

CITIGROUP INC  
Form 10-Q  
November 06, 2009

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D. C. 20549

**FORM 10-Q**

**ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2009**

**OR**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from to  
Commission file number 1-9924**

**Citigroup Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**52-1568099**

(I.R.S. Employer Identification No.)

**399 Park Avenue, New York, New York**

(Address of principal executive offices)

**10043**

(Zip Code)

**(212) 559-1000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.:

Large accelerated filer ý

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller  
reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

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Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common stock outstanding as of September 30, 2009: 22,863,947,261

**Available on the web at [www.citigroup.com](http://www.citigroup.com)**

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## CITIGROUP INC.

## THIRD QUARTER OF 2009 FORM 10-Q

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**THE COMPANY**

Citigroup Inc. (Citigroup and, together with its subsidiaries, the Company, Citi or Citigroup) is a global diversified financial services holding company whose businesses provide a broad range of financial services to consumer and corporate customers. Citigroup has approximately 200 million customer accounts and does business in more than 140 countries. Citigroup was incorporated in 1988 under the laws of the State of Delaware.

The Company is a bank holding company within the meaning of the U.S. Bank Holding Company Act of 1956 registered with, and subject to examination by, the Board of Governors of the Federal Reserve System (FRB). Citibank, N.A. is a U.S. national bank subject to supervision and examination by the Office of the Comptroller of the Currency (OCC) and the Federal Deposit Insurance Corporation (FDIC). Some of the Company's other subsidiaries are also subject to supervision and examination by their respective federal and state authorities or, in the case of overseas subsidiaries, the regulators of the respective jurisdictions.

This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2008 (2008 Annual Report on Form 10-K), Citigroup's updated 2008 historical financial statements and notes filed on Form 8-K with the Securities and Exchange Commission (SEC) on October 13, 2009 and Citigroup's Quarterly Reports on Form 10-Q for the quarters ended June 30, 2009 and March 31, 2009. Additional financial, statistical, and business-related information for the third quarter of 2009, as well as business and segment trends, are included in a Financial Supplement that was furnished as Exhibit 99.2 to the Company's Form 8-K, filed with the SEC on October 15, 2009.

The principal executive offices of the Company are located at 399 Park Avenue, New York, New York 10043, telephone number 212 559 1000. Additional information about Citigroup is available on the Company's web site at [www.citigroup.com](http://www.citigroup.com). Citigroup's recent annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, as well as the Company's other filings with the SEC, are available free of charge through the Company's web site by clicking on the "Investors" page and selecting "All SEC Filings." The SEC web site contains reports, proxy and information statements, and other information regarding the Company at [www.sec.gov](http://www.sec.gov).

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Citigroup is managed along the following segment and product lines:

The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment results.

(1)

*Asia* includes Japan, *Latin America* includes Mexico, and *North America* includes U.S., Canada and Puerto Rico.



Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****SUMMARY OF SELECTED FINANCIAL DATA Page 1**

| <i>In millions of dollars,<br/>except per share amounts</i>  | <b>Third Quarter</b> |                   |                     | <b>Nine Months Ended<br/>September 30,</b> |                    |                     |
|--|----------------------|-------------------|---------------------|--|--------------------|---------------------|
|  | <b>2009</b>          | <b>2008</b>       | <b>%<br/>Change</b> | <b>2009</b>                                | <b>2008</b>        | <b>%<br/>Change</b> |
| Net interest revenue   | \$ 11,998            | \$ 13,404         | (10)%               | \$ 37,753                                  | \$ 40,478          | (7)%                |
| Non-interest revenue   | 8,392                | 2,854             | NM                  | 37,127                                     | 5,475              | NM                  |
| <b>Revenues, net of interest expense</b>   | <b>\$ 20,390</b>     | <b>\$ 16,258</b>  | <b>25%</b>          | <b>\$ 74,880</b>                           | <b>\$ 45,953</b>   | <b>63%</b>          |
| Operating expenses   | 11,824               | 14,007            | (16)                | 35,508                                     | 44,598             | (20)                |
| Provisions for credit losses and for benefits and claims   | 9,095                | 9,067             |                     | 32,078                                     | 22,019             | 46                  |
| <b>Income (Loss) from Continuing Operations before Income Taxes</b>  | <b>\$ (529)</b>      | <b>\$ (6,816)</b> | <b>92</b>           | <b>\$ 7,294</b>                            | <b>\$ (20,664)</b> | <b>NM</b>           |
| Income taxes (benefits)  | (1,122)              | (3,295)           | 66                  | 620  | (9,628)            | NM                  |
| <b>Income (Loss) from Continuing Operations</b>  | <b>\$ 593</b>        | <b>\$ (3,521)</b> | <b>NM</b>           | <b>\$ 6,674</b>                            | <b>\$ (11,036)</b> | <b>NM</b>           |
| <b>Income (Loss) from Discontinued Operations, net of taxes</b>  | <b>(418)</b>         | <b>613</b>        | <b>NM</b>           | <b>(677)</b>                               | <b>578</b>         | <b>NM</b>           |
| <b>Net Income (Loss) before attribution of Noncontrolling Interests</b>  | <b>\$ 175</b>        | <b>\$ (2,908)</b> | <b>NM</b>           | <b>\$ 5,997</b>                            | <b>\$ (10,458)</b> | <b>NM</b>           |
| Net Income (Loss) attributable to Noncontrolling Interests   | 74                   | (93)              | NM                  | 24   | (37)               | NM                  |
| <b>Citigroup's Net Income (Loss)</b>   | <b>\$ 101</b>        | <b>\$ (2,815)</b> | <b>NM</b>           | <b>\$ 5,973</b>                            | <b>\$ (10,421)</b> | <b>NM</b>           |
| Less:  |                      |                   |                     |  |                    |                     |
| Preferred dividends Basic  | \$ (272)             | \$ (389)          | 30%                 | \$ (2,988)                                 | \$ (833)           | NM                  |
| Impact of the conversion price reset related to the \$12.5 billion convertible preferred stock private issuance Basic(1) |                      |                   |                     | (1,285)                                    |                    | NM                  |
| Preferred stock Series H discount accretion Basic  | (16)                 |                   | NM                  | (123)                                      |                    | NM                  |
| Impact of the Public and Private Preferred stock exchange offer  | (3,055)              |                   | NM                  | (3,055)                                    |                    | NM                  |
| <b>Income (loss) available to common stockholders</b>  | <b>(3,242)</b>       | <b>(3,204)</b>    | <b>(1)</b>          | <b>(1,478)</b>                             | <b>(11,254)</b>    | <b>87</b>           |
| Allocation of dividends to common stock and participating securities, net of forfeitures                                 |                      | (1,738)           | NM                  | (63)                                       | (5,151)            | 99                  |
| <b>Undistributed earnings (loss) for basic EPS</b>   | <b>\$ (3,242)</b>    | <b>\$ (4,942)</b> | <b>34%</b>          | <b>\$ (1,541)</b>                          | <b>\$ (16,405)</b> | <b>91%</b>          |
| Convertible Preferred Stock Dividends  |                      | 270               | NM                  | 540  | 606                | (11)                |
| <b>Undistributed earnings (loss) for diluted EPS</b>   | <b>\$ (3,242)</b>    | <b>\$ (4,672)</b> | <b>31%</b>          | <b>\$ (1,001)</b>                          | <b>\$ (15,799)</b> | <b>94%</b>          |
| <b>Earnings per share</b>  |                      |                   |                     |  |                    |                     |
| <b>Basic(2)</b>  |                      |                   |                     |  |                    |                     |
| Income (loss) from continuing operations   | \$ (0.23)            | \$ (0.72)         | 68%                 | \$ (0.10)                                  | \$ (2.28)          | 96%                 |
| Net income (loss)  | (0.27)               | (0.61)            | 56                  | (0.19)                                     | (2.17)             | 91                  |
| <b>Diluted(2)</b>  |                      |                   |                     |  |                    |                     |
| Income (loss) from continuing operations   | \$ (0.23)            | \$ (0.72)         | 68%                 | \$ (0.10)                                  | \$ (2.28)          | 96%                 |
| Net income (loss)  | (0.27)               | (0.61)            | 56                  | (0.19)                                     | (2.17)             | 91                  |

[Continued on the following page, including notes to table.]



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| <i>In millions of dollars</i>  | Third Quarter |              | %      | Nine Months Ended |         | %      |
|--|---------------|--------------|--------|-------------------|---------|--------|
|  | 2009          | 2008         | Change | September 2009,   | 2008    | Change |
| <b>At September 30:</b>  |               |              |        |                   |         |        |
| Total assets   | \$ 1,888,599  | \$ 2,050,131 | (8)%   |                   |         |        |
| Total deposits   | 832,603       | 780,343      | 7      |                   |         |        |
| Long-term debt   | 379,557       | 393,097      | (3)    |                   |         |        |
| Mandatorily redeemable securities of subsidiary Trusts<br>(included in Long-term debt) | 34,531        | 23,836       | 45     |                   |         |        |
| Common stockholders' equity  | 140,530       | 98,638       | 42     |                   |         |        |
| Total stockholders' equity   | 140,842       | 126,062      | 12     |                   |         |        |
| Direct staff ( <i>in thousands</i> )   | 276           | 352          | (22)   |                   |         |        |
| <b>Ratios:</b>   |               |              |        |                   |         |        |
| Return on common stockholders' equity(3)   | (12.2)%       | (12.2)%      |        | (2.3)%            | (13.8)% |        |
| Tier 1 Common(4)   | 9.12%         | 3.72%        |        |                   |         |        |
| Tier 1 Capital   | 12.76%        | 8.19%        |        |                   |         |        |
| Total Capital  | 16.58%        | 11.68%       |        |                   |         |        |
| Leverage(5)  | 6.87%         | 4.70%        |        |                   |         |        |
| Common stockholders' equity to assets  | 7.4%          | 4.8%         |        |                   |         |        |
| Ratio of earnings to fixed charges and preferred stock<br>dividends                    | 0.96          | NM           |        | 1.16              | NM      |        |

- (1) For the nine months ended September 30, 2009, Income available to common stockholders includes a reduction of \$1.285 billion related to a conversion price reset pursuant to Citigroup's prior agreement with the purchasers of \$12.5 billion convertible preferred stock issued in a private offering in January 2008. The conversion price was reset from \$31.62 per share to \$26.35 per share. There was no impact to net income, total stockholders' equity or capital ratios due to the reset. However, the reset resulted in a reclassification from Retained earnings to Additional paid-in capital of \$1.285 billion and a reduction in Income available to common stockholders of \$1.285 billion. The 2009 third quarter Income available to common stockholders includes a reduction of \$3.055 billion related to the preferred stock exchanged for common stock and trust preferred securities as part of the exchange offers.
- (2) The Company adopted Accounting Standards Codification (ASC) 260-10-45 to 65, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" on January 1, 2009. All prior periods have been restated to conform to the current presentation. The Diluted EPS calculation for the third quarter and nine months of 2009 and 2008 utilize Basic shares and Income available to common stockholders (Basic) due to the negative Income available to common stockholders. Using actual Diluted shares and Income available to common stockholders (Diluted) would result in anti-dilution.
- (3) The return on average common stockholders' equity is calculated using income (loss) available to common stockholders.
- (4) As defined by the banking regulators, the Tier 1 Common ratio represents Tier 1 Capital less perpetual preferred stock, qualifying noncontrolling interests in subsidiaries and qualifying mandatorily redeemable securities of subsidiary trusts divided by risk-weighted assets. Tier 1 Common ratio is a non-GAAP measure. See "Capital Resources and Liquidity" below for additional information on this measure.
- (5) The Leverage ratio represents Tier 1 Capital divided by each period's quarterly adjusted average total assets.

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NM Not meaningful

Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation.

Within this Form 10-Q, please refer to the indices on pages 2 and 86 for page references to the Management's Discussion and Analysis section and Notes to Consolidated Financial Statements, respectively.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**THIRD QUARTER OF 2009 MANAGEMENT SUMMARY**

Citigroup reported net income of \$101 million, and a loss of (\$0.27) per diluted share, for the third quarter of 2009. The (\$0.27) loss per share reflected a \$3.1 billion charge to retained earnings related to the closing of the exchange offers, the remaining preferred stock dividends required to be paid prior to the closing of the exchange offers and the remaining quarterly accretion of the Series H preferred stock discount.

*Revenues* of \$20.4 billion increased 25% from year-ago levels due primarily to positive revenue marks and gains in Citi Holdings relative to the prior-year period, and a \$1.4 billion gain from the extinguishment of debt associated with the closing of the exchange offers. The increase was partially offset by credit valuation adjustments (CVA) of \$1.7 billion in Securities and Banking, the absence of Smith Barney revenues of \$2.0 billion in the third quarter of 2009 and foreign currency translation.

*Net interest revenue* declined 10% from the 2008 third quarter, primarily reflecting the Company's smaller balance sheet. Net interest margin in the third quarter of 2009 was 2.95%, down 20 basis points from the third quarter of 2008, reflecting a decrease in asset yields related to the decrease in the Federal funds rate, largely offset by significantly lower funding costs. *Non-interest revenue* increased \$5.5 billion from a year ago, primarily reflecting the absence of significant losses in the Citi Holdings Special Asset Pool portfolio.

Operating expenses decreased 16% from the year-ago quarter and were down 1% from the second quarter of 2009 primarily due to divestitures, including Smith Barney, the re-sizing of the Citi Holdings businesses, the re-engineering of Citicorp processes, expense control, and the impact of foreign currency translation. Headcount of 276,000 was down 76,000 from September 30, 2008 and down 3,000 from June 30, 2009.

The Company's total allowance for loan losses totaled \$36.4 billion at September 30, 2009, a coverage ratio of 5.85% of total loans up from 5.6% at June 30, 2009, even though corporate loans declined by \$13 billion during the quarter and consumer loans decreased by \$6 billion. During the third quarter of 2009, the Company recorded a net build of \$802 million to its credit reserves. The build for the quarter was \$3.1 billion lower than the second quarter of 2009, consisting of a net build of \$893 million for consumer loans and a net release of \$91 million for corporate loans.

Consumer non-accrual loans totaled \$17.9 billion at September 30, 2009, compared to \$15.8 billion at June 30, 2009 and \$10.8 billion at September 30, 2008, primarily related to the recognition of SFAS 114 charge-offs in the quarter. The consumer loan delinquency rate was 4.70% at September 30, 2009, compared to 4.24% at June 30, 2009 and 2.66% a year ago. Delinquencies continue to rise for the first mortgage portfolio in the U.S. due primarily to the lengthening of the foreclosure process by many states and the increasing impact of the Home Affordable Modification Program (HAMP). Loans in the HAMP trial modification period are reported as delinquent if the original contractual payments are not received on time (even if the reduced payments agreed to under the program are made by the borrower) until the loan has completed the trial period under the program (see "Loan and Credit Details Consumer Loan Modification Programs" and " U.S. Consumer Mortgage Lending" below).

Corporate non-accrual loans were \$14.8 billion at September 30, 2009, compared to \$12.4 billion at June 30, 2009 and \$2.7 billion a year ago. The increase from the prior quarter is mainly due to the Company's continued policy of actively moving loans into non-accrual at earlier stages of anticipated distress. Over two-thirds of the non-accrual corporate loans are current and continue to make their contractual payments. The increase from prior-year levels is also attributable to the transfer of non-accrual loans from the held-for-sale portfolio (which are carried at lower-of-cost-or-fair value and excluded from non-accrual loans) to the held-for-investment portfolio during the fourth quarter of 2008. The total allowance for loan loss reserve balance for funded corporate loans remained stable at \$8 billion at the end of the quarter, or 4.4% of corporate loans, up from 4.1% in the second quarter of 2009.

The Company's effective tax rate on continuing operations in the third quarter of 2009 was 212% versus 48% in the prior-year period. The tax provision reflected a higher proportion of income earned and indefinitely reinvested in countries with relatively lower tax rates as well as a higher proportion of income from tax advantaged sources. The current quarter also includes a tax benefit of \$103 million in continuing operations relating to a release of tax reserves on interchange fees, which was supported by a favorable Tax Court decision in a case litigated by another financial institution.

Total deposits were \$833 billion at September 30, 2009, up 3% from June 30, 2009 and up 7% from year-ago levels. At September 30, 2009, the Company had increased its structural liquidity (equity, long-term debt and deposits) as a percentage of assets from 66% at December 31, 2008 to 72% at September 30, 2009. Over the past six months, Citigroup and its subsidiaries have issued \$20 billion of non-guaranteed debt outside of the FDIC's TLGP.

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Citigroup has continued its deleveraging, reducing total assets from \$2,050 billion a year ago to \$1,889 billion at September 30, 2009. Asset reductions in Citi Holdings made up approximately 98% of the decline, reflecting the Company's continued strategy of reducing its assets and exposures in this business segment, which are down by almost one-third since the peak levels of early 2008.

Primarily as a result of the exchange offers, Citigroup increased its Tier 1 Common by \$63 billion from the second quarter of 2009 to \$90 billion. In addition, the Company's Tangible Common Equity (TCE) increased by \$62 billion from the second quarter of 2009 to \$102 billion at September 30, 2009. (TCE and Tier 1 Common are non-GAAP financial

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measures. See "Capital Resources and Liquidity" for additional information on these measures.)

The closing of the exchange offers also resulted in a reconstitution of the Company's equity base. Common Equity increased 98% from December 31, 2008 to \$140.5 billion. Citigroup's total stockholders' equity decreased by \$11.5 billion during the third quarter of 2009 to \$140.8 billion, primarily reflecting the impact of the exchange offers, partially offset by a \$4.0 billion improvement in *Accumulated Other Comprehensive Income*. Citigroup's total equity capital base and trust preferred securities were \$175.4 billion at September 30, 2009. The Tier 1 Capital ratio and Tier 1 Common ratio were 12.76% and 9.12%, respectively, at September 30, 2009.

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**SIGNIFICANT EVENTS IN THE THIRD QUARTER OF 2009**

Certain significant events have occurred during the fiscal year to date, including events subsequent to September 30, 2009, that had, or could have, an effect on Citigroup's current and future financial condition, results of operations, liquidity and capital resources. These events are summarized below and discussed throughout this MD&A.

**EXCHANGE OFFERS**

**Private Exchange Offers**

On July 23, 2009, Citigroup closed its exchange offers with the private holders of \$12.5 billion aggregate liquidation value of preferred stock. The U.S. Treasury (UST) matched these exchange offers by exchanging \$12.5 billion aggregate liquidation value of its preferred stock, for a total closing of \$25 billion. Following the approval, on September 2, 2009, by Citi shareholders of an increase in Citi's authorized common stock, on September 10, 2009, the private holders and the UST received an aggregate of approximately 7,692 million shares of Citigroup common stock.

**Public Exchange Offers**

On July 29, 2009, Citigroup closed its exchange offers with the holders of approximately \$20.4 billion in aggregate liquidation value of publicly-held preferred stock and trust preferred securities, representing 99% of the total liquidation value of securities Citigroup was offering to exchange. Upon closing of the public exchange offers, Citi issued approximately 5.8 billion shares of common stock to the public exchange offer participants.

In addition, on July 30, 2009, the UST matched the public exchange offers by exchanging an additional \$12.5 billion aggregate liquidation value of its preferred stock. Following the increase in Citigroup's authorized common stock, on September 10, 2009, the UST received an additional approximately 3.8 billion shares of Citigroup common stock.

In total, approximately \$58 billion in aggregate liquidation value of preferred stock and trust preferred securities were exchanged for common stock upon completion of all stages of the exchange offers. As a result of the exchange offers, the UST owned approximately 33.6% of Citigroup's outstanding common stock, not including the exercise of the warrants issued to the UST as part of TARP and pursuant to the loss-sharing agreement. See "Government Programs" below.

**Trust Preferred Securities**

On July 30, 2009, all remaining preferred stock of Citigroup held by the UST and the FDIC that was not exchanged into Citigroup common stock in connection with the exchange offers, in an aggregate liquidation amount of approximately \$27.1 billion, was exchanged into newly issued 8% trust preferred securities.

**Accounting Impact**

The accounting for the exchange offers resulted in the de-recognition of preferred stock and the recognition of the common stock issued at fair value in the *Common stock* and *Additional paid-in capital* accounts in equity. The difference between the carrying amount of preferred stock and the fair value of the common stock was recorded in *Retained earnings* (impacting net income available to common shareholders and EPS) or *Additional paid-in capital* accounts in equity, depending on whether the preferred stock was originally non-convertible or convertible.

For the U.S. Government (USG) preferred stock that was converted to 8% trust preferred securities, the newly issued trust preferred securities were initially recorded at fair value as *Long-term debt*. The difference between the carrying amount of the preferred stock and the fair value of the trust preferred securities was recorded in *Retained earnings* after adjusting for the appropriate deferred tax liability (impacting net income available to common shareholders and EPS). For trust preferred securities exchanged for common stock, the carrying amount recorded as long-term debt was de-recognized and the common stock issued was recorded at fair value in the *Common Stock* and the *Additional Paid-in Capital* accounts in equity. The difference between the carrying amount of the trust preferred securities and the fair value of the common stock was recorded in Other revenue in the third quarter of 2009.





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The following table presents the impact of the completion of all stages of the exchange offers to Citigroup's common shares outstanding and to its balance sheet:

| <i>(in millions of dollars, except incremental number of Citigroup common shares)</i>                                      |                     |                   |  |                       |                    |                       |                    |                 |                                  |                          |
|--|---------------------|-------------------|--|-----------------------|--------------------|-----------------------|--------------------|-----------------|----------------------------------|--------------------------|
| Security   | Notional<br>Amounts | Converted<br>Into | Incremental<br>Number<br>of<br>Citigroup<br>Common<br>Shares<br><i>(in millions)</i> | Date of<br>Settlement | Other<br>Assets(3) | Long-<br>Term<br>Debt | Impact on          |                 |                                  |                          |
|  |                     |                   |  |                       |                    |                       | Preferred<br>Stock | Common<br>Stock | Additional<br>Paid In<br>Capital | Retained<br>Earnings(1)  |
| Convertible Preferred Stock held by Private Investors  | \$ 12,500           | Common Stock      | 3,846  | 7/23/2009             | \$                 |                       | \$ (12,500)        | \$ 38           | \$ 21,801                        | \$ (9,340)               |
| Convertible Preferred Stock held by Public Investors   | 3,146               | Common Stock      | 823  | 7/29/2009             |                    |                       | (3,146)            | 8               | 5,128                            | (1,990)                  |
| Non-Convertible Preferred Stock held by Public Investors   | 11,465              | Common Stock      | 3,351  | 7/29/2009             |                    |                       | (11,465)           | 33              | 9,116                            | 2,316                    |
| Trust Preferred Securities held by Public Investors  | 5,773               | Common Stock      | 1,660  | 7/29/2009             | (602)              | (5,972)               |                    | 17              | 4,515                            | 851                      |
| USG TARP Preferred Stock matching the Preferred Stock held by Private Investors  | 12,500              | Common Stock      | 3,846  | 7/23/2009             |                    |                       | (11,924)           | 38              | 10,615                           | 1,270                    |
| USG TARP Preferred Stock matching the Preferred Stock and Trust Preferred Securities held by Public Investors              | 12,500              | Common Stock      | 3,846  | 7/30/2009             |                    |                       | (11,926)           | 39              | 10,615                           | 1,272                    |
| USG TARP Preferred Stock   | 20,000              | TruPS             |  | 7/30/2009             | (2,883)            | 12,004                | (19,514)           |                 |                                  | 4,627                    |
| Non-Convertible Preferred Stock held by U.S. Treasury and FDIC related to covered asset guarantee (loss-sharing agreement) | 7,059               | TruPS             |  | 7/30/2009             | (503)              | 4,237                 | (3,530)            |                 |                                  | (1,210)                  |
| <b>Total</b>   |                     |                   | <b>17,372</b>  |                       | <b>\$ (3,988)</b>  | <b>\$ 10,269</b>      | <b>\$ (74,005)</b> | <b>\$ 173</b>   | <b>\$ 61,790</b>                 | <b>\$ 851 \$ (2,204)</b> |

Note: Table may not foot due to roundings.

## Summary of Impact of Exchange Offers

During the third quarter of 2009, TCE increased by \$60 billion as a result of the exchange of approximately \$74 billion carrying amount of preferred shares and \$6 billion carrying value of trust preferred securities for 17,372 million shares of common stock and approximately \$27.1 billion liquidation amount of trust preferred securities (recorded as *Long-term debt* at its fair value of \$16.2 billion). This resulted in an increase to common stock and APIC of \$62 billion and a reduction in *Retained earnings* of approximately \$2 billion, for a total increase in TCE of approximately \$60 billion. The additional \$64 billion of Tier 1 Common includes the impact of the above plus a reduction in the disallowed Deferred tax asset (which increases Tier 1 Common) that arises from the accounting for the transactions. TCE and Tier 1 Common are non-GAAP financial measures. See "Capital Resources and Liquidity" below for additional information on these measures.

(1)

The *Retained earnings* impact primarily reflects:

a)

Difference between the carrying value of the preferred stock exchanged versus the fair value of the common stock and trust preferred securities issued.

b)

Value of inducement offer to the convertible preferred stock holders (calculated as the incremental shares received in excess of the original terms multiplied by stock price on the commitment date); and

c)

After-tax gain from extinguishment of debt associated with the trust preferred securities held by public investors.

(2)

After-tax gain reflected in third quarter 2009 earnings of approximately \$0.9 billion from the extinguishment of debt associated with the trust preferred securities held by public investors.

- (3) Primarily represents the impact on deferred taxes of the various exchange transactions, which will benefit Tier 1 Common and Tier 1 Capital.

Earnings per share in the third quarter of 2009 was impacted by (1) the increase in shares outstanding as a result of the issuance of common shares and interim securities and the timing thereof, (2) the net impact to *Retained earnings* and income statement resulting from the exchange offers and (3) dividends on USG preferred shares accrued up to the date of their conversion to interim securities and trust preferred securities.

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**DEFERRED TAX ASSET**

Deferred taxes are recorded for the future consequences of events that have been recognized in the financial statements or tax returns, based upon enacted tax laws and rates. Deferred tax assets (DTAs) are recognized subject to management's judgment that realization is more likely than not.

As of September 30, 2009, Citigroup had recognized a net deferred tax asset of approximately \$38 billion, down \$4 billion from approximately \$42 billion at June 30, 2009 and down \$6.5 billion from approximately \$44.5 billion at December 31, 2008. Approximately \$13 billion of the net deferred tax asset is included in Tier 1 and Tier 1 Common regulatory capital. The principal items reducing the deferred tax asset during 2009 were a decrease of approximately \$3.9 billion relating to the exchange offers and \$2.8 billion due to an increase in Other Comprehensive Income.

Although realization is not assured, the Company believes that the realization of the recognized net deferred tax asset at September 30, 2009 is more likely than not based upon expectations of future taxable income in the jurisdictions in which it operates and available tax planning strategies.

Approximately \$17 billion of Citigroup's DTA is represented by U.S. federal, state and local tax return carry-forwards subject to expiration substantially beginning in 2017 and continuing through 2028. The remaining \$21 billion DTA is largely due to timing differences between the recognition of income for GAAP and tax, representing net deductions that have not yet been taken on a tax return and are not currently subject to expiration. The most significant source of these timing differences is the loan loss reserve build, which accounts for approximately \$14 billion of the net DTA. In general, Citigroup would need to generate approximately \$85 billion of taxable income during the respective carry-forward periods to fully realize its U.S. federal, state and local DTA.

Citi's ability to utilize its deferred tax assets to offset future taxable income may be significantly limited if Citi experiences an "ownership change," as defined in Section 382 of the Internal Revenue Code of 1986, as amended (the "Code"). In general, an ownership change will occur if there is a cumulative change in Citi's ownership by "5% shareholders" (as defined in the Code) that exceeds 50 percentage points over a rolling three-year period.

The common stock issued pursuant to the exchange offers did not result in an ownership change under the Code. On June 9, 2009, the board of directors of Citigroup adopted a tax benefits preservation plan (the "Plan"). The purpose of the Plan is to minimize the likelihood of an ownership change occurring for Section 382 purposes and thus protect Citigroup's ability to utilize certain of its deferred tax assets, such as net operating loss and tax credit carry forwards, to offset future income. Despite adoption of the Plan, future stock issuance or transactions in our stock that may not be in our control, including sales by the USG, may cause Citi to experience an ownership change and thus limit the Company's ability to utilize its deferred tax asset and reduce its TCE and stockholders' equity.

**DIVESTITURES**

**Sale of Nikko Cordial Securities**

On October 1, 2009, Citigroup completed the sale of its domestic Japanese domestic securities business, conducted principally through Nikko Cordial Securities Inc. (NCS) to Sumitomo Mitsui Banking Corporation in a transaction with a total cash value of approximately \$8.7 billion (¥776 billion). The transaction will be recorded in the fourth quarter of 2009. After considering the impact of foreign exchange hedges of the proceeds of the transaction (most of which has been recorded in the second and third quarters of 2009), the sale will result in an immaterial after-tax gain to Citigroup.

Beginning in the second quarter of 2009, the results of NCS and its related companies are reflected as Discontinued Operations in the Company's Consolidated Financial Statements. At September 30, 2009, assets of \$23.6 billion and liabilities of \$16.0 billion are reflected on the Consolidated Balance Sheet as "Assets/ Liabilities of discontinued operations held for sale", respectively, including \$3.8 billion of identifiable goodwill and intangibles.

**SUBSEQUENT EVENTS**

As required by SFAS 165, Subsequent Events, the Company has evaluated subsequent events through November 6, 2009, which is the date its Consolidated Financial Statements were issued.

**ACCOUNTING CHANGES AND FUTURE APPLICATION OF ACCOUNTING STANDARDS**

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See Note 1 to the Consolidated Financial Statements for a discussion of "Accounting Changes" and "Future Application of Accounting Standards."

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**SEGMENT, BUSINESS AND PRODUCT INCOME (LOSS) AND REVENUES**

The following tables show the income (loss) and revenues for Citigroup on a segment, business and product view:

**Citigroup Income (Loss)**

| <i>In millions of dollars</i>            | Third Quarter |          |          | Nine Months |           |          |
|--|---------------|----------|----------|-------------|-----------|----------|
|  | 2009          | 2008     | % Change | 2009        | 2008      | % Change |
| <b>Income from Continuing Operations</b> |               |          |          |             |           |          |
| <b>CITICORP</b>                          |               |          |          |             |           |          |
| <b>Regional</b>                          |               |          |          |             |           |          |
| <b>Consumer</b>                          |               |          |          |             |           |          |
| <b>Banking</b>                           |               |          |          |             |           |          |
| <i>North America</i>                     | \$ 163        | \$ (44)  | NM       | \$ 345      | \$ 470    | (27)%    |
| <i>EMEA</i>                              | (23)          | 31       | NM       | (166)       | 87        | NM       |
| <i>Latin America</i>                     | 29            | 102      | (72)%    | 268         | 867       | (69)     |
| <i>Asia</i>                              | 446           | 357      | 25       | 969         | 1,344     | (28)     |
| <b>Total</b>                             | \$ 615        | \$ 446   | 38       | \$ 1,416    | \$ 2,768  | (49)%    |
| <b>Securities and Banking</b>            |               |          |          |             |           |          |
| <i>North America</i>                     | \$ (77)       | \$ 1,340 | NM       | \$ 2,493    | \$ 3,368  | (26)%    |
| <i>EMEA</i>                              | 548           | 102      | NM       | 3,466       | 674       | NM       |
| <i>Latin America</i>                     | 216           | 227      | (5)%     | 1,137       | 853       | 33       |
| <i>Asia</i>                              | 68            | 569      | (88)     | 1,720       | 1,502     | 15       |
| <b>Total</b>                             | \$ 755        | \$ 2,238 | (66)%    | \$ 8,816    | \$ 6,397  | 38%      |
| <b>Transaction Services</b>              |               |          |          |             |           |          |
| <i>North America</i>                     | \$ 152        | \$ 94    | 62%      | \$ 471      | \$ 243    | 94%      |
| <i>EMEA</i>                              | 308           | 348      | (11)     | 984         | 925       | 6        |
| <i>Latin America</i>                     | 148           | 159      | (7)      | 458         | 451       | 2        |
| <i>Asia</i>                              | 331           | 317      | 4        | 904         | 899       | 1        |
| <b>Total</b>                             | \$ 939        | \$ 918   | 2%       | \$ 2,817    | \$ 2,518  | 12%      |
| <i>Institutional Clients Group</i>       | \$ 1,694      | \$ 3,156 | (46)%    | \$ 11,633   | \$ 8,915  | 30%      |
| <b>Total Citicorp</b>                    | \$ 2,309      | \$ 3,602 | (36)%    | \$ 13,049   | \$ 11,683 | 12%      |
| <b>CITI HOLDINGS</b>                     |               |          |          |             |           |          |
| <b>Brokerage and Asset Management</b>    |               |          |          |             |           |          |
|  | \$ 139        | \$ (57)  | NM       | \$ 7,011    | \$ 96     | NM       |
| <b>Local Consumer Lending</b>            |               |          |          |             |           |          |
|  | (2,099)       | (2,285)  | 8%       | (7,711)     | (3,366)   | NM       |
| <b>Special Asset Pool</b>                |               |          |          |             |           |          |
|  | 142           | (4,594)  | NM       | (5,095)     | (18,041)  | 72%      |

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|   |    |                |    |         |     |    |                |    |          |     |
|---|----|----------------|----|---------|-----|----|----------------|----|----------|-----|
| <b>Total Citi Holdings</b>  | \$ | <b>(1,818)</b> | \$ | (6,936) | 74% | \$ | <b>(5,795)</b> | \$ | (21,311) | 73% |
| <b>Corporate/Other Income (Loss) from Continuing Operations</b>                           | \$ | <b>102</b>     | \$ | (187)   | NM  | \$ | <b>(580)</b>   | \$ | (1,408)  | 59  |
|   | \$ | <b>593</b>     | \$ | (3,521) | NM  | \$ | <b>6,674</b>   | \$ | (11,036) | NM  |
| <b>Discontinued Operations Net Income (Loss) attributable to Noncontrolling Interests</b> | \$ | <b>(418)</b>   | \$ | 613     |     | \$ | <b>(677)</b>   | \$ | 578      |     |
|   |    | <b>74</b>      | \$ | (93)    |     |    | <b>24</b>      | \$ | (37)     |     |
| <b>Citigroup's Net Income (Loss)</b>  | \$ | <b>101</b>     | \$ | (2,815) | NM  | \$ | <b>5,973</b>   | \$ | (10,421) | NM  |

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**Citigroup Revenues**

| <i>In millions of dollars</i>         | Third Quarter |           |          | Nine Months |            |          |
|---------------------------------------|---------------|-----------|----------|-------------|------------|----------|
|                                       | 2009          | 2008      | % Change | 2009        | 2008       | % Change |
| <b>CITICORP</b>                       |               |           |          |             |            |          |
| <b>Regional</b>                       |               |           |          |             |            |          |
| <b>Consumer Banking</b>               |               |           |          |             |            |          |
| <i>North America</i>                  | \$ 1,754      | \$ 1,472  | 19%      | \$ 5,604    | \$ 5,917   | (5)%     |
| <i>EMEA</i>                           | 415           | 498       | (17)     | 1,169       | 1,467      | (20)     |
| <i>Latin America</i>                  | 1,826         | 2,300     | (21)     | 5,436       | 6,906      | (21)     |
| <i>Asia</i>                           | 1,680         | 1,839     | (9)      | 4,842       | 5,674      | (15)     |
| <b>Total</b>                          | \$ 5,675      | \$ 6,109  | (7)%     | \$ 17,051   | \$ 19,964  | (15)%    |
| <b>Securities and Banking</b>         |               |           |          |             |            |          |
| <i>North America</i>                  | \$ 1,312      | \$ 4,018  | (67)%    | \$ 8,454    | \$ 11,117  | (24)%    |
| <i>EMEA</i>                           | 2,198         | 1,395     | 58       | 8,974       | 5,098      | 76       |
| <i>Latin America</i>                  | 703           | 469       | 50       | 2,547       | 1,872      | 36       |
| <i>Asia</i>                           | 680           | 1,463     | (54)     | 4,214       | 4,382      | (4)      |
| <b>Total</b>                          | \$ 4,893      | \$ 7,345  | (33)%    | \$ 24,189   | \$ 22,469  | 8%       |
| <b>Transaction Services</b>           |               |           |          |             |            |          |
| <i>North America</i>                  | \$ 643        | \$ 540    | 19%      | \$ 1,888    | \$ 1,557   | 21%      |
| <i>EMEA</i>                           | 845           | 953       | (11)     | 2,549       | 2,784      | (8)      |
| <i>Latin America</i>                  | 337           | 378       | (11)     | 1,020       | 1,092      | (7)      |
| <i>Asia</i>                           | 632           | 695       | (9)      | 1,857       | 2,029      | (8)      |
| <b>Total</b>                          | \$ 2,457      | \$ 2,566  | (4)      | \$ 7,314    | \$ 7,462   | (2)%     |
| <i>Institutional Clients Group</i>    | \$ 7,350      | \$ 9,911  | (26)%    | \$ 31,503   | \$ 29,931  | 5%       |
| <b>Total Citicorp</b>                 | \$ 13,025     | \$ 16,020 | (19)%    | \$ 48,554   | \$ 49,895  | (3)%     |
| <b>CITI HOLDINGS</b>                  |               |           |          |             |            |          |
| <b>Brokerage and Asset Management</b> |               |           |          |             |            |          |
|                                       | \$ 670        | \$ 2,094  | (68)%    | \$ 14,710   | \$ 6,951   | NM       |
| <b>Local Consumer Lending</b>         |               |           |          |             |            |          |
|                                       | 4,647         | 5,432     | (14)     | 15,030      | 19,156     | (22)%    |
| <b>Special Asset Pool</b>             |               |           |          |             |            |          |
|                                       | 1,377         | (6,822)   | NM       | (3,844)     | (27,842)   | 86       |
| <b>Total Citi Holdings</b>            | \$ 6,694      | \$ 704    | NM       | \$ 25,896   | \$ (1,735) | NM       |
| <b>Corporate/Other</b>                | \$ 671        | \$ (466)  | NM       | \$ 430      | \$ (2,207) | NM       |
| <b>Total Net Revenues</b>             | \$ 20,390     | \$ 16,258 | 25%      | \$ 74,880   | \$ 45,953  | 63%      |



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**CITICORP**

| <i>In millions of dollars</i>                                  | <b>Third Quarter</b> |                  | <b>%</b>      | <b>Nine Months</b> |                  | <b>%</b>      |
|--|----------------------|------------------|---------------|--------------------|------------------|---------------|
|  | <b>2009</b>          | <b>2008</b>      | <b>Change</b> | <b>2009</b>        | <b>2008</b>      | <b>Change</b> |
| Net interest revenue   | \$ 8,435             | \$ 8,316         | 1%            | \$ 25,067          | \$ 24,980        |               |
| Non-interest revenue   | 4,590                | 7,704            | (40)          | 23,487             | 24,915           | (6)%          |
| <b>Total Revenues, net of interest expense</b>                 | <b>\$ 13,025</b>     | <b>\$ 16,020</b> | <b>(19)%</b>  | <b>\$ 48,554</b>   | <b>\$ 49,895</b> | <b>(3)%</b>   |
| <b>Provision for credit losses and for benefits and claims</b> |                      |                  |               |                    |                  |               |
| Net credit losses  | \$ 1,718             | \$ 1,317         | 30%           | \$ 4,515           | \$ 3,535         | 28%           |
| Credit reserve build (release)                                 | 465                  | 799              | (42)          | 2,570              | 1,846            | 39            |
| Provision for loan losses                                      | \$ 2,183             | \$ 2,116         | 3             | \$ 7,085           | \$ 5,381         | 32%           |
| Provision for benefits & claims                                | 14                   |                  |               | 41                 | 3                | NM            |
| Provision for unfunded lending commitments                     |                      | (80)             | 100           | 115                | (155)            | NM            |
| Total provision for credit losses and for benefits and claims  | \$ 2,197             | \$ 2,036         | 8%            | \$ 7,241           | \$ 5,229         | 38%           |
| <b>Total operating expenses</b>                                | <b>\$ 8,181</b>      | <b>\$ 8,948</b>  | <b>(9)</b>    | <b>\$ 23,227</b>   | <b>\$ 28,174</b> | <b>(18)%</b>  |
| <b>Income from continuing operations before taxes</b>          | <b>\$ 2,647</b>      | <b>\$ 5,036</b>  | <b>(47)%</b>  | <b>\$ 18,086</b>   | <b>\$ 16,492</b> | <b>10%</b>    |
| Provision for income taxes                                     | 338                  | 1,434            | (76)          | 5,037              | 4,809            | 5             |
| <b>Income from continuing operations</b>                       | <b>\$ 2,309</b>      | <b>\$ 3,602</b>  | <b>(36)%</b>  | <b>\$ 13,049</b>   | <b>\$ 11,683</b> | <b>12%</b>    |
| Net income (loss) attributable to noncontrolling interests     | 25                   | 16               | 56            | 25                 | 50               | (50)          |
| <b>Citicorp's net income</b>                                   | <b>\$ 2,284</b>      | <b>\$ 3,586</b>  | <b>(36)%</b>  | <b>\$ 13,024</b>   | <b>\$ 11,633</b> | <b>12%</b>    |
| <b>Balance Sheet Data (in billions)</b>                        |                      |                  |               |                    |                  |               |
| Total EOP assets   | \$ 1,014             | \$ 1,158         | (12)%         |                    |                  |               |
| Average assets   | \$ 1,032             | \$ 1,175         | (12)%         | \$ 1,024           | \$ 1,287         | (20)%         |
| Total EOP deposits   | \$ 728               | \$ 683           | 7%            |                    |                  |               |

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NM Not meaningful

Table of Contents**REGIONAL CONSUMER BANKING**

| <i>In millions of dollars</i>                                | Third Quarter   |                 | %            | Nine Months      |                  | %            |
|--|-----------------|-----------------|--------------|------------------|------------------|--------------|
|  | 2009            | 2008            | Change       | 2009             | 2008             | Change       |
| Net interest revenue   | \$ 3,992        | \$ 4,224        | (5)%         | \$ 11,508        | \$ 12,429        | (7)%         |
| Non-interest revenue   | 1,683           | 1,885           | (11)         | 5,543            | 7,535            | (26)         |
| <b>Total Revenues, net of interest expense</b>               | <b>\$ 5,675</b> | <b>\$ 6,109</b> | <b>(7)%</b>  | <b>\$ 17,051</b> | <b>\$ 19,964</b> | <b>(15)%</b> |
| <b>Total operating expenses</b>                              | <b>\$ 3,547</b> | <b>\$ 4,029</b> | <b>(12)%</b> | <b>\$ 10,344</b> | <b>\$ 12,005</b> | <b>(14)%</b> |
| Net credit losses  | \$ 1,426        | \$ 1,096        | 30%          | \$ 3,978         | \$ 2,940         | 35%          |
| Credit reserve build (release)                               | 319             | 514             | (38)         | 1,575            | 1,346            | 17           |
| Provision for benefits & claims                              | 14              |                 |              | 41               | 3                | NM           |
| <b>Provision for loan losses and for benefits and claims</b> | <b>\$ 1,759</b> | <b>\$ 1,610</b> | <b>9%</b>    | <b>\$ 5,594</b>  | <b>\$ 4,289</b>  | <b>30%</b>   |
| Income from continuing operations before taxes               | 369             | \$ 470          | (21)         | 1,113            | \$ 3,670         | (70)%        |
| Income taxes (benefits)                                      | (246)           | 24              | NM           | (303)            | 902              | NM           |
| <b>Income from continuing operations</b>                     | <b>\$ 615</b>   | <b>\$ 446</b>   | <b>38%</b>   | <b>\$ 1,416</b>  | <b>\$ 2,768</b>  | <b>(49)%</b> |
| Net income (loss) attributable to noncontrolling interests   | 2               | 5               | (60)         | 2                | 10               | (80)         |
| <b>Net income</b>  | <b>\$ 613</b>   | <b>\$ 441</b>   | <b>39%</b>   | <b>\$ 1,414</b>  | <b>\$ 2,758</b>  | <b>(49)%</b> |
| Average assets ( <i>in billions of dollars</i> )             | \$ 201          | \$ 222          | (9)%         | 191              | \$ 225           | (15)%        |
| Return on assets   | 1.21%           | 0.79%           |              | 0.99%            | 1.64%            |              |
| Average deposits ( <i>in billions of dollars</i> )           | 275             | 266             | 3%           |                  |                  |              |
| Net credit losses as a % of average loans                    | 4.70%           | 3.35%           |              |                  |                  |              |
| <b>Revenue by business</b>                                   |                 |                 |              |                  |                  |              |
| Retail Banking   | \$ 3,315        | \$ 3,531        | (6)%         | \$ 9,463         | \$ 10,559        | (10)%        |
| Citi-Branded Cards   | 2,360           | 2,578           | (8)          | 7,588            | 9,405            | (19)         |
| <b>Total revenues</b>  | <b>\$ 5,675</b> | <b>\$ 6,109</b> | <b>(7)%</b>  | <b>\$ 17,051</b> | <b>\$ 19,964</b> | <b>(15)%</b> |
| <b>Income (loss) from continuing operations by business</b>  |                 |                 |              |                  |                  |              |

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|                    |           |            |           |            |            |           |              |           |              |              |
|--------------------|-----------|------------|-----------|------------|------------|-----------|--------------|-----------|--------------|--------------|
| Retail Banking     | \$        | 609        | \$        | 563        | 8%         | \$        | 1,480        | \$        | 1,826        | (19)%        |
| Citi-Branded Cards |           | 6          |           | (117)      | NM         |           | (64)         |           | 942          | NM           |
| <b>Total</b>       | <b>\$</b> | <b>615</b> | <b>\$</b> | <b>446</b> | <b>38%</b> | <b>\$</b> | <b>1,416</b> | <b>\$</b> | <b>2,768</b> | <b>(49)%</b> |

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NM Not meaningful

Table of Contents**NORTH AMERICA REGIONAL CONSUMER BANKING**

| <i>In millions of dollars</i>                                 | Third Quarter   |                 |             | Nine Months     |                 |              |
|---|-----------------|-----------------|-------------|-----------------|-----------------|--------------|
|   | 2009            | 2008            | % Change    | 2009            | 2008            | % Change     |
| Net interest revenue  | \$ 1,224        | \$ 978          | 25%         | \$ 3,394        | \$ 2,673        | 27%          |
| Non-interest revenue  | 530             | 494             | 7           | 2,210           | 3,244           | (32)         |
| <b>Total Revenues, net of interest expense</b>                | <b>\$ 1,754</b> | <b>\$ 1,472</b> | <b>19%</b>  | <b>\$ 5,604</b> | <b>\$ 5,917</b> | <b>(5)%</b>  |
| <b>Total operating expenses</b>                               | <b>\$ 1,331</b> | <b>\$ 1,444</b> | <b>(8)%</b> | <b>\$ 4,023</b> | <b>\$ 4,507</b> | <b>(11)%</b> |
| Net credit losses   | \$ 280          | \$ 144          | 94%         | \$ 843          | \$ 425          | 98%          |
| Credit reserve build (release)                                | 30              | (9)             | NM          | 402             | 286             | 41           |
| Provision for benefits and claims                             | 14              |                 |             | 41              | 2               | NM           |
| <b>Provisions for loan losses and for benefits and claims</b> | <b>\$ 324</b>   | <b>\$ 135</b>   | <b>NM</b>   | <b>\$ 1,286</b> | <b>\$ 713</b>   | <b>80%</b>   |
| Income (loss) from continuing operations before taxes         | \$ 99           | \$ (107)        | NM          | \$ 295          | \$ 697          | (58)%        |
| Income taxes (benefits)                                       | (64)            | (63)            | (2)%        | (50)            | 227             | NM           |
| <b>Income (loss) from continuing operations</b>               | <b>\$ 163</b>   | <b>\$ (44)</b>  | <b>NM</b>   | <b>\$ 345</b>   | <b>\$ 470</b>   | <b>(27)%</b> |
| Net income (loss) attributable to noncontrolling interests    |                 |                 |             |                 |                 |              |
| <b>Net income (loss)</b>                                      | <b>\$ 163</b>   | <b>\$ (44)</b>  | <b>NM</b>   | <b>\$ 345</b>   | <b>\$ 470</b>   | <b>(27)%</b> |
| Average deposits (in billions of dollars)                     | \$ 139          | \$ 121          | 15%         |                 |                 |              |
| Net credit losses as a % of average loans                     | 5.94%           | 3.51%           |             |                 |                 |              |

**Revenue by business**

|                    |           |              |           |              |            |           |              |           |              |             |
|--------------------|-----------|--------------|-----------|--------------|------------|-----------|--------------|-----------|--------------|-------------|
| Retail banking     | \$        | 1,070        | \$        | 1,004        | 7%         | \$        | 2,907        | \$        | 2,806        | 4%          |
| Citi-branded cards |           | 684          |           | 468          | 46         |           | 2,697        |           | 3,111        | (13)        |
| <b>Total</b>       | <b>\$</b> | <b>1,754</b> | <b>\$</b> | <b>1,472</b> | <b>19%</b> | <b>\$</b> | <b>5,604</b> | <b>\$</b> | <b>5,917</b> | <b>(5)%</b> |

**Income (loss) from continuing operations by business**

|                    |           |            |           |             |           |           |            |           |            |              |
|--------------------|-----------|------------|-----------|-------------|-----------|-----------|------------|-----------|------------|--------------|
| Retail banking     | \$        | 150        | \$        | 143         | 5%        | \$        | 319        | \$        | 205        | 56%          |
| Citi-branded cards |           | 13         |           | (187)       | NM        |           | 26         |           | 265        | (90)         |
| <b>Total</b>       | <b>\$</b> | <b>163</b> | <b>\$</b> | <b>(44)</b> | <b>NM</b> | <b>\$</b> | <b>345</b> | <b>\$</b> | <b>470</b> | <b>(27)%</b> |

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NM Not meaningful

**3Q09 vs. 3Q08**

Overall, most key revenue drivers in North America regional consumer banking were stable or higher in the third quarter of 2009 as compared to the second quarter of 2009. The key focus in Citi's North America consumer businesses will likely remain on engagement with customers to raise deposits and to offer loans. However, recovery is expected to be driven by improvement in credit in the key North American businesses. For a further discussion, see "Loan and Credit Details Consumer Loan Modification Programs" and " U.S. Consumer Mortgage Lending" below.

*Revenues, net of interest expense*, increased 19%, primarily reflecting higher net interest margin in cards, higher volumes in retail banking, and better securitization revenue, offset by higher credit losses in the securitization trusts. *Net interest revenue* was up 25% driven by higher net interest margin in cards as a result of higher interest revenue from pricing actions and lower funding costs, and by the impact of higher deposit and loan volumes in retail banking. Average deposits were 15% higher than the prior year, driven by growth in both consumer and commercial deposits. *Non-interest revenue* increased 7% primarily driven by better securitization revenue, partially offset by higher credit losses flowing through the securitization trusts.

*Operating expenses* declined 8%, primarily reflecting the benefits from re-engineering efforts and lower marketing costs.

*Provisions for loan losses and for benefits and claims* increased \$189 million primarily due to rising net credit losses in both cards and retail banking. Continued weakening of leading credit indicators and trends in the macro-economic environment, including rising unemployment and higher bankruptcy filings, drove higher credit costs. The cards net credit loss ratio increased 339 basis points to 7.06%, while the retail banking net credit loss ratio increased 120 basis points to 4.23%.

The increase in *Net Income* also reflected a tax benefit resulting from the federal tax reserve release in the third quarter of 2009.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, declined 5%, primarily reflecting higher credit losses in the securitization trusts, offset by higher net interest margin in cards and higher volumes in retail banking. *Net interest revenue* was up 27% driven by the impact of pricing actions and lower funding costs in cards, and by higher deposit volumes in retail banking, with average deposits up 10% from the prior-year period. *Non-interest revenue* declined 32% driven by higher credit losses flowing through the securitization trusts partially offset by better

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securitization revenue, and by the absence of a \$349 million gain on the sale of Visa shares and a \$170 million gain from a cards portfolio sale in the prior-year period.

*Operating expenses* declined 11%, reflecting the benefits from re-engineering efforts, lower marketing costs, and the absence of \$126 million of repositioning charges recorded in the prior-year period, offset by the absence of a prior-year \$159 million Visa litigation reserve release.

*Provisions for loan losses and for benefits and claims* increased \$573 million or 80% primarily due to rising net credit losses in both cards and retail banking. Continued weakening of leading credit indicators and trends in the macro-economic environment, including rising unemployment and higher bankruptcy filings, drove higher credit costs. The cards net credit loss ratio increased 332 basis points to 6.74%, while the retail banking net credit loss ratio increased 70 basis points to 4.12%.

Table of Contents**EMEA REGIONAL CONSUMER BANKING**

| <i>In millions of dollars</i>                                 | Third Quarter  |               |              | Nine Months     |                 |              |
|---|----------------|---------------|--------------|-----------------|-----------------|--------------|
|   | 2009           | 2008          | % Change     | 2009            | 2008            | % Change     |
| Net interest revenue  | \$ 262         | \$ 350        | (25)%        | \$ 729          | \$ 984          | (26)%        |
| Non-interest revenue  | 153            | 148           | 3            | 440             | 483             | (9)          |
| <b>Total Revenues, net of interest expense</b>                | <b>\$ 415</b>  | <b>\$ 498</b> | <b>(17)%</b> | <b>\$ 1,169</b> | <b>\$ 1,467</b> | <b>(20)%</b> |
| <b>Total operating expenses</b>                               | <b>\$ 270</b>  | <b>\$ 372</b> | <b>(27)%</b> | <b>\$ 808</b>   | <b>\$ 1,142</b> | <b>(29)%</b> |
| Net credit losses   | \$ 139         | \$ 55         | NM           | \$ 349          | \$ 150          | NM           |
| Credit reserve build (release)                                | 67             | 33            | NM           | 297             | 64              | NM           |
| <b>Provisions for loan losses and for benefits and claims</b> | <b>\$ 206</b>  | <b>\$ 88</b>  | <b>NM</b>    | <b>\$ 646</b>   | <b>\$ 214</b>   | <b>NM</b>    |
| Income (loss) from continuing operations before taxes         | \$ (61)        | \$ 38         | NM           | \$ (285)        | \$ 111          | NM           |
| Income taxes (benefits)                                       | (38)           | 7             | NM           | (119)           | 24              | NM           |
| <b>Income (loss) from continuing operations</b>               | <b>\$ (23)</b> | <b>\$ 31</b>  | <b>NM</b>    | <b>\$ (166)</b> | <b>\$ 87</b>    | <b>NM</b>    |
| Net income (loss) attributable to noncontrolling interests    | 2              | 5             | (60)%        | 2               | 11              | (82)%        |
| <b>Net income (loss)</b>                                      | <b>\$ (25)</b> | <b>\$ 26</b>  | <b>NM</b>    | <b>\$ (168)</b> | <b>\$ 76</b>    | <b>NM</b>    |
| Average assets (in billions of dollars)                       | \$ 11          | \$ 14         | (21)%        | \$ 11           | \$ 14           | (21)%        |
| Return on assets  | (0.90)%        | 0.74%         |              | (2.04)%         | 0.73%           |              |
| Average deposits (in billions of dollars)                     | 10             | 11            | (9)%         |                 |                 |              |
| Net credit losses as a % of average loans                     | 6.34%          | 2.10%         |              |                 |                 |              |



**Revenue by business**

|                    |           |            |           |            |              |           |              |           |              |              |
|--------------------|-----------|------------|-----------|------------|--------------|-----------|--------------|-----------|--------------|--------------|
| Retail banking     | \$        | 237        | \$        | 310        | (24)%        | \$        | 676          | \$        | 931          | (27)%        |
| Citi-branded cards |           | 178        |           | 188        | (5)          |           | 493          |           | 536          | (8)          |
| <b>Total</b>       | <b>\$</b> | <b>415</b> | <b>\$</b> | <b>498</b> | <b>(17)%</b> | <b>\$</b> | <b>1,169</b> | <b>\$</b> | <b>1,467</b> | <b>(20)%</b> |

**Income (loss) from continuing operations by business**

|                    |           |             |           |           |           |           |              |           |           |           |
|--------------------|-----------|-------------|-----------|-----------|-----------|-----------|--------------|-----------|-----------|-----------|
| Retail banking     | \$        | (23)        | \$        | (2)       | NM        | \$        | (140)        | \$        | (4)       | NM        |
| Citi-branded cards |           |             |           | 33        | (100)%    |           | (26)         |           | 91        | NM        |
| <b>Total</b>       | <b>\$</b> | <b>(23)</b> | <b>\$</b> | <b>31</b> | <b>NM</b> | <b>\$</b> | <b>(166)</b> | <b>\$</b> | <b>87</b> | <b>NM</b> |

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NM Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, declined 17%. More than half of the revenue decline was attributable to changes in foreign currency translation (generally referred to throughout this report as "FX translation"). Other drivers included lower wealth management and lending revenues due to lower volumes and spread compression. Investment sales and assets under management declined by 29% and 25%, respectively. *Net interest revenue* was 25% lower than the prior-year period with average loans for retail banking down 22% as a result of a lower risk profile, branch closures and the impact of FX translation.

*Operating expenses* declined 27%, reflecting expense control actions, lower marketing expenditure and the impact of FX translation. Cost savings were primarily achieved by branch closures, headcount reductions and re-engineering efforts.

*Provisions for loan losses and for benefits and claims* increased \$118 million to \$206 million in the third quarter of 2009. While delinquencies improved during the third quarter of 2009 as compared to the second quarter of 2009, net credit losses continued to increase from \$55 million to \$139 million, and the loan loss reserve build increased from \$33 million to \$67 million. Higher credit costs reflected continued credit deterioration, particularly in the UAE, Turkey, Poland and Russia.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, declined 20%. Over half of the revenue decline was attributable to the impact of FX translation. Other drivers included lower wealth management and lending revenues due to lower volumes and spread compression. Investment sales and assets under management declined by 42% and 25%, respectively. *Net interest revenue* was 26% lower than the prior-year period with average loans for retail banking down 20% and average deposits down 22%. *Non-interest revenue* decreased by 9%, primarily due to the impact of FX translation.

*Operating expenses* declined 29%, reflecting expense control actions, lower marketing spend and the impact of FX translation. Cost savings were achieved by branch closures, headcount reductions and re-engineering efforts.

*Provisions for loan losses and for benefits and claims* increased \$432 million to \$646 million. Net credit losses increased from \$150 million to \$349 million, while the loan loss reserve build increased from \$64 million to \$297 million. Higher credit costs reflected continued credit deterioration across the region.

Table of Contents**LATIN AMERICA REGIONAL CONSUMER BANKING**

| <i>In millions of dollars</i>                                 | Third Quarter   |                 |              | Nine Months     |                 |              |
|---|-----------------|-----------------|--------------|-----------------|-----------------|--------------|
|   | 2009            | 2008            | % Change     | 2009            | 2008            | % Change     |
| Net interest revenue  | \$ 1,339        | \$ 1,669        | (20)%        | \$ 3,940        | \$ 5,046        | (22)%        |
| Non-interest revenue  | 487             | 631             | (23)         | 1,496           | 1,860           | (20)         |
| <b>Total Revenues, net of interest expense</b>                | <b>\$ 1,826</b> | <b>\$ 2,300</b> | <b>(21)%</b> | <b>\$ 5,436</b> | <b>\$ 6,906</b> | <b>(21)%</b> |
| <b>Total operating expenses</b>                               | <b>\$ 1,077</b> | <b>\$ 1,292</b> | <b>(17)%</b> | <b>\$ 3,027</b> | <b>\$ 3,475</b> | <b>(13)%</b> |
| Net credit losses   | \$ 656          | \$ 640          | 3%           | \$ 1,809        | \$ 1,661        | 9%           |
| Credit reserve build (release)                                | 141             | 301             | (53)         | 461             | 695             | (34)         |
| Provision for benefits and claims                             |                 |                 |              |                 | 1               | (100)        |
| <b>Provisions for loan losses and for benefits and claims</b> | <b>\$ 797</b>   | <b>\$ 941</b>   | <b>(15)%</b> | <b>\$ 2,270</b> | <b>\$ 2,357</b> | <b>(4)%</b>  |
| Income from continuing operations before taxes                | \$ (48)         | \$ 67           | NM           | \$ 139          | \$ 1,074        | (87)%        |
| Income taxes (benefits)                                       | (77)            | (35)            | NM           | (129)           | 207             | NM           |
| <b>Income from continuing operations</b>                      | <b>\$ 29</b>    | <b>\$ 102</b>   | <b>(72)%</b> | <b>\$ 268</b>   | <b>\$ 867</b>   | <b>(69)%</b> |
| Net income (loss) attributable to noncontrolling interests    |                 |                 |              |                 |                 |              |
| <b>Net income</b>   | <b>\$ 29</b>    | <b>\$ 102</b>   | <b>(72)%</b> | <b>\$ 268</b>   | <b>\$ 867</b>   | <b>(69)%</b> |
| Average assets<br>(in billions of dollars)                    | 61              | \$ 81           | (25)%        | 59              | \$ 78           | (24)%        |
| Return on assets  | 0.19%           | 0.50%           |              | 0.61%           | 1.48%           |              |
| Average deposits<br>(in billions of dollars)                  | 36              | 42              | (14)%        |                 |                 |              |
|   | 9.04            | 7.79            |              |                 |                 |              |

Net credit losses  
as a % of average  
loans

**Revenue by  
business**

|                       |           |              |           |              |              |           |              |           |              |              |
|-----------------------|-----------|--------------|-----------|--------------|--------------|-----------|--------------|-----------|--------------|--------------|
| Retail banking        | \$        | 969          | \$        | 1,067        | (9)%         | \$        | 2,843        | \$        | 3,180        | (11)%        |
| Citi-branded<br>cards |           | 857          |           | 1,233        | (30)         |           | 2,593        |           | 3,726        | (30)         |
| <b>Total</b>          | <b>\$</b> | <b>1,826</b> | <b>\$</b> | <b>2,300</b> | <b>(21)%</b> | <b>\$</b> | <b>5,436</b> | <b>\$</b> | <b>6,906</b> | <b>(21)%</b> |

**Income (loss)  
from continuing  
operations by  
business**

|                       |           |           |           |            |              |           |            |           |            |              |
|-----------------------|-----------|-----------|-----------|------------|--------------|-----------|------------|-----------|------------|--------------|
| Retail banking        | \$        | 106       | \$        | 112        | (5)%         | \$        | 436        | \$        | 573        | (24)%        |
| Citi-branded<br>cards |           | (77)      |           | (10)       | NM           |           | (168)      |           | 294        | NM           |
| <b>Total</b>          | <b>\$</b> | <b>29</b> | <b>\$</b> | <b>102</b> | <b>(72)%</b> | <b>\$</b> | <b>268</b> | <b>\$</b> | <b>867</b> | <b>(69)%</b> |

NM Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, declined 21%, mainly due to the impact of FX translation, lower cards receivables and spread compression, partially offset by higher business volumes in retail banking. Net interest revenue was 20% lower than the prior year caused by the decrease in cards receivables as well as lower spreads resulting from a lower risk profile, partially offset by higher business volumes in retail banking. Average deposits were down 14%, due primarily to the impact of FX translation. Non-interest revenue declined 23%, primarily due to the impact of FX translation.

*Operating expenses* declined 17%, reflecting the benefits from re-engineering efforts and the impact of FX translation.

*Provisions for loan losses and for benefits and claims* decreased \$144 million mainly due to lower loan loss reserve build of \$160 million. While delinquencies decreased during the third quarter 2009 as compared to the second quarter 2009, cards net credit loss rates increased from 16.2% to 18.1%. Rising losses were apparent in Brazil and Mexico; however, the business continues to focus on repositioning and de-risking the portfolio, particularly in the Mexico cards business.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, declined 21% driven by the impact of FX translation, lower volumes and spread compression in the cards business. Net interest revenue was 22% lower than the prior year with average credit cards loans down 22%, and net interest margin decreasing as well due to the cards spread compression impact. Non-interest revenue declined 20%, primarily due to the decline in cards fees as well as the impact of FX translation.

*Operating expenses* declined 13%, reflecting the benefits from re-engineering efforts and the impact of FX translation. The prior-year period also included a \$257 million expense benefit related to a legal vehicle restructuring in Mexico.

*Provisions for loan losses and for benefits and claims* decreased \$87 million or 4%. Cards net credit loss rates increased from 11.6% to 16.7%. Credit deterioration was apparent in Brazil and Mexico where the business has focused its repositioning and derisking efforts.

Table of Contents**ASIA REGIONAL CONSUMER BANKING**

| <i>In millions of dollars</i>                                 | Third Quarter   |                 |             | Nine Months     |                 |              |
|---|-----------------|-----------------|-------------|-----------------|-----------------|--------------|
|   | 2009            | 2008            | % Change    | 2009            | 2008            | % Change     |
| Net interest revenue  | \$ 1,167        | \$ 1,227        | (5)%        | \$ 3,445        | \$ 3,726        | (8)%         |
| Non-interest revenue  | 513             | 612             | (16)        | 1,397           | 1,948           | (28)         |
| <b>Total Revenues, net of interest expense</b>                | <b>\$ 1,680</b> | <b>\$ 1,839</b> | <b>(9)%</b> | <b>\$ 4,842</b> | <b>\$ 5,674</b> | <b>(15)%</b> |
| <b>Total operating expenses</b>                               | <b>\$ 869</b>   | <b>\$ 921</b>   | <b>(6)%</b> | <b>\$ 2,486</b> | <b>\$ 2,881</b> | <b>(14)%</b> |
| Net credit losses   | \$ 351          | \$ 257          | 37          | 977             | 704             | 39%          |
| Credit reserve build (release)                                | 81              | 189             | (57)%       | 415             | 301             | 38           |
| <b>Provisions for loan losses and for benefits and claims</b> | <b>\$ 432</b>   | <b>\$ 446</b>   | <b>(3)%</b> | <b>\$ 1,392</b> | <b>\$ 1,005</b> | <b>39%</b>   |
| Income from continuing operations before taxes                | \$ 379          | \$ 472          | (20)%       | \$ 964          | \$ 1,788        | (46)%        |
| Income taxes (benefits)                                       | (67)            | 115             | NM          | (5)             | 444             | NM           |
| <b>Income from continuing operations</b>                      | <b>\$ 446</b>   | <b>\$ 357</b>   | <b>25%</b>  | <b>\$ 969</b>   | <b>\$ 1,344</b> | <b>(28)%</b> |
| Net income (loss) attributable to noncontrolling interests    |                 |                 |             |                 | (1)             | 100          |
| <b>Net income</b>   | <b>\$ 446</b>   | <b>\$ 357</b>   | <b>25%</b>  | <b>\$ 969</b>   | <b>\$ 1,345</b> | <b>(28)%</b> |
| Average assets<br>(in billions of dollars)                    | \$ 92           | \$ 95           | (3)%        | \$ 87           | \$ 96           | (9)          |
| Return on assets  | 1.92%           | 1.49%           |             | 1.49%           | 1.87%           |              |
| Average deposits<br>(in billions of dollars)                  | 91              | 93              | (2)         |                 |                 |              |
| Net credit losses as a % of average loans                     | 2.17            | 1.44            |             |                 |                 |              |

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| Revenue by business |           |              |           |              |             |                                |
|---------------------|-----------|--------------|-----------|--------------|-------------|--------------------------------|
| Retail banking      | \$        | 1,039        | \$        | 1,150        | (10)%       | \$ 3,037 \$ 3,642 (17)%        |
| Citi-branded cards  |           | 641          |           | 689          | (7)         | 1,805 2,032 (11)               |
| <b>Total</b>        | <b>\$</b> | <b>1,680</b> | <b>\$</b> | <b>1,839</b> | <b>(9)%</b> | <b>\$ 4,842 \$ 5,674 (15)%</b> |

| Income (loss) from continuing operations by business |           |            |           |            |            |                              |
|--|-----------|------------|-----------|------------|------------|------------------------------|
| Retail banking                                       | \$        | 376        | \$        | 310        | 21%        | \$ 865 \$ 1,052 (18)%        |
| Citi-branded cards                                   |           | 70         |           | 47         | 49         | 104 292 (64)                 |
| <b>Total</b>   | <b>\$</b> | <b>446</b> | <b>\$</b> | <b>357</b> | <b>25%</b> | <b>\$ 969 \$ 1,344 (28)%</b> |

NM Not meaningful

### 3Q09 vs. 3Q08

*Revenues, net of interest expense*, declined 9% driven by the absence of Visa assets sales gains in the 2008 third quarter, lower investment product revenues, lower loan volumes and the impact of FX translation. Net interest revenue was 5% lower than the prior-year period. Average loans and deposits were down 9% and 1%, respectively, in each case primarily due to the impact of FX translation. Non-interest revenue declined 16%, primarily due to the decline in investment revenues, lower Cards Purchase sales, the absence of Visa share sales gains and the impact of FX translation.

*Operating expenses* declined 6%, reflecting the benefits from re-engineering efforts and the impact of FX translation.

*Provisions for loan losses and for benefits and claims* decreased 3%, mainly due to impact of lower credit reserve build, offset by an increase in net credit losses and the impact of FX translation. Rising credit losses were particularly apparent in the portfolios in India and Korea. Compared to the second quarter of 2009, delinquencies improved and net credit losses flattened as this region showed possible early signs of economic recovery and increased levels of customer activity.

### 3Q09 YTD vs. 3Q08 YTD

*Revenues, net of interest expense*, declined 15% driven by absence of Visa assets sales gains, a 34% decline in investment sales, lower loan and deposit volumes, and the impact of FX translation. Net interest revenue was 8% lower than the prior-year period reflecting lower Average loans and deposits. Non-interest revenue declined 28%, primarily due to the absence of Visa asset sales gains and the decline in investment sales.

*Operating expenses* declined 14%, reflecting the benefits from re-engineering efforts and the impact of FX translation.

*Provisions for loan losses and for benefits and claims* increased 39% mainly due to higher net credit losses in India and Korea and a higher credit reserve build.

Table of Contents**INSTITUTIONAL CLIENTS GROUP (ICG)**

| <i>In millions of dollars</i>                              | Third Quarter   |                 |              | Nine Months      |                  |             |
|--|-----------------|-----------------|--------------|------------------|------------------|-------------|
|  | 2009            | 2008            | % Change     | 2009             | 2008             | % Change    |
| Commissions and Fees                                       | \$ 565          | \$ 754          | (25)%        | \$ 1,500         | \$ 2,269         | (34)%       |
| Administration and Other                                   |                 |                 |              |                  |                  |             |
| Fiduciary Fees   | 1,258           | 1,397           | (10)         | 3,717            | 4,148            | (10)        |
| Investment banking   | 1,063           | 740             | 44           | 3,245            | 3,005            | 8           |
| Principal transactions                                     | (535)           | 3,116           | NM           | 7,699            | 8,065            | (5)         |
| Other  | 556             | (188)           | NM           | 1,783            | (107)            | NM          |
| Total non-interest revenue                                 | \$ 2,907        | \$ 5,819        | (50)%        | \$ 17,944        | \$ 17,380        | 3%          |
| Net interest revenue (including dividends)                 | 4,443           | 4,092           | 9            | 13,559           | 12,551           | 8           |
| <b>Total revenues, net of interest expenses</b>            | <b>\$ 7,350</b> | <b>\$ 9,911</b> | <b>(26)%</b> | <b>\$ 31,503</b> | <b>\$ 29,931</b> | <b>5%</b>   |
| <b>Total operating expenses</b>                            | <b>4,634</b>    | <b>4,919</b>    | <b>(6)</b>   | <b>12,883</b>    | <b>16,169</b>    | <b>(20)</b> |
| Net credit losses  | 292             | 221             | 32           | 537              | 595              | (10)        |
| Provisions for unfunded lending commitments                |                 | (80)            | 100          | 115              | (155)            | NM          |
| Credit reserve build (release)                             | 146             | 285             | (49)         | 995              | 500              | 99          |
| <b>Provision for credit losses</b>                         | <b>\$ 438</b>   | <b>\$ 426</b>   | <b>3%</b>    | <b>\$ 1,647</b>  | <b>\$ 940</b>    | <b>75%</b>  |
| Income from continuing operations before taxes             | \$ 2,278        | \$ 4,566        | (50)%        | \$ 16,973        | \$ 12,822        | 32%         |
| Income taxes (benefits)                                    | 584             | 1,410           | (59)         | 5,340            | 3,907            | 37          |
| <b>Income from continuing operations</b>                   | <b>\$ 1,694</b> | <b>\$ 3,156</b> | <b>(46)%</b> | <b>\$ 11,633</b> | <b>\$ 8,915</b>  | <b>30%</b>  |
| Net income (loss) attributable to noncontrolling interests | 23              | 11              | NM           | 23               | 40               | (43)        |
| <b>Net income</b>  | <b>\$ 1,671</b> | <b>\$ 3,145</b> | <b>(47)%</b> | <b>\$ 11,610</b> | <b>\$ 8,875</b>  | <b>31%</b>  |

|   |    |       |    |       |       |    |       |    |       |       |
|---|----|-------|----|-------|-------|----|-------|----|-------|-------|
| Average assets (in billions of dollars) | \$ | 831   | \$ | 953   | (13)% | \$ | 833   | \$ | 1,062 | (22)% |
| Return on assets                        |    | 0.80% |    | 1.31% |       |    | 1.86% |    | 1.12% |       |

**Revenue by region:**

|               |           |              |           |              |              |           |               |           |               |           |
|---------------|-----------|--------------|-----------|--------------|--------------|-----------|---------------|-----------|---------------|-----------|
| North America | \$        | 1,955        | \$        | 4,558        | (57)%        | \$        | 10,342        | \$        | 12,674        | (18)%     |
| EMEA          |           | 3,043        |           | 2,348        | 30           |           | 11,523        |           | 7,882         | 46        |
| Latin America |           | 1,040        |           | 847          | 23           |           | 3,567         |           | 2,964         | 20        |
| Asia          |           | 1,312        |           | 2,158        | (39)         |           | 6,071         |           | 6,411         | (5)       |
| <b>Total</b>  | <b>\$</b> | <b>7,350</b> | <b>\$</b> | <b>9,911</b> | <b>(26)%</b> | <b>\$</b> | <b>31,503</b> | <b>\$</b> | <b>29,931</b> | <b>5%</b> |

**Income (loss) from continuing operations by region:**

|               |           |              |           |              |              |           |               |           |              |            |
|---------------|-----------|--------------|-----------|--------------|--------------|-----------|---------------|-----------|--------------|------------|
| North America | \$        | 75           | \$        | 1,434        | (95)%        | \$        | 2,964         | \$        | 3,611        | (18)%      |
| EMEA          |           | 856          |           | 450          | 90           |           | 4,450         |           | 1,599        | NM         |
| Latin America |           | 364          |           | 386          | (6)          |           | 1,595         |           | 1,304        | 22         |
| Asia          |           | 399          |           | 886          | (55)         |           | 2,624         |           | 2,401        | 9          |
| <b>Total</b>  | <b>\$</b> | <b>1,694</b> | <b>\$</b> | <b>3,156</b> | <b>(46)%</b> | <b>\$</b> | <b>11,633</b> | <b>\$</b> | <b>8,915</b> | <b>30%</b> |

**Average loans by region (in billions):**

|               |           |            |           |            |              |
|---------------|-----------|------------|-----------|------------|--------------|
| North America | \$        | 43         | \$        | 52         | (17)%        |
| EMEA          |           | 42         |           | 49         | (14)         |
| Latin America |           | 21         |           | 24         | (13)         |
| Asia          |           | 27         |           | 36         | (25)         |
| <b>Total</b>  | <b>\$</b> | <b>133</b> | <b>\$</b> | <b>161</b> | <b>(17)%</b> |

NM Not meaningful

Table of Contents**SECURITIES AND BANKING**

| <i>In millions of dollars</i>                                  | Third Quarter   |                 | %            | Nine Months      |                  | %           |
|--|-----------------|-----------------|--------------|------------------|------------------|-------------|
|  | 2009            | 2008            | Change       | 2009             | 2008             | Change      |
| Net interest revenue   | \$ 3,050        | \$ 2,670        | 14%          | \$ 9,305         | \$ 8,520         | 9%          |
| Non-interest revenue   | 1,843           | 4,675           | (61)         | 14,884           | 13,949           | 7           |
| <b>Revenues, net of interest expense</b>                       | <b>\$ 4,893</b> | <b>\$ 7,345</b> | <b>(33)%</b> | <b>\$ 24,189</b> | <b>\$ 22,469</b> | <b>8%</b>   |
| <b>Operating expenses</b>                                      | <b>3,493</b>    | <b>3,667</b>    | <b>(5)</b>   | <b>9,580</b>     | <b>12,322</b>    | <b>(22)</b> |
| Net credit losses  | 294             | 223             | 32           | 539              | 593              | (9)         |
| Provision for unfunded lending commitments                     |                 | (74)            | 100          | 115              | (149)            | NM          |
| Credit reserve build (release)                                 | 151             | 288             | (48)         | 994              | 494              | NM          |
| <b>Provision for credit losses</b>                             | <b>\$ 445</b>   | <b>\$ 437</b>   | <b>2%</b>    | <b>\$ 1,648</b>  | <b>\$ 938</b>    | <b>76%</b>  |
| <b>Income before taxes and noncontrolling interest</b>         | <b>\$ 955</b>   | <b>\$ 3,241</b> | <b>(71)%</b> | <b>\$ 12,961</b> | <b>\$ 9,209</b>  | <b>41%</b>  |
| Income taxes   | 200             | 1,003           | (80)         | 4,145            | 2,812            | 47          |
| Income from continuing operations                              | 755             | 2,238           | (66)         | 8,816            | 6,397            | 38          |
| Net income attributable to noncontrolling interests            | 18              | 2               | NM           | 19               | 14               | 36          |
| <b>Net income</b>  | <b>\$ 737</b>   | <b>\$ 2,236</b> | <b>(67)%</b> | <b>\$ 8,797</b>  | <b>\$ 6,383</b>  | <b>38%</b>  |
| Average assets ( <i>in billions of dollars</i> )               | \$ 771          | \$ 883          | (13)%        | \$ 774           | \$ 990           | (22)%       |
| Return on assets   | 0.38%           | 1.01%           |              | 1.52%            | 0.86%            |             |
| <b>Revenues by region:</b>                                     |                 |                 |              |                  |                  |             |
| North America  | \$ 1,312        | \$ 4,018        | (67)%        | \$ 8,454         | \$ 11,117        | (24)%       |
| EMEA   | 2,198           | 1,395           | 58           | 8,974            | 5,098            | 76          |
| Latin America  | 703             | 469             | 50           | 2,547            | 1,872            | 36          |
| Asia   | 680             | 1,463           | (54)         | 4,214            | 4,382            | (4)         |
| <b>Total revenues</b>  | <b>\$ 4,893</b> | <b>\$ 7,345</b> | <b>(33)%</b> | <b>\$ 24,189</b> | <b>\$ 22,469</b> | <b>8%</b>   |
| <b>Net income (loss) from continuing operations by region:</b> |                 |                 |              |                  |                  |             |
| North America  | \$ (77)         | \$ 1,340        | NM           | \$ 2,493         | \$ 3,368         | (26)%       |
| EMEA   | 548             | 102             | NM           | 3,466            | 674              | NM          |
| Latin America  | 216             | 227             | (5)%         | 1,137            | 853              | 33          |
| Asia   | 68              | 569             | (88)         | 1,720            | 1,502            | 15          |
| <b>Total net income from continuing operations</b>             | <b>\$ 755</b>   | <b>\$ 2,238</b> | <b>(66)%</b> | <b>\$ 8,816</b>  | <b>\$ 6,397</b>  | <b>38%</b>  |
| <b>Securities and Banking</b>                                  |                 |                 |              |                  |                  |             |
| <b>Revenue details:</b>  |                 |                 |              |                  |                  |             |
| Net Investment Banking   | \$ 1,163        | \$ 618          | 88%          | \$ 3,305         | \$ 2,783         | 19%         |
| Lending  | (699)           | 1,262           | NM           | (1,956)          | 2,026            | NM          |
| Equity markets   | 446             | 550             | (19)         | 3,151            | 3,237            | (3)         |
| Fixed income markets   | 3,945           | 4,756           | (17)         | 19,739           | 13,927           | 42          |
| Private bank   | 520             | 563             | (8)          | 1,496            | 1,789            | (16)        |
| Other Securities and Banking                                   | (482)           | (404)           | (19)         | (1,546)          | (1,293)          | (20)        |
| <b>Total Securities and Banking Revenues</b>                   | <b>\$ 4,893</b> | <b>\$ 7,345</b> | <b>(33)%</b> | <b>\$ 24,189</b> | <b>\$ 22,469</b> | <b>8%</b>   |



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NM Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, decreased 33% or \$2.5 billion to \$4.9 billion mainly from revenue marks of negative \$1.4 billion, set forth in greater detail below, and a decrease in lending revenues of \$2.0 billion to negative \$699 million (mainly from losses on credit derivative positions). Fixed income markets revenues declined \$811 million to \$3.9 billion due to negative credit value adjustments of \$760 million (mainly due to narrowing in Citigroup spreads, partially offset by the narrowing of counterparty spreads), compared to positive credit value adjustments of \$2.6 billion in the third quarter of 2008, partially offset by stronger performances across most fixed income categories as market conditions improved. Equity markets revenues declined \$104 million or 19% primarily driven by negative credit value adjustments of \$878 million, offset by stronger results in proprietary trading and derivatives. Investment banking revenues increased \$545 million, led by stronger high yield and investment grade debt issuances in debt underwriting, and stronger volumes in equity underwriting, with a decline in advisory revenues resulting from lower global M&A activity.

*Operating expenses* decreased 5% or \$174 million to \$3.5 billion, mainly driven by lower severance and the benefit of FX translation, offset partially by an increase in compensation costs.

*Provisions for credit losses* increased by 2% or \$8 million to \$445 million, mainly from higher net credit losses and a release of provisions for unfunded lending commitments in the prior-year period, offset partially by lower credit reserve builds.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, increased 8% or \$1.7 billion, mainly due to an increase in fixed income markets of \$5.8 billion to \$19.7 billion reflecting strong trading results, particularly in the first and second quarters of 2009, offset partially by a decrease in lending revenues of \$4.0 billion to

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negative \$2.0 billion (mainly from losses on credit default swap hedges).

*Operating expenses* decreased 22% or \$2.7 billion driven by lower compensation due to headcount reductions and benefits from re-engineering and expense management.

*Provisions for credit losses* increased 76% or \$710 million to \$1.6 billion mainly from increased credit reserve builds on funded loans and higher provisions for unfunded lending commitments.

## Third Quarter Revenue Impacting Citicorp Securities and Banking

While not as significant as in prior quarters, certain items continued to impact Securities and Banking revenues during the third quarter of 2009. These items are set forth in the table below.

|   | Pretax Revenue<br>(in millions) |                          |
|---|---------------------------------|--------------------------|
|   | Third<br>Quarter<br>2009        | Third<br>Quarter<br>2008 |
| Private Equity and equity investments                     | \$ 79                           | \$ (50)                  |
| Alt-A Mortgages(1)(2)                                     | 142                             | (221)                    |
| Commercial Real Estate (CRE) positions(1)(3)              | 20                              | 130                      |
| CVA on Citi debt liabilities under fair value option      | (955)                           | 1,526                    |
| CVA on derivatives positions, excluding monoline insurers | (722)                           | 1,178                    |
| Total significant revenue items                           | \$ (1,436)                      | \$ 2,563                 |

(1) Net of hedges.

(2) For these purposes, Alt-A mortgage securities are non-agency residential mortgage-backed securities (RMBS) where (i) the underlying collateral has weighted average FICO scores between 680 and 720 or (ii) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans. See "Loan and Credit Details U.S. Consumer Mortgage Lending."

(3) Securities and Banking's commercial real estate exposure is split into three categories of assets: held at fair value; held to maturity/held for investment; and equity. See "Exposure to Commercial Real Estate" below for a further discussion.

## Credit Valuation Adjustment on Citi's Debt Liabilities for Which Citi Has Elected the Fair Value Option

The Company is required to use its own credit spreads in determining the current value of its derivative liabilities and all other liabilities for which it has elected the fair value option. When Citi's credit spreads widen (deteriorate), Citi recognizes a gain on these liabilities because the value of the liabilities has decreased. When Citi's credit spreads narrow (improve), Citi recognizes a loss on these liabilities because the value of the liabilities has increased. The approximately \$955 million of losses recorded by Securities and Banking on its fair value option liabilities (excluding derivative liabilities) during the third quarter of 2009 was principally due to the narrowing (improving) of the Company's credit spreads.

## Credit Valuation Adjustment on Derivative Positions, excluding Monoline insurers

The approximately \$722 million of pretax losses recorded by Securities and Banking on its derivative positions during the third quarter of 2009 was due to the narrowing of the Company's credit default swap spreads on its derivative liabilities. These losses were partially offset by gains due to the narrowing of the credit spreads of the Company's counterparties on its derivative assets. See "Derivatives Fair Valuation Adjustments for Derivatives" below for a further discussion.



Table of Contents**TRANSACTION SERVICES**

| <i>In millions of dollars</i>                                  | <b>Third Quarter</b> |                 | <b>%</b>      | <b>Nine Months</b> |                 | <b>%</b>      |
|--|----------------------|-----------------|---------------|--------------------|-----------------|---------------|
|  | <b>2009</b>          | <b>2008</b>     | <b>Change</b> | <b>2009</b>        | <b>2008</b>     | <b>Change</b> |
| Net interest revenue   | \$ 1,393             | \$ 1,422        | (2)%          | \$ 4,254           | \$ 4,031        | 6%            |
| Non-interest revenue   | 1,064                | 1,144           | (7)           | 3,060              | 3,431           | (11)          |
| <b>Revenues, net of interest expense</b>                       | <b>\$ 2,457</b>      | <b>\$ 2,566</b> | <b>(4)%</b>   | <b>\$ 7,314</b>    | <b>\$ 7,462</b> | <b>(2)%</b>   |
| <b>Operating expenses</b>                                      | <b>1,141</b>         | <b>1,252</b>    | <b>(9)</b>    | <b>3,303</b>       | <b>3,847</b>    | <b>(14)</b>   |
| <b>Provision for credit losses and for benefits and claims</b> | <b>(7)</b>           | <b>(11)</b>     | <b>36</b>     | <b>(1)</b>         | <b>2</b>        | <b>NM</b>     |
| <b>Income before taxes and noncontrolling interest</b>         | <b>\$ 1,323</b>      | <b>\$ 1,325</b> |               | <b>\$ 4,012</b>    | <b>\$ 3,613</b> | <b>11%</b>    |
| Income taxes   | 384                  | 407             | (6)%          | 1,195              | 1,095           | 9             |
| Income from continuing operations                              | 939                  | 918             | 2             | 2,817              | 2,518           | 12            |
| Net income (loss) attributable to noncontrolling interests     | 5                    | 9               | (44)          | 4                  | 26              | (85)          |
| <b>Net income</b>  | <b>\$ 934</b>        | <b>\$ 909</b>   | <b>3%</b>     | <b>\$ 2,813</b>    | <b>\$ 2,492</b> | <b>13%</b>    |
| Average assets ( <i>in billions of dollars</i> )               | \$ 60                | \$ 70           | (14)%         | \$ 59              | \$ 72           | (18)%         |
| Return on assets   | 6.18%                | 5.17%           |               | 6.37%              | 4.62%           |               |
| <b>Revenues by region:</b>                                     |                      |                 |               |                    |                 |               |
| North America  | \$ 643               | \$ 540          | 19%           | \$ 1,888           | \$ 1,557        | 21%           |
| EMEA   | 845                  | 953             | (11)          | 2,549              | 2,784           | (8)           |
| Latin America  | 337                  | 378             | (11)          | 1,020              | 1,092           | (7)           |
| Asia   | 632                  | 695             | (9)           | 1,857              | 2,029           | (8)           |
| <b>Total revenues</b>  | <b>\$ 2,457</b>      | <b>\$ 2,566</b> |               | <b>\$ 7,314</b>    | <b>\$ 7,462</b> | <b>(2)%</b>   |
| <b>Net income (loss) from continuing operations by region:</b> |                      |                 |               |                    |                 |               |
| North America  | \$ 152               | \$ 94           | 62%           | \$ 471             | \$ 243          | 94%           |
| EMEA   | 308                  | 348             | (11)          | 984                | 925             | 6             |
| Latin America  | 148                  | 159             | (7)           | 458                | 451             | 2             |
| Asia   | 331                  | 317             | 4             | 904                | 899             | 1             |
| <b>Total net income from continuing</b>                        | <b>\$ 939</b>        | <b>\$ 918</b>   | <b>2%</b>     | <b>\$ 2,817</b>    | <b>\$ 2,518</b> | <b>12%</b>    |

**operations****Key Indicators** (in billions of dollars)

|  |    |      |    |      |     |
|--|----|------|----|------|-----|
| Average deposits and other customer liability balances | \$ | 314  | \$ | 273  | 15% |
| EOP assets under custody (in trillions of dollars)     | \$ | 11.8 | \$ | 11.9 | (1) |

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NM Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, were \$2.5 billion, down \$109 million or 4% from strong prior-year performance due to spread compression (as global rates declined) and lower volumes as well as negative foreign exchange impact. This was partly offset by strong growth in liability balances and higher trade fees.

*Operating expenses* declined 9% or \$111 million to \$1.1 billion, driven by headcount reductions, re-engineering efforts, expense management initiatives and a benefit from FX translation.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, of \$7.3 billion decreased slightly from the prior period driven primarily by the impact of lower fee revenues and negative foreign exchange. Average liability balances grew 6% driven by strong growth in North America as a result of successful implementation of deposit growth strategy.

*Operating expenses* declined 14%, driven by headcount reduction and re-engineering benefits.

Table of Contents**CITI HOLDINGS**

| <i>In millions of dollars</i>                                  | <b>Third Quarter</b> |                    | <b>%</b>      | <b>Nine Months</b> |                    | <b>%</b>      |
|--|----------------------|--------------------|---------------|--------------------|--------------------|---------------|
|  | <b>2009</b>          | <b>2008</b>        | <b>Change</b> | <b>2009</b>        | <b>2008</b>        | <b>Change</b> |
| Net interest revenue   | \$ 4,024             | \$ 5,766           | (30)%         | \$ 13,902          | \$ 17,292          | (20)%         |
| Non-interest revenue   | 2,670                | (5,062)            | NM            | 11,994             | (19,027)           | NM            |
| <b>Total Revenues, net of interest expense</b>                 | <b>\$ 6,694</b>      | <b>\$ 704</b>      | <b>NM</b>     | <b>\$ 25,896</b>   | <b>\$ (1,735)</b>  | <b>NM</b>     |
| <b>Provision for credit losses and for benefits and claims</b> |                      |                    |               |                    |                    |               |
| Net credit losses  | \$ 6,250             | \$ 3,603           | 73%           | \$ 19,090          | \$ 9,332           | NM            |
| Credit reserve build (release)                                 | 338                  | 3,224              | (90)          | 4,743              | 6,790              | (30)%         |
| Provision for loan losses                                      | \$ 6,588             | \$ 6,827           | (4)%          | \$ 23,833          | \$ 16,122          | 48%           |
| Provision for benefits & claims                                | 310                  | 273                | 14            | 923                | 805                | 15            |
| Provision for unfunded lending commitments                     |                      | (70)               | 100           | 80                 | (138)              | NM            |
| Total provision for credit losses and for benefits and claims  | \$ 6,898             | \$ 7,030           | (2)%          | \$ 24,836          | \$ 16,789          | 48%           |
| <b>Total operating expenses</b>                                | <b>\$ 3,202</b>      | <b>\$ 5,136</b>    | <b>(38)%</b>  | <b>\$ 11,417</b>   | <b>\$ 16,406</b>   | <b>(30)%</b>  |
| <b>Income (loss) from continuing operations before taxes</b>   | <b>\$ (3,406)</b>    | <b>\$ (11,462)</b> | <b>70%</b>    | <b>\$ (10,357)</b> | <b>\$ (34,930)</b> | <b>70%</b>    |
| Provision (benefits) for income taxes                          | (1,588)              | (4,526)            | 65            | (4,562)            | (13,619)           | 67            |
| <b>Income (loss) from continuing operations</b>                | <b>\$ (1,818)</b>    | <b>\$ (6,936)</b>  | <b>74%</b>    | <b>\$ (5,795)</b>  | <b>\$ (21,311)</b> | <b>73%</b>    |
| Net income (loss) attributable to noncontrolling interests     | 49                   | (109)              | NM            | (1)                | (87)               | 99            |
| <b>Citi Holding's net income (loss)</b>                        | <b>\$ (1,867)</b>    | <b>\$ (6,827)</b>  | <b>73%</b>    | <b>\$ (5,794)</b>  | <b>\$ (21,224)</b> | <b>73%</b>    |
| <b>Balance Sheet Data (in billions)</b>                        |                      |                    |               |                    |                    |               |
| <b>Total EOP assets</b>  | <b>\$ 617</b>        | <b>\$ 775</b>      | <b>(20)%</b>  |                    |                    |               |
| <b>Total EOP deposits</b>                                      | <b>90</b>            | <b>83</b>          | <b>8</b>      |                    |                    |               |

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 NM Not meaningful

Table of Contents**BROKERAGE AND ASSET MANAGEMENT**

| <i>In millions of dollars</i>                                 | <b>Third Quarter</b> |                 | <b>%</b>      | <b>Nine Months</b> |                 | <b>%</b>      |
|---|----------------------|-----------------|---------------|--------------------|-----------------|---------------|
|   | <b>2009</b>          | <b>2008</b>     | <b>Change</b> | <b>2009</b>        | <b>2008</b>     | <b>Change</b> |
| Net interest revenue  | \$ (56)              | \$ 318          | NM            | \$ 460             | \$ 727          | (37)%         |
| Non-interest revenue  | 726                  | 1,776           | (59)%         | 14,250             | 6,224           | NM            |
| <b>Total Revenues, net of interest expense</b>                | <b>\$ 670</b>        | <b>\$ 2,094</b> | <b>(68)%</b>  | <b>\$ 14,710</b>   | <b>\$ 6,951</b> | <b>NM</b>     |
| <b>Total operating expenses</b>                               | <b>\$ 358</b>        | <b>\$ 2,085</b> | <b>(83)%</b>  | <b>\$ 3,000</b>    | <b>\$ 6,537</b> | <b>(54)%</b>  |
| Net credit losses   |                      | \$ 1            | (100)%        | \$ 3               | \$ 11           | (73)%         |
| Credit reserve build (release)                                | \$ (11)              | (3)             | NM            | 35                 | 7               | NM            |
| Provision for benefits and claims                             | 38                   | 58              | (34)          | 113                | 155             | (27)          |
| <b>Provisions for loan losses and for benefits and claims</b> | <b>\$ 27</b>         | <b>\$ 56</b>    | <b>(52)%</b>  | <b>\$ 151</b>      | <b>\$ 173</b>   | <b>(13)%</b>  |
| Income from continuing operations before taxes                | \$ 285               | \$ (47)         | NM            | \$ 11,559          | \$ 241          | NM            |
| Income taxes  | 146                  | 10              | NM            | 4,548              | 145             | NM            |
| <b>Income (loss) from continuing operations</b>               | <b>\$ 139</b>        | <b>\$ (57)</b>  | <b>NM</b>     | <b>\$ 7,011</b>    | <b>\$ 96</b>    | <b>NM</b>     |
| Net income (loss) attributable to noncontrolling interests    | 16                   | (98)            | NM            | 5                  | (60)            | NM            |
| <b>Net income</b>   | <b>\$ 123</b>        | <b>\$ 41</b>    | <b>NM</b>     | <b>\$ 7,006</b>    | <b>\$ 156</b>   | <b>NM</b>     |
| EOP assets ( <i>in billions of dollars</i> )                  | \$ 59                | \$ 62           | (5)%          |                    |                 |               |
| EOP deposits ( <i>in billions of dollars</i> )                | 60                   | 53              | 13            |                    |                 |               |

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NM Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, decreased 68% primarily driven by the decrease in the Company's share of Smith Barney revenue resulting from the joint venture transaction. Revenues in the prior-year period included a \$347 million pre-tax gain on sale of CitiStreet and charges related to settlement of auction rate securities (ARS) of \$306 million pre-tax. 2009 third quarter revenue includes a \$320 million pre-tax gain on the sale of the Managed Futures business to the Morgan Stanley Smith Barney joint venture.

*Operating expenses* decreased 83% from the prior-year period, mainly driven by the absence of Smith Barney expenses and the absence of restructuring expenses in retail alternative investments.

*Provisions for loan losses and for benefits and claims* decreased by 52% mainly reflecting lower provisions for benefits and claims.

*End of Period Assets* include approximately \$24 billion of assets of discontinued operations held for sale.

**3Q09 YTD vs. 3Q08 YTD**

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*Revenues, net of interest expense*, increased \$7.8 billion due to an \$11.1 billion pre-tax gain on sale (\$6.7 billion after-tax) on the Morgan Stanley Smith Barney joint venture transaction, which closed on June 1, 2009. Excluding the gain, revenues declined \$3.3 billion driven by the absence of Smith Barney revenues as well as the impact of market conditions on Smith Barney transactional and fee-based revenue compared to the prior year.

*Operating expenses* decreased \$3.5 billion primarily driven by the absence of Smith Barney expenses, lower variable compensation and re-engineering efforts, particularly in retail alternative investments.

*Provisions for loan losses and for benefits and claims* declined 13% mainly reflecting lower provisions for benefits and claims.



Table of Contents**LOCAL CONSUMER LENDING**

| <i>In millions of dollars</i>                                 | Third Quarter     |                   | %            | Nine Months       |                   | %            |
|---|-------------------|-------------------|--------------|-------------------|-------------------|--------------|
|   | 2009              | 2008              | Change       | 2009              | 2008              | Change       |
| Net interest revenue  | \$ 3,453          | \$ 4,612          | (25)%        | \$ 10,730         | \$ 14,015         | (23)%        |
| Non-interest revenue  | 1,194             | 820               | 46           | 4,300             | 5,141             | (16)         |
| <b>Total Revenues, net of interest expense</b>                | <b>\$ 4,647</b>   | <b>\$ 5,432</b>   | <b>(14)%</b> | <b>\$ 15,030</b>  | <b>\$ 19,156</b>  | <b>(22)%</b> |
| <b>Total operating expenses</b>                               | <b>\$ 2,611</b>   | <b>\$ 2,847</b>   | <b>(8)%</b>  | <b>\$ 7,746</b>   | <b>\$ 9,094</b>   | <b>(15)%</b> |
| Net credit losses   | \$ 4,929          | \$ 3,487          | 41%          | \$ 14,617         | \$ 9,116          | 60%          |
| Credit reserve build (release)                                | 604               | 2,702             | (78)         | 5,003             | 5,858             | (15)         |
| Provision for benefits and claims                             | 272               | 215               | 27           | 810               | 650               | 25           |
| <b>Provisions for loan losses and for benefits and claims</b> | <b>\$ 5,805</b>   | <b>\$ 6,404</b>   | <b>(9)%</b>  | <b>\$ 20,430</b>  | <b>\$ 15,624</b>  | <b>31%</b>   |
| Loss from continuing operations before taxes                  | \$ (3,769)        | \$ (3,819)        | 1%           | \$ (13,146)       | \$ (5,562)        | NM           |
| Income taxes (benefits)                                       | (1,670)           | (1,534)           | (9)          | (5,435)           | (2,196)           | NM           |
| <b>Loss from continuing operations</b>                        | <b>\$ (2,099)</b> | <b>\$ (2,285)</b> | <b>8%</b>    | <b>\$ (7,711)</b> | <b>\$ (3,366)</b> | <b>NM</b>    |
| Net income attributable to noncontrolling interests           | 13                | 1                 | NM           | 23                | 13                | 77%          |
| <b>Net loss</b>   | <b>\$ (2,112)</b> | <b>\$ (2,286)</b> | <b>8%</b>    | <b>\$ (7,734)</b> | <b>\$ (3,379)</b> | <b>NM</b>    |
| Average assets ( <i>in billions of dollars</i> )              | \$ 384            | \$ 456            | (16)%        | \$ 397            | \$ 471            | (16)%        |
| Net credit losses as a % of average loans                     | 6.11%             | 3.83%             |              |                   |                   |              |

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NM Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, decreased 14% due to lower net interest margin, partially offset by increased Cards securitization revenues of \$0.7 billion. *Net interest revenue* was 25% lower than the prior year due to lower balances and the impact of delinquencies and loan modifications in Real Estate, North America Consumer Finance, and Cards. Net interest revenue as a percent of average loans decreased 98 basis points from the prior-year quarter in North America (ex Cards) and decreased 99 basis points in International, due principally to volume decreases. Average loans decreased 12%, with North America (ex Cards) down 10%, North America Cards down 19%, and International down 19%. *Non-interest revenue* increased 46% reflecting the increased revenue from Cards securitization.

*Operating expenses* declined 8% primarily due to lower volumes and reductions from expense re-engineering actions, partially offset by higher real estate owned (OREO) and collection costs.

*Provisions for loan losses and for benefits and claims* decreased 9% from the prior period reflecting lower reserve builds of \$2.1 billion, partially offset by increased net credit losses of \$1.4 billion, primarily in Real Estate and EMEA. The credit reserve build for the quarter included \$350 million related to the UK Cards portfolio which was transferred to held-for-sale. The net credit loss ratio increased 228 basis points from the prior-year quarter with North America (ex Cards) up 184 basis points to 4.78%, International up 375 basis points to 9.77%, and North America Cards up 575 basis points to 14.58%.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, decreased 22% due to a decline in net interest revenue, higher net credit losses flowing through the securitization trusts in North America and a higher FDIC assessment. *Net interest revenue* was 23% lower than the prior year driven by lower balances (due to run-off and credit tightening) and spread compression due largely to higher non-accrual loans, the higher FDIC assessment and the impact of loan modifications. *Non-interest revenue* declined 16% primarily due to higher credit costs flowing through the securitization trusts in North America and lower securitization gains. Year-to-date non-interest revenue for 2009 also included a \$1.1 billion pretax gain on the sale of the Company's remaining stake in Redecard as compared to a prior-year period pre-tax gain on sale of Redecard of \$663 million.

*Operating expenses* decreased 15% primarily due to re-engineering actions, lower volumes and marketing expenses and the absence of prior-year repositioning charges. The declines in expenses were partially offset by higher OREO and collections costs.

*Provisions for loan losses and for benefits and claims* increased 31% reflecting higher net credit losses of \$5.5 billion, partially offset by decreased reserve builds of \$855 million.

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The following table provides additional information, as of September 30, 2009, regarding the Local Consumer Lending loan details. For additional information on loans within Local Consumer Lending, see "Loan and Credit Details Consumer Loan Details" below.

### Composition of Loans within Local Consumer Lending

| <i>in billions of dollars</i> | Carrying Value of Assets |                  | September 30, 2009   |                          |                        |
|-------------------------------|--------------------------|------------------|--|--------------------------|------------------------|
|                               | September 30,<br>2009    | June 30,<br>2009 | % of Assets under U.S.<br>Government Loss-<br>Sharing Agreement(1) | Net credit<br>loss ratio | 90+ Days<br>Past Due % |
| <b>North America</b>          |                          |                  |  |                          |                        |
| First mortgages               | \$ 123.3                 | \$ 126.9         | 66%  | 3.46%                    | 10.12%                 |
| Second mortgages              | 56.9                     | 59.4             | 87   | 7.70                     | 3.01                   |
| Student                       | 26.5                     | 26.6             |  | 0.39                     | 3.25                   |
| Cards (Retail Partners)       | 21.7                     | 22.8             | 4  | 14.58                    | 4.08                   |
| Personal and Other            | 19.3                     | 20.1             | 10   | 10.17                    | 3.32                   |
| Auto                          | 15.0                     | 16.2             | 72   | 6.61                     | 1.83                   |
| Commercial Real Estate        | 10.8                     | 11.1             | 88   | 2.42                     | 2.38                   |
| <b>Total North America</b>    | <b>\$ 273.5</b>          | <b>\$ 283.1</b>  | <b>56%.</b>  | <b>5.61%</b>             | <b>6.26%</b>           |
| <b>International</b>          |                          |                  |  |                          |                        |
| EMEA                          | \$ 26.1                  | \$ 28.6          |  | 7.69%                    | 4.52%                  |
| Asia                          | 10.9                     | 11.4             |  | 14.71                    | 2.40                   |
| Latin America                 | 0.3                      | 0.3              |  | 19.14                    | 1.74                   |
| <b>Total International</b>    | <b>\$ 37.3</b>           | <b>\$ 40.3</b>   |  | <b>9.77%</b>             | <b>3.88%</b>           |
| <b>Total</b>                  | <b>\$ 310.8</b>          | <b>\$ 323.4</b>  | <b>49%</b>   | <b>6.11%</b>             | <b>5.97%</b>           |

(1) See "Government Programs U.S. Government Loss-Sharing Agreement" below for a description of the agreement.

Note: Totals may not sum due to rounding.

Table of Contents**SPECIAL ASSET POOL**

| <i>In millions of dollars</i>                              | Third Quarter   |                   |           | Nine Months       |                    |            |
|--|-----------------|-------------------|-----------|-------------------|--------------------|------------|
|  | 2009            | 2008              | % Change  | 2009              | 2008               | % Change   |
| Net interest revenue                                       | \$ 627          | \$ 836            | (25)%     | \$ 2,712          | \$ 2,550           | 6%         |
| Non-interest revenue                                       | 750             | (7,658)           | NM        | (6,556)           | (30,392)           | 78         |
| <b>Total Revenues, net of interest expense</b>             | <b>\$ 1,377</b> | <b>\$ (6,822)</b> | <b>NM</b> | <b>\$ (3,844)</b> | <b>\$ (27,842)</b> | <b>86%</b> |
| Total operating expenses                                   | \$ 233          | \$ 204            | 14%       | \$ 671            | \$ 775             | (13)%      |
| Net credit losses  | \$ 1,321        | \$ 115            | NM        | \$ 4,470          | \$ 205             | NM         |
| Provision for unfunded lending commitments                 |                 | (70)              | 100%      | 80                | (138)              | NM         |
| Credit reserve builds (release)                            | (255)           | 525               | NM        | (295)             | 925                | NM         |
| Provisions for credit losses and for benefits and claims   | \$ 1,066        | \$ 570            | 87%       | \$ 4,255          | \$ 992             | NM         |
| Income (Loss) from continuing operations before taxes      | \$ 78           | \$ (7,596)        | NM        | \$ (8,770)        | \$ (29,609)        | 70%        |
| Income taxes (benefits)                                    | (64)            | (3,002)           | 98%       | (3,675)           | (11,568)           | 68         |
| <b>Income (Loss) from continuing operations</b>            | <b>\$ 142</b>   | <b>\$ (4,594)</b> | <b>NM</b> | <b>\$ (5,095)</b> | <b>\$ (18,041)</b> | <b>72%</b> |
| Net income (loss) attributable to noncontrolling interests | 20              | (12)              | NM        | 29                | (40)               | 28         |
| <b>Net Income (loss)</b>                                   | <b>\$ 122</b>   | <b>\$ (4,582)</b> | <b>NM</b> | <b>\$ (5,066)</b> | <b>\$ (18,001)</b> | <b>72%</b> |
| EOP assets ( <i>in billions of dollars</i> )               | \$ 182          | \$ 261            | (31)%     |                   |                    |            |

NM

Not meaningful

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, increased \$8.2 billion primarily due to favorable net revenue marks relative to the prior-year quarter, which are described in more detail below. Revenue in the current quarter included positive marks of \$2.0 billion on subprime-related direct exposures and non-credit accretion of \$502 million, partially offset by write-downs on CRE of \$586 million and \$506 million of other write-downs and losses.

*Operating expenses* increased 14% driven by the USG loss-sharing agreement (see "Government Programs U.S. Government Loss-Sharing Agreement" below), partially offset by lower compensation expenses.

*Provisions for credit losses and for benefits and claims* increased \$496 million primarily driven by \$1.2 billion in increased net credit losses, partially offset by a lower provision of \$780 million.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, increased \$24.0 billion primarily due to favorable net revenue marks relative to the prior year. Revenue year-to-date included a \$1.2 billion positive CVA on derivative positions, excluding monoline insurers, and positive marks of \$284 million on subprime-related direct exposures, offset by negative revenue of \$1.1 billion on Alt-A mortgages. Revenue year-to-date was also negatively impacted by \$3.4 billion related to CVA on fair value option liabilities and monolines, CRE, and negative marks for private equity positions.

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*Operating expenses* decreased 13% mainly driven by lower volumes and lower transaction expenses.

*Provisions for credit losses and for benefits and claims* increased \$3.3 billion primarily driven by the \$4.3 billion increase in write-offs over the prior period. Significant write-offs included exposures in Lyondell Basell. The net \$295 million net credit reserve release in the current period was driven by a \$2.1 billion release for specific counterparties (including Lyondell Basell), partially offset by builds for specific counterparties.

*Assets* declined 30% versus the prior year primarily driven by amortization/prepayments, sales, and marks/charge-offs.

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The following table provides details of the composition of the Special Asset Pool assets as of September 30, 2009.

### Assets within Special Asset Pool

|   | Carrying Value of Assets |                  | September 30, 2009  |                |   |
|---|--------------------------|------------------|---|----------------|---|
| <i>in billions of dollars</i>                 | September 30,<br>2009    | June 30,<br>2009 | % of Assets under U.S.<br>Government Loss-Sharing<br>Program(1) | Face Value     | Carrying value<br>as % of Face<br>Value |
| <b>Securities in AFS/HTM(2)</b>               |                          |                  |   |                |   |
| Corporates                                    | \$ 14.8                  | \$ 17.1          | 4%  | \$ 15.1        | 98%                                     |
| Prime and Non-U.S. MBS                        | 16.0                     | 16.2             | 33  | 20.2           | 80                                      |
| Auction Rate Securities                       | 8.0                      | 8.3              | 15  | 10.8           | 74                                      |
| Alt-A mortgages                               | 9.0                      | 9.5              | 99  | 17.5           | 52                                      |
| Government Agencies                           | 0.7                      | 6.2              |   | 0.8            | 97                                      |
| Other Securities(3)                           | 6.3                      | 7.4              | 35  | 8.7            | 73                                      |
| <b>Total Securities in AFS/HTM</b>            | <b>\$ 54.8</b>           | <b>\$ 64.7</b>   | <b>33%</b>  | <b>\$ 72.9</b> | <b>75%</b>                              |
| <b>Loan, leases &amp; LC in HFI/HFS(4)</b>    |                          |                  |   |                |   |
| Corporates                                    | \$ 26.4                  | \$ 28.2          | 33%   | \$ 28.4        | 93%                                     |
| Commercial Real Estate (CRE)                  | 15.3                     | 15.8             | 65  | 16.7           | 92                                      |
| Other   | 3.7                      | 4.7              |   | 4.3            | 85                                      |
| Loan Loss Reserves                            | (4.0)                    | (4.1)            | NM  | NM             | NM                                      |
| <b>Total Loan, leases &amp; LC in HFI/HFS</b> | <b>\$ 41.4</b>           | <b>\$ 44.6</b>   | <b>NM</b>   | <b>NM</b>      | <b>NM</b>                               |
| <b>Mark to Market</b>                         |                          |                  |   |                |   |
| Subprime securities(5)                        | \$ 8.0                   | \$ 8.0           |   | \$ 20.9        | 38%                                     |
| Other Securities(6)                           | 6.9                      | 8.4              | 8%  | 29.5           | 24                                      |
| Derivatives                                   | 9.4                      | 10.8             |   | NM             | NM                                      |
| Loans, Leases and Letters of Credit           | 7.3                      | 7.8              | 28  | 11.5           | 63                                      |
| Repurchase agreements                         | 6.9                      | 7.3              |   | NM             | NM                                      |
| <b>Total Mark to Market</b>                   | <b>\$ 38.5</b>           | <b>\$ 42.1</b>   | <b>9%</b>   | <b>NM</b>      | <b>NM</b>                               |
| <b>Highly Lev. Fin. Commitments</b>           | <b>\$ 3.5</b>            | <b>\$ 4.6</b>    | <b>5%</b>   | <b>\$ 6.1</b>  | <b>57%</b>                              |
| <b>Equities (excludes ARS in AFS)</b>         | <b>12.9</b>              | <b>13.8</b>      |   | <b>NM</b>      | <b>NM</b>                               |
| <b>SIVs</b>                                   | <b>16.2</b>              | <b>16.2</b>      | <b>36</b>   | <b>21.0</b>    | <b>77</b>                               |
| <b>Monolines</b>                              | <b>1.3</b>               | <b>1.7</b>       |   | <b>NM</b>      | <b>NM</b>                               |
| <b>Consumer and Other(7)</b>                  | <b>13.3</b>              | <b>13.2</b>      | <b>NM</b>   | <b>NM</b>      | <b>NM</b>                               |
| <b>Total</b>                                  | <b>\$ 181.9</b>          | <b>\$ 201.0</b>  |   |                |   |

(1) See "Government Programs U.S. Government Loss-Sharing Agreement" below.

(2) AFS accounts for approximately one-third of the total.

(3) Includes CRE (\$2.2 billion), Municipals (\$1.5 billion) and ABS (\$1.6 billion).

(4) HFS accounts for approximately \$1.1 billion of the total.

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- (5) These \$8.0 billion of assets are reflected in the exposures set forth under "U.S. Subprime-Related Direct Exposure in Citi Holdings Special Asset Pool" below.
- (6) Includes \$3.2 billion of Corporates and \$0.7 billion of CRE.
- (7) Includes \$4.8 billion of Small Business Banking & Finance loans.

Table of Contents**Items Impacting Special Asset Pool Revenues**

The table below provides additional information regarding the favorable net revenue marks affecting the Special Asset Pool during the third quarter of 2009.

|   | Pretax Revenue<br>(in millions) |                          |
|---|---------------------------------|--------------------------|
|   | Third<br>Quarter<br>2009        | Third<br>Quarter<br>2008 |
| Sub-prime related direct exposures(1)(2)                  | \$ 1,967                        | \$ (394)                 |
| Private Equity and equity investments                     | (20)                            | (430)                    |
| Alt-A Mortgages(1)(3)                                     | (196)                           | (932)                    |
| Highly leveraged loans and financing commitments(4)       | (24)                            | (792)                    |
| Commercial Real Estate (CRE) positions(1)(5)              | (594)                           | (649)                    |
| Structured Investment Vehicles' (SIVs) Assets             | (40)                            | (2,004)                  |
| Auction Rate Securities (ARS) proprietary positions       |                                 | (166)                    |
| CVA related to exposure to monoline insurers              | (61)                            | (920)                    |
| CVA on Citi debt liabilities under fair value option      | (64)                            |                          |
| CVA on derivatives positions, excluding monoline insurers | 43                              | (64)                     |
| Subtotal  | \$ 1,011                        | \$ (6,351)               |
| Accretion on reclassified assets                          | 502                             |                          |
| Total significant revenue items                           | \$ 1,513                        | \$ (6,351)               |

- 
- (1) Net of hedges.
- (2) See "U.S. Subprime-Related Direct Exposures in Citi Holdings Special Asset Pool" below for a further discussion of the related risk exposures and the associated marks recorded.
- (3) For these purposes, Alt-A mortgage securities are non-agency RMBS where (i) the underlying collateral has weighted average FICO scores between 680 and 720 or (ii) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans. See "Loan and Credit Details U.S. Consumer Mortgage Lending".
- (4) Net of underwriting fees. See "Highly Leveraged Financing Transactions" below for a further discussion.
- (5) The aggregate \$594 million is comprised primarily of \$497 million, net of hedges, on exposures recorded at fair value and \$104 million of losses on equity method investments. Citi Holdings' CRE exposure is split into three categories of assets: held at fair value; held to maturity/held for investment; and equity. See "Exposure to Commercial Real Estate" below for a further discussion.

**Credit Valuation Adjustment Related to Monoline Insurers**

CVA is calculated by applying forward default probabilities, which are derived using the counterparty's current credit spread, to the expected exposure profile. The exposure primarily relates to hedges on super senior subprime exposures that were executed with various monoline insurance companies. See "Direct Exposure to Monolines" below for a further discussion.

**Credit Valuation Adjustment on Citi's Debt Liabilities for Which Citi Has Elected the Fair Value Option**

The Company is required to use its own credit spreads in determining the current value for its derivative liabilities and all other liabilities for which it has elected the fair value option. When Citi's credit spreads widen (deteriorate), Citi recognizes a gain on these liabilities because



the value of the liabilities has decreased. When Citi's credit spreads narrow (improve), Citi recognizes a loss on these liabilities because the value of the liabilities has increased. The approximately \$64 million of losses recorded by Citi Holdings on its fair value option liabilities (excluding derivative liabilities) during the third quarter of 2009 was principally due to the narrowing (improving) of the Company's credit spreads.

**Credit Valuation Adjustment on Derivative Positions, excluding Monoline insurers**

The approximately \$43 million net gain on Citi Holdings' derivative positions during the third quarter of 2009 was due to the narrowing of the Company's counterparties on its derivative assets. See "Derivatives Fair Valuation Adjustments for Derivatives" below for a further discussion.

**Accretion on Reclassified Assets**

In the fourth quarter of 2008, Citi Holdings reclassified \$33.3 billion of debt securities from trading securities to HTM investments, \$4.7 billion of debt securities from trading securities to AFS, and \$15.7 billion of loans from held-for-sale to held-for-investment. All assets were reclassified with an amortized cost equal to the fair value on the date of reclassification. The difference between the amortized cost basis and the expected principal cash flows is treated as a purchase discount and accreted into income over the remaining life of the security or loan. During the third quarter of 2009, Citi Holdings recognized approximately \$502 million of interest revenue from this accretion.

Table of Contents**CORPORATE/OTHER**

| <i>In millions of dollars</i>   | <b>Third Quarter</b> |                 | <b>Nine Months</b> |                   |
|---|----------------------|-----------------|--------------------|-------------------|
|   | <b>2009</b>          | <b>2008</b>     | <b>2009</b>        | <b>2008</b>       |
| Net interest revenue  | \$ (461)             | \$ (678)        | \$ (1,216)         | \$ (1,794)        |
| Non-interest revenue  | 1,132                | 212             | 1,646              | (413)             |
| <b>Total Revenues, net of interest expense</b>                          | <b>\$ 671</b>        | <b>\$ (466)</b> | <b>\$ 430</b>      | <b>\$ (2,207)</b> |
| <b>Total operating expenses</b>   | <b>441</b>           | <b>(77)</b>     | <b>864</b>         | <b>18</b>         |
| <b>Provisions for loan losses and for benefits and claims</b>           |                      | <b>1</b>        | <b>1</b>           | <b>1</b>          |
| Income (Loss) from continuing operations before taxes                   | \$ 230               | (390)           | \$ (435)           | \$ (2,226)        |
| Income taxes (benefits)   | 128                  | (203)           | 145                | (818)             |
| <b>Income (Loss) from continuing operations</b>                         | <b>\$ 102</b>        | <b>\$ (187)</b> | <b>\$ (580)</b>    | <b>\$ (1,408)</b> |
| Income (loss) from discontinued operations, net of taxes                | (418)                | 613             | (677)              | 578               |
| <b>Net Income (loss) before attribution of noncontrolling interests</b> | <b>\$ (316)</b>      | <b>\$ 426</b>   | <b>\$ (1,257)</b>  | <b>\$ (830)</b>   |
| Net Income (loss) attributable to noncontrolling interests              |                      |                 |                    |                   |
| <b>Net Income (loss)</b>  | <b>\$ (316)</b>      | <b>\$ 426</b>   | <b>\$ (1,257)</b>  | <b>\$ (830)</b>   |

**3Q09 vs. 3Q08**

*Revenues, net of interest expense*, increased primarily due to the pretax gain related to the preferred exchange, partly offset by the interest cost of the trust preferred securities.

*Operating Expenses* increased primarily due to intersegment eliminations and the absence of prior-year reserve releases.

**3Q09 YTD vs. 3Q08 YTD**

*Revenues, net of interest expense*, increased primarily due to the pretax gain related to the preferred exchange, intersegment eliminations, and the impact of changes in U.S. dollar rates, partly offset by the interest cost of the trust preferred securities.

*Operating Expenses* increased primarily due to intersegment eliminations and the absence of prior-year reserve releases.

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**GOVERNMENT PROGRAMS**

***Common Stock Warrants Issued to UST under TARP***

In connection with its participation in TARP in October and December 2008, Citi issued two warrants exercisable for common stock to the UST. These warrants remain outstanding following the completion of the exchange offers.

The warrant issued to the UST in October 2008 has a term of 10 years, an exercise price of \$17.85 per share and is exercisable for approximately 210.1 million shares of common stock. The value ascribed to the warrant, or \$1.3 billion out of the \$25 billion in cash proceeds, on a relative fair value basis, was recorded in Citigroup's stockholders' equity and resulted in an increase in *Additional paid-in capital*.

The warrant issued to the UST in December 2008 also has a term of 10 years, an exercise price of \$10.61 per share and is exercisable for approximately 188.5 million shares of common stock. The value ascribed to the warrant, or \$0.5 billion out of the \$20 billion in cash proceeds, on a relative fair value basis, was recorded in Citigroup's stockholders' equity and resulted in an increase in *Additional paid-in capital*.

The fair value for the warrants was calculated using the Black-Scholes option pricing model. The valuation was based on the Citigroup stock price, stock volatility, dividend yield, and the risk free rate on the measurement date for both the issuances.

See "U.S. Government Loss-Sharing Agreement" below for a description of the third common stock warrant issued, outstanding and held by the UST.

***Implementation and Management of TARP Programs***

Citigroup has established a Special TARP Committee composed of senior executives to approve, monitor and track how the USG's TARP funds invested in Citi, or \$45 billion, are utilized. Citi is required to adhere to the following objectives as a condition of the USG's capital investments:

Expand the flow of credit to U.S. consumers and businesses on competitive terms to promote the sustained growth and vitality of the U.S. economy.

Work diligently, under existing programs, to modify the terms of residential mortgages as appropriate to strengthen the health of the U.S. housing market.

The Committee has established specific guidelines, which are consistent with the objectives and spirit of TARP. Pursuant to these guidelines, Citi will use TARP capital only for those purposes expressly approved by the Committee.

Committee approval is the final stage in a four-step review process to evaluate proposals from Citi businesses for the use of TARP capital, considering the risk, the potential financial impact and returns.

On August 11, 2009, Citi published its most recent quarterly report summarizing its TARP spending initiatives for the second quarter of 2009 (the report is available at [www.citigroup.com](http://www.citigroup.com)). The report states that the Committee had authorized \$50.8 billion in initiatives backed by TARP capital which has subsequently been increased to \$53.8 billion. As of September 30, 2009, the Company has deployed approximately \$18.3 billion of funds under the approved initiatives.

***FDIC's Temporary Liquidity Guarantee Program***

Under the terms of the FDIC's Temporary Liquidity Guarantee Program (TLGP), the FDIC guaranteed, until the earlier of either its maturity or June 30, 2012 (for qualifying debt issued before April 1, 2009) or December 31, 2012 (for qualifying debt issued on or after April 1, 2009 through October 31, 2009), certain qualifying senior unsecured debt issued by certain Citigroup entities between October 31, 2008 and October 31, 2009 in amounts up to 125% of the qualifying debt for each qualifying entity. The FDIC charged Citigroup a fee ranging from 50 to 150 basis points in accordance with a prescribed fee schedule for any qualifying debt issued with the FDIC guarantee. The TLGP was terminated on October 31, 2009 and Citigroup and its affiliates have elected not to participate in any FDIC-approved extension of the program.

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As of September 30, 2009, Citigroup and its affiliates had issued a total of \$54.6 billion of long-term debt that is covered under the FDIC guarantee, with \$6.35 billion maturing in 2010, \$18.75 billion maturing in 2011 and \$29.5 billion maturing in 2012.

In addition, as of September 30, 2009, Citigroup, through its subsidiaries, had \$4.37 billion in outstanding commercial paper and interbank deposits backed by the FDIC. The FDIC also charged a fee ranging from 50 to 150 basis points in connection with the issuance of those instruments. As approved by the FDIC, effective October 1, 2009 through the termination of the TLGP program on October 31, 2009, Citigroup issued commercial paper of various tenors without the FDIC guarantee.

See "Capital Resources and Liquidity" below for further information on Citi's funding and liquidity programs.

### ***U.S. Government Loss-Sharing Agreement***

#### **Background**

On January 15, 2009, Citigroup entered into an agreement with the UST, the FDIC and the Federal Reserve Bank of New York (collectively referred to in this section as the USG) on losses arising on a \$301 billion portfolio of Citigroup assets (valued as of November 21, 2008, other than as set forth in note 1 to the table below). Primarily as a result of the receipt of principal repayment and charge-offs to date, the total asset pool has declined by approximately \$50 billion on a GAAP basis to approximately \$250.4 billion as of September 30, 2009.

As consideration for the loss-sharing agreement, Citigroup issued approximately \$7.1 billion in preferred stock to the UST and the FDIC, as well as a warrant exercisable for common stock to the UST. As part of the exchange offers, the preferred stock was exchanged for newly issued 8% trust preferred securities. See "Significant Events in the Third Quarter of 2009 Exchange Offers" above. The warrant issued to the UST as consideration for the loss-sharing agreement has a term of 10 years, an exercise price of \$10.61 per share and is exercisable for approximately 66.5 million shares of common stock. The fair value of the warrant of \$88

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million was recorded as a credit to *Additional paid-in capital* at the time of issuance.

**Terms of Agreement**

The loss-sharing agreement extends for 10 years for residential assets and five years for non-residential assets. Under the agreement, a "loss" on a portfolio asset is generally defined to include a charge-off or a realized loss upon collection, through a permitted disposition or exchange, or upon a foreclosure or short-sale loss, but not merely through a change in Citigroup's fair value accounting for the asset or the creation or increase of a related loss reserve. Once a loss is recognized under the agreement, the aggregate amount of qualifying losses across the portfolio in a particular period is netted against the aggregate recoveries and gains across the portfolio, all on a pretax basis.

The resulting net loss amount on the portfolio is the basis of the loss-sharing agreement between Citigroup and the USG. Citigroup will bear the first \$39.5 billion of such net losses, which amount was determined using (i) an agreed-upon \$29 billion of first losses, (ii) Citigroup's then-existing reserve with respect to the portfolio of approximately \$9.5 billion, and (iii) an additional \$1.0 billion as an agreed-upon amount in exchange for excluding the effects of certain hedge positions from the portfolio. Net losses, if any, on the portfolio after Citigroup's losses exceed the \$39.5 billion first-loss amount will be borne 90% by the USG and 10% by Citigroup in the following manner:

*first*, until the UST has paid \$5 billion in aggregate, 90% by the UST and 10% by Citigroup;

*second*, until the FDIC has paid \$10 billion in aggregate, 90% by the FDIC and 10% by Citigroup; and

*third*, 90% by the Federal Reserve Bank of New York and 10% by Citigroup.

Approximately \$2.8 billion of GAAP losses on the asset pool were recorded in the third quarter of 2009, bringing the GAAP losses on the portfolio to date to approximately \$8.1 billion (i.e., for the period of November 21, 2008 through September 30, 2009). These losses count towards Citigroup's \$39.5 billion first-loss position.

The Federal Reserve Bank of New York will implement its loss-sharing obligations under the agreement, if any, by making a loan in an amount equal to the then aggregate value of the remaining covered asset pool (after reductions for charge-offs, pay-downs and realized losses) as determined in accordance with the agreement. Following the loan, as losses are incurred on the remaining covered asset pool, Citigroup will be required to immediately repay 10% of such losses to the Federal Reserve Bank of New York. The loan is non-recourse to Citigroup, other than with respect to the repayment obligation in the preceding sentence and interest on the loan. The loan is recourse only to the remaining covered asset pool, which is the sole collateral to secure the loan. The loan will bear interest at the overnight index swap rate plus 300 basis points.

The covered asset pool includes U.S.-based exposures and transactions that were originated prior to March 14, 2008. Pursuant to the terms of the agreement, the USG had a 120-day period, beginning April 15, 2009, to review the asset pool to confirm asset eligibility. The USG has completed its review and, in October 2009, substantially agreed with Citigroup on the final asset pool's composition. The USG's final approval of the pool is expected in November 2009. After final approval of the pool, the USG has the right to review and confirm Citigroup's first-loss position (\$39.5 billion) and the consideration paid by Citigroup for the loss coverage, each based on expected losses and reserves associated with the final pool (using a methodology and assumptions consistent with those used to set the \$39.5 billion first-loss position). The USG is expected to complete this review in the fourth quarter of 2009.

The agreement includes guidelines for governance and asset management with respect to the covered asset pool, including reporting requirements and notice and approval rights of the USG at certain thresholds. If covered losses exceed \$19 billion, the USG may increase the required reporting or alter the thresholds for notice and approval. If covered losses exceed \$27 billion, the USG has the right to replace Citi as the asset manager for the covered asset pool, among other things.

**Accounting and Regulatory Capital Treatment**

Citigroup accounts for the loss-sharing agreement as an indemnification agreement pursuant to the guidance in ASC 805-20-30-18, *Business Combinations*. Citigroup recorded an asset of \$3.617 billion (equal to the fair value of the consideration issued to the USG) in *Other assets* on the Consolidated Balance Sheet. The asset will be amortized as an *Other operating expense* in the Consolidated Statement of Income on a straight-line basis over the coverage periods of 10 years and five years, respectively, based on the relative initial principal amounts of each group. During the quarter and nine months ended September 30, 2009, Citigroup recorded \$122 million and \$412 million, respectively, as an

*Other operating expense.*

Under indemnification accounting, recoveries (gains), if any, will be recognized in the Consolidated Statement of Income in the same future periods that cumulative losses recorded under U.S. GAAP on the covered assets exceed the \$39.5 billion first-loss amount. The Company will recognize and measure an indemnification asset on the same basis that it recognizes losses on the covered assets in the Consolidated Statement of Income. For example, for a covered loan classified as held-for-investment and reported in the balance sheet at amortized cost, the Company would recognize and measure an indemnification asset due from the USG at the same time related loan loss reserves are recorded for that loan equal to 90% of the amount of the loan loss reserve, subject to the first-loss limitation.

Further, under indemnification accounting, recoveries (gains) may be recorded at times when such amounts are not contractually receivable from the USG based on the definition of covered losses in the loss-sharing agreement. Such amounts may or may not thereafter become contractually receivable, depending upon whether or not they become covered "losses" (see above for definition of covered "loss"). Indemnification accounting matches the amount and timing of the recording of recoveries with the amount and timing of the recognition of losses based on the U.S. GAAP accounting for the covered assets, as opposed to the amount and timing of recognition as defined in the loss-sharing agreement. The indemnification asset amount recorded will be adjusted, as appropriate, to take into consideration additional revenue and expense amounts related to the covered assets specifically defined as

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recoverable or non-recoverable in the loss-sharing program.

The covered assets are risk-weighted at 20% for purposes of calculating the Tier 1 Capital ratio at September 30, 2009.

**Asset Values as of September 30, 2009**

The following table summarizes the assets that were part of the covered asset pool agreed to between Citigroup and the USG as of January 15, 2009, with their values as of November 21, 2008 (except as set forth in note 1 to the table below), and the balances as of September 30, 2009, reflecting changes in the balances of assets that remained qualified, plus approximately \$10 billion of replacement assets that Citi substituted for non-qualifying assets between January 15, 2009 and April 15, 2009. The \$250.4 billion of covered assets at September 30, 2009 are recorded in Citi Holdings within Local Consumer Lending (\$171.9 billion) and Special Asset Pool (\$78.5 billion). As discussed above, the asset pool, as revised, remains subject to the USG's final approval, which is expected in November 2009.

**Assets**

| <i>In billions of dollars</i>             | September 30,<br>2009 | November 21,<br>2008(1) |
|---|-----------------------|-------------------------|
| <b>Loans:</b>                             |                       |                         |
| First mortgages                           | \$ 81.0               | \$ 98.0                 |
| Second mortgages                          | 49.6                  | 55.4                    |
| Retail auto loans                         | 10.8                  | 16.2                    |
| Other consumer loans                      | 17.6                  | 19.7                    |
| <b>Total consumer loans</b>               | <b>\$ 159.0</b>       | <b>\$ 189.3</b>         |
| CRE loans                                 | \$ 10.8               | \$ 12.0                 |
| Highly leveraged finance loans            | 0.2                   | 2.0                     |
| Other corporate loans                     | 10.5                  | 14.0                    |
| <b>Total corporate loans</b>              | <b>\$ 21.5</b>        | <b>\$ 28.0</b>          |
| <b>Securities:</b>                        |                       |                         |
| Alt-A                                     | \$ 9.1                | \$ 11.4                 |
| SIVs                                      | 5.8                   | 6.1                     |
| CRE                                       | 1.5                   | 1.4                     |
| Other                                     | 8.2                   | 11.2                    |
| <b>Total securities</b>                   | <b>\$ 24.6</b>        | <b>\$ 30.1</b>          |
| <b>Unfunded lending commitments (ULC)</b> |                       |                         |
| Second mortgages                          | \$ 18.3               | \$ 22.4                 |
| Other consumer loans                      | 2.4                   | 3.6                     |
| Highly leveraged finance                  | 0.0                   | 0.1                     |
| CRE                                       | 3.8                   | 5.5                     |
| Other commitments                         | 20.8                  | 22.0                    |
| <b>Total ULC</b>                          | <b>\$ 45.3</b>        | <b>\$ 53.6</b>          |
| <b>Total covered assets</b>               | <b>\$ 250.4</b>       | <b>\$ 301.0</b>         |

(1)

As a result of the initial confirmation process (conducted between November 21, 2008 and January 15, 2009), the covered asset pool includes approximately \$99 billion of assets considered "replacement" assets (assets that were added to the pool to replace assets that were in the pool as of November 21, 2008 but were later determined not to qualify). Loss-sharing on qualifying losses incurred on

these replacement assets was effective beginning January 15, 2009, instead of November 21, 2008.



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Citigroup's risk management framework balances strong corporate oversight with well-defined independent risk management functions for each business and region, as well as cross-business product expertise. The Citigroup risk management framework is described in Citigroup's 2008 Annual Report on Form 10-K.

**LOAN AND CREDIT DETAILS****Loans Outstanding**

| <i>In millions of dollars</i>                 | September 30,<br>2009 | June 30,<br>2009  | December 31,<br>2008 |
|---|-----------------------|-------------------|----------------------|
| <b>Consumer loans</b>                         |                       |                   |                      |
| In U.S. offices:                              |                       |                   |                      |
| Mortgage and real estate(1)                   | \$ 191,748            | \$ 197,358        | \$ 219,482           |
| Installment, revolving credit, and other      | 63,668                | 67,661            | 71,360               |
| Cards   | 36,039                | 33,750            | 44,418               |
| Lease financing                               | 15                    | 16                | 31                   |
|   | \$ 291,470            | \$ 298,785        | \$ 335,291           |
| In offices outside the U.S.:                  |                       |                   |                      |
| Mortgage and real estate(1)                   | \$ 47,568             | \$ 45,986         | \$ 44,382            |
| Installment, revolving credit, and other      | 48,027                | 48,467            | 44,189               |
| Cards   | 41,443                | 42,262            | 42,586               |
| Commercial and industrial                     | 11,835                | 10,947            | 13,897               |
| Lease financing                               | 345                   | 339               | 304                  |
|   | \$ 149,218            | \$ 148,001        | \$ 145,358           |
| <b>Total consumer loans</b>                   | <b>\$ 440,688</b>     | <b>\$ 446,786</b> | <b>\$ 480,649</b>    |
| Unearned income                               | 803                   | 866               | 738                  |
| <b>Consumer loans, net of unearned income</b> | <b>\$ 441,491</b>     | <b>\$ 447,652</b> | <b>\$ 481,387</b>    |
| <b>Corporate loans</b>                        |                       |                   |                      |
| In U.S. offices:                              |                       |                   |                      |
| Commercial and industrial                     | \$ 23,345             | \$ 30,567         | \$ 33,450            |
| Loans to financial institutions               | 7,666                 | 8,181             | 10,200               |
| Mortgage and real estate(1)                   | 23,221                | 23,862            | 16,643               |
| Installment, revolving credit, and other      | 14,081                | 15,414            | 15,047               |
| Lease financing                               | 1,275                 | 1,284             | 1,476                |
|   | \$ 69,588             | \$ 79,308         | \$ 76,816            |
| In offices outside the U.S.:                  |                       |                   |                      |
| Commercial and industrial                     | \$ 73,564             | \$ 78,512         | \$ 85,492            |
| Installment, revolving credit, and other      | 10,949                | 11,638            | 23,158               |
| Mortgage and real estate(1)                   | 12,023                | 11,887            | 11,375               |
| Loans to financial institutions               | 16,906                | 15,856            | 18,413               |
| Lease financing                               | 1,462                 | 1,560             | 1,850                |
| Governments and official institutions         | 826                   | 713               | 385                  |
|   | \$ 115,730            | \$ 120,166        | \$ 140,673           |

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|  |    |                 |    |          |    |          |
|--|----|-----------------|----|----------|----|----------|
| <b>Total corporate loans</b>   | \$ | <b>185,318</b>  | \$ | 199,474  | \$ | 217,489  |
| Unearned income  |    | <b>(4,598)</b>  |    | (5,436)  |    | (4,660)  |
| <b>Corporate loans, net of unearned income</b>   | \$ | <b>180,720</b>  | \$ | 194,038  | \$ | 212,829  |
| <b>Total loans net of unearned income</b>  | \$ | <b>622,211</b>  | \$ | 641,690  | \$ | 694,216  |
| Allowance for loan losses on drawn exposures   |    | <b>(36,416)</b> |    | (35,940) |    | (29,616) |
| <b>Total loans net of unearned income and allowance for credit losses</b>                                  | \$ | <b>585,795</b>  | \$ | 605,750  | \$ | 664,600  |
| <b>Allowance for loan losses as a percentage of total loans net of unearned income</b>                     |    | <b>5.85%</b>    |    | 5.60%    |    | 4.27%    |
| <b>Allowance for consumer loan losses as a percentage of total consumer loans net of unearned income</b>   |    | <b>6.44%</b>    |    | 6.25%    |    | 4.61%    |
| <b>Allowance for corporate loan losses as a percentage of total corporate loans net of unearned income</b> |    | <b>4.42</b>     |    | 4.11     |    | 3.48     |

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(1) Loans secured primarily by real estate.

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**Loan Accounting Policies**

The following are the Company's accounting policies for Loans, Allowance for Loan Losses and related lending activities.

**Loans**

Loans are reported at their outstanding principal balances net of any unearned income and unamortized deferred fees and costs except that credit card receivable balances also include accrued interest and fees. Loan origination fees and certain direct origination costs are generally deferred and recognized as adjustments to income over the lives of the related loans.

As described in Note 17 to the Consolidated Financial Statements, the Company has elected fair value accounting for certain loans. Such loans are carried at fair value with changes in fair value reported in earnings. Interest income on such loans is recorded in *Interest revenue* at the contractually specified rate.

Loans for which the fair value option has not been elected are classified upon origination or acquisition as either held-for-investment or held-for-sale. This classification is based on management's initial intent and ability with regard to those loans.

Loans that are held-for-investment are classified as *Loans, net of unearned income* on the Consolidated Balance Sheet, and the related cash flows are included within the cash flows from investing activities category in the Consolidated Statement of Cash Flows on the line Changes in loans. However, when the initial intent for holding a loan has changed from held-for-investment to held-for-sale, the loan is reclassified to held-for-sale, but the related cash flows continue to be reported in cash flows from investing activities in the Consolidated Statement of Cash Flows on the line Proceeds from sales and securitizations of loans.

Substantially all of the consumer loans sold or securitized by Citigroup are U.S. prime residential mortgage loans or U.S. credit card receivables. The practice of the U.S. prime mortgage business has been to sell all of its loans except for nonconforming adjustable rate loans. U.S. prime mortgage conforming loans are classified as held-for-sale at the time of origination. The related cash flows are classified in the Consolidated Statement of Cash Flows in the cash flows from operating activities category on the line Change in loans held-for-sale.

U.S. credit card receivables are classified at origination as loans-held-for sale to the extent that management does not have the intent to hold the receivables for the foreseeable future or until maturity. The U.S. credit card securitization forecast for the three months following the latest balance sheet date is the basis for the amount of such loans classified as held-for-sale. Cash flows related to U.S. credit card loans classified as held-for-sale at origination or acquisition are reported in the cash flows from operating activities category on the line Change in loans held-for-sale.

**Consumer Loans**

Consumer loans represent loans and leases managed primarily by the *Regional Consumer Banking* and *Local Consumer Lending* businesses. As a general rule, interest accrual ceases for installment and real estate (both open and closed end) loans when payments are 90 days contractually past due. For credit cards and unsecured revolving loans, however, the Company generally accrues interest until payments are 180 days past due. Citi's charge-off policies follow the general guidelines below:

Unsecured installment loans are charged-off at 120 days past due.

Unsecured revolving loans and credit cards are charged-off at 180 days contractually past due.

Loans secured with non-real estate collateral are written down to the estimated value of the collateral, less costs to sell, at 120 days past due.

Real estate-secured loans are written down to the estimated value of the property, less costs to sell, at 180 days contractually past due.

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Non-bank loans secured by real estate are written down to the estimated value of the property, less costs to sell, at the earlier of the receipt of title or 12 months in foreclosure (a process that must commence when payments are 120 days contractually past due).

Non-bank auto loans are written down to the estimated value of the collateral, less costs to sell, at repossession or, if repossession is not pursued, no later than 180 days contractually past due.

Non-bank unsecured personal loans are charged-off when the loan is 180 days contractually past due if there have been no payments within the last six months, but in no event can these loans exceed 360 days contractually past due.

Unsecured loans in bankruptcy are charged-off within 30 days of notification of filing by the bankruptcy court or within the contractual write-off periods, whichever occurs earlier.

Real estate-secured loans in bankruptcy are written down to the estimated value of the property, less costs to sell, 60 days after notification if the borrower is 60 days contractually past due.

Non-bank unsecured personal loans in bankruptcy are charged-off when they are 30 days contractually past due.

For a discussion of the impact of mortgage loan and credit card modification and forbearance programs on Citi's consumer loan businesses, see "Consumer Loan Modification Programs" below.

### **Corporate Loans**

Corporate loans represent loans and leases managed by ICG or the Special Asset Pool. Corporate loans are identified as impaired and placed on a cash (non-accrual) basis when it is determined that the payment of interest or principal is doubtful or when interest or principal is 90 days past due, except when the loan is well collateralized and in the process of collection. Any interest accrued on impaired corporate loans and leases is reversed at 90 days and charged against current earnings, and interest is thereafter included in earnings only to the extent actually received in cash. When there is doubt regarding the ultimate collectability of principal, all cash receipts are thereafter applied to reduce the recorded investment in the loan.

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Impaired corporate loans and leases are written down to the extent that principal is judged to be uncollectible. Impaired collateral-dependent loans and leases, where repayment is expected to be provided solely by the sale of the underlying collateral and there are no other available and reliable sources of repayment, are written down to the lower of cost or collateral value. Cash-basis loans are returned to an accrual status when all contractual principal and interest amounts are reasonably assured of repayment and there is a sustained period of repayment performance in accordance with the contractual terms.

### **Loans Held-for-Sale**

Corporate and consumer loans that have been identified for sale are classified as loans held-for-sale included in *Other assets*. With the exception of certain mortgage loans for which the fair-value option has been elected, these loans are accounted for at the lower of cost or market value, with any write-downs or subsequent recoveries charged to *Other revenue*.

### **Allowance for Loan Losses**

Allowance for loan losses represents management's best estimate of probable losses inherent in the portfolio, as well as probable losses related to large individually evaluated impaired loans and troubled debt restructurings. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio. Additions to the allowance are made through the provision for credit losses. Credit losses are deducted from the allowance, and subsequent recoveries are added. Securities received in exchange for loan claims in debt restructurings are initially recorded at fair value, with any gain or loss reflected as a recovery or charge-off to the allowance, and are subsequently accounted for as securities available-for-sale.

#### *Corporate Loans*

In the corporate portfolios, larger-balance, non-homogeneous exposures representing significant individual credit exposures are evaluated based upon the borrower's overall financial condition, resources, the prospects for support from any financially responsible guarantors and, if appropriate, the realizable value of any collateral. Reserves are established for these loans based upon an estimate of probable losses for the individual loans deemed to be impaired. This estimate may consider the present value of the expected future cash flows discounted at the loan's contractual effective rate, the secondary market value of the loan or the fair value of collateral less disposal costs. The allowance for credit losses attributed to the remaining portfolio is established via a process that estimates the probable loss inherent in the portfolio based upon various analyses. These analyses consider historical default rates and loss severities, internal risk ratings, and geographic, industry, and other environmental factors.

Management also considers overall portfolio indicators, including trends in internally risk-rated exposures, classified exposures, cash-basis loans, historical and forecasted write-offs, and a review of industry, geographic, and portfolio concentrations, including current developments within those segments. In addition, management considers the current business strategy and credit process, including credit limit setting and compliance, credit approvals, loan underwriting criteria, and loan workout procedures.

#### *Consumer Loans*

For *Consumer loans*, each portfolio of smaller-balance, homogeneous loans including consumer mortgage, installment, revolving credit, and most other consumer loans is independently evaluated for impairment. The allowance for loan losses attributed to these loans is established via a process that estimates the probable losses inherent in the specific portfolio based upon various analyses. These include migration analysis, in which historical delinquency and credit loss experience is applied to the current aging of the portfolio, together with analyses that reflect current trends and conditions.

Management also considers overall portfolio indicators, including historical credit losses, delinquent, non-performing, and classified loans, trends in volumes and terms of loans, an evaluation of overall credit quality, the credit process, including lending policies and procedures, and economic, geographical, product and other environmental factors.

In addition, valuation allowances are determined for impaired smaller-balance homogenous loans whose terms have been modified due to the borrowers' financial difficulties and where it has been determined that a concession will be granted to the borrower. Such modifications may include interest rate reductions, principal forgiveness and/or term extensions. These allowances are determined by comparing estimated cash flows of the loans discounted at the loans' original contractual interest rates to the carrying value of the loans.

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**Reserve Estimates and Policies**

Management provides reserves for an estimate of probable losses inherent in the funded loan portfolio on the balance sheet in the form of an allowance for loan losses. These reserves are established in accordance with Citigroup's Credit Reserve Policies, as approved by the Audit and Risk Management Committee of the Company's Board of Directors. The Company's Chief Risk Officer and Chief Financial Officer review the adequacy of the credit loss reserves each quarter with representatives from the Risk Management and Finance staffs for each applicable business area.

During these reviews, the above-mentioned representatives covering the business area having classifiably managed portfolios (that is, portfolios where internal credit-risk ratings are assigned, which are primarily *ICG*, *Regional Consumer Banking* and *Local Consumer Lending*) and modified consumer loans where a concession was granted due to the borrowers' financial difficulties, and present recommended reserve balances for their funded and unfunded lending portfolios along with supporting quantitative and qualitative data. The quantitative data include:

*Estimated probable losses for non-performing, non-homogeneous exposures within a business line's classifiably managed portfolio and impaired smaller-balance homogeneous loans whose terms have been modified due to the borrowers' financial difficulties, and it was determined that a concession was granted to the borrower.* Consideration may be given to the following, as appropriate, when determining this estimate: (i) the present value of expected future cash flows; (ii) the borrower's overall financial condition, resources and payment record; and (iii) the prospects for support from financially responsible guarantors or the realizable value of any collateral.

*Statistically calculated losses inherent in the classifiably managed portfolio for performing and de minimis non-performing exposures.* The calculation is based upon: (i) Citigroup's internal system of credit-risk ratings, which are analogous to the risk ratings of the major rating agencies; and (ii) historical default and loss data, including rating-agency information regarding default rates from 1983 to 2008, and internal data dating to the early 1970s on severity of losses in the event of default.

*Additional adjustments include:* (i) statistically calculated estimates to cover the historical fluctuation of the default rates over the credit cycle, the historical variability of loss severity among defaulted loans, and the degree to which there are large obligor concentrations in the global portfolio; and (ii) adjustments made for specifically known items, such as current environmental factors and credit trends.

In addition, representatives from both the Risk Management and Finance staffs that cover business areas that have delinquency-managed portfolios containing smaller homogeneous loans (primarily the non-commercial lending areas of *Consumer Banking*) present their recommended reserve balances based upon leading credit indicators, including loan delinquencies and changes in portfolio size as well as economic trends including housing prices, unemployment and GDP. This methodology is applied separately for each individual product within each different geographic region in which these portfolios exist.

This evaluation process is subject to numerous estimates and judgments. The frequency of default, risk ratings, loss recovery rates, the size and diversity of individual large credits, and the ability of borrowers with foreign currency obligations to obtain the foreign currency necessary for orderly debt servicing, among other things, are all taken into account during this review. Changes in these estimates could have a direct impact on the credit costs in any quarter and could result in a change in the allowance. Changes to the reserve flow through the Consolidated Statement of Income on the lines *Provision for loan losses* and *Provision for unfunded lending commitments*.

**Allowance for Unfunded Lending Commitments**

A similar approach to the allowance for loan losses is used for calculating a reserve for the expected losses related to unfunded loan commitments and standby letters of credit. This reserve is classified on the balance sheet in *Other liabilities*.

Table of Contents**Details of Credit Loss Experience**

| <i>In millions of dollars</i>                               | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009(1) | 1st Qtr.<br>2009 | 4th Qtr<br>2008 | 3rd Qtr.<br>2008 |
|---|------------------|---------------------|------------------|-----------------|------------------|
| <b>Allowance for loan losses<br/>at beginning of period</b> | \$ 35,940        | \$ 31,703           | \$ 29,616        | \$ 24,005       | \$ 20,777        |
| <b>Provision for loan losses</b>                            |                  |                     |                  |                 |                  |
| Consumer  | \$ 7,321         | \$ 10,010           | \$ 8,010         | \$ 8,592        | \$ 7,831         |
| Corporate   | 1,450            | 2,223               | 1,905            | 3,579           | 1,112            |
|   | \$ 8,771         | \$ 12,233           | \$ 9,915         | \$ 12,171       | \$ 8,943         |
| <b>Gross credit losses</b>                                  |                  |                     |                  |                 |                  |
| <b>Consumer</b>   |                  |                     |                  |                 |                  |
| In U.S. offices   | \$ 4,459         | \$ 4,694            | \$ 4,124         | \$ 3,610        | \$ 3,073         |
| In offices outside the<br>U.S.                              | 2,406            | 2,305               | 1,936            | 1,818           | 1,914            |
| <b>Corporate</b>  |                  |                     |                  |                 |                  |
| In U.S. offices   | 1,101            | 1,216               | 1,176            | 364             | 156              |
| In offices outside the<br>U.S.                              | 483              | 558                 | 424              | 756             | 200              |
|   | \$ 8,449         | \$ 8,773            | \$ 7,660         | \$ 6,548        | \$ 5,343         |
| <b>Credit recoveries</b>                                    |                  |                     |                  |                 |                  |
| <b>Consumer</b>   |                  |                     |                  |                 |                  |
| In U.S. offices   | \$ 149           | \$ 131              | \$ 136           | \$ 132          | \$ 137           |
| In offices outside the<br>U.S.                              | 288              | 261                 | 213              | 219             | 252              |
| <b>Corporate</b>  |                  |                     |                  |                 |                  |
| In U.S. offices   | 30               | 4                   | 1                | 2               | 3                |
| In offices outside the<br>U.S.                              | 13               | 22                  | 28               | 52              | 31               |
|   | \$ 480           | \$ 418              | \$ 378           | \$ 405          | \$ 423           |
| <b>Net credit losses</b>                                    |                  |                     |                  |                 |                  |
| In U.S. offices   | \$ 5,381         | \$ 5,775            | \$ 5,163         | \$ 3,840        | \$ 3,089         |
| In offices outside the<br>U.S.                              | 2,588            | 2,580               | 2,119            | 2,303           | 1,831            |
| <b>Total</b>  | \$ 7,969         | \$ 8,355            | \$ 7,282         | \$ 6,143        | \$ 4,920         |
| Other net(2)(3)(4)(5)(6)                                    | \$ (326)         | \$ 359              | \$ (546)         | \$ (417)        | \$ (795)         |
| <b>Allowance for loan losses<br/>at end of period(7)</b>    | \$ 36,416        | \$ 35,940           | \$ 31,703        | \$ 29,616       | \$ 24,005        |
| Allowance for loan losses<br>as a % of total loans          | 5.85%            | 5.60%               | 4.82%            | 4.27%           | 3.35%            |
| Allowance for unfunded<br>lending commitments(8)            | \$ 1,074         | \$ 1,082            | \$ 947           | \$ 887          | \$ 957           |
| <b>Total allowance for loan<br/>losses and unfunded</b>     | \$ 37,490        | \$ 37,022           | \$ 32,650        | \$ 30,503       | \$ 24,962        |

**lending commitments**

|   |    |              |    |       |    |       |    |       |    |       |
|---|----|--------------|----|-------|----|-------|----|-------|----|-------|
| Net consumer credit losses                | \$ | <b>6,428</b> | \$ | 6,607 | \$ | 5,711 | \$ | 5,077 | \$ | 4,598 |
| As a percentage of average consumer loans |    | <b>5.66%</b> |    | 5.88% |    | 4.95% |    | 4.12% |    | 3.57% |

|  |    |              |    |       |    |       |    |       |    |       |
|--|----|--------------|----|-------|----|-------|----|-------|----|-------|
| Net corporate credit losses                | \$ | <b>1,541</b> | \$ | 1,748 | \$ | 1,571 | \$ | 1,066 | \$ | 322   |
| As a percentage of average corporate loans |    | <b>0.82%</b> |    | 0.89% |    | 0.79% |    | 0.60% |    | 0.15% |

**Allowance for loan losses  
at end of period(9)**

|                 |    |               |    |        |    |        |    |        |    |        |
|-----------------|----|---------------|----|--------|----|--------|----|--------|----|--------|
| Citicorp        | \$ | <b>10,286</b> | \$ | 10,046 | \$ | 8,520  | \$ | 7,684  | \$ | 6,651  |
| Citi Holdings   |    | <b>26,130</b> |    | 25,894 |    | 23,183 |    | 21,932 |    | 17,354 |
| Total Citigroup | \$ | <b>36,416</b> | \$ | 35,940 | \$ | 31,703 | \$ | 29,616 | \$ | 24,005 |

- 
- (1) Reclassified to conform to the current period's presentation.
- (2) The third quarter of 2009 primarily includes a reduction to the credit loss reserves of \$562 million related to the transfer of the U.K. Cards portfolio to held-for-sale partially offset by increases related to FX translation.
- (3) The second quarter of 2009 primarily includes increases to the credit loss reserves primarily related to FX translation.
- (4) The first quarter of 2009 primarily includes reductions to the credit loss reserves of \$213 million related to securitizations and reductions of approximately \$320 million primarily related to FX translation.
- (5) The fourth quarter of 2008 primarily includes reductions to the credit loss reserves of approximately \$400 million primarily related to FX translation.
- (6) The third quarter of 2008 primarily includes reductions to the credit loss reserves of \$23 million related to securitizations, reductions of \$244 million related to the sale of Citigroup's German Retail Banking Operation and reductions of approximately \$500 million related to FX translation.
- (7) Included in the allowance for loan losses are reserves for troubled debt restructurings (TDRs) of \$4,587 million, \$3,810 million, \$2,760 million, \$2,180 million, and \$1,443 million as of September 30, 2009, June 30, 2009, March 31, 2009, December 31, 2008, and September 30, 2008, respectively.
- (8) Represents additional credit loss reserves for unfunded corporate lending commitments and letters of credit recorded *Other Liabilities* on the Consolidated Balance Sheet.
- (9) Allowance for loan losses represents management's best estimate of probable losses inherent in the portfolio, as well as probable losses related to large individually evaluated impaired loans and troubled debt restructurings. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio.



Table of Contents**Non-Accrual Assets**

The table below summarizes the Company's view of non-accrual loans as of the periods indicated. Non-accrual loans are loans in which the borrower has fallen behind in interest payments, or, for corporate loans, where the Company has determined that the payment of interest or principal is doubtful, and are therefore considered impaired. As discussed under "Accounting Policies" above, in situations where the Company reasonably expects that only a portion of the principal and interest owed will ultimately be collected, all payments received are reflected as a reduction of principal and not as interest income. There is no industry-wide definition of non-accrual assets, however, and as such, analysis against the industry is not always comparable.

As discussed above under "Third Quarter of 2009 Management Summary," the Company has been actively moving corporate loans into the non-accrual category at earlier stages of anticipated distress. Corporate non-accrual loans may still be current on interest payments, however. Of the total portfolio of non-accrual corporate loans as of September 30, 2009, over two-thirds are current and continue to make their contractual payments.

**Non-accrual loans**

| <i>In millions of dollars</i>        | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009 | 1st Qtr.<br>2009 | 4th Qtr.<br>2008 | 3rd Qtr.<br>2008 |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Citicorp</b>                      | \$ 5,131         | \$ 5,314         | \$ 3,829         | \$ 3,193         | \$ 2,408         |
| <b>Citi Holdings</b>                 | 27,553           | 22,932           | 22,282           | 19,104           | 11,135           |
| <b>Total Non-accrual loans (NAL)</b> | \$ 32,684        | \$ 28,246        | \$ 26,111        | \$ 22,297        | \$ 13,543        |

**Corporate non-accrual loans(1)**

|                      |           |           |           |          |          |
|----------------------|-----------|-----------|-----------|----------|----------|
| <b>North America</b> | \$ 5,263  | \$ 3,499  | \$ 3,789  | \$ 2,660 | \$ 851   |
| <b>EMEA</b>          | 7,969     | 7,690     | 6,479     | 6,330    | 1,406    |
| <b>Latin America</b> | 416       | 230       | 300       | 229      | 125      |
| <b>Asia</b>          | 1,128     | 1,013     | 639       | 513      | 357      |
|                      | \$ 14,776 | \$ 12,432 | \$ 11,207 | \$ 9,732 | \$ 2,739 |

|                      |           |           |           |          |          |
|----------------------|-----------|-----------|-----------|----------|----------|
| <b>Citicorp</b>      | \$ 2,999  | \$ 3,045  | \$ 1,825  | \$ 1,364 | \$ 605   |
| <b>Citi Holdings</b> | \$ 11,777 | \$ 9,387  | \$ 9,382  | \$ 8,368 | \$ 2,134 |
|                      | \$ 14,776 | \$ 12,432 | \$ 11,207 | \$ 9,732 | \$ 2,739 |

**Consumer non-accrual loans(1)**

|                         |           |           |           |           |           |
|-------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>North America(2)</b> | \$ 14,609 | \$ 12,154 | \$ 11,687 | \$ 9,617  | \$ 7,941  |
| <b>EMEA</b>             | 1,314     | 1,356     | 1,128     | 948       | 904       |
| <b>Latin America</b>    | 1,342     | 1,520     | 1,338     | 1,290     | 1,343     |
| <b>Asia</b>             | 643       | 784       | 751       | 710       | 616       |
|                         | \$ 17,908 | \$ 15,814 | \$ 14,904 | \$ 12,565 | \$ 10,804 |

|                      |           |           |           |           |           |
|----------------------|-----------|-----------|-----------|-----------|-----------|
| <b>Citicorp</b>      | \$ 2,132  | \$ 2,269  | \$ 2,004  | \$ 1,829  | \$ 1,803  |
| <b>Citi Holdings</b> | 15,776    | 13,545    | 12,900    | 10,736    | 9,001     |
|                      | \$ 17,908 | \$ 15,814 | \$ 14,904 | \$ 12,565 | \$ 10,804 |

(1)

Excludes purchased distressed loans as they are accreting interest. The carrying value of these loans was \$1.267 billion at September 30, 2009, \$1.509 billion at June 30, 2009, \$1.328 billion at March 31, 2009, \$1.510 billion at December 31, 2008, and \$1.550 billion at September 30, 2008.

(2)

The recent increases reflect the impact of the deterioration in the U.S. consumer real estate market.

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### Non-Accrual Assets (Continued)

The table below summarizes the Company's other real estate owned (OREO) assets. This represents the carrying value of all property acquired by foreclosure or other legal proceedings when the Company has taken possession of the collateral.

| OREO                   | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009 | 1st Qtr.<br>2009 | 4th Qtr.<br>2008 | 3rd Qtr.<br>2008 |
|------------------------|------------------|------------------|------------------|------------------|------------------|
| <i>Citicorp</i>        | \$ 284           | \$ 291           | \$ 307           | \$ 371           | \$ 425           |
| <i>Citi Holdings</i>   | 585              | 664              | 854              | 1,022            | 1,092            |
| <i>Corporate/Other</i> | 15               | 14               | 41               | 40               | 85               |
| <b>Total OREO</b>      | <b>\$ 884</b>    | <b>\$ 969</b>    | <b>\$ 1,202</b>  | <b>\$ 1,433</b>  | <b>\$ 1,602</b>  |
| <i>North America</i>   | \$ 682           | \$ 789           | \$ 1,115         | \$ 1,349         | \$ 1,525         |
| <i>EMEA</i>            | 105              | 97               | 65               | 66               | 61               |
| <i>Latin America</i>   | 40               | 29               | 20               | 16               | 14               |
| <i>Asia</i>            | 57               | 54               | 2                | 2                | 2                |
|                        | <b>\$ 884</b>    | <b>\$ 969</b>    | <b>\$ 1,202</b>  | <b>\$ 1,433</b>  | <b>\$ 1,602</b>  |

|                                    |              |              |              |              |              |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Other repossessed assets(1)</b> | <b>\$ 76</b> | <b>\$ 72</b> | <b>\$ 78</b> | <b>\$ 78</b> | <b>\$ 81</b> |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|

(1)

Primarily transportation equipment, carried at lower of cost or fair value, less costs to sell.

| Non-accrual assets                         | Total Citigroup | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009 | 1st Qtr.<br>2009 | 4th Qtr.<br>2008 | 3rd Qtr.<br>2008 |
|--|-----------------|------------------|------------------|------------------|------------------|------------------|
| Corporate non-accrual loans                |                 | \$ 14,776        | \$ 12,432        | \$ 11,207        | \$ 9,732         | \$ 2,739         |
| Consumer non-accrual loans                 |                 | 17,908           | 15,814           | 14,904           | 12,565           | 10,804           |
| Non-accrual loans (NAL)                    |                 | \$ 32,684        | \$ 28,246        | \$ 26,111        | \$ 22,297        | \$ 13,543        |
| OREO                                       |                 | \$ 884           | \$ 969           | \$ 1,202         | \$ 1,433         | \$ 1,602         |
| Other repossessed assets                   |                 | 76               | 72               | 78               | 78               | 81               |
| Non-accrual assets (NAA)                   |                 | \$ 33,644        | \$ 29,287        | \$ 27,391        | \$ 23,808        | \$ 15,226        |
| NAL as a % of total loans                  |                 | 5.25%            | 4.40%            | 3.97%            | 3.21%            | 1.89%            |
| NAA as a % of total assets                 |                 | 1.78%            | 1.59%            | 1.50%            | 1.23%            | 0.74%            |
| Allowance for loan losses as a % of NAL(1) |                 | 111%             | 127%             | 121%             | 133%             | 177%             |

(1)

The \$6.403 billion of non-accrual loans transferred from the held-for-sale portfolio to the held-for-investment portfolio during the fourth quarter of 2008 were marked to market at the transfer date and, therefore, no allowance was necessary at the time of the transfer. \$2.426 billion of the par value of the loans reclassified was written off prior to transfer.

| Non-accrual assets      | Total Citicorp | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009 | 1st Qtr.<br>2009 | 4th Qtr.<br>2008 | 3rd Qtr.<br>2008 |
|-------------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| Non-accrual loans (NAL) |                | \$ 5,131         | \$ 5,314         | \$ 3,829         | \$ 3,193         | \$ 2,408         |
| OREO                    |                | 284              | 291              | 307              | 371              | 425              |

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|   |           |           |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|
| Other repossessed assets                      | N/A       | N/A       | N/A       | N/A       | N/A       |
| Non-accrual assets (NAA)                      | \$ 5,415  | \$ 5,605  | \$ 4,136  | \$ 3,564  | \$ 2,833  |
| NAA as a % of total assets                    | 0.53%     | 0.57%     | 0.43%     | 0.36%     | 0.24%     |
| Allowance for loan losses as a % of NAL       | 200%      | 189%      | 223%      | 241%      | 276%      |
| <b>Non-accrual assets Total Citi Holdings</b> |           |           |           |           |           |
| Non-accrual loans (NAL)                       | \$ 27,553 | \$ 22,932 | \$ 22,282 | \$ 19,104 | \$ 11,135 |
| OREO  | 585       | 664       | 854       | 1,022     | 1,092     |
| Other repossessed assets                      | N/A       | N/A       | N/A       | N/A       | N/A       |
| Non-accrual assets (NAA)                      | \$ 28,138 | \$ 23,596 | \$ 23,136 | \$ 20,126 | \$ 12,227 |
| NAA as a % of total assets                    | 4.56%     | 3.64%     | 3.49%     | 2.81%     | 1.58%     |
| Allowance for loan losses as a % of NAL       | 95%       | 113%      | 104%      | 115%      | 156%      |

N/A Not available at the Citicorp or Citi Holdings level.

Table of Contents**Consumer Loan Details****Consumer Loan Delinquency Amounts, Net Credit Losses and Ratios**

Table presents consumer credit information on a held basis.

| <i>In millions of dollars, except total and average loan amounts in billions</i> | Total loans(1) |            | 90 days or more past due(2) |            |          | Average loans(1) | Net credit losses(2) |          |         |
|--|----------------|------------|-----------------------------|------------|----------|------------------|----------------------|----------|---------|
|  | Sept. 2009     | Sept. 2009 | June 2009                   | Sept. 2008 |          | 3Q 2009          | 3Q 2009              | 2Q 2009  | 3Q 2008 |
| <b>Citicorp</b>  |                |            |                             |            |          |                  |                      |          |         |
| Total  | \$ 124.3       | \$ 1,909   | \$ 2,218                    | \$ 1,634   | \$ 120.5 | \$ 1,426         | \$ 1,392             | \$ 1,096 |         |
| Ratio  |                | 1.54%      | 1.89%                       | 1.29%      |          | 4.70%            | 4.78%                | 3.35%    |         |
| <b>Retail Bank</b>   |                |            |                             |            |          |                  |                      |          |         |
| Total  | 80.0           | 749        | 831                         | 616        | 77.7     | 379              | 414                  | 317      |         |
| Ratio  |                | 0.94%      | 1.10%                       | 0.77%      |          | 1.93%            | 2.22%                | 1.51%    |         |
| North America  | 7.5            | 93         | 97                          | 54         | 7.4      | 79               | 86                   | 35       |         |
| Ratio  |                | 1.24%      | 1.35%                       | 1.10%      |          | 4.23%            | 4.85%                | 3.03%    |         |
| EMEA   | 5.7            | 62         | 70                          | 35         | 5.7      | 84               | 74                   | 36       |         |
| Ratio  |                | 1.09%      | 1.23%                       | 0.48%      |          | 5.84%            | 5.34%                | 1.99%    |         |
| Latin America  | 17.7           | 324        | 360                         | 323        | 16.9     | 113              | 140                  | 147      |         |
| Ratio  |                | 1.83%      | 2.18%                       | 1.89%      |          | 2.65%            | 3.43%                | 3.29%    |         |
| Asia   | 49.1           | 270        | 304                         | 204        | 47.7     | 103              | 114                  | 99       |         |
| Ratio  |                | 0.55%      | 0.66%                       | 0.40%      |          | 0.85%            | 0.99%                | 0.73%    |         |
| <b>Citi-Branded Cards(3)</b>   |                |            |                             |            |          |                  |                      |          |         |
| Total  | 44.3           | 1,160      | 1,387                       | 1,018      | 42.8     | 1,047            | 978                  | 779      |         |
| Ratio  |                | 2.61%      | 3.29%                       | 2.20%      |          | 9.71%            | 9.32%                | 6.58%    |         |
| North America(4)   | 12.4           | 241        | 248                         | 118        | 11.3     | 201              | 219                  | 109      |         |
| Ratio  |                | 1.94%      | 2.21%                       | 0.94%      |          | 7.06%            | 7.51%                | 3.67%    |         |
| EMEA   | 3.0            | 85         | 94                          | 35         | 3.0      | 55               | 47                   | 19       |         |
| Ratio  |                | 2.83%      | 3.35%                       | 1.12%      |          | 7.43%            | 6.70%                | 2.45%    |         |
| Latin America  | 11.9           | 519        | 695                         | 603        | 11.9     | 543              | 472                  | 493      |         |
| Ratio  |                | 4.36%      | 5.89%                       | 4.31%      |          | 18.05%           | 16.22%               | 13.16%   |         |
| Asia   | 17.0           | 315        | 350                         | 262        | 16.6     | 248              | 240                  | 158      |         |
| Ratio  |                | 1.85%      | 2.15%                       | 1.57%      |          | 5.93%            | 6.00%                | 3.63%    |         |
| <b>Citi Holdings Local Consumer Lending</b>                                      |                |            |                             |            |          |                  |                      |          |         |
| Total  | 310.8          | 18,538     | 16,486                      | 11,294     | 319.6    | 4,929            | 5,156                | 3,487    |         |
| Ratio  |                | 5.96%      | 5.10%                       | 3.13%      |          | 6.12%            | 6.25%                | 3.83%    |         |
| International  | 37.3           | 1,447      | 1,535                       | 1,033      | 39.5     | 973              | 976                  | 737      |         |
| Ratio  |                | 3.88%      | 3.81%                       | 2.21%      |          | 9.77%            | 9.69%                | 6.02%    |         |
| North America Retail Partners Cards(3)(4)  | 21.7           | 885        | 917                         | 810        | 23.7     | 867              | 872                  | 646      |         |
| Ratio  |                | 4.08%      | 4.06%                       | 2.73%      |          | 14.51%           | 14.82%               | 8.80%    |         |
| North America (excluding Cards)  | 251.8          | 16,206     | 14,034                      | 9,451      | 256.4    | 3,089            | 3,308                | 2,104    |         |
| Ratio  |                | 6.44%      | 5.39%                       | 3.33%      |          | 4.78%            | 4.98%                | 2.94%    |         |
| <b>Total Citigroup (excluding Special Asset Pool)</b>                            |                |            |                             |            |          |                  |                      |          |         |
|  | \$ 435.1       | \$ 20,447  | \$ 18,704                   | \$ 12,928  | \$ 440.1 | \$ 6,355         | \$ 6,548             | \$ 4,583 |         |
| Ratio  |                | 4.70%      | 4.24%                       | 2.66%      |          | 5.73%            | 5.87%                | 3.70%    |         |

(1) Total loans and average loans exclude interest and fees on credit cards.

(2)

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The ratios of 90 days or more past due and net credit losses are calculated based on end-of-period loans and average loans, respectively, both net of unearned income.

(3)

The 90 days or more past due balance for Citi-branded cards and retail partners cards are generally still accruing interest. As discussed under "Loan Accounting Policies" above, the Company's policy is generally to accrue interest on credit card loans until 180 days past due, unless notification of bankruptcy filing has been received earlier.

(4)

In September 2009, the Citi-branded cards and retail partner cards businesses in North America changed their bankruptcy loss recognition practice from 10 days after receipt of notification of a cardmember's bankruptcy filing to 30 days after receipt of notification. The change was made to improve the accuracy in bankruptcy loss recognition and to closer align Citigroup's practices with industry norms. The effect of this change was not material.

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**Consumer Loan Modification Programs**

The Company has instituted a variety of programs to assist borrowers with financial difficulties. These programs include modifying the original loan terms, reducing interest rates, extending the remaining loan duration and/or waiving a portion of the remaining principal balance. The Company's programs consist of the U.S. Treasury's Home Affordable Modification Program (HAMP), as well as short-term forbearance and long-term modification programs, summarized below. The short and long-term programs are available to credit card, residential mortgage, personal installment, and auto borrowers both internationally and in the U.S.

*HAMP.* As of September 30, 2009, \$5.7 billion of first mortgages, have been enrolled in HAMP, pending successful completion of a trial period (described below). The HAMP is designed to reduce monthly mortgage payments to a 31% housing debt ratio by lowering the interest rate, extending the term of the loan and forbearing principal of certain eligible borrowers who have defaulted on their mortgages or who are at risk of imminent default due to economic hardship. In order to be entitled to loan modifications, borrowers must complete a three- to five-month trial period, make the agreed payments and provide the required documentation before the end of the trial period. During the trial period, the original terms of the loans remain in effect pending final modification.

*Short-Term Programs.* Citigroup has also instituted programs to assist borrowers experiencing temporary hardships. These programs include short-term (twelve months or less) interest rate reductions and deferrals of past due payments. The loan volume under these short-term programs has increased significantly during 2009. As of September 30, 2009, short-term interest rate reduction programs covered loans in the residential mortgage (\$7.4 billion), personal installment (\$0.9 billion), credit card (\$0.9 billion) and auto (\$0.5 billion) businesses. Payment deferrals primarily occur in the U.S. residential mortgage business. Appropriate loan loss reserves have been established, giving consideration to the higher risk associated with those borrowers.

*Long-Term Programs.* Long-term modification programs, or "Troubled Debt Restructurings" (TDRs), occur when the terms of a loan have been modified due to the borrowers' financial difficulties and a long-term concession has been granted to the borrower. TDRs totaled \$13.6 billion as of September 30, 2009. TDRs can be applied to credit card, residential mortgage, personal installment and auto loans. Valuation allowances for TDRs are determined by comparing estimated cash flows of the loans discounted at the loans' original contractual interest rates to the carrying value of the loans.

Table of Contents**U.S. Consumer Mortgage Lending***Overview*

The Company's U.S. consumer mortgage portfolio consists of both first lien and second lien mortgages, managed primarily by Local Consumer Lending (LCL) within Citi Holdings. However, \$0.5 billion of first lien mortgages and \$1.7 billion of second lien mortgages are reported in Citicorp. As of September 30, 2009, the U.S. first lien mortgage portfolio totaled approximately \$122 billion while the U.S. second lien mortgage portfolio was approximately \$53 billion.

Data appearing throughout this report, including in the tables below, have been sourced from the Company's risk systems and, as such, may not reconcile with Citi's disclosures elsewhere generally due to differences in methodology and/or inconsistencies or variations in the manner in which information is captured. In addition, while the Company's risk management function continually reviews and refines its data capture and processing systems, certain Fair Isaac Corporation (FICO) and loan-to-value (LTV) data on the Company's mortgage portfolio is not available. The Company has noted such variations or inability to capture data, as applicable, below where material.

It is generally the Company's credit risk policy not to offer option ARMs/negative amortizing mortgage products to its customers. Option ARMs/negative amortizing mortgages represent a very insignificant portion of total balances that were acquired only incidentally as part of prior portfolio and business purchases.

A portion of loans in the Company's U.S. mortgage portfolio currently requires a payment to satisfy only the current accrued interest for the payment period or an interest-only payment. The Company's mortgage portfolio includes approximately \$30 billion of first and second lien home equity lines of credit (HELOCs) with the interest-only payment feature that are still within their revolving period and have not commenced amortization. The interest-only payment feature during the revolving period is standard for the HELOC product across the industry. The first mortgage portfolio also contains approximately \$35 billion of mostly adjustable rate mortgages (ARMs) that are currently required to make an interest-only payment. These loans will be required to make a fully amortizing payment upon expiration of their interest-only payment period, and most will do so within a few years of origination. Borrowers that are currently required to make an interest only payment cannot select a lower payment that will negatively amortize the loan. First mortgage loans with the interest-only payment feature are primarily to high credit quality borrowers that have on average significantly higher refreshed FICO scores than other loans in the first mortgage portfolio.

*Loan Balances*

**First Mortgages Loan Balances.** Approximately 83% of the Company's first lien mortgage portfolio had FICO credit scores of at least 620 at origination. As a consequence of the difficult economic environment and the decrease in housing prices, LTV ratios and FICO scores have deteriorated since originations, as depicted in the tables below. On a refreshed basis, approximately 31% of first lien mortgages had a FICO score below 620, compared to approximately 17% at origination.

**Balances: September 30, 2009 First Lien Mortgages**

| <b>At Origination</b> | <b>FICO≥660</b> | <b>620≤FICO&lt;660</b> | <b>FICO&lt;620</b> |
|-----------------------|-----------------|------------------------|--------------------|
| LTV ≤ 80%             | 57%             | 5%                     | 6%                 |
| 80% < LTV < 90%       | 3%              | 2%                     | 4%                 |
| LTV ≥ 90%             | 10%             | 6%                     | 7%                 |

| <b>Refreshed</b> | <b>FICO≥660</b> | <b>620≤FICO&lt;660</b> | <b>FICO≤620</b> |
|------------------|-----------------|------------------------|-----------------|
| LTV ≤ 80%        | 29%             | 4%                     | 11%             |
| 80% < LTV < 90%  | 8%              | 1%                     | 4%              |
| LTV ≥ 90%        | 23%             | 4%                     | 16%             |

Note: First lien mortgage table excludes loans in Canada, Puerto Rico and loans sold with recourse. Balances exclude deferred fees/costs. Refreshed FICO scores based on updated credit scores obtained from Fair Isaac Corporation. Refreshed LTV ratios are derived from data at origination updated using mainly the Case-Shiller Home Price Index or the Federal Housing Finance Agency Price Index. Tables exclude \$3.1 billion from At Origination balances and \$2.6 billion from Refreshed balances for which FICO or LTV data was unavailable. The 90 or more days past due (90+DPD) delinquency rate for mortgages with unavailable FICO or LTV is 13.9% At Origination and 10.2% from Refreshed vs. 10.2% for total portfolio. Excluding government-insured loans, loans subject to long-term standby commitments and PMI loans described below, the 90+DPD delinquency rate for the first lien mortgage portfolio as of September 30, 2009 is 9.0%.



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The Company's first lien mortgage portfolio includes \$4.8 billion of loans with Federal Housing Administration or Veterans Administration guarantees. These portfolios consist of loans originated to low-to-moderate-income borrowers with lower FICO scores and generally have higher LTVs. These loans have high delinquency rates (approximately 37% 90+DPD) but, given the guarantees, the Company has experienced negligible credit losses on these loans. The first lien mortgage portfolio also includes \$2.4 billion of loans with LTVs above 80%, which have insurance through private mortgage insurance (PMI) companies, and \$4.2 billion of loans subject to Long-Term Standby Commitments<sup>(1)</sup> with Government Sponsored Enterprises (GSE), for which the Company has limited exposure to credit losses.

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(1)

A Long-Term Standby Commitment (LTSC) is a structured transaction in which the Company transfers the credit risk of certain eligible loans to an investor in exchange for a fee. These loans remain on balance sheet unless they reach a certain delinquency level (between 120 and 180 days), in which case the LTSC investor is required to buy the loan at par.

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**Second Mortgages Loan Balances.** In the second lien mortgage portfolio, the majority of loans are in the higher FICO categories. However, the challenging economic conditions have created a migration towards lower FICO scores and higher LTV ratios. Approximately 61% of that portfolio had refreshed LTV ratios of 90% or more, compared to about 36% at origination. However, many of the loans in the portfolio are HELOC's, where the LTV ratio is calculated as if the line were fully drawn. As a majority of lines are only partially drawn, current LTVs on a drawn basis will be lower.

**Balances: September 30, 2009 Second Lien Mortgages**

| At Origination  | FICO $\geq$ 660 | 620 $\leq$ FICO<660 | FICO<620 |
|-----------------|-----------------|---------------------|----------|
| LTV $\leq$ 80%  | 48%             | 2%                  | 2%       |
| 80% < LTV < 90% | 10%             | 1%                  | 1%       |
| LTV $\geq$ 90%  | 33%             | 2%                  | 1%       |

| Refreshed       | FICO $\geq$ 660 | 620 $\leq$ FICO<660 | FICO<620 |
|-----------------|-----------------|---------------------|----------|
| LTV $\leq$ 80%  | 22%             | 2%                  | 3%       |
| 80% < LTV < 90% | 9%              | 1%                  | 2%       |
| LTV $\geq$ 90%  | 44%             | 5%                  | 12%      |

Note: Second lien mortgage table excludes loans in Canada and Puerto Rico. Refreshed FICO scores based on updated credit scores obtained from Fair Isaac Corporation. Refreshed LTV ratios are derived from data at origination updated using mainly the Case-Shiller Home Price Index or the Federal Housing Finance Agency Price Index. Tables exclude \$1.8 billion from At Origination balances and \$1.6 billion from Refreshed balances for which FICO or LTV data was unavailable. As of September 30, 2009, the 90+ DPD delinquency rate for mortgages with unavailable FICO or LTV is 3.8% At Origination and 7.1% from Refreshed vs. 3.1% for total portfolio.

The second lien mortgage portfolio includes \$1.8 billion of loans subject to LTSC with one of the GSE, hence limiting the Company's exposure to credit losses.

*Delinquencies and Net Credit Losses*

The tables below provide delinquency statistics for loans 90+DPD, as a percentage of outstandings in each of the FICO/LTV combinations, in both the first lien and second lien mortgage portfolios. For example, loans with FICO  $\geq$  660 and LTV  $\leq$  80% at origination have a 90+DPD rate of 6.6%.

As evidenced by the tables below, loans with FICO scores of less than 620 exhibit significantly higher delinquencies than in any other FICO band. Similarly, loans with LTVs equal to or greater than 90% have higher delinquencies than LTVs of less than 90%.

In addition, the first mortgage delinquencies continued to rise during the third quarter. Further breakout of the FICO below 620 segment indicates that delinquencies in this segment, on a refreshed basis, are about three times higher than in the overall first mortgage portfolio.

**Delinquencies: 90+DPD Rates First Lien Mortgages**

| At Origination  | FICO $\geq$ 660 | 620 $\leq$ FICO<660 | FICO<620 |
|-----------------|-----------------|---------------------|----------|
| LTV $\leq$ 80%  | 6.6%            | 11.3%               | 13.5%    |
| 80% < LTV < 90% | 7.9%            | 14.3%               | 17.8%    |
| LTV $\geq$ 90%  | 10.1%           | 17.6%               | 24.7%    |

| Refreshed            | FICO $\geq$ 660 | 620 $\leq$ FICO<660 | FICO<620 |
|----------------------|-----------------|---------------------|----------|
| LTV $\leq$ 80%       | 0.2%            | 3.4%                | 17.8%    |
| 80% $\leq$ LTV < 90% | 0.5%            | 5.9%                | 24.7%    |
| LTV $\geq$ 90%       | 1.7%            | 13.7%               | 36.3%    |

Note: 90+DPD are based on balances referenced in the tables above.

**Delinquencies: 90+DPD Rates Second Lien Mortgages**

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| <b>At Origination</b> | <b>FICO≥660</b> | <b>620≤FICO&lt;660</b> | <b>FICO&lt;620</b> |
|-----------------------|-----------------|------------------------|--------------------|
| LTV ≤ 80%             | <b>1.5%</b>     | <b>4.0%</b>            | <b>5.1%</b>        |
| 80% < LTV < 90%       | <b>3.3%</b>     | <b>5.0%</b>            | <b>5.8%</b>        |
| LTV ≥ 90%             | <b>4.7%</b>     | <b>5.6%</b>            | <b>7.6%</b>        |

| <b>Refreshed</b> | <b>FICO≥660</b> | <b>620≤FICO&lt;660</b> | <b>FICO&lt;620</b> |
|------------------|-----------------|------------------------|--------------------|
| LTV ≤ 80%        | <b>0.0%</b>     | <b>0.9%</b>            | <b>8.3%</b>        |
| 80% < LTV < 90%  | <b>0.0%</b>     | <b>0.7%</b>            | <b>8.5%</b>        |
| LTV ≥ 90%        | <b>0.3%</b>     | <b>3.6%</b>            | <b>18.1%</b>       |

Note: 90+DPD are based on balances referenced in the tables above.

The following charts detail the quarterly trends in delinquencies and net credit losses for the Company's first and second N.A. consumer mortgage portfolios.

Both losses and delinquencies for the first mortgage portfolio have been impacted by the HAMP. As set forth in the first chart, first mortgage delinquencies continued to increase in the third quarter of 2009, exacerbated in part by the reduction in loan balances. However, the continued increase in first mortgage delinquencies during the third quarter 2009 is largely explained by the impact of HAMP. As mentioned elsewhere in this report, loans in the HAMP trial modification period are reported as delinquent if the original contractual payments are not received on time (even if the reduced payments agreed to under the program are made by the borrower).

Further, HAMP impacted Citi's net credit losses in the first mortgage portfolio during the third quarter of 2009 as

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loans in the trial period are not charged off at 180 DPD as long as they have made at least one payment. Nearly half of the sequential decline in net credit losses on first mortgages during the third quarter 2009 was attributable to HAMP. The Company has increased its loan loss provisions to offset this impact.

Based on these trends described above, the Company believes that the success rate of HAMP will be a key factor influencing net credit losses from delinquent first mortgage loans in the near future, and the outcome of the program will largely depend on the success rates of borrowers completing the trial period and meeting the documentation requirements.

By contrast, during the third quarter of 2009, second mortgage delinquencies began to moderate, as did net credit losses, as compared to the prior quarter. The Company continues to actively manage this exposure by reducing the riskiest accounts, including by tightening credit requirements through higher FICOs, lower LTVs, increased documentation and verifications.

It should be noted that first mortgage net credit losses, as a percentage of average loans, are nearly half the level of those in the second mortgage portfolio, despite much higher delinquencies in the first mortgage portfolio. The Company believes that two major factors explain this relationship:

first mortgages have a senior secured position;

more first mortgages undergo a foreclosure process where they will continue to be counted as delinquent until the conclusion of the process.

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Note: Includes loans for Canada, Puerto Rico and loans held for sale. Balances include deferred fees/costs.

Note: Includes loans for Canada and Puerto Rico.

*Origination Channel, Geographic Distribution and Origination Vintage*

The following tables detail the Company's first and second U.S. Consumer mortgage portfolios by origination channels, geographic distribution and origination vintage.

*By Origination Channel*

The Company's U.S. consumer mortgage portfolio has been originated from three main channels: retail, broker and correspondent.

Retail: loans originated through a direct relationship with the borrower.

Broker: loans originated through a mortgage broker, where the Company underwrites the loan directly with the borrower.

Correspondent: loans originated and funded by a third party, where the Company purchases the closed loans after the correspondent has funded the loan. This channel includes loans acquired in large bulk purchases from other mortgage originators primarily in 2006 and 2007. Such bulk purchases were discontinued in 2007.

Table of Contents**First Lien Mortgages: September 30, 2009**

| CHANNEL<br>(\$ in billions) | First Lien<br>Mortgages | Channel<br>% Total | 90+DPD % | *FICO < 620 | *LTV ≥ 90 |
|-----------------------------|-------------------------|--------------------|----------|-------------|-----------|
| Retail                      | \$ 50.5                 | 41.5%              | 4.4%     | \$ 14.6     | \$ 16.4   |
| Broker                      | \$ 21.0                 | 17.3%              | 10.5%    | \$ 4.2      | \$ 10.0   |
| Correspondent               | \$ 50.2                 | 41.2%              | 15.9%    | \$ 18.6     | \$ 26.0   |

\*

Refreshed FICO and LTV.

Note: First lien mortgage table excludes Canada and Puerto Rico, deferred fees/costs and loans sold with recourse.

As of September 30, 2009, approximately 41% of the first lien mortgage portfolio was originated through the correspondent channel, a reduction from approximately 43% as of the end of 2008. Given that loans originated through correspondents have exhibited higher 90+DPD delinquency rates than retail originated mortgages, the Company terminated business with a number of correspondent sellers in 2007 and 2008. During 2008, the Company severed relationships with a number of brokers, only maintaining those who have produced strong, high-quality and profitable volume.

**Second Lien Mortgages: September 30, 2009**

| CHANNEL<br>(\$ in billions) | Second Lien<br>Mortgages | Channel<br>% Total | 90+DPD % | *FICO < 620 | *LTV ≥ 90 |
|-----------------------------|--------------------------|--------------------|----------|-------------|-----------|
| Retail                      | \$ 27.0                  | 50.8%              | 1.6%     | \$ 3.9      | \$ 12.4   |
| Broker                      | \$ 13.2                  | 24.9%              | 4.0%     | \$ 2.2      | \$ 9.9    |
| Correspondent               | \$ 12.9                  | 24.3%              | 5.2%     | \$ 3.1      | \$ 9.5    |

\*

Refreshed FICO and LTV.

Note: Excludes Canada and Puerto Rico.

For second lien mortgages, approximately 49% of the loans were originated through third-party channels. As these mortgages have demonstrated a higher incidence of delinquencies, the Company no longer originates second mortgages through third-party channels, which represented approximately 54% of the portfolio as of the end of 2008.

*By State*

Approximately half of the Company's U.S. consumer mortgage portfolio is located in five states: California, New York, Florida, Texas and Illinois. Those states represent 49% of first lien mortgages and 54% of second lien mortgages.

Florida and Illinois have above average 90+DPD delinquency rates. Florida has 39% of its first mortgage lien portfolio in the FICO<620 band; and 66% of its loan portfolio has refreshed LTV≥90. Illinois has 33% of its loans in the FICO<620 band; and 54% of its loan portfolio has LTV≥90. Texas, despite having 44% of its portfolio with FICO<620, has a lower delinquency rate relative to the overall portfolio. Texas has only 8% of its loan portfolio with refreshed LTV≥90.

**First Lien Mortgages: September 30, 2009**

| STATES<br>(\$ in billions) | First Lien<br>Mortgages | State<br>% Total | 90+DPD % | *FICO < 620 | *LTV ≥ 90 |
|----------------------------|-------------------------|------------------|----------|-------------|-----------|
| California                 | \$ 32.3                 | 26.6%            | 9.0%     | \$ 5.2      | \$ 18.3   |
| New York                   | \$ 10.0                 | 8.2%             | 6.8%     | \$ 2.0      | \$ 1.7    |
| Florida                    | \$ 7.3                  | 6.0%             | 16.8%    | \$ 2.8      | \$ 4.8    |
| Texas                      | \$ 5.3                  | 4.3%             | 8.7%     | \$ 2.3      | \$ 0.4    |

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|          |    |      |       |       |    |      |    |      |
|----------|----|------|-------|-------|----|------|----|------|
| Illinois | \$ | 5.2  | 4.3%  | 11.4% | \$ | 1.7  | \$ | 2.8  |
| Others   | \$ | 61.7 | 50.7% | 10.6% | \$ | 23.4 | \$ | 24.3 |

\*

Refreshed FICO and LTV.

Note: First lien mortgage table excludes Canada and Puerto Rico, deferred fees/costs and loans sold with recourse.

In the second lien mortgage portfolio, Florida continues to experience above-average delinquencies, with approximately 81% of their loans with LTV  $\geq$  90 compared to 60% overall for second lien mortgages.

**Second Lien Mortgages: September 30, 2009**

| STATES<br>(\$ in billions) | Second Lien<br>Mortgages | State<br>% Total | 90+DPD % | *FICO < 620 | *LTV $\geq$ 90 |
|----------------------------|--------------------------|------------------|----------|-------------|----------------|
| California                 | \$ 14.6                  | 27.4%            | 3.8%     | \$ 2.0      | \$ 10.4        |
| New York                   | \$ 6.9                   | 12.9%            | 1.9%     | \$ 0.8      | \$ 2.2         |
| Florida                    | \$ 3.6                   | 6.8%             | 5.2%     | \$ 0.8      | \$ 2.9         |
| Illinois                   | \$ 2.1                   | 3.9%             | 3.0%     | \$ 0.4      | \$ 1.5         |
| Texas                      | \$ 1.5                   | 2.8%             | 1.2%     | \$ 0.2      | \$ 0.2         |
| Others                     | \$ 24.5                  | 46.1%            | 2.8%     | \$ 5.0      | \$ 14.5        |

\*

Refreshed FICO and LTV.

Note: Excludes Canada and Puerto Rico.

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For the Company's combined U.S. consumer mortgage portfolio (first and second lien mortgages), approximately half of the portfolio consists of 2006 and 2007 vintages, which demonstrate above average delinquencies. In first mortgages, approximately 43% of the portfolio is of 2006 and 2007 vintages, which have 90+DPD rates well above the overall portfolio rate. In second mortgages, 64% of the portfolio is of 2006 and 2007 vintages, which again have higher delinquencies compared to the overall portfolio rate.

**First Lien Mortgages: September 30, 2009**

| <b>VINTAGES</b><br>(\$ in billions) | <b>First Lien</b><br><b>Mortgages</b> | <b>Vintage</b><br><b>% Total</b> | <b>90+DPD %</b> | <b>*FICO &lt; 620</b> | <b>*LTV ≥ 90</b> |
|-------------------------------------|---------------------------------------|----------------------------------|-----------------|-----------------------|------------------|
| 2009                                | \$ 4.1                                | 3.3%                             | 0.3%            | \$ 0.6                | \$ 0.9           |
| 2008                                | \$ 15.1                               | 12.4%                            | 5.2%            | \$ 3.3                | \$ 5.5           |
| 2007                                | \$ 30.0                               | 24.6%                            | 15.8%           | \$ 11.5               | \$ 18.7          |
| 2006                                | \$ 22.2                               | 18.2%                            | 13.7%           | \$ 7.6                | \$ 13.3          |
| 2005                                | \$ 20.8                               | 17.1%                            | 7.5%            | \$ 5.0                | \$ 9.6           |
| ≤ 2004                              | \$ 29.5                               | 24.3%                            | 7.7%            | \$ 9.5                | \$ 4.5           |

\*

Refreshed FICO and LTV.

Note: First lien mortgage table excludes Canada and Puerto Rico, deferred fees/costs and loans sold with recourse.

**Second Lien Mortgages: September 30, 2009**

| <b>VINTAGES</b><br>(\$ in billions) | <b>Second Lien</b><br><b>Mortgages</b> | <b>Vintage</b><br><b>% Total</b> | <b>90+DPD %</b> | <b>*FICO &lt; 620</b> | <b>*LTV ≥ 90</b> |
|-------------------------------------|--|----------------------------------|-----------------|-----------------------|------------------|
| 2009                                | \$ 0.5                                 | 0.9%                             | 0.6%            | \$ 0.0                | \$ 0.0           |
| 2008                                | \$ 4.4                                 | 8.3%                             | 0.9%            | \$ 0.5                | \$ 1.5           |
| 2007                                | \$ 16.0                                | 30.0%                            | 3.5%            | \$ 3.0                | \$ 10.4          |
| 2006                                | \$ 17.8                                | 33.6%                            | 3.8%            | \$ 3.4                | \$ 12.9          |
| 2005                                | \$ 10.1                                | 18.9%                            | 2.7%            | \$ 1.5                | \$ 6.2           |
| ≤ 2004                              | \$ 4.4                                 | 8.3%                             | 1.7%            | \$ 0.7                | \$ 0.9           |

\*

Refreshed FICO and LTV.

Note: Excludes Canada and Puerto Rico.

**N.A. Cards**

The Company's N.A. cards portfolio consists of its Citi-branded and retail partner cards portfolios located in Citicorp and Citi Holdings Local Consumer Lending, respectively. As of September 30, 2009, the U.S. Citi-branded portfolio totaled approximately \$84 billion while the U.S. retail partner cards portfolio was approximately \$57 billion, both reported on a managed basis.

In the Company's experience to date, these portfolios have significantly different characteristics:

Citi-branded cards tend to have a longer estimated account life, with higher credit lines and balances reflecting the greater utility of a multi-purpose credit card.



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Retail partner cards tend to have a shorter account life, with smaller credit lines and balances. The account portfolio, by nature, turns faster and the loan balances reflect more recent vintages.

As set forth in the table below, on a refreshed basis approximately 73% of the Citi-branded portfolio had FICO credit scores of at least 660 as of September 30, 2009, while 62% of the retail partner cards portfolio had scores of at least 660.

### Balances: September 30, 2009

| Refreshed        | Citi Branded | Retail Partners |
|------------------|--------------|-----------------|
| FICO ≥ 660       | 73%          | 62%             |
| 620 ≤ FICO < 660 | 11%          | 13%             |
| FICO < 620       | 16%          | 25%             |

Note: Based on balances of \$138 billion. Balances include interest and fees. Excludes Canada, Puerto Rico, Installment and Classified portfolios. Excludes balances where FICO was unavailable (\$0.9 billion for Citi-branded, \$2.2 billion for retail partner cards). 90+DPD delinquency rate for balances where FICO was unavailable is 9.83% for Citi-branded and 9.38% for retail partner cards vs. overall rate of 2.63% for Citi-branded and 4.49% for retail partner cards.

In each of the two portfolios, Citi has been actively eliminating riskier accounts and sales to mitigate losses. First, the Company has removed high risk customers from the portfolio by either reducing available lines of credit or closing accounts. End-of-period open accounts are down 16% in branded cards and 13% in retail partner cards versus prior year levels. Second, the Company has improved the tools used to identify and manage exposure in each of the portfolios by targeting unique customer attributes. Loss mitigation programs that entail a reduction in customers' monthly payments obligation constitutes less than 5% of the overall managed portfolio as of September 30, 2009. These programs along with other loss mitigation activities have stabilized reported delinquencies and net credit losses and importantly, early indicators of re-default rates related to these programs are within expected norms.

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The table below provides delinquency statistics for loans 90+DPD for both the Citi-branded and retail partner cards portfolios as of September 30, 2009. Given the economic environment, customers have migrated down from higher FICO score ranges, driven by their delinquencies with Citi and/or with other creditors. As these customers roll through the delinquency buckets, they materially damage their credit score and may ultimately go to charge-off. Loans with FICO scores less than 620, which constitute 16% of the Citi-branded portfolio, have a 90+DPD rate of 15.2%; in the retail partner cards portfolio, loans with FICO scores less than 620 constitute 25% of the portfolio and have a 90+DPD rate of 16.8%.

**90+DPD Delinquency Rate: September 30, 2009**

| <b>Refreshed</b> | <b>Citi Branded<br/>90+DPD %</b> | <b>Retail Partners<br/>90+DPD %</b> |
|------------------|----------------------------------|-------------------------------------|
| FICO ≥ 660       | <b>0.1%</b>                      | <b>0.2%</b>                         |
| 620 ≤ FICO < 660 | <b>0.3%</b>                      | <b>0.6%</b>                         |
| FICO < 620       | <b>15.2%</b>                     | <b>16.8%</b>                        |

Note: Based on balances of \$138 billion. Balances include interest and fees. Excludes Canada, Puerto Rico, Installment and Classified portfolios. Loans 90 days or more past due are more likely to be associated with low refreshed FICO scores both because low scores are indicative of repayment risk and because their delinquency has been reported by the Company to the credit bureaus.

The following charts detail the quarterly trends in delinquencies and net credit losses for the Company's N.A. Citi-branded and retail partner cards portfolios.

The Citi-branded cards delinquencies have improved quarter over quarter. Further breakout of the FICO below 620 segment indicates that delinquencies in this segment, on a refreshed basis, have contributed to the improvement.

The retail partner cards delinquencies increased slightly over the prior quarter, exacerbated in part by the decline in loan balances, but remain lower than the first quarter. The 90+DPD balance has declined since the first quarter, driving the reduction in net credit losses both in rate and dollars.

The Company believes that net credit losses in each of the cards portfolios will continue to remain at elevated levels and will continue to be highly dependent on the external environment and industry changes.

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Note: Includes Puerto Rico.

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Note: Includes Canada and Puerto Rico.

**The Credit Card Accountability Responsibility and Disclosure Act of 2009**

On May 22, 2009, The Credit Card Accountability Responsibility and Disclosure Act of 2009 (CARD Act) was enacted into law. The CARD Act will affect various credit card practices of card issuers, including Citigroup, such as marketing, underwriting, pricing, billing and disclosure requirements, thus reshaping the way consumers have access to and use their credit cards. Currently, many of the provisions in the CARD Act are to take effect in February 2010, although some provisions were effective in August 2009 and some will take effect in August 2010. However, legislation has been introduced in Congress to accelerate certain provisions of the CARD Act.

Certain provisions of the CARD Act are consistent with Citigroup's existing practices and will not require any changes or modifications. Other provisions, however, such as those that restrict the ability of an issuer to increase APRs on outstanding balances or that establish standards for penalty fees and payment allocation, will require Citigroup to make fundamental changes to its credit card business model. The impact of the CARD Act on Citigroup's credit businesses is not fully known at this time. The final impact will ultimately depend upon the successful implementation of changes to Citigroup's business model and the continued regulatory actions on and interpretations of the CARD Act, among other considerations.

Table of Contents**U.S. Installment and Other Revolving Loans**

In the table below, the Company's U.S. Installment portfolio consists of consumer loans in the following businesses: Consumer Finance, Retail Banking, Auto, Student Lending and Cards. Other Revolving consists of consumer loans (Ready Credit and Checking Plus products) in the Consumer Retail Banking business. Commercial-related loans are not included.

As of September 30, 2009, the U.S. Installment portfolio totaled approximately \$58 billion, while the U.S. Other Revolving portfolio was approximately \$1 billion. While substantially all of the U.S. Installment portfolio is managed under LCL within Citi Holdings, it does include \$0.4 billion of Consumer Retail Banking loans which are reported in Citicorp. The U.S. Other Revolving portfolio is managed under Citicorp. The U.S. Installment portfolio includes \$21 billion of student loans originated under the Federal Family Education Loan Program where losses are substantially mitigated by federal guarantees if the loans are properly serviced.

Approximately 44% of the Installment portfolio had FICO credit scores less than 620 on a refreshed basis. The Company continues to execute its strategy to wind down the assets in Citi Holdings. Approximately 29% of the Other Revolving portfolio is composed of loans having FICO less than 620.

**Balances: September 30, 2009**

| Refreshed        | Installment | Other Revolving |
|------------------|-------------|-----------------|
| FICO ≥ 660       | 41%         | 56%             |
| 620 ≤ FICO < 660 | 15%         | 15%             |
| FICO < 620       | 44%         | 29%             |

Note: Based on balances of \$56 billion for Installment and \$0.9 billion for Other Revolving. Excludes Canada and Puerto Rico. Excludes balances where FICO was unavailable (\$2.3 billion for Installment, \$0.1 billion for Other Revolving). 90+ DPD delinquency rate for balances where FICO was unavailable is 3.55% for Installment and 6.34% for Other Revolving vs. overall rate of 2.84% for Installment and 3.12% for Other Revolving.

The table below provides delinquency statistics for loans 90+DPD for both the Installment and Other Revolving portfolios. On a refreshed basis, loans with FICO scores of less than 620 exhibit significantly higher delinquencies than in any other FICO band and will drive the majority of the losses.

**90+DPD Delinquency Rate: September 30, 2009**

| Refreshed        | Installment<br>90+DPD % | Other Revolving<br>90+DPD % |
|------------------|-------------------------|-----------------------------|
| FICO ≥ 660       | 0.1%                    | 0.0%                        |
| 620 ≤ FICO < 660 | 0.3%                    | 0.4%                        |
| FICO < 620       | 6.2%                    | 9.2%                        |

Note: Based on balances of \$56 billion for Installment and \$0.9 billion for Other Revolving. Excludes Canada and Puerto Rico. Loans 90 days or more past due are more likely to be associated with low refreshed FICO scores both because low scores are indicative of repayment risk and because their delinquency has been reported by the Company to the credit bureaus.

Table of Contents**Corporate Loan Details**

For corporate clients and investment banking activities across Citigroup, the credit process is grounded in a series of fundamental policies, including:

joint business and independent risk management responsibility for managing credit risks;

a single center of control for each credit relationship that coordinates credit activities with that client;

portfolio limits to ensure diversification and maintain risk/capital alignment;

a minimum of two authorized-credit-officer signatures required on extensions of credit, one of which must be from a credit officer in credit risk management;

risk rating standards, applicable to every obligor and facility; and

consistent standards for credit origination documentation and remedial management.

**Corporate Credit Portfolio**

The following table presents credit data for the Company's corporate loans and unfunded lending commitments at September 30, 2009:

| Corporate Loans(1) (in millions of dollars)                | At September 30, 2009              |               |                                 |               |
|--|------------------------------------|---------------|---------------------------------|---------------|
|  | Recorded Investment<br>in Loans(2) | % of Total(3) | Unfunded<br>Lending Commitments | % of Total(3) |
| <b>Investment grade(4)</b>                                 | <b>\$ 96,689</b>                   | <b>57%</b>    | <b>\$ 275,556</b>               | <b>88%</b>    |
| <b>Non-investment grade(4)</b>                             |                                    |               |                                 |               |
| Noncriticized  | 21,010                             | 12            | 14,268                          | 5             |
| Criticized performing(5)                                   | 36,803                             | 22            | 20,384                          | 6             |
| Commercial real estate (CRE)                               | 6,170                              | 4             | 1,786                           | 0             |
| Commercial & Industrial                                    | 30,633                             | 18            | 18,598                          | 6             |
| Criticized non-performing(5)                               | 14,776                             | 9             | 3,246                           | 1             |
| Commercial real estate (CRE)                               | 3,783                              | 3             | 913                             | 0             |
| Commercial & Industrial                                    | 10,993                             | 6             | 2,333                           | 1             |
| <b>Total non-investment grade</b>                          | <b>\$ 72,589</b>                   | <b>43%</b>    | <b>\$ 37,898</b>                | <b>12%</b>    |
| Private Banking loans managed on a delinquency basis(4)(6) | 14,565                             |               | 2,275                           |               |
| Loans at fair value  | 1,475                              |               |                                 |               |
| <b>Total Corporate Loans</b>                               | <b>\$ 185,318</b>                  |               | <b>\$ 315,754</b>               |               |
| Unearned income  | (4,598)                            |               |                                 |               |
| <b>Corporate Loans, net of unearned income</b>             | <b>\$ 180,720</b>                  |               | <b>\$ 315,754</b>               |               |

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(1)

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Includes \$575 million of TDRs for which concessions, such as the reduction of interest rates or the deferral of interest or principal payments, have been granted as a result of deterioration in the borrowers' financial condition. Each of the borrowers is current under the restructured terms.

- (2) Recorded investment in a loan includes accrued interest, net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.
- (3) Percentages disclosed above exclude Private Banking loans managed on a delinquency basis and loans at fair value.
- (4) Held-for-investment loans accounted for on an amortized cost basis.
- (5) Criticized exposures corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities.
- (6) Approximately \$0.2 billion are 90+DPD.

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The following tables represent the corporate credit portfolio (excluding Private Banking), before consideration of collateral, by maturity at September 30, 2009. The corporate portfolio is broken out by direct outstandings which include drawn loans, overdrafts, interbank placements, bankers' acceptances, certain investment securities and leases and unfunded commitments which include unused commitments to lend, letters of credit and financial guarantees.

| <i>In billions of dollars</i> | At September 30, 2009 |  |                      |                |
|-------------------------------|-----------------------|--|----------------------|----------------|
|                               | Due within 1 year     | Greater than 1 year but within 5 years | Greater than 5 years | Total exposure |
| Direct outstandings           | \$ 158                | \$ 88                                  | \$ 8                 | \$ 254         |
| Unfunded lending commitments  | 182                   | 126                                    | 9                    | 317            |
| <b>Total</b>                  | <b>\$ 340</b>         | <b>\$ 214</b>                          | <b>\$ 17</b>         | <b>\$ 571</b>  |

| <i>In billions of dollars</i> | At December 31, 2008 |  |                      |                |
|-------------------------------|----------------------|--|----------------------|----------------|
|                               | Due within 1 year    | Greater than 1 year but within 5 years | Greater than 5 years | Total exposure |
| Direct outstandings           | \$ 161               | \$ 100                                 | \$ 9                 | \$ 270         |
| Unfunded lending commitments  | 206                  | 141                                    | 12                   | 359            |
| <b>Total</b>                  | <b>\$ 367</b>        | <b>\$ 241</b>                          | <b>\$ 21</b>         | <b>\$ 629</b>  |

### Portfolio Mix

The corporate credit portfolio (excluding Private Banking) is diverse across counterparty, industry and geography. The following table shows direct outstandings and unfunded commitments by region:

|                      | September 30, 2009 | December 31, 2008 |
|----------------------|--------------------|-------------------|
| <i>North America</i> | <b>46%</b>         | <b>48%</b>        |
| <i>EMEA</i>          | <b>32</b>          | <b>31</b>         |
| <i>Latin America</i> | <b>9</b>           | <b>8</b>          |
| <i>Asia</i>          | <b>13</b>          | <b>13</b>         |
| <b>Total</b>         | <b>100%</b>        | <b>100%</b>       |

The maintenance of accurate and consistent risk ratings across the corporate credit portfolio facilitates the comparison of credit exposure across all lines of business, geographic regions and products.

Obligor risk ratings reflect an estimated probability of default for an obligor and are derived primarily through the use of statistical models (which are validated periodically), external rating agencies (under defined circumstances) or approved scoring methodologies. Facility risk ratings are assigned, using the obligor risk rating, and then factors that affect the loss-given default of the facility, such as support or collateral, are taken into account.

Internal obligor ratings equivalent to BBB and above are considered investment grade. Ratings below the equivalent of the BBB category are considered non-investment grade.

The following table presents the corporate credit portfolio (excluding Private Banking) by facility risk rating at September 30, 2009 and December 31, 2008, as a percentage of the total portfolio:

### Direct outstandings and unfunded commitments

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|              | September 30,<br>2009 | December 31,<br>2008 |
|--------------|-----------------------|----------------------|
| AAA/AA/A     | 54%                   | 57%                  |
| BBB          | 25                    | 24                   |
| BB/B         | 13                    | 13                   |
| CCC or below | 8                     | 6                    |
| Unrated      |                       |                      |
| <b>Total</b> | <b>100%</b>           | <b>100%</b>          |

The corporate credit portfolio (excluding Private Banking) is diversified by industry, with a concentration only in the financial sector, including banks, other financial institutions, insurance companies, investment banks and government and central banks. The following table shows the allocation of direct outstandings and unfunded commitments to industries as a percentage of the total corporate portfolio:

|                                    | Direct outstandings and<br>unfunded commitments |                      |
|------------------------------------|---|----------------------|
|                                    | September 30,<br>2009                           | December 31,<br>2008 |
| Government and central banks       | 14%   | 12%                  |
| Investment banks                   | 6   | 7                    |
| Banks                              | 10  | 7                    |
| Other financial institutions       | 5   | 5                    |
| Utilities                          | 5   | 5                    |
| Insurance                          | 4   | 4                    |
| Petroleum                          | 5   | 4                    |
| Agriculture and food preparation   | 5   | 4                    |
| Telephone and cable                | 3   | 3                    |
| Industrial machinery and equipment | 3   | 3                    |
| Global information technology      | 2   | 3                    |
| Chemicals                          | 3   | 3                    |
| Other industries(1)                | 35  | 40                   |
| <b>Total</b>                       | <b>100%</b>                                     | <b>100%</b>          |

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(1) Includes all other industries, none of which exceeds 2% of total outstandings.



Table of Contents**Credit Risk Mitigation**

As part of its overall risk management activities, the Company uses credit derivatives and other risk mitigants to hedge portions of the credit risk in its portfolio, in addition to outright asset sales. The purpose of these transactions is to transfer credit risk to third parties. The results of the mark-to-market and any realized gains or losses on credit derivatives are reflected in the *Principal transactions* line on the Consolidated Statement of Income.

At September 30, 2009 and December 31, 2008, \$66.3 billion and \$95.5 billion, respectively, of credit risk exposure were economically hedged. Citigroup's expected loss model used in the calculation of its loan loss reserve does not include the favorable impact of credit derivatives and other risk mitigants. In addition, the reported amounts of direct outstandings and unfunded commitments in this report do not reflect the impact of these hedging transactions. At September 30, 2009 and December 31, 2008, the credit protection was economically hedging underlying credit exposure with the following risk rating distribution, respectively:

**Rating of Hedged Exposure**

|              | September 30,<br>2009 | December 31,<br>2008 |
|--------------|-----------------------|----------------------|
| AAA/AA/A     | 45%                   | 54%                  |
| BBB          | 37                    | 32                   |
| BB/B         | 11                    | 9                    |
| CCC or below | 7                     | 5                    |
| <b>Total</b> | <b>100%</b>           | <b>100%</b>          |

At September 30, 2009 and December 31, 2008, the credit protection was economically hedging underlying credit exposure with the following industry distribution, respectively:

**Industry of Hedged Exposure**

|                                    | September 30,<br>2009 | December 31,<br>2008 |
|------------------------------------|-----------------------|----------------------|
| Utilities                          | 9%                    | 10%                  |
| Telephone and cable                | 8                     | 9                    |
| Agriculture and food preparation   | 7                     | 7                    |
| Petroleum                          | 6                     | 7                    |
| Industrial machinery and equipment | 6                     | 6                    |
| Insurance                          | 4                     | 5                    |
| Chemicals                          | 7                     | 5                    |
| Retail                             | 4                     | 5                    |
| Other financial institutions       | 4                     | 4                    |
| Autos                              | 5                     | 4                    |
| Pharmaceuticals                    | 5                     | 4                    |
| Natural gas distribution           | 4                     | 4                    |
| Global information technology      | 3                     | 4                    |
| Metals                             | 4                     | 3                    |
| Other industries(1)                | 24                    | 23                   |
| <b>Total</b>                       | <b>100%</b>           | <b>100%</b>          |

(1)

Includes all other industries, none of which is greater than 2% of the total hedged amount.

Table of Contents**U.S. Subprime-Related Direct Exposure in Citi Holdings Special Asset Pool**

The following table summarizes Citigroup's U.S. subprime-related direct exposures in Citi Holdings at September 30, 2009 and June 30, 2009:

| <i>In billions of dollars</i>                                | June 30, 2009<br>exposures | Third<br>Quarter<br>2009<br>write-ups<br>(downs)(1) | Third Quarter<br>2009<br>Other(2) | September 30, 2009<br>exposures |
|--|----------------------------|---|-----------------------------------|---------------------------------|
| <b>Direct ABS CDO super senior exposures:</b>                |                            |   |                                   |                                 |
| Gross ABS CDO super senior exposures (A)                     | \$ 14.5                    |   |                                   | \$ 15.1                         |
| Hedged exposures (B)   | 6.3                        |   |                                   | 6.3                             |
| Net ABS CDO super senior exposures:                          |                            |   |                                   |                                 |
| ABCP/CDO(3)  | 7.3                        | \$ 1.6  | \$ (1.3)                          | 7.7                             |
| High grade   | 0.7                        | 0.1   |                                   | 0.8                             |
| Mezzanine  | 0.2                        | 0.2(4)  | (0.1)                             | 0.3                             |
| <b>Total net ABS CDO super senior exposures<br/>(A-B=C)</b>  | \$ 8.3                     | \$ 2.0  | \$ (1.5)(4)                       | \$ 8.8                          |
| <b>Lending and structuring exposures (D)</b>                 | \$ 1.4                     | \$  | \$ (0.1)                          | \$ 1.2                          |
| <b>Total net exposures (C+D)(5)(6)</b>                       | \$ 9.6                     | \$ 2.0  | \$ (1.7)                          | \$ 10.0                         |
| Credit adjustment on hedged counterparty<br>exposures (E)(7) |                            | \$ (0.1)  |                                   |                                 |
| <b>Total net write-ups (downs) (C+D+E)</b>                   |                            | \$ 1.9  |                                   |                                 |

Note: Table may not foot or cross-foot due to roundings.

- (1) Includes net profits and losses associated with liquidations.
- (2) Reflects sales, transfers and repayment or liquidations of principal.
- (3) Consists of older-vintage, high-grade ABS CDOs.
- (4) A portion of the underlying securities was purchased in liquidations of CDOs and reported as *Trading account assets*. As of September 30, 2009, \$303 million relating to deals liquidated was held in the trading books.
- (5) Composed of net CDO super-senior exposures and gross lending and structuring exposures.
- (6) These \$10.0 billion in net direct exposures include the \$8.0 billion of assets reflected in the table entitled "Assets within Special Asset Pool" under "Citi Holdings Special Asset Pool" above.
- (7) Adjustment related to counterparty credit risk.

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Citi Holdings had approximately \$10.0 billion in net U.S. subprime-related direct exposures in the Special Asset Pool at September 30, 2009. The exposure consisted of (a) approximately \$8.8 billion of net exposures in the super senior tranches (i.e., the most senior tranches) of CDOs, which are collateralized by asset-backed securities, derivatives on asset-backed securities, or both (ABS CDOs), and (b) approximately \$1.2 billion of exposures in its lending and structuring business.

The Special Asset Pool also has trading positions, both long and short, in U.S. subprime RMBS and related products, including ABS CDOs, which are not included in the figures above. The exposure from these positions is actively managed and hedged, although the effectiveness of the hedging products used may vary with material changes in market conditions.

### *Direct ABS CDO Super Senior Exposures*

The net \$8.8 billion in ABS CDO super senior exposures as of September 30, 2009 is collateralized primarily by subprime RMBS, derivatives on RMBS, or both.

Citi Holdings' CDO super senior subprime direct exposures are Level 3 assets. The valuation of the high-grade and mezzanine ABS CDO positions uses trader prices based on the underlying assets of each high-grade and mezzanine ABS CDO. Unlike the ABCP positions, the high-grade and mezzanine positions are now largely hedged through the ABX and bond short positions, which are trader priced. This results in closer symmetry in the way these long and short positions are valued by the business. Citi Holdings intends to use trader marks to value this portion of the portfolio going forward so long as it remains largely hedged.

The valuation of the ABCP positions is subject to valuation based on significant unobservable inputs. Fair value of these exposures is based on estimates of future cash flows from the mortgage loans underlying the assets of the ABS CDOs. To determine the performance of the underlying mortgage loan portfolios, the Company estimates the prepayments, defaults and loss severities based on a number of macroeconomic factors. The model is calibrated using available mortgage loan information including historical loan performance. An appropriate discount rate is then applied to the cash flows generated for each ABCP tranche, in order to estimate its fair value under current market conditions.

The valuation as of September 30, 2009 assumes a cumulative decline in U.S. housing prices from peak to trough of 30.5%. This rate assumes declines of 10% in 2009 and flat for 2010, respectively, the remainder of the 30.5% decline having already occurred before the end of 2008.

The primary drivers that currently impact the model valuations are the discount rates used to calculate the present value of projected cash flows and projected mortgage loan performance. Each 10 basis point change in the discount rate used generally results in an approximate \$26 million change in the fair value of the Company's direct ABCP exposures as of September 30, 2009.

Estimates of the fair value of the CDO super senior exposures depend on market conditions and are subject to further change over time. For a further discussion of the valuation methodology and assumptions used to value direct ABS CDO super senior exposures to U.S. Subprime Mortgages, see Note 17 to the Consolidated Financial Statements, "Fair Value Measurement."

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*Lending and Structuring Exposures*

The \$1.2 billion of subprime-related exposures includes approximately \$0.8 billion of actively managed subprime loans purchased for resale or securitization at a discount to par during 2007 and approximately \$0.4 billion of financing transactions with customers secured by subprime collateral, and are carried at fair value.

**Exposure to Commercial Real Estate**

ICG and the Special Asset Pool, through their business activities and as capital markets participants, incur exposures that are directly or indirectly tied to the commercial real estate market. These exposures are represented primarily by the following three categories:

(1) *Assets held at fair value* include approximately \$5.7 billion, of which approximately \$4.6 billion are securities, loans and other items linked to CRE that are carried at fair value as trading account assets, and of which approximately \$1.0 billion are securities backed by CRE carried at fair value as available-for-sale (AFS) investments. Changes in fair value for these trading account assets are reported in current earnings, while AFS investments are reported in OCI with other-than-temporary impairments reported in current earnings.

The majority of these exposures are classified as Level 3 in the fair-value hierarchy. Weakening activity in the trading markets for some of these instruments resulted in reduced liquidity, thereby decreasing the observable inputs for such valuations, and could have an adverse impact on how these instruments are valued in the future if such conditions persist.

(2) *Assets held at amortized cost* include approximately \$1.8 billion of securities classified as HTM and \$22.8 billion of loans and commitments. The HTM securities were classified as such during the fourth quarter of 2008 and were previously classified as either trading or AFS. They are accounted for at amortized cost, subject to other-than-temporary impairment. Loans and commitments are recorded at amortized cost, less loan loss reserves. The impact from changes in credit is reflected in the calculation of the allowance for loan losses and in net credit losses.

(3) *Equity and other investments* include approximately \$4.9 billion of equity and other investments such as limited partner fund investments which are accounted for under the equity method, which recognizes gains or losses based on the investor's share of the net income of the investee.

Table of Contents**Direct Exposure to Monolines**

Citi Holdings has exposure, via the Special Asset Pool, to various monoline bond insurers (Monolines), listed in the table below, from hedges on certain investments and from trading positions. The hedges are composed of credit default swaps and other hedge instruments. Citi Holdings recorded an additional \$61 million in downward CVA related to exposure to Monolines during the third quarter of 2009, bringing the total CVA balance to \$5.3 billion.

The following table summarizes the market value of Citi Holdings' direct exposures to and the corresponding notional amounts of transactions with the various Monolines as well as the aggregate credit valuation adjustment associated with these exposures as of September 30, 2009 and June 30, 2009.

| <i>In millions of dollars</i>                     | September 30, 2009  |                                 | June 30, 2009       |                                 |
|---|---------------------|---------------------------------|---------------------|---------------------------------|
|   | Fair-value exposure | Notional amount of transactions | Fair-value exposure | Notional amount of transactions |
| <b>Direct subprime ABS CDO super senior Ambac</b> | <b>\$ 4,495</b>     | <b>\$ 5,295</b>                 | <b>\$ 4,525</b>     | <b>\$ 5,328</b>                 |
| <b>Trading assets non-subprime:</b>               |                     |                                 |                     |                                 |
| MBIA  | \$ 1,898            | \$ 3,871                        | \$ 2,123            | \$ 3,868                        |
| FSA   | 74                  | 847                             | 128                 | 1,108                           |
| Assured   | 80                  | 458                             | 126                 | 466                             |
| Radian  | 8                   | 150                             | 19                  | 150                             |
| Ambac   |                     | 407                             |                     | 407                             |
| <b>Subtotal trading assets non-subprime</b>       | <b>\$ 2,061</b>     | <b>\$ 5,733</b>                 | <b>\$ 2,396</b>     | <b>\$ 5,999</b>                 |
| <b>Total gross fair-value direct exposure</b>     | <b>\$ 6,556</b>     |                                 | <b>\$ 6,921</b>     |                                 |
| <b>Credit valuation adjustment</b>                | <b>(5,274)</b>      |                                 | <b>(5,213)</b>      |                                 |
| <b>Total net fair-value direct exposure</b>       | <b>\$ 1,282</b>     |                                 | <b>\$ 1,708</b>     |                                 |

The fair-value exposure, net of payable and receivable positions, represents the market value of the contract as of September 30, 2009 and June 30, 2009, respectively, excluding the CVA. The notional amount of the transactions, including both long and short positions, is used as a reference value to calculate payments. The CVA is a downward adjustment to the fair-value exposure to a counterparty to reflect the counterparty's creditworthiness in respect of the obligations in question.

Credit valuation adjustments are based on credit spreads and on estimates of the terms and timing of the payment obligations of the Monolines. Timing in turn depends on estimates of the performance of the transactions to which the Company's exposure relates, estimates of whether and when liquidation of such transactions may occur and other factors, each considered in the context of the terms of the Monolines' obligations.

As of September 30, 2009 and June 30, 2009, Citi Holdings had \$6.3 billion in notional amount of hedges against its direct subprime ABS CDO super senior positions. Of those amounts, \$5.3 billion was purchased from Monolines and is included in the notional amount of transactions in the table above.

With respect to Citi Holdings' trading assets, there were \$2.1 billion and \$2.4 billion of fair-value exposure to Monolines as of September 30, 2009 and June 30, 2009, respectively. Trading assets include trading positions, both long and short, in U.S. subprime RMBS and related products, including ABS CDOs.

The notional amount of transactions related to the remaining non-subprime trading assets as of September 30, 2009 was \$5.7 billion. Of the \$5.7 billion, \$5.0 billion was in the form of credit default swaps and total return swaps with a fair value exposure of \$2.1 billion. The remaining notional amount comprised \$697 million primarily in interest-rate swaps with a corresponding fair value exposure of \$9 million net payable.

The notional amount of transactions related to the remaining non-subprime trading assets at June 30, 2009 was \$6.0 billion with a corresponding fair value exposure of \$2.4 billion. Of the \$6.0 billion, \$5.0 billion was in the form of credit default swaps and total return swaps with a fair value of \$2.4 billion. The remaining notional amount comprised \$955 million primarily in interest-rate swaps with a corresponding

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fair value exposure of \$2.1 million net payable.

The Company has purchased mortgage insurance from various monoline mortgage insurers on first mortgage loans. The notional amount of this insurance protection was approximately \$243 million and \$316 million as of September 30, 2009 and June 30, 2009, respectively, with nominal pending claims against this notional amount.

In addition, Citigroup has indirect exposure to Monolines in various other parts of its businesses. Indirect exposure includes circumstances in which the Company is not a contractual counterparty to the Monolines, but instead owns securities which may benefit from embedded credit enhancements provided by a Monoline. For example, corporate or municipal bonds in the trading business may be insured by the Monolines. The table and discussion above do not reflect this type of indirect exposure to the Monolines.

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**Highly Leveraged Financing Transactions**

Highly leveraged financing commitments are agreements that provide funding to a borrower with higher levels of debt (measured by the ratio of debt capital to equity capital of the borrower) than is generally the case for other companies. In recent years through mid-2008, highly leveraged financing had been commonly employed in corporate acquisitions, management buy-outs and similar transactions.

In these financings, debt service (that is, principal and interest payments) absorbs a significant portion of the cash flows generated by the borrower's business. Consequently, the risk that the borrower may not be able to meet its debt obligations is greater. Due to this risk, the interest rates and fees charged for this type of financing are generally higher than for other types of financing.

Prior to funding, highly leveraged financing commitments are assessed for impairment and losses are recorded when they are probable and reasonably estimable. For the portion of loan commitments that relates to loans that will be held for investment, loss estimates are made based on the borrower's ability to repay the facility according to its contractual terms. For the portion of loan commitments that relates to loans that will be held-for-sale, loss estimates are made in reference to current conditions in the resale market (both interest rate risk and credit risk are considered in the estimate). Loan origination, commitment, underwriting and other fees are netted against any recorded losses.

Citigroup generally manages the risk associated with highly leveraged financings it has entered into by seeking to sell a majority of its exposures to the market prior to or shortly after funding. In certain cases, all or a portion of a highly leveraged financing to be retained is hedged with credit derivatives or other hedging instruments. Thus, when a highly leveraged financing is funded, Citigroup records the resulting loan as follows:

the portion that Citigroup will seek to sell is recorded as a loan held-for-sale in *Other assets* on the Consolidated Balance Sheet, and measured at the lower of cost or market (LOCOM); and

the portion that will be retained is recorded as a loan held-for-investment in *Loans* and measured at amortized cost less a reserve for loan losses.

Due to the dislocation of the credit markets and the reduced market interest in higher-risk/higher-yield instruments since the latter half of 2007, liquidity in the market for highly leveraged financings has been limited. This has resulted in the Company's recording pretax write-downs on funded and unfunded highly leveraged finance exposures of \$24 million in the third quarter of 2009, bringing the cumulative write-downs for the first nine months of 2009 to \$508 million.

Citigroup's exposures to highly leveraged financing commitments totaled \$6.2 billion at September 30, 2009 (\$5.9 billion funded and \$0.3 billion in unfunded commitments), reflecting a decrease of \$2.3 billion from June 30, 2009.

In 2008, the Company completed the transfer of approximately \$12.0 billion of loans to third parties, of which \$8.5 billion relates to highly leveraged loan commitments. In these transactions, the third parties purchased subordinate interests backed by the transferred loans. These subordinate interests absorb first loss on the transferred loans and provide the third parties with control of the loans. The Company retained senior debt securities backed by the transferred loans. These transactions were accounted for as sales of the transferred loans. The loans were removed from the balance sheet and the retained securities are classified as AFS securities on the Company's Consolidated Balance Sheet.

In addition, the Company purchased protection on the senior debt securities from the third-party subordinate interest holders via total return swaps (TRS). The counterparty credit risk in the TRS is protected through margin agreements that provide for both initial margin and additional margin at specified triggers. Due to the initial cash margin received, the existing margin requirements on the TRS, and the substantive subordinate investments made by third parties, the Company believes that the transactions largely mitigate the Company's risk related to the transferred loans.

The Company's sole remaining exposure to the transferred loans are the senior debt securities, which have an amortized cost basis of \$6.8 billion and fair value of \$6.9 billion at September 30, 2009, and the payables under the TRS, which have a fair value of \$0.1 billion at September 30, 2009. The change in the value of the retained senior debt securities that are classified as AFS securities are recorded in AOCI as they are deemed temporary. The offsetting change in the TRS are recorded as cash flow hedges within AOCI. See Note 14 to the Consolidated Financial Statements for additional information.





Table of Contents**DERIVATIVES**

See Note 16 to the Consolidated Financial Statements for a discussion and disclosures related to the Company's Derivative activities. The following discussions relate to the Fair Valuation Adjustment for Derivatives and Credit Derivatives activities.

**Fair Valuation Adjustments for Derivatives**

The fair value adjustments applied by the Company to its derivative carrying values consist of the following items:

Liquidity adjustments are applied to items in Level 2 or Level 3 of the fair-value hierarchy (see Note 17 to the Consolidated Financial Statements) to ensure that the fair value reflects the price at which the entire position could be liquidated. The liquidity reserve is based on the bid/offer spread for an instrument, adjusted to take into account the size of the position.

CVA are applied to over-the-counter derivative instruments, in which the base valuation generally discounts expected cash flows using LIBOR interest rate curves. Because not all counterparties have the same credit risk as that implied by the relevant LIBOR curve, a CVA is necessary to incorporate the market view of both counterparty credit risk and the Company's own credit risk in the valuation.

The Company's CVA methodology comprises two steps. First, the exposure profile for each counterparty is determined using the terms of all individual derivative positions and a Monte Carlo simulation or other quantitative analysis to generate a series of expected cash flows at future points in time. The calculation of this exposure profile considers the effect of credit risk mitigants, including pledged cash or other collateral and any legal right of offset that exists with a counterparty through arrangements such as netting agreements. Individual derivative contracts that are subject to an enforceable master netting agreement with a counterparty are aggregated for this purpose, since it is those aggregate net cash flows that are subject to nonperformance risk. This process identifies specific, point in time future cash flows that are subject to nonperformance risk, rather than using the current recognized net asset or liability as a basis to measure the CVA.

Second, market-based views of default probabilities derived from observed credit spreads in the credit default swap market, are applied to the expected future cash flows determined in step one. Own-credit CVA is determined using Citi-specific CDS spreads for the relevant tenor. Generally, counterparty CVA is determined using CDS spread indices for each credit rating and tenor. For certain identified facilities where individual analysis is practicable (for example, exposures to monoline counterparties) counterparty-specific CDS spreads are used.

The CVA adjustment is designed to incorporate a market view of the credit risk inherent in the derivative portfolio. However, most derivative instruments are negotiated bilateral contracts and are not commonly transferred to third parties. Derivative instruments are normally settled contractually, or if terminated early, are terminated at a value negotiated bilaterally between the counterparties. Therefore, the CVA (both counterparty and own-credit) may not be realized upon a settlement or termination in the normal course of business.

In addition, all or a portion of the CVA may be reversed or otherwise adjusted in future periods in the event of changes in the credit risk of Citi or its counterparties, or changes in the credit mitigants (collateral and netting agreements) associated with the derivative instruments. Historically, Citigroup's credit spreads have moved in tandem with general counterparty credit spreads, thus providing offsetting CVAs affecting revenue. However, in the first quarter of 2009, Citigroup's credit spreads widened and counterparty credit spreads generally narrowed, each of which positively affected revenues. Conversely, in the second and third quarters of 2009, Citigroup's credit spreads narrowed and negatively affected revenues.

The table below summarizes pretax gains (losses) related to changes in CVAs on derivative instruments for the quarters ended September 30, 2009 and 2008, respectively:

| <i>In millions of dollars</i> | Credit valuation<br>adjustment gain (loss) |          |
|-------------------------------|--|----------|
|                               | 2009                                       | 2008     |
| Non-monoline counterparties   | \$ 855                                     | \$ (851) |
| Citigroup (own)               | (1,534)                                    | 1,951    |
| Net non-monoline CVA          | \$ (679)                                   | \$ 1,100 |
| Monoline counterparties       | (61)                                       | (920)    |

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|   |           |              |           |            |
|---|-----------|--------------|-----------|------------|
| <b>Total CVA derivative instruments</b> | <b>\$</b> | <b>(740)</b> | <b>\$</b> | <b>180</b> |
|---|-----------|--------------|-----------|------------|

The table below summarizes pretax gains (losses) related to changes in CVAs on derivative instruments for the nine months ended September 30, 2009 and 2008, respectively:

| <i>In millions of dollars</i>           | <b>Credit valuation<br/>adjustment gain (loss)</b> |                   |
|---|--|-------------------|
|   | <b>2009</b>  | <b>2008</b>       |
| Non-monoline counterparties             | <b>\$ 5,387</b>                                    | <b>\$ (2,236)</b> |
| Citigroup (own)                         | <b>(1,891)</b>                                     | <b>3,165</b>      |
| Net non-monoline CVA                    | <b>\$ 3,496</b>                                    | <b>\$ 929</b>     |
| Monoline counterparties                 | <b>(995)</b>                                       | <b>(4,839)</b>    |
| <b>Total CVA derivative instruments</b> | <b>\$ 2,501</b>                                    | <b>\$ (3,910)</b> |

The table below summarizes the CVA applied to the fair value of derivative instruments as of September 30, 2009 and December 31, 2008, respectively.

| <i>In millions of dollars</i>           | <b>Credit valuation adjustment<br/>Contra liability (contra asset)</b> |                          |
|---|--|--------------------------|
|   | <b>September 30, 2009</b>  | <b>December 31, 2008</b> |
| Non-monoline counterparties             | <b>\$ (2,878)</b>  | <b>\$ (8,266)</b>        |
| Citigroup (own)                         | <b>1,754</b>   | <b>3,611</b>             |
| Net non-monoline CVA                    | <b>\$ (1,124)</b>  | <b>\$ (4,655)</b>        |
| Monoline counterparties                 | <b>(5,274)</b>   | <b>(4,279)</b>           |
| <b>Total CVA derivative instruments</b> | <b>\$ (6,398)</b>  | <b>\$ (8,934)</b>        |

The CVA amounts shown above relate solely to the derivative portfolio, and do not include:

Own-credit adjustments for non-derivative liabilities measured at fair value under the fair-value option. See

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Note 17 to the Consolidated Financial Statements for further information.

The effect of counterparty credit risk embedded in non-derivative instruments. General spread widening has negatively affected the market value of a range of financial instruments. Losses on non-derivative instruments, such as bonds and loans, related to counterparty credit risk are not included in the table above.

**Credit Derivatives**

The Company makes markets in and trades a range of credit derivatives, both on behalf of clients as well as for its own account. Through these contracts the Company either purchases or writes protection on either a single-name or portfolio basis. The Company uses credit derivatives to help mitigate credit risk in its corporate loan portfolio and other cash positions, to take proprietary trading positions, and to facilitate client transactions.

Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of pre-defined events (settlement triggers). These settlement triggers are defined by the form of the derivative and the referenced credit and are generally limited to the market standard of failure to pay on indebtedness and bankruptcy (or comparable events) of the reference credit and, in a more limited range of transactions, debt restructuring.

Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions on a portfolio of referenced credits or asset-backed securities, the seller of protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

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The following tables summarize the key characteristics of the Company's credit derivative portfolio by counterparty and derivative instrument as of September 30, 2009 and December 31, 2008, respectively:

### September 30, 2009:

| <i>In millions of dollars</i>              | Fair values       |                   | Notionals           |                     |
|--|-------------------|-------------------|---------------------|---------------------|
|  | Receivable        | Payable           | Beneficiary         | Guarantor           |
| <b>By Industry/Counterparty:</b>           |                   |                   |                     |                     |
| Bank                                       | \$ 62,785         | \$ 61,679         | \$ 914,418          | \$ 860,437          |
| Broker-dealer                              | 23,425            | 22,323            | 321,199             | 301,216             |
| Monoline                                   | 6,572             | 1                 | 8,299               |                     |
| Non-financial                              | 181               | 193               | 3,405               | 2,127               |
| Insurance and other financial institutions | 19,264            | 16,379            | 202,054             | 151,326             |
| <b>Total by Industry/Counterparty</b>      | <b>\$ 112,227</b> | <b>\$ 100,575</b> | <b>\$ 1,449,375</b> | <b>\$ 1,315,106</b> |
| <b>By Instrument:</b>                      |                   |                   |                     |                     |
| Credit default swaps and options           | \$ 107,770        | \$ 99,376         | \$ 1,418,691        | \$ 1,314,282        |
| Total return swaps                         | 4,457             | 1,199             | 30,684              | 824                 |
| <b>Total by Instrument</b>                 | <b>\$ 112,227</b> | <b>\$ 100,575</b> | <b>\$ 1,449,375</b> | <b>\$ 1,315,106</b> |

### December 31, 2008(1):

| <i>In millions of dollars</i>              | Fair values       |                   | Notionals           |                     |
|--|-------------------|-------------------|---------------------|---------------------|
|  | Receivable        | Payable           | Beneficiary         | Guarantor           |
| <b>By Industry/Counterparty:</b>           |                   |                   |                     |                     |
| Bank                                       | \$ 128,042        | \$ 121,811        | \$ 996,248          | \$ 943,949          |
| Broker-dealer                              | 59,321            | 56,858            | 403,501             | 365,664             |
| Monoline                                   | 6,886             | 91                | 9,973               | 139                 |
| Non-financial                              | 4,874             | 2,561             | 5,608               | 7,540               |
| Insurance and other financial institutions | 29,228            | 22,388            | 180,354             | 125,988             |
| <b>Total by Industry/Counterparty</b>      | <b>\$ 228,351</b> | <b>\$ 203,709</b> | <b>\$ 1,595,684</b> | <b>\$ 1,443,280</b> |
| <b>By Instrument:</b>                      |                   |                   |                     |                     |
| Credit default swaps and options           | \$ 221,159        | \$ 203,220        | \$ 1,560,222        | \$ 1,441,375        |
| Total return swaps                         | 7,192             | 489               | 35,462              | 1,905               |
| <b>Total by Instrument</b>                 | <b>\$ 228,351</b> | <b>\$ 203,709</b> | <b>\$ 1,595,684</b> | <b>\$ 1,443,280</b> |

(1)

Reclassified to conform to the current period's presentation.

The fair values shown are prior to the application of any netting agreements, cash collateral, and market or credit value adjustments.

The Company actively participates in trading a variety of credit derivatives products as both an active two-way market-maker for clients and to manage credit risk. The majority of this activity was transacted with other financial intermediaries, including both banks and broker-dealers. The Company generally has a mismatch between the total notional amounts of protection purchased and sold and it may hold the reference assets directly, rather than entering into offsetting credit derivative contracts as and when desired. The open risk exposures from credit derivative contracts are largely matched after certain cash positions in reference assets are considered and after notional amounts are adjusted, either to a duration-based equivalent basis or to reflect the level of subordination in tranching structures.

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The Company actively monitors its counterparty credit risk in credit derivative contracts. Approximately 87% of the gross receivables as of September 30, 2009 are from counterparties with which the Company maintains collateral agreements. A majority of the Company's top 15 counterparties (by receivable balance owed to the Company) are banks, financial institutions or other dealers. Contracts with these counterparties do not include ratings-based termination events. However, counterparty rating downgrades may have an incremental effect by lowering the threshold at which the Company may call for additional collateral. A number of the remaining significant counterparties are monolines.

Table of Contents**MARKET RISK MANAGEMENT PROCESS**

Market risk encompasses liquidity risk and price risk, both of which arise in the normal course of business of a global financial intermediary. Liquidity risk is the risk that an entity may be unable to meet a financial commitment to a customer, creditor, or investor when due. Liquidity risk is discussed in "Capital Resources and Liquidity" below. Price risk is the earnings risk from changes in interest rates, foreign exchange rates, equity and commodity prices, and in their implied volatilities. Price risk arises in non-trading portfolios, as well as in trading portfolios.

**Interest Rate Exposure (IRE)**

The exposures in the following table represent the approximate annualized risk to Net Interest Revenue (NIR) assuming an unanticipated parallel instantaneous 100 basis points change, as well as a more gradual 100 basis points (25 basis points per quarter) parallel change in rates as compared with the market forward interest rates in selected currencies.

| <i>In millions of dollars</i> | September 30, 2009 |          | June 30, 2009 |          | September 30, 2008 |          |
|-------------------------------|--------------------|----------|---------------|----------|--------------------|----------|
|                               | Increase           | Decrease | Increase      | Decrease | Increase           | Decrease |
| <b>U.S. dollar</b>            |                    |          |               |          |                    |          |
| Instantaneous change          | \$ (1,193)         | \$ 1,427 | \$ (1,767)    | \$ 1,935 | \$ (1,811)         | \$ 893   |
| Gradual change                | \$ (563)           | \$ 526   | \$ (1,005)    | \$ 936   | \$ (707)           | \$ 490   |
| <b>Mexican peso</b>           |                    |          |               |          |                    |          |
| Instantaneous change          | \$ 25              | \$ (25)  | \$ (21)       | \$ 21    | \$ (23)            | \$ 23    |
| Gradual change                | \$ 11              | \$ (11)  | \$ (15)       | \$ 15    | \$ (19)            | \$ 19    |
| <b>Euro</b>                   |                    |          |               |          |                    |          |
| Instantaneous change          | \$ 52              | \$ (4)   | \$ (29)       | \$ 21    | \$ (52)            | \$ 52    |
| Gradual change                | \$ 12              | \$ (12)  | \$ (35)       | \$ 35    | \$ (41)            | \$ 41    |
| <b>Japanese yen</b>           |                    |          |               |          |                    |          |
| Instantaneous change          | \$ 228             | NM       | \$ 215        | NM       | \$ 142             | NM       |
| Gradual change                | \$ 135             | NM       | \$ 122        | NM       | \$ 72              | NM       |
| <b>Pound sterling</b>         |                    |          |               |          |                    |          |
| Instantaneous change          | \$ (11)            | \$ 24    | \$ (11)       | \$ 11    | \$ 16              | \$ (16)  |
| Gradual change                | \$ (11)            | \$ 11    | \$ (14)       | \$ 14    | \$ 13              | \$ (13)  |

NM Not meaningful. A 100 basis point decrease in interest rates would imply negative rates for the Japanese yen yield curve.

The changes in the U.S. dollar interest rate exposures from June 30, 2009 to September 30, 2009 are related to customer-related asset and liability mix, term debt issuance, as well as Citigroup's view of prevailing interest rates.

Certain risk positions in the non-trading portfolio are economically hedged with offsetting positions in the mark-to-market portfolio, which are reflected in the Value at Risk metrics. If the effect of these hedging transactions were netted against the non-trading portfolio it would reduce Citi's risk from an instantaneous parallel increase in rates from (\$1,193) million to (\$569) million and decrease Citi's opportunity from an instantaneous parallel decrease in rates from \$1,427 million to \$803 million.

The following table shows the risk to NIR from six different changes in the implied forward rates. Each scenario assumes that the rate change will occur on a gradual basis every three months over the course of one year.

|                                       | Scenario 1 | Scenario 2 | Scenario 3 | Scenario 4 | Scenario 5 | Scenario 6 |
|---------------------------------------|------------|------------|------------|------------|------------|------------|
| Overnight rate change (bp)            |            | 100        | 200        | (200)      | (100)      |            |
| 10-year rate change (bp)              | (100)      |            | 100        | (100)      |            | 100        |
| <b>Impact to net interest revenue</b> | \$ 8       | \$ (514)   | \$ (1,131) | \$ 62      | \$ 269     | \$ (61)    |

*(in millions of dollars)*

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## Value at Risk

For Citigroup's major trading centers, the aggregate pretax value at risk (VAR) in the trading portfolios was \$273 million, \$277 million, \$319 million and \$237 million at September 30, 2009, June 30, 2009, December 31, 2008 and September 30, 2008, respectively. Daily Citigroup trading VAR averaged \$281 million and ranged from \$247 million to \$312 million during the third quarter of 2009. The following table summarizes VAR for Citigroup trading portfolios at September 30, 2009, June 30, 2009, December 31, 2008 and September 30, 2008, including the total VAR, the specific risk only component of VAR, and general market factor VAR's, along with the quarterly averages:

| <i>In million of dollars</i>  | September 30,<br>2009 | Third<br>Quarter<br>2009<br>Average | June 30,<br>2009 | Second<br>Quarter<br>2009<br>Average | December 31,<br>2008 | Fourth<br>Quarter<br>2008<br>Average | September 30,<br>2008 | Third<br>Quarter<br>2008<br>Average |
|---|-----------------------|-------------------------------------|------------------|--------------------------------------|----------------------|--------------------------------------|-----------------------|-------------------------------------|
| Interest rate   | \$ 240                | \$ 237                              | \$ 226           | \$ 217                               | \$ 320               | \$ 272                               | \$ 240                | \$ 265                              |
| Foreign exchange  | 98                    | 90                                  | 84               | 61                                   | 118                  | 80                                   | 40                    | 43                                  |
| Equity  | 51                    | 62                                  | 65               | 94                                   | 84                   | 94                                   | 106                   | 99                                  |
| Commodity   | 41                    | 38                                  | 36               | 38                                   | 15                   | 16                                   | 20                    | 20                                  |
| Diversification benefit   | (157)                 | (146)                               | (134)            | (150)                                | (218)                | (167)                                | (169)                 | (187)                               |
| <b>Total All market risk factors,<br/>including general and specific risk</b> | <b>\$ 273</b>         | <b>\$ 281</b>                       | <b>\$ 277</b>    | <b>\$ 260</b>                        | <b>\$ 319</b>        | <b>\$ 295</b>                        | <b>\$ 237</b>         | <b>\$ 240</b>                       |
| Specific risk only component  | \$ 12                 | \$ 17                               | \$ 18            | \$ 20                                | \$ 8                 | \$ 25                                | \$ 20                 | \$ 14                               |
| <b>Total General market factors only</b>                                      | <b>\$ 261</b>         | <b>\$ 264</b>                       | <b>\$ 259</b>    | <b>\$ 240</b>                        | <b>\$ 311</b>        | <b>\$ 270</b>                        | <b>\$ 217</b>         | <b>\$ 226</b>                       |

The specific risk only component represents the level of equity and debt issuer-specific risk embedded in VAR. Citigroup's specific risk model conforms to the 4x-multiplier treatment and is subject to extensive annual hypothetical back-testing.

The table below provides the range of market factor VARs, inclusive of specific risk, across the quarters ended:

| <i>In millions of dollars</i> | September 30,<br>2009 |        | June 30,<br>2009 |        | December 31,<br>2008 |        | September 30,<br>2008 |        |
|-------------------------------|-----------------------|--------|------------------|--------|----------------------|--------|-----------------------|--------|
|                               | Low                   | High   | Low              | High   | Low                  | High   | Low                   | High   |
| Interest rate                 | \$ 218                | \$ 260 | \$ 193           | \$ 240 | \$ 227               | \$ 328 | \$ 239                | \$ 292 |
| Foreign exchange              | 55                    | 110    | 31               | 91     | 43                   | 130    | 28                    | 71     |
| Equity                        | 51                    | 95     | 50               | 153    | 68                   | 122    | 80                    | 134    |
| Commodity                     | 32                    | 45     | 26               | 50     | 12                   | 22     | 12                    | 46     |

The following table provides the VAR for Citicorp's Securities and Banking business for the second and third quarters of 2009:

| <i>In millions of dollars</i>   | September 30,<br>2009 | June 30,<br>2009 |
|---|-----------------------|------------------|
| <b>Total All market risk factors, including general and specific risk</b> | <b>\$ 168</b>         | <b>\$ 213</b>    |
| Average during quarter  | 184                   | 186              |
| High during quarter   | 247                   | 214              |
| Low during quarter  | 148                   | 148              |



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**OPERATIONAL RISK MANAGEMENT PROCESS**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, systems or human factors, or from external events. It includes the reputation and franchise risk associated with business practices or market conduct in which the Company is involved. Operational risk is inherent in Citigroup's global business activities and, as with other risk types, is managed through an overall framework designed to balance strong corporate oversight with well-defined independent risk management. This framework includes:

recognized ownership of the risk by the businesses;

oversight by independent risk management; and

independent review by Audit and Risk Review (ARR).

The goal is to keep operational risk at appropriate levels relative to the characteristics of our businesses, the markets in which we operate our capital and liquidity, and the competitive, economic and regulatory environment. Notwithstanding these controls, Citigroup incurs operational losses.

**Framework**

To monitor, mitigate and control operational risk, Citigroup maintains a system of comprehensive policies and has established a consistent, value-added framework for assessing and communicating operational risk and the overall effectiveness of the internal control environment across Citigroup. An Operational Risk Council has been established to provide oversight for operational risk across Citigroup. The Council's membership includes senior members of the Chief Risk Officer's organization covering multiple dimensions of risk management with representatives of the Business and Regional Chief Risk Officers' organizations and the Business Management Group. The Council's focus is on further advancing operational risk management at Citigroup with focus on proactive identification and mitigation of operational risk and related incidents. The Council works with the business segments and the control functions to help ensure a transparent, consistent and comprehensive framework for managing operational risk globally.

Each major business segment must implement an operational risk process consistent with the requirements of this framework. The process for operational risk management includes the following steps:

identify and assess key operational risks;

establish key risk indicators;

produce a comprehensive operational risk report; and

prioritize and assure adequate resources to actively improve the operational risk environment and mitigate emerging risks.

The operational risk standards facilitate the effective communication and mitigation of operational risk both within and across businesses. As new products and business activities are developed, processes are designed, modified or sourced through alternative means and operational risks are considered. Information about the businesses' operational risk, historical losses, and the control environment is reported by each major business segment and functional area, and summarized for senior management and the Citigroup Board of Directors.

**Measurement and Basel II**

To support advanced capital modeling and management, the businesses are required to capture relevant operational risk capital information. An enhanced version of the risk capital model for operational risk has been developed and implemented across the major business segments as a

step toward readiness for Basel II capital calculations. The risk capital calculation is designed to qualify as an "Advanced Measurement Approach" under Basel II. It uses a combination of internal and external loss data to support statistical modeling of capital requirement estimates, which are then adjusted to reflect qualitative data regarding the operational risk and control environment.

**Information Security and Continuity of Business**

Information security and the protection of confidential and sensitive customer data are a priority of Citigroup. The Company has implemented an Information Security Program that complies with the Gramm-Leach-Bliley Act and other regulatory guidance. The Information Security Program is reviewed and enhanced periodically to address emerging threats to customers' information.

The Corporate Office of Business Continuity, with the support of senior management, continues to coordinate global preparedness and mitigate business continuity risks by reviewing and testing recovery procedures.

Table of Contents**COUNTRY AND CROSS-BORDER RISK**

The table below shows all countries where total Federal Financial Institutions Examination Council (FFIEC) cross-border outstandings exceed 0.75% of total Citigroup assets:

| <i>In Billions of U.S.<br/>dollars</i> | September 30, 2009                   |        |         |         |                      |                     |                                      | December 31, 2008  |             |             |             |
|--|--------------------------------------|--------|---------|---------|----------------------|---------------------|--------------------------------------|--|-------------|-------------|-------------|
|  | Cross-Border Claims on Third Parties |        |         |         |                      |                     |                                      | Investments in and<br>Trading and Funding of<br>Short-Term Local Cross-Border<br>Claims Franchises Outstanding Commitments |             |             |             |
|  | Banks                                | Public | Private | Total   | Short-Term<br>Claims | Local<br>Franchises | Total<br>Cross-Border<br>Outstanding | Total<br>Cross-Border<br>Outstanding   | Commitments | Outstanding | Commitments |
| <b>Germany</b>                         | \$ 9.0                               | \$ 4.9 | \$ 7.2  | \$ 21.1 | \$ 19.4              | \$ 6.3              | \$ 27.4                              | \$ 56.6  | \$ 29.9     | \$ 48.6     |             |
| <b>France</b>                          | 10.1                                 | 5.9    | 8.9     | 24.9    | 21.0                 | 0.1                 | 25.0                                 | 75.2   | 21.4        | 66.4        |             |
| <b>India</b>                           | 0.9                                  | 0.2    | 6.9     | 8.0     | 5.0                  | 15.0                | 23.0                                 | 1.6  | 28.0        | 1.6         |             |
| <b>Netherlands</b>                     | 6.3                                  | 3.3    | 10.5    | 20.1    | 16.2                 |                     | 20.1                                 | 73.8   | 17.7        | 67.4        |             |
| <b>South Korea</b>                     | 2.0                                  | 0.9    | 5.1     | 8.0     | 7.8                  | 11.2                | 19.2                                 | 14.1   | 22.0        | 15.7        |             |
| <b>United Kingdom</b>                  | 6.3                                  | 0.2    | 9.5     | 16.0    | 13.4                 |                     | 16.0                                 | 135.5  | 26.3        | 128.3       |             |
| <b>Italy</b>                           | 0.8                                  | 8.7    | 3.0     | 12.5    | 10.1                 | 3.1                 | 15.6                                 | 21.7   | 14.7        | 20.2        |             |
| <b>Cayman Islands</b>                  | 0.2                                  |        | 14.2    | 14.4    | 13.3                 |                     | 14.4                                 | 6.8  | 22.1        | 8.2         |             |
| <b>Canada</b>                          | 1.3                                  | 0.5    | 3.5     | 5.3     | 3.6                  | 8.0                 | 13.3                                 | 7.4  | 16.1        | 36.1        |             |

(1)

Included in total cross-border claims on third parties.

(2)

Commitments (not included in total cross-border outstandings) include legally binding cross-border letters of credit and other commitments and contingencies as defined by the FFIEC. Effective March 31, 2006, the FFIEC revised the definition of commitments to include commitments to local residents to be funded with local currency local liabilities.

Table of Contents**INTEREST REVENUE/EXPENSE AND YIELDS****Average Rates Interest Revenue, Interest Expense, and Net Interest Margin**

| <i>In millions of dollars</i>           | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009(1) | 3rd Qtr.<br>2008(1) | Change<br>3Q09 vs. 3Q08 |
|---|------------------|---------------------|---------------------|-------------------------|
| Interest Revenue(2)                     | \$ 18,678        | \$ 19,671           | \$ 26,130           | (29)%                   |
| Interest Expense(3)                     | 6,680            | 6,842               | 12,726              | (48)                    |
| Net Interest Revenue(2)(3)              | \$ 11,998        | \$ 12,829           | \$ 13,404           | (10)%                   |
| Interest Revenue Average Rate           | 4.59%            | 4.97%               | 6.14%               | (155) bps               |
| Interest Expense Average Rate           | 1.83%            | 1.93%               | 3.23%               | (140) bps               |
| Net Interest Margin (NIM)               | 2.95%            | 3.24%               | 3.15%               | (20) bps                |
| <b>Interest Rate Benchmarks:</b>        |                  |                     |                     |                         |
| Federal Funds Rate End of Period        | 0.00-0.25%       | 0.00-0.25%          | 2.00%               | (175+) bps              |
| 2 Year U.S. Treasury Note Average Rate  | 1.03%            | 1.02%               | 2.36%               | (133) bps               |
| 10 Year U.S. Treasury Note Average Rate | 3.52%            | 3.32%               | 3.86%               | (34) bps                |
| 10 Year vs. 2 Year Spread               | 249 bps          | 230 bps             | 150 bps             |                         |

(1) Reclassified to conform to the current period's presentation and to exclude discontinued operations.

(2) Excludes taxable equivalent adjustment (based on the U.S. Federal statutory tax rate of 35%) of \$387 million, \$82 million, and \$51 million for the third quarter of 2009, the second quarter of 2009, and the third quarter of 2008, respectively.

(3) Excludes expenses associated with hybrid financial instruments and beneficial interest in consolidated VIEs. These obligations are classified as *Long-term debt* and are accounted for at fair value with changes recorded in *Principal transactions*.

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A significant portion of the Company's business activities are based upon gathering deposits and borrowing money and then lending or investing those funds, including market-making activities in tradable securities. Net interest margin (NIM) is calculated by dividing annualized gross interest revenue less gross interest expense by average interest earning assets.

During the third quarter of 2009, the yields across both the interest earning assets as well as the interest earning liabilities dropped significantly from the same period in 2008. The lower asset yields more than offset the lower cost of funds, resulting in lower NIM compared to the prior-year period.

Net interest margin decreased by 29 basis points compared to the second quarter of 2009, driven by two principal items. First, the Company experienced a higher cost of borrowings due to debt issuances outside of the government programs (e.g., non-TLGP debt) as well the increased interest paid on the additional trust preferred securities outstanding as a result of the completion of the exchange offers. Second, Citi's business spread compression, generally of two types – narrowing of yields in Citi's asset businesses, due to the continued de-risking of loan portfolios and expansion of loss mitigation efforts, and the natural compression of spreads in the Company's deposit businesses as a result of the continued low interest rate environment.

Table of Contents**AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)**

| <i>In millions of dollars</i>   | 3rd Qtr.<br>2009 | Average Volume<br>2nd Qtr.<br>2009 | 3rd Qtr.<br>2008 | 3rd Qtr.<br>2009 | Interest Revenue<br>2nd Qtr.<br>2009 | 3rd Qtr.<br>2008 | 3rd Qtr.<br>2009 | 2nd Qtr.<br>2009 | 3rd Qtr.<br>2008 |
|---|------------------|------------------------------------|------------------|------------------|--------------------------------------|------------------|------------------|------------------|------------------|
| Assets  |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| Deposits with banks(5)  | \$ 190,269       | \$ 168,631                         | \$ 65,667        | \$ 313           | \$ 377                               | \$ 792           | 0.65%            | 0.90%            | 4.80%            |
| Federal funds sold and securities borrowed or purchased under agreements to resell(6) |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| In U.S. offices   | \$ 140,756       | \$ 131,522                         | \$ 157,355       | \$ 476           | \$ 515                               | \$ 1,272         | 1.34%            | 1.57%            | 3.22%            |
| In offices outside the U.S.(5)  | 70,790           | 61,382                             | 73,631           | 252              | 279                                  | 943              | 1.41             | 1.82             | 5.10             |
| Total   | \$ 211,546       | \$ 192,904                         | \$ 230,986       | \$ 728           | \$ 794                               | \$ 2,215         | 1.37%            | 1.65%            | 3.81%            |
| Trading account assets(7)(8)  |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| In U.S. offices   | \$ 138,781       | \$ 134,334                         | \$ 210,248       | \$ 1,668         | \$ 1,785                             | \$ 2,740         | 4.77%            | 5.33%            | 5.18%            |
| In offices outside the U.S.(5)  | 129,135          | 120,468                            | 150,985          | 986              | 1,136                                | 1,397            | 3.03             | 3.78             | 3.68             |
| Total   | \$ 267,916       | \$ 254,802                         | \$ 361,233       | \$ 2,654         | \$ 2,921                             | \$ 4,137         | 3.93%            | 4.60%            | 4.56%            |
| Investments(1)  |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| In U.S. offices   |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| Taxable   | \$ 122,608       | \$ 123,181                         | \$ 118,950       | \$ 1,568         | \$ 1,674                             | \$ 1,185         | 5.07%            | 5.45%            | 3.96%            |
| Exempt from U.S. income tax   | 18,666           | 16,293                             | 13,057           | 226              | 247                                  | 136              | 4.80             | 6.08             | 4.14             |
| In offices outside the U.S.(5)  | 121,950          | 118,891                            | 92,241           | 1,489            | 1,514                                | 1,276            | 4.84             | 5.11             | 5.50             |
| Total   | \$ 263,224       | \$ 258,365                         | \$ 224,248       | \$ 3,283         | \$ 3,435                             | \$ 2,597         | 4.95%            | 5.33%            | 4.61%            |
| Loans (net of unearned income)(9)   |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| Consumer loans  |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| In U.S. offices   | \$ 299,069       | \$ 306,273                         | \$ 329,520       | \$ 5,346         | \$ 5,410                             | \$ 6,755         | 7.09%            | 7.09%            | 8.16%            |
| In offices outside the U.S.(5)  | 151,124          | 153,352                            | 179,660          | 3,339            | 3,236                                | 4,709            | 8.77             | 8.46             | 10.43            |
| Total consumer loans  | \$ 450,193       | \$ 459,625                         | \$ 509,180       | \$ 8,685         | \$ 8,646                             | \$ 11,464        | 7.65%            | 7.55%            | 8.96%            |
| Corporate loans   |                  |                                    |                  |                  |                                      |                  |                  |                  |                  |
| In U.S. offices   | \$ 71,401        | \$ 79,074                          | \$ 73,976        | \$ 593           | \$ 844                               | \$ 778           | 3.30%            | 4.28%            | 4.18%            |
| In offices outside the U.S.(5)  | 117,087          | 117,242                            | 135,766          | 2,323            | 2,439                                | 3,286            | 7.87             | 8.34             | 9.63             |

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|   |           |                  |           |                  |           |                  |           |               |           |               |           |               |              |              |              |
|---|-----------|------------------|-----------|------------------|-----------|------------------|-----------|---------------|-----------|---------------|-----------|---------------|--------------|--------------|--------------|
| Total corporate loans                     | \$        | 188,488          | \$        | 196,316          | \$        | 209,742          | \$        | 2,916         | \$        | 3,283         | \$        | 4,064         | 6.14%        | 6.71%        | 7.71%        |
| <b>Total loans</b>                        | <b>\$</b> | <b>638,681</b>   | <b>\$</b> | <b>655,941</b>   | <b>\$</b> | <b>718,922</b>   | <b>\$</b> | <b>11,601</b> | <b>\$</b> | <b>11,929</b> | <b>\$</b> | <b>15,528</b> | <b>7.21%</b> | <b>7.29%</b> | <b>8.59%</b> |
| <b>Other interest-earning Assets</b>      | <b>\$</b> | <b>43,869</b>    | <b>\$</b> | <b>57,416</b>    | <b>\$</b> | <b>91,182</b>    | <b>\$</b> | <b>99</b>     | <b>\$</b> | <b>215</b>    | <b>\$</b> | <b>861</b>    | <b>0.90%</b> | <b>1.50%</b> | <b>3.76%</b> |
| <b>Total interest-earning Assets</b>      | <b>\$</b> | <b>1,615,505</b> | <b>\$</b> | <b>1,588,059</b> | <b>\$</b> | <b>1,692,238</b> | <b>\$</b> | <b>18,678</b> | <b>\$</b> | <b>19,671</b> | <b>\$</b> | <b>26,130</b> | <b>4.59%</b> | <b>4.97%</b> | <b>6.14%</b> |
| Non-interest-earning assets(7)            |           | 253,316          |           | 262,840          |           | 357,433          |           |               |           |               |           |               |              |              |              |
| Total Assets from discontinued operations | \$        | 21,418           | \$        | 19,048           | \$        | 45,337           |           |               |           |               |           |               |              |              |              |
| <b>Total assets</b>                       | <b>\$</b> | <b>1,890,239</b> | <b>\$</b> | <b>1,869,947</b> | <b>\$</b> | <b>2,095,008</b> |           |               |           |               |           |               |              |              |              |

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- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$387 million, \$82 million, and \$51 million for the third quarter of 2009, the second quarter of 2009, and the third quarter of 2008, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net. However, Interest revenue is reflected gross.
- (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
- (8) Interest expense on *Trading account liabilities* of the ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes cash-basis loans.

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**AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)**

| <i>In millions of dollars</i>  | 3rd Qtr.<br>2009 | Average Volume<br>2nd Qtr.<br>2009 | 3rd Qtr.<br>2008 | 3rd Qtr.<br>2009 | Interest Expense<br>2nd Qtr.<br>2009 | 3rd Qtr.<br>2008 | % Average Rate<br>3rd Qtr.<br>2009 | 2nd Qtr.<br>2009 | 3rd Qtr.<br>2008 |
|--|------------------|------------------------------------|------------------|------------------|--------------------------------------|------------------|------------------------------------|------------------|------------------|
| <b>Liabilities</b>   |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| <b>Deposits</b>  |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| In U.S. offices  |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| Savings deposits(5)  | \$ 173,999       | \$ 173,168                         | \$ 161,437       | \$ 613           | \$ 999                               | \$ 611           | 1.40%                              | 2.31%            | 1.51%            |
| Other time deposits  | 62,256           | 57,869                             | 54,928           | 224              | 278                                  | 554              | 1.43                               | 1.93             | 4.01             |
| In offices outside the U.S.(6)   | 459,142          | 428,188                            | 464,429          | 1,461            | 1,563                                | 3,750            | 1.26                               | 1.46             | 3.21             |
| Total  | \$ 695,397       | \$ 659,225                         | \$ 680,794       | \$ 2,298         | \$ 2,840                             | \$ 4,915         | 1.31%                              | 1.73%            | 2.87%            |
| <b>Federal funds purchased and securities loaned or sold under agreements to repurchase(7)</b> |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| In U.S. offices  | \$ 131,641       | \$ 133,948                         | \$ 160,202       | \$ 248           | \$ 288                               | \$ 1,185         | 0.75%                              | 0.86%            | 2.94%            |
| In offices outside the U.S.(6)   | 72,302           | 74,346                             | 99,047           | 524              | 643                                  | 1,536            | 2.88                               | 3.47             | 6.17             |
| Total  | \$ 203,943       | \$ 208,294                         | \$ 259,249       | \$ 772           | \$ 931                               | \$ 2,721         | 1.50%                              | 1.79%            | 4.18%            |
| <b>Trading account liabilities(8)(9)</b>   |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| In U.S. offices  | \$ 21,204        | \$ 19,592                          | \$ 30,251        | \$ 28            | \$ 50                                | \$ 251           | 0.52%                              | 1.02%            | 3.30%            |
| In offices outside the U.S.(6)   | 39,431           | 36,652                             | 41,816           | 15               | 19                                   | 34               | 0.15                               | 0.21             | 0.32             |
| Total  | \$ 60,635        | \$ 56,244                          | \$ 72,067        | \$ 43            | \$ 69                                | \$ 285           | 0.28%                              | 0.49%            | 1.57%            |
| <b>Short-term borrowings</b>   |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| In U.S. offices  | \$ 108,474       | \$ 136,200                         | \$ 149,398       | \$ 259           | \$ 209                               | \$ 729           | 0.95%                              | 0.62%            | 1.94%            |
| In offices outside the U.S.(6)   | 30,985           | 35,299                             | 45,497           | 91               | 106                                  | 195              | 1.17                               | 1.20             | 1.71             |
| Total  | \$ 139,459       | \$ 171,499                         | \$ 194,895       | \$ 350           | \$ 315                               | \$ 924           | 1.00%                              | 0.74%            | 1.89%            |
| <b>Long-term debt(10)</b>  |                  |                                    |                  |                  |                                      |                  |                                    |                  |                  |
| In U.S. offices  | \$ 318,610       | \$ 296,324                         | \$ 323,788       | \$ 2,952         | \$ 2,427                             | \$ 3,460         | 3.68%                              | 3.29%            | 4.25%            |
| In offices outside the U.S.(6)   | 27,447           | 29,318                             | 36,375           | 265              | 260                                  | 421              | 3.83                               | 3.56             | 4.60             |
| Total  | \$ 346,057       | \$ 325,642                         | \$ 360,163       | \$ 3,217         | \$ 2,687                             | \$ 3,881         | 3.69%                              | 3.31%            | 4.29%            |
| <b>Total interest-bearing liabilities</b>  | \$ 1,445,491     | \$ 1,420,904                       | \$ 1,567,168     | \$ 6,680         | \$ 6,842                             | \$ 12,726        | 1.83%                              | 1.93%            | 3.23%            |



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|  |                     |              |              |                  |           |           |              |       |       |  |
|--|---------------------|--------------|--------------|------------------|-----------|-----------|--------------|-------|-------|--|
| Demand deposits in U.S. offices  | <b>34,592</b>       | 19,584       | 7,326        |                  |           |           |              |       |       |  |
| Other non-interest-bearing liabilities(8)  | <b>250,768</b>      | 267,055      | 351,379      |                  |           |           |              |       |       |  |
| Total liabilities from discontinued operations                                     | <b>14,189</b>       | 12,122       | 30,467       |                  |           |           |              |       |       |  |
| <b>Total liabilities</b>   | <b>\$ 1,745,040</b> | \$ 1,719,665 | \$ 1,956,340 |                  |           |           |              |       |       |  |
| <b>Citigroup equity(11)</b>  | <b>\$ 143,547</b>   | \$ 148,448   | \$ 131,771   |                  |           |           |              |       |       |  |
| Noncontrolling Interest  | <b>1,652</b>        | 1,834        | 6,897        |                  |           |           |              |       |       |  |
| <b>Total Equity</b>  | <b>\$ 145,199</b>   | \$ 150,282   | \$ 138,668   |                  |           |           |              |       |       |  |
| <b>Total Liabilities and Equity</b>  | <b>\$ 1,890,239</b> | \$ 1,869,947 | \$ 2,095,008 |                  |           |           |              |       |       |  |
| <b>Net interest revenue as a percentage of average interest-earning assets(12)</b> |                     |              |              |                  |           |           |              |       |       |  |
| In U.S. offices  | <b>\$ 947,414</b>   | \$ 944,819   | \$ 976,773   | <b>\$ 5,694</b>  | \$ 6,452  | 6,424     | <b>2.38%</b> | 2.74% | 2.62% |  |
| In offices outside the U.S.(6)   | <b>668,091</b>      | 643,240      | 715,465      | <b>6,304</b>     | 6,377     | 6,980     | <b>3.74</b>  | 3.98  | 3.88  |  |
| <b>Total</b>   | <b>\$ 1,615,505</b> | \$ 1,588,059 | \$ 1,692,238 | <b>\$ 11,998</b> | \$ 12,829 | \$ 13,404 | <b>2.95%</b> | 3.24% | 3.15% |  |

- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$387 million, \$82 million, and \$51 million for the third quarter of 2009, the second quarter of 2009, and the third quarter of 2008, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits. The second quarter of 2009 interest expense includes the one-time FDIC special assessment of \$333 million.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net. However, Interest revenue is reflected gross.

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- (8) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
- (9) Interest expense on *Trading account liabilities* of the ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as long-term debt as these obligations are accounted for at fair value with changes recorded in Principal Transactions. In addition, the majority of the funding provided by Corporate Treasury to CitiCapital operations is excluded from this line.
- (11) Includes stockholders' equity from discontinued operations.
- (12) Includes allocations for capital and funding costs based on the location of the asset.

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**AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)**

| <i>In millions of dollars</i>  | Average Volume      |                     | Interest Revenue    |                     | % Average Rate      |                     |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|  | Nine Months<br>2009 | Nine Months<br>2008 | Nine Months<br>2009 | Nine Months<br>2008 | Nine Months<br>2009 | Nine Months<br>2008 |
| <b>Assets</b>  |                     |                     |                     |                     |                     |                     |
| <b>Deposits with banks(5)</b>  | \$ 176,014          | \$ 63,190           | \$ 1,126            | \$ 2,329            | 0.86%               | 4.92%               |
| <b>Federal funds sold and securities borrowed or purchased under agreements to resell(6)</b> |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 133,427          | \$ 172,482          | \$ 1,541            | \$ 4,344            | 1.54%               | 3.36%               |
| In offices outside the U.S.(5)   | 61,534              | 76,851              | 866                 | 3,407               | 1.88                | 5.92                |
| <b>Total</b>   | \$ 194,961          | \$ 249,333          | \$ 2,407            | \$ 7,751            | 1.65%               | 4.15%               |
| <b>Trading account assets(7)(8)</b>  |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 140,210          | \$ 235,157          | \$ 5,437            | \$ 9,623            | 5.18%               | 5.47%               |
| In offices outside the U.S.(5)   | 119,351             | 161,297             | 3,089               | 3,939               | 3.46                | 3.26                |
| <b>Total</b>   | \$ 259,561          | \$ 396,454          | \$ 8,526            | \$ 13,562           | 4.39%               | 4.57%               |
| <b>Investments(1)</b>  |                     |                     |                     |                     |                     |                     |
| In U.S. offices  |                     |                     |                     |                     |                     |                     |
| Taxable  | \$ 122,563          | \$ 111,467          | \$ 4,722            | \$ 3,469            | 5.15%               | 4.16%               |
| Exempt from U.S. income tax  | 16,511              | 13,059              | 591                 | 433                 | 4.79                | 4.43                |
| In offices outside the U.S.(5)   | 115,930             | 96,486              | 4,581               | 3,930               | 5.28                | 5.44                |
| <b>Total</b>   | \$ 255,004          | \$ 221,012          | \$ 9,894            | \$ 7,832            | 5.19%               | 4.73%               |
| <b>Loans (net of unearned income)(9)</b>   |                     |                     |                     |                     |                     |                     |
| <b>Consumer loans</b>  |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 309,443          | \$ 343,107          | \$ 16,807           | \$ 20,913           | 7.26%               | 8.14%               |
| In offices outside the U.S.(5)   | 151,272             | 180,010             | 10,087              | 14,129              | 8.92                | 10.48               |
| <b>Total consumer loans</b>  | \$ 460,715          | \$ 523,117          | \$ 26,894           | \$ 35,042           | 7.80%               | 8.95%               |
| <b>Corporate loans</b>   |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 76,986           | \$ 75,177           | \$ 2,217            | \$ 2,529            | 3.85%               | 4.49%               |
| In offices outside the U.S.(5)   | 117,745             | 147,278             | 7,274               | 10,312              | 8.26                | 9.35                |
| <b>Total corporate loans</b>   | \$ 194,731          | \$ 222,455          | \$ 9,491            | \$ 12,841           | 6.52%               | 7.71%               |
| <b>Total loans</b>   | \$ 655,446          | \$ 745,572          | \$ 36,385           | \$ 47,883           | 7.42%               | 8.58%               |
| <b>Other interest-earning assets</b>   | \$ 50,972           | \$ 100,709          | \$ 594              | \$ 3,271            | 1.56%               | 4.34%               |
| <b>Total interest-earning assets</b>   | \$ 1,591,958        | \$ 1,776,270        | \$ 58,932           | \$ 82,628           | 4.95%               | 6.21%               |
| <b>Non-interest-earning assets(7)</b>  | 277,243             | 375,399             |                     |                     |                     |                     |
| Total assets from discontinued operations  | 20,183              | 53,742              |                     |                     |                     |                     |
| <b>Total assets</b>  | \$ 1,889,384        | \$ 2,205,411        |                     |                     |                     |                     |

- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$566 million and \$164 million for the first nine months of 2009 and 2008, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net. However, Interest revenue is reflected gross.
- (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (8) Interest expense on *Trading account liabilities* of the ICG is reported as a reduction of Interest revenue. Interest revenue and interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes cash-basis loans.

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**AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)**

|  | Average Volume      |                     | Interest Expense    |                     | % Average Rate      |                     |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <i>In millions of dollars</i>  | Nine Months<br>2009 | Nine Months<br>2008 | Nine Months<br>2009 | Nine Months<br>2008 | Nine Months<br>2009 | Nine Months<br>2008 |
| <b>Liabilities</b>   |                     |                     |                     |                     |                     |                     |
| <b>Deposits</b>  |                     |                     |                     |                     |                     |                     |
| In U.S. offices  |                     |                     |                     |                     |                     |                     |
| Savings deposits(5)  | \$ 170,715          | \$ 166,799          | \$ 2,245            | \$ 2,334            | 1.76%               | 1.87%               |
| Other time deposits  | 60,469              | 59,210              | 918                 | 1,946               | 2.03                | 4.39                |
| In offices outside the U.S.(6)   | 432,057             | 486,320             | 4,823               | 11,912              | 1.49                | 3.27                |
| Total  | \$ 663,241          | \$ 712,329          | \$ 7,986            | \$ 16,191           | 1.61%               | 3.04%               |
| <b>Federal funds purchased and securities loaned or sold under agreements to repurchase(7)</b> |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 139,282          | \$ 188,653          | \$ 852              | \$ 4,519            | 0.82%               | 3.20%               |
| In offices outside the U.S.(6)   | 71,611              | 100,437             | 1,955               | 5,040               | 3.65                | 6.70                |
| Total  | \$ 210,893          | \$ 289,090          | \$ 2,807            | \$ 9,559            | 1.78%               | 4.42%               |
| <b>Trading account liabilities(8)(9)</b>   |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 20,503           | \$ 32,576           | \$ 171              | \$ 934              | 1.12%               | 3.83%               |
| In offices outside the U.S.(6)   | 35,728              | 46,387              | 49                  | 130                 | 0.18                | 0.37                |
| Total  | \$ 56,231           | \$ 78,963           | \$ 220              | \$ 1,064            | 0.52%               | 1.80%               |
| <b>Short-term borrowings</b>   |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 131,116          | \$ 156,458          | \$ 835              | \$ 2,695            | 0.85%               | 2.30%               |
| In offices outside the U.S.(6)   | 33,833              | 54,438              | 293                 | 538                 | 1.16                | 1.32                |
| Total  | \$ 164,949          | \$ 210,896          | \$ 1,128            | \$ 3,233            | 0.91%               | 2.05%               |
| <b>Long-term debt(10)</b>  |                     |                     |                     |                     |                     |                     |
| In U.S. offices  | \$ 308,201          | \$ 312,940          | \$ 8,199            | \$ 10,745           | 3.56%               | 4.59%               |
| In offices outside the U.S.(6)   | 30,274              | 37,885              | 839                 | 1,358               | 3.71                | 4.79                |
| Total  | \$ 338,475          | \$ 350,825          | \$ 9,038            | \$ 12,103           | 3.57%               | 4.61%               |
| <b>Total interest-bearing liabilities</b>  | <b>\$ 1,433,789</b> | <b>\$ 1,642,103</b> | <b>\$ 21,179</b>    | <b>\$ 42,150</b>    | <b>1.97%</b>        | <b>3.43%</b>        |
| Demand deposits in U.S. offices  | 23,186              | 7,865               |                     |                     |                     |                     |
| Other non-interest bearing liabilities(8)  | 272,809             | 387,673             |                     |                     |                     |                     |
|  | 12,670              | 31,013              |                     |                     |                     |                     |

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## Total liabilities from discontinued operations

**Total liabilities**           \$   **1,742,454**   \$   2,068,654

## Total Citigroup

**equity(11)**           \$   **145,097**   \$   131,245

Noncontrolling interest           **1,833**           5,512

**Total Equity**           \$   **146,930**   \$   136,757

## Total liabilities and stockholders' equity

**\$   1,889,384   \$   2,205,411**

## Net interest revenue as a percentage of average interest-earning assets(12)

In U.S. offices           \$   **954,220**   \$   1,025,789   \$   **18,789**   \$   19,187           **2.63%**           2.50%

In offices outside the U.S.(6)           **637,738**           750,481           **18,964**           21,291           **3.98**           3.79

**Total**           \$   **1,591,958**   \$   1,776,270   \$   **37,753**   \$   40,478           **3.17%**           3.04%

- (1) Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$566 million and \$164 million for the first nine months of 2009 and 2008, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits. The second quarter of 2009 interest expense includes the one-time FDIC special assessment of \$333 million.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net. However, Interest revenue is reflected gross.
- (8) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest bearing liabilities.
- (9) Interest expense on *Trading account liabilities* of the ICG is reported as a reduction of Interest revenue. Interest revenue and interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.
- (10)

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Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as long-term debt as these obligations are accounted for at fair value with changes recorded in Principal Transactions. In addition, the majority of the funding provided by Corporate Treasury to CitiCapital is excluded from this line.

(11)

Includes stockholders' equity from discontinued operations.

(12)

Includes allocations for capital and funding costs based on the location of the asset.

Table of Contents**ANALYSIS OF CHANGES IN INTEREST REVENUE(1)(2)(3)**

| <i>In millions of dollars</i>   | 3rd Qtr. 2009 vs. 2nd Qtr. 2009<br>Increase (Decrease)<br>Due to Change in: |                 |               | 3rd Qtr. 2009 vs. 3rd Qtr. 2008<br>Increase (Decrease)<br>Due to Change in: |                 |               |
|---|---|-----------------|---------------|---|-----------------|---------------|
|   | Average<br>Volume   | Average<br>Rate | Net<br>Change | Average<br>Volume   | Average<br>Rate | Net<br>Change |
| <b>Deposits with banks(4)</b>   | \$ 44   | \$ (108)        | \$ (64)       | \$ 611  | \$ (1,090)      | \$ (479)      |
| <b>Federal funds sold and securities borrowed or<br/>purchased under agreements to resell</b> |   |                 |               |   |                 |               |
| In U.S. offices   | \$ 34   | \$ (73)         | \$ (39)       | \$ (122)  | \$ (674)        | \$ (796)      |
| In offices outside the U.S.(4)  | 39  | (66)            | (27)          | (35)  | (656)           | (691)         |
| <b>Total</b>  | \$ 73   | \$ (139)        | \$ (66)       | \$ (157)  | \$ (1,330)      | \$ (1,487)    |
| <b>Trading account assets(5)</b>  |   |                 |               |   |                 |               |
| In U.S. offices   | \$ 58   | \$ (175)        | \$ (117)      | \$ (872)  | \$ (200)        | \$ (1,072)    |
| In offices outside the U.S.(4)  | 77  | (227)           | (150)         | (186)   | (225)           | (411)         |
| <b>Total</b>  | \$ 135  | \$ (402)        | \$ (267)      | \$ (1,058)  | \$ (425)        | \$ (1,483)    |
| <b>Investments(1)</b>   |   |                 |               |   |                 |               |
| In U.S. offices   | \$ 25   | \$ (152)        | \$ (127)      | \$ 98   | \$ 375          | \$ 473        |
| In offices outside the U.S.(4)  | 38  | (63)            | (25)          | 376   | (163)           | 213           |
| <b>Total</b>  | \$ 63   | \$ (215)        | \$ (152)      | \$ 474  | \$ 212          | \$ 686        |
| <b>Loans consumer</b>   |   |                 |               |   |                 |               |
| In U.S. offices   | \$ (128)  | \$ 64           | \$ (64)       | \$ (591)  | \$ (818)        | \$ (1,409)    |
| In offices outside the U.S.(4)  | (48)  | 151             | 103           | (689)   | (681)           | (1,370)       |
| <b>Total</b>  | \$ (176)  | \$ 215          | \$ 39         | \$ (1,280)  | \$ (1,499)      | \$ (2,779)    |
| <b>Loans corporate</b>  |   |                 |               |   |                 |               |
| In U.S. offices   | \$ (76)   | \$ (175)        | \$ (251)      | \$ (26)   | \$ (159)        | \$ (185)      |
| In offices outside the U.S.(4)  | (3)   | (113)           | (116)         | (417)   | (546)           | (963)         |
| <b>Total</b>  | \$ (79)   | \$ (288)        | \$ (367)      | \$ (443)  | \$ (705)        | \$ (1,148)    |
| <b>Total loans</b>  | \$ (255)  | \$ (73)         | \$ (328)      | \$ (1,723)  | \$ (2,204)      | \$ (3,927)    |
| <b>Other interest-earning assets</b>  | \$ (43)   | \$ (73)         | \$ (116)      | \$ (309)  | \$ (453)        | \$ (762)      |
| <b>Total interest revenue</b>   | \$ 17   | \$ (1,010)      | \$ (993)      | \$ (2,162)  | \$ (5,290)      | \$ (7,452)    |

(1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35% and is excluded from this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.



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- (3) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.

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**ANALYSIS OF CHANGES IN INTEREST EXPENSE AND NET INTEREST REVENUE(1)(2)(3)**

| <i>In millions of dollars</i>   | 3rd Qtr. 2009 vs. 2nd Qtr. 2009<br>Increase (Decrease)<br>Due to Change in: |                 |               | 3rd Qtr. 2009 vs. 3rd Qtr. 2008<br>Increase (Decrease)<br>Due to Change in: |                 |               |
|---|---|-----------------|---------------|---|-----------------|---------------|
|   | Average<br>Volume   | Average<br>Rate | Net<br>Change | Average<br>Volume   | Average<br>Rate | Net<br>Change |
| <b>Deposits</b>   |   |                 |               |   |                 |               |
| In U.S. offices   | \$ 28   | \$ (468)        | \$ (440)      | \$ 99   | \$ (427)        | \$ (328)      |
| In offices outside the U.S.(4)  | 108   | (210)           | (102)         | (42)  | (2,247)         | (2,289)       |
| Total   | \$ 136  | \$ (678)        | \$ (542)      | \$ 57   | \$ (2,674)      | \$ (2,617)    |
| <b>Federal funds purchased and securities loaned or sold<br/>under agreements to repurchase</b> |   |                 |               |   |                 |               |
| In U.S. offices   | \$ (5)  | \$ (35)         | \$ (40)       | \$ (181)  | \$ (756)        | \$ (937)      |
| In offices outside the U.S.(4)  | (17)  | (102)           | (119)         | (340)   | (672)           | (1,012)       |
| Total   | \$ (22)   | \$ (137)        | \$ (159)      | \$ (521)  | \$ (1,428)      | \$ (1,949)    |
| <b>Trading account liabilities(5)</b>   |   |                 |               |   |                 |               |
| In U.S. offices   | \$ 4  | \$ (26)         | \$ (22)       | \$ (59)   | \$ (164)        | \$ (223)      |
| In offices outside the U.S.(4)  | 1   | (5)             | (4)           | (2)   | (17)            | (19)          |
| Total   | \$ 5  | \$ (31)         | \$ (26)       | \$ (61)   | \$ (181)        | \$ (242)      |
| <b>Short-term borrowings</b>  |   |                 |               |   |                 |               |
| In U.S. offices   | \$ (49)   | \$ 99           | \$ 50         | \$ (164)  | \$ (306)        | \$ (470)      |
| In offices outside the U.S.(4)  | (13)  | (2)             | (15)          | (52)  | (52)            | (104)         |
| Total   | \$ (62)   | \$ 97           | \$ 35         | \$ (216)  | \$ (358)        | \$ (574)      |
| <b>Long-term debt</b>   |   |                 |               |   |                 |               |
| In U.S. offices   | \$ 191  | \$ 334          | \$ 525        | \$ (55)   | \$ (453)        | \$ (508)      |
| In offices outside the U.S.(4)  | (17)  | 22              | 5             | (93)  | (63)            | (156)         |
| Total   | \$ 174  | \$ 356          | \$ 530        | \$ (148)  | \$ (516)        | \$ (664)      |
| <b>Total interest expense</b>   | \$ 231  | \$ (393)        | \$ (162)      | \$ (889)  | \$ (5,157)      | \$ (6,046)    |
| <b>Net interest revenue</b>   | \$ (214)  | \$ (617)        | \$ (831)      | \$ (1,273)  | \$ (133)        | \$ (1,406)    |

(1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35% and is excluded from this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, interest revenue and interest expense exclude discontinued operations.

(4)

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Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

Interest expense on *Trading account liabilities* of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.

Table of Contents**ANALYSIS OF CHANGES IN INTEREST REVENUE, INTEREST EXPENSE, AND NET INTEREST REVENUE(1)(2)(3)**

| <i>In millions of dollars</i>   | Nine Months 2009 vs. Nine Months 2008 |                    |                    |
|---|---------------------------------------|--------------------|--------------------|
|   | Increase (Decrease)                   |                    |                    |
|   | Due to Change in:                     |                    |                    |
|   | Average<br>Volume                     | Average<br>Rate    | Net<br>Change(2)   |
| <b>Deposits at interest with banks(4)</b>   | \$ 1,809                              | \$ (3,012)         | \$ (1,203)         |
| <b>Federal funds sold and securities borrowed or purchased under agreements to resell</b>   |                                       |                    |                    |
| In U.S. offices   | \$ (827)                              | \$ (1,976)         | \$ (2,803)         |
| In offices outside the U.S.(4)  | (574)                                 | (1,967)            | (2,541)            |
| <b>Total</b>  | <b>\$ (1,401)</b>                     | <b>\$ (3,943)</b>  | <b>\$ (5,344)</b>  |
| <b>Trading account assets(5)</b>  |                                       |                    |                    |
| In U.S. offices   | \$ (3,705)                            | \$ (481)           | \$ (4,186)         |
| In offices outside the U.S.(4)  | (1,074)                               | 224                | (850)              |
| <b>Total</b>  | <b>\$ (4,779)</b>                     | <b>\$ (257)</b>    | <b>\$ (5,036)</b>  |
| <b>Investments(1)</b>   |                                       |                    |                    |
| In U.S. offices   | \$ 491                                | \$ 920             | \$ 1,411           |
| In offices outside the U.S.(4)  | 771                                   | (120)              | 651                |
| <b>Total</b>  | <b>\$ 1,262</b>                       | <b>\$ 800</b>      | <b>\$ 2,062</b>    |
| <b>Loans consumer</b>   |                                       |                    |                    |
| In U.S. offices   | \$ (1,946)                            | \$ (2,160)         | \$ (4,106)         |
| In offices outside the U.S.(4)  | (2,081)                               | (1,961)            | (4,042)            |
| <b>Total</b>  | <b>\$ (4,027)</b>                     | <b>\$ (4,121)</b>  | <b>\$ (8,148)</b>  |
| <b>Loans corporate</b>  |                                       |                    |                    |
| In U.S. offices   | \$ 60                                 | \$ (372)           | \$ (312)           |
| In offices outside the U.S.(4)  | (1,914)                               | (1,124)            | (3,038)            |
| <b>Total</b>  | <b>\$ (1,854)</b>                     | <b>\$ (1,496)</b>  | <b>\$ (3,350)</b>  |
| <b>Total loans</b>  | <b>\$ (5,881)</b>                     | <b>\$ (5,617)</b>  | <b>\$ (11,498)</b> |
| <b>Other interest-earning assets</b>  | <b>\$ (1,165)</b>                     | <b>\$ (1,512)</b>  | <b>\$ (2,677)</b>  |
| <b>Total interest revenue</b>   | <b>\$ (10,155)</b>                    | <b>\$ (13,541)</b> | <b>\$ (23,696)</b> |
| <b>Deposits</b>   |                                       |                    |                    |
| In U.S. offices   | \$ 96                                 | \$ (1,212)         | \$ (1,116)         |
| In offices outside the U.S.(4)  | (1,206)                               | (5,883)            | (7,089)            |
| <b>Total</b>  | <b>\$ (1,110)</b>                     | <b>\$ (7,095)</b>  | <b>\$ (8,205)</b>  |
| <b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b> |                                       |                    |                    |
| In U.S. offices   | \$ (954)                              | \$ (2,713)         | \$ (3,667)         |
| In offices outside the U.S.(4)  | (1,192)                               | (1,893)            | (3,085)            |
| <b>Total</b>  | <b>\$ (2,146)</b>                     | <b>\$ (4,606)</b>  | <b>\$ (6,752)</b>  |

|                                       |    |         |    |          |    |          |
|---------------------------------------|----|---------|----|----------|----|----------|
| <b>Trading account liabilities(5)</b> |    |         |    |          |    |          |
| In U.S. offices                       | \$ | (262)   | \$ | (501)    | \$ | (763)    |
| In offices outside the U.S.(4)        |    | (25)    |    | (56)     |    | (81)     |
| Total                                 | \$ | (287)   | \$ | (557)    | \$ | (844)    |
| <b>Short-term borrowings</b>          |    |         |    |          |    |          |
| In U.S. offices                       | \$ | (380)   | \$ | (1,480)  | \$ | (1,860)  |
| In offices outside the U.S.(4)        |    | (185)   |    | (60)     |    | (245)    |
| Total                                 | \$ | (565)   | \$ | (1,540)  | \$ | (2,105)  |
| <b>Long-term debt</b>                 |    |         |    |          |    |          |
| In U.S. offices                       | \$ | (160)   | \$ | (2,386)  | \$ | (2,546)  |
| In offices outside the U.S.(4)        |    | (244)   |    | (275)    |    | (519)    |
| Total                                 | \$ | (404)   | \$ | (2,661)  | \$ | (3,065)  |
| <b>Total interest expense</b>         | \$ | (4,512) | \$ | (16,459) | \$ | (20,971) |
| <b>Net interest revenue</b>           | \$ | (5,643) | \$ | 2,918    | \$ | (2,725)  |

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- (1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35% and is excluded from this presentation.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Detailed average volume, interest revenue and interest expense exclude discontinued operations.
- (4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Interest expense on *Trading account liabilities* of the ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.

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**CAPITAL RESOURCES AND LIQUIDITY**

**CAPITAL RESOURCES**

**Overview**

Generally, capital is generated by earnings from Citi's operating businesses. Primarily as a result of the exchange offers, Citigroup increased its Tier 1 Common by \$63 billion from the second quarter of 2009 to \$90 billion. In addition, the Company's Tangible Common Equity (TCE) increased by \$62 billion from the second quarter of 2009 to \$102 billion at September 30, 2009. Tier 1 Common, TCE and related ratios are used and relied on by the Company's banking regulators as a measure of capital adequacy, but are considered "non-GAAP financial measures" for SEC purposes. See "Capital Ratios," "Components of Capital Under Regulatory Guidelines" and "Tangible Common Equity" below for additional information on these measures.

The Company may also augment its capital through issuances of common stock, convertible preferred stock, preferred stock, subordinated debt underlying trust preferred securities, and equity issued through awards under employee benefit plans. Future business results of the Company, including events such as corporate dispositions, also affect the Company's capital levels. Moreover, changes that the FASB has adopted regarding off-balance sheet assets, consolidation and sale treatment will have an incremental impact on Citi's capital ratios. For more information on this, see Note 1 "Future Application of Accounting Standards" and Note 15 to the Consolidated Financial Statements, including "Funding, Liquidity Facilities and Subordinate Interests."

Capital is used primarily to support assets in the Company's businesses and to absorb expected and unexpected market, credit or operational losses. While capital may be used for other purposes, such as to pay dividends or repurchase common stock, the Company's ability to utilize its capital for these purposes is currently restricted due to its participation in TARP and other government programs, as explained more fully in the Company's 2008 Annual Report on Form 10-K and its Quarterly Reports on Form 10-Q for the quarters ended June 30, 2009 and March 31, 2009, respectively.

Citigroup's capital management framework is designed to ensure that Citigroup and its principal subsidiaries maintain sufficient capital consistent with the Company's risk profile, all applicable regulatory standards and guidelines, and external rating agency considerations. The capital management process is centrally overseen by senior management and is reviewed at the consolidated, legal entity and country level.

Senior management oversees the capital management process mainly through Citigroup's Finance and Asset and Liability Committee (FinALCO). The Committee is composed of the senior-most management of Citigroup for the purpose of engaging management in decision-making and related discussions on capital and liquidity matters. Among other things, the Committee's responsibilities include: determining the financial structure of Citigroup and its principal subsidiaries; ensuring that Citigroup and its regulated entities are adequately capitalized; determining appropriate asset levels and return hurdles for Citigroup and individual businesses; reviewing the funding and capital markets plan for Citigroup; and monitoring interest-rate risk, corporate and bank liquidity and the impact of currency translation on non-U.S. earnings and capital.

**Capital Ratios**

Citigroup is subject to risk-based capital guidelines issued by the FRB. Historically, capital adequacy has been measured, in part, based on two risk-based capital ratios, the Tier 1 and Total Capital (Tier 1 + Tier 2 Capital) ratios. Tier 1 Capital consists of core capital, while Total Capital also includes other items such as subordinated debt and allowance for credit losses. Both measures of capital adequacy are stated as a percentage of risk-weighted assets. In conjunction with the conclusion of the Supervisory Capital Assessment Program (SCAP), the banking regulators developed a new measure of capital called Tier 1 Common defined as Tier 1 Capital less non-common elements including qualifying perpetual preferred stock, qualifying noncontrolling interests in subsidiaries and qualifying mandatorily redeemable securities of subsidiary trusts.

Citigroup's risk-weighted assets are principally derived from application of the risk-based capital guidelines related to the measurement of credit risk, under which on-balance sheet assets and the credit equivalent amount of certain off-balance sheet exposures (such as financial guarantees, unfunded lending commitments, letters of credit, and derivatives) are assigned to one of several prescribed risk weight categories based upon the perceived credit risk associated with the obligor, or if relevant, the guarantor, the nature of the collateral, or external credit ratings. Risk-weighted assets also incorporate a measure for market risk on covered trading account positions, and all foreign exchange and commodity positions whether or not carried in the trading account. Excluded from risk-weighted assets are any assets, such as goodwill and deferred tax assets, to the extent required to be deducted from regulatory capital. See "Components of Capital Under Regulatory Guidelines" below.

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Citigroup is also subject to a Leverage ratio requirement, a non-risk-based measure of capital adequacy, which is defined as Tier 1 Capital as a percentage of quarterly adjusted average total assets.

To be "well capitalized" under federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital ratio of at least 6%, a Total Capital ratio of at least 10%, and a Leverage Ratio of at least 3%, and not be subject to an FRB directive to maintain higher capital levels. The following table sets forth Citigroup's regulatory capital ratios as of September 30, 2009 and December 31, 2008.

Table of Contents**Citigroup Regulatory Capital Ratios**

|                                   | Sept. 30,<br>2009 | Dec. 31,<br>2008 |
|-----------------------------------|-------------------|------------------|
| Tier 1 Common                     | 9.12%             | 2.30%            |
| Tier 1 Capital                    | 12.76             | 11.92            |
| Total Capital (Tier 1 and Tier 2) | 16.58             | 15.70            |
| Leverage(1)                       | 6.87              | 6.08             |

(1)

Tier 1 Capital divided by each period's quarterly adjusted average total assets.

As noted in the table above, Citigroup was "well capitalized" under the federal bank regulatory agency definitions as of September 30, 2009 and December 31, 2008.

**Components of Capital Under Regulatory Guidelines**

| <i>In millions of dollars</i>  | Sept. 30,<br>2009 | Dec. 31,<br>2008(1) |
|--|-------------------|---------------------|
| <b>Tier 1 Common</b>   |                   |                     |
| Citigroup common stockholders' equity  | \$ 140,530        | \$ 70,966           |
| Less: Net unrealized losses on securities available-for-sale, net of tax(2)  | (4,242)           | (9,647)             |
| Less: Accumulated net losses on cash flow hedges, net of tax   | (4,177)           | (5,189)             |
| Less: Pension liability adjustment, net of tax(3)  | (2,619)           | (2,615)             |
| Less: Cumulative effect included in fair value of financial liabilities attributable to the change in own credit worthiness, net of tax(4) | 1,862             | 3,391               |
| Less: Disallowed deferred tax assets(5)  | 21,917            | 23,520              |
| Less: Intangible assets:   |                   |                     |
| Goodwill(6)  | 26,436            | 27,132              |
| Other disallowed intangible assets(6)  | 10,179            | 10,607              |
| Other  | (892)             | (840)               |
| <b>Total Tier 1 Common</b>   | <b>\$ 90,282</b>  | <b>\$ 22,927</b>    |
| Qualifying perpetual preferred stock   | \$ 312            | \$ 70,664           |
| Qualifying mandatorily redeemable securities of subsidiary trusts  | 34,403            | 23,899              |
| Qualifying noncontrolling interests  | 1,288             | 1,268               |
| <b>Total Tier 1 Capital</b>  | <b>\$ 126,285</b> | <b>\$ 118,758</b>   |
| <b>Tier 2 Capital</b>  |                   |                     |
| Allowance for credit losses(7)   | \$ 12,701         | \$ 12,806           |
| Qualifying subordinated debt(8)  | 24,355            | 24,791              |
| Net unrealized pretax gains on available-for-sale equity securities(2)   | 753               | 43                  |
| <b>Total Tier 2 Capital</b>  | <b>\$ 37,809</b>  | <b>\$ 37,640</b>    |
| <b>Total Capital (Tier 1 and Tier 2)</b>   | <b>\$ 164,094</b> | <b>\$ 156,398</b>   |
| <b>Risk-Weighted Assets(9)</b>   | <b>\$ 989,711</b> | <b>\$ 996,247</b>   |



- 
- (1) Reclassified to conform to the current period presentation.
  - (2) Tier 1 Capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values, in accordance with risk-based capital guidelines. In arriving at Tier 1 Capital, banking organizations are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values, net of tax. Banking organizations are permitted to include in Tier 2 Capital up to 45% of pretax net unrealized gains on available-for-sale equity securities with readily determinable fair values.
  - (3) The FRB granted interim capital relief for the impact of adopting ASC 715-20-65 (SFAS 158).
  - (4) The impact of including Citigroup's own credit rating in valuing liabilities for which the fair value option has been elected is excluded from Tier 1 Capital, in accordance with risk-based capital guidelines.
  - (5) Of the Company's approximately \$38 billion of net deferred tax assets at September 30, 2009, approximately \$13 billion of such assets were includable without limitation in regulatory capital pursuant to risk-based capital guidelines, while approximately \$22 billion of such assets exceeded the limitation imposed by these guidelines and, as "disallowed deferred tax assets," were deducted in arriving at Tier 1 Capital. The Company's other approximately \$3 billion of net deferred tax assets at September 30, 2009 primarily represented the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines. The Company had approximately \$24 billion of disallowed deferred tax assets at December 31, 2008.
  - (6) Includes goodwill/intangible assets of related to assets of discontinued operations held for sale and assets held for sale.
  - (7) Includable up to 1.25% of risk-weighted assets. Any excess allowance is deducted in arriving at risk-weighted assets.
  - (8) Includes qualifying subordinated debt in an amount not exceeding 50% of Tier 1 Capital.
  - (9) Includes risk-weighted credit equivalent amounts, net of applicable bilateral netting agreements, of \$70.3 billion for interest rate, commodity, and equity derivative contracts, foreign-exchange contracts, and credit derivatives as of September 30, 2009, compared with \$102.9 billion as of December 31, 2008. Market-risk-equivalent assets included in risk-weighted assets amounted to \$91.1 billion at September 30, 2009 and \$101.8 billion at December 31, 2008. Risk-weighted assets also include the effect of certain other off-balance sheet exposures, such as unused lending commitments and letters of credit, and reflect deductions for certain intangible assets and any excess allowance for credit losses.

#### **Recent Actions Impacting Citigroup's Risk-Weighted Assets**

All three of Citigroup's primary credit card securitization trusts – the Master Trust, Omni Trust and Broadway Trust – had bonds placed on ratings watch with negative implications by rating agencies during the first and second quarters of 2009. As a result of the ratings watch status, certain actions were taken by Citi with respect to each of the trusts. In general, the actions subordinated certain senior interests in the trust assets that were retained by Citi, which effectively placed these interests below investor interests in terms of priority of payment.

With respect to the Master Trust, in the first quarter of 2009, Citi subordinated a portion of its "seller's interest," which represents a senior interest in trust receivables, thus making those cash flows available to pay investor coupons each month. In addition, during the second quarter of 2009, a subordinated note with a \$3 billion principal amount was issued by the Master Trust and retained by Citibank (South Dakota), N.A. in order to provide additional credit support for the senior note classes. The note is classified as a held-to-maturity investment security.

With respect to the Omni Trust, in the second quarter of 2009, subordinated notes with a principal amount of \$2 billion were issued by the trust and retained by Citibank (South Dakota), N.A. in order to provide additional credit support for the senior note classes. The notes are

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classified as Trading account assets. These notes are in addition to a \$265 million subordinated note issued by Omni Trust and retained by Citibank (South Dakota), N.A. in the fourth quarter of 2008 for the same purpose of providing additional credit support for senior noteholders.

With respect to the Broadway Trust, in the second quarter of 2009, subordinated notes with a principal amount of \$82 million were issued by the trust and retained by Citibank, N.A. in order to provide additional credit support for the senior note classes. The notes are classified as Trading account assets.

As a result of these actions, based on the applicable regulatory capital rules, Citigroup included the sold assets of the Master and Omni Trusts (commencing with the first quarter of

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2009) and the Broadway Trust (commencing with the second quarter of 2009) in its risk-weighted assets for purposes of calculating its risk-based capital ratios. The effect of these changes increased Citigroup's risk-weighted assets by approximately \$82 billion, and decreased Citigroup's Tier 1 Capital ratio by approximately 100 basis points, each as of March 31, 2009, with respect to the Master and Omni Trusts. The inclusion of the Broadway Trust increased Citigroup's risk-weighted assets by an additional approximately \$900 million at June 30, 2009. All bond ratings for each of the trusts have been affirmed by the rating agencies, and no downgrades have occurred as of September 30, 2009.

**Common Equity**

Citigroup's common stockholders' equity increased by approximately \$70 billion to \$141 billion, and represented 7.4% of total assets as of September 30, 2009, from \$71 billion and 3.7% at December 31, 2008.

The table below summarizes the change in Citigroup's common stockholders' equity during the first nine months of 2009:

*In billions of dollars*

|   |         |
|---|---------|
| Common equity, December 31, 2008  | \$ 71.0 |
| Net income(1)   | 6.0     |
| Employee benefit plans and other activities                             | 0.5     |
| Dividends   | (3.4)   |
| Exchange offers(1)  | 58.9    |
| Net change in Accumulated other comprehensive income (loss), net of tax | 7.5     |

|  |                 |
|--|-----------------|
| <b>Common equity, September 30, 2009</b> | <b>\$ 140.5</b> |
|--|-----------------|

(1)

Net income includes \$0.9 billion related to the conversion of trust preferred securities held by public investors into common stock as described under "Significant Events in the Third Quarter of 2009 Exchange Offers" above.

As of September 30, 2009, \$6.7 billion of stock repurchases remained under authorized repurchase programs. No material repurchases were made in 2008 and the first nine months of 2009.

**Tangible Common Equity**

TCE, as defined by Citigroup, represents *Common equity* less *Goodwill* and *Intangible assets (excluding MSRs)* net of the *related net deferred tax liabilities*. Other companies may calculate TCE in a manner different from Citigroup. Citi's TCE was \$102.3 billion at September 30, 2009 and \$31.1 billion at December 31, 2008.

The TCE ratio (TCE divided by risk-weighted assets see "Components of Capital Under Regulatory Guidelines" above) was 10.3% at September 30, 2009 and 3.1% at December 31, 2008. A reconciliation of Citigroup's total stockholders' equity to TCE follows:

| <i>In millions of dollars, except ratio</i>  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| <b>Total Citigroup Stockholders' Equity</b>  | <b>\$ 140,842</b>     | <b>\$ 141,630</b>    |
| Less:  |                       |                      |
| Preferred Stock  | 312                   | 70,664               |
| <b>Common Equity</b>   | <b>\$ 140,530</b>     | <b>\$ 70,966</b>     |
| Less:  |                       |                      |
| Goodwill as reported   | 25,423                | 27,132               |
| Intangible Assets (other than MSRs) as reported  | 8,957                 | 14,159               |
| Goodwill and Intangible Assets recorded as Assets of Discontinued Operations Held for Sale | 3,856                 |                      |
| Goodwill and Intangible Assets recorded as Assets held-for-sale                            | 1,377                 |                      |

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|  |                     |                     |
|--|---------------------|---------------------|
| Less: Related Net Deferred Tax Liabilities   | 1,381               | 1,382               |
| <b>Tangible Common Equity (TCE)</b>  | <b>\$ 102,298</b>   | <b>\$ 31,057</b>    |
| <b>Tangible Assets</b>   |                     |                     |
| GAAP Assets as reported  | \$ 1,888,599        | \$ 1,938,470        |
| Less:  |                     |                     |
| Goodwill as reported   | 25,423              | 27,132              |
| Intangible Assets (other than MSRs) as reported  | 8,957               | 14,159              |
| Goodwill and Intangible Assets recorded as Assets of Discontinued Operations Held for Sale | 3,856               |                     |
| Goodwill and Intangible Assets recorded as Assets held-for-sale                            | 1,377               |                     |
| Related deferred tax assets  | 1,272               | 1,285               |
| <b>Tangible Assets (TA)</b>  | <b>\$ 1,847,714</b> | <b>\$ 1,895,894</b> |
| Risk-Weighted Assets (RWA) under "Components of Capital Under Regulatory Guidelines"       | \$ 989,711          | \$ 996,247          |
| <b>TCE/TA RATIO</b>  | <b>5.5%</b>         | <b>1.6%</b>         |
| <b>TCE RATIO (TCE/RWA)</b>   | <b>10.3%</b>        | <b>3.1%</b>         |

Table of Contents**Capital Resources of Citigroup's Depository Institutions**

Citigroup's U.S. subsidiary depository institutions are subject to risk-based capital guidelines issued by their respective primary federal bank regulatory agencies, which are similar to the FRB's guidelines. To be "well capitalized" under these regulatory definitions, Citigroup's depository institutions must have a Tier 1 Capital ratio of at least 6%, a Total Capital (Tier 1 + Tier 2 Capital) ratio of at least 10% and a Leverage ratio of at least 5%, and not be subject to a regulatory directive to meet and maintain higher capital levels.

At September 30, 2009, all of Citigroup's subsidiary depository institutions were "well capitalized" under federal bank regulatory agency definitions, including Citigroup's primary depository institution, Citibank, N.A., as noted in the following table:

**Citibank, N.A. Components of Capital and Ratios Under Regulatory Guidelines**

| <i>In billions of dollars</i>           | Sept. 30,<br>2009 | Dec. 31,<br>2008 |
|---|-------------------|------------------|
| Tier 1 Capital                          | \$ 95.8           | \$ 71.0          |
| Total Capital (Tier 1 and Tier 2)       | 110.8             | 108.4            |
| Tier 1 Capital Ratio                    | 15.16%            | 9.94%            |
| Total Capital Ratio (Tier 1 and Tier 2) | 17.53             | 15.18            |
| Leverage Ratio(1)                       | 8.37              | 5.82             |

---

(1)

Tier 1 Capital divided by each period's quarterly adjusted average total assets.

Citibank, N.A. had a net loss of \$2.3 billion for the first nine months of 2009.

In addition, during the first nine months of 2009, Citibank, N.A. received capital contributions from its immediate parent company, Citicorp, in the amount of \$30.5 billion.

Total subordinated notes issued to Citibank, N.A.'s immediate parent company, Citicorp, included in Citibank, N.A.'s Tier 2 Capital declined from \$28.2 billion outstanding at December 31, 2008 to \$6.5 billion outstanding at September 30, 2009, reflecting the redemption of \$21.7 billion of subordinated notes in the first nine months of 2009.

The significant events in the latter half of 2008 and the first nine months of 2009 impacting the capital of Citigroup also affected, or could affect, Citibank, N.A. which is subject to separate banking regulation and examination.

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The following table presents the estimated sensitivity of Citigroup's and Citibank, N.A.'s capital ratios to changes of \$100 million of Tier 1 or Total Capital (numerator), or changes of \$1 billion in risk-weighted assets or adjusted average total assets (denominator) based on financial information as of September 30, 2009. This information is provided solely for the purpose of analyzing the impact that a change in the Company's financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets or adjusted average total assets. Accordingly, an event that affects more than one factor may have a larger basis-point impact than is reflected in this table.

|                | Tier 1 Common Ratio                             |  | Tier 1 Capital Ratio                             |  | Total Capital Ratio                             |  | Leverage Ratio                                   |   |
|----------------|---|--|--|--|---|--|--|---|
|                | Impact of \$100 million change in Tier 1 Common | Impact of \$1 billion change in risk-weighted assets | Impact of \$100 million change in Tier 1 Capital | Impact of \$1 billion change in risk-weighted assets | Impact of \$100 million change in total capital | Impact of \$1 billion change in risk-weighted assets | Impact of \$100 million change in Tier 1 Capital | Impact of \$1 billion change in adjusted average total assets |
| Citigroup      | 1.0 bps   | 0.9 bps  | 1.0 bps  | 1.3 bps  | 1.0 bps   | 1.7 bps  | 0.5 bps  | 0.4 bps   |
| Citibank, N.A. |   |  | 1.6 bps  | 2.4 bps  | 1.6 bps   | 2.8 bps  | 0.9 bps  | 0.7 bps   |

**Broker-Dealer Subsidiaries**

At September 30, 2009, Citigroup Global Markets Inc., an indirect wholly-owned subsidiary of Citigroup Global Markets Holdings Inc., had net capital, computed in accordance with the SEC's net capital rule, of \$9.1 billion, which exceeded the minimum requirement by \$8.4 billion.

In addition, certain of the Company's broker-dealer subsidiaries are subject to regulation in the other countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. The Company's broker-dealer subsidiaries were in compliance with their capital requirements at September 30, 2009. The requirements applicable to these subsidiaries in the U.S. and in particular other jurisdictions are the subject of political debate and potential change in light of recent events.

**Regulatory Capital Standards Developments**

Citigroup supports the move to a new set of risk-based capital standards, published on June 26, 2004 (and subsequently amended in November 2005) by the Basel Committee on Banking Supervision, consisting of central banks and bank supervisors from 13 countries. The international version of the Basel II framework will allow Citigroup to leverage internal risk models used to measure credit, operational, and market risk exposures to drive regulatory capital calculations.

On December 7, 2007, the U.S. banking regulators published the rules for large banks to comply with Basel II in the U.S. These rules require Citigroup, as a large and internationally active bank, to comply with the most advanced Basel II approaches for calculating credit and operational risk capital requirements. The U.S. implementation timetable consists of a parallel calculation period under the current regulatory capital regime (Basel I) and Basel II, starting anytime between April 1, 2008 and April 1, 2010, followed by a three-year transition period, typically starting 12 months after the beginning of parallel reporting. U.S. regulators have reserved the right to change how Basel II is applied in the U.S. following a review at the end of the second year of the transitional period, and to retain the existing prompt corrective action and leverage capital requirements applicable to banking organizations in the U.S. The Company intends to implement Basel II within the timeframe required by the final rules. The Basel II (or its successor) requirements are the subject of political debate and potential change in light of recent events.

Table of Contents**FUNDING AND LIQUIDITY****Overview**

Because Citigroup is a bank holding company, substantially all of its net earnings are generated within its operating subsidiaries. These subsidiaries make funds available to Citigroup, primarily in the form of dividends. Citigroup's liquidity management is structured to optimize the free flow of funds through the Company's legal and regulatory structure; however, various constraints, discussed below, limit certain subsidiaries' dividend-paying abilities. Consistent with these constraints, Citigroup's primary objectives for liquidity management are established by entity and in aggregate across three main operating entities, as follows: (i) Citigroup, as the parent holding company; (ii) banking subsidiaries; and (iii) non-banking subsidiaries.

**Citigroup**

As a result of continued deleveraging, deposit growth, term securitization under government and non-government programs, and the issuance of long-term debt under government guarantees and non-guaranteed debt, over the last several quarters, Citigroup has substantially increased its cash balances and reduced its short-term borrowings. In addition, as of September 30, 2009, Citigroup had largely eliminated utilization of short-term government funding programs.

Beginning in October 2008, Citi and certain of its subsidiaries participated in the FDIC's TLGP pursuant to which certain qualifying senior unsecured debt issued by such entities is guaranteed, pursuant to the applicable time period, in amounts up to 125% of the qualifying debt for each qualifying entity (see "Government Programs FDIC's Temporary Liquidity Guarantee Program" above). As of September 30, 2009, Citigroup and its affiliates have issued a total of approximately \$54.7 billion of long-term debt that is covered under the FDIC guarantee. Also as of September 30, 2009, Citigroup, through its subsidiaries, has issued approximately \$4.37 billion in commercial paper and interbank deposits backed by the FDIC program.

The TLGP expired on October 31, 2009 and Citigroup and its affiliates have elected not to participate in any FDIC- approved extension of the program. In anticipation of the expiration of the program, and as market conditions began to improve, Citigroup and its first tier subsidiaries have issued \$20 billion of non-guaranteed debt outside of TLGP over the past six months. Such issuances have been at various maturities, with a weighted average maturity of over 10 years, in multiple currencies. In addition, beginning October 1, 2009, Citigroup has been issuing commercial paper, of any tenor, outside of the TLGP and the Company currently anticipates that commercial paper will continue to be an important funding source during 2010, although not at 2008/2009 levels.

At September 30, 2009, long-term debt and commercial paper outstanding for Citigroup, CGMHI, Citigroup Funding Inc. (CFI) and other Citigroup subsidiaries, collectively, were as follows:

| <i>In billions of dollars</i> | <b>Citigroup<br/>parent<br/>company</b> | <b>CGMHI(1)</b> | <b>CFI(1)</b> | <b>Other<br/>Citigroup<br/>Subsidiaries</b> |
|-------------------------------|---|-----------------|---------------|---|
| Long-term debt                | \$ 215.0                                | \$ 15.4         | \$ 51.2       | \$ 98.0(2)                                  |
| Commercial paper              | \$                                      | \$              | \$ 10.0       | \$ 0.4                                      |

(1) Citigroup guarantees all of CFI's debt and CGMHI's publicly issued securities.

(2) At September 30, 2009, approximately \$30.6 billion relates to collateralized advances from the Federal Home Loan Bank.

The table below details the long-term debt issuances of Citigroup during the past four quarters.

| <i>In billions of dollars</i>       | <b>4Q08</b> | <b>1Q09</b> | <b>2Q09</b> | <b>3Q09</b> | <b>Total</b> |
|-------------------------------------|-------------|-------------|-------------|-------------|--------------|
| Debt issued under TLGP guarantee    | \$ 5.8      | \$ 21.9     | \$ 17.0     | \$ 10.0     | \$ 54.7      |
| Debt issued without TLGP guarantee: |             |             |             |             |              |
| Citigroup parent company/CFI        | 0.3         | 2.0         | 7.4         | 12.6        | 22.3         |

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|                              |               |                |                |                |                |
|------------------------------|---------------|----------------|----------------|----------------|----------------|
| Other Citigroup subsidiaries | 0.5           | 0.5            | 10.1(1)        | 7.9(2)         | <b>19.0</b>    |
| <b>Total</b>                 | <b>\$ 6.6</b> | <b>\$ 24.4</b> | <b>\$ 34.5</b> | <b>\$ 30.5</b> | <b>\$ 96.0</b> |

- 
- (1) Includes \$8.5 billion issued by The Student Loan Corporation through the U.S. government sponsored Department of Education Conduit Facility, and \$1 billion issued by Citigroup Pty. Ltd. in Australia and guaranteed by the Commonwealth of Australia.
- (2) Includes \$3.3 billion issued by The Student Loan Corporation through the U.S. government sponsored Department of Education Conduit Facility, and \$1 billion issued by Citigroup Pty. Ltd. in Australia and guaranteed by the Commonwealth of Australia.

See Note 12 to the Consolidated Financial Statements for further detail on Citigroup's and its affiliates' long-term debt and commercial paper outstanding.

Outside of long-term debt funding, Citi has been actively building its structural liquidity in two important ways. First, Citi has focused on growing a geographically diverse retail and corporate deposit base which stood at approximately \$833 billion as of September 30, 2009, up \$28 billion compared to June 30, 2009. On a volume basis, deposit increases were noted in Regional Consumer Banking, particularly in North America, and in Transaction Services due to growth in all regions and strength in Treasury and Trade Solutions, excluding the impact of foreign exchange on a volume basis. Citi's deposit base has increased sequentially over each of the last five quarters. These deposits are diversified across products and regions, with approximately 61% outside of the U.S. This diversification provides the Company with an important and low-cost source of funding. A significant portion of these deposits has been, and is currently expected to be, long-term and stable and is considered to be core.

Second, total assets as of September 30, 2009 have declined 8% as compared to September 30, 2008. Loans, which are one of the Company's most illiquid assets, are down \$107 billion, or approximately 15%.



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As of September 30, 2009, Citigroup and affiliates liquidity portfolio and broker-dealer "cash box" totaled \$76.0 billion as compared with \$66.8 billion at December 31, 2008 and \$50.5 billion at September 30, 2008, and Citigroup's bank subsidiaries had an aggregate of approximately \$148.8 billion of cash on deposit with major Central Banks (including the U.S. Federal Reserve Bank of New York, the European Central Bank, Bank of England, Swiss National Bank and Bank of Japan), compared with approximately \$72 billion at December 31, 2008. These amounts are in addition to cash deposited from the broker-dealer "cash box" noted above. Citigroup's bank subsidiaries also have significant additional liquidity resources through unencumbered highly liquid securities and other assets available for secured funding through private markets or that are, or could be, pledged to the major Central Banks and the U.S. Federal Home Loan Banks. The liquidity value of the liquid securities was \$59.4 billion at September 30, 2009 compared with \$53.3 billion at June 30, 2009. Significant amounts of cash and liquid securities are also available in other Citigroup entities.

As a result of the actions described above and the Company's current funding levels, management currently believes Citi is largely pre-funded heading into 2010, with a deliberately liquid and flexible balance sheet. The combined parent and broker-dealer entities maintain sufficient liquidity to meet all maturing unsecured debt obligations due within a one-year time horizon, without accessing the unsecured markets.

**Banking Subsidiaries Constraints on Dividends**

There are various legal limitations on the ability of Citigroup's subsidiary depository institutions to extend credit, pay dividends or otherwise supply funds to Citigroup and its non-bank subsidiaries. Currently, the approval of the OCC, in the case of national banks, or the Office of Thrift Supervision, in the case of federal savings banks, is required if total dividends declared in any calendar year exceed amounts specified by the applicable agency's regulations. State-chartered depository institutions are subject to dividend limitations imposed by applicable state law.

In determining the declaration of dividends, each depository institution must also consider its effect on applicable risk-based capital and leverage ratio requirements, as well as policy statements of the federal regulatory agencies that indicate that banking organizations should generally pay dividends out of current operating earnings. Citigroup did not receive any dividends from its banking subsidiaries during the third quarter of 2009.

**Non-Banking Subsidiaries Constraints on Dividends**

Citigroup's non-bank subsidiaries, including Citigroup Global Market Holdings Inc. (CGMHI), are generally not subject to regulatory restrictions on dividends. However, the ability of CGMHI to declare dividends can be restricted by capital considerations of its broker-dealer subsidiaries.

CGMHI's consolidated balance sheet is liquid, with the vast majority of its assets consisting of marketable securities and collateralized short-term financing agreements arising from securities transactions. CGMHI monitors and evaluates the adequacy of its capital and borrowing base on a daily basis to maintain liquidity and to ensure that its capital base supports the regulatory capital requirements of its subsidiaries.

Some of Citigroup's non-bank subsidiaries, including CGMHI, have credit facilities with Citigroup's subsidiary depository institutions, including Citibank, N.A. Borrowings under these facilities must be secured in accordance with Section 23A of the Federal Reserve Act. There are various legal restrictions on the extent to which a bank holding company and certain of its non-bank subsidiaries can borrow or obtain credit from Citigroup's subsidiary depository institutions or engage in certain other transactions with them. In general, these restrictions require that transactions be on arm's-length terms and be secured by designated amounts of specified collateral. See Note 12 to the Consolidated Financial Statements.

® [Table of Contents](#)**Credit Ratings**

Citigroup's ability to access the capital markets and other sources of funds, as well as the cost of these funds and its ability to maintain certain deposits, is highly dependent on its credit ratings. The table below indicates the current ratings for Citigroup. Generally, since May of 2009, Citigroup's ratings have largely been consistent and stable.

As a result of the Citigroup guarantee, changes in ratings and ratings outlooks for CFI are the same as those of Citigroup noted above.

**Citigroup's Debt Ratings as of September 30, 2009**

|                           | <b>Citigroup Inc.</b> |                         | <b>Citigroup Funding Inc.</b> |                         | <b>Citibank, N.A.</b> |                   |
|---------------------------|-----------------------|-------------------------|-------------------------------|-------------------------|-----------------------|-------------------|
|                           | <b>Senior debt</b>    | <b>Commercial paper</b> | <b>Senior debt</b>            | <b>Commercial paper</b> | <b>Long-term</b>      | <b>Short-term</b> |
| Fitch Ratings             | A+                    | F1+                     | A+                            | F1+                     | A+                    | F1+               |
| Moody's Investors Service | A3                    | P-1                     | A3                            | P-1                     | A1                    | P-1               |
| Standard & Poor's         | A                     | A-1                     | A                             | A-1                     | A+                    | A-1               |

Ratings downgrades by Fitch Ratings, Moody's Investors Service or Standard & Poor's have had and could continue to have impacts on funding and liquidity, and could also have further explicit impact on liquidity due to collateral triggers and other cash requirements. Because of the current credit ratings of Citigroup Inc., a one-notch downgrade of its senior debt/long-term rating would likely impact Citigroup Inc.'s commercial paper/short-term rating. As of September 30, 2009, a one-notch downgrade of the senior debt/long-term rating of Citigroup Inc., accompanied by a one-notch downgrade of Citigroup Inc.'s commercial paper/short-term rating, would result in an approximately \$15.9 billion funding requirement in the form of collateral and cash obligations. Further, as of September 30, 2009, a one-notch downgrade of the senior debt/long-term ratings of Citibank, N.A. would result in an approximately \$4.4 billion funding requirement in the form of collateral and cash obligations. Because of the current credit ratings of Citibank, N.A., a one-notch downgrade of its senior debt/long-term rating is unlikely to have any impact on its commercial paper/short-term rating.

As a result of the adoption of SFAS No. 166 and SFAS 167 (see Note 1 to the Consolidated Financial Statements), certain credit rating agencies have raised concerns about the loss of GAAP sale treatment in certain securitization transactions and the resulting effects under the FDIC's securitization rule. Specifically, under the FDIC's securitization rule, so long as a securitization is accounted for as a sale for GAAP purposes and certain other conditions are satisfied, the FDIC, when acting as conservator or receiver of an insolvent bank, will also treat the transferred assets as sold and thus surrender its rights to reclaim the financial assets transferred in the securitization. With the adoption of SFAS 166 and SFAS 167, GAAP sales treatment will be eliminated in certain securitizations, thus potentially putting securitized assets at risk of seizure by the FDIC in cases of conservatorship or receivership.

The FDIC is considering a revision to its current regulations that would continue to recognize the legal isolation of securitized assets after the adoption of SFAS 166 and SFAS 167; however, it is unclear at this time what changes to the rules, if any, will be made or if the affected securitization structures will need to be modified in order to comply with those rules. If the FDIC does not act and/or if the affected securitization vehicles are unable to take appropriate steps to restructure their programs, the bond ratings of certain notes issued by these securitization vehicles, including Citi's credit card securitization vehicles, could be lowered or withdrawn. In addition, these securitization vehicles may be unable to issue new bonds with a rating that is higher than the sponsoring bank's then-current rating.

Table of Contents**OFF-BALANCE SHEET ARRANGEMENTS**

Citigroup and its subsidiaries are involved with several types of off-balance sheet arrangements, including special purpose entities (SPEs), primarily in connection with securitization activities in Regional Consumer Banking and Local Consumer Lending. Citigroup and its subsidiaries use SPEs principally to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, assisting clients in securitizing their financial assets and creating investment products for clients. For further information about the Company's securitization activities and involvement in SPEs, see Note 15 to the Consolidated Financial Statements.

The following tables describe certain characteristics of assets owned by certain identified significant unconsolidated variable interest entities (VIEs) as of September 30, 2009. These VIEs and the Company's exposure to the VIEs are described in Note 15 to the Consolidated Financial Statements.

See also Note 1 to the Consolidated Financial Statements, "Elimination of QSPEs and Changes in the Consolidation Model for Variable Interest Entities."

| Citi-Administered Asset-Backed<br>Commercial Paper Conduits | Total<br>assets<br>(in billions)<br>\$ | Weighted<br>average<br>life<br>years | Credit rating distribution |     |     |                       |
|---|--|--------------------------------------|----------------------------|-----|-----|-----------------------|
|   |  |                                      | AAA                        | AA  | A   | BBB/BBB+<br>and below |
|   | 39.7                                   | 4.55                                 | 41%                        | 44% | 11% | 4%                    |

| Asset class                           | % of total<br>portfolio |
|---------------------------------------|-------------------------|
| Student loans                         | 31%                     |
| Trade receivables                     | 9%                      |
| Credit cards and consumer loans       | 4%                      |
| Portfolio finance                     | 11%                     |
| Commercial loans and corporate credit | 17%                     |
| Export finance                        | 19%                     |
| Auto                                  | 5%                      |
| Residential mortgage                  | 4%                      |
| <b>Total</b>                          | <b>100%</b>             |

| Collateralized Debt and Loan<br>Obligations | Total<br>assets<br>(in billions)<br>\$ | Weighted<br>average<br>life<br>years | Credit rating distribution |     |      |     |         |
|---|--|--------------------------------------|----------------------------|-----|------|-----|---------|
|   |  |                                      | A or higher                | BBB | BB/B | CCC | Unrated |
| Collateralized debt obligations (CDOs)      | 16.1                                   | 3.9                                  | 12%                        | 12% | 12%  | 49% | 15%     |
| Collateralized loan obligations (CLOs)      | 13.8                                   | 6.6                                  | 1%                         | 1%  | 45%  | 8%  | 45%     |

| Municipal Securities Tender Option<br>Bond Trusts (TOB)    | Total<br>assets<br>(in billions)<br>\$ | Weighted<br>average<br>life<br>years | Credit rating distribution |                   |                      |
|--|--|--------------------------------------|----------------------------|-------------------|----------------------|
|  |  |                                      | AAA/Aaa                    | AA/Aa1<br>AA-/Aa3 | Less than<br>AA-/Aa3 |
| Customer TOB trusts (not consolidated)                     | 8.5                                    | 12.4                                 | 12%                        | 85%               | 3%                   |
| Proprietary TOB trusts (consolidated and non-consolidated) | 13.0                                   | 16.3                                 | 8%                         | 77%               | 15%                  |
| QSPE TOB trusts (not consolidated)                         | 0.7                                    | 10.9                                 | 88%                        | 12%               | 0%                   |



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**CONTRACTUAL OBLIGATIONS**

See the Company's 2008 Annual Report on Form 10-K and Note 12 to the Consolidated Financial Statements, herein, for a discussion of contractual obligations.

**FAIR VALUATION**

For a discussion of fair value of assets and liabilities, see Note 17 and Note 18 to the Consolidated Financial Statements.

**CONTROLS AND PROCEDURES**

**Disclosure**

The Company's management, with the participation of the Company's CEO and CFO, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of September 30, 2009 and, based on that evaluation, the CEO and CFO have concluded that at that date the Company's disclosure controls and procedures were effective.

**Financial Reporting**

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter ended September 30, 2009 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**FORWARD-LOOKING STATEMENTS**

Certain statements in this Form 10-Q, including but not limited to statements included within the "Management's Discussion and Analysis," are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Generally, "forward-looking statements" are not based on historical facts but instead represent only the Company's and management's beliefs regarding future events. Such statements may be identified by words such as "believe," "expect," "anticipate," "intend," "estimate," "may increase," "may fluctuate," and similar expressions, or future or conditional verbs such as "will," "should," "would" and "could."

Such statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors, including but not limited to those described below:

the factors listed and described under "Risk Factors" in Citigroup's 2008 Annual Report on Form 10-K;

the Company's ability to continue to successfully execute its strategy in winding down Citi Holdings;

Citi's reputation and the continued strength and recognition of the Company's brand name on a global basis;

Citi's credit ratings and the credit ratings of our securitizations;

the Company's ability to continue to retain and motivate its employee talent, as well as attract new talent, particularly as a result of significant compensation restrictions imposed by recent government and legislative actions;

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the realization of the Company's recognized net deferred tax asset at September 30, 2009 and the effect that an ownership change (as defined in Section 382 of the Internal Revenue Code) could have on the Company's ability to utilize its deferred tax asset, which is a component of TCE, to offset future taxable income;

the impact of The Card Accountability, Responsibility and Disclosure Act of 2009 (CARD Act) on the Company's credit card businesses;

the effectiveness of Citi's loan modification programs (both Citi-instituted programs and the Home Affordable Modification Program (HAMP)) and their impact on Citi's future results, including delinquency trends, loan loss reserves and net credit losses;

the impact that FASB-adopted changes regarding off-balance sheet assets, consolidation and sale treatment could have on Citi's financial statements and capital ratios;

the effectiveness of the hedging products used in connection with the Special Asset Pool's trading positions in U.S. subprime RMBS and related products, including ABS CDOs, in the event of material changes in market conditions; and

the outcome of legal, regulatory, legislative, judicial and other proceedings, both within and outside of the U.S.

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Table of Contents**CONSOLIDATED FINANCIAL STATEMENTS****CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF INCOME (Unaudited)***Citigroup Inc. and Subsidiaries*

| <i>In millions of dollars, except per share amounts</i>               | <b>Three months ended September 30,</b> |                   | <b>Nine months ended September 30,</b> |                    |
|---|---|-------------------|--|--------------------|
|   | <b>2009</b>                             | <b>2008</b>       | <b>2009</b>                            | <b>2008</b>        |
| <b>Revenues</b>   |   |                   |  |                    |
| Interest revenue  | \$ 18,678                               | \$ 26,130         | \$ 58,932                              | \$ 82,628          |
| Interest expense  | 6,680                                   | 12,726            | 21,179                                 | 42,150             |
| <b>Net interest revenue</b>   | <b>\$ 11,998</b>                        | <b>\$ 13,404</b>  | <b>\$ 37,753</b>                       | <b>\$ 40,478</b>   |
| Commissions and fees  | \$ 3,218                                | \$ 3,208          | \$ 12,823                              | \$ 10,348          |
| Principal transactions  | 1,660                                   | (3,013)           | 5,763                                  | (15,447)           |
| Administration and other fiduciary fees                               | 1,085                                   | 2,081             | 4,163                                  | 6,479              |
| Realized gains (losses) on sales of investments                       | 427                                     | 150               | 1,719                                  | 376                |
| Other-than-temporary impairment losses on investments(1)              |   |                   |  |                    |
| Gross impairment losses   | (2,453)                                 | (755)             | (6,161)                                | (1,239)            |
| Less: Impairments recognized in OCI                                   | 1,741                                   |                   | 4,006                                  |                    |
| Net impairment losses recognized in earnings                          | \$ (712)                                | \$ (755)          | \$ (2,155)                             | \$ (1,239)         |
| Insurance premiums  | 763                                     | 823               | 2,263                                  | 2,513              |
| Other revenue   | 1,951                                   | 360               | 12,551                                 | 2,445              |
| <b>Total non-interest revenues</b>                                    | <b>\$ 8,392</b>                         | <b>\$ 2,854</b>   | <b>\$ 37,127</b>                       | <b>\$ 5,475</b>    |
| <b>Total revenues, net of interest expense</b>                        | <b>\$ 20,390</b>                        | <b>\$ 16,258</b>  | <b>\$ 74,880</b>                       | <b>\$ 45,953</b>   |
| <b>Provisions for credit losses and for benefits and claims</b>       |   |                   |  |                    |
| Provision for loan losses   | \$ 8,771                                | \$ 8,943          | \$ 30,919                              | \$ 21,503          |
| Policyholder benefits and claims                                      | 324                                     | 274               | 964                                    | 809                |
| Provision for unfunded lending commitments                            |   | (150)             | 195                                    | (293)              |
| <b>Total provisions for credit losses and for benefits and claims</b> | <b>\$ 9,095</b>                         | <b>\$ 9,067</b>   | <b>\$ 32,078</b>                       | <b>\$ 22,019</b>   |
| <b>Operating expenses</b>   |   |                   |  |                    |
| Compensation and benefits   | \$ 6,136                                | \$ 7,544          | \$ 18,730                              | \$ 24,798          |
| Premises and equipment  | 1,035                                   | 1,342             | 3,209                                  | 3,983              |
| Technology/communication  | 1,114                                   | 1,515             | 3,410                                  | 4,534              |
| Advertising and marketing   | 317                                     | 496               | 1,002                                  | 1,713              |
| Restructuring   | (34)                                    | 8                 | (79)                                   | (21)               |
| Other operating   | 3,256                                   | 3,102             | 9,236                                  | 9,591              |
| <b>Total operating expenses</b>                                       | <b>\$ 11,824</b>                        | <b>\$ 14,007</b>  | <b>\$ 35,508</b>                       | <b>\$ 44,598</b>   |
| <b>Income (loss) from continuing operations before income taxes</b>   | <b>\$ (529)</b>                         | <b>\$ (6,816)</b> | <b>\$ 7,294</b>                        | <b>\$ (20,664)</b> |

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|   |                  |                   |                  |                    |
|---|------------------|-------------------|------------------|--------------------|
| Provision (benefit) for income taxes                                    | (1,122)          | (3,295)           | 620              | (9,628)            |
| <b>Income (loss) from continuing operations</b>                         | <b>\$ 593</b>    | <b>\$ (3,521)</b> | <b>\$ 6,674</b>  | <b>\$ (11,036)</b> |
| <b>Discontinued operations</b>  |                  |                   |                  |                    |
| Income (loss) from discontinued operations                              | \$ (204)         | \$ 507            | \$ (635)         | \$ 898             |
| Gain (loss) on sale   |                  | 9                 | 2                | (508)              |
| Provision (benefit) for income taxes                                    | 214              | (97)              | 44               | (188)              |
| <b>Income (loss) from discontinued operations, net of taxes</b>         | <b>\$ (418)</b>  | <b>\$ 613</b>     | <b>\$ (677)</b>  | <b>\$ 578</b>      |
| <b>Net income (loss) before attribution of noncontrolling interests</b> | <b>\$ 175</b>    | <b>\$ (2,908)</b> | <b>\$ 5,997</b>  | <b>\$ (10,458)</b> |
| Net Income (loss) attributable to noncontrolling interests              | 74               | (93)              | 24               | (37)               |
| <b>Citigroup's net income (loss)</b>                                    | <b>\$ 101</b>    | <b>\$ (2,815)</b> | <b>\$ 5,973</b>  | <b>\$ (10,421)</b> |
| <b>Basic earnings per share(2)</b>                                      |                  |                   |                  |                    |
| Income (loss) from continuing operations                                | \$ (0.23)        | \$ (0.72)         | \$ (0.10)        | \$ (2.28)          |
| Income (loss) from discontinued operations, net of taxes                | (0.04)           | 0.11              | (0.09)           | 0.11               |
| <b>Net income (loss)</b>  | <b>\$ (0.27)</b> | <b>\$ (0.61)</b>  | <b>\$ (0.19)</b> | <b>\$ (2.17)</b>   |
| <b>Weighted average common shares outstanding</b>                       | <b>12,104.3</b>  | <b>5,341.8</b>    | <b>7,629.6</b>   | <b>5,238.3</b>     |
| <b>Diluted earnings per share(2)</b>                                    |                  |                   |                  |                    |
| Income (loss) from continuing operations                                | \$ (0.23)        | \$ (0.72)         | \$ (0.10)        | \$ (2.28)          |
| Income (loss) from discontinued operations, net of taxes                | (0.04)           | 0.11              | (0.09)           | 0.11               |
| <b>Net income (loss)</b>  | <b>\$ (0.27)</b> | <b>\$ (0.61)</b>  | <b>\$ (0.19)</b> | <b>\$ (2.17)</b>   |
| <b>Adjusted weighted average common shares outstanding</b>              | <b>12,216.0</b>  | <b>5,831.1</b>    | <b>8,045.7</b>   | <b>5,727.9</b>     |

(1) For the three and nine months ended September 30, 2009, OTTI losses on investments are accounted for in accordance ASC 320-10-65-1 (FSP FAS 115-2) (see "Accounting Changes" in Note 1 to the Consolidated Financial Statements).

(2) The Company adopted ASC 260-10-45 to 65 (FSP EITF 03-6-1) on January 1, 2009. All prior periods have been restated to conform to the current presentation. The Diluted EPS calculation for 2009 and 2008 utilizes Basic shares and Income available to common shareholders (Basic) due to the negative Income available to common shareholders. Using actual Diluted shares and Income available to common shareholders (Diluted) would result in anti-dilution.

See Notes to the Consolidated Financial Statements.

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET***Citigroup Inc. and Subsidiaries*

| <i>In millions of dollars, except shares</i>   | <b>September 30,<br/>2009<br/>(Unaudited)</b> | <b>December 31,<br/>2008</b> |
|--|---|------------------------------|
| <b>Assets</b>  |   |                              |
| Cash and due from banks (including segregated cash and other deposits)   | \$ 26,482                                     | \$ 29,253                    |
| Deposits with banks  | 217,730                                       | 170,331                      |
| Federal funds sold and securities borrowed or purchased under agreements to resell (including \$87,886 and \$70,305 as of September 30, 2009 and December 31, 2008, respectively, at fair value)     | 197,357                                       | 184,133                      |
| Brokerage receivables  | 34,667  | 44,278                       |
| Trading account assets (including \$128,154 and \$148,703 pledged to creditors at September 30, 2009 and December 31, 2008, respectively)  | 340,697                                       | 377,635                      |
| Investments (including \$18,413 and \$14,875 pledged to creditors at September 30, 2009 and December 31, 2008, respectively)   | 261,890                                       | 256,020                      |
| Loans, net of unearned income  |   |                              |
| Consumer (including \$30 and \$36 at September 30, 2009 and December 31, 2008, respectively, at fair value)  | 441,491                                       | 481,387                      |
| Corporate (including \$1,475 and \$2,696 at September 30, 2009 and December 31, 2008, respectively, at fair value)   | 180,720                                       | 212,829                      |
| Loans, net of unearned income  | \$ 622,211                                    | \$ 694,216                   |
| Allowance for loan losses  | (36,416)                                      | (29,616)                     |
| Total loans, net   | \$ 585,795                                    | \$ 664,600                   |
| Goodwill   | 25,423  | 27,132                       |
| Intangible assets (other than MSRs)  | 8,957   | 14,159                       |
| Mortgage servicing rights (MSRs)   | 6,228   | 5,657                        |
| Other assets (including \$13,670 and \$21,372 as of September 30, 2009 and December 31, 2008 respectively, at fair value)  | 159,769                                       | 165,272                      |
| Assets of discontinued operations held for sale  | 23,604  |                              |
| <b>Total assets</b>  | <b>\$ 1,888,599</b>                           | <b>\$ 1,938,470</b>          |
| <b>Liabilities</b>   |   |                              |
| Deposits   |   |                              |
| Non-interest-bearing deposits in U.S. offices  | \$ 77,460                                     | \$ 55,485                    |
| Interest-bearing deposits in U.S. offices (including \$919 and \$1,335 at September 30, 2009 and December 31, 2008, respectively, at fair value)   | 244,856                                       | 234,491                      |
| Total U.S. deposits  | \$ 322,316                                    | \$ 289,976                   |
| Non-interest-bearing deposits in offices outside the U.S.  | 40,606  | 37,412                       |
| Interest-bearing deposits in offices outside the U.S. (including \$1,110 and \$1,271 at September 30, 2009 and December 31, 2008, respectively, at fair value)                                       | 469,681                                       | 446,797                      |
| Total international deposits   | \$ 510,287                                    | \$ 484,209                   |
| Total deposits   | \$ 832,603                                    | \$ 774,185                   |
| Federal funds purchased and securities loaned or sold under agreements to repurchase (including \$116,693 and \$138,866 as of September 30, 2009 and December 31, 2008, respectively, at fair value) | 178,159                                       | 205,293                      |
| Brokerage payables   | 57,672  | 70,916                       |
| Trading account liabilities  | 130,540                                       | 165,800                      |
|  | 64,731  | 126,691                      |

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Short-term borrowings (including \$1,443 and \$17,607 at September 30, 2009 and December 31, 2008, respectively, at fair value)

|   |         |         |
|---|---------|---------|
| Long-term debt (including \$27,186 and \$27,263 at September 30, 2009 and December 31, 2008, respectively, at fair value) | 379,557 | 359,593 |
|---|---------|---------|

|   |        |        |
|---|--------|--------|
| Other liabilities (including \$14,819 and \$11,889 as of September 30, 2009 and December 31, 2008, respectively, at fair value) | 86,384 | 91,970 |
|---|--------|--------|

|  |        |  |
|--|--------|--|
| Liabilities of discontinued operations held for sale | 16,004 |  |
|--|--------|--|

|                          |                     |                     |
|--------------------------|---------------------|---------------------|
| <b>Total liabilities</b> | <b>\$ 1,745,650</b> | <b>\$ 1,794,448</b> |
|--------------------------|---------------------|---------------------|

## Citigroup stockholders' equity

|  |        |           |
|--|--------|-----------|
| Preferred stock (\$1.00 par value; authorized shares: 30 million), issued shares: <b>12,038 at September 30, 2009</b> , at aggregate liquidation value | \$ 312 | \$ 70,664 |
|--|--------|-----------|

|   |     |    |
|---|-----|----|
| Common stock (\$0.01 par value; authorized shares: 60 billion), issued shares: <b>23,044,331,654 and 5,671,743,807 at September 30, 2009</b> and December 31, 2008, respectively. | 230 | 57 |
|---|-----|----|

|                            |        |        |
|----------------------------|--------|--------|
| Additional paid-in capital | 78,802 | 19,165 |
|----------------------------|--------|--------|

|                   |        |        |
|-------------------|--------|--------|
| Retained earnings | 85,208 | 86,521 |
|-------------------|--------|--------|

|  |         |         |
|--|---------|---------|
| Treasury stock, at cost: <b>September 30, 2009 180,384,393 shares</b> and December 31, 2008 221,675,719 shares | (6,059) | (9,582) |
|--|---------|---------|

|   |          |          |
|---|----------|----------|
| Accumulated other comprehensive income (loss) | (17,651) | (25,195) |
|---|----------|----------|

|   |                   |                   |
|---|-------------------|-------------------|
| <b>Total Citigroup stockholders' equity</b> | <b>\$ 140,842</b> | <b>\$ 141,630</b> |
|---|-------------------|-------------------|

|                         |       |       |
|-------------------------|-------|-------|
| Noncontrolling interest | 2,107 | 2,392 |
|-------------------------|-------|-------|

|                     |                   |                   |
|---------------------|-------------------|-------------------|
| <b>Total equity</b> | <b>\$ 142,949</b> | <b>\$ 144,022</b> |
|---------------------|-------------------|-------------------|

|                                     |                     |                     |
|-------------------------------------|---------------------|---------------------|
| <b>Total liabilities and equity</b> | <b>\$ 1,888,599</b> | <b>\$ 1,938,470</b> |
|-------------------------------------|---------------------|---------------------|

See Notes to the Consolidated Financial Statements.

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Unaudited)**

| <i>In millions of dollars, except shares in thousands</i>                      | Nine Months Ended September 30, |             |
|--|---------------------------------|-------------|
|  | 2009                            | 2008        |
| <b>Preferred stock at aggregate liquidation value</b>                          |                                 |             |
| Balance, beginning of period   | \$ 70,664                       | \$          |
| Issuance of preferred stock  | 3,653                           | 27,424      |
| Conversion of preferred stock  | (74,005)                        |             |
| Balance, end of period   | \$ 312                          | \$ 27,424   |
| <b>Common stock and additional paid-in capital</b>                             |                                 |             |
| Balance, beginning of period   | \$ 19,222                       | \$ 18,062   |
| Employee benefit plans   | (3,508)                         | (2,405)     |
| Issuance of Common stock   | 173                             | 4,911       |
| Issuance of shares for Nikko Cordial acquisition                               |                                 | (3,500)     |
| Issuance of TARP-related warrants  | 88                              |             |
| Reset of convertible preferred stock conversion price                          | 1,285                           |             |
| Conversion of preferred stock to common stock                                  | 61,790                          |             |
| Other  | (18)                            | (127)       |
| Balance, end of period   | \$ 79,032                       | \$ 16,941   |
| <b>Retained earnings</b>   |                                 |             |
| Balance, beginning of period   | \$ 86,521                       | \$ 121,769  |
| Adjustment to opening balance, net of tax(1)                                   | 413                             |             |
| Adjusted balance, beginning of period  | \$ 86,934                       | \$ 121,769  |
| Net income (loss)  | 5,973                           | (10,421)    |
| Common dividends(2)  | (34)                            | (5,175)     |
| Preferred dividends  | (3,201)                         | (833)       |
| Preferred stock Series H discount accretion                                    | (124)                           |             |
| Reset of convertible preferred stock conversion price                          | (1,285)                         |             |
| Conversion of Preferred stock  | (3,055)                         |             |
| Balance, end of period   | \$ 85,208                       | \$ 105,340  |
| <b>Treasury stock, at cost</b>   |                                 |             |
| Balance, beginning of period   | \$ (9,582)                      | \$ (21,724) |
| Issuance of shares pursuant to employee benefit plans                          | 3,505                           | 4,210       |
| Treasury stock acquired(3)   | (3)                             | (7)         |
| Issuance of shares for Nikko Cordial acquisition                               |                                 | 7,858       |
| Other  | 21                              | 21          |
| Balance, end of period   | \$ (6,059)                      | \$ (9,642)  |
| <b>Accumulated other comprehensive income (loss)</b>                           |                                 |             |
| Balance, beginning of period   | \$ (25,195)                     | \$ (4,660)  |
| Adjustment to opening balance, net of tax(1)                                   | (413)                           |             |
| Adjusted balance, beginning of period  | \$ (25,608)                     | \$ (4,660)  |
| Net change in unrealized gains and losses on investment securities, net of tax | 5,818                           | (6,657)     |
| Net change in cash flow hedges, net of tax                                     | 1,012                           | (312)       |
| Net change in FX translation adjustment, net of tax                            | 1,131                           | (2,419)     |
| Pension liability adjustment, net of tax                                       | (4)                             | 47          |

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|  |    |          |    |          |
|--|----|----------|----|----------|
| Net change in Accumulated other comprehensive income (loss)  | \$ | 7,957    | \$ | (9,341)  |
| Balance, end of period   | \$ | (17,651) | \$ | (14,001) |
| <b>Total Citigroup common stockholders' equity (shares outstanding: 22,863,947 at September 30, 2009 and 5,450,068 at December 31, 2008)</b> | \$ | 140,530  | \$ | 98,638   |
| <b>Total Citigroup stockholders' equity</b>  | \$ | 140,842  | \$ | 126,062  |
| <b>Noncontrolling interests</b>  |    |          |    |          |
| Balance, beginning of period   | \$ | 2,392    | \$ | 5,308    |
| Initial origination of a noncontrolling interest   |    | 124      |    | 1,409    |
| Transactions between noncontrolling interest shareholders and the related consolidating subsidiary   |    | (134)    |    | (2,347)  |
| Transactions between Citigroup and the noncontrolling interest shareholders  |    | (350)    |    | (836)    |
| Net income attributable to noncontrolling interest shareholders  |    | 24       |    | (37)     |
| Dividends paid to noncontrolling interest shareholders   |    | (16)     |    | (136)    |
| Accumulated other comprehensive income Net change in unrealized gains and losses on investments securities, net of tax                       |    | 7        |    | 3        |
| Accumulated other comprehensive income Net change in FX translation adjustment, net of tax   |    | 31       |    | 6        |
| All other  |    | 29       |    | 92       |
| <b>Net change in noncontrolling interests</b>  | \$ | (285)    | \$ | (1,846)  |
| <b>Balance, end of period</b>  | \$ | 2,107    | \$ | 3,462    |
| <b>Total equity</b>  | \$ | 142,949  | \$ | 129,524  |

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|  |    |        |             |
|--|----|--------|-------------|
| <b>Comprehensive income (loss)</b>   |    |        |             |
| Net income (loss) before attribution of noncontrolling interests               | \$ | 5,997  | \$ (10,458) |
| Net change in accumulated other comprehensive income (loss)                    |    | 7,995  | (9,332)     |
| <b>Total comprehensive income (loss)</b>                                       | \$ | 13,992 | \$ (19,790) |
| <b>Comprehensive income (loss) attributable to the noncontrolling interest</b> |    | 62     | (28)        |
| <b>Comprehensive income (loss) attributable to Citigroup</b>                   | \$ | 13,930 | \$ (19,762) |

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- (1) The adjustment to the opening balances for Retained earnings and Accumulated other comprehensive income (loss) represents the cumulative effect of initially adopting ASC 320-10-65-1 (FSP FAS 115-2). See Note 1 to the Consolidated Financial Statements for further disclosure.
- (2) Common dividends declared were \$0.01 per share in the first quarter of 2009 and \$0.32 per share in the first, second and third quarters of 2008.
- (3) All open market repurchases were transacted under an existing authorized share repurchase plan and relate to customer fails/errors.

See Notes to the Consolidated Financial Statements.

Table of Contents**CITIGROUP INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)**

| <i>In millions of dollars</i>   | Nine Months Ended September 30, |             |
|---|---------------------------------|-------------|
|   | 2009                            | 2008        |
| <b>Cash flows from operating activities of continuing operations</b>  |                                 |             |
| Net income (loss) before attribution of noncontrolling interests  | \$ 5,997                        | \$ (10,458) |
| Net income (loss) attributable to noncontrolling interests  | 24                              | (37)        |
| <b>Citigroup's net income (loss)</b>  | \$ 5,973                        | \$ (10,421) |
| Income (loss) from discontinued operations, net of taxes  | (679)                           | 882         |
| Gain (loss) on sale, net of taxes   | 2                               | (304)       |
| <b>Income (loss) from continuing operations excluding noncontrolling interests</b>  | \$ 6,650                        | \$ (10,999) |
| <b>Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities of continuing operations</b> |                                 |             |
| Amortization of deferred policy acquisition costs and present value of future profits   | 298                             | 252         |
| Additions to deferred policy acquisition costs  | (354)                           | (311)       |
| Depreciation and amortization   | 1,290                           | 1,953       |
| Provision for credit losses   | 31,114                          | 21,210      |
| Change in trading account assets  | 28,355                          | 81,930      |
| Change in trading account liabilities   | (32,437)                        | (12,799)    |
| Change in federal funds sold and securities borrowed or purchased under agreements to resell                                      | (19,061)                        | 48,657      |
| Change in federal funds purchased and securities loaned or sold under agreements to repurchase                                    | (24,008)                        | (53,824)    |
| Change in brokerage receivables net of brokerage payables   | (2,360)                         | 9,412       |
| Net losses (gains) from sales of investments  | (1,719)                         | 863         |
| Change in loans held-for-sale   | (1,605)                         | 22,398      |
| Other, net  | 3                               | (9,796)     |
| <b>Total adjustments</b>  | \$ (20,484)                     | \$ 109,945  |
| <b>Net cash provided by (used in) operating activities of continuing operations</b>   | \$ (13,834)                     | \$ 98,946   |
| <b>Cash flows from investing activities of continuing operations</b>  |                                 |             |
| Change in deposits at interest with banks   | \$ (47,797)                     | \$ (9,326)  |
| Change in loans   | (127,661)                       | (187,859)   |
| Proceeds from sales and securitizations of loans  | 185,442                         | 203,863     |
| Purchases of investments  | (167,115)                       | (272,815)   |
| Proceeds from sales of investments  | 66,890                          | 60,255      |
| Proceeds from maturities of investments   | 90,218                          | 194,312     |
| Capital expenditures on premises and equipment  | (859)                           | (2,111)     |
| Proceeds from sales of premises and equipment, subsidiaries and affiliates, and repossessed assets                                | 5,590                           | 15,644      |
| <b>Net cash provided by investing activities of continuing operations</b>   | \$ 4,708                        | \$ 1,963    |
| <b>Cash flows from financing activities of continuing operations</b>  |                                 |             |
| Dividends paid  | \$ (3,235)                      | \$ (6,008)  |
| Issuance of common stock  |                                 | 4,961       |
| Issuance (redemptions) of preferred stock   |                                 | 27,424      |
| Treasury stock acquired   | (3)                             | (7)         |
| Stock tendered for payment of withholding taxes   | (116)                           | (377)       |
| Issuance of long-term debt  | 90,464                          | 67,311      |
| Payments and redemptions of long-term debt  | (83,850)                        | (94,073)    |
| Change in deposits  | 58,418                          | (32,411)    |
| Change in short-term borrowings   | (56,143)                        | (41,633)    |



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|   |           |                |           |                 |
|---|-----------|----------------|-----------|-----------------|
| <b>Net cash (used in) provided by financing activities of continuing operations</b> | <b>\$</b> | <b>5,535</b>   | <b>\$</b> | <b>(74,813)</b> |
| Effect of exchange rate changes on cash and cash equivalents                        | \$        | 582            | \$        | (1,105)         |
| <b>Net cash from discontinued operations</b>  | <b>\$</b> | <b>238</b>     | <b>\$</b> | <b>(171)</b>    |
| <b>Change in cash and due from banks</b>  | <b>\$</b> | <b>(2,771)</b> | <b>\$</b> | <b>24,820</b>   |
| <b>Cash and due from banks at beginning of period</b>                               | <b>\$</b> | <b>29,253</b>  | <b>\$</b> | <b>38,206</b>   |
| <b>Cash and due from banks at end of period</b>                                     | <b>\$</b> | <b>26,482</b>  | <b>\$</b> | <b>63,026</b>   |
| <b>Supplemental disclosure of cash flow information for continuing operations</b>   |           |                |           |                 |
| Cash (received)paid during the period for income taxes                              | \$        | (1,251)        | \$        | 2,123           |
| Cash paid during the period for interest  | \$        | 21,338         | \$        | 44,294          |
| <b>Non-cash investing activities</b>  |           |                |           |                 |
| Transfers to repossessed assets   | \$        | 2,149          | \$        | 2,574           |

See Notes to the Unaudited Consolidated Financial Statements.

Table of Contents**CITIBANK, N.A. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEET**

|  | Citibank, N.A. and Subsidiaries |                      |
|--|---------------------------------|----------------------|
|  | September 30,<br>2009           | December 31,<br>2008 |
| <i>In millions of dollars, except shares</i>   | <i>(Unaudited)</i>              |                      |
| <b>Assets</b>  |                                 |                      |
| Cash and due from banks  | \$ 21,016                       | \$ 22,107            |
| Deposits with banks  | 207,082                         | 156,774              |
| Federal funds sold and securities purchased under agreements to resell   | 16,396                          | 41,613               |
| Trading account assets (including \$9,539 and \$12,092 pledged to creditors at September 30, 2009 and December 31, 2008, respectively) | 163,542                         | 197,052              |
| Investments (including \$2,633 and \$3,028 pledged to creditors at September 30, 2009 and December 31, 2008, respectively)             | 187,406                         | 165,914              |
| Loans, net of unearned income  | 507,629                         | 555,198              |
| Allowance for loan losses  | (23,299)                        | (18,273)             |
| Total loans, net   | \$ 484,330                      | \$ 536,925           |
| Goodwill   | 10,210                          | 10,148               |
| Intangible assets  | 8,010                           | 7,689                |
| Premises and equipment, net  | 4,954                           | 5,331                |
| Interest and fees receivable   | 6,740                           | 7,171                |
| Other assets   | 77,068                          | 76,316               |
| <b>Total assets</b>  | <b>\$ 1,186,754</b>             | <b>\$ 1,227,040</b>  |
| <b>Liabilities</b>   |                                 |                      |
| Non-interest-bearing deposits in U.S. offices  | \$ 80,425                       | \$ 55,223            |
| Interest-bearing deposits in U.S. offices  | 188,803                         | 185,322              |
| Non-interest-bearing deposits in offices outside the U.S.  | 39,403                          | 33,769               |
| Interest-bearing deposits in offices outside the U.S.  | 477,170                         | 480,984              |
| Total deposits   | \$ 785,801                      | \$ 755,298           |
| Trading account liabilities  | 56,917                          | 108,921              |
| Purchased funds and other borrowings   | 88,889                          | 116,333              |
| Accrued taxes and other expenses   | 9,347                           | 8,192                |
| Long-term debt and subordinated notes  | 85,573                          | 113,381              |
| Other liabilities  | 44,508                          | 42,475               |
| <b>Total liabilities</b>   | <b>\$ 1,071,035</b>             | <b>\$ 1,144,600</b>  |
| <b>Citibank stockholder's equity</b>   |                                 |                      |
| Capital stock (\$20 par value) outstanding shares: 37,534,553 in each period   | \$ 751                          | \$ 751               |
| Surplus  | 105,293                         | 74,767               |
| Retained earnings  | 19,988                          | 21,735               |
| Accumulated other comprehensive income (loss)(1)   | (11,415)                        | (15,895)             |
| <b>Total Citibank stockholder's equity</b>   | <b>\$ 114,617</b>               | <b>\$ 81,358</b>     |
| Noncontrolling interest  | 1,102                           | 1,082                |
| <b>Total equity</b>  | <b>\$ 115,719</b>               | <b>\$ 82,440</b>     |
| <b>Total liabilities and equity</b>  | <b>\$ 1,186,754</b>             | <b>\$ 1,227,040</b>  |

(1)

Amounts at September 30, 2009 and December 31, 2008 include the after-tax amounts for net unrealized gains (losses) on investment securities of (\$4.653) billion and (\$8.008) billion, respectively, for FX translation of (\$3.114) billion and (\$3.964) billion, respectively, for cash flow hedges of (\$2.965) billion and (\$3.247) billion, respectively, and for pension liability adjustments of (\$683) million and (\$676) million, respectively.

See Notes to the Consolidated Financial Statements.

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**CITIGROUP INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

**1. BASIS OF PRESENTATION**

The accompanying Unaudited Consolidated Financial Statements as of September 30, 2009 and for the three- and nine-month periods ended September 30, 2009 include the accounts of Citigroup Inc. (Citigroup) and its subsidiaries (collectively, the Company). In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation, have been reflected. The accompanying Unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related notes included in Citigroup's 2008 Annual Report on Form 10-K.

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles, but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management makes its best judgment, actual results could differ from those estimates. Current market conditions increase the risk and complexity of the judgments in these estimates.

Certain reclassifications have been made to the prior-period's financial statements to conform to the current period's presentation.

As noted above, the Notes to Consolidated Financial Statements are unaudited.

**FASB Launches Accounting Standards Codification**

The FASB has issued FASB Statement No. 168, *The "FASB Accounting Standards Codification" and the Hierarchy of Generally Accepted Accounting Principles* (ASC 105). The Statement establishes the FASB Accounting Standards Codification (Codification or ASC) as the single source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. The Codification supersedes all existing non-SEC accounting and reporting standards. All other nongrandfathered, non-SEC accounting literature not included in the Codification have become nonauthoritative.

Following the Codification, the Board will not issue new standards in the form of Statements, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates (ASU), which will serve to update the Codification, provide background information about the guidance and provide the basis for conclusions on the changes to the Codification.

GAAP is not intended to be changed as a result of the FASB's Codification project, but what does change is the way the guidance is organized and presented. As a result, these changes have a significant impact on how companies reference GAAP in their financial statements and in their accounting policies for financial statements issued for interim and annual periods ending after September 15, 2009. Citigroup is providing references to the Codification topics alongside references to the existing standards.

**Significant Accounting Policies**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified six policies as being significant because they require management to make subjective and/or complex judgments about matters that are inherently uncertain. These policies relate to Valuations of Financial Instruments, Allowance for Credit Losses, Securitizations, Goodwill, Income Taxes and Legal Reserves. The Company, in consultation with the Audit and Risk Management Committee of the Board of Directors, has reviewed and approved these significant accounting policies, which are further described in the Company's 2008 Annual Report on Form 10-K.

**ACCOUNTING CHANGES**

**Interim Disclosures about Fair Value of Financial Instruments**

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments," (ASC 825-10-65-1). This FSP requires disclosing qualitative and quantitative information about the fair value of all financial instruments on a

quarterly basis, including methods and significant assumptions used to estimate fair value during the period. These disclosures were previously only done annually. The disclosures required by this FSP were effective for the quarter ended June 30, 2009. This FSP has no effect on how Citigroup accounts for these instruments.

**Other-Than-Temporary Impairments on Investment Securities**

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments" (ASC 320-10-65-1/FSP FAS 115-2), which amends the recognition guidance for other-than-temporary impairments (OTTI) of debt securities and expands the financial statement disclosures for OTTI on debt and equity securities. Citigroup adopted the FSP in the first quarter of 2009.

As a result of the FSP, the Company's Consolidated Statement of Income reflects the full impairment (that is, the difference between the security's amortized cost basis and fair value) on debt securities that the Company intends to sell or would more-likely-than-not be required to sell before the expected recovery of the amortized cost basis. For available-for-sale (AFS) and held-to-maturity (HTM) debt securities that management has no intent to sell and believes that it more-likely-than-not will not be required to sell prior to recovery,

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only the credit loss component of the impairment is recognized in earnings, while the rest of the fair value loss is recognized in *Accumulated other comprehensive income* (AOCI). The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected using the Company's cash flow projections using its base assumptions. As a result of the adoption of the FSP, Citigroup's income in the first quarter of 2009 was higher by \$631 million on a pretax basis (\$391 million on an after-tax basis), respectively.

The cumulative effect of the change included an increase in the opening balance of *Retained earnings* at January 1, 2009 of \$665 million on a pretax basis (\$413 million after-tax).

See Note 10 to the Consolidated Financial Statements, Investments, for disclosures related to the Company's investment securities and OTTI.

**Measurement of Fair Value in Inactive Markets**

In April 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" (ASC 820-10-65-4). The FSP reaffirms that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. The FSP also reaffirms the need to use judgment in determining whether a formerly active market has become inactive and in determining fair values when the market has become inactive. The adoption of the FSP had no effect on the Company's Consolidated Financial Statements.

**Measuring Liabilities at Fair Value**

In August 2009, the FASB issued ASU No. 2009-05, *Fair Value Measurements and Disclosure (Topic 820): Measuring Liabilities at Fair Value*. This ASU provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the following techniques:

1. A valuation technique that uses quoted prices for similar liabilities (or an identical liability) when traded as assets.
2. Another valuation technique that is consistent with the principles of Topic 820.

This ASU also clarifies that both a quoted price in an active market for the identical liability at the measurement date and the quoted price for the identical liability when traded as an asset in an active market when no adjustments to the quoted price of the asset are required, are Level 1 fair value measurements.

This ASU is effective immediately and does not have a material impact to Citigroup.

**Revisions to the Earnings per Share Calculation**

In June 2008, the FASB issued FSP EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" (ASC 260-10-45 to 65). Under the FSP, unvested share-based payment awards that contain nonforfeitable rights to dividends are considered to be a separate class of common stock and included in the EPS calculation using the "two-class method." Citigroup's restricted and deferred share awards meet the definition of a participating security. In accordance with the FSP, restricted and deferred shares are now included in the basic EPS calculation.

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The following table shows the effect of adopting the changed accounting for participating securities on Citigroup's basic and diluted EPS for 2008 and 2009:

|  | 1Q08      | 2Q08      | 3Q08      | 4Q08      | Full Year<br>2008 | 1Q09      |
|--|-----------|-----------|-----------|-----------|-------------------|-----------|
| <b>Basic and Diluted Earnings per Share(1)</b> |           |           |           |           |                   |           |
| As reported                                    | \$ (1.02) | \$ (0.54) | \$ (0.60) | \$ (3.40) | \$ (5.59)         | N/A       |
| Two-class method                               | \$ (1.03) | \$ (0.55) | \$ (0.61) | \$ (3.40) | \$ (5.61)         | \$ (0.18) |

N/A Not Applicable

(1)

Diluted EPS is the same as Basic EPS for all periods presented due to the net loss available to common shareholders. Using actual diluted shares would result in anti-dilution.

### **Additional Disclosures for Derivative Instruments**

On January 1, 2009, the Company adopted SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment to SFAS 133* (ASC 815-10-65-1 /SFAS 161). The standard requires enhanced disclosures about derivative instruments and hedged items that are accounted for under ASC 815-10 (SFAS 133) and related interpretations. No comparative information for periods prior to the effective date is required. See Note 16 to the Consolidated Financial Statements, Derivatives Activities, for disclosures related to the Company's hedging activities and derivative instruments. ASC 815-10-65-1 (SFAS 161) had no impact on how Citigroup accounts for these instruments.

### **Business Combinations**

In December 2007, the FASB issued Statement No. 141(revised), *Business Combinations* (ASC 805-10/SFAS 141(R)), which is designed to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a business combination and its effects. The Statement retains the fundamental requirements that the acquisition method of accounting (which was called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. The Statement also retains the guidance for identifying and recognizing intangible assets separately from goodwill. The most significant changes are: (1) acquisition costs and restructuring costs will now be expensed; (2) stock consideration will be measured based on the quoted market price as of the acquisition date instead of the date the deal is announced; and (3) the acquirer will record a 100% step-up to fair value for all assets and liabilities, including the noncontrolling interest portion, and goodwill is recorded as if a 100% interest was acquired.

Citigroup adopted ASC 805-10 (SFAS 141(R)) on January 1, 2009, and the standard is applied prospectively.

### **Noncontrolling Interests in Subsidiaries**

In December 2007, the FASB issued Statement No. 160, *Noncontrolling Interests in Consolidated Financial Statements* (ASC 810-10-65-1/SFAS 160), which establishes standards for the accounting and reporting of noncontrolling interests in subsidiaries (previously called minority interests) in consolidated financial statements and for the loss of control of subsidiaries. Upon adoption, ASC 810-10-65-1 (SFAS 160) requires that the equity interest of noncontrolling shareholders, partners, or other equity holders in subsidiaries be presented as a separate item in Citigroup's stockholders' equity, rather than as a liability. After the initial adoption, when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary must be measured at fair value at the date of deconsolidation.

The gain or loss on the deconsolidation of the subsidiary is measured using the fair value of the remaining investment, rather than the previous carrying amount of that retained investment.

Citigroup adopted ASC 810-10-65-1 (SFAS 160) on January 1, 2009. As a result, \$2.392 billion of noncontrolling interests was reclassified from *Other liabilities* to Citigroup's Stockholders' equity.

### **Sale with Repurchase Financing Agreements**

In February 2008, the FASB issued FASB Staff Position (FSP) FAS 140-3, "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions" (ASC 860-10-40). This FSP provides implementation guidance on whether a security transfer with a contemporaneous

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repurchase financing involving the transferred financial asset must be evaluated as one linked transaction or two separate de-linked transactions.

The FSP requires the recognition of the transfer and the repurchase agreement as one linked transaction, unless all of the following criteria are met: (1) the initial transfer and the repurchase financing are not contractually contingent on one another; (2) the initial transferor has full recourse upon default, and the repurchase agreement's price is fixed and not at fair value; (3) the financial asset is readily obtainable in the marketplace and the transfer and repurchase financing are executed at market rates; and (4) the maturity of the repurchase financing is before the maturity of the financial asset. The scope of this FSP is limited to transfers and subsequent repurchase financings that are entered into contemporaneously or in contemplation of one another.

Citigroup adopted the FSP on January 1, 2009. The impact of adopting this FSP was not material.



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**FUTURE APPLICATION OF ACCOUNTING STANDARDS**

**Fair Value Disclosures about Pension Plan Assets**

In December 2008, the FASB issued FSP FAS 132(R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets" (ASC 715-20-65-2). This FSP requires that information about plan assets be disclosed on an annual basis. Citigroup will be required to separate plan assets into the three fair value hierarchy levels and provide a rollforward of the changes in fair value of plan assets classified as Level 3 in Citigroup's annual Consolidated Financial Statements.

The disclosures about plan assets required by this FSP are effective for fiscal years ending after December 15, 2009. This FSP will have no effect on the Company's accounting for plan benefits and obligations.

**Investments in Certain Entities that Calculate Net Asset Value per Share**

On September 30, 2009, the FASB issued Accounting Standards Update (ASU) 2009-12, *Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent)*, to provide guidance on measuring the fair value of certain alternative investments. The ASU permits entities to use net asset value as a practical expedient to measure the fair value of its investments in certain investment funds. The ASU also requires additional disclosures regarding the nature and risks of such investments. The ASU provides guidance on the classification of such investments as Level 2 or Level 3 of the fair-value hierarchy. The ASU is effective for reporting periods ending after December 15, 2009. This ASU is not expected to have a material impact on the Company's accounting for its investments in alternative investment funds.

**Proposed Additional Disclosures Regarding Fair Value Measurements**

On August 28, 2009, the FASB issued an exposure draft of a proposed ASU, *Improving Disclosures About Fair Value Measurements*, which proposes new disclosures about fair value measurements. Certain of the proposed amendments would be effective for reporting periods ending after December 15, 2009. Additional disclosures have been proposed that would require a sensitivity analysis regarding the impact of unobservable inputs on the fair valuation of Level 3 instruments, which would be effective for reporting periods ending after March 15, 2010.

**Loss-Contingency Disclosures**

In June 2008, the FASB issued an exposure draft proposing expanded disclosures regarding loss contingencies accounted for under FASB Statement No. 5, *Accounting for Contingencies* (ASC 450-10 to 20), and ASC 805-10 (SFAS 141(R)). This proposal increases the number of loss contingencies subject to disclosure and requires substantial quantitative and qualitative information to be provided about those loss contingencies. The proposed effective date for fiscal years ending after December 15, 2009, but will have no effect on the Company's accounting for loss contingencies.

**Elimination of QSPEs and Changes in the Consolidation Model for Variable Interest Entities**

In May 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140* (SFAS 166), that will eliminate Qualifying Special Purpose Entities (QSPEs). This change will have a significant impact on Citigroup's Consolidated Financial Statements as the Company will lose sales treatment for certain assets previously sold to QSPEs, as well as for certain future sales, and for certain transfers of portions of assets that do not meet the definition of participating interests. SFAS 166 is effective for fiscal years that begin after November 15, 2009.

Simultaneously, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (SFAS 167), which details three key changes to the consolidation model. First, former QSPEs will now be included in the scope of SFAS 167. In addition, the FASB has changed the method of analyzing which party to a variable interest entity (VIE) should consolidate the VIE (known as the primary beneficiary) to a qualitative determination of which party to the VIE has power combined with potentially significant benefits and losses, instead of the current quantitative risks and rewards model. The entity that has power has the ability to direct the activities of the VIE that most significantly impact the VIE's economic performance. Finally, the new standard requires that the primary beneficiary analysis be re-evaluated whenever circumstances change. The current rules require reconsideration of the primary beneficiary only when specified reconsideration events occur.

As a result of implementing these new accounting standards, Citigroup expects to be required to consolidate certain of the VIEs and former QSPEs with which it currently has involvement. An ongoing evaluation of the application of these new requirements could, with the resolution of certain uncertainties, result in the identification of additional VIEs and QSPEs, other than those presented below, needing to be consolidated. It is not currently anticipated, however, that any such newly identified VIEs and QSPEs would have a significant impact on Citigroup's

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Consolidated Financial Statements or capital position.

In accordance with SFAS 167, Citigroup is currently evaluating two approaches for consolidating all of the VIEs and QSPEs that it expects to consolidate. The first approach would require initially measuring the assets, liabilities, and noncontrolling interests of the VIEs and QSPEs at their carrying values (the amounts at which the assets, liabilities, and noncontrolling interests would have been carried in the Consolidated Financial Statements, if Citigroup were to be designated as the primary beneficiary). The second approach under consideration would be to elect the fair value option, in which all of the financial assets and liabilities of certain designated VIEs and QSPEs would be recorded at fair value upon adoption of SFAS 167 and continue to be marked to market thereafter, with changes in fair value reported in earnings.

While this review has not yet been completed, Citigroup's tentative approach would be to consolidate all of the VIEs and QSPEs that it expects to consolidate at carrying value, except for certain private label residential mortgages, for which the

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fair value option would be elected. The following tables present the pro forma impact of adopting these new accounting standards applying this tentative approach. The actual impact of adopting these new accounting requirements could, however, be significantly different should Citigroup change from this methodology. For instance, if Citigroup were to consolidate its off-balance sheet credit card securitization vehicles applying the fair value option, an associated allowance for loan losses would not be established upon adoption of SFAS 167, with an offsetting charge to *Retained earnings*. Rather, the charge to *Retained earnings* would be affected by the difference between the fair value of the assets and liabilities that Citigroup would consolidate, which would result in a lesser charge to *Retained earnings* than under the carrying value approach.

The pro forma impact of these impending changes on incremental GAAP assets and resulting risk-weighted assets for those VIEs and former QSPEs that are currently expected to be consolidated or deconsolidated for accounting purposes as of January 1, 2010 (based on financial information as of September 30, 2009), reflecting Citigroup's present understanding of the new requirements, and assuming continued application of existing risk-based capital rules, would be as follows:

| <i>In billions of dollars</i>          | Incremental    |                                |
|--|----------------|--------------------------------|
|  | GAAP<br>assets | Risk-<br>weighted<br>assets(1) |
| <b>Impact of Consolidation:</b>        |                |                                |
| Credit cards                           | \$ 84.2        | \$ 0.9                         |
| Commercial paper conduits              | 39.7           |                                |
| Student loans                          | 13.9           | 4.0                            |
| Private label consumer mortgages       | 7.7            | 4.6                            |
| Investment funds                       | 3.8            | 0.4                            |
| Commercial mortgages                   | 1.4            | 1.3                            |
| Muni bonds                             | 0.6            | 0.1                            |
| Mutual fund deferred sales commissions | 0.6            | 0.6                            |
| Subtotal                               | \$ 151.9       | \$ 11.9                        |
| <b>Impact of Deconsolidation:</b>      |                |                                |
| Collateralized debt obligations(2)     | \$ 1.9         | \$ 5.9                         |
| Total                                  | \$ 153.8       | \$ 17.8                        |

- (1) Citigroup undertook certain actions during the first and second quarters of 2009 in support of its off-balance sheet credit card securitization vehicles. As a result of these actions, Citigroup included approximately \$82 billion of incremental risk-weighted assets in its risk-based capital ratios as of March 31, 2009 and an additional approximately \$900 million as of June 30, 2009. See Note 15 to the Consolidated Financial Statements.
- (2) The implementation of SFAS 167 will result in the deconsolidation of certain synthetic and cash collateralized debt obligation (CDO) VIEs that were previously consolidated under the requirements of ASC 810 (FIN 46(R)). Upon deconsolidation of these synthetic CDOs, Citigroup's Consolidated Balance Sheet will reflect the recognition of current receivables and payables related to purchased and written credit default swaps entered into with these VIEs, which had previously been eliminated in consolidation. The deconsolidation of certain cash CDOs will have a minimal impact on GAAP assets, but will cause a sizable increase in risk-weighted assets. The impact on risk-weighted assets results from replacing, in Citigroup's trading account, largely investment grade securities owned by these VIEs when consolidated, with Citigroup's holdings of non-investment grade or unrated securities issued by these VIEs when deconsolidated.

In September 2009, the U.S. banking and thrift regulatory agencies issued a notice of proposed rulemaking in which the agencies proposed, in part, to eliminate the existing provision in the risk-based capital rules that permits a banking organization, if it is required to consolidate for accounting purposes a qualifying ABCP program that it sponsors, to exclude the consolidated assets from its risk-weighted assets.

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If this exclusion under the existing risk-based capital rules for qualifying ABCP programs, such as commercial paper conduits, were to be eliminated, as proposed, Citigroup's total incremental risk-weighted assets (based on financial information as of September 30, 2009) would be greater by approximately an additional \$15.9 billion.

The above table reflects: (i) the estimated portion of the assets of former QSPEs to which Citigroup, acting as principal, has transferred assets and received sales treatment as of September 30, 2009 (totaling approximately \$733.5 billion), and (ii) the estimated assets of significant unconsolidated VIEs as of September 30, 2009 with which Citigroup is involved (totaling approximately \$231.4 billion) that would be required to be consolidated under the new accounting standards. Due to the variety of transaction structures and the level of Citigroup involvement in individual former QSPEs and VIEs, only a portion of the former QSPEs and VIEs with which the Company is involved is expected to be consolidated.

In addition, the cumulative effect of adopting these new accounting standards as of January 1, 2010, based on financial information as of September 30, 2009, would result in an estimated aggregate after-tax charge to *Retained earnings* of approximately \$7.8 billion, reflecting the net effect of an overall pretax charge to *Retained earnings* (primarily relating to the establishment of loan loss reserves and the reversal of residual interests held) of approximately \$12.5 billion and the recognition of related deferred tax assets amounting to approximately \$4.7 billion.

The pro forma impact on certain of Citigroup's regulatory capital ratios of adopting these new accounting standards (based on financial information as of September 30, 2009), and assuming the continued application of the existing risk-based capital rules, would be as follows:

| As of September 30, 2009 |             |           |           |
|--------------------------|-------------|-----------|-----------|
|                          | As Reported | Pro Forma | Impact    |
| Tier 1 Capital           | 12.76%      | 11.44%    | (132) bps |
| Total Capital            | 16.58%      | 15.26%    | (132) bps |

Elimination of the exclusion noted above under the existing risk-based capital rules for qualifying ABCP programs, such as commercial paper conduits, would further adversely affect certain of Citigroup's regulatory capital ratios. The pro forma impact on Citigroup's Tier 1 Capital and Total Capital ratios (based on financial information as of September 30, 2009), including the additional approximately \$15.9 billion of risk-weighted assets arising from the consolidation of the commercial paper conduits, would be a total reduction in these ratios from those reported at September 30, 2009 of approximately 151 bps and 154 bps, respectively.

The actual impact of adopting the new accounting standards on January 1, 2010 could differ, as financial information changes from the September 30, 2009 estimates

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and as several uncertainties in the application of these new standards are resolved.

**Investment Company Audit Guide (SOP 07-1)**

In July 2007, the AICPA issued Statement of Position 07-1, "Clarification of the Scope of the Audit and Accounting Guide for Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies" (ASC 946-10/SOP 07-1), which was expected to be effective for fiscal years beginning on or after December 15, 2007. However, in February 2008, the FASB delayed the effective date indefinitely by issuing an FSP SOP 07-1-1, "Effective Date of AICPA Statement of Position 07-1." This statement sets forth more stringent criteria for qualifying as an investment company than does the predecessor Audit Guide. In addition, ASC 946-10 (SOP 07-1) establishes new criteria for a parent company or equity method investor to retain investment company accounting in their consolidated financial statements. Investment companies record all their investments at fair value with changes in value reflected in earnings. The Company is currently evaluating the potential impact of adopting the SOP.

Table of Contents**2. DISCONTINUED OPERATIONS****Sale of Nikko Cordial**

On October 1, 2009, the Company announced the successful completion of the sale of Nikko Cordial Securities to Sumitomo Mitsui Banking Corporation. The transaction has a total cash value to Citi of ¥776 billion (US\$8.7 billion at an exchange rate of ¥89.60 to US\$1.00 as of September 30, 2009). The cash value is composed of the purchase price for the transferred business of ¥545 billion, the purchase price for certain Japanese-listed equity securities held by Nikko Cordial Securities of ¥30 billion, and ¥201 billion of excess cash derived through the repayment of outstanding indebtedness to Citi. After considering the impact of foreign exchange hedges of the proceeds of the transaction (most of which has been recorded in the second and third quarters of 2009), the sale will result in an immaterial after-tax gain to Citigroup. A total of about 7,800 employees are included in the transaction.

The Nikko Cordial operations had total assets and total liabilities as of September 30, 2009 of \$23.6 billion and \$16.0 billion, respectively.

Results for all of the Nikko Cordial businesses sold are reported as *Discontinued operations* for all periods presented. The assets and liabilities of the businesses being sold are included in *Assets of discontinued operations held for sale* and *Liabilities of discontinued operations held for sale* on the Consolidated Balance Sheet.

The following is a summary as of September 30, 2009 of the assets and liabilities of *Discontinued operations* held for sale on the Consolidated Balance Sheet for the operations related to the Nikko Cordial businesses to be sold:

| <i>In millions of dollars</i>  | September 30,<br>2009 |
|--|-----------------------|
| <b>Assets</b>  |                       |
| Cash due from banks  | \$ 224                |
| Deposits at interest with banks  | 398                   |
| Federal funds sold and securities borrowed or purchased under agreements to resell                                       | 5,837                 |
| Brokerage receivables  | 1,293                 |
| Trading account assets   | 8,583                 |
| Investments  | 490                   |
| Goodwill   | 567                   |
| Intangibles  | 3,289                 |
| Other assets   | 2,923                 |
| <b>Total assets</b>  | <b>\$ 23,604</b>      |
| <b>Liabilities</b>   |                       |
| Federal funds purchased and securities loaned or sold under agreements to repurchase sold under agreements to repurchase | \$ 3,126              |
| Brokerage payables   | 2,566                 |
| Trading account liabilities  | 2,823                 |
| Short term borrowings  | 5,817                 |
| Other liabilities  | 1,672                 |
| <b>Total liabilities</b>   | <b>\$ 16,004</b>      |

Summarized financial information for discontinued operations, including cash flows, related to the sale of Nikko Cordial follows:

| <i>In millions of dollars</i>   | Three Months<br>Ended Sept. 30, |               | Nine Months<br>Ended Sept. 30, |                 |
|---|---------------------------------|---------------|--------------------------------|-----------------|
|   | 2009                            | 2008          | 2009                           | 2008            |
| <b>Total revenues, net of interest expense</b>                                    | <b>\$ 173</b>                   | <b>\$ 422</b> | <b>\$ 553</b>                  | <b>\$ 1,245</b> |
| Income (loss) from discontinued operations  | \$ (221)                        | \$ 6          | \$ (603)                       | \$ 2            |
| Provision (benefit) for income taxes and noncontrolling interest, net of taxes(1) | 208                             | 1             | 75                             | (9)             |
| <b>Income (loss) from discontinued operations, net of taxes</b>                   | <b>\$ (429)</b>                 | <b>\$ 5</b>   | <b>\$ (678)</b>                | <b>\$ 11</b>    |

- 
- (1) Includes a tax expense of \$290 million in the third quarter of 2009 related to the fourth quarter 2009 sale of Nikko Cordial.

| <i>In millions of dollars</i>                                 | Nine Months<br>Ended Sept. 30, |             |
|---|--------------------------------|-------------|
|   | 2009                           | 2008        |
| Cash flows from operating activities                          | \$ (1,320)                     | \$ (4,519)  |
| Cash flows from investing activities                          | (9,579)                        | (1,381)     |
| Cash flows from financing activities                          | 11,108                         | 5,907       |
| <b>Net cash provided by (used in) discontinued operations</b> | <b>\$ 209</b>                  | <b>\$ 7</b> |

Table of Contents**Sale of Citigroup's German Retail Banking Operations**

On December 5, 2008, Citigroup sold its German retail banking operations to Credit Mutuel for Euro 5.2 billion in cash plus the German retail bank's operating net earnings accrued in 2008 through the closing. The sale resulted in an after-tax gain of approximately \$3.9 billion including the after-tax gain on the foreign currency hedge of \$383 million recognized during the fourth quarter of 2008.

The sale did not include the corporate and investment banking business or the Germany-based European data center. Results for all of the German retail banking businesses sold are reported as *Discontinued operations* for all periods presented.

Summarized financial information for *Discontinued operations*, including cash flows, related to the sale of the German retail banking operations is as follows:

| <i>In millions of dollars</i>  | <b>Three Months<br/>Ended Sept. 30,</b> |               | <b>Nine Months<br/>Ended Sept. 30,</b> |                 |
|--|---|---------------|--|-----------------|
|  | <b>2009</b>                             | <b>2008</b>   | <b>2009</b>                            | <b>2008</b>     |
| <b>Total revenues, net of interest expense</b>                                 | <b>\$ 25</b>                            | <b>\$ 847</b> | <b>\$ 61</b>                           | <b>\$ 2,001</b> |
| Income (loss) from discontinued operations                                     | \$ 18                                   | \$ 503        | \$ (21)                                | \$ 851          |
| Gain (loss) on sale(1)   |   |               | (41)                                   |                 |
| Provision (benefit) for income taxes and noncontrolling interest, net of taxes | 6                                       | (101)         | (42)                                   | 22              |
| <b>Income (loss) from discontinued operations, net of taxes</b>                | <b>\$ 12</b>                            | <b>\$ 604</b> | <b>\$ (20)</b>                         | <b>\$ 829</b>   |

(1)

2009 YTD activity represents transactions related to a transitional service agreement between Citigroup and Credit Mutuel as well as adjustments against the gain on sale for the final settlement which occurred in April 2009.

| <i>In millions of dollars</i>                                 | <b>Nine Months<br/>Ended Sept. 30,</b> |                 |
|---|--|-----------------|
|   | <b>2009</b>                            | <b>2008</b>     |
| Cash flows from operating activities                          | \$ 6                                   | \$ (1,252)      |
| Cash flows from investing activities                          | 1                                      | 1,833           |
| Cash flows from financing activities                          | (7)                                    | (760)           |
| <b>Net cash provided by (used in) discontinued operations</b> | <b>\$</b>                              | <b>\$ (179)</b> |

**CitiCapital**

On July 31, 2008, Citigroup sold substantially all of CitiCapital, the equipment finance unit in *North America*. The total proceeds from the transaction were approximately \$12.5 billion and resulted in an after-tax loss to Citigroup of \$305 million. This loss is included in *Income from discontinued operations* on the Company's Consolidated Statement of Income for the second quarter of 2008.

Results for all of the CitiCapital businesses sold are reported as *Discontinued operations* for all periods presented.

Summarized financial information for *Discontinued operations*, including cash flows, related to the sale of CitiCapital is as follows:

| <i>In millions of dollars</i>                  | <b>Three Months<br/>Ended Sept. 30,</b> |              | <b>Nine Months<br/>Ended Sept. 30,</b> |              |
|--|---|--------------|--|--------------|
|  | <b>2009</b>                             | <b>2008</b>  | <b>2009</b>                            | <b>2008</b>  |
| <b>Total revenues, net of interest expense</b> | <b>\$ 7</b>                             | <b>\$ 96</b> | <b>\$ 37</b>                           | <b>\$ 14</b> |
| Income (loss) from discontinued operations     | \$ (1)                                  | \$ (2)       | \$ (11)                                | \$ 45        |
| Gain (loss) on sale(1)                         |   | 9            | 14                                     | (508)        |



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|  |   |   |       |
|--|---|---|-------|
| Provision (benefit) for income taxes and noncontrolling interest, net of taxes | 3 | 1 | (201) |
|--|---|---|-------|

|   |               |             |             |                 |
|---|---------------|-------------|-------------|-----------------|
| <b>Income (loss) from discontinued operations, net of taxes</b> | <b>\$ (1)</b> | <b>\$ 4</b> | <b>\$ 2</b> | <b>\$ (262)</b> |
|---|---------------|-------------|-------------|-----------------|

(1) The \$3 million in income from discontinued operations for the first half of 2009 relates to a transitional service agreement.

| <i>In millions of dollars</i>                                 | Nine Months<br>Ended Sept. 30, |             |
|---|--------------------------------|-------------|
|   | 2009                           | 2008        |
| Cash flows from operating activities                          | \$                             | \$ (287)    |
| Cash flows from investing activities                          |                                | 349         |
| Cash flows from financing activities                          |                                | (61)        |
| <b>Net cash provided by (used in) discontinued operations</b> | <b>\$</b>                      | <b>\$ 1</b> |

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**Combined Results for Discontinued Operations**

The following is summarized financial information for the Nikko Cordial business, German retail banking operations and CitiCapital business. Additionally, contingency consideration payments received during the first quarter of 2009 of \$29 million pretax (\$19 million after-tax) related to the sale of Citigroup's Asset Management business, which was sold in December 2005, is also included in these balances.

| <i>In millions of dollars</i>  | Three Months<br>Ended Sept. 30, |                 | Nine Months<br>Ended Sept. 30, |                 |
|--|---------------------------------|-----------------|--------------------------------|-----------------|
|  | 2009                            | 2008            | 2009                           | 2008            |
| <b>Total revenues, net of interest expense</b>                                 | <b>\$ 205</b>                   | <b>\$ 1,365</b> | <b>\$ 651</b>                  | <b>\$ 3,260</b> |
| Income (loss) from discontinued operations                                     | \$ (204)                        | \$ 507          | \$ (635)                       | \$ 898          |
| Gain (loss) on sale  |                                 | 9               | 2                              | (508)           |
| Provision (benefit) for income taxes and noncontrolling interest, net of taxes | 214                             | (97)            | 44                             | (188)           |
| <b>Income from discontinued operations, net of taxes</b>                       | <b>\$ (418)</b>                 | <b>\$ 613</b>   | <b>\$ (677)</b>                | <b>\$ 578</b>   |

**Cash Flows from Discontinued Operations**

| <i>In millions of dollars</i>                                 | Nine Months<br>Ended Sept. 30, |                 |
|---|--------------------------------|-----------------|
|   | 2009                           | 2008            |
| Cash flows from operating activities                          | \$ (1,314)                     | \$ (6,058)      |
| Cash flows from investing activities                          | (9,549)                        | 801             |
| Cash flows from financing activities                          | 11,101                         | 5,086           |
| <b>Net cash provided by (used in) discontinued operations</b> | <b>\$ 238</b>                  | <b>\$ (171)</b> |

**3. BUSINESS SEGMENTS**

The following table presents certain information regarding the Company's operations by segment:

|   | Revenues, net<br>of interest expense |                  | Provision (benefit)<br>for income taxes |                   | Income (loss) from<br>continuing operations(1) |                   | Identifiable assets(2) |                  |
|---|--------------------------------------|------------------|---|-------------------|--|-------------------|------------------------|------------------|
| <i>In millions of dollars,<br/>except<br/>identifiable assets in<br/>billions</i> | Three Months Ended September 30,     |                  |   |                   |  |                   |                        |                  |
|   | 2009                                 | 2008             | 2009                                    | 2008              | 2009   | 2008              | Sept. 30,<br>2009      | Dec. 31,<br>2008 |
| <i>Regional Consumer Banking</i>  | \$ 5,675                             | \$ 6,109         | \$ (246)                                | \$ 24             | \$ 615   | \$ 446            | \$ 205                 | \$ 200           |
| <i>Institutional Clients Group</i>  | 7,350                                | 9,911            | 584                                     | 1,410             | 1,694  | 3,156             | 809                    | 802              |
| <i>Subtotal Citicorp</i>  | 13,025                               | 16,020           | 338                                     | 1,434             | 2,309  | 3,602             | 1,014                  | 1,002            |
| <i>Citi Holdings</i>  | 6,694                                | 704              | (1,588)                                 | (4,526)           | (1,818)  | (6,936)           | 617                    | 715              |
| <i>Corporate/Other</i>  | 671                                  | (466)            | 128                                     | (203)             | 102  | (187)             | 258                    | 221              |
| <b>Total</b>  | <b>\$ 20,390</b>                     | <b>\$ 16,258</b> | <b>\$ (1,122)</b>                       | <b>\$ (3,295)</b> | <b>\$ 593</b>                                  | <b>\$ (3,521)</b> | <b>\$ 1,889</b>        | <b>\$ 1,938</b>  |

|                                      | Revenues, net<br>of interest expense |           | Provision (benefit)<br>for income taxes |        | Income (loss) from<br>continuing operations(1) |          |
|--------------------------------------|--------------------------------------|-----------|---|--------|--|----------|
| <i>In millions of dollars</i>        | Nine Months Ended September 30,      |           |   |        |  |          |
|                                      | 2009                                 | 2008      | 2009                                    | 2008   | 2009   | 2008     |
| <i>Regional Consumer<br/>Banking</i> | \$ 17,051                            | \$ 19,964 | \$ (303)                                | \$ 902 | \$ 1,416                                       | \$ 2,768 |

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*Institutional Clients  
Group*

|                          |                  |           |                |            |                 |             |
|--------------------------|------------------|-----------|----------------|------------|-----------------|-------------|
|                          | <b>31,503</b>    | 29,931    | <b>5,340</b>   | 3,907      | <b>11,633</b>   | 8,915       |
| <i>Subtotal Citicorp</i> | <b>48,554</b>    | 49,895    | <b>5,037</b>   | 4,809      | <b>13,049</b>   | 11,683      |
| <i>Citi Holdings</i>     | <b>25,896</b>    | (1,735)   | <b>(4,562)</b> | (13,619)   | <b>(5,795)</b>  | (21,311)    |
| <i>Corporate/Other</i>   | <b>430</b>       | (2,207)   | <b>145</b>     | (818)      | <b>(580)</b>    | (1,408)     |
| <b>Total</b>             | <b>\$ 74,880</b> | \$ 45,953 | <b>\$ 620</b>  | \$ (9,628) | <b>\$ 6,674</b> | \$ (11,036) |

(1)

Includes pretax provisions for credit losses and for benefits and claims in Regional Consumer Banking results of \$1.8 billion and \$1.6 billion, in ICG results of \$0.4 billion and \$0.4 billion and in Citi Holdings results of \$6.9 billion and \$7.0 billion for the third quarters of 2009 and 2008, respectively. Includes pretax provisions for credit losses and for benefits and claims in Regional Consumer Banking results of \$5.6 billion and \$4.3 billion, ICG results of \$1.6 billion and \$0.9 billion and in Citi Holdings results of \$24.8 billion and \$16.8 billion for the nine months of 2009 and 2008, respectively.

(2)

Identifiable assets at September 30, 2009 include assets of discontinued operations held for sale of \$23.6 billion recorded in Citi Holdings.

Table of Contents**4. INTEREST REVENUE AND EXPENSE**

For the three- and nine-month periods ended September 30, 2009 and 2008, interest revenue and expense consisted of the following:

| <i>In millions of dollars</i>  | <b>Three Months<br/>Ended September 30,</b> |                  | <b>Nine Months<br/>Ended September 30,</b> |                  |
|--|---|------------------|--|------------------|
|  | <b>2009</b>                                 | <b>2008</b>      | <b>2009</b>                                | <b>2008</b>      |
| <b>Interest revenue</b>  |   |                  |  |                  |
| Loan interest, including fees  | \$ 11,601                                   | \$ 15,528        | \$ 36,385                                  | \$ 47,883        |
| Deposits at interest with banks  | 313   | 792              | 1,126                                      | 2,329            |
| Federal funds sold and securities purchased under agreements to resell               | 728   | 2,215            | 2,407                                      | 7,751            |
| Investments, including dividends   | 3,283                                       | 2,597            | 9,894                                      | 7,832            |
| Trading account assets(1)  | 2,654                                       | 4,137            | 8,526                                      | 13,562           |
| Other interest   | 99  | 861              | 594  | 3,271            |
| <b>Total interest revenue</b>  | <b>\$ 18,678</b>                            | <b>\$ 26,130</b> | <b>\$ 58,932</b>                           | <b>\$ 82,628</b> |
| <b>Interest expense</b>  |   |                  |  |                  |
| Deposits(2)  | \$ 2,298                                    | \$ 4,915         | \$ 7,986                                   | \$ 16,191        |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | 772   | 2,721            | 2,807                                      | 9,559            |
| Trading account liabilities(1)   | 43  | 285              | 220  | 1,064            |
| Short-term borrowing   | 350   | 924              | 1,128                                      | 3,233            |
| Long-term debt   | 3,217                                       | 3,881            | 9,038                                      | 12,103           |
| <b>Total interest expense</b>  | <b>\$ 6,680</b>                             | <b>\$ 12,726</b> | <b>\$ 21,179</b>                           | <b>\$ 42,150</b> |
| <b>Net interest revenue</b>  | <b>\$ 11,998</b>                            | <b>\$ 13,404</b> | <b>\$ 37,753</b>                           | <b>\$ 40,478</b> |
| Provision for loan losses  | 8,771                                       | 8,943            | 30,919                                     | 21,503           |
| <b>Net interest revenue after provision for loan losses</b>                          | <b>\$ 3,227</b>                             | <b>\$ 4,461</b>  | <b>\$ 6,834</b>                            | <b>\$ 18,975</b> |

(1) Interest expense on trading account liabilities of the ICG is reported as a reduction of interest revenue for *Trading account assets*.

(2) Includes FDIC deposit insurance fees and charges.

Table of Contents**5. COMMISSIONS AND FEES**

Commissions and fees revenue includes charges to customers for credit and bank cards, including transaction-processing fees and annual fees; advisory and equity and debt underwriting services; lending and deposit-related transactions, such as loan commitments, standby letters of credit, and other deposit and loan servicing activities; investment management-related fees, including brokerage services, and custody and trust services; and insurance fees and commissions.

The following table presents commissions and fees revenue for the three and nine months ended September 30, 2009 and 2008:

| <i>In millions of dollars</i>     | <b>Three Months</b>        |             | <b>Nine Months</b>         |             |
|-----------------------------------|----------------------------|-------------|----------------------------|-------------|
|                                   | <b>Ended September 30,</b> |             | <b>Ended September 30,</b> |             |
|                                   | <b>2009</b>                | <b>2008</b> | <b>2009</b>                | <b>2008</b> |
| Credit cards and bank cards       | \$ <b>1,048</b>            | \$ 1,113    | \$ <b>3,025</b>            | \$ 3,504    |
| Investment banking                | <b>774</b>                 | 545         | <b>2,659</b>               | 2,337       |
| Smith Barney                      | <b>1</b>                   | 688         | <b>837</b>                 | 2,196       |
| ICG trading-related               | <b>466</b>                 | 628         | <b>1,288</b>               | 1,930       |
| Other Consumer                    | <b>323</b>                 | 235         | <b>935</b>                 | 870         |
| Transaction services              | <b>337</b>                 | 359         | <b>980</b>                 | 1,076       |
| Checking-related                  | <b>261</b>                 | 282         | <b>773</b>                 | 868         |
| Other ICG                         | <b>176</b>                 | 338         | <b>364</b>                 | 582         |
| Primerica                         | <b>78</b>                  | 98          | <b>227</b>                 | 315         |
| Loan servicing(1)                 | <b>(339)</b>               | (336)       | <b>1,224</b>               | 771         |
| Corporate finance(2)              | <b>130</b>                 | (649)       | <b>551</b>                 | (4,149)     |
| Other                             | <b>(37)</b>                | (93)        | <b>(40)</b>                | 48          |
| <b>Total commissions and fees</b> | <b>\$ 3,218</b>            | \$ 3,208    | <b>\$ 12,823</b>           | \$ 10,348   |

- 
- (1) Includes fair value adjustments on mortgage servicing assets. The mark-to-market on the underlying economic hedges of the MSRs is included in Other revenue.
- (2) Includes write-downs of approximately \$24 million for the third quarter of 2009 and \$508 million for the nine months ended September 30, 2009, and \$792 million for the third quarter of 2008 and \$4.3 billion for the nine months ended September 30, 2008, net of underwriting fees on funded and unfunded highly leveraged finance commitments. Write-downs were recorded on all highly leveraged finance commitments where there was value impairment, regardless of funding date.

[Table of Contents](#)**6. RETIREMENT BENEFITS**

The Company has several non-contributory defined benefit pension plans covering U.S. employees and has various defined benefit pension and termination indemnity plans covering employees outside the United States. The principal U.S. defined benefit plan which formerly covered substantially all U.S. employees, is closed to new entrants and effective January 1, 2008 no longer accrues benefits for most employees. Employees satisfying certain age and service requirements remain covered by a prior final pay formula.

The Company also offers postretirement health care and life insurance benefits to certain eligible U.S. retired employees, as well as to certain eligible employees outside the United States. For information on the Company's retirement benefit plans and pension assumptions, see Citigroup's 2008 Annual Report on Form 10-K.

The following tables summarize the components of the net expense recognized in the Consolidated Statement of Income for the three and nine months ended September 30, 2009 and 2008.

**Net Expense (Benefit)**

| <i>In millions of dollars</i>       | Three Months Ended September 30, |         |                    |       |                              |       |                    |       |
|-------------------------------------|----------------------------------|---------|--------------------|-------|------------------------------|-------|--------------------|-------|
|                                     | Pension Plans                    |         |                    |       | Postretirement Benefit Plans |       |                    |       |
|                                     | U.S. Plans(1)                    |         | Plans Outside U.S. |       | U.S. Plans                   |       | Plans Outside U.S. |       |
|                                     | 2009                             | 2008    | 2009               | 2008  | 2009                         | 2008  | 2009               | 2008  |
| Benefits earned during the period   | \$ 1                             | \$ 3    | \$ 38              | \$ 54 | \$ 1                         | \$    | \$ 7               | \$ 9  |
| Interest cost on benefit obligation | 177                              | 176     | 78                 | 93    | 16                           | 17    | 23                 | 26    |
| Expected returns on plan assets     | (232)                            | (245)   | (87)               | (128) | (2)                          | (4)   | (19)               | (29)  |
| Amortization of unrecognized:       |                                  |         |                    |       |                              |       |                    |       |
| Net transition obligation           |                                  |         | (1)                |       |                              |       |                    |       |
| Prior service cost (benefit)        |                                  |         | 1                  | 1     | (1)                          |       |                    |       |
| Net actuarial loss                  | (1)                              |         | 18                 | 6     |                              | 3     | 4                  | 5     |
| Curtailment (gain) loss             | 29                               |         |                    |       |                              |       |                    |       |
| Net expense (benefit)               | \$ (26)                          | \$ (66) | \$ 47              | \$ 26 | \$ 14                        | \$ 16 | \$ 15              | \$ 11 |

| <i>In millions of dollars</i>       | Nine Months Ended September 30, |          |                    |        |                              |       |                    |       |
|-------------------------------------|---------------------------------|----------|--------------------|--------|------------------------------|-------|--------------------|-------|
|                                     | Pension Plans                   |          |                    |        | Postretirement Benefit Plans |       |                    |       |
|                                     | U.S. Plans(1)                   |          | Plans Outside U.S. |        | U.S. Plans                   |       | Plans Outside U.S. |       |
|                                     | 2009                            | 2008     | 2009               | 2008   | 2009                         | 2008  | 2009               | 2008  |
| Benefits earned during the period   | \$ 13                           | \$ 18    | \$ 109             | \$ 157 | \$ 1                         | \$ 1  | \$ 20              | \$ 28 |
| Interest cost on benefit obligation | 503                             | 505      | 222                | 275    | 46                           | 47    | 66                 | 76    |
| Expected returns on plan assets     | (690)                           | (712)    | (249)              | (378)  | (7)                          | (9)   | (57)               | (86)  |
| Amortization of unrecognized:       |                                 |          |                    |        |                              |       |                    |       |
| Net transition obligation           |                                 |          | (1)                | 1      |                              |       |                    |       |
| Prior service cost (benefit)        | (1)                             | (1)      | 3                  | 3      | (1)                          |       |                    |       |
| Net actuarial loss                  | 1                               |          | 51                 | 19     | 1                            | 3     | 13                 | 16    |
| Curtailment (gain) loss             | 29                              |          |                    |        |                              |       |                    |       |
| Net expense (benefit)               | \$ (145)                        | \$ (190) | \$ 135             | \$ 77  | \$ 40                        | \$ 42 | \$ 42              | \$ 34 |

(1)

The U.S. plans exclude nonqualified pension plans for which the net expense was \$12 million and \$9 million for the three months ended September 30, 2009 and 2008, respectively, and \$31 million and \$29 million for the first nine months of 2009 and 2008, respectively.

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**Employer Contributions**

Citigroup's pension funding policy for U.S. plans and non-U.S. plans is generally to fund to applicable minimum funding requirements, rather than to the amounts of accumulated benefit obligations. For the U.S. plans, the Company may increase its contributions above the minimum required contribution under the Employee Retirement Income Security Act of 1974 (ERISA), if appropriate to its tax and cash position and the plan's funded position. As of September 30, 2009, the Company contributions to the U.S. pension plan include \$9 million relating to certain investment advisory fees that were paid by the Company. There were no minimum required contributions and no discretionary cash or non-cash contributions are currently planned for the U.S. plans. For the non-U.S. plans, the Company contributed \$124 million as of September 30, 2009. Citigroup presently anticipates contributing an additional \$113 million to fund its non-U.S. plans in 2009 for a total of \$237 million.

**7. RESTRUCTURING**

In the fourth quarter of 2008, Citigroup recorded a pretax restructuring expense of \$1.581 billion related to the implementation of a Company-wide re-engineering plan. For the three months ended September 30, 2009, Citigroup recorded a pretax net restructuring release of \$34 million composed of a gross charge of \$12 million and a credit of \$46 million due to changes in estimates. The charges related to the 2008 Re-engineering Projects Restructuring Initiative are reported in the Restructuring line on the Company's Consolidated Statement of Income and are recorded in each segment.

In 2007, the Company completed a review of its structural expense base in a Company-wide effort to create a more streamlined organization, reduce expense growth, and provide investment funds for future growth initiatives. As a result of this review, a pretax restructuring charge of \$1.4 billion was recorded in *Corporate/Other* during the first quarter of 2007. Additional net charges of \$151 million were recognized in subsequent quarters throughout 2007, and net releases of \$31 million and \$3 million in 2008 and 2009, due to changes in estimates. The charges related to the 2007 Structural Expense Review Restructuring Initiative are reported in the Restructuring line on the Company's Consolidated Statement of Income.

The primary goals of the 2008 Re-engineering Projects Restructuring Initiative and the 2007 Structural Expense Review Restructuring Initiative were:

eliminate layers of management/improve workforce management;

consolidate certain back-office, middle-office and corporate functions;

increase the use of shared services;

expand centralized procurement; and

continue to rationalize operational spending on technology.

The implementation of these restructuring initiatives also caused certain related premises and equipment assets to become redundant. The remaining depreciable lives of these assets were shortened, and accelerated depreciation charges began in the second quarter of 2007 and fourth quarter of 2008 for the 2007 and 2008 initiatives, respectively, in addition to normal scheduled depreciation.



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The following tables detail the Company's restructuring reserves.

### 2008 Re-engineering Projects Restructuring Charges

| <i>In millions of dollars</i>        | Severance  |            | Contract          | Asset          | Employee         | Total     |
|--------------------------------------|------------|------------|-------------------|----------------|------------------|-----------|
|                                      | ASC 712(1) | ASC 420(2) | termination costs | write-downs(3) | termination cost | Citigroup |
| <b>Total Citigroup (pretax)</b>      |            |            |                   |                |                  |           |
| <b>Original restructuring charge</b> | \$ 1,254   | \$ 79      | \$ 55             | \$ 123         | \$ 19            | \$ 1,530  |
| Utilization                          | (114)      | (3)        | (2)               | (100)          |                  | (219)     |
| <b>Balance at December 31, 2008</b>  | \$ 1,140   | \$ 76      | \$ 53             | \$ 23          | \$ 19            | \$ 1,311  |
| Additional charge                    | \$ 14      | \$ 6       | \$ 4              | \$ 5           | \$               | \$ 29     |
| Foreign exchange                     | (14)       |            |                   | (12)           | (1)              | (27)      |
| Utilization                          | (541)      | (76)       | (11)              | (7)            | (5)              | (640)     |
| Changes in estimates                 | (38)       | (1)        |                   |                |                  | (39)      |
| <b>Balance at March 31, 2009</b>     | \$ 561     | \$ 5       | \$ 46             | \$ 9           | \$ 13            | \$ 634    |
| Additional charge                    | \$ 6       | \$ 17      | \$ 1              | \$ 1           | \$               | \$ 25     |
| Foreign exchange                     | 26         |            | 2                 | 1              |                  | 29        |
| Utilization                          | (190)      | (19)       | (8)               | (3)            | (1)              | (221)     |
| Changes in estimates                 | (53)       | (1)        | (1)               |                | (2)              | (57)      |
| <b>Balance at June 30, 2009</b>      | \$ 350     | \$ 2       | \$ 40             | \$ 8           | \$ 10            | \$ 410    |
| Additional charge                    | \$         | \$ 5       | \$ 6              | \$ 1           | \$               | \$ 12     |
| Foreign exchange                     | 3          |            | 1                 |                |                  | 4         |
| Utilization                          | (84)       | (6)        | (6)               | (2)            |                  | (98)      |
| Changes in estimates                 | (38)       |            | (2)               | (4)            | (2)              | (46)      |
| <b>Balance at September 30, 2009</b> | \$ 231     | \$ 1       | \$ 39             | \$ 3           | \$ 8             | \$ 282    |

Note: The total Citigroup charge in the table above does not include a \$51 million one-time pension curtailment charge related to this restructuring initiative, which is recorded as part of the Company's *Restructuring* charge in the Consolidated Statement of Income at December 31, 2008.

### 2007 Structural Expense Review Restructuring Charges

| <i>In millions of dollars</i>        | Severance  |            | Contract          | Asset          | Employee         | Total     |
|--------------------------------------|------------|------------|-------------------|----------------|------------------|-----------|
|                                      | ASC 712(1) | ASC 420(2) | termination costs | write-downs(3) | termination cost | Citigroup |
| <b>Total Citigroup (pretax)</b>      |            |            |                   |                |                  |           |
| <b>Original restructuring charge</b> | \$ 950     | \$ 11      | \$ 25             | \$ 352         | \$ 39            | \$ 1,377  |
| Additional charge                    | \$ 42      | \$ 96      | \$ 29             | \$ 27          | \$ 11            | \$ 205    |
| Foreign exchange                     | 19         |            | 2                 |                |                  | 21        |
| Utilization                          | (547)      | (75)       | (28)              | (363)          | (33)             | (1,046)   |
| Changes in estimates                 | (39)       |            | (6)               | (1)            | (8)              | (54)      |
| <b>Balance at December 31, 2007</b>  | \$ 425     | \$ 32      | \$ 22             | \$ 15          | \$ 9             | \$ 503    |

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|                                     |           |           |           |           |           |           |           |           |           |            |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Additional charge                   | \$        | 10        | \$        | 14        | \$        | 43        | \$        | 6         | \$        | 73         |
| Foreign exchange                    |           | (11)      |           |           |           | (4)       |           |           |           | (15)       |
| Utilization                         |           | (288)     |           | (34)      |           | (22)      |           | (7)       | (6)       | (357)      |
| Changes in estimates                |           | (93)      |           | (2)       |           | (2)       |           | (4)       | (3)       | (104)      |
| <b>Balance at December 31, 2008</b> | <b>\$</b> | <b>43</b> | <b>\$</b> | <b>10</b> | <b>\$</b> | <b>37</b> | <b>\$</b> | <b>10</b> | <b>\$</b> | <b>100</b> |
| Foreign exchange                    |           | (1)       |           |           |           | (1)       |           |           |           | (2)        |
| Utilization                         |           | (41)      |           | (10)      |           | (35)      |           | (9)       |           | (95)       |
| Changes in estimates                |           | (1)       |           |           |           | (1)       |           | (1)       |           | (3)        |
| <b>Balance at March 31, 2009</b>    | <b>\$</b> |           | <b>\$</b> |           | <b>\$</b> |           | <b>\$</b> |           | <b>\$</b> |            |

- 
- (1) Accounted for in accordance with ASC 712 (SFAS No. 112, *Employer's Accounting for Post Employment Benefits*).
- (2) Accounted for in accordance with ASC 420 (SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*).
- (3) Accounted for in accordance with ASC 360 (SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*).

Note: The 2007 structural expense review restructuring initiative was fully utilized as of March 31, 2009.

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The total restructuring reserve balance and total charges as of September 30, 2009 and December 31, 2008 related to the 2008 Re-engineering Projects Restructuring Initiatives are presented below by business in the following tables. These charges are reported in the Restructuring line on the Company's Consolidated Statement of Income and are recorded in each business.

### 2008 Re-engineering Projects

| <i>In millions of dollars</i>   | For the quarter ended September 30, 2009                     |   |   |
|---------------------------------|--|---|---|
|                                 | Total restructuring reserve balance as of September 30, 2009 | Restructuring charges recorded in the three months ended September 30, 2009 | Total restructuring charges since inception(1)(2) |
| <i>Citicorp</i>                 | \$ 132   | \$ 5  | \$ 846  |
| <i>Citi Holdings</i>            | 14   | 1   | 239   |
| <i>Corporate/Other</i>          | 136  | 6   | 369   |
| <b>Total Citigroup (pretax)</b> | <b>\$ 282</b>  | <b>\$ 12</b>  | <b>\$ 1,454</b>                                   |

(1) Excludes pension curtailment charges of \$51 million recorded during the fourth quarter of 2008.

(2) Amounts shown net of \$46 million, \$57 million and \$39 million related to changes in estimates recorded during the third, second and first quarters of 2009, respectively.

| <i>In millions of dollars</i>   | For the year ended December 31, 2008                        |                                |
|---------------------------------|---|--------------------------------|
|                                 | Total restructuring reserve balance as of December 31, 2008 | Total restructuring charges(1) |
| <i>Citicorp</i>                 | \$ 789  | \$ 890                         |
| <i>Citi Holdings</i>            | 184   | 267                            |
| <i>Corporate/Other</i>          | 338   | 373                            |
| <b>Total Citigroup (pretax)</b> | <b>\$ 1,311</b>   | <b>\$ 1,530</b>                |

(1) Represents the total charges incurred since inception and excludes pension curtailment charges of \$51 million recorded during the fourth quarter of 2008.

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**8. EARNINGS PER SHARE**

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share computations for the three and nine months ended September 30, 2009 and 2008:

| <i>In millions, except per share amounts</i>   | Three Months Ended<br>September 30, |                   | Nine Months Ended<br>September 30, |                    |
|--|-------------------------------------|-------------------|------------------------------------|--------------------|
|  | 2009                                | 2008(1)           | 2009                               | 2008(1)            |
| <b>Income (loss) before attribution of noncontrolling interests</b>  | <b>\$ 593</b>                       | <b>\$ (3,521)</b> | <b>\$ 6,674</b>                    | <b>\$ (11,036)</b> |
| Noncontrolling interest  | 74                                  | (93)              | 24                                 | (37)               |
| <b>Net income (loss) from continuing operations (for EPS purposes)</b>   | <b>\$ 519</b>                       | <b>\$ (3,428)</b> | <b>\$ 6,650</b>                    | <b>\$ (10,999)</b> |
| Income (loss) from discontinued operations, net of taxes   | (418)                               | 613               | (677)                              | 578                |
| <b>Citigroup's net income (loss)</b>   | <b>\$ 101</b>                       | <b>\$ (2,815)</b> | <b>\$ 5,973</b>                    | <b>\$ (10,421)</b> |
| Preferred dividends  | (272)                               | (389)             | (2,988)                            | (833)              |
| Impact of the conversion price reset related to the \$12.5 billion convertible preferred stock private issuance(2) |                                     |                   | (1,285)                            |                    |
| Preferred stock Series H discount accretion  | (16)                                |                   | (123)                              |                    |
| Impact of the Public and Private Preferred Stock exchange offer  | (3,055)                             |                   | (3,055)                            |                    |
| <b>Income (loss) available to common stockholders</b>  | <b>(3,242)</b>                      | <b>(3,204)</b>    | <b>(1,478)</b>                     | <b>(11,254)</b>    |
| Allocation of dividends to common stock and participating securities, net of forfeitures                           |                                     | (1,738)           | (63)                               | (5,151)            |
| <b>Undistributed earnings (loss) for basic EPS(3)</b>  | <b>(3,242)</b>                      | <b>(4,942)</b>    | <b>(1,541)</b>                     | <b>(16,405)</b>    |
| Effect of dilutive securities  |                                     | 270               | 540                                | 606                |
| <b>Undistributed earnings (loss) for diluted EPS(4)</b>  | <b>\$ (3,242)</b>                   | <b>\$ (4,672)</b> | <b>\$ (1,001)</b>                  | <b>\$ (15,799)</b> |
| <b>Weighted average common shares outstanding applicable to basic EPS</b>  | <b>12,104.3</b>                     | <b>5,341.8</b>    | <b>7,629.6</b>                     | <b>5,238.3</b>     |
| Effect of dilutive securities:   |                                     |                   |                                    |                    |
| Convertible securities   | 111.7                               | 489.2             | 416.1                              | 489.2              |
| Options  |                                     | 0.1               |                                    | 0.4                |
| <b>Adjusted weighted average common shares outstanding applicable to diluted EPS(3)</b>                            | <b>12,216.0</b>                     | <b>5,831.1</b>    | <b>8,045.7</b>                     | <b>5,727.9</b>     |
| <b>Basic earnings per share(3)(4)</b>  |                                     |                   |                                    |                    |
| Income (loss) from continuing operations   | \$ (0.23)                           | \$ (0.72)         | \$ (0.10)                          | \$ (2.28)          |
| Discontinued operations  | (0.04)                              | 0.11              | (0.09)                             | 0.11               |
| <b>Net income (loss)</b>   | <b>\$ (0.27)</b>                    | <b>\$ (0.61)</b>  | <b>\$ (0.19)</b>                   | <b>\$ (2.17)</b>   |
| <b>Diluted earnings per share(3)(4)</b>  |                                     |                   |                                    |                    |
| Income (loss) from continuing operations   | \$ (0.23)                           | \$ (0.72)         | \$ (0.10)                          | \$ (2.28)          |
| Discontinued operations  | (0.04)                              | 0.11              | (0.09)                             | 0.11               |
| <b>Net income (loss)</b>   | <b>\$ (0.27)</b>                    | <b>\$ (0.61)</b>  | <b>\$ (0.19)</b>                   | <b>\$ (2.17)</b>   |

(1) The Company adopted ASC 260-10-45 to 65 (FSP EITF 03-6-1) on January 1, 2009. All prior periods have been restated to conform to the current period's presentation.

(2) For the nine months ended September 30, 2009, income available to common shareholders includes a reduction of \$1,285 million related to the conversion price reset pursuant to Citigroup's prior agreement with the purchasers of \$12.5 billion convertible preferred

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stock issued in a private offering in January 2008. The conversion price was reset from \$31.62 per share to \$26.35 per share.

(3)

Due to the net loss available to common shareholders for Basic EPS in the three and nine months ended September 30, 2009 and 2008, loss available to common stockholders for basic EPS was used to calculate Diluted earnings per share. Adding back the effect of dilutive securities would result in anti-dilution.

(4)

Due to the net loss available to common shareholders for Diluted EPS in the three and nine months ended September 30, 2009 and 2008, basic shares were used to calculate Diluted earnings per share. Adding dilutive securities to the denominator would result in anti-dilution.

Table of Contents**9. TRADING ACCOUNT ASSETS AND LIABILITIES**

Trading account assets and liabilities, at fair value, consisted of the following at September 30, 2009 and December 31, 2008:

| <i>In millions of dollars</i>            | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| <b>Trading account assets</b>            |                       |                      |
| Trading mortgage-backed securities       |                       |                      |
| Agency guaranteed                        | \$ 23,549             | \$ 32,981            |
| Prime                                    | 1,177                 | 1,416                |
| Alt-A                                    | 1,305                 | 913                  |
| Subprime                                 | 10,638                | 14,552               |
| Non-U.S. residential                     | 1,923                 | 2,447                |
| Commercial                               | 3,975                 | 2,501                |
| Total trading mortgage-backed securities | \$ 42,567             | \$ 54,810            |
| U.S. Treasury and Federal Agencies       |                       |                      |
| U.S. Treasuries                          | \$ 20,803             | \$ 7,370             |
| Agency and direct obligations            | 3,933                 | 4,017                |
| Total U.S. Treasury and Federal Agencies | \$ 24,736             | \$ 11,387            |
| State and municipal securities           | \$ 7,196              | \$ 9,510             |
| Foreign government securities            | 66,425                | 57,422               |
| Corporate                                | 47,485                | 54,654               |
| Derivatives(1)                           | 68,670                | 115,289              |
| Equity securities                        | 46,463                | 48,503               |
| Other debt securities                    | 37,155                | 26,060               |
| Total trading account assets             | \$ 340,697            | \$ 377,635           |
| <b>Trading account liabilities</b>       |                       |                      |
| Securities sold, not yet purchased       | \$ 67,988             | \$ 50,693            |
| Derivatives(1)                           | 62,552                | 115,107              |
| Total trading account liabilities        | \$ 130,540            | \$ 165,800           |

- 
- (1) Presented net, pursuant to master netting agreements. See Note 16 to the Consolidated Financial Statements, Derivatives Activities, for a discussion regarding the accounting and reporting for derivatives.

Table of Contents**10. INVESTMENTS**

| <i>In millions of dollars</i>                             | September 30,<br>2009 | December 31,<br>2008 |
|---|-----------------------|----------------------|
| Securities available-for-sale                             | \$ 190,252            | \$ 175,189           |
| Debt securities held-to-maturity(1)                       | 55,816                | 64,459               |
| Non-marketable equity securities carried at fair value(2) | 7,765                 | 9,262                |
| Non-marketable equity securities carried at cost(3)       | 8,057                 | 7,110                |
| <b>Total investments</b>                                  | <b>\$ 261,890</b>     | <b>\$ 256,020</b>    |

- (1) Recorded at amortized cost.
- (2) Unrealized gains and losses for non-marketable equity securities carried at fair value are recognized in earnings.
- (3) Non-marketable equity securities carried at cost primarily consist of shares issued by the Federal Reserve Bank, Federal Home Loan Bank, foreign central banks and various clearing houses of which Citigroup is a member.

**Securities Available-for-Sale**

The amortized cost and fair value of securities available-for-sale (AFS) at September 30, 2009 and December 31, 2008 were as follows:

| <i>In millions of dollars</i>                                | September 30, 2009 |                              |                               |                | December 31, 2008(1) |                              |                               |                |
|--|--------------------|------------------------------|-------------------------------|----------------|----------------------|------------------------------|-------------------------------|----------------|
|  | Amortized<br>cost  | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Fair<br>value  | Amortized<br>cost    | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Fair<br>value  |
| <b>Debt securities<br/>available-for-sale:</b>               |                    |                              |                               |                |                      |                              |                               |                |
| Mortgage-backed securities                                   |                    |                              |                               |                |                      |                              |                               |                |
| U.S. government agency<br>guaranteed                         | \$ 23,163          | \$ 487                       | \$ 31                         | \$ 23,619      | \$ 23,527            | \$ 261                       | \$ 67                         | \$ 23,721      |
| Prime  | 7,436              | 102                          | 1,260                         | 6,278          | 8,475                | 3                            | 2,965                         | 5,513          |
| Alt-A  | 390                | 86                           | 6                             | 470            | 54                   |                              | 9                             | 45             |
| Subprime   | 36                 |                              | 17                            | 19             | 38                   |                              | 21                            | 17             |
| Non-U.S. residential   | 271                |                              | 5                             | 266            | 185                  | 2                            |                               | 187            |
| Commercial   | 919                | 10                           | 120                           | 809            | 519                  |                              | 134                           | 385            |
| <b>Total mortgage-backed<br/>securities</b>                  | <b>32,215</b>      | <b>685</b>                   | <b>1,439</b>                  | <b>31,461</b>  | <b>32,798</b>        | <b>266</b>                   | <b>3,196</b>                  | <b>29,868</b>  |
| U.S. Treasury and federal<br>agency securities               |                    |                              |                               |                |                      |                              |                               |                |
| U.S. Treasury  | 6,194              | 41                           | 1                             | 6,234          | 3,465                | 125                          |                               | 3,590          |
| Agency obligations   | 16,897             | 84                           | 14                            | 16,967         | 20,237               | 215                          | 77                            | 20,375         |
| <b>Total U.S. Treasury and<br/>federal agency securities</b> | <b>23,091</b>      | <b>125</b>                   | <b>15</b>                     | <b>23,201</b>  | <b>23,702</b>        | <b>340</b>                   | <b>77</b>                     | <b>23,965</b>  |
| State and municipal  | 17,967             | 197                          | 1,339                         | 16,825         | 18,156               | 38                           | 4,370                         | 13,824         |
| Foreign government   | 79,965             | 974                          | 268                           | 80,671         | 79,505               | 945                          | 408                           | 80,042         |
| Corporate  | 20,444             | 436                          | 172                           | 20,708         | 10,646               | 65                           | 680                           | 10,031         |
| Other debt securities  | 11,701             | 201                          | 255                           | 11,647         | 11,784               | 36                           | 224                           | 11,596         |
| <b>Total debt securities<br/>available- for-sale</b>         | <b>185,383</b>     | <b>2,618</b>                 | <b>3,488</b>                  | <b>184,513</b> | <b>176,591</b>       | <b>1,690</b>                 | <b>8,955</b>                  | <b>169,326</b> |
|  | <b>4,065</b>       | <b>1,929</b>                 | <b>255</b>                    | <b>5,739</b>   | <b>5,768</b>         | <b>554</b>                   | <b>459</b>                    | <b>5,863</b>   |

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Marketable equity  
securities available-for-sale

|  |    |         |    |       |    |       |    |         |    |         |    |       |    |       |    |         |
|--|----|---------|----|-------|----|-------|----|---------|----|---------|----|-------|----|-------|----|---------|
| <b>Total securities<br/>available-for-sale</b> | \$ | 189,448 | \$ | 4,547 | \$ | 3,743 | \$ | 190,252 | \$ | 182,359 | \$ | 2,244 | \$ | 9,414 | \$ | 175,189 |
|--|----|---------|----|-------|----|-------|----|---------|----|---------|----|-------|----|-------|----|---------|

(1)  
Reclassified to conform to the current period's presentation.

The Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary. As discussed in more detail below, prior to January 1, 2009, these reviews were conducted pursuant to FASB Staff Position No. 115-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments* (ASC 320-10-35). Any unrealized loss identified as other than temporary was recorded directly in the Consolidated Statement of Income. As of January 1, 2009, the Company adopted ASC 320-10-65-1 (FSP FAS 115-2 and FAS 124-2). Accordingly, any credit-related impairment related to debt securities the Company does not plan to sell and is more-likely-than-not will not to be required to sell is recognized in the Consolidated Statement of Income, with the non-credit-related impairment recognized in Other Comprehensive Income (OCI). For other impaired debt securities, the entire impairment is recognized in the Consolidated Statement of Income. See Note 1 to the Consolidated Financial Statements for additional information.



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The table below shows the fair value of investments in AFS securities that have been in an unrealized loss position for less than 12 months or for 12 months or longer as of September 30, 2009 and December 31, 2008:

|   | Less than 12 months |                         | 12 months or longer |                         | Total            |                         |
|---|---------------------|-------------------------|---------------------|-------------------------|------------------|-------------------------|
|   | Fair value          | Gross unrealized losses | Fair value          | Gross unrealized losses | Fair value       | Gross unrealized losses |
| <i>In millions of dollar</i>                      |                     |                         |                     |                         |                  |                         |
| <b>September 30, 2009</b>                         |                     |                         |                     |                         |                  |                         |
| <b>Securities available-for-sale</b>              |                     |                         |                     |                         |                  |                         |
| Mortgage-backed securities                        |                     |                         |                     |                         |                  |                         |
| U.S. government agency guaranteed                 | \$ 3,024            | \$ 23                   | \$ 300              | \$ 8                    | \$ 3,324         | \$ 31                   |
| Prime   | 4,999               | 1,224                   | 268                 | 36                      | 5,267            | 1,260                   |
| Alt-A   | 90                  |                         | 47                  | 6                       | 137              | 6                       |
| Subprime  | 4                   |                         | 13                  | 17                      | 17               | 17                      |
| Non-U.S. residential                              | 266                 | 5                       |                     |                         | 266              | 5                       |
| Commercial  | 84                  | 64                      | 389                 | 56                      | 473              | 120                     |
| Total mortgage-backed securities                  | 8,467               | 1,316                   | 1,017               | 123                     | 9,484            | 1,439                   |
| U.S. Treasury and federal agency securities       |                     |                         |                     |                         |                  |                         |
| U.S. Treasury                                     | 97                  |                         | 61                  | 1                       | 158              | 1                       |
| Agency obligations                                | 2,995               | 14                      | 1                   |                         | 2,996            | 14                      |
| Total U.S. Treasury and federal agency securities | 3,092               | 14                      | 62                  | 1                       | 3,154            | 15                      |
| State and municipal                               | 4,321               | 214                     | 877                 | 1,125                   | 5,198            | 1,339                   |
| Foreign government                                | 22,290              | 129                     | 5,732               | 139                     | 28,022           | 268                     |
| Corporate   | 956                 | 56                      | 1,266               | 116                     | 2,222            | 172                     |
| Other debt securities                             | 1,183               | 93                      | 1,378               | 162                     | 2,561            | 255                     |
| Marketable equity securities available-for-sale   | 2,555               | 225                     | 117                 | 30                      | 2,672            | 255                     |
| <b>Total securities available-for-sale</b>        | <b>\$ 42,864</b>    | <b>\$ 2,047</b>         | <b>\$ 10,449</b>    | <b>\$ 1,696</b>         | <b>\$ 53,313</b> | <b>\$ 3,743</b>         |
| <b>December 31, 2008(1)</b>                       |                     |                         |                     |                         |                  |                         |
| <b>Securities available-for-sale</b>              |                     |                         |                     |                         |                  |                         |
| Mortgage-backed securities                        |                     |                         |                     |                         |                  |                         |
| U.S. government agency guaranteed                 | \$ 5,281            | \$ 9                    | \$ 432              | \$ 58                   | \$ 5,713         | \$ 67                   |
| Prime   | 2,258               | 1,127                   | 3,108               | 1,838                   | 5,366            | 2,965                   |
| Alt-A   | 38                  | 8                       | 5                   | 1                       | 43               | 9                       |
| Subprime  |                     |                         | 15                  | 21                      | 15               | 21                      |
| Non-U.S. residential                              | 10                  |                         |                     |                         | 10               |                         |
| Commercial  | 213                 | 33                      | 233                 | 101                     | 446              | 134                     |
| Total mortgage-backed securities                  | 7,800               | 1,177                   | 3,793               | 2,019                   | 11,593           | 3,196                   |
| U.S. Treasury and federal agencies                |                     |                         |                     |                         |                  |                         |
| U.S. Treasury                                     |                     |                         |                     |                         |                  |                         |
| Agency obligations                                | 1,654               | 76                      | 1                   | 1                       | 1,655            | 77                      |
| Total U.S. Treasury and federal agency securities | 1,654               | 76                      | 1                   | 1                       | 1,655            | 77                      |
| State and municipal                               | 12,827              | 3,872                   | 3,762               | 498                     | 16,589           | 4,370                   |
| Foreign government                                | 10,697              | 201                     | 9,080               | 207                     | 19,777           | 408                     |
| Corporate   | 1,985               | 270                     | 4,393               | 410                     | 6,378            | 680                     |
| Other debt securities                             | 944                 | 96                      | 303                 | 128                     | 1,247            | 224                     |
| Marketable equity securities available-for-sale   | 3,254               | 386                     | 102                 | 73                      | 3,356            | 459                     |
| <b>Total securities available-for-sale</b>        | <b>\$ 39,161</b>    | <b>\$ 6,078</b>         | <b>\$ 21,434</b>    | <b>\$ 3,336</b>         | <b>\$ 60,595</b> | <b>\$ 9,414</b>         |

(1)

Reclassified to conform to the current period's presentation.

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The following table presents the amortized cost and fair value of AFS debt securities by contractual maturity dates as of September 30, 2009, and December 31, 2008:

| <i>In millions of dollars</i>                   | September 30,<br>2009 |                   | December 31,<br>2008(1) |                   |
|---|-----------------------|-------------------|-------------------------|-------------------|
|   | Amortized<br>Cost     | Fair<br>value     | Amortized<br>cost       | Fair<br>value     |
| <b>Mortgage-backed securities(2)</b>            |                       |                   |                         |                   |
| Due within 1 year                               | \$ 2                  | \$ 2              | \$ 87                   | \$ 80             |
| After 1 but within 5 years                      | 29                    | 30                | 639                     | 567               |
| After 5 but within 10 years                     | 690                   | 658               | 1,362                   | 1,141             |
| After 10 years(3)                               | 31,494                | 30,771            | 30,710                  | 28,080            |
| <b>Total</b>                                    | <b>\$ 32,215</b>      | <b>\$ 31,461</b>  | <b>\$ 32,798</b>        | <b>\$ 29,868</b>  |
| <b>U.S. Treasury and federal agencies</b>       |                       |                   |                         |                   |
| Due within 1 year                               | \$ 5,546              | \$ 5,556          | \$ 15,736               | \$ 15,846         |
| After 1 but within 5 years                      | 7,600                 | 7,629             | 5,755                   | 5,907             |
| After 5 but within 10 years                     | 6,535                 | 6,593             | 1,902                   | 1,977             |
| After 10 years(3)                               | 3,410                 | 3,423             | 309                     | 235               |
| <b>Total</b>                                    | <b>\$ 23,091</b>      | <b>\$ 23,201</b>  | <b>\$ 23,702</b>        | <b>\$ 23,965</b>  |
| <b>State and municipal</b>                      |                       |                   |                         |                   |
| Due within 1 year                               | \$ 219                | \$ 219            | \$ 214                  | \$ 214            |
| After 1 but within 5 years                      | 111                   | 121               | 84                      | 84                |
| After 5 but within 10 years                     | 354                   | 381               | 411                     | 406               |
| After 10 years(3)                               | 17,283                | 16,104            | 17,447                  | 13,120            |
| <b>Total</b>                                    | <b>\$ 17,967</b>      | <b>\$ 16,825</b>  | <b>\$ 18,156</b>        | <b>\$ 13,824</b>  |
| <b>Foreign government</b>                       |                       |                   |                         |                   |
| Due within 1 year                               | \$ 34,753             | \$ 34,824         | \$ 26,481               | \$ 26,937         |
| After 1 but within 5 years                      | 37,442                | 37,945            | 45,652                  | 45,462            |
| After 5 but within 10 years                     | 6,711                 | 6,706             | 6,771                   | 6,899             |
| After 10 years(3)                               | 1,059                 | 1,196             | 601                     | 744               |
| <b>Total</b>                                    | <b>\$ 79,965</b>      | <b>\$ 80,671</b>  | <b>\$ 79,505</b>        | <b>\$ 80,042</b>  |
| <b>All other(4)</b>                             |                       |                   |                         |                   |
| Due within 1 year                               | \$ 2,893              | \$ 2,883          | \$ 4,160                | \$ 4,319          |
| After 1 but within 5 years                      | 23,456                | 23,711            | 2,662                   | 2,692             |
| After 5 but within 10 years                     | 3,282                 | 3,327             | 12,557                  | 11,842            |
| After 10 years(3)                               | 2,514                 | 2,434             | 3,051                   | 2,774             |
| <b>Total</b>                                    | <b>\$ 32,145</b>      | <b>\$ 32,355</b>  | <b>\$ 22,430</b>        | <b>\$ 21,627</b>  |
| <b>Total debt securities available-for-sale</b> | <b>\$ 185,383</b>     | <b>\$ 184,513</b> | <b>\$ 176,591</b>       | <b>\$ 169,326</b> |

(1) Reclassified to conform to the current period's presentation.

(2) Includes mortgage-backed securities of U.S. federal agencies.

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(3) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(4) Includes corporate securities and other debt securities.

The following tables present interest and dividends on investments for the periods ended September 30, 2009 and 2008:

| <i>In millions of dollars</i>                | Three months ended |                  |
|--|--------------------|------------------|
|  | Sept 30,<br>2009   | Sept 30,<br>2008 |
| Taxable interest                             | \$ 2,956           | \$ 2,334         |
| Interest exempt from U.S. federal income tax | 226                | 136              |
| Dividends                                    | 101                | 127              |
| <b>Total interest and dividends</b>          | <b>\$ 3,283</b>    | <b>\$ 2,597</b>  |

| <i>In millions of dollars</i>                | Nine months ended |                  |
|--|-------------------|------------------|
|  | Sept 30,<br>2009  | Sept 30,<br>2008 |
| Taxable interest                             | \$ 9,084          | \$ 7,019         |
| Interest exempt from U.S. federal income tax | 591               | 433              |
| Dividends                                    | 219               | 380              |
| <b>Total interest and dividends</b>          | <b>\$ 9,894</b>   | <b>\$ 7,832</b>  |

The following table presents realized gains and losses on investments for the periods ended September 30, 2009 and 2008. The gross realized investment losses exclude losses from other-than-temporary impairment:

| <i>In millions of dollars</i>      | Three months ended |                  | Nine months ended |                  |
|------------------------------------|--------------------|------------------|-------------------|------------------|
|                                    | Sept 30,<br>2009   | Sept 30,<br>2008 | Sept 30,<br>2009  | Sept 30,<br>2008 |
| Gross realized investment gains    | \$ 439             | \$ 192           | \$ 1,797          | \$ 506           |
| Gross realized investment losses   | (12)               | (42)             | (78)              | (130)            |
| <b>Net realized gains (losses)</b> | <b>\$ 427</b>      | <b>\$ 150</b>    | <b>\$ 1,719</b>   | <b>\$ 376</b>    |

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**Debt Securities Held-to-Maturity**

The carrying value and fair value of securities held-to-maturity (HTM) at September 30, 2009 and December 31, 2008 were as follows:

| <i>In millions of dollars</i>                     | Amortized<br>cost(1) | Net unrealized<br>loss recognized<br>in OCI | Carrying<br>value(2) | Gross<br>unrecognized<br>gains | Gross<br>unrecognized<br>losses | Fair<br>value    |
|---|----------------------|---|----------------------|--------------------------------|---------------------------------|------------------|
| <b>September 30, 2009</b>                         |                      |   |                      |                                |                                 |                  |
| <b>Debt securities held-to-maturity</b>           |                      |   |                      |                                |                                 |                  |
| Mortgage-backed securities                        |                      |   |                      |                                |                                 |                  |
| U.S. government agency guaranteed                 | \$                   | \$  | \$                   | \$                             | \$                              | \$               |
| Prime   | 6,388                | 1,211                                       | 5,177                | 50                             | 50                              | 5,177            |
| Alt-A   | 15,436               | 4,609                                       | 10,827               | 411                            | 419                             | 10,819           |
| Subprime  | 1,165                | 171   | 994                  | 56                             | 117                             | 933              |
| Non-U.S. residential                              | 9,485                | 1,168                                       | 8,317                | 364                            | 240                             | 8,441            |
| Commercial  | 1,308                | 52  | 1,256                |                                | 377                             | 879              |
| Total mortgage-backed securities                  | 33,782               | 7,211                                       | 26,571               | 881                            | 1,203                           | 26,249           |
| U.S. Treasury and federal agency securities       |                      |   |                      |                                |                                 |                  |
| U.S. Treasury                                     |                      |   |                      |                                |                                 |                  |
| Agency and direct obligations                     |                      |   |                      |                                |                                 |                  |
| Total U.S. Treasury and federal agency securities |                      |   |                      |                                |                                 |                  |
| State and municipal                               | 3,169                | 146   | 3,023                | 200                            | 138                             | 3,085            |
| Corporate   | 7,365                | 307   | 7,058                | 472                            | 138                             | 7,392            |
| Asset-backed securities                           | 19,590               | 427   | 19,163               | 435                            | 722                             | 18,876           |
| Other debt securities                             | 7                    | 6   | 1                    |                                |                                 | 1                |
| <b>Total debt securities held-to-maturity</b>     | <b>\$ 63,913</b>     | <b>\$ 8,097</b>                             | <b>\$ 55,816</b>     | <b>\$ 1,988</b>                | <b>\$ 2,201</b>                 | <b>\$ 55,603</b> |
| <b>December 31, 2008</b>                          |                      |   |                      |                                |                                 |                  |
| <b>Debt securities held-to-maturity</b>           |                      |   |                      |                                |                                 |                  |
| Mortgage-backed securities                        |                      |   |                      |                                |                                 |                  |
| U.S. government agency guaranteed                 | \$                   | \$  | \$                   | \$                             | \$                              | \$               |
| Prime   | 7,481                | 1,436                                       | 6,045                |                                | 623                             | 5,422            |
| Alt-A   | 16,658               | 4,216                                       | 12,442               | 23                             | 1,802                           | 10,663           |
| Subprime  | 1,368                | 125   | 1,243                | 15                             | 163                             | 1,095            |
| Non-U.S. residential                              | 10,496               | 1,128                                       | 9,368                | 5                              | 397                             | 8,976            |
| Commercial  | 1,021                |   | 1,021                |                                | 130                             | 891              |
| Total mortgage-backed securities                  | 37,024               | 6,905                                       | 30,119               | 43                             | 3,115                           | 27,047           |
| U.S. Treasury and federal agency securities       |                      |   |                      |                                |                                 |                  |
| U.S. Treasury                                     |                      |   |                      |                                |                                 |                  |
| Agency and direct obligations                     |                      |   |                      |                                |                                 |                  |
| Total U.S. Treasury and federal agency securities | 1                    |   | 1                    |                                |                                 | 1                |
| State and municipal                               | 3,371                | 183   | 3,188                | 14                             | 253                             | 2,949            |
| Corporate   | 6,906                | 175   | 6,731                | 130                            | 305                             | 6,556            |
| Asset-backed securities                           | 22,698               | 415   | 22,283               | 86                             | 555                             | 21,814           |
| Other debt securities                             | 2,478                | 341   | 2,137                |                                | 127                             | 2,010            |
| <b>Total debt securities held-to-maturity</b>     | <b>\$ 72,478</b>     | <b>\$ 8,019</b>                             | <b>\$ 64,459</b>     | <b>\$ 273</b>                  | <b>\$ 4,355</b>                 | <b>\$ 60,377</b> |

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(1)

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For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value amount of the securities at the date of transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of interest, less any impairment previously recognized in earnings.

(2)

HTM securities are carried on the Consolidated Balance Sheet at amortized cost and the changes in the value of these securities, other than impairment charges, are not reported on the financial statements.

The net unrealized losses classified in accumulated other comprehensive income (AOCI) relate to debt securities reclassified from AFS investments to HTM investments, and to additional declines in fair value for HTM securities that suffer credit impairment. The balance was \$8.1 billion as of September 30, 2009, compared to \$8.0 billion as of December 31, 2008. This balance is amortized over the remaining life of the related securities as an adjustment of yield in a manner consistent with the accretion of discount on the same transferred debt securities. This will have no impact on the Company's net income because the amortization of the unrealized holding loss reported in equity will offset the effect on interest income of the accretion of the discount on these securities.

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The table below shows the fair value of investments in HTM that have been in an unrealized loss position for less than 12 months or for 12 months or longer as of September 30, 2009 and December 31, 2008:

|   | Less than 12 months |                         | 12 months or longer |                         | Total            |                         |
|---|---------------------|-------------------------|---------------------|-------------------------|------------------|-------------------------|
|   | Fair value          | Gross unrealized losses | Fair value          | Gross unrealized losses | Fair value       | Gross unrealized losses |
| <i>In millions of dollars</i>                 |                     |                         |                     |                         |                  |                         |
| <b>September 30, 2009</b>                     |                     |                         |                     |                         |                  |                         |
| <b>Debt securities held-to-maturity</b>       |                     |                         |                     |                         |                  |                         |
| Mortgage-backed securities                    | \$ 5,235            | \$ 1,046                | \$ 13,656           | \$ 157                  | \$ 18,891        | \$ 1,203                |
| State and municipal                           | 733                 | 138                     |                     |                         | 733              | 138                     |
| Corporate                                     | 2,801               | 138                     |                     |                         | 2,801            | 138                     |
| Asset-backed securities                       | 5,713               | 701                     | 807                 | 21                      | 6,520            | 722                     |
| Other debt securities                         |                     |                         |                     |                         |                  |                         |
| <b>Total debt securities held-to-maturity</b> | <b>\$ 14,482</b>    | <b>\$ 2,023</b>         | <b>\$ 14,463</b>    | <b>\$ 178</b>           | <b>\$ 28,945</b> | <b>\$ 2,201</b>         |
| <b>December 31, 2008</b>                      |                     |                         |                     |                         |                  |                         |
| <b>Debt securities held-to-maturity</b>       |                     |                         |                     |                         |                  |                         |
| Mortgage-backed securities                    | \$ 2,348            | \$ 631                  | \$ 24,236           | \$ 2,484                | \$ 26,584        | \$ 3,115                |
| State and municipal                           | 2,499               | 253                     |                     |                         | 2,499            | 253                     |
| Corporate                                     | 23                  |                         | 4,107               | 305                     | 4,130            | 305                     |
| Asset-backed securities                       | 9,051               | 381                     | 4,164               | 174                     | 13,215           | 555                     |
| Other debt securities                         | 439                 |                         | 5,246               | 127                     | 5,685            | 127                     |
| <b>Total debt securities held-to-maturity</b> | <b>\$ 14,360</b>    | <b>\$ 1,265</b>         | <b>\$ 37,753</b>    | <b>\$ 3,090</b>         | <b>\$ 52,113</b> | <b>\$ 4,355</b>         |

Excluded from the gross unrealized losses presented in the above table is the \$8.1 billion and \$8.0 billion of gross unrealized losses recorded in AOCI related to the HTM securities that were reclassified from AFS investments as of September 30, 2009 and December 31, 2008, respectively. Approximately \$6.6 billion and \$5.2 billion of these unrealized losses relate to securities that have been in a loss position for 12 months or longer at September 30, 2009 and December 31, 2008, respectively.

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The following table presents the carrying value and fair value of HTM debt securities by contractual maturity dates as of September 30, 2009 and December 31, 2008:

| <i>In millions of dollars</i>                 | September 30, 2009 |                  | December 31, 2008 |                  |
|---|--------------------|------------------|-------------------|------------------|
|   | Carrying value     | Fair value       | Carrying value    | Fair value       |
| <b>Mortgage-backed securities</b>             |                    |                  |                   |                  |
| Due within 1 year                             | \$ 1               | \$ 1             | \$ 88             | \$ 65            |
| After 1 but within 5 years                    | 479                | 314              | 363               | 282              |
| After 5 but within 10 years                   | 1,922              | 1,787            | 513               | 413              |
| After 10 years(1)                             | 24,169             | 24,147           | 29,155            | 26,287           |
| <b>Total</b>                                  | <b>\$ 26,571</b>   | <b>\$ 26,249</b> | <b>\$ 30,119</b>  | <b>\$ 27,047</b> |
| <b>State and municipal</b>                    |                    |                  |                   |                  |
| Due within 1 year                             | \$ 6               | \$ 6             | \$ 86             | \$ 86            |
| After 1 but within 5 years                    | 48                 | 81               | 105               | 105              |
| After 5 but within 10 years                   | 168                | 140              | 112               | 106              |
| After 10 years(2)                             | 2,801              | 2,858            | 2,885             | 2,652            |
| <b>Total</b>                                  | <b>\$ 3,023</b>    | <b>\$ 3,085</b>  | <b>\$ 3,188</b>   | <b>\$ 2,949</b>  |
| <b>All other(2)</b>                           |                    |                  |                   |                  |
| Due within 1 year                             | \$ 5,618           | \$ 5,888         | \$ 4,482          | \$ 4,505         |
| After 1 but within 5 years                    | 5,636              | 5,587            | 10,892            | 10,692           |
| After 5 but within 10 years                   | 6,852              | 7,087            | 6,358             | 6,241            |
| After 10 years(1)                             | 8,116              | 7,707            | 9,420             | 8,943            |
| <b>Total</b>                                  | <b>\$ 26,222</b>   | <b>\$ 26,269</b> | <b>\$ 31,152</b>  | <b>\$ 30,381</b> |
| <b>Total debt securities held-to-maturity</b> | <b>\$ 55,816</b>   | <b>\$ 55,603</b> | <b>\$ 64,459</b>  | <b>\$ 60,377</b> |

(1) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(2) Includes asset-backed securities and all other debt securities.



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**Evaluating Investments for Other-than-Temporary Impairments**

The Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary. Prior to January 1, 2009, these reviews were conducted pursuant to FASB Staff Position No. FAS 115-1, *The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments* (ASC 320-10-35). Any unrealized loss identified as other than temporary was recorded directly in the Consolidated Statement of Income. As of January 1, 2009, the Company adopted FSP FAS 115-2 and FAS 124-2 (ASC 320-10-65-1). Accordingly, any credit-related impairment related to debt securities the Company does not plan to sell and is not likely to be required to sell is recognized in the Consolidated Statement of Income, with the non-credit-related impairment recognized in OCI. For other impaired debt securities, the entire impairment is recognized in the Consolidated Statement of Income.

An unrealized loss exists when the current fair value of an individual security is less than its amortized cost basis. Unrealized losses that are determined to be temporary in nature are recorded, net of tax, in AOCI for AFS securities, while such losses related to HTM securities are not recorded, as these investments are carried at their amortized cost. For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value of the securities at the date of transfer, plus any accretion income and less any impairment recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings subsequent to transfer.

Regardless of the classification of the securities as AFS or HTM, the Company has assessed each position for credit impairment.

Factors considered in determining whether a loss is temporary include:

the length of time and the extent to which fair value has been below cost;

the severity of the impairment;

the cause of the impairment and the financial condition and near-term prospects of the issuer;

activity in the market of the issuer which may indicate adverse credit conditions; and

the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery.

The Company's review for impairment generally entails:

identification and evaluation of investments that have indications of possible impairment;

analysis of individual investments that have fair values less than amortized cost, including consideration of the length of time the investment has been in an unrealized loss position and the expected recovery period;

discussion of evidential matter, including an evaluation of factors or triggers that could cause individual investments to qualify as having other-than-temporary impairment and those that would not support other-than-temporary impairment; and

documentation of the results of these analyses, as required under business policies.

For equity securities, management considers the various factors described above, including its intent and ability to hold the equity security for a period of time sufficient for recovery to amortized cost. Where management lacks that intent or ability, the security's decline in fair value is deemed to be other than temporary and is recorded in earnings.

For debt securities that are not deemed to be credit impaired, management performs additional analysis to assess whether it intends to sell or more-likely-than-not would not be required to sell the investment before the expected recovery of the amortized cost basis. In most cases, management has asserted that it has no intent to sell and that it believes it is more-likely-than-not that it will not be required to sell the investment before recovery of its amortized cost basis. Where such an assertion has not been made, the security's decline in fair value is deemed to be other than temporary and is recorded in earnings.

For debt securities, a critical component of the evaluation for other-than-temporary impairments is the identification of credit impaired securities, where management does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. For securities purchased and classified as AFS with the expectation of receiving full principal and interest cash flows, this analysis the likelihood of receiving all contractual principal and interest. For securities reclassified out of the trading category in the fourth quarter of 2008, the analysis considers the likelihood of receiving the expected principal and interest cash flows anticipated as of the date of reclassification in the fourth quarter of 2008. The extent of the Company's analysis regarding credit quality and the stress on assumptions used in the analysis have been refined for securities where the current fair value or other characteristics of the security warrant. The paragraphs below describe the Company's process for identifying credit impairment in security types with the most significant unrealized losses as of September 30, 2009.

AFS equity securities deemed other-than-temporarily impaired are written down to fair value, with the full difference between fair value and amortized cost recognized in earnings.

#### ***Mortgage-Backed Securities***

For U.S. mortgage-backed securities (and in particular for Alt-A and other mortgage-backed securities that have significant unrealized losses as a percentage of amortized cost), credit impairment is assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows on the mortgage-backed securities through the current period and then projects the remaining cash flows using a number of assumptions, including default rates, prepayment rates, and recovery rates (on foreclosed properties).

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Management develops specific assumptions using as much market data as possible and includes internal estimates as well as estimates published by rating agencies and other third-party sources. Default rates are projected by considering current underlying mortgage loan performance, generally assuming the default of (1) 10% of current loans, (2) 25% of 30-59 day delinquent loans, (3) 75% of 60-90 day delinquent loans and (4) 100% of 91+ day delinquent loans. These estimates are extrapolated along a default timing curve to estimate the total lifetime pool default rate. Other assumptions used contemplate the actual collateral attributes, including geographic concentrations, rating agency loss projections, rating actions and current market prices.

The key base assumptions for mortgage-backed securities as of September 30, 2009 are in the table below:

|                                      | September 30, 2009 |
|--------------------------------------|--------------------|
| Prepayment rate                      | 3-8 CRR            |
| Loss severity(1)                     | 45%-75%            |
| Unemployment rate                    | 10%                |
| Peak-to-trough housing price decline | 32.3%              |

(1)

Loss severity rates are estimated considering collateral characteristics and generally range from 45%-60% for prime bonds, 50%-70% for Alt-A bonds, and 65%-75% for subprime bonds.

In addition, cash flow projections are developed using more stressful parameters, and management assesses the results of those stress tests (including the severity of any cash shortfall indicated and the likelihood of the stress scenario's actually occurring based on the underlying pool's characteristics and performance) to assess whether management expects to recover the amortized cost basis of the security. If cash flow projections indicate that the Company does not expect to recover its amortized cost basis, the Company recognizes the estimated credit loss in earnings.

### ***State and Municipal Securities***

Citigroup's AFS state and municipal bonds consist primarily of bonds that are financed through Tender Option Bond programs. The process for identifying credit impairment for bonds in this program is largely based on third-party credit ratings. Individual bond positions must meet minimum ratings requirements, which vary based on the sector of the bond issuer. The average portfolio rating, ignoring any insurance, is Aa3/AA-.

Citigroup monitors the bond issuer and insurer ratings on a daily basis. In the event of a downgrade of the bond below the Aa3/AA-, the subject bond is specifically reviewed for potential shortfall in contractual principal and interest. Citigroup has not recorded any credit impairments on bonds held as part of the Tender Option Bond program.

The remainder of Citigroup's AFS state and municipal bonds, outside of the Tender Option Bond Programs, are specifically reviewed for credit impairment based on instrument-specific estimates of cash flows, probability of default and loss given default.

Table of Contents**Recognition and Measurement of Other-Than-Temporary Impairment**

The following table presents the total other-than-temporary impairments recognized during the three months and nine months ended September 30, 2009:

**Other-Than-Temporary Impairments (OTTI) on Investments**

| <i>In millions of dollars</i>   | Three months ended Sept. 30, 2009 |               |               | Nine months ended Sept. 30, 2009 |                 |                 |
|---|-----------------------------------|---------------|---------------|----------------------------------|-----------------|-----------------|
|   | AFS                               | HTM           | Total         | AFS                              | HTM             | Total           |
| Impairment losses related to securities which the Company does not intend to sell nor will likely be required to sell:                              |                                   |               |               |                                  |                 |                 |
| Total OTTI losses recognized during the quarter ended September 30, 2009  | \$ 158                            | \$ 2,182      | \$ 2,340      | \$ 263                           | \$ 5,730        | \$ 5,993        |
| Less: portion of OTTI loss recognized in OCI (before taxes)   | 25                                | 1,716         | 1,741         | 54                               | 3,952           | 4,006           |
| Net impairment losses recognized in earnings for securities that the Company does not intend to sell nor will likely be required to sell            | \$ 133                            | \$ 466        | \$ 599        | \$ 209                           | \$ 1,778        | \$ 1,987        |
| OTTI losses recognized in earnings for securities that the Company intends to sell or more-likely-than-not will be required to sell before recovery | 113                               |               | 113           | 168                              |                 | 168             |
| <b>Total impairment losses recognized in earnings</b>   | <b>\$ 246</b>                     | <b>\$ 466</b> | <b>\$ 712</b> | <b>\$ 377</b>                    | <b>\$ 1,778</b> | <b>\$ 2,155</b> |

The following is a three-month roll forward of the credit-related position recognized in earnings for AFS and HTM debt securities held as of September 30, 2009:

| <i>In millions of dollars</i>                                      | Cumulative Other-Than-Temporary Impairment Credit Losses Recognized in Earnings |   |  |   |                        |
|--|---|---|--|---|------------------------|
|  | June 30, 2009 Balance   | Credit impairments recognized in earnings on securities not previously impaired | Credit impairments recognized in earnings on securities that have been previously impaired | Reductions due to sales of credit impaired securities sold or matured | Sept. 30, 2009 Balance |
| <b>AFS debt securities</b>   |   |   |  |   |                        |
| Mortgage-backed securities   |   |   |  |   |                        |
| Prime  | \$ 7  | \$ 92   | \$   | \$  | \$ 99                  |
| Commercial real estate   | 2   |   |  |   | 2                      |
| Total mortgage-backed securities                                   | 9   | 92  |  |   | 101                    |
| Foreign government   | 14  |   |  | (1)   | 13                     |
| Corporate  | 97  | 24  | 10   |   | 131                    |
| Asset backed securities  | 3   |   | 5  |   | 8                      |
| Other debt securities  | 6   | 2   |  |   | 8                      |
| <b>Total OTTI credit losses recognized for AFS debt securities</b> | <b>\$ 129</b>   | <b>\$ 118</b>   | <b>\$ 15</b>   | <b>(1)</b>  | <b>\$ 261</b>          |
| <b>HTM debt securities</b>   |   |   |  |   |                        |
| Mortgage-backed securities   |   |   |  |   |                        |

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|  |    |       |    |     |    |   |     |        |              |
|--|----|-------|----|-----|----|---|-----|--------|--------------|
| Prime  | \$ | 14    | \$ | 93  | \$ | 1 | \$  | \$     | <b>108</b>   |
| Alt-A  |    | 1,901 |    | 297 |    |   |     |        | <b>2,198</b> |
| Subprime   |    | 105   |    | 66  |    |   |     |        | <b>171</b>   |
| Non-U.S. residential   |    | 96    |    |     |    |   |     |        | <b>96</b>    |
| Commercial real estate   |    | 4     |    |     |    |   |     |        | <b>4</b>     |
|  |    |       |    |     |    |   |     |        |              |
| Total mortgage-backed securities                                   |    | 2,120 |    | 456 |    | 1 |     |        | <b>2,577</b> |
| Corporate  |    | 320   |    | 8   |    |   | (3) |        | <b>325</b>   |
| Asset backed securities  |    | 32    |    |     |    |   |     |        | <b>32</b>    |
| Other debt securities  |    | 3     |    |     |    | 1 |     |        | <b>4</b>     |
|  |    |       |    |     |    |   |     |        |              |
| <b>Total OTTI credit losses recognized for HTM debt securities</b> | \$ | 2,475 | \$ | 464 | \$ | 2 | \$  | (3) \$ | <b>2,938</b> |

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The following is a nine-month roll forward of the credit-related position recognized in earnings for AFS and HTM debt securities held as of September 30, 2009:

| Cumulative Other-Than-Temporary Impairment Credit Losses Recognized in Earnings |                         |   |  |   |                        |
|---|-------------------------|---|--|---|------------------------|
|   | January 1, 2009 Balance | Credit impairments recognized in earnings on securities not previously impaired | Credit impairments recognized in earnings on securities than have been previously impaired | Reductions due to sales of credit impaired securities sold or matured | Sept. 30, 2009 Balance |
| <i>In millions of dollars</i>   |                         |   |  |   |                        |
| <b>AFS debt securities</b>  |                         |   |  |   |                        |
| Mortgage-backed securities  |                         |   |  |   |                        |
| Prime   | \$                      | \$  | 99   | \$  | \$ 99                  |
| Commercial real estate  |                         | 1   | 1  |   | 2                      |
| Total mortgage-backed securities  | 1                       | 100   |  |   | 101                    |
| Foreign government  |                         | 14  |  | (1)   | 13                     |
| Corporate   | 53                      | 54  | 25   | (1)   | 131                    |
| Asset backed securities   |                         | 3   | 5  |   | 8                      |
| Other debt securities   |                         | 8   |  |   | 6                      |
| <b>Total OTTI credit losses recognized for AFS debt securities</b>              |                         |   |  |   |                        |
|   | \$ 54                   | \$ 179  | \$ 30  | (2)   | \$ 261                 |
| <b>HTM debt securities</b>  |                         |   |  |   |                        |
| Mortgage-backed securities  |                         |   |  |   |                        |
| Prime   | \$ 8                    | \$ 99   | \$ 1   | \$  | \$ 108                 |
| Alt-A   | 1,091                   | 1,088   | 19   |   | 2,198                  |
| Subprime  | 85                      | 86  |  |   | 171                    |
| Non- U.S. residential   | 28                      | 68  |  |   | 96                     |
| Commercial real estate  | 4                       |   |  |   | 4                      |
| Total mortgage-backed securities  | 1,216                   | 1,341   | 20   |   | 2,577                  |
| Corporate   |                         | 398   |  | (73)  | 325                    |
| Asset backed securities   | 17                      | 15  |  |   | 32                     |
| Other debt securities   |                         | 3   | 1  |   | 4                      |
| <b>Total OTTI credit losses recognized for HTM debt securities</b>              |                         |   |  |   |                        |
|   | \$ 1,233                | \$ 1,757  | \$ 21  | (73)  | \$ 2,938               |

Table of Contents**11. GOODWILL AND INTANGIBLE ASSETS****Goodwill**

The changes in goodwill during the nine months ended September 30, 2009 were as follows:

| <i>In millions of dollars</i>  | <b>Goodwill</b>  |
|--|------------------|
| <b>Balance at December 31, 2008</b>  | <b>\$ 27,132</b> |
| Foreign exchange translation   | (844)            |
| Purchase accounting adjustments and other  | 122              |
| <b>Balance at March 31, 2009</b>   | <b>\$ 26,410</b> |
| Morgan Stanley Smith Barney joint venture  | (1,146)          |
| Estimated impact from the Sale of Nikko Cordial Securities, reclassified as <i>Assets of discontinued operations held for sale</i> | (533)            |
| Foreign exchange translation   | 847              |
| <b>Balance at June 30, 2009</b>  | <b>\$ 25,578</b> |
| Estimated impact from the Sale of Nikko Asset Management, reclassified as <i>Other Assets of businesses held for sale</i>          | (446)            |
| Foreign exchange translation   | 409              |
| Purchase accounting adjustments and other  | (118)            |
| <b>Balance at September 30, 2009</b>   | <b>\$ 25,423</b> |

During the first nine months of 2009, no goodwill was written off due to impairment. The Company performed its annual goodwill impairment test during the third quarter of 2009 and while no impairment was noted in step one for any of the reporting units, goodwill for the Latin America Regional Consumer Banking and Local Consumer Lending Cards reporting units may be particularly sensitive to further deterioration in economic conditions. The fair value as a percentage of allocated book value for Latin America Regional Consumer Banking and Local Consumer Lending Cards is 111% and 112%, respectively. If the future were to differ adversely from management's best estimate of key economic assumptions and associated cash flows were to decrease by a small margin, the Company could potentially experience future material impairment charges with respect to the \$1,317 million and \$4,751 million of goodwill remaining in our Latin America Regional Consumer Banking and Local Consumer Lending Cards reporting units, respectively. Any such charges, by themselves, would not negatively affect the Company's Tier 1, Tier 1 Common and Total Capital regulatory ratios, its Tangible Common Equity or the Company's liquidity position.

The following tables present the Company's goodwill balances by reporting unit and by segment at September 30, 2009:

| <i>In millions of dollars</i>           | <b>September 30, 2009</b> |
|---|---------------------------|
| <b>By Reporting Unit</b>                |                           |
| North America Regional Consumer Banking | \$ 2,461                  |
| EMEA Regional Consumer Banking          | 342                       |
| Asia Regional Consumer Banking          | 5,375                     |
| Latin America Regional Consumer Banking | 1,317                     |
| Securities and Banking                  | 8,767                     |
| Transaction Services                    | 1,579                     |
| Brokerage and Asset Management          | 831                       |
| Local Consumer Lending Cards            | 4,751                     |
| Local Consumer Lending Other            |                           |
| <b>Total</b>                            | <b>\$ 25,423</b>          |

|                             |          |
|-----------------------------|----------|
| <b>By Segment</b>           |          |
| Regional Consumer Banking   | \$ 9,495 |
| Institutional Clients Group | 10,346   |

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|               |       |
|---------------|-------|
| Citi Holdings | 5,582 |
|---------------|-------|

|              |           |               |
|--------------|-----------|---------------|
| <b>Total</b> | <b>\$</b> | <b>25,423</b> |
|--------------|-----------|---------------|

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Table of Contents**Intangible Assets**

The components of intangible assets were as follows:

| <i>In millions of dollars</i>             | September 30, 2009    |                          |                     | December 31, 2008     |                          |                     |
|---|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
|   | Gross carrying amount | Accumulated amortization | Net carrying amount | Gross carrying amount | Accumulated amortization | Net carrying amount |
| Purchased credit card relationships       | \$ 8,138              | \$ 4,684                 | \$ 3,454            | \$ 8,443              | \$ 4,513                 | \$ 3,930            |
| Core deposit intangibles                  | 1,351                 | 744                      | 607                 | 1,345                 | 662                      | 683                 |
| Other customer relationships              | 696                   | 170                      | 526                 | 4,031                 | 168                      | 3,863               |
| Present value of future profits           | 416                   | 275                      | 141                 | 415                   | 264                      | 151                 |
| Other(1)                                  | 4,965                 | 1,292                    | 3,673               | 5,343                 | 1,285                    | 4,058               |
| <b>Total amortizing intangible assets</b> | <b>\$ 15,566</b>      | <b>\$ 7,165</b>          | <b>\$ 8,401</b>     | <b>\$ 19,577</b>      | <b>\$ 6,892</b>          | <b>\$ 12,685</b>    |
| Indefinite-lived intangible assets        | 556                   | N/A                      | 556                 | 1,474                 | N/A                      | 1,474               |
| Mortgage servicing rights                 | 6,228                 | N/A                      | 6,228               | 5,657                 | N/A                      | 5,657               |
| <b>Total intangible assets</b>            | <b>\$ 22,350</b>      | <b>\$ 7,165</b>          | <b>\$ 15,185</b>    | <b>\$ 26,708</b>      | <b>\$ 6,892</b>          | <b>\$ 19,816</b>    |

(1) Includes contract-related intangible assets.

N/A Not Applicable.

The changes in intangible assets during the nine months ended September 30, 2009 were as follows:

| <i>In millions of dollars</i>         | Net carrying amount at December 31, 2008 | Acquisitions / Divestitures | Amortization | Impairments | FX and other(1) | Net carrying amount at September 30, 2009 |
|---------------------------------------|--|-----------------------------|--------------|-------------|-----------------|---|
| Purchased credit card relationships   | \$ 3,930                                 | \$ (72)                     | \$ (444)     | \$          | \$ 40           | \$ 3,454                                  |
| Core deposit intangibles              | 683                                      |                             | (86)         | (3)         | 13              | 607                                       |
| Other customer relationships(2)       | 3,863                                    | (3,253)                     | (145)        |             | 61              | 526                                       |
| Present value of future profits       | 151                                      |                             | (10)         |             |                 | 141                                       |
| Indefinite-lived intangible assets(2) | 1,474                                    | (967)                       |              |             | 49              | 556                                       |
| Other                                 | 4,058                                    | (133)                       | (222)        | (53)        | 23              | 3,673                                     |
|                                       | \$ 14,159                                | \$ (4,425)                  | \$ (907)     | \$ (56)     | \$ 186          | \$ 8,957                                  |
| Mortgage servicing rights(3)          | 5,657                                    |                             |              |             |                 | 6,228                                     |
| <b>Total intangible assets</b>        | <b>\$ 19,816</b>                         |                             |              |             |                 | <b>\$ 15,185</b>                          |

(1)

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Includes the impact of FX translation and purchase accounting adjustments.

(2)

Decrease during the third quarter of 2009 is due to the reclassification of assets of the Nikko asset management business to *Other Assets* as described in Note 2 to the Consolidated Financial Statements.

(3)

See Note 15 to the Consolidated Financial Statements for the roll-forward of mortgage servicing rights.

Table of Contents**12. DEBT****Short-Term Borrowings**

Short-term borrowings consist of commercial paper and other borrowings as follows:

| <i>In millions of dollars</i>      | September 30,<br>2009 | December 31,<br>2008 |
|------------------------------------|-----------------------|----------------------|
| <b>Commercial paper</b>            |                       |                      |
| Citigroup Funding Inc.             | \$ 9,983              | \$ 28,654            |
| Other Citigroup subsidiaries       | 433                   | 471                  |
|                                    | \$ 10,416             | \$ 29,125            |
| <b>Other short-term borrowings</b> | <b>54,315</b>         | <b>97,566</b>        |
| <b>Total short-term borrowings</b> | <b>\$ 64,731</b>      | <b>\$ 126,691</b>    |

Borrowings under bank lines of credit may be at interest rates based on LIBOR, CD rates, the prime rate, or bids submitted by the banks. Citigroup pays commitment fees for its lines of credit.

Some of Citigroup's non-bank subsidiaries have credit facilities with Citigroup's subsidiary depository institutions, including Citibank, N.A. Borrowings under these facilities must be secured in accordance with Section 23A of the Federal Reserve Act.

Citigroup Global Markets Holdings Inc. (CGMHI) has committed financing with unaffiliated banks. At September 30, 2009, CGMHI had drawn down the full \$1.175 billion available under these facilities, of which \$725 million is guaranteed by Citigroup. CGMHI has a bilateral facility totaling \$400 million with an unaffiliated bank maturing prior to year end. It also has substantial borrowing agreements consisting of facilities that CGMHI has been advised are available, but where no contractual lending obligation exists. These arrangements are reviewed on an ongoing basis to ensure flexibility in meeting CGMHI's short-term requirements.

**Long-Term Debt**

| <i>In millions of dollars</i>                  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Citigroup parent company                       | \$ 214,981            | \$ 192,290           |
| Other Citigroup subsidiaries(1)                | 97,965                | 109,306              |
| Citigroup Global Markets Holdings Inc. (CGMHI) | 15,403                | 20,623               |
| Citigroup Funding Inc. (CFI)(2)                | 51,208                | 37,374               |
| <b>Total long term debt</b>                    | <b>\$ 379,557</b>     | <b>\$ 359,593</b>    |

(1) At September 30, 2009 and December 31, 2008, collateralized advances from the Federal Home Loan Bank are \$30.6 billion and \$67.4 billion, respectively.

(2) Includes Principal-Protected Trust Securities (Safety First Trust Securities) with carrying values of \$521 million issued by Safety First Trust Series 2006-1, 2007-1, 2007-2, 2007-3, 2007-4, 2008-1, 2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 (collectively, the "Safety First Trusts") at September 30, 2009 and \$452 million issued by Safety First Trust Series 2006-1, 2007-1, 2007-2, 2007-3, 2007-4, 2008-1, 2008-2, 2008-3, 2008-4, 2008-5 and 2008-6 at December 31, 2008. CFI owns all of the voting securities of the Safety First Trusts. The Safety First Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the Safety First Trust Securities and the Safety First Trusts' common securities. The Safety First Trusts' obligations under the Safety First Trust Securities are fully and unconditionally guaranteed by CFI, and CFI's guarantee obligations are fully and unconditionally guaranteed by Citigroup.

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CGMHI has a syndicated five-year committed uncollateralized revolving line of credit facility with unaffiliated banks totaling \$3.0 billion, which was undrawn at September 30, 2009 and matures in 2011. CGMHI also has committed long-term financing facilities with unaffiliated banks. At September 30, 2009, CGMHI had drawn down the full \$900 million available under these facilities, of which \$150 million is guaranteed by Citigroup. Generally, a bank can terminate these facilities by giving CGMHI one-year prior notice.

The Company issues both fixed and variable rate debt in a range of currencies. It uses derivative contracts, primarily interest rate swaps, to effectively convert a portion of its fixed rate debt to variable rate debt and variable rate debt to fixed rate debt. The maturity structure of the derivatives generally corresponds to the maturity structure of the debt being hedged. In addition, the Company uses other derivative contracts to manage the impact of FX translation certain debt issuances.

Citigroup and other U.S. financial services firms are currently benefiting from government programs that are improving markets and providing Citigroup and other institutions with significant current funding capacity and significant liquidity support, including the Temporary Liquidity Guarantee Program (TLGP). See "TARP and Other Regulatory Programs" above.

Long-term debt at September 30, 2009 and December 31, 2008 includes \$34.5 billion and \$24.1 billion, respectively, of junior subordinated debt. The Company formed statutory business trusts under the laws of the state of Delaware. The trusts exist for the exclusive purposes of (1) issuing trust securities representing undivided beneficial interests in the assets of the trust; (2) investing the gross proceeds of the trust securities in junior subordinated deferrable interest debentures (subordinated debentures) of its parent; and (3) engaging in only those activities necessary or incidental thereto. Upon approval from the Federal Reserve Board, Citigroup has the right to redeem these securities.

Citigroup has contractually agreed not to redeem or purchase (i) the 6.50% Enhanced Trust Preferred Securities of Citigroup Capital XV before September 15, 2056, (ii) the 6.45% Enhanced Trust Preferred Securities of Citigroup

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Capital XVI before December 31, 2046, (iii) the 6.35% Enhanced Trust Preferred Securities of Citigroup Capital XVII before March 15, 2057, (iv) the 6.829% Fixed Rate/Floating Rate Enhanced Trust Preferred Securities of Citigroup Capital XVIII before June 28, 2047, (v) the 7.250% Enhanced Trust Preferred Securities of Citigroup Capital XIX before August 15, 2047, (vi) the 7.875% Enhanced Trust Preferred Securities of Citigroup Capital XX before December 15, 2067, and (vii) the 8.300% Fixed Rate/Floating Rate Enhanced Trust Preferred Securities of Citigroup Capital XXI before December 21, 2067, unless certain conditions, described in Exhibit 4.03 to Citigroup's Current Report on Form 8-K filed on September 18, 2006, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on November 28, 2006, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on March 8, 2007, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on July 2, 2007, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on August 17, 2007, in Exhibit 4.2 to Citigroup's Current Report on Form 8-K filed on November 27, 2007, and in Exhibit 4.2 to Citigroup's Current Report on Form 8-K filed on December 21, 2007, respectively, are met. These agreements are for the benefit of the holders of Citigroup's 6.00% Junior Subordinated Deferrable Interest Debentures due 2034. In addition, see Note 23 to the Consolidated Financial Statements, "Exchange Offers," below.

Citigroup owns all of the voting securities of these subsidiary trusts. These subsidiary trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the subsidiary trusts and the subsidiary trusts' common securities. These subsidiary trusts' obligations are fully and unconditionally guaranteed by Citigroup.

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The following table summarizes the financial structure of each of the Company's subsidiary trusts at September 30, 2009:

| Trust securities with distributions guaranteed by Citigroup | Issuance date | Securities issued | Liquidation value | Coupon rate        | Common shares issued to parent | Junior subordinated debentures owned by trust |                |  | Redeemable by issuer beginning |
|---|---------------|-------------------|-------------------|--------------------|--------------------------------|---|----------------|--|--------------------------------|
|   |               |                   |                   |                    |                                | Amount(1)                                     | Maturity       |  |                                |
| <i>In millions of dollars, except share amounts</i>         |               |                   |                   |                    |                                |   |                |  |                                |
| Citigroup Capital III                                       | Dec. 1996     | 194,053           | \$ 194            | 7.625%             | 6,003                          | \$ 200  | Dec. 1, 2036   |  | Not redeemable                 |
| Citigroup Capital VII                                       | July 2001     | 35,885,898        | 897               | 7.125%             | 1,109,874                      | 925   | July 31, 2031  |  | July 31, 2006                  |
| Citigroup Capital VIII                                      | Sept. 2001    | 43,651,597        | 1,091             | 6.950%             | 1,350,050                      | 1,125   | Sept. 15, 2031 |  | Sept. 17, 2006                 |
| Citigroup Capital IX  | Feb. 2003     | 33,874,813        | 847               | 6.000%             | 1,047,675                      | 873   | Feb. 14, 2033  |  | Feb. 13, 2008                  |
| Citigroup Capital X   | Sept. 2003    | 14,757,823        | 369               | 6.100%             | 456,428                        | 380   | Sept. 30, 2033 |  | Sept. 30, 2008                 |
| Citigroup Capital XI  | Sept. 2004    | 18,387,128        | 460               | 6.000%             | 568,675                        | 474   | Sept. 27, 2034 |  | Sept. 27, 2009                 |
| Citigroup Capital XIV                                       | June 2006     | 12,227,281        | 306               | 6.875%             | 40,000                         | 307   | June 30, 2066  |  | June 30, 2011                  |
| Citigroup Capital XV  | Sept. 2006    | 25,210,733        | 630               | 6.500%             | 40,000                         | 631   | Sept. 15, 2066 |  | Sept. 15, 2011                 |
| Citigroup Capital XVI                                       | Nov. 2006     | 38,148,947        | 954               | 6.450%             | 20,000                         | 954   | Dec. 31, 2066  |  | Dec. 31, 2011                  |
| Citigroup Capital XVII                                      | Mar. 2007     | 28,047,927        | 701               | 6.350%             | 20,000                         | 702   | Mar. 15, 2067  |  | Mar. 15, 2012                  |
| Citigroup Capital XVIII                                     | June 2007     | 99,901            | 160               | 6.829%             | 50                             | 160   | June 28, 2067  |  | June 28, 2017                  |
| Citigroup Capital XIX                                       | Aug. 2007     | 22,771,968        | 569               | 7.250%             | 20,000                         | 570   | Aug. 15, 2067  |  | Aug. 15, 2012                  |
| Citigroup Capital XX  | Nov. 2007     | 17,709,814        | 443               | 7.875%             | 20,000                         | 443   | Dec. 15, 2067  |  | Dec. 15, 2012                  |
| Citigroup Capital XXI                                       | Dec. 2007     | 2,345,801         | 2,346             | 8.300%             | 500                            | 2,346   | Dec. 21, 2077  |  | Dec. 21, 2037                  |
| Citigroup Capital XXIX                                      | Nov. 2007     | 1,875,000         | 1,875             | 6.320%             | 10                             | 1,875   | Mar. 15, 2041  |  | Mar. 15, 2013                  |
| Citigroup Capital XXX                                       | Nov. 2007     | 1,875,000         | 1,875             | 6.455%             | 10                             | 1,875   | Sept. 15, 2041 |  | Sept. 15, 2013                 |
| Citigroup Capital XXXI                                      | Nov. 2007     | 1,875,000         | 1,875             | 6.700%             | 10                             | 1,875   | Mar. 15, 2042  |  | Mar. 15, 2014                  |
| Citigroup Capital XXXII                                     | Nov. 2007     | 1,875,000         | 1,875             | 6.935%             | 10                             | 1,875   | Sept. 15, 2042 |  | Sept. 15, 2014                 |
| Citigroup Capital XXXIII                                    | July 2009     | 27,059,000        | 27,059            | 8.000%             | 100                            | 27,059  | July 30, 2039  |  | July 30, 2014                  |
| Adam Capital Trust III                                      | Dec. 2002     | 17,500            | 18                | 3 mo. LIB +335 bp. | 542                            | 18  | Jan. 7, 2033   |  | Jan. 7, 2008                   |
| Adam Statutory Trust III                                    | Dec. 2002     | 25,000            | 25                | 3 mo. LIB +325 bp. | 774                            | 26  | Dec. 26, 2032  |  | Dec. 26, 2007                  |
| Adam Statutory Trust IV                                     | Sept. 2003    | 40,000            | 40                | 3 mo. LIB +295 bp. | 1,238                          | 41  | Sept. 17, 2033 |  | Sept. 17, 2008                 |
| Adam Statutory Trust V                                      | Mar. 2004     | 35,000            | 35                | 3 mo. LIB +279 bp. | 1,083                          | 36  | Mar. 17, 2034  |  | Mar. 17, 2009                  |
| <b>Total obligated</b>                                      |               |                   | <b>\$ 44,644</b>  |                    |                                | <b>\$ 44,770</b>                              |                |  |                                |

(1) Represents the proceeds received from the trust at the date of issuance.

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In each case, the coupon rate on the debentures is the same as that on the trust securities. Distributions on the trust securities and interest on the debentures are payable quarterly, except for Citigroup Capital III, Citigroup Capital XVIII and Citigroup Capital XXI on which distributions are payable semiannually.

During the third quarter of 2009, pursuant to the "Exchange Offers", Citigroup converted \$5.8 billion liquidation value of trust preferred securities across Citigroup Capital III, Citigroup Capital VII, Citigroup Capital VIII, Citigroup Capital IX, Citigroup Capital X, Citigroup Capital XI, Citigroup Capital XIV, Citigroup Capital XV, Citigroup Capital XVI, Citigroup Capital XVII, Citigroup Capital XVIII, Citigroup Capital XIX, Citigroup Capital XX and Citigroup Capital XXI to common stock and issued \$27.1 billion of Citigroup Capital XXXIII trust preferred securities to the USG in exchange for the Series G and I of preferred stock.

Table of Contents**13. PREFERRED STOCK**

The following table summarizes the Company's preferred stock outstanding at September 30, 2009, June 30, 2009, and December 31, 2008:

|              | Dividend rate | Redemption<br>price per<br>depository share /<br>preference share | Number<br>of depository shares | Carrying value<br>(in millions of dollars) |                  |                      |
|--------------|---------------|---|--------------------------------|--|------------------|----------------------|
|              |               |   |                                | September 30,<br>2009                      | June 30,<br>2009 | December 31,<br>2008 |
| Series A1(1) | 7.000%        | \$ 50   | 137,600,000                    | \$   | \$ 6,880         | \$ 6,880             |
| Series B1(1) | 7.000%        | 50  | 60,000,000                     |  | 3,000            | 3,000                |
| Series C1(1) | 7.000%        | 50  | 20,000,000                     |  | 1,000            | 1,000                |
| Series D1(1) | 7.000%        | 50  | 15,000,000                     |  | 750              | 750                  |
| Series E(2)  | 8.400%        | 1,000   | 6,000,000                      | 121  | 6,000            | 6,000                |
| Series F(3)  | 8.500%        | 25  | 81,600,000                     | 71   | 2,040            | 2,040                |
| Series G(4)  | 8.000%        | 1,000,000   | 7,059                          |  | 3,529            |                      |
| Series H(5)  | 5.000%        | 1,000,000   | 25,000                         |  | 23,835           | 23,727               |
| Series I(6)  | 8.000%        | 1,000,000   | 20,000                         |  | 19,513           | 19,513               |
| Series J1(1) | 7.000%        | 50  | 9,000,000                      |  | 450              | 450                  |
| Series K1(1) | 7.000%        | 50  | 8,000,000                      |  | 400              | 400                  |
| Series L2(1) | 7.000%        | 50  | 100,000                        |  | 5                | 5                    |
| Series N1(1) | 7.000%        | 50  | 300,000                        |  | 15               | 15                   |
| Series T(7)  | 6.500%        | 50  | 63,373,000                     | 23   | 3,169            | 3,169                |
| Series AA(8) | 8.125%        | 25  | 148,600,000                    | 97   | 3,715            | 3,715                |
|              |               |   |                                | \$ 312                                     | \$ 74,301        | \$ 70,664            |

- (1) Issued on January 23, 2008 as depository shares, each representing a 1/1,000th interest in a share of the corresponding series of Non-Cumulative Convertible Preferred Stock. Redeemable in whole or in part on or after February 15, 2015. Under the terms of pre-existing conversion price reset agreements with holders of Series A, B, C, D, J, K, L1 and N (the "Old Preferred Stock"), on February 17, 2009, Citigroup exchanged shares of new preferred stock (the "New Preferred Stock") for an equal number of shares of Old Preferred Stock. The terms and conditions of the New Preferred Stock were identical in all material respects to the terms and conditions of the Old Preferred Stock, except that the Conversion Price and Conversion Rate of the New Preferred Stock were reset to \$26.3517 and 1,897.4108, respectively. All shares of the Old Preferred Stock were canceled. The dividend of \$0.88 per depository share was payable quarterly when, as and if declared by the Company's Board of Directors. Redemption was subject to a capital replacement covenant.
- (2) Issued on April 28, 2008 as depository shares, each representing a 1/25th interest in a share of the corresponding series of Fixed Rate/Floating Rate Non-Cumulative Preferred Stock. Redeemable in whole or in part on or after April 30, 2018. Dividends are payable semi-annually for the first 10 years until April 30, 2018 at \$42.00 per depository share and thereafter quarterly at a floating rate when, as and if declared by the Company's Board of Directors.
- (3) Issued on May 13, 2008 and May 28, 2008 as depository shares, each representing a 1/1,000th interest in a share of the corresponding series of Non-Cumulative Preferred Stock. Redeemable in whole or in part on or after June 15, 2013. The dividend of \$0.53 per depository share is payable quarterly when, as and if declared by the Company's Board of Directors.
- (4) Issued on January 15, 2009 as shares of Cumulative Preferred Stock to the U.S. Treasury and the FDIC as consideration for guaranteeing approximately \$300.8 billion of assets. Redeemable in whole or in part subject to approval of the investor and compliance with certain conditions. The dividend of \$20,000 per preferred share was payable quarterly when, as and if declared by the Company's Board of Directors.



- (5) Issued on October 28, 2008 as shares of Cumulative Preferred Stock to the U.S. Treasury under the Troubled Asset Relief Program (TARP). Redeemable in whole or in part subject to approval of the investor and compliance with certain conditions. Dividends were payable quarterly for the first five years until February 15, 2013 at \$12,500 per preferred share and thereafter at \$22,500 per preferred share when, as and if declared by the Company's Board of Directors.
- (6) Issued on December 31, 2008 as shares of Cumulative Preferred Stock to the U.S. Treasury under TARP. Redeemable in whole or in part subject to approval of the investor and compliance with certain conditions. The dividend of \$20,000 per preferred share was payable quarterly when, as and if declared by the Company's Board of Directors.
- (7) Issued on January 23, 2008 and January 29, 2008 as depositary shares, each representing a 1/1,000th interest in a share of the corresponding series of Non-Cumulative Convertible Preferred Stock. Redeemable in whole or in part on or after February 15, 2015. Convertible into Citigroup common stock at a conversion rate of approximately 1,482.3503 per share, which is subject to adjustment under certain conditions. The dividend of \$0.81 per depositary share is payable quarterly when, as and if declared by the Company's Board of Directors. Redemption is subject to a capital replacement covenant.
- (8) Issued on January 25, 2008 as depositary shares, each representing a 1/1,000th interest in a share of the corresponding series of Non-Cumulative Preferred Stock. Redeemable in whole or in part on or after February 15, 2018. The dividend of \$0.51 per depositary share is payable quarterly when, as and if declared by the Company's Board of Directors. Redemption is subject to a capital replacement covenant.

Other than securities containing customary anti-dilution provisions, Citigroup's only outstanding instruments subject to potential resets are the warrant to purchase 210,084,034 shares of common stock issued to the U.S. Treasury as part of TARP on November 28, 2008, the warrant to purchase 188,501,414 shares of common stock issued to the U.S. Treasury as part of TARP on December 31, 2008, and the warrant to purchase 66,531,728 shares of common stock issued to the U.S. Treasury as consideration for the loss-sharing agreement on January 15, 2009. Under the terms of the warrants, the number of shares of common stock for which the warrants are exercisable and the exercise price of the warrants will be subject to a reset if, prior to the third anniversary of issue date of the warrants, Citigroup issues shares of common stock (or

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rights or warrants or other securities exercisable or convertible into or exchangeable for shares of common stock) (collectively, "convertible securities") without consideration or at a consideration per share (or having a conversion price per share) that is less than 90% of the market price of Citigroup's common stock on the last trading day preceding the date of the agreement on pricing such shares (or such convertible securities), subject to specified exceptions.

*Exchange Offers*

During the third quarter of 2009, Citigroup closed its exchange offers with the private and public holders of preferred stock. The UST matched \$25 billion of these exchange offers. In total, approximately \$74 billion in preferred stock was exchanged for common stock and converted into TRuPs as a result of the completion of the exchange offers.

Table of Contents**14. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

Changes in each component of Accumulated Other Comprehensive Income (Loss) (AOCI) for the first three quarters of 2009 were as follows:

| <i>In millions of dollars</i>   | Net unrealized gains (losses) on investment securities | Foreign currency translation adjustment, net of hedges | Cash flow hedges | Pension liability adjustments | Accumulated other comprehensive income (loss) |
|---|--|--|------------------|-------------------------------|---|
| <b>Balance, December 31, 2008</b>   | \$ (9,647)   | \$ (7,744)   | \$ (5,189)       | \$ (2,615)                    | \$ (25,195)                                   |
| Cumulative effect of accounting change (ASC 320-10-65- 1/FSP FAS 115-2)                           | (413)  |  |                  |                               | (413)   |
| <b>Balance, January 1, 2009</b>   | \$ (10,060)  | \$ (7,744)   | \$ (5,189)       | \$ (2,615)                    | \$ (25,608)                                   |
| Decrease (increase) in net unrealized gains (losses) on investment securities, net of taxes(1)(3) | 31   |  |                  |                               | 31  |
| Less: Reclassification adjustment for gains included in net income, net of taxes                  | (11)   |  |                  |                               | (11)  |
| FX translation adjustment, net of taxes(2)  |  | (2,974)  |                  |                               | (2,974)                                       |
| Cash flow hedges, net of taxes(3)   |  |  | 1,483            |                               | 1,483   |
| Pension liability adjustment, net of taxes  |  |  |                  | 66                            | 66  |
| <b>Change</b>   | \$ 20  | \$ (2,974)   | \$ 1,483         | \$ 66                         | \$ (1,405)                                    |
| <b>Citigroup Stockholders AOCI balance, March 31, 2009</b>  | \$ (10,040)  | \$ (10,718)  | \$ (3,706)       | \$ (2,549)                    | \$ (27,013)                                   |
| Decrease (increase) in net unrealized gains (losses) on investment securities, net of taxes(1)(3) | 2,890  |  |                  |                               | 2,890   |
| Less: Reclassification adjustment for gains included in net income, net of taxes                  | 95   |  |                  |                               | 95  |
| FX translation adjustment, net of taxes(4)  |  | 2,406  |                  |                               | 2,406   |
| Cash flow hedges, net of taxes(3)   |  |  | 41               |                               | 41  |
| Pension liability adjustment, net of taxes  |  |  |                  | (62)                          | (62)  |
| <b>Change</b>   | \$ 2,985   | \$ 2,406   | \$ 41            | \$ (62)                       | \$ 5,370                                      |
| <b>Citigroup Stockholders AOCI balance, June 30, 2009</b>   | \$ (7,055)   | \$ (8,312)   | \$ (3,665)       | \$ (2,611)                    | \$ (21,643)                                   |
| Decrease (increase) in net unrealized gains (losses) on investment securities, net of taxes(1)(3) | 2,968  |  |                  |                               | 2,968   |
| Less: Reclassification adjustment for gains included in net income, net of taxes                  | (155)  |  |                  |                               | (155)   |
| FX translation adjustment, net of taxes(5)  |  | 1,699  |                  |                               | 1,699   |
| Cash flow hedges, net of taxes(3)   |  |  | (512)            |                               | (512)   |
| Pension liability adjustment, net of taxes  |  |  |                  | (8)                           | (8)   |
| <b>Change</b>   | \$ 2,813   | \$ 1,699   | \$ (512)         | \$ (8)                        | \$ 3,992                                      |
| <b>Citigroup Stockholders AOCI balance, September 30, 2009</b>                                    | \$ (4,242)   | \$ (6,613)   | \$ (4,177)       | \$ (2,619)                    | \$ (17,651)                                   |

- (1) Primarily related to AFS Prime MBS, municipal and other debt securities.
- (2) Reflects, among other items, the movements in the Japanese Yen, Korean Won, Euro, Pound Sterling, Polish Zloty, Mexican Peso and the Singapore Dollar against the U.S. Dollar, and changes in related tax effects.
- (3) Decrease (increase) in net unrealized gains (losses) on investment securities, net of taxes includes the change in the hedged senior debt securities retained from the sale of a portfolio of highly leveraged loans. The offsetting change in the corresponding cash flow hedge is reflected in Cash Flow hedges, net of taxes.
- (4) Reflects, among other items, the movements in the British Pound, Mexican Peso, Japanese Yen, Australian Dollar, Korean Won, and the Euro against the U.S. dollar, and changes in related tax effects.
- (5) Reflects among other items, the movements in the Japanese Yen, Korean Won, Brazilian Real, Australian Dollar, Polish Zloty, Canadian Dollar, Euro, British Pound and the Mexican Peso against the U.S. dollar, and changes in related tax effects.

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## 15. SECURITIZATIONS AND VARIABLE INTEREST ENTITIES

### Overview

Citigroup and its subsidiaries are involved with several types of off-balance sheet arrangements, including special purpose entities (SPEs). See Note 1 to the Consolidated Financial Statements for a discussion of impending accounting changes to the accounting for transfers and servicing of financial assets and Consolidation of Variable Interest Entities, including the elimination of qualifying SPEs

### Uses of SPEs

An SPE is an entity designed to fulfill a specific limited need of the company that organized it.

The principal uses of SPEs are to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, to assist clients in securitizing their financial assets, and to create investment products for clients. SPEs may be organized in many legal forms including trusts, partnerships or corporations. In a securitization, the company transferring assets to an SPE converts those assets into cash before they would have been realized in the normal course of business, through the SPE's issuance of debt and equity instruments, certificates, commercial paper and other notes of indebtedness, which are recorded on the balance sheet of the SPE and not reflected on the transferring company's balance sheet, assuming applicable accounting requirements are satisfied. Investors usually have recourse to the assets in the SPE and often benefit from other credit enhancements, such as a collateral account or over collateralization in the form of excess assets in the SPE, or from a liquidity facility, such as a line of credit, liquidity put option or asset purchase agreement. The SPE can typically obtain a more favorable credit rating from rating agencies than the transferor could obtain for its own debt issuances, resulting in less expensive financing costs. The SPE may also enter into derivative contracts in order to convert the yield or currency of the underlying assets to match the needs of the SPE investors, or to limit or change the credit risk of the SPE. Citigroup may be the provider of certain credit enhancements as well as the counterparty to any related derivative contracts.

SPEs may be Qualifying SPEs (QSPEs) or Variable Interest Entities (VIEs) or neither.

### *Qualifying SPEs*

QSPEs are a special class of SPEs that have significant limitations on the types of assets and derivative instruments they may own or enter into and the types and extent of activities and decision-making they may engage in. Generally, QSPEs are passive entities designed to purchase assets and pass through the cash flows from those assets to the investors in the QSPE. QSPEs may not actively manage their assets through discretionary sales and are generally limited to making decisions inherent in servicing activities and issuance of liabilities. QSPEs are generally exempt from consolidation by the transferor of assets to the QSPE and any investor or counterparty.

### *Variable Interest Entities*

VIEs are entities defined as entities that have either a total equity investment that is insufficient to permit the entity to finance its activities without additional subordinated financial support or whose equity investors lack the characteristics of a controlling financial interest (i.e., ability to make significant decisions through voting rights, right to receive the expected residual returns of the entity and obligation to absorb the expected losses of the entity). Investors that finance the VIE through debt or equity interests or other counterparties that provide other forms of support, such as guarantees, subordinated fee arrangements, or certain types of derivative contracts, are variable interest holders in the entity. The variable interest holder, if any, that will absorb a majority of the entity's expected losses, receive a majority of the entity's expected residual returns, or both, is deemed to be the primary beneficiary and must consolidate the VIE. Consolidation of a VIE is determined based primarily on variability generated in scenarios that are considered most likely to occur, rather than based on scenarios that are considered more remote. Certain variable interests may absorb significant amounts of losses or residual returns contractually, but if those scenarios are considered very unlikely to occur, they may not lead to consolidation of the VIE.

All of these facts and circumstances are taken into consideration when determining whether the Company has variable interests that would deem it the primary beneficiary and, therefore, require consolidation of the related VIE or otherwise rise to the level where disclosure would provide useful information to the users of the Company's financial statements. In some cases, it is qualitatively clear based on the extent of the Company's involvement or the seniority of its investments that the Company is not the primary beneficiary of the VIE. In other cases, a more detailed and quantitative analysis is required to make such a determination.

The Company generally considers the following types of involvement to be significant:

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assisting in the structuring of a transaction and retaining any amount of debt financing (e.g., loans, notes, bonds or other debt instruments) or an equity investment (e.g., common shares, partnership interests or warrants);

writing a "liquidity put" or other liquidity facility to support the issuance of short-term notes;

writing credit protection (e.g., guarantees, letters of credit, credit default swaps or total return swaps where the Company receives the total return or risk on the assets held by the VIE); or

certain transactions where the Company is the investment manager and receives variable fees for services.

In various other transactions, the Company may act as a derivative counterparty (for example, interest rate swap, cross-currency swap, or purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE); may act as underwriter or placement agent; may provide administrative, trustee, or other services; or may make a market in debt securities or other instruments issued by VIEs. The Company generally considers such involvement, by itself, "not significant".

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Citigroup's involvement with QSPEs and Consolidated and Unconsolidated VIEs with which the Company holds significant variable interests as of September 30, 2009 and December 31, 2008 is presented below:

| In millions of dollars  | As of September 30, 2009          |                   |                         |  |  |                    |  |                            |
|---|-----------------------------------|-------------------|-------------------------|--|--|--------------------|--|----------------------------|
|   |                                   |                   |                         |  | Maximum exposure to loss in significant unconsolidated VIEs(1) |                    |  |                            |
|   | Total involvement with SPE assets | QSPE assets       | Consolidated VIE assets | Significant unconsolidated VIE assets(4) | Funded exposures(2)<br>Debt investments                        | Equity investments | Unfunded exposures(3)<br>Funding commitments | Guarantees and derivatives |
| <b>Citicorp</b>   |                                   |                   |                         |  |  |                    |  |                            |
| Credit card securitizations                                     | \$ 78,346                         | \$ 78,346         | \$                      | \$                                       | \$   | \$                 | \$   | \$                         |
| Citi-administered asset-backed commercial paper conduits (ABCP) | 24,733                            |                   |                         | 24,733                                   | 109  |                    | 24,250                                       | 374                        |
| Third-party commercial paper conduits                           | 4,114                             |                   |                         | 4,114                                    |  |                    | 353  |                            |
| Collateralized debt obligations (CDOs)                          | 3,477                             |                   |                         | 3,477                                    | 15   |                    |  |                            |
| Collateralized loan obligations (CLOs)                          | 3,991                             |                   |                         | 3,991                                    | 44   |                    |  |                            |
| Mortgage loan securitization                                    | 82,916                            | 82,916            |                         |  |  |                    |  |                            |
| Asset-based financing   | 19,763                            |                   | 1,426                   | 18,337                                   | 3,965  | 44                 | 649  | 491                        |
| Municipal securities tender option bond trusts (TOBs)           | 19,754                            | 710               | 9,781                   | 9,263                                    |  |                    | 6,079  | 689                        |
| Municipal investments   | 577                               |                   |                         | 577                                      |  | 40                 | 17   |                            |
| Client intermediation   | 7,525                             |                   | 2,948                   | 4,577                                    | 1,225  | 12                 |  |                            |
| Investment funds  | 108                               |                   | 38                      | 70                                       | 13   |                    |  | 2                          |
| Trust preferred securities                                      | 34,531                            |                   |                         | 34,531                                   |  | 128                |  |                            |
| Other   | 7,643                             | 1,809             | 1,782                   | 4,052                                    | 258  |                    | 10   |                            |
| <b>Total</b>  | <b>\$ 287,478</b>                 | <b>\$ 163,781</b> | <b>\$ 15,975</b>        | <b>\$ 107,722</b>                        | <b>\$ 5,629</b>  | <b>\$ 224</b>      | <b>\$ 31,358</b>                             | <b>\$ 1,556</b>            |
| <b>Citi Holdings</b>  |                                   |                   |                         |  |  |                    |  |                            |
| Credit card securitizations                                     | \$ 41,315                         | \$ 41,315         | \$                      | \$                                       | \$   | \$                 | \$   | \$                         |
| Mortgage securitizations  | 513,004                           | 513,004           |                         |  |  |                    |  |                            |
| Student loan securitizations                                    | 14,691                            | 14,691            |                         |  |  |                    |  |                            |
| Citi-administered asset-backed commercial paper conduits (ABCP) | 15,106                            |                   | 153                     | 14,953                                   |  |                    | 14,935                                       | 18                         |
| Third-party commercial paper conduits                           | 7,770                             |                   |                         | 7,770                                    | 298  |                    | 252  |                            |
| Collateralized debt obligations (CDOs)                          | 21,148                            |                   | 8,491                   | 12,657                                   | 962  |                    |  | 463                        |
| Collateralized loan obligations (CLOs)                          | 9,896                             |                   | 72                      | 9,824                                    | 1,543  |                    | 32   | 247                        |
| Asset-based financing   | 53,381                            |                   | 430                     | 52,951                                   | 16,166   | 75                 | 1,697  |                            |
| Municipal securities tender option bond trusts (TOBs)           | 2,336                             |                   | 2,336                   |  |  |                    |  |                            |
| Municipal investments   | 16,294                            |                   | 879                     | 15,415                                   |  | 2,012              | 529  |                            |
| Client intermediation   | 671                               |                   | 226                     | 445                                      | 43   |                    |  | 353                        |
| Investment funds  | 10,042                            |                   | 1,283                   | 8,759                                    |  | 247                | 169  |                            |
| Other   | 3,427                             | 694               | 1,866                   | 867                                      | 203  | 125                | 224  |                            |
| <b>Total</b>  | <b>\$ 709,081</b>                 | <b>\$ 569,704</b> | <b>\$ 15,736</b>        | <b>\$ 123,641</b>                        | <b>\$ 19,215</b>   | <b>\$ 2,459</b>    | <b>\$ 17,838</b>                             | <b>\$ 1,081</b>            |
| <b>Total Citigroup</b>  | <b>\$ 996,559</b>                 | <b>\$ 733,485</b> | <b>\$ 31,711</b>        | <b>\$ 231,363</b>                        | <b>\$ 24,844</b>   | <b>\$ 2,683</b>    | <b>\$ 49,196</b>                             | <b>\$ 2,637</b>            |

(1)

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The definition of maximum exposure to loss is included in the text that follows.

- (2) Included in Citigroup's September 30, 2009 Consolidated Balance Sheet.
- (3) Not included in Citigroup's September 30, 2009 Consolidated Balance Sheet.
- (4) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.



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| As of September 30, 2009<br>(continued)   |                                   | As of December 31, 2008(1) |                            |  |   |
|---|-----------------------------------|----------------------------|----------------------------|--|---|
|   |                                   | In millions of dollars     |                            |  |   |
| Total maximum exposure<br>to loss in significant<br>unconsolidated VIEs<br>(continued)(3) | Total<br>involvement<br>with SPEs | QSPE<br>assets             | Consolidated<br>VIE assets | Significant<br>unconsolidated<br>VIE assets(2) | Maximum exposure to<br>loss in significant<br>unconsolidated<br>VIE assets(3) |
| \$  | \$ 78,254                         | \$ 78,254                  | \$                         | \$   | \$  |
| 24,733  | 36,108                            |                            |                            | 36,108   | 36,108  |
| 353   | 10,589                            |                            |                            | 10,589   | 579   |
| 15  | 4,042                             |                            |                            | 4,042  | 12  |
| 44  | 3,343                             |                            |                            | 3,343  | 2   |
|   | 84,953                            | 84,953                     |                            |  |   |
| 5,149   | 16,930                            |                            | 1,629                      | 15,301   | 4,556   |
| 6,768   | 27,047                            | 5,964                      | 12,135                     | 8,948  | 7,884   |
| 57  | 593                               |                            |                            | 593  | 35  |
| 1,237   | 8,332                             |                            | 3,480                      | 4,852  | 1,476   |
| 15  | 71                                |                            | 45                         | 26   | 31  |
| 128   | 23,899                            |                            |                            | 23,899   | 162   |
| 268   | 10,394                            | 3,737                      | 2,419                      | 4,238  | 370   |
| \$ 38,767   | \$ 304,555                        | \$ 172,908                 | \$ 19,708                  | \$ 111,939                                     | \$ 51,215   |
| \$  | \$ 45,613                         | \$ 45,613                  | \$                         | \$   | \$  |
|   | 586,410                           | 586,407                    | 3                          |  |   |
|   | 15,650                            | 15,650                     |                            |  |   |
| 14,953  | 23,527                            |                            |                            | 23,527   | 23,527  |
| 550   | 10,166                            |                            |                            | 10,166   | 820   |
| 1,425   | 26,018                            |                            | 11,466                     | 14,552   | 1,461   |
| 1,822   | 19,610                            |                            | 122                        | 19,488   | 1,680   |
| 17,938  | 85,224                            |                            | 2,218                      | 83,006   | 23,676  |
|   | 3,024                             | 540                        | 2,484                      |  |   |
| 2,541   | 16,545                            |                            | 866                        | 15,679   | 2,915   |
| 396   | 1,132                             |                            | 331                        | 801  | 61  |
| 416   | 10,330                            |                            | 2,084                      | 8,246  | 158   |
| 552   | 9,472                             | 1,014                      | 4,306                      | 4,152  | 892   |
| \$ 40,593   | \$ 852,721                        | \$ 649,224                 | \$ 23,880                  | \$ 179,617                                     | \$ 55,190   |
| \$ 79,360   | \$ 1,157,276                      | \$ 822,132                 | \$ 43,588                  | \$ 291,556                                     | \$ 106,405  |

- (1) Reclassified to conform to the current period's presentation.
- (2) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (3) The definition of maximum exposure to loss is included in the text that follows.

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This table does not include:

certain venture capital investments made by some of the Company's private equity subsidiaries, as the Company accounts for these investments in accordance with the Investment Company Audit Guide;

certain limited partnerships where the Company is the general partner and the limited partners have the right to replace the general partner or liquidate the funds;

certain investment funds for which the Company provides investment management services and personal estate trusts for which the Company provides administrative, trustee and/or investment management services;

VIEs structured by third parties where the Company holds securities in inventory. These investments are made on arm's-length terms; and

transferred assets to a VIE where the transfer did not qualify as a sale and where the Company did not have any other involvement that is deemed to be a variable interest with the VIE. These transfers are accounted for as secured borrowings by the Company.

The asset balances for consolidated VIEs represent the carrying amounts of the assets consolidated by the Company. The carrying amount may represent the amortized cost or the current fair value of the assets depending on the legal form of the asset (e.g., security or loan) and the Company's standard accounting policies for the asset type and line of business.

The asset balances for unconsolidated VIEs where the Company has significant involvement represent the most current information available to the Company. In most cases, the asset balances represent an amortized cost basis without regard to impairments in fair value, unless fair value information is readily available to the Company. For VIEs that obtain asset exposures synthetically through derivative instruments (for example, synthetic CDOs), the table includes the full original notional amount of the derivative as an asset.

The maximum funded exposure represents the balance sheet carrying amount of the Company's investment in the VIE. It reflects the initial amount of cash invested in the VIE plus any accrued interest and is adjusted for any impairments in value recognized in earnings and any cash principal payments received. The maximum exposure of unfunded positions represents the remaining undrawn committed amount, including liquidity and credit facilities provided by the Company, or the notional amount of a derivative instrument considered to be a variable interest, adjusted for any declines in fair value recognized in earnings. In certain transactions, the Company has entered into derivative instruments or other arrangements that are not considered variable interests in the VIE (e.g., interest rate swaps, cross-currency swaps, or where the Company is the purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE). Receivables under such arrangements are not included in the maximum exposure amounts.

### ***Funding Commitments for Significant Unconsolidated VIEs Liquidity Facilities and Loan Commitments***

The following table presents the notional amount of liquidity facilities and loan commitments that are classified as funding commitments in the SPE table as of September 30, 2009:

| <i>In billions of dollars</i>                                   | <b>Liquidity Facilities</b> |        | <b>Loan Commitments</b> |       |
|---|-----------------------------|--------|-------------------------|-------|
| <b>Citicorp</b>   |                             |        |                         |       |
| Citi-administered asset-backed commercial paper conduits (ABCP) | \$                          | 22,456 | \$                      | 1,794 |
| Third-party commercial paper conduits                           |                             | 353    |                         |       |
| Asset-based financing   |                             |        |                         | 649   |
| Municipal securities tender option bond trusts (TOBs)           |                             | 6,079  |                         |       |
| Municipal investments   |                             |        |                         | 17    |
| Other   |                             | 10     |                         |       |
| <b>Total Citicorp</b>   | \$                          | 28,898 | \$                      | 2,460 |
| <b>Citi Holdings</b>  |                             |        |                         |       |

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|   |           |               |           |              |
|---|-----------|---------------|-----------|--------------|
| Citi-administered asset-backed commercial paper conduits (ABCP) | \$        | 13,329        | \$        | 1,606        |
| Third-party commercial paper conduits                           |           | 252           |           |              |
| Collateralized loan obligations (CLOs)                          |           | 32            |           |              |
| Asset-based financing   |           |               |           | 1,697        |
| Municipal investments   |           |               |           | 529          |
| Investment Funds  |           |               |           | 169          |
| Other   |           |               |           | 224          |
| <b>Total Citi Holdings</b>                                      | <b>\$</b> | <b>13,613</b> | <b>\$</b> | <b>4,225</b> |
| <b>Total Citigroup funding commitments</b>                      | <b>\$</b> | <b>42,511</b> | <b>\$</b> | <b>6,685</b> |

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**Citicorp's Consolidated VIEs Balance Sheet Classification**

The following table presents the carrying amounts and classifications of consolidated assets that are collateral for consolidated VIE obligations:

| <i>In billions of dollars</i>            | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Cash                                     | \$ 0.0                | \$ 0.7               |
| Trading account assets                   | 3.5                   | 4.3                  |
| Investments                              | 10.2                  | 12.5                 |
| Loans                                    | 0.3                   | 0.5                  |
| Other assets                             | 2.0                   | 1.7                  |
| <b>Total assets of consolidated VIEs</b> | <b>\$ 16.0</b>        | <b>\$ 19.7</b>       |

The following table presents the carrying amounts and classification of the third-party liabilities of the consolidated VIEs:

| <i>In billions of dollars</i>                 | September 30,<br>2009 | December 31,<br>2008 |
|---|-----------------------|----------------------|
| Short-term borrowings                         | \$ 9.4                | \$ 14.2              |
| Long-term debt                                | 5.6                   | 5.6                  |
| Other liabilities                             | 0.2                   | 0.9                  |
| <b>Total liabilities of consolidated VIEs</b> | <b>\$ 15.2</b>        | <b>\$ 20.7</b>       |

The consolidated VIEs included in the table above represent hundreds of separate entities with which the Company is involved. In general, the third-party investors in the obligations of consolidated VIEs have legal recourse only to the assets of the VIEs and do not have such recourse to the Company, except where the Company has provided a guarantee to the investors or is the counterparty to certain derivative transactions involving the VIE. In addition, the assets are generally restricted only to pay such liabilities. Thus, the Company's maximum legal exposure to loss related to consolidated VIEs is significantly less than the carrying value of the consolidated VIE assets due to outstanding third-party financing. Intercompany liabilities are excluded from the table.

**Citi Holdings' Consolidated VIEs Balance Sheet Classification**

The following table presents the carrying amounts and classifications of consolidated assets that are collateral for consolidated VIE obligations:

| <i>In billions of dollars</i>            | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Cash                                     | \$ 0.5                | \$ 1.2               |
| Trading account assets                   | 10.9                  | 16.6                 |
| Investments                              | 3.1                   | 3.3                  |
| Loans                                    | 0.6                   | 2.1                  |
| Other assets                             | 0.6                   | 0.7                  |
| <b>Total assets of consolidated VIEs</b> | <b>\$ 15.7</b>        | <b>\$ 23.9</b>       |

The following table presents the carrying amounts and classification of the third-party liabilities of the consolidated VIEs:

| <i>In billions of dollars</i>                 | September 30,<br>2009 | December 31,<br>2008 |
|---|-----------------------|----------------------|
| Trading account liabilities                   | \$ 0.2                | \$ 0.5               |
| Short-term borrowings                         | 3.0                   | 2.8                  |
| Long-term debt                                | 0.5                   | 1.2                  |
| Other liabilities                             | 1.2                   | 2.1                  |
| <b>Total liabilities of consolidated VIEs</b> | <b>\$ 4.9</b>         | <b>\$ 6.6</b>        |

**Citicorp's Significant Interests in Unconsolidated VIEs Balance Sheet Classification**

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The following table presents the carrying amounts and classification of significant interests in unconsolidated VIEs:

| <i>In billions of dollars</i>                                      | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Trading account assets   | \$ 3.4                | \$ 1.9               |
| Investments  | 0.8                   | 0.2                  |
| Loans  | 2.4                   | 3.5                  |
| Other assets   | 0.6                   | 0.4                  |
| <b>Total assets of significant interest in unconsolidated VIEs</b> | <b>\$ 7.2</b>         | <b>\$ 6.0</b>        |

| <i>In billions of dollars</i>   | September 30,<br>2009 | December 31,<br>2008 |
|---|-----------------------|----------------------|
| Long-term debt  | \$ 0.5                | \$ 0.4               |
| <b>Total liabilities of significant interest in unconsolidated VIEs</b> | <b>\$ 0.5</b>         | <b>\$ 0.4</b>        |

### *Citi Holdings' Significant Interests in Unconsolidated VIEs Balance Sheet Classification*

The following table presents the carrying amounts and classification of significant interests in unconsolidated VIEs:

| <i>In billions of dollars</i>                                      | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Trading account assets   | \$ 2.8                | \$ 4.4               |
| Investments  | 8.8                   | 8.2                  |
| Loans  | 12.6                  | 12.4                 |
| Other assets   | 0.1                   | 2.6                  |
| <b>Total assets of significant interest in unconsolidated VIEs</b> | <b>\$ 24.3</b>        | <b>\$ 27.6</b>       |

| <i>In billions of dollars</i>   | September 30,<br>2009 | December 31,<br>2008 |
|---|-----------------------|----------------------|
| Trading account liabilities   | \$ 0.0                | \$ 0.2               |
| Other liabilities   | 0.3                   | 0.6                  |
| <b>Total liabilities of significant interest in unconsolidated VIEs</b> | <b>\$ 0.3</b>         | <b>\$ 0.8</b>        |

Table of Contents**Credit Card Securitizations**

The Company securitizes credit card receivables through trusts that are established to purchase the receivables. Citigroup sells receivables into the QSPE trusts on a non-recourse basis. Credit card securitizations are revolving securitizations; that is, as customers pay their credit card balances, the cash proceeds are used to purchase new receivables and replenish the receivables in the trust. The Company relies on securitizations to fund a significant portion of its managed *North America* Cards business.

The following table reflects amounts related to the Company's securitized credit card receivables at September 30, 2009 and December 31, 2008:

| <i>In billions of dollars</i>  | Citicorp              |                      | Citi Holdings         |                      |
|--|-----------------------|----------------------|-----------------------|----------------------|
|  | September 30,<br>2009 | December 31,<br>2008 | September 30,<br>2009 | December 31,<br>2008 |
| Principal amount of credit card receivables in trusts                                    | \$ 78.3               | \$ 78.3              | \$ 41.3               | \$ 45.7              |
| Ownership interests in principal amount of trust credit card receivables:                |                       |                      |                       |                      |
| Sold to investors via trust-issued securities  | 65.5                  | 68.2                 | 26.5                  | 30.0                 |
| Retained by Citigroup as trust-issued securities   | 5.1                   | 1.2                  | 9.5                   | 5.4                  |
| Retained by Citigroup via non-certificated interests recorded as consumer loans          | 7.7                   | 8.9                  | 5.3                   | 10.3                 |
| <b>Total ownership interests in principal amount of trust credit card receivables</b>    | <b>\$ 78.3</b>        | <b>\$ 78.3</b>       | <b>\$ 41.3</b>        | <b>\$ 45.7</b>       |
| Other amounts recorded on the balance sheet related to interests retained in the trusts: |                       |                      |                       |                      |
| Other retained interests in securitized assets   | \$ 1.3                | \$ 1.2               | \$ 1.6                | \$ 2.0               |
| Residual interest in securitized assets(1)   | 0.3                   | 0.3                  | 1.0                   | 1.4                  |
| Amounts payable to trusts  | 1.1                   | 1.0                  | 0.7                   | 0.7                  |

- (1) September 30, 2009 balances include net unbilled interest of \$0.3 billion for Citicorp and \$0.4 billion for Citi Holdings. December 31, 2008 balances included net unbilled interest of \$0.3B for Citicorp and \$0.3B for Citi Holdings.

**Credit Card Securitizations Citicorp**

In the third quarter of 2009 and 2008, the Company recorded net gains (losses) from securitization of Citicorp's credit card receivables of \$102 million and (\$682) million, and \$253 million and (\$828) million for the nine months ended September 30, 2009 and 2008, respectively. Net gains (losses) reflect the following:

incremental gains (losses) from new securitizations;

the reversal of the allowance for loan losses associated with receivables sold;

net gains on replenishments of the trust assets offset by other-than-temporary impairments; and

changes in fair value for the portion of the residual interest classified as trading assets.

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The following tables summarize selected cash flow information related to Citicorp's credit card securitizations for the three and nine months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | <b>Three months ended</b>     |                               |
|--|-------------------------------|-------------------------------|
|  | <b>September 30,<br/>2009</b> | <b>September 30,<br/>2008</b> |
| Proceeds from new securitizations                                  | \$ <b>1.0</b>                 | \$ 0.8                        |
| Proceeds from collections reinvested in new receivables            | <b>38.5</b>                   | 42.4                          |
| Contractual servicing fees received                                | <b>0.3</b>                    | 0.3                           |
| Cash flows received on retained interests and other net cash flows | <b>0.7</b>                    | 1.0                           |

| <i>In billions of dollars</i>                                      | <b>Nine months ended</b>      |                               |
|--|-------------------------------|-------------------------------|
|  | <b>September 30,<br/>2009</b> | <b>September 30,<br/>2008</b> |
| Proceeds from new securitizations                                  | \$ <b>11.7</b>                | \$ 10.0                       |
| Proceeds from collections reinvested in new receivables            | <b>110.0</b>                  | 129.1                         |
| Contractual servicing fees received                                | <b>1.0</b>                    | 1.0                           |
| Cash flows received on retained interests and other net cash flows | <b>2.3</b>                    | 3.1                           |

As of September 30, 2009 and December 31, 2008, the residual interest in securitized credit card receivables was valued at \$0 for Citicorp. As such, key assumptions used in measuring the fair value of the residual interest are not provided for the three months ended September 30, 2009 or as of September 30, 2008. Key assumptions used in measuring the fair value of the residual interests at the date of sale or securitization of Citicorp's credit card receivables for the three months ended September 30 are as follows:

|                               | <b>September 30,<br/>2009</b> | <b>September 30,<br/>2008</b> |
|-------------------------------|-------------------------------|-------------------------------|
| Discount rate                 | <b>NA</b>                     | 14.5% to 17.4%                |
| Constant prepayment rate      | <b>NA</b>                     | 5.9% to 20.0%                 |
| Anticipated net credit losses | <b>NA</b>                     | 5.8% to 6.2%                  |

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At September 30, 2009, the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

| <i>In millions of dollars</i>                   | <b>Residual<br/>interest</b> | <b>Retained<br/>certificates</b> | <b>Other<br/>retained<br/>interests</b> |
|---|------------------------------|----------------------------------|---|
| <b>Carrying value of retained<br/>interests</b> | <b>\$</b>                    | <b>\$ 5,186</b>                  | <b>\$ 1,547</b>                         |
| Discount rates                                  |                              |                                  |   |
| Adverse change of 10%                           | \$                           | \$ (6)                           | \$ (1)                                  |
| Adverse change of 20%                           |                              | (12)                             | (2)                                     |
| Constant prepayment rate                        |                              |                                  |   |
| Adverse change of 10%                           | \$                           | \$                               | \$                                      |
| Adverse change of 20%                           |                              |                                  |   |
| Anticipated net credit losses                   |                              |                                  |   |
| Adverse change of 10%                           | \$                           | \$                               | \$ (31)                                 |
| Adverse change of 20%                           |                              |                                  | (62)                                    |

## Managed Loans Citicorp

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages.

Managed-basis (Managed) presentations are non-GAAP financial measures. Managed presentations include results from both the on-balance sheet loans and off-balance sheet loans, and exclude the impact of card securitization activity. Managed presentations assume that securitized loans have not been sold and present the results of the securitized loans in the same manner as Citigroup's owned loans. Citigroup's management believes that Managed presentations provide a greater understanding of ongoing operations and enhance comparability of those results in prior periods as well as demonstrating the effects of unusual gains and charges in the current period. Management further believes that a meaningful analysis of the Company's financial performance requires an understanding of the factors underlying that performance and that investors find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of unusual items that may obscure trends in Citigroup's underlying performance.

The following tables present a reconciliation between the Managed basis and on-balance sheet credit card portfolios and the related delinquencies (loans which are 90 days or more past due) and credit losses, net of recoveries.

| <i>In millions of dollars, except loans in billions</i>                               | <b>September 30,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|---|-------------------------------|------------------------------|
| <b>Loan amounts, at period end</b>  |                               |                              |
| On balance sheet  | \$ 44.3                       | \$ 45.5                      |
| Securitized amounts   | 70.8                          | 69.5                         |
| <b>Total managed loans</b>  | <b>\$ 115.1</b>               | <b>\$ 115.0</b>              |
| <b>Delinquencies, at period end</b>   |                               |                              |
| On balance sheet  | \$ 1,160                      | \$ 1,126                     |
| Securitized amounts   | 1,730                         | 1,543                        |
| <b>Total managed delinquencies</b>  | <b>\$ 2,890</b>               | <b>\$ 2,669</b>              |
| <b>Credit losses, net of recoveries, for the<br/>three months ended September 30,</b> | <b>2009</b>                   | <b>2008</b>                  |
| On balance sheet  | \$ 1,047                      | \$ 779                       |
| Securitized amounts   | 1,876                         | 1,123                        |
| <b>Total managed</b>  | <b>\$ 2,923</b>               | <b>\$ 1,902</b>              |



**Credit losses, net of recoveries, for the nine months ended September 30,**

|                      | 2009            | 2008            |
|----------------------|-----------------|-----------------|
| On balance sheet     | \$ 2,862        | \$ 2,117        |
| Securitized amounts  | 5,205           | 3,046           |
| <b>Total managed</b> | <b>\$ 8,067</b> | <b>\$ 5,163</b> |

**Credit Card Securitizations Citi Holdings**

In the third quarter of 2009 and 2008, the Company recorded net gains (losses) from securitization of Citi Holding's credit card receivables of (\$105) million and (\$762) million, and (\$781) million and (\$570) million for the nine months ended September 30, 2009 and 2008, respectively.

The following tables summarize selected cash flow information related to Citi Holding's credit card securitizations for the three and nine months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | <b>Three months ended</b> |                           |
|--|---------------------------|---------------------------|
|  | <b>September 30, 2009</b> | <b>September 30, 2008</b> |
| Proceeds from new securitizations                                  | \$ 4.3                    | \$ 2.5                    |
| Proceeds from collections reinvested in new receivables            | 11.1                      | 13.9                      |
| Contractual servicing fees received                                | 0.2                       | 0.2                       |
| Cash flows received on retained interests and other net cash flows | 0.7                       | 0.8                       |

| <i>In billions of dollars</i>                                      | <b>Nine months ended</b>  |                           |
|--|---------------------------|---------------------------|
|  | <b>September 30, 2009</b> | <b>September 30, 2008</b> |
| Proceeds from new securitizations                                  | \$ 23.0                   | \$ 13.3                   |
| Proceeds from collections reinvested in new receivables            | 36.9                      | 40.3                      |
| Contractual servicing fees received                                | 0.5                       | 0.5                       |
| Cash flows received on retained interests and other net cash flows | 1.9                       | 2.6                       |

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Key assumptions used in measuring the fair value of the residual interest at the date of sale or securitization of Citi Holding's credit card receivables for the three months ended September 30, 2009 and 2008, respectively, are as follows:

|                               | September 30,<br>2009 | September 30,<br>2008 |
|-------------------------------|-----------------------|-----------------------|
| Discount rate                 | <b>19.7%</b>          | 17.9% to 20.9%        |
| Constant prepayment rate      | <b>6.0% to 10.7%</b>  | 6.4% to 12.4%         |
| Anticipated net credit losses | <b>13.1% to 13.2%</b> | 6.8% to 8.3%          |

The constant prepayment rate assumption range reflects the projected payment rates over the life of a credit card balance, excluding new card purchases. This results in a high payment in the early life of the securitized balances followed by a much lower payment rate, which is depicted in the disclosed range.

The effect of two negative changes in each of the key assumptions used to determine the fair value of retained interests is required to be disclosed. The negative effect of each change must be calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At September 30, 2009, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

|                               | September 30,<br>2009 |
|-------------------------------|-----------------------|
| Discount rate                 | <b>19.7%</b>          |
| Constant prepayment rate      | <b>6.0% to 10.6%</b>  |
| Anticipated net credit losses | <b>13.2%</b>          |
| Weighted average life         | <b>11.7 months</b>    |

| <i>In millions of dollars</i>               | Residual<br>interest | Retained<br>certificates | Other<br>retained<br>interests |
|---|----------------------|--------------------------|--------------------------------|
| <b>Carrying value of retained interests</b> | \$ 628               | \$ 9,398                 | \$ 1,926                       |

#### Discount rates

|                       |         |         |        |
|-----------------------|---------|---------|--------|
| Adverse change of 10% | \$ (31) | \$ (14) | \$ (6) |
| Adverse change of 20% | (61)    | (29)    | (12)   |

#### Constant prepayment rate

|                       |         |    |
|-----------------------|---------|----|
| Adverse change of 10% | \$ (33) | \$ |
| Adverse change of 20% | (63)    |    |

#### Anticipated net credit losses

|                       |          |         |
|-----------------------|----------|---------|
| Adverse change of 10% | \$ (353) | \$ (41) |
| Adverse change of 20% | (628)    | (83)    |

### **Managed Loans Citi Holdings**

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages.

Managed-basis (Managed) presentations are non-GAAP financial measures. Managed presentations include results from both the on-balance sheet loans and off-balance sheet loans, and exclude the impact of card securitization activity. Managed presentations assume that securitized loans have not been sold and present the results of the securitized loans in the same manner as Citigroup's owned loans. Citigroup's management believes that Managed presentations provide a greater understanding of ongoing operations and enhance comparability of those results in prior periods as well as demonstrating the effects of unusual gains and charges in the current period. Management further believes that a meaningful analysis of the Company's financial performance requires an understanding of the factors underlying that performance and that

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investors find it useful to see these non-GAAP financial measures to analyze financial performance without the impact of unusual items that may obscure trends in Citigroup's underlying performance.

The following tables present a reconciliation between the Managed basis and on-balance sheet credit card portfolios and the related delinquencies (loans which are 90 days or more past due) and credit losses, net of recoveries.

| <i>In millions of dollars, except loans in billions</i> | <b>September 30,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|---|-------------------------------|------------------------------|
| <b>Loan amounts, at period end</b>                      |                               |                              |
| On balance sheet  | \$ 21.7                       | \$ 30.1                      |
| Securitized amounts                                     | 36.5                          | 36.3                         |
| <b>Total managed loans</b>                              | <b>\$ 58.2</b>                | <b>\$ 66.4</b>               |
| <b>Delinquencies, at period end</b>                     |                               |                              |
| On balance sheet  | \$ 885                        | \$ 1,017                     |
| Securitized amounts                                     | 1,219                         | 1,113                        |
| <b>Total managed delinquencies</b>                      | <b>\$ 2,104</b>               | <b>\$ 2,130</b>              |

|   |                 |                 |
|---|-----------------|-----------------|
| <b>Credit losses, net of recoveries, for the three months ended September 30,</b> | <b>2009</b>     | <b>2008</b>     |
| On balance sheet  | \$ 867          | \$ 646          |
| Securitized amounts   | 1,137           | 812             |
| <b>Total managed</b>  | <b>\$ 2,004</b> | <b>\$ 1,458</b> |

|  |                 |                 |
|--|-----------------|-----------------|
| <b>Credit losses, net of recoveries, for the nine months ended September 30,</b> | <b>2009</b>     | <b>2008</b>     |
| On balance sheet   | \$ 2,640        | \$ 1,694        |
| Securitized amounts  | 3,472           | 2,248           |
| <b>Total managed</b>   | <b>\$ 6,112</b> | <b>\$ 3,942</b> |

### Funding, Liquidity Facilities and Subordinated Interests

Citigroup securitizes credit card receivables through three securitization trusts: Citibank Credit Card Master Trust ("Master Trust"), which is part of Citicorp and the Citibank OMNI Master Trust ("Omni Trust") and Broadway Credit Card Trust ("Broadway Trust"), which are part of Citi Holdings.

Master Trust issues fixed and floating-rate term notes as well as commercial paper. Some of the term notes are issued to multi-seller commercial paper conduits. In the first half of 2009, the Master Trust has issued \$4.3 billion of notes that are eligible for the Term Asset-Backed Securities Loan Facility (TALF) program, where investors can borrow from the Federal Reserve using the trust securities as collateral. The

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weighted average maturity of the term notes issued by the Master Trust was 3.7 years as of September 30, 2009 and 3.8 years as of December 31, 2008.

### Master Trust liabilities:

| <i>In billions of dollars</i>                  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Term notes issued to multi- seller CP conduits | \$ 0.5                | \$ 1.0               |
| Term notes issued to other third parties       | 53.0                  | 56.2                 |
| Term notes retained by Citigroup affiliates    | 5.1                   | 1.2                  |
| Commercial paper                               | 12.0                  | 11.0                 |
| <b>Total Master Trust liabilities</b>          | <b>\$ 70.6</b>        | <b>\$ 69.4</b>       |

Both Omni and Broadway Trusts issue fixed and floating-rate term notes, some of which are purchased by multi-seller commercial paper conduits. The Omni Trust also issues commercial paper. From time to time, a portion of the Omni Trust commercial paper has been purchased by the Federal Reserve's Commercial Paper Funding Facility (CPFF). In addition, some of the multi-seller conduits that hold Omni Trust term notes have placed commercial paper with CPFF. The total amount of Omni Trust liabilities funded directly or indirectly through the CPFF was \$5.2 billion at September 30, 2009 and \$6.9 billion at December 31, 2008.

In the third quarter of 2009, Omni Trust issued \$3.7 billion of term notes that are eligible for the TALF program. The weighted average maturity of the third party term notes issued by the Omni Trust was 2.6 years as of September 30, 2009 and 0.5 years as of December 31, 2008. The weighted average maturity of the third party term notes issued by the Broadway Trust was 2.4 years as of September 30, 2009 and 3.3 years as of December 31, 2008.

### Omni Trust liabilities:

| <i>In billions of dollars</i>                  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Term notes issued to multi- seller CP conduits | \$ 12.3               | \$ 17.8              |
| Term notes issued to other third parties       | 8.3                   | 2.3                  |
| Term notes retained by Citigroup affiliates    | 9.2                   | 5.1                  |
| Commercial paper                               | 4.4                   | 8.5                  |
| <b>Total Omni Trust liabilities</b>            | <b>\$ 34.2</b>        | <b>\$ 33.7</b>       |

### Broadway Trust liabilities:

| <i>In billions of dollars</i>                  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Term notes issued to multi- seller CP conduits | \$ 0.5                | \$ 0.4               |
| Term notes issued to other third parties       | 1.0                   | 1.0                  |
| Term notes retained by Citigroup affiliates    | 0.3                   | 0.3                  |
| <b>Total Broadway Trust liabilities</b>        | <b>\$ 1.8</b>         | <b>\$ 1.7</b>        |

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Citibank (South Dakota), N.A. is the sole provider of full liquidity facilities to the commercial paper programs of the Master and Omni Trusts. Both of these facilities, which represent contractual obligations on the part of Citibank (South Dakota), N.A. to provide liquidity for the issued commercial paper, are made available on market terms to each of the trusts. The liquidity facilities require Citibank (South Dakota), N.A. to purchase the commercial paper issued by each trust at maturity, if the commercial paper does not roll over, as long as there are available credit enhancements outstanding, typically in the form of subordinated notes. The liquidity commitment related to the Omni Trust commercial paper programs, amounted to \$4.4 billion at September 30, 2009 and \$8.5 billion at December 31, 2008. The liquidity commitment related to the Master Trust commercial paper program amounted to \$12 billion at September 30, 2009 and \$11 billion at December 31, 2008. As of September 30, 2009 and December 31, 2008, none of the Master Trust or Omni Trust liquidity commitments were drawn.

In addition, Citibank (South Dakota), N.A. provides liquidity to a third-party, non-consolidated multi-seller commercial paper conduit, which is not a VIE. The commercial paper conduit has acquired notes issued by the Omni Trust. Citibank (South Dakota), N.A. provides the liquidity facility on market terms. Citibank (South Dakota), N.A. will be required to act in its capacity as liquidity provider as long as there are available credit enhancements outstanding and if: (1) the conduit is unable to roll over its maturing commercial paper; or (2) Citibank (South Dakota), N.A. loses its A-1/P-1 credit rating. The liquidity commitment to the third-party conduit was \$5.2 billion at September 30, 2009 and \$4 billion at December 31, 2008. As of September 30, 2009 and December 31, 2008, none of this liquidity commitment was drawn.

All three of Citigroup's primary credit card securitization trusts have had bonds placed on ratings watch with negative implications by rating agencies during the first, second and third quarters of 2009. As a result of the ratings watch status, certain actions were taken with respect to each of the trusts. In general, the actions subordinated certain senior interests in the trust assets that were retained by Citigroup, which effectively placed these interests below investor interests in terms of priority of payment. With respect to the Master Trust, in the first quarter of 2009, Citigroup subordinated a portion of its "seller's interest", which represents a senior interest in Trust receivables, thus making those cash flows available to pay investor coupon each month. In addition, during the second quarter of 2009, a subordinated note with a \$3 billion principal amount was issued by the Master Trust and retained by Citibank (South Dakota), N.A., in order to provide additional credit support for the senior note classes. The note is classified as held-to-maturity investment securities as Citigroup has the intent and ability to hold the security until its maturity. With respect to the Omni Trust, in the second quarter of 2009, subordinated notes with a principal amount of \$2 billion were issued by the Trust and retained by Citibank (South Dakota), N.A., in order to provide additional credit support for the senior note classes. The notes are classified as *Trading account assets*. These notes are in addition to a \$265 million subordinated note issued by Omni Trust and retained by Citibank (South Dakota), N.A. in the fourth quarter of 2008 for the purpose of providing additional credit support for senior noteholders. With respect to the Broadway Trust, subordinated notes with a principal amount of \$82 million were issued by the Trust and retained by Citibank, N.A., in order to provide additional credit support for the senior note classes. The notes are classified as *Trading account assets*.

Table of Contents**Mortgage Securitizations**

The Company provides a wide range of mortgage loan products to a diverse customer base. In connection with the securitization of these loans, the Company's U.S. Consumer mortgage business retains the servicing rights, which entitle the Company to a future stream of cash flows based on the outstanding principal balances of the loans and the contractual servicing fee. Failure to service the loans in accordance with contractual requirements may lead to a termination of the servicing rights and the loss of future servicing fees. In non-recourse servicing, the principal credit risk to the Company is the cost of temporary advances of funds. In recourse servicing, the servicer agrees to share credit risk with the owner of the mortgage loans, such as FNMA or FHLMC, or with a private investor, insurer or guarantor. Losses on recourse servicing occur primarily when foreclosure sale proceeds of the property underlying a defaulted mortgage loan are less than the outstanding principal balance and accrued interest of the loan and the cost of holding and disposing of the underlying property. The Company's mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchasers of the securities issued by the trust. Securities and Banking and Special Asset Pool retains servicing for a limited number of its mortgage securitizations.

The Company's Consumer business provides a wide range of mortgage loan products to its customers. Once originated, the Company often securitizes these loans through the use of QSPEs. These QSPEs are funded through the issuance of Trust Certificates backed solely by the transferred assets. These certificates have the same average life as the transferred assets. In addition to providing a source of liquidity and less expensive funding, securitizing these assets also reduces the Company's credit exposure to the borrowers. These mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchasers of the securities issued by the trust. However, the Company generally retains the servicing rights and in certain instances retains investment securities, interest-only strips and residual interests in future cash flows from the trusts.

**Mortgage Securitizations Citicorp**

The following tables summarize selected cash flow information related to mortgage securitizations for the three and nine months ended September 30, 2009 and 2008:

|  | Three months ended<br>September 30, 2009 |                                      | Three months ended<br>September 30, 2008     |  |
|--|--|--------------------------------------|--|--|
|  | U.S. agency<br>sponsored<br>mortgages    | Non-agency<br>sponsored<br>mortgages | Agency and non-agency<br>sponsored mortgages |  |
| <i>In billions of dollars</i>                                      |  |                                      |  |  |
| Proceeds from new securitizations                                  | \$ 3.5                                   | \$ 1.5                               | \$ 0.7                                       |  |
| Contractual servicing fees received                                |  |                                      |  |  |
| Cash flows received on retained interests and other net cash flows |  |                                      |  |  |

|  | Nine months ended<br>September 30, 2009 |                                      | Nine months ended<br>September 30, 2008      |  |
|--|---|--------------------------------------|--|--|
|  | U.S. agency<br>sponsored<br>mortgages   | Non-agency<br>sponsored<br>mortgages | Agency and non-agency<br>sponsored mortgages |  |
| <i>In billions of dollars</i>                                      |   |                                      |  |  |
| Proceeds from new securitizations                                  | \$ 8.8                                  | \$ 3.2                               | \$ 5.9                                       |  |
| Contractual servicing fees received                                |   |                                      |  |  |
| Cash flows received on retained interests and other net cash flows |   |                                      | 0.2  |  |

Gains (losses) recognized on the securitization of agency sponsored mortgage activity during the third quarter of 2009 were \$4 million. For the nine months ended September 30, 2009, gains (losses) recognized on the securitization of agency and non-agency sponsored mortgages were (\$2) million and \$21 million, respectively.

Agency and non-agency securitization gains (losses) for the three and nine months ended September 30, 2008 were \$1 and (\$14) million, respectively.

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Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables for the three months ended September 30, 2009 and 2008 are as follows:

|                               | Three months ended September 30, 2009 |                                   | Three months ended September 30, 2008        |
|-------------------------------|---------------------------------------|-----------------------------------|--|
|                               | U.S. agency<br>sponsored mortgages    | Non-agency<br>sponsored mortgages | Agency and non-agency<br>sponsored mortgages |
| Discount rate                 | 2.6% to 43.3%                         | 0.4% to 46.8%                     | 4.6% to 53.8%                                |
| Constant prepayment rate      | 1.2% to 45.6%                         | 4.0% to 31.3%                     | 2.0% to 23.2%                                |
| Anticipated net credit losses |                                       | 6.0% to 70.0%                     | 25.0% to 80.0%                               |

The range in the key assumptions for retained interests in Securities and Banking is due to the different characteristics of the interests retained by the Company. The interests retained by Securities and Banking and Special Asset Pool range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

The effect of adverse changes of 10% and 20% in each of the key assumptions used to determine the fair value of retained interests is disclosed below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At September 30, 2009, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

|                               | September 30, 2009                 |                                   |
|-------------------------------|------------------------------------|-----------------------------------|
|                               | U.S. agency<br>sponsored mortgages | Non-agency<br>sponsored mortgages |
| Discount rate                 | 2.6% to 43.3%                      | 0.4% to 46.8%                     |
| Constant prepayment rate      | 1.2% to 45.6%                      | 4.0% to 31.3%                     |
| Anticipated net credit losses | NA                                 | 6.0% to 70.0%                     |

| <i>In millions of dollars</i>               | U.S. agency<br>sponsored mortgages | Non-agency<br>sponsored mortgages |
|---|------------------------------------|-----------------------------------|
| <b>Carrying value of retained interests</b> | <b>\$ 396</b>                      | <b>\$ 655</b>                     |

## Discount rates

|                       |        |         |
|-----------------------|--------|---------|
| Adverse change of 10% | \$ (8) | \$ (17) |
| Adverse change of 20% | (15)   | (33)    |

## Constant prepayment rate

|                       |        |        |
|-----------------------|--------|--------|
| Adverse change of 10% | \$ (2) | \$ (4) |
| Adverse change of 20% | (4)    | (8)    |

## Anticipated net credit losses

|                       |    |         |
|-----------------------|----|---------|
| Adverse change of 10% | \$ | \$ (32) |
| Adverse change of 20% |    | (58)    |

Table of Contents**Mortgage Securitizations Citi Holdings**

The following tables summarize selected cash flow information related to mortgage securitizations for the three and nine months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | Three months ended September 30, 2009 |                                   | Three months ended September 30, 2008        |      |
|--|---------------------------------------|-----------------------------------|--|------|
|  | U.S. agency<br>sponsored mortgages    | Non-agency<br>sponsored mortgages | Agency and non-agency<br>sponsored mortgages |      |
| Proceeds from new securitizations                                  | \$ 15.9                               | \$                                | \$   | 19.1 |
| Contractual servicing fees received                                | 0.3                                   |                                   |  | 0.4  |
| Cash flows received on retained interests and other net cash flows | 0.1                                   |                                   |  | 0.2  |

| <i>In billions of dollars</i>                                      | Nine months ended September 30, 2009 |                                   | Nine months ended September 30, 2008         |      |
|--|--------------------------------------|-----------------------------------|--|------|
|  | U.S. agency<br>sponsored mortgages   | Non-agency<br>sponsored mortgages | Agency and non-agency<br>sponsored mortgages |      |
| Proceeds from new securitizations                                  | \$ 61.0                              | \$                                | \$   | 65.5 |
| Contractual servicing fees received                                | 1.0                                  |                                   |  | 1.1  |
| Cash flows received on retained interests and other net cash flows | 0.3                                  | 0.1                               |  | 0.6  |

The Company did not recognize gains (losses) on the securitization of U.S. agency and non-agency sponsored mortgages in the third quarter of 2009, as well as the nine months ended September 30, 2009. There were gains (losses) from the securitization of agency and non-agency sponsored mortgages of (\$81) million and (\$4) million in the third quarter of 2008 and the nine months ended September 30, 2008, respectively.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables for the three months ended September 30, 2009 and 2008 are as follows:

|                               | Three months ended September 30, 2009 |                                   | Three months ended September 30, 2008        |  |
|-------------------------------|---------------------------------------|-----------------------------------|--|--|
|                               | U.S. agency<br>sponsored mortgages    | Non-agency<br>sponsored mortgages | Agency and non-agency<br>sponsored mortgages |  |
| Discount rate                 | 11.7% to 12.0%                        | NA                                | 10.8% to 15.3%                               |  |
| Constant prepayment rate      | 3.7% to 4.2%                          | NA                                | 4.7% to 8.0%                                 |  |
| Anticipated net credit losses |                                       | NA                                |  |  |



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The range in the key assumptions for the retained interests in Special Asset Pool is due to the different characteristics of the interests retained by the Company. The interests retained by Securities and Banking range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

The effect of adverse changes of 10% and 20% in each of the key assumptions used to determine the fair value of retained interests is disclosed below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At September 30, 2009, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

|                               | September 30, 2009                 |                                   |
|-------------------------------|------------------------------------|-----------------------------------|
|                               | U.S. agency<br>sponsored mortgages | Non-agency<br>sponsored mortgages |
| Discount rate                 | 13.1%                              | 0.4% to 41.3%                     |
| Constant prepayment rate      | 14.4%                              | 4.0% to 33.6%                     |
| Anticipated net credit losses | 0.1%                               | 0.3% to 70.0%                     |
| Weighted average life         | 6.0 years                          | 0.1 to 7.8 years                  |

| <i>In millions of dollars</i>               | U.S. agency<br>sponsored mortgages | Non-agency<br>sponsored mortgages |
|---|------------------------------------|-----------------------------------|
| <b>Carrying value of retained interests</b> | <b>\$ 6,037</b>                    | <b>\$ 1,011</b>                   |

### Discount rates

|                                      |          |         |
|--------------------------------------|----------|---------|
| Adverse change of 10%                | \$ (201) | \$ (41) |
| Adverse change of 20%                | (388)    | (79)    |
| <b>Constant prepayment rate</b>      |          |         |
| Adverse change of 10%                | \$ (361) | \$ (51) |
| Adverse change of 20%                | (693)    | (96)    |
| <b>Anticipated net credit losses</b> |          |         |
| Adverse change of 10%                | \$ (19)  | \$ (44) |
| Adverse change of 20%                | (37)     | (86)    |

## Mortgage Servicing Rights

The fair value of capitalized mortgage loan servicing rights (MSR) was \$6.2 billion and \$8.3 billion at September 30, 2009 and 2008, respectively. The MSRs correspond to principal loan balances of \$577 billion and \$648 billion as of September 30, 2009 and 2008, respectively. The following table summarizes the changes in capitalized MSRs for the three and nine months ended September 30, 2009 and 2008:

| <i>In millions of dollars</i>  | Three Months Ended<br>September 30, |                 |
|--|-------------------------------------|-----------------|
|  | 2009                                | 2008            |
| <b>Balance, at June 30</b>   | <b>\$ 6,770</b>                     | <b>\$ 8,934</b> |
| Originations   | 267                                 | 297             |
| Purchases  |                                     |                 |
| Changes in fair value of MSRs due to changes in inputs and assumptions | (490)                               | (595)           |
| Transfer to <i>Trading account assets</i>                              |                                     |                 |
| Other changes(1)   | (319)                               | (290)           |
| <b>Balance, at September 30</b>  | <b>\$ 6,228</b>                     | <b>\$ 8,346</b> |

Nine Months Ended  
September 30,

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| <i>In millions of dollars</i>   | 2009            | 2008            |
|---|-----------------|-----------------|
| <b>Balance, beginning of period</b>                                   | <b>\$ 5,657</b> | <b>\$ 8,380</b> |
| Originations  | 893             | 1,066           |
| Purchases   |                 | 1               |
| Changes in fair value of MSR due to changes in inputs and assumptions | 1,027           | (90)            |
| Transfer to <i>Trading account assets</i>                             |                 | (163)           |
| Other changes(1)  | (1,349)         | (848)           |
| <b>Balance, end of period</b>   | <b>\$ 6,228</b> | <b>\$ 8,346</b> |

(1) Represents changes due to customer payments and passage of time.

The market for MSRs is not sufficiently liquid to provide participants with quoted market prices. Therefore, the Company uses an option-adjusted spread valuation approach to determine the fair value of MSRs. This approach consists of projecting servicing cash flows under multiple interest rate scenarios and discounting these cash flows using risk-adjusted discount rates. The key assumptions used in the valuation of MSRs include mortgage prepayment speeds and discount rates. The model assumptions and the MSRs' fair value estimates are compared to observable trades of similar MSR portfolios and interest-only security portfolios, as available, as well as to MSR broker valuations and industry surveys. The cash flow model and underlying prepayment and interest rate models used to value these MSRs are subject to validation in accordance with the Company's model validation policies.

The fair value of the MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company economically hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase commitments of mortgage-backed securities and purchased securities classified as trading.

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The Company receives fees during the course of servicing previously securitized mortgages. The amount of these fees for the months ended September 30, 2009 and 2008 were as follows:

| <i>In millions of dollars</i> | Three months ended, |               | Nine months ended, |                 |
|-------------------------------|---------------------|---------------|--------------------|-----------------|
|                               | 2009                | 2008          | 2009               | 2008            |
| Servicing fees                | \$ 397              | \$ 429        | \$ 1,255           | \$ 1,261        |
| Late fees                     | 23                  | 25            | 71                 | 75              |
| Ancillary fees                | 18                  | 16            | 60                 | 50              |
| <b>Total MSR fees</b>         | <b>\$ 438</b>       | <b>\$ 470</b> | <b>\$ 1,386</b>    | <b>\$ 1,386</b> |

These fees are classified in the Consolidated Statement of Income as *Commissions and fees*.

## Student Loan Securitizations

Through the Company's Local Consumer Lending business within Citi Holdings, the Company maintains programs to securitize certain portfolios of student loan assets. Under these securitization programs, transactions qualifying as sales are off-balance sheet transactions in which the loans are removed from the Consolidated Financial Statements of the Company and sold to a QSPE. These QSPEs are funded through the issuance of pass-through term notes collateralized solely by the trust assets. For these off-balance sheet securitizations, the Company generally retains interests in the form of subordinated residual interests (i.e., interest-only strips) and servicing rights.

Under terms of the trust arrangements, the Company has no obligations to provide financial support and has not provided such support. A substantial portion of the credit risk associated with the securitized loans has been transferred to third-party guarantors or insurers either under the Federal Family Education Loan Program, authorized by the U.S. Department of Education under the Higher Education Act of 1965, as amended, or private credit insurance.

The following tables summarize selected cash flow information related to student loan securitizations for the three and nine months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | Three months ended |                    |
|--|--------------------|--------------------|
|  | September 30, 2009 | September 30, 2008 |
| Proceeds from new securitizations                                  | \$                 | \$                 |
| Proceeds from collections reinvested in new receivables            |                    |                    |
| Contractual servicing fees received                                |                    |                    |
| Cash flows received on retained interests and other net cash flows |                    |                    |

| <i>In billions of dollars</i>                                      | Nine months ended  |                    |
|--|--------------------|--------------------|
|  | September 30, 2009 | September 30, 2008 |
| Proceeds from new securitizations                                  | \$                 | \$ 2.0             |
| Proceeds from collections reinvested in new receivables            |                    |                    |
| Contractual servicing fees received                                | 0.1                | 0.1                |
| Cash flows received on retained interests and other net cash flows | 0.1                | 0.1                |

The Company did not recognize any gains or losses during the third quarters of 2009 and 2008. The company recognized a gain of \$1 million during the 9 months ended September 30, 2008.

Key assumptions used in measuring the fair value of the residual interest at the date of sale or securitization of Citi Holding's student loan receivables for the three months ended September 30, 2009 and 2008, respectively, are as follows:

|                          | September 30, 2009 | September 30, 2008 |
|--------------------------|--------------------|--------------------|
| Discount rate            | NA                 | 11.1% to 14.1%     |
| Constant prepayment rate | NA                 | 1.1% to 9.9%       |

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|                               |           |              |
|-------------------------------|-----------|--------------|
| Anticipated net credit losses | <b>NA</b> | 0.3% to 0.9% |
|-------------------------------|-----------|--------------|

At September 30, 2009, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

|                               |                           |
|-------------------------------|---------------------------|
|                               | <b>Retained interests</b> |
| Discount rate                 | <b>10.8% to 16.3%</b>     |
| Constant prepayment rate      | <b>0.2% to 5.2%</b>       |
| Anticipated net credit losses | <b>0.3% to 0.7%</b>       |
| Weighted average life         | <b>4.1 to 10.4 years</b>  |

|   |                           |
|---|---------------------------|
| <i>In millions of dollars</i>               | <b>Retained interests</b> |
| <b>Carrying value of retained interests</b> | <b>\$ 1,045</b>           |
| Discount rates                              |                           |
| Adverse change of 10%                       | \$ (29)                   |
| Adverse change of 20%                       | (55)                      |
| Constant prepayment rate                    |                           |
| Adverse change of 10%                       | \$ (4)                    |
| Adverse change of 20%                       | (9)                       |
| Anticipated net credit losses               |                           |
| Adverse change of 10%                       | \$ (5)                    |
| Adverse change of 20%                       | (10)                      |

Table of Contents**On-Balance Sheet Securitizations Citi Holdings**

The Company engages in on-balance sheet securitizations. These are securitizations that do not qualify for sales treatment; thus, the assets remain on the Company's balance sheet. The following table presents the carrying amounts and classification of consolidated assets and liabilities transferred in transactions from the Consumer credit card, student loan, mortgage and auto businesses, accounted for as secured borrowings:

| <i>In billions of dollars</i> | September 30,<br>2009 | December 31,<br>2008 |
|-------------------------------|-----------------------|----------------------|
| Cash                          | \$ 0.7                | \$ 0.3               |
| Available-for-sale securities | 0.1                   | 0.1                  |
| Loans                         | 21.8                  | 7.5                  |
| Allowance for loan losses     | (0.2)                 | (0.1)                |
| Other                         | 1.0                   |                      |
| <b>Total assets</b>           | <b>\$ 23.4</b>        | <b>\$ 7.8</b>        |
| Long-term debt                | \$ 17.2               | \$ 6.3               |
| Other liabilities             | 3.9                   | 0.3                  |
| <b>Total liabilities</b>      | <b>\$ 21.1</b>        | <b>\$ 6.6</b>        |

All assets are restricted from being sold or pledged as collateral. The cash flows from these assets are the only source used to pay down the associated liabilities, which are non-recourse to the Company's general assets.

***Citi-Administered Asset-Backed Commercial Paper Conduits***

The Company is active in the asset-backed commercial paper conduit business as administrator of several multi-seller commercial paper conduits, and also as a service provider to single-seller and other commercial paper conduits sponsored by third parties.

The multi-seller commercial paper conduits are designed to provide the Company's customers access to low-cost funding in the commercial paper markets. The conduits purchase assets from or provide financing facilities to customers and are funded by issuing commercial paper to third-party investors. The conduits generally do not purchase assets originated by the Company. The funding of the conduit is facilitated by the liquidity support and credit enhancements provided by the Company.

As administrator to the conduits, the Company is responsible for selecting and structuring assets purchased or financed by the conduits, making decisions regarding the funding of the conduits, including determining the tenor and other features of the commercial paper issued, monitoring the quality and performance of the conduits' assets, and facilitating the operations and cash flows of the conduits. In return, the Company earns structuring fees from customers for individual transactions and earns an administration fee from the conduit, which is equal to the income from client program and liquidity fees of the conduit after payment of interest costs and other fees. This administration fee is fairly stable, since most risks and rewards of the underlying assets are passed back to the customers and, once the asset pricing is negotiated, most ongoing income, costs and fees are relatively stable as a percentage of the conduit's size.

The conduits administered by the Company do not generally invest in liquid securities that are formally rated by third parties. The assets are privately negotiated and structured transactions that are designed to be held by the conduit, rather than actively traded and sold. The yield earned by the conduit on each asset is generally tied to the rate on the commercial paper issued by the conduit, thus passing interest rate risk to the client. Each asset purchased by the conduit is structured with transaction-specific credit enhancement features provided by the third-party seller, including over-collateralization, cash and excess spread collateral accounts, direct recourse or third-party guarantees. These credit enhancements are sized with the objective of approximating a credit rating of A or above, based on the Company's internal risk ratings.

Substantially all of the funding of the conduits is in the form of short-term commercial paper, with a weighted average life generally ranging from 30-45 days. As of September 30, 2009 and December 31, 2008, the weighted average life of the commercial paper issued was approximately 47 and 37 days, respectively. In addition, the conduits have issued subordinate loss notes and equity with a notional amount of approximately \$76 million and varying remaining tenors ranging from 10 month to 6 years.

The primary credit enhancement provided to the conduit investors is in the form of transaction-specific credit enhancement described above. In addition, there are generally two additional forms of credit enhancement that protect the commercial paper investors from defaulting

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assets. First, the subordinate loss notes issued by each conduit absorb any credit losses up to their full notional amount. It is expected that the subordinate loss notes issued by each unconsolidated conduit are sufficient to absorb a majority of the expected losses from each conduit, thereby making the single investor in the subordinate loss note the primary beneficiary. Second, each conduit has obtained a letter of credit from the Company, which is generally 8-10% of the conduit's assets. The letters of credit provided by the Company total approximately \$3.7 billion and are included in the Company's maximum exposure to loss. The net result across all multi-seller conduits administered by the Company is that, in the event defaulted assets exceed the transaction-specific credit enhancement described above, any losses in each conduit are allocated in the following order:

subordinate loss note holders,

the Company, and

the commercial paper investors.

The Company also provides the conduits with two forms of liquidity agreements that are used to provide funding to the conduits in the event of a market disruption, among other events. Each asset of the conduit is supported by a transaction-specific liquidity facility in the form of an asset purchase agreement (APA). Under the APA, the Company has agreed to purchase non-defaulted eligible receivables from the conduit at par. Any assets purchased under the APA are subject to increased pricing. The APA is not designed to provide credit support to the conduit, as it generally does not permit the purchase of defaulted or impaired assets and generally reprices

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the assets purchased to consider potential increased credit risk. The APA covers all assets in the conduits and is considered in the Company's maximum exposure to loss. In addition, the Company provides the conduits with program-wide liquidity in the form of short-term lending commitments. Under these commitments, the Company has agreed to lend to the conduits in the event of a short-term disruption in the commercial paper market, subject to specified conditions. The total notional exposure under the program-wide liquidity agreement is \$11.3 billion and is considered in the Company's maximum exposure to loss. The Company receives fees for providing both types of liquidity agreement and considers these fees to be on fair market terms.

Finally, the Company is one of several named dealers in the commercial paper issued by the conduits and earns a market-based fee for providing such services. Along with third-party dealers, the Company makes a market in the commercial paper and may from time to time fund commercial paper pending sale to a third party. On specific dates with less liquidity in the market, the Company may hold in inventory commercial paper issued by conduits administered by the Company, as well as conduits administered by third parties. The amount of commercial paper issued by its administered conduits held in inventory fluctuates based on market conditions and activity. As of September 30, 2009, the Company owned \$109 million of the commercial paper issued by its administered conduits.

The Company is required to quantitatively analyze the expected variability of the conduit to determine whether the Company is the primary beneficiary of the conduit. The Company performs this analysis on a quarterly basis. For conduits where the subordinate loss notes or third-party guarantees are sufficient to absorb a majority of the expected loss of the conduit, the Company does not consolidate. In circumstances where the subordinate loss notes or third-party guarantees are insufficient to absorb a majority of the expected loss, the Company consolidates the conduit as its primary beneficiary due to the additional credit enhancement provided by the Company. In conducting this analysis, the Company considers three primary sources of variability in the conduit: credit risk, interest-rate risk and fee variability.

The Company models the credit risk of the conduit's assets using a Credit Value at Risk (C-VAR) model. The C-VAR model considers changes in credit spreads (both within a rating class as well as due to rating upgrades and downgrades), name-specific changes in credit spreads, credit defaults and recovery rates and diversification effects of pools of financial assets. The model incorporates data from independent rating agencies as well as the Company's own proprietary information regarding spread changes, ratings transitions and losses given default. Using this credit data, a Monte Carlo simulation is performed to develop a distribution of credit risk for the portfolio of assets owned by each conduit, which is then applied on a probability-weighted basis to determine expected losses due to credit risk. In addition, the Company continuously monitors the specific credit characteristics of the conduit's assets and the current credit environment to confirm that the C-VAR model used continues to incorporate the Company's best information regarding the expected credit risk of the conduit's assets.

The Company also analyzes the variability in the fees that it earns from the conduit using monthly actual historical cash flow data to determine average fee and standard deviation measures for each conduit. Because any unhedged interest rate and foreign-currency risk not contractually passed on to customers is absorbed by the fees earned by the Company, the fee variability analysis incorporates those risks.

The fee variability and credit risk variability are then combined into a single distribution of the conduit's overall returns. This return distribution is updated and analyzed on at least a quarterly basis to ensure that the amount of the subordinate loss notes issued to third parties is sufficient to absorb greater than 50% of the total expected variability in the conduit's returns. The expected variability absorbed by the subordinate loss note investors is therefore measured to be greater than the expected variability absorbed by the Company through its liquidity arrangements and other fees earned, and the investors in commercial paper and medium-term notes. While the notional amounts of the subordinate loss notes are quantitatively small compared to the size of the conduits, this is reflective of the fact that most of the substantive risks of the conduits are absorbed by the enhancements provided by the sellers (customers) and other third parties that provide transaction-level credit enhancement. Because these risks and related enhancements are generally required to be excluded from the analysis, the remaining risks and expected variability are quantitatively small. The calculation of variability focuses primarily on *expected* variability, rather than the risks associated with extreme outcomes (for example, large levels of default) that are expected to occur very infrequently. So while the subordinate loss notes are sized appropriately compared to expected losses, they do not provide significant protection against extreme or unusual credit losses. Where such credit losses occur or become expected to occur, the Company would consolidate the conduit due to the additional credit enhancement provided by the Company.

### ***Third-Party Commercial Paper Conduits***

The Company also provides liquidity facilities to single- and multi-seller conduits sponsored by third parties. These conduits are independently owned and managed and invest in a variety of asset classes, depending on the nature of the conduit. The facilities provided by the Company typically represent a small portion of the total liquidity facilities obtained by each conduit, and are collateralized by the assets of each conduit. As of September 30, 2009, the notional amount of these facilities was approximately \$903 million and \$298 million was funded under these facilities.

### ***Collateralized Debt and Loan Obligations***

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A collateralized debt obligation (CDO) is an SPE that purchases a pool of assets consisting of asset-backed securities and synthetic exposures through derivatives on asset-backed securities and issues multiple tranches of equity and notes to investors. A third-party manager is typically retained by the CDO to select the pool of assets and manage those assets over the term of the CDO. The Company earns fees for



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warehousing assets prior to the creation of a CDO, structuring CDOs and placing debt securities with investors. In addition, the Company has retained interests in many of the CDOs it has structured and makes a market in those issued notes.

A cash CDO, or arbitrage CDO, is a CDO designed to take advantage of the difference between the yield on a portfolio of selected assets, typically residential mortgage-backed securities, and the cost of funding the CDO through the sale of notes to investors. "Cash flow" CDOs are vehicles in which the CDO passes on cash flows from a pool of assets, while "market value" CDOs pay to investors the market value of the pool of assets owned by the CDO at maturity. Both types of CDOs are typically managed by a third-party asset manager. In these transactions, all of the equity and notes issued by the CDO are funded, as the cash is needed to purchase the debt securities. In a typical cash CDO, a third-party investment manager selects a portfolio of assets, which the Company funds through a warehouse financing arrangement prior to the creation of the CDO. The Company then sells the debt securities to the CDO in exchange for cash raised through the issuance of notes. The Company's continuing involvement in cash CDOs is typically limited to investing in a portion of the notes or loans issued by the CDO and making a market in those securities, and acting as derivative counterparty for interest rate or foreign currency swaps used in the structuring of the CDO.

A synthetic CDO is similar to a cash CDO, except that the CDO obtains exposure to all or a portion of the referenced assets synthetically through derivative instruments, such as credit default swaps. Because the CDO does not need to raise cash sufficient to purchase the entire referenced portfolio, a substantial portion of the senior tranches of risk is typically passed on to CDO investors in the form of unfunded liabilities or derivative instruments. Thus, the CDO writes credit protection on select referenced debt securities to the Company or third parties and the risk is then passed on to the CDO investors in the form of funded notes or purchased credit protection through derivative instruments. Any cash raised from investors is invested in a portfolio of collateral securities or investment contracts. The collateral is then used to support the CDO's obligations on the credit default swaps written to counterparties. The Company's continuing involvement in synthetic CDOs generally includes purchasing credit protection through credit default swaps with the CDO, owning a portion of the capital structure of the CDO, in the form of both unfunded derivative positions (primarily super senior exposures discussed below) and funded notes, entering into interest-rate swap and total-return swap transactions with the CDO, lending to the CDO, and making a market in those funded notes.

A collateralized loan obligation (CLO) is substantially similar to the CDO transactions described above, except that the assets owned by the SPE (either cash instruments or synthetic exposures through derivative instruments) are corporate loans and to a lesser extent corporate bonds, rather than asset-backed debt securities.

## **Consolidation**

The Company has retained significant portions of the "super senior" positions issued by certain CDOs. These positions are referred to as "super senior" because they represent the most senior positions in the CDO and, at the time of structuring, were senior to tranches rated AAA by independent rating agencies. These positions include facilities structured in the form of short-term commercial paper, where the Company wrote put options ("liquidity puts") to certain CDOs. Under the terms of the liquidity puts, if the CDO was unable to issue commercial paper at a rate below a specified maximum (generally LIBOR + 35 bps to LIBOR + 40 bps), the Company was obligated to fund the senior tranche of the CDO at a specified interest rate. As of September 30, 2009, the Company had purchased all \$25 billion of the commercial paper subject to these liquidity puts.

Since inception of many CDO transactions, the subordinate tranches of the CDOs have diminished significantly in value and in rating. The declines in value of the subordinate tranches and in the super senior tranches indicate that the super senior tranches are now exposed to a significant portion of the expected losses of the CDOs, based on current market assumptions. The Company evaluates these transactions for consolidation when reconsideration events occur.

Upon a reconsideration event, the Company is at risk for consolidation only if the Company owns a majority of either a single tranche or a group of tranches that absorb the remaining risk of the CDO. Due to reconsideration events during 2007 and 2008, the Company has consolidated 30 of the 46 CDOs/CLOs in which the Company holds a majority of the senior interests of the transaction.

The Company continues to monitor its involvement in unconsolidated VIEs and if the Company were to acquire additional interests in these vehicles or if the CDOs' contractual arrangements were to be changed to reallocate expected losses or residual returns among the various interest holders, the Company may be required to consolidate the CDOs. For cash CDOs, the net result of such consolidation would be to gross up the Company's balance sheet by the current fair value of the subordinate securities held by third parties, which amounts are not considered material. For synthetic CDOs, the net result of such consolidation may reduce the Company's balance sheet by eliminating intercompany derivative receivables and payables in consolidation.

Table of Contents**Cash Flows and Retained Interests Citi Holdings**

The following tables summarize selected cash flow information related to CDO and CLO securitizations for the three and nine months ended September 30, 2009:

| <i>In billions of dollars</i>             | <b>Three months ended<br/>September 30, 2009</b> |             |
|---|--|-------------|
|   | <b>CDOs</b>                                      | <b>CLOs</b> |
| Cash flows received on retained interests |  |             |

| <i>In billions of dollars</i>             | <b>Nine months ended<br/>September 30, 2009</b> |             |
|---|---|-------------|
|   | <b>CDOs</b>                                     | <b>CLOs</b> |
| Cash flows received on retained interests |   |             |

The key assumptions, used for the securitization of CDOs and CLOs during the three months ended September 30, 2009, in measuring the fair value of retained interests at the date of sale or securitization, are as follows:

|               | <b>CDOs</b>    | <b>CLOs</b>  |
|---------------|----------------|--------------|
| Discount rate | 36.4% to 39.7% | 5.7% to 6.3% |

The effect of two negative changes in discount rates used to determine the fair value of retained interests is disclosed below.

| <i>In millions of dollars</i>               | <b>CDOs</b>   | <b>CLOs</b>   |
|---|---------------|---------------|
| <b>Carrying value of retained interests</b> | <b>\$ 251</b> | <b>\$ 709</b> |
| Discount rates                              |               |               |
| Adverse change of 10%                       | \$ (24)       | \$ (11)       |
| Adverse change of 20%                       | (47)          | (23)          |

**Asset-Based Financing Citicorp**

The Company provides loans and other forms of financing to VIEs that hold assets. Those loans are subject to the same credit approvals as all other loans originated or purchased by the Company. Financings in the form of debt securities or derivatives are, in most circumstances, reported in *Trading account assets* and accounted for at fair value through earnings.

The primary types of Citicorp's asset-based financing, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at September 30, 2009 are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

| <i>In billions of dollars</i>     | <b>Total<br/>assets</b> | <b>Maximum<br/>exposure</b> |
|-----------------------------------|-------------------------|-----------------------------|
| <b>Type</b>                       |                         |                             |
| Commercial and other real estate  | \$ 0.6                  | \$                          |
| Hedge funds and equities          | 5.8                     | 3.1                         |
| Airplanes, ships and other assets | 11.9                    | 2.1                         |
| <b>Total</b>                      | <b>\$ 18.3</b>          | <b>\$ 5.2</b>               |

**Asset-Based Financing Citi Holdings**

The Company provides loans and other forms of financing to VIEs that hold assets. Those loans are subject to the same credit approvals as all other loans originated or purchased by the Company. Financings in the form of debt securities or derivatives are, in most circumstances, reported in *Trading account assets* and accounted for at fair value through earnings.

The primary types of Citi Holdings' asset-based financing, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at September 30, 2009 are shown below. For the Company to realize that maximum loss, the VIE

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(borrower) would have to default with no recovery from the assets held by the VIE.

*In billions of dollars*

| Type                              | Total<br>assets | Maximum<br>exposure |
|-----------------------------------|-----------------|---------------------|
| Commercial and other real estate  | \$ 36.9         | \$ 7.0              |
| Hedge funds and equities          | 2.2             | 0.8                 |
| Corporate loans                   | 7.9             | 6.7                 |
| Airplanes, ships and other assets | 6.0             | 3.4                 |
| <b>Total</b>                      | <b>\$ 53.0</b>  | <b>\$ 17.9</b>      |

The following table summarizes selected cash flow information related to asset-based financing for the three months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | Three months ended<br>September 30, |      |
|--|-------------------------------------|------|
|  | 2009                                | 2008 |
| Cash flows received on retained interests and other net cash flows | \$ 0.4                              | \$   |

| <i>In billions of dollars</i>                                      | Nine months ended<br>September 30, |      |
|--|------------------------------------|------|
|  | 2009                               | 2008 |
| Cash flows received on retained interests and other net cash flows | \$ 2.4                             | \$   |

The effect of two negative changes in discount rates used to determine the fair value of retained interests is disclosed below.

| <i>In millions of dollars</i>               | Asset based financing |
|---|-----------------------|
| <b>Carrying value of retained interests</b> | <b>\$ 6,882</b>       |
| Value of underlying portfolio               |                       |
| Adverse change of 10%                       | \$                    |
| Adverse change of 20%                       | (436)                 |

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***Municipal Securities Tender Option Bond (TOB) Trusts***

The Company sponsors TOB trusts that hold fixed- and floating-rate, tax-exempt securities issued by state or local municipalities. The trusts are typically single-issuer trusts whose assets are purchased from the Company and from the secondary market. The trusts issue long-term senior floating rate notes (Floaters) and junior residual securities (Residuals). The Floaters have a long-term rating based on the long-term rating of the underlying municipal bond and a short-term rating based on that of the liquidity provider to the trust. The Residuals are generally rated based on the long-term rating of the underlying municipal bond and entitle the holder to the residual cash flows from the issuing trust.

The Company sponsors three kinds of TOB trusts: customer TOB trusts, proprietary TOB trusts and QSPE TOB trusts.

*Customer TOB trusts* are trusts through which customers finance investments in municipal securities and are not consolidated by the Company. Proprietary and QSPE TOB trusts, on the other hand, provide the Company with the ability to finance its own investments in municipal securities.

*Proprietary TOB trusts* are generally consolidated, in which case the financing (the Floaters) is recognized on the Company's balance sheet as a liability. However, certain proprietary TOB trusts are not consolidated by the Company, where the Residuals are held by hedge funds that are consolidated and managed by the Company. The assets and the associated liabilities of these TOB trusts are not consolidated by the hedge funds (and, thus, are not consolidated by the Company) under the application of ASC 946, *Financial Services Investment Companies*, which precludes consolidation of owned investments. The Company consolidates the hedge funds, because the Company holds controlling financial interests in the hedge funds. Certain of the Company's equity investments in the hedge funds are hedged with derivatives transactions executed by the Company with third parties referencing the returns of the hedge fund.

*QSPE TOB trusts* provide the Company with the same exposure as proprietary TOB trusts and are not consolidated by the Company.

Credit rating distribution is based on the external rating of the municipal bonds within the TOB trusts, including any credit enhancement provided by monoline insurance companies or the Company in the primary or secondary markets, as discussed below. The total assets for proprietary TOB Trusts (consolidated and non-consolidated) includes \$0.8 billion of assets where the Residuals are held by a hedge fund that is consolidated and managed by the Company.

The TOB trusts fund the purchase of their assets by issuing Floaters along with Residuals, which are frequently less than 1% of a trust's total funding. The tenor of the Floaters matches the maturity of the TOB trust and is equal to or shorter than the tenor of the municipal bond held by the trust, and the Floaters bear interest rates that are typically reset weekly to a new market rate (based on the SIFMA index). Floater holders have an option to tender the Floaters they hold back to the trust periodically. Customer TOB trusts issue the Floaters and Residuals to third parties. Proprietary and QSPE TOB trusts issue the Floaters to third parties and the Residuals are held by the Company.

Approximately \$2.2 billion of the municipal bonds owned by TOB trusts have an additional credit guarantee provided by the Company. In all other cases, the assets are either unenhanced or are insured with a monoline insurance provider in the primary market or in the secondary market. While the trusts have not encountered any adverse credit events as defined in the underlying trust agreements, certain monoline insurance companies have experienced downgrades. In these cases, the Company has proactively managed the TOB programs by applying additional secondary market insurance on the assets or proceeding with orderly unwinds of the trusts.

The Company, in its capacity as remarketing agent, facilitates the sale of the Floaters to third parties at inception of the trust and facilitates the reset of the Floater coupon and tenders of Floaters. If Floaters are tendered and the Company (in its role as remarketing agent) is unable to find a new investor within a specified period of time, it can declare a failed remarketing (in which case the trust is unwound) or may choose to buy the Floaters into its own inventory and may continue to try to sell it to a third-party investor. While the level of the Company's inventory of Floaters fluctuates, the Company held none of the Floater inventory related to the Customer, Proprietary and QSPE TOB programs as of September 30, 2009.

If a trust is unwound early due to an event other than a credit event on the underlying municipal bond, the underlying municipal bond is sold in the secondary market. If there is an accompanying shortfall in the trust's cash flows to fund the redemption of the Floaters after the sale of the underlying municipal bond, the trust draws on a liquidity agreement in an amount equal to the shortfall. Liquidity agreements are generally provided to the trust directly by the Company. For customer TOBs where the Residual is less than 25% of the trust's capital structure,

the Company has a reimbursement agreement with the Residual holder under which the Residual holder reimburses the Company for any payment made under the liquidity arrangement. Through this reimbursement agreement, the Residual holder remains economically exposed to fluctuations in value of the municipal bond. These reimbursement agreements are actively margined based on changes in value of the underlying municipal bond to mitigate the Company's counterparty credit risk. In cases where a third party provides liquidity to a proprietary or QSPE TOB trust, a similar reimbursement arrangement is made whereby the Company (or a consolidated subsidiary of the Company) as Residual holder absorbs any losses incurred by the liquidity provider. As of September 30, 2009, liquidity agreements provided with respect to customer TOB trusts totaled \$6.1 billion, offset by reimbursement agreements in place with a notional amount of \$4.6 billion. The remaining exposure relates to TOB transactions where the Residual owned by the customer is at least 25% of the bond value at the inception of the transaction. In addition, the Company has provided

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liquidity arrangements with a notional amount of \$0.2 billion to QSPE TOB trusts and other non-consolidated proprietary TOB trusts described above.

The Company considers the customer and proprietary TOB trusts (excluding QSPE TOB trusts) to be VIEs. Because third-party investors hold the Residual and Floater interests in the customer TOB trusts, the Company's involvement and variable interests include only its role as remarketing agent and liquidity provider. On the basis of the variability absorbed by the customer through the reimbursement arrangement or significant residual investment, the Company does not consolidate the Customer TOB trusts. The Company's variable interests in the Proprietary TOB trusts include the Residual as well as the remarketing and liquidity agreements with the trusts. On the basis of the variability absorbed through these contracts (primarily the Residual), the Company generally consolidates the Proprietary TOB trusts. Finally, certain proprietary TOB trusts and QSPE TOB trusts are not consolidated by application of specific accounting literature. For the nonconsolidated proprietary TOB trusts and QSPE TOB trusts, the Company recognizes only its residual investment on its balance sheet at fair value and the third-party financing raised by the trusts is off-balance sheet.

The following table summarizes selected cash flow information related to Citicorp's municipal bond securitizations for the three and nine months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | Three months ended<br>September 30, |      |      |      |
|--|-------------------------------------|------|------|------|
|  | 2009                                | 2008 | 2009 | 2008 |
| Proceeds from new securitizations                                  | \$                                  | 0.1  | \$   | 0.6  |
| Cash flows received on retained interests and other net cash flows | \$                                  | 0.1  | \$   | 0.1  |

| <i>In billions of dollars</i>                                      | Nine months ended<br>September 30, |      |      |      |
|--|------------------------------------|------|------|------|
|  | 2009                               | 2008 | 2009 | 2008 |
| Proceeds from new securitizations                                  | \$                                 | 0.3  | \$   | 1.1  |
| Cash flows received on retained interests and other net cash flows | \$                                 | 0.7  | \$   | 0.4  |

The following table summarizes selected cash flow information related to Citi Holdings' municipal bond securitizations for the three and nine months ended September 30, 2009 and 2008:

| <i>In billions of dollars</i>                                      | Three months ended<br>September 30, |      |      |      |
|--|-------------------------------------|------|------|------|
|  | 2009                                | 2008 | 2009 | 2008 |
| Proceeds from new securitizations                                  | \$                                  |      | \$   |      |
| Cash flows received on retained interests and other net cash flows | \$                                  |      | \$   |      |

| <i>In billions of dollars</i>                                      | Nine months ended<br>September 30, |      |      |      |
|--|------------------------------------|------|------|------|
|  | 2009                               | 2008 | 2009 | 2008 |
| Proceeds from new securitizations                                  | \$                                 |      | \$   | 0.1  |
| Cash flows received on retained interests and other net cash flows | \$                                 |      | \$   |      |

### ***Municipal Investments***

Municipal investment transactions represent partnerships that finance the construction and rehabilitation of low-income affordable rental housing. The Company generally invests in these partnerships as a limited partner and earns a return primarily through the receipt of tax credits earned from the affordable housing investments made by the partnership.

### ***Client Intermediation***

Client intermediation transactions represent a range of transactions designed to provide investors with specified returns based on the returns of an underlying security, referenced asset or index. These transactions include credit-linked notes and equity-linked notes. In these transactions, the SPE typically obtains exposure to the underlying security, referenced asset or index through a derivative instrument, such as a total-return

swap or a credit-default swap. In turn the SPE issues notes to investors that pay a return based on the specified underlying security, referenced asset or index. The SPE invests the proceeds in a financial asset or a guaranteed insurance contract (GIC) that serves as collateral for the

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derivative contract over the term of the transaction. The Company's involvement in these transactions includes being the counterparty to the SPE's derivative instruments and investing in a portion of the notes issued by the SPE. In certain transactions, the investor's maximum risk of loss is limited and the Company absorbs risk of loss above a specified level.

The Company's maximum risk of loss in these transactions is defined as the amount invested in notes issued by the SPE and the notional amount of any risk of loss absorbed by the Company through a separate instrument issued by the SPE. The derivative instrument held by the Company may generate a receivable from the SPE (for example, where the Company purchases credit protection from the SPE in connection with the SPE's issuance of a credit-linked note), which is collateralized by the assets owned by the SPE. These derivative instruments are not considered variable interests and any associated receivables are not included in the calculation of maximum exposure to the SPE.

***Structured Investment Vehicles***

Structured Investment Vehicles (SIVs) are SPEs that issue junior notes and senior debt (medium-term notes and short-term commercial paper) to fund the purchase of high quality assets. The Company acts as manager for the SIVs.

In order to complete the wind-down of the SIVs, the Company purchased the remaining assets of the SIVs in November 2008. The Company funded the purchase of the SIV assets by assuming the obligation to pay amounts due under the medium-term notes issued by the SIVs, as the medium-term notes mature.

***Investment Funds***

The Company is the investment manager for certain investment funds that invest in various asset classes including private equity, hedge funds, real estate, fixed income and infrastructure. The Company earns a management fee, which is a percentage of capital under management, and may earn performance fees. In addition, for some of these funds the Company has an ownership interest in the investment funds.

The Company has also established a number of investment funds as opportunities for qualified employees to invest in private equity investments. The Company acts as investment manager to these funds and may provide employees with financing on both a recourse and non-recourse basis for a portion of the employees' investment commitments.

***Trust Preferred Securities***

The Company has raised financing through the issuance of trust preferred securities. In these transactions, the Company forms a statutory business trust and owns all of the voting equity shares of the trust. The trust issues preferred equity securities to third-party investors and invests the gross proceeds in junior subordinated deferrable interest debentures issued by the Company. These trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the preferred equity securities held by third-party investors. These trusts' obligations are fully and unconditionally guaranteed by the Company.

Because the sole asset of the trust is a receivable from the Company and the proceeds to the Company from the receivable exceed the Company's investment in the VIE's equity shares, the Company is not permitted to consolidate the trusts, even though the Company owns all of the voting equity shares of the trust, has fully guaranteed the trusts' obligations, and has the right to redeem the preferred securities in certain circumstances. The Company recognizes the subordinated debentures on its balance sheet as long-term liabilities.



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**16. DERIVATIVES ACTIVITIES**

In the ordinary course of business, Citigroup enters into various types of derivative transactions. These derivative transactions include:

*Futures and forward contracts* which are commitments to buy or sell at a future date a financial instrument, commodity or currency at a contracted price and may be settled in cash or through delivery.

*Swap contracts* which are commitments to settle in cash at a future date or dates that may range from a few days to a number of years, based on differentials between specified financial indices, as applied to a notional principal amount.

*Option contracts* which give the purchaser, for a fee, the right, but not the obligation, to buy or sell within a limited time a financial instrument, commodity or currency at a contracted price that may also be settled in cash, based on differentials between specified indices or prices.

Citigroup enters into these derivative contracts relating to interest rate, foreign currency, commodity, and other market/credit risks for the following reasons:

*Trading Purposes Customer Needs* Citigroup offers its customers derivatives in connection with their risk-management actions to transfer, modify or reduce their interest rate, foreign exchange and other market/ credit risks or for their own trading purposes. As part of this process, Citigroup considers the customers' suitability for the risk involved, and the business purpose for the transaction. Citigroup also manages its derivative-risk positions through offsetting trade activities, controls focused on price verification, and daily reporting of positions to senior managers.

*Trading Purposes Own Account* Citigroup trades derivatives for its own account, and as an active market maker. Trading limits and price verification controls are key aspects of this activity.

*Hedging* Citigroup uses derivatives in connection with its risk-management activities to hedge certain risks or reposition the risk profile of the Company. For example, Citigroup may issue fixed-rate long-term debt and then enter into a receive-fixed, pay-variable-rate interest rate swap with the same tenor and notional amount to convert the interest payments to a net variable-rate basis. This strategy is the most common form of an interest rate hedge, as it minimizes interest cost in certain yield curve environments. Derivatives are also used to manage risks inherent in specific groups of on-balance sheet assets and liabilities, including investments, corporate and consumer loans, deposit liabilities, as well as other interest-sensitive assets and liabilities. In addition, foreign-exchange contracts are used to hedge non-U.S. dollar denominated debt, foreign-currency-denominated available-for-sale securities, net capital exposures and foreign-exchange transactions.

Derivatives may expose Citigroup to market, credit or liquidity risks in excess of the amounts recorded on the Consolidated Balance Sheet. Market risk on a derivative product is the exposure created by potential fluctuations in interest rates, foreign-exchange rates and other factors and is a function of the type of product, the volume of transactions, the tenor and terms of the agreement, and the underlying volatility. Credit risk is the exposure to loss in the event of nonperformance by the other party to the transaction where the value of any collateral held is not adequate to cover such losses. The recognition in earnings of unrealized gains on these transactions is subject to management's assessment as to collectability. Liquidity risk is the potential exposure that arises when the size of the derivative position may not be able to be rapidly adjusted in periods of high volatility and financial stress at a reasonable cost.

The notional amounts of Citigroup's derivative instruments for both long and short derivative positions, representing the volume of derivative activity, as of September 30, 2009 are presented in the table below:

Table of Contents**Notionals**

| <i>In millions of dollars at September 30,<br/>2009</i> | Hedging<br>Instruments<br>under<br>ASC 815 (SFAS 133)(1) |         | Other Derivative Instruments<br>Trading<br>Derivatives |            | Management<br>Hedges(2) |         |
|---|--|---------|--|------------|-------------------------|---------|
|   |  |         |  |            |                         |         |
| <b>Interest rate contracts</b>                          |  |         |  |            |                         |         |
| Swaps   | \$   | 130,241 | \$   | 14,903,492 | \$                      | 194,225 |
| Futures and forwards                                    |  |         |  | 3,876,745  |                         | 84,999  |
| Written options   |  |         |  | 3,214,707  |                         | 9,493   |
| Purchased options                                       |  |         |  | 3,468,676  |                         | 43,537  |
| <b>Total interest rate contract<br/>notionals</b>       | \$   | 130,241 | \$   | 25,463,620 | \$                      | 332,254 |
| <b>Foreign exchange contracts</b>                       |  |         |  |            |                         |         |
| Swaps   | \$   | 61,527  | \$   | 867,475    | \$                      | 101,151 |
| Futures and forwards                                    |  | 18,190  |  | 2,025,595  |                         | 10,672  |
| Written options   |  | 316     |  | 392,903    |                         | 15,150  |
| Purchased options                                       |  | 501     |  | 415,386    |                         | 2,603   |
| <b>Total foreign exchange contract<br/>notionals</b>    | \$   | 80,534  | \$   | 3,701,359  | \$                      | 129,576 |
| <b>Equity contracts</b>                                 |  |         |  |            |                         |         |
| Swaps   | \$   |         | \$   | 81,620     | \$                      |         |
| Futures and forwards                                    |  |         |  | 14,567     |                         |         |
| Written options   |  |         |  | 528,027    |                         |         |
| Purchased options                                       |  |         |  | 505,812    |                         |         |
| <b>Total equity contract notionals</b>                  | \$   |         | \$   | 1,130,026  | \$                      |         |
| <b>Commodity and other contracts</b>                    |  |         |  |            |                         |         |
| Swaps   | \$   |         | \$   | 29,746     | \$                      |         |
| Futures and forwards                                    |  |         |  | 101,574    |                         |         |
| Written options   |  |         |  | 39,066     |                         |         |
| Purchased options                                       |  |         |  | 40,662     |                         |         |
| <b>Total commodity and other<br/>contract notionals</b> | \$   |         | \$   | 211,048    | \$                      |         |
| <b>Credit derivatives(3)</b>                            |  |         |  |            |                         |         |
| Citigroup as the Guarantor                              | \$   |         | \$   | 1,315,106  | \$                      |         |
| Citigroup as the Beneficiary                            |  | 6,773   |  | 1,442,602  |                         |         |
| <b>Total credit derivatives</b>                         | \$   | 6,773   | \$   | 2,757,708  | \$                      |         |
| <b>Total derivative notionals</b>                       | \$   | 217,548 | \$   | 33,263,761 | \$                      | 461,830 |

(1) Derivatives in hedge accounting relationships are recorded in either Other assets/liabilities or Trading account assets/liabilities on the Consolidated Balance Sheet.

- (2) Management hedges represent derivative instruments used in certain economic hedging relationships that are identified for management purposes, but for which hedge accounting is not applied. These derivatives are recorded in Other assets/liabilities on the Consolidated Balance Sheet.
- (3) Credit derivatives are arrangements designed to allow one party (the "beneficiary") to transfer the credit risk of a "reference asset" to another party (the "guarantor"). These arrangements allow a guarantor to assume the credit risk associated with the reference asset without directly purchasing it. The Company has entered into credit derivatives positions for purposes such as risk management, yield enhancement, reduction of credit concentrations and diversification of overall risk.

Table of Contents**Mark-to-Market (MTM) Receivables/Payables**

| <i>In millions of dollars at September 30, 2009</i>      | Derivatives classified in Trading<br>account assets / liabilities(1) |                   | Derivatives classified in<br>Other<br>assets / liabilities |                  |
|--|--|-------------------|--|------------------|
|  | Assets   | Liabilities       | Assets   | Liabilities      |
| <b>Derivative instruments designated as hedges</b>       |  |                   |  |                  |
| Interest rate contracts                                  | \$ 2,860   | \$ 4,380          | \$ 5,551   | \$ 1,156         |
| Foreign exchange contracts                               | 134  | 1,246             | 3,942  | 2,826            |
| Credit derivatives                                       |  |                   |  | 110              |
| <b>Total derivative instruments designated as hedges</b> | <b>\$ 2,994</b>  | <b>\$ 5,626</b>   | <b>\$ 9,493</b>  | <b>\$ 4,092</b>  |
| <b>Other derivative instruments</b>                      |  |                   |  |                  |
| Interest rate contracts                                  | \$ 523,370   | \$ 505,442        | \$ 3,062   | \$ 4,727         |
| Foreign exchange contracts                               | 88,944   | 89,225            | 1,233  | 1,240            |
| Equity contracts   | 23,706   | 47,070            |  |                  |
| Commodity and other contracts                            | 16,692   | 16,275            |  |                  |
| Credit derivatives(2)                                    | 112,227  | 100,575           |  |                  |
| <b>Total other derivative instruments</b>                | <b>\$ 764,939</b>  | <b>\$ 758,587</b> | <b>\$ 4,295</b>  | <b>\$ 5,967</b>  |
| <b>Total derivatives</b>                                 | <b>\$ 767,933</b>  | <b>\$ 764,213</b> | <b>\$ 13,788</b>   | <b>\$ 10,059</b> |
| Cash collateral paid/received                            | 54,169   | 43,471            | 510  | 5,720            |
| Less: Netting agreements and market value adjustments    | (753,432)  | (745,132)         | (4,713)  | (4,713)          |
| <b>Net receivables/ payables</b>                         | <b>\$ 68,670</b>   | <b>\$ 62,552</b>  | <b>\$ 9,585</b>  | <b>\$ 11,066</b> |

(1) The trading derivatives fair values are presented in Note 9 Trading Assets and Liabilities.

(2) The credit derivatives trading assets are comprised of \$88,903 million related to protection purchased and \$23,324 million related to protection sold at September 30, 2009. The credit derivatives trading liabilities are comprised of \$76,581 million related to protection sold and \$23,994 related to protection purchased at September 30, 2009.

All derivatives are reported on the balance sheet at fair value. In addition, where applicable, all such contracts covered by master netting agreements are reported net. Gross positive fair values are netted with gross negative fair values by counterparty pursuant to a valid master netting agreement. In addition, payables and receivables in respect of cash collateral received from or paid to a given counterparty are included in this netting. However, non-cash collateral is not included.

As of September 30, 2009 the amount of payables in respect of cash collateral received that was netted with unrealized gains from derivatives was \$36 billion, while the amount of receivables in respect of cash collateral paid that was netted with unrealized losses from derivatives was \$46 billion.

The amounts recognized in principal transactions in the Consolidated Statement of Income for the three and nine months ended September 30, 2009 related to derivatives not designated in a qualifying hedging relationship are shown in the table below. Citigroup has elected to present this disclosure by business classification, showing derivative gains and losses related to its trading activities together with gains and losses related to non-derivative instruments within the same trading portfolios, as this better represents the way that these portfolios are risk managed.

| <i>In millions of dollars</i> | Gains (losses)                        |     | Gains (losses)                       |       |
|-------------------------------|---------------------------------------|-----|--------------------------------------|-------|
|                               | Three months ended September 30, 2009 |     | Nine months ended September 30, 2009 |       |
| Fixed Income                  | \$                                    | 428 | \$                                   | 5,359 |
| Foreign exchange              |                                       | 445 |                                      | 2,157 |

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|                              |                 |                 |
|------------------------------|-----------------|-----------------|
| Equity                       | (353)           | 550             |
| Commodity and other products | 162             | 990             |
| Credit products              | 846             | (3,500)         |
| <b>Total(1)</b>              | <b>\$ 1,528</b> | <b>\$ 5,556</b> |

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(1) Balance excludes gains (losses) on derivatives designated within qualifying FAS 133 hedging relationships.

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The amounts recognized in other revenue in the Consolidated Statement of Income for the three and nine months ended September 30, 2009 related to derivatives not designated in a qualifying hedging relationship, and not recorded within Trading account assets or liabilities are shown below.

| <i>In millions of dollars</i> | Gains (losses)                        |                                      |
|-------------------------------|---------------------------------------|--------------------------------------|
|                               | Three months ended September 30, 2009 | Nine months ended September 30, 2009 |
| Interest rate contracts       | \$ (384)                              | \$ 36                                |
| Foreign exchange contracts    | (2,130)                               | (4,496)                              |
| Equity contracts              |                                       |                                      |
| Commodity and other contracts |                                       |                                      |
| Credit derivatives            |                                       |                                      |
| <b>Total(1)</b>               | <b>\$ (2,514)</b>                     | <b>\$ (4,460)</b>                    |

(1)

Non-designated derivatives are derivative instruments not designated in qualifying hedging relationships.

### Accounting for Derivative Hedging

Citigroup accounts for its hedging activities in accordance with ASC 815 (SFAS 133). As a general rule, hedge accounting is permitted for those situations where the Company is exposed to a particular risk, such as interest-rate or foreign-exchange risk, that causes changes in the fair value of an asset or liability, or variability in the expected future cash flows of an existing asset, liability or a forecasted transaction that may affect earnings.

Derivative contracts hedging the risks associated with the changes in fair value are referred to as fair value hedges, while contracts hedging the risks affecting the expected future cash flows are called cash flow hedges. Hedges that utilize derivatives or debt instruments to manage the foreign exchange risk associated with equity investments in non-U.S. dollar functional currency foreign subsidiaries (net investment in a foreign operation) are called net investment hedges.

If certain hedging criteria specified in ASC 815 (SFAS 133) are met, including testing for hedge effectiveness, special hedge accounting may be applied. The hedge effectiveness assessment methodologies for similar hedges are performed in a similar manner and are used consistently throughout the hedging relationships. For fair value hedges, the changes in value of the hedging derivative, as well as the changes in value of the related hedged item due to the risk being hedged, are reflected in current earnings. For cash flow hedges and net investment hedges, the changes in value of the hedging derivative are reflected in Accumulated other comprehensive income (loss) in Citigroup's stockholders' equity, to the extent the hedge is effective. Hedge ineffectiveness, in either case, is reflected in current earnings.

For asset/liability management hedging, the fixed-rate long-term debt may be recorded at amortized cost under current U.S. GAAP. However, by electing to use hedge accounting, the carrying value of the debt is adjusted for changes in the benchmark interest rate, with any such changes in value recorded in current earnings. The related interest-rate swap is also recorded on the balance sheet at fair value, with any changes in fair value reflected in earnings. Thus, any ineffectiveness resulting from the hedging relationship is recorded in current earnings. Alternatively, an economic hedge, which does not meet the hedging criteria, would involve only recording the derivative at fair value on the balance sheet, with its associated changes in fair value recorded in earnings. The debt would continue to be carried at amortized cost and, therefore, current earnings would be impacted only by the interest rate shifts and other factors that cause the change in the swap's value and the underlying yield of the debt. This type of hedge is undertaken when hedge requirements cannot be achieved or management decides not to apply hedge accounting. Another alternative for the Company would be to elect to carry the debt at fair value. Once the irrevocable election is made upon issuance of the debt, the full change in fair value of the debt would be reported in earnings. The related interest rate swap, with changes in fair value also reflected in earnings, provides a natural offset to the debt's fair value change. To the extent the two offsets would not be exactly equal, the difference would be reflected in current earnings. This type of economic hedge is undertaken when the Company prefers to follow this simpler method that achieves generally similar financial statement results to a fair-value hedge.

Key aspects of achieving hedge accounting are documentation of hedging strategy and hedge effectiveness at the hedge inception and substantiating hedge effectiveness on an ongoing basis. A derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value that, if excluded, are recognized in current earnings.



Table of Contents**Fair value hedges***Hedging of benchmark interest rate risk*

Citigroup hedges exposure to changes in the fair value of outstanding fixed-rate issued debt and borrowings. The fixed cash flows from those financing transactions are converted to benchmark variable-rate cash flows by entering into receive fixed, pay-variable interest rate swaps. These fair-value hedge relationships use dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Citigroup also hedges exposure to changes in the fair value of fixed-rate assets, including available-for-sale debt securities and loans. The hedging instruments used are receive-variable, pay-fixed interest rate swaps. Most of these fair-value hedging relationships use dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis, while certain others use regression analysis.

*Hedging of foreign exchange risk*

Citigroup hedges the change in fair value attributable to foreign-exchange rate movements in available-for-sale securities that are denominated in currencies other than the functional currency of the entity holding the securities, which may be within or outside the U.S. The hedging instrument employed is a forward foreign-exchange contract. In this type of hedge, the change in fair value of the hedged available-for-sale security attributable to the portion of foreign exchange risk hedged is reported in earnings and not Accumulated other comprehensive income a process that serves to offset substantially the change in fair value of the forward contract that is also reflected in earnings. Citigroup considers the premium associated with forward contracts (differential between spot and contractual forward rates) as the cost of hedging; this is excluded from the assessment of hedge effectiveness and reflected directly in earnings. Dollar-offset method is used to assess hedge effectiveness. Since that assessment is based on changes in fair value attributable to changes in spot rates on both the available-for-sale securities and the forward contracts for the portion of the relationship hedged, the amount of hedge ineffectiveness is not significant.

The following table summarizes certain information related to the Company's fair value hedges for the three and nine months ended September 30, 2009:

| <i>In millions of dollars</i>  | Three months ended<br>September 30, 2009 |                   | Nine months ended<br>September 30, 2009 |                   |
|--|--|-------------------|---|-------------------|
|  | Principal<br>Transactions                | Other<br>Revenue  | Principal<br>Transactions               | Other<br>Revenue  |
| <b>Gain (loss) on designated and qualifying fair value hedges</b>                                  |  |                   |   |                   |
| Interest rate contracts  | \$ (238)                                 | \$ 1,511          | \$ 727                                  | \$ (4,375)        |
| Foreign exchange contracts   | (640)                                    | 323               | 663                                     | 645               |
| <b>Total gain (loss) on fair value designated and qualifying hedges</b>                            | <b>\$ (878)</b>                          | <b>\$ 1,834</b>   | <b>\$ 1,390</b>                         | <b>\$ (3,730)</b> |
| <b>Gain (loss) on the hedged item in designated and qualifying fair value hedges</b>               |  |                   |   |                   |
| Interest rate hedges   | \$ 293                                   | \$ (1,516)        | \$ (749)                                | \$ 4,474          |
| Foreign exchange hedges  | 717                                      | (293)             | (434)                                   | (576)             |
| <b>Total gain (loss) on the hedged item in designated and qualifying fair value hedge</b>          | <b>\$ 1,010</b>                          | <b>\$ (1,809)</b> | <b>\$ (1,183)</b>                       | <b>\$ 3,898</b>   |
| <b>Hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges</b> |  |                   |   |                   |
| Interest rate hedges   | \$ 182                                   | \$ (106)          | \$ 313                                  | \$ (21)           |



|                         |    |    |    |    |
|-------------------------|----|----|----|----|
| Foreign exchange hedges | 14 | 60 | 22 | 92 |
|-------------------------|----|----|----|----|

**Total hedge ineffectiveness  
recognized in earnings on  
designated and qualifying fair  
value hedges**

\$ 196 \$ (46) \$ 335 \$ 71

**Net gain (loss) excluded from  
assessment of the effectiveness  
of fair value hedges**

|                            |          |        |          |        |
|----------------------------|----------|--------|----------|--------|
| Interest rate contracts    | \$ (127) | \$ 101 | \$ (335) | \$ 120 |
| Foreign exchange contracts | 63       | (30)   | 207      | (23)   |

**Total net gain (loss) excluded  
from assessment of the  
effectiveness of fair value  
hedges**

\$ (64) \$ 71 \$ (128) \$ 97

Table of Contents**Cash flow hedges***Hedging of benchmark interest rate risk*

Citigroup hedges variable cash flows resulting from floating-rate liabilities and roll over (re-issuance) of short-term liabilities. Variable cash flows from those liabilities are converted to fixed-rate cash flows by entering into receive-variable, pay-fixed interest-rate swaps and receive-variable, pay-fixed forward-starting interest-rate swaps. For some hedges, the hedge ineffectiveness is eliminated by matching all terms of the hedged item and the hedging derivative at inception and on an ongoing basis. Citigroup does not exclude any terms from consideration when applying the matched terms method. To the extent all terms are not perfectly matched, these cash-flow hedging relationships use either regression analysis or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. Since efforts are made to match the terms of the derivatives to those of the hedged forecasted cash flows as closely as possible, the amount of hedge ineffectiveness is not significant even when the terms do not match perfectly.

*Hedging of foreign exchange risk*

Citigroup locks in the functional currency equivalent of cash flows of various balance sheet liability exposures, including short-term borrowings and long-term debt (and the forecasted issuances or rollover of such items) that are denominated in a currency other than the functional currency of the issuing entity. Depending on the risk-management objectives, these types of hedges are designated as either cash-flow hedges of only foreign exchange risk or cash-flow hedges of both foreign-exchange and interest rate risk, and the hedging instruments used are foreign-exchange forward contracts, cross-currency swaps and foreign-currency options. For some hedges, Citigroup matches all terms of the hedged item and the hedging derivative at inception and on an ongoing basis to eliminate hedge ineffectiveness. Citigroup does not exclude any terms from consideration when applying the matched terms method. To the extent all terms are not perfectly matched, any ineffectiveness is measured using the "hypothetical derivative method". Efforts are made to match up the terms of the hypothetical and actual derivatives used as closely as possible. As a result, the amount of hedge ineffectiveness is not significant even when the terms do not match perfectly.

*Hedging total return*

Citigroup generally manages the risk associated with highly leveraged financing it has entered into by seeking to sell a majority of its exposures to the market prior to or shortly after funding. The portion of the highly leveraged financing that is retained by Citigroup is hedged with a total return swap.

The hedge ineffectiveness on the cash flow hedges recognized in earnings totals \$3 million for the three months ended September 30, 2009 and \$12 million for the nine months ended September 30, 2009.

The pretax change in Accumulated other comprehensive income (loss) from cash flow hedges for the three and nine months ended September 30, 2009 is presented below:

| <i>In millions of dollars</i>   | Three months<br>ended<br>September 30, 2009 | Nine months<br>ended<br>September 30, 2009 |
|---|---|--|
| <b>Effective portion of cash flow hedges<br/>included in AOCI</b>                             |   |  |
| Interest rate contracts   | \$ (291)                                    | \$ 279                                     |
| Foreign exchange contracts  | (312)                                       | 321  |
| Credit derivatives  | (404)                                       | (46)                                       |
| <b>Total effective portion of cash flow<br/>hedges included in AOCI</b>                       | <b>\$ (1,007)</b>                           | <b>\$ 554</b>                              |
| <b>Effective portion of cash flow hedges<br/>reclassified from AOCI to Earnings</b>           |   |  |
| Interest rate contracts(1)  | \$ (431)                                    | \$ (1,288)                                 |
| Foreign exchange contracts(2)   | (149)                                       | (128)                                      |
| Credit derivatives  |   |  |
| <b>Total effective portion of cash flow<br/>hedges reclassified from AOCI to<br/>Earnings</b> | <b>\$ (580)</b>                             | <b>\$ (1,416)</b>                          |

---

(1)

The amount reclassified from AOCI, related to interest rate cash flow hedges, to Other revenue and Principal transactions is (\$404) million and (\$27) million, respectively for the three months ended September 30, 2009, and (\$1,166) million and (\$122) million for the nine months ended September 30, 2009, respectively.

(2)

The amount reclassified from AOCI, related to foreign exchange cash flow hedges, to Other Revenue and Principal transactions is \$(146) million and (\$3) million, respectively, for the three months ended September 30, 2009, and \$(121) million and (\$7) million for the nine months ended September 30, 2009, respectively.

For cash flow hedges, any changes in the fair value of the end-user derivative remaining in *Accumulated other comprehensive income (loss)* on the Consolidated Balance Sheet will be included in earnings of future periods to offset the variability of the hedged cash flows when such cash flows affect earnings. The net loss associated with cash flow hedges expected to be reclassified from *Accumulated other comprehensive income* within 12 months of September 30, 2009 is approximately \$2.1 billion.

The impact of cash flow hedges on AOCI is also included within Note 14 to the Consolidated Financial Statements *Changes in Accumulated Comprehensive Income (Loss)*.

#### **Net investment hedges**

ASC 815-20-25-58 (SFAS 133) allows hedging of the foreign-currency risk of a net investment in a foreign operation. Citigroup uses foreign-currency forwards, options and swaps and foreign-currency-denominated debt instruments to manage the foreign-exchange risk associated with Citigroup's equity investments in several non-U.S. dollar functional currency foreign subsidiaries. Citigroup records the change in the carrying amount of these investments in the *Cumulative translation adjustment* account within *Accumulated other comprehensive income (loss)*. Simultaneously, the effective portion of the hedge of this exposure is also recorded in the *Cumulative translation*

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*adjustment account* and the ineffective portion, if any, is immediately recorded in earnings.

For derivatives used in net investment hedges, Citigroup follows the forward-rate method. According to that method, all changes in fair value, including changes related to the forward-rate component of the foreign-currency forward contracts and the time-value of foreign-currency options, are recorded in the Cumulative translation adjustment account. For foreign-currency denominated debt instruments that are designated as hedges of net investments, the translation gain or loss that is recorded in the cumulative translation adjustment account is based on the spot exchange rate between the functional currency of the respective subsidiary and the U.S. dollar, which is the functional currency of Citigroup. To the extent the notional amount of the hedging instrument exactly matches the hedged net investment and the underlying exchange rate of the derivative hedging instrument relates to the exchange rate between the functional currency of the net investment and Citigroup's functional currency (or, in the case of a non-derivative debt instrument, such instrument is denominated in the functional currency of the net investment), no ineffectiveness is recorded in earnings.

The following table summarizes certain information related to the Company's net investment hedges for the three and nine months ended September 30, 2009:

| Net Investments Hedges(1)<br><i>In millions of dollars</i>                              | Three months<br>ended<br>September 30, 2009 | Nine months<br>ended<br>September 30, 2009 |
|---|---|--|
|   |   |  |
| Pretax gain (loss) included in FX translation adjustment with AOCI                      | \$ (1,232)                                  | \$ (4,144)                                 |
| Gain (loss) on hedge ineffectiveness on net investment hedges included in Other revenue | \$  | \$ 4                                       |

(1)

No amount, related to the effective portion of net investment hedges, was reclassified from AOCI to earnings for the three and nine months ended September 30, 2009. Additionally, no amount was excluded from the assessment of the effectiveness of the net investment hedges during the three and nine months ended September 30, 2009.

### Credit Derivatives

A credit derivative is a bilateral contract between a buyer and a seller under which the seller agrees to provide protection to the buyer against the credit risk of a particular entity ("reference entity" or "reference credit"). Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined credit events (commonly referred to as "settlement triggers"). These settlement triggers are defined by the form of the derivative and the reference credit and are generally limited to the market standard of failure to pay on indebtedness and bankruptcy of the reference credit and, in a more limited range of transactions, debt restructuring. Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions, protection may be provided on a portfolio of referenced credits or asset-backed securities. The seller of such protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

The Company makes markets in and trades a range of credit derivatives, both on behalf of clients as well as for its own account. Through these contracts, the Company either purchases or writes protection on either a single name or a portfolio of reference credits. The Company uses credit derivatives to help mitigate credit risk in its corporate loan portfolio and other cash positions, to take proprietary trading positions, and to facilitate client transactions.

The range of credit derivatives sold includes credit default swaps, total return swaps and credit options.

A credit default swap is a contract in which, for a fee, a protection seller (guarantor) agrees to reimburse a protection buyer (beneficiary) for any losses that occur due to a credit event on a reference entity. If there is no credit default event or settlement trigger, as defined by the specific derivative contract, then the guarantor makes no payments to the beneficiary and receives only the contractually specified fee. However, if a credit event occurs as defined in the specific derivative contract sold, the guarantor will be required to make a payment to the beneficiary.

A total return swap transfers the total economic performance of a reference asset, which includes all associated cash flows, as well as capital appreciation or depreciation. The protection buyer (beneficiary) receives a floating rate of interest and any depreciation on the reference asset from the protection seller (guarantor) and, in return, the protection seller receives the cash flows associated with the reference asset plus any appreciation. Thus, according to the total return swap agreement, the beneficiary will be obligated to make a payment any time the floating interest rate payment and any depreciation of the reference asset exceed the cash flows associated with the underlying asset. A total return swap

may terminate upon a default of the reference asset subject to the provisions of the related total return swap agreement between the protection seller (guarantor) and the protection buyer (beneficiary).

A credit option is a credit derivative that allows investors to trade or hedge changes in the credit quality of the reference asset. For example, in a credit spread option, the option writer (guarantor) assumes the obligation to purchase or sell the reference asset at a specified "strike" spread level. The option purchaser (beneficiary) buys the right to sell the reference asset to, or purchase it from, the option writer at the strike spread level. The payments on credit spread options depend either on a particular credit spread or the price of the underlying credit-sensitive asset. The options usually terminate if the underlying assets default.

A credit-linked note is a form of credit derivative structured as a debt security with an embedded credit default swap. The purchaser of the note writes credit protection to the issuer, and receives a return which will be negatively affected by credit events on the underlying reference credit. If the reference entity defaults, the purchaser of the credit-linked note may assume the long position in the debt security and any future cash flows from it, but will lose the amount paid to the issuer of the credit-linked note. Thus the maximum amount of the exposure is the carrying amount of the credit-linked note. As of September 30, 2009 and December 31,

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2008, the amount of credit-linked notes held by the Company in trading inventory was immaterial.

The following tables summarize the key characteristics of the Company's credit derivative portfolio as protection seller (guarantor) as of September 30, 2009 and December 31, 2008:

| <i>In millions of dollars as of<br/>September 30, 2009</i> | Maximum potential<br>amount of<br>future payments | Fair value<br>payable(1) |
|--|---|--------------------------|
| <b>By industry/counterparty</b>                            |   |                          |
| Bank   | \$ 860,437  | \$ 46,071                |
| Broker-dealer  | 301,216   | 17,661                   |
| Monoline   |   |                          |
| Non-financial  | 2,127   | 96                       |
| Insurance and other financial institutions                 | 151,326   | 12,753                   |
| <b>Total by industry/counterparty</b>                      | <b>\$ 1,315,106</b>                               | <b>\$ 76,581</b>         |
| <b>By instrument:</b>                                      |   |                          |
| Credit default swaps and options                           | \$ 1,314,282                                      | \$ 76,383                |
| Total return swaps   | 824   | 198                      |
| <b>Total by instrument</b>                                 | <b>\$ 1,315,106</b>                               | <b>\$ 76,581</b>         |
| <b>By rating:</b>  |   |                          |
| Investment grade   | \$ 759,845  | 23,362                   |
| Non-investment grade                                       | 422,865   | 33,231                   |
| Not rated  | 132,396   | 19,988                   |
| <b>Total by rating</b>                                     | <b>\$ 1,315,106</b>                               | <b>\$ 76,581</b>         |

(1)

In addition, fair value amounts receivable under credit derivatives sold were \$23,324 million.

| <i>In millions of dollars as of<br/>December 31, 2008</i> | Maximum potential<br>amount of<br>future payments | Fair<br>value<br>payable(1) |
|---|---|-----------------------------|
| <b>By industry/counterparty</b>                           |   |                             |
| Bank  | \$ 943,949  | \$ 118,428                  |
| Broker-dealer   | 365,664   | 55,458                      |
| Monoline  | 139   | 91                          |
| Non-financial   | 7,540   | 2,556                       |
| Insurance and other financial institutions                | 125,988   | 21,700                      |
| <b>Total by industry/counterparty</b>                     | <b>\$ 1,443,280</b>                               | <b>\$ 198,233</b>           |
| <b>By instrument:</b>                                     |   |                             |
| Credit default swaps and options                          | \$ 1,441,375                                      | \$ 197,981                  |
| Total return swaps  | 1,905   | 252                         |
| <b>Total by instrument</b>                                | <b>\$ 1,443,280</b>                               | <b>\$ 198,233</b>           |
| <b>By rating:</b>   |   |                             |
| Investment grade  | \$ 851,426  | \$ 83,672                   |
| Non-investment grade                                      | 410,483   | 87,508                      |
| Not rated   | 181,371   | 27,053                      |

|                        |    |           |    |         |
|------------------------|----|-----------|----|---------|
| <b>Total by rating</b> | \$ | 1,443,280 | \$ | 198,233 |
|------------------------|----|-----------|----|---------|

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(1)

In addition, fair value amounts receivable under credit derivatives sold were \$5,890 million.

Citigroup evaluates the payment/performance risk of the credit derivatives to which it stands as guarantor based on the credit rating which has been assigned to the underlying referenced credit. Where external ratings by nationally recognized statistical rating organizations (such as Moody's and S&P), are used, investment grade ratings are considered to be Baa/BBB or above, while anything below is considered non-investment grade. The Citigroup internal ratings are in line with the related external credit rating system. On certain underlying referenced credit, mainly related to over-the-counter credit derivatives, ratings are not available, and these are included in the not-rated category. Credit derivatives written on an underlying non-investment grade referenced credit represent greater payment risk to the Company. The non-investment grade category in the table above primarily includes credit derivatives where the underlying referenced entity has been downgraded subsequent to the inception of the derivative.

The maximum potential amount of future payments under credit derivative contracts presented in the table above is based on the notional value of the derivatives. The Company believes that the maximum potential amount of future payments for credit protection sold is not representative of the actual loss exposure based on historical experience. This amount has not been reduced by the Company's rights to the underlying assets and the related cash flows. In accordance with most credit derivative contracts, should a credit event (or settlement trigger) occur, the Company is usually liable for the difference between the protection sold and the recourse it holds in the value of the underlying assets. Thus, if the reference entity defaults, Citi will generally have a right to collect on the underlying reference credit and any related cash flows, while being liable for the full notional amount of credit protection sold to the buyer. Furthermore, this maximum potential amount of future payments for credit protection sold has not been reduced for any cash collateral paid to a given counterparty, as such payments would be calculated after netting all derivative exposures, including any credit derivatives with that counterparty in accordance with a related master netting agreement. Due to such netting processes, determining the amount of collateral that corresponds to credit derivative exposures only is not possible. The Company actively monitors open credit risk exposures, and manages this exposure by using a variety of strategies including purchased credit derivatives, cash collateral or direct holdings of the referenced assets. This risk mitigation activity is not captured in the table above.

#### **Credit-Risk-Related Contingent Features in Derivatives**

Certain derivative instruments contain provisions that require the Company to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified credit risk-related event. These events, which are defined by the existing derivative contracts, are primarily downgrades in the credit ratings of the Company and its affiliates. The fair value of all derivative instruments with credit-risk-related contingent features that are in a liability position at September 30, 2009 is \$21 billion. The Company has posted \$13 billion as collateral for this exposure in the normal course of business as of September 30, 2009. Each downgrade would trigger additional collateral requirements for the Company and its affiliates. However, in the event that each legal entity was downgraded to below investment grade credit rating as of September 30, 2009, the Company would be required to post additional collateral of up to \$5 billion.

Table of Contents**17. FAIR-VALUE MEASUREMENT**

Effective January 1, 2007, the Company adopted ASC 820-10 (SFAS 157). ASC 820-10 (SFAS 157) defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair-value measurements. Among other things, the standard requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In addition, it precludes the use of block discounts when measuring the fair value of instruments traded in an active market; such discounts were previously applied to large holdings of publicly traded equity securities. It also requires recognition of trade-date gains related to certain derivative transactions whose fair value has been determined using unobservable market inputs. This guidance supersedes the guidance in Emerging Issues Task Force Issue No. 02-3, "Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities" (EITF Issue 02-3), which prohibited the recognition of trade-date gains for such derivative transactions when determining the fair value of instruments not traded in an active market.

As a result of the adoption of the standard, the Company made some amendments to the techniques used in measuring the fair value of derivative and other positions. These amendments change the way that the probability of default of a counterparty is factored into the valuation of derivative positions, include for the first time the impact of Citigroup's own credit risk on derivatives and other liabilities measured at fair value, and also eliminate the portfolio servicing adjustment that is no longer necessary.

**Fair-Value Hierarchy**

ASC 820-10 (SFAS 157) also specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair-value hierarchy:

Level 1 Quoted prices for *identical* instruments in active markets.

Level 2 Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

This hierarchy requires the use of observable market data when available. The Company considers relevant and observable market prices in its valuations where possible. The frequency of transactions, the size of the bid-ask spread and the amount of adjustment necessary when comparing similar transactions are all factors in determining the liquidity of markets and the relevance of observed prices in those markets.

**Determination of Fair Value**

For assets and liabilities carried at fair value, the Company measures such value using the procedures set out below, irrespective of whether these assets and liabilities are carried at fair value as a result of an election whether they were previously carried at fair value.

When available, the Company generally uses quoted market prices to determine fair value and classifies such items in Level 1. In some cases where a market price is available, the Company will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified in Level 2.

If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates, currency rates, option volatilities, etc. Items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified in Level 3 even though there may be some significant inputs that are readily observable.

Where available, the Company may also make use of quoted prices for recent trading activity in positions with the same or similar characteristics to that being valued. The frequency and size of transactions and the amount of the bid-ask spread are among the factors



considered in determining the liquidity of markets and the relevance of observed prices from those markets. If relevant and observable prices are available, those valuations would be classified as Level 2. If prices are not available, other valuation techniques would be used and the item would be classified as Level 3.

Fair-value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors or brokers. Vendors and brokers' valuations may be based on a variety of inputs ranging from observed prices to proprietary valuation models.

The following section describes the valuation methodologies used by the Company to measure various financial instruments at fair value, including an indication of the level in the fair-value hierarchy in which each instrument is generally classified. Where appropriate, the description includes details of the valuation models, the key inputs to those models as well as any significant assumptions.

***Securities purchased under agreements to resell and securities sold under agreements to repurchase***

No quoted prices exist for such instruments and so fair value is determined using a discounted cash-flow technique. Cash flows are estimated based on the terms of the contract, taking into account any embedded derivative or other features. Expected cash flows are discounted using market rates appropriate to the maturity of the instrument as well as the nature and amount of collateral taken or received. Generally, such instruments are

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classified within Level 2 of the fair-value hierarchy as the inputs used in the fair valuation are readily observable.

***Trading Account Assets and Liabilities    Trading Securities and Trading Loans***

When available, the Company uses quoted market prices to determine the fair value of trading securities; such items are classified in Level 1 of the fair-value hierarchy. Examples include some government securities and exchange-traded equity securities.

For bonds and secondary market loans traded over the counter, the Company generally determines fair value utilizing internal valuation techniques. Fair-value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources and may apply matrix pricing for similar bonds or loans where no price is observable. If available, the Company may also use quoted prices for recent trading activity of assets with similar characteristics to the bond or loan being valued. Trading securities and loans priced using such methods are generally classified as Level 2. However, when less liquidity exists for a security or loan, a quoted price is stale or prices from independent sources vary, a loan or security is generally classified as Level 3.

Where the Company's principal market for a portfolio of loans is the securitization market, the Company uses the securitization price to determine the fair value of the portfolio. The securitization price is determined from the assumed proceeds of a hypothetical securitization in the current market, adjusted for transformation costs (i.e., direct costs other than transaction costs) and securitization uncertainties such as market conditions and liquidity. As a result of the severe reduction in the level of activity in certain securitization markets since the second half of 2007, observable securitization prices for certain directly comparable portfolios of loans have not been readily available. Therefore, such portfolios of loans are generally classified in Level 3 of the fair-value hierarchy. However, for other loan securitization markets, such as those related to conforming prime fixed-rate and conforming adjustable-rate mortgage loans, pricing verification of the hypothetical securitizations has been possible, since these markets have remained active. Accordingly, these loan portfolios are classified as Level 2 in the fair-value hierarchy.

***Trading Account Assets and Liabilities    Derivatives***

Exchange-traded derivatives are generally fair valued using quoted market (i.e., exchange) prices and so are classified in Level 1 of the fair-value hierarchy.

The majority of derivatives entered into by the Company are executed over the counter and so are valued using internal valuation techniques as no quoted market prices exist for such instruments. The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. The principal techniques used to value these instruments are discounted cash flows, Black-Scholes and Monte Carlo simulation. The fair values of derivative contracts reflect cash the Company has paid or received (for example, option premiums paid and received).

The key inputs depend upon the type of derivative and the nature of the underlying instrument and include interest rate yield curves, foreign-exchange rates, the spot price of the underlying volatility and correlation. The item is placed in either Level 2 or Level 3 depending on the observability of the significant inputs to the model. Correlation and items with longer tenors are generally less observable.

***Subprime-Related Direct Exposures in CDOs***

The Company accounts for its CDO super senior subprime direct exposures and the underlying securities on a fair-value basis with all changes in fair value recorded in earnings. Citigroup's CDO super senior subprime direct exposures are not subject to valuation based on observable transactions. Accordingly, the fair value of these exposures is based on management's best estimates based on facts and circumstances as of the date of these Consolidated Financial Statements.

Citigroup's CDO super senior subprime direct exposures are Level 3 assets. The valuation of the high-grade and mezzanine ABS CDO positions uses trader prices based on the underlying assets of each high-grade and mezzanine ABS CDO. Unlike the ABCP and CDO-squared positions, the high-grade and mezzanine positions are now largely hedged through the ABX and bond short positions, which are, by necessity, trader priced. This results in closer symmetry in the way these long and short positions are valued by the Company. Citigroup intends to use trader marks to value this portion of the portfolio going forward so long as it remains largely hedged.

The valuation of the ABCP and CDO-squared positions are subject to valuation based on significant unobservable inputs. Fair value of these exposures is based on estimates of future cash flows from the mortgage loans underlying the assets of the ABS CDOs. To determine the performance of the underlying mortgage loan portfolios, the Company estimates the prepayments, defaults and loss severities based on a number of macroeconomic factors, including housing price changes, unemployment rates, interest rates and borrower and loan attributes, such as age, credit scores, documentation status, loan-to-value (LTV) ratios and debt-to-income (DTI) ratios. The model is calibrated using available mortgage loan information including historical loan performance. In addition, the methodology estimates the impact of geographic concentration

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of mortgages and the impact of reported fraud in the origination of subprime mortgages. An appropriate discount rate is then applied to the cash flows generated for each ABCP and CDO-squared tranche, in order to estimate its fair value under current market conditions.

When necessary, the valuation methodology used by Citigroup is refined and the inputs used for the purposes of estimation are modified, in part, to reflect ongoing market developments. More specifically, the inputs of home price appreciation (HPA) assumptions and delinquency data were updated along with discount rates that are based upon a weighted average combination of implied spreads from single name ABS bond prices and ABX indices, as well as CLO spreads under current market conditions.

The housing-price changes were estimated using a forward-looking projection, which incorporated the Loan Performance Index. In addition, the Company's mortgage default model also

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uses recent mortgage performance data, a period of sharp home price declines and high levels of mortgage foreclosures.

The valuation as of September 30, 2009 assumes a cumulative decline in U.S. housing prices from peak to trough of 30.5%. This rate assumes declines of 10% in 2009 and flat in 2010, respectively, the remainder of the 30.5% decline having already occurred before the end of 2008.

In addition, the discount rates were based on a weighted average combination of the implied spreads from single name ABS bond prices, ABX indices and CLO spreads, depending on vintage and asset types. To determine the discount margin, the Company applies the mortgage default model to the bonds underlying the ABX indices and other referenced cash bonds and solves for the discount margin that produces the current market prices of those instruments.

The primary drivers that currently impact the super senior valuations are the discount rates used to calculate the present value of projected cash flows and projected mortgage loan performance.

For most of the lending and structuring direct subprime exposures (excluding super seniors), fair value is determined utilizing observable transactions where available, other market data for similar assets in markets that are not active and other internal valuation techniques.

***Investments***

The investments category includes available-for-sale debt and marketable equity securities, whose fair value is determined using the same procedures described for trading securities above or, in some cases, using vendor prices as the primary source.

Also included in investments are nonpublic investments in private equity and real estate entities held by the S&B business. Determining the fair value of nonpublic securities involves a significant degree of management resources and judgment as no quoted prices exist and such securities are generally very thinly traded. In addition, there may be transfer restrictions on private equity securities. The Company uses an established process for determining the fair value of such securities, using commonly accepted valuation techniques, including the use of earnings multiples based on comparable public securities, industry-specific non-earnings-based multiples and discounted cash flow models. In determining the fair value of nonpublic securities, the Company also considers events such as a proposed sale of the investee company, initial public offerings, equity issuances, or other observable transactions.

Private equity securities are generally classified in Level 3 of the fair-value hierarchy.

***Short-Term Borrowings and Long-Term Debt***

Where fair-value accounting has been elected, the fair value of non-structured liabilities is determined by discounting expected cash flows using the appropriate discount rate for the applicable maturity. Such instruments are generally classified in Level 2 of the fair-value hierarchy as all inputs are readily observable.

The Company determines the fair value of structured liabilities (where performance is linked to structured interest rates, inflation or currency risks) and hybrid financial instruments (performance linked to risks other than interest rates, inflation or currency risks) using the appropriate derivative valuation methodology (described above) given the nature of the embedded risk profile. Such instruments are classified in Level 2 or Level 3 depending on the observability of significant inputs to the model.

***Market Valuation Adjustments***

Liquidity adjustments are applied to items in Level 2 and Level 3 of the fair-value hierarchy to ensure that the fair value reflects the price at which the entire position could be liquidated. The liquidity reserve is based on the bid-offer spread for an instrument, adjusted to take into account the size of the position.

Counterparty credit-risk adjustments are applied to derivatives, such as over-the-counter derivatives, where the base valuation uses market parameters based on the LIBOR interest rate curves. Not all counterparties have the same credit risk as that implied by the relevant LIBOR curve, so it is necessary to consider the market view of the credit risk of a counterparty in order to estimate the fair value of such an item.

Bilateral or "own" credit-risk adjustments are applied to reflect the Company's own credit risk when valuing derivatives and liabilities measured at fair value. Counterparty and own credit adjustments consider the expected future cash flows between Citi and its counterparties under the terms of the instrument and the effect of credit risk on the valuation of those cash flows, rather than a point-in-time assessment of the current recognized net asset or liability. Furthermore, the credit-risk adjustments take into account the effect of credit-risk mitigants, such as

pledged collateral and any legal right of offset (to the extent such offset exists) with a counterparty through arrangements such as netting agreements.

***Auction Rate Securities***

Auction rate securities (ARS) are long-term municipal bonds, corporate bonds, securitizations and preferred stocks with interest rates or dividend yields that are reset through periodic auctions. The coupon paid in the current period is based on the rate determined by the prior auction. In the event of an auction failure, ARS holders receive a "fail rate" coupon, which is specified by the original issue documentation of each ARS.

Where insufficient orders to purchase all of the ARS issue to be sold in an auction were received, the primary dealer or auction agent would traditionally have purchased any residual unsold inventory (without a contractual obligation to do so). This residual inventory would then be repaid through subsequent auctions, typically in a short timeframe. Due to this auction mechanism and generally liquid market, ARS have historically traded and were valued as short-term instruments.

Citigroup acted in the capacity of primary dealer for approximately \$72 billion of ARS and continued to purchase residual unsold inventory in support of the auction mechanism until mid-February 2008. After this date, liquidity in the ARS market deteriorated significantly, auctions failed due to a lack of bids from third-party investors, and Citigroup ceased to purchase unsold inventory. Following a number of ARS refinancings, at September 30, 2009, Citigroup continued to act in the capacity of primary dealer for approximately \$31.5 billion of outstanding ARS.

The Company classifies its ARS as held-to-maturity, available-for-sale and trading securities.

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Prior to our first auction's failing in the first quarter of 2008, Citigroup valued ARS based on observation of auction market prices, because the auctions had a short maturity period (7, 28 and 35 days). This generally resulted in valuations at par. Once the auctions failed, ARS could no longer be valued using observation of auction market prices. Accordingly, the fair value of ARS is currently estimated using internally developed discounted cash flow valuation techniques specific to the nature of the assets underlying each ARS.

For ARS with U.S. municipal securities as underlying assets, future cash flows are estimated based on the terms of the securities underlying each individual ARS and discounted at an estimated discount rate in order to estimate the current fair value. The key assumptions that impact the ARS valuations are estimated prepayments and refinancings, estimated fail rate coupons (i.e., the rate paid in the event of auction failure, which varies according to the current credit rating of the issuer) and the discount rate used to calculate the present value of projected cash flows. The discount rate used for each ARS is based on rates observed for straight issuances of other municipal securities. In order to arrive at the appropriate discount rate, these observed rates were adjusted upward to factor in the specifics of the ARS structure being valued, such as callability, and the illiquidity in the ARS market.

For ARS with student loans as underlying assets, future cash flows are estimated based on the terms of the loans underlying each individual ARS, discounted at an appropriate rate in order to estimate the current fair value. The key assumptions that impact the ARS valuations are the expected weighted average life of the structure, estimated fail rate coupons, the amount of leverage in each structure and the discount rate used to calculate the present value of projected cash flows. The discount rate used for each ARS is based on rates observed for basic securitizations with similar maturities to the loans underlying each ARS being valued. In order to arrive at the appropriate discount rate, these observed rates were adjusted upward to factor in the specifics of the ARS structure being valued, such as callability, and the illiquidity in the ARS market.

During the first quarter of 2008, ARS for which the auctions failed and where no secondary market has developed were moved to Level 3, as the assets were subject to valuation using significant unobservable inputs. The majority of ARS continue to be classified in Level 3.

***Alt-A Mortgage Securities***

The Company classifies its Alt-A mortgage securities as held-to-maturity, available-for-sale, and trading investments. The securities classified as trading and available-for-sale are recorded at fair value with changes in fair value reported in current earnings and AOCI, respectively. For these purposes, Alt-A mortgage securities are non-agency residential mortgage-backed securities (RMBS) where (1) the underlying collateral has weighted average FICO scores between 680 and 720 or (2) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans.

Similar to the valuation methodologies used for other trading securities and trading loans, the Company generally determines the fair value of Alt-A mortgage securities utilizing internal valuation techniques. Fair-value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources. Where available, the Company may also make use of quoted prices for recent trading activity in securities with the same or similar characteristics to that being valued.

The internal valuation techniques used for Alt-A mortgage securities, as with other mortgage exposures, consider estimated housing price changes, unemployment rates, interest rates and borrower attributes. They also consider prepayment rates as well as other market indicators.

Alt-A mortgage securities that are valued using these methods are generally classified as Level 2. However, Alt-A mortgage securities backed by Alt-A mortgages of lower quality or more recent vintages are mostly classified in Level 3 due to the reduced liquidity that exists for such positions, which reduces the reliability of prices available from independent sources.

***Commercial Real Estate Exposure***

Citigroup reports a number of different exposures linked to commercial real estate at fair value with changes in fair value reported in earnings, including securities, loans and investments in entities that hold commercial real estate loans or commercial real estate directly. The Company also reports securities backed by commercial real estate as *Available-for-sale investments*, which are carried at fair value with changes in fair-value reported in AOCI.

Similar to the valuation methodologies used for other trading securities and trading loans, the Company generally determines the fair value of securities and loans linked to commercial real estate utilizing internal valuation techniques. Fair-value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources. Where available, the Company may also make use of quoted prices for recent trading activity in securities or loans with the same or similar characteristics to that being valued. Securities and loans linked to commercial real estate valued using these methodologies are generally classified as Level 3 as a result of the reduced liquidity currently in the market for such exposures.

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The fair value of investments in entities that hold commercial real estate loans or commercial real estate directly is determined using a similar methodology to that used for other non-public investments in real estate held by the S&B business. The Company uses an established process for determining the fair value of such securities, using commonly accepted valuation techniques, including the use of earnings multiples based on comparable public securities, industry-specific non-earnings-based multiples and discounted cash flow models. In determining the fair value of such investments, the Company also considers events, such as a proposed sale of the investee company, initial public offerings, equity issuances, or other observable transactions. Such investments are generally classified in Level 3 of the fair-value hierarchy.

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***Highly Leveraged Financing Commitments***

The Company reports approximately \$900 million of highly leveraged loans as held for sale, which are measured on a LOCOM basis. The fair value of such exposures is determined, where possible, using quoted secondary-market prices and classified in Level 2 of the fair-value hierarchy if there is a sufficient level of activity in the market and quotes or traded prices are available with suitable frequency.

However, due to the dislocation of the credit markets and the reduced market interest in higher risk/higher yield instruments since the latter half of 2007, liquidity in the market for highly leveraged financings has been limited. Therefore, a majority of such exposures are classified in Level 3 as quoted secondary market prices do not generally exist. The fair value for such exposures is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of the loan being valued.



Table of Contents**Items Measured at Fair Value on a Recurring Basis**

The following tables present for each of the fair-value hierarchy levels the Company's assets and liabilities that are measured at fair value on a recurring basis at September 30, 2009 and December 31, 2008. The Company often hedges positions that have been classified in the Level 3 category with financial instruments that have been classified as Level 1 or Level 2. In addition, the Company also hedges items classified in the Level 3 category with instruments classified in Level 3 of the fair value hierarchy. The effects of these hedges are presented gross in the following table.

| <i>In millions of dollars at<br/>September 30, 2009</i>                                   | Level 1    | Level 2    | Level 3   | Gross<br>inventory | Netting(1)   | Net<br>balance |
|---|------------|------------|-----------|--------------------|--------------|----------------|
| <b>Assets</b>   |            |            |           |                    |              |                |
| <b>Federal funds sold and securities borrowed or purchased under agreements to resell</b> |            |            |           |                    |              |                |
|   | \$         | \$ 114,841 | \$        | \$ 114,841         | \$ (26,955)  | \$ 87,886      |
| <b>Trading securities</b>   |            |            |           |                    |              |                |
| <b>Trading mortgage-backed securities</b>   |            |            |           |                    |              |                |
| U.S. government sponsored   |            | \$ 22,387  | \$ 1,162  | \$ 23,549          |              | \$ 23,549      |
| Prime   |            | 719        | 458       | 1,177              |              | 1,177          |
| Alt-A   |            | 743        | 562       | 1,305              |              | 1,305          |
| Subprime  |            | 880        | 9,758     | 10,638             |              | 10,638         |
| Non-U.S. residential  |            | 1,633      | 290       | 1,923              |              | 1,923          |
| Commercial  |            | 1,244      | 2,731     | 3,975              |              | 3,975          |
| <b>Total trading mortgage-backed securities</b>   |            |            |           |                    |              |                |
|   | \$         | \$ 27,606  | \$ 14,961 | \$ 42,567          |              | \$ 42,567      |
| <b>U.S. Treasury and federal agencies securities</b>                                      |            |            |           |                    |              |                |
| U.S. Treasury   | \$ 20,527  | \$ 276     | \$        | \$ 20,803          |              | \$ 20,803      |
| Agency obligations  |            | 3,854      | 79        | 3,933              |              | 3,933          |
| <b>Total U.S. Treasury and federal agencies securities</b>                                |            |            |           |                    |              |                |
|   | \$ 20,527  | \$ 4,130   | \$ 79     | \$ 24,736          |              | \$ 24,736      |
| <b>Other trading securities</b>   |            |            |           |                    |              |                |
| State and municipal   | \$         | \$ 6,744   | \$ 452    | \$ 7,196           |              | \$ 7,196       |
| Foreign government  | 48,200     | 17,781     | 444       | 66,425             |              | 66,425         |
| Corporate   |            | 38,856     | 8,629     | 47,485             |              | 47,485         |
| Equity securities   | 34,989     | 10,319     | 1,155     | 46,463             |              | 46,463         |
| Other debt securities   |            | 20,789     | 16,366    | 37,155             |              | 37,155         |
| <b>Total trading securities</b>   |            |            |           |                    |              |                |
|   | \$ 103,716 | \$ 126,225 | \$ 42,086 | \$ 272,027         |              | \$ 272,027     |
| <b>Derivatives</b>  |            |            |           |                    |              |                |
|   | \$ 4,977   | \$ 786,659 | \$ 30,466 | \$ 822,102         | \$ (753,432) | \$ 68,670      |
| <b>Investments</b>  |            |            |           |                    |              |                |
| <b>Mortgage-backed securities</b>   |            |            |           |                    |              |                |
| U.S. government sponsored   | \$ 1,387   | \$ 22,232  | \$        | \$ 23,619          |              | \$ 23,619      |

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|                      |       |     |       |       |
|----------------------|-------|-----|-------|-------|
| Prime                | 5,405 | 873 | 6,278 | 6,278 |
| Alt-A                | 403   | 67  | 470   | 470   |
| Subprime             |       | 19  | 19    | 19    |
| Non-U.S. Residential | 266   |     | 266   | 266   |
| Commercial           | 45    | 764 | 809   | 809   |

**Total investment  
mortgage-backed  
securities**

\$ 1,387 \$ 28,351 \$ 1,723 \$ 31,461 \$ 31,461

**U.S. Treasury and  
federal Agency  
securities**

|                    |          |          |          |          |
|--------------------|----------|----------|----------|----------|
| U.S. Treasury      | \$ 4,599 | \$ 1,635 | \$ 6,234 | \$ 6,234 |
| Agency obligations |          | 16,963   | 4        | 16,967   |

**Total U.S. Treasury  
and federal agency**

\$ 4,599 \$ 18,598 \$ 4 \$ 23,201 \$ 23,201

|   |        |           |        |           |           |
|---|--------|-----------|--------|-----------|-----------|
| <b>State and municipal</b>              | \$     | \$ 16,571 | \$ 254 | \$ 16,825 | \$ 16,825 |
| <b>Foreign government</b>               | 37,313 | 43,087    | 271    | 80,671    | 80,671    |
| <b>Corporate</b>                        |        | 19,303    | 1,405  | 20,708    | 20,708    |
| <b>Equity securities</b>                | 3,088  | 109       | 2,542  | 5,739     | 5,739     |
| <b>Other debt securities</b>            | 553    | 2,492     | 8,602  | 11,647    | 11,647    |
| <b>Non-marketable equity securities</b> |        | 119       | 7,646  | 7,765     | 7,765     |

**Total investments** \$ 46,940 \$ 128,630 \$ 22,447 \$ 198,017 \$ 198,017

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| <i>In millions of dollars at<br/>September 30, 2009</i>   | <b>Level 1</b>      | <b>Level 2</b>        | <b>Level 3</b>     | <b>Gross<br/>inventory</b> | <b>Netting(1)</b> | <b>Net<br/>balance</b> |
|---|---------------------|-----------------------|--------------------|----------------------------|-------------------|------------------------|
| <b>Loans(2)</b>   |                     | \$ 1,290              | \$ 215             | \$ 1,505                   |                   | \$ 1,505               |
| <b>Mortgage servicing rights</b>  |                     |                       | 6,228              | 6,228                      |                   | 6,228                  |
| <b>Assets of discontinued<br/>operations held for sale(3)</b>   | 5,961               | 2,516                 | 727                | 9,204                      |                   | 9,204                  |
| <b>Other financial assets<br/>measured on a recurring<br/>basis</b>                                     |                     | 17,199                | 1,184              | 18,383                     | (4,713)           | \$ 13,670              |
| <b>Total assets</b>   | \$ 161,594<br>11.2% | \$ 1,177,360<br>81.6% | \$ 103,353<br>7.2% | \$ 1,442,307<br>100.0%     | \$ (785,100)      | \$ 657,207             |
| <b>Liabilities</b>  |                     |                       |                    |                            |                   |                        |
| <b>Interest-bearing deposits</b>  | \$                  | \$ 1,998              | \$ 31              | \$ 2,029                   | \$                | \$ 2,029               |
| <b>Federal funds purchased<br/>and securities loaned or<br/>sold under agreements to<br/>repurchase</b> |                     | 135,165               | 8,483              | 143,648                    | (26,955)          | 116,693                |
| <b>Trading account liabilities</b>  |                     |                       |                    |                            |                   |                        |
| Securities sold, not yet<br>purchased   | 43,864              | 22,905                | 1,219              | 67,988                     |                   | 67,988                 |
| Derivatives   | 5,601               | 772,149               | 29,934             | 807,684                    | (745,132)         | 62,552                 |
| <b>Short-term borrowings</b>  |                     | 1,284                 | 159                | 1,443                      |                   | 1,443                  |
| <b>Long-term debt</b>   |                     | 16,080                | 11,106             | 27,186                     |                   | 27,186                 |
| <b>Liabilities of discontinued<br/>operations held for sale(3)</b>                                      | 1,302               | 1,521                 |                    | 2,823                      |                   | 2,823                  |
| <b>Other financial liabilities<br/>measured on a recurring<br/>basis</b>                                |                     | 19,531                | 1                  | 19,532                     | (4,713)           | 14,819                 |
| <b>Total liabilities</b>  | \$ 50,767<br>4.7%   | \$ 970,633<br>90.6%   | \$ 50,933<br>4.7%  | \$ 1,072,333<br>100.0%     | \$ (776,800)      | \$ 295,533             |

- 
- (1) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase, and (ii) derivative exposures covered by a qualifying master netting agreement, cash collateral, and the market value adjustment.
- (2) There is no allowance for loan losses recorded for loans reported at fair value.
- (3) Represents the assets and liabilities of Nikko Cordial businesses sold that are measured at fair value. See Note 2 to the Consolidated Financial Statements, "Discontinued Operations," for further discussion.

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| <i>In millions of dollars at<br/>December 31, 2008</i>  | <b>Level 1</b>    | <b>Level 2</b>      | <b>Level 3</b>    | <b>Gross<br/>inventory</b> | <b>Netting(1)</b>     | <b>Net<br/>balance</b> |
|---|-------------------|---------------------|-------------------|----------------------------|-----------------------|------------------------|
| <b>Assets</b>   |                   |                     |                   |                            |                       |                        |
| <b>Federal funds sold and<br/>securities borrowed or<br/>purchased under<br/>agreements to resell</b>       | \$                | \$ 96,524           | \$                | \$ 96,524                  | \$ (26,219)           | \$ 70,305              |
| <b>Trading account assets</b>   |                   |                     |                   |                            |                       |                        |
| Trading securities and<br>loans   | 90,530            | 121,043             | 50,773            | 262,346                    |                       | 262,346                |
| Derivatives   | 9,675             | 1,102,252           | 60,725            | 1,172,652                  | (1,057,363)           | 115,289                |
| <b>Investments</b>  | 44,342            | 111,836             | 28,273            | 184,451                    |                       | 184,451                |
| <b>Loans(2)</b>   |                   | 2,572               | 160               | 2,732                      |                       | 2,732                  |
| <b>Mortgage servicing<br/>rights</b>  |                   |                     | 5,657             | 5,657                      |                       | 5,657                  |
| <b>Other financial assets<br/>measured on a<br/>recurring basis</b>   |                   | 25,540              | 359               | 25,899                     | (4,527)               | 21,372                 |
| <b>Total assets</b>   | <b>\$ 144,547</b> | <b>\$ 1,459,767</b> | <b>\$ 145,947</b> | <b>\$ 1,750,261</b>        | <b>\$ (1,088,109)</b> | <b>\$ 662,152</b>      |
|   | <b>8.3%</b>       | <b>83.4%</b>        | <b>8.3%</b>       | <b>100.0%</b>              |                       |                        |
| <b>Liabilities</b>  |                   |                     |                   |                            |                       |                        |
| <b>Interest-bearing<br/>deposits</b>  | \$                | \$ 2,552            | \$ 54             | \$ 2,606                   | \$                    | \$ 2,606               |
| <b>Federal funds<br/>purchased and<br/>securities loaned or<br/>sold under agreements<br/>to repurchase</b> |                   | 153,918             | 11,167            | 165,085                    | (26,219)              | 138,866                |
| <b>Trading account<br/>liabilities</b>  |                   |                     |                   |                            |                       |                        |
| Securities sold, not yet<br>purchased   | 36,848            | 13,192              | 653               | 50,693                     |                       | 50,693                 |
| Derivatives   | 10,038            | 1,094,435           | 57,139            | 1,161,612                  | (1,046,505)           | 115,107                |
| <b>Short-term borrowings</b>  |                   | 16,278              | 1,329             | 17,607                     |                       | 17,607                 |
| <b>Long-term debt</b>   |                   | 16,065              | 11,198            | 27,263                     |                       | 27,263                 |
| <b>Other financial<br/>liabilities measured on<br/>a recurring basis</b>                                    |                   | 18,093              | 1                 | 18,094                     | (4,527)               | 13,567                 |
| <b>Total liabilities</b>  | <b>\$ 46,886</b>  | <b>\$ 1,314,533</b> | <b>\$ 81,541</b>  | <b>\$ 1,442,960</b>        | <b>\$ (1,077,251)</b> | <b>\$ 365,709</b>      |
|   | <b>3.2%</b>       | <b>91.1%</b>        | <b>5.7%</b>       | <b>100.0%</b>              |                       |                        |

- 
- (1) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase, and (ii) derivative exposures covered by a qualifying master netting agreement, cash collateral, and the market value adjustment.
- (2) There is no allowance for loan losses recorded for loans reported at fair value.

Table of Contents**Changes in Level 3 Fair-Value Category**

The following tables present the changes in the Level 3 fair-value category for the three months ended September 30, 2009 and December 31, 2008. The Company classifies financial instruments in Level 3 of the fair-value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

The Company often hedges positions with offsetting positions that are classified in a different level. For example, the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that have been classified by the Company in the Level 1 and Level 2 categories. In addition, the Company hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair-value hierarchy. The effects of these hedges are presented gross in the following tables.

| <i>In millions of dollars</i>                              | <b>June 30,<br/>2009</b> | <b>Net realized/ unrealized<br/>gains (losses) included in</b> |                    | <b>Transfers<br/>in and/or<br/>out of<br/>Level 3</b> | <b>Purchases,<br/>issuances<br/>and<br/>settlements</b> | <b>Sept. 30,<br/>2009</b> | <b>Unrealized<br/>gains<br/>(losses)<br/>still held(3)</b> |
|--|--------------------------|--|--------------------|---|---|---------------------------|--|
|  |                          | <b>Principal<br/>transactions</b>                              | <b>Other(1)(2)</b> |   |   |                           |  |
| <b>Assets</b>  |                          |  |                    |   |   |                           |  |
| <b>Trading securities</b>                                  |                          |  |                    |   |   |                           |  |
| <b>Trading mortgage-backed securities</b>                  |                          |  |                    |   |   |                           |  |
| U.S. government sponsored                                  | \$ 1,244                 | \$ (71)  | \$                 | \$ 127  | \$ (138)  | \$ 1,162                  | \$ (116)   |
| Prime  | 623                      | (76)   |                    | (39)  | (50)  | 458                       | (37)   |
| Alt-A  | 777                      | 18   |                    | (75)  | (158)   | 562                       | 18   |
| Subprime   | 10,001                   | 1,752  |                    | (515)   | (1,480)   | 9,758                     | 1,785  |
| Non-U.S. residential                                       | 345                      | (3)  |                    | (142)   | 90  | 290                       | (3)  |
| Commercial   | 2,808                    | (1)  |                    | 114   | (190)   | 2,731                     | 2  |
| <b>Total trading mortgage-backed securities</b>            | <b>\$ 15,798</b>         | <b>\$ 1,619</b>  | <b>\$</b>          | <b>\$ (530)</b>                                       | <b>\$ (1,926)</b>                                       | <b>\$ 14,961</b>          | <b>\$ 1,649</b>  |
| <b>U.S. Treasury and federal agencies securities</b>       |                          |  |                    |   |   |                           |  |
| U.S. Treasury  | \$                       | \$   | \$                 | \$  | \$  | \$                        | \$   |
| Agency obligations   | 49                       | 9  |                    | 5   | 16  | 79                        | 9  |
| <b>Total U.S. Treasury and federal agencies securities</b> | <b>\$ 49</b>             | <b>\$ 9</b>  | <b>\$</b>          | <b>\$ 5</b>   | <b>\$ 16</b>  | <b>\$ 79</b>              | <b>\$ 9</b>  |
| <b>State and municipal</b>                                 | <b>\$ 109</b>            | <b>\$ (49)</b>   | <b>\$</b>          | <b>\$ 300</b>   | <b>\$ 92</b>  | <b>\$ 452</b>             | <b>\$ (49)</b>   |
| <b>Foreign government</b>                                  | <b>590</b>               | <b>24</b>  |                    | <b>(134)</b>  | <b>(36)</b>   | <b>444</b>                | <b>4</b>   |
| <b>Corporate</b>   | <b>9,435</b>             | <b>404</b>   |                    | <b>(764)</b>  | <b>(446)</b>  | <b>8,629</b>              | <b>431</b>   |
| <b>Equity securities</b>                                   | <b>1,866</b>             | <b>161</b>   |                    | <b>(899)</b>  | <b>27</b>   | <b>1,155</b>              | <b>25</b>  |
| <b>Other debt securities</b>                               | <b>16,846</b>            | <b>1,133</b>   |                    | <b>(1,122)</b>  | <b>(491)</b>  | <b>16,366</b>             | <b>1,018</b>   |
| <b>Total trading securities</b>                            | <b>\$ 44,693</b>         | <b>\$ 3,301</b>  | <b>\$</b>          | <b>\$ (3,144)</b>                                     | <b>\$ (2,764)</b>                                       | <b>\$ 42,086</b>          | <b>\$ 3,087</b>  |
| <b>Derivatives, net(4)</b>                                 | <b>\$ 1,180</b>          | <b>\$ (2,407)</b>  | <b>\$</b>          | <b>\$ (1,107)</b>                                     | <b>\$ 2,866</b>   | <b>\$ 532</b>             | <b>\$ (3,064)</b>  |
| <b>Investments</b>   |                          |  |                    |   |   |                           |  |
| <b>Mortgage-backed securities</b>                          |                          |  |                    |   |   |                           |  |
| U.S. government sponsored                                  | \$ 78                    | \$   | \$ 1               | \$  | \$ (79)   | \$                        | \$ 1   |
| Prime  | 775                      |  | 50                 | 99  | (51)  | 873                       | 59   |
| Alt-A  | 271                      |  | 11                 | (114)   | (101)   | 67                        | 16   |
| Subprime   | 17                       |  |                    | 2   |   | 19                        |  |

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|  |           |        |          |          |           |        |
|--|-----------|--------|----------|----------|-----------|--------|
| Commercial   | 719       | 62     | 2        | (19)     | 764       | 14     |
| <b>Total investment mortgage-backed debt securities</b>    | \$ 1,860  | \$ 124 | \$ (11)  | \$ (250) | \$ 1,723  | \$ 90  |
| <b>U.S. Treasury and federal agencies securities</b>       |           |        |          |          |           |        |
| U.S. Treasury  | \$        | \$     | \$       | \$       | \$        | \$     |
| Agency obligations   | 9         |        |          | (5)      | 4         |        |
| <b>Total U.S. Treasury and federal agencies securities</b> | \$ 9      | \$     | \$       | \$ (5)   | \$ 4      | \$     |
| State and municipal  | \$ 252    | \$ 2   | \$       | \$       | \$ 254    | \$     |
| Foreign government   | 168       |        | 89       | 14       | 271       |        |
| Corporate  | 1,688     | 3      | (86)     | (200)    | 1,405     | \$ 5   |
| Equity securities  | 2,818     | (15)   | (22)     | (239)    | 2,542     | 10     |
| Other debt securities                                      | 8,429     | 523    | (194)    | (156)    | 8,602     | 454    |
| Non-marketable equity securities                           | 7,800     | (40)   | (8)      | (106)    | 7,646     | (226)  |
| <b>Total investments</b>                                   | \$ 23,024 | \$ 597 | \$ (232) | \$ (942) | \$ 22,447 | \$ 333 |

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| <i>In millions of dollars</i>   | June 30,<br>2009 | Net realized/ unrealized<br>gains (losses) included in<br>Principal<br>transactions | Other(1)(2) | Transfers<br>in and/or<br>out of<br>Level 3 | Purchases,<br>issuances<br>and<br>settlements | Sept. 30,<br>2009 | Unrealized<br>gains<br>(losses)<br>still held(3) |
|---|------------------|---|-------------|---|---|-------------------|--|
| <b>Loans</b>  | \$ 196           | \$  | \$ 24       | \$  | \$ (5)  | \$ 215            | \$ 24  |
| <b>Mortgage servicing rights</b>  | \$ 6,770         | \$  | \$ (444)    | \$  | \$ (98)                                       | \$ 6,228          | \$ (444)   |
| <b>Other financial assets measured<br/>on a recurring basis</b>                                     | 1,645            |   | (347)       | (67)  | (47)  | 1,184             | \$ (347)   |
| <b>Liabilities</b>  |                  |   |             |   |   |                   |  |
| <b>Interest-bearing deposits</b>  | \$ 112           | \$  | \$ 63       | \$  | \$ (18)                                       | \$ 31             | \$ 63  |
| <b>Federal funds purchased and<br/>securities loaned or sold under<br/>agreements to repurchase</b> | 7,204            | (32)  |             | 1,622                                       | (375)   | 8,483             | (40)   |
| <b>Trading account liabilities</b>  |                  |   |             |   |   |                   |  |
| Securities sold, not yet purchased  | 961              | (14)  |             | (166)                                       | 410   | 1,219             | 15   |
| <b>Short-term borrowings</b>  | 377              |   | 9           | (75)  | (134)   | 159               | 9  |
| <b>Long-term debt</b>   | 11,201           |   | (385)       | 414   | (894)   | 11,106            | (456)  |
| <b>Other financial liabilities<br/>measured on a recurring basis</b>                                | 19               |   | (2)         |   | (20)  | 1                 | (1)  |

| <i>In millions of dollars</i>                              | December 31,<br>2008 | Net realized/ unrealized<br>gains (losses) included in<br>Principal<br>transactions | Other(1)(2) | Transfers<br>in and/or<br>out of<br>Level 3 | Purchases,<br>issuances<br>and<br>settlements | Sept. 30,<br>2009 | Unrealized<br>gains<br>(losses)<br>still held(3) |
|--|----------------------|---|-------------|---|---|-------------------|--|
| <b>Assets</b>  |                      |   |             |   |   |                   |  |
| <b>Trading securities</b>                                  |                      |   |             |   |   |                   |  |
| <b>Trading mortgage-backed securities</b>                  |                      |   |             |   |   |                   |  |
| U.S. government sponsored                                  | \$ 1,325             | \$ 145  | \$          | \$ 137                                      | \$ (445)                                      | \$ 1,162          | \$ 89  |
| Prime  | 147                  | (131)   |             | 400   | 42  | 458               | (83)   |
| Alt-A  | 1,153                | (101)   |             | (262)                                       | (228)   | 562               | (101)  |
| Subprime   | 13,844               | 56  |             | (1,225)                                     | (2,917)                                       | 9,758             | 2,262  |
| Non-U.S. residential                                       | 858                  | (77)  |             | (632)                                       | 141   | 290               | 12   |
| Commercial   | 2,949                | (196)   |             | 273   | (295)   | 2,731             | (207)  |
| <b>Total trading mortgage-backed securities</b>            | \$ 20,276            | \$ (304)  | \$          | \$ (1,309)                                  | \$ (3,702)                                    | \$ 14,961         | \$ 1,972   |
| <b>U.S. Treasury and federal agencies securities</b>       |                      |   |             |   |   |                   |  |
| U.S. Treasury  | \$                   | \$  | \$          | \$  | \$  | \$                | \$   |
| Agency obligations   | 59                   |   |             | 2   | 18  | 79                | 2  |
| <b>Total U.S. Treasury and federal agencies securities</b> | \$ 59                | \$  | \$          | \$ 2  | \$ 18   | \$ 79             | \$ 2   |

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|                              |    |        |    |       |    |         |    |         |    |        |    |       |
|------------------------------|----|--------|----|-------|----|---------|----|---------|----|--------|----|-------|
| <b>State and municipal</b>   | \$ | 233    | \$ | (71)  | \$ | 220     | \$ | 70      | \$ | 452    | \$ | (49)  |
| <b>Foreign government</b>    |    | 1,261  |    | 120   |    | (501)   |    | (436)   |    | 444    |    | 29    |
| <b>Corporate</b>             |    | 13,027 |    | (299) |    | (1,556) |    | (2,543) |    | 8,629  |    | 457   |
| <b>Equity securities</b>     |    | 1,387  |    | 252   |    | (778)   |    | 294     |    | 1,155  |    | 90    |
| <b>Other debt securities</b> |    | 14,530 |    | 1,144 |    | (2,320) |    | 3,012   |    | 16,366 |    | 1,044 |

|                                 |    |        |    |     |    |         |    |         |    |        |    |       |
|---------------------------------|----|--------|----|-----|----|---------|----|---------|----|--------|----|-------|
| <b>Total trading securities</b> | \$ | 50,773 | \$ | 842 | \$ | (6,242) | \$ | (3,287) | \$ | 42,086 | \$ | 3,545 |
|---------------------------------|----|--------|----|-----|----|---------|----|---------|----|--------|----|-------|

|                            |    |       |    |         |    |         |    |       |    |     |    |         |
|----------------------------|----|-------|----|---------|----|---------|----|-------|----|-----|----|---------|
| <b>Derivatives, net(4)</b> | \$ | 3,586 | \$ | (4,783) | \$ | (1,824) | \$ | 3,553 | \$ | 532 | \$ | (3,026) |
|----------------------------|----|-------|----|---------|----|---------|----|-------|----|-----|----|---------|

**Investments**

**Mortgage-backed securities**

|                           |    |       |    |     |    |       |    |       |    |      |    |     |
|---------------------------|----|-------|----|-----|----|-------|----|-------|----|------|----|-----|
| U.S. government sponsored | \$ |       | \$ |     | \$ | 1     | \$ | 75    | \$ | (76) | \$ | 3   |
| Prime                     |    | 1,163 |    | 211 |    | 132   |    | (633) |    | 873  |    | 213 |
| Alt-A                     |    | 111   |    | 44  |    | (51)  |    | (37)  |    | 67   |    | 17  |
| Subprime                  |    | 25    |    | (9) |    | (8)   |    | 11    |    | 19   |    |     |
| Commercial                |    | 964   |    | 71  |    | (461) |    | 190   |    | 764  |    | 29  |

|   |    |       |    |  |    |     |    |       |    |       |    |       |    |     |
|---|----|-------|----|--|----|-----|----|-------|----|-------|----|-------|----|-----|
| <b>Total investment mortgage-backed debt securities</b> | \$ | 2,263 | \$ |  | \$ | 318 | \$ | (313) | \$ | (545) | \$ | 1,723 | \$ | 262 |
|---|----|-------|----|--|----|-----|----|-------|----|-------|----|-------|----|-----|

**U.S. Treasury and federal agencies securities**

|                    |    |  |    |  |    |   |    |     |    |   |    |  |
|--------------------|----|--|----|--|----|---|----|-----|----|---|----|--|
| U.S. Treasury      | \$ |  | \$ |  | \$ |   | \$ |     | \$ |   | \$ |  |
| Agency obligations |    |  |    |  |    | 9 |    | (5) |    | 4 |    |  |

|  |    |  |    |  |    |   |    |     |    |   |    |  |
|--|----|--|----|--|----|---|----|-----|----|---|----|--|
| <b>Total U.S. Treasury and federal agencies securities</b> | \$ |  | \$ |  | \$ | 9 | \$ | (5) | \$ | 4 | \$ |  |
|--|----|--|----|--|----|---|----|-----|----|---|----|--|



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| <i>In millions of dollars</i>   | December 31,<br>2008 | Net realized/ unrealized<br>gains (losses) included in |             | Transfers<br>in and/or<br>out of<br>Level 3 | Purchases,<br>issuances<br>and<br>settlements | Sept. 30,<br>2009 | Unrealized<br>gains<br>(losses)<br>still held(3) |
|---|----------------------|--|-------------|---|---|-------------------|--|
|   |                      | Principal<br>transactions                              | Other(1)(2) |   |   |                   |  |
| <b>State and municipal</b>  | \$ 222               | \$   | \$ 2        | \$ 30                                       | \$  | \$ 254            | \$   |
| <b>Foreign government</b>   | 571                  |  |             | (313)                                       | 13  | 271               | (1)  |
| <b>Corporate</b>  | 1,019                |  | 47          | 568   | (229)   | 1,405             | 40   |
| <b>Equity securities</b>  | 3,807                |  | (495)       | (152)                                       | (618)   | 2,542             | (34)   |
| <b>Other debt securities</b>  | 11,324               |  | 96          | (1,142)                                     | (1,676)                                       | 8,602             | 643  |
| <b>Non-marketable equity securities</b>   | 9,067                |  | (746)       | (247)                                       | (428)   | 7,646             | (238)  |
| <b>Total investments</b>  | \$ 28,273            | \$   | \$ (778)    | \$ (1,560)                                  | \$ (3,488)                                    | \$ 22,447         | \$ 672   |
| <b>Loans</b>  | \$ 160               | \$   | \$ 43       | \$  | \$ 12   | \$ 215            | \$ 24  |
| <b>Mortgage servicing rights</b>  | \$ 5,657             | \$   | \$ 996      | \$  | \$ (425)                                      | \$ 6,228          | \$ 996   |
| <b>Other financial assets measured on a recurring basis</b>                                 | 359                  |  | 205         | 689   | (69)  | 1,184             | \$ 205   |
| <b>Liabilities</b>  |                      |  |             |   |   |                   |  |
| <b>Interest-bearing deposits</b>  | \$ 54                | \$   | \$ 4        | \$  | \$ (19)                                       | \$ 31             | \$ 49  |
| <b>Federal funds purchased and securities loaned or sold under agreements to repurchase</b> | 11,167               | 276  |             | (2,098)                                     | (310)   | 8,483             | (320)  |
| <b>Trading account liabilities</b>  |                      |  |             |   |   |                   |  |
| Securities sold, not yet purchased  | 653                  | 30   |             | (181)                                       | 777   | 1,219             | 25   |
| <b>Short-term borrowings</b>  | 1,329                |  | (56)        | (821)                                       | (405)   | 159               | (72)   |
| <b>Long-term debt</b>   | 11,198               |  | (349)       | 88  | (529)   | 11,106            | (215)  |
| <b>Other financial liabilities measured on a recurring basis</b>                            | 1                    |  | (45)        |   | (45)  | 1                 |  |

| <i>In millions of dollars</i>                               | June 30,<br>2008 | Net realized/ unrealized<br>gains (losses) included in |             | Transfers<br>in and/or<br>out of Level 3 | Purchases,<br>issuances<br>and<br>settlements | September 30,<br>2008 | Unrealized<br>gains<br>(losses)<br>still held(3) |
|---|------------------|--|-------------|--|---|-----------------------|--|
|   |                  | Principal<br>transactions                              | Other(1)(2) |  |   |                       |  |
| <b>Assets</b>   |                  |  |             |  |   |                       |  |
| <b>Trading account assets</b>                               |                  |  |             |  |   |                       |  |
| Trading securities and loans                                | \$ 76,819        | \$ (5,640)   | \$          | \$ 13,283                                | \$ 857  | \$ 85,319             | \$ (5,439)                                       |
| <b>Investments</b>  | 27,086           |  | (1,287)     | 3,818                                    | (1,381)                                       | 28,236                | (1,190)  |
| <b>Loans</b>  | 145              | (14)   |             |  | 24  | 155                   | (22)   |
| <b>Mortgage servicing rights</b>                            | 8,934            |  | (396)       |  | (192)   | 8,346                 | (396)  |
| <b>Other financial assets measured on a recurring basis</b> | 1,451            |  | (26)        | 353                                      | (102)   | 1,676                 | (3)  |
| <b>Liabilities</b>  |                  |  |             |  |   |                       |  |
| <b>Interest-bearing deposits</b>                            | \$ 111           | \$ 10  | \$          | \$                                       | \$ (17)                                       | \$ 84                 | \$ 8   |
| <b>Securities sold under agreements to repurchase</b>       | 3,166            | (159)  |             | 73                                       | (579)   | 2,819                 | (39)   |

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|   |        |       |       |         |        |       |
|---|--------|-------|-------|---------|--------|-------|
| Trading account liabilities                               |        |       |       |         |        |       |
| Securities sold, not yet purchased                        | 1,718  | 3     | 366   | (950)   | 1,131  | 34    |
| Derivatives, net(4)                                       | 102    | 2,904 | 3,072 | 2,878   | 3,148  | 3,092 |
| Short-term borrowings                                     | 1,160  | 54    | 511   | 274     | 1,891  | 38    |
| Long-term debt  | 38,355 | 940   | 3,277 | (6,877) | 33,815 | 403   |
| Other financial liabilities measured on a recurring basis | 26     |       | (45)  | (46)    | 25     | (45)  |

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| <i>In millions of dollars</i>                                   | December 31,<br>2007 | Net realized/ unrealized<br>gains (losses) included in |             | Transfers<br>in and/or<br>out of<br>Level 3 | Purchases,<br>issuances<br>and<br>settlements | September 30,<br>2008 | Unrealized<br>gains<br>(losses)<br>still held(3) |
|---|----------------------|--|-------------|---|---|-----------------------|--|
|   |                      | Principal<br>transactions                              | Other(1)(2) |   |   |                       |  |
| <b>Assets</b>   |                      |  |             |   |   |                       |  |
| Securities purchased<br>under agreements to resell              | \$ 16                | \$   | \$          | \$  | \$ (16)                                       | \$                    | \$   |
| <b>Trading account assets</b>                                   |                      |  |             |   |   |                       |  |
| Trading securities and<br>loans                                 | 75,573               | (18,831)   |             | 32,028                                      | (3,451)                                       | 85,319                | (14,065)   |
| Investments   | 17,060               |  | (2,834)     | 6,789                                       | 7,221   | 28,236                | (1,268)  |
| Loans   | 9                    | (3)  |             |   | 149   | 155                   | (2)  |
| Mortgage servicing rights                                       | 8,380                |  | 568         |   | (602)   | 8,346                 | 568  |
| Other financial assets<br>measured on a recurring<br>basis      | 1,171                |  | 21          | 422   | 62  | 1,676                 | 21   |
| <b>Liabilities</b>  |                      |  |             |   |   |                       |  |
| Interest-bearing deposits                                       | \$ 56                | \$ (9)   | \$          | \$ 13                                       | \$ 6  | \$ 84                 | \$ (3)   |
| Securities sold under<br>agreements to repurchase               | 6,158                | (88)   |             | (2,293)                                     | (1,134)                                       | 2,819                 | 45   |
| <b>Trading account liabilities</b>                              |                      |  |             |   |   |                       |  |
| Securities sold, not yet<br>purchased                           | 473                  | (5)  |             | 998   | (345)   | 1,131                 | 118  |
| Derivatives, net(4)   | 2,470                | 5,701  |             | 3,178                                       | 3,201   | 3,148                 | 3,638  |
| Short-term borrowings   | 5,016                | 203  |             | (1,772)                                     | (1,150)                                       | 1,891                 | 110  |
| Long-term debt  | 8,953                | 1,349  |             | 41,296                                      | (15,085)                                      | 33,815                | 875  |
| Other financial liabilities<br>measured on a recurring<br>basis | 1                    |  | (59)        |   | (35)  | 25                    | (5)  |

- (1) Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income*, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in *Commissions and fees* on the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at September 30, 2009 and 2008.
- (4) Total Level 3 derivative exposures have been netted in these tables for presentation purposes only.

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The following is a discussion of the changes to the Level 3 balances for each of the roll-forward tables presented above.

The significant changes from June 30, 2009 to September 30, 2009 Level 3 assets and liabilities are due to:

A net decrease in trading securities of \$2.6 billion that was driven by:

- (i) Net realized / unrealized gains of \$3.3 billion recorded in *Principal transactions*, composed mainly of gains on subprime mortgage-backed securities (\$1.7 billion) and other debt securities (\$1.1 billion);
- (ii) Net transfers to Level 2 of \$3.1 billion, which relates mainly to securities issued by credit card securitization trusts, for which significant inputs into valuations became more readily observable during the quarter;
- (iii) Net settlements of \$2.8 billion, including liquidations of subprime trading securities of \$1.5 billion during the third quarter.

A net increase in federal funds purchased and securities loaned or sold under agreements to repurchase of \$1.3 billion. This was driven mainly by transfers to Level 3 during the third quarter of \$1.6 billion, and relates to structured repurchase agreements with longer effective maturity dates.

The significant changes from December 31, 2008 to September 30, 2009 Level 3 assets and liabilities are due to:

A net decrease in trading securities of \$8.7 billion that was mainly driven by:

- (i) Net transfers of \$6.2 billion to Level 2 inventory, including corporate debt (\$1.6 billion) and subprime trading securities (\$1.2 billion) and other debt trading securities (\$2.3 billion). The transfer of other debt securities to Level 2 was mainly due to securities issued by credit card securitization trusts, for which significant inputs into valuations became more readily observable;
- (ii) Net realized / unrealized gains of \$0.8 billion recorded in *Principal transactions*.
- (iii) Net settlements of \$3.3 billion, primarily due to liquidations of subprime trading securities of \$2.9 billion.

A net decrease in investments of \$5.8 billion that resulted from:

- (i) Net realized / unrealized losses recorded in other income of \$0.8 billion, due primarily to losses on private equity investments and real estate fund investments;
- (ii) Net settlements of investment securities of \$3.5 billion due to pay-downs and sales.
- (iii) Net transfers of \$1.5 billion of investments to Level 2.

A decrease in trading derivatives of \$3.1 billion includes net realized and unrealized losses of \$4.8 billion recorded in *Principal transactions*, mainly on complex derivative contracts such as those linked to credit and equity exposures. These losses are partially offset by gains recognized on instruments that have been classified in Levels 1 and 2.

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The following is a discussion of the changes to the Level 3 balances for each of the rollforward tables presented above.

For the period June 30, 2008 to September 30, 2008, the changes in Level 3 assets and liabilities are due to:

The increase in trading securities and loans of \$8.5 billion, which was driven primarily by the net transfer of \$13.3 billion of trading assets into Level 3, including ABS securities, warehouse loans backed by auto lease receivables, and certificates issued by the U.S. credit card securitization trust that are retained by the Company. This was offset by various write-downs recognized by the Company during the quarter.

The increase in net derivative trading account liabilities of \$3.0 billion was due to \$3.1 billion of net transfers into Level 3, as illiquid markets continued to negatively impact the availability of observable pricing inputs. \$2.9 billion of net additions was offset by \$2.9 billion of mark-to-market gains. A portion of these gains was offset by losses recognized for positions classified in Level 2.

The decrease in long-term debt of \$4.5 billion as maturities of the consolidated SIV's debt was offset by the transfer of certain debt obligations from Level 2 to Level 3. Long-term debt was also reduced by mark-to-market gains, driven by the widening of Company's own-credit spreads.

The significant changes from December 31, 2007 to September 30, 2008 in Level 3 assets and liabilities are due to:

A net increase in trading securities and loans of \$9.7 billion as net write-downs recognized on various trading securities and net reductions from settlements/sales were more than offset by the net transfer of trading securities into Level 3. The continued lack of availability of observable pricing inputs was the primary cause of this net transfer.

The increase in investments of \$11.2 billion primarily resulted from the \$8.7 billion in senior debt securities retained from the Company's April 17, 2008 sale of a corporate loan portfolio that included highly leveraged loans. In addition, \$1.4 billion of

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certificates issued by the U.S credit card securitization trust and retained by the Company were transferred from Level 2 to Level 3 during the third quarter of 2008.

The reduction in securities sold under agreement to repurchase of \$3.3 billion, was primarily driven by the transfer of positions from Level 3 to Level 2 as valuation methodology inputs considered to be unobservable were determined to be insignificant to the overall valuation.

The decrease in short-term borrowings of \$3.1 billion, which was primarily due to net transfers out of \$1.8 billion as valuation methodology inputs considered to be unobservable were determined to be insignificant to the overall valuation, and payments of \$1.2 billion against the short-term debt obligations.

The increase in long-term debt of \$24.9 billion was driven by the transfer of consolidated SIV liabilities to Level 3 due to the lack of observable inputs, offset by the payments made against this debt in the second and third quarters of 2008.

**Items Measured at Fair Value on a Nonrecurring Basis**

Certain assets and liabilities are measured at fair value on a nonrecurring basis and therefore are not included in the tables above. These include assets measured at cost that have been written down to fair value during the periods as a result of an impairment. In addition, assets such as loans held for sale that are measured at the lower of cost or market (LOCOM) that were recognized at fair value below cost at the end of the period.

The fair value of loans measured on a LOCOM basis is determined where possible using quoted secondary-market prices. Such loans are generally classified in Level 2 of the fair-value hierarchy given the level of activity in the market and the frequency of available quotes. If no such quoted price exists, the fair value of a loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan.

The following table presents all loans held-for-sale that are carried at LOCOM as of September 30, 2009 and December 31, 2008 (in billions):

|                           | Aggregate<br>Cost | Fair<br>Value | Level 2 | Level 3 |
|---------------------------|-------------------|---------------|---------|---------|
| <b>September 30, 2009</b> | \$ 2.8            | \$ 1.6        | \$ 0.5  | \$ 1.1  |
| <b>December 31, 2008</b>  | 3.1               | 2.1           | 0.8     | 1.3     |

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**18. FAIR-VALUE ELECTIONS**

The Company may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings. After the initial adoption, the election is made upon the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair-value election may not be revoked once an election is made.

Additionally, the transition provisions of ASC 825-10 (SFAS 159) permit a one-time election for existing positions at the adoption date with a cumulative-effect adjustment included in opening retained earnings and future changes in fair value reported in earnings.

The Company also has elected to adopt the fair-value accounting provisions for certain assets and liabilities prospectively. Hybrid financial instruments, such as structured notes containing embedded derivatives that otherwise would require bifurcation, as well as certain interest-only instruments, may be accounted for at fair value if the Company makes an irrevocable election to do so on an instrument-by-instrument basis. The changes in fair value are recorded in current earnings. Additional discussion regarding the applicable areas in which fair value elections were made is presented in Note 17 to the Consolidated Financial Statements.

All servicing rights must now be recognized initially at fair value. At its initial adoption, the standard permits a one-time irrevocable election to re-measure each class of servicing rights at fair value, with the changes in fair value recorded in current earnings. The classes of servicing rights are identified based on the availability of market inputs used in determining their fair values and the methods for managing their risks. The Company has elected fair-value accounting for its mortgage and student loan classes of servicing rights. The impact of adopting this standard was not material. See Note 15 to the Consolidated Financial Statements for further discussions regarding the accounting and reporting of mortgage servicing rights.

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The following table presents, as of September 30, 2009, the fair value of those positions selected for fair-value accounting, as well as the changes in fair value for the nine months ended September 30, 2009 and September 30, 2008.

| <i>In millions of dollars</i>  | Fair Value at         |                      | Changes in fair value gains<br>(losses) for nine months ended<br>September 30, |                 |
|--|-----------------------|----------------------|--|-----------------|
|  | September 30,<br>2009 | December 31,<br>2008 | 2009   | 2008(1)         |
| <b>Assets</b>  |                       |                      |  |                 |
| Federal funds sold and securities borrowed or purchased under agreements to resell             |                       |                      |  |                 |
| Selected portfolios of securities purchased under agreements to resell, securities borrowed(2) | \$ 87,886             | \$ 70,305            | \$ (1,284)   | \$ 675          |
| Trading account assets:  |                       |                      |  |                 |
| Legg Mason convertible preferred equity securities originally classified as available-for-sale | \$                    | \$                   | \$   | \$ (13)         |
| Selected letters of credit hedged by credit default swaps or participation notes               | 28                    |                      | 61   | (2)             |
| Certain credit products  | 16,695                | 16,254               | 5,461  | (1,143)         |
| Certain hybrid financial instruments   | 6                     | 33                   |  | 3               |
| Retained interests from asset securitizations  | 2,153                 | 3,026                | 1,522  | (521)           |
| Total trading account assets   | \$ 18,882             | \$ 19,313            | \$ 7,044   | \$ (1,676)      |
| Investments:   |                       |                      |  |                 |
| Certain investments in private equity and real estate ventures                                 | \$ 359                | \$ 469               | \$ (52)  | \$ (54)         |
| Other  | 237                   | 295                  | (83)   | (60)            |
| Total investments  | \$ 596                | \$ 764               | \$ (135)   | \$ (114)        |
| Loans:   |                       |                      |  |                 |
| Certain credit products  | \$ 997                | \$ 2,315             | \$ 26  | \$ (54)         |
| Certain mortgage loans   | 30                    | 36                   | (2)  | (22)            |
| Certain hybrid financial instruments   | 478                   | 381                  | 54   | 5               |
| Total loans  | \$ 1,505              | \$ 2,732             | \$ 78  | \$ (71)         |
| Other assets:  |                       |                      |  |                 |
| Mortgage servicing rights  | \$ 6,228              | \$ 5,657             | \$ 996   | \$ 568          |
| Certain mortgage loans   | 2,857                 | 4,273                | 81   | 21              |
| Certain equity method investments  | 769                   | 936                  | 174  | (154)           |
| Total other assets   | \$ 9,854              | \$ 10,866            | \$ 1,251   | \$ 435          |
| <b>Total</b>   | <b>\$ 118,723</b>     | <b>\$ 103,980</b>    | <b>\$ 6,954</b>  | <b>\$ (751)</b> |
| <b>Liabilities</b>   |                       |                      |  |                 |
| Interest-bearing deposits:   |                       |                      |  |                 |
| Certain structured liabilities   | \$ 234                | \$ 320               | \$   | \$              |
| Certain hybrid financial instruments   | 1,795                 | 2,286                | (562)  | 557             |
| Total interest-bearing deposits  | \$ 2,029              | \$ 2,606             | \$ (562)   | \$ 557          |
| Federal funds purchased and securities loaned or sold under agreements to repurchase           |                       |                      |  |                 |
|  | \$ 116,693            | \$ 138,866           | \$ 213   | \$ (44)         |



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Selected portfolios of securities sold under agreements to repurchase, securities loaned(2)

## Trading account liabilities:

|  |    |       |    |       |    |         |    |       |
|--|----|-------|----|-------|----|---------|----|-------|
| Selected letters of credit hedged by credit default swaps or participation notes | \$ |       | \$ | 72    | \$ | 37      | \$ |       |
| Certain hybrid financial instruments   |    | 5,980 |    | 4,679 |    | (1,798) |    | 2,618 |
| Total trading account liabilities  | \$ | 5,980 | \$ | 4,751 | \$ | (1,761) | \$ | 2,618 |

## Short-term borrowings:

|  |    |       |    |        |    |      |    |     |
|--|----|-------|----|--------|----|------|----|-----|
| Certain non-collateralized short-term borrowings | \$ | 188   | \$ | 2,303  | \$ | 50   | \$ | 45  |
| Certain hybrid financial instruments             |    | 523   |    | 2,112  |    | (84) |    | 176 |
| Certain structured liabilities                   |    | 3     |    | 3      |    |      |    | 10  |
| Certain non-structured liabilities               |    | 729   |    | 13,189 |    | (33) |    |     |
| Total short-term borrowings                      | \$ | 1,443 | \$ | 17,607 | \$ | (67) | \$ | 231 |

## Long-term debt:

|                                      |    |         |    |         |    |         |    |       |
|--------------------------------------|----|---------|----|---------|----|---------|----|-------|
| Certain structured liabilities       | \$ | 3,395   | \$ | 3,083   | \$ | (64)    | \$ | 446   |
| Certain non-structured liabilities   |    | 7,510   |    | 7,189   |    | (102)   |    | 3,441 |
| Certain hybrid financial instruments |    | 16,281  |    | 16,991  |    | (1,572) |    | 2,335 |
| Total long-term debt                 | \$ | 27,186  | \$ | 27,263  | \$ | (1,738) | \$ | 6,222 |
| <b>Total</b>                         | \$ | 153,331 | \$ | 191,093 | \$ | (3,915) | \$ | 9,584 |

(1) Reclassified to conform to current period's presentation.

(2) Reflects netting of the amounts due from securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase.

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The fair value of debt liabilities for which the fair-value option was elected (other than non-recourse and similar liabilities) was impacted by the narrowing of the Company's credit spread. The estimated change in the fair value of these debt liabilities due to such changes in the Company's own credit risk (or instrument-specific credit risk) was a loss of \$1.019 billion and a gain of \$1.525 billion for the three months ended September 30, 2009 and September 30, 2008, respectively, and a loss of \$2.447 billion and a gain of \$2.577 billion for the nine months ended September 30, 2009 and September 30, 2008, respectively. Changes in fair value resulting from changes in instrument-specific credit risk were estimated by incorporating the Company's current observable credit spreads into the relevant valuation technique used to value each liability as described above.

During the fourth quarter of 2008, the Company changed the source of its credit spreads from those observed in the credit default swap market to those observed in the bond market. Had this modification been in place since the beginning of 2008, the change in the Company's own credit spread would have resulted in a gain of \$2.48 billion and a gain of \$3.53 billion for the three and nine months ended September 30, 2008, respectively.

**The Fair-Value Option for Financial Assets and Financial Liabilities*****Legg Mason convertible preferred equity securities***

The Legg Mason convertible preferred equity securities (Legg shares) were acquired in connection with the sale of Citigroup's Asset Management business in December 2005. Prior to the election of fair-value option accounting, the shares were classified as available-for-sale securities with the unrealized loss of \$232 million as of December 31, 2006 included in *Accumulated other comprehensive income (loss)*. This unrealized loss was recorded upon election of a fair value as a reduction of January 1, 2007 *Retained earnings* as part of the cumulative-effect adjustment.

During the first quarter of 2008, the Company sold the remaining 8.4 million Legg shares at a pretax loss of \$10.3 million (\$6.7 million after-tax).

***Selected portfolios of securities purchased under agreements to resell, securities borrowed, securities sold under agreements to repurchase, securities loaned and certain non-collateralized short-term borrowings***

The Company elected the fair-value option retrospectively for our United States and United Kingdom portfolios of fixed-income securities purchased under agreements to resell and fixed-income securities sold under agreements to repurchase (and certain non-collateralized short-term borrowings). The fair-value option was also elected prospectively in the second quarter of 2007 for certain portfolios of fixed-income securities lending and borrowing transactions based in Japan. In each case, the election was made because the related interest-rate risk is managed on a portfolio basis, primarily with derivative instruments that are accounted for at fair value through earnings. Previously, these positions were accounted for on an accrual basis.

Changes in fair value for transactions in these portfolios are recorded in *Principal transactions*. The related interest revenue and interest expense are measured based on the contractual rates specified in the transactions and are reported as interest revenue and expense in the Consolidated Statement of Income.

***Selected letters of credit and revolving loans hedged by credit default swaps or participation notes***

The Company has elected the fair-value option for certain letters of credit that are hedged with derivative instruments or participation notes. Upon electing the fair-value option, the related portions of the allowance for loan losses and the allowance for unfunded lending commitments were reversed. Citigroup elected the fair-value option for these transactions because the risk is managed on a fair-value basis and to mitigate accounting mismatches.

The notional amount of these unfunded letters of credit was \$1.8 billion as of September 30, 2009 and \$1.4 billion as of December 31, 2008. The amount funded was insignificant with no amounts 90 days or more past due or on a non-accrual status at September 30, 2009 and December 31, 2008.

These items have been classified in *Trading account assets* or *Trading account liabilities* on the Consolidated Balance Sheet. Changes in fair value of these items are classified in *Principal transactions* in the Company's Consolidated Statement of Income.

*Certain credit products*

Citigroup has elected the fair-value option for certain originated and purchased loans, including certain unfunded loan products, such as guarantees and letters of credit, executed by Citigroup's trading businesses. None of these credit products is a highly leveraged financing commitment. Significant groups of transactions include loans and unfunded loan products that are expected to be either sold or securitized in the near term, or transactions where the economic risks are hedged with derivative instruments such as purchased credit default swaps or total return swaps where the Company pays the total return on the underlying loans to a third party. Citigroup has elected the fair-value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. Fair value was not elected for most lending transactions across the Company, including where those management objectives would not be met.

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The following table provides information about certain credit products carried at fair value:

| <i>In millions of dollars</i>  | September 30, 2009 |         | December 31, 2008(1) |          |
|--|--------------------|---------|----------------------|----------|
|  | Trading<br>assets  | Loans   | Trading<br>assets    | Loans    |
| Carrying amount reported on the Consolidated Balance Sheet   | \$ 16,695          | \$ 997  | \$ 16,254            | \$ 2,315 |
| Aggregate unpaid principal balance in excess of fair value   | \$ 1,016           | \$ (38) | \$ 6,501             | \$ 3     |
| Balance of non-accrual loans or loans more than 90 days past due   | \$ 794             | \$      | \$ 77                | \$       |
| Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due | \$ 461             | \$      | \$ 190               | \$       |

(1)

Reclassified to conform to current period's presentation.

In addition to the amounts reported above, \$200 million and \$72 million of unfunded loan commitments related to certain credit products selected for fair-value accounting were outstanding as of September 30, 2009 and December 31, 2008, respectively.

Changes in fair value of funded and unfunded credit products are classified in *Principal transactions* in the Company's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue* on trading account assets or loans depending on their balance sheet classifications. The changes in fair value for the nine months ended September 30, 2009 and 2008 due to instrument-specific credit risk totaled to a loss of \$32 million and \$32 million, respectively.

### *Certain investments in private equity and real estate ventures and certain equity method investments*

Citigroup invests in private equity and real estate ventures for the purpose of earning investment returns and for capital appreciation. The Company has elected the fair-value option for certain of these ventures, because such investments are considered similar to many private equity or hedge fund activities in our investment companies, which are reported at fair value. The fair-value option brings consistency in the accounting and evaluation of certain of these investments. All investments (debt and equity) in such private equity and real estate entities are accounted for at fair value. These investments are classified as *Investments* on Citigroup's Consolidated Balance Sheet.

Citigroup also holds various non-strategic investments in leveraged buyout funds and other hedge funds that previously were required to be accounted for under the equity method. The Company elected fair-value accounting to reduce operational and accounting complexity. Since the funds account for all of their underlying assets at fair value, the impact of applying the equity method to Citigroup's investment in these funds was equivalent to fair-value accounting. Thus, this fair-value election had no impact on opening *Retained earnings*. These investments are classified as *Other assets* on Citigroup's Consolidated Balance Sheet.

Changes in the fair values of these investments are classified in *Other revenue* in the Company's Consolidated Statement of Income.

### *Certain structured liabilities*

The Company has elected the fair-value option for certain structured liabilities whose performance is linked to structured interest rates, inflation or currency risks ("structured liabilities"). The Company elected the fair-value option, because these exposures are considered to be trading-related positions and, therefore, are managed on a fair-value basis. These positions will continue to be classified as debt, deposits or derivatives (*Trading account liabilities*) on the Company's Consolidated Balance Sheet according to their legal form.

For those structured liabilities classified as *Long-term debt* for which the fair-value option has been elected, the aggregate unpaid principal balance exceeded the aggregate fair value by \$208 million and \$671 million as of September 30, 2009 and December 31, 2008, respectively.

The change in fair value for these structured liabilities is reported in *Principal transactions* in the Company's Consolidated Statement of Income.

Related interest expense is measured based on the contractual interest rates and reported as such in the Consolidated Income Statement.

*Certain non-structured liabilities*

The Company has elected the fair-value option for certain non-structured liabilities with fixed and floating interest rates ("non-structured liabilities"). The Company has elected the fair-value option where the interest-rate risk of such liabilities is economically hedged with derivative contracts or the proceeds are used to purchase financial assets that will also be accounted for at fair value through earnings. The election has been made to mitigate accounting mismatches and to achieve operational simplifications. These positions are reported in *Short-term borrowings* and *Long-term debt* on the Company's Consolidated Balance Sheet.

For those non-structured liabilities classified as *Short-term borrowings* for which the fair-value option has been elected, the aggregate unpaid principal balance exceeded the aggregate fair value of such instruments by \$41 million and \$220 million as of September 30, 2009 and December 31, 2008, respectively.

For non-structured liabilities classified as *Long-term debt* for which the fair-value option has been elected, the aggregate unpaid principal balance exceeded the aggregate fair value by \$637 million and \$856 million as of September 30, 2009 and December 31, 2008, respectively. The change in fair value for these non-structured liabilities is reported in *Principal transactions* in the Company's Consolidated Statement of Income.

Related interest expense continues to be measured based on the contractual interest rates and reported as such in the Consolidated Income Statement.

Table of Contents***Certain mortgage loans***

Citigroup has elected the fair-value option for certain purchased and originated prime fixed-rate and conforming adjustable-rate first mortgage loans held-for-sale. These loans are intended for sale or securitization and are hedged with derivative instruments. The Company has elected the fair-value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. The fair-value option was not elected for loans held-for-investment, as those loans are not hedged with derivative instruments. This election was effective for applicable instruments originated or purchased on or after September 1, 2007.

The following table provides information about certain mortgage loans carried at fair value:

| <i>In millions of dollars</i>  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Carrying amount reported on the Consolidated Balance Sheet   | \$ 2,857              | \$ 4,273             |
| Aggregate fair value in excess of unpaid principal balance   | \$ 87                 | \$ 138               |
| Balance of non-accrual loans or loans more than 90 days past due   | \$ 8                  | \$ 9                 |
| Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due | \$ 6                  | \$ 2                 |

The changes in fair values of these mortgage loans is reported in *Other revenue* in the Company's Consolidated Statement of Income. The changes in fair value during the nine months ended September 30, 2009 and September 30, 2008 due to instrument-specific credit risk resulted in a \$6 million loss and \$6 million loss, respectively. Related interest income continues to be measured based on the contractual interest rates and reported as such in the Consolidated Statement of Income.

**Items selected for fair-value accounting*****Certain hybrid financial instruments***

The Company has elected to apply fair-value accounting for certain hybrid financial assets and liabilities whose performance is linked to risks other than interest rate, foreign exchange or inflation (e.g., equity, credit or commodity risks). In addition, the Company has elected fair-value accounting for residual interests retained from securitizing certain financial assets.

The Company has elected fair-value accounting for these instruments because these exposures are considered to be trading-related positions and, therefore, are managed on a fair-value basis. In addition, the accounting for these instruments is simplified under a fair-value approach as it eliminates the complicated operational requirements of bifurcating the embedded derivatives from the host contracts and accounting for each separately. The hybrid financial instruments are classified as *Trading account assets*, *Loans*, *Deposits*, *Trading account liabilities* (for prepaid derivatives), *Short-term borrowings* or *Long-Term Debt* on the Company's Consolidated Balance Sheet according to their legal form, while residual interests in certain securitizations are classified as *Trading account assets*.

For hybrid financial instruments for which fair-value accounting has been elected and that are classified as *Long-term debt*, the aggregate unpaid principal exceeded the aggregate fair value by \$2.4 billion and \$4.1 billion as of September 30, 2009 and December 31, 2008, respectively. The difference for those instruments classified as *Loans* is immaterial.

Changes in fair value for hybrid financial instruments, which in most cases includes a component for accrued interest, are recorded in *Principal transactions* in the Company's Consolidated Statement of Income. Interest accruals for certain hybrid instruments classified as trading assets are recorded separately from the change in fair value as *Interest revenue* in the Company's Consolidated Statement of Income.

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***Mortgage servicing rights***

The Company accounts for mortgage servicing rights (MSRs) at fair value. Fair value for MSRs is determined using an option-adjusted spread valuation approach. This approach consists of projecting servicing cash flows under multiple interest-rate scenarios and discounting these cash flows using risk-adjusted rates. The model assumptions used in the valuation of MSRs include mortgage prepayment speeds and discount rates. The fair value of MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company hedges a significant portion of the values of its MSRs through the use of interest-rate derivative contracts, forward-purchase commitments of mortgage-backed securities, and purchased securities classified as trading. See Note 15 to the Consolidated Financial Statements for further discussions regarding the accounting and reporting of MSRs.

These MSRs, which totaled \$6.2 billion and \$5.7 billion as of September 30, 2009 and December 31, 2008, respectively, are classified as Mortgage servicing rights on Citigroup's Consolidated Balance Sheet. Changes in fair value of MSRs are recorded in *Commissions and fees* in the Company's Consolidated Statement of Income.

Table of Contents**19. FAIR VALUE OF FINANCIAL INSTRUMENTS****Estimated Fair Value of Financial Instruments**

The table below presents the carrying value and fair value of Citigroup's financial instruments. The disclosure excludes leases, affiliate investments, pension and benefit obligations and insurance policy claim reserves. In addition, contract-holder fund amounts exclude certain insurance contracts. Also as required, the disclosure excludes the effect of taxes, any premium or discount that could result from offering for sale at one time the entire holdings of a particular instrument, excess fair value associated with deposits with no fixed maturity and other expenses that would be incurred in a market transaction. In addition, the table excludes the values of non-financial assets and liabilities, as well as a wide range of franchise, relationship and intangible values (but includes mortgage servicing rights), which are integral to a full assessment of Citigroup's financial position and the value of its net assets.

The fair value represents management's best estimates based on a range of methodologies and assumptions. The carrying value of short-term financial instruments not accounted for at fair value, as well as receivables and payables arising in the ordinary course of business, approximates fair value because of the relatively short period of time between their origination and expected realization. Quoted market prices are used when available for investments and for both trading and end-user derivatives, as well as for liabilities, such as long-term debt, with quoted prices. For performing loans not accounted for at fair value, contractual cash flows are discounted at quoted secondary market rates or estimated market rates if available. Otherwise, sales of comparable loan portfolios or current market origination rates for loans with similar terms and risk characteristics are used. For loans with doubt as to collectability, expected cash flows are discounted using an appropriate rate considering the time of collection and the premium for the uncertainty of the flows. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC 820-10 (SFAS No. 157). The value of collateral is also considered. For liabilities such as long-term debt not accounted for at fair value and without quoted market prices, market borrowing rates of interest are used to discount contractual cash flows.

| <i>In billions of dollars</i>  | September 30, 2009 |                      | December 31, 2008 |                      |
|--|--------------------|----------------------|-------------------|----------------------|
|  | Carrying value     | Estimated fair value | Carrying value    | Estimated fair value |
| <b>Assets</b>  |                    |                      |                   |                      |
| Investments  | \$ 261.9           | \$ 261.7             | \$ 256.0          | \$ 251.9             |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 197.4              | 197.4                | 184.1             | 184.1                |
| Trading account assets   | 340.7              | 340.7                | 377.6             | 377.6                |
| Loans(1)   | 582.7              | 573.6                | 660.9             | 642.7                |
| Other financial assets(2)  | 344.9              | 344.7                | 316.6             | 316.6                |

| <i>In billions of dollars</i>  | September 30, 2009 |                      | December 31, 2008 |                      |
|--|--------------------|----------------------|-------------------|----------------------|
|  | Carrying value     | Estimated fair value | Carrying value    | Estimated fair value |
| <b>Liabilities</b>   |                    |                      |                   |                      |
| Deposits   | \$ 832.6           | \$ 832.3             | \$ 774.2          | \$ 772.9             |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | 178.2              | 178.2                | 205.3             | 205.3                |
| Trading account liabilities  | 130.5              | 130.5                | 165.8             | 165.8                |
| Long-term debt   | 379.6              | 374.9                | 359.6             | 317.1                |
| Other financial liabilities(3)   | 171.7              | 171.7                | 255.6             | 255.6                |

(1)

The carrying value of loans is net of the *Allowance for loan losses* of \$36.4 billion for September 30, 2009 and \$29.6 billion for December 31, 2008. In addition, the carrying values exclude \$3.1 billion and \$3.7 billion of lease finance receivables at September 30, 2009 and December 31, 2008, respectively.

(2)



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Includes cash and due from banks, deposits with banks, brokerage receivables, reinsurance recoverable, mortgage servicing rights, and other financial instruments included in *Other assets* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

(3)

Includes brokerage payables, short-term borrowings and other financial instruments included in Other Liabilities on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

Fair values vary from period to period based on changes in a wide range of factors, including interest rates, credit quality, and market perceptions of value and as existing assets and liabilities run off and new transactions are entered into.

The estimated fair values of loans reflect changes in credit status since the loans were made, changes in interest rates in the case of fixed-rate loans, and premium values at origination of certain loans. The carrying values (reduced by the *Allowance for loan losses*) exceeded the estimated fair values of Citigroup's loans, in aggregate, by \$9.1 billion and \$18.2 billion at September 30, 2009 and December 31, 2008, respectively. At September 30, 2009, the carrying values, net of allowances, exceeded the estimated fair values by \$7 billion and \$2 billion for consumer loans and corporate loans, respectively.

Citigroup has determined that it is not practicable to estimate the fair value on an ongoing basis of the loss sharing program with the United States Government because the program is a unique contract tailored to fit the specific portfolio of assets held by Citigroup, contains various public policy and other non-financial elements, and provides a significant Tier 1 Capital benefit.

Table of Contents**20. GUARANTEES**

The Company provides a variety of guarantees and indemnifications to Citigroup customers to enhance their credit standing and enable them to complete a wide variety of business transactions. For certain contracts meeting the definition of a guarantee, the guarantor must recognize, at inception, a liability for the fair value of the obligation undertaken in issuing the guarantee.

In addition, the guarantor must disclose the maximum potential amount of future payments the guarantor could be required to make under the guarantee, if there were a total default by the guaranteed parties. The determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. Such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

The following tables present information about the Company's guarantees at September 30, 2009 and December 31, 2008:

| <i>In billions of dollars at September 30,<br/>except carrying value in millions</i><br><b>2009</b> | Maximum potential amount of future payments |                        |                             | Carrying value<br>(in millions) |
|---|---|------------------------|-----------------------------|---------------------------------|
|   | Expire within<br>1 year                     | Expire after<br>1 year | Total amount<br>outstanding |                                 |
| Financial standby letters of credit   | \$ 48.8                                     | \$ 48.2                | \$ 97.0                     | \$ 465.7                        |
| Performance guarantees  | 9.1   | 5.4                    | 14.5                        | 32.5                            |
| Derivative instruments considered to be guarantees  | 6.8   | 9.6                    | 16.4                        | 855.2                           |
| Loans sold with recourse  |   | 0.3                    | 0.3                         | 65.6                            |
| Securities lending indemnifications(1)  | 66.1  |                        | 66.1                        |                                 |
| Credit card merchant processing(1)  | 59.4  |                        | 59.4                        |                                 |
| Custody indemnifications and other  |   | 27.5                   | 27.5                        | 154.6                           |
| <b>Total</b>  | <b>\$ 190.2</b>                             | <b>\$ 91.0</b>         | <b>\$ 281.2</b>             | <b>\$ 1,573.6</b>               |

| <i>In billions of dollars at December 31,<br/>except carrying value in millions</i><br><b>2008</b> | Maximum potential amount of future payments |                        |                             | Carrying value<br>(in millions) |
|--|---|------------------------|-----------------------------|---------------------------------|
|  | Expire within<br>1 year                     | Expire after<br>1 year | Total amount<br>outstanding |                                 |
| Financial standby letters of credit  | \$ 31.6                                     | \$ 62.6                | \$ 94.2                     | \$ 289.0                        |
| Performance guarantees   | 9.4   | 6.9                    | 16.3                        | 23.6                            |
| Derivative instruments considered to be guarantees(2)  | 7.6   | 7.2                    | 14.8                        | 1,308.4                         |
| Guarantees of collection of contractual cash flows(1)  |   | 0.3                    | 0.3                         |                                 |
| Loans sold with recourse   |   | 0.3                    | 0.3                         | 56.4                            |
| Securities lending indemnifications(1)   | 47.6  |                        | 47.6                        |                                 |
| Credit card merchant processing(1)   | 56.7  |                        | 56.7                        |                                 |
| Custody indemnifications and other   |   | 21.6                   | 21.6                        | 149.2                           |
| <b>Total</b>   | <b>\$ 152.9</b>                             | <b>\$ 98.9</b>         | <b>\$ 251.8</b>             | <b>\$ 1,826.6</b>               |

(1) The carrying values of guarantees of collections of contractual cash flows, securities lending indemnifications and credit card merchant processing are not material, as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant.

(2) Reclassified to conform to current period presentation.

**Financial Standby Letters of Credit**

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Citigroup issues standby letters of credit which substitute its own credit for that of the borrower. If a letter of credit is drawn down, the borrower is obligated to repay Citigroup. Standby letters of credit protect a third party from defaults on contractual obligations. Financial standby letters of credit include guarantees of payment of insurance premiums and reinsurance risks that support industrial revenue bond underwriting and settlement of payment obligations to clearing houses, and also support options and purchases of securities or are in lieu of escrow deposit accounts. Financial standbys also backstop loans, credit facilities, promissory notes and trade acceptances.

### *Performance Guarantees*

Performance guarantees and letters of credit are issued to guarantee a customer's tender bid on a construction or systems-installation project or to guarantee completion of such projects in accordance with contract terms. They are also issued to support a customer's obligation to supply specified products, commodities, or maintenance or warranty services to a third party.

### *Derivative Instruments Considered to Be Guarantees*

Derivatives are financial instruments whose cash flows are based on a notional amount or an underlying instrument, where there is little or no initial investment, and whose terms require or permit net settlement. Derivatives may be used for a variety of reasons, including risk management, or to enhance returns. Financial institutions often act as intermediaries for their clients, helping clients reduce their risks. However, derivatives may also be used to take a risk position.

The derivative instruments considered guarantees, which are presented in the table above, include only those instruments that require Citi to make payments to the counterparty based on changes in an underlying that is related to an asset, a liability, or an equity security held by the guaranteed party. More specifically, derivative instruments considered guarantees include certain over-the-counter written put options where the counterparty is not a bank, hedge fund or broker-dealer (such counterparties are considered to be

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dealers in these markets, and may therefore not hold the underlying instruments). However, credit derivatives sold by the Company are excluded from this presentation. In addition, non-credit derivative contracts that are cash settled and for which the Company is unable to assert that it is probable the counterparty held the underlying instrument at the inception of the contract also are excluded from the disclosure above. The Company's credit derivative portfolio as protection seller (guarantor) is presented in Note 16 to the Consolidated Financial Statements, "Derivative Activities."

In instances where the Company's maximum potential future payment is unlimited, the notional amount of the contract is disclosed.

***Guarantees of Collection of Contractual Cash Flows***

Guarantees of collection of contractual cash flows protect investors in credit card receivables securitization trusts from loss of interest relating to insufficient collections on the underlying receivables in the trusts. The notional amount of these guarantees as of December 31, 2008, was \$300 million. No such guarantees were outstanding at September 30, 2009.

***Loans Sold with Recourse***

Loans sold with recourse represent the Company's obligations to reimburse the buyers for loan losses under certain circumstances. Recourse refers to the clause in a sales agreement under which a lender will fully reimburse the buyer/investor for any losses resulting from the purchased loans. This may be accomplished by the seller's taking back any loans that become delinquent.

***Securities Lending Indemnifications***

Owners of securities frequently lend those securities for a fee to other parties who may sell them short or deliver them to another party to satisfy some other obligation. Banks may administer such securities lending programs for their clients. Securities lending indemnifications are issued by the bank to guarantee that a securities lending customer will be made whole in the event that the security borrower does not return the security subject to the lending agreement and collateral held is insufficient to cover the market value of the security.

***Credit Card Merchant Processing***

Credit card merchant processing guarantees represent the Company's indirect obligations in connection with the processing of private label and bankcard transactions on behalf of merchants.

Citigroup's primary credit card business is the issuance of credit cards to individuals. In addition, the Company provides transaction processing services to various merchants with respect to bankcard and private-label cards. In the event of a billing dispute with respect to a bankcard transaction between a merchant and a cardholder that is ultimately resolved in the cardholder's favor, the third party holds the primary contingent liability to credit or refund the amount to the cardholder and charge back the transaction to the merchant. If the third party is unable to collect this amount from the merchant, it bears the loss for the amount of the credit or refund paid to the cardholder.

The Company continues to have the primary contingent liability with respect to its portfolio of private-label merchants. The risk of loss is mitigated as the cash flows between the third party or the Company and the merchant are settled on a net basis and the third party or the Company has the right to offset any payments with cash flows otherwise due to the merchant. To further mitigate this risk, the third party or the Company may require a merchant to make an escrow deposit, delay settlement, or include event triggers to provide the third party or the Company with more financial and operational control in the event of the financial deterioration of the merchant, or require various credit enhancements (including letters of credit and bank guarantees). In the unlikely event that a private label merchant is unable to deliver products, services or a refund to its private label cardholders, Citigroup is contingently liable to credit or refund cardholders. In addition, although a third party holds the primary contingent liability with respect to the processing of bankcard transactions, in the event that the third party does not have sufficient collateral from the merchant or sufficient financial resources of its own to provide the credit or refunds to the cardholders, Citigroup would be liable to credit or refund the cardholders.

The Company's maximum potential contingent liability related to both bankcard and private label merchant processing services is estimated to be the total volume of credit card transactions that meet the requirements to be valid chargeback transactions at any given time. At September 30, 2009 and December 31, 2008, this maximum potential exposure was estimated to be \$59 billion and \$57 billion, respectively.

However, the Company believes that the maximum exposure is not representative of the actual potential loss exposure based on the Company's historical experience and its position as a secondary guarantor (in the case of bankcards). In most cases, this contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants. The Company assesses the probability and amount of its contingent liability related to merchant processing based on the financial strength of the

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primary guarantor (in the case of bankcards) and the extent and nature of unresolved chargebacks and its historical loss experience. At September 30, 2009 and December 31, 2008, the estimated losses incurred and the carrying amounts of the Company's contingent obligations related to merchant processing activities were immaterial.

### ***Custody Indemnifications***

Custody indemnifications are issued to guarantee that custody clients will be made whole in the event that a third-party subcustodian or depository institution fails to safeguard clients' assets.

### ***Other***

As of December 31, 2008, Citigroup carried a reserve of \$149 million related to certain of Visa USA's litigation matters. As

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of September 30, 2009, the carrying value of the reserve was \$155 million. This reserve is included in *Other liabilities* on the Consolidated Balance Sheet.

***Other Guarantees and Indemnifications***

The Company, through its credit card business, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table, since the total outstanding amount of the guarantees and the Company's maximum exposure to loss cannot be quantified. The protection is limited to certain types of purchases and certain types of losses and it is not possible to quantify the purchases that would qualify for these benefits at any given time. The Company assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At September 30, 2009 and December 31, 2008, the actual and estimated losses incurred and the carrying value of the Company's obligations related to these programs were immaterial.

In the normal course of business, the Company provides standard representations and warranties to counterparties in contracts in connection with numerous transactions and also provides indemnifications that protect the counterparties to the contracts in the event that additional taxes are owed due either to a change in the tax law or an adverse interpretation of the tax law. Counterparties to these transactions provide the Company with comparable indemnifications. While such representations, warranties and tax indemnifications are essential components of many contractual relationships, they do not represent the underlying business purpose for the transactions. The indemnification clauses are often standard contractual terms related to the Company's own performance under the terms of a contract and are entered into in the normal course of business based on an assessment that the risk of loss is remote. Often these clauses are intended to ensure that terms of a contract are met at inception (for example, that loans transferred to a counterparty in a sales transaction did in fact meet the conditions specified in the contract at the transfer date). No compensation is received for these standard representations and warranties, and it is not possible to determine their fair value because they rarely, if ever, result in a payment. In many cases, there are no stated or notional amounts included in the indemnification clauses and the contingencies potentially triggering the obligation to indemnify have not occurred and are not expected to occur. There are no amounts reflected on the Consolidated Balance Sheet as of September 30, 2009 and December 31, 2008, related to these indemnifications and they are not included in the table.

In addition, the Company is a member of or shareholder in hundreds of value-transfer networks (VTNs) (payment clearing and settlement systems as well as securities exchanges) around the world. As a condition of membership, many of these VTNs require that members stand ready to backstop the net effect on the VTNs of a member's default on its obligations. The Company's potential obligations as a shareholder or member of VTN associations are not considered to be guarantees, since the shareholders and members represent subordinated classes of investors in the VTNs. Accordingly, the Company's participation in VTNs is not reported in the table and there are no amounts reflected on the Consolidated Balance Sheet as of September 30, 2009 or December 31, 2008 for potential obligations that could arise from the Company's involvement with VTN associations.

At September 30, 2009 and December 31, 2008, the total carrying amounts of the liabilities related to the guarantees and indemnifications included in the table amounted to approximately \$1.6 billion and \$1.8 billion, respectively. The carrying value of derivative instruments is included in either *Trading liabilities* or *Other liabilities*, depending upon whether the derivative was entered into for trading or non-trading purposes. The carrying value of financial and performance guarantees is included in *Other liabilities*. For loans sold with recourse, the carrying value of the liability is included in *Other liabilities*. In addition, at September 30, 2009 and December 31, 2008, *Other liabilities* on the Consolidated Balance Sheet include an allowance for credit losses of \$1,074 million and \$887 million relating to letters of credit and unfunded lending commitments, respectively.

***Collateral***

Cash collateral available to the Company to reimburse losses realized under these guarantees and indemnifications amounted to \$36 billion at September 30, 2009 and \$33 billion at December 31, 2008. Securities and other marketable assets held as collateral amounted to \$39 billion and \$27 billion at September 30, 2009 and December 31, 2008, respectively, the majority of which collateral is held to reimburse losses realized under securities lending indemnifications. Additionally, letters of credit in favor of the Company held as collateral amounted to \$900 million and \$503 million at September 30, 2009 and December 31, 2008, respectively. Other property may also be available to the Company to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

Table of Contents**Performance Risk**

Citigroup evaluates the performance risk of its guarantees based on the assigned referenced counterparty internal or external ratings. Where external ratings are used, investment-grade ratings are considered to be Baa/BBB and above, while anything below is considered non-investment grade. The Citigroup internal ratings are in line with the related external rating system. On certain underlying referenced credits or entities, ratings are not available. Such referenced credits are included in the "Not-rated" category. The maximum potential amount of the future payments related to guarantees and credit derivatives sold is determined to be the notional amount of these contracts, which is the par amount of the assets guaranteed.

Presented in the tables below is the maximum potential amount of future payments classified based upon internal and external credit ratings as of September 30, 2009 and December 31, 2008. As previously mentioned, the determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. Such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

| <i>In billions of dollars as of September 30, 2009</i> | Maximum potential amount of future payments |                      |                 |                 |
|--|---|----------------------|-----------------|-----------------|
|  | Investment grade                            | Non-investment grade | Not rated       | Total           |
| <b>Financial standby letters of credit</b>             | <b>\$ 48.5</b>                              | <b>\$ 21.1</b>       | <b>\$ 27.4</b>  | <b>\$ 97.0</b>  |
| <b>Performance guarantees</b>                          | <b>7.0</b>                                  | <b>3.7</b>           | <b>3.8</b>      | <b>14.5</b>     |
| <b>Derivative instruments deemed to be guarantees</b>  |   |                      | <b>16.4</b>     | <b>16.4</b>     |
| <b>Loans sold with recourse</b>                        |   |                      | <b>0.3</b>      | <b>0.3</b>      |
| <b>Securities lending indemnifications</b>             |   |                      | <b>66.1</b>     | <b>66.1</b>     |
| <b>Credit card merchant processing</b>                 |   |                      | <b>59.4</b>     | <b>59.4</b>     |
| <b>Custody indemnifications and other</b>              | <b>22.3</b>                                 | <b>5.2</b>           |                 | <b>27.5</b>     |
| <b>Total</b>   | <b>\$ 77.8</b>                              | <b>\$ 30.0</b>       | <b>\$ 173.4</b> | <b>\$ 281.2</b> |

| <i>In billions of dollars as of December 31, 2008</i>     | Maximum potential amount of future payments |                      |                 |                 |
|---|---|----------------------|-----------------|-----------------|
|   | Investment grade                            | Non-investment grade | Not rated       | Total           |
| <b>Financial standby letters of credit</b>                | <b>\$ 49.2</b>                              | <b>\$ 28.6</b>       | <b>\$ 16.4</b>  | <b>\$ 94.2</b>  |
| <b>Performance guarantees</b>                             | <b>5.7</b>                                  | <b>5.0</b>           | <b>5.6</b>      | <b>16.3</b>     |
| <b>Derivative instruments deemed to be guarantees</b>     |   |                      | <b>14.8</b>     | <b>14.8</b>     |
| <b>Guarantees of collection of contractual cash flows</b> |   |                      | <b>0.3</b>      | <b>0.3</b>      |
| <b>Loans sold with recourse</b>                           |   |                      | <b>0.3</b>      | <b>0.3</b>      |
| <b>Securities lending indemnifications</b>                |   |                      | <b>47.6</b>     | <b>47.6</b>     |
| <b>Credit card merchant processing</b>                    |   |                      | <b>56.7</b>     | <b>56.7</b>     |
| <b>Custody indemnifications and other</b>                 | <b>18.5</b>                                 | <b>3.1</b>           |                 | <b>21.6</b>     |
| <b>Total</b>  | <b>\$ 73.4</b>                              | <b>\$ 36.7</b>       | <b>\$ 141.7</b> | <b>\$ 251.8</b> |

Table of Contents**Credit Commitments**

The table below summarizes Citigroup's other commitments as of September 30, 2009 and December 31, 2008.

| <i>In millions of dollars</i>  | U.S.              | Outside of<br>U.S. | September 30,<br>2009 | December 31,<br>2008 |
|--|-------------------|--------------------|-----------------------|----------------------|
| Commercial and similar letters of credit                                       | \$ 1,691          | \$ 5,625           | \$ 7,316              | \$ 8,215             |
| One- to four-family residential mortgages                                      | 1,002             | 260                | 1,262                 | 937                  |
| Revolving open-end loans secured by one- to four-family residential properties | 22,186            | 2,919              | 25,105                | 25,212               |
| Commercial real estate, construction and land development                      | 1,059             | 604                | 1,663                 | 2,702                |
| Credit card lines  | 680,750           | 134,402            | 815,152               | 1,002,437            |
| Commercial and other consumer loan commitments                                 | 172,708           | 89,451             | 262,159               | 309,997              |
| <b>Total</b>   | <b>\$ 879,396</b> | <b>\$ 233,261</b>  | <b>\$ 1,112,657</b>   | <b>\$ 1,349,500</b>  |

The majority of unused commitments are contingent upon customers' maintaining specific credit standards. Commercial commitments generally have floating interest rates and fixed expiration dates and may require payment of fees. Such fees (net of certain direct costs) are deferred and, upon exercise of the commitment, amortized over the life of the loan or, if exercise is deemed remote, amortized over the commitment period.

***Commercial and similar letters of credit***

A commercial letter of credit is an instrument by which Citigroup substitutes its credit for that of a customer to enable the customers to finance the purchase of goods or to incur other commitments. Citigroup issues a letter on behalf of its client to a supplier and agrees to pay them upon presentation of documentary evidence that the supplier has performed in accordance with the terms of the letter of credit. When drawn, the customer then is required to reimburse Citigroup.

***One- to four-family residential mortgages***

A one- to four-family residential mortgage commitment is a written confirmation from Citigroup to a seller of a property that the bank will advance the specified sums enabling the buyer to complete the purchase.

***Revolving open-end loans secured by one- to four-family residential properties***

Revolving open-end loans secured by one- to four-family residential properties are essentially home equity lines of credit. A home equity line of credit is a loan secured by a primary residence or second home to the extent of the excess of fair market value over the debt outstanding for the first mortgage.

***Commercial Real Estate, Construction and Land Development***

Commercial real estate, construction and land development include unused portions of commitments to extend credit for the purpose of financing commercial and multifamily residential properties as well as land development projects. Both secured-by-real estate and unsecured commitments are included in this line. In addition, undistributed loan proceeds where there is an obligation to advance for construction progress, are also included in this line. However, this line only includes those extensions of credit that once funded will be classified as Loans on the Consolidated Balance Sheet.

***Credit card lines***

Citigroup provides credit to customers by issuing credit cards. The credit card lines are unconditionally cancellable by the issuer.

***Commercial and other consumer loan commitments***

Commercial and other consumer loan commitments include commercial commitments to make or purchase loans, to purchase third-party receivables and to provide note issuance or revolving underwriting facilities. Amounts include \$130 billion and \$140 billion with an original maturity of less than one year at September 30, 2009 and December 31, 2008, respectively. In addition, included in this line item are highly leveraged financing commitments which are agreements that provide funding to a borrower with higher levels of debt (measured by the ratio of



debt capital to equity capital of the borrower) than is generally considered normal for other companies. This type of financing is commonly employed in corporate acquisitions, management buy-outs and similar transactions.

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**21. CONTINGENCIES**

The Company is a defendant in numerous lawsuits and other legal proceedings arising out of alleged misconduct in connection with certain matters. In view of the large number of such matters, the uncertainties of the timing and outcome of this type of litigation, the novel issues presented, and the significant amounts involved, it is possible that the ultimate costs of these matters may exceed or be below the Company's litigation reserves. The Company will continue to defend itself vigorously in these cases, and seek to resolve them in the manner management believes is in the best interests of the Company.

In addition, in the ordinary course of business, Citigroup and its subsidiaries are defendants or co-defendants or parties in various litigation and regulatory matters incidental to and typical of the businesses in which they are engaged. In the opinion of the Company's management, the ultimate resolution of these legal and regulatory proceedings would not be likely to have a material adverse effect on the consolidated financial condition of the Company but, if involving monetary liability, may be material to the Company's operating results for any particular period.

Table of Contents**22. CITIBANK, N.A. EQUITY****Statement of Changes in Equity (Unaudited)**

| <i>In millions of dollars, except shares</i>   | <b>Nine Months Ended<br/>September 30,</b> |                  |
|--|--|------------------|
|  | <b>2009</b>                                | <b>2008</b>      |
| <b>Common stock (\$20 par value)</b>   |  |                  |
| Balance, beginning of period Shares: 37,534,553 in 2009 and 2008   | \$ 751                                     | \$ 751           |
| <b>Balance, end of period Shares: 37,534,553 in 2009 and 2008</b>  | <b>\$ 751</b>                              | <b>\$ 751</b>    |
| <b>Surplus</b>   |  |                  |
| Balance, beginning of period   | \$ 74,767                                  | \$ 69,135        |
| Capital contribution from parent company   | 30,492                                     | 77               |
| Employee benefit plans   | 34   | 107              |
| Balance, end of period   | \$ 105,293                                 | \$ 69,319        |
| <b>Retained earnings</b>   |  |                  |
| Balance, beginning of period   | \$ 21,735                                  | \$ 31,915        |
| Adjustment to opening balance, net of taxes(1)   | 402  |                  |
| Adjusted balance, beginning of period  | \$ 22,137                                  | \$ 31,915        |
| Net income (loss)  | (2,270)                                    | (1,450)          |
| Dividends paid   | 4  | (34)             |
| Other(2)   | 117  |                  |
| Balance, end of period   | \$ 19,988                                  | \$ 30,431        |
| <b>Accumulated other comprehensive income (loss)</b>   |  |                  |
| Balance, beginning of period   | \$ (15,895)                                | \$ (2,495)       |
| Adjustment to opening balance, net of taxes(1)   | (402)                                      |                  |
| Adjusted balance, beginning of period  | \$ (16,297)                                | \$ (2,495)       |
| Net change in unrealized gains (losses) on investment securities available-for-sale, net of taxes                      | 3,758                                      | (4,971)          |
| Net change in FX translation adjustment, net of taxes  | 850  | (2,244)          |
| Net change in cash flow hedges, net of taxes   | 281  | (214)            |
| Pension liability adjustment, net of taxes   | (7)  | 90               |
| Net change in Accumulated other comprehensive income (loss)  | \$ 4,882                                   | \$ (7,339)       |
| Balance, end of period   | \$ (11,415)                                | \$ (9,834)       |
| <b>Total Citibank common stockholder's equity and total Citibank stockholder's equity</b>                              | <b>\$ 114,617</b>                          | <b>\$ 90,667</b> |
| <b>Noncontrolling interest</b>   |  |                  |
| Balance, beginning of period   | \$ 1,082                                   | \$ 1,266         |
| Initial consolidation of a noncontrolling interest   | 123  |                  |
| Net income attributable to noncontrolling interest shareholders  | 46   | 88               |
| Dividends paid to noncontrolling interest shareholders   | (16)                                       | (86)             |
| Accumulated other comprehensive income Net change in unrealized gains and losses on investments securities, net of tax | 7  | 3                |
| Accumulated other comprehensive income Net change in FX translation adjustment, net of tax                             | 15   | 6                |
| All other  | (155)                                      | (5)              |

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|  |    |         |    |         |
|--|----|---------|----|---------|
| Net change in noncontrolling interest                            | \$ | 20      | \$ | 6       |
| Balance, end of period   | \$ | 1,102   | \$ | 1,272   |
| <b>Total equity</b>  | \$ | 115,719 | \$ | 91,939  |
| <b>Comprehensive income (loss)</b>                               |    |         |    |         |
| Net income (loss) before attribution of noncontrolling interest  | \$ | (2,224) | \$ | (1,362) |
| Net change in Accumulated other comprehensive income (loss)      |    | 4,904   |    | (7,330) |
| <b>Total comprehensive income (loss)</b>                         | \$ | 2,680   | \$ | (8,692) |
| Comprehensive income attributable to the noncontrolling interest |    | 68      |    | 97      |
| <b>Comprehensive income attributable to Citibank</b>             | \$ | 2,612   | \$ | (8,789) |

- 
- (1) The adjustment to the opening balances for *Retained earnings* and *Accumulated other comprehensive income (loss)* represents the cumulative effect of initially adopting ASC 320-10-65-1 (FSP FAS 115-2). See Note 1 to the Consolidated Financial Statements.
- (2) Represents the accounting for the transfers of assets and liabilities between Citibank, N.A. and other affiliates under the common control of Citigroup.

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**23. SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through November 6, 2009, which is the date its Consolidated Financial Statements were issued.

**24. CONDENSED CONSOLIDATING FINANCIAL STATEMENT SCHEDULES**

These unaudited condensed consolidating financial statement schedules are presented for purposes of additional analysis but should be considered in relation to the consolidated financial statements of Citigroup taken as a whole.

**Citigroup Parent Company**

The holding company, Citigroup Inc.

**Citigroup Global Markets Holdings Inc. (CGMHI)**

Citigroup guarantees various debt obligations of CGMHI as well as all of the outstanding debt obligations under CGMHI's publicly issued debt.

**Citigroup Funding Inc. (CFI)**

CFI is a first-tier subsidiary of Citigroup, which issues commercial paper, medium-term notes and structured equity-linked and credit-linked notes, all of which are guaranteed by Citigroup.

**CitiFinancial Credit Company (CCC)**

An indirect wholly owned subsidiary of Citigroup. CCC is a wholly owned subsidiary of Associates First Capital Corporation (described below). Citigroup has issued a full and unconditional guarantee of the outstanding indebtedness of CCC.

**Associates First Capital Corporation (Associates)**

A wholly owned subsidiary of Citigroup. Citigroup has issued a full and unconditional guarantee of the outstanding long-term debt securities and commercial paper of Associates. In addition, Citigroup guaranteed various debt obligations of Citigroup Finance Canada Inc. (CFCI), a wholly owned subsidiary of Associates. CFCI continues to issue debt in the Canadian market supported by a Citigroup guarantee. Associates is the immediate parent company of CCC (described above).

**Other Citigroup Subsidiaries**

Includes all other subsidiaries of Citigroup, intercompany eliminations, and income/loss from discontinued operations.

**Consolidating Adjustments**

Includes Citigroup parent company elimination of distributed and undistributed income of subsidiaries, investment in subsidiaries and the elimination of CCC, which is included in the Associates column.

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**CONDENSED CONSOLIDATING STATEMENT OF INCOME**

| <i>In millions of dollars</i>  | Three Months Ended September 30, 2009 |          |          |          |            |   |                              |                           |
|--|---------------------------------------|----------|----------|----------|------------|---|------------------------------|---------------------------|
|  | Citigroup<br>parent<br>company        | CGMHI    | CFI      | CCC      | Associates | Other<br>Citigroup<br>subsidiaries,<br>eliminations | Consolidating<br>adjustments | Citigroup<br>consolidated |
| <b>Revenues</b>  |                                       |          |          |          |            |   |                              |                           |
| Dividends from<br>subsidiary banks and bank<br>holding companies                                 | \$ 1,005                              | \$       | \$       | \$       | \$         | \$  | \$ (1,005)                   | \$                        |
| Interest revenue   | \$ 57                                 | 1,682    | \$       | \$ 1,526 | \$ 1,759   | \$ 15,180   | \$ (1,526)                   | \$ 18,678                 |
| Interest<br>revenue intercompany   | 477                                   | (90)     | 1,053    | 1,689    | 96         | (1,536)   | (1,689)                      |                           |
| Interest expense   | 2,495                                 | 644      | 400      | 17       | 84         | 3,057   | (17)                         | 6,680                     |
| Interest<br>expense intercompany   | (137)                                 | (165)    | 260      | 2,212    | 377        | (335)   | (2,212)                      |                           |
| <b>Net interest revenue</b>  | \$ (1,824)                            | \$ 1,113 | \$ 393   | \$ 986   | \$ 1,394   | \$ 10,922   | \$ (986)                     | \$ 11,998                 |
| Commissions and fees   | \$                                    | \$ 1,229 | \$       | \$ 16    | \$ 36      | \$ 1,953  | \$ (16)                      | \$ 3,218                  |
| Commissions and<br>fees intercompany   |                                       | 188      |          | 51       | 63         | (251)   | (51)                         |                           |
| Principal transactions   | 317                                   | 2,431    | (610)    |          | 2          | (480)   |                              | 1,660                     |
| Principal<br>transactions intercompany   | (493)                                 | (1,380)  | 192      |          | (13)       | 1,694   |                              |                           |
| Other income   | (1,158)                               | 676      | (100)    | 112      | 142        | 3,954   | (112)                        | 3,514                     |
| Other<br>income intercompany   | 2,485                                 | 23       | 77       |          | 5          | (2,590)   |                              |                           |
| <b>Total non-interest<br/>revenues</b>   | \$ 1,151                              | \$ 3,167 | \$ (441) | \$ 179   | \$ 235     | \$ 4,280  | \$ (179)                     | \$ 8,392                  |
| <b>Total revenues, net of<br/>interest expense</b>   | \$ 332                                | \$ 4,280 | \$ (48)  | \$ 1,165 | \$ 1,629   | \$ 15,202   | \$ (2,170)                   | \$ 20,390                 |
| <b>Provisions for credit<br/>losses and for benefits<br/>and claims</b>                          | \$                                    | \$ 58    | \$       | \$ 770   | \$ 875     | \$ 8,162  | \$ (770)                     | \$ 9,095                  |
| <b>Expenses</b>  |                                       |          |          |          |            |   |                              |                           |
| Compensation and<br>benefits   | \$ (44)                               | \$ 1,471 | \$       | \$ 134   | \$ 179     | \$ 4,530  | \$ (134)                     | \$ 6,136                  |
| Compensation and<br>benefits intercompany  | 2                                     | 68       |          | 35       | 35         | (105)   | (35)                         |                           |
| Other expense  | 192                                   | 683      | 1        | 169      | 209        | 4,603   | (169)                        | 5,688                     |
| Other<br>expense intercompany  | 163                                   | 198      | 2        | 143      | 160        | (523)   | (143)                        |                           |
| <b>Total operating expenses</b>  | \$ 313                                | \$ 2,420 | \$ 3     | \$ 481   | \$ 583     | \$ 8,505  | \$ (481)                     | \$ 11,824                 |
| <b>Income (Loss) before<br/>taxes and equity in<br/>undistributed income of<br/>subsidiaries</b> | \$ 19                                 | \$ 1,802 | \$ (51)  | \$ (86)  | \$ 171     | \$ (1,465)  | \$ (919)                     | \$ (529)                  |
| Income taxes (benefits)  | (392)                                 | 608      | (18)     | (53)     | 37         | (1,357)   | 53                           | (1,122)                   |
|  | (310)                                 |          |          |          |            |   | 310                          |                           |

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Equities in undistributed  
income of subsidiaries

|   |    |     |    |       |    |      |    |      |    |     |    |       |    |       |    |     |
|---|----|-----|----|-------|----|------|----|------|----|-----|----|-------|----|-------|----|-----|
| <b>Income (Loss) from continuing operations</b> | \$ | 101 | \$ | 1,194 | \$ | (33) | \$ | (33) | \$ | 134 | \$ | (108) | \$ | (662) | \$ | 593 |
|---|----|-----|----|-------|----|------|----|------|----|-----|----|-------|----|-------|----|-----|

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |       |  |       |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-------|--|-------|
| <b>Income from discontinued operations, net of taxes</b> |  |  |  |  |  |  |  |  |  |  |  |  |  | (418) |  | (418) |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-------|--|-------|

|   |    |     |    |       |    |      |    |      |    |     |    |       |    |       |    |     |
|---|----|-----|----|-------|----|------|----|------|----|-----|----|-------|----|-------|----|-----|
| <b>Net income (Loss) before attribution of Noncontrolling Interests</b> | \$ | 101 | \$ | 1,194 | \$ | (33) | \$ | (33) | \$ | 134 | \$ | (526) | \$ | (662) | \$ | 175 |
|---|----|-----|----|-------|----|------|----|------|----|-----|----|-------|----|-------|----|-----|

|   |  |  |  |    |  |  |  |  |  |  |  |    |  |  |  |    |
|---|--|--|--|----|--|--|--|--|--|--|--|----|--|--|--|----|
| <b>Net Income (Loss) attributable to Noncontrolling Interests</b> |  |  |  | 19 |  |  |  |  |  |  |  | 55 |  |  |  | 74 |
|---|--|--|--|----|--|--|--|--|--|--|--|----|--|--|--|----|

|                                      |    |     |    |       |    |      |    |      |    |     |    |       |    |       |    |     |
|--------------------------------------|----|-----|----|-------|----|------|----|------|----|-----|----|-------|----|-------|----|-----|
| <b>Citigroup's Net Income (Loss)</b> | \$ | 101 | \$ | 1,175 | \$ | (33) | \$ | (33) | \$ | 134 | \$ | (581) | \$ | (662) | \$ | 101 |
|--------------------------------------|----|-----|----|-------|----|------|----|------|----|-----|----|-------|----|-------|----|-----|

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**CONDENSED CONSOLIDATING STATEMENT OF INCOME**

| <i>In millions of dollars</i>  | Nine Months Ended September 30, 2009 |           |          |          |            |   |                              |                           |
|--|--------------------------------------|-----------|----------|----------|------------|---|------------------------------|---------------------------|
|  | Citigroup<br>parent<br>company       | CGMHI     | CFI      | CCC      | Associates | Other<br>Citigroup<br>subsidiaries,<br>eliminations | Consolidating<br>adjustments | Citigroup<br>consolidated |
| <b>Revenues</b>  |                                      |           |          |          |            |   |                              |                           |
| Dividends from<br>subsidiary banks and bank<br>holding companies                                 | \$ 1,040                             | \$        | \$       | \$       | \$         | \$  | \$ (1,040)                   | \$                        |
| Interest revenue   | \$ 234                               | \$ 5,881  | \$ 1     | \$ 4,732 | \$ 5,418   | \$ 47,398   | \$ (4,732)                   | \$ 58,932                 |
| Interest<br>revenue intercompany   | 1,833                                | 2,079     | 3,143    | 46       | 325        | (7,380)   | (46)                         |                           |
| Interest expense   | 6,707                                | 2,060     | 1,365    | 63       | 303        | 10,744  | (63)                         | 21,179                    |
| Interest<br>expense intercompany   | (667)                                | 1,635     | 699      | 1,677    | 1,242      | (2,909)   | (1,677)                      |                           |
| <b>Net interest revenue</b>  | \$ (3,973)                           | \$ 4,265  | \$ 1,080 | \$ 3,038 | \$ 4,198   | \$ 32,183   | \$ (3,038)                   | \$ 37,753                 |
| Commissions and fees   | \$                                   | \$ 4,711  | \$       | \$ 38    | \$ 95      | \$ 8,017  | \$ (38)                      | \$ 12,823                 |
| Commissions and<br>fees intercompany   |                                      | 247       |          | 86       | 107        | (354)   | (86)                         |                           |
| Principal transactions   | 434                                  | 1,302     | (869)    |          | 2          | 4,894   |                              | 5,763                     |
| Principal<br>transactions intercompany   | (714)                                | 2,530     | 133      |          | (99)       | (1,850)   |                              |                           |
| Other income   | 3,514                                | 13,296    | (25)     | 321      | 489        | 1,267   | (321)                        | 18,541                    |
| Other<br>income intercompany   | (1,906)                              | (12)      | 16       | 2        | 37         | 1,865   | (2)                          |                           |
| <b>Total non-interest<br/>revenues</b>   | \$ 1,328                             | \$ 22,074 | \$ (745) | \$ 447   | \$ 631     | \$ 13,839   | \$ (447)                     | \$ 37,127                 |
| <b>Total revenues, net of<br/>interest expense</b>   | \$ (1,605)                           | \$ 26,339 | \$ 335   | \$ 3,485 | \$ 4,829   | \$ 46,022   | \$ (4,525)                   | \$ 74,880                 |
| <b>Provisions for credit<br/>losses and for benefits<br/>and claims</b>                          | \$                                   | \$ 96     | \$       | \$ 2,708 | \$ 3,044   | \$ 28,938   | \$ (2,708)                   | \$ 32,078                 |
| <b>Expenses</b>  |                                      |           |          |          |            |   |                              |                           |
| Compensation and<br>benefits   | \$ (89)                              | \$ 5,144  | \$       | \$ 393   | \$ 514     | \$ 13,161   | \$ (393)                     | \$ 18,730                 |
| Compensation and<br>benefits intercompany  | 5                                    | 403       |          | 106      | 106        | (514)   | (106)                        |                           |
| Other expense  | 600                                  | 2,011     | 2        | 358      | 471        | 13,694  | (358)                        | 16,778                    |
| Other<br>expense intercompany  | 260                                  | 538       | 7        | 416      | 465        | (1,270)   | (416)                        |                           |
| <b>Total operating expenses</b>  | \$ 776                               | \$ 8,096  | \$ 9     | \$ 1,273 | \$ 1,556   | \$ 25,071   | \$ (1,273)                   | \$ 35,508                 |
| <b>Income (Loss) before<br/>taxes and equity in<br/>undistributed income of<br/>subsidiaries</b> | \$ (2,381)                           | \$ 18,147 | \$ 326   | \$ (496) | \$ 229     | \$ (7,987)  | \$ (544)                     | \$ 7,294                  |
| Income taxes (benefits)  | (1,437)                              | 6,772     | 97       | (201)    | 52         | (4,864)   | 201                          | 620                       |
|  | 6,917                                |           |          |          |            |   | (6,917)                      |                           |



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Equities in undistributed  
income of subsidiaries

|   |    |       |    |        |    |     |    |       |    |     |    |         |    |         |    |       |
|---|----|-------|----|--------|----|-----|----|-------|----|-----|----|---------|----|---------|----|-------|
| <b>Income (Loss) from continuing operations</b> | \$ | 5,973 | \$ | 11,375 | \$ | 229 | \$ | (295) | \$ | 177 | \$ | (3,123) | \$ | (7,662) | \$ | 6,674 |
|---|----|-------|----|--------|----|-----|----|-------|----|-----|----|---------|----|---------|----|-------|

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |       |  |       |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-------|--|-------|
| <b>Income from discontinued operations, net of taxes</b> |  |  |  |  |  |  |  |  |  |  |  |  |  | (677) |  | (677) |
|--|--|--|--|--|--|--|--|--|--|--|--|--|--|-------|--|-------|

**Net income (Loss) before attribution of**

|                                 |    |       |    |        |    |     |    |       |    |     |    |         |    |         |    |       |
|---------------------------------|----|-------|----|--------|----|-----|----|-------|----|-----|----|---------|----|---------|----|-------|
| <b>Noncontrolling Interests</b> | \$ | 5,973 | \$ | 11,375 | \$ | 229 | \$ | (295) | \$ | 177 | \$ | (3,800) | \$ | (7,662) | \$ | 5,997 |
|---------------------------------|----|-------|----|--------|----|-----|----|-------|----|-----|----|---------|----|---------|----|-------|

Net Income (Loss)  
attributable to

|                          |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |    |
|--------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|----|--|----|
| Noncontrolling Interests |  |  |  |  |  |  |  |  |  |  |  |  |  | 56 |  | 24 |
|--------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|----|--|----|

**Citigroup's Net Income (Loss)**

|  |    |       |    |        |    |     |    |       |    |     |    |         |    |         |    |       |
|--|----|-------|----|--------|----|-----|----|-------|----|-----|----|---------|----|---------|----|-------|
|  | \$ | 5,973 | \$ | 11,407 | \$ | 229 | \$ | (295) | \$ | 177 | \$ | (3,856) | \$ | (7,662) | \$ | 5,973 |
|--|----|-------|----|--------|----|-----|----|-------|----|-----|----|---------|----|---------|----|-------|

[Table of Contents](#)**CONDENSED CONSOLIDATING STATEMENT OF INCOME**

| <i>In millions of dollars</i>  | Three Months Ended September 30, 2008 |            |          |          |            |   |                              |                           |
|--|---------------------------------------|------------|----------|----------|------------|---|------------------------------|---------------------------|
|  | Citigroup<br>parent<br>company        | CGMHI      | CFI      | CCC      | Associates | Other<br>Citigroup<br>subsidiaries,<br>eliminations | Consolidating<br>adjustments | Citigroup<br>consolidated |
| <b>Revenues</b>  |                                       |            |          |          |            |   |                              |                           |
| Dividends from<br>subsidiary banks and bank<br>holding companies                                 | \$ 169                                | \$         | \$       | \$       | \$         | \$  | \$ (169)                     | \$                        |
| Interest revenue   | \$ 226                                | \$ 4,455   | \$       | \$ 1,819 | \$ 2,084   | \$ 19,365   | \$ (1,819)                   | \$ 26,130                 |
| Interest<br>revenue intercompany   | 1,098                                 | 565        | 1,269    | 21       | 147        | (3,079)   | (21)                         |                           |
| Interest expense   | 2,388                                 | 2,740      | 835      | 33       | 154        | 6,609   | (33)                         | 12,726                    |
| Interest<br>expense intercompany   | (101)                                 | 1,867      | (1)      | 605      | 490        | (2,255)   | (605)                        |                           |
| <b>Net interest revenue</b>  | \$ (963)                              | \$ 413     | \$ 435   | \$ 1,202 | \$ 1,587   | \$ 11,932   | \$ (1,202)                   | \$ 13,404                 |
| Commissions and fees   | \$                                    | \$ 1,841   | \$       | \$ 20    | \$ 43      | \$ 1,324  | \$ (20)                      | \$ 3,208                  |
| Commissions and<br>fees intercompany   | 346                                   | 21         |          | 9        | 11         | (378)   | (9)                          |                           |
| Principal transactions   | (497)                                 | (3,318)    | 2,239    |          | (1)        | (1,436)   |                              | (3,013)                   |
| Principal<br>transactions intercompany   | 335                                   | (900)      | (1,542)  |          | 36         | 2,071   |                              |                           |
| Other income   | 332                                   | 784        | (130)    | 65       | 87         | 1,586   | (65)                         | 2,659                     |
| Other<br>income intercompany   | 206                                   | 35         | 97       | 8        | 3          | (341)   | (8)                          |                           |
| <b>Total non-interest<br/>revenues</b>   | \$ 722                                | \$ (1,537) | \$ 664   | \$ 102   | \$ 179     | \$ 2,826  | \$ (102)                     | \$ 2,854                  |
| <b>Total revenues, net of<br/>interest expense</b>   | \$ (72)                               | \$ (1,124) | \$ 1,099 | \$ 1,304 | \$ 1,766   | \$ 14,758   | \$ (1,473)                   | \$ 16,258                 |
| <b>Provisions for credit<br/>losses and for benefits<br/>and claims</b>                          | \$                                    | \$ 7       | \$       | \$ 1,288 | \$ 1,368   | \$ 7,692  | \$ (1,288)                   | \$ 9,067                  |
| <b>Expenses</b>  |                                       |            |          |          |            |   |                              |                           |
| Compensation and<br>benefits   | \$ (57)                               | \$ 2,244   | \$       | \$ 174   | \$ 232     | \$ 5,125  | \$ (174)                     | \$ 7,544                  |
| Compensation and<br>benefits intercompany  | 2                                     | 226        |          | 46       | 46         | (274)   | (46)                         |                           |
| Other expense  | 42                                    | 925        | 1        | 159      | 208        | 5,287   | (159)                        | 6,463                     |
| Other<br>expense intercompany  | 451                                   | (120)      | 3        | 174      | 162        | (496)   | (174)                        |                           |
| <b>Total operating expenses</b>  | \$ 438                                | \$ 3,275   | \$ 4     | \$ 553   | \$ 648     | \$ 9,642  | \$ (553)                     | \$ 14,007                 |
| <b>Income (Loss) before<br/>taxes and equity in<br/>undistributed income of<br/>subsidiaries</b> |                                       |            |          |          |            |   |                              |                           |
| Income taxes (benefits)  | \$ (510)                              | \$ (4,406) | \$ 1,095 | \$ (537) | \$ (250)   | \$ (2,576)  | \$ 368                       | \$ (6,816)                |
|  | (868)                                 | (1,893)    | 376      | (185)    | (77)       | (833)   | 185                          | (3,295)                   |

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|   |         |         |    |         |    |     |    |       |    |       |    |         |    |       |    |         |
|---|---------|---------|----|---------|----|-----|----|-------|----|-------|----|---------|----|-------|----|---------|
| Equities in undistributed income of subsidiaries                        | (3,386) |         |    |         |    |     |    |       |    | 3,386 |    |         |    |       |    |         |
| <b>Income (Loss) from continuing operations</b>                         | \$      | (3,028) | \$ | (2,513) | \$ | 719 | \$ | (352) | \$ | (173) | \$ | (1,743) | \$ | 3,569 | \$ | (3,521) |
| <b>Income from discontinued operations, net of taxes</b>                |         | 213     |    |         |    |     |    |       |    |       |    | 400     |    |       |    | 613     |
| <b>Net income (Loss) before attribution of Noncontrolling Interests</b> | \$      | (2,815) | \$ | (2,513) | \$ | 719 | \$ | (352) | \$ | (173) | \$ | (1,343) | \$ | 3,569 | \$ | (2,908) |
| Net Income (Loss) attributable to Noncontrolling Interests              |         |         |    |         |    |     |    |       |    |       |    | (93)    |    |       |    | (93)    |
| <b>Citigroup's Net Income (Loss)</b>                                    | \$      | (2,815) | \$ | (2,513) | \$ | 719 | \$ | (352) | \$ | (173) | \$ | (1,250) | \$ | 3,569 | \$ | (2,815) |

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**CONDENSED CONSOLIDATING STATEMENT OF INCOME**

|  | Nine Months Ended September 30, 2008 |                   |                 |                 |                 |   |                              |                           |  |
|--|--------------------------------------|-------------------|-----------------|-----------------|-----------------|---|------------------------------|---------------------------|--|
|  | Citigroup<br>parent<br>company       | CGMHI             | CFI             | CCC             | Associates      | Other<br>Citigroup<br>subsidiaries,<br>eliminations | Consolidating<br>adjustments | Citigroup<br>consolidated |  |
| <i>In millions of dollars</i>  |                                      |                   |                 |                 |                 |   |                              |                           |  |
| <b>Revenues</b>  |                                      |                   |                 |                 |                 |   |                              |                           |  |
| Dividends from subsidiary banks and bank holding companies                           | \$ 1,617                             | \$                | \$              | \$              | \$              | \$  | \$ (1,617)                   | \$                        |  |
| Interest revenue   | \$ 544                               | \$ 15,239         | \$ 1            | \$ 5,447        | \$ 6,278        | \$ 60,566   | \$ (5,447)                   | \$ 82,628                 |  |
| Interest revenue intercompany  | 3,508                                | 1,564             | 3,911           | 57              | 441             | (9,424)   | (57)                         |                           |  |
| Interest expense   | 6,987                                | 10,076            | 2,645           | 108             | 491             | 21,951  | (108)                        | 42,150                    |  |
| Interest expense intercompany  | (242)                                | 4,293             | 186             | 1,837           | 1,651           | (5,888)   | (1,837)                      |                           |  |
| <b>Net interest revenue</b>  | <b>\$ (2,693)</b>                    | <b>\$ 2,434</b>   | <b>\$ 1,081</b> | <b>\$ 3,559</b> | <b>\$ 4,577</b> | <b>\$ 35,079</b>                                    | <b>\$ (3,559)</b>            | <b>\$ 40,478</b>          |  |
| Commissions and fees   | \$                                   | \$ 6,381          | \$ 1            | \$ 61           | \$ 135          | \$ 3,831  | \$ (61)                      | \$ 10,348                 |  |
| Commissions and fees intercompany  |                                      | 453               |                 | 24              | 32              | (485)   | (24)                         |                           |  |
| Principal transactions   | 5                                    | (20,400)          | 3,524           |                 | (1)             | 1,425   |                              | (15,447)                  |  |
| Principal transactions intercompany  | 115                                  | 4,680             | (2,647)         |                 | 26              | (2,174)   |                              |                           |  |
| Other income   | 443                                  | 2,798             | (45)            | 286             | 378             | 7,000   | (286)                        | 10,574                    |  |
| Other income intercompany  | (33)                                 | 619               | 33              | 21              | 78              | (697)   | (21)                         |                           |  |
| <b>Total non-interest revenues</b>   | <b>\$ 530</b>                        | <b>\$ (5,469)</b> | <b>\$ 866</b>   | <b>\$ 392</b>   | <b>\$ 648</b>   | <b>\$ 8,900</b>                                     | <b>\$ (392)</b>              | <b>\$ 5,475</b>           |  |
| <b>Total revenues, net of interest expense</b>                                       | <b>\$ (546)</b>                      | <b>\$ (3,035)</b> | <b>\$ 1,947</b> | <b>\$ 3,951</b> | <b>\$ 5,225</b> | <b>\$ 43,979</b>                                    | <b>\$ (5,568)</b>            | <b>\$ 45,953</b>          |  |
| <b>Provisions for credit losses and for benefits and claims</b>                      |                                      |                   |                 |                 |                 |   |                              |                           |  |
|  | \$                                   | \$ 307            | \$              | \$ 3,046        | \$ 3,315        | \$ 18,397   | \$ (3,046)                   | \$ 22,019                 |  |
| <b>Expenses</b>  |                                      |                   |                 |                 |                 |   |                              |                           |  |
| Compensation and benefits  | \$ (106)                             | \$ 7,728          | \$              | \$ 545          | \$ 747          | \$ 16,429   | \$ (545)                     | \$ 24,798                 |  |
| Compensation and benefits intercompany   | 6                                    | 693               |                 | 145             | 146             | (845)   | (145)                        |                           |  |
| Other expense  | 158                                  | 2,855             | 2               | 416             | 550             | 16,235  | (416)                        | 19,800                    |  |
| Other expense intercompany   | 596                                  | 711               | 49              | 336             | 367             | (1,723)   | (336)                        |                           |  |
| <b>Total operating expenses</b>  | <b>\$ 654</b>                        | <b>\$ 11,987</b>  | <b>\$ 51</b>    | <b>\$ 1,442</b> | <b>\$ 1,810</b> | <b>\$ 30,096</b>                                    | <b>\$ (1,442)</b>            | <b>\$ 44,598</b>          |  |
| <b>Income (Loss) before taxes and equity in undistributed income of subsidiaries</b> |                                      |                   |                 |                 |                 |   |                              |                           |  |
|  | \$ (1,200)                           | \$ (15,329)       | \$ 1,896        | \$ (537)        | \$ 100          | \$ (4,514)  | \$ (1,080)                   | \$ (20,664)               |  |
| Income taxes (benefits)  | (1,643)                              | (6,273)           | 656             | (174)           | 54              | (2,422)   | 174                          | (9,628)                   |  |
|  | (11,077)                             |                   |                 |                 |                 |   | 11,077                       |                           |  |

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Equities in undistributed  
income of subsidiaries

|   |    |          |    |         |    |       |    |       |    |    |    |         |    |       |    |          |
|---|----|----------|----|---------|----|-------|----|-------|----|----|----|---------|----|-------|----|----------|
| <b>Income (Loss) from continuing operations</b> | \$ | (10,634) | \$ | (9,056) | \$ | 1,240 | \$ | (363) | \$ | 46 | \$ | (2,092) | \$ | 9,823 | \$ | (11,036) |
|---|----|----------|----|---------|----|-------|----|-------|----|----|----|---------|----|-------|----|----------|

|  |  |     |  |  |  |  |  |  |  |  |  |     |  |  |  |     |
|--|--|-----|--|--|--|--|--|--|--|--|--|-----|--|--|--|-----|
| <b>Income from discontinued operations, net of taxes</b> |  | 213 |  |  |  |  |  |  |  |  |  | 365 |  |  |  | 578 |
|--|--|-----|--|--|--|--|--|--|--|--|--|-----|--|--|--|-----|

|   |    |          |    |         |    |       |    |       |    |    |    |         |    |       |    |          |
|---|----|----------|----|---------|----|-------|----|-------|----|----|----|---------|----|-------|----|----------|
| <b>Net income (Loss) before attribution of Noncontrolling Interests</b> | \$ | (10,421) | \$ | (9,056) | \$ | 1,240 | \$ | (363) | \$ | 46 | \$ | (1,727) | \$ | 9,823 | \$ | (10,458) |
|---|----|----------|----|---------|----|-------|----|-------|----|----|----|---------|----|-------|----|----------|

|   |  |  |  |     |  |  |  |  |  |  |  |      |  |  |  |      |
|---|--|--|--|-----|--|--|--|--|--|--|--|------|--|--|--|------|
| <b>Net Income (Loss) attributable to Noncontrolling Interests</b> |  |  |  | (7) |  |  |  |  |  |  |  | (30) |  |  |  | (37) |
|---|--|--|--|-----|--|--|--|--|--|--|--|------|--|--|--|------|

|                                      |    |          |    |         |    |       |    |       |    |    |    |         |    |       |    |          |
|--------------------------------------|----|----------|----|---------|----|-------|----|-------|----|----|----|---------|----|-------|----|----------|
| <b>Citigroup's Net Income (Loss)</b> | \$ | (10,421) | \$ | (9,049) | \$ | 1,240 | \$ | (363) | \$ | 46 | \$ | (1,697) | \$ | 9,823 | \$ | (10,421) |
|--------------------------------------|----|----------|----|---------|----|-------|----|-------|----|----|----|---------|----|-------|----|----------|

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**CONDENSED CONSOLIDATING BALANCE SHEET**

September 30, 2009

| <i>In millions of dollars</i>  | <b>Citigroup<br/>parent<br/>company</b> | <b>CGMHI</b> | <b>CFI</b> | <b>CCC</b> | <b>Associates</b> | <b>Other<br/>Citigroup<br/>subsidiaries<br/>and<br/>eliminations</b> | <b>Consolidating<br/>adjustments</b> | <b>Citigroup<br/>consolidated</b> |
|--|---|--------------|------------|------------|-------------------|--|--------------------------------------|-----------------------------------|
| <b>Assets</b>  |   |              |            |            |                   |  |                                      |                                   |
| Cash and due from banks  | \$                                      | \$ 2,798     | \$         | \$ 181     | \$ 257            | \$ 23,427  | \$ (181)                             | \$ 26,482                         |
| Cash and due from<br>banks intercompany                                  | 16                                      | 1,609        | 1          | 140        | 159               | (1,785)  | (140)                                |                                   |
| Federal funds sold and resale<br>agreements                              |   | 176,406      |            |            |                   | 20,951   |                                      | 197,357                           |
| Federal funds sold and resale<br>agreements intercompany                 |   | 23,165       |            |            |                   | (23,165)   |                                      |                                   |
| Trading account assets   | 25                                      | 145,444      | 41         |            | 16                | 195,171  |                                      | 340,697                           |
| Trading account<br>assets intercompany                                   | 1,152                                   | 8,592        | 811        |            | 6                 | (10,561)   |                                      |                                   |
| Investments  | 11,227                                  | 274          |            | 2,456      | 2,720             | 247,669  | (2,456)                              | 261,890                           |
| Loans, net of unearned<br>income   |   | 430          |            | 43,534     | 49,907            | 571,874  | (43,534)                             | 622,211                           |
| Loans, net of unearned<br>income intercompany                            |   |              | 144,343    | 3,512      | 6,716             | (151,059)  | (3,512)                              |                                   |
| Allowance for loan losses  |   | (139)        |            | (3,425)    | (3,766)           | (32,511)   | 3,425                                | (36,416)                          |
| Total loans, net   | \$                                      | \$ 291       | \$ 144,343 | \$ 43,621  | \$ 52,857         | \$ 388,304   | \$ (43,621)                          | \$ 585,795                        |
| Advances to subsidiaries   | 145,529                                 |              |            |            |                   | (145,529)  |                                      |                                   |
| Investments in subsidiaries  | 210,989                                 |              |            |            |                   |  | (210,989)                            |                                   |
| Other assets   | 12,295                                  | 69,947       | 728        | 6,161      | 7,014             | 362,790  | (6,161)                              | 452,774                           |
| Other assets intercompany  | 10,853                                  | 54,776       | 3,235      | 31         | 1,353             | (70,217)   | (31)                                 |                                   |
| Assets of discontinued<br>operations held for sale                       |   |              |            |            |                   | 23,604   |                                      | 23,604                            |
| <b>Total assets</b>  | \$ 392,086                              | \$ 483,302   | \$ 149,159 | \$ 52,590  | \$ 64,382         | \$ 1,010,659   | \$ (263,579)                         | \$ 1,888,599                      |
| <b>Liabilities and equity</b>  |   |              |            |            |                   |  |                                      |                                   |
| Deposits   | \$                                      | \$           | \$         | \$         | \$                | \$ 832,603   | \$                                   | \$ 832,603                        |
| Federal funds purchased and<br>securities loaned or sold                 |   | 139,681      |            |            |                   | 38,478   |                                      | 178,159                           |
| Federal funds purchased and<br>securities loaned or<br>sold intercompany | 185                                     | 4,485        |            |            |                   | (4,670)  |                                      |                                   |
| Trading account liabilities  |   | 77,681       | 52         |            |                   | 52,807   |                                      | 130,540                           |
| Trading account<br>liabilities intercompany                              | 989                                     | 8,839        | 1,260      |            |                   | (11,088)   |                                      |                                   |
| Short-term borrowings  | 1,249                                   | 5,554        | 10,065     |            | 434               | 47,429   |                                      | 64,731                            |
| Short-term<br>borrowings intercompany                                    |   | 91,015       | 80,610     | 5,135      | 34,483            | (206,108)  | (5,135)                              |                                   |
| Long-term debt   | 214,981                                 | 15,403       | 51,208     | 1,677      | 6,348             | 91,617   | (1,677)                              | 379,557                           |
| Long-term<br>debt intercompany   | 445                                     | 46,273       | 1,208      | 37,868     | 15,453            | (63,379)   | (37,868)                             |                                   |
| Advances from subsidiaries   | 21,958                                  |              |            |            |                   | (21,958)   |                                      |                                   |
| Other liabilities  | 5,819                                   | 66,135       | 651        | 1,910      | 1,588             | 69,863   | (1,910)                              | 144,056                           |
| Other<br>liabilities intercompany  | 5,618                                   | 9,378        | 177        | 700        | 325               | (15,498)   | (700)                                |                                   |
| Liabilities of discontinued<br>operations held for sale                  |   |              |            |            |                   | 16,004   |                                      | 16,004                            |
| <b>Total liabilities</b>   | \$ 251,244                              | \$ 464,444   | \$ 145,231 | \$ 47,290  | \$ 58,631         | \$ 826,100   | \$ (47,290)                          | \$ 1,745,650                      |
| Citigroup stockholder's<br>equity  | \$ 140,842                              | \$ 18,443    | \$ 3,928   | \$ 5,300   | \$ 5,751          | \$ 182,867   | \$ (216,289)                         | \$ 140,842                        |
| Noncontrolling interest  |   | 415          |            |            |                   | 1,692  |                                      | 2,107                             |

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|                     |    |         |    |        |    |       |    |       |    |       |    |         |    |           |    |         |
|---------------------|----|---------|----|--------|----|-------|----|-------|----|-------|----|---------|----|-----------|----|---------|
| <b>Total equity</b> | \$ | 140,842 | \$ | 18,858 | \$ | 3,928 | \$ | 5,300 | \$ | 5,751 | \$ | 184,559 | \$ | (216,289) | \$ | 142,949 |
|---------------------|----|---------|----|--------|----|-------|----|-------|----|-------|----|---------|----|-----------|----|---------|

|                                     |    |         |    |         |    |         |    |        |    |        |    |           |    |           |    |           |
|-------------------------------------|----|---------|----|---------|----|---------|----|--------|----|--------|----|-----------|----|-----------|----|-----------|
| <b>Total liabilities and equity</b> | \$ | 392,086 | \$ | 483,302 | \$ | 149,159 | \$ | 52,590 | \$ | 64,382 | \$ | 1,010,659 | \$ | (263,579) | \$ | 1,888,599 |
|-------------------------------------|----|---------|----|---------|----|---------|----|--------|----|--------|----|-----------|----|-----------|----|-----------|

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**CONDENSED CONSOLIDATING BALANCE SHEET**

| December 31, 2008  |                                |            |            |           |            |   |                              |                           |
|--|--------------------------------|------------|------------|-----------|------------|---|------------------------------|---------------------------|
| <i>In millions of dollars</i>                                      | Citigroup<br>parent<br>company | CGMHI      | CFI        | CCC       | Associates | Other<br>Citigroup<br>subsidiaries<br>and<br>eliminations | Consolidating<br>adjustments | Citigroup<br>consolidated |
| <b>Assets</b>  |                                |            |            |           |            |   |                              |                           |
| Cash and due from banks  | \$                             | \$ 3,142   | \$         | \$ 149    | \$ 211     | \$ 25,900   | \$ (149)                     | \$ 29,253                 |
| Cash and due from banks intercompany                               | 13                             | 1,415      | 1          | 141       | 185        | (1,614)   | (141)                        |                           |
| Federal funds sold and resale agreements                           |                                | 167,589    |            |           |            | 16,544  |                              | 184,133                   |
| Federal funds sold and resale agreements intercompany              |                                | 31,446     |            |           |            | (31,446)  |                              |                           |
| Trading account assets   | 20                             | 155,136    | 88         |           | 15         | 222,376   |                              | 377,635                   |
| Trading account assets intercompany                                | 818                            | 11,197     | 4,439      |           | 182        | (16,636)  |                              |                           |
| Investments  | 25,611                         | 382        |            | 2,059     | 2,366      | 227,661   | (2,059)                      | 256,020                   |
| Loans, net of unearned income                                      |                                | 663        |            | 48,663    | 55,387     | 638,166   | (48,663)                     | 694,216                   |
| Loans, net of unearned income intercompany                         |                                |            | 134,744    | 3,433     | 11,129     | (145,873)   | (3,433)                      |                           |
| Allowance for loan losses  |                                | (122)      |            | (3,415)   | (3,649)    | (25,845)  | 3,415                        | (29,616)                  |
| <b>Total loans, net</b>  | \$                             | \$ 541     | \$ 134,744 | \$ 48,681 | \$ 62,867  | \$ 466,448  | \$ (48,681)                  | \$ 664,600                |
| Advances to subsidiaries   | 167,043                        |            |            |           |            | (167,043)   |                              |                           |
| Investments in subsidiaries  | 149,424                        |            |            |           |            |   | (149,424)                    |                           |
| Other assets   | 12,148                         | 74,740     | 51         | 6,156     | 6,970      | 332,920   | (6,156)                      | 426,829                   |
| Other assets intercompany  | 14,998                         | 108,952    | 3,997      | 254       | 504        | (128,451)   | (254)                        |                           |
| <b>Total assets</b>  | \$ 370,075                     | \$ 554,540 | \$ 143,320 | \$ 57,440 | \$ 73,300  | \$ 946,659  | \$ (206,864)                 | \$ 1,938,470              |
| <b>Liabilities and equity</b>                                      |                                |            |            |           |            |   |                              |                           |
| Deposits   | \$                             | \$         | \$         | \$        | \$         | \$ 774,185  | \$                           | \$ 774,185                |
| Federal funds purchased and securities loaned or sold              |                                | 165,914    |            |           |            | 39,379  |                              | 205,293                   |
| Federal funds purchased and securities loaned or sold intercompany | 8,673                          | 34,007     |            |           |            | (42,680)  |                              |                           |
| Trading account liabilities  |                                | 70,006     | 14         |           |            | 95,780  |                              | 165,800                   |
| Trading account liabilities intercompany                           | 732                            | 12,751     | 2,660      |           |            | (16,143)  |                              |                           |
| Short-term borrowings  | 2,571                          | 9,735      | 30,994     |           | 222        | 83,169  |                              | 126,691                   |
| Short-term borrowings intercompany                                 |                                | 87,432     | 66,615     | 6,360     | 39,637     | (193,684)   | (6,360)                      |                           |
| Long-term debt   | 192,290                        | 20,623     | 37,374     | 2,214     | 8,333      | 100,973   | (2,214)                      | 359,593                   |
| Long-term debt intercompany  |                                | 60,318     | 878        | 40,722    | 17,655     | (78,851)  | (40,722)                     |                           |
| Advances from subsidiaries   | 7,660                          |            |            |           |            | (7,660)   |                              |                           |
| Other liabilities  | 7,347                          | 75,247     | 855        | 1,907     | 1,808      | 77,629  | (1,907)                      | 162,886                   |
| Other liabilities intercompany                                     | 9,172                          | 10,213     | 232        | 833       | 332        | (19,949)  | (833)                        |                           |
| <b>Total liabilities</b>   | \$ 228,445                     | \$ 546,246 | \$ 139,622 | \$ 52,036 | \$ 67,987  | \$ 812,148  | \$ (52,036)                  | \$ 1,794,448              |
| Citigroup stockholders' equity                                     | 141,630                        | 7,819      | 3,698      | 5,404     | 5,313      | 132,594   | (154,828)                    | 141,630                   |
| Noncontrolling interest  |                                | 475        |            |           |            | 1,917   |                              | 2,392                     |
| <b>Total equity</b>  | \$ 141,630                     | \$ 8,294   | \$ 3,698   | \$ 5,404  | \$ 5,313   | \$ 134,511  | \$ (154,828)                 | \$ 144,022                |
| <b>Total liabilities and equity</b>                                | \$ 370,075                     | \$ 554,540 | \$ 143,320 | \$ 57,440 | \$ 73,300  | \$ 946,659  | \$ (206,864)                 | \$ 1,938,470              |



Table of Contents**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**

| Nine Months Ended September 30, 2009   |                                |           |            |          |            |   |                              |                           |  |
|--|--------------------------------|-----------|------------|----------|------------|---|------------------------------|---------------------------|--|
| <i>In millions of dollars</i>  | Citigroup<br>parent<br>company | CGMHI     | CFI        | CCC      | Associates | Other<br>Citigroup<br>subsidiaries<br>and<br>eliminations | Consolidating<br>adjustments | Citigroup<br>Consolidated |  |
| <b>Net cash (used in)<br/>provided by operating<br/>activities</b>               | \$ (1,854)                     | \$ 18,928 | \$ 2,185   | \$ 3,312 | \$ 3,757   | \$ (36,850)   | \$ (3,312)                   | \$ (13,834)               |  |
| <b>Cash flows from<br/>investing activities</b>                                  |                                |           |            |          |            |   |                              |                           |  |
| Change in loans  | \$                             | \$        | \$ (9,324) | \$ 1,528 | \$ 1,504   | \$ (119,841)  | \$ (1,528)                   | \$ (127,661)              |  |
| Proceeds from sales<br>and securitizations of<br>loans                           |                                | 163       |            |          |            | 185,279   |                              | 185,442                   |  |
| Purchases of<br>investments  | (13,777)                       | (13)      |            | (531)    | (579)      | (152,746)   | 531                          | (167,115)                 |  |
| Proceeds from sales of<br>investments  | 6,892                          |           |            | 398      | 435        | 59,563  | (398)                        | 66,890                    |  |
| Proceeds from<br>maturities of<br>investments                                    | 20,209                         |           |            | 230      | 309        | 69,700  | (230)                        | 90,218                    |  |
| Changes in investments<br>and<br>advances intercompany                           | (20,968)                       |           |            | (290)    | 4,202      | 16,766  | 290                          |                           |  |
| Business acquisitions  |                                |           |            |          |            |   |                              |                           |  |
| Other investing<br>activities  |                                | (775)     |            |          |            | (42,291)  |                              | (43,066)                  |  |
| <b>Net cash (used in)<br/>provided by investing<br/>activities</b>               | \$ (7,644)                     | \$ (625)  | \$ (9,324) | \$ 1,335 | \$ 5,871   | \$ 16,430   | \$ (1,335)                   | \$ 4,708                  |  |
| <b>Cash flows from<br/>financing activities</b>                                  |                                |           |            |          |            |   |                              |                           |  |
| Dividends paid   | \$ (3,235)                     | \$        | \$         | \$       | \$         | \$  | \$                           | (3,235)                   |  |
| Dividends<br>paid intercompany   | (122)                          | (1,000)   |            |          |            | 1,122   |                              |                           |  |
| Issuance of common<br>stock  |                                |           |            |          |            |   |                              |                           |  |
| Issuance of preferred<br>stock   |                                |           |            |          |            |   |                              |                           |  |
| Treasury stock<br>acquired   | (3)                            |           |            |          |            |   |                              | (3)                       |  |
| Proceeds/(Repayments)<br>from issuance of<br>long-term<br>debt third-party, net  | 12,235                         | (2,406)   | 14,020     | (537)    | (1,985)    | (15,250)  | 537                          | 6,614                     |  |
| Proceeds/(Repayments)<br>from issuance of<br>long-term<br>debt intercompany, net |                                | (14,450)  |            | (2,854)  | (2,202)    | 16,652  | 2,854                        |                           |  |
| Change in deposits   |                                |           |            |          |            | 58,418  |                              | 58,418                    |  |
| Net change in<br>short-term borrowings<br>and other investment                   | (1,339)                        | (4,181)   | (20,932)   | (1,225)  | (226)      | (29,465)  | 1,225                        | (56,143)                  |  |

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|   |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|---|----|-------|----|----------|----|--------|----|---------|----|----------|----|---------|----|---------|-------|---------|
| banking and brokerage borrowings third-party                        |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
| Net change in short-term borrowings and other advances intercompany |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   |    | 2,081 |    | 3,583    |    | 14,056 |    | (5,154) |    | (14,566) |    |         |    |         |       |         |
| Capital contributions from parent                                   |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
| Other financing activities  |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   |    | (116) |    |          |    | (5)    |    | (41)    |    | 46       |    |         |    |         | (116) |         |
| Net cash provided by (used in) financing activities                 |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   | \$ | 9,501 | \$ | (18,454) | \$ | 7,139  | \$ | (4,616) | \$ | (9,608)  | \$ | 16,957  | \$ | 4,616   | \$    | 5,535   |
| Effect of exchange rate changes on cash and due from banks          |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   | \$ |       |    |          |    |        |    |         | \$ | 582      |    |         |    | \$      | 582   |         |
| Net cash used in discontinued operations                            |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   | \$ |       |    |          |    |        |    |         | \$ | 238      |    |         |    | \$      | 238   |         |
| Net increase (decrease) in cash and due from banks                  |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   | \$ | 3     | \$ | (151)    | \$ |        | \$ | 31      | \$ | 20       | \$ | (2,643) | \$ | (31)    | \$    | (2,771) |
| Cash and due from banks at beginning of period                      |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   |    | 13    |    | 4,557    |    | 1      |    | 290     |    | 396      |    | 24,286  |    | (290)   |       | 29,253  |
| Cash and due from banks at end of period                            |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   | \$ | 16    | \$ | 4,406    | \$ | 1      | \$ | 321     | \$ | 416      | \$ | 21,643  | \$ | (321)   | \$    | 26,482  |
| Supplemental disclosure of cash flow information                    |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
| Cash paid during the year for:                                      |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
| Income taxes  | \$ | 613   | \$ | (743)    | \$ | 422    | \$ | 96      | \$ | 381      | \$ | (1,924) | \$ | (96)    | \$    | (1,251) |
| Interest  |    | 6,190 |    | 6,006    |    | 2,232  |    | 2,454   |    | 469      |    | 6,441   |    | (2,454) |       | 21,338  |
| Non-cash investing activities:                                      |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
| Transfers to repossessed assets                                     |    |       |    |          |    |        |    |         |    |          |    |         |    |         |       |         |
|   | \$ |       | \$ |          | \$ |        | \$ | 1,217   | \$ | 1,261    | \$ | 888     | \$ | (1,217) | \$    | 2,149   |

Table of Contents**CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS**

|   | Nine Months Ended September 30, 2008 |             |          |            |            |   |                              |                           |  |
|---|--------------------------------------|-------------|----------|------------|------------|---|------------------------------|---------------------------|--|
|   | Citigroup<br>parent<br>company       | CGMHI       | CFI      | CCC        | Associates | Other<br>Citigroup<br>subsidiaries<br>and<br>eliminations | Consolidating<br>adjustments | Citigroup<br>Consolidated |  |
| <i>In millions of dollars</i>   |                                      |             |          |            |            |   |                              |                           |  |
| <b>Net cash (used in)<br/>provided by operating<br/>activities of<br/>continuing operations</b> | \$ (1,519)                           | \$ 4,587    | \$ 1,981 | \$ 3,232   | \$ 2,920   | \$ 90,977   | \$ (3,232)                   | \$ 98,946                 |  |
| <b>Cash flows from<br/>investing activities</b>   |                                      |             |          |            |            |   |                              |                           |  |
| Change in loans   | \$                                   | \$ 67       | \$ 1,379 | \$ (3,434) | \$ (2,003) | \$ (187,302)  | 3,434                        | \$ (187,859)              |  |
| Proceeds from sales<br>and securitizations of<br>loans  |                                      | 91          |          |            |            | 203,772   |                              | 203,863                   |  |
| Purchases of<br>investments   | (167,093)                            | (134)       |          | (945)      | (1,142)    | (104,446)   | 945                          | (272,815)                 |  |
| Proceeds from sales of<br>investments   | 11,727                               |             |          | 208        | 473        | 48,055  | (208)                        | 60,255                    |  |
| Proceeds from<br>maturities of<br>investments   | 137,005                              |             | 2        | 475        | 584        | 56,721  | (475)                        | 194,312                   |  |
| Changes in investments<br>and<br>advances intercompany  | (20,954)                             |             |          | (1,054)    | 913        | 20,041  | 1,054                        |                           |  |
| Business acquisitions   |                                      |             |          |            |            |   |                              |                           |  |
| Other investing<br>activities   |                                      | (19,046)    |          |            |            | 23,253  |                              | 4,207                     |  |
| <b>Net cash (used in)<br/>provided by investing<br/>activities</b>                              | \$ (39,315)                          | \$ (19,022) | \$ 1,381 | \$ (4,750) | \$ (1,175) | \$ 60,094   | \$ 4,750                     | \$ 1,963                  |  |
| <b>Cash flows from<br/>financing activities</b>   |                                      |             |          |            |            |   |                              |                           |  |
| Dividends paid  | \$ (6,008)                           | \$          | \$       | \$         | \$         | \$  | \$                           | \$ (6,008)                |  |
| Dividends<br>paid-intercompany  | (180)                                | (84)        |          |            |            | 264   |                              |                           |  |
| Issuance of common<br>stock   | 4,961                                |             |          |            |            |   |                              | 4,961                     |  |
| Issuance/(Redemptions)<br>of preferred stock  | 27,424                               |             |          |            |            |   |                              | 27,424                    |  |
| Treasury stock acquired   | (6)                                  |             |          |            |            | (1)   |                              | (7)                       |  |
| Proceeds/(Repayments)<br>from issuance of<br>long-term<br>debt third-party, net                 | 14,608                               | (9,068)     | 6,188    | (720)      | (2,223)    | (36,267)  | 720                          | (26,762)                  |  |
| Proceeds/(Repayments)<br>from issuance of<br>long-term<br>debt intercompany, net                |                                      | 23,322      |          | (1,513)    | (2,181)    | (21,141)  | 1,513                        |                           |  |
| Change in deposits  |                                      |             |          |            |            | (32,411)  |                              | (32,411)                  |  |
| Net change in<br>short-term borrowings<br>and other investment                                  | (3,196)                              | (5,269)     | (9,096)  |            | (105)      | (23,967)  |                              | (41,633)                  |  |

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|  |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
|--|-------|--------|-------|---------|-------|----------|---------|-------|----|---------|----|-----------|----|---------|----|----------|
| banking and brokerage borrowings                           |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| third-party  |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| Net change in short-term borrowings and other advances     |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| intercompany   | 3,622 | 4,873  | (448) | 3,724   | 2,721 | (10,768) | (3,724) |       |    |         |    |           |    |         |    |          |
| Capital contributions from parent                          | (1)   |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| Other financing activities                                 | (377) |        |       |         |       |          |         |       |    | (377)   |    |           |    |         |    |          |
| Net cash provided by (used in) financing activities        | \$    | 40,848 | \$    | 13,774  | \$    | (3,357)  | \$      | 1,491 | \$ | (1,788) | \$ | (124,290) | \$ | (1,491) | \$ | (74,813) |
| Effect of exchange rate changes on cash and due from banks | \$    |        | \$    |         | \$    |          | \$      |       | \$ |         | \$ | (1,105)   | \$ |         | \$ | (1,105)  |
| Net cash from discontinued operations                      | \$    |        | \$    |         | \$    |          | \$      |       | \$ |         | \$ | (171)     | \$ |         | \$ | (171)    |
| Net increase (decrease) in cash and due from banks         | \$    | 14     | \$    | (661)   | \$    | 5        | \$      | (27)  | \$ | (43)    | \$ | 25,505    | \$ | 27      | \$ | 24,820   |
| Cash and due from banks at beginning of period             |       | 19     |       | 5,297   |       | 2        |         | 321   |    | 440     |    | 32,448    |    | (321)   |    | 38,206   |
| Cash and due from banks at end of period                   | \$    | 33     | \$    | 4,636   | \$    | 7        | \$      | 294   | \$ | 397     | \$ | 57,953    |    | (294)   | \$ | 63,026   |
| Supplemental disclosure of cash flow information           |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| Cash paid during the year for:                             |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| Income taxes   | \$    | 339    | \$    | (2,867) | \$    | 261      | \$      | 304   | \$ | 261     | \$ | 4,129     | \$ | (304)   | \$ | 2,123    |
| Interest   |       | 7,083  |       | 14,582  |       | 2,916    |         | 1,428 |    | 252     |    | 19,461    |    | (1,428) |    | 44,294   |
| Non-cash investing activities:                             |       |        |       |         |       |          |         |       |    |         |    |           |    |         |    |          |
| Transfers to repossessed assets                            | \$    |        | \$    |         | \$    |          | \$      | 1,108 | \$ | 1,148   | \$ | 1,426     | \$ | (1,108) | \$ | 2,574    |

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**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008, as updated by our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2009 and June 30, 2009.

**Subprime Mortgage Related Litigation and Other Matters**

**Securities Actions.** On July 22, 2009, plaintiffs in BRECHER, ET AL. v. CGMI, ET AL. voluntarily dismissed the claims against the individual defendants and moved to remand the remaining action against Citigroup, CGMI, and the Personnel and Compensation Committee to state court. On September 8, 2009, the United States District Court for the Southern District of California ordered that defendants show cause as to why there was federal jurisdiction over the case. On September 17, 2009, defendants responded to the district court's order.

On August 7, 2009, the Judicial Panel on Multidistrict Litigation transferred BRECHER, ET AL. v. CITIGROUP INC., ET AL. to the Southern District of New York for coordination with IN RE CITIGROUP INC. SECURITIES LITIGATION.

On August 19, 2009, KOCH, ET AL. v. CITIGROUP INC., ET AL., a putative class action, was filed in the United States District Court for the Southern District of California on behalf of participants in Citigroup's Voluntary FA Capital Accumulation Program ("FA CAP Program") against various defendants, including Citigroup and CGMI, asserting claims under the Securities Act of 1933, the Securities Exchange Act of 1934, and Minnesota state law in connection with plaintiffs' acquisition of certain securities through the FA CAP Program. On September 30, 2009, the Judicial Panel on Multidistrict Litigation conditionally transferred KOCH to the United States District Court for the Southern District of New York as a potential tag-along to IN RE CITIGROUP INC. SECURITIES LITIGATION. On October 8, 2009, a consolidated amended complaint was filed in BRECHER, ET AL. v. CITIGROUP INC., ET AL. in the United States District Court for the Southern District of New York, asserting claims under the federal securities laws and Minnesota and California state law. The complaint purports to consolidate the similar claims asserted in KOCH.

On August 31, 2009, ASHER, ET AL. v. CITIGROUP INC., ET AL. and PELLEGRINI, ET AL. v. CITIGROUP INC., ET AL. were consolidated with IN RE CITIGROUP INC. BOND LITIGATION.

On October 14, 2009, INTERNATIONAL FUND MANAGEMENT S.A., ET AL. v. CITIGROUP INC., ET AL. was filed by several foreign investment funds and fund management companies and the City of Richmond in the United States District Court for the Southern District of New York, asserting, among other claims, claims under the Securities Exchange Act of 1934 against various defendants, including Citigroup and several current and former Citigroup executives. The claims asserted in this action are similar to those asserted in IN RE CITIGROUP INC. SECURITIES LITIGATION.

**Derivative Actions.** On August 25, 2009, the United States District Court for the Southern District of New York dismissed without prejudice the complaint in IN RE CITIGROUP INC. SHAREHOLDER DERIVATIVE LITIGATION for failure to make a pre-suit demand on the Board of Directors and failure to plead demand futility. On September 18, 2009, plaintiffs filed a motion for leave to amend the complaint.

Citigroup has received letters on behalf of purported shareholders demanding that the Board of Directors take remedial action, including the filing of legal claims, with respect to certain of the matters alleged in the subprime mortgage related securities and derivative litigations, among other matters. The Board has formed a committee to consider the demands asserted in the letters.

**ERISA Actions.** On August 31, 2009, the United States District Court for the Southern District of New York dismissed the complaint in IN RE CITIGROUP ERISA LITIGATION for failure to state a claim that defendants breached their fiduciary duties by offering Citigroup stock as an investment option in the ERISA plans and entered judgment in favor of defendants. On September 8, 2009, plaintiffs appealed the dismissal to the United States Court of Appeals for the Second Circuit.

**Other Matters.** Underwriting Actions. *American Home Mortgage.* On July 27, 2009, UTAH RETIREMENT SYSTEMS v. STRAUSS, ET AL. was filed in the United States District Court for the Eastern District of New York asserting, among other claims, claims under the Securities Act of 1933 and Utah state law arising out of an offering of American Home Mortgage common stock underwritten by CGMI.

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On July 31, 2009, the United States District Court for the Eastern District of New York entered an order preliminarily approving settlements reached with all defendants (including Citigroup and CGMI) in IN RE AMERICAN HOME MORTGAGE SECURITIES LITIGATION.

*AIG.* On August 5, 2009, the underwriter defendants, including CGMI and CGML, moved to dismiss the consolidated amended complaint in IN RE AMERICAN INTERNATIONAL GROUP, INC. 2008 SECURITIES LITIGATION.

*Discrimination in Lending Actions.* On September 21, 2009, the United States District Court for the Central District of California denied defendant CitiMortgage's motion for summary judgment and granted its motion to strike the jury demand in NAACP v. AMERIQUEST MORTGAGE CO., ET AL.

*Public Nuisance and Related Actions.* On August 7, 2009, the City of Cleveland dismissed, without prejudice, its claims against CitiFinancial and CitiMortgage in CITY OF CLEVELAND v. JP MORGAN CHASE BANK, N.A., ET AL.

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Counterparty Actions. On October 7, 2009, defendants filed a motion to dismiss the complaint in AMBAC CREDIT PRODUCTS, LLC v. CITIGROUP INC., ET AL.

**Governmental and Regulatory Matters.** Citigroup and certain of its affiliates and current and former employees are subject to formal and informal investigations, as well as subpoenas and/or requests for information, from various governmental and self-regulatory agencies relating to subprime mortgage related activities. Citigroup and its affiliates are cooperating fully and are engaged in efforts to resolve certain of these matters.

### **Auction Rate Securities Related Litigation and Other Matters**

**Securities Actions.** On July 23, 2009, the Judicial Panel on Multidistrict Litigation issued an order transferring K-V PHARMACEUTICAL CO. v. CGMI from the United States District Court for the Eastern District of Missouri to the United States District Court for the Southern District of New York for coordination with IN RE CITIGROUP AUCTION RATE SECURITIES LITIGATION. On August 24, 2009, CGMI moved to dismiss the complaint.

On September 11, 2009, the United States District Court for the Southern District of New York dismissed without prejudice the complaint in IN RE CITIGROUP AUCTION RATE SECURITIES LITIGATION. On October 15, 2009, lead plaintiff filed a second consolidated amended complaint asserting claims under Sections 10 and 20 of the Securities Exchange Act of 1934.

On October 2, 2009, the Judicial Panel on Multidistrict Litigation transferred OCWEN FINANCIAL CORP., ET AL. v. CGMI to the United States District Court for the Southern District of New York for coordination with IN RE CITIGROUP AUCTION RATE SECURITIES LITIGATION.

**Derivative Actions.** On September 10, 2009, the United States District Court for the Southern District of New York dismissed without prejudice the complaint in LOUISIANA MUNICIPAL POLICE EMPLOYEES RETIREMENT SYSTEM v. PANDIT, ET AL. for failure to make a pre-suit demand on the Board of Directors and failure to plead demand futility. On September 16, 2009, Citigroup received a letter on behalf of plaintiff demanding that the Board of Directors take remedial action, including the filing of legal claims, with respect to the matters alleged in the dismissed complaint. The Board has formed a committee to consider the demands asserted in the letter. On September 23, 2009, plaintiff filed a motion for reconsideration of the district court's order of dismissal.

**Governmental and Regulatory Actions.** Citigroup and certain of its affiliates and current and former employees are subject to formal and informal investigations, as well as subpoenas and/or requests for information, from various governmental and self-regulatory agencies relating to auction rate securities. Citigroup and its affiliates are cooperating fully and are engaged in discussions on these matters.

### **Falcon and ASTA/MAT-Related Litigation and Other Matters**

**ECA Acquisitions, Inc., et al. v. MAT Three LLC, et al.** On September 14, 2009, defendants filed a motion to dismiss the amended complaint.

**Governmental and Regulatory Matters.** Citigroup and certain of its affiliates are subject to formal and informal investigations, as well as subpoenas and/or requests for information, from various governmental and self-regulatory agencies relating to the marketing and management of the Falcon and ASTA/MAT funds. Citigroup and its affiliates are cooperating fully and are engaged in discussions on these matters.

### **Adelphia Communications Corporation**

Trial of the Adelphia Recovery Trust's claims against Citigroup and numerous other defendants is scheduled to begin in April 2010.

### **IPO Securities Litigation**

In October 2009, the District Court entered an order granting final approval of the settlement.

### **Other Matters**

**Destiny Litigations.** On June 9 and 12, 2009, two actions DESTINY USA HOLDINGS, LLC v. CITIGROUP GLOBAL MARKETS REALTY CORP. and CONGEL, ET. AL. v. CITIGROUP GLOBAL MARKETS REALTY CORP. were filed in New York State Supreme Court, Onondaga County, against Citigroup Global Markets Realty Corp. (CGMRC), respectively relating to CGMRC's issuance of Deficiency

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and Default Notices (the "Notices") pursuant to a construction loan agreement with Destiny USA Holdings, LLC (Destiny). Destiny seeks declaratory and injunctive relief and damages for CGMRC's alleged breach of the loan agreement. On July 17, 2009, the court granted Destiny's motion for a preliminary injunction, vacated the Notices, and directed CGMRC to pay all sums due under Destiny's existing funding requests and to pay all future sums due as requested under the loan agreement. That order has been stayed pending the outcome of CGMRC's state court appeal.

*Investor Actions.* Investors in municipal bonds and other instruments affected by the collapse of the credit markets have sued Citigroup on a variety of theories. On August 10, 2009, certain such investors, a Norwegian securities firm and seven Norwegian municipalities, filed an action *TERRA SECURITIES ASA KONKURSBO, ET AL. v. CITIGROUP INC., ET AL.* in the United States District Court for the Southern District of New York against Citigroup, CGMI and Citigroup Alternative Investments LLC, asserting claims under Sections 10 and 20 of the Securities Exchange Act of 1934 and state law arising out of the municipalities' investment in certain notes. On October 7, 2009, defendants filed a motion to dismiss.

*Japan Regulatory Matters.* Beginning in late 2008, certain Citigroup affiliates received requests for information from Japanese regulators relating to the accuracy of their large shareholding reporting in Japan. These Citigroup affiliates are cooperating fully with such requests and, among other things, in the third quarter of 2009 filed approximately 900 public reports in Japan correcting and supplementing previous large



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shareholding reports. Administrative fines and other penalties may be imposed against these Citigroup affiliates.

*Lehman Brothers Structured Notes.* Retail customers outside of the United States continue to file, and threaten to file, claims for the loss in value of their investments. There are currently 99 civil actions pending in six European countries related to the distribution of Lehman structured notes. The first court hearing in the Belgian criminal case (in which more than 1300 customers are expected to file as civil complainants seeking compensation) is expected to take place on December 1, 2009. A criminal investigation has begun in Poland, and the criminal investigations in Greece continue. Scrutiny by regulatory authorities outside of the United States is ongoing, and there have been a number of adverse regulatory findings.

*Pension Plan Litigation.* On October 19, 2009, the United States Court of Appeals for the Second Circuit reversed the district court's order granting summary judgment in favor of plaintiffs and dismissed plaintiffs' complaint. The Second Circuit held that Citigroup's pension plan did not violate ERISA's minimum benefit accrual rules and that there had been no violation of ERISA's notice requirements.

*W.R. Huff Asset Management Co., LLC v. Kohlberg Kravis Roberts & Co., L.P.* On August 6, 2009, the Circuit Court of Jefferson County, Alabama, granted defendant Robinson Humphrey Co. LLC's motion to strike the Fourth Amended Complaint on statute of limitations grounds, thereby dismissing Robinson Humphrey Co. LLC from the case. On August 25, 2009, the case was consolidated for discovery purposes, but not for trial, with the related case against Salomon Brothers, Inc., 27001 PARTNERSHIP, ET AL. v. BT SECURITIES CORP., ET AL. Trial in the 27001 PARTNERSHIP action remains scheduled to commence in February 2010. On September 18, 2009, defendants Salomon Brothers, Inc. and Chemical Securities, Inc. moved for summary judgment, and plaintiffs moved for partial summary judgment.

**Settlement Payments**

Any payments required by Citigroup or its affiliates in connection with the settlement agreements described above either have been made, or are covered by existing litigation reserves.

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**Item 1A. Risk Factors**

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

Table of Contents**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****(c) Share Repurchases**

Under its long-standing repurchase program, the Company may buy back common shares in the market or otherwise from time to time. This program may be used for many purposes, including to offset dilution from stock-based compensation programs.

The following table summarizes the Company's share repurchases during the first nine months of 2009:

| <i>In millions, except per share amounts</i> | <b>Total shares<br/>purchased(1)</b> | <b>Average<br/>price paid<br/>per share</b> | <b>Approximate<br/>dollar value of<br/>shares that may<br/>yet be purchased<br/>under the plans or<br/>programs</b> |
|--|--------------------------------------|---|---|
| <b>First quarter 2009</b>                    |                                      |   |   |
| Open market repurchases(1)                   | 0.2                                  | \$ 3.03                                     | \$ 6,741  |
| Employee transactions(2)                     | 10.7                                 | 3.56  | N/A   |
| <b>Total first quarter 2009</b>              | 10.9                                 | \$ 3.55                                     | \$ 6,741  |
| <b>Second quarter 2009</b>                   |                                      |   |   |
| Open market repurchases(1)                   | 0.2                                  | \$ 3.27                                     | \$ 6,740  |
| Employee transactions(2)                     | 4.4                                  | 3.67  | N/A   |
| <b>Total second quarter 2009</b>             | 4.6                                  | \$ 3.65                                     | \$ 6,740  |
| <b>July 2009</b>                             |                                      |   |   |
| Open market repurchases(1)                   | 0.4                                  | \$ 3.09                                     | \$ 6,739  |
| Employee transactions(2)                     | 1.1                                  | 3.08  | N/A   |
| <b>August 2009</b>                           |                                      |   |   |
| Open market repurchases(1)                   |                                      | \$  | \$ 6,739  |
| Employee transactions(2)                     | 0.1                                  | 3.66  | N/A   |
| <b>September 2009</b>                        |                                      |   |   |
| Open market repurchases(1)                   | 0.1                                  | \$ 4.67                                     | \$ 6,739  |
| Employee transactions(2)                     | 0.1                                  | 4.52  | N/A   |
| <b>Third quarter 2009</b>                    |                                      |   |   |
| Open market repurchases(1)                   | 0.5                                  | \$ 3.21                                     | \$ 6,739  |
| Employee transactions(2)                     | 1.3                                  | 3.22  | N/A   |
| <b>Total third quarter 2009</b>              | 1.8                                  | \$ 3.22                                     | \$ 6,739  |
| <b>Year-to-date 2009</b>                     |                                      |   |   |
| Open market repurchases(1)                   | 0.9                                  | \$ 3.18                                     | \$ 6,739  |
| Employee transactions(2)                     | 16.4                                 | 3.56  | N/A   |
| <b>Total year-to-date 2009</b>               | 17.3                                 | \$ 3.54                                     | \$ 6,739  |

- (1) All open market repurchases were transacted under an existing authorized share repurchase plan. On April 17, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases. Shares repurchased in the first, second and third quarters of 2009 relate to customer fails/errors.

- (2)

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Consists of shares added to treasury stock related to activity on employee stock option program exercises, where the employee delivers existing shares to cover the option exercise, or under the Company's employee restricted or deferred stock program, where shares are withheld to satisfy tax requirements.

N/A Not applicable.

In accordance with the recent exchange agreements with the USG, the Company agreed not to pay a quarterly common stock dividend exceeding \$0.01 per share per quarter for so long as the USG holds any debt or equity security of Citigroup (or any affiliate thereof) acquired by the USG in connection with the public and private exchange offers, without the consent of the USG. Any dividend on Citi's outstanding common stock would need to be made in compliance with Citi's obligations to any remaining outstanding preferred stock. In addition, pursuant to various of its agreements with the USG, the Company agreed not to repurchase its common stock subject to certain limited exceptions, including in the ordinary course of business as part of employee benefit programs, without the consent of the USG.

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**Item 4. Submission of Matters to a Vote of Security Holders**

On the July 24, 2009 voting deadline for Citigroup's Preferred Proxy Statement dated June 18, 2009, the votes cast on the proposals to amend the Company's restated certificate of incorporation and the certificates of designation of certain series of the Company's preferred stock did not meet the required quorum of a majority of the outstanding shares of the Company's common stock. As a result, the proposals were not approved.

Set forth below, with respect to the proposals covered by Citigroup's Preferred Proxy Statement dated June 18, 2009, are the number of votes consenting to approve the proposal, the number of votes withholding consent, and the number of abstentions.

|     |   | CONSENT       | WITHHOLD<br>CONSENT | ABSTAIN     |
|-----|---|---------------|---------------------|-------------|
| (1) | Proposal to eliminate certain requirements with respect to the declaration and payment of dividends on the Company's preferred stock.   | 1,616,485,022 | 133,242,379         | 188,213,673 |
| (2) | Proposal to eliminate the right of holders of the Company's preferred stock to elect two directors if dividends on that preferred stock have not been paid.   | 1,608,466,652 | 137,116,210         | 192,358,085 |
| (3) | Proposal to clarify that shares of certain series of the Company's preferred stock acquired by the Company will be restored to the status of authorized but unissued shares without designation as to series. | 1,134,202,301 | 607,909,223         | 195,824,857 |
| (4) | Proposal to increase the number of authorized shares of preferred stock from 30 million to 2 billion.   | 1,105,887,808 | 629,622,756         | 192,425,539 |

On September 3, 2009, the Company announced that its common stockholders had approved the three proposed amendments to the Company's restated certificate of incorporation submitted to common stockholders in Citigroup's Common Proxy Statement dated June 18, 2009.

Set forth below, with respect to the proposals covered by Citigroup's Common Proxy Statement dated June 18, 2009, are the number of votes consenting to approve the proposal, the number of votes withholding consent, and the number of abstentions.

|     |   | CONSENT       | WITHHOLD<br>CONSENT | ABSTAIN    |
|-----|---|---------------|---------------------|------------|
| (1) | Proposal to increase the number of authorized shares of common stock from 15 billion to 60 billion shares.  | 7,056,506,251 | 188,694,489         | 26,840,344 |
| (2) | Proposal to effect a reverse stock split of the Company's common stock at any time prior to June 30, 2010 at one of seven reverse split ratios, at the sole discretion of the Company's Board of Directors.   | 8,558,930,213 | 537,925,274         | 78,420,206 |
| (3) | Proposal to eliminate the voting rights of shares of common stock with respect to any amendment to the Company's restated certificate of incorporation that relates solely to the terms of one or more outstanding series of the Company's preferred stock. | 6,629,778,336 | 604,659,624         | 37,525,290 |

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**Item 6. Exhibits**

See Exhibit Index.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 6th day of November, 2009.

CITIGROUP INC.  
(Registrant)

By /s/ JOHN C. GERSPACH

John C. Gerspach  
*Chief Financial Officer*  
*(Principal Financial Officer)*

By /s/ JEFFREY R. WALSH

Jeffrey R. Walsh  
*Controller and Chief Accounting Officer*  
*(Principal Accounting Officer)*

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#### EXHIBIT INDEX

- 2.01 Amended and Restated Joint Venture Contribution and Formation Agreement, dated May 29, 2009, by and among Citigroup Inc. (the Company), Morgan Stanley and Morgan Stanley Smith Barney Holdings LLC, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed June 3, 2009 (File No. 1-9924).
- 2.02 Share Purchase Agreement, dated May 1, 2009, by and among Nikko Citi Holdings Inc., Nikko Cordial Securities Inc., Nikko Citi Business Services Inc., Nikko Citigroup Limited, and Sumitomo Mitsui Banking Corporation, incorporated by reference to Exhibit 2.02 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2009 (File No. 1-9924).
- 3.01+ Restated Certificate of Incorporation of the Company, dated October 30, 2009.
- 3.02 By-Laws of the Company, as amended, effective October 16, 2007, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed October 19, 2007 (File No. 1-9924).
- 4.01 Warrant, dated October 28, 2008, issued by the Company to the United States Department of the Treasury (the UST), incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed October 30, 2008 (File No. 1-9924).
- 4.02 Warrant, dated December 31, 2008, issued by the Company to the UST, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed December 31, 2008 (File No. 1-9924).
- 4.03 Warrant, dated January 15, 2009, issued by the Company to the UST, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed January 16, 2009 (File No. 1-9924).
- 4.04 Tax Benefits Preservation Plan, dated June 9, 2009, between the Company and Computershare Trust Company, N.A., incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed June 10, 2009 (File No. 1-9924).
- 10.01+ Form of Citigroup Equity or Deferred Cash Award Agreement (effective November 1, 2009).
- 12.01+ Calculation of Ratio of Income to Fixed Charges.
- 12.02+ Calculation of Ratio of Income to Fixed Charges (including preferred stock dividends).
- 31.01+ Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.02+ Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.01+ Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99.01+ Residual Value Obligation Certificate.
- 101.01+ Financial statements from the Quarterly Report on Form 10-Q of Citigroup Inc. for the quarter ended September 30, 2009, filed on November 6, 2009, formatted in XBRL: (i) the Consolidated Statement of Income, (ii) the Consolidated Balance Sheet, (iii) the Consolidated Statement of Changes in Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements tagged as blocks of text.

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The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the Securities and Exchange Commission upon request.

+  
Filed herewith



