining whether a loss is temporary include:

the length of time and the extent to which fair value has been below cost;

the severity of the impairment;

the cause of the impairment and the financial condition and near-term prospects of the issuer;

activity in the market of the issuer which may indicate adverse credit conditions; and

the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery.

The Company's review for impairment generally entails:

identification and evaluation of investments that have indications of possible impairment;

analysis of individual investments that have fair values less than amortized cost, including consideration of the length of time the investment has been in an unrealized loss position and the expected recovery period;

discussion of evidential matter, including an evaluation of factors or triggers that could cause individual investments to qualify as having other-than-temporary impairment and those that would not support other-than-temporary impairment; and

documentation of the results of these analyses, as required under business policies.

## Edgar Filing: CITIGROUP INC - Form 10-Q

For equity securities, management considers the various factors described above, including its intent and ability to hold the equity security for a period of time sufficient for recovery to cost. Where management lacks that intent or ability, the security's decline in fair value is deemed to be other than temporary and is recorded in earnings. AFS equity securities deemed other-than-temporarily impaired are written down to fair value, with the full difference between fair value and cost recognized in earnings.

For debt securities that are not deemed to be credit impaired, management assesses whether it intends to sell or whether it is more-likely-than-not that it would be required to sell the investment before the expected recovery of the amortized cost basis. In most cases, management has asserted that it has no intent to sell and that it believes it is not likely to be required to sell the investment before recovery of its amortized cost basis. Where such an assertion has not been made, the security's decline in fair value is deemed to be other-than-temporary and is recorded in earnings.

For debt securities, a critical component of the evaluation for OTTI is the identification of credit impaired securities, where management does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. For securities purchased and classified as AFS with the expectation of receiving full principal and interest cash flows as of the date of purchase, this analysis considers the likelihood of receiving all contractual principal and interest. For securities reclassified out of the trading category in the fourth quarter of 2008, the analysis considers the likelihood of receiving the expected principal and interest cash flows anticipated as of the date of reclassification in the fourth quarter of 2008. The extent of the Company's analysis regarding credit quality and the stress on assumptions used in the analysis have been refined for securities where the current fair value or other characteristics of the security warrant. The paragraphs below describe the Company's process for identifying credit impairment in security types with the most significant unrealized losses as of September 30, 2010.

Table of Contents***Mortgage-backed securities***

For U.S. mortgage-backed securities (and in particular for Alt-A and other mortgage-backed securities that have significant unrealized losses as a percentage of amortized cost), credit impairment is assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows on the mortgage-backed securities through the current period and then projects the remaining cash flows using a number of assumptions, including default rates, prepayment rates, and recovery rates (on foreclosed properties).

Management develops specific assumptions using as much market data as possible and includes internal estimates as well as estimates published by rating agencies and other third-party sources. Default rates are projected by considering current underlying mortgage loan performance, generally assuming the default of (1) 10% of current loans, (2) 25% of 30-59 day delinquent loans, (3) 70% of 60-90 day delinquent loans and (4) 100% of 91+ day delinquent loans. These estimates are extrapolated along a default timing curve to estimate the total lifetime pool default rate. Other assumptions used contemplate the actual collateral attributes, including geographic concentrations, rating agency loss projections, rating actions and current market prices.

The key assumptions for mortgage-backed securities as of September 30, 2010 are in the table below:

	September 30, 2010
Prepayment rate(1)	<b>3-8 CRR</b>
Loss severity(2)	<b>45% 85%</b>
Unemployment rate	<b>9.8%</b>

- 
- (1) Conditional Repayment Rate (CRR) represents the annualized expected rate of voluntary prepayment of principal for mortgage-backed securities over a certain period of time.
- (2) Loss severity rates are estimated considering collateral characteristics and generally range from 45%-60% for prime bonds, 50%-85% for Alt-A bonds, and 65%-85% for subprime bonds.

The valuation as of September 30, 2010 assumes that U.S. housing prices are unchanged for the remainder of 2010, increase 1.2% in 2011, increase 1.8% in 2012 and increase 3% per year from 2013 onwards.

In addition, cash flow projections are developed using more stressful parameters, and management assesses the results of those stress tests (including the severity of any cash shortfall indicated and the likelihood of the stress scenarios actually occurring based on the underlying pool's characteristics and performance) to assess whether management expects to recover the amortized cost basis of the security. If cash flow projections indicate that the Company does not expect to recover its amortized cost basis, the Company recognizes the estimated credit loss in earnings.

***State and municipal securities***

Citigroup's AFS state and municipal bonds consist mainly of bonds that are financed through Tender Option Bond programs. The process for identifying credit impairment for bonds in this program as well as for bonds that were previously financed in this program is largely based on third-party credit ratings. Individual bond positions must meet minimum ratings requirements, which vary based on the sector of the bond issuer.

Citigroup monitors the bond issuer and insurer ratings on a daily basis. The average portfolio rating, ignoring any insurance, is Aa3/AA-. In the event of a downgrade of the bond below Aa3/AA-, the subject bond is specifically reviewed for potential shortfall in contractual principal and interest. Citigroup has not recorded any credit impairments on bonds held as part of the Tender Option Bond program or on bonds that were previously held as part of the Tender Option Bond program.

The remainder of Citigroup's AFS state and municipal bonds, outside of the above, are specifically reviewed for credit impairment based on instrument-specific estimates of cash flows, probability of default and loss given default.

# Recognition and Measurement of OTTI

The following table presents the total OTTI recognized in earnings during the three months and nine months ended September 30, 2010:

OTTI on Investments <i>In millions of dollars</i>	Three months ended Sept 30, 2010			Nine months ended Sept 30, 2010		
	AFS	HTM	Total	AFS	HTM	Total
Impairment losses related to securities which the Company does not intend to sell nor will likely be required to sell:						
Total OTTI losses recognized during the periods ended September 30, 2010	\$ 22	\$ 142	\$ 164	\$ 258	\$ 691	\$ 949
Less: portion of OTTI loss recognized in AOCI (before taxes)	2	8	10	8	48	56
Net impairment losses recognized in earnings for securities that the Company does not intend to sell nor will likely be required to sell	\$ 20	\$ 134	\$ 154	\$ 250	\$ 643	\$ 893
OTTI losses recognized in earnings for securities that the Company intends to sell or more-likely-than-not will be required to sell before recovery	66		66	288		288
<b>Total impairment losses recognized in earnings</b>	<b>\$ 86</b>	<b>\$ 134</b>	<b>\$ 220</b>	<b>\$ 538</b>	<b>\$ 643</b>	<b>\$ 1,181</b>

Table of Contents

The following is a 3-month roll-forward of the credit-related position recognized in earnings for AFS and HTM debt securities held as of September 30, 2010:

Cumulative OTTI Credit Losses Recognized in Earnings					
		Credit	Credit	Reductions	
	June 30,	impairments	impairments	due to	September 30,
	2010	recognized in	recognized in	sales of	2010
	balance	earnings on	earnings on	credit	balance
		securities not	securities that	impaired	
		previously	have	securities	
		impaired	been previously	sold or	
			impaired	matured	
<i>In millions of dollars</i>					
<b>AFS debt securities</b>					
Mortgage-backed securities					
Prime	\$ 280	\$	\$ 12	\$	\$ 292
Alt-A	2				2
Commercial real estate	2				2
Total mortgage-backed securities	\$ 284	\$	\$ 12	\$	\$ 296
State and municipal	3				3
U.S. Treasury	36	2			38
Foreign government	159				159
Corporate	147	6			153
Asset-backed securities	9				9
Other debt securities	52				52
<b>Total OTTI credit losses recognized for AFS debt securities</b>	<b>\$ 690</b>	<b>\$ 8</b>	<b>\$ 12</b>	<b>\$</b>	<b>\$ 710</b>
<b>HTM debt securities</b>					
Mortgage-backed securities					
Prime	\$ 297	\$ 1	\$ 1	\$	\$ 299
Alt-A	2,886	49	64		2,999
Subprime	213		19		232
Non-U.S. residential	96				96
Commercial real estate	10				10
Total mortgage-backed securities	\$ 3,502	\$ 50	\$ 84	\$	\$ 3,636
State and municipal	7				7
Corporate	351				351
Asset-backed securities	108				108
Other debt securities	5				5
<b>Total OTTI credit losses recognized for HTM debt securities</b>	<b>\$ 3,973</b>	<b>\$ 50</b>	<b>\$ 84</b>	<b>\$</b>	<b>\$ 4,107</b>

Table of Contents

The following is a 9-month roll-forward of the credit-related position recognized in earnings for AFS and HTM debt securities held as of September 30, 2010:

	Cumulative OTTI Credit Losses Recognized in Earnings				
	December 31, 2009 balance	Credit impairments recognized in earnings on securities not previously impaired	Credit impairments recognized in earnings on securities that have been previously impaired	Reductions due to sales of credit impaired securities sold or matured	September 30, 2010 balance
<i>In millions of dollars</i>					
<b>AFS debt securities</b>					
Mortgage-backed securities					
Prime	\$ 242	\$ 12	\$ 38	\$	\$ 292
Alt-A	1	1			2
Commercial real estate	2				2
Total mortgage-backed securities	\$ 245	\$ 13	\$ 38	\$	\$ 296
State and municipal		3			3
U.S. Treasury		38			38
Foreign government	20	139			159
Corporate	137	11	5		153
Asset-backed securities	9				9
Other debt securities	49	3			52
<b>Total OTTI credit losses recognized for AFS debt securities</b>					
	\$ 460	\$ 207	\$ 43	\$	\$ 710
<b>HTM debt securities</b>					
Mortgage-backed securities					
Prime	\$ 170	\$ 127	\$ 2	\$	\$ 299
Alt-A	2,569	358	72		2,999
Subprime	210	1	21		232
Non-U.S. residential	96				96
Commercial real estate	9	1			10
Total mortgage-backed securities	\$ 3,054	\$ 487	\$ 95	\$	\$ 3,636
State and municipal	7				7
Corporate	351				351
Asset-backed securities	48	41	19		108
Other debt securities	4		1		5
<b>Total OTTI credit losses recognized for HTM debt securities</b>					
	\$ 3,464	\$ 528	\$ 115	\$	\$ 4,107

Table of Contents**Investments in Alternative Investment Funds that Calculate Net Asset Value per Share**

The Company holds investments in certain alternative investment funds that calculate net asset value (NAV) per share, including hedge funds, private equity funds, fund of funds and real estate funds. The Company's investments include co-investments in funds that are managed by the Company and investments in funds that are managed by third parties. Investments in funds are generally classified as non-marketable equity securities carried at fair value.

The fair values of these investments are estimated using the NAV per share of the Company's ownership interest in the funds, where it is not probable that the Company will sell an investment at a price other than NAV.

<i>In millions of dollars at September 30, 2010</i>	<b>Fair value</b>	<b>Unfunded commitments</b>	<b>Redemption frequency (if currently eligible)</b>	<b>Redemption notice period</b>
			<b>Monthly, quarterly, annually</b>	<b>10-95 days</b>
Hedge funds	\$ 972	\$ 14		
Private equity funds(1)(2)	3,205	1,652		
Real estate funds(3)	388	171		
<b>Total</b>	<b>\$ 4,565(4)</b>	<b>\$ 1,837</b>		

(1) Includes investments in private equity funds carried at cost with a carrying value of \$266 million.

(2) Private equity funds include funds that invest in infrastructure, leveraged buyout transactions, emerging markets and venture capital.

(3) This category includes several real estate funds that invest primarily in commercial real estate in the U.S., Europe and Asia. These investments can never be redeemed with the funds. Distributions from each fund will be received as the underlying investments in the funds are liquidated. It is estimated that the underlying assets of the fund will be liquidated over a period of several years as market conditions allow. While certain assets within the portfolio may be sold, no specific assets have been identified for sale. Because it is not probable that any individual investment will be sold, the fair value of each individual investment has been estimated using the NAV of the Company's ownership interest in the partners' capital. There is no standard redemption frequency nor is a prior notice period required. The investee fund's management must approve of the buyer before the sale of the investments can be completed.

(4) Included in the total fair value of investments above is \$2.0 billion of fund assets that are valued using NAVs provided by third-party asset managers.

Table of Contents**11. GOODWILL AND INTANGIBLE ASSETS****Goodwill**

The changes in *Goodwill* during the first nine months of 2010 were as follows:

*In millions of dollars*

<b>Balance at December 31, 2009</b>	<b>\$ 25,392</b>
Foreign exchange translation	294
Smaller acquisitions/divestitures, purchase accounting adjustments and other	(24)
<b>Balance at March 31, 2010</b>	<b>\$ 25,662</b>
Foreign exchange translation	(442)
Smaller acquisitions/divestitures, purchase accounting adjustments and other	(19)
<b>Balance at June 30, 2010</b>	<b>\$ 25,201</b>
Foreign exchange translation	651
Smaller acquisitions/divestitures, purchase accounting adjustments and other	(55)
<b>Balance at September 30, 2010</b>	<b>\$ 25,797</b>

During the first nine months of 2010, no goodwill was written off due to impairment. The Company performed its annual goodwill impairment test during the third quarter of 2010 and while no impairment was noted in step one for any of the reporting units, goodwill present in the *Local Consumer Lending Cards* reporting unit may be particularly sensitive to further deterioration in economic conditions. Additionally, the fair value of the *Asia Regional Consumer Banking* and *Transaction Services* reporting units substantially exceeded their respective carrying values.

Citigroup engaged the services of an independent valuation specialist to assist in the valuation of a number of its reporting units, including *Local Consumer Lending Cards*. The fair value as a percentage of allocated book value for the *Local Consumer Lending Cards* reporting unit is 121%. If economic conditions deteriorate or other events adversely impact the business models and the related assumptions, including the discount rate, expected recovery, and expected loss rates used to value this reporting unit, the Company could potentially experience future material impairment charges with respect to the \$4,577 million of goodwill remaining in the *Local Consumer Lending Cards* reporting unit. Any such charges, by themselves, would not negatively affect the Company's Tier 1, Tier 1 Common and Total Capital regulatory ratios, its Tangible Common Equity or the company's liquidity position. The Company will continue to monitor this reporting unit.

The following tables present the Company's goodwill balances by reporting unit and by segment at September 30, 2010:

*In millions of dollars*

<b>Reporting unit(1)</b>	<b>Goodwill</b>
<i>North America Regional Consumer Banking</i>	\$ 2,502
<i>EMEA Regional Consumer Banking</i>	319
<i>Asia Regional Consumer Banking</i>	5,779
<i>Latin America Regional Consumer Banking</i>	1,747
<i>Securities and Banking</i>	9,241
<i>Transaction Services</i>	1,567
<i>Brokerage and Asset Management</i>	65
<i>Local Consumer Lending Cards</i>	4,577
<b>Total</b>	<b>\$ 25,797</b>

**By Segment**

<i>Regional Consumer Banking</i>	\$ 10,347
----------------------------------	-----------

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>Institutional Clients Group</i>	10,808
<i>Citi Holdings</i>	4,642
<b>Total</b>	<b>\$ 25,797</b>

---

(1)

*Local Consumer Lending* Other is excluded from the table as there is no goodwill allocated to it.

133

---

Table of Contents**Intangible Assets**

The components of intangible assets were as follows:

<i>In millions of dollars</i>	September 30, 2010			December 31, 2009		
	Gross carrying amount	Accumulated amortization	Net carrying amount	Gross carrying amount	Accumulated amortization	Net carrying amount
Purchased credit card relationships	\$ 7,784	\$ 4,923	\$ 2,861	\$ 8,148	\$ 4,838	\$ 3,310
Core deposit intangibles	1,424	920	504	1,373	791	582
Other customer relationships	699	190	509	675	176	499
Present value of future profits	240	111	129	418	280	138
Indefinite-lived intangible assets	540		540	569		569
Other(1)	4,749	1,587	3,162	4,977	1,361	3,616
<b>Intangible assets (excluding MSRs)</b>	<b>\$ 15,436</b>	<b>\$ 7,731</b>	<b>\$ 7,705</b>	<b>\$ 16,160</b>	<b>\$ 7,446</b>	<b>\$ 8,714</b>
MSRs	3,976		3,976	6,530		6,530
<b>Total intangible assets</b>	<b>\$ 19,412</b>	<b>\$ 7,731</b>	<b>\$ 11,681</b>	<b>\$ 22,690</b>	<b>\$ 7,446</b>	<b>\$ 15,244</b>

- (1) Includes contract-related intangible assets.

The changes in intangible assets during the first nine months of 2010 were as follows:

<i>In millions of dollars</i>	Net carrying amount at December 31, 2009	Acquisitions/ divestitures	Amortization	Impairments	FX and other(1)	Net carrying amount at September 30, 2010
Purchased credit card relationships	\$ 3,310	\$ (53)	\$ (368)	\$ (39)	\$ 11	\$ 2,861
Core deposit intangibles	582		(81)		3	504
Other customer relationships	499		(42)		52	509
Present value of future profits	138		(10)		1	129
Indefinite-lived intangible assets	569	(46)			17	540
Other	3,616		(236)	(32)	(186)	3,162
<b>Intangible assets (excluding MSRs)</b>	<b>\$ 8,714</b>	<b>\$ (99)</b>	<b>\$ (737)</b>	<b>\$ (71)</b>	<b>\$ (102)</b>	<b>\$ 7,705</b>
MSRs(2)	6,530					3,976
<b>Total intangible assets</b>	<b>\$ 15,244</b>					<b>\$ 11,681</b>

- (1) Includes foreign exchange translation and purchase accounting adjustments.

- (2) See Note 14 to the Consolidated Financial Statements for the roll-forward of MSRs.



Table of Contents**12. DEBT****Short-Term Borrowings**

Short-term borrowings consist of commercial paper and other borrowings as follows:

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
<b>Commercial paper</b>		
Bank	\$ 26,604	\$ 10,223
Other non-bank	9,564	10,223
	\$ 36,168	\$ 10,223
<b>Other short-term borrowings(1)</b>	<b>50,845</b>	<b>58,656</b>
<b>Total short-term borrowings(2)</b>	<b>\$ 87,013</b>	<b>\$ 68,879</b>

(1) At September 30, 2010 and December 31, 2009, collateralized advances from the Federal Home Loan Bank were \$11.9 billion and \$23.0 billion, respectively.

(2) September 30, 2010 includes \$32.2 billion of short-term borrowings related to VIEs consolidated effective January 1, 2010 with the adoption of SFAS 166/167.

Borrowings under bank lines of credit may be at interest rates based on LIBOR, CD rates, the prime rate or bids submitted by the banks. Citigroup pays commitment fees for its lines of credit.

Some of Citigroup's non-bank subsidiaries have credit facilities with Citigroup's subsidiary depository institutions, including Citibank, N.A. Borrowings under these facilities must be secured in accordance with Section 23A of the Federal Reserve Act.

Citigroup Global Markets Holdings Inc. (CGMHI) has substantial borrowing agreements consisting of facilities that CGMHI has been advised are available, but where no contractual lending obligation exists. These arrangements are reviewed on an ongoing basis to ensure flexibility in meeting CGMHI's short-term requirements.

**Long-Term Debt**

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
Citigroup parent company	\$ 197,948	\$ 197,804
Bank(1)	116,062	78,857
Other non-bank	73,320	87,358
<b>Total long-term debt(2)(3)(4)</b>	<b>\$ 387,330</b>	<b>\$ 364,019</b>

(1) At September 30, 2010 and December 31, 2009, collateralized advances from the Federal Home Loan Bank were \$18.5 billion and \$24.1 billion, respectively.

(2) September 30, 2010, includes \$69.6 billion of long-term debt related to VIEs consolidated effective January 1, 2010 with the adoption of SFAS 166/167.

(3) Of this amount, approximately \$59.6 billion is guaranteed by the FDIC under the TLGP with \$1.3 billion maturing in 2010, \$20.3 billion maturing in 2011 and \$38 billion maturing in 2012.

(4) Includes Principal-Protected Trust Securities (Safety First Trust Securities) with carrying values of \$469 million issued by Safety First Trust Series 2006-1, 2007-1, 2007-2, 2007-3, 2007-4, 2008-1, 2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 (collectively, the "Safety First Trusts") at September 30, 2010 and \$528 million issued by Safety First Trust Series 2006-1, 2007-1, 2007-2, 2007-3, 2007-4, 2008-1, 2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 at December 31, 2009. CFI owns all of the voting securities of the Safety First Trusts. The Safety First Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the Safety First Trust Securities and the Safety First Trusts' common securities. The Safety First Trusts' obligations under the Safety First Trust Securities are fully and unconditionally guaranteed by CFI, and CFI's guarantee obligations are fully and unconditionally guaranteed by Citigroup.

CGMHI has committed long-term financing facilities with unaffiliated banks. At September 30, 2010, CGMHI had drawn down the full \$900 million available under these facilities, of which \$150 million is guaranteed by Citigroup. Generally, a bank can terminate these facilities by giving CGMHI one-year prior notice.

The Company issues both fixed and variable rate debt in a range of currencies. It uses derivative contracts, primarily interest rate swaps, to effectively convert a portion of its fixed rate debt to variable rate debt and variable rate debt to fixed rate debt. The maturity structure of the derivatives generally corresponds to the maturity structure of the debt being hedged. In addition, the Company uses other derivative contracts to manage the impact of FX translation on certain debt issuances.

Long-term debt at September 30, 2010 and December 31, 2009 includes \$20.4 billion and \$19.3 billion, respectively, of junior subordinated debt. The Company formed statutory business trusts under the laws of the state of Delaware. The trusts exist for the exclusive purposes of (1) issuing trust securities representing undivided beneficial interests in the assets of the trust; (2) investing the gross proceeds of the trust securities in junior subordinated deferrable interest debentures (subordinated debentures) of its parent; and (3) engaging in only those activities necessary or incidental thereto. Upon approval from the Federal Reserve Board, Citigroup has the right to redeem these securities.

Citigroup has contractually agreed not to redeem or purchase (i) the 6.50% Enhanced Trust Preferred Securities of Citigroup Capital XV before September 15, 2056, (ii) the 6.45% Enhanced Trust Preferred Securities of Citigroup

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

Capital XVI before December 31, 2046, (iii) the 6.35% Enhanced Trust Preferred Securities of Citigroup Capital XVII before March 15, 2057, (iv) the 6.829% Fixed Rate/Floating Rate Enhanced Trust Preferred Securities of Citigroup Capital XVIII before June 28, 2047, (v) the 7.250% Enhanced Trust Preferred Securities of Citigroup Capital XIX before August 15, 2047, (vi) the 7.875% Enhanced Trust Preferred Securities of Citigroup Capital XX before December 15, 2067, and (vii) the 8.300% Fixed Rate/Floating Rate Enhanced Trust Preferred Securities of Citigroup Capital XXI before December 21, 2067, unless certain conditions, described in Exhibit 4.03 to Citigroup's Current Report on Form 8-K filed on September 18, 2006, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on November 28, 2006, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on March 8, 2007, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on July 2, 2007, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on August 17, 2007, in Exhibit 4.2 to Citigroup's Current Report on Form 8-K filed on November 27, 2007, and in Exhibit 4.2 to Citigroup's Current Report on Form 8-K filed on December 21, 2007, respectively, are met. These agreements are for the benefit of the holders of Citigroup's 6.00% Junior Subordinated Deferrable Interest Debentures due 2034.

Citigroup owns all of the voting securities of these subsidiary trusts. These subsidiary trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the subsidiary trusts and the subsidiary trusts' common securities. These subsidiary trusts' obligations are fully and unconditionally guaranteed by Citigroup.

The following table summarizes the financial structure of each of the Company's subsidiary trusts at September 30, 2010:

Trust securities with distributions guaranteed by Citigroup <i>In millions of dollars, except share amounts</i>	Issuance date	Securities issued	Liquidation value	Coupon rate	Junior subordinated debentures owned by trust			
					Common shares issued to parent	Amount(1)	Maturity	Redeemable by issuer beginning
Citigroup Capital III	Dec. 1996	194,053	\$ 194	7.625%	6,003	\$ 200	Dec. 1, 2036	Not redeemable
Citigroup Capital VII	July 2001	35,885,898	897	7.125%	1,109,874	925	July 31, 2031	July 31, 2006
Citigroup Capital VIII	Sept. 2001	43,651,597	1,091	6.950%	1,350,050	1,125	Sept. 15, 2031	Sept. 17, 2006
Citigroup Capital IX	Feb. 2003	33,874,813	847	6.000%	1,047,675	873	Feb. 14, 2033	Feb. 13, 2008
Citigroup Capital X	Sept. 2003	14,757,823	369	6.100%	456,428	380	Sept. 30, 2033	Sept. 30, 2008
Citigroup Capital XI	Sept. 2004	18,387,128	460	6.000%	568,675	474	Sept. 27, 2034	Sept. 27, 2009
Citigroup Capital XII	Mar. 2010	92,000,000	2,300	8.500%	25	2,300	Mar. 30, 2040	Mar. 30, 2015
Citigroup Capital XIII	Sept. 2010	89,840,000	2,246	7.875%	25	2,246	Oct. 30, 2040	Oct. 30, 2015
Citigroup Capital XIV	June 2006	12,227,281	306	6.875%	40,000	307	June 30, 2066	June 30, 2011
Citigroup Capital XV	Sept. 2006	25,210,733	630	6.500%	40,000	631	Sept. 15, 2066	Sept. 15, 2011
Citigroup Capital XVI	Nov. 2006	38,148,947	954	6.450%	20,000	954	Dec. 31, 2066	Dec. 31, 2011
Citigroup Capital XVII	Mar. 2007	28,047,927	701	6.350%	20,000	702	Mar. 15, 2067	Mar. 15, 2012
Citigroup Capital XVIII	June 2007	99,901	157	6.829%	50	158	June 28, 2067	June 28, 2017
Citigroup Capital XIX	Aug. 2007	22,771,968	569	7.250%	20,000	570	Aug. 15, 2067	Aug. 15, 2012
Citigroup Capital XX	Nov. 2007	17,709,814	443	7.875%	20,000	443	Dec. 15, 2067	Dec. 15, 2012
Citigroup Capital XXI	Dec. 2007	2,345,801	2,346	8.300%	500	2,346	Dec. 21, 2077	Dec. 21, 2037
Citigroup Capital XXXI	Nov. 2007	1,875,000	1,875	6.700%	10	1,875	Mar. 15, 2042	Mar. 15, 2014
Citigroup Capital XXXII	Nov. 2007	1,875,000	1,875	6.935%	10	1,875	Sept. 15, 2042	Sept. 15, 2014
Citigroup Capital XXXIII	July 2009	3,025,000	3,025	8.000%	100	3,025	July 30, 2039	July 30, 2014
Adam Capital Trust III	Dec. 2002	17,500	18	3 mo. LIB +335 bp.	542	18	Jan. 7, 2033	Jan. 7, 2008
Adam Statutory Trust III		25,000	25		774	26		

# Edgar Filing: CITIGROUP INC - Form 10-Q

	Dec. 2002			3 mo. LIB +325 bp.			Dec. 26, 2032	Dec. 26, 2007
Adam Statutory Trust IV	Sept. 2003	40,000	40	3 mo. LIB +295 bp.	1,238	41	Sept. 17, 2033	Sept. 17, 2008
Adam Statutory Trust V	Mar. 2004	35,000	35	3 mo. LIB +279 bp.	1,083	36	Mar. 17, 2034	Mar. 17, 2009

**Total obligated**

**\$ 21,403**

**\$ 21,530**

(1)

Represents the proceeds received from the Trust at the date of issuance.

In each case, the coupon rate on the debentures is the same as that on the trust securities. Distributions on the trust securities and interest on the debentures are payable quarterly, except for Citigroup Capital III, Citigroup Capital XVIII and Citigroup Capital XXI, on which distributions are payable semiannually.

During the second quarter of 2010 Citigroup exchanged Citigroup Capital Trust XXX for \$1.875 billion of senior notes with a coupon of 6% payable semi-annually. The senior notes mature on December 13, 2013.

On September 29, 2010, Citigroup modified the Citigroup Capital Trust XXXIII Trust Preferred Securities held by the U.S. Treasury by exchanging the U.S. Treasury's \$2.234 billion position in those securities for

Table of Contents

\$2.246 billion of Citigroup Capital Trust XIII Trust Preferred Securities with a coupon of 7.875%, payable quarterly. The U.S. Treasury then sold all of such securities of Citigroup Capital Trust XIII to the public.

**13. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The following table shows the changes in each component of "Accumulated Other Comprehensive Income (Loss)" for the first, second and third quarters of 2010:

<i>In millions of dollars</i>	Net unrealized gains (losses) on investment securities	Foreign currency translation adjustment, net of hedges	Cash flow hedges	Pension liability adjustments	Accumulated other comprehensive income (loss)
<b>Balance, December 31, 2009</b>	<b>\$ (4,347)</b>	<b>\$ (7,947)</b>	<b>\$ (3,182)</b>	<b>\$ (3,461)</b>	<b>\$ (18,937)</b>
Change in net unrealized gains (losses) on investment securities, net of taxes(1)	1,210				1,210
Reclassification adjustment for net gains included in net income, net of taxes	(28)				(28)
Foreign currency translation adjustment, net of taxes(2)		(279)			(279)
Cash flow hedges, net of taxes(3)			223		223
Pension liability adjustment, net of taxes(4)				(48)	(48)
<b>Change</b>	<b>\$ 1,182</b>	<b>\$ (279)</b>	<b>\$ 223</b>	<b>\$ (48)</b>	<b>\$ 1,078</b>
<b>Balance, March 31, 2010</b>	<b>\$ (3,165)</b>	<b>\$ (8,226)</b>	<b>\$ (2,959)</b>	<b>\$ (3,509)</b>	<b>\$ (17,859)</b>
Change in net unrealized gains (losses) on investment securities, net of taxes(1)	967				967
Reclassification adjustment for net gains included in net income, net of taxes	(61)				(61)
Foreign currency translation adjustment, net of taxes(2)		(2,036)			(2,036)
Cash flow hedges, net of taxes(3)			(225)		(225)
Pension liability adjustment, net of taxes(4)				44	44
<b>Change</b>	<b>\$ 906</b>	<b>\$ (2,036)</b>	<b>\$ (225)</b>	<b>\$ 44</b>	<b>\$ (1,311)</b>
<b>Balance, June 30, 2010</b>	<b>\$ (2,259)</b>	<b>\$ (10,262)</b>	<b>\$ (3,184)</b>	<b>\$ (3,465)</b>	<b>\$ (19,170)</b>
Change in net unrealized gains (losses) on investment securities, net of taxes(1)	1,729				1,729
Reclassification adjustment for net gains included in net income, net of taxes	(467)				(467)
Foreign currency translation adjustment, net of taxes(2)		2,755			2,755
Cash flow hedges, net of taxes(3)			(121)		(121)
Pension liability adjustment, net of taxes(4)				(35)	(35)
<b>Change</b>	<b>\$ 1,262</b>	<b>\$ 2,755</b>	<b>\$ (121)</b>	<b>\$ (35)</b>	<b>\$ 3,861</b>
<b>Balance, September 30, 2010</b>	<b>\$ (997)</b>	<b>\$ (7,507)</b>	<b>\$ (3,305)</b>	<b>\$ (3,500)</b>	<b>\$ (15,309)</b>

(1) See Note 10 to the Consolidated Financial Statements for details of the unrealized gains and losses on Citigroup's Available-for-sale and held-to-maturity securities.

(2) Primarily impacted by the movements in the British pound, Euro, Japanese yen, Korean won and Mexican peso against the U.S. dollar, and changes in related tax effects and hedges.

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (3) Primarily driven by Citigroup's pay fixed/receive floating interest rate swap programs that are hedging the floating rates on deposits and long-term debt.
- (4) Reflects adjustments to the funded status of pension and postretirement plans, which is the difference between the fair value of the plan assets and the projected benefit obligation.

Table of Contents

**14. SECURITIZATIONS AND VARIABLE INTEREST ENTITIES**

**Overview**

Citigroup and its subsidiaries are involved with several types of off-balance sheet arrangements, including special purpose entities (SPEs). See Note 1 to the Consolidated Financial Statements for a discussion of changes to the accounting for transfers and servicing of financial assets and consolidation of VIEs, including the elimination of QSPEs.

**Uses of SPEs**

An SPE is an entity designed to fulfill a specific limited need of the company that organized it. The principal uses of SPEs are to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, to assist clients in securitizing their financial assets, and to create investment products for clients. SPEs may be organized in many legal forms including trusts, partnerships or corporations. In a securitization, the company transferring assets to an SPE converts all (or a portion) of those assets into cash before they would have been realized in the normal course of business, through the SPE's issuance of debt and equity instruments, certificates, commercial paper and other notes of indebtedness, which are recorded on the balance sheet of the SPE and not reflected in the transferring company's balance sheet, assuming applicable accounting requirements are satisfied. Investors usually have recourse to the assets in the SPE and often benefit from other credit enhancements, such as a collateral account or over-collateralization in the form of excess assets in the SPE, a line of credit, or from a liquidity facility, such as a liquidity put option or asset purchase agreement. The SPE can typically obtain a more favorable credit rating from rating agencies than the transferor could obtain for its own debt issuances, resulting in less expensive financing costs than unsecured debt. The SPE may also enter into derivative contracts in order to convert the yield or currency of the underlying assets to match the needs of the SPE investors or to limit or change the credit risk of the SPE. Citigroup may be the provider of certain credit enhancements as well as the counterparty to any related derivative contracts. Since QSPEs were eliminated, most of Citigroup's SPEs are now VIEs.

***Variable Interest Entities***

VIEs are entities that have either a total equity investment that is insufficient to permit the entity to finance its activities without additional subordinated financial support or whose equity investors lack the characteristics of a controlling financial interest (i.e., ability to make significant decisions through voting rights, and right to receive the expected residual returns of the entity or obligation to absorb the expected losses of the entity). Investors that finance the VIE through debt or equity interests or other counterparties that provide other forms of support, such as guarantees, subordinated fee arrangements, or certain types of derivative contracts, are variable interest holders in the entity. Since January 1, 2010, the variable interest holder, if any, that has a controlling financial interest in a VIE is deemed to be the primary beneficiary and must consolidate the VIE. Citigroup would be deemed to have a controlling financial interest if it has both of the following characteristics:

1. Power to direct activities of a VIE that most significantly impact the entity's economic performance; and
2. Obligation to absorb losses of the entity that could potentially be significant to the VIE or right to receive benefits from the entity that could potentially be significant to the VIE.

The Company must evaluate its involvement in each VIE and understand the purpose and design of the entity, the role the Company had in the entity's design, and its involvement in its ongoing activities. The Company then must evaluate which activities most significantly impact the economic performance of the VIE and who has the power to direct such activities.

For those VIEs where the Company determines that it has the power to direct the activities that most significantly impact the VIE's economic performance, the Company then must evaluate its economic interests, if any, and determine whether it could absorb losses or receive benefits that could potentially be significant to the VIE. When evaluating whether the Company has an obligation to absorb losses that could potentially be significant, it considers the maximum exposure to such loss without consideration of probability. Such obligations could be in various forms, including but not limited to, debt and equity investments, guarantees, liquidity agreements, and certain derivative contracts.

Prior to January 1, 2010, the variable interest holder, if any, that would absorb a majority of the entity's expected losses, receive a majority of the entity's residual returns or both was deemed to be the primary beneficiary and consolidated the VIE. Consolidation of the VIE was determined based primarily on the variability generated in scenarios that are considered most likely to occur, rather than on scenarios that are considered more remote. In many cases, a detailed quantitative analysis was required to make this determination.

## Edgar Filing: CITIGROUP INC - Form 10-Q

In various other transactions, the Company may act as a derivative counterparty (for example, interest rate swap, cross-currency swap, or purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE); may act as underwriter or placement agent; may provide administrative, trustee, or other services; or may make a market in debt securities or other instruments issued by VIEs. The Company generally considers such involvement, by itself, not to be variable interests and thus not an indicator of power or potentially significant benefits or losses.

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

Citigroup's involvement with consolidated and unconsolidated VIEs with which the Company holds significant variable interests or has continuing involvement through servicing a majority of the assets in a VIE as of September 30, 2010 and December 31, 2009 is presented below:

As of September 30, 2010									
Maximum exposure to loss in significant unconsolidated VIEs(1)									
In millions of dollars	Total involvement with SPE assets	Consolidated VIE / SPE assets(4)	Significant unconsolidated VIE assets(4)(5)	Funded exposures(2)		Unfunded exposures(3)		Total	
				Debt investments	Equity investments	Funding commitments	Guarantees and derivatives	Total	
<b>Citicorp</b>									
Credit card securitizations	\$ 62,157	\$ 62,157	\$	\$	\$	\$	\$	\$	
Mortgage securitizations(6)									
U.S. agency-sponsored	172,133		172,133	1,581			29		1,610
Non-agency-sponsored	8,875	2,479	6,396	415					415
Citi-administered asset-backed commercial paper conduits (ABCP)	30,459	22,820	7,639			7,639			7,639
Third-party commercial paper conduits	4,334		4,334	288		298			586
Collateralized debt obligations (CDOs)	6,513		6,513	133					133
Collateralized loan obligations (CLOs)	4,426		4,426	96					96
Asset-based financing	17,804	1,015	16,789	5,500		1,937	15		7,452
Municipal securities tender option bond trusts (TOBs)	19,722	9,088	10,634			7,443	469		7,912
Municipal investments	12,562	256	12,306	641	2,798	1,110			4,549
Client intermediation	5,612	1,235	4,377	1,236	8				1,244
Investment funds	3,336	233	3,103	2	35		23		60
Trust preferred securities	21,673		21,673		128				128
Other	4,998	1,460	3,538	542	16	115	133		806
<b>Total</b>	<b>\$ 374,604</b>	<b>\$ 100,743</b>	<b>\$ 273,861</b>	<b>\$ 10,434</b>	<b>\$ 2,985</b>	<b>\$ 18,542</b>	<b>\$ 669</b>	<b>\$</b>	<b>32,630</b>
<b>Citi Holdings</b>									
Credit card securitizations	\$ 33,079	\$ 32,604	\$ 475	\$	\$	\$	\$	\$	
Mortgage securitizations(6)									
U.S. agency-sponsored	244,496		244,496	2,127			114		2,241
Non-agency-sponsored	23,996	3,445	20,551	122					122
Student loan securitizations	35,041	35,041							
Auto loan securitizations									
Citi-administered asset-backed commercial paper conduits (ABCP)	105	105							
Third-party commercial paper conduits	3,411		3,411			252			252
Collateralized debt obligations (CDOs)	8,344	105	8,239	372			125		497
Collateralized loan obligations (CLOs)	13,259	291	12,968	1,554		8	392		1,954
Asset-based financing	41,237	3	41,234	13,334	4	455	2		13,795
Municipal securities tender option bond trusts (TOBs)	5	5							
Municipal investments	4,597		4,597	77	193	161			431
Client intermediation	700	219	481	62			347		409
Investment funds	3,216	795	2,421	8	72	284			364

# Edgar Filing: CITIGROUP INC - Form 10-Q

Other	2,708	1,024	1,684	262	109	125	496
<b>Total</b>	<b>\$ 414,194</b>	<b>\$ 73,637</b>	<b>\$ 340,557</b>	<b>\$ 17,918</b>	<b>\$ 378</b>	<b>\$ 1,285</b>	<b>\$ 980 \$ 20,561</b>
<b>Total Citigroup</b>	<b>\$ 788,798</b>	<b>\$ 174,380</b>	<b>\$ 614,418</b>	<b>\$ 28,352</b>	<b>\$ 3,363</b>	<b>\$ 19,827</b>	<b>\$ 1,649 \$ 53,191</b>

- 
- (1) The definition of maximum exposure to loss is included in the text that follows.
- (2) Included in Citigroup's September 30, 2010 Consolidated Balance Sheet.
- (3) Not included in Citigroup's September 30, 2010 Consolidated Balance Sheet.
- (4) Due to the adoption of ASC 810, *Consolidation* (formerly FASB Interpretation No. 46(R), *Consolidation of Variable Interest Entities*) on January 1, 2010, the previously disclosed assets of former QSPEs are now included in either the "Consolidated VIE / SPE assets" or the "Significant unconsolidated VIE assets" columns for the September 30, 2010 period.
- (5) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (6) A significant portion of the Company's securitized mortgage portfolio was transferred from Citi Holdings to Citicorp during the first quarter of 2010.

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

<i>In millions of dollars</i>	As of December 31, 2009				
	Total involvement with SPE assets	QSPE assets	Consolidated VIE assets	Significant unconsolidated VIE assets(1)	Maximum exposure to loss in significant unconsolidated VIEs(2)
<b>Citicorp</b>					
Credit card securitizations	\$ 78,833	\$ 78,833	\$	\$	\$
Mortgage securitizations					
U.S. agency-sponsored	180,487	180,487			
Non-agency-sponsored	84,462	84,462			
Citi-administered asset-backed commercial paper conduits (ABCP)	36,327			36,327	36,326
Third-party commercial paper conduits	3,718			3,718	353
Collateralized debt obligations (CDOs)	2,785			2,785	21
Collateralized loan obligations (CLOs)	5,409			5,409	120
Asset-based financing	19,612		1,279	18,333	5,221
Municipal securities tender option bond trusts (TOBs)	19,455	705	9,623	9,127	6,841
Municipal investments	10,906		11	10,895	2,370
Client intermediation	8,607		2,749	5,858	881
Investment funds	93		39	54	10
Trust preferred securities	19,345			19,345	128
Other	7,380	1,808	1,838	3,734	446
<b>Total</b>	<b>\$ 477,419</b>	<b>\$ 346,295</b>	<b>\$ 15,539</b>	<b>\$ 115,585</b>	<b>\$ 52,717</b>
<b>Citi Holdings</b>					
Credit card securitizations	\$ 42,274	\$ 42,274	\$	\$	\$
Mortgage securitizations					
U.S. agency-sponsored	288,605	288,605			
Non-agency-sponsored	19,899	19,899			
Student loan securitizations	14,343	14,343			
Citi-administered asset-backed commercial paper conduits (ABCP)	98		98		
Third-party commercial paper conduits	5,776			5,776	439
Collateralized debt obligations (CDOs)	24,157		7,614	16,543	1,158
Collateralized loan obligations (CLOs)	13,515		142	13,373	1,658
Asset-based financing	52,598		370	52,228	18,385
Municipal securities tender option bond trusts (TOBs)	1,999		1,999		
Municipal investments	5,364		882	4,482	375
Client intermediation	675		230	445	396
Investment funds	10,178		1,037	9,141	268
Other	3,732	610	1,472	1,650	604
<b>Total</b>	<b>\$ 483,213</b>	<b>\$ 365,731</b>	<b>\$ 13,844</b>	<b>\$ 103,638</b>	<b>\$ 23,283</b>
<b>Total Citigroup</b>	<b>\$ 960,632</b>	<b>\$ 712,026</b>	<b>\$ 29,383</b>	<b>\$ 219,223</b>	<b>\$ 76,000</b>

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (2) The definition of maximum exposure to loss is included in the text that follows.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The previous table does not include:

certain venture capital investments made by some of the Company's private equity subsidiaries, as the Company accounts for these investments in accordance with the Investment Company Audit Guide;

certain limited partnerships that are investment funds that qualify for the deferral from the requirements of SFAS 167 where the Company is the general partner and the limited partners have the right to replace the general partner or liquidate the funds;

certain investment funds for which the Company provides investment management services and personal estate trusts for which the Company provides administrative, trustee and/or investment management services;

VIEs structured by third parties where the Company holds securities in inventory. These investments are made on arm's-length terms;

certain positions in mortgage-backed and asset-backed securities held by the Company, which are classified as *Trading account assets* or *Investments*, where the Company has no other involvement with the related securitization entity (for more information on these positions, please see Notes 9 and 10 to the Consolidated Financial Statements);

certain representations and warranties exposures in *Securities and Banking* mortgage-backed and asset-backed securitizations, where the Company has no variable interest or continuing involvement as servicer. The outstanding balance was approximately \$26 billion at September 30, 2010; and

certain representations and warranties exposures in Consumer mortgage securitizations, where the original mortgage loans balances are no longer outstanding.

Prior to January 1, 2010, the table did *not include*:

*assets* transferred to a VIE where the transfer did not qualify as a sale and where the Company did not have any other involvement that is deemed to be a variable interest with the VIE. These transfers are accounted for as secured borrowings by the Company.

The asset balances for consolidated VIEs represent the carrying amounts of the assets consolidated by the Company. The carrying amount may represent the amortized cost or the current fair value of the assets depending on the legal form of the asset (e.g., security or loan) and the Company's standard accounting policies for the asset type and line of business.

The asset balances for unconsolidated VIEs where the Company has significant involvement represent the most current information available to the Company. In most cases, the asset balances represent an amortized cost basis without regard to impairments in fair value, unless fair value information is readily available to the Company.

The maximum funded exposure represents the balance sheet carrying amount of the Company's investment in the VIE. It reflects the initial amount of cash invested in the VIE plus any accrued interest and is adjusted for any impairments in value recognized in earnings and any cash principal payments received. The maximum exposure of unfunded positions represents the remaining undrawn committed amount, including liquidity and credit facilities provided by the Company, or the notional amount of a derivative instrument considered to be a variable interest, adjusted for any declines in fair value recognized in earnings. In certain transactions, the Company has entered into derivative instruments or other arrangements that are not considered variable interests in the VIE (e.g., interest rate swaps, cross-currency swaps, or where the Company is the purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE). Receivables under such arrangements are not included in the maximum exposure amounts.



Table of Contents***Funding Commitments for Significant Unconsolidated VIEs Liquidity Facilities and Loan Commitments***

The following table presents the notional amount of liquidity facilities and loan commitments that are classified as funding commitments in the SPE table as of September 30, 2010:

<i>In millions of dollars</i>	Liquidity Facilities		Loan Commitments	
<b>Citicorp</b>				
Citi-administered asset-backed commercial paper conduits (ABCP)	\$	7,639	\$	
Third-party commercial paper conduits		298		
Asset-based financing		5		1,932
Municipal securities tender option bond trusts (TOBs)		7,443		
Municipal investments				1,110
Other				115
<b>Total Citicorp</b>	<b>\$</b>	<b>15,385</b>	<b>\$</b>	<b>3,157</b>
<b>Citi Holdings</b>				
Third-party commercial paper conduits	\$	252	\$	
Collateralized loan obligations (CLOs)				8
Asset-based financing				455
Municipal investments				161
Investment funds				284
Other				125
<b>Total Citi Holdings</b>	<b>\$</b>	<b>252</b>	<b>\$</b>	<b>1,033</b>
<b>Total Citigroup funding commitments</b>	<b>\$</b>	<b>15,637</b>	<b>\$</b>	<b>4,190</b>

Table of Contents***Citicorp and Citi Holdings Consolidated VIEs***

The following table presents the carrying amounts and classifications of consolidated assets that are collateral for consolidated VIE and SPE obligations.

The Company engages in on-balance-sheet securitizations which are securitizations that do not qualify for sales treatment; thus, the assets remain on the Company's balance sheet. The consolidated VIEs included in the tables below represent hundreds of separate entities with which the Company is involved. In general, the third-party investors in the obligations of consolidated VIEs have legal recourse only to the assets of the VIEs and do not have such recourse to the Company, except where the Company has provided a guarantee to the investors or is the counterparty to certain derivative transactions involving the VIE. In addition, the assets are generally restricted only to pay such liabilities. Thus, the Company's maximum legal exposure to loss due to outstanding third-party financing related to consolidated VIEs is significantly less than the carrying value of the consolidated VIE assets. Intercompany assets and liabilities are excluded from the table. All assets are restricted from being sold or pledged as collateral. The cash flows from these assets are the only source used to pay down the associated liabilities, which are non-recourse to the Company's general assets.

<i>In billions of dollars</i>	September 30, 2010			December 31, 2009		
	Citicorp	Citi Holdings	Citigroup	Citicorp	Citi Holdings	Citigroup
Cash	\$ 0.3	\$ 2.0	\$ 2.3	\$ 0.7	\$ 0.7	\$ 0.7
Trading account assets	3.5	1.4	4.9	3.7	9.5	13.2
Investments	9.4	0.1	9.5	9.8	2.7	12.5
Total loans, net	86.0	38.5	124.5	0.1	0.4	0.5
Other	1.6	31.6	33.2	1.9	0.5	2.4
<b>Total assets</b>	<b>\$ 100.8</b>	<b>\$ 73.6</b>	<b>\$ 174.4</b>	<b>\$ 15.5</b>	<b>\$ 13.8</b>	<b>\$ 29.3</b>
Short-term borrowings	\$ 35.1	\$ 1.3	\$ 36.4	\$ 9.5	\$ 2.6	\$ 12.1
Long-term debt	48.7	20.9	69.6	4.6	0.3	4.9
Other liabilities	1.2	30.7	31.9	0.1	1.5	1.6
<b>Total liabilities</b>	<b>\$ 85.0</b>	<b>\$ 52.9</b>	<b>\$ 137.9</b>	<b>\$ 14.2</b>	<b>\$ 4.4</b>	<b>\$ 18.6</b>

***Citicorp and Citi Holdings Significant Interests in Unconsolidated VIEs Balance Sheet Classification***

The following tables present the carrying amounts and classification of significant interests in unconsolidated VIEs:

<i>In billions of dollars</i>	September 30, 2010			December 31, 2009		
	Citicorp	Citi Holdings	Citigroup	Citicorp	Citi Holdings	Citigroup
Trading account assets	\$ 3.3	\$ 2.6	\$ 5.9	\$ 3.2	\$ 3.1	\$ 6.3
Investments	3.3	6.8	10.1	2.0	7.3	9.3
Loans	4.4	7.7	12.1	2.3	10.5	12.8
Other	2.2	1.9	4.1	0.5	0.1	0.6
<b>Total assets</b>	<b>\$ 13.2</b>	<b>\$ 19.0</b>	<b>\$ 32.2</b>	<b>\$ 8.0</b>	<b>\$ 21.0</b>	<b>\$ 29.0</b>
Long-term debt	\$ 0.5	\$ 0.5	\$ 1.0	\$ 0.5	\$	\$ 0.5
Other liabilities	0.1		0.1	0.3	0.2	0.5
<b>Total liabilities</b>	<b>\$ 0.6</b>	<b>\$ 0.5</b>	<b>\$ 1.1</b>	<b>\$ 0.8</b>	<b>\$ 0.2</b>	<b>\$ 1.0</b>

Table of Contents**Credit Card Securitizations**

The Company securitizes credit card receivables through trusts that are established to purchase the receivables. Citigroup transfers receivables into the trusts on a non-recourse basis. Credit card securitizations are revolving securitizations; that is, as customers pay their credit card balances, the cash proceeds are used to purchase new receivables and replenish the receivables in the trust. Prior to 2010, such transfers were accounted for as sale transactions under SFAS 140 and, accordingly, the sold assets were removed from the consolidated balance sheet and a gain or loss was recognized in connection with the transaction. With the adoption of SFAS 166 and SFAS 167, beginning in 2010 the trusts are treated as consolidated entities, because, as servicer, Citigroup has power to direct the activities that most significantly impact the economic performance of the trusts and also holds a seller's interest and certain securities issued by the trusts, and provides liquidity facilities to the trusts, which could result in potentially significant losses or benefits from the trusts. Accordingly, the transferred credit card receivables are required to remain on the Consolidated Balance Sheet with no gain or loss recognized. The debt issued by the trusts to third parties is included in the Consolidated Balance Sheet.

The Company relies on securitizations to fund a significant portion of its credit card businesses in North America. The following table reflects amounts related to the Company's securitized credit card receivables:

<i>In billions of dollars</i>	Citicorp		Citi Holdings	
	September 30, 2010	December 31, 2009	September 30, 2010	December 31, 2009(2)
Principal amount of credit card receivables in trusts	\$ 67.8	\$ 78.8	\$ 33.2	\$ 42.3
Ownership interests in principal amount of trust credit card receivables				
Sold to investors via trust-issued securities	48.1	66.5	16.3	28.2
Retained by Citigroup as trust-issued securities	4.3	5.0	7.2	10.1
Retained by Citigroup via non-certificated interests	15.4	7.3	9.7	4.0
<b>Total ownership interests in principal amount of trust credit card receivables</b>	<b>\$ 67.8</b>	<b>\$ 78.8</b>	<b>\$ 33.2</b>	<b>\$ 42.3</b>
Other amounts recorded on the balance sheet related to interests retained in the trusts				
Other retained interests in securitized assets	NA	\$ 1.4	NA	\$ 1.6
Residual interest in securitized assets(1)	NA	0.3	NA	1.2
Amounts payable to trusts	NA	1.2	NA	0.8

(1) December 31, 2009 balances include net unbilled interest of \$0.3 billion for Citicorp and \$0.4 billion for Citi Holdings.

(2) Includes information related to the Broadway Trust which was sold during the third quarter of 2010.

**Credit Card Securitizations Citicorp**

The Company recorded net gains (losses) from securitization of credit card receivables of \$102 million and \$253 million during the three and nine months ended September 30, 2009. Net gains (losses) reflect the following:

incremental gains (losses) from new securitizations;

the reversal of the allowance for loan losses associated with receivables sold;

Edgar Filing: CITIGROUP INC - Form 10-Q

net gains on replenishments of the trust assets offset by other-than-temporary impairments; and

changes in fair value for the portion of the residual interest classified as trading assets.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The following table summarizes selected cash flow information related to Citicorp's credit card securitizations for the three and nine months ended September 30, 2010 and 2009:

<i>In billions of dollars</i>	<b>Three months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>
Proceeds from new securitizations	\$	\$ 1.0
Pay down of maturing notes	(1.0)	N/A
Proceeds from collections reinvested in new receivables	N/A	38.5
Contractual servicing fees received	N/A	0.3
Cash flows received on retained interests and other net cash flows	N/A	0.7

N/A Not applicable due to the adoption of SFAS 166/167

<i>In billions of dollars</i>	<b>Nine months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>
Proceeds from new securitizations	\$	\$ 11.7
Pay down of maturing notes	(18.4)	N/A
Proceeds from collections reinvested in new receivables	N/A	110.0
Contractual servicing fees received	N/A	1.0
Cash flows received on retained interests and other net cash flows	N/A	2.3

N/A Not applicable due to the adoption of SFAS 166/167

## Managed Loans

As previously mentioned, prior to 2010, securitized receivables were treated as sold and removed from the balance sheet. Beginning in 2010, all securitized credit card receivables are included in the Consolidated Balance Sheet. Accordingly, the Managed-basis (Managed) presentation is only relevant prior to 2010.

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages.

Managed-basis presentations are non-GAAP financial measures. Managed presentations include results from both the on-balance-sheet loans and off-balance-sheet loans, and exclude the impact of card securitization activity. Managed presentations assume that securitized loans have not been sold and present the results of the securitized loans in the same manner as Citigroup's owned loans. Citigroup's management believes that Managed presentations provide a greater understanding of ongoing operations and enhance comparability of those results in prior periods as well as demonstrating the effects of unusual gains and charges in the current period. Management further believes that a meaningful analysis of the Company's financial performance requires an understanding of the factors underlying that performance and that investors find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of unusual items that may obscure trends in Citigroup's underlying performance.

## Managed Loans Citicorp

The following tables present a reconciliation between the Managed basis and on-balance-sheet credit card portfolios and the related delinquencies (loans which are 90 days or more past due) and credit losses, net of recoveries.

<i>In millions of dollars, except loans in billions</i>	<b>September 30, 2010</b>	<b>December 31, 2009</b>
<b>Loan amounts, at period end</b>		
On balance sheet	\$ 111.0	\$ 44.8
Securitized amounts		72.6

<b>Total managed loans</b>	<b>\$</b>	<b>111.0</b>	<b>\$</b>	117.4
----------------------------	-----------	--------------	-----------	-------

**Delinquencies, at period end**

On balance sheet	<b>\$</b>	<b>2,394</b>	<b>\$</b>	1,165
Securitized amounts				2,121

<b>Total managed delinquencies</b>	<b>\$</b>	<b>2,394</b>	<b>\$</b>	3,286
------------------------------------	-----------	--------------	-----------	-------

**Credit losses, net of recoveries, for the three months ended September 30,**

	<b>2010</b>	<b>2009</b>
On balance sheet	<b>\$ 2,397</b>	<b>\$ 1,047</b>
Securitized amounts		1,876

<b>Total managed</b>	<b>\$ 2,397</b>	<b>\$ 2,923</b>
----------------------	-----------------	-----------------

**Credit losses, net of recoveries, for the nine months ended September 30,**

	<b>2010</b>	<b>2009</b>
On balance sheet	<b>\$ 7,766</b>	<b>\$ 2,862</b>
Securitized amounts		5,205

<b>Total managed</b>	<b>\$ 7,766</b>	<b>\$ 8,067</b>
----------------------	-----------------	-----------------

**Credit Card Securitizations Citi Holdings**

The Company recorded net losses from securitization of Citi Holdings' credit card receivables of \$(105) million and \$(781) million for the three and nine months ended September 30, 2009.

The following table summarizes selected cash flow information related to Citi Holdings' credit card securitizations for the three and nine months ended September 30, 2010 and 2009:

<i>In billions of dollars</i>	<b>Three months ended</b>	
	<b>September 30,</b>	
	<b>2010</b>	<b>2009</b>
Proceeds from new securitizations	<b>\$ 1.8</b>	<b>\$ 4.3</b>
Pay down of maturing notes	<b>(2.1)</b>	<b>N/A</b>
Proceeds from collections reinvested in new receivables	<b>N/A</b>	<b>11.1</b>
Contractual servicing fees received	<b>N/A</b>	<b>0.2</b>
Cash flows received on retained interests and other net cash flows	<b>N/A</b>	<b>0.7</b>

N/A Not applicable due to the adoption of SFAS 166/167

Table of Contents

<i>In billions of dollars</i>	Nine months ended September 30,	
	2010	2009
Proceeds from new securitizations	\$ 5.5	\$ 23.0
Pay down of maturing notes	(15.8)	N/A
Proceeds from collections reinvested in new receivables	N/A	36.9
Contractual servicing fees received	N/A	0.5
Cash flows received on retained interests and other net cash flows	N/A	1.9

N/A Not applicable due to the adoption of SFAS 166/167

**Managed Loans Citi Holdings**

The following tables present a reconciliation between the Managed basis and on-balance-sheet credit card portfolios and the related delinquencies (loans which are 90 days or more past due) and credit losses, net of recoveries.

<i>In millions of dollars, except loans in billions</i>	September 30, 2010	December 31, 2009
<b>Loan amounts, at period end</b>		
On balance sheet	\$ 52.7	\$ 27.0
Securitized amounts		38.8

<b>Total managed loans</b>	\$ 52.7	\$ 65.8
----------------------------	---------	---------

<b>Delinquencies, at period end</b>		
On balance sheet	\$ 1,684	\$ 1,250
Securitized amounts		1,326

<b>Total managed delinquencies</b>	\$ 1,684	\$ 2,576
------------------------------------	----------	----------

<b>Credit losses, net of recoveries, for the three months ended September 30,</b>	<b>2010</b>	<b>2009</b>
On balance sheet	\$ 1,654	\$ 867
Securitized amounts		1,137
<b>Total managed credit losses</b>	<b>\$ 1,654</b>	<b>\$ 2,004</b>

<b>Credit losses, net of recoveries, for the nine months ended September 30,</b>	<b>2010</b>	<b>2009</b>
On balance sheet	\$ 5,731	\$ 2,640
Securitized amounts		3,472
<b>Total managed credit losses</b>	<b>\$ 5,731</b>	<b>\$ 6,112</b>

**Funding, Liquidity Facilities and Subordinated Interests**

Citigroup securitizes credit card receivables through three securitization trusts Citibank Credit Card Master Trust ("Master Trust"), which is part of Citicorp, and the Citibank OMNI Master Trust ("Omni Trust") and Broadway Credit Card Trust ("Broadway Trust") prior to its sale in September 2010, which are part of Citi Holdings.

Master Trust issues fixed- and floating-rate term notes as well as commercial paper. Some of the term notes are issued to multi-seller commercial paper conduits. In 2009, the Master Trust issued \$4.3 billion of notes that are eligible for the Term Asset-Backed Securities Loan

## Edgar Filing: CITIGROUP INC - Form 10-Q

Facility (TALF) program, where investors can borrow from the Federal Reserve using the trust securities as collateral. The weighted average maturity of the term notes issued by the Master Trust was 3.5 years as of September 30, 2010 and 3.6 years as of December 31, 2009. Beginning in 2010, the liabilities of the trusts are included in the Consolidated Balance Sheet.

Table of Contents**Master Trust liabilities (at par value)**

<i>In billions of dollars</i>	September 30, 2010	December 31, 2009
Term notes issued to multi- seller CP conduits	\$ 0.3	\$ 0.8
Term notes issued to third parties	42.9	51.2
Term notes retained by Citigroup affiliates	4.3	5.0
Commercial paper	5.0	14.5
<b>Total Master Trust Liabilities</b>	<b>\$ 52.5</b>	<b>\$ 71.5</b>

The Omni Trust issues fixed- and floating-rate term notes, some of which are purchased by multi-seller commercial paper conduits. The Omni Trust also issues commercial paper. During 2009, a portion of the Omni Trust commercial paper had been purchased by the Federal Reserve's Commercial Paper Funding Facility (CPFF). In addition, some of the multi-seller conduits that hold Omni Trust term notes had placed commercial paper with CPFF. No Omni trust liabilities were funded through CPFF as of September 30, 2010. The total amount of Omni Trust liabilities funded directly or indirectly through the CPFF was \$2.5 billion at December 31, 2009.

The weighted average maturity of the third-party term notes issued by the Omni Trust was 2.0 years as of September 30, 2010 and 2.5 years as of December 31, 2009.

**Omni Trust liabilities (at par value)**

<i>In billions of dollars</i>	September 30, 2010	December 31, 2009
Term notes issued to multi- seller commercial paper conduits	\$ 7.2	\$ 13.1
Term notes issued to third parties	9.2	9.2
Term notes retained by Citigroup affiliates	7.1	9.8
Commercial paper		4.4
<b>Total Omni Trust liabilities</b>	<b>\$ 23.5</b>	<b>\$ 36.5</b>

Citibank (South Dakota), N.A. is the sole provider of full liquidity facilities to the commercial paper programs of the Master and Omni Trusts. Both of these facilities, which represent contractual obligations on the part of Citibank (South Dakota), N.A. to provide liquidity for the issued commercial paper, are made available on market terms to each of the trusts. The liquidity facilities require Citibank (South Dakota), N.A. to purchase the commercial paper issued by each trust at maturity, if the commercial paper does not roll over, as long as there are available credit enhancements outstanding, typically in the form of subordinated notes. As there was no Omni trust commercial paper outstanding as of September 30, 2010, there was no liquidity commitment at that time. The liquidity commitment related to the Omni Trust commercial paper programs amounted to \$4.4 billion at December 31, 2009. The liquidity commitment related to the Master Trust commercial paper program amounted to \$5.0 billion at September 30, 2010 and \$14.5 billion at December 31, 2009. As of September 30, 2010 and December 31, 2009, none of the Master Trust liquidity commitment was drawn.

In addition, Citibank (South Dakota), N.A. had provided liquidity to a third-party, non-consolidated multi-seller commercial paper conduit, which is not a VIE. The commercial paper conduit had acquired notes issued by the Omni Trust. The liquidity commitment to the third-party conduit was \$2.5 billion at December 31, 2009, of which none was drawn.

During 2009, all three of Citigroup's primary credit card securitization trusts Master Trust, Omni Trust, and Broadway Trust had bonds placed on ratings watch with negative implications by rating agencies. As a result of the ratings watch status, certain actions were taken by Citi with respect to each of the trusts. In general, the actions subordinated certain senior interests in the trust assets that were retained by Citi, which effectively placed these interests below investor interests in terms of priority of payment.

As a result of these actions, based on the applicable regulatory capital rules, Citigroup began including the sold assets for all three of the credit card securitization trusts in its risk-weighted assets for purposes of calculating its risk-based capital ratios during 2009. The increase in risk-weighted assets occurred in the quarter during 2009 in which the respective actions took place. The effect of these changes increased Citigroup's risk-weighted assets by approximately \$82 billion, and decreased Citigroup's Tier 1 Capital ratio by approximately 100 basis points each as of March 31, 2009, with respect to the Master and Omni Trusts. The inclusion of the Broadway Trust increased Citigroup's risk-weighted assets by an additional approximately \$900 million at June 30, 2009. With the consolidation of the trusts, beginning in 2010 the credit card receivables that had previously been considered sold under SFAS 140 are now included in the Consolidated Balance Sheet and accordingly these assets continue to be included in Citigroup's risk-weighted assets. All bond ratings for each of the trusts have been affirmed by

the rating agencies and no downgrades have occurred as of September 30, 2010.

Table of Contents**Mortgage Securitizations**

The Company provides a wide range of mortgage loan products to a diverse customer base.

The Company often securitizes these originated and/or purchased loans through the use of SPEs, which prior to 2010 were QSPEs. These SPEs are funded through the issuance of Trust Certificates backed solely by the transferred assets. These certificates have the same average life as the transferred assets. In addition to providing a source of liquidity and less expensive funding, securitizing these assets also reduces the Company's credit exposure to the borrowers. These mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchasers of the securities issued by the trust. However, while the Company's Consumer business generally retains the servicing rights and in certain instances retains investment securities, interest-only strips and residual interests in future cash flows from the trusts, Consumer also services a limited number of *Securities and Banking's* and the *Special Asset Pool's* mortgage securitizations.

Consumer securitizes mortgage loans generally through either a government-sponsored agency, such as Ginnie Mae, FNMA or Freddie Mac (U.S. agency sponsored mortgages), or private label (Non-agency-sponsored mortgages) securitization. The Company is not the primary beneficiary of its U.S. agency-sponsored mortgage securitizations, because Citigroup does not have the power to direct the activities of the SPE that most significantly impact the entity's economic performance. Therefore, Citi does not consolidate these U.S. agency-sponsored mortgage securitizations. *Securities and Banking* and *Special Asset Pool* securitize mortgage loans only through non-agency-sponsored securitization. In certain instances, the Company has (1) the power to direct the activities and (2) the obligation to either absorb losses or right to receive benefits that could be potentially significant to its non-agency-sponsored mortgage securitizations and, therefore, is the primary beneficiary and consolidates the SPE.

**Mortgage Securitizations Citicorp**

The following tables summarize selected cash flow information related to mortgage securitizations for the three and nine months ended September 30, 2010 and 2009:

	Three months ended September 30,		
	2010	2009	
<i>In billions of dollars</i>	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	Agency- and non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 16.8	\$ 0.8	\$ 5.0
Contractual servicing fees received	0.1		
Cash flows received on retained interests and other net cash flows	0.1		

	Nine months ended September 30,		
	2010	2009	
<i>In billions of dollars</i>	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	Agency- and non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 40.0	\$ 1.9	\$ 12.0
Contractual servicing fees received	0.4		
Cash flows received on retained interests and other net cash flows	0.1		

(1)

Includes *Securities and Banking* mortgage securitizations.

Gains (losses) recognized on the securitization of U.S. agency-sponsored mortgages were \$(4) million and \$(1) million for the three and nine months ended September 30, 2010, respectively. For the three and nine months ended September 30, 2010, losses recognized on the securitization of non-agency-sponsored mortgages were \$(1) million and \$(2) million, respectively.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Agency and non-agency mortgage securitization gains for the three and nine months ended September 30, 2009 were \$4 million and \$19 million, respectively.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables for the three months ended September 30, 2010 and 2009 are as follows:

	September 30, 2010		September 30, 2009
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	Agency- and non-agency-sponsored mortgages
Discount rate	2.6% to 35.7%	0.8% to 44.9%	0.4% to 46.8%
Constant prepayment rate	2.7% to 26.0%	1.5% to 49.5%	1.2% to 45.6%
Anticipated net credit losses	NM	13.0% to 80.0%	6.0% to 70.0%

---

(1)

Includes *Securities and Banking* mortgage securitizations.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

## Table of Contents

The range in the key assumptions is due to the different characteristics of the interests retained by the Company. The interests retained range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

The effect of adverse changes of 10% and 20% in each of the key assumptions used to determine the fair value of retained interests is disclosed below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At September 30, 2010, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

	September 30, 2010	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)
Discount rate	2.6% to 35.7%	0.8% to 44.9%
Constant prepayment rate	2.7% to 26.0%	1.5% to 49.5%
Anticipated net credit losses	NM	13.0% to 80.0%

(1)

Includes *Securities and Banking* mortgage securitizations.

NM

Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

<i>In millions of dollars</i>	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)
<b>Carrying value of retained interests</b>	<b>\$ 2,752</b>	<b>\$ 773</b>

### Discount rates

Adverse change of 10%	\$ (73)	\$ (34)
Adverse change of 20%	(142)	(65)

### Constant prepayment rate

Adverse change of 10%	\$ (121)	\$ (17)
Adverse change of 20%	(235)	(34)

### Anticipated net credit losses

Adverse change of 10%	\$ (6)	\$ (21)
Adverse change of 20%	(12)	(37)

## Mortgage Securitizations Citi Holdings

The following tables summarize selected cash flow information related to Citi Holdings mortgage securitizations for the three and nine months ended September 30, 2010 and 2009:

	Three months ended September 30,		
	2010	2009	
<i>In billions of dollars</i>	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	Agency- and Non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 0.6	\$	15.9
Contractual servicing fees received	0.2		0.3

Cash flows received on retained interests and other net cash flows	0.1
--------------------------------------------------------------------	-----

	Nine months ended September 30,			
	2010		2009	
<i>In billions of dollars</i>	U.S. agency- sponsored mortgages	Non-agency- sponsored mortgages(1)	Agency- and Non-agency- sponsored Mortgages	
Proceeds from new securitizations	\$ 0.6	\$	\$	61.0
Contractual servicing fees received	0.6	0.1		1.0
Cash flows received on retained interests and other net cash flows	0.1			0.4

---

(1) Includes *Securities and Banking* mortgage securitizations.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The Company did not recognize gains (losses) on the securitization of U.S. agency- and non-agency-sponsored mortgages in the three and nine months ended September 30, 2010 and 2009.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables for the three months ended September 30, 2010 and 2009 are as follows:

	Three months ended September 30,		
	2010	2009	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	Agency- and Non-agency-sponsored mortgages
Discount rate	N/A	N/A	11.7% to 12.0%
Constant prepayment rate	N/A	N/A	3.7% to 4.2%
Anticipated net credit losses	N/A	N/A	

(1)

Includes *Securities and Banking* mortgage securitizations.

N/A

Not applicable

The range in the key assumptions is due to the different characteristics of the interests retained by the Company. The interests retained range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

The effect of adverse changes of 10% and 20% in each of the key assumptions used to determine the fair value of retained interests is disclosed below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At September 30, 2010, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions are as follows:

	September 30, 2010	
	U.S. agency-sponsored mortgages	Non-agency-sponsored Mortgages(1)
Discount rate	12.8%	7.3% to 36.2%
Constant prepayment rate	25.0%	2.0% to 35.4%
Anticipated net credit losses	0.1%	0.2% to 76.1%
Weighted average life	4.9 years	4.0 years

<i>In millions of dollars</i>	U.S. agency-sponsored mortgages		Non-agency-sponsored mortgages(1)	
<b>Carrying value of retained interests</b>	<b>\$</b>	<b>2,157</b>	<b>\$</b>	<b>450</b>

Discount rates

Adverse change of 10%	\$	(74)	\$	(16)
Adverse change of 20%		(143)		(31)

Constant prepayment rate

Adverse change of 10%	\$	(155)	\$	(42)
-----------------------	----	-------	----	------

Adverse change of 20%	(297)	(81)
-----------------------	-------	------

#### Anticipated net credit losses

Adverse change of 10%	\$	(23)	\$	(24)
Adverse change of 20%		(46)		(49)

(1)

Includes *Securities and Banking* mortgage securitization.

#### **Mortgage Servicing Rights**

In connection with the securitization of mortgage loans, the Company's U.S. Consumer mortgage business retains the servicing rights, which entitle the Company to a future stream of cash flows based on the outstanding principal balances of the loans and the contractual servicing fee. Failure to service the loans in accordance with contractual requirements may lead to a termination of the servicing rights and the loss of future servicing fees.

The fair value of capitalized mortgage servicing rights (MSRs) was \$4.0 billion and \$6.2 billion at September 30, 2010 and 2009, respectively. The MSRs correspond to principal loan balances of \$503 billion and \$577 billion as of September 30, 2010 and 2009, respectively. The following table summarizes the changes in capitalized MSRs for the three and nine months ended September 30, 2010 and 2009:

<i>In millions of dollars</i>	Three months ended September 30,	
	2010	2009
<b>Balance, as of June 30</b>	<b>\$ 4,894</b>	<b>\$ 6,770</b>
Originations	155	267
Changes in fair value of MSRs due to changes in inputs and assumptions	(635)	(490)
Other changes(1)	(438)	(319)
<b>Balance, as of September 30</b>	<b>\$ 3,976</b>	<b>\$ 6,228</b>

<i>In millions of dollars</i>	Nine months ended September 30,	
	2010	2009
<b>Balance, as of the beginning of year</b>	<b>\$ 6,530</b>	<b>\$ 5,657</b>
Originations	424	893
Changes in fair value of MSRs due to changes in inputs and assumptions	(1,929)	1,027
Other changes(1)	(1,049)	(1,349)
<b>Balance, as of September 30</b>	<b>\$ 3,976</b>	<b>\$ 6,228</b>

(1)

Represents changes due to customer payments and passage of time.

The market for MSRs is not sufficiently liquid to provide participants with quoted market prices. Therefore, the Company uses an option-adjusted spread valuation approach to determine the fair value of MSRs. This approach consists of projecting servicing cash flows under multiple interest rate scenarios and discounting these cash flows using risk-adjusted discount rates. The key assumptions used in the valuation of MSRs include mortgage prepayment speeds and discount

Table of Contents

rates. The model assumptions and the MSR's fair value estimates are compared to observable trades of similar MSR portfolios and interest-only security portfolios, as available, as well as to MSR broker valuations and industry surveys. The cash flow model and underlying prepayment and interest rate models used to value these MSRs are subject to validation in accordance with the Company's model validation policies.

The fair value of the MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company economically hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase commitments of mortgage-backed securities and purchased securities classified as trading.

The Company receives fees during the course of servicing previously securitized mortgages. The amounts of these fees for the three and nine months ended September 30, 2010 and 2009 were as follows:

<i>In millions of dollars</i>	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Servicing fees	\$ 336	\$ 397	\$ 1,049	\$ 1,255
Late fees	22	23	67	71
Ancillary fees	53	18	145	60
<b>Total MSR fees</b>	<b>\$ 411</b>	<b>\$ 438</b>	<b>\$ 1,261</b>	<b>\$ 1,386</b>

These fees are classified in the Consolidated Statement of Income as *Commissions and fees*.

***Re-securitizations***

The Company engages in re-securitization transactions in which debt securities are transferred to a VIE in exchange for new beneficial interests. During the three months and nine months ended September 30, 2010, Citi transferred non-agency (private-label) securities with principal of approximately \$3,559 million and \$4,642 million, respectively, to re-securitization entities. These securities are backed by either residential or commercial mortgages and are often structured on behalf of clients. For the three months and nine months ended September 30, 2010, Citi recognized losses on the sale of securities to private-label re-securitization entities of approximately \$117 million and \$118 million, respectively. As of September 30, 2010, the market value of Citi owned interests in non-agency re-securitization transactions structured by Citi totaled approximately \$421 million and are recorded in trading assets. Of this amount, approximately \$257 million and \$163 million relate to senior and subordinated beneficial interests, respectively.

The Company also re-securitizes U.S. government-agency guaranteed mortgage-backed (Agency) securities. For the three and nine month periods ending September 30, 2010, Citi transferred Agency securities with principal of approximately \$5,897 million and \$18,579 million, respectively, to re-securitization entities. As of September 30, 2010, the market value of Citi owned interests in Agency re-securitization transactions structured by Citi totaled approximately \$2,546 million and are recorded in trading assets.

As of September 30, 2010, the Company did not consolidate any private-label or Agency re-securitization entities.

***Student Loan Securitizations***

The Company indirectly owns, through Citibank, N.A., 80% of the outstanding common stock of The Student Loan Corporation (SLC), which is part of Citi Holdings *Local Consumer Lending*. As further discussed in Note 2, in the third quarter of 2010, Citi announced the sale of SLC. As part of the transaction, Citi has agreed to sell its residual interests in substantially all of the student loans securitization trusts. These transactions are currently expected to close in the fourth quarter of 2010. At September 30, 2010, approximately \$31.4 billion of loans have been transferred to Assets of discontinued operations held for sale.

Through this business, the Company maintains programs to securitize certain portfolios of student loan assets. Under these securitization programs, loans are sold to VIEs (some of them being former QSPEs), which are funded through the issuance of pass-through term notes collateralized solely by the trust assets.

The Company has (1) the power to direct the activities of these VIEs that most significantly impact their economic performance and (2) the obligation to either absorb losses or the right to receive benefits that could be potentially significant to the VIEs.

As a result of the adoption of SFAS 166 and SFAS 167, the Company consolidated all student loan trusts that were formerly QSPEs, as well as newly created securitization VIEs, as the primary beneficiary. Prior to the adoption of SFAS 166 and SFAS 167, the student loan

## Edgar Filing: CITIGROUP INC - Form 10-Q

securitizations through QSPEs were accounted for as off-balance-sheet securitizations, with the Company generally retaining interests in the form of subordinated residual interests (i.e., interest only strips) and servicing rights.

Under terms of the trust arrangements, the Company has no obligation to provide financial support and has not provided such support. A substantial portion of the credit risk associated with the securitized loans has been transferred to third-party guarantors or insurers either under the Federal Family Education Loan Program (FFEL Program), authorized by the U.S. Department of Education under the Higher Education Act of 1965, as amended, or through private credit insurance. On March 30, 2010, the Health Care and Education Reconciliation Act of 2010 was signed into law, which eliminated new FFEL Program loan originations. Effective July 1, 2010, in compliance with this regulatory change, SLC ceased originating new FFEL Program loans. This change is not currently anticipated to materially impact the Company's financial statements.

The following tables summarize selected cash flow information related to student loan securitizations for the nine months ended September 30, 2010 and 2009 (three months end September 30, 2010 and 2009 are nil):

<i>In billions of dollars</i>	Nine months ended September 30,	
	2010	2009
Contractual servicing fees received	\$	\$ 0.1
Cash flows received on retained interests and other net cash flows		0.1

Table of Contents

***Citi-Administered Asset-Backed Commercial Paper Conduits***

The Company is active in the asset-backed commercial paper conduit business as administrator of several multi-seller commercial paper conduits, and also as a service provider to single-seller and other commercial paper conduits sponsored by third parties.

The multi-seller commercial paper conduits are designed to provide the Company's clients access to low-cost funding in the commercial paper markets. The conduits purchase assets from or provide financing facilities to clients and are funded by issuing commercial paper to third-party investors. The conduits generally do not purchase assets originated by the Company. The funding of the conduit is facilitated by the liquidity support and credit enhancements provided by the Company.

As administrator to the conduits, the Company is generally responsible for selecting and structuring assets purchased or financed by the conduits, making decisions regarding the funding of the conduits, including determining the tenor and other features of the commercial paper issued, monitoring the quality and performance of the conduits' assets, and facilitating the operations and cash flows of the conduits. In return, the Company earns structuring fees from customers for individual transactions and earns an administration fee from the conduit, which is equal to the income from client program and liquidity fees of the conduit after payment of interest costs and other fees. This administration fee is fairly stable, since most risks and rewards of the underlying assets are passed back to the clients and, once the asset pricing is negotiated, most ongoing income, costs and fees are relatively stable as a percentage of the conduit's size.

The conduits administered by the Company do not generally invest in liquid securities that are formally rated by third parties. The assets are privately negotiated and structured transactions that are designed to be held by the conduit, rather than actively traded and sold. The yield earned by the conduit on each asset is generally tied to the rate on the commercial paper issued by the conduit, thus passing interest rate risk to the client. Each asset purchased by the conduit is structured with transaction-specific credit enhancement features provided by the third-party client seller, including over collateralization, cash and excess spread collateral accounts, direct recourse or third-party guarantees. These credit enhancements are sized with the objective of approximating a credit rating of A or above, based on the Company's internal risk ratings.

Substantially all of the funding of the conduits is in the form of short-term commercial paper, with a weighted average life generally ranging from 30 to 60 days. As of September 30, 2010 and December 31, 2009, the weighted average lives of the commercial paper issued by consolidated and unconsolidated conduits were approximately 57 days and 43 days, respectively.

The primary credit enhancement provided to the conduit investors is in the form of transaction-specific credit enhancement described above. In addition, there are generally two additional forms of credit enhancement that protect the commercial paper investors from defaulting assets. First, the subordinate loss notes issued by each conduit absorb any credit losses up to their full notional amount. Second, each conduit has obtained a letter of credit from the Company, which needs to be sized to at least 8-10% of the conduit's assets. The letters of credit provided by the Company to the consolidated conduits total approximately \$3.4 billion. The net result across all multi-seller conduits administered by the Company is that, in the event defaulted assets exceed the transaction-specific credit enhancement described above, any losses in each conduit are allocated in the following order:

subordinate loss note holders,

the Company, and

the commercial paper investors.

The Company also provides the conduits with two forms of liquidity agreements that are used to provide funding to the conduits in the event of a market disruption, among other events. Each asset of the conduit is supported by a transaction-specific liquidity facility in the form of an asset purchase agreement (APA). Under the APA, the Company has agreed to purchase non-defaulted eligible receivables from the conduit at par. Any assets purchased under the APA are subject to increased pricing. The APA is not designed to provide credit support to the conduit, as it generally does not permit the purchase of defaulted or impaired assets and generally reprices the assets purchased to consider potential increased credit risk. The APA covers all assets in the conduits and is considered in the Company's maximum exposure to loss. In addition, the Company provides the conduits with program-wide liquidity in the form of short-term lending commitments. Under these commitments, the Company has agreed to lend to the conduits in the event of a short-term disruption in the commercial paper market, subject to specified conditions. The total notional exposure under the program-wide liquidity agreement for the Company's unconsolidated administered conduit as of September 30, 2010, is \$0.6 billion and is considered in the Company's maximum exposure to loss. The Company receives fees for providing both types of liquidity agreement and considers these fees to be on fair market terms.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Finally, the Company is one of several named dealers in the commercial paper issued by the conduits and earns a market-based fee for providing such services. Along with third-party dealers, the Company makes a market in the commercial paper and may from time to time fund commercial paper pending sale to a third party. On specific dates with less liquidity in the market, the Company may hold in inventory commercial paper issued by conduits administered by the Company, as well as conduits administered by third parties. The amount of commercial paper issued by its administered conduits held in inventory fluctuates based on market conditions and activity. As of September 30, 2010, the Company owned none of the commercial paper issued by its unconsolidated administered conduit.

Upon adoption of SFAS 167 on January 1, 2010, with the exception of the government-guaranteed loan conduit described below, the asset-backed commercial paper conduits were consolidated by the Company. The Company determined that through its role as administrator it had the power to direct the activities that most significantly impacted the entities' economic performance. These powers included

Table of Contents

its ability to structure and approve the assets purchased by the conduits, its ongoing surveillance and credit mitigation activities, and its liability management. In addition, as a result of all the Company's involvement described above, it was concluded that the Company had an economic interest that could potentially be significant. However, the assets and liabilities of the Conduits are separate and apart from those of Citigroup. No assets of any Conduit are available to satisfy the creditors of Citigroup or any of its other subsidiaries.

The Company administers one conduit that originates loans to third-party borrowers and those obligations are fully guaranteed primarily by AAA-rated government agencies that support export and development financing programs. The economic performance of this government-guaranteed loan conduit is most significantly impacted by the performance of its underlying assets. The guarantors must approve each loan held by the entity and the guarantors have the ability (through establishment of the servicing terms to direct default mitigation and to purchase defaulted loans) to manage the conduit's loans that become delinquent to improve the economic performance of the conduit. Because the Company does not have the power to direct the activities of this government-guaranteed loan conduit that most significantly impact the economic performance of the entity, it was concluded that the Company should not consolidate the entity. As of September 30, 2010, this unconsolidated government-guaranteed loan conduit held assets of approximately \$7.6 billion.

Prior to January 1, 2010, the Company was required to analyze the expected variability of each conduit quantitatively to determine whether the Company was the primary beneficiary of the conduit. The Company performed this analysis on a quarterly basis. For conduits where the subordinate loss notes or third-party guarantees were sufficient to absorb a majority of the expected loss of the conduit, the Company did not consolidate. In circumstances where the subordinate loss notes or third-party guarantees were insufficient to absorb a majority of the expected loss, the Company consolidated the conduit as its primary beneficiary due to the additional credit enhancement provided by the Company. In conducting this analysis, the Company considered three primary sources of variability in the conduit: credit risk, interest rate risk and fee variability.

***Third-Party Commercial Paper Conduits***

The Company also provides liquidity facilities to single- and multi-seller conduits sponsored by third parties. These conduits are independently owned and managed and invest in a variety of asset classes, depending on the nature of the conduit. The facilities provided by the Company typically represent a small portion of the total liquidity facilities obtained by each conduit, and are collateralized by the assets of each conduit. As of September 30, 2010, the notional amount of these facilities was approximately \$838 million, of which \$288 million was funded under these facilities. The Company is not the party that has the power to direct the activities of these conduits that most significantly impact their economic performance and thus does not consolidate them.

***Collateralized Debt and Loan Obligations***

A securitized collateralized debt obligation (CDO) is an SPE that purchases a pool of assets consisting of asset-backed securities and synthetic exposures through derivatives on asset-backed securities and issues multiple tranches of equity and notes to investors. A third-party asset manager is typically retained by the CDO to select the pool of assets and manage those assets over the term of the CDO. The Company earns fees for warehousing assets prior to the creation of a CDO, structuring CDOs and placing debt securities with investors. In addition, the Company has retained interests in many of the CDOs it has structured and makes a market in those issued notes.

A cash CDO, or arbitrage CDO, is a CDO designed to take advantage of the difference between the yield on a portfolio of selected assets, typically residential mortgage-backed securities, and the cost of funding the CDO through the sale of notes to investors. "Cash flow" CDOs are vehicles in which the CDO passes on cash flows from a pool of assets, while "market value" CDOs pay to investors the market value of the pool of assets owned by the CDO at maturity. Both types of CDOs are typically managed by a third-party asset manager. In these transactions, all of the equity and notes issued by the CDO are funded, as the cash is needed to purchase the debt securities. In a typical cash CDO, a third-party investment manager selects a portfolio of assets, which the Company funds through a warehouse financing arrangement prior to the creation of the CDO. The Company then sells the debt securities to the CDO in exchange for cash raised through the issuance of notes. The Company's continuing involvement in cash CDOs is typically limited to investing in a portion of the notes or loans issued by the CDO and making a market in those securities, and acting as derivative counterparty for interest rate or foreign currency swaps used in the structuring of the CDO.

A synthetic CDO is similar to a cash CDO, except that the CDO obtains exposure to all or a portion of the referenced assets synthetically through derivative instruments, such as credit default swaps. Because the CDO does not need to raise cash sufficient to purchase the entire referenced portfolio, a substantial portion of the senior tranches of risk is typically passed on to CDO investors in the form of unfunded liabilities or derivative instruments. Thus, the CDO writes credit protection on select referenced debt securities to the Company or third parties and the risk is then passed on to the CDO investors in the form of funded notes or purchased credit protection through derivative instruments. Any cash raised from investors is invested in a portfolio of collateral securities or investment contracts. The collateral is then used to support the obligations of the CDO on the credit default swaps written to counterparties. The Company's continuing involvement in synthetic CDOs generally includes purchasing credit protection through credit default swaps with the CDO, owning a portion of the capital structure of the CDO in the form of both unfunded derivative positions (primarily super-senior exposures discussed below) and funded notes, entering into

interest-rate swap and total-return swap transactions with the CDO, lending to the CDO, and making a market in those funded notes.

A securitized collateralized loan obligation (CLO) is substantially similar to the CDO transactions described above, except that the assets owned by the SPE (either cash instruments or synthetic exposures through derivative instruments) are corporate loans and to a lesser extent corporate bonds, rather than asset-backed debt securities.

Where a CDO vehicle issues preferred shares, the preferred shares generally represent an insufficient amount of equity

Table of Contents

(less than 10%) and create the presumption that the preferred shares are insufficient to finance the entity's activities without subordinated financial support. In addition, although the preferred shareholders generally have full exposure to expected losses on the collateral and uncapped potential to receive expected residual rewards, it is not always clear whether they have the ability to make decisions about the entity that have a significant effect on the entity's financial results because of their limited role in making day-to-day decisions and their limited ability to remove the third-party asset manager. Because one or both of the above conditions will generally be met, we have assumed that, even where a CDO vehicle issued preferred shares, the vehicle should be classified as a VIE.

**Consolidation and subsequent deconsolidation of CDOs**

Substantially all of the CDOs that the Company is involved with are managed by a third-party asset manager. In general, the third-party asset manager, through its ability to purchase and sell assets or, where the reinvestment period of a CDO has expired, the ability to sell assets, will have the power to direct the activities of the vehicle that most significantly impact the economic performance of the CDO. However, where a CDO has experienced an event of default, the activities of the third-party asset manager may be curtailed and certain additional rights will generally be provided to the investors in a CDO vehicle, including the right to direct the liquidation of the CDO vehicle.

The Company has retained significant portions of the "super-senior" positions issued by certain CDOs. These positions are referred to as "super-senior" because they represent the most senior positions in the CDO and, at the time of structuring, were senior to tranches rated AAA by independent rating agencies. These positions include facilities structured in the form of short-term commercial paper, where the Company wrote put options ("liquidity puts") to certain CDOs. Under the terms of the liquidity puts, if the CDO was unable to issue commercial paper at a rate below a specified maximum (generally LIBOR + 35 bps to LIBOR + 40 bps), the Company was obligated to fund the senior tranche of the CDO at a specified interest rate. As of September 30, 2010, the Company no longer had exposure to this commercial paper as all of the underlying CDOs had been liquidated.

Since the inception of many CDO transactions, the subordinate tranches of the CDOs have diminished significantly in value and in rating. The declines in value of the subordinate tranches and in the super-senior tranches indicate that the super-senior tranches are now exposed to a significant portion of the expected losses of the CDOs, based on current market assumptions.

The Company does not generally have the power to direct the activities of the vehicle that most significantly impact the economic performance of the CDOs as this power is held by the third-party asset manager of the CDO. As such, certain synthetic and cash CDOs that were consolidated under ASC 810, were deconsolidated upon the adoption of SFAS 167. The deconsolidation of certain synthetic CDOs resulted in the recognition of current receivables and payables related to purchased and written credit default swaps entered into by Citigroup with the CDOs, which had previously been eliminated upon consolidation of these vehicles.

Where: (i) an event of default has occurred for a CDO vehicle, (ii) the Company has the unilateral ability to remove the third-party asset manager without cause or liquidate the CDO, and (iii) the Company has exposure to the vehicle that is potentially significant to the vehicle, the Company will consolidate the CDO. In addition, where the Company is the asset manager of the CDO vehicle and has exposure to the vehicle that is potentially significant, the Company will generally consolidate the CDO.

The net impact of adopting SFAS 167 for CDOs was an increase in the Company's assets of \$1.9 billion and liabilities of \$1.9 billion as of January 1, 2010. The Company continues to monitor its involvement in unconsolidated CDOs. If the Company were to acquire additional interests in these vehicles, be provided the right to direct the activities of a CDO (if the Company obtains the unilateral ability to remove the third-party asset manager without cause or liquidate the CDO), or if the CDOs' contractual arrangements were to be changed to reallocate expected losses or residual returns among the various interest holders, the Company may be required to consolidate the CDOs. For cash CDOs, the net result of such consolidation would be to gross up the Company's balance sheet by the current fair value of the subordinate securities held by third parties, whose amounts are not considered material. For synthetic CDOs, the net result of such consolidation may reduce the Company's balance sheet by eliminating intercompany derivative receivables and payables in consolidation.

**Key Assumptions and Retained Interests Citi Holdings**

The key assumptions, used for the securitization of CDOs and CLOs during the quarter ended September 30, 2010, in measuring the fair value of retained interests at the date of sale or securitization are as follows:

	CDOs	CLOs
Discount rate	14.7% to 16.2%	4.9% to 5.4%

The effect of two negative changes in discount rates used to determine the fair value of retained interests is disclosed below.

*In millions of dollars*

	CDOs	CLOs
<b>Carrying value of retained interests</b>	<b>\$ 51</b>	<b>\$ 661</b>

Discount rates

Adverse change of 10%	<b>\$ (5)</b>	<b>\$ (8)</b>
Adverse change of 20%	<b>(11)</b>	<b>(17)</b>

**Asset-Based Financing**

The Company provides loans and other forms of financing to VIEs that hold assets. Those loans are subject to the same credit approvals as all other loans originated or purchased by the Company. Financings in the form of debt securities or derivatives are, in most circumstances, reported in *Trading account assets* and accounted for at fair value through earnings. The Company does not have the power to direct the activities that most significantly impact these VIEs' economic performance and thus it does not consolidate them.

Table of Contents**Asset-Based Financing Citicorp**

The primary types of Citicorp's asset-based financing, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at September 30, 2010 are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

<i>In billions of dollars</i>	<b>Total</b>	<b>Maximum</b>
<b>Type</b>	<b>assets</b>	<b>exposure</b>
Commercial and other real estate	\$ 0.6	\$ 0.1
Hedge funds and equities	8.6	3.7
Airplanes, ships and other assets	7.6	3.7
<b>Total</b>	<b>\$ 16.8</b>	<b>\$ 7.5</b>

**Asset-Based Financing Citi Holdings**

The primary types of Citi Holdings' asset-based financing, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at September 30, 2010 are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

<i>In billions of dollars</i>	<b>Total</b>	<b>Maximum</b>
<b>Type</b>	<b>assets</b>	<b>exposure</b>
Commercial and other real estate	\$ 29.0	\$ 5.2
Corporate loans	7.6	6.4
Airplanes, ships and other assets	4.6	2.2
<b>Total</b>	<b>\$ 41.2</b>	<b>\$ 13.8</b>

The following table summarizes selected cash flow information related to asset-based financing for the three and nine months ended September 30, 2010 and 2009:

<i>In billions of dollars</i>	<b>Three months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>
Cash flows received on retained interests and other net cash flows	\$ 0.2	\$ 0.1

<i>In billions of dollars</i>	<b>Nine months ended September 30,</b>	
	<b>2010</b>	<b>2009</b>
Cash flows received on retained interests and other net cash flows	\$ 1.2	\$ 2.0

The effect of two negative changes in discount rates used to determine the fair value of retained interests is disclosed below.

<i>In millions of dollars</i>	<b>Asset-based financing</b>
<b>Carrying value of retained interests</b>	<b>\$ 6,441</b>
Value of underlying portfolio	
Adverse change of 10%	\$
Adverse change of 20%	(221)

**Municipal Securities Tender Option Bond (TOB) Trusts**

## Edgar Filing: CITIGROUP INC - Form 10-Q

The Company sponsors TOB trusts that hold fixed- and floating-rate, tax-exempt securities issued by state or local municipalities. The trusts are typically single-issuer trusts whose assets are purchased from the Company and from the market. The trusts are referred to as Tender Option Bond trusts because the senior interest holders have the ability to tender their interests periodically back to the issuing trust, as described further below.

The TOB trusts fund the purchase of their assets by issuing long-term senior floating rate notes (Floaters) and junior residual securities (Residuals). The Floaters and the Residuals have a tenor equal to the maturity of the trust, which is equal to or shorter than the tenor of the underlying municipal bond. Residuals are frequently less than 1% of a trust's total funding and entitle their holder to the residual cash flows from the issuing trust. The Residuals are generally rated based on the long-term rating of the underlying municipal bond. The Floaters bear interest rates that are typically reset weekly to a new market rate (based on the SIFMA index: a seven day high grade market index of tax exempt, variable rate municipal bonds). Floater holders have an option to tender their Floaters back to the trust periodically. The Floaters have a long-term rating based on the long-term rating of the underlying municipal bond, including any credit enhancement provided by monoline insurance companies, and a short-term rating based on that of the liquidity provider to the trust.

The Company sponsors two kinds of TOB trusts: customer TOB trusts and proprietary TOB trusts. Customer TOB trusts are trusts through which customers finance investments in municipal securities. The Residuals are held by customers, and the Floaters by third-party investors. Proprietary TOB trusts are trusts through which the Company finances its own investments in municipal securities. The Company holds the Residuals in proprietary TOB trusts.

The Company serves as remarketing agent to the trusts, facilitating the sale of the Floaters to third parties at inception and facilitating the reset of the Floater coupon and tenders of Floaters. If Floaters are tendered and the Company (in its role as remarketing agent) is unable to find a new investor within a specified period of time, it can declare a failed remarketing (in which case the trust is unwound) or it may choose to buy the Floaters into its own inventory and may continue to try to sell them to a third-party investor. While the level of the Company's inventory of Floaters fluctuates, the Company held none of the Floater inventory related to the customer or proprietary TOB programs as of September 30, 2010.

Approximately \$0.8 billion of the municipal bonds owned by TOB trusts have a credit guarantee provided by the Company. In all other cases, the assets are either unenhanced or are insured with a monoline insurance company. While the trusts have not encountered any adverse credit events as defined in the underlying trust agreements, certain monoline insurance companies have experienced downgrades. In these cases, the Company has proactively managed the TOB programs by applying additional insurance on the assets or proceeding with orderly unwinds of the trusts.

If a trust is unwound early due to an event other than a credit event on the underlying municipal bond, the underlying municipal bond is sold in the market. If there is an accompanying shortfall in the trust's cash flows to fund the redemption of the Floaters after the sale of the

## Table of Contents

underlying municipal bond, the trust draws on a liquidity agreement in an amount equal to the shortfall. Liquidity agreements are generally provided to the trust directly by the Company. For customer TOBs where the Residual is less than 25% of the trust's capital structure, the Company has a reimbursement agreement with the Residual holder under which the Residual holder reimburses the Company for any payment made under the liquidity arrangement. Through this reimbursement agreement, the Residual holder remains economically exposed to fluctuations in value of the municipal bond. These reimbursement agreements are actively margined based on changes in value of the underlying municipal bond to mitigate the Company's counterparty credit risk. In cases where a third party provides liquidity to a proprietary TOB trust, a similar reimbursement arrangement is made whereby the Company (or a consolidated subsidiary of the Company) as Residual holder absorbs any losses incurred by the liquidity provider. As of September 30, 2010, liquidity agreements provided with respect to customer TOB trusts, and other non-consolidated, customer-sponsored municipal investment funds, totaled \$7.3 billion, offset by reimbursement agreements in place with a notional amount of \$5.8 billion. The remaining exposure relates to TOB transactions where the Residual owned by the customer is at least 25% of the bond value at the inception of the transaction and no reimbursement agreement is executed. In addition, the Company has provided liquidity arrangements with a notional amount of \$0.1 billion for other non-consolidated proprietary TOB trusts described below.

The Company considers the customer and proprietary TOB trusts to be VIEs. Customer TOB trusts were not consolidated by the Company in prior periods and remain unconsolidated upon the Company's adoption of SFAS 167. Because third-party investors hold the Residual and Floater interests in the customer TOB trusts, the Company's involvement includes only its role as remarketing agent and liquidity provider. The Company has concluded that the power over customer TOB trusts is primarily held by the customer Residual holder, who may unilaterally cause the sale of the trust's bonds. Because the Company does not hold the Residual interest and thus does not have the power to direct the activities that most significantly impact the trust's economic performance, it does not consolidate the customer TOB trusts under SFAS 167.

Proprietary TOB trusts generally were consolidated in prior periods. They remain consolidated upon the Company's adoption of SFAS 167. The Company's involvement with the Proprietary TOB trusts includes holding the Residual interests as well as the remarketing and liquidity agreements with the trusts. Similar to customer TOB trusts, the Company has concluded that the power over the proprietary TOB trusts is primarily held by the Residual holder, who may unilaterally cause the sale of the trust's bonds. Because the Company holds the Residual interest, and thus has the power to direct the activities that most significantly impact the trust's economic performance, it continues to consolidate the proprietary TOB trusts under SFAS 167.

Prior to 2010, certain TOB trusts met the definition of a QSPE and were not consolidated in prior periods. Upon the Company's adoption of SFAS 167, former QSPE trusts have been consolidated by the Company as Residual interest holders and are presented as proprietary TOB trusts.

Total assets in proprietary TOB trusts also include \$0.5 billion of assets where the Residuals are held by hedge funds that are consolidated and managed by the Company. The assets and the associated liabilities of these TOB trusts are not consolidated by the hedge funds (and, thus, are not consolidated by the Company) under the application of ASC 946, *Financial Services Investment Companies*, which precludes consolidation of owned investments. The Company consolidates the hedge funds, because the Company holds controlling financial interests in the hedge funds. Certain of the Company's equity investments in the hedge funds are hedged with derivatives transactions executed by the Company with third parties referencing the returns of the hedge fund. The Company's accounting for these hedge funds and their interests in the TOB trusts is unchanged by the Company's adoption of SFAS 167.

## ***Municipal Investments***

Municipal investment transactions are primarily interests in partnerships that finance the construction and rehabilitation of low-income housing, facilitate lending in new or underserved markets, or finance the construction or operation of renewable municipal energy facilities. The Company generally invests in these partnerships as a limited partner and earns a return primarily through the receipt of tax credits and grants earned from the investments made by the partnership. These entities are generally considered VIEs. The power to direct the activities of these entities is typically held by the general partner. Accordingly, these entities have remained unconsolidated by the Company upon adoption of SFAS 167.

## ***Client Intermediation***

Client intermediation transactions represent a range of transactions designed to provide investors with specified returns based on the returns of an underlying security, referenced asset or index. These transactions include credit-linked notes and equity-linked notes. In these transactions, the SPE typically obtains exposure to the underlying security, referenced asset or index through a derivative instrument, such as a total-return swap or a credit-default swap. In turn the SPE issues notes to investors that pay a return based on the specified underlying security, referenced asset or index. The SPE invests the proceeds in a financial asset or a guaranteed insurance contract (GIC) that serves as collateral for the derivative contract over the term of the transaction. The Company's involvement in these transactions includes being the counterparty to the SPE's derivative instruments and investing in a portion of the notes issued by the SPE. In certain transactions, the investor's maximum risk of loss is limited and the Company absorbs risk of loss above a specified level. The Company does not have the power to direct the activities of the VIEs which most significantly impact their economic performance and thus it does not consolidate them.

## Edgar Filing: CITIGROUP INC - Form 10-Q

The Company's maximum risk of loss in these transactions is defined as the amount invested in notes issued by the SPE and the notional amount of any risk of loss absorbed by the Company through a separate instrument issued by the SPE. The derivative instrument held by the Company may generate a receivable from the SPE (for example, where the Company purchases credit protection from the SPE in connection with the SPE's issuance of a credit-linked note), which is collateralized by the assets owned by the SPE. These

Table of Contents

derivative instruments are not considered variable interests and any associated receivables are not included in the calculation of maximum exposure to the SPE.

***Structured Investment Vehicles***

Structured Investment Vehicles (SIVs) are SPEs that issue junior notes and senior debt (medium-term notes and short-term commercial paper) to fund the purchase of high quality assets. The Company acted as manager for the SIVs.

In order to complete the wind-down of the SIVs, the Company purchased the remaining assets of the SIVs in November 2008. The Company funded the purchase of the SIV assets by assuming the obligation to pay amounts due under the medium-term notes issued by the SIVs as the medium-term notes mature.

***Investment Funds***

The Company is the investment manager for certain investment funds that invest in various asset classes including private equity, hedge funds, real estate, fixed income and infrastructure. The Company earns a management fee, which is a percentage of capital under management, and may earn performance fees. In addition, for some of these funds the Company has an ownership interest in the investment funds. The Company has also established a number of investment funds as opportunities for qualified employees to invest in private equity investments. The Company acts as investment manager to these funds and may provide employees with financing on both a recourse and non-recourse basis for a portion of the employees' investment commitments.

The Company has determined that a majority of the investment vehicles managed by Citigroup are provided a deferral from the requirements of SFAS 167, because they meet the criteria in Accounting Standards Update No. 2010-10, *Consolidation (Topic 810), Amendments for Certain Investment Funds* (ASU 2010-10) (see Note 1). These vehicles continue to be evaluated under the requirements of ASC 810-10, prior to the implementation of SFAS 167 (FIN 46(R)).

Where the Company has determined that certain investment vehicles are subject to the consolidation requirements of SFAS 167, the consolidation conclusions reached upon initial application of SFAS 167 are consistent with the consolidation conclusions reached under the requirements of ASC 810-10, prior to the implementation of SFAS 167.

***Trust Preferred Securities***

The Company has raised financing through the issuance of trust preferred securities. In these transactions, the Company forms a statutory business trust and owns all of the voting equity shares of the trust. The trust issues preferred equity securities to third-party investors and invests the gross proceeds in junior subordinated deferrable interest debentures issued by the Company. These trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the preferred equity securities held by third-party investors. These trusts' obligations are fully and unconditionally guaranteed by the Company.

Because the sole asset of the trust is a receivable from the Company and the proceeds to the Company from the receivable exceed the Company's investment in the VIE's equity shares, the Company is not permitted to consolidate the trusts, even though the Company owns all of the voting equity shares of the trust, has fully guaranteed the trusts' obligations, and has the right to redeem the preferred securities in certain circumstances. The Company recognizes the subordinated debentures on its Consolidated Balance Sheet as long-term liabilities.

Table of Contents

**15. DERIVATIVES ACTIVITIES**

In the ordinary course of business, Citigroup enters into various types of derivative transactions. These derivative transactions include:

*Futures and forward contracts* which are commitments to buy or sell at a future date a financial instrument, commodity or currency at a contracted price and may be settled in cash or through delivery.

*Swap contracts* which are commitments to settle in cash at a future date or dates that may range from a few days to a number of years, based on differentials between specified financial indices, as applied to a notional principal amount.

*Option contracts* which give the purchaser, for a fee, the right, but not the obligation, to buy or sell within a limited time a financial instrument, commodity or currency at a contracted price that may also be settled in cash, based on differentials between specified indices or prices.

Citigroup enters into these derivative contracts relating to interest rate, foreign currency, commodity, and other market/credit risks for the following reasons:

*Trading Purposes Customer Needs:* Citigroup offers its customers derivatives in connection with their risk-management actions to transfer, modify or reduce their interest rate, foreign exchange and other market/credit risks or for their own trading purposes. As part of this process, Citigroup considers the customers' suitability for the risk involved and the business purpose for the transaction. Citigroup also manages its derivative-risk positions through offsetting trade activities, controls focused on price verification, and daily reporting of positions to senior managers.

*Trading Purposes Own Account:* Citigroup trades derivatives for its own account and as an active market maker. Trading limits and price verification controls are key aspects of this activity.

*Hedging:* Citigroup uses derivatives in connection with its risk-management activities to hedge certain risks or reposition the risk profile of the Company. For example, Citigroup may issue fixed-rate long-term debt and then enter into a receive-fixed, pay-variable-rate interest rate swap with the same tenor and notional amount to convert the interest payments to a net variable-rate basis. This strategy is the most common form of an interest rate hedge, as it minimizes interest cost in certain yield curve environments. Derivatives are also used to manage risks inherent in specific groups of on-balance-sheet assets and liabilities, including investments, corporate and consumer loans, deposit liabilities, as well as other interest-sensitive assets and liabilities. In addition, foreign-exchange contracts are used to hedge non-U.S.-dollar-denominated debt, foreign-currency-denominated available-for-sale securities, net capital exposures and foreign-exchange transactions.

Derivatives may expose Citigroup to market, credit or liquidity risks in excess of the amounts recorded on the Consolidated Balance Sheet. Market risk on a derivative product is the exposure created by potential fluctuations in interest rates, foreign-exchange rates and other factors and is a function of the type of product, the volume of transactions, the tenor and terms of the agreement, and the underlying volatility. Credit risk is the exposure to loss in the event of nonperformance by the other party to the transaction where the value of any collateral held is not adequate to cover such losses. The recognition in earnings of unrealized gains on these transactions is subject to management's assessment as to collectability. Liquidity risk is the potential exposure that arises when the size of the derivative position may not be able to be rapidly adjusted in periods of high volatility and financial stress at a reasonable cost.

Information pertaining to the volume of derivative activity is provided in the tables below. The notional amounts, for both long and short derivative positions, of Citigroup's derivative instruments as of September 30, 2010 and December 31, 2009 are presented in the table below.

Table of Contents**Derivative Notionals**

	Hedging instruments under ASC 815 (SFAS 133)(1)(2)		Other derivative instruments			
	September 30, 2010	December 31, 2009	Trading derivatives		Management hedges(3)	
<i>In millions of dollars</i>	September 30, 2010	December 31, 2009	September 30, 2010	December 31, 2009	September 30, 2010	December 31, 2009
<b>Interest rate contracts</b>						
Swaps	\$ 156,634	\$ 128,797	\$ 27,006,830	\$ 20,571,814	\$ 123,701	\$ 107,193
Futures and forwards			5,726,949	3,366,927	61,588	65,597
Written options			3,484,198	3,616,240	12,232	11,050
Purchased options			3,160,691	3,590,032	13,935	28,725
<b>Total interest rate contract notionals</b>						
	\$ 156,634	\$ 128,797	\$ 39,378,668	\$ 31,145,013	\$ 211,456	\$ 212,565
<b>Foreign exchange contracts</b>						
Swaps	\$ 28,296	\$ 42,621	\$ 1,087,603	\$ 855,560	\$ 27,828	\$ 24,044
Futures and forwards	91,747	76,507	2,549,208	1,946,802	31,383	54,249
Written options	2,779	4,685	592,512	409,991	278	9,305
Purchased options	9,423	22,594	582,244	387,786	871	10,188
<b>Total foreign exchange contract notionals</b>						
	\$ 132,245	\$ 146,407	\$ 4,811,567	\$ 3,600,139	\$ 60,360	\$ 97,786
<b>Equity contracts</b>						
Swaps	\$	\$	\$ 66,644	\$ 59,391	\$	\$
Futures and forwards			21,952	14,627		
Written options			612,793	410,002		
Purchased options			525,234	377,961		275
<b>Total equity contract notionals</b>						
	\$	\$	\$ 1,226,623	\$ 861,981	\$	\$ 275
<b>Commodity and other contracts</b>						
Swaps	\$	\$	\$ 20,624	\$ 25,956	\$	\$
Futures and forwards			120,397	91,582		
Written options			63,641	37,952		
Purchased options			64,800	40,321		3
<b>Total commodity and other contract</b>						
	\$	\$	\$ 269,462	\$ 195,811	\$	\$ 3

**notionals**

Credit derivatives(4)										
Protection sold	\$		\$		\$	1,263,870	\$	1,214,053	\$	
Protection purchased		6,506		6,981		1,340,915		1,325,981		34,195
Total credit derivatives	\$	6,506	\$	6,981	\$	2,604,785	\$	2,540,034	\$	34,195
Total derivative notionals	\$	295,385	\$	282,185	\$	48,291,105	\$	38,342,978	\$	306,011
										310,629

- 
- (1) The notional amounts presented in this table do not include derivatives in hedge accounting relationships under ASC 815 (SFAS 133), where Citigroup is hedging the foreign currency risk of a net investment in a foreign operation by issuing a foreign currency denominated debt instrument. The notional amount of such debt is \$9,778 million and \$7,442 million at September 30, 2010 and December 31, 2009, respectively.
- (2) Derivatives in hedge accounting relationships accounted for under ASC 815 (SFAS 133) are recorded in either *Other assets/liabilities* or *Trading account assets/liabilities* on the Consolidated Balance Sheet.
- (3) Management hedges represent derivative instruments used in certain economic hedging relationships that are identified for management purposes, but for which hedge accounting is not applied. These derivatives are recorded in *Other assets/liabilities* on the Consolidated Balance Sheet.
- (4) Credit derivatives are arrangements designed to allow one party (protection buyer) to transfer the credit risk of a "reference asset" to another party (protection seller). These arrangements allow a protection seller to assume the credit risk associated with the reference asset without directly purchasing that asset. The Company has entered into credit derivatives positions for purposes such as risk management, yield enhancement, reduction of credit concentrations and diversification of overall risk.

Table of Contents**Derivative Mark-to-Market (MTM) Receivables/Payables**

<i>In millions of dollars at September 30, 2010</i>	<b>Derivatives classified in trading account assets/liabilities(1)</b>		<b>Derivatives classified in other assets/liabilities</b>	
	<b>Assets</b>	<b>Liabilities</b>	<b>Assets</b>	<b>Liabilities</b>
<b>Derivative instruments designated as ASC 815 (SFAS 133) hedges</b>				
Interest rate contracts	\$ 1,123	\$ 227	\$ 10,086	\$ 3,459
Foreign exchange contracts	469	1,449	1,283	3,122
<b>Total derivative instruments designated as ASC 815 (SFAS 133) hedges</b>	<b>\$ 1,592</b>	<b>\$ 1,676</b>	<b>\$ 11,369</b>	<b>\$ 6,581</b>
<b>Other derivative instruments</b>				
Interest rate contracts	\$ 668,787	\$ 666,488	\$ 3,793	\$ 2,814
Foreign exchange contracts	99,464	105,722	2,519	879
Equity contracts	19,557	37,749		
Commodity and other contracts	14,159	14,863		
Credit derivatives(2)	73,186	67,185	229	294
<b>Total other derivative instruments</b>	<b>\$ 875,153</b>	<b>\$ 892,007</b>	<b>\$ 6,541</b>	<b>\$ 3,987</b>
<b>Total derivatives</b>	<b>\$ 876,745</b>	<b>\$ 893,683</b>	<b>\$ 17,910</b>	<b>\$ 10,568</b>
Cash collateral paid/received	61,457	46,590	275	4,940
Less: Netting agreements and market value adjustments	(882,642)	(877,807)	(4,221)	(4,221)
<b>Net receivables/payables</b>	<b>\$ 55,560</b>	<b>\$ 62,466</b>	<b>\$ 13,964</b>	<b>\$ 11,287</b>

(1) The trading derivatives fair values are presented in Note 9 to the Consolidated Financial Statements.

(2) The credit derivatives trading assets are composed of \$53,234 million related to protection purchased and \$19,952 million related to protection sold as of September 30, 2010. The credit derivatives trading liabilities are composed of \$19,454 million related to protection purchased and \$47,731 million related to protection sold as of September 30, 2010.

<i>In millions of dollars at December 31, 2009</i>	<b>Derivatives classified in trading account assets/liabilities(1)</b>		<b>Derivatives classified in other assets/liabilities</b>	
	<b>Assets</b>	<b>Liabilities</b>	<b>Assets</b>	<b>Liabilities</b>
<b>Derivative instruments designated as ASC 815 (SFAS 133) hedges</b>				
Interest rate contracts	\$ 304	\$ 87	\$ 4,267	\$ 2,898
Foreign exchange contracts	753	1,580	3,599	1,416
<b>Total derivative instruments designated as ASC 815 (SFAS 133) hedges</b>	<b>\$ 1,057</b>	<b>\$ 1,667</b>	<b>\$ 7,866</b>	<b>\$ 4,314</b>
<b>Other derivative instruments</b>				
Interest rate contracts	\$ 454,974	\$ 449,551	\$ 2,882	\$ 3,022
Foreign exchange contracts	71,005	70,584	1,498	2,381
Equity contracts	18,132	40,612	6	5
Commodity and other contracts	16,698	15,492		
Credit derivatives(2)	92,792	82,424		
<b>Total other derivative instruments</b>	<b>\$ 653,601</b>	<b>\$ 658,663</b>	<b>\$ 4,386</b>	<b>\$ 5,408</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total derivatives</b>	\$	654,658	\$	660,330	\$	12,252	\$	9,722
Cash collateral paid/received		48,561		38,611		263		4,950
Less: Netting agreements and market value adjustments		(644,340)		(634,835)		(4,224)		(4,224)
<b>Net receivables/payables</b>	\$	58,879	\$	64,106	\$	8,291	\$	10,448

(1) The trading derivatives fair values are presented in Note 9 to the Consolidated Financial Statements.

(2) The credit derivatives trading assets are composed of \$68,558 million related to protection purchased and \$24,234 million related to protection sold as of December 31, 2009. The credit derivatives trading liabilities are composed of \$24,162 million related to protection purchased and \$58,262 million related to protection sold as of December 31, 2009.

All derivatives are reported on the balance sheet at fair value. In addition, where applicable, all such contracts covered by master netting agreements are reported net. Gross positive fair values are netted with gross negative fair values by counterparty pursuant to a valid master netting agreement. In addition, payables and receivables in respect of cash collateral received from or paid to a given counterparty are included in this netting. However, non-cash collateral is not included.

The amount of payables in respect of cash collateral received that was netted with unrealized gains from derivatives was \$40 billion and \$30 billion as of September 30, 2010 and December 31, 2009, respectively. The amount of receivables in respect of cash collateral paid that was netted with unrealized losses from derivatives was \$56 billion as of September 30, 2010 and \$41 billion as of December 31, 2009, respectively.

The amounts recognized in *Principal transactions* in the Consolidated Statement of Income for the three and nine months ended September 30, 2010 and September 30, 2009 related to derivatives not designated in a qualifying hedging relationship as well as the underlying non-derivative instruments are included in the table below. Citigroup has elected to present this disclosure by business classification, showing derivative gains and losses related to its trading activities together with gains and losses related to non-derivative instruments within the same trading portfolios, as this better represents the way these portfolios are risk managed.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010(1)	2009(1)	2010(1)	2009(1)
Interest rate contracts	\$ 76	\$ 166	\$ 3,718	\$ 6,619
Foreign exchange contracts	992	522	1,495	2,386
Equity contracts	468	(353)	783	550
Commodity and other contracts	(33)	162	197	989
Credit derivatives	25	846	1,705	(3,500)
<b>Total Citigroup(2)</b>	<b>\$ 1,528</b>	<b>\$ 1,343</b>	<b>\$ 7,898</b>	<b>\$ 7,044</b>

(1) Beginning in the second quarter of 2010, for clarity purposes, Citigroup has reclassified the MSR mark-to-market and MSR hedging activities from multiple income statement lines into *Other revenue*. All periods presented reflect this reclassification.

(2) Also see Note 6 to the Consolidated Financial Statements.

The amounts recognized in *Other revenue* in the Consolidated Statement of Income for the three and nine months ended September 30, 2010 and September 30, 2009 related to derivatives not designated in a qualifying hedging relationship and not recorded within *Trading account assets* or *Trading account liabilities* are shown below. The table below does not include the offsetting gains/losses on the hedged items, which amounts are also recorded in *Other revenue*.

<i>In millions of dollars</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010(1)	2009(1)	2010(1)	2009(1)
Interest rate contracts	\$ 750	\$ 91	\$ 451	\$ (259)
Foreign exchange contracts	3,895	2,077	(1,930)	4,545
Equity contracts				
Commodity and other contracts				
Credit derivatives	(389)		(248)	
<b>Total Citigroup(2)</b>	<b>\$ 4,256</b>	<b>\$ 2,168</b>	<b>\$ (1,727)</b>	<b>\$ 4,286</b>

(1) Beginning in the second quarter of 2010, for clarity purposes, Citigroup has reclassified the MSR mark-to-market and MSR hedging activities from multiple income statement lines into *Other revenue*. All periods presented reflect this reclassification.

(2) Non-designated derivatives are derivative instruments not designated in qualifying hedging relationships.

## Accounting for Derivative Hedging

Citigroup accounts for its hedging activities in accordance with ASC 815, *Derivatives and Hedging* (formerly SFAS 133). As a general rule, hedge accounting is permitted where the Company is exposed to a particular risk, such as interest-rate or foreign-exchange risk, that causes changes in the fair value of an asset or liability or variability in the expected future cash flows of an existing asset, liability or a forecasted transaction that may affect earnings.

Derivative contracts hedging the risks associated with the changes in fair value are referred to as fair value hedges, while contracts hedging the risks affecting the expected future cash flows are called cash flow hedges. Hedges that utilize derivatives or debt instruments to manage the foreign exchange risk associated with equity investments in non-U.S.-dollar functional currency foreign subsidiaries (net investment in a foreign operation) are called net investment hedges.

## Edgar Filing: CITIGROUP INC - Form 10-Q

If certain hedging criteria specified in ASC 815 are met, including testing for hedge effectiveness, special hedge accounting may be applied. The hedge effectiveness assessment methodologies for similar hedges are performed in a similar manner and are used consistently throughout the hedging relationships. For fair value hedges, the changes in value of the hedging derivative, as well as the changes in value of the related hedged item due to the risk being hedged, are reflected in current earnings. For cash flow hedges and net investment hedges, the changes in value of the hedging derivative are reflected in *Accumulated other comprehensive income (loss)* in Citigroup's stockholders' equity, to the extent the hedge is effective. Hedge ineffectiveness, in either case, is reflected in current earnings.

For asset/liability management hedging, the fixed-rate long-term debt may be recorded at amortized cost under current U.S. GAAP. However, by electing to use ASC 815 (SFAS 133) hedge accounting, the carrying value of the debt is adjusted for changes in the benchmark interest rate, with any such changes in value recorded in current earnings. The related interest-rate swap is also recorded on the balance sheet at fair value, with any changes in fair value reflected in earnings. Thus, any ineffectiveness resulting from the hedging relationship is recorded in current earnings. Alternatively, an economic hedge, which does not meet the ASC 815 hedging criteria, would involve recording only the derivative at fair value on the balance sheet, with its associated changes in fair value recorded in earnings. The debt would continue to be carried at amortized cost and, therefore, current earnings would be impacted only by the interest rate shifts and other factors that cause the change in the swap's value and the underlying yield of the debt. This type of hedge is undertaken when hedging requirements cannot be achieved or management decides not to apply ASC 815 hedge accounting. Another alternative for the Company would be to elect to carry the debt at fair value under the fair value option. Once the irrevocable election is made upon issuance of the debt, the full change in fair value of the debt would be reported in earnings. The related interest rate swap, with changes in fair value, would also be reflected in earnings, and provides a natural offset to the debt's fair value change. To the extent the two offsets would not be exactly equal, the difference would be reflected in current earnings. This type of economic hedge is undertaken when the Company prefers to follow this

## Table of Contents

simpler method that achieves generally similar financial statement results to an ASC 815 fair value hedge.

Key aspects of achieving ASC 815 hedge accounting are documentation of hedging strategy and hedge effectiveness at the hedge inception and substantiating hedge effectiveness on an ongoing basis. A derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value that, if excluded, are recognized in current earnings.

## Fair Value Hedges

### *Hedging of benchmark interest rate risk*

Citigroup hedges exposure to changes in the fair value of outstanding fixed-rate issued debt and certificate of deposit. The fixed cash flows from those financing transactions are converted to benchmark variable-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. Most of these fair value hedge relationships use dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis, while others use regression.

Citigroup also hedges exposure to changes in the fair value of fixed-rate assets, including available-for-sale debt securities and loans. The hedging instruments used are receive-variable, pay-fixed interest rate swaps. Most of these fair value hedging relationships use dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis, while certain others use regression analysis.

### *Hedging of foreign exchange risk*

Citigroup hedges the change in fair value attributable to foreign-exchange rate movements in available-for-sale securities that are denominated in currencies other than the functional currency of the entity holding the securities, which may be within or outside the U.S. The hedging instrument employed is a forward foreign-exchange contract. In this type of hedge, the change in fair value of the hedged available-for-sale security attributable to the portion of foreign exchange risk hedged is reported in earnings and not *Accumulated other comprehensive income* a process that serves to offset substantially the change in fair value of the forward contract that is also reflected in earnings. Citigroup considers the premium associated with forward contracts (differential between spot and contractual forward rates) as the cost of hedging; this is excluded from the assessment of hedge effectiveness and reflected directly in earnings. Dollar-offset method is used to assess hedge effectiveness. Since that assessment is based on changes in fair value attributable to changes in spot rates on both the available-for-sale securities and the forward contracts for the portion of the relationship hedged, the amount of hedge ineffectiveness is not significant.

The following table summarizes the gains (losses) on the Company's fair value hedges for the three and nine months ended September 30, 2010 and September 30, 2009:

<i>In millions of dollars</i>	Gains (losses) on fair value hedges(1)			
	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
<b>Gain (loss) on fair value designated and qualifying hedges</b>				
Interest rate contracts	\$ 1,603	\$ 1,273	\$ 3,945	\$ (3,648)
Foreign exchange contracts	(993)	(317)	681	1,308
<b>Total gain (loss) on fair value designated and qualifying hedges</b>	\$ 610	\$ 956	\$ 4,626	\$ (2,340)
<b>Gain (loss) on the hedged item in designated and qualifying fair value hedges</b>				
Interest rate hedges	\$ (1,712)	\$ (1,223)	\$ (4,160)	\$ 3,725
Foreign exchange hedges	1,095	424	(496)	(1,010)
<b>Total gain (loss) on the hedged item in designated and qualifying fair value hedges</b>	\$ (617)	\$ (799)	\$ (4,656)	\$ 2,715

**Hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges**

Interest rate hedges	\$	(111)	\$	76	\$	(178)	\$	292
Foreign exchange hedges		4		74		30		114

**Total hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges**

\$	(107)	\$	150	\$	(148)	\$	406
----	-------	----	-----	----	-------	----	-----

**Net gain (loss) excluded from assessment of the effectiveness of fair value hedges**

Interest rate contracts	\$	2	\$	(26)	\$	(37)	\$	(215)
Foreign exchange contracts		98		33		155		184

**Total net gain (loss) excluded from assessment of the effectiveness of fair value hedges**

\$	100	\$	7	\$	118	\$	(31)
----	-----	----	---	----	-----	----	------

(1)

Amounts are included in *Other revenue* on the Consolidated Statement of Income. The accrued interest income on fair value hedges is recorded in *Net interest revenue* and is excluded from this table.

Table of Contents**Cash Flow Hedges***Hedging of benchmark interest rate risk*

Citigroup hedges variable cash flows resulting from floating-rate liabilities and roll-over (re-issuance) of short-term liabilities. Variable cash flows from those liabilities are converted to fixed-rate cash flows by entering into receive-variable, pay-fixed interest-rate swaps and receive-variable, pay-fixed forward-starting interest-rate swaps. These cash-flow hedging relationships use either regression analysis or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. Since efforts are made to match the terms of the derivatives to those of the hedged forecasted cash flows as closely as possible, the amount of hedge ineffectiveness is not significant.

*Hedging of foreign exchange risk*

Citigroup locks in the functional currency equivalent of cash flows of various balance sheet liability exposures, including short-term borrowings and long-term debt (and the forecasted issuances or rollover of such items) that are denominated in a currency other than the functional currency of the issuing entity. Depending on the risk-management objectives, these types of hedges are designated as either cash-flow hedges of only foreign exchange risk or cash-flow hedges of both foreign-exchange and interest rate risk, and the hedging instruments used are foreign-exchange forward contracts, cross-currency swaps and foreign-currency options. For some hedges, Citigroup matches all terms of the hedged item and the hedging derivative at inception and on an ongoing basis to eliminate hedge ineffectiveness. Citigroup does not exclude any terms from consideration when applying the matched terms method. To the extent all terms are not perfectly matched, any ineffectiveness is measured using the "hypothetical derivative method" from FASB Derivative Implementation Group Issue G7 (now ASC 815-30-35-12 through 35-32). Efforts are made to match up the terms of the hypothetical and actual derivatives used as closely as possible. As a result, the amount of hedge ineffectiveness is not significant even when the terms do not match perfectly.

*Hedging total return*

Citigroup generally manages the risk associated with highly leveraged financing it has entered into by seeking to sell a majority of its exposures to the market prior to or shortly after funding. The portion of the highly leveraged financing that is retained by Citigroup is hedged with a total return swap.

The amount of hedge ineffectiveness on the cash flow hedges recognized in earnings for the three and nine months ended September 30, 2010 and September 30, 2009 is not significant.

The pretax change in *Accumulated other comprehensive income (loss)* from cash flow hedges for three and nine months ended September 30, 2010 and September 30, 2009 is presented below:

<i>In millions of dollars</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
<b>Effective portion of cash flow hedges included in AOCI</b>				
Interest rate contracts	\$ (239)	\$ (291)	\$ (864)	\$ 279
Foreign exchange contracts	(379)	(312)	(768)	321
Credit derivatives		(404)		(46)
<b>Total effective portion of cash flow hedges included in AOCI</b>	<b>\$ (618)</b>	<b>\$ (1,007)</b>	<b>\$ (1,632)</b>	<b>\$ 554</b>
<b>Effective portion of cash flow hedges reclassified from AOCI to earnings</b>				
Interest rate contracts	(326)	(431)	(1,060)	(1,288)
Foreign exchange contracts	(97)	(149)	(378)	(128)
<b>Total effective portion of cash flow hedges reclassified from AOCI to earnings(1)</b>	<b>\$ (423)</b>	<b>\$ (580)</b>	<b>\$ (1,438)</b>	<b>\$ (1,416)</b>

---

(1)

## Edgar Filing: CITIGROUP INC - Form 10-Q

Included primarily in *Other revenue* and *Net interest revenue* on the Consolidated Income Statement.

For cash flow hedges, any changes in the fair value of the end-user derivative remaining in *Accumulated other comprehensive income (loss)* on the Consolidated Balance Sheet will be included in earnings of future periods to offset the variability of the hedged cash flows when such cash flows affect earnings. The net loss associated with cash flow hedges expected to be reclassified from *Accumulated other comprehensive income* within 12 months of September 30, 2010 is approximately \$1.6 billion. The maximum length of time over which forecasted cash flows are hedged is 10 years.

The impact of cash flow hedges on AOCI is also shown in Note 13 to the Consolidated Financial Statements.

Table of Contents

**Net Investment Hedges**

Consistent with ASC 830-20, *Foreign Currency Matters Foreign Currency Transactions* (formerly SFAS 52, *Foreign Currency Translation*), ASC 815 allows hedging of the foreign-currency risk of a net investment in a foreign operation. Citigroup uses foreign-currency forwards, options and swaps and foreign-currency-denominated debt instruments to manage the foreign-exchange risk associated with Citigroup's equity investments in several non-U.S. dollar functional currency foreign subsidiaries. Citigroup records the change in the carrying amount of these investments in the *Cumulative translation adjustment* account within *Accumulated other comprehensive income (loss)*. Simultaneously, the effective portion of the hedge of this exposure is also recorded in the *Cumulative translation adjustment account* and the ineffective portion, if any, is immediately recorded in earnings.

For derivatives used in net investment hedges, Citigroup follows the forward-rate method from FASB Derivative Implementation Group Issue H8 (now ASC 815-35-35-16 through 35-26), "Foreign Currency Hedges: Measuring the Amount of Ineffectiveness in a Net Investment Hedge." According to that method, all changes in fair value, including changes related to the forward-rate component of the foreign-currency forward contracts and the time-value of foreign-currency options, are recorded in the foreign currency.

*Cumulative translation adjustment account.* For foreign-currency denominated debt instruments that are designated as hedges of net investments, the translation gain or loss that is recorded in the foreign-currency translation adjustment account is based on the spot exchange rate between the functional currency of the respective subsidiary and the U.S. dollar, which is the functional currency of Citigroup. To the extent the notional amount of the hedging instrument exactly matches the hedged net investment and the underlying exchange rate of the derivative hedging instrument relates to the exchange rate between the functional currency of the net investment and Citigroup's functional currency (or, in the case of a non-derivative debt instrument, such instrument is denominated in the functional currency of the net investment), no ineffectiveness is recorded in earnings.

The pretax loss recorded in foreign-currency translation adjustment within *Accumulated other comprehensive income (loss)*, related to the effective portion of the net investment hedges, is \$3.3 billion and \$2.8 billion for the three and nine months ended September 30, 2010 and \$1.5 billion and \$4.5 billion for the three and nine months ended September 30, 2009, respectively.

**Credit Derivatives**

A credit derivative is a bilateral contract between a buyer and a seller under which the seller agrees to provide protection to the buyer against the credit risk of a particular entity ("reference entity" or "reference credit"). Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined credit events (commonly referred to as "settlement triggers"). These settlement triggers are defined by the form of the derivative and the reference credit and are generally limited to the market standard of failure to pay on indebtedness and bankruptcy of the reference credit and, in a more limited range of transactions, debt restructuring. Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions, protection may be provided on a portfolio of referenced credits or asset-backed securities. The seller of such protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

The Company makes markets in and trades a range of credit derivatives, both on behalf of clients as well as for its own account. Through these contracts, the Company either purchases or writes protection on either a single name or a portfolio of reference credits. The Company uses credit derivatives to help mitigate credit risk in its corporate and consumer loan portfolios and other cash positions, to take proprietary trading positions, and to facilitate client transactions.

Table of Contents

The range of credit derivatives sold includes credit default swaps, total return swaps and credit options.

A credit default swap is a contract in which, for a fee, a protection seller agrees to reimburse a protection buyer for any losses that occur due to a credit event on a reference entity. If there is no credit default event or settlement trigger, as defined by the specific derivative contract, then the protection seller makes no payments to the protection buyer and receives only the contractually specified fee. However, if a credit event occurs as defined in the specific derivative contract sold, the protection seller will be required to make a payment to the protection buyer.

A total return swap transfers the total economic performance of a reference asset, which includes all associated cash flows, as well as capital appreciation or depreciation. The protection buyer receives a floating rate of interest and any depreciation on the reference asset from the protection seller and, in return, the protection seller receives the cash flows associated with the reference asset plus any appreciation. Thus, according to the total return swap agreement, the protection seller will be obligated to make a payment anytime the floating interest rate payment and any depreciation of the reference asset exceed the cash flows associated with the underlying asset. A total return swap may terminate upon a default of the reference asset subject to the provisions of the related total return swap agreement between the protection seller and the protection buyer.

A credit option is a credit derivative that allows investors to trade or hedge changes in the credit quality of the reference asset. For example, in a credit spread option, the option writer assumes the obligation to purchase or sell the reference asset at a specified "strike" spread level. The option purchaser buys the right to sell the reference asset to, or purchase it from, the option writer at the strike spread level. The payments on credit spread options depend either on a particular credit spread or the price of the underlying credit-sensitive asset. The options usually terminate if the underlying assets default.

A credit-linked note is a form of credit derivative structured as a debt security with an embedded credit default swap. The purchaser of the note writes credit protection to the issuer, and receives a return which will be negatively affected by credit events on the underlying reference credit. If the reference entity defaults, the purchaser of the credit-linked note may assume the long position in the debt security and any future cash flows from it, but will lose the amount paid to the issuer of the credit-linked note. Thus the maximum amount of the exposure is the carrying amount of the credit-linked note. As of September 30, 2010 and December 31, 2009, the amount of credit-linked notes held by the Company in trading inventory was immaterial.

# Edgar Filing: CITIGROUP INC - Form 10-Q

## Table of Contents

The following tables summarize the key characteristics of the Company's credit derivative portfolio as protection seller as of September 30, 2010 and December 31, 2009:

<i>In millions of dollars as of September 30, 2010</i>	Maximum potential amount of future payments	Fair value payable(1)
<b>By industry/counterparty</b>		
Bank	\$ 824,452	\$ 28,175
Broker-dealer	321,330	12,789
Non-financial	1,690	51
Insurance and other financial institutions	116,398	6,716
<b>Total by industry/counterparty</b>	<b>\$ 1,263,870</b>	<b>\$ 47,731</b>
<b>By instrument</b>		
Credit default swaps and options	\$ 1,262,408	\$ 47,419
Total return swaps and other	1,462	312
<b>Total by instrument</b>	<b>\$ 1,263,870</b>	<b>\$ 47,731</b>
<b>By rating</b>		
Investment grade	\$ 535,545	7,587
Non-investment grade	472,696	26,705
Not rated	255,629	13,439
<b>Total by rating</b>	<b>\$ 1,263,870</b>	<b>\$ 47,731</b>
<b>By maturity:</b>		
Within 1 year	\$ 154,308	\$ 968
From 1 to 5 years	871,926	24,238
After 5 years	237,636	22,525
<b>Total by maturity</b>	<b>\$ 1,263,870</b>	<b>\$ 47,731</b>

(1)

In addition, fair value amounts receivable under credit derivatives sold were \$19,952 million.

<i>In millions of dollars as of December 31, 2009</i>	Maximum potential amount of future payments	Fair value payable(1)
<b>By industry/counterparty</b>		
Bank	\$ 807,484	\$ 34,666
Broker-dealer	340,949	16,309
Monoline	33	
Non-financial	623	262
Insurance and other financial institutions	64,964	7,025
<b>Total by industry/counterparty</b>	<b>\$ 1,214,053</b>	<b>\$ 58,262</b>
<b>By instrument</b>		
Credit default swaps and options	\$ 1,213,208	\$ 57,987
Total return swaps and other	845	275
<b>Total by instrument</b>	<b>\$ 1,214,053</b>	<b>\$ 58,262</b>

**By rating**

Investment grade	\$	576,930	9,632
Non-investment grade		339,920	28,664
Not rated		297,203	19,966

<b>Total by rating</b>	\$	1,214,053	\$ 58,262
------------------------	----	-----------	-----------

**By maturity:**

Within 1 year	\$	165,056	\$ 873
From 1 to 5 years		806,143	30,181
After 5 years		242,854	27,208

<b>Total by maturity</b>	\$	1,214,053	\$ 58,262
--------------------------	----	-----------	-----------

(1)

In addition, fair value amounts receivable under credit derivatives sold were \$24,234 million.

Citigroup evaluates the payment/performance risk of the credit derivatives to which it stands as a protection seller based on the credit rating which has been assigned to the underlying referenced credit. Where external ratings by nationally recognized statistical rating organizations (such as Moody's and S&P) are used, investment grade ratings are considered to be Baa/BBB or above, while anything below is considered non-investment grade. The Citigroup internal ratings are in line with the related external credit rating system. On certain underlying reference credits, mainly related to over-the-counter credit derivatives, ratings are not available, and these are included in the not-rated category. Credit derivatives written on an underlying non-investment grade reference credit represent greater payment risk to the Company. The non-investment grade category in the table above primarily includes credit derivatives where the underlying referenced entity has been downgraded subsequent to the inception of the derivative.

The maximum potential amount of future payments under credit derivative contracts presented in the table above is based on the notional value of the derivatives. The Company believes that the maximum potential amount of future payments for credit protection sold is not representative of the actual loss exposure based on historical experience. This amount has not been reduced by the Company's rights to the underlying assets and the related cash flows. In accordance with most credit derivative contracts, should a credit event (or settlement trigger) occur, the Company is usually liable for the difference between the protection sold and the recourse it holds in the value of the underlying assets. Thus, if the reference entity defaults, Citi will generally have a right to collect on the underlying reference credit and any related cash flows, while being liable for the full notional amount of credit protection sold to the buyer. Furthermore, this maximum potential amount of future payments for credit protection sold has not been reduced for any cash collateral paid to a given counterparty, as such payments would be calculated after netting all derivative exposures, including any credit derivatives with that counterparty in accordance with a related master netting agreement. Due to such netting processes, determining the amount of collateral that corresponds to credit derivative exposures only is not possible. The Company actively monitors open credit risk exposures, and manages this exposure by using a variety of strategies including purchased credit derivatives, cash collateral or direct holdings of the referenced assets. This risk mitigation activity is not captured in the table above.

**Credit-Risk-Related Contingent Features in Derivatives**

Certain derivative instruments contain provisions that require the Company to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified credit-risk-related event. These events, which are defined by the existing derivative contracts, are primarily downgrades in the credit ratings of the Company and its affiliates. The fair value of all derivative instruments with credit-risk-related contingent features that are in a liability position at September 30, 2010 and December 31, 2009 is \$28 billion and \$17 billion, respectively. The Company has posted \$22 billion and \$11 billion as collateral for this exposure in the normal course of business as of September 30, 2010 and December 31, 2009, respectively. Each downgrade would trigger additional collateral requirements for the Company and its affiliates. In the event that each legal entity was downgraded a single notch as of September 30, 2010, the Company would be required to post additional collateral of \$2.1 billion.

Table of Contents

**16. FAIR VALUE MEASUREMENT**

SFAS 157 (now ASC 820-10) defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. Among other things, the standard requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In addition, it precludes the use of block discounts when measuring the fair value of instruments traded in an active market, and requires recognition of trade-date gains related to certain derivative transactions whose fair value has been determined using unobservable market inputs.

This standard also requires that the impact of Citigroup's own credit risk on derivatives and other liabilities measured at fair value be factored into the valuation.

**Fair Value Hierarchy**

ASC 820-10 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair-value hierarchy:

Level 1: Quoted prices for *identical* instruments in active markets.

Level 2: Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are *observable* in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

This hierarchy requires the use of observable market data when available. The Company considers relevant and observable market prices in its valuations where possible. The frequency of transactions, the size of the bid-ask spread and the amount of adjustment necessary when comparing similar transactions are all factors in determining the liquidity of markets and the relevance of observed prices in those markets.

The Company's policy with respect to transfers between levels of the fair value hierarchy is to recognize transfers into and out of each level as of the end of the reporting period.

**Determination of Fair Value**

For assets and liabilities carried at fair value, the Company measures such value using the procedures set out below, irrespective of whether these assets and liabilities are carried at fair value as a result of an election or whether they were previously carried at fair value.

When available, the Company generally uses quoted market prices to determine fair value and classifies such items as Level 1. In some cases where a market price is available, the Company will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified as Level 2.

If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates, currency rates, option volatilities, etc. Items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified in Level 3 even though there may be some significant inputs that are readily observable.

Where available, the Company may also make use of quoted prices for recent trading activity in positions with the same or similar characteristics to that being valued. The frequency and size of transactions and the amount of the bid-ask spread are among the factors considered in determining the liquidity of markets and the relevance of observed prices from those markets. If relevant and observable prices are available, those valuations would be classified as Level 2. If prices are not available, other valuation techniques would be used and the item would be classified as Level 3.

## Edgar Filing: CITIGROUP INC - Form 10-Q

Fair value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors or brokers. Vendors and brokers' valuations may be based on a variety of inputs ranging from observed prices to proprietary valuation models.

The following section describes the valuation methodologies used by the Company to measure various financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified. Where appropriate, the description includes details of the valuation models, the key inputs to those models as well as any significant assumptions.

### *Securities purchased under agreements to resell and securities sold under agreements to repurchase*

No quoted prices exist for such instruments and so fair value is determined using a discounted cash-flow technique. Cash flows are estimated based on the terms of the contract, taking into account any embedded derivative or other features. Expected cash flows are discounted using market rates appropriate to the maturity of the instrument as well as the nature and amount of collateral taken or received. Generally, such instruments are classified within Level 2 of the fair value hierarchy as the inputs used in the fair valuation are readily observable.

Table of Contents

***Trading account assets and liabilities trading securities and trading loans***

When available, the Company uses quoted market prices to determine the fair value of trading securities; such items are classified as Level 1 of the fair value hierarchy. Examples include some government securities and exchange-traded equity securities.

For bonds and secondary market loans traded over the counter, the Company generally determines fair value utilizing internal valuation techniques. Fair value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources and may apply matrix pricing for similar bonds or loans where no price is observable. If available, the Company may also use quoted prices for recent trading activity of assets with similar characteristics to the bond or loan being valued. Trading securities and loans priced using such methods are generally classified as Level 2. However, when less liquidity exists for a security or loan, a quoted price is stale or prices from independent sources vary, a loan or security is generally classified as Level 3.

Where the Company's principal market for a portfolio of loans is the securitization market, the Company uses the securitization price to determine the fair value of the portfolio. The securitization price is determined from the assumed proceeds of a hypothetical securitization in the current market, adjusted for transformation costs (i.e., direct costs other than transaction costs) and securitization uncertainties such as market conditions and liquidity. As a result of the severe reduction in the level of activity in certain securitization markets since the second half of 2007, observable securitization prices for certain directly comparable portfolios of loans have not been readily available. Therefore, such portfolios of loans are generally classified as Level 3 of the fair value hierarchy. However, for other loan securitization markets, such as those related to conforming prime fixed-rate and conforming adjustable-rate mortgage loans, pricing verification of the hypothetical securitizations has been possible, since these markets have remained active. Accordingly, these loan portfolios are classified as Level 2 in the fair value hierarchy.

***Trading account assets and liabilities derivatives***

Exchange-traded derivatives are generally fair valued using quoted market (i.e., exchange) prices and so are classified as Level 1 of the fair value hierarchy.

The majority of derivatives entered into by the Company are executed over the counter and so are valued using internal valuation techniques as no quoted market prices exist for such instruments. The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. The principal techniques used to value these instruments are discounted cash flows, Black-Scholes and Monte Carlo simulation. The fair values of derivative contracts reflect cash the Company has paid or received (for example, option premiums paid and received).

The key inputs depend upon the type of derivative and the nature of the underlying instrument and include interest rate yield curves, foreign-exchange rates, the spot price of the underlying volatility and correlation. The item is placed in either Level 2 or Level 3 depending on the observability of the significant inputs to the model. Correlation and items with longer tenors are generally less observable.

***Subprime-related direct exposures in CDOs***

The valuation of high-grade and mezzanine ABS CDO positions uses trader prices based on the underlying assets of each high-grade and mezzanine ABS CDO. The high-grade and mezzanine positions are now largely hedged through the ABX and bond short positions, which are trader priced. This results in closer symmetry in the way these long and short positions are valued by the Company. Citigroup intends to use trader marks to value this portion of the portfolio going forward so long as it remains largely hedged.

For most of the lending and structuring direct subprime exposures, fair value is determined utilizing observable transactions where available, other market data for similar assets in markets that are not active and other internal valuation techniques.

***Investments***

The investments category includes available-for-sale debt and marketable equity securities, whose fair value is determined using the same procedures described for trading securities above or, in some cases, using vendor prices as the primary source.

Also included in investments are nonpublic investments in private equity and real estate entities held by the S&B business. Determining the fair value of nonpublic securities involves a significant degree of management resources and judgment as no quoted prices exist and such securities are generally very thinly traded. In addition, there may be transfer restrictions on private equity securities. The Company uses an established process for determining the fair value of such securities, using commonly accepted valuation techniques, including the use of earnings multiples based on comparable public securities, industry-specific non-earnings-based multiples and discounted cash flow models. In determining the fair value of nonpublic securities, the Company also considers events such as a proposed sale of the investee company, initial

public offerings, equity issuances, or other observable transactions.

Private equity securities are generally classified as Level 3 of the fair value hierarchy.

***Short-term borrowings and long-term debt***

Where fair value accounting has been elected, the fair value of non-structured liabilities is determined by discounting expected cash flows using the appropriate discount rate for the applicable maturity. Such instruments are generally classified as Level 2 of the fair value hierarchy as all inputs are readily observable.

The Company determines the fair value of structured liabilities (where performance is linked to structured interest rates, inflation or currency risks) and hybrid financial instruments (performance linked to risks other than interest rates, inflation or currency risks) using the appropriate derivative valuation methodology (described above) given the nature of the embedded risk profile. Such instruments are classified as Level 2 or Level 3 depending on the observability of significant inputs to the model.

Table of Contents

***Market valuation adjustments***

Liquidity adjustments are applied to items in Level 2 and Level 3 of the fair value hierarchy to ensure that the fair value reflects the price at which the entire position could be liquidated. The liquidity reserve is based on the bid-offer spread for an instrument, adjusted to take into account the size of the position.

Counterparty credit-risk adjustments are applied to derivatives, such as over-the-counter derivatives, where the base valuation uses market parameters based on the LIBOR interest rate curves. Not all counterparties have the same credit risk as that implied by the relevant LIBOR curve, so it is necessary to consider the market view of the credit risk of a counterparty in order to estimate the fair value of such an item.

Bilateral or "own" credit-risk adjustments are applied to reflect the Company's own credit risk when valuing derivatives and liabilities measured at fair value. Counterparty and own credit adjustments consider the expected future cash flows between Citi and its counterparties under the terms of the instrument and the effect of credit risk on the valuation of those cash flows, rather than a point-in-time assessment of the current recognized net asset or liability. Furthermore, the credit-risk adjustments take into account the effect of credit-risk mitigants, such as pledged collateral and any legal right of offset (to the extent such offset exists) with a counterparty through arrangements such as netting agreements.

***Auction rate securities***

Auction rate securities (ARS) are long-term municipal bonds, corporate bonds, securitizations and preferred stocks with interest rates or dividend yields that are reset through periodic auctions. The coupon paid in the current period is based on the rate determined by the prior auction. In the event of an auction failure, ARS holders receive a "fail rate" coupon, which is specified by the original issue documentation of each ARS.

Where insufficient orders to purchase all of the ARS issue to be sold in an auction were received, the primary dealer or auction agent would traditionally have purchased any residual unsold inventory (without a contractual obligation to do so). This residual inventory would then be repaid through subsequent auctions, typically in a short timeframe. Due to this auction mechanism and generally liquid market, ARS have historically traded and were valued as short-term instruments.

Citigroup acted in the capacity of primary dealer for approximately \$72 billion of ARS and continued to purchase residual unsold inventory in support of the auction mechanism until mid-February 2008. After this date, liquidity in the ARS market deteriorated significantly, auctions failed due to a lack of bids from third-party investors and Citigroup ceased to purchase unsold inventory. Following a number of ARS refinancings, at September 30, 2010, Citigroup continued to act in the capacity of primary dealer for approximately \$24.7 billion of outstanding ARS.

The Company classifies its ARS as held-to-maturity, available-for-sale and trading securities.

Prior to the Company's first auction's failing in the first quarter of 2008, Citigroup valued ARS based on observation of auction market prices, because the auctions had a short maturity period (7, 28 and 35 days). This generally resulted in valuations at par. Once the auctions failed, ARS could no longer be valued using observation of auction market prices. Accordingly, the fair value of ARS is currently estimated using internally developed discounted cash flow valuation techniques specific to the nature of the assets underlying each ARS.

For ARS with U.S. municipal securities as underlying assets, future cash flows are estimated based on the terms of the securities underlying each individual ARS and discounted at an estimated discount rate in order to estimate the current fair value. The key assumptions that impact the ARS valuations are estimated prepayments and refinancings, estimated fail rate coupons (i.e., the rate paid in the event of auction failure, which varies according to the current credit rating of the issuer) and the discount rate used to calculate the present value of projected cash flows. The discount rate used for each ARS is based on rates observed for straight issuances of other municipal securities. In order to arrive at the appropriate discount rate, these observed rates were adjusted upward to factor in the specifics of the ARS structure being valued, such as callability, and the illiquidity in the ARS market.

For ARS with student loans as underlying assets, future cash flows are estimated based on the terms of the loans underlying each individual ARS, discounted at an appropriate rate in order to estimate the current fair value. The key assumptions that impact the ARS valuations are the expected weighted average life of the structure, estimated fail rate coupons, the amount of leverage in each structure and the discount rate used to calculate the present value of projected cash flows. The discount rate used for each ARS is based on rates observed for basic securitizations with similar maturities to the loans underlying each ARS being valued. In order to arrive at the appropriate discount rate, these observed rates were adjusted upward to factor in the specifics of the ARS structure being valued, such as callability, and the illiquidity in the ARS market.

The majority of ARS continue to be classified as Level 3.

*Alt-A mortgage securities*

The Company classifies its Alt-A mortgage securities as held-to-maturity, available-for-sale and trading investments. The securities classified as trading and available-for-sale are recorded at fair value with changes in fair value reported in current earnings and AOCI, respectively. For these purposes, Alt-A mortgage securities are non-agency residential mortgage-backed securities (RMBS) where (1) the underlying collateral has weighted average FICO scores between 680 and 720 or (2) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans.

Similar to the valuation methodologies used for other trading securities and trading loans, the Company generally determines the fair value of Alt-A mortgage securities utilizing internal valuation techniques. Fair-value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources. Where available, the Company may also make use of quoted prices for recent trading activity in securities with the same or similar characteristics to that being valued.

The internal valuation techniques used for Alt-A mortgage securities, as with other mortgage exposures,

Table of Contents

consider estimated housing price changes, unemployment rates, interest rates and borrower attributes. They also consider prepayment rates as well as other market indicators.

Alt-A mortgage securities that are valued using these methods are generally classified as Level 2. However, Alt-A mortgage securities backed by Alt-A mortgages of lower quality or more recent vintages are mostly classified as Level 3 due to the reduced liquidity that exists for such positions, which reduces the reliability of prices available from independent sources.

***Commercial real estate exposure***

Citigroup reports a number of different exposures linked to commercial real estate at fair value with changes in fair value reported in earnings, including securities, loans and investments in entities that hold commercial real estate loans or commercial real estate directly. The Company also reports securities backed by commercial real estate as available-for-sale investments, which are carried at fair value with changes in fair-value reported in AOCI.

Similar to the valuation methodologies used for other trading securities and trading loans, the Company generally determines the fair value of securities and loans linked to commercial real estate utilizing internal valuation techniques. Fair-value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources. Where available, the Company may also make use of quoted prices for recent trading activity in securities or loans with the same or similar characteristics to those being valued. Securities and loans linked to commercial real estate valued using these methodologies are generally classified as Level 3 as a result of the reduced liquidity currently in the market for such exposures.

The fair value of investments in entities that hold commercial real estate loans or commercial real estate directly is determined using a similar methodology to that used for other non-public investments in real estate held by the *S&B* business. The Company uses an established process for determining the fair value of such securities, using commonly accepted valuation techniques, including the use of earnings multiples based on comparable public securities, industry-specific non-earnings-based multiples and discounted cash flow models. In determining the fair value of such investments, the Company also considers events, such as a proposed sale of the investee company, initial public offerings, equity issuances, or other observable transactions. Such investments are generally classified as Level 3 of the fair-value hierarchy.

Table of Contents**Items Measured at Fair Value on a Recurring Basis**

The following tables present for each of the fair-value hierarchy levels the Company's assets and liabilities that are measured at fair value on a recurring basis. The Company often hedges positions that have been classified in the Level 3 category with financial instruments that have been classified as Level 1 or Level 2. In addition, the Company also hedges items classified in the Level 3 category with instruments classified in Level 3 of the fair value hierarchy. The effects of these hedges are presented gross in the following tables, as of September 30, 2010 and December 31, 2009:

<i>In millions of dollars at September 30, 2010</i>	Level 1	Level 2	Level 3	Gross inventory	Netting(1)	Net balance						
Assets												
Federal funds sold and securities borrowed or purchased under agreements to resell												
	\$	\$	127,104	\$	8,180	\$	135,284	\$	(41,094)	\$	94,190	
Trading securities												
Trading mortgage-backed securities												
U.S. government sponsored	\$	\$	22,937	\$	845	\$	23,782	\$		\$	23,782	
Prime			907		891		1,798				1,798	
Alt-A			1,065		351		1,416				1,416	
Subprime			501		1,353		1,854				1,854	
Non-U.S. residential			2,488		341		2,829				2,829	
Commercial			1,749		1,547		3,296				3,296	
Total trading mortgage-backed securities												
	\$	\$	29,647	\$	5,328	\$	34,975	\$		\$	34,975	
U.S. Treasury and federal agencies securities												
U.S. Treasury	\$	21,345	\$	2,440	\$		23,785	\$		\$	23,785	
Agency obligations			4,108		65		4,173				4,173	
Total U.S. Treasury and federal agencies securities												
	\$	21,345	\$	6,548	\$	65	\$	27,958	\$		27,958	
State and municipal												
	\$		\$	6,424	\$	305	\$	6,729	\$		\$	6,729
Foreign government		73,828		23,948		424		98,200				98,200
Corporate				45,617		6,372		51,989				51,989
Equity securities		30,414		5,852		851		37,117				37,117
Asset-backed securities				2,178		7,503		9,681				9,681
Other debt securities				13,796		1,093		14,889				14,889
Total trading securities												
	\$	125,587	\$	134,010	\$	21,941	\$	281,538	\$		\$	281,538
Derivatives												
Interest rate contracts	\$	572	\$	666,648	\$	2,690	\$	669,910				
Foreign exchange contracts		5		98,837		1,091		99,933				
Equity contracts		2,764		14,438		2,355		19,557				
Commodity and other contracts		559		12,580		1,020		14,159				
Credit derivatives		10		60,538		12,638		73,186				
Total gross derivatives												
	\$	3,910	\$	853,041	\$	19,794	\$	876,745				
Cash collateral paid												
								61,457				
Netting agreements and market value adjustments												
									\$	(882,642)		
Total derivatives												
	\$	3,910	\$	853,041	\$	19,794	\$	938,202	\$	(882,642)	\$	55,560

**Investments**

**Mortgage-backed securities**

U.S. government sponsored	\$	77	\$	22,679	\$	1	\$	22,757	\$	22,757
Prime				2,258		233		2,491		2,491
Alt-A				49		22		71		71
Subprime				1				1		1
Non-U.S. residential				340				340		340
Commercial				45		551		596		596

171

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

<i>In millions of dollars at September 30, 2010</i>	Level 1	Level 2	Level 3	Gross inventory	Netting(1)	Net balance
<b>Total investment mortgage-backed securities</b>	\$ 77	\$ 25,372	\$ 807	\$ 26,256	\$	\$ 26,256
<b>U.S. Treasury and federal agency securities</b>						
U.S. Treasury	\$ 13,783	\$ 52,114	\$	\$ 65,897	\$	\$ 65,897
Agency obligations		49,128	18	49,146		49,146
<b>Total U.S. Treasury and federal agency</b>	\$ 13,783	\$ 101,242	\$ 18	\$ 115,043	\$	\$ 115,043
<b>State and municipal</b>	\$	\$ 14,566	\$	\$ 14,566	\$	\$ 14,566
<b>Foreign government</b>	52,423	51,093	339	103,855		103,855
<b>Corporate</b>		16,687	911	17,598		17,598
<b>Equity securities</b>	3,782	85	2,126	5,993		5,993
<b>Asset-backed securities</b>		3,071	7,159	10,230		10,230
<b>Other debt securities</b>		1,216	925	2,141		2,141
<b>Non-marketable equity securities</b>		137	6,290	6,427		6,427
<b>Total investments</b>	\$ 70,065	\$ 213,469	\$ 18,575	\$ 302,109	\$	\$ 302,109
<b>Loans(2)</b>	\$	\$ 1,234	\$ 3,921	\$ 5,155	\$	\$ 5,155
<b>MSRs</b>			3,976	3,976		3,976
<b>Other financial assets measured on a recurring basis</b>		24,441	2,698	27,139	(4,221)	22,918
<b>Total assets</b>	\$ 199,562	\$ 1,353,299	\$ 79,085	\$ 1,693,403	\$ (927,957)	\$ 765,446
Total as a percentage of gross assets(3)	12.2%	82.9%	4.9%	100.0%		
<b>Liabilities</b>						
<b>Interest-bearing deposits</b>	\$	\$ 1,009	\$ 161	\$ 1,170	\$	\$ 1,170
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>		159,668	1,410	161,078	(41,094)	119,984
<b>Trading account liabilities</b>						
<b>Securities sold, not yet purchased</b>	65,878	12,878	783	79,539		79,539
<b>Derivatives</b>						
Interest rate contracts	595	663,663	2,457	666,715		
Foreign exchange contracts	1	106,210	960	107,171		
Equity contracts	3,222	30,931	3,596	37,749		
Commodity and other contracts	447	12,597	1,819	14,863		
Credit derivatives		56,277	10,908	67,185		
<b>Total gross derivatives</b>	\$ 4,265	\$ 869,678	\$ 19,740	893,683		
<b>Cash collateral received</b>				46,590		
<b>Netting agreements and market value adjustments</b>					(877,807)	

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Total derivatives</b>	<b>\$</b>	<b>4,265</b>	<b>\$</b>	<b>869,678</b>	<b>\$</b>	<b>19,740</b>	<b>\$</b>	<b>940,273</b>	<b>\$</b>	<b>(877,807)</b>	<b>\$</b>	<b>62,466</b>
<b>Short-term borrowings</b>				<b>1,677</b>		<b>817</b>		<b>2,494</b>				<b>2,494</b>
<b>Long-term debt</b>				<b>16,108</b>		<b>10,532</b>		<b>26,640</b>				<b>26,640</b>
<b>Other financial liabilities measured on a recurring basis</b>		<b>1</b>		<b>15,507</b>				<b>15,508</b>		<b>(4,221)</b>		<b>11,287</b>
<b>Total liabilities</b>	<b>\$</b>	<b>70,144</b>	<b>\$</b>	<b>1,076,525</b>	<b>\$</b>	<b>33,443</b>	<b>\$</b>	<b>1,226,702</b>	<b>\$</b>	<b>(923,122)</b>	<b>\$</b>	<b>303,580</b>
Total as a percentage of gross liabilities(3)		<b>6.0%</b>		<b>91.2%</b>		<b>2.8%</b>		<b>100.0%</b>				

- 
- (1) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase, and (ii) derivative exposures covered by a qualifying master netting agreement, cash collateral and the market value adjustment.
- (2) There is no allowance for loan losses recorded for loans reported at fair value.
- (3) Percentage is calculated based on total assets and liabilities excluding collateral received/paid on derivatives.

Table of Contents

<i>In millions of dollars at December 31, 2009</i>	Level 1	Level 2	Level 3	Gross inventory	Netting(1)	Net balance
<b>ASSETS</b>						
<b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>	\$	\$ 138,525	\$	\$ 138,525	\$ (50,713)	\$ 87,812
<b>Trading securities</b>						
<b>Trading mortgage- backed securities</b>						
U.S. government-sponsored agency guaranteed	\$	\$ 19,666	\$ 972	\$ 20,638	\$	\$ 20,638
Prime		772	384	1,156		1,156
Alt-A		842	387	1,229		1,229
Subprime		736	8,998	9,734		9,734
Non-U.S. residential		1,796	572	2,368		2,368
Commercial		1,004	2,451	3,455		3,455
<b>Total trading mortgage-backed securities</b>	\$	\$ 24,816	\$ 13,764	\$ 38,580	\$	\$ 38,580
<b>U.S. Treasury and federal agencies securities</b>						
U.S. Treasury	\$ 27,943	\$ 995	\$	\$ 28,938	\$	\$ 28,938
Agency obligations		2,041		\$ 2,041		2,041
<b>Total U.S. Treasury and federal agencies securities</b>	\$ 27,943	\$ 3,036	\$	\$ 30,979	\$	\$ 30,979
<b>Other trading securities</b>						
State and municipal	\$	\$ 6,925	\$ 222	\$ 7,147	\$	\$ 7,147
Foreign government	59,229	13,081	459	72,769		72,769
Corporate		43,365	8,620	51,985		51,985
Equity securities	33,754	11,827	640	46,221		46,221
Other debt securities		19,976	16,237	36,213		36,213
<b>Total trading securities</b>	\$ 120,926	\$ 123,026	\$ 39,942	\$ 283,894	\$	\$ 283,894
<b>Total derivatives(2)</b>	\$ 4,002	\$ 671,532	\$ 27,685	\$ 703,219	\$ (644,340)	\$ 58,879
<b>Investments</b>						
<b>Mortgage-backed securities</b>						
U.S. government-sponsored agency guaranteed	\$ 89	\$ 20,823	\$ 2	\$ 20,914	\$	\$ 20,914
Prime		5,742	736	6,478		6,478
Alt-A		572	55	627		627
Subprime			1	1		1
Non-U.S. residential		255		255		255
Commercial		47	746	793		793
<b>Total investment mortgage-backed securities</b>	\$ 89	\$ 27,439	\$ 1,540	\$ 29,068	\$	\$ 29,068
<b>U.S. Treasury and federal agency securities</b>						
U.S. Treasury	\$ 5,943	\$ 20,619	\$	\$ 26,562	\$	\$ 26,562
Agency obligations		27,531	21	27,552		27,552
<b>Total U.S. Treasury and federal agency</b>	\$ 5,943	\$ 48,150	\$ 21	\$ 54,114	\$	\$ 54,114
<b>State and municipal</b>	\$	\$ 15,393	\$ 217	\$ 15,610	\$	\$ 15,610

Edgar Filing: CITIGROUP INC - Form 10-Q

Foreign government	60,484	41,765	270	102,519	102,519
Corporate		19,056	1,257	20,313	20,313
Equity securities	3,056	237	2,513	5,806	5,806
Other debt securities		3,337	8,832	12,169	12,169
Non-marketable equity securities		77	6,753	6,830	6,830
<b>Total investments</b>	<b>\$ 69,572</b>	<b>\$ 155,454</b>	<b>\$ 21,403</b>	<b>\$ 246,429</b>	<b>\$ 246,429</b>
<b>Loans(3)</b>	<b>\$</b>	<b>\$ 1,226</b>	<b>\$ 213</b>	<b>\$ 1,439</b>	<b>\$ 1,439</b>
		173			

Table of Contents*In millions of dollars at December 31, 2009*

	Level 1	Level 2	Level 3	Gross inventory	Netting(1)	Net balance
<b>MSRs</b>			6,530	6,530		6,530
<b>Other financial assets measured on a recurring basis</b>		15,787	1,101	16,888	(4,224)	12,664
<b>Total assets</b>	\$ 194,500 13.9%	\$ 1,105,550 79.2%	\$ 96,874 6.9%	\$ 1,396,924 100.0%	\$ (699,277)	\$ 697,647
<b>LIABILITIES</b>						
<b>Interest-bearing deposits</b>	\$	\$ 1,517	\$ 28	\$ 1,545	\$	\$ 1,545
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>		152,687	2,056	154,743	(50,713)	104,030
<b>Trading account liabilities</b>						
Securities sold, not yet purchased	52,399	20,233	774	73,406		73,406
Derivatives(2)	4,980	669,384	24,577	698,941	(634,835)	64,106
<b>Short-term borrowings</b>		408	231	639		639
<b>Long-term debt</b>		16,288	9,654	25,942		25,942
<b>Other financial liabilities measured on a recurring basis</b>		15,753	13	15,766	(4,224)	11,542
<b>Total liabilities</b>	\$ 57,379 5.9%	\$ 876,270 90.2%	\$ 37,333 3.8%	\$ 970,982 100.0%	\$ (689,772)	\$ 281,210

- 
- (1) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase, and (ii) derivative exposures covered by a qualifying master netting agreement, cash collateral, and the market value adjustment.
- (2) Cash collateral paid/received is included in Level 2 derivative assets/liabilities, as it is primarily related to derivative positions classified in Level 2.
- (3) There is no allowance for loan losses recorded for loans reported at fair value.

Table of Contents**Changes in Level 3 Fair-Value Category**

The following tables present the changes in the Level 3 fair-value category. The Company classifies financial instruments in Level 3 of the fair-value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

The Company often hedges positions with offsetting positions that are classified in a different level. For example, the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that have been classified by the Company in the Level 1 and Level 2 categories. In addition, the Company hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair-value hierarchy. The effects of these hedges are presented gross in the following tables.

<i>In millions of dollars</i>	June 30, 2010	Net realized/ unrealized gains (losses) included in		Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2010	Unrealized gains (losses) still held(3)
		Principal transactions	Other(1)(2)				
<b>Assets</b>							
<b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>	\$ 6,518	\$	\$	\$ 1,714	\$ (52)	\$ 8,180	\$
<b>Trading securities</b>							
<b>Trading mortgage-backed securities</b>							
U.S. government sponsored	\$ 758	(62)		160	(11)	\$ 845	(75)
Prime	610	23		188	70	891	3
Alt-A	451	15		41	(156)	351	(6)
Subprime	1,885	146		24	(702)	1,353	29
Non-U.S. residential	234	29		904	(826)	341	3
Commercial	2,184	70		57	(764)	1,547	216
<b>Total trading mortgage-backed securities</b>	\$ 6,122	\$ 221	\$	\$ 1,374	\$ (2,389)	\$ 5,328	\$ 170
<b>U.S. Treasury and federal agencies securities</b>		\$ 2	\$	\$ 47	\$ 16	\$ 65	\$ (2)
<b>State and municipal</b>	\$ 57	13		236	(1)	\$ 305	18
<b>Foreign government</b>	386	6		5	27	424	(4)
<b>Corporate</b>	6,211	236		198	(273)	6,372	189
<b>Equity securities</b>	533	14		362	(58)	851	62
<b>Asset-backed securities</b>	4,202	(55)		4,850	(1,494)	7,503	66
<b>Other debt securities</b>	1,047	(39)		108	(23)	1,093	4
<b>Total trading securities</b>	\$ 18,558	\$ 398	\$	\$ 7,180	\$ (4,195)	\$ 21,941	\$ 503
<b>Derivatives, net(4)</b>							
Interest rate contracts	\$ 575	(91)	\$	(37)	(214)	\$ 233	(84)
Foreign exchange contracts	250	(162)		62	(19)	131	(222)
Equity contracts	(1,233)	(196)		277	(89)	(1,241)	(539)
Commodity and other contracts	(524)	(158)		(5)	(112)	(799)	(62)
Credit derivatives	2,073	33		9	(385)	1,730	(349)
<b>Total derivatives, net(4)</b>	\$ 1,141	(574)	\$	\$ 306	(819)	\$ 54	(1,256)

**Investments****Mortgage-backed securities**

U.S. government-sponsored agency guaranteed	\$	1	\$		\$		\$		\$	1	\$	
Prime		772			78	(539)		(78)		233		3
Alt-A		205			35	(153)		(65)		22		
Subprime		14			(1)	(13)						
Non-U.S. Residential		814				(814)						
Commercial		558			11			(18)		551		

**Total investment  
mortgage-backed debt  
securities**

\$	2,364	\$		\$	123	\$	(1,519)	\$	(161)	\$	807	\$	3
----	-------	----	--	----	-----	----	---------	----	-------	----	-----	----	---

**U.S. Treasury and federal  
agencies securities**

Agency obligations	\$	19	\$		\$		\$	(1)	\$	18	\$	
--------------------	----	----	----	--	----	--	----	-----	----	----	----	--

**Total U.S. Treasury and  
federal agencies securities**

\$	19	\$		\$		\$	(1)	\$	18	\$	
----	----	----	--	----	--	----	-----	----	----	----	--

State and municipal	\$	457	\$		\$	(233)	\$	(224)	\$		\$	
Foreign government		282			14	21		22		339		14
Corporate		1,271			46	(294)		(112)		911		17
Equity securities		2,238			(1)	(12)		(99)		2,126		(23)
Asset-backed securities		12,303			(34)	(4,918)		(192)		7,159		121
Other debt securities		891			(41)	42		33		925		(11)
Non-marketable equity securities	\$	6,561	\$		\$	318	\$	43	\$	(632)	\$	6,290
											\$	323

Table of Contents

<i>In millions of dollars</i>	June 30, 2010	Net realized/ unrealized gains (losses) included in		Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2010	Unrealized gains (losses) still held(3)
		Principal transactions	Other(1)(2)				
<b>Total investments</b>	\$ 26,386	\$	\$ 425	\$ (6,870)	\$ (1,366)	\$ 18,575	\$ 444
<b>Loans</b>	\$ 3,668	\$	\$ (38)	\$ 378	\$ (87)	\$ 3,921	\$ 56
<b>MSRs</b>	4,894		(778)		(140)	3,976	(778)
<b>Other financial assets measured on a recurring basis</b>	3,089		7	44	(442)	2,698	211
<b>Liabilities</b>							
<b>Interest-bearing deposits</b>	\$ 183	\$	\$ (10)	\$ (35)	\$ 3	\$ 161	\$ (29)
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>	1,091	\$	(40)	3	276	1,410	(29)
<b>Trading account liabilities</b>							
Securities sold, not yet purchased	621		(6)	(34)	190	783	(32)
<b>Short-term borrowings</b>	445		(26)	351	(5)	817	(32)
<b>Long-term debt</b>	10,741		(187)	338	(801)	10,532	(199)
<b>Other financial liabilities measured on a recurring basis</b>	7		(1)		(8)		

	December 31, 2009	Net realized/ unrealized gains (losses) included in		Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2010	Unrealized gains (losses) still held(3)
<i>In millions of dollars</i>		Principal transactions	Other(1)(2)				
<b>Assets</b>							
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	\$ 509	\$	\$ 6,931	\$ 740	\$ 8,180	\$
<b>Trading securities</b>							
Trading mortgage-backed securities							
U.S. government sponsored	\$ 972	\$ (220)		329	(236)	\$ 845	(198)
Prime	384	56		338	113	891	4
Alt-A	387	45		201	(282)	351	11
Subprime	8,998	182		(601)	(7,226)	1,353	82
Non-U.S. residential	572	2		645	(878)	341	
Commercial	2,451	59		(126)	(837)	1,547	309
<b>Total trading mortgage-backed securities</b>							
	\$ 13,764	\$ 124	\$	\$ 786	\$ (9,346)	\$ 5,328	\$ 208
<b>U.S. Treasury and federal agencies securities</b>							
		\$ 2	\$	\$ 47	\$ 16	\$ 65	\$ (4)
State and municipal	\$ 222	24		292	(233)	305	17
Foreign government	459	17		(181)	129	424	(19)
Corporate	8,620	161		(285)	(2,124)	6,372	7
Equity securities	640	30		350	(169)	851	84
Asset-backed securities	3,006	(132)		4,894	(265)	7,503	(151)

Edgar Filing: CITIGROUP INC - Form 10-Q

Other debt securities	13,231	(16)	(147)	(11,975)	1,093	8
<b>Total trading securities</b>	<b>\$ 39,942</b>	<b>\$ 210</b>	<b>\$ 5,756</b>	<b>\$ (23,967)</b>	<b>\$ 21,941</b>	<b>\$ 150</b>
<b>Derivatives, net(4)</b>						
Interest rate contracts	\$ (374)	\$ 574	\$ 300	\$ (267)	\$ 233	\$ 504
Foreign exchange contracts	(38)	182	(36)	23	131	173
Equity contracts	(1,110)	(423)	(5)	297	(1,241)	(774)
Commodity and other contracts	(529)	(274)	63	(59)	(799)	(107)
Credit derivatives	5,159	(1,242)	(866)	(1,321)	1,730	(1,271)
<b>Total derivatives, net(4)</b>	<b>\$ 3,108</b>	<b>\$ (1,183)</b>	<b>\$ (544)</b>	<b>\$ (1,327)</b>	<b>\$ 54</b>	<b>\$ (1,475)</b>
<b>Investments</b>						
<b>Mortgage-backed securities</b>						
U.S. government-sponsored agency guaranteed	\$ 2	\$ (1)	\$	\$	\$ 1	\$
Prime	736	(35)	(469)	1	233	3
Alt-A	55	12	37	(82)	22	
Subprime	1	(2)	1			
<b>Non-U.S. Residential</b>						
Commercial	746	\$ (438)	2	241	551	
<b>Total investment mortgage-backed debt securities</b>	<b>\$ 1,540</b>	<b>\$ (464)</b>	<b>\$ (429)</b>	<b>\$ 160</b>	<b>\$ 807</b>	<b>\$ 3</b>

## Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

<i>In millions of dollars</i>	December 31, 2009	Net realized/ unrealized gains (losses) included in	Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2010	Unrealized gains (losses) still held(3)
		Principal transactions	Other(1)(2)			
<b>U.S. Treasury and federal agencies securities</b>						
Agency obligations	\$ 21	\$	\$ (21)	\$ 18	\$ 18	\$ (1)
<b>Total U.S. Treasury and federal agencies securities</b>	<b>\$ 21</b>	<b>\$</b>	<b>\$ (21)</b>	<b>\$ 18</b>	<b>\$ 18</b>	<b>\$ (1)</b>
State and municipal	\$ 217	\$	\$ 7	\$ (224)	\$	\$
Foreign government	270		21	11	37	339
Corporate	1,257		(33)	(58)	(255)	911
Equity securities	2,513		25	78	(490)	2,126
Asset-backed securities	8,272		(70)	(100)	(943)	7,159
Other debt securities	560		(14)	6	373	925
Non-marketable equity securities	6,753		333	(65)	(731)	6,290
<b>Total investments</b>	<b>\$ 21,403</b>	<b>\$</b>	<b>\$ (216)</b>	<b>\$ (557)</b>	<b>\$ (2,055)</b>	<b>\$ 18,575</b>
<b>Loans</b>	<b>\$ 213</b>	<b>\$</b>	<b>\$ (178)</b>	<b>\$ 993</b>	<b>\$ 2,893</b>	<b>\$ 3,921</b>
<b>MSRs</b>	<b>6,530</b>		<b>(1,976)</b>		<b>(578)</b>	<b>3,976</b>
<b>Other financial assets measured on a recurring basis</b>	<b>1,101</b>		<b>(20)</b>	<b>2,027</b>	<b>(410)</b>	<b>2,698</b>
<b>Liabilities</b>						
Interest-bearing deposits	\$ 28	\$	\$ (8)	\$ (41)	\$ 166	\$ 161
Federal funds purchased and securities loaned or sold under agreements to repurchase	2,056	\$ (138)		(973)	189	1,410
<b>Trading account liabilities</b>						
Securities sold, not yet purchased	774	46		(103)	158	783
Short-term borrowings	231	(18)		245	323	817
Long-term debt	9,654	85	78	670	371	10,532
<b>Other financial liabilities measured on a recurring basis</b>	<b>13</b>		<b>(20)</b>		<b>(33)</b>	
<i>In millions of dollars</i>	June 30, 2009	Net realized/ unrealized gains (losses) included in	Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2009	Unrealized gains (losses) still held(3)
		Principal transactions	Other(1)(2)			
<b>Assets</b>						
<b>Trading securities</b>						
Trading mortgage-backed securities						
U.S. government sponsored	\$ 1,244	\$ (71)	\$	\$ 127	\$ (138)	\$ 1,162
Prime	623	(76)		(39)	(50)	458

Edgar Filing: CITIGROUP INC - Form 10-Q

Alt-A	777	18	(75)	(158)	562	18
Subprime	10,001	1,752	(515)	(1,480)	9,758	1,785
Non-U.S. residential	345	(3)	(142)	90	290	(3)
Commercial	2,808	(1)	114	(190)	2,731	2

**Total trading mortgage-backed securities**

\$	15,798	\$	1,619	\$	(530)	\$	(1,926)	\$	14,961	\$	1,649
----	--------	----	-------	----	-------	----	---------	----	--------	----	-------

**U.S. Treasury and federal agencies securities**

U.S. Treasury	\$	\$	\$	\$	\$	\$	\$
Agency obligations	49	9	5	16	79	9	

**Total U.S. Treasury and federal agencies securities**

\$	49	\$	9	\$	5	\$	16	\$	79	\$	9
----	----	----	---	----	---	----	----	----	----	----	---

State and municipal	\$	109	\$	(49)	\$	300	\$	92	\$	452	\$	(49)
Foreign government		590		24		(134)		(36)		444		4
Corporate		9,435		404		(764)		(446)		8,629		431
Equity securities		1,866		161		(899)		27		1,155		25
Other debt securities		16,846		1,133		(1,122)		(491)		16,366		1,018

**Total trading securities**

\$	44,693	\$	3,301	\$	(3,144)	\$	(2,764)	\$	42,086	\$	3,087
----	--------	----	-------	----	---------	----	---------	----	--------	----	-------

<b>Derivatives, net(4)</b>	\$	1,180	\$	(2,407)	\$	(1,107)	\$	2,866	\$	532	\$	(3,064)
----------------------------	----	-------	----	---------	----	---------	----	-------	----	-----	----	---------

**Investments**

**Mortgage-backed securities**

U.S. government sponsored	\$	78	\$		\$	1	\$	(79)	\$		\$	1	
Prime		775				50		99		(51)		873	59
Alt-A		271				11		(114)		(101)		67	16

## Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

<i>In millions of dollars</i>	June 30, 2009	Net realized/ unrealized gains (losses) included in		Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2009	Unrealized gains (losses) still held(3)
		Principal transactions	Other(1)(2)				
Subprime	17			2		19	
Commercial	719		62	2	(19)	764	14
<b>Total investment mortgage-backed debt securities</b>	\$ 1,860	\$	\$ 124	\$ (11)	\$ (250)	\$ 1,723	\$ 90
<b>U.S. Treasury and federal agencies securities</b>							
U.S. Treasury	\$	\$	\$	\$	\$	\$	\$
Agency obligations	9				(5)	4	
<b>Total U.S. Treasury and federal agencies securities</b>	\$ 9	\$	\$	\$	\$ (5)	\$ 4	\$
State and municipal	\$ 252	\$	\$ 2	\$	\$	\$ 254	\$
Foreign government	168			89	14	271	
Corporate	1,688		3	(86)	(200)	1,405	\$ 5
Equity securities	2,818		(15)	(22)	(239)	2,542	10
Other debt securities	8,429		523	(194)	(156)	8,602	454
Non-marketable equity securities	7,800		(40)	(8)	(106)	7,646	(226)
<b>Total investments</b>	\$ 23,024	\$	\$ 597	\$ (232)	\$ (942)	\$ 22,447	\$ 333
<b>Loans</b>	\$ 196	\$	\$ 24	\$	\$ (5)	\$ 215	\$ 24
<b>MSRs</b>	\$ 6,770	\$	\$ (444)	\$	\$ (98)	\$ 6,228	\$ (444)
<b>Other financial assets measured on a recurring basis</b>	1,645		(347)	(67)	(47)	1,184	\$ (347)
<b>Liabilities</b>							
<b>Interest-bearing deposits</b>	\$ 112	\$	\$ 63	\$	\$ (18)	\$ 31	\$ 63
<b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b>	7,204	(32)		1,622	(375)	8,483	(40)
<b>Trading account liabilities</b>							
Securities sold, not yet purchased	961	(14)		(166)	410	1,219	15
<b>Short-term borrowings</b>	377		9	(75)	(134)	159	9
<b>Long-term debt</b>	11,201		(385)	414	(894)	11,106	(456)
<b>Other financial liabilities measured on a recurring basis</b>	19		(2)		(20)	1	(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	December 31, 2008	Net realized/ unrealized gains (losses) included in		Transfers in and/or out of Level 3	Purchases, issuances and settlements	Sept. 30, 2009	Unrealized gains (losses) still held(3)
<b>Assets</b>		Principal transactions	Other(1)(2)				
<b>Trading securities</b>							
<b>Trading mortgage-backed securities</b>							
U.S. government sponsored	\$ 1,325	\$ 145	\$	\$ 137	\$ (445)	\$ 1,162	\$ 89
Prime	147	(131)		400	42	458	(83)
Alt-A	1,153	(101)		(262)	(228)	562	(101)
Subprime	13,844	56		(1,225)	(2,917)	9,758	2,262
Non-U.S. residential	858	(77)		(632)	141	290	12
Commercial	2,949	(196)		273	(295)	2,731	(207)
<b>Total trading mortgage-backed securities</b>	<b>\$ 20,276</b>	<b>\$ (304)</b>	<b>\$</b>	<b>\$ (1,309)</b>	<b>\$ (3,702)</b>	<b>\$ 14,961</b>	<b>\$ 1,972</b>
<b>U.S. Treasury and federal agencies securities</b>							
U.S. Treasury	\$	\$	\$	\$	\$	\$	\$
Agency obligations	59			2	18	79	2
<b>Total U.S. Treasury and federal agencies securities</b>	<b>\$ 59</b>	<b>\$</b>	<b>\$</b>	<b>\$ 2</b>	<b>\$ 18</b>	<b>\$ 79</b>	<b>\$ 2</b>
<b>State and municipal</b>	<b>\$ 233</b>	<b>\$ (71)</b>	<b>\$</b>	<b>\$ 220</b>	<b>\$ 70</b>	<b>\$ 452</b>	<b>\$ (49)</b>
<b>Foreign government</b>	<b>1,261</b>	<b>120</b>	<b></b>	<b>(501)</b>	<b>(436)</b>	<b>444</b>	<b>29</b>
<b>Corporate</b>	<b>13,027</b>	<b>(299)</b>	<b></b>	<b>(1,556)</b>	<b>(2,543)</b>	<b>8,629</b>	<b>457</b>
<b>Equity securities</b>	<b>1,387</b>	<b>252</b>	<b></b>	<b>(778)</b>	<b>294</b>	<b>1,155</b>	<b>90</b>
<b>Other debt securities</b>	<b>14,530</b>	<b>1,144</b>	<b></b>	<b>(2,320)</b>	<b>3,012</b>	<b>16,366</b>	<b>1,044</b>
<b>Total trading securities</b>	<b>\$ 50,773</b>	<b>\$ 842</b>	<b>\$</b>	<b>\$ (6,242)</b>	<b>\$ (3,287)</b>	<b>\$ 42,086</b>	<b>\$ 3,545</b>
<b>Derivatives, net(4)</b>	<b>\$ 3,586</b>	<b>\$ (4,783)</b>	<b>\$</b>	<b>\$ (1,824)</b>	<b>\$ 3,553</b>	<b>\$ 532</b>	<b>\$ (3,026)</b>
<b>Investments</b>							
<b>Mortgage-backed securities</b>							
U.S. government sponsored	\$	\$	\$ 1	\$ 75	\$ (76)	\$	\$ 3

## Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

		Net realized/ unrealized gains (losses) included in		Transfers in and/or out of Level 3	Purchases, issuances and settlements		Unrealized gains (losses) still held(3)
<i>In millions of dollars</i>	December 31, 2008	Principal transactions	Other(1)(2)			Sept. 30, 2009	
Prime	1,163		211	132	(633)	873	213
Alt-A	111		44	(51)	(37)	67	17
Subprime	25		(9)	(8)	11	19	
Commercial	964		71	(461)	190	764	29
Total investment mortgage-backed debt securities	\$ 2,263	\$	\$ 318	\$ (313)	\$ (545)	\$ 1,723	\$ 262
U.S. Treasury and federal agencies securities							
U.S. Treasury	\$	\$	\$	\$	\$	\$	\$
Agency obligations				9	(5)	4	
Total U.S. Treasury and federal agencies securities	\$	\$	\$	\$ 9	\$ (5)	\$ 4	\$
State and municipal	\$ 222	\$	\$ 2	\$ 30	\$	\$ 254	\$
Foreign government	571			(313)	13	271	(1)
Corporate	1,019		47	568	(229)	1,405	40
Equity securities	3,807		(495)	(152)	(618)	2,542	(34)
Other debt securities	11,324		96	(1,142)	(1,676)	8,602	643
Non-Marketable equity securities	9,067		(746)	(247)	(428)	7,646	(238)
Total investments	\$ 28,273	\$	\$ (778)	\$ (1,560)	\$ (3,488)	\$ 22,447	\$ 672
Loans	\$ 160	\$	\$ 43	\$	\$ 12	\$ 215	\$ 24
Mortgage servicing rights	\$ 5,657	\$	\$ 996	\$	\$ (425)	\$ 6,228	\$ 996
Other financial assets measured on a recurring basis	359		205	689	(69)	1,184	\$ 205
Liabilities							
Interest-bearing deposits	\$ 54	\$	\$ 4	\$	\$ (19)	\$ 31	\$ 49
Federal funds purchased and securities loaned or sold under agreements to repurchase	11,167	276		(2,098)	(310)	8,483	(320)
Trading account liabilities							
Securities sold, not yet purchased	653	30		(181)	777	1,219	25
Short-term borrowings	1,329		(56)	(821)	(405)	159	(72)
Long-term debt	11,198		(349)	88	(529)	11,106	(215)
Other financial liabilities measured on a recurring basis	1		(45)		(45)	1	

- 
- (1) Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income*, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period included in earnings (and *Accumulated other comprehensive income* for changes in fair value for available-for-sale investments) that is attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at September 30, 2010 and 2009.
- (4) Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The following is a discussion of the changes to the Level 3 balances for each of the roll-forward tables presented above.

The significant changes from June 30, 2010 to September 30, 2010 in Level 3 assets and liabilities are due to:

A net increase in *Federal funds sold and securities borrowed or purchased under agreements to resell* of \$1.7 billion, which was driven by transfers from Level 2 to Level 3, due to an increase in the expected maturities on these instruments.

A net increase in trading securities of \$3.4 billion that was mainly driven by:

(1)

A net decrease of \$0.8 billion in trading mortgage-backed securities, which included transfers to Level 3 of \$1.4 billion, the majority of which related to the reclassification of certain securities from Investments to Trading under the fair value option upon the adoption of ASU 2010-11 on July 1, 2010, as described in Note 1 to the Consolidated Financial Statements. (For purposes of the Level 3 roll-forward above, Level 3 Investments that were reclassified to Trading upon adoption of ASU 2010-11 have been classified as transfers out of Level 3 Investments, and transfers to Level 3 Trading Securities). The more significant items included in settlements of \$2.4 billion during the quarter included the sale of non-U.S. residential mortgage backed securities that were reclassified to Trading, the liquidation of certain high-grade subprime positions and sales of commercial mortgage-backed securities.

(2)

An increase of \$3.3 billion in asset-backed trading securities, which included transfers to Level 3 of \$4.9 billion. Substantially all of these Level 3 transfers related to the reclassification to Trading upon adoption of ASU 2010-11 noted above. Net settlements of \$1.5 billion included sales of \$1 billion of securities that were reclassified to Trading.

The decrease in net derivatives of \$1.1 billion includes trading losses of \$0.6 billion and net settlements of \$0.8 billion, partially offset by net transfers from Level 2 to Level 3 of \$0.3 billion.

The decrease in *Investments* of \$7.8 billion included transfers out of Level 3 of \$6.9 billion, the most significant being mortgage-backed securities of \$1.5 billion and asset-backed securities of \$4.9 billion. Substantially all of these transfers out of Level 3 relate to the adoption of ASU 2010-11 noted above. Net settlements of \$1.4 billion include sales of non-marketable equity securities of \$0.6 billion, relating to the sale of private equity investments.

The significant changes from December 31, 2009 to September 30, 2010 in Level 3 assets and liabilities are due to:

A net increase in *Federal funds sold and securities borrowed or purchased under agreements to resell* of \$8.2 billion, due mainly to transfers from Level 2 to Level 3 of \$6.9 billion.

A net decrease in trading securities of \$18.0 billion that was mainly driven by:

(1)

A decrease of \$12.1 billion in other debt trading securities, due primarily to the impact of the consolidation of the credit card securitization trusts by the Company upon the adoption of SFAS 166/167 on January 1, 2010. Upon consolidation of the trusts, the Company's investments in the trusts and other intercompany balances are eliminated. At January 1, 2010, the Company's investment in these newly consolidated VIEs included certificates issued by the trusts of \$11.1 billion that were classified as Level 3. The impact of the elimination of these certificates has been reflected as net settlements in the Level 3 roll-forward above.

(2)

## Edgar Filing: CITIGROUP INC - Form 10-Q

A decrease of \$7.6 billion in subprime trading mortgage-backed securities, due primarily to the liquidation of super-senior subprime exposures.

(3)

A decrease in corporate debt securities of \$2.2 billion, due primarily to net paydowns / sales.

(4)

These decreases were partially offset by an increase of \$4.5 billion in asset-backed trading securities, including \$4.9 billion of Transfers to Level 3 substantially all of which related to the adoption of ASU 2010-11 noted above, as these securities were reclassified from Investments to Trading.

The decrease in *Investments* of \$2.8 billion was primarily due to net paydowns / sales of \$2.1 billion. Net transfers out of Level 3 during the nine months ended September 30, 2010 were \$0.6 billion. As noted above, asset-backed securities of \$4.9 billion were transferred out of Level 3 during the third quarter related to the adoption of ASU 2010-11, when these securities were reclassified from Investments to Trading. In the second quarter, asset-backed securities of \$4.8 billion were transferred to Level 3 Investments, when these securities were reclassified from HTM to AFS at June 30, 2010, prior to the reclassification of these securities to Trading on July 1, 2010.

The increase in *Loans* of \$3.7 billion is due primarily to the Company's consolidation of certain VIEs upon the adoption of SFAS 166/167 on January 1, 2010, for which the fair value option was elected. The impact from consolidation of these VIEs on Level 3 loans has been reflected as purchases in the roll-forward table above.

The decrease in *MSRs* of \$2.5 billion is due primarily to losses of \$2.0 billion, due to a reduction in interest rates.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The significant changes from June 30, 2009 to September 30, 2009 Level 3 assets and liabilities are due to:

A net decrease in trading securities of \$2.6 billion that was driven by:

- (i) Net realized / unrealized gains of \$3.3 billion recorded in *Principal transactions*, composed mainly of gains on subprime mortgage-backed securities (\$1.7 billion) and other debt securities (\$1.1 billion);
- (ii) Net transfers to Level 2 of \$3.1 billion, which relates mainly to securities issued by credit card securitization trusts, for which significant inputs into valuations became more readily observable during the quarter;
- (iii) Net settlements of \$2.8 billion, including liquidations of subprime trading securities of \$1.5 billion during the third quarter.

A net increase in federal funds purchased and securities loaned or sold under agreements to repurchase of \$1.3 billion. This was driven mainly by transfers to Level 3 during the third quarter of \$1.6 billion, and relates to structured repurchase agreements with longer effective maturity dates.

The significant changes from December 31, 2008 to September 30, 2009 Level 3 assets and liabilities are due to:

A net decrease in trading securities of \$8.7 billion that was mainly driven by:

- (i) Net transfers of \$6.2 billion to Level 2 inventory, including corporate debt (\$1.6 billion) and subprime trading securities (\$1.2 billion) and other debt trading securities (\$2.3 billion). The transfer of other debt securities to Level 2 was mainly due to securities issued by credit card securitization trusts, for which significant inputs into valuations became more readily observable;
- (ii) Net realized / unrealized gains of \$0.8 billion recorded in *Principal transactions*.
- (iii) Net settlements of \$3.3 billion, primarily due to liquidations of subprime trading securities of \$2.9 billion.

A net decrease in investments of \$5.8 billion that resulted from:

- (i) Net realized / unrealized losses recorded in other income of \$0.8 billion, due primarily to losses on private equity investments and real estate fund investments;
- (ii) Net settlements of investment securities of \$3.5 billion due to pay-downs and sales.
- (iii) Net transfers of \$1.5 billion of investments to Level 2.

A decrease in trading derivatives of \$3.1 billion includes net realized and unrealized losses of \$4.8 billion recorded in *Principal transactions*, mainly on complex derivative contracts such as those linked to credit and equity exposures. These losses are partially offset by gains recognized on instruments that have been classified in Levels 1 and 2.

### **Transfers between Level 1 and Level 2 of the Fair Value Hierarchy**

## Edgar Filing: CITIGROUP INC - Form 10-Q

The Company did not have any significant transfers of assets or liabilities between Levels 1 and 2 of the fair value hierarchy during the third quarter of 2010.

### Items Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a non-recurring basis and therefore are not included in the tables above.

These include assets measured at cost that have been written down to fair value during these periods as a result of an impairment. In addition, these assets include loans held-for-sale (HFS) that are measured at lower of cost or market (LOCOM), that were recognized at fair value below cost at the end of the period.

The fair value of loans measured on a LOCOM basis is determined where possible using quoted secondary-market prices. Such loans are generally classified as Level 2 of the fair-value hierarchy given the level of activity in the market and the frequency of available quotes. If no such quoted price exists, the fair value of a loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan.

The following table presents all loans HFS that are carried at LOCOM as of September 30, 2010 and December 31, 2009 (in billions):

	Aggregate cost		Fair value	Level 2	Level 3			
September 30, 2010	\$	4.1	\$	3.6	\$	0.5	\$	3.1
December 31, 2009	\$	2.5	\$	1.6	\$	0.3	\$	1.3

Table of Contents**17. FAIR VALUE ELECTIONS**

The Company may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings. The election is made upon the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair-value election may not be revoked once an election is made. The changes in fair value are recorded in current earnings. Additional discussion regarding the applicable areas in which fair value elections were made is presented in Note 16 to the Consolidated Financial Statements.

All servicing rights must now be recognized initially at fair value. The Company has elected fair-value accounting for its mortgage and student loan classes of servicing rights. See Note 14 to the Consolidated Financial Statements for further discussions regarding the accounting and reporting of MSRs.

The following table presents, as of September 30, 2010 and December 31, 2009, the fair value of those positions selected for fair-value accounting, as well as the changes in fair value for the nine months ended September 30, 2010 and 2009:

<i>In millions of dollars</i>	Fair value at		Changes in fair value gains (losses) for the nine months ended September 30,	
	September 30, 2010	December 31, 2009(1)	2010	2009(1)
<b>Assets</b>				
Federal funds sold and securities borrowed or purchased under agreements to resell				
Selected portfolios of securities purchased under agreements to resell, securities borrowed(2)	\$ 94,190	\$ 87,812	\$ 669	\$ (1,284)
Trading account assets	13,573	16,725	356	7,044
Investments	496	574	32	(135)
Loans				
Certain corporate loans(3)	2,755	1,405	(140)	80
Certain consumer loans(3)	2,400	34	208	(2)
Total loans	\$ 5,155	\$ 1,439	\$ 68	\$ 78
Other assets				
MSRs	\$ 3,976	\$ 6,530	\$ (1,976)	\$ 996
Certain mortgage loans (HFS)	6,720	3,338	188	81
Certain equity method investments	252	598	(36)	174
Total other assets	\$ 10,948	\$ 10,466	\$ (1,824)	\$ 1,251
<b>Total assets</b>	<b>\$ 124,362</b>	<b>\$ 117,016</b>	<b>\$ (699)</b>	<b>\$ 6,954</b>
<b>Liabilities</b>				
Interest-bearing deposits	\$ 1,170	\$ 1,545	\$ 10	\$ (562)
Federal funds purchased and securities loaned or sold under agreements to repurchase				
Selected portfolios of securities sold under agreements to repurchase, securities loaned(2)	119,984	104,030	53	213
Trading account liabilities	4,078	5,325	(223)	(1,761)
Short-term borrowings	2,494	639	36	(67)
Long-term debt	26,640	25,942	(435)	(1,738)
<b>Total</b>	<b>\$ 154,366</b>	<b>\$ 137,481</b>	<b>\$ (559)</b>	<b>\$ (3,915)</b>

## Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) Reclassified to conform to current period's presentation.
- (2) Reflects netting of the amounts due from securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase.
- (3) Includes mortgage loans held by mortgage loan securitization VIEs consolidated upon the adoption of SFAS 166/167 on January 1, 2010.

Table of Contents**Own Credit Valuation Adjustment**

The fair value of debt liabilities for which the fair value option is elected (other than non-recourse and similar liabilities) is impacted by the narrowing or widening of the Company's credit spreads. The estimated change in the fair value of these debt liabilities due to such changes in the Company's own credit risk (or instrument-specific credit risk) was a loss of \$233 million and \$1.019 billion for the three months ended September 30, 2010 and 2009, respectively, and a gain of \$217 million and a loss of \$2.447 billion for the nine months ended September 30, 2010 and 2009, respectively. Changes in fair value resulting from changes in instrument-specific credit risk were estimated by incorporating the Company's current observable credit spreads into the relevant valuation technique used to value each liability as described above.

**The Fair Value Option for Financial Assets and Financial Liabilities*****Selected portfolios of securities purchased under agreements to resell, securities borrowed, securities sold under agreements to repurchase, securities loaned and certain non-collateralized short-term borrowings***

The Company elected the fair value option for certain portfolios of fixed-income securities purchased under agreements to resell and fixed-income securities sold under agreements to repurchase (and certain non-collateralized short-term borrowings) on broker-dealer entities in the United States, United Kingdom and Japan. In each case, the election was made because the related interest-rate risk is managed on a portfolio basis, primarily with derivative instruments that are accounted for at fair value through earnings.

Changes in fair value for transactions in these portfolios are recorded in *Principal transactions*. The related interest revenue and interest expense are measured based on the contractual rates specified in the transactions and are reported as interest revenue and expense in the Consolidated Statement of Income.

***Selected letters of credit and revolving loans hedged by credit default swaps or participation notes***

The Company has elected the fair value option for certain letters of credit that are hedged with derivative instruments or participation notes. Citigroup elected the fair value option for these transactions because the risk is managed on a fair value basis and mitigates accounting mismatches.

The notional amount of these unfunded letters of credit was \$1.8 billion as of September 30, 2010 and December 31, 2009. The amount funded was insignificant with no amounts 90 days or more past due or on non-accrual status at September 30, 2010 and December 31, 2009.

These items have been classified in *Trading account assets* or *Trading account liabilities* on the Consolidated Balance Sheet. Changes in fair value of these items are classified in *Principal transactions* in the Company's Consolidated Statement of Income.

***Certain loans and other credit products***

Citigroup has elected the fair value option for certain originated and purchased loans, including certain unfunded loan products, such as guarantees and letters of credit, executed by Citigroup's trading businesses. None of these credit products is a highly leveraged financing commitment. Significant groups of transactions include loans and unfunded loan products that are expected to be either sold or securitized in the near term, or transactions where the economic risks are hedged with derivative instruments such as purchased credit default swaps or total return swaps where the Company pays the total return on the underlying loans to a third party. Citigroup has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. Fair value was not elected for most lending transactions across the Company, including where management objectives would not be met.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The following table provides information about certain credit products carried at fair value at September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	September 30, 2010		December 31, 2009	
	Trading assets	Loans	Trading assets	Loans
Carrying amount reported on the Consolidated Balance Sheet	\$ 13,533	\$ 1,638	\$ 14,338	\$ 945
Aggregate unpaid principal balance in excess of fair value	392	(199)	390	(44)
Balance of non-accrual loans or loans more than 90 days past due	249		312	
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due	101		267	

In addition to the amounts reported above, \$441 million and \$200 million of unfunded loan commitments related to certain credit products selected for fair value accounting was outstanding as of September 30, 2010 and December 31, 2009, respectively.

Changes in fair value of funded and unfunded credit products are classified in *Principal transactions* in the Company's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue* on *Trading account assets* or loan interest depending on the balance sheet classifications of the credit products. The changes in fair value for the nine months ended September 30, 2010 and 2009 due to instrument-specific credit risk totaled to a gain of \$19 million and a loss of \$32 million, respectively.

### ***Certain investments in private equity and real estate ventures and certain equity method investments***

Citigroup invests in private equity and real estate ventures for the purpose of earning investment returns and for capital appreciation. The Company has elected the fair value option for certain of these ventures, because such investments are considered similar to many private equity or hedge fund activities in Citi's investment companies, which are reported at fair value. The fair value option brings consistency in the accounting and evaluation of certain of these investments. All investments (debt and equity) in such private equity and real estate entities are accounted for at fair value. These investments are classified as *Investments* on Citigroup's Consolidated Balance Sheet.

Citigroup also holds various non-strategic investments in leveraged buyout funds and other hedge funds for which the Company elected fair value accounting to reduce operational and accounting complexity. Since the funds account for all of their underlying assets at fair value, the impact of applying the equity method to Citigroup's investment in these funds was equivalent to fair value accounting. These investments are classified as *Other assets* on Citigroup's Consolidated Balance Sheet.

Changes in the fair values of these investments are classified in *Other revenue* in the Company's Consolidated Statement of Income.

### ***Certain mortgage loans (HFS)***

Citigroup has elected the fair value option for certain purchased and originated prime fixed-rate and conforming adjustable-rate first mortgage loans HFS. These loans are intended for sale or securitization and are hedged with derivative instruments. The Company has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

The following table provides information about certain mortgage loans HFS carried at fair value at September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
Carrying amount reported on the Consolidated Balance Sheet	\$ 6,720	\$ 3,338
Aggregate fair value in excess of unpaid principal balance	278	55
Balance of non-accrual loans or loans more than 90 days past due	1	4
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due	1	3

The changes in fair values of these mortgage loans are reported in *Other revenue* in the Company's Consolidated Statement of Income. The changes in fair value during the nine months ended September 30, 2010 and 2009 due to instrument-specific credit risk resulted in a \$1 million loss and \$4 million loss, respectively. Related interest income continues to be measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income.

### ***Certain Consolidated VIEs***

The Company has elected the fair value option for all qualified assets and liabilities of certain VIEs that were consolidated upon the adoption of SFAS 166/167 on January 1, 2010, including certain private label mortgage securitizations, mutual fund deferred sales commissions and collateralized loan obligation VIEs. The Company elected the fair value option for these VIEs as the Company believes this method better reflects the economic risks, since substantially all of the Company's retained interests in these entities are carried at fair value.

With respect to the consolidated mortgage VIEs, the Company determined the fair value for the mortgage loans and long-term debt utilizing internal valuation techniques. The fair value of the long-term debt measured using internal valuation techniques is verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources and may apply matrix pricing for similar securities when no price is observable. Security pricing associated with long-term debt that is verified is classified as Level 2 and non-verified debt is classified as Level 3. The fair value of mortgage loans of each VIE is derived from the security pricing. When substantially all of the long-term debt of a VIE is valued using Level 2 inputs, the corresponding mortgage loans are classified as Level 2. Otherwise, the mortgage loans of a VIE are classified as Level 3.

With respect to the consolidated mortgage VIEs for which the fair value option was elected, the mortgage loans are classified as *Loans* on Citigroup's Consolidated Balance Sheet. The changes in fair value of the loans are reported as *Other revenue* in the Company's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue* in the Company's Consolidated Statement of Income. Information about these mortgage loans is included in the table below. The change in fair value of these loans due to instrument-specific credit risk was a gain of \$138 million for the three months ended September 30, 2010.

The debt issued by these consolidated VIEs is classified as long-term debt on Citigroup's Consolidated Balance Sheet. The changes in fair value for the majority of these liabilities are reported in *Other revenue* in the Company's Consolidated Statement of Income. Related interest expense is measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income. The aggregate unpaid principal balance of long-term debt of these consolidated VIEs exceeded the aggregate fair value by \$1.3 billion as of September 30, 2010.

The following table provides information about corporate and consumer loans of consolidated VIEs carried at fair value:

<i>In millions of dollars</i>	September 30, 2010 Corporate Loans	Consumer Loans
Carrying amount reported on the Consolidated Balance Sheet	\$ 648	\$ 2,372
Aggregate unpaid principal balance in excess of fair value	630	705
Balance of non-accrual loans or loans more than 90 days past due	88	197
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due	133	203

### ***Mortgage servicing rights***

The Company accounts for mortgage servicing rights (MSRs) at fair value. Fair value for MSRs is determined using an option-adjusted spread valuation approach. This approach consists of projecting servicing cash flows under multiple interest-rate scenarios and discounting these

## Edgar Filing: CITIGROUP INC - Form 10-Q

cash flows using risk-adjusted rates. The model assumptions used in the valuation of MSRs include mortgage prepayment speeds and discount rates. The fair value of MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company hedges a significant portion of the values of its MSRs through the use of interest-rate derivative contracts, forward-purchase commitments of mortgage-backed securities, and purchased securities classified as trading. See Note 14 to the Consolidated Financial Statements for further discussions regarding the accounting and reporting of MSRs.

These MSRs, which totaled \$3.976 billion and \$6.530 billion as of September 30, 2010 and December 31, 2009, respectively, are classified as *Mortgage servicing rights* on Citigroup's Consolidated Balance Sheet. Changes in fair value of MSRs are recorded in *Other revenue* in the Company's Consolidated Statement of Income.

Table of Contents***Certain structured liabilities***

The Company has elected the fair value option for certain structured liabilities whose performance is linked to structured interest rates, inflation, currency, equity, referenced credit or commodity risks (structured liabilities). The Company elected the fair value option, because these exposures are considered to be trading-related positions and, therefore, are managed on a fair value basis. These positions will continue to be classified as debt, deposits or derivatives (*Trading account liabilities*) on the Company's Consolidated Balance Sheet according to their legal form.

The change in fair value for these structured liabilities is reported in *Principal transactions* in the Company's Consolidated Statement of Income. Changes in fair value for structured debt with embedded equity, referenced credit or commodity underlyings includes an economic component for accrued interest. For structured debt that contains embedded interest rate, inflation or currency risks, related interest expense is measured based on the contracted interest rates and reported as such in the Consolidated Statement of Income.

***Certain non-structured liabilities***

The Company has elected the fair value option for certain non-structured liabilities with fixed and floating interest rates (non-structured liabilities). The Company has elected the fair value option where the interest-rate risk of such liabilities is economically hedged with derivative contracts or the proceeds are used to purchase financial assets that will also be accounted for at fair value through earnings. The election has been made to mitigate accounting mismatches and to achieve operational simplifications. These positions are reported in *Short-term borrowings* and *Long-term debt* on the Company's Consolidated Balance Sheet. The change in fair value for these non-structured liabilities is reported in *Principal transactions* in the Company's Consolidated Statement of Income.

Related interest expense continues to be measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income.

The following table provides information about long-term debt, excluding the debt issued by the consolidated VIEs at September 30, 2010, carried at fair value at September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
Carrying amount reported on the Consolidated Balance Sheet	\$ 21,847	\$ 25,942
Aggregate unpaid principal balance in excess of fair value	2,676	3,399

The following table provides information about short-term borrowings carried at fair value:

<i>In millions of dollars</i>	September 30, 2010	December 31, 2009
Carrying amount reported on the Consolidated Balance Sheet	\$ 2,494	\$ 639
Aggregate unpaid principal balance in excess of fair value	6	53

[Table of Contents](#)**18. FAIR VALUE OF FINANCIAL INSTRUMENTS****Estimated Fair Value of Financial Instruments**

The table below presents the carrying value and fair value of Citigroup's financial instruments. The disclosure excludes leases, affiliate investments, pension and benefit obligations and insurance policy claim reserves. In addition, contract-holder fund amounts exclude certain insurance contracts. Also as required, the disclosure excludes the effect of taxes, any premium or discount that could result from offering for sale at one time the entire holdings of a particular instrument, excess fair value associated with deposits with no fixed maturity and other expenses that would be incurred in a market transaction. In addition, the table excludes the values of non-financial assets and liabilities, as well as a wide range of franchise, relationship and intangible values (but includes mortgage servicing rights), which are integral to a full assessment of Citigroup's financial position and the value of its net assets.

The fair value represents management's best estimates based on a range of methodologies and assumptions. The carrying value of short-term financial instruments not accounted for at fair value, as well as receivables and payables arising in the ordinary course of business, approximates fair value because of the relatively short period of time between their origination and expected realization. Quoted market prices are used when available for investments and for both trading and end-user derivatives, as well as for liabilities, such as long-term debt, with quoted prices. For performing loans not accounted for at fair value, contractual cash flows are discounted at quoted secondary market rates or estimated market rates if available. Otherwise, sales of comparable loan portfolios or current market origination rates for loans with similar terms and risk characteristics are used. For loans with doubt as to collectability, expected cash flows are discounted using an appropriate rate considering the time of collection and the premium for the uncertainty of the cash flows. The value of collateral is also considered. For liabilities such as long-term debt not accounted for at fair value and without quoted market prices, market borrowing rates of interest are used to discount contractual cash flows.

<i>In billions of dollars</i>	September 30, 2010		December 31, 2009	
	Carrying value	Estimated fair value	Carrying value	Estimated fair value
<b>Assets</b>				
Investments	\$ 340.3	\$ 341.9	\$ 306.1	\$ 307.6
Federal funds sold and securities borrowed or purchased under agreements to resell	240.1	240.1	222.0	222.0
Trading account assets	337.1	337.1	342.8	342.8
Loans(1)	608.2	593.2	552.5	542.8
Other financial assets(2)	281.7	281.6	290.9	290.9

<i>In billions of dollars</i>	September 30, 2010		December 31, 2009	
	Carrying value	Estimated fair value	Carrying value	Estimated fair value
<b>Liabilities</b>				
Deposits	\$ 850.1	\$ 848.2	\$ 835.9	\$ 834.5
Federal funds purchased and securities loaned or sold under agreements to repurchase	192.1	192.1	154.3	154.3
Trading account liabilities	142.0	142.0	137.5	137.5
Long-term debt	387.3	385.6	364.0	354.8
Other financial liabilities(3)	185.4	185.4	175.8	175.8

(1)

The carrying value of loans is net of the *Allowance for loan losses* of \$43.7 billion and \$36.0 billion for September 30, 2010 and December 31, 2009, respectively. In addition, the carrying values exclude \$2.5 billion and \$2.9 billion of lease finance receivables at September 30, 2010 and December 31, 2009, respectively.

(2)

Includes cash and due from banks, deposits with banks, brokerage receivables, reinsurance recoverable, MSRs, separate and variable accounts and other financial instruments included in *Other assets* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

(3)

Includes brokerage payables, separate and variable accounts, short-term borrowings and other financial instruments included in *Other liabilities* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

Fair values vary from period to period based on changes in a wide range of factors, including interest rates, credit quality, and market perceptions of value and as existing assets and liabilities run off and new transactions are entered into.

The estimated fair values of loans reflect changes in credit status since the loans were made, changes in interest rates in the case of fixed-rate loans, and premium values at origination of certain loans. The carrying values (reduced by the *Allowance for loan losses*) exceeded the estimated fair values of Citigroup's loans, in aggregate, by \$14.9 billion and \$9.7 billion at September 30, 2010 and December 31, 2009, respectively. At September 30, 2010, the carrying values, net of allowances, exceeded the estimated values by \$12.2 billion and \$2.7 billion for consumer loans and corporate loans, respectively.

The estimated fair values of the Company's corporate unfunded lending commitments at September 30, 2010 and December 31, 2009 were \$6.3 billion and \$5.0 billion, respectively. The Company does not estimate the fair values of consumer unfunded lending commitments, which are generally cancellable by providing notice to the borrower.

Table of Contents**19. GUARANTEES**

The Company provides a variety of guarantees and indemnifications to Citigroup customers to enhance their credit standing and enable them to complete a wide variety of business transactions. For certain contracts meeting the definition of a guarantee, the guarantor must recognize, at inception, a liability for the fair value of the obligation undertaken in issuing the guarantee.

In addition, the guarantor must disclose the maximum potential amount of future payments the guarantor could be required to make under the guarantee, if there were a total default by the guaranteed parties. The determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. Such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

The following tables present information about the Company's guarantees at September 30, 2010 and December 31, 2009:

<i>In billions of dollars at September 30, except carrying value in millions</i>	Maximum potential amount of future payments				Carrying value (in millions)
	Expire within 1 year	Expire after 1 year	Total amount outstanding		
<b>2010</b>					
Financial standby letters of credit	\$ 21.5	\$ 72.6	\$ 94.1	\$	251.8
Performance guarantees	8.4	5.0	13.4		33.6
Derivative instruments considered to be guarantees	3.4	4.6	8.0		929.4
Loans sold with recourse		0.3	0.3		73.6
Securities lending indemnifications(1)	73.0		73.0		
Credit card merchant processing(1)	62.7		62.7		
Custody indemnifications and other		34.0	34.0		253.8
<b>Total</b>	<b>\$ 169.0</b>	<b>\$ 116.5</b>	<b>\$ 285.5</b>	<b>\$</b>	<b>1,542.2</b>

(1)

The carrying values of securities lending indemnifications and credit card merchant processing are not material, as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant.

<i>In billions of dollars at December 31, except carrying value in millions</i>	Maximum potential amount of future payments				Carrying value (in millions)
	Expire within 1 year	Expire after 1 year	Total amount outstanding		
<b>2009</b>					
Financial standby letters of credit	\$ 41.4	\$ 48.0	\$ 89.4	\$	438.8
Performance guarantees	9.4	4.5	13.9		32.4
Derivative instruments considered to be guarantees	4.1	3.6	7.7		569.2
Loans sold with recourse		0.3	0.3		76.6
Securities lending indemnifications(1)	64.5		64.5		
Credit card merchant processing(1)	59.7		59.7		
Custody indemnifications and other		33.5	33.5		121.4
<b>Total</b>	<b>\$ 179.1</b>	<b>\$ 89.9</b>	<b>\$ 269.0</b>	<b>\$</b>	<b>1,238.4</b>

(1)

The carrying values of securities lending indemnifications and credit card merchant processing are not material, as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant.

Table of Contents

***Financial standby letters of credit***

Citigroup issues standby letters of credit which substitute its own credit for that of the borrower. If a letter of credit is drawn down, the borrower is obligated to repay Citigroup. Standby letters of credit protect a third party from defaults on contractual obligations. Financial standby letters of credit include guarantees of payment of insurance premiums and reinsurance risks that support industrial revenue bond underwriting and settlement of payment obligations to clearing houses, and also support options and purchases of securities or are in lieu of escrow deposit accounts. Financial standbys also backstop loans, credit facilities, promissory notes and trade acceptances.

***Performance guarantees***

Performance guarantees and letters of credit are issued to guarantee a customer's tender bid on a construction or systems-installation project or to guarantee completion of such projects in accordance with contract terms. They are also issued to support a customer's obligation to supply specified products, commodities, or maintenance or warranty services to a third party.

***Derivative instruments considered to be guarantees***

Derivatives are financial instruments whose cash flows are based on a notional amount or an underlying instrument, where there is little or no initial investment, and whose terms require or permit net settlement. Derivatives may be used for a variety of reasons, including risk management, or to enhance returns. Financial institutions often act as intermediaries for their clients, helping clients reduce their risks. However, derivatives may also be used to take a risk position.

The derivative instruments considered to be guarantees, which are presented in the tables above, include only those instruments that require Citi to make payments to the counterparty based on changes in an underlying that is related to an asset, a liability, or an equity security held by the guaranteed party. More specifically, derivative instruments considered to be guarantees include certain over-the-counter written put options where the counterparty is not a bank, hedge fund or broker-dealer (such counterparties are considered to be dealers in these markets and may therefore not hold the underlying instruments). However, credit derivatives sold by the Company are excluded from this presentation, as they are disclosed separately in Note 15. In addition, non-credit derivative contracts that are cash settled and for which the Company is unable to assert that it is probable the counterparty held the underlying instrument at the inception of the contract also are excluded from the disclosure above.

In instances where the Company's maximum potential future payment is unlimited, the notional amount of the contract is disclosed.

***Loans sold with recourse***

Loans sold with recourse represent the Company's obligations to reimburse the buyers for loan losses under certain circumstances. Recourse refers to the clause in a sales agreement under which a lender will fully reimburse the buyer/investor for any losses resulting from the purchased loans. This may be accomplished by the seller's taking back any loans that become delinquent.

***Securities lending indemnifications***

Owners of securities frequently lend those securities for a fee to other parties who may sell them short or deliver them to another party to satisfy some other obligation. Banks may administer such securities lending programs for their clients. Securities lending indemnifications are issued by the bank to guarantee that a securities lending customer will be made whole in the event that the security borrower does not return the security subject to the lending agreement and collateral held is insufficient to cover the market value of the security.

***Credit card merchant processing***

Credit card merchant processing guarantees represent the Company's indirect obligations in connection with the processing of private label and bankcard transactions on behalf of merchants.

Citigroup's primary credit card business is the issuance of credit cards to individuals. In addition, the Company: (a) provides transaction processing services to various merchants with respect to its private-label cards and (b) has potential liability for transaction processing services provided by a third-party related to previously transferred merchant credit card processing contracts. The nature of the liability in either case arises as a result of a billing dispute between a merchant and a cardholder that is ultimately resolved in the cardholder's favor. The merchant is liable to refund the amount to the cardholder. In general, if the credit card processing company is unable to collect this amount from the merchant the credit card processing company bears the loss for the amount of the credit or refund paid to the cardholder.

## Edgar Filing: CITIGROUP INC - Form 10-Q

With regard to (a) above, the Company continues to have the primary contingent liability with respect to its portfolio of private-label merchants. The risk of loss is mitigated as the cash flows between the Company and the merchant are settled on a net basis and the Company has the right to offset any payments with cash flows otherwise due to the merchant. To further mitigate this risk the Company may delay settlement, require a merchant to make an escrow deposit, include event triggers to provide the Company with more financial and operational control in the event of the financial deterioration of the merchant, or require various credit enhancements (including letters of credit and bank guarantees). In the unlikely event that a private-label merchant is unable to deliver products, services or a refund to its private-label cardholders, the Company is contingently liable to credit or refund cardholders.

With regard to (b) above, the company has a potential liability for bankcard transactions with merchants whose contracts were previously transferred by the Company to a third party credit card processor, should that processor fail to perform.

The Company's maximum potential contingent liability related to both bankcard and private-label merchant processing services is estimated to be the total volume of credit card transactions that meet the requirements to be valid chargeback transactions at any given time. At September 30, 2010 and

Table of Contents

December 31, 2009, this maximum potential exposure was estimated to be \$63 billion and \$60 billion, respectively.

However, the Company believes that the maximum exposure is not representative of the actual potential loss exposure based on the Company's historical experience and its position as a secondary guarantor (in the case of previously transferred merchant credit card processing contracts). In both cases, this contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants. The Company assesses the probability and amount of its contingent liability related to merchant processing based on the financial strength of the primary guarantor, the extent and nature of unresolved charge-backs and its historical loss experience. At September 30, 2010 and December 31, 2009, the estimated losses incurred and the carrying amounts of the Company's contingent obligations related to merchant processing activities were immaterial.

***Custody indemnifications***

Custody indemnifications are issued to guarantee that custody clients will be made whole in the event that a third-party subcustodian or depository institution fails to safeguard clients' assets.

***Other***

Citigroup has an accrual related to certain of Visa USA's litigation matters. As of September 30, 2010 and December 31, 2009, the carrying value of the accrual was \$254 million and \$121 million, respectively, and the amount is included in *Other liabilities* on the Consolidated Balance Sheet.

***Other guarantees and indemnifications***

The Company, through its credit card business, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table, since the total outstanding amount of the guarantees and the Company's maximum exposure to loss cannot be quantified. The protection is limited to certain types of purchases and certain types of losses and it is not possible to quantify the purchases that would qualify for these benefits at any given time. The Company assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At September 30, 2010 and December 31, 2009, the actual and estimated losses incurred and the carrying value of the Company's obligations related to these programs were immaterial.

In the normal course of business, the Company provides standard representations and warranties to counterparties in contracts in connection with numerous transactions and also provides indemnifications that protect the counterparties to the contracts in the event that additional taxes are owed due either to a change in the tax law or an adverse interpretation of the tax law. Counterparties to these transactions provide the Company with comparable indemnifications. While such representations, warranties and tax indemnifications are essential components of many contractual relationships, they do not represent the underlying business purpose for the transactions. The indemnification clauses are often standard contractual terms related to the Company's own performance under the terms of a contract and are entered into in the normal course of business based on an assessment that the risk of loss is remote. Often these clauses are intended to ensure that terms of a contract are met at inception (for example, that loans transferred to a counterparty in a sales transaction did in fact meet the conditions specified in the contract at the transfer date). No compensation is received for these standard representations and warranties, and it is not possible to determine their fair value because they rarely, if ever, result in a payment. In many cases, there are no stated or notional amounts included in the indemnification clauses and the contingencies potentially triggering the obligation to indemnify have not occurred and are not expected to occur. These indemnifications are not included in the table above. In addition, the repurchase reserve for Consumer mortgages representations and warranties was \$952 million and \$295 million at September 30, 2010 and December 31, 2009, respectively, and these amounts are included in *Other liabilities* on the Consolidated Balance Sheet.

In addition, the Company is a member of or shareholder in hundreds of value-transfer networks (VTNs) (payment clearing and settlement systems as well as securities exchanges) around the world. As a condition of membership, many of these VTNs require that members stand ready to backstop the net effect on the VTNs of a member's default on its obligations. The Company's potential obligations as a shareholder or member of VTN associations are excluded from the scope of FIN 45, since the shareholders and members represent subordinated classes of investors in the VTNs. Accordingly, the Company's participation in VTNs is not reported in the table and there are no amounts reflected on the Consolidated Balance Sheet as of September 30, 2010 or December 31, 2009 for potential obligations that could arise from the Company's involvement with VTN associations.

In the sale of an insurance subsidiary, the Company provided an indemnification to an insurance company for policyholder claims and other liabilities relating to a book of long-term care (LTC) business (for the entire term of the LTC policies) that is fully reinsured by another

## Edgar Filing: CITIGROUP INC - Form 10-Q

insurance company. The reinsurer has funded two trusts with securities whose fair value (approximately \$3.7 billion and \$3.3 billion at September 30, 2010 and December 31, 2009, respectively) is designed to cover the insurance company's statutory liabilities for the LTC policies. The assets in these trusts are evaluated and adjusted periodically to ensure that the fair value of the assets continues to cover the estimated statutory liabilities related to the LTC policies, as those statutory liabilities change over time. If the reinsurer fails to perform under the reinsurance agreement for any reason, including insolvency, and the assets in the two trusts are insufficient or unavailable to the ceding insurance company, then Citigroup must indemnify the ceding insurance company for any losses actually incurred in connection with the LTC policies. Since

## Table of Contents

both events would have to occur before Citi would become responsible for any payment to the ceding insurance company pursuant to its indemnification obligation and the likelihood of such events occurring is currently not probable, there is no liability reflected in the Consolidated Balance Sheet as of September 30, 2010 and December 31, 2009 related to this indemnification.

At September 30, 2010 and December 31, 2009, the total carrying amounts of the liabilities related to the guarantees and indemnifications included in the table amounted to approximately \$1.5 billion and \$1.2 billion, respectively. The carrying value of derivative instruments is included in either *Trading account liabilities* or *Other liabilities*, depending upon whether the derivative was entered into for trading or non-trading purposes. The carrying value of financial and performance guarantees is included in *Other liabilities*. For loans sold with recourse, the carrying value of the liability is included in *Other liabilities*. In addition, at September 30, 2010 and December 31, 2009, *Other liabilities* on the Consolidated Balance Sheet include an allowance for credit losses of \$1.102 billion and \$1.157 billion relating to letters of credit and unfunded lending commitments, respectively.

## Collateral

Cash collateral available to the Company to reimburse losses realized under these guarantees and indemnifications amounted to \$34 billion at September 30, 2010 and \$31 billion at December 31, 2009. Securities and other marketable assets held as collateral amounted to \$49 billion and \$43 billion, respectively, the majority of which collateral is held to reimburse losses realized under securities lending indemnifications. Additionally, letters of credit in favor of the Company held as collateral amounted to \$1.7 billion at September 30, 2010 and \$1.4 billion at December 31, 2009. Other property may also be available to the Company to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

## Performance risk

Citigroup evaluates the performance risk of its guarantees based on the assigned referenced counterparty internal or external ratings. Where external ratings are used, investment-grade ratings are considered to be Baa/BBB and above, while anything below is considered non-investment grade. The Citigroup internal ratings are in line with the related external rating system. On certain underlying referenced credits or entities, ratings are not available. Such referenced credits are included in the *not rated* category. The maximum potential amount of the future payments related to guarantees and credit derivatives sold is determined to be the notional amount of these contracts, which is the par amount of the assets guaranteed.

Presented in the tables below are the maximum potential amounts of future payments classified based upon internal and external credit ratings as of September 30, 2010 and December 31, 2009. As previously mentioned, the determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. Such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

	Maximum potential amount of future payments			
	Investment grade	Non-investment grade	Not rated	Total
<i>In billions of dollars as of September 30, 2010</i>				
Financial standby letters of credit	\$ 56.8	\$ 12.5	\$ 24.8	\$ 94.1
Performance guarantees	6.2	3.5	3.7	13.4
Derivative instruments deemed to be guarantees			8.0	8.0
Loans sold with recourse			0.3	0.3
Securities lending indemnifications			73.0	73.0
Credit card merchant processing			62.7	62.7
Custody indemnifications and other	27.9	6.1		34.0
<b>Total</b>	<b>\$ 90.9</b>	<b>\$ 22.1</b>	<b>\$ 172.5</b>	<b>\$ 285.5</b>

	Maximum potential amount of future payments			
	Investment grade	Non-investment grade	Not rated	Total
<i>In billions of dollars as of December 31, 2009</i>				
Financial standby letters of credit	\$ 49.2	\$ 13.5	\$ 26.7	\$ 89.4
Performance guarantees	6.5	3.7	3.7	13.9
Derivative instruments deemed to be guarantees			7.7	7.7
Loans sold with recourse			0.3	0.3

Edgar Filing: CITIGROUP INC - Form 10-Q

Securities lending indemnifications			64.5		64.5
Credit card merchant processing			59.7		59.7
Custody indemnifications and other	27.7	5.8			33.5
<b>Total</b>	\$ 83.4	\$ 23.0	\$ 162.6	\$ 269.0	

191

Table of Contents**Credit Commitments and Lines of Credit**

The table below summarizes Citigroup's credit commitments as of September 30, 2010 and December 31, 2009:

<i>In millions of dollars</i>	U.S.	Outside of U.S.	September 30, 2010	December 31, 2009
Commercial and similar letters of credit	\$ 1,543	\$ 6,824	\$ 8,367	\$ 7,211
One- to four-family residential mortgages	1,824	366	2,190	1,070
Revolving open-end loans secured by one- to four-family residential properties	18,562	2,964	21,526	23,916
Commercial real estate, construction and land development	1,421	371	1,792	1,704
Credit card lines	588,951	122,110	711,061	785,495
Commercial and other consumer loan commitments	117,805	88,787	206,592	257,342
<b>Total</b>	<b>\$ 730,106</b>	<b>\$ 221,422</b>	<b>\$ 951,528</b>	<b>\$ 1,076,738</b>

The majority of unused commitments are contingent upon customers' maintaining specific credit standards. Commercial commitments generally have floating interest rates and fixed expiration dates and may require payment of fees. Such fees (net of certain direct costs) are deferred and, upon exercise of the commitment, amortized over the life of the loan or, if exercise is deemed remote, amortized over the commitment period.

***Commercial and similar letters of credit***

A commercial letter of credit is an instrument by which Citigroup substitutes its credit for that of a customer to enable the customer to finance the purchase of goods or to incur other commitments. Citigroup issues a letter on behalf of its client to a supplier and agrees to pay the supplier upon presentation of documentary evidence that the supplier has performed in accordance with the terms of the letter of credit. When a letter of credit is drawn, the customer is then required to reimburse Citigroup.

***One- to four-family residential mortgages***

A one- to four-family residential mortgage commitment is a written confirmation from Citigroup to a seller of a property that the bank will advance the specified sums enabling the buyer to complete the purchase.

***Revolving open-end loans secured by one- to four-family residential properties***

Revolving open-end loans secured by one- to four-family residential properties are essentially home equity lines of credit. A home equity line of credit is a loan secured by a primary residence or second home to the extent of the excess of fair market value over the debt outstanding for the first mortgage.

***Commercial real estate, construction and land development***

Commercial real estate, construction and land development include unused portions of commitments to extend credit for the purpose of financing commercial and multifamily residential properties as well as land development projects.

Both secured-by-real-estate and unsecured commitments are included in this line, as well as undistributed loan proceeds, where there is an obligation to advance for construction progress payments. However, this line only includes those extensions of credit that, once funded, will be classified as *Total loans, net* on the Consolidated Balance Sheet.

***Credit card lines***

Citigroup provides credit to customers by issuing credit cards. The credit card lines are unconditionally cancellable by the issuer.

***Commercial and other consumer loan commitments***

Commercial and other consumer loan commitments include overdraft and liquidity facilities, as well as commercial commitments to make or purchase loans, to purchase third-party receivables, to provide note issuance or revolving underwriting facilities and to invest in the form of

## Edgar Filing: CITIGROUP INC - Form 10-Q

equity. Amounts include \$76 billion and \$126 billion with an original maturity of less than one year at September 30, 2010 and December 31, 2009, respectively.

In addition, included in this line item are highly leveraged financing commitments, which are agreements that provide funding to a borrower with higher levels of debt (measured by the ratio of debt capital to equity capital of the borrower) than is generally considered normal for other companies. This type of financing is commonly employed in corporate acquisitions, management buy-outs and similar transactions.

Table of Contents

**20. CONTINGENCIES**

In accordance with ASC 450 (formerly SFAS 5), Citigroup establishes accruals for litigation and regulatory matters when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. In view of the inherent unpredictability of litigation and regulatory matters, particularly where the damages sought are substantial or indeterminate, the investigations or proceedings are in the early stages, or the matters involve novel legal theories or a large number of parties, Citigroup cannot at this time estimate the possible loss or range of loss, if any, in excess of the amounts accrued for these matters or predict the timing of their eventual resolution, and the actual costs of resolving litigation and regulatory matters may be substantially higher or lower than the amounts accrued for those matters.

Subject to the foregoing, it is the opinion of Citigroup's management, based on current knowledge and after taking into account its current accruals, that the eventual outcome of these matters would not be likely to have a material adverse effect on the consolidated financial condition of Citi. Nonetheless, given the inherent unpredictability of litigation and the substantial or indeterminate amounts sought in certain of these matters, an adverse outcome in certain of these matters could, from time to time, have a material adverse effect on Citi's consolidated results of operations or cash flows in particular quarterly or annual periods.

Table of Contents**21. CITIBANK, N.A. STOCKHOLDER'S EQUITY****Statement of Changes in Stockholder's Equity**

<i>In millions of dollars, except shares</i>	<i>Citibank, N.A. and Subsidiaries</i>	
	<b>Nine Months Ended September 30,</b>	
	<b>2010</b>	<b>2009</b>
<b>Common stock (\$20 par value)</b>		
Balance, beginning of period shares: 37,534,553 in 2010 and 2009	\$ 751	\$ 751
<b>Balance, end of period</b>	<b>\$ 751</b>	<b>\$ 751</b>
<b>Surplus</b>		
Balance, beginning of period	\$ 107,923	\$ 74,767
Capital contribution from parent company	858	30,492
Employee benefit plans	385	34
<b>Balance, end of period</b>	<b>\$ 109,166</b>	<b>\$ 105,293</b>
<b>Retained earnings</b>		
Balance, beginning of period	\$ 19,457	\$ 21,735
Adjustment to opening balance, net of taxes(1)(2)	(288)	402
Adjusted balance, beginning of period	\$ 19,169	\$ 22,137
Net income	6,419	(2,270)
Dividends(3)	9	4
Other(4)		117
<b>Balance, end of period</b>	<b>\$ 25,597</b>	<b>\$ 19,988</b>
<b>Accumulated other comprehensive income (loss)</b>		
Balance, beginning of period	\$ (11,532)	\$ (15,895)
Adjustment to opening balance, net of taxes(1)		(402)
Adjusted balance, beginning of period	\$ (11,532)	\$ (16,297)
Net change in unrealized gains (losses) on investment securities available-for-sale, net of taxes	2,237	3,758
Net change in foreign currency translation adjustment, net of taxes	(134)	850
Net change in cash flow hedges, net of taxes	143	281
Pension liability adjustment, net of taxes	31	(7)
Net change in accumulated other comprehensive income (loss)	\$ 2,277	\$ 4,882
<b>Balance, end of period</b>	<b>\$ (9,255)</b>	<b>\$ (11,415)</b>
<b>Total Citibank stockholder's equity</b>	<b>\$ 126,259</b>	<b>\$ 114,617</b>
<b>Noncontrolling interest</b>		
Balance, beginning of period	\$ 1,294	\$ 1,082
Initial origination of a noncontrolling interest	(75)	123
Transactions between Citigroup and the noncontrolling interest shareholders	(1)	
Net income attributable to noncontrolling interest shareholders	15	46
Dividends paid to noncontrolling interest shareholders	(40)	(16)
Accumulated other comprehensive income Net change in unrealized gains and losses on investment securities, net of tax	6	7
Accumulated other comprehensive income Net change in FX translation adjustment, net of tax	(20)	15
All other	(110)	(155)

Edgar Filing: CITIGROUP INC - Form 10-Q

Net change in noncontrolling interest	\$	(225)	\$	20
Balance, end of period	\$	1,069	\$	1,102
<b>Total equity</b>	<b>\$</b>	<b>127,328</b>	<b>\$</b>	<b>115,719</b>
<b>Comprehensive income (loss)</b>				
Net income (loss) before attribution of noncontrolling interest	\$	6,434	\$	(2,224)
Net change in accumulated other comprehensive income (loss)		2,263		4,904
<b>Total comprehensive income (loss)</b>	<b>\$</b>	<b>8,697</b>	<b>\$</b>	<b>2,680</b>
Comprehensive income attributable to the noncontrolling interest		1		68
<b>Comprehensive income attributable to Citibank</b>	<b>\$</b>	<b>8,696</b>	<b>\$</b>	<b>2,612</b>

- 
- (1) The adjustment to the opening balances for *Retained earnings* and *Accumulated other comprehensive income (loss)* in 2009 represents the cumulative effect of initially adopting ASC 320-10-35-34 (FSP FAS 115-2 and FAS 124-2).
- (2) The adjustment to the opening balance for *Retained earnings* in 2010 represents the cumulative effect of initially adopting ASC 810, *Consolidation* (formerly FASB Interpretation No. 46(R), Consolidation of Variable Interest Entities) and ASU 2010-11 (Scope Exception Related to Embedded Credit Derivatives). See Note 1 to the Consolidated Financial Statements.
- (3) Common dividends represent a reversal of dividends accrued on forfeitures of previously issued but unvested employee stock awards related to employees who have left Citigroup.
- (4) Represents the accounting for the transfers of assets and liabilities between Citibank, N.A. and other affiliates under the common control of Citigroup.

Table of Contents

**22. SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through November 5, 2010, which is the date its Consolidated Financial Statements were issued.

**23. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS SCHEDULES**

These condensed Consolidating Financial Statements schedules are presented for purposes of additional analysis but should be considered in relation to the Consolidated Financial Statements of Citigroup taken as a whole.

**Citigroup Parent Company**

The holding company, Citigroup Inc.

**Citigroup Global Markets Holdings Inc. (CGMHI)**

Citigroup guarantees various debt obligations of CGMHI as well as all of the outstanding debt obligations under CGMHI's publicly issued debt.

**Citigroup Funding Inc. (CFI)**

CFI is a first-tier subsidiary of Citigroup, which issues commercial paper, medium-term notes and structured equity-linked and credit-linked notes, all of which are guaranteed by Citigroup.

**CitiFinancial Credit Company (CCC)**

An indirect wholly owned subsidiary of Citigroup. CCC is a wholly owned subsidiary of Associates. Citigroup has issued a full and unconditional guarantee of the outstanding indebtedness of CCC.

**Associates First Capital Corporation (Associates)**

A wholly owned subsidiary of Citigroup. Citigroup has issued a full and unconditional guarantee of the outstanding long-term debt securities and commercial paper of Associates. In addition, Citigroup guaranteed various debt obligations of Citigroup Finance Canada Inc. (CFCI), a wholly owned subsidiary of Associates. CFCI continues to issue debt in the Canadian market supported by a Citigroup guarantee. Associates is the immediate parent company of CCC.

**Other Citigroup Subsidiaries**

Includes all other subsidiaries of Citigroup, intercompany eliminations, and income/loss from discontinued operations.

**Consolidating Adjustments**

Includes Citigroup parent company elimination of distributed and undistributed income of subsidiaries, investment in subsidiaries and the elimination of CCC, which is included in the Associates column.

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

**Condensed Consolidating Statements of Income**

Three Months Ended September 30, 2010									
						Other Citigroup subsidiaries, eliminations and income from discontinued operations	Consolidating adjustments	Citigroup consolidated	
<i>In millions of dollars</i>	Citigroup parent company	CGMHI	CFI	CCC	Associates				
<b>Revenues</b>									
Dividends from subsidiary banks and bank holding companies	\$ 1,650	\$	\$	\$	\$	\$	\$ (1,650)	\$	
Interest revenue	\$ 65	\$ 1,569	\$ 8	\$ 1,255	\$ 1,439	\$ 16,290	\$ (1,255)	\$	19,371
Interest revenue intercompany	963	661	741	22	97	(2,462)	(22)		
Interest expense	2,138	522	508	18	66	2,891	(18)		6,125
Interest expense intercompany	(218)	903	347	463	384	(1,416)	(463)		
<b>Net interest revenue</b>	\$ (892)	\$ 805	\$ (106)	\$ 796	\$ 1,806	\$ 12,353	\$ (796)	\$	13,246
Commissions and fees	\$	\$ 1,062	\$	\$ 14	\$ 34	\$ 2,152	\$ (14)	\$	3,248
Commissions and fees intercompany		31		37	41	(72)	(37)		
Principal transactions	(194)	2,231	(639)		2	128			1,528
Principal transactions intercompany	(3)	(1,727)	653		1	1,076			
Other income	(3,915)	170	114	171	178	6,169	(171)		2,716
Other income intercompany	4,146	47	(58)		38	(4,173)			
<b>Total non-interest revenues</b>	\$ 34	\$ 1,814	\$ 70	\$ 222	\$ 294	\$ 5,280	\$ (222)	\$	7,492
<b>Total revenues, net of interest expense</b>	\$ 792	\$ 2,619	\$ (36)	\$ 1,018	\$ 1,380	\$ 17,633	\$ (2,668)	\$	20,738
<b>Provisions for credit losses and for benefits and claims</b>									
	\$	\$ (5)	\$	\$ 550	\$ 586	\$ 5,338	\$ (550)	\$	5,919
<b>Expenses</b>									
Compensation and benefits	\$ 15	\$ 1,454	\$	\$ 121	\$ 162	\$ 4,486	\$ (121)	\$	6,117
Compensation and benefits intercompany	2	54		30	30	(86)	(30)		
Other expense	50	653	2	2,999	3,032	1,666	(2,999)		5,403
Other expense intercompany	84	130	1	151	160	(375)	(151)		
<b>Total operating expenses</b>	\$ 151	\$ 2,291	\$ 3	\$ 3,301	\$ 3,384	\$ 5,691	\$ (3,301)	\$	11,520
<b>Income (loss) before taxes and equity in undistributed income of subsidiaries</b>									
Income taxes (benefits)	(430)	68	(10)	(829)	(747)	1,817	829		698
Equities in undistributed income of subsidiaries	1,097						(1,097)		
<b>Income (loss) from continuing operations</b>	\$ 2,168	\$ 265	\$ (29)	\$ (2,004)	\$ (1,843)	\$ 4,787	\$ (743)	\$	2,601
<b>Income (loss) from discontinued operations, net of taxes</b>						(374)			(374)
<b>Net income (loss) before attrition of noncontrolling interest</b>	\$ 2,168	\$ 265	\$ (29)	\$ (2,004)	\$ (1,843)	\$ 4,413	\$ (743)	\$	2,227
<b>Net income (loss) attributable to noncontrolling interests</b>		15				44			59

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Citigroup's net income (loss)</b>	\$	2,168	\$	250	\$	(29)	\$	(2,004)	\$	(1,843)	\$	4,369	\$	(743)	\$	2,168
--------------------------------------	----	-------	----	-----	----	------	----	---------	----	---------	----	-------	----	-------	----	-------

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

**Condensed Consolidating Statements of Income**

Nine Months Ended September 30, 2010								
Other Citigroup subsidiaries, eliminations and income from discontinued operations								
<i>In millions of dollars</i>	Citigroup parent company	CGMHI	CFI	CCC	Associates	Consolidating adjustments	Citigroup consolidated	
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 13,254	\$	\$	\$	\$	\$	\$ (13,254)	\$
Interest revenue	\$ 208	\$ 4,620	\$ 8	\$ 3,983	\$ 4,568	\$ 51,237	\$ (3,983)	\$ 60,641
Interest revenue intercompany	2,010	1,657	2,378	62	288	(6,333)	(62)	
Interest expense	6,489	1,619	1,774	65	213	8,700	(65)	18,795
Interest expense intercompany	(623)	1,979	139	1,488	1,024	(2,519)	(1,488)	
<b>Net interest revenue</b>	<b>\$ (3,648)</b>	<b>\$ 2,679</b>	<b>\$ 473</b>	<b>\$ 2,492</b>	<b>\$ 3,619</b>	<b>\$ 38,723</b>	<b>\$ (2,492)</b>	<b>\$ 41,846</b>
Commissions and fees	\$	\$ 3,274	\$	\$ 37	\$ 109	\$ 6,739	\$ (37)	\$ 10,122
Commissions and fees intercompany		112		114	127	(239)	(114)	
Principal transactions	(263)	8,278	(138)		(4)	25		7,898
Principal transactions intercompany	(6)	(4,672)	496		(122)	4,304		
Other income	(4,253)	571	114	385	551	11,381	(385)	8,364
Other income intercompany	4,651	52	(58)		54	(4,699)		
<b>Total non-interest revenues</b>	<b>\$ 129</b>	<b>\$ 7,615</b>	<b>\$ 414</b>	<b>\$ 536</b>	<b>\$ 715</b>	<b>\$ 17,511</b>	<b>\$ (536)</b>	<b>\$ 26,384</b>
<b>Total revenues, net of interest expense</b>	<b>\$ 9,735</b>	<b>\$ 10,294</b>	<b>\$ 887</b>	<b>\$ 3,028</b>	<b>\$ 4,334</b>	<b>\$ 56,234</b>	<b>\$ (16,282)</b>	<b>\$ 68,230</b>
<b>Provisions for credit losses and for benefits and claims</b>								
	\$	\$ 22	\$	\$ 1,853	\$ 2,038	\$ 19,142	\$ (1,853)	\$ 21,202
<b>Expenses</b>								
Compensation and benefits	\$ 115	\$ 4,317	\$	\$ 405	\$ 551	\$ 13,257	\$ (405)	\$ 18,240
Compensation and benefits intercompany	5	160		97	97	(262)	(97)	
Other expense	255	2,170	2	3,234	3,351	10,886	(3,234)	16,664
Other expense intercompany	239	322	5	471	500	(1,066)	(471)	
<b>Total operating expenses</b>	<b>\$ 614</b>	<b>\$ 6,969</b>	<b>\$ 7</b>	<b>\$ 4,207</b>	<b>\$ 4,499</b>	<b>\$ 22,815</b>	<b>\$ (4,207)</b>	<b>\$ 34,904</b>
<b>Income (loss) before taxes and equity in undistributed income of subsidiaries</b>								
	\$ 9,121	\$ 3,303	\$ 880	\$ (3,032)	\$ (2,203)	\$ 14,277	\$ (10,222)	\$ 12,124
Income taxes (benefits)	(1,906)	1,053	308	(901)	(633)	3,724	901	2,546
Equities in undistributed income of subsidiaries	(1,734)						1,734	
<b>Income (loss) from continuing operations</b>	<b>\$ 9,293</b>	<b>\$ 2,250</b>	<b>\$ 572</b>	<b>\$ (2,131)</b>	<b>\$ (1,570)</b>	<b>\$ 10,553</b>	<b>\$ (9,389)</b>	<b>\$ 9,578</b>
<b>Income (loss) from discontinued operations, net of taxes</b>						(166)		(166)
<b>Net income (loss) before attrition of noncontrolling interest</b>	<b>\$ 9,293</b>	<b>\$ 2,250</b>	<b>\$ 572</b>	<b>\$ (2,131)</b>	<b>\$ (1,570)</b>	<b>\$ 10,387</b>	<b>\$ (9,389)</b>	<b>\$ 9,412</b>
<b>Net income (loss) attributable to noncontrolling interests</b>		31				88		119

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Citigroup's net income (loss)</b>	\$	9,293	\$	2,219	\$	572	\$	(2,131)	\$	(1,570)	\$	10,299	\$	(9,389)	\$	9,293
--------------------------------------	----	-------	----	-------	----	-----	----	---------	----	---------	----	--------	----	---------	----	-------

## Edgar Filing: CITIGROUP INC - Form 10-Q

[Table of Contents](#)
**Condensed Consolidating Statements of Income**

<i>In millions of dollars</i>	Three Months Ended September 30, 2009							
	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations	Consolidating adjustments	Citigroup consolidated
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 1,005	\$	\$	\$	\$	\$	\$ (1,005)	\$
Interest revenue	\$ 57	1,682	\$	\$ 1,526	\$ 1,759	\$ 15,180	\$ (1,526)	\$ 18,678
Interest revenue intercompany	477	(90)	1,053	1,689	96	(1,536)	(1,689)	
Interest expense	2,495	644	400	17	84	3,057	(17)	6,680
Interest expense intercompany	(137)	(165)	260	2,212	377	(335)	(2,212)	
<b>Net interest revenue</b>	\$ (1,824)	\$ 1,113	\$ 393	\$ 986	\$ 1,394	\$ 10,922	\$ (986)	\$ 11,998
Commissions and fees	\$	\$ 1,229	\$	\$ 16	\$ 36	\$ 2,433	\$ (16)	\$ 3,698
Commissions and fees intercompany		188		51	63	(251)	(51)	
Principal transactions	317	2,431	(610)		2	(797)		1,343
Principal transactions intercompany	(493)	(1,380)	192		(13)	1,694		
Other income	(1,158)	676	(100)	112	142	3,791	(112)	3,351
Other income intercompany	2,485	23	77		5	(2,590)		
<b>Total non-interest revenues</b>	\$ 1,151	\$ 3,167	\$ (441)	\$ 179	\$ 235	\$ 4,280	\$ (179)	\$ 8,392
<b>Total revenues, net of interest expense</b>	\$ 332	\$ 4,280	\$ (48)	\$ 1,165	\$ 1,629	\$ 15,202	\$ (2,170)	\$ 20,390
<b>Provisions for credit losses and for benefits and claims</b>	\$	\$ 58	\$	\$ 770	\$ 875	\$ 8,162	\$ (770)	\$ 9,095
<b>Expenses</b>								
Compensation and benefits	\$ (44)	\$ 1,471	\$	\$ 134	\$ 179	\$ 4,530	\$ (134)	\$ 6,136
Compensation and benefits intercompany	2	68		35	35	(105)	(35)	
Other expense	192	683	1	169	209	4,603	(169)	5,688
Other expense intercompany	163	198	2	143	160	(523)	(143)	
<b>Total operating expenses</b>	\$ 313	\$ 2,420	\$ 3	\$ 481	\$ 583	\$ 8,505	\$ (481)	\$ 11,824
<b>Income (loss) before taxes and equity in undistributed income of subsidiaries</b>	\$ 19	\$ 1,802	\$ (51)	\$ (86)	\$ 171	\$ (1,465)	\$ (919)	\$ (529)
Income taxes (benefits)	(392)	608	(18)	(53)	37	(1,357)	53	(1,122)
Equities in undistributed income of subsidiaries	(310)						310	
<b>Income (loss) from continuing operations</b>	\$ 101	\$ 1,194	\$ (33)	\$ (33)	\$ 134	\$ (108)	\$ (662)	\$ 593
<b>Income from discontinued operations, net of taxes</b>						(418)		(418)
<b>Net income (loss) before attribution of noncontrolling interests</b>	\$ 101	\$ 1,194	\$ (33)	\$ (33)	\$ 134	\$ (526)	\$ (662)	\$ 175
<b>Net income (loss) attributable to noncontrolling interests</b>		19				55		74
<b>Citigroup's net income (loss)</b>	\$ 101	\$ 1,175	\$ (33)	\$ (33)	\$ 134	\$ (581)	\$ (662)	\$ 101



## Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents
**Condensed Consolidating Statements of Income**

<i>In millions of dollars</i>	Nine Months Ended September 30, 2009							
	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries, eliminations	Consolidating adjustments	Citigroup consolidated
<b>Revenues</b>								
Dividends from subsidiary banks and bank holding companies	\$ 1,040	\$	\$	\$	\$	\$	\$ (1,040)	\$
Interest revenue	\$ 234	\$ 5,881	\$ 1	\$ 4,732	\$ 5,418	\$ 47,398	\$ (4,732)	\$ 58,932
Interest revenue intercompany	1,833	2,079	3,143	46	325	(7,380)	(46)	
Interest expense	6,707	2,060	1,365	63	303	10,744	(63)	21,179
Interest expense intercompany	(667)	1,635	699	1,677	1,242	(2,909)	(1,677)	
<b>Net interest revenue</b>	<b>\$ (3,973)</b>	<b>\$ 4,265</b>	<b>\$ 1,080</b>	<b>\$ 3,038</b>	<b>\$ 4,198</b>	<b>\$ 32,183</b>	<b>\$ (3,038)</b>	<b>\$ 37,753</b>
Commissions and fees	\$	\$ 4,711	\$	\$ 38	\$ 95	\$ 6,960	\$ (38)	\$ 11,766
Commissions and fees intercompany		247		86	107	(354)	(86)	
Principal transactions	434	1,302	(869)		2	6,175		7,044
Principal transactions intercompany	(714)	2,530	133		(99)	(1,850)		
Other income	3,514	13,296	(25)	321	489	1,043	(321)	18,317
Other income intercompany	(1,906)	(12)	16	2	37	1,865	(2)	
<b>Total non-interest revenues</b>	<b>\$ 1,328</b>	<b>\$ 22,074</b>	<b>\$ (745)</b>	<b>\$ 447</b>	<b>\$ 631</b>	<b>\$ 13,839</b>	<b>\$ (447)</b>	<b>\$ 37,127</b>
<b>Total revenues, net of interest expense</b>	<b>\$ (1,605)</b>	<b>\$ 26,339</b>	<b>\$ 335</b>	<b>\$ 3,485</b>	<b>\$ 4,829</b>	<b>\$ 46,022</b>	<b>\$ (4,525)</b>	<b>\$ 74,880</b>
<b>Provisions for credit losses and for benefits and claims</b>	<b>\$</b>	<b>\$ 96</b>	<b>\$</b>	<b>\$ 2,708</b>	<b>\$ 3,044</b>	<b>\$ 28,938</b>	<b>\$ (2,708)</b>	<b>\$ 32,078</b>
<b>Expenses</b>								
Compensation and benefits	\$ (89)	\$ 5,144	\$	\$ 393	\$ 514	\$ 13,161	\$ (393)	\$ 18,730
Compensation and benefits intercompany	5	403		106	106	(514)	(106)	
Other expense	600	2,011	2	358	471	13,694	(358)	16,778
Other expense intercompany	260	538	7	416	465	(1,270)	(416)	
<b>Total operating expenses</b>	<b>\$ 776</b>	<b>\$ 8,096</b>	<b>\$ 9</b>	<b>\$ 1,273</b>	<b>\$ 1,556</b>	<b>\$ 25,071</b>	<b>\$ (1,273)</b>	<b>\$ 35,508</b>
<b>Income (loss) before taxes and equity in undistributed income of subsidiaries</b>	<b>\$ (2,381)</b>	<b>\$ 18,147</b>	<b>\$ 326</b>	<b>\$ (496)</b>	<b>\$ 229</b>	<b>\$ (7,987)</b>	<b>\$ (544)</b>	<b>\$ 7,294</b>
Income taxes (benefits)	(1,437)	6,772	97	(201)	52	(4,864)	201	620
Equities in undistributed income of subsidiaries	6,917						(6,917)	
<b>Income (loss) from continuing operations</b>	<b>\$ 5,973</b>	<b>\$ 11,375</b>	<b>\$ 229</b>	<b>\$ (295)</b>	<b>\$ 177</b>	<b>\$ (3,123)</b>	<b>\$ (7,662)</b>	<b>\$ 6,674</b>
<b>Income from discontinued operations, net of taxes</b>						(677)		(677)
<b>Net income (loss) before attribution of noncontrolling interests</b>	<b>\$ 5,973</b>	<b>\$ 11,375</b>	<b>\$ 229</b>	<b>\$ (295)</b>	<b>\$ 177</b>	<b>\$ (3,800)</b>	<b>\$ (7,662)</b>	<b>\$ 5,997</b>
Net income (loss) attributable to noncontrolling interests		(32)				56		24
<b>Citigroup's net income (loss)</b>	<b>\$ 5,973</b>	<b>\$ 11,407</b>	<b>\$ 229</b>	<b>\$ (295)</b>	<b>\$ 177</b>	<b>\$ (3,856)</b>	<b>\$ (7,662)</b>	<b>\$ 5,973</b>



Table of Contents**Condensed Consolidating Balance Sheet**

	September 30, 2010							
<i>In millions of dollars</i>	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
<b>Assets</b>								
Cash and due from banks	\$	\$ 1,798	\$ 1	\$ 203	\$ 276	\$ 24,267	\$ (203)	\$ 26,342
Cash and due from banks intercompany	9	2,935	1	150	168	(3,113)	(150)	
Federal funds sold and resale agreements		195,153				44,904		240,057
Federal funds sold and resale agreements intercompany		18,254				(18,254)		
Trading account assets	10	142,688			8	194,392		337,098
Trading account assets intercompany	66	13,161	121			(13,348)		
Investments	23,824	193		2,537	2,629	313,604	(2,537)	340,250
Loans, net of unearned income		376		34,480	39,513	614,422	(34,480)	654,311
Loans, net of unearned income intercompany			93,278	3,464	8,131	(101,409)	(3,464)	
Allowance for loan losses		(48)		(3,379)	(3,702)	(39,924)	3,379	(43,674)
Total loans, net	\$	\$ 328	\$ 93,278	\$ 34,565	\$ 43,942	\$ 473,089	\$ (34,565)	\$ 610,637
Advances to subsidiaries	133,365					(133,365)		
Investments in subsidiaries	207,181						(207,181)	
Other assets	18,033	70,567	604	4,323	5,332	302,951	(4,323)	397,487
Other assets intercompany	16,646	40,751	2,397	1	1,877	(61,671)	(1)	
Assets of discontinued operations held for sale						31,409		31,409
<b>Total assets</b>	<b>\$ 399,134</b>	<b>\$ 485,828</b>	<b>\$ 96,402</b>	<b>\$ 41,779</b>	<b>\$ 54,232</b>	<b>\$ 1,154,865</b>	<b>\$ (248,960)</b>	<b>\$ 1,983,280</b>
<b>Liabilities and equity</b>								
Deposits	\$	\$	\$	\$	\$	\$ 850,095	\$	\$ 850,095
Federal funds purchased and securities loaned or sold		155,069				36,996		192,065
Federal funds purchased and securities loaned or sold intercompany	185	7,862				(8,047)		
Trading account liabilities		85,351	135			56,519		142,005
Trading account liabilities intercompany	66	10,887	20			(10,973)		
Short-term borrowings	18	3,005	10,967	1	783	72,240	(1)	87,013
Short-term borrowings intercompany		66,666	30,413	10,747	2,914	(99,993)	(10,747)	
Long-term debt	197,591	10,249	50,214	899	4,202	125,074	(899)	387,330
Long-term debt intercompany	357	59,352	2,575	24,820	39,754	(102,038)	(24,820)	
Advances from subsidiaries	22,657					(22,657)		
Other liabilities	5,359	56,611	276	1,882	2,204	65,265	(1,882)	129,715
Other liabilities intercompany	9,988	14,502	189	578	414	(25,093)	(578)	
Liabilities of discontinued operations held for sale						29,874		29,874
<b>Total liabilities</b>	<b>\$ 236,221</b>	<b>\$ 469,554</b>	<b>\$ 94,789</b>	<b>\$ 38,927</b>	<b>\$ 50,271</b>	<b>\$ 967,262</b>	<b>\$ (38,927)</b>	<b>\$ 1,818,097</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup stockholders' equity	162,913	15,808	1,613	2,852	3,961	185,799	(210,033)	162,913
Noncontrolling interest		466				1,804		2,270
<b>Total equity</b>	<b>\$ 162,913</b>	<b>\$ 16,274</b>	<b>\$ 1,613</b>	<b>\$ 2,852</b>	<b>\$ 3,961</b>	<b>\$ 187,603</b>	<b>\$ (210,033)</b>	<b>\$ 165,183</b>
<b>Total liabilities and equity</b>	<b>\$ 399,134</b>	<b>\$ 485,828</b>	<b>\$ 96,402</b>	<b>\$ 41,779</b>	<b>\$ 54,232</b>	<b>\$ 1,154,865</b>	<b>\$ (248,960)</b>	<b>\$ 1,983,280</b>

200

Table of Contents**Condensed Consolidating Balance Sheet**

<i>In millions of dollars</i>	December 31, 2009							
	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup consolidated
<b>Assets</b>								
Cash and due from banks	\$	\$ 1,801	\$	\$ 198	\$ 297	\$ 23,374	\$ (198)	\$ 25,472
Cash and due from banks intercompany	5	3,146	1	145	168	(3,320)	(145)	
Federal funds sold and resale agreements		199,760				22,262		222,022
Federal funds sold and resale agreements intercompany		20,626				(20,626)		
Trading account assets	26	140,777	71		17	201,882		342,773
Trading account assets intercompany	196	6,812	788			(7,796)		
Investments	13,318	237		2,293	2,506	290,058	(2,293)	306,119
Loans, net of unearned income		248		42,739	48,821	542,435	(42,739)	591,504
Loans, net of unearned income intercompany			129,317	3,387	7,261	(136,578)	(3,387)	
Allowance for loan losses		(83)		(3,680)	(4,056)	(31,894)	3,680	(36,033)
Total loans, net	\$	\$ 165	\$ 129,317	\$ 42,446	\$ 52,026	\$ 373,963	\$ (42,446)	\$ 555,471
Advances to subsidiaries	144,497					(144,497)		
Investments in subsidiaries	210,895						(210,895)	
Other assets	14,196	69,907	1,186	6,440	7,317	312,183	(6,440)	404,789
Other assets intercompany	10,412	38,047	3,168	47	1,383	(53,010)	(47)	
<b>Total assets</b>	<b>\$ 393,545</b>	<b>\$ 481,278</b>	<b>\$ 134,531</b>	<b>\$ 51,569</b>	<b>\$ 63,714</b>	<b>\$ 994,473</b>	<b>\$ (262,464)</b>	<b>\$ 1,856,646</b>
<b>Liabilities and equity</b>								
Deposits	\$	\$	\$	\$	\$	\$ 835,903	\$	\$ 835,903
Federal funds purchased and securities loaned or sold		124,522				29,759		154,281
Federal funds purchased and securities loaned or sold intercompany	185	18,721				(18,906)		
Trading account liabilities		82,905	115			54,492		137,512
Trading account liabilities intercompany	198	7,495	1,082			(8,775)		
Short-term borrowings	1,177	4,593	10,136		379	52,594		68,879
Short-term borrowings intercompany		69,306	62,336	3,304	33,818	(165,460)	(3,304)	
Long-term debt	197,804	13,422	55,499	2,893	7,542	89,752	(2,893)	364,019
Long-term debt intercompany	367	62,050	1,039	37,600	14,278	(77,734)	(37,600)	
Advances from subsidiaries	30,275					(30,275)		
Other liabilities	5,985	70,477	585	1,772	1,742	62,290	(1,772)	141,079
Other liabilities intercompany	4,854	7,911	198	1,080	386	(13,349)	(1,080)	
<b>Total liabilities</b>	<b>\$ 240,845</b>	<b>\$ 461,402</b>	<b>\$ 130,990</b>	<b>\$ 46,649</b>	<b>\$ 58,145</b>	<b>\$ 810,291</b>	<b>\$ (46,649)</b>	<b>\$ 1,701,673</b>
Citigroup stockholders' equity	152,700	19,448	3,541	4,920	5,569	182,337	(215,815)	152,700
Noncontrolling interest		428				1,845		2,273
<b>Total equity</b>	<b>\$ 152,700</b>	<b>\$ 19,876</b>	<b>\$ 3,541</b>	<b>\$ 4,920</b>	<b>\$ 5,569</b>	<b>\$ 184,182</b>	<b>\$ (215,815)</b>	<b>\$ 154,973</b>

Edgar Filing: CITIGROUP INC - Form 10-Q

Total liabilities and equity	\$	393,545	\$	481,278	\$	134,531	\$	51,569	\$	63,714	\$	994,473	\$	(262,464)	\$	1,856,646
------------------------------	----	---------	----	---------	----	---------	----	--------	----	--------	----	---------	----	-----------	----	-----------

201

---

Edgar Filing: CITIGROUP INC - Form 10-Q

[Table of Contents](#)

Condensed Consolidating Statements of Cash Flows

<i>In millions of dollars</i>	Nine Months Ended September 30, 2010							
	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup Consolidated
<b>Net cash provided by (used in) operating activities</b>	\$ 10,821	\$ 16,902	\$ 1,023	\$ 2,249	\$ 3,161	\$ (7,626)	\$ (2,249)	\$ 24,281
<b>Cash flows from investing activities</b>								
Change in loans	\$	\$ 26	\$ 35,753	\$ 2,439	\$ 3,210	\$ 17,426	\$ (2,439)	\$ 56,415
Proceeds from sales and securitizations of loans		102		1,864	1,864	5,304	(1,864)	7,270
Purchases of investments	(23,026)	(11)		(472)	(477)	(310,854)	472	(334,368)
Proceeds from sales of investments	2,565	32		98	208	126,666	(98)	129,471
Proceeds from maturities of investments	10,323			261	270	143,076	(261)	153,669
Changes in investments and advances intercompany	11,330	3,536		(77)	(870)	(13,996)	77	
Business acquisitions	(20)					20		
Other investing activities		(5,245)		(22)	(22)	23,461	22	18,194
<b>Net cash provided by (used in) investing activities</b>	\$ 1,172	\$ (1,560)	\$ 35,753	\$ 4,091	\$ 4,183	\$ (8,897)	\$ (4,091)	\$ 30,651
<b>Cash flows from financing activities</b>								
Dividends paid	\$	\$	\$	\$	\$	\$	\$	\$
Dividends paid-intercompany		(5,850)	(1,500)			7,350		
Issuance of common stock	3,750					(3,750)		
Issuance of preferred stock								
Treasury stock acquired	(5)							(5)
Proceeds/(Repayments) from issuance of long-term debt third-party, net	(6,748)	(2,570)	(4,792)	(994)	(2,340)	(18,317)	994	(34,767)
Proceeds/(Repayments) from issuance of long-term debt intercompany, net		(2,908)		(12,780)	25,476	(22,568)	12,780	
Change in deposits						14,192		14,192
Net change in short-term borrowings and other investment banking and brokerage borrowings third-party	11	(1,588)	870		404	(36,818)		(37,121)
Net change in short-term borrowings and other advances intercompany	(8,211)	(2,640)	(31,353)	7,444	(30,904)	73,108	(7,444)	
Capital contributions from parent								
Other financing activities	(786)					3,750		2,964
<b>Net cash used in financing activities</b>	\$ (11,989)	\$ (15,556)	\$ (36,775)	\$ (6,330)	\$ (7,364)	\$ 16,947	\$ 6,330	\$ (54,737)
<b>Effect of exchange rate changes on cash and due from banks</b>	\$	\$	\$	\$	\$	\$ 624	\$	\$ 624
<b>Net cash provided by discontinued operations</b>	\$	\$	\$	\$	\$	\$ 51	\$	\$ 51
<b>Net increase (decrease) in cash and due from banks</b>	\$ 4	\$ (214)	\$ 1	\$ 10	\$ (20)	\$ 1,099	\$ (10)	\$ 870
<b>Cash and due from banks at beginning of period</b>	5	4,947	1	343	464	20,055	(343)	25,472

Edgar Filing: CITIGROUP INC - Form 10-Q

<b>Cash and due from banks at end of period</b>	\$	9	\$	4,733	\$	2	\$	353	\$	444	\$	21,154	\$	(353)	\$	26,342
-------------------------------------------------	----	---	----	-------	----	---	----	-----	----	-----	----	--------	----	-------	----	--------

**Supplemental disclosure of cash flow information**

Cash paid during the year for:

Income taxes	\$	(332)	\$	172	\$	392	\$	(55)	\$	37	\$	3,123	\$	55	\$	3,392
Interest		6,941		3,926		761		1,998		1,189		4,472		(1,998)		17,289

**Non-cash investing activities:**

Transfers to repossessed assets	\$		\$	220	\$		\$	996	\$	1,042	\$	796	\$	(996)	\$	2,058
---------------------------------	----	--	----	-----	----	--	----	-----	----	-------	----	-----	----	-------	----	-------

Edgar Filing: CITIGROUP INC - Form 10-Q

Table of Contents

**Condensed Consolidating Statements of Cash Flows**

Nine Months Ended September 30, 2009

<i>In millions of dollars</i>	Citigroup parent company	CGMHI	CFI	CCC	Associates	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	Citigroup Consolidated
<b>Net cash (used in) provided by operating activities</b>	\$ (1,854)	\$ 18,928	\$ 2,185	\$ 3,312	\$ 3,757	\$ (36,538)	\$ (3,312)	\$ (13,522)
<b>Cash flows from investing activities</b>								
Change in loans	\$	\$	\$ (9,324)	\$ 1,528	\$ 1,504	\$ (119,841)	\$ (1,528)	\$ (127,661)
Proceeds from sales and securitizations of loans		163				185,279		185,442
Purchases of investments	(13,777)	(13)		(531)	(579)	(152,746)	531	(167,115)
Proceeds from sales of investments	6,892			398	435	59,563	(398)	66,890
Proceeds from maturities of investments	20,209			230	309	69,700	(230)	90,218
Changes in investments and advances intercompany	(20,968)			(290)	4,202	16,766	290	
Business acquisitions								
Other investing activities		(775)				(42,291)		(43,066)
<b>Net cash (used in) provided by investing activities</b>	\$ (7,644)	\$ (625)	\$ (9,324)	\$ 1,335	\$ 5,871	\$ 16,430	\$ (1,335)	\$ 4,708
<b>Cash flows from financing activities</b>								
Dividends paid	\$ (3,235)	\$	\$	\$	\$	\$	\$	(3,235)
Dividends paid-intercompany	(122)	(1,000)				1,122		
Issuance of common stock								
Issuance of preferred stock								
Treasury stock acquired	(3)							(3)
Proceeds/(Repayments) from issuance of long-term debt third-party, net	12,235	(2,406)	14,020	(537)	(1,985)	(15,250)	537	6,614
Proceeds/(Repayments) from issuance of long-term debt-intercompany, net		(14,450)		(2,854)	(2,202)	16,652	2,854	
Change in deposits						58,418		58,418
Net change in short-term borrowings and other investment banking and brokerage borrowings third-party	(1,339)	(4,181)	(20,932)	(1,225)	(226)	(29,465)	1,225	(56,143)
Net change in short-term borrowings and other advances intercompany	2,081	3,583	14,056		(5,154)	(14,566)		
Capital contributions from parent								
Other financing activities	(116)		(5)		(41)	46		(116)
<b>Net cash provided by (used in) financing activities</b>	\$ 9,501	\$ (18,454)	\$ 7,139	\$ (4,616)	\$ (9,608)	\$ 16,957	\$ 4,616	\$ 5,535
<b>Effect of exchange rate changes on cash and due from banks</b>	\$					\$ 582		\$ 582
<b>Net cash used in discontinued operations</b>	\$					\$ (74)		\$ (74)
<b>Net increase (decrease) in cash and due from banks</b>	\$ 3	\$ (151)	\$	\$ 31	\$ 20	\$ (2,643)	\$ (31)	\$ (2,771)
<b>Cash and due from banks at beginning of period</b>	13	4,557	1	290	396	24,286	(290)	29,253

Edgar Filing: CITIGROUP INC - Form 10-Q

Cash and due from banks at end of period	\$	16	\$	4,406	\$	1	\$	321	\$	416	\$	21,643	\$	(321)	\$	26,482
------------------------------------------	----	----	----	-------	----	---	----	-----	----	-----	----	--------	----	-------	----	--------

**Supplemental disclosure of cash flow information**

Cash paid during the year for:

Income taxes	\$	613	\$	(743)	\$	422	\$	96	\$	381	\$	(1,924)	\$	(96)	\$	(1,251)
Interest		6,190		6,006		2,232		2,454		469		6,441		(2,454)		21,338

**Non-cash investing activities:**

Transfers to repossessed assets	\$		\$		\$		\$	1,217	\$	1,261	\$		\$	888	\$	(1,217)	\$	2,149
---------------------------------	----	--	----	--	----	--	----	-------	----	-------	----	--	----	-----	----	---------	----	-------

Table of Contents

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009 (2009 Form 10-K), as updated by our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2010 and June 30, 2010.

**Credit-Crisis-Related Litigation and Other Matters**

As discussed at pages 263-265 of our 2009 Form 10-K, Citigroup and its affiliates continue to defend lawsuits and arbitrations asserting claims for damages and other relief for losses arising from the global financial credit and subprime-mortgage crisis that began in 2007. These actions, which assert a variety of claims under federal and state law, include, among other matters, class actions brought on behalf of putative classes of investors in various securities issued by Citigroup as well as actions asserted by individual investors and counterparties to various transactions, and are pending in various state and federal courts as well as before arbitration tribunals. These actions are at various procedural stages.

In addition to these litigations and arbitrations, Citigroup continues to cooperate fully in response to subpoenas and requests for information from the Securities and Exchange Commission (SEC), the Federal Housing Finance Agency, state attorneys general, and other government agencies in connection with various formal and informal inquiries concerning Citigroup's subprime and other mortgage-related conduct and business activities, as well as other business activities affected by the credit crisis. These business activities include, but are not limited to, Citigroup's sponsorship, packaging, issuance, servicing and underwriting of residential mortgage-backed securities and collateralized debt obligations and its origination, sale or other transfer, servicing, and foreclosure of residential mortgages. On October 19, 2010, the United States District Court for the District of Columbia entered a Final Judgment approving Citigroup's settlement of the SEC's investigation into certain of Citigroup's 2007 disclosures concerning its subprime-related business activities, pursuant to which Citigroup agreed to pay a \$75 million civil penalty and maintain certain disclosure policies, practices and procedures for a three-year period. Additional information relating to this action is publicly available in court filings under the docket number 10 Civ. 1277 (D.D.C.) (Huvelle, J.).

In accordance with ASC 450 (formerly SFAS 5), Citigroup establishes accruals for all litigation and regulatory matters, including matters related to the credit crisis, when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. The amount of loss ultimately incurred in relation to those matters may be substantially higher or lower than the amounts accrued for those matters.

Certain of these matters assert claims for substantial or indeterminate damages. The claims asserted in these matters typically are broad, often spanning a multi-year period and sometimes a wide range of business activities, and the plaintiffs' alleged damages typically are not quantified or factually supported in the complaint. Many of the most significant of these matters remain in very preliminary stages, with few or no substantive legal decisions by the court or tribunal defining the scope of the claims, the class (if any), or the potentially available damages, and fact discovery is still in progress or has not yet begun. In many of these matters, Citigroup has not yet answered the complaint or asserted its defenses. For all these reasons, Citigroup cannot at this time estimate the possible loss or range of loss, if any, for these matters or predict the timing of their eventual resolution.

*Subprime and Other Mortgage-Related Litigation and Other Matters*

*Securities Actions:* On September 30, 2010, the district court entered a scheduling order in IN RE CITIGROUP INC. BOND LITIGATION, and fact discovery has commenced.

*ERISA Actions:* On September 28, 2010, the Second Circuit held oral argument on Plaintiffs' appeal from the district court's dismissal of IN RE CITIGROUP INC. ERISA LITIGATION. Additional information relating to this action is publicly available in court filings under the consolidated lead docket number 07 Civ. 9790 (S.D.N.Y.) (Stein, J.) and under GRAY v. CITIGROUP INC., 09 Civ. 3804 (2d Cir.).

*Derivative Actions and Related Proceedings:* On the basis of an investigation, report, and recommendation from an independent committee of Citigroup's Board of Directors, the Board refused certain shareholder demands raising subprime issues. Amended pleadings were filed in two of the pending derivative actions. Additional information relating to these actions is publicly available in court filings under the index number 650417/09 (N.Y. Super. Ct.) (Fried, J.) and the consolidated lead docket number 07 Civ. 9841 (S.D.N.Y.) (Stein, J.).

## Edgar Filing: CITIGROUP INC - Form 10-Q

*Counterparty and Investor Actions:* An arbitration hearing has been scheduled for May 2011 in connection with statutory and common law claims asserted by the Abu Dhabi Investment Authority arising out of its \$7.5 billion investment in Citigroup. Discovery in this matter is ongoing.

In addition, beginning in July 2010, several investors, including Cambridge Place Investment Management, The Charles Schwab Corporation, the Federal Home Loan Bank of Chicago and the Federal Home Loan Bank of Indianapolis, have filed lawsuits against Citigroup and certain of its affiliates alleging actionable misstatements or omissions in connection with the issuance and underwriting of residential mortgage-backed securities. As a general matter, the plaintiffs in these actions are seeking rescission of their investments or other damages. Additional information relating to these actions is publicly available in court filings under the docket numbers 10 Civ. 11376 (D. Mass.) (Gorton, J.), 10 Civ. 4030 (N.D. Cal.) (Illston, J.), 10 CH 45033 (Ill. Cook County Cir. Ct.), LC 091499 (Cal. L.A. County Super. Ct.) and 10 PL 045071 (Ind. Marion County Super. Ct.).

The subprime-mortgage-related proceedings described above are in their preliminary stages. Accordingly, Citigroup cannot at this time estimate the possible loss or range of loss, if any, for these actions or predict the timing of their eventual resolution.

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

#### *Auction Rate Securities-Related Litigation and Other Matters*

On the basis of an investigation, report, and recommendation from an independent committee of Citigroup's Board of Directors, the Board refused a shareholder demand raising issues related to auction rate securities.

#### **Research Analyst Litigation**

In *HOLMES v. GRUBMAN*, No. 10-409 (U.S.), petitioners-plaintiffs submitted a petition for certiorari to the United States Supreme Court seeking review of the United States Court of Appeals for the Second Circuit's decision affirming dismissal of the action.

In *DISHER v. CITIGROUP GLOBAL MARKETS INC.*, oral argument on Citigroup Global Markets Inc.'s motion to dismiss has been scheduled for November 16, 2010. Additional information relating to this action is publicly available in court filings under docket number 04-L-265 (Cir. Ct. 3d Jud. Cir. Madison County Ill.).

#### **Adelphia Litigation**

On September 22, 2010, the Adelphia Recovery Trust agreed in principle to settle its claims against numerous pre-petition lenders and investment banks, including Citigroup, in the action entitled *ADELPHIA RECOVERY TRUST v. BANK OF AMERICA N.A., ET AL.*, 05 Civ. 9050 (S.D.N.Y.) (McKenna, J.). The agreement in principle is subject to execution of a final settlement agreement and court approval.

#### **Terra Firma Litigation**

On September 15, 2010, the district court issued an order granting in part and denying in part Citigroup's motion for summary judgment. Plaintiffs' claims for negligent misrepresentation and tortious interference were dismissed. On October 18, 2010, a jury trial commenced on plaintiffs' remaining claims for fraudulent misrepresentation and fraudulent concealment. The court dismissed the fraudulent concealment claim before sending the case to the jury. On November 4, 2010, the jury returned a verdict on the fraudulent misrepresentation claim in favor of Citi. Additional information regarding the action is publicly available in court filings under docket number 09 Civ. 10459 (S.D.N.Y.) (Rakoff, J.).

#### **Student Loan Corporation Litigation**

Beginning in September, three shareholders of Student Loan Corporation (SLC) filed putative class actions in Delaware and Connecticut against SLC and its Board of Directors, CBNA, Citigroup Inc., and Discover Financial Services seeking to enjoin the SLM Transaction, the DFS Merger and the CBNA Transaction. Among other things, plaintiffs allege that the individual defendants and CBNA breached their fiduciary duties by failing to maximize the value to be received by SLC's stockholders, and that Citigroup Inc. aided and abetted the other defendants' breaches of fiduciary duties. Plaintiffs in these actions are seeking, among other things, preliminary and permanent injunctive relief against the consummation of the Transactions by the defendants, compensatory damages, and costs and disbursements. Although it is the opinion of Citigroup's management, based on current knowledge, that the eventual outcome of these matters would not be likely to have a material adverse effect on the consolidated financial condition of Citi, in the event an order preliminarily or permanently enjoining the transactions were entered, the benefits to Citigroup of the SLM Transaction, the DFS Merger and the CBNA Transaction would be delayed or not achieved.

---

Payments required in settlement agreements described above have been made or are covered by existing accruals. Additional lawsuits containing claims similar to those described above may be filed in the future.

Table of Contents

**Item 1A. Risk Factors**

For a discussion of the risk factors affecting Citigroup, see "Risk Factors" in Part I, Item 1A of Citi's Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

Table of Contents**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Unregistered Sales of Equity Securities**

None.

**Share Repurchases**

Under its long-standing repurchase program, Citigroup may buy back common shares in the market or otherwise from time to time. This program is used for many purposes, including offsetting dilution from stock-based compensation programs.

The following table summarizes Citigroup's share repurchases during the first nine months of 2010:

<i>In millions, except per share amounts</i>	Total shares purchased(1)	Average price paid per share	Approximate dollar value of shares that may yet be purchased under the plan or programs	
<b>First quarter 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	12.5	3.57		N/A
<b>Total first quarter 2010</b>	12.5	\$ 3.57	\$	6,739
<b>Second quarter 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	121.2	4.93		N/A
<b>Total second quarter 2010</b>	121.2	\$ 4.93	\$	6,739
<b>July 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	0.3	3.99		N/A
<b>August 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	0.1	4.01		N/A
<b>September 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	13.9	3.95		N/A
<b>Third quarter 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	14.3	3.95		N/A
<b>Total third quarter 2010</b>	14.3	\$ 3.95	\$	6,739
<b>Year-to-date 2010</b>				
Open market repurchases(1)		\$	\$	6,739
Employee transactions(2)	148.0	4.72		N/A
<b>Total year-to-date 2010</b>	148.0	\$ 4.72	\$	6,739

(1)

Open market repurchases would be transacted under an existing authorized share repurchase plan. Since 2000, the Board of Directors has authorized the repurchase of shares in the aggregate amount of \$40 billion under Citi's existing share repurchase plan.

## Edgar Filing: CITIGROUP INC - Form 10-Q

(2)

Consists of shares added to treasury stock related to activity on employee stock option program exercises, where the employee delivers existing shares to cover the option exercise, or under Citi's employee restricted or deferred stock program, where shares are withheld to satisfy tax requirements.

N/A Not applicable

For so long as the U.S. government holds any Citigroup common stock or trust preferred securities, Citigroup has generally agreed not to acquire, repurchase or redeem any Citigroup equity or trust preferred securities, other than pursuant to administering its employee benefit plans or other customary exceptions, or with the consent of the U.S. government.

Table of Contents

**Item 6. Exhibits**

See Exhibit Index.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 5th day of November, 2010.

**CITIGROUP INC.**

(Registrant)

By /s/ JOHN C. GERSPACH

John C. Gerspach  
*Chief Financial Officer*  
*(Principal Financial Officer)*

By /s/ JEFFREY R. WALSH

Jeffrey R. Walsh  
*Controller and Chief Accounting Officer*  
*(Principal Accounting Officer)*

209

---

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

#### EXHIBIT INDEX

- 2.01 Amended and Restated Joint Venture Contribution and Formation Agreement, dated May 29, 2009, by and among Citigroup Inc. (the Company), Morgan Stanley and Morgan Stanley Smith Barney Holdings LLC, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed June 3, 2009 (File No. 1-9924).
- 2.02 Share Purchase Agreement, dated May 1, 2009, by and among Nikko Citi Holdings Inc., Nikko Cordial Securities Inc., Nikko Citi Business Services Inc., Nikko Citigroup Limited, and Sumitomo Mitsui Banking Corporation, incorporated by reference to Exhibit 2.02 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2009 (File No. 1-9924).
- 2.03 Share Purchase Agreement, dated July 11, 2008, by and between Citigroup Global Markets Finance Corporation & Co. Beschränkt Haftende KG, CM Akquisitionen GmbH, and Banque Federative du Credit Mutuel S.A., incorporated by reference to Exhibit 2.01 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2008 (File No. 1-9924).
- 3.01 Restated Certificate of Incorporation of the Company, incorporated by reference to Exhibit 3.01 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2009 (File No. 1-9924).
- 3.02 By-Laws of the Company, as amended, effective December 15, 2009, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed December 16, 2009 (File No. 1-9924).
- 4.01 Warrant, dated October 28, 2008, issued by the Company to the United States Department of the Treasury (the UST), incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed October 30, 2008 (File No. 1-9924).
- 4.02 Warrant, dated December 31, 2008, issued by the Company to the UST, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed December 31, 2008 (File No. 1-9924).
- 4.03 Warrant, dated January 15, 2009, issued by the Company to the UST, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed January 16, 2009 (File No. 1-9924).
- 4.04 Tax Benefits Preservation Plan, dated June 9, 2009, between the Company and Computershare Trust Company, N.A., incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed June 10, 2009 (File No. 1-9924).
- 4.05 Capital Securities Guarantee Agreement, dated as of July 30, 2009, between the Company, as Guarantor, and The Bank of New York Mellon, as Guarantee Trustee, incorporated by reference to Exhibit 4.03 to the Company's Current Report on Form 8-K filed July 30, 2009 (File No. 1-9924).
- 10.01+ Form of Citigroup Equity or Deferred Cash Award Agreement (effective November 1, 2010).
- 10.02+ Form of 2010 Citi Stock Payment Program Notification for Awards Granted on September 30, 2010.
- 10.03+ Form of 2010 Citi Stock Payment Program Notification for Awards Granted in October, November and December 2010.
- 10.04+ Form of Citi Long-Term Restricted Stock Award Agreement (effective November 1, 2010).
- 12.01+ Calculation of Ratio of Income to Fixed Charges.
- 12.02+ Calculation of Ratio of Income to Fixed Charges (including preferred stock dividends).
- 31.01+ Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.02+ Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.01+ Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Edgar Filing: CITIGROUP INC - Form 10-Q

101.01+ Financial statements from the Quarterly Report on Form 10-Q of Citigroup Inc. for the quarter ended September 30, 2010, filed on November 5, 2010, formatted in XBRL: (i) the Consolidated Statement of Income, (ii) the Consolidated Balance

## Edgar Filing: CITIGROUP INC - Form 10-Q

### Table of Contents

Sheet, (iii) the Consolidated Statement of Changes in Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements.

---

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the Securities and Exchange Commission upon request.

+

Filed herewith