

EQUITABLE RESOURCES INC /PA/  
Form S-4  
February 13, 2003

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As filed with the Securities and Exchange Commission on February 13, 2003

Registration No.

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## SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

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### FORM S-4

REGISTRATION STATEMENT  
UNDER  
THE SECURITIES ACT OF 1933

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## EQUITABLE RESOURCES, INC.

(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of  
incorporation or organization)

**4923**  
(Primary Standard Industrial  
Classification Code Number)

**25-0464690**  
(I.R.S. Employer  
Identification No.)

**One Oxford Centre, Suite 3300  
301 Grant Street  
Pittsburgh, Pennsylvania 15219  
412-553-5700**

(Address, Including Zip Code, and Telephone Number, Including  
Area Code, of Registrant's Principal Executive Offices)

**Johanna G. O'Loughlin, Esq.**  
**Senior Vice President, General Counsel, and Corporate Secretary**  
**Equitable Resources, Inc.**

**One Oxford Centre, Suite 3300, 301 Grant Street  
Pittsburgh, Pennsylvania 15219  
412-553-5700**

(Name, Address, Including Zip Code, and Telephone Number, Including Area Code, of Agent for Service)

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**Copies to:**

**James J. Barnes, Esq.**  
**Reed Smith LLP**  
**435 Sixth Avenue**  
**Pittsburgh, PA 15219**  
**412-288-3131**

**Approximate date of commencement of proposed sale to the public:** As soon as practicable after the effective date of this registration statement.

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If the securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration number of the earlier effective registration number for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration number of the earlier, effective statement for the same offering.

If delivery of the prospectus is expected to be made pursuant to Rule 434, please check the following box.

### CALCULATION OF REGISTRATION FEE

| Title of Each Class of Securities to be Registered | Amount to be Registered | Proposed Maximum Offering Price Per Note(1) | Proposed Maximum Aggregate Offering Price(1) | Amount of Registration Fee |
|--|-------------------------|---|--|----------------------------|
| 5.15% Notes due 2012                               | \$200,000,000           | 100%  | \$200,000,000                                | \$18,400                   |

(1)

Estimated solely for purposes of calculating the registration fee pursuant to Rule 457(f).

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act or until this Registration Statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to said Section 8(a), may determine.

**Subject to completion, dated February 13, 2003**

**The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.**

## PROSPECTUS

### Offer to Exchange

#### 5.15% Notes due 2012

which have been registered under the Securities Act of 1933  
for all outstanding 5.15% Notes due 2012  
(\$200,000,000 aggregate principal amount outstanding)  
of

## EQUITABLE RESOURCES, INC.

The exchange notes are being registered with the Securities and Exchange Commission and are being offered in exchange for the original notes that were previously issued in an offering exempt from the registration requirements under the federal securities laws.

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The terms of the exchange offer are summarized below and more fully described in this prospectus.

The exchange offer will expire at 5:00 p.m., New York City time, on \_\_\_\_\_, 2003, unless extended.

We will exchange all original notes that are validly tendered and not withdrawn before the exchange offer expires for an equal principal amount of exchange notes which are registered under the Securities Act.

You may withdraw tenders of original notes at any time before the exchange offer expires.

The exchange of original notes for exchange notes will generally not be a taxable event for U.S. federal income tax purposes.

We can amend or terminate the exchange offer.

The terms of the exchange notes will be substantially identical to the original notes, except that the transfer restrictions and registration rights relating to the original notes will not apply to the exchange notes.

**Please refer to "Risk Factors" beginning on page 7 of this prospectus for a discussion of risks you should consider in connection with the exchange offer.**

We are not making this exchange offer in any state or jurisdiction where it is not permitted.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved the exchange notes or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this Prospectus is \_\_\_\_\_, 2003.

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In making your investment decision, you should rely only on the information contained or incorporated by reference in this prospectus. This prospectus is part of a registration statement we filed with the Securities and Exchange Commission. This prospectus incorporates important business and financial information about us that is not included in this prospectus. You may obtain a copy of this information, without charge, as described in the "Where You Can Find More Information" section. In order to obtain timely delivery, please provide us with at least five business days' notice. *To ensure the timely delivery of any requested information with regard to this exchange offer, we must receive your request for information no later than \_\_\_\_\_, 2003.* We have not authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. You should assume that the information appearing in this prospectus is accurate as of the date on the front cover of this prospectus only. Our business, financial condition, results of operations, and prospects may have changed since that date. Neither the delivery of this prospectus nor any sale made hereunder shall under any circumstances imply that the information herein is correct as of any date subsequent to the date on the cover of this prospectus.

In this prospectus, "we," "us," "our," "Equitable," and the "Company" refer collectively to Equitable Resources, Inc. and its consolidated subsidiaries unless otherwise specified.

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### **FORWARD-LOOKING STATEMENTS**

This prospectus and the documents incorporated by reference contain certain statements that are, or may be considered to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include, among other things, statements regarding our expectations of future plans, our objectives, our anticipated cost savings, our growth and anticipated financial and operational performance, the effect of the application of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," the effect of recording Appalachian Basin Partners' sales as equity production sales instead of as monetized sales, the effect of changes in natural gas prices on our earnings per share, our expected repayment schedule of our debt and other obligations, the anticipated fees for operating, gathering and marketing gas, our anticipated capital expenditures and commitments, anticipated changes in our NORESKO backlog, anticipated sales of NORESKO contracts, and our expected drilling program. Forward-looking statements are typically identified by words such as, but not limited to, "estimates," "expects," "anticipates," "intends," "believes," "plan," "forecasts," and similar expressions or future or conditional verbs such as "will," "should," "would," and "could". Except as otherwise disclosed, our forward-looking statements do not reflect the impact of any possible acquisitions, divestitures or restructurings. All statements based on future expectations rather than on historical facts are forward-looking statements that are dependent on certain events, risks, and uncertainties that could cause actual results to differ materially from those anticipated. These events, risks, and uncertainties include, among other things, those matters discussed under the caption "Risk Factors," as well as the following:

legislative and regulatory changes;

obtaining necessary regulatory approvals in a timely fashion;

environmental compliance;

changes in energy commodity market conditions;

weather conditions;

general economic and competitive conditions;

increased competition in deregulated energy markets;

inflation rates;

changes in commodity prices and our hedging strategies;

estimating quantities of proved gas reserves and in projecting future rates of production and timing of development expenditures;

timing, success rates, and costs of drilling wells;

fluctuations in future gas prices;

curtailments or disruptions in production, gathering, or the ability to acquire and apply technology to our operations;

the ability to efficiently operate, gather, and market natural gas;

the ability to develop, finance, and complete energy infrastructure projects;

acquisition and disposition strategies;

changes in relations with employees; and

availability of financing on favorable terms.

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The factors discussed under the heading "Risk Factors" and elsewhere in this prospectus are not necessarily all of the important factors that could cause our results to differ materially from expected results. Other factors could cause actual results to vary materially from expected results. Forward-looking statements speak only as of the dates they were made and we undertake no obligation to update them, whether as a result of new information, future events or otherwise. You are advised to consult any additional disclosures we may make in our reports filed with the Securities and Exchange Commission ("SEC").

#### **WHERE YOU CAN FIND MORE INFORMATION**

We file annual, quarterly, and current reports, proxy statements, and other information with the SEC. You can inspect and copy these reports, proxy statements, and other information at the public reference facilities of the SEC, in Room 1024, 450 Fifth Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on its public reference room. The SEC also maintains a web site that contains reports, proxy statements, and other information regarding registrants that file electronically with the SEC at <http://www.sec.gov>. You can inspect reports and other information we file at the office of The New York Stock Exchange, Inc., 20 Broad Street, New York, New York 10005.

We will provide you, without charge, a copy of the notes, the indenture governing the notes, the related registration rights agreement, and other material agreements that we summarize in this prospectus. You may request copies of these documents by contacting us at:

Equitable Resources, Inc.  
One Oxford Centre, Suite 3300  
301 Grant Street  
Pittsburgh, Pennsylvania 15219  
Attention: Johanna G. O'Loughlin, Esq.  
Senior Vice President, General Counsel, and Corporate Secretary  
Telephone: 412-553-5700

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### INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

We are incorporating by reference in this prospectus the documents we file with the SEC. This means that we are disclosing important information to you by referring to those documents. The information incorporated by reference is an important part of this prospectus, and information that we file later with the SEC will automatically update and supersede the information contained in this prospectus. We incorporate by reference the following documents:

Annual Report on Form 10-K for the year ended December 31, 2001;

Quarterly Reports on Form 10-Q for the quarters ended March 31, 2002, June 30, 2002, and September 30, 2002;

Current Reports on Form 8-K filed on June 11, 2002, August 8, 2002, and February 4, 2003;

Proxy Statement on Schedule 14A as filed on March 29, 2002; and

All documents filed by us with the SEC pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of this prospectus and prior to the termination of the offering pursuant to this prospectus.

Any statement contained in a document incorporated by reference, or deemed to be incorporated by reference, in this prospectus shall be deemed to be modified or superseded for purposes of this prospectus to the extent that a statement contained in this prospectus or in any other subsequently filed document which also is incorporated by reference in this prospectus modifies or supersedes such statement. Any such statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this prospectus.

As used in this prospectus, the term "prospectus" means this prospectus, including the documents incorporated by reference, as the same may be amended, supplemented or otherwise modified from time to time. Statements contained in this prospectus as to the contents of any contract or other document referred to in this prospectus do not purport to be complete, and where reference is made to the particular provisions of such contract or other document, such provisions are qualified in all respects by reference to all of the provisions of such contract or other document. We will provide without charge to each person to whom a copy of this prospectus has been delivered, on the written or oral request of such person, a copy of any or all of the documents which have been or may be incorporated in this prospectus by reference (other than exhibits to such documents unless such exhibits are specifically incorporated by reference in any such documents) and a copy of any or all other contracts or documents which are referred to in this prospectus. You may request a copy of these filings at the address and telephone number set forth above.

### PROSPECTUS SUMMARY

*This summary may not contain all of the information that may be important to you. You should read the entire prospectus, including, the matters set forth under "Risk Factors" and the financial data and related notes included in this prospectus and incorporated by reference in this prospectus, before making an investment decision.*

#### **About Equitable Resources, Inc.**

We are an integrated energy company. We focus on Appalachian area natural gas production and gathering, natural gas distribution and transmission, and the development of energy infrastructure and efficiency solutions for our customers primarily in the northeastern section of the United States. We also have a minority interest in Westport Resources, Inc. ("Westport"), a public company with oil and gas exploration and

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production properties in the Gulf of Mexico and Rocky Mountain areas. Together with our subsidiaries, we offer energy (natural gas, crude oil, and natural gas liquids) products and services to wholesale and retail customers through three business segments: Equitable Utilities, Equitable Supply, and NORESKO.

### **Equitable Utilities**

Equitable Utilities' regulated operations are comprised of the distribution of natural gas to retail customers at state-regulated rates and interstate pipeline operations. Unregulated operations include marketing of natural gas, risk management activities, and the sale of energy-related products and services. In 2001 and in the nine months ended September 30, 2002, we derived approximately 41% of our net operating revenues from Equitable Utilities and the unregulated marketing of natural gas.

### **Equitable Supply**

Previously, Equitable Supply was referred to as Equitable Production. We believe that this business segment will be better understood by expanding the segment's information concerning our two lines of business, production and gathering.

Equitable Supply develops, produces, and sells natural gas and crude oil, with operations in the Appalachian region of the United States. It also engages in natural gas gathering and the processing and sale of natural gas and natural gas liquids. Equitable Supply is one of the largest owners of proved natural gas reserves in the Appalachian Basin. In 2001 and in the nine months ended September 30, 2002, we derived approximately 53% and 51%, respectively, of our net operating revenues from Equitable Supply.

### **NORESKO**

NORESKO provides energy-related systems and services that are designed to reduce its customers' operating costs and to improve their productivity. The segment's activities are comprised of energy infrastructure projects, including: on-site power generation, central boiler/chiller plant development, design, construction and operation; performance contracting; and energy efficiency programs. NORESKO's customers include governmental, institutional, military, and industrial end-users. Additionally, NORESKO owns/operates a portfolio of existing cogeneration facilities in the United States, Jamaica, Panama, and Costa Rica.

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### **Business Strategy**

Our strategy is to create shareholder value by focusing on:

- the growth and development of our core business;
- cost-structure improvements;
- the delivery of high quality services to our customers; and
- strategic acquisitions to strengthen existing operations.

### **Principal Offices**

Our principal offices are located at One Oxford Centre, Suite 3300, 301 Grant Street, Pittsburgh, Pennsylvania 15219 and our telephone number is (412) 553-5700.

### **The Exchange Offer**

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|                                       |  |
|---------------------------------------|--|
| Background                            | On November 15, 2002, we completed a private placement of the original notes. In connection with that private placement, we entered into a registration rights agreement in which we agreed to deliver this prospectus to you and to make an exchange offer. This exchange offer is intended to satisfy the exchange and registration rights granted to the initial purchasers of the original notes in the registration rights agreement. Except in the limited circumstances described below, after the exchange offer is complete, you will no longer be entitled to any exchange or registration rights with respect to your original notes. |
| Securities Offered                    | Up to \$200,000,000 of 5.15% Notes due 2012. The terms of the exchange notes and the original notes are identical in all material respects, except for certain transfer restrictions and registration rights relating to the original notes.   |
| The Exchange Offer                    | We are offering to exchange the original notes for a like principal amount of exchange notes. Original notes may only be exchanged in integral principal multiples of \$1,000.   |
| Expiration Date; Withdrawal of Tender | Our exchange offer will expire 5:00 p.m., New York City time, on _____, 2003, or a later time if we choose to extend the exchange offer. You may withdraw your tender of original notes at any time prior to the expiration date. All outstanding original notes that are validly tendered and not validly withdrawn will be exchanged. Any original notes not accepted by us for exchange for any reason will be returned to you at our expense as promptly as possible after the expiration or termination of the exchange offer.  |
| Resales of Exchange Notes             | Based on interpretive letters of the SEC staff to third parties, we believe that you can offer for resale, resell, and otherwise transfer the exchange notes without complying with the registration and prospectus delivery requirements of the Securities Act if:  |

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you acquire the exchange notes in the ordinary course of business;

you are not participating, do not intend to participate, and have no arrangement or understanding with any person to participate, in the distribution of the exchange notes; and

you are not an "affiliate" of ours, as defined in Rule 405 of the Securities Act.

If any of these conditions is not satisfied and you transfer any exchange notes without qualifying for a registration exemption, you may incur liability under the Securities Act. We do not assume or indemnify you against this liability.

Each broker-dealer acquiring exchange notes for its own account in exchange for original notes which it acquired through market-making activities or other trading activities must acknowledge that it will deliver a proper prospectus when any such exchange notes are transferred. After notice to us in writing, a broker-dealer may use this prospectus, as amended or supplemented from time to time, for an offer to resell, a resale or other retransfer of such exchange notes. We have agreed that until \_\_\_\_\_, 2003 we will keep the prospectus current and make it available for this purpose to broker-dealers who request it in writing for such use.

|                                  |  |
|----------------------------------|--|
| Conditions to the Exchange Offer | Our obligation to accept for exchange, or to issue the exchange notes in exchange for, any original notes is subject to certain customary conditions relating to compliance with any applicable law, or any applicable interpretation by the staff of the SEC, or any order of any governmental agency or court of law. See "The Exchange Offer Conditions to the Exchange Offer." |
|----------------------------------|--|



Procedures for Tendering Notes Held in the Form of Book-Entry Interests

The original notes were issued as global securities and were deposited upon issuance with the Trustee, as custodian for The Depository Trust Company ("DTC"). The Trustee issued certificateless depository interests in those outstanding original notes, which represent a 100% interest in those original notes, to DTC. Beneficial interests in the outstanding original notes, which are held by direct or indirect participants in DTC through the certificateless depository interest, are shown on, and transfers of the original notes can only be made through, records maintained in book-entry form by DTC.

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You may tender your outstanding original notes:

through a computer-generated message transmitted by DTC's Automated Tender Offer Program system and received by the exchange agent and forming a part of a confirmation of book-entry transfer in which you acknowledge and agree to be bound by the terms of the letter of transmittal; or

by sending a properly completed and signed letter of transmittal, which accompanies this prospectus, and other documents required by the letter of transmittal, or a facsimile of the letter of transmittal and other required documents, to the exchange agent at the address on the cover page of the letter of transmittal;

and either:

a timely confirmation of book-entry transfer of your outstanding original notes into the exchange agent's account at DTC, under the procedure for book-entry transfers described in this prospectus under the heading "The Exchange Offer-Book Entry Transfers" must be received by the exchange agent on or before the expiration date; or

the documents necessary for compliance with the guaranteed delivery described in "The Exchange Offer-Guaranteed Delivery Procedures" must be received by the exchange agent on or before the expiration date.

Procedures for Tendering Notes held in the Form of Registered Notes

If you hold registered original notes, you must tender your registered original notes by sending a properly completed and signed letter of transmittal, together with other documents required by it, and your certificates, to the exchange agent, in accordance with the procedures described in this prospectus under the heading "The Exchange Offer-Procedures for Tendering Original Notes."

United States Federal Income Tax Considerations

The exchange offer should not result in any income, gain or loss to the holders of original notes or to us for United States federal income tax purposes. See "Certain U.S. Federal Income Tax Considerations."

Use of Proceeds

We will not receive any proceeds from the issuance of the exchange notes in the exchange offer.

The proceeds from the offering of the original notes were added to our general funds and were used to reduce our outstanding commercial paper and other indebtedness.

Exchange Agent

The Bank of New York is serving as the exchange agent for the exchange offer.

|                              |  |
|------------------------------|--|
| Shelf Registration Statement | In limited circumstances, holders of original notes may require us to register their original notes under a shelf registration statement. See "The Exchange Offer - Shelf Registration." |
|------------------------------|--|

### The Exchange Notes

*The following summary contains basic information about the exchange notes and is not intended to be a complete description. It may not contain all the information that may be important to you. For a more complete description of the exchange notes, please refer to the section of this prospectus entitled "Description of Notes."*

|                        |  |
|------------------------|--|
| Issuer                 | Equitable Resources, Inc.  |
| Securities Offered     | \$200,000,000 aggregate principal amount of 5.15% Notes due 2012   |
| Maturity               | November 15, 2012  |
| Interest Rate          | 5.15% per year   |
| Interest Payment Dates | Each May 15 and November 15, commencing May 15, 2003   |
| Minimum Denomination   | \$1,000 and any integral multiple of \$1,000   |
| Optional Redemption    | We may redeem some or all of the exchange notes at any time, or from time to time, at our option, at a redemption price based on a "make-whole" provision. See "Description of Notes - Optional Redemption."   |
| Ranking                | The exchange notes will be our senior unsecured debt and will rank equally with all of our existing and future unsecured and unsubordinated debt. The exchange notes will be effectively subordinated to all of our existing and future secured debt to the extent of the assets securing that debt and to all the debt and other liabilities of our subsidiaries.   |
| Certain Covenants      | The indenture governing the exchange notes will, among other things, contain covenants limiting our ability and the ability of our subsidiaries to: <ul style="list-style-type: none"> <li>incur debt secured by liens;</li> <li>engage in sale-leaseback transactions; and</li> <li>merge or consolidate or sell all or substantially all of our assets.</li> </ul> <p>These covenants are subject to important exceptions and qualifications described under "Description of Notes - Certain Covenants."</p> |

|                |  |
|----------------|--|
| Listing        | We do not intend to list the exchange notes on any securities exchange.  |
| Further Issues | We may from time to time, without notice to or the consent of the holders of the exchange notes, create and issue further exchange notes ranking equally and |

ratably with the exchange notes in all respects, so that such further exchange notes shall be consolidated and form a single series with the notes offered by this prospectus and shall have the same terms as to status, redemption or otherwise as the exchange notes offered by this prospectus.

Risk Factors

You should refer to the section entitled "Risk Factors" beginning on page 7 for a discussion of material risks you should carefully consider before deciding to exchange your notes.

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## RISK FACTORS

In addition to the other information in this prospectus, you should carefully consider the following factors in connection with the exchange offer.

### Risks Relating to Our Business

**Our need to comply with comprehensive, complex, and sometimes unpredictable government regulations may have an adverse effect on our business.**

Our business is affected by many government regulations relating to the exploration for, and the development, production, and transportation of, gas and oil, as well as environmental and safety matters. The regulatory environment applicable to our business has undergone substantial changes in recent years, and these changes have significantly affected the nature of the industry of which we are a part and the manner in which its participants conduct their businesses.

The production of natural gas is subject to regulation by federal and state agencies in the United States. In general, these regulatory agencies are authorized to make and enforce regulations to prevent waste of natural gas, protect the correlative rights and opportunities to produce natural gas by owners of a common reservoir, and protect the environment. Some leases held or operated by our subsidiaries and affiliates involved in exploration and production are federal leases subject to additional regulatory requirements. Our local natural gas distribution operations are subject to the jurisdiction of the Pennsylvania Public Utility Commission ("PUC"), the Kentucky Public Service Commission, and the Public Service Commission of West Virginia with the majority of customers residing in Pennsylvania. These regulatory commissions, among other things, approve rate schedules that reflect the return on debt that we may earn on our facilities utilized to provide natural gas services.

Existing statutes and regulations may be revised or reinterpreted and new laws and regulations may be adopted or become applicable to us or our facilities, which may affect our business in ways that we cannot predict.

**A decrease in natural gas prices may have an adverse effect on our business.**

Our ability to compete in any markets and industries in which we operate depends upon general market conditions, which may change. Decreased natural gas prices could adversely affect the revenues, cash flows, and profitability of our subsidiaries and our company as a whole. Our operations are materially dependent on prices received for natural gas production. Both short-term and long-term price trends affect the economics of developing, producing, gathering, and processing natural gas. Natural gas prices can be volatile. We sell most of our natural gas at current market prices rather than through fixed-price contracts, although we frequently hedge the price of a significant portion of future production in the financial markets. The prices we receive depend upon factors beyond our control, which include:

weather conditions;

the supply and price of foreign natural gas;

the level of consumer product demand;

national and worldwide economic conditions;

political conditions in foreign countries;

the price and availability of alternative fuels;

the proximity to, and availability of capacity on, transportation facilities;

regional levels of supply and demand;

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energy conservation measures; and

government regulations, such as regulation of natural gas transportation, royalties, and price controls.

We believe that any prolonged reduction in natural gas prices would depress our ability to continue the level of activity we would otherwise pursue, which could have an adverse effect on our revenues, cash flows, and results of operations.

**Sustained periods of weather inconsistent with normal can create volatility in our earnings.**

Our earnings are greatly affected by variations in temperature during the winter season. Weather-related factors such as temperature at certain times of the year affect our earnings in our natural gas distribution businesses.

**Our business operates in a highly competitive industry.**

Competition could lead to lower levels of profits and lower cash flows over time. The natural gas exploration and production industry in which we operate is highly competitive. We compete with major natural gas companies, independent natural gas businesses, and individual producers and operators, some of which have greater financial and other resources than we have. Industry members compete both in North America and regionally for the acquisition of properties. We must also compete for pipeline capacity to transport gas to our markets. The industry, as a whole, competes with other industries that supply energy to industrial, commercial, and other consumers. Our natural gas pipelines and storage facilities compete against other existing natural gas pipelines originating from the same sources or serving the same markets as our facilities. In addition, we may face competition from natural gas pipelines and storage projects that may be built in the future. We conduct operations without the benefit of exclusive franchises from government entities. NORESCO's business requires the continued sale of new projects in order to generate earnings from construction activities. We provide open access transportation and storage services pursuant to the terms of tariffs filed with the Federal Energy Regulatory Commission ("FERC"). Demand for storage service and transportation on our pipelines is primarily a function of customer usage rates, economic conditions, competing transportation and storage sources, and price for service. Although there are no major distributors marketing natural gas sales service in our service area, marketing firms do arrange direct purchase contracts between large users in our service area and producers outside our service area, taking advantage of the open-access status of the pipeline systems that we use to transport natural gas to our customers. In addition, we face competition from natural gas distribution operations that overlap or are adjacent to our distribution operations. Demand for natural gas is primarily a function of customer usage rates, economic conditions, competing distribution operations, and price for service.

**Estimates of gas reserves may be unreliable.**

The proved gas reserve information included in this prospectus represents only estimates. These estimates are prepared by company engineers and are reviewed by independent petroleum engineering firms. The estimates were calculated using gas prices in effect on the date indicated in the reports. Any significant price changes will have a material effect on the present value of our reserves.

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Petroleum engineering is a subjective process of estimating underground accumulations of gas that cannot be measured in an exact manner. Estimates of economically recoverable gas reserves and of future net cash flows depend upon a number of variable factors and assumptions, including:

historical production from the area compared with production from other comparable producing areas; and

the assumed effects of regulations by governmental agencies.

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Because all reserve estimates are to some degree subjective, each of the following items may differ materially from those assumed in estimating reserves:

the quantities of gas that are ultimately recovered;

the timing of the recovery of gas reserves;

the production and operating costs incurred;

the amount and timing of future development expenditures; and

the gas price received.

Furthermore, different reserve engineers may make different estimates of reserves and cash flows based on the same available data. Actual production, revenues, and expenditures with respect to reserves will vary from estimates and the variances may be material.

The discounted future net revenues included in this prospectus should not be considered as the market value of the reserves attributable to our properties. As required by the SEC, the estimated discounted future net revenues from proved reserves are generally based on prices and costs as of the date of the estimate while actual future prices and costs may be materially higher or lower. Actual future net revenues will also be affected by factors such as:

the amount and timing of actual production;

supply and demand for gas; and

changes in governmental regulations or taxation.

In addition, the 10% discount factor, which the SEC requires to be used to calculate discounted future net reserves for reporting purposes, is not necessarily the most appropriate discount factor based on the cost of capital in effect from time to time and risks associated with our business and the gas industry in general.

### **The amount or timing of actual future gas production may vary and the cost of drilling is often uncertain.**

There are many risks in developing natural gas, including numerous uncertainties inherent in estimating quantities of proved gas reserves and in projecting future rates of production and timing of development expenditures. Our future success depends on our ability to develop additional gas reserves that are economically recoverable. The total amount or timing of actual future production may vary significantly from reserves and production estimates. Our drilling of development wells can involve significant risks, including those related to timing, success rates, and cost overruns and these risks can be affected by lease and rig availability, geology, and other factors. Drilling for natural gas can be

unprofitable, not only from dry wells, but from productive wells that do not produce sufficient revenues to return a profit. Also, title problems, weather conditions, governmental requirements, and shortages or delays in the delivery of equipment and services can delay our drilling operation or result in their cancellation. The cost of drilling, completing, and operating wells is often uncertain, and new wells may not be productive or we may not recover all or any portion of our investment. Without continued successful exploitation or acquisition activities, our reserves and revenues will decline as a result of our current reserves being depleted by production. We cannot assure you that we will be able to find or acquire additional reserves at acceptable costs.

**The nature of our operations presents inherent risks of loss, that may have an adverse effect on our business.**

The nature of our operations presents inherent risks of loss that, if not insured or indemnified against, could adversely affect our results of operations. Our operations are subject to inherent hazards

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and risks such as: fires; natural disasters; explosions; formations with abnormal pressures; blowouts; collapses of wellbore casing or other tubulars; pipeline ruptures; spills; and other hazards and risks that may cause personal injury or property damage. Additionally, our facilities, machinery, and equipment are subject to sabotage. Any of these events could cause a loss of hydrocarbons, environment pollution, personal injury or death claims, damage to our properties or damage to the properties of others. As protection against operational hazards, we maintain insurance coverage against some, but not all, potential losses. Our coverages include: operator's extra expense; physical damage to certain assets; employer's liability; business interruption; comprehensive general liability; automobile; and workers' compensation. Generally, the agreements that we execute with contractors provide for the division of responsibilities between the contractor and ourselves, and we seek to obtain an indemnification from the contractor for certain of these risks. To the extent we are unable to transfer such risks to the contractor, we seek protection through insurance that our management considers to be adequate. Such insurance or indemnification agreements may not adequately protect us against liability from all of the consequences of the hazards described above. The occurrence of an event not fully insured or indemnified against, or the failure of a contractor to meet its indemnification obligations, could result in substantial losses to us. In addition, insurance may not be available to cover any or all of these risks, or, even if available, it may not be adequate or insurance premiums or other costs may rise significantly in the future, so as to make such insurance prohibitively expensive. Furthermore, such hazards and risks may subject us to litigation from time to time. Such litigation could result in substantial monetary judgments against us or be resolved on unfavorable terms, the result of which could have a material adverse effect to our results of operations, financial condition and cash flows.

**We may be subject to margin calls by entering into commodity price derivative contracts to hedge commodity prices.**

We use derivatives to hedge commodity prices. In order to protect to some extent against price volatility and to lock in favorable pricing on natural gas production, we periodically enter into commodity price derivatives contracts (hedging arrangements) for a portion of our expected production. In a typical hedge transaction, we have the right to receive from hedge counterparties the excess of the fixed price specified in the hedge agreement over a floating price based on a market index, multiplied by the quantity hedged. These contracts reduce exposure to subsequent price drops but may subject us to margin calls that may require us to give material amounts of collateral to counterparties in the form of cash or to settle with the commodity or cash when commodity prices rise significantly. Use of energy price hedges also exposes parties to the risk of non-performance by a contract counterparty. We carefully evaluate the financial strength of all contract counterparties, but these parties might not be able to perform their obligations under the hedge arrangements. It is our policy that the use of commodity derivatives contracts be strictly confined to the price hedging of existing and forecast production, and we maintain a system of internal controls to assure there is no unauthorized trading or speculation on commodity prices. Unauthorized speculative trades could however occur that may expose us to substantial losses to cover a position in the contract, which may in turn have a material adverse effect on our revenues, cash flows, and results of operations.

**We plan to continue to implement acquisition and disposition strategies that involve a number of inherent risks, any of which may cause us not to realize anticipated benefits.**

We intend to continue to strategically position our business in order to improve our ability to compete. We plan to do this by acquiring businesses complementary to our strengths and continually evaluating business unit dispositions. As a result, the relative makeup of our business is subject to change. Acquisitions, joint venture, and other business combinations involve various inherent risks, such as assessing the value, strengths, weaknesses, contingent and other liabilities and potential profitability of acquisition or other transaction candidates; the potential loss of key personnel of an acquired business; our ability to achieve identified financial and operating synergies anticipated to result from an

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acquisition or other transaction; and unanticipated changes in business and economic conditions affecting an acquisition or other transaction.

We may be unable to realize, or do so within any particular time frame, the cost reductions, cash flow increases or other synergies expected to result from acquisitions, joint ventures, and other transactions or investments we may undertake, or be unable to generate additional revenue to offset any unanticipated inability to realize such expected synergies. Realization of the anticipated benefits of acquisitions or other transactions could take longer than expected, and implementation difficulties, market factors, and the deterioration in domestic or global economic conditions could alter the anticipated benefits.

**We are subject to environmental regulations, and violations of or liability under these regulations may have a material adverse effect on us.**

Environmental regulation significantly affects our business. Our business operations are subject to federal, state, and local laws and regulations relating to environmental protection. These laws and regulations concern the generation, storage, transportation, disposal or discharge of contaminants into the environment, and the general protection of public health, natural resources, wildlife, and the environment. Costs of compliance and liabilities could negatively affect our level of cash flow. In addition, emission controls required under the Federal Clean Air Act and other similar federal and state laws could require unexpected capital expenditures at our facilities. We do not believe that environmental protection provisions currently in place will have a significant effect on our competitive position; however, because the costs of environmental regulation are already significant, additional regulation could negatively affect our business. Although we cannot predict the impact of the interpretation or enforcement of Environmental Protection Agency standards or future environmental measures or other state and local regulations, our costs could increase if environmental laws and regulations become more strict.

**Increases in interest rates may adversely affect our business by causing higher interest costs.**

A portion of our indebtedness is commercial paper and commercial paper market is uncertain. Upon the maturity of our outstanding commercial paper, there can be no assurance that we will be able to lower rates. With respect to that portion of our interest costs that we cannot pass on to our utility customers, a higher interest rate would reduce our net income.

**Our tax rate may be increased and/or tax laws affecting us can change that may have an adverse impact on our operations.**

The rates of federal, state, local, and international taxes applicable to the industries in which we operate, including ad valorem and severance taxes paid by Equitable Supply, which often fluctuate, could be increased by the respective taxing authorities. In addition, the tax laws, rules and regulations that affect our business could change. Any such increase or change could adversely impact our business, financial condition or results of operations.

**The September 11, 2001 terrorist attacks and the possibility of wider armed conflict have adversely affected the U.S. and other economies and may adversely affect our operating results.**

Terrorist attacks, such as the attacks that occurred in New York, Pennsylvania, and Washington, D.C. on September 11, 2001, and future war or risk of war may adversely impact our results of operations, our ability to raise capital, and our future growth. Uncertainty surrounding future military strikes or sustained military campaigns may impact our operations in unpredictable ways, including disruptions of fuel or gas supplies and markets, and the possibility that infrastructure facilities, including pipelines, processing plants, and storage facilities, could be direct targets of, or indirect casualties of, an act of terror. A reduction in or total restriction to access at Federal government

installations could hinder NORESKO's ability to construct, operate, and develop projects, negatively affecting both current and future earnings. The uncertainties of gas supply may affect our ability to replace dedicated reserves. Terrorist activity may also hinder our ability to transport natural gas if transportation facilities or pipelines become damaged as a result of an attack. In addition, war or risk of war may also have an adverse effect on the economy. A lower level of economic activity could result in a decline in energy consumption which could adversely affect our revenues or restrict our future growth. Instability in the financial markets as a result of terrorism or war could also affect our ability to raise capital. Terrorist activity or war could likely lead to increased volatility in prices for natural gas and could affect the markets for drilling services. In addition, the insurance premiums charged for some or all of the coverages currently maintained could increase dramatically, or the coverages could be unavailable in the future.

**Labor disputes may have a material adverse effect on our operations and profitability.**

We collectively bargain with labor unions that represent a number of our employees. When the current collective bargaining agreements expire, failure to reach an agreement could result in strikes or other labor protests which could disrupt our operations. If we were to experience a strike or work stoppage, it would be difficult for us to find a sufficient number of employees with the necessary skills to replace these employees. We cannot assure you that we will reach any such agreement or that we will not encounter strikes or other types of conflicts with the labor unions of our personnel. Such labor disputes could have an adverse effect on our business, financial condition or results of operations, could cause us to lose revenues and customers and might have permanent effects on our business.

**An unstable political and/or economic environment in foreign countries may adversely impact our operations in these countries.**

Certain of NORESKO's operations are located in foreign countries that historically have an unstable political and/or economic environment. Any political or economic turmoil in these countries could adversely impact our operations in these countries and our ability to generate the predicted amount of revenues from those operations.

**Risks Related to the Exchange Notes**

**If no trading market develops for the exchange notes, you may not be able to resell your exchange notes at their fair market value or at all.**

Prior to this offering, there was no public market for the exchange notes. If no active trading market develops, you may not be able to resell your exchange notes at their fair market value or at all. Future trading prices of the exchange notes will depend on many factors including, among other things, our ability to effect the exchange offer, prevailing interest rates, our operating results and the market for similar securities. No assurance can be given as to the liquidity of or trading market for the exchange notes. We do not intend to apply for listing the exchange notes on any securities exchange.

**Redemption may adversely affect your return on the exchange notes.**

Your exchange notes are redeemable at our option, and therefore we may choose to redeem your exchange notes at times when prevailing interest rates are relatively low. As a result, you may not be able to reinvest the proceeds you receive from the redemption in a comparable security at an effective interest rate as high as the interest rate on your exchange notes being redeemed.

**RATIO OF EARNINGS TO FIXED CHARGES**

|                                    | Nine Months Ended<br>September 30, |      |      | Years Ended December 31, |      |      |                     |      |
|------------------------------------|------------------------------------|------|------|--------------------------|------|------|---------------------|------|
|                                    | Pro Forma<br>2002 <sup>(1)</sup>   | 2002 | 2001 | 2001                     | 2000 | 1999 | 1998 <sup>(2)</sup> | 1997 |
| Ratio of Earnings to Fixed Charges | 5.53                               | 6.42 | 5.94 | 5.75                     | 2.67 | 3.36 | N/A                 | 3.72 |

(1) Giving effect to the repayment of outstanding commercial paper and other indebtedness with the proceeds of the issuance of the 5.15% notes.

(2) Earnings were inadequate to cover fixed charges by \$55 million for the year ended December 31, 1998.

The ratio of earnings to fixed charges is calculated as follows:



(earnings)  
(fixed charges)

For purposes of calculating the ratios, earnings consist of:

income before income taxes, discontinued operations, extraordinary charges, and cumulative effect of accounting changes;

plus fixed charges;

plus minority interest in income of majority owned subsidiaries;

plus amortization of capitalized interest;

minus capitalized interest; and

minus losses recognized in pre-tax income of less than 50% owned persons.

For purposes of calculating the ratios, fixed charges consist of:

interest on debt;

amortization of debt expense;

capitalized interest; and

the interest portion of rental expense on operating leases.

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## THE EXCHANGE OFFER

### Terms of the Exchange Offer; Period for Tendering Outstanding Exchange Notes

On November 15, 2002, we sold the original notes to J.P. Morgan Securities, Inc., Banc of America Securities LLC, Banc One Capital Markets, Inc., PNC Capital Markets, Inc., Salomon Smith Barney Inc., and BMO Nesbitt Burns Corp. These initial purchasers subsequently resold the original notes to qualified institutional buyers in accordance with Rule 144A under the Securities Act and outside the United States in accordance with Regulation S under the Securities Act. When we sold the original notes, we entered into a registration rights agreement with the initial purchasers. The registration rights agreement requires that we register the exchange notes with the SEC and offer to exchange the registered exchange notes for the outstanding original notes sold on November 15, 2002.

We will accept any original notes that you validly tender and do not withdraw before 5:00 p.m., New York City time, on \_\_\_\_\_, 2003 ("expiration date"). We will issue \$1,000 of principal amount of exchange notes in exchange for each \$1,000 principal amount of your outstanding original notes. You may tender some or all of your original notes in the exchange offer, but only in integral multiples of \$1,000.

The form and terms of the exchange notes are the same as the form and terms of the outstanding original notes except that:

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the exchange notes being issued in the exchange offer will be registered under the Securities Act and will not have legends restricting their transfer;

the provisions for payment of additional interest in case of non-registration will be eliminated;

the exchange notes being issued in the exchange offer will not have the registration rights applicable to the original notes; and

interest on the exchange notes will accrue from the last interest date to which interest was paid on your original notes or, if none, from the date of issuance.

Outstanding original notes that we accept for exchange will not accrue interest after we complete the exchange offer. The exchange offer will expire at 5:00 p.m., New York City time, on the expiration date, unless we extend it. If we extend the exchange offer, we will issue a notice by press release or other public announcement before 9:00 a.m., New York City time, on the next business day after the previously scheduled expiration date.

If we extend the exchange offer, original notes that you have previously tendered will still be subject to the exchange offer, and we may accept them.

To the extent we are legally permitted to do so, we reserve the right, in our sole discretion:

to delay accepting your original notes;

to terminate the exchange offer and not accept any original notes for exchange if any of the conditions have not been satisfied; or

to amend the exchange offer in any manner.

Any such delay in acceptance, termination or amendment will be followed as promptly as practicable by oral or written notice to the registered holders of original notes.

Without limiting the manner by which we may choose to give notice of any extension, delay in acceptance, amendment or termination of the exchange offer, we will have no obligation to publish, advertise or otherwise communicate any public announcement, other than by making a timely release to a financial news service.

We will promptly return your original notes without expense to you after the exchange offer expires or terminates if we do not accept them for exchange for any reason.

### **Procedures for Tendering Original Notes**

Only you may tender your original notes in the exchange offer. To tender your original notes in the exchange offer, you must:

complete, sign, and date the letter of transmittal which accompanied this prospectus, or a copy of it;

have the signature on the letter of transmittal guaranteed if required by the letter of transmittal; and

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mail, fax or otherwise deliver the letter of transmittal or copy to the exchange agent;

OR

if you tender your notes under The Depository Trust Company's book-entry transfer procedures, arrange for The Depository Trust Company ("DTC") to transmit an agent's message to the exchange agent on or before the expiration date.

In addition, either:

the exchange agent must receive certificates for outstanding original notes and the letter of transmittal;

the exchange agent must receive a timely confirmation of a book-entry transfer of your original notes into the exchange agent's account at DTC, along with the agent's message; or

you must comply with the guaranteed delivery procedures described below.

An agent's message is a computer-generated message transmitted to the exchange agent by DTC through its Automated Tender Offer Program. To tender your original notes effectively, a tendering party must make sure that the exchange agent receives a letter of transmittal and other required documents or an agent's message before the expiration date. When you tender your outstanding original notes and we accept them, the tender will be a binding agreement between you and us in accordance with the terms and conditions in this prospectus and in the letter of transmittal.

The method of delivery to the exchange agent of original notes, letters of transmittal, and all other required documents is at your election and risk. We recommend that you use an overnight or hand delivery service instead of mail. If you do deliver by mail, we recommend that you use registered mail, properly insured, with return receipt requested. In all cases, you should allow enough time to make sure your documents reach the exchange agent before the expiration date. Do not send a letter of transmittal or notes directly to us. You may request your brokers, dealers, commercial banks, trust companies, or nominees to make the exchange on your behalf.

Unless you are a registered holder who requests that the exchange notes be mailed to you and issued in your name, or unless you are an Eligible Institution, you must have your signature on a letter of transmittal or a notice of withdrawal guaranteed by an Eligible Institution. An "Eligible Institution" is a firm which is a financial institution that is a member of a registered national securities exchange or a participant in the Securities Transfer Agents Medallion Program, the New York Stock Exchange Medallion Signature Program or the Stock Exchanges Medallion Program.

If the person who signs the letter of transmittal and tenders the original notes is not the registered holder of the original notes, the registered holders must endorse the original notes or sign a written instrument of transfer or exchange that is included with the original notes, with the registered holder's

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signature guaranteed by an Eligible Institution. We will decide whether the endorsement or transfer instrument is satisfactory.

We will decide all questions about the validity, form, eligibility, acceptance, and withdrawal of tendered original notes, and our determination will be final and binding on you. We reserve the absolute right to:

reject any and all tenders of any particular note not properly tendered;

refuse to accept any original note if, in our judgment or the judgment of our counsel, the acceptance would be unlawful; and

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waive any defects or irregularities or conditions of the exchange offer as to any particular original note either before or after the expiration date. This includes the right to waive the ineligibility of any holder who seeks to tender original notes in the exchange offer.

Our interpretation of the terms and conditions of the exchange offer, including the instructions in the letter of transmittal, will be final and binding on all parties. You must cure any defects or irregularities in connection with tenders of original notes as we will determine. Neither we, the exchange agent nor any other person will incur any liability for failure to notify you of any defect or irregularity with respect to your tender of original notes.

If trustees, executors, administrators, guardians, attorneys-in-fact, officers of corporations or others acting in a fiduciary or representative capacity sign the letter of transmittal or any notes or power of attorney on your behalf, those persons must indicate their capacity when signing, and submit to us with the letter of transmittal satisfactory evidence demonstrating their authority to act on your behalf.

To participate in the exchange offer, we require that you represent to us that:

you or any other person acquiring exchange notes for your original notes in the exchange offer is acquiring them in the ordinary course of business;

neither you nor any other person acquiring exchange notes in exchange for your original notes is engaging in or intends to engage in a distribution of the exchange notes issued in the exchange offer;

neither you nor any other person acquiring exchange notes in exchange for your original notes has an arrangement or understanding with any person to participate in the distribution of exchange notes issued in the exchange offer;

neither you nor any other person acquiring exchange notes in exchange for your original notes is our "affiliate" as defined under Rule 405 of the Securities Act; and

if you or another person acquiring exchange notes for your original notes is a broker-dealer, you will receive exchange notes for your own account, you acquired exchange notes as a result of market-making activities or other trading activities, and you acknowledge that you will deliver a prospectus in connection with any resale of your exchange notes.

The delivery of an agent's message to the exchange agent on your behalf will be deemed a representation by you to the effects stated above.

By its acceptance of the exchange offer, any broker-dealer that receives exchange notes pursuant to the exchange offer agrees to notify us in writing before using the prospectus in connection with the resale or transfer of exchange notes. The broker-dealer further acknowledges and agrees that, upon receipt of notice from us of the happening of any event which makes any statement in the prospectus untrue in any material respect or which requires the making of any changes in the prospectus to make the statements in the prospectus not misleading or which may impose upon us disclosure obligations that may have a material adverse effect on us, which notice we agree to deliver promptly to the broker-

dealer, the broker-dealer will suspend use of the prospectus until we have notified the broker-dealer that delivery of the prospectus may resume and have furnished to the broker-dealer copies of any amendment or supplement to the prospectus. We have agreed in the registration rights agreement that for a period of 180 days after the effective date of the registration statement of which this prospectus is a part we will make this prospectus, as amended or supplemented, available to any broker-dealer who requests it in writing for use in connection with any such resale.

If you are our "affiliate," as defined under Rule 405 of the Securities Act, you are a broker-dealer who acquired your original notes in the initial offering and not as a result of market-making or trading activities, or if you are engaged in or intend to engage in or have an arrangement or understanding with any person to participate in a distribution of exchange notes acquired in the exchange offer, you or that person:

may not rely on the applicable interpretations of the staff of the SEC; and

must comply with the registration and prospectus delivery requirements of the Securities Act when reselling the exchange notes.

Broker-dealers who cannot make the representations in the fifth bullet point of the paragraph above cannot use this exchange offer prospectus in connection with resales of exchange notes.

#### **Acceptance of Original Notes for Exchange; Delivery of Exchange Notes Issued in the Exchange Offer**

We will accept validly tendered original notes when the conditions to the exchange offer have been satisfied or we have waived them. We will have accepted your validly tendered original notes when we have given oral or written notice to the exchange agent. The exchange agent will act as agent for the tendering holders for the purpose of receiving the exchange notes from us. If we do not accept any tendered original notes for exchange because of an invalid tender or other valid reason, the exchange agent will return the certificates, without expense, to the tendering holder. If a holder has tendered original notes by book-entry transfer, we will credit the notes to an account maintained with DTC. We will return certificates or credit the account at DTC as promptly as practicable after the exchange offer terminates or expires.

#### **Book-Entry Transfers**

The exchange agent will make a request to establish an account at DTC for purposes of the exchange offer within two business days after the date of this prospectus. Any financial institution that is a participant in DTC's systems must make book-entry delivery of outstanding original notes by causing DTC to transfer those outstanding original notes into the exchange agent's account at DTC in accordance with DTC's Automated Tender Offer Procedures. The participant should transmit its acceptance to DTC on or before the expiration date or comply with the guaranteed delivery procedures described below. DTC will verify acceptance, execute a book-entry transfer of the tendered outstanding original notes into the exchange agent's account at DTC and then send to the exchange agent confirmation of the book-entry transfer. The confirmation of the book-entry transfer will include an agent's message confirming that DTC has received an express acknowledgment from the participant that the participant has received and agrees to be bound by the letter of transmittal and that we may enforce the letter of transmittal against the participant. Delivery of exchange notes issued in the exchange offer may be effected through book-entry transfer at DTC. However, the letter of transmittal or facsimile of it or an agent's message, with any required signature guarantees and any other required documents, must:

be transmitted to and received by the exchange agent at the address listed below under "Exchange Agent" on or before the expiration date; or

the guaranteed delivery procedures described below must be complied with.

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#### **Guaranteed Delivery Procedures**

If you are a registered holder of outstanding original notes who desires to tender original notes but your original notes are not immediately available, or time will not permit your original notes or other required documents to reach the exchange agent before the expiration date, or the procedure for book-entry transfer cannot be completed on a timely basis, you may effect a tender if:

you tender the original notes through an Eligible Institution;

before the expiration date, the exchange agent receives from the Eligible Institution a notice of guaranteed delivery in the form we have provided ("Notice of Guaranteed Delivery"). The Notice of Guaranteed Delivery will state the name and address of the holder of the original notes being tendered and the amount of original notes being tendered, that the tender is being made, and guarantee that within five New York Stock Exchange trading days after the Notice of Guaranteed Delivery is signed, the certificates for all physically tendered original notes, in proper form for transfer, or a book-entry confirmation, together with a properly completed and signed letter of transmittal with any required signature guarantees, and any other documents required by the letter of transmittal will be deposited by the Eligible Institution with the exchange agent; and

the certificates for all physically tendered outstanding original notes, in proper form for transfer, or a book-entry confirmation, together with a properly completed and signed letter of transmittal with any required signature guarantees, and all other documents required by the letter of transmittal, are received by the exchange agent within five New York Stock Exchange trading days after the date of execution of the Notice of Guaranteed Delivery.

### **Withdrawal Rights**

You may withdraw your tender of original notes at any time before 5:00 p.m., New York City time, on the expiration date.

For a withdrawal to be effective, you must make sure that, before 5:00 p.m., New York City time, on the expiration date, the exchange agent receives a written notice of withdrawal at one of the addresses below or, if you are a participant of DTC, an electronic message using DTC's Automated Tender Offer Program.

A notice of withdrawal must:

specify the name of the person that tendered the original notes to be withdrawn;

identify the original notes to be withdrawn, including the principal amount of the original notes;

be signed by the holder in the same manner as the original signature on the letter of transmittal by which the original notes were tendered or be accompanied by documents of transfer; and

if you have transmitted certificates for outstanding original notes, specify the name in which the original notes are registered, if different from that of the withdrawing holder, and identify the serial numbers of the certificates.

If you have tendered original notes under the book-entry transfer procedure, your notice of withdrawal must also specify the name and number of an account at DTC to which your withdrawn original notes can be credited.

We will decide all questions as to the validity, form, and eligibility of the notices and our determination will be final and binding on all parties. Any tendered original notes that you withdraw will not be considered to have been validly tendered. We will return any outstanding original notes that

have been tendered but not exchanged, or credit them to DTC account, as soon as practicable after withdrawal, rejection of tender or termination of the exchange offer. You may retender properly withdrawn original notes before the expiration date by following one of the procedures described above.

### **Conditions to the Exchange Offer**

We are not required to accept for exchange, or to issue exchange notes in exchange for, any outstanding original notes. We may terminate or amend the exchange offer, if at any time before the acceptance of original notes:

any federal law, statute, rule or regulation has been adopted or enacted which, in our judgment, would reasonably be expected to impair our ability to proceed with the exchange offer;

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if any stop order is threatened or in effect with respect to the registration statement of which this prospectus is a part or the qualification of the indenture under the Trust Indenture Act of 1939; or

there is a change in the current interpretation by the staff of the SEC which permits holders who have made the required representations to us to resell, offer for resale, or otherwise transfer exchange notes issued in the exchange offer without registration of the exchange notes and delivery of a prospectus, as discussed above.

These conditions are for our sole benefit and we may assert or waive them at any time and for any reason. However, the exchange offer will remain open for at least five business days following any waiver of the preceding conditions. Our failure to exercise any of the foregoing rights will not be a waiver of our rights.

### Exchange Agent

You should direct all signed letters of transmittal to the exchange agent, The Bank of New York. You should direct questions, requests for assistance, and requests for additional copies of this prospectus, the letter of transmittal, and the Notice of Guaranteed Delivery to the exchange agent addressed as follows:

#### By Registered or Certified Mail:

The Bank of New York  
Corporate Trust Operations  
Reorganization Unit  
101 Barclay Street 7E  
New York, NY 10286  
Attention: Mr. Santino Ginnocchietti

#### By Hand Delivery:

The Bank of New York  
Corporate Trust Operations  
Reorganization Unit  
101 Barclay Street Lobby Window  
New York, NY 10286  
Attention: Mr. Santino Ginnocchietti

#### By Overnight Courier:

The Bank of New York  
Corporate Trust Operations  
Reorganization Unit  
101 Barclay Street 7E  
New York, NY 10286  
Attention: Mr. Santino Ginnocchietti

#### By Facsimile:

(212) 298-1915  
Attention: Mr. Santino Ginnocchietti  
Confirmed by telephone:  
(212) 815-6331

Delivery or fax of the letter of transmittal to an address or number other than those above is not a valid delivery of the letter of transmittal.

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### Fees and Expenses

We will not make any payment to brokers, dealers, or others soliciting acceptances of the exchange offer except for reimbursement of mailing expenses. The expenses to be incurred in connection with the exchange offer will be paid by us. These expenses will include reasonable and customary fees and out-of-pocket expenses of the exchange agent and reasonable out-of-pocket expenses incurred by brokerage houses and other fiduciaries in forwarding materials to beneficial holders in connection with the exchange offer.

### Accounting Treatment

The exchange notes will be recorded at the same carrying value as the existing original notes, as reflected in our accounting records on the date of exchange. Accordingly, we will recognize no gain or loss for accounting purposes. The expenses of the exchange offer will be expensed over the term of the exchange notes.

### Transfer Taxes

If you tender outstanding original notes for exchange you will not be obligated to pay any transfer taxes. However, if you instruct us to register exchange notes in the name of, or request that your original notes not tendered or not accepted in the exchange offer be returned to, a

person other than you, you will be responsible for paying any transfer tax owed.

### **You May Suffer Adverse Consequences if You Fail to Exchange Outstanding Exchange Notes**

Original notes that are not tendered or that are tendered but not accepted by us will, following completion of the exchange offer, continue to be subject to existing restrictions upon transfer under the Securities Act. Upon completion of the exchange offer, specified rights under the registration rights agreement, including registration rights and any right to additional interest, will be either limited or eliminated. Accordingly, if you do not tender your notes in the exchange offer, your ability to sell your original notes could be adversely affected. Once we have completed the exchange offer, holders who have not tendered notes will not continue to be entitled to any increase in interest rate that the indenture provides for should we not complete the exchange offer.

Holders of the exchange notes issued in the exchange offer and original notes that are not tendered in the exchange offer will vote together as a single class under the indenture.

### **Consequences of Exchanging Outstanding Original Notes**

If you make the representations that we discuss above, we believe that you may offer, sell or otherwise transfer the exchange notes to another party without registration of your notes or delivery of a prospectus.

We base our belief on interpretations by the staff of the SEC in no-action letters issued to third parties. If you cannot make these representations, you cannot rely on this interpretation by the SEC's staff and you must comply with the registration and prospectus delivery requirements of the Securities Act in connection with a resale of the original notes. A broker-dealer that receives exchange notes for its own account in exchange for its outstanding original notes must acknowledge that it acquired the original notes as a result of market making activities or other trading activities and that it will deliver a prospectus in connection with any resale of the exchange notes. Broker-dealers who can make these representations may use this exchange offer prospectus, as supplemented or amended, in connection with resales of exchange notes issued in the exchange offer. We have agreed in the registration rights agreement that for a period of 180 days after the effective date of the registration statement of which

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this prospectus is a part we will make this prospectus, as amended or supplemented, available to any broker-dealer who requests it in the letter of transmittal for use in connection with any such resale.

However, because the SEC has not issued a no-action letter in connection with this exchange offer, we cannot be sure that the staff of the SEC would make a similar determination regarding the exchange offer as it has made in similar circumstances.

### **Shelf Registration**

The registration rights agreement requires that we file a shelf registration statement if:

we are not permitted to effect the exchange offer as contemplated by this offering memorandum because of any change in law or applicable interpretations of the law by the staff of the SEC;

for any other reason the exchange offer is not consummated within 210 days after the date of issuance of the original notes;

any initial purchaser so requests with respect to original notes held by the initial purchasers that are not eligible to be exchanged for exchange notes in the exchange offer;

any applicable law or interpretations do not permit any holder of original notes to participate in the exchange offer; or

any holder of original notes that participates in the exchange offer does not receive freely transferable exchange notes in exchange for tendered original notes.



Original notes will be subject to restrictions on transfer until:

the date on which that original note has been exchanged for a freely transferable exchange note in the exchange offer;

the date on which that original note has been effectively registered under the Securities Act and disposed of in accordance with the shelf registration statement; or

the date on which that original note is distributed to the public pursuant to Rule 144 under the Securities Act or may be sold under Rule 144(k) under the Securities Act.

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### USE OF PROCEEDS

We are making the exchange offer to satisfy our obligation under the registration rights agreement we entered into with the initial purchasers when we issued the original notes. We will not receive any cash proceeds from the issuance of the exchange notes. In consideration for issuing the exchange notes, we will receive an equal principal amount of original notes. The original notes surrendered in exchange for the exchange notes will be retired and cancelled.

The proceeds from the issuance and sale of the original notes were \$196,834,000 after deducting initial purchasers' commissions and other estimated offering expenses. The proceeds were added to our general funds and were used to reduce our outstanding commercial paper and other indebtedness.

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### CAPITALIZATION

The following table sets forth our consolidated capitalization as of September 30, 2002 on a historical basis and as adjusted to give effect to this offering. This table should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes related thereto appearing elsewhere in this prospectus.

|   | As of September 30, 2002                                       |                |
|---|--|----------------|
|   | Actual   | As Adjusted(1) |
|   | (in thousands except shares and per share data)<br>(Unaudited) |                |
| <b>Current liabilities:</b>                         |  |                |
| Current portion of nonrecourse project financing    | \$ 16,219  | \$ 16,219      |
| Current portion of debentures and medium term notes | 24,250   | 24,250         |
| Short-term loans                                    | 232,400  | 34,266         |
| Accounts payable                                    | 104,595  | 104,595        |
| Prepaid gas forward sale                            | 55,705   | 55,705         |
| Derivative commodity instruments, at fair value     | 41,934   | 41,934         |
| Other current liabilities                           | 107,670  | 107,670        |

|   | As of September 30, 2002 |              |
|---|--------------------------|--------------|
| Total current liabilities   | 582,773                  | 384,639      |
| <b>Long-term debt:</b>  |                          |              |
| Debtures and medium-term notes  | 247,000                  | 247,000      |
| Notes offered hereby  |                          | 200,000      |
| <b>Deferred and other credits:</b>  |                          |              |
| Deferred income taxes   | 357,345                  | 357,345      |
| Deferred investment tax credits   | 13,501                   | 13,501       |
| Prepaid gas forward sale  | 55,632                   | 55,632       |
| Deferred revenue  | 13,755                   | 13,755       |
| Project financing obligations   | 83,173                   | 83,173       |
| Other credits   | 77,970                   | 77,970       |
| Total deferred and other credits  | 601,376                  | 601,376      |
| <b>Preferred trust securities:</b>  | \$ 125,000               | \$ 125,000   |
| <b>Common stockholders' equity:</b>   |                          |              |
| Common stock, no par value, 160,000 shares authorized; 74,504 shares issued and outstanding | 281,931                  | 281,931      |
| Treasury stock, shares at cost: 12,327  | (268,135)                | (268,135)    |
| Retained earnings   | 755,495                  | 755,495      |
| Accumulated other comprehensive income  | 19,480                   | 19,480       |
| Total common stockholders' equity   | 788,771                  | 788,771      |
| Total   | \$ 2,344,920             | \$ 2,346,786 |

- (1) Gives effect to the issuance of the notes (net of the estimated fees and expenses related thereto) and the application of the proceeds as described in "Use of Proceeds."

### SUMMARY SELECTED HISTORICAL CONSOLIDATED FINANCIAL DATA

The following year ended annual selected financial data are derived from the consolidated financial statements of Equitable Resources, Inc. which have been audited by Ernst & Young LLP, independent auditors. The data should be read in conjunction with the consolidated financial statements, related notes, and other financial information incorporated by reference in this prospectus. The selected financial information presented for the nine months ended September 30, 2002 and 2001 is unaudited. In the opinion of management, the unaudited selected financial information has been prepared on the same basis as the audited selected consolidated financial information and includes all adjustments, consisting of normal recurring adjustments, necessary to present fairly our results of operations and financial position as of the dates and for the periods presented. The unaudited selected financial information for the nine months ended September 30, 2002 is not necessarily indicative of results that may be expected for any other interim period or for the full year ending December 31, 2002. You should read the following information in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this prospectus and our consolidated financial statements and related notes incorporated in this prospectus by reference.

Nine Months Ended  
September 30,

Years Ended December 31,

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|  | Nine Months Ended<br>September 30, |            | Years Ended December 31,             |            |            |             |            |
|--|------------------------------------|------------|--------------------------------------|------------|------------|-------------|------------|
|  | 2002                               | 2001       | 2001                                 | 2000       | 1999       | 1998        | 1997       |
|  | (Unaudited)                        |            | (in thousands except per share data) |            |            |             |            |
| <b>Results of Operations Data:</b>   |                                    |            |                                      |            |            |             |            |
| Net operating revenues   | \$ 403,261                         | \$ 426,992 | \$ 567,608                           | \$ 576,951 | \$ 455,350 | \$ 401,696  | \$ 445,906 |
| Operations and maintenance   | 54,829                             | 60,696     | 80,607                               | 103,020    | 74,424     | 74,859      | 104,200    |
| Production and exploration   | 19,587                             | 26,899     | 34,500                               | 45,870     | 35,142     | 56,779      | 39,111     |
| Selling, general, and administrative expense   | 73,248                             | 85,817     | 124,743                              | 116,050    | 102,307    | 114,846     | 100,328    |
| Interest expense   | 28,182                             | 31,000     | 41,098                               | 75,661     | 37,132     | 40,302      | 34,903     |
| Other cost (income)  |                                    |            |                                      | 390        |            |             | (50,120)   |
| Equity earnings (losses) from nonconsolidated investments and minority interest                  | (6,936)                            | 26,369     | 26,101                               | 25,161     | 2,683      | 2,667       |            |
| Income from continuing operations before income taxes and cumulative effect of accounting change | 164,008                            | 196,312    | 239,531                              | 163,344    | 108,486    | (49,433)    | 117,397    |
| Provisions (benefit) for income taxes  | 55,761                             | 68,809     | 87,723                               | 57,171     | 39,356     | (22,381)    | 43,210     |
| Income from continuing operations  | 108,247                            | 127,503    | 151,808                              | 106,173    | 69,130     | (27,052)    | 74,187     |
| Net income (loss)  | \$ 111,728                         | \$ 127,503 | \$ 151,808                           | \$ 106,173 | \$ 69,130  | \$ (44,119) | \$ 78,057  |
| <b>Cash Flow Data:</b>   |                                    |            |                                      |            |            |             |            |
| Net cash provided by operating activities  | \$ 189,665                         | \$ 115,660 | \$ 129,869                           | \$ 361,153 | \$ 154,318 | \$ 90,227   | \$ 121,861 |
| Net cash (used in) provided by investing activities  | (91,229)                           | (75,762)   | (125,761)                            | (363,008)  | (137,543)  | 142,003     | (79,056)   |
| Net cash (used in) provided by financing activities  | (121,408)                          | (91,720)   | (26,509)                             | 35,847     | (101,188)  | (199,228)   | 11,900     |

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| <b>Financial Position Data:</b> |           |           |           |           |           |            |           |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|------------|-----------|
| Cash                            | \$ 6,650  | \$ 201    | \$ 92,578 | \$ 52,023 | \$ 18,031 | \$ 102,444 | \$ 69,442 |
| Accounts receivable, net        | 88,845    | 154,191   | 132,750   | 300,399   | 148,103   | 199,362    | 354,121   |
| Inventories                     | 94,109    | 106,557   | 96,445    | 85,246    | 40,859    | 33,743     | 37,156    |
| Total current assets            | 386,654   | 526,887   | 613,344   | 583,736   | 326,838   | 451,442    | 684,734   |
| Property and equipment, net     | 1,513,086 | 1,441,113 | 1,414,277 | 1,419,429 | 1,221,431 | 1,194,443  | 1,187,002 |
| Regulatory assets               | 81,033    | 63,624    | 80,225    | 62,755    | 63,382    | 65,983     | 69,919    |
| Goodwill                        | 51,702    | 58,350    | 57,364    | 60,635    | 64,382    | 68,128     | 66,823    |
| Contract receivables            | 13,265    | 6,533     | 49,577    | 22,843    | 72,668    | 63,423     | 81,391    |

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|  |            |            |            |            |            |           |           |
|--|------------|------------|------------|------------|------------|-----------|-----------|
| Total assets   | 2,344,920  | 2,392,582  | 2,518,747  | 2,424,914  | 1,789,574  | 1,860,856 | 2,328,051 |
| Current portion of long-term debt                    | 40,469     | 26,949     | 16,696     | 10,561     |            | 74,136    | 5,000     |
| Total current liabilities                            | 582,773    | 609,109    | 612,190    | 845,581    | 443,246    | 441,960   | 745,701   |
| Long-term debt, less current portion                 | 247,000    | 271,250    | 271,250    | 271,250    | 298,350    | 281,350   | 417,564   |
| Deferred taxes                                       | 357,345    | 336,287    | 364,633    | 247,833    | 183,896    | 172,676   | 208,236   |
| Other liabilities and deferred credits               | 244,031    | 212,491    | 299,520    | 225,016    | 96,272     | 131,451   | 133,030   |
| Preferred trust securities                           | 125,000    | 125,000    | 125,000    | 125,000    | 125,000    | 125,000   |           |
| Total stockholder's equity                           | 788,771    | 838,445    | 846,154    | 693,695    | 642,810    | 708,419   | 823,520   |
| <b>Other Data:</b>                                   |            |            |            |            |            |           |           |
| EBITDA(1) \$   | 246,822 \$ | 279,949 \$ | 353,859 \$ | 336,782 \$ | 246,340 \$ | 58,972 \$ | 232,202   |
| EBITDA(1) to interest expense                        | 8.8        | 9.0        | 8.6        | 4.5        | 6.6        | 1.5       | 6.7       |
| Cash dividends declared per share of common stock(2) | 0.50       | 0.47       | 0.628      | 0.59       | 0.59       | 0.59      | 0.59      |
| Total dividends paid                                 | 31,257     | 30,178     | 40,356     | 38,490     | 40,384     | 43,800    | 42,679    |
| Capital expenditures                                 | 155,235    | 83,474     | 132,679    | 123,727    | 101,991    | 158,714   | 227,360   |
| Business acquisitions                                |            |            |            | 677,235    | 40,128     |           |           |
| Depreciation, depletion, and amortization            | 51,151     | 52,637     | 73,230     | 97,777     | 100,722    | 85,170    | 76,032    |

(1) Earnings before interest, income taxes, depreciation, and amortization ("EBITDA") is presented as a measure of our ability to service our debt and to make capital expenditures. EBITDA is not a measure of operating results and is not presented in our consolidated financial statements and is not considered a qualified financial measurement under U.S. generally accepted accounting principles.

(2) Adjusted to reflect the two-for-one stock split effective June 11, 2002.

**AND RESULTS OF OPERATIONS**

**Critical Accounting Policies Involving Significant Estimates**

The following discussion and analysis of the financial statements and results of our operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses, and related disclosure of contingent assets and liabilities. The following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements. There can be no assurance that our actual results will not differ from those estimates.

**Revenue Recognition**

Revenues from regulated natural gas sales to retail customers are recognized as service is rendered, including an accrual for unbilled revenues from the date of each meter reading to the end of the accounting period. Revenue is recognized for exploration and production activities when deliveries of natural gas, crude oil, and natural gas liquids occur. Revenues from natural gas transportation and storage activities are recognized in the period the service is provided. Revenues from energy marketing activities are recognized when deliveries occur. Revenues from activities classified as energy trading are recognized immediately.

We recognize revenue from shared energy savings contracts as energy savings are measured and verified. Revenue received from customer contract termination payments is recognized when received. Revenue from other long-term contracts including energy savings performance contracts, such as turnkey contracts, is recognized on a percentage-of-completion basis, determined using the cost-to-cost method (see below for expanded discussion of this method). Any maintenance revenues are recognized as related services are performed.

**Oil & Gas Properties Successful Efforts Method**

We use the successful efforts method of accounting for oil and gas producing activities. The successful efforts method has only the cost of successful drilling capitalized as oil and gas properties. Costs of exploratory dry holes, geological and geophysical, delay rentals, and other property carrying costs are charged to expense. All general and administrative costs are expensed as incurred. Depreciation, depletion, and amortization of capitalized costs of proved oil and gas properties are computed using the unit-of-production method by aggregation of properties.

The costs of unproved oil and gas properties are periodically assessed on a field-by-field basis. If unproved properties are determined to be productive, the related costs are transferred to proved oil and gas properties. If unproved properties are determined not to be productive, or if the value has been otherwise impaired, the excess carrying value is charged to expense.

For purposes of determining whether proved oil and gas properties have been impaired, we utilize forward market prices (including estimates of forward market prices for periods that extend beyond those with quoted market prices) as of the evaluation date in estimating the future cash flows from the oil and gas properties. This forward market price information is consistent with that generally used in drilling and acquisition planning and decision making. In the impairment calculation, these market prices for future periods are used to value the estimated production from proved reserves for the corresponding periods in arriving at future cash flows. No changes in production from the profile included in the year-end reserve report are assumed.

The carrying value of our proved oil and gas properties is reviewed on a field-by-field basis for indications of impairment whenever events or circumstances indicate that the remaining carrying value may not be recoverable.

In order to determine whether impairment has occurred, we estimate the expected future cash flows (on an undiscounted basis) from our proved oil and gas properties and compare them to their respective carrying values. The estimated future cash flows used to test those properties for recoverability are based on proved reserves utilizing our assumptions about the use of the asset and forward market prices for oil and gas. Proved oil and gas properties that have carrying amounts in excess of undiscounted future cash flows are deemed unrecoverable. Those properties are then written down to fair value, which is estimated using assumptions that marketplace participants would use in their estimates of fair value. In developing estimates of fair value, we used forward market prices. For the nine months ended September 30, 2002 and 2001 and the years ended December 31, 2001 and 2000, we did not recognize impairment charges on oil and gas properties.

### Percentage of Completion Method of Accounting

NORESCO recognizes revenue and profit as work on long-term contracts progresses using the percentage of completion method of accounting. The method relies on estimates of total expected costs. NORESCO follows this method since reasonably dependable estimates of the revenue and costs applicable to various stages of a contract can be made. Since the financial reporting of these contracts depends on estimates, which are assessed continually during the term of the contract, recognized revenues and profit are subject to revisions as the contract progresses to completion. Revisions in profit estimates are reflected in the period in which the facts that give rise to the revision become known. Accordingly, favorable changes in estimates result in additional profit recognition, and unfavorable changes in estimates result in the reversal of previously recognized revenue and profits. When estimates indicate a loss under a contract, cost of sales is charged with a provision for such loss. As work progresses under a loss contract, revenues continue to be recognized, and a portion of the contract costs incurred in each period is charged to the contract loss reserve. We had no loss contracts as of September 30, 2002.

### Hedging and Derivatives

Our primary market risk exposure is the volatility of future prices for natural gas. We use a variety of techniques to minimize this exposure, which includes sales of gas properties, other monetizations, and prepaid natural gas sales. We also use derivative financial instruments to reduce the effect of this volatility. Our strategy is to become more highly hedged at prices considered to be at the upper end of historical levels. We use simple, non-leveraged derivative instruments that are placed with major financial institutions whose creditworthiness is continually monitored. Our Corporate Risk Committee and Board of Directors approved a set of policies that guides the use of these derivative financial instruments.

### Newly Issued Accounting Standards

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement No. 141, "Business Combinations," and Statement No. 142, "Goodwill and Other Intangible Assets," both of which are effective for fiscal year 2002. Statement No. 141 eliminates the pooling-of-interests method of accounting for business combinations initiated after June 30, 2001 and further clarifies the criteria to recognize intangible assets separately from goodwill. Under Statement No. 142, goodwill and indefinite intangible assets are no longer amortized but are reviewed annually for impairment. Separable intangible assets that are not deemed to have an indefinite life will continue to be amortized over their useful lives. We recorded goodwill of \$57.4 million at December 31, 2001.

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In accordance with the requirements of Statement No. 142, we tested our goodwill for impairment as of January 1, 2002. Our goodwill balance as of January 1, 2002 totaled \$57.4 million and is entirely related to the NORESCO segment. The fair value of our goodwill was estimated using discounted cash flow methodologies and market comparable information. As a result of the impairment test, we recognized an impairment of \$5.5 million, net of tax, or \$0.09 per diluted share, to reduce the carrying value of the goodwill to NORESCO's estimated fair value as the level of future cash flows from the NORESCO segment are expected to be less than originally anticipated. In accordance with Statement No. 142, this impairment adjustment has been reported as the cumulative effect of an accounting change in our Statements of Consolidated Income retroactive to the first quarter 2002. The impairment adjustment reduced our reported first quarter 2002 net income of \$52.4 million, or \$0.80 per diluted share, to \$46.9 million, or \$0.72 per diluted share.

In July 2001, the FASB issued Statement No. 143, "Accounting for Asset Retirement Obligations," which will be effective for fiscal year 2003. This Statement requires asset retirement obligations to be measured at fair value and to be recognized at the time the obligation is incurred. Our management continues to assess the impact, if any, of this pronouncement on our earnings and financial position.

In October 2001, the FASB issued Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which is effective for fiscal year 2002. Statement No. 144 provides a single accounting model for long-lived assets to be disposed of and significantly changes the criteria that would have to be met to classify an asset as held-for-sale.

During the second quarter 2002, we evaluated the ongoing value of the Jamaican power plant project. We own 91.24% of the equity in the project and therefore we consolidate the project in our financial statements. The Jamaican power plant project has not operated to expected levels and remediation efforts have been ineffective. We recorded a long-lived asset impairment of \$5.3 million.

In January 2003, the FASB issued interpretation No. 46 "Consolidation of Variable Interest Entities, an interpretation of Accounting Research Bulletin No. 51, Consolidated Financial Statements" ("Interpretation No. 46"). Interpretation No. 46 is an interpretation relating to the principles of consolidation of variable interest entities. Variable interest entities involve ownership interests of an entity where an ownership participant has substantive decision-making authority without regard to such participant's actual ownership percentage. A variable interest entity would be required to be consolidated by the participant that has majority ownership, or otherwise has the ability to make decisions, and is

entitled to the majority of either the entity's risks or residual economics through variable interests. Interpretation No. 46 requires immediate application to variable interest entities created after January 31, 2003. For variable interest entities created before that date, the provisions would be applied to those still existing as of the beginning of the first fiscal year or interim period beginning after June 15, 2003. Equitable is currently evaluating the impact of Interpretation No. 46 on its financial statements.

In June 2002, the FASB's Emerging Issues Task Force ("EITF") issued EITF 02-3, "Recognition and Reporting of Gains and Losses on Energy Trading Contracts under EITF Issues No. 98-10, 'Accounting for Contracts Involved in Energy Trading and Risk Management Activities,'" and No. 00-17, "Measuring the Fair Value of Energy-Related Contracts in Applying Issue No. 98-10." EITF 02-3 is effective for financial statements issued for periods ending after July 15, 2002 and requires that gains and losses on energy trading contracts be recorded net on a company's income statement.

Prior to this guidance, we were required to report the gains and losses on our energy trading contracts (as defined in EITF 98-10) gross on our Statements of Consolidated Income. As a result of this guidance, in the third quarter 2002, we classified all gains and losses on our energy trading contracts net on our Statements of Consolidated Income for all periods presented. The reduction from a gross to a net classification has resulted in a reduction in both operating revenues and cost of sales for our Utility segment for the nine months ended September 30, 2002 and 2001 of \$271.4 million and

\$692.2 million, respectively. The reclassification for the years ending December 31, 2001, 2000, and 1999 were \$591.9 million, \$615.7 million, and \$197.4 million.

In July 2002, the FASB issued Statement of Financial Accounting Standards No. 146, "Accounting for Costs Associated with Exit or Disposal Activities," ("Statement No. 146") which supercedes EITF No. 94-3, "Liability Recognition for Certain Employment Termination Benefits and Other Costs to Exit an Activity." Statement No. 146 requires companies to record liabilities for costs associated with exit or disposal activities to be recognized only when the liability is incurred instead of at the date of commitment to an exit or disposal activity. Adoption of this standard is effective for exit or disposal activities that are initiated after December 31, 2002. The adoption of this standard will not have a material impact on the Company's financial statements.

In December 2002, the FASB issued Statement of Financial Accounting Standards No. 148, "Accounting for Stock-Based Compensation Transition and Disclosure, amending FASB Statement No. 123, Accounting for Stock-Based Compensation" ("Statement No. 148"). This statement amends Statement 123 to provide alternative methods for transition for an entity that voluntarily changes to the fair value based method of accounting for stock-based employee compensation. It also amends the disclosure provisions of Statement No. 123 to require prominent disclosure about the effects on reported net income of an entity's accounting policy decisions with respect to stock-based employee compensation. Finally, Statement No. 148 amends APB Opinion No. 28 "Interim Financial Reporting" to require disclosure about those effects in interim financial information. For entities that voluntarily change to the fair value based method of accounting for stock-based employee compensation, the transition provisions are effective for fiscal years ending after December 15, 2002. For all other companies, the disclosure provisions and the amendment of APB No. 28 are effective for interim periods beginning after December 15, 2002. Management is currently assessing the impact that adoption of Statement No. 143 will have on the earnings and financial position of the Company.

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN No. 45"). FIN No. 45 clarifies and expands on existing disclosure requirements for guarantees, including loan guarantees. It also would require that, at the inception of a guarantee, the Company must recognize a liability for the fair value of its obligation under that guarantee. The initial fair value recognition and measurement provisions will be applied on a prospective basis to certain guarantees issued or modified after December 31, 2002. The disclosure provisions are effective for financial statements of periods ending after December 15, 2002. The Company does not expect that the adoption of FIN No. 45 will have a material impact on its financial position, results of operations or cash flows

### **Consolidated Results of Operations**

Our consolidated net income from continuing operations for the period ended September 30, 2002 was \$111.7 million, or \$1.73 per diluted share, compared with \$127.5 million, or \$1.93 per diluted share, for the period ended September 30, 2001. Our consolidated net income from continuing operations for 2001 was \$151.8 million, or \$2.30 per diluted share, compared with \$106.2 million, or \$1.60 per diluted share, for 2000 and \$69.1 million, or \$1.01 per diluted share, for 1999.

#### **Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001**

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The decrease in earnings for the nine month period ended September 30, 2002 over the nine month period ended September 30, 2001 was mainly attributable to lower commodity prices realized in the Supply segment and to decreased throughput in the Utility segment resulting from warmer than usual weather. The decrease was further impacted by the equity loss in Westport of \$4.6 million compared to equity earning of \$19.9 million in the nine months of 2001. The decrease was also caused by a long-lived asset impairment at the NORESKO segment combined with the loss of income related

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to production volumes of oil-dominated fields that were sold in 2001 and decreased commodity prices within the Supply segment. The decrease was partially offset by a gain from discontinued operations, increased throughput due to colder weather at the Utility segment, and decreased operating costs at all three business units in the second quarter of 2002. The decrease was further offset by the absence of a \$4.3 million charge related to a workforce reduction in June 2001 at the Utility segment.

### Year Ended December 31, 2001 Compared to Year Ended December 31, 2000

The improved 2001 earnings were due to higher realized selling prices; incremental natural gas production attributable to a full year of production from the acquired Statoil Energy, Inc. ("Statoil") oil and gas properties; and lower operating expenses throughout the organization due to continuing process improvement efforts in all significant business units. The improved 2001 earnings were partially offset by unusually warm weather resulting in reduced throughput volumes.

### Year Ended December 31, 2000 Compared to Year Ended December 31, 1999

Earnings for 2000 increased over 1999 as a result of increased natural gas production; increased throughput in the regulated distribution operations primarily due to colder weather; lower exploration costs; and lower operating and administrative expenses throughout the organization.

### Business Segment Results

Business segment operating results are presented in the segment discussions and financial tables on the following pages. Results for the investment in Westport are not attributed to a business segment. Headquarters' operating expenses are billed to operating segments based on a fixed allocation of the annual operating budget. Differences between budget and actual expenses are not allocated to operating segments. Certain performance-related incentive costs and administrative costs totaling \$1.5 million for the nine months ended September 30, 2002, and \$8.0 million and \$11.2 million in 2001 and 2000, respectively, were not allocated. Prior periods have been reclassified to conform to the current presentation.

### Equitable Utilities

|  | Nine Months Ended<br>September 30, |      | Years Ended December 31, |      |      |
|--|------------------------------------|------|--------------------------|------|------|
|  | 2002                               | 2001 | 2001                     | 2000 | 1999 |

(in thousands except percentage amounts)

#### OPERATIONAL DATA

|                                 |           |           |           |           |           |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| Operating expenses/net revenues | 52.62%    | 65.79%    | 65.77%    | 60.85%    | 64.62%    |
| Capital expenditures            | \$ 48,170 | \$ 26,002 | \$ 38,528 | \$ 28,436 | \$ 43,979 |

#### FINANCIAL DATA

|                            |                |                |                |                |                |
|----------------------------|----------------|----------------|----------------|----------------|----------------|
| Utility revenues           | \$ 226,964     | \$ 318,423     | \$ 408,812     | \$ 377,700     | \$ 324,869     |
| Marketing revenues         | 128,570        | 210,537        | 440,246        | 393,866        | 289,616        |
| <b>Total revenues</b>      | <b>355,534</b> | <b>528,960</b> | <b>849,058</b> | <b>771,566</b> | <b>614,485</b> |
| Purchased natural gas cost | 189,807        | 362,457        | 618,316        | 534,087        | 386,585        |
| <b>Net revenues</b>        | <b>165,727</b> | <b>166,503</b> | <b>230,742</b> | <b>237,479</b> | <b>227,900</b> |



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|   | Nine Months Ended<br>September 30, |                | Years Ended December 31, |                |                |
|---|------------------------------------|----------------|--------------------------|----------------|----------------|
|   |                                    |                |                          |                |                |
| Operating and maintenance expense           | 37,299                             | 42,780         | 56,013                   | 59,072         | 57,844         |
| Selling, general and administrative expense | 36,552                             | 46,900         | 69,344                   | 57,244         | 53,819         |
| Depreciation, depletion, and amortization   | 19,981                             | 19,864         | 26,404                   | 28,185         | 35,596         |
| <b>Total Expenses</b>                       | <b>93,832</b>                      | <b>109,544</b> | <b>151,761</b>           | <b>144,501</b> | <b>147,259</b> |
| Operating income                            | \$ 71,895                          | \$ 56,959      | \$ 78,981                | \$ 92,978      | \$ 80,641      |

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*Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Equitable Utilities had operating income of \$71.9 million for the nine-month period ended September 30, 2002, compared with \$57.0 million for the period ended September 30, 2001. The increase was related to our ongoing cost reduction initiatives and improved marketing margins despite the decline in gross revenues. The improved margins, in the context of sharply lower gross revenues, was a result of our decision to focus on storage and asset management activities and de-emphasize the low margin trading-oriented activities.

*Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Equitable Utilities had operating income of \$79.0 million for 2001, compared with \$93.0 million for 2000. The lower results for 2001 were primarily due to reduced revenues resulting from warm weather and charges related to pipeline operations workforce reductions.

*Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Operating income for Equitable Utilities increased 15.3% from 1999 to 2000. The increase in 2000 was a result of higher net revenues due principally to the acquisition of Carnegie Natural Gas Company and subsidiaries ("Carnegie") in December 1999 and cooler weather during the heating season. Results for the 2000 period include \$0.9 million for the recovery of stranded costs in rates from the Equitrans rate case settlement, which was partially offset by charges of \$1.5 million for improvement of Utility segment operating processes and consolidation of facilities. Results for 1999 benefited from the recognition of the settlement of Equitrans' rate case which included stranded cost recovery that had a positive net result of \$3.8 million. Equitrans is our subsidiary whose operations comprised 32% of Equitable Utilities net operating revenues during 1999. This benefit was partially offset by charges of \$3.0 million for improvement of Utility segment operating processes and consolidation of facilities. Excluding the impact of the rate case settlement and process improvement charges in both periods, operating income increased \$13.8 million, or 17.3%, over the \$79.7 million in 1999.

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**Distribution Operations**

|  | Nine Months Ended<br>September 30, |      | Years Ended December 31, |      |      |
|--|------------------------------------|------|--------------------------|------|------|
|  | 2002                               | 2001 | 2001                     | 2000 | 1999 |
| (in thousands except percentage amounts) |                                    |      |                          |      |      |

**OPERATIONAL DATA**

|  |           |           |           |           |           |
|--|-----------|-----------|-----------|-----------|-----------|
| Degree days <sup>(1)</sup> (30 year average 5,968) | 3,076     | 3,457     | 5,059     | 5,596     | 5,485     |
| O& M per customer <sup>(2)</sup>                   | \$ 189.89 | \$ 202.17 | \$ 296.52 | \$ 271.94 | \$ 254.85 |
| Volumes (MMcf):                                    |           |           |           |           |           |
| Residential  | 16,864    | 17,997    | 24,753    | 27,776    | 25,431    |
| Commercial and industrial                          | 21,340    | 17,991    | 24,500    | 32,521    | 22,209    |

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|  | Nine Months Ended<br>September 30, |            | Years Ended December 31, |            |            |
|--|------------------------------------|------------|--------------------------|------------|------------|
|  |                                    |            |                          |            |            |
| Total natural gas sales and transportation | 38,204                             | 35,988     | 49,253                   | 60,297     | 47,640     |
| <b>FINANCIAL DATA</b>                      |                                    |            |                          |            |            |
| Net revenues                               | \$ 107,182                         | \$ 112,121 | \$ 154,624               | \$ 159,818 | \$ 144,969 |
| Operating expenses                         | 53,560                             | 57,323     | 84,276                   | 78,454     | 73,179     |
| Depreciation, depletion, and amortization  | 14,812                             | 13,569     | 18,175                   | 17,411     | 17,086     |
| Operating Income                           | \$ 38,810                          | \$ 41,229  | \$ 52,173                | \$ 63,953  | \$ 54,704  |

(1) 30 year: yearly average = 5,968; year-to-date average = 3,848

(2) O&M is defined for this calculation as the sum operating and maintenance and selling, general and administrative expenses, excluding other taxes.

*Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Net revenues for the nine-month period ended September 30, 2002 were \$107.2 million, compared with \$112.1 million for the nine-month period ended September 30, 2001. Weather in the distribution service territory for the nine months ended September 30, 2002, was 20% warmer than normal and 11% warmer than 2001, primarily associated with warm temperatures in the first quarter of 2002. Residential volumes decreased 6% from the prior year period, while commercial and industrial volumes increased 19%. Despite the increase in commercial and industrial volumes, net operating revenues did not proportionately increase due to the relatively low margins on industrial customer volumes.

Total operating expenses decreased \$3.8 million, or 7% from the nine-month period ended September 30, 2001. The decrease in operating expenses was related to a reduction in the provision for bad debts attributable to lower gas prices in the current year, and from continued process improvement initiatives.

*Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Net revenues for 2001 were \$154.6 million compared to \$159.9 million in 2000. Heating degree-days were 5,059 for 2001, which is 10% warmer than the 5,596 degree days recorded in 2000 and 15% warmer than the 30-year normal of 5,968. The warmer weather had a negative year-over-year impact on net revenues of approximately \$7.8 million, which was partially offset by increased delivery margins. Commercial and industrial volumes declined 25% from prior year primarily due to the economic decline in the domestic steel industry. The negative net revenue impact from warm weather was partially mitigated by an increase in industrial demand charge revenues from new customers and reduced gas costs for non-regulated commercial and industrial customers, particularly in the fourth quarter of 2001.

Total operating expenses increased \$5.8 million, or 7% from \$78.5 million in 2000. The increase was attributable to a \$7.0 million charge for incremental credit-related reserves in the fourth quarter of

2001. The increased operating expenses were partially offset by reduced operations and maintenance expenses related to continued process improvement initiatives.

*Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Net revenues for the distribution operations increased 10.3% from 1999 to 2000. The increase in net revenues for 2000 was due principally to the total system throughput increase from the Carnegie Gas acquisition and the impact of weather that was 2% colder than the prior year. Weather in the distribution service territory during 2000 was 6% warmer than the 30-year average.

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Operating expenses for the distribution operations for 2000 increased 7.2% from 1999. The increase in 2000 was due principally to the acquisition of Carnegie Gas, increased provision for performance-related bonuses and higher administrative costs.

### *Pipeline Operations*

|  | Nine Months Ended<br>September 30,       |           | Years Ended December 31, |           |           |
|--|--|-----------|--------------------------|-----------|-----------|
|  | 2002                                     | 2001      | 2001                     | 2000      | 1999      |
|  | (in thousands except percentage amounts) |           |                          |           |           |
| <b>OPERATIONAL DATA</b>                  |  |           |                          |           |           |
| Transportation throughput (MMBtu)        | 56,725                                   | 53,095    | 70,693                   | 81,692    | 76,727    |
| <b>FINANCIAL DATA</b>                    |  |           |                          |           |           |
| Net revenues                             | \$ 41,607                                | \$ 44,726 | \$ 62,079                | \$ 61,119 | \$ 73,273 |
| Operating expenses                       | 17,701                                   | 26,579    | 33,249                   | 29,040    | 32,607    |
| Deprivation, depletion, and amortization | 4,860                                    | 6,042     | 7,872                    | 10,577    | 18,312    |
| Operating income                         | \$ 19,046                                | \$ 12,105 | \$ 20,958                | \$ 21,502 | \$ 22,354 |

#### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Excluding the impact of the transfer of gathering assets of \$2.8 million, net revenues from pipeline operations decreased slightly to \$41.6 million in the nine-month period ended September 30, 2002 from \$41.9 million in the nine-month period ended September 30, 2001. Excluding the \$4.3 million one-time charge for the workforce reductions, the \$1.7 million charge for compressor automation and lease buyout in 2001 and the \$2.2 million reduction of operating costs in 2002 due to the gathering asset transfer, operating expenses declined by \$0.7 million, or 3%, to \$19.9 million. The decrease in operating costs resulted from the on-going savings realized from workforce reductions, compressor station automation, and a lease buyout, despite higher pension and planned maintenance costs. Depreciation and amortization expenses for the nine-month period ended September 30, 2002 decreased to \$4.9 million from \$6.0 million for the same prior year period.

#### *Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Net revenues from pipeline operations increased to \$62.1 million from \$61.1 million in 2000. Pipeline revenues in 2000 included \$3.8 million for the recovery of stranded costs in rates from the previously mentioned Equitrans rate case settlement. Excluding the \$3.8 million from the settlement in 2000, the net revenues increased 8% from the prior year. This increase was largely associated with the storage-related service revenues resulting from improved asset utilization. The 2001 transportation throughput decline in 2001 from prior year of 13% was primarily due to the reduced residential throughput resulting from the warmer weather than prior year and 30-year average.

Operating expenses increased by \$4.2 million from \$29.0 million in 2000. The increased operating expenses were due to the September 2001 and September 2000 charges for workforce reductions and

process improvements related to compressor automation totaling \$6.0 million. The one-time charges were partially offset by reduced operations and maintenance costs associated with the current year workforce reductions and continued process improvement initiatives. Depreciation and amortization expenses for 2000 included \$2.9 million of amortization expense related to the recovery of stranded costs in rates. Excluding the amortization expense from 2000, total depreciation and amortization expenses increased minimally due to the 2001 capital expenditure program.

#### *Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Net revenues for the pipeline operations decreased 16.6% from 1999 to 2000. Pipeline revenues in 2000 included \$3.8 million for the recovery of stranded costs in rates from the previously mentioned Equitrans rate case settlement. Revenues in 1999 included \$17.2 million related to recognition of the rate settlement, pass-through of stranded costs, and pass-through of FERC surcharges and products extraction costs. Excluding the impact of the rate settlement, net revenues increased \$1.2 million primarily due to the increased throughput from the Carnegie Interstate Pipeline acquisition and increased gathering and storage services.

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Operating expenses for the pipeline operations decreased 10.9% from 1999 to 2000. The operating expenses for 2000 included \$2.9 million of amortization expense related to the recovery of stranded costs in rates. Operating expenses for 1999 included \$11.6 million of amortization expense related to the recovery of stranded costs, \$4.0 million for Utility segment process improvements and \$1.7 million of pass-through products extraction costs. Excluding the impact of these items in both periods, operating expenses of \$36.0 million for 2000 increased by \$2.4 million. The increase in operating expenses for 2000, excluding these items in both periods, was principally due to the acquisition of Carnegie Interstate Pipeline and increased provisions for performance-related bonuses.

### *Energy Marketing*

|   | Nine Months Ended<br>September 30, |           | Years Ended December 31, |           |           |
|---|------------------------------------|-----------|--------------------------|-----------|-----------|
|   | 2002                               | 2001      | 2001                     | 2000      | 1999      |
| (in thousands except percentage amounts)  |                                    |           |                          |           |           |
| <b>OPERATIONAL DATA</b>                   |                                    |           |                          |           |           |
| Marketed gas sales (MMBtu)                | 125,473                            | 170,052   | 215,541                  | 240,992   | 188,133   |
| Net revenue/MMBtu                         | \$ 0.1268                          | \$ 0.0568 | \$ 0.0651                | \$ 0.0687 | \$ 0.0513 |
| <b>FINANCIAL DATA</b>                     |                                    |           |                          |           |           |
| Net revenues                              | \$ 16,938                          | \$ 9,656  | \$ 14,039                | \$ 16,542 | \$ 9,658  |
| Operating expenses                        | 2,590                              | 5,778     | 7,832                    | 8,822     | 5,877     |
| Depreciation, depletion, and amortization | 309                                | 253       | 357                      | 197       | 198       |
| Operating income                          | \$ 14,039                          | \$ 3,625  | \$ 5,850                 | \$ 7,523  | \$ 3,583  |

#### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Net operating revenues for the nine months ended September 30, 2002 increased \$7.3 million, or 75% from the same prior year period. Excluding the one-time loss of \$2.6 million for the nine-month period ended September 30, 2001 on transactions marked to market that were previously treated as hedges, the net operating revenues increased \$4.7 million. This increase in net operating revenues and in unit marketing margins versus the same period last year was a result of our decision to focus on storage and asset management activities and de-emphasize the low margin trading-oriented activities.

Operating expenses for the nine-month period decreased by \$3.2 million, or 55% from the nine months ended September 30, 2001. The decrease was due to cost reduction initiatives associated with

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our decision to de-emphasize the low margin trading-oriented activities and from a decreased provision for bad debts attributable to lower gas prices compared to prior year.

#### *Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Net revenues from energy marketing operations decreased \$2.5 million, or 15% from \$16.5 million in 2000. The decrease was due to lower per unit margins and an 11% reduction in volumes. The decline in volume was in line with our strategic decision to reduce our trading activities which generally generate low margins and, as a result, are not a significant component of operating income.

Operating expenses decreased 11% from 2000 to 2001. The decline in operating expenses was associated with a reduction in workforce due to the strategic decision to limit trading activities in 2001 and from increased investment costs in asset management and retail marketing activities.

#### *Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Net revenues from energy marketing operations increased 71.3%, from 1999 to 2000. The increase in net revenues was attributable to greater sales volumes associated with asset management activities and higher unit margins. In addition, the sale of gas in storage during the first

quarter of 2000 allowed us to benefit from the increasing natural gas prices.

Operating expenses increased 50.1% from 1999 to 2000. The increase in expenses was due principally to the increased investment in the segment's asset management and retail marketing activities.

### *Equitable Supply*

Previously, Equitable Supply was referred to as Equitable Production. We believe that this business segment will be better understood by expanding the segment's information concerning are two lines of business, production and gathering.

#### *Equitable Supply (Appalachian)*

During 2000, Equitable Supply completed several transactions which affect the comparability of the financial data between the periods described.

In February 2000, Equitable Supply acquired the Appalachian production assets of Statoil for \$630 million plus working capital adjustments for a total of \$677 million. Statoil's operations consisted of approximately 1,200 billion cubic feet ("Bcf") of proven natural gas reserves and 6,500 natural gas wells in West Virginia, Kentucky, Virginia, Pennsylvania, and Ohio.

#### *Sale of Oil Properties*

In December of 2001, we sold our oil-dominated fields in order to focus on natural gas activities. The sale resulted in a decrease in 63 billion cubic feet equivalent ("Bcfe") of proved developed producing reserves and 5 Bcfe of proved undeveloped reserves for proceeds of approximately \$60 million. The field produced approximately 3.7 Bcfe annually. The proceeds are shown in the balance sheet as restricted cash.

#### *Monetizations*

During 2000, we utilized two prepaid natural gas sales transactions in order to limit our exposure to commodity volatility, to reduce counter-party risk, and to raise capital. These contracts are based upon energy content or British thermal units ("Btu"). We convert these to their volumetric equivalents or thousand cubic feet equivalent ("Mcf") using a factor of 1.05 Btu per Mcfe.

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In December 2000, we sold approximately 26.1 Bcf of future production for proceeds of \$104 million. This natural gas advance sales contract was treated as a prepaid forward sale and was recorded as a liability. Under the terms of this sales contract, we must deliver approximately 14,300 thousand cubic feet ("Mcf") per day for five years starting January 1, 2001. We recognize the revenue from this sale as natural gas is gathered and delivered.

In December 2000, we sold approximately 26.6 Bcf of future production for proceeds of \$105 million. This natural gas advance sales contract was treated as a prepaid forward sale and was recorded as a liability. Under the terms of this sales contract, we must deliver approximately 24,300 Mcf per day for three years starting January 1, 2001. We recognize the revenue from this sale as natural gas is gathered and delivered.

Below is a table that details the specifics of our various prepaid transactions as of December 31, 2001 and 2000.

| <b>Total Contract Volume (Bcf)</b> | <b>Contract Term</b> | <b>Annual Volume (Bcf)</b> | <b>Gathering Fee (\$/Mcf)</b> | <b>Wellhead Price (\$/Mcf)</b> | <b>Annual Revenue (Thousands)</b> |
|------------------------------------|----------------------|----------------------------|-------------------------------|--------------------------------|-----------------------------------|
| 26.1                               | 5 years              | 5.2                        | \$ 0.71                       | \$ 3.28                        | \$ 20,784                         |
| 26.6                               | 3 years              | 8.9                        | \$ 0.71                       | \$ 3.23                        | \$ 34,922                         |

In November 1995, we monetized certain Appalachian gas properties to a partnership, Appalachian Basin Partners ("ABP"), the production from which qualifies for the non-conventional fuels tax credit. We treated the proceeds from the deal as monetized production and consequently recognized all of the activity from the partnership in our Statements of Consolidated Income and reduced the deferred revenue balance established from the receipt of the proceeds by the cash payments made to the other partners as production occurred. We retained a partnership interest in the properties that increased substantially at the end of 2001 to 69% when a performance target was met. Consequently, beginning in 2002, we no longer include ABP volumes as monetized sales, but instead as equity production sales. As a result, monetized volumes sold decreased by 6.5 Bcf during the nine months ended September 30, 2002, while equity production volumes increased by the same amount.

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Additionally, beginning January 1, 2002, we consolidated the partnership with the portion not owned by us and some reserves pertaining to unresolved issues related to the partnership agreement recorded as a minority interest. The minority interest expense recognized for the nine months ended September 30, 2002 was \$5.2 million and is included within minority interest other in the Statements of Consolidated Income. The sales volumes attributed to the minority interest owners for the nine months ended September 30, 2002, was 2.1 Bcf. As a result of our increased interest in ABP in 2002, we began receiving a greater percentage of the nonconventional fuels tax credit. The nonconventional fuels tax credit for this production is slated to expire on December 31, 2002. Legislative proposals exist to extend the nonconventional fuels tax credit beyond December 31, 2002. The enactment of such legislation is uncertain at this time.

### *Sales of Gas Properties*

Occasionally, we enter into a sale of gas properties in order to reduce our exposure to commodity volatility, to reduce counter-party risk, eliminate production risk, and to raise capital, while providing us with market-based fees associated with the gathering, marketing, and operation of these producing properties.

In June 2000, we sold properties with approximately 66.0 Bcfe of reserves to a partnership, Eastern Seven Partners, L.P. ("ESP"), for proceeds of \$122 million and a retained interest in the partnership. This sale of gas properties reduces the natural gas production revenue and reserves reported in subsequent years. We retained an interest in the partnership which is recorded as Equity in Nonconsolidated Investments under the equity method of accounting. The transaction contains a provision, under certain circumstances, for our equity interest to increase. We separately negotiated

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arms-length, market-based rates for gathering, marketing, and operating fees with the partnership in order to deliver their natural gas to the market. The underlying contracts associated with these fees are subject to annual renewal after an initial term. As the operator of the gas properties in the partnership, we may from time to time have receivables outstanding from ESP of up to \$10 million.

In December 2000, we sold properties with approximately 133.3 Bcfe of reserves to a trust, Appalachian Natural Gas Trust ("ANPI"), for proceeds of \$256 million and a retained interest in the trust. This sale of gas properties will reduce the natural gas production revenue and reserves reported in subsequent years. We retained an interest in the trust which was recorded as Equity in Nonconsolidated Investments under the equity method of accounting. The transaction contains a provision, under certain circumstances, for our equity interest to increase. We separately negotiated arms-length, market based rates for gathering, marketing, and operating fees with the partnership in order to deliver their natural gas to the market. The underlying contracts associated with these fees are subject to annual renewal after an initial term. As the operator of the gas properties and as a result of a separate agreement, we receive a market-based fee for providing a restricted line of credit to the trust that is limited by the fair market value of their remaining reserves.

Below is a table that details the specifics of our various sales of gas properties as of December 31, 2001 and 2000.

| Sales of Gas<br>Properties | Reserves<br>Sold (Bcfe) | Volumes<br>Produced (Bcfe) |      | Revenue Recognized from<br>Fees (Thousands) |          |
|----------------------------|-------------------------|----------------------------|------|---|----------|
|                            |                         | 2001                       | 2000 | 2001  | 2000     |
| ESP                        | 66.0                    | 10.3                       | 6.6  | \$ 8,876                                    | \$ 4,913 |
| ANPI                       | 133.3                   | 15.4                       |      | \$ 16,130                                   |          |

### *Capital Expenditures*

Our capital budget for 2002 is \$121 million. This includes \$98 million for development of Appalachian holdings, \$16 million for improvements to gathering system pipelines, and \$7 million for technology initiatives. This level of development drilling is designed to allow for supply volumes to remain consistent with 2001 levels. The evaluation of new development locations, market forecasts, and price trends for natural gas and oil continue to be the principal factors for the economic justification of drilling and gathering system investments. Through September 30, 2002, our capital expenditures have been \$105.5 million.

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*Equitable Supply (Appalachian)*  
*Operational and Financial Data*

|  | Nine Months Ended<br>September 30, |      | Years Ended December 31, |      |      |
|--|------------------------------------|------|--------------------------|------|------|
|  | 2002                               | 2001 | 2001                     | 2000 | 1999 |

(in thousands except operational data)

**OPERATIONAL DATA**

## Production:

|   |         |         |         |         |         |
|---|---------|---------|---------|---------|---------|
| Net equity sales, natural gas and equivalents (MMcfe)     | 34,861  | 28,052  | 38,825  | 66,356  | 30,844  |
| Average (well-headed) sales price (\$/Mcf)                | \$ 3.36 | \$ 3.98 | \$ 3.67 | \$ 3.06 | \$ 2.30 |
| Monetized sales (MMcfe)(1)                                | 10,530  | 17,056  | 22,845  | 11,105  | 11,819  |
| Average (well-head) sales price (\$/ Mcfe)                | \$ 3.26 | \$ 3.98 | \$ 3.81 | \$ 2.04 | \$ 1.85 |
| Company usage (MMcfe)                                     | 4,731   | 4,336   | 5,742   | 6,568   | 3,232   |
| Lease operating expense, excluding severance tax (\$/Mcf) | \$ 0.27 | \$ 0.33 | \$ 0.32 | \$ 0.33 | \$ 0.33 |
| Severance tax (\$/MMcfe)                                  | \$ 0.11 | \$ 0.18 | \$ 0.16 | \$ 0.16 | \$ 0.09 |
| Depletion (\$/Mcf)  | \$ 0.39 | \$ 0.38 | \$ 0.38 | \$ 0.49 | \$ 0.42 |

## Production Services:

|   |            |           |           |           |           |
|---|------------|-----------|-----------|-----------|-----------|
| Gathered volumes (MMcfe)                              | 90,258     | 79,326    | 106,832   | 92,440    | 49,396    |
| Average gathering fee (\$/Mcf)(2)                     | \$ 0.51    | \$ 0.58   | \$ 0.58   | \$ 0.58   | \$ 0.59   |
| Gathering and compression expense (\$/Mcf)            | \$ 0.19    | \$ 0.23   | \$ 0.23   | \$ 0.27   | \$ 0.33   |
| Gathering and compression depreciation (\$/Mcf)       | \$ 0.09    | \$ 0.10   | \$ 0.10   | \$ 0.11   | \$ 0.15   |
| Total operated volumes(3)                             | 68,163     | 69,105    | 93,167    | 89,932    | 45,896    |
| Volumes handled (MMcfe)(4)                            | 99,349     | 89,978    | 119,874   | 101,889   | 58,196    |
| Selling, general, and administrative (\$/Mcf handled) | \$ 0.18    | \$ 0.20   | \$ 0.20   | \$ 0.23   | \$ 0.33   |
| Capital expenditures                                  | \$ 105,530 | \$ 56,831 | \$ 93,862 | \$ 84,661 | \$ 29,155 |

- (1) Volumes sold associated with our two prepaid natural gas sales contracts and the ABP partnership discussed above.
- (2) Revenues associated with the use of pipelines and other equipment to collect, process, and deliver natural gas from the field where it is produced, to the trunk or main transmission line. Many contracts are for a blended gas commodity and gathering price. In this case we utilize standard measures in order to split the price into its two components.
- (3) Includes equity volumes, monetized volumes, and volumes in which interests were sold, but which we still operate for a fee.
- (4) Includes operated volumes plus volumes gathered for third parties.

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|  | Nine Months Ended<br>September 30, |      | Years Ended December 31, |      |      |
|--|------------------------------------|------|--------------------------|------|------|
|  | 2002                               | 2001 | 2001                     | 2000 | 1999 |

(in thousands)

**FINANCIAL DATA**

|                             |            |            |            |            |           |
|-----------------------------|------------|------------|------------|------------|-----------|
| Revenues from Production    | \$ 152,415 | \$ 179,639 | \$ 229,344 | \$ 225,774 | \$ 92,680 |
| Services:                   |            |            |            |            |           |
| Revenue from gathering fees | 45,837     | 45,844     | 61,475     | 53,268     | 29,178    |
| Other revenues              | 8,210      | 8,883      | 11,459     | 10,120     | 4,152     |

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|   | Nine Months Ended<br>September 30, |                   | Years Ended December 31, |                   |                  |
|---|------------------------------------|-------------------|--------------------------|-------------------|------------------|
|   |                                    |                   |                          |                   |                  |
| Total revenues                            | 206,462                            | 234,366           | 302,278                  | 289,162           | 126,010          |
| <b>Operating expenses:</b>                |                                    |                   |                          |                   |                  |
| Gathering and compression Expenses        | 17,530                             | 17,916            | 24,594                   | 25,237            | 16,424           |
| Lease operating expense                   | 13,534                             | 16,227            | 21,855                   | 27,893            | 15,009           |
| Severance tax                             | 5,425                              | 9,042             | 10,640                   | 13,103            | 3,977            |
| Depreciation, depletion and amortization  | 29,771                             | 28,254            | 40,624                   | 57,175            | 29,141           |
| Selling, general, and administrative      | 17,526                             | 18,000            | 24,556                   | 23,470            | 19,034           |
| Exploration and dry hole expense          | 628                                | 1,630             | 2,005                    | 2,896             | 1,891            |
| Strike-related expenses                   |                                    |                   |                          | 18,694            |                  |
| <b>Total operating expenses</b>           | <b>84,414</b>                      | <b>91,069</b>     | <b>124,274</b>           | <b>168,468</b>    | <b>85,476</b>    |
| Equity from nonconsolidated investments   | (4,998)                            | 660               | 726                      | 167               |                  |
| Other loss                                |                                    |                   |                          | (6,951)           |                  |
| <b>Earnings before interest and taxes</b> | <b>\$ 117,050</b>                  | <b>\$ 143,957</b> | <b>\$ 178,730</b>        | <b>\$ 113,910</b> | <b>\$ 40,534</b> |

*Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Equitable Supply's earnings before interest and taxes for the nine months ended September 30, 2002, was \$117.0 million, 19% lower than the \$144.0 million earned for the nine months ended September 30, 2001. Our results were negatively affected by lower commodity prices, which resulted in a decrease of \$24.4 million and increased minority interest expense of \$5.2 million due to the ABP transition and the loss of volumes associated with the December 2001 oil field sale. These factors were partially offset by increased sales volume due to increased developmental drilling and lower operating costs.

During the nine months ended September 30, 2002, revenues declined \$27.9 million, or 12%, from \$234.4 million to \$206.5 million, primarily due to lower market prices for gas. Our weighted average well-head sales price realized on produced volume fell to \$3.36 per Mcfe, compared to \$3.98 per Mcfe in the same period in 2001, which represented a 16% decline. The overall production volume increase was a result of new drilling and production enhancements (3.5 Bcfe), partially offset by sales volumes lost in the December 2001 oil field sale (3.2 Bcfe).

Operating expenses were \$84.4 million compared to \$91.1 million for the nine months ended September 30, 2001. This 7% reduction was primarily due to reductions in lease operating expenses, severance taxes, and selling, general, and administrative expenses. Lease operating expense and selling, general, and administrative expense reductions are a result of continued operating efficiency improvements, while severance taxes are primarily lower due to declines in the weighted average well-head sales price. Operating costs per Mcfe, consisting of lease operating expense, gathering, and compression expense and selling, general, and administrative expense, decreased from \$0.76 to \$0.64, a 16% reduction. The total value of the operating cost savings was \$3.5 million.

*Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Revenues from production increased slightly from 2000 to 2001. The increase in revenues from production of \$4 million from 2000 to 2001 was due primarily to higher effective commodity prices offset by the June and December 2000 sale of gas properties (20.3 Bcfe), increases in sales volumes due to a full year ownership of the Statoil assets (4.3 Bcfe), and production from wells shut in or damaged during a fourth quarter 2000 work stoppage (1.4 Bcfe). Equitable Supply's average selling prices for natural gas increased 28% over the same period. The revenue from gathering fees increased 15% primarily due to the increase in gathered volumes, consistent with the increase in sales volumes noted above from the Statoil assets and absence of a work stoppage in 2001. The gathering fee increases were not offset by the June and December 2000 asset sales, as the production from these wells was still gathered and compressed by us. Other revenues increased by 13% due to increased service fees from the 2000 sales of gas properties.



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Operating expenses for the period ended December 31, 2001 decreased 26% from the same period in 2000. This decrease was primarily due to the reduction in operating costs related to the sale of gas properties to a partnership and a trust discussed above. Additional positive items included the absence of strike-related expenses incurred in 2000, lower depletion expense and operating improvements in the Kentucky West pipeline unit offset by increased operating expenses due to a full year ownership of Statoil assets. Gathering and compression expenses per Mcfe decreased 15% due to operating improvements in the Kentucky West pipeline unit and lower cost gathering on the acquired assets. General and administrative expenses per Mcfe declined 13% due to on-going synergies from the acquisition and increase in gathering system throughput. Depletion expense was reduced both in total and on a per-unit basis as a result of the production asset sales in 2000.

### *Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Revenues from production increased 143.6% from 1999 to 2000. The increase in revenues from production of \$133.1 million from 1999 to 2000 was due primarily to increases in sales volumes related to the Statoil acquisition and higher effective commodity prices. The Statoil acquisition added 32.1 Bcfe of sales in 2000. Equitable Supply's average selling prices for natural gas increased 33.0% over the prior year. The increase in revenues realized was reduced by the recognition of \$77.6 million in hedge losses. The revenue from gathering fees increased 82.6% primarily due to the increase in gathered volumes related to the Statoil acquisition. Other revenues increased by \$6.0 million due to the sale of non-conventional fuels tax credits acquired from Statoil and from service fee recoveries.

Operating expenses for the period ended December 31, 2000 totaled \$168.5 million, an increase of \$83.0 million from the same period in 1999, with the increase due primarily to the Statoil acquisition. Gathering and compression expenses per Mcfe decreased 18.2% due to lower cost gathering on the acquired assets. General and administrative expenses per Mcfe declined 30.3% due to initial synergies from the acquisitions. Severance taxes per Mcfe increased due to increased natural gas sales prices.

On December 10, 2000, a labor situation involving the Kentucky West Virginia unit of the Equitable Supply segment and members of the local PACE labor union was settled, after a 56-day strike which had curtailed production in the region. The agreement reached between us and the union resulted in a decrease in the represented work force in this unit by 85 people. This reduction from 152 to 67 employees resulted in a fourth quarter charge of \$18.7 million, recorded as operations and maintenance expense in the consolidated income statement. Cost savings from the labor settlement were approximately \$5.0 million in 2001.

### *Equitable Production Gulf*

As described above, the Equitable Production-Gulf operations were merged into Westport effective April 1, 2000. As such, there is no activity for the Production-Gulf Operation in 2001 and thereafter.

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The following description includes results prior to the merger. During 2000, seven gross wells were drilled at a success rate of 86%.

In the Gulf Region during 1999, 153 gross wells were drilled at a success rate of 82%. This activity resulted in additions of 48.5 Bcfe. The increase was the result of successful development of the West Cameron Block 180 and 198 fields and South Marsh Island 39 field. Equitable Production-Gulf operated both fields.

Equitable Supply also participated in exploratory activity during 1999, including a successful well at South Timbalier 196, in which Equitable Supply had a 50% working interest. Unsuccessful exploratory activity during 1999 on the West Cameron 575 and the Eugene Island 44 blocks resulted in dry hole expense of approximately \$2.5 million in 1999.

### *Production Gulf Operation*

| Years Ended<br>December 31, |      |
|-----------------------------|------|
| 2000                        | 1999 |
|                             |      |

(in thousands except operational data)

## OPERATIONAL DATA

Production:

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|   | Years Ended<br>December 31, |           |
|---|-----------------------------|-----------|
| Net sales, natural gas and equivalents (MMcfe)        | 6,087                       | 26,853    |
| Average sales price (\$/Mcf)                          | \$ 2.77                     | \$ 2.34   |
| Lease operating expense (\$/Mcf)                      | \$ 0.24                     | \$ 0.25   |
| Selling, general, and administrative expense (\$/Mcf) | \$ 0.27                     | \$ 0.26   |
| Depletion   | \$ 1.11                     | \$ 1.07   |
| Capital expenditures (thousands)                      | \$ 9,034                    | \$ 62,944 |
| <b>FINANCIAL DATA</b>                                 |                             |           |
| Revenue from Production                               | \$ 16,885                   | \$ 64,050 |
| Other revenues  | 70                          | 844       |
| Total revenues  | 16,955                      | 64,894    |
| Gathering and compression expense                     | 17                          | 155       |
| Lease operating expense                               | 1,454                       | 6,868     |
| Depreciation, depletion, and amortization             | 6,891                       | 29,424    |
| Selling, general, and administrative expense          | 1,643                       | 6,969     |
| Exploration and dry hole expense                      | 524                         | 7,396     |
| Total operating expenses                              | \$ 10,529                   | \$ 50,812 |
| Earnings before interest and taxes                    | \$ 6,426                    | \$ 14,082 |

Results of operations for the Gulf in 2000 included only the first quarter. During that period, revenues per Mcfe increased 18% over the full year 1999 average, due to increased commodity prices. Sales volumes decreased due to the faster decline of Gulf production and decreased drilling during 2000. Operating expenses per unit were essentially unchanged from 1999.

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**NORESCO**

|   | Nine Months Ended<br>September 30, |            | Years Ended December 31, |            |            |
|---|------------------------------------|------------|--------------------------|------------|------------|
|   | 2002                               | 2001       | 2001                     | 2000       | 1999       |
| (in thousands except percentages)                   |                                    |            |                          |            |            |
| <b>OPERATIONAL DATA</b>                             |                                    |            |                          |            |            |
| Revenue backlog, end of period                      | \$ 148,769                         | \$ 142,383 | \$ 128,264               | \$ 90,978  | \$ 70,999  |
| Gross profit margin                                 | 22.8%                              | 23.7%      | 22.0%                    | 24.8%      | 21.5%      |
| Selling, general & administrative as a % of revenue | 13.1%                              | 16.9%      | 14.7%                    | 17.0%      | 11.7%      |
| Development expense as a % of revenue               | 2.4%                               | 2.3%       | 2.6%                     | 3.3%       | 2.6%       |
| Capital expenditures                                | \$ 635                             | \$ 405     | \$ 289                   | \$ 1,596   | \$ 6,041   |
| <b>FINANCIAL DATA</b>                               |                                    |            |                          |            |            |
| Energy service contracting services                 | \$ 136,142                         | \$ 110,087 | \$ 157,379               | \$ 134,620 | \$ 169,633 |
| Energy service contract cost                        | 105,070                            | 83,965     | 122,790                  | 101,266    | 133,088    |
| Gross margin  | 31,072                             | 26,122     | 34,589                   | 33,354     | 36,545     |
| <b>Operating expenses</b>                           |                                    |            |                          |            |            |
| Selling, general and administrative                 | 17,789                             | 18,632     | 23,112                   | 22,873     | 19,889     |
| Impairment of long-lived assets                     | 5,320                              |            |                          |            |            |
| Depreciation, depletion and amortization            | 1,248                              | 4,339      | 5,952                    | 5,304      | 6,078      |

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|  | Nine Months Ended<br>September 30, |          | Years Ended December 31, |           |           |
|--|------------------------------------|----------|--------------------------|-----------|-----------|
|  |                                    |          |                          |           |           |
| Total operating expenses                       | 24,357                             | 22,971   | 29,064                   | 28,177    | 25,967    |
| Operating income                               | 6,715                              | 3,151    | 5,525                    | 5,177     | 10,578    |
| Equity earnings of nonconsolidated investments | 2,660                              | 5,778    | 7,555                    | 5,109     | 2,863     |
| Earnings before interest and taxes             | \$ 9,375                           | \$ 8,929 | \$ 13,080                | \$ 10,286 | \$ 13,441 |

*Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Revenue backlog increased to \$148.8 million for the nine-month period ended September 30, 2002 from \$142.4 million at the nine-month period ended September 30, 2001. The increase in backlog occurred with respect to both energy infrastructure and performance contracting projects. A significant portion of the increase is due to a contract signed during the quarter for a large domestic energy infrastructure project located in California. Substantially all the backlog is expected to be completed within the next 18 months. Total construction completed during the nine-month period ended September 30, 2002 was \$88.8 million versus \$68.7 million for the nine-month period ended September 30, 2001, an increase of \$20.1 million. This increase was primarily due to increased construction activity.

Revenues increased from the nine-month period ended September 30, 2001 to the nine-month period ended September 30, 2002 by \$26 million, or 23.7%, due primarily to increased construction activity from an increase in construction backlog at the beginning of 2002. Gross margins increased to \$31.1 million in the nine-month period ended September 30, 2002 from \$26.1 million in the nine-month period ended September 30, 2001, reflecting a demand side management program termination of \$2.4 million and increases in both operations and construction activity of \$2.6 million.

Selling, general, and administrative expenses decreased \$0.8 million from the nine-month period ended September 30, 2001 to the nine-month period ended September 30, 2002. Depreciation, depletion, and amortization expense decreased from the nine-month period ended September 30, 2001 to the nine-month period ended September 30, 2002 by \$3.1 million, or 71%. This decrease was primarily due to the elimination of goodwill amortization resulting from FASB issued Statement No. 144.

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Equity earnings of nonconsolidated investments decreased from \$5.8 million for the nine-month period ended September 30, 2001 to \$2.7 million in the nine-month period ended September 30, 2002. The decrease in earnings was primarily due to reduced equity in earnings from power plants in Panama and Rhode Island.

*Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Revenue backlog increased to \$128.3 million at year-end 2001 from \$91.0 million at year-end 2000. The increase in backlog was primarily attributable to an increase in federal government contracts. Substantially all the backlog is expected to be completed within the next 18 months. Total construction completed during 2001 was \$103.0 million versus \$85.1 million in 2000, an increase of \$17.9 million over 2000. This increase was primarily due to the increased construction backlog at the beginning of 2001 versus the beginning of 2000. Revenues increased from 2000 to 2001 by \$22.8 million, or 16.9%, due primarily to the increase in construction backlog at the beginning of 2001 versus the beginning of 2000. Gross margins decreased to 22.0% in 2001 from 24.8% in 2000, reflecting a change in the mix of projects constructed during the year and due to competitive pressure. The gross margin in 1999 was 21.5%.

Selling, general, and administrative expenses were flat from 2000 to 2001. Included in selling, general, and administrative expenses in 2001 were \$1.4 million related to office consolidations in the third quarter. Included in selling, general, and administrative expenses in 2000 were \$1.0 million related to the decision to discontinue developing international energy infrastructure projects and \$0.4 million of additional costs related to the closing of three unprofitable energy services contracting offices in the northwest United States. Depreciation, depletion, and amortization expense increased from 2000 to 2001 by \$0.6 million, or 12.2%. This increase is primarily due to increased depreciation, depletion, and amortization for power plant projects.

Equity earnings of nonconsolidated investments of \$7.6 million in 2001 and \$5.1 million in 2000 reflected NORESKO's share of the earnings from its equity investments in power plant assets. The increase in earnings was primarily due to improved earnings in the power plants in Panama.

*Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

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Revenue backlog increased to \$91.0 million at year-end 2000 from \$71.0 million at year-end 1999. The increase in backlog was attributable to an increase in the energy infrastructure project backlog. Total construction completed during 2000 was \$85.1 million versus \$151.7 million, a decrease of \$66.6 million from 1999. This decrease was primarily due to a \$45 million decrease in construction of energy infrastructure projects in 1999. Revenues decreased from 1999 to 2000 by \$35.0 million, or 20.6%, primarily caused by low construction backlog at the beginning of 2000 versus the beginning of 1999. Gross margins increased to 24.8% in 2000 from 21.5% in 1999, reflecting a focus on higher margin products and services and a gross profit increase in a few operational energy services projects.

Selling, general, and administrative expenses increased from 1999 to 2000 by \$3.0 million. Increases during 2000 included \$1.0 million related to the decision to discontinue developing international energy infrastructure projects and the costs associated with the integrating of this division with the energy services contracting division. Other costs included \$0.4 million of additional costs related to the closing of three unprofitable energy services contracting offices in the Northwest United States. Depreciation, depletion, and amortization expense decreased from 1999 to 2000 by \$0.8 million, or 12.7%. This decrease was primarily due to a write-down of computer software development in 1999.

Equity income from nonconsolidated investments of \$5.1 million in 2000 and \$2.9 million in 1999 reflects NORESCO's share of the earnings from its equity investments in power plant assets, primarily a 50 mega-watt facility in Panama, which is 45% owned by the Company. A 96 mega-watt facility in Panama and a 7 mega-watt facility in Providence, Rhode Island were brought on line in late 1999.

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### Other Income Statement Items

#### Other Income

|   | Nine Months Ended<br>September 30, |           | Years Ended December 31, |           |          |
|---|------------------------------------|-----------|--------------------------|-----------|----------|
|   | 2002                               | 2001      | 2001                     | 2000      | 1999     |
|   | (in thousands)                     |           |                          |           |          |
| Other Income (loss):                                  |                                    |           |                          |           |          |
| Equity earnings (loss) of nonconsolidated investments | \$ (6,936)                         | \$ 26,369 | \$ 26,101                | \$ 25,161 | \$ 2,863 |
| Gain on sale of Westport stock                        |                                    |           |                          | 6,561     |          |
| Other loss  |                                    |           |                          | (6,951)   |          |
| Total other income (loss)                             | \$ (6,936)                         | \$ 26,369 | \$ 26,101                | \$ 24,771 | \$ 2,863 |

#### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Equity earnings of nonconsolidated investments decreased from income of \$26.3 million to a loss of \$6.9 million. The reduction is primarily due to reduced equity in earnings from Westport and power plants in Panama and Rhode Island.

#### *Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Equity earnings of nonconsolidated investments increased in 2001 due to the favorable performance of the NORESCO segment's investments in several independent power plant projects. Equity earnings of nonconsolidated investments increased in 2000 primarily due to the equity earnings from our ownership in Westport. In October 2000, Westport completed an initial public offering of its shares. We sold 1.325 million shares in this initial public offering for an after-tax gain of \$4.3 million. This reduced our ownership to approximately 36% interest in Westport. On August 21, 2001, Westport completed a merger with Belco Oil & Gas. We continue to own 13.911 million shares, which currently represents approximately 21% of Westport's total shares outstanding. Our equity in Westport was \$148.1 million as of December 31, 2001 with a fair market value of \$241.3 million.

#### *Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

On June 30, 2000, we sold a substantial portion of gas properties which qualified for nonconventional fuels tax credit to a partnership which netted \$122.2 million in cash and retained a minority interest in the partnership. In anticipation of this transaction, we had previously entered

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into financial hedges covering the first two years of production. Removal of these hedges upon closing of this transaction resulted in a \$7.0 million pretax charge recorded as other loss.

|                  | Nine Months Ended<br>September 30, |           | Years Ended December 31, |           |           |
|------------------|------------------------------------|-----------|--------------------------|-----------|-----------|
|                  | 2002                               | 2001      | 2001                     | 2000      | 1999      |
|                  | (in thousands)                     |           |                          |           |           |
| Interest Charges | \$ 28,182                          | \$ 31,000 | \$ 41,098                | \$ 75,661 | \$ 37,132 |

Average annual interest rates on short-term debt were 4.1%, 6.4%, and 5.2% for 2001, 2000, and 1999, respectively. For the first nine months of 2002, average annualized interest rates on short term debt were 1.8%.

### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Interest costs decreased by \$2.8 million in the nine-month period ended September 30, 2002 as a result of lower commercial paper borrowing rates.

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### *Year Ended December 31, 2001 Compared to Year Ended December 31, 2000*

Interest costs decreased in 2001 as a result of a \$472 million decrease in average short-term debt outstanding, due to the reduction in short term debt originally extended to finance the Statoil acquisition in February of 2000, and subsequently extinguished with the proceeds from the two prepaid natural gas sales and the sale of natural gas properties discussed above.

### *Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Interest costs increased in 2000 as a result of the Statoil acquisition which increased average debt outstanding by \$580 million. The outstanding debt was reduced significantly during the fourth quarter by the proceeds received from the two prepaid gas forward sales and the sale of gas properties. Interest expense also increased as a result of higher interest rates in 2000 compared to 1999.

## Capital Resources and Liquidity

### *Operating Activities*

#### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Cash flows provided by operating activities totaled \$189.7 million, a \$74.0 million increase from the \$115.7 million recorded in the prior year period. The increase is primarily the result of the effect of lower commodity prices in 2002 as compared to 2001 on working capital items, including the fair value of derivative instruments, in addition to a decrease in two non-cash related items included in net income. The two items are a \$29.8 million decrease in monetized production revenue that is primarily the result of the fact that ABP sales were recorded as monetized sales in 2001 but have been recorded as equity production sales in 2002, and a \$24.0 million decrease in undistributed earnings from unconsolidated investments that is primarily the result of decreased earnings recognized by Westport.

#### *Year Ended December 31, 2001 Compared to Year Ended December 31, 2000 and Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Cash flows provided by operating activities were \$129.9 million in 2001 compared to \$361.2 million in 2000 and \$154.3 million in 1999. Excluding the \$209.3 million cash received in December 2000 from the two prepaid natural gas sales, cash flows from operations decreased \$22.0 million. Net income increased \$45.6 million over 2000, which was attributed to higher commodity prices throughout the first three quarters of 2001. Depletion expense was lower than prior year primarily due to the two term interest sales of oil and gas properties in 2000 while deferred income tax expense was slightly higher over prior year. In addition, increased monetized production revenue recognition was included in net income that did not affect operating cash flows.

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Equitable Utilities Distribution and Energy Marketing operations had decreased accounts receivable and deferred purchased gas costs due to the warmer weather, reduced trading activity, and lower commodity prices late in 2001 compared to the same period in 2000. This positive operating cash flow effect was partially offset by the decrease in accounts payable and the increase in inventory also attributable to the circumstances mentioned above.

As discussed above, we entered into two prepaid natural gas sales during 2000 and a monetization in 1995. Revenue is recognized from these transactions as the natural gas is delivered to the purchasing parties. As the actual cash receipts for these transactions took place at the contract inception, any amounts recognized in income are a non-cash item and are included as an adjustment to reconcile net income to net cash provided by operating activities. These amounts were \$84.5 million, \$13.7 million, and \$13.0 million as of December 31, 2001, 2000, and 1999, respectively.

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### **Investing Activities**

#### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Cash flows used in investing activities in the first nine months of 2002 were \$91.2 million compared to \$75.8 million for the same period in the prior year. The change from the prior year was attributable to an increase in capital expenditures of \$71.8 million which is offset by a decrease in restricted cash. Capital expenditures in both years represent growth projects in the Equitable Supply segment, and replacements, improvements, and additions to plant assets in the Equitable Utilities segment. Equitable Supply and Equitable Utilities accounted for \$106 million and \$48 million, respectively, of the expenditures through September 30, 2002. Additionally, proceeds relating to the sale of oil-dominated fields within the Supply segment had been held in a restricted cash account at December 31, 2001 for use in a like kind exchange for certain identified assets. Subsequently, the restrictions lapsed and the cash has been made available for operations.

On July 18, 2002, our Board of Directors increased the capital budget by \$4.0 million. Specifically, the capital budget of the Supply segment was increased by \$14.0 million for acceleration of a well automation project and infrastructure improvements. The Board also reduced the capital budget of NORESCO by \$10.0 million. NORESCO contemplated investing this capital in domestic energy infrastructure projects, which have not materialized due to weak economic conditions.

#### *Year Ended December 31, 2001 Compared to Year Ended December 31, 2000 and Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Cash flows used in investing activities were \$125.8 million in 2001 compared to \$363.0 million in 2000 and \$137.5 million in 1999. Cash provided by investing activities primarily consisted of \$63.0 million of proceeds from the oil-dominated fields sale. At year-end, the \$63.0 million of proceeds remained in a restricted escrow account, which offset the cash inflow. Cash used in investing activities in 2000 primarily includes the acquisition of Statoil properties for \$677 million and the increase in equity in nonconsolidated investments due to the Westport merger partially offset by the net proceeds received from the sales of producing properties and from the Gulf asset merger with Westport.

We expended approximately \$132.7 million in 2001 compared to \$123.7 million in 2000 and \$102.0 million in 1999 for capital expenditures. These expenditures in all years represented growth projects in the Equitable Supply segment, and replacements, improvements, and additions to plant assets in the Equitable Utilities and NORESCO units. Equitable Supply expended \$93.9 million in 2001 primarily for development of the Appalachian region, gathering system pipeline improvements and technology initiatives. NORESCO expended \$0.3 million for leasehold improvements and equipment additions and replacements. The Equitable Utilities segment expended \$38.5 million primarily for distribution plant additions and replacements and technology improvements.

In December 1999, we acquired the Carnegie Companies for \$40 million, including natural gas distribution, pipeline, exploration, and production operations.

### **Financing Activities**

#### *Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001*

Cash flows used in financing activities during the first nine months of 2002 were \$121.4 million compared to \$91.7 million in the prior year period. The increase is primarily the result of a reduction in proceeds received from financial institutions associated with the transfer of contract receivables during 2002. Excluding proceeds received from the transfer of contract receivables, cash flows used in financing activities during

2002 were relatively consistent with 2001 and primarily related to our continued focus on reducing our short-term debt and purchasing shares of our outstanding common stock through the use of cash provided by operating activities.

During the first quarter of 2001, a Jamaican energy infrastructure project, a consolidated subsidiary, experienced defaults relating to various loan covenants. Consequently, we reclassified the non-recourse project financing from long-term debt to current liabilities. The plant has not operated to expected levels and remediation efforts have been ineffective. As a result, in the second quarter of 2002, we reviewed the project for impairment and recognized an impairment loss of \$5.3 million. We are exploring various strategic alternatives including the sale of our interest in the project.

We have adequate borrowing capacity to meet our financing requirements. Bank loans and commercial paper, supported by available credit, are used to meet short-term financing requirements. We maintain, with a group of banks, a revolving credit agreement providing \$250 million of available credit, and a 364-day credit agreement providing \$250 million of available credit that expire in 2005 and 2003, respectively. As of September 30, 2002, we have the authority to arrange for a commercial paper program up to \$650 million.

We issued long-term debt in the fourth quarter of 2002 to pay down commercial paper, which has a maturity of less than 90 days. Consequently, in September 2002, we entered into interest rate swap agreements to hedge the risk of movement in interest rates from the date of the swap agreements to the date of issuance of the forecasted long-term debt. Upon issuance of the long-term debt, we terminated these swaps. These swap agreements were designated at inception as being cash flow hedges and were deemed to be effective.

*Year Ended December 31, 2001 Compared to Year Ended December 31, 2000 and Year Ended December 31, 2000 Compared to Year Ended December 31, 1999*

Cash flows used in financing activities were \$26.5 million in 2001 compared to cash flows provided of \$35.8 million in 2000 and cash flows used of \$101.2 million in 1999. Throughout 2001, we reduced our short-term debt and bought back shares of our outstanding common stock, as further described below, with cash provided by operating activities. In addition, NORESCO received project-financing loans of \$105.4 million against its current construction contracts. It is expected that many of the contracts underlying this financing will be sold in 2002.

We continued our stock buyback activities in 2001. Total shares authorized for repurchase under these activities was increased to 18.8 million in 2001. Total purchases under these activities of 12.3 million shares include 1.8 million shares of stock repurchased in 2001 for \$61.2 million, and 1.2 million shares of stock repurchased in 2000 for \$29.5 million.

Cash generated in all years was partially offset by the payment of our dividends on common shares, which for 2001, 2000, and 1999 were \$40.4 million, \$38.5 million, and \$40.4 million, respectively.

In July 1999, we repaid \$75.0 million of 7<sup>1</sup>/<sub>2</sub>% debentures, using cash proceeds received in 1998 from the sale of our natural gas midstream operations.

***Commitments and Contingencies***

On October 17, 2002, a jury verdict was rendered against us in a civil lawsuit in Knott County Circuit Court, Kentucky. The plaintiff claimed that a well pump house accident that injured him was caused by our natural gas well adjacent to his property. The jury entered a verdict for \$50,000 for medical expenses and lost wages and \$270 million for pain and suffering and punitive damages. On December 30, 2002, the case was settled by the parties and the judge vacated and set aside the judgment as to punitive damages.

***Benefit Plans***

Poor market conditions that have existed since 2000 have contributed to a significant reduction in the fair market value of our pension plan assets and is expected to result in additional contributions to our pension plan over the next two fiscal years. Additionally, this has contributed to a steady increase in the amount of pension expense recognized by us as a result of a lower asset base, an increase in the amount of unrecognized actuarial losses, and decreases to the expected rate of return on pension plan assets. Total pension expense recognized by the Company in 2001 excluding special termination benefits and curtailment losses totaled \$3.8 million. Total pension expense expected to be recognized by the Company in 2002, exclusive of any special termination benefits and curtailment losses, totals \$4.2 million and is expected to increase by over \$1.5 million in 2003.

**Certain Trading Activities Accounted for at Fair Value**

Below is a table that presents maturities and the fair valuation source for our derivative commodity instruments that are held for trading purposes as of September 30, 2002.

**Net Fair Value of Contract Assets (Liabilities) at Period-End (in thousands)<sup>(1)</sup>**

| Source of Fair Value                               | Maturity<br>Less than 1<br>Year | Maturity 1-3<br>Years | Maturity<br>4-5 Years | Maturity<br>In Excess<br>Of 5 Years | Total Fair<br>Value |
|--|---------------------------------|-----------------------|-----------------------|-------------------------------------|---------------------|
| Prices actively quoted (NYMEX)                     | \$ 2,037                        | \$ (2,231)            | \$ (105)              | \$                                  | \$ (299)            |
| Prices provided by other external sources          | (6,748)                         | 2,560                 | 1,539                 | 16                                  | (2,633)             |
| Prices based on models and other valuation methods | (536)                           | (1,932)               | (1,616)               |                                     | (4,084)             |
| Net derivative assets                              | \$ (5,247)                      | \$ (1,603)            | \$ (182)              | \$ 16                               | \$ (7,016)          |

(1)

Contracts include futures and fixed price swaps and demand charges and other fees

**Risk Management**

Our overall objective in our hedging program is to protect earnings from undue exposure to the risk of falling commodity prices. Since we are primarily a natural gas company, this leads to different approaches to hedging natural gas than for crude oil and natural gas liquids.

With respect to hedging our exposure to changes in natural gas commodity prices, under current market conditions management's objective is to reduce our exposure to commodity price changes to \$0.005 per diluted share per \$0.10 change in the average NYMEX natural gas price for 2003, between \$0.025 and \$0.03 per diluted share for 2004 and 2005, and less than \$0.06 per diluted share for 2006 through 2008. In addition to monetizations, we use derivative instruments to hedge our exposure. We have relied almost exclusively on fixed price swaps to accomplish the remainder of this objective during 2001 due to the increased market volatility.

**Equity in Nonconsolidated Investments**

We, within the NORESKO segment, have equity ownership interests in independent power plant projects located domestically and in selected international countries. Long-term power purchase agreements are signed with the customer whereby they agree to purchase the energy generated by the plant. The length of these contracts ranges from 5 to 30 years. We invested approximately \$0.1 million and \$1.6 million in these operations in 2001 and 2000, respectively, with a total cumulative investment of \$42.7 million. Our share of the earnings for 2001 and 2000 related to the total investment was

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\$7.6 million and \$5.1 million, respectively. These projects generally are financed on a project basis with nonrecourse financings established at the subsidiary level.

One of our two Panamanian projects is a party to a five-year power purchase agreement ("PPA") with Petroeléctrica de Panama, which expires in February 2003. Coterminous with the expiration of the PPA, the debt on the project will be fully paid. We believe the project has value beyond the term of its PPA and are actively pursuing a new PPA for the project. New fixed capacity contracts are awarded each year for terms ranging from one to five years. We expect to make a decision by year-end on whether to enter into long-term off-take arrangements or sell power into the market.

We own a 50% interest in a second Panamanian electric, generation project. This project has experienced poor financial performance during the first half of 2002 due to adverse weather (abnormally high rainfall), other adverse market-related conditions, and reduced plant



availability related to planned and unplanned outages during the first quarter. These factors temporarily depressed revenues, causing a drop below the minimum debt service coverage ratio covenant of the non-recourse loan document applicable to the project. We have been actively working with the creditor sponsor on this matter and have experienced improved operational and financial performance. We expect continued recovery by the end of 2002. Despite the debt service coverage ratio issues, cash flow and payment of debt service are expected to be adequate through 2003.

During the 2001 second quarter, a domestic energy infrastructure project, included within Equity in Nonconsolidated Investments, experienced a performance default on a creditor's agreement. The creditors agreed to temporarily delay enforcement of their remedies to provide an opportunity for resolution of the default. We fully reserved for this project during the second quarter 2001. A global settlement agreement was executed in October 2001, and in January 2002, as a result of the consummation of an asset transfer transaction the note was satisfied and debt extinguished.

In 2001, one of our domestic power plant projects in which we own a 50% interest, Capital Center Energy, began incurring billing disputes. The project has reserved for the amounts in dispute pending resolution of the issues. These disputed bills adversely affect the cash flows and the financial stability of the project and could trigger project loan document covenant violations, particularly if resolution of the issues are further delayed.

In April 2000, we merged our Gulf of Mexico operations with Westport Oil and Gas Company to form Westport for \$50 million in cash and approximately 49% interest in the combined company. In October 2000, Westport completed an initial public offering of its shares. We sold 1.325 million shares in this initial public offering for an after-tax gain of \$4.3 million, leaving us with a total of 13.911 million shares, or approximately 36% interest in Westport. On August 21, 2001, Westport completed a merger with Belco Oil & Gas.

During 2000, Equitable Supply sold gas properties with approximately 199 Bcfe in reserves located in the Appalachian Basin region of the United States in two transactions which resulted in it retaining a 1% minority interest in each of the resulting partnership and trust. Both of these investments are accounted for under the equity method of accounting.

#### ***Stock Split***

On April 19, 2001, our Board of Directors declared a two-for-one stock split payable on June 11, 2001 to shareholders of record on May 11, 2001. Earnings per share of common stock and weighted average common shares outstanding have been adjusted for the two-for-one stock split.

#### ***Acquisitions and Dispositions***

In February 2000, we acquired the Appalachian production assets of Statoil for \$630 million plus working capital adjustments for a total of \$677 million. We initially funded this acquisition through commercial paper, which was replaced by a combination of financings and cash from asset sales.

In April 2000, we merged Equitable Production Gulf with Westport Oil and Gas Company based in Denver, Colorado, to form Westport in exchange for \$50.0 million and a 49% ownership interest in the combined entity. In October 2000, Westport completed an initial public offering in which we sold 1.325 million shares and reduced its ownership percentage to approximately 36%. On August 21, 2001, Westport completed a merger with Belco Oil & Gas. We continue to own 13.911 million shares, which currently represents approximately 21% of Westport's total shares outstanding. Our equity in Westport was \$148.1 million as of December 31, 2001. The fair market value of our investment in Westport was \$241.3 million as of December 31, 2001 on a pretax basis.

In June 2000, we sold properties which contained approximately 66.0 Bcfe of reserves that qualified for nonconventional fuels tax credits to a partnership which netted \$122.2 million in cash and a retained minority interest in this partnership. The proceeds received were used to pay down short-term debt associated with the Statoil acquisition. Prior to the transaction, we entered into financial hedges covering the first two years of production. Removal of these hedges upon closing of this transaction resulted in a \$7.0 million pretax charge recorded as other loss. We account for our remaining \$26.2 million investment under the equity method of accounting. We estimate that we will receive \$8.5 million in fees for operating the wells and gathering and marketing the gas on behalf of the purchaser in 2002 based on expected production volumes.

In December 2000, we sold properties, previously acquired from Statoil, with approximately 133.3 Bcfe of reserves to a trust for proceeds of \$255.8 million and a retained minority interest in the trust. In anticipation of this transaction, we had previously entered into financial hedges. Removal of these hedges upon closing of this transaction resulted in a \$57.7 million charge that was offset against the gain recognized on the sale of these properties. The proceeds received were used to pay down short-term debt associated with the Statoil acquisition. We account for its

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\$36.2 million investment under the equity method of accounting. We estimate that we will receive \$14.5 million in fees for operating the wells and gathering and marketing the gas on behalf of the trust in 2002 based on expected production volumes.

In 2000, we entered into two prepaid natural gas sales contracts for 52.7 million cubic feet ("MMcf") of reserves. We are required to sell and deliver certain quantities of natural gas during the term of the contracts. The first contract is for five years with net proceeds of \$104.0 million. The second contract is for three years with net proceeds of \$104.8 million. These contracts were recorded as prepaid gas forward sales and are being recognized in income as deliveries occur.

In December 2001, we sold our oil-dominated fields in order to focus on natural gas activities. The sale resulted in a decrease in 63 Bcfe of proved developed producing reserves and 5 Bcfe of proved undeveloped reserves for proceeds of approximately \$60 million. The field produced approximately 3.7 Bcfe annually. The proceeds are shown in the balance sheet as restricted cash since the proceeds were escrowed while like-kind exchange transaction alternatives were evaluated.

### **Rate Regulation**

Accounting for the operations of our Utilities segment is in accordance with the provisions of FASB issued Statement No. 71, "Accounting for the Effects of Certain Types of Regulation."

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### **Schedule of Certain Contractual Obligations**

Below is a table that details the future projected payments for our significant contractual obligations as of September 30, 2002.

|   | Payments Due By Period (in thousands) |                  |                   |                   |                   |
|---|---------------------------------------|------------------|-------------------|-------------------|-------------------|
|   | Total                                 | 2002-2003        | 2004-2005         | 2006-2007         | 2008+             |
| Interest expense                          | \$ 684,247                            | \$ 38,622        | \$ 57,276         | \$ 55,141         | \$ 533,208        |
| Long-term debt                            | 287,469                               | 24,250           | 30,500            | 13,000            | 219,719           |
| Unconditional purchase obligations        | 201,042                               | 31,507           | 48,248            | 45,631            | 75,656            |
| <b>Total contractual cash obligations</b> | <b>\$ 1,172,758</b>                   | <b>\$ 94,379</b> | <b>\$ 136,024</b> | <b>\$ 113,772</b> | <b>\$ 828,583</b> |

We and our subsidiaries are subject to extensive federal, state, and local environmental laws and regulations that affect their operations. Governmental authorities may enforce these laws and regulations through a variety of civil and criminal enforcement measures, including monetary penalties, assessment and remediation requirements, and injunctions as to future activities.

Management does not know of any environmental liabilities that will have a material effect on our financial position or results of operations. We have identified situations that require remedial action for which approximately \$8.0 million is included in other long-term liabilities at December 31, 2001.

At the end of the useful life of a well we are required to remediate the site by plugging and abandoning the well. Costs associated with this obligation were \$0.7 million in both 2001 and 2000.

### **Inflation and the Effect of Changing Energy Prices**

The rate of inflation in the United States has been moderate over the past several years and has not significantly affected our profitability. In prior periods of high general inflation, oil and natural gas prices generally increased at comparable rates; however, there is no assurance that this will be the case in the current environment or in possible future periods of high inflation. Regulated utility operations would be required to file a general rate case in order to recover higher costs of operations. Margins in the energy marketing business in the Equitable Utilities segment are highly sensitive to competitive pressures and may not reflect the effects of inflation.

The results of operations in our three business segments will be affected by future changes in oil and natural gas prices and the interrelationship between oil, natural gas, and other energy prices.

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## BUSINESS

We are an integrated energy company. We focus on Appalachian area natural gas production and gathering, natural gas distribution and transmission, and the development of energy infrastructure and efficiency solutions for our customers, primarily in the northeastern section of the United States. We also have an interest in another public company with oil and gas exploration and production properties in the Gulf of Mexico and Rocky Mountain areas. Together with our subsidiaries, we offer energy (natural gas, crude oil, and natural gas liquids) products and services to wholesale and retail customers through three business segments: Equitable Utilities, Equitable Supply, and NORESCO. We had 1,500 employees at the end of 2001.

We were formed by the consolidation and merger in 1925 of two constituent companies, the older of which was organized in 1888. In 1984, we changed our name to Equitable Resources, Inc.

### Equitable Utilities

Equitable Utilities contains both regulated and non-regulated operations. The regulated group consists of the distribution and interstate pipeline operations, while the unregulated group is involved in non-jurisdictional marketing and trading of natural gas, risk management activities, and the sale of energy-related products and services. During 2001, we announced our decision to focus on storage and asset management and de-emphasize low margin high volume trading revenues, which has resulted in sharply lower marketing revenues and sales volumes. Equitable Utilities generated 41% of our net operating revenues in 2001 and 41% of our net operating revenues for the first nine months of 2002.

#### *Natural Gas Distribution*

Equitable Utilities' distribution operations are carried out by our Equitable Gas Company division. The service territory for Equitable Gas includes southwestern Pennsylvania, municipalities in northern West Virginia and field line sales in eastern Kentucky. As of December 31, 2001, the distribution operations provided, natural gas services to approximately 273,000 customers, comprising 255,000 residential customers and 18,000 commercial and industrial customers.

Equitable Gas' natural gas supply portfolio includes short-term, medium-term, and long-term natural gas supply contracts obtained from various sources including purchases from major and independent producers in the southwest United States, purchases from local producers in the Appalachian area, purchases from gas marketers, and third party underground storage fields.

Because many of its customers use natural gas for heating purposes, Equitable Gas' revenues are seasonal, with approximately 65% of calendar year 2001 revenues occurring during the winter heating season (January-March, November-December). Significant quantities of purchased natural gas are placed in underground storage inventory during off-peak season to accommodate higher customer demand during the winter heating season.

#### *Interstate Pipeline*

Equitable Utilities' interstate pipeline operations include the natural gas transmission and storage activities of Equitrans, L.P. ("Equitrans") and Carnegie Interstate Pipeline Company, both of which are regulated by the FERC. The pipeline division offers gas transportation, storage and related services to its affiliates and others in the northeast United States.

The regulatory environment is designed to increase competition in the natural gas industry which has created a number of opportunities for pipeline companies to expand services and serve new markets. We have taken advantage of selected market expansion opportunities by concentrating on Equitrans' underground storage facilities and the location of its pipeline system as a link between the country's major long-line natural gas pipelines.

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The pipeline operations consist of approximately 2,700 miles of transmission, storage, and gathering lines, and interconnections with five major interstate pipelines. Equitrans also has 15 natural gas storage reservoirs with approximately 500 MMcf per day of peak delivery capability.

Equitrans has 59 Bcf of storage capacity of which 27 Bcf is working gas.

#### *Energy Marketing*

Equitable Utilities' unregulated marketing operation, Equitable Energy LLC, purchases, stores, and markets natural gas at both the retail and wholesale level, primarily in the Appalachian and mid-Atlantic regions. Services and products offered by the marketing division include commodity procurement and delivery, physical natural gas management operations and control, and customer support services to our energy customers. To manage the price exposure risk of its marketing operations, we engage in risk management activities including the purchase and sale of financial energy derivative products. Because of this activity, the energy marketing division is also able to offer energy price risk management services to its larger industrial customers.

In conjunction with these activities, we also engage in limited trading activity. Equitable Energy uses prudent asset management to hedge projected production and optimize storage capacity assets through trading activities. Trading activities are entered into with the objective of limiting exposure to shifts in market prices.

#### *Rates and Regulation*

Our distribution rates, terms of service, contracts with affiliates and issuance of securities are regulated primarily by the Pennsylvania PUC, along with the Kentucky Public Service Commission and the Public Service Commission of West Virginia. Pipeline safety is generally regulated by the rules of the Federal Department of Transportation and/or by the state regulatory commission. The Occupational Safety and Health Administration ("OSHA") also imposes certain additional safety regulations.

The availability, terms, and cost of transportation significantly affect sales of natural gas. The interstate transportation and sale for resale of natural gas is subject to federal regulation, including transportation rates, storage tariffs, and various other matters, primarily by the FERC. Federal and state regulations govern the price and terms for access to natural gas pipeline transportation. The FERC's regulations for interstate natural gas transmission in some circumstances may also affect the intrastate transportation of natural gas.

#### *Acquisitions and Divestitures*

In December 1999, we acquired the distribution, transmission, and production operations of Carnegie for \$40.0 million, including transaction costs. The Carnegie utility operations have been fully integrated into Equitable Gas. The acquisition of Carnegie added approximately 8,000 new distribution customers.

#### *Competitive Environment*

Various regulatory and market trends have combined to promote competition in markets served by us. In addition, Equitable Gas faces price competition with other energy forms. The changes precipitated by the FERC restructuring of natural gas transmission in Order No. 636 have significantly increased competition in the natural gas industry. In the restructured marketplace, competition is increasing to provide natural gas sales to commercial and residential customers. However, since we have been managing transportation service and gas supply risk for a number of years, the transition to a more competitive environment under Order No. 636 has not had a significant impact on our operations. Equitable Gas has responded to this competitive environment by offering a variety of firm

and interruptible services, including natural gas transportation, supply pooling, balancing, and brokering to industrial and commercial customers.

The large industrial market is extremely competitive resulting in very low realized margins. The national economic downturn experienced during 2001 has resulted in a significant reduction in industrial activity and volumes, particularly related to the domestic steel industry.

Gas industry competition at the retail level is receiving increased attention from both regulators and legislators. In June 1999, Pennsylvania enacted into law the Natural Gas Choice and Competition Act which required local natural gas distribution companies to extend the availability of natural gas transportation service to residential and commercial customers by July 1, 2000, pursuant to a PUC-approved plan. We filed a revised tariff after which a negotiated settlement was reached and approved, becoming effective July 1, 2001. In 2001 Equitable Gas made progress on its initiative with PUC to provide performance-based rates ("PBR"). On September 26, 2001, the PUC issued a final order gas cost credit to customers, while enabling Equitable Gas to share in any cost savings from more effective management of capacity release and off-system sales revenues. This order is effective from October 1, 2001 through September 30, 2003.

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Our forward plan for PBR, which will require PUC approval, forecasts a phased implementation that will advance new incentive mechanisms for managing commodity costs, reducing operating expense, optimizing cost of capital, and reducing gas line loss.

### **Equitable Supply**

Previously, Equitable Supply was referred to as Equitable Production. We believe that this business segment will be better understood by expanding the segment's information concerning our two lines of business, production and gathering.

Equitable Supply develops, produces, and sells natural gas and crude oil, with operations in the Appalachian region of the United States. It also engages in natural gas gathering and the processing and sale of natural gas and natural gas liquids. Equitable Supply generated approximately 53% of our net operating revenues in 2001 and 51% of net operating revenues in the first nine months of 2002.

Equitable Supply is the largest owner of proved natural gas reserves in the Appalachian Basin, the oldest and geographically one of the largest natural gas producing regions in the United States. Equitable Supply currently owns 7,184 net producing wells in Appalachia. As of December 31, 2001, we estimate the total proved reserves to be 2,082 Bcfe, including undeveloped reserves of 583 Bcfe.

The areas in which our Appalachian properties are located are characterized by wells with comparatively low rates of annual decline in production, low production costs, and high Btu or energy content. For operational and commercial reasons the gas is processed to allow heavier hydrocarbons (propane, butane, and ethane) streams to be stripped and sold separately. Within certain limits, we can vary the amount of the hydrocarbons extracted. This can cause the conversion rate between energy content (measured in Btu) to volumes (measured in Mcfe) to vary somewhat. Once drilled and completed, wells in the Appalachian Basin typically have low ongoing operating and maintenance requirements and require minimal capital expenditures. These formations are characterized by slow recovery of the reserves in place, low rates of production, and wells that generally produce for longer than 20 years and often more than 50 years. Many of our wells in these areas have been producing for many years, in some cases since the early 1900's. Reserve estimates for properties with long production histories are generally more reliable than estimates for properties with shorter histories.

Substantially all of the Appalachian wells are relatively shallow, with depths ranging from 1,000 to 7,000 feet below the surface. Many of these wells are completed in more than one producing zone and production from these zones may be mixed or commingled. Commingled production lowers producing costs on a per unit basis compared to isolated zone completions.

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In the Appalachian Region during 2001, Equitable Supply drilled 316 gross wells at a success rate of 100%. This drilling was concentrated within the core areas of southwest Virginia, West Virginia, and southeast Kentucky. This activity resulted in an incremental 30 MMcf per day of gas sales and developed reserve additions of 117 Bcfe. During the first two quarters of 2002, Equitable Supply drilled 196 gross wells at a success rate of 100% in the Appalachian Region.

Equitable Supply currently has an inventory of 3.6 million gross acres of which approximately 71% has not been developed. As of December 31, 2001, we estimated the proved undeveloped reserves of the underlying leases to be 583 Bcfe from 1,800 proved undeveloped drilling locations. In the last three years, Equitable Supply has completed substantially all of the wells it has drilled in Appalachia.

In July 2001, Equitrans filed an order with the FERC to transfer five natural gas pipeline gathering systems located in West Virginia and Pennsylvania to the Equitable Supply business segment. On February 13, 2002, the FERC approved the order that resulted in the transfer of gathering systems. The transfer was effective January 1, 2002 for segment reporting purposes. The systems transferred consist of approximately 1,300 miles of low pressure, small diameter pipeline, and related facilities used to gather gas from wells in the region. The effect of this transfer is not material to the results of operations or financial position of Equitable Utilities or Equitable Supply.

In December 1999, the unregulated production properties and well operations of Equitable Utilities' Equitrans interstate pipeline division were transferred to Equitable Supply. These properties included 800 producing natural gas wells and 38.9 Bcfe of proved developed reserves.

### *Acquisitions and Divestitures*

In February 2000, we acquired the Appalachian production assets of Statoil for \$630 million plus working capital adjustments for a total of \$677 million. Statoil's operations consisted of approximately 1,200 Bcf of proven natural gas reserves and 6,500 gross natural gas wells in West Virginia, Kentucky, Virginia, Pennsylvania, and Ohio.

In April 2000, we merged Statoil's Gulf of Mexico operations with Westport Oil and Gas Company to form Westport for \$50 million in cash and 15.236 million shares or approximately 49% interest in the combined company. In October 2000, Westport completed an initial public offering of its shares. Equitable sold 1.325 million shares in this for an after-tax gain of \$4.3 million. This reduced our ownership to approximately 36% interest in Westport. On August 21, 2001, Westport completed a merger with Bellco Oil & Gas Company. We continue to own 13.911 million shares, which currently represents approximately 21% of Westport's total shares outstanding. The book value of our equity in Westport was \$148.1 million as of December 31, 2001.

In June 2000, we sold properties, previously acquired from Statoil, with reserves of 66.0 Bcfe that qualified for nonconventional fuels tax credit to a partnership, for proceeds of \$122.2 million in cash, and a retained minority interest in this partnership. The proceeds received were used to pay down short-term debt associated with the Statoil acquisition. Prior to this transaction, we entered into financial hedges covering the first two years of production. Removal of these hedges upon closing of this transaction resulted in a \$7.0 million pretax charge recorded as other loss in June 2000. We account for our remaining \$26.2 million investment under the equity method of accounting. During 2001 and 2000, we received \$8.9 million and \$4.9 million, respectively, in fees for operating the wells, gathering the production, and marketing the gas on behalf of the purchaser. Additionally, we estimate that we will receive approximately \$8.5 million in fees for the performance of the same services in 2002 based on expected production volumes.

In December 2000, we sold gas properties, previously acquired from Statoil, with reserves of 133.3 Bcfe to a trust for proceeds of \$255.8 million and a retained minority interest in this trust. In anticipation of this transaction, we had previously entered into financial hedges. Removal of these

hedges upon closing of this transaction resulted in a \$57.7 million charge that completely offset the gain recognized on the sale of these properties. The proceeds received were used to pay down short-term debt associated with the Statoil acquisition. We account for our \$36.2 million investment under the equity method of accounting. During 2001, we received \$16.1 million in fees for operating the wells, gathering the production, and marketing the gas on behalf of the purchaser. No fees were generated in 2000 related to this sale. Additionally, we estimate that we will receive approximately \$14.6 million in fees for the performance of the same services in 2002 based on expected production volumes.

In December 2000, we entered into two prepaid natural gas sales contracts for a total of approximately 52.7 MMcf of reserves. We are required to deliver certain fixed quantities of natural gas during the term of the contracts. The first contract is for five years with net proceeds of \$104.0 million. The second contract is for three years with net proceeds of \$104.8 million. These contracts were recorded as prepaid) forward sales and are being recognized in income as deliveries occur. The proceeds received were used to pay down short-term debt associated with the Statoil acquisition.

In December 2001, we sold our oil-dominated fields in order to focus on natural gas activities. The sale resulted in a decrease of 63 Bcfe of proved developed producing reserves and 5 Bcfe of proved undeveloped reserves for proceeds of approximately \$60 million. The field produced approximately 3.7 Bcfe annually. The proceeds are shown in the balance sheet as restricted cash since the proceeds were escrowed while like-kind exchange transaction alternatives were evaluated. Although we will no longer operate these properties, we will continue to gather and market the natural gas produced, which resulted in approximately \$0.8 million in service revenue through the first two quarters of 2002.

### *Competitive Environment*

The combination of its long-lived production, low drilling costs, high drilling completion rates at shallow depths and proximity to natural gas markets has had a substantial impact on the development of the Appalachian Basin, resulting in a highly fragmented operating environment. In 2001, Kentucky and West Virginia had approximately 3,000 independent operators and 90,000 producing natural gas and oil wells. Also, the historical availability of tax incentives has resulted in extensive drilling in the shallow formations with these low technical risk characteristics.

### *Hedging Activities*

We have historically entered into hedging contracts with respect to forecasted natural gas production at specified prices for a specified period of time. Our hedging strategy and information regarding derivative instruments used are outlined in the Risk Factors section.

### **NORESKO**

NORESKO provides an integrated group of energy-related products and services in the United States, Panama, Jamaica, and Costa Rica that are designed to reduce its customers' operating costs and improve their energy efficiency. NORESKO's activities comprise distributed

on-site generation, combined heat and power, and central boiler/chiller plant development, design, construction, and operation; performance contracting; and energy efficiency programs. NORESKO's customers include commercial, governmental, institutional, and industrial end-users. NORESKO operates in a highly competitive market segment, with a significant number of companies, including affiliates of large energy companies that have entered this market in recent years. NORESKO's focus is on larger contracts in core performance contracting and energy infrastructure markets. NORESKO provided approximately 6% of our net operating revenues in 2001 and 8% of our net operating revenues in the first nine months of 2002.

The segment's energy infrastructure group develops and operates private power, cogeneration, and central plant facilities in the United States and operates private power plants in selected international countries. These projects serve a diverse clientele including hospitals, universities, commercial, and industrial customers and utilities. NORESKO's capabilities offer a "turnkey" approach to energy infrastructure programs including project development, equipment selection, fuel procurement, environmental permitting, construction, financing, and operations and maintenance. Some of these projects are held through equity in nonconsolidated investments.

The segment's performance contracting group provides solutions for energy conservation and efficiency. Guaranteed energy savings are used to pay for installation of new energy-efficient equipment and systems. Performance contracting provides a "turnkey" solution including engineering analysis, project management, construction financing, operations, and maintenance, and energy savings metering, monitoring, and verification. This is a growing market, primarily in the public sector, with a considerable opportunity in the Federal Government sector. NORESKO has significant federal contracts and continues to pursue opportunities in this market.

Revenue backlog increased to \$128.3 million at year-end 2001 from \$91.0 million at the end of 2000. A substantial portion of the backlog is expected to be built-out within the next 18 months.

#### *Equity in Nonconsolidated Investments*

In April 2000, we merged our Gulf of Mexico operations with Westport Oil and Gas Company to form Westport for \$50 million in cash and approximately 49% interest in the combined company. In October 2000, Westport completed an initial public offering of its shares. We sold 1.325 million shares in this initial public offering for an after-tax gain of \$4.3 million, leaving us with a total of 13.911 million shares, or approximately 36% interest in Westport. On August 21, 2001, Westport completed a merger with Belco Oil and Gas. We continue to own 13.911 million shares, which currently represents approximately 21% of Westport's total shares outstanding. The fair market value of our investment in Westport was \$241.3 million as of December 31, 2001.

Within the NORESKO segment, we have equity ownership interests in independent power plant projects located domestically and in selected international countries. Long-term power purchase agreements are signed with the customer whereby it agrees to purchase the energy generated by the plant. The length of these contracts ranges from 5 to 30 years. We invested approximately \$0.1 million and \$1.6 million in these operations in 2001 and 2000, respectively, with a total cumulative investment of \$42.7 million. Our share of the earnings for 2001 and 2000 related to the total investment was \$7.6 million and \$5.1 million, respectively. These projects generally are financed on a project basis with nonrecourse financings established at the subsidiary level.

In 2001, one of our domestic power plant projects in which we own a 50% interest, Capital Center Energy, began incurring billing disputes. The project has reserved for the amounts in dispute pending resolution of the issues. These disputes adversely affect the cash flows and the financial stability of the project and could trigger project loan document covenant violations, particularly if resolution of the issues are further delayed.

During the 2001 second quarter, a domestic energy infrastructure project, included within Equity in Nonconsolidated Investments, experienced a performance default on a creditor's agreement. The creditors agreed to temporarily delay enforcement of their remedies to provide an opportunity for resolution of the default. We fully reserved for this project during the second quarter 2001. A global settlement agreement was executed in October 2001, and in January 2002, as a result of the consummation of an asset transfer transaction the note was satisfied and debt extinguished.

NORESKO owns a 50% interest in a Panamanian electric generation project. The project had previously agreed to retrofit a plant to conform to environmental noise standards by a target date of

August 31, 2001. Unforeseen events delayed the final completion date of the required retrofits. The project has obtained an extension from the Panamanian regulators while it evaluates a land acquisition/rezoning proposal, which, if accepted and executed, would obviate the retrofit requirement. The creditor sponsor continues to evaluate the land acquisition/rezoning proposal while concurrently exploring the feasibility of a final technical resolution to the noise issues. We are coordinating with the creditor sponsor to obtain any additional regulatory extension, which may be required.

During 2000, Equitable Supply sold gas properties with approximately 199 Bcfe in reserves located in the Appalachian Basin region of the United States in two transactions which resulted in it retaining a 1% minority interest in each of the resulting partnership and trust. Both of these investments are accounted for under the equity method of accounting.

### Stock Split

On April 19, 2001, our Board of Directors declared a two-for-one stock split payable on June 11, 2001 to shareholders of record on May 11, 2001. Earnings per share of common stock and weighted average common shares outstanding have been adjusted for the two-for-one stock split.

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## MANAGEMENT

The table below sets forth the names, ages, and positions held by our executive officers and Board of Directors:

| Name                   | Age | Title  |
|------------------------|-----|--|
| Murry S. Gerber        | 49  | Director; Chairman of the Board of Directors; President; Chief Executive Officer |
| David L. Porges        | 45  | Director; Executive Vice President; Chief Financial Officer                      |
| Johanna G. O'Loughlin  | 56  | Senior Vice President; General Counsel; Corporate Secretary                      |
| James M. Funk          | 53  | Senior Vice President; President, <i>Equitable Production Company</i>            |
| Gregory R. Spencer     | 54  | Senior Vice President; Chief Administrative Officer                              |
| Joseph E. O'Brien      | 50  | Vice President; President, <i>NORESCO</i>  |
| Philip P. Conti        | 43  | Vice President, Finance; Treasurer   |
| Arthur G. Cantrell     | 45  | Vice President; President, <i>Equitrans</i>                                      |
| Randall L. Crawford    | 40  | Vice President; President, <i>Equitable Gas Company</i>                          |
| John A. Bergonzi       | 50  | Vice President; Corporate Controller; Chief Accounting Officer                   |
| Charlene Petrelli      | 41  | Vice President, Human Resources  |
| Phyllis A. Domm, Ed.D  | 55  | Director   |
| Barbara S. Jeremiah    | 51  | Director   |
| E. Lawrence Keyes, Jr. | 73  | Director   |
| Thomas A. McConomy     | 69  | Director   |
| George L. Miles, Jr    | 61  | Director   |
| Malcolm M. Prine       | 74  | Director   |
| James E. Rohr          | 54  | Director   |
| David S. Shapira       | 61  | Director   |

Set forth below is certain biographical information with respect to our executive officers and directors.

**Mr. Gerber** has been Chairman of the Board of Directors, President, and Chief Executive Officer since May 2000 and served as President and Chief Executive Officer from June 1998 through April 2000. He has been a Director since May 1998 and is a member of the Executive Committee. Mr. Gerber served as Chief Executive Officer of Coral Energy, L.P. (an energy marketing and services company) from November 1995 through May 1998. He is also a Director of Westport Resources Corporation and BlackRock, Inc.



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**Mr. Porges** has been Executive Vice President and Chief Financial Officer since February 2000 and served as Senior Vice President and Chief Financial Officer from July 1998 through January 2000. He has been a Director since May 2002. Mr. Porges served as Managing Director of Bankers Trust Company (financial services company) from December 1992 through June 1998. He is also a Director of Westport Resources Corporation.

**Ms. O'Loughlin** has been Senior Vice President, General Counsel, and Corporate Secretary since January 2002. She previously served as Vice President, General Counsel, and Secretary from May 1999 through December 2001 and Vice President and General Counsel from December 1996 through April 1999.

**Mr. Funk** has been Senior Vice President since July 2000 and President of Equitable Production Company since June 2000. He served as President of J.M. Funk & Associates, Inc. from January 1999

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through May 2000, President of Shell Continental Companies from January 1998 through December 1998 and President and Chief Executive Officer of Shell Midstream Enterprises, Inc. from April 1996 through December 1997.

**Mr. Spencer** has been Senior Vice President and Chief Administrative officer since May 1996. Mr. Spencer will be retiring in the second quarter of 2003.

**Mr. O'Brien** has been Vice President since January 2001. He previously served as President of Northeast Energy Services, Inc. from January 2000 through December 2000 and Senior Vice President of Construction & Engineering from June 1993 through December 1999.

**Mr. Conti** has been Vice President, Finance, and Treasurer since August 2000. He previously served as Director of Planning and Development from June 1998 through July 2000 and Assistant Treasurer-Finance from January 1996 through May 1998.

**Mr. Cantrell** has been Vice President and President, Equitrans since January 2003. He previously served as Executive Vice President-Utilities segment. Mr. Cantrell joined Equitable Resources in 1996 and has over 15 years of experience in the natural gas industry.

**Mr. Crawford** has been a Vice President and President, Equitable Gas Company since January 2003. He previously served as Executive Vice President-Utilities segment. Mr. Crawford joined Equitable Resources in 1996 and has more than 11 years of natural gas industry experience.

**Mr. Bergonzi** has been Vice President since January 2003 and Corporate Controller since 1996. He joined Equitable Resources in 1977 and has served in a variety of financial management positions.

**Ms. Petrelli** has been Vice President, Human Resources since January 2003. She previously served as Director, Corporate Human Resources. Ms. Petrelli joined Equitable Resources in 2000 and, prior to joining Equitable Resources, she held various Human Resources positions at Fisher Scientific, Merck, and Johnson & Johnson.

**Dr. Domm** has been a Director since May 1996 and is a member of the Audit and Compensation Committees. She has been Vice President, Human Resources of Intermountain Health Care (health care services) since June 2000. Dr. Domm previously served as Vice President, Human Resources of MedStar Health (health care services) from March 1998 through May 2000, President of Management and Marketing Solutions, Inc. (marketing, public relations and human resources consulting) from July 1997 through March 1998, and Senior Vice President-Health Care Services at Intracoastal Health Systems, Inc. from April 1995 through June 1997.

**Ms. Jeremiah** has been a Director since February 2003. She has been Executive Vice President Corporate Development of Alcoa (aluminum producer) since July 2002 and currently is a member of the Alcoa Executive Council. Ms. Jeremiah previously served as Vice President of Corporate Development from 1998 through 2002, Assistant General Counsel from 1992 to 1998, and from 1977 to 1991 served in various roles as an attorney in the Alcoa legal department. Ms. Jeremiah currently serves as a Director of the Women's Center and Shelter of Greater Pittsburgh and the Pittsburgh Ballet Theatre.

**Mr. Keyes** has been a Director since May 1988 and is a member of the Compensation Committee. He has been a Partner at the Fortune Group, LLC (management consulting and investment banking firm) since January 1987.

**Mr. McConomy** has been a Director since May 1991 and is a Chairman of the Corporate Governance Committee and a member of the Compensation Committee. He has been a Director of Calgon Carbon Corporation (manufacturer and marketer of activated carbon and related products and services) since April 1985. Mr. McConomy previously served as the Chairman of the Board at Calgon

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Carbon Corporation from April 1985 through April 1999 and Interim President and Chief Executive Officer of Calgon Carbon Corporation from February 1998 through April 1999.

**Mr. Miles** has been a Director since July 2000 and is a member of the Audit and Corporate Governance Committees. He has been President and Chief Executive Officer of WQED Pittsburgh (public broadcasting) since 1994. Mr. Miles also serves as a Director of WESCO International, Inc.

**Mr. Prine** has been a Director since May 1982 and is Chairman of the Audit Committee and a member of the Corporate Governance and Executive Committees. He has been Chairman of the Board of Directors for Core Materials Corp. (manufacturer of plastics molding) since January 1997 and President of Malcar, Inc. since 1990.

**Mr. Rohr** has been a Director since May 1996 and is Chairman of the Executive Committee and a member of the Compensation Committee. He has been Chairman of the Board of Directors, President and Chief Executive Officer of PNC Financial Services Group, Inc. (financial services company) since May 2001. Mr. Rohr previously served as President, Chief Executive Officer, and Director of PNC Financial Services Group, Inc. from May 2000 through May 2001, President and Chief Operating Officer of PNC Financial Services Group, Inc. from April 1998 through April 2000, and President of PNC Bank Group Corp. (the predecessor of PNC Financial Services Group, Inc.) from January 1992 through March 1998. He is also a Director of Allegheny Technologies, Inc., BlackRock, Inc., and Water Pik Technologies, Inc.

**Mr. Shapira** has been a Director since May 1987 and is a member of the Audit and Executive Committees. He has been Chairman and Chief Executive Officer of Giant Eagle, Inc. (retail grocery store chain) since February 1994. Mr. Shapira is also a Director of Mellon Financial Corporation.

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## DESCRIPTION OF OTHER INDEBTEDNESS

### Credit Facilities

We maintain a three year unsecured revolving credit facility and a 364-day unsecured revolving credit facility to support our commercial paper program and to fund our working capital and capital expenditure needs. Each facility is in the amount of \$250 million and both facilities require that our consolidated debt to capital ratio not exceed 65%. We have never borrowed under these facilities. The three year facility expires in November 2005 and the 364-day facility expires in November 2003.

### Debentures and Medium Term Notes

The following debt instruments are issued and outstanding as of the date of this prospectus:

7<sup>3</sup>/<sub>4</sub>% debentures, due July 15, 2026 in the principal amount of \$115 million;

8.0% to 9.0% Series A medium term notes, due 2003 to 2021, in the principal amount of \$62.75 million;

6.5% to 7.6% Series B medium term notes, due 2003 to 2023, in the principal amount of \$75.5 million; and

6.8% to 7.6% Series C medium term notes, due 2007 to 2018, in the principal amount of \$18 million.

The 7<sup>3</sup>/<sub>4</sub>% debentures were issued under the same indenture under which the notes offered in this prospectus are to be issued and are subject to the same covenants, defaults, and other terms applicable to the notes offered by this prospectus.

The Series A, Series B, and Series C medium term notes were issued pursuant to an indenture between us and Bankers Trust Company, as trustee, dated as of April 1, 1983. The Bankers Trust indenture does not have any restrictions on additional funded indebtedness or other covenants that would be impacted by the issuance of the notes offered by this prospectus.

## DESCRIPTION OF EXCHANGE NOTES

*The following description is only a summary of certain provisions of the Indenture and the exchange notes, copies of which are available upon request to us at the address set forth under "Where You Can Find More Information." In this summary, the term Equitable refers only to Equitable Resources, Inc. and not to any of its subsidiaries or affiliates. You can find the definitions of capitalized terms used in this description under the subheading "Certain Definitions." Certain defined terms used in this description but not defined below under "Certain Definitions" have the meanings assigned to them in the Indenture. We urge you to read the Indenture and the exchange notes, together with the registration rights agreement, because they, and not this description, define your rights as holders of the exchange notes.*

### General

The exchange notes are to be a series of debt securities issued under an Indenture, dated as of July 1, 1996 (the "Indenture") between Equitable and The Bank of New York (as successor to Bank of Montreal Trust Company), as Trustee (the "Trustee").

The exchange notes will mature on November 15, 2012. Interest on the exchange notes will accrue at the rate of 5.15% per year and will be payable semi-annually in arrears on each May 15, and November 15, commencing on May 15, 2003. Equitable will make each interest payment to the holders of record of the exchange notes on the immediately preceding May 1 and November 1. The interest rate on the exchange notes is subject to increase in certain circumstances relating to the registration of the exchange notes. The registered holder of a exchange note will be treated as the owner of it for all purposes. Only registered holders will have rights under the Indenture. In anticipation of the offering of the exchange notes Equitable entered into interest rate hedging arrangements on September 23, 2002 which had the economic effect of fixing our interest rate with respect to \$200,000,000 of notes at approximately 5.9%.

The exchange notes will be senior, unsecured obligations of Equitable and will rank on a parity with all of Equitable's other outstanding unsecured and unsubordinated indebtedness. The exchange notes will be represented by Global Securities, which will be deposited with, or on behalf of, The Depository Trust Company, New York, New York, and registered in the name of DTC's nominee. Each note represented by a Global Security is referred to herein as a "Book-Entry Note."

The Indenture does not limit the amount of exchange notes or other debt securities of Equitable that may be issued under the Indenture. Equitable has issued, and is permitted to continue to issue, additional series of debt securities under the Indenture. Equitable may also at any time and from time to time, without notice to or consent of the holders, issue additional debt securities of the same tenor, coupon and other terms as the exchange notes so that such debt securities and the exchange notes offered pursuant to this prospectus shall form a single series. References herein to the exchange notes shall include (unless the context otherwise requires) any further exchange notes issued as described in this paragraph.

Unless otherwise provided and except with respect to Book-Entry Notes, principal of and premium, if any, and interest, if any, on the exchange notes will be payable, and the transfer of exchange notes will be registrable, at the Corporate Trust Office of the Trustee, except that, at the option of Equitable, interest may be paid by mailing a check to, or by wire transfer to, the holders of the exchange notes entitled thereto. For a description of payments of principal of, and premium, if any, and interest on, and transfer of, Book-Entry Notes, and exchanges of Global Securities representing Book-Entry Notes, see "Book-Entry, Delivery, and Form."

The exchange notes will be issued only in fully registered form without coupons and only in denominations of \$1,000 and any integral multiple of \$1,000. No service charge will be made for any registration of transfer or exchange of the exchange notes, but Equitable may require payment of a sum sufficient to cover any tax or other governmental charge payable in connection therewith.

### Optional Redemption

We may redeem the exchange notes, in whole or in part, at any time or from time to time at a redemption price equal to the greater of:

100% of the principal amount of the exchange notes to be redeemed plus accrued and unpaid interest thereon to the date of redemption; or

the sum of the present values of the remaining scheduled payments of principal and interest on the exchange notes to be redeemed (exclusive of interest accrued to the date of redemption) discounted to the date of redemption on a semiannual basis (assuming a 360-day year consisting of twelve 30 day months) at the applicable Treasury Rate plus 20 basis points plus accrued and unpaid interest on the principal amount being redeemed to the date of redemption.

For purposes of determining the optional redemption price, the following definitions are applicable:

"Treasury Rate" means, with respect to any redemption date for the exchange notes,

the yield, under the heading which represents the average for the immediately preceding week, appearing in the most recently published statistical release designated "H.15(519)" or any successor publication which is published weekly by the Board of Governors of the Federal Reserve System and which establishes yields on actively traded U.S. Treasury securities adjusted to constant maturity under the caption "Treasury Constant Maturities," for the maturity corresponding to the Comparable Treasury Issue (if no maturity is within three months before or after the remaining life (as defined below), yields for the two published maturities most closely corresponding to the Comparable Treasury Issuer will be determined and the Treasury Rate shall be interpolated or extrapolated from those yields on a straight line basis, rounding to the nearest month); or

if the release referred to in the previous bullet (or any successor release) is not published during the week preceding the calculation date or does not contain the yields referred to above, the rate per year equal to the semi-annual equivalent yield to maturity of the Comparable Treasury Issue, calculated using a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price for that redemption date.

The Treasury Rate will be calculated on the third business day preceding the redemption date.

"Comparable Treasury Issue" means the U.S. Treasury security selected by an Independent Investment Banker as having a maturity comparable to the remaining term ("remaining life") of the exchange notes that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining terms of the exchange notes.

"Comparable Treasury Price" means, with respect to any redemption date:

the average of five Reference Treasury Dealer Quotations for such redemption date, after excluding the highest and lowest Reference Treasury Dealer Quotations, or

if the Independent Investment Banker is unable to obtain at least four such Reference Treasury Dealer Quotations, the average of all Reference Treasury Dealer Quotations obtained by the Independent Investment Banker.

"Independent Investment Banker" means either Banc of America Securities LLC or J.P. Morgan Securities Inc., as specified by us, or if these firms are unwilling or unable to select the applicable Comparable Treasury Issue, an independent investment banking institution of national standing appointed by us.

"Reference Treasury Dealer" means (1) Banc of America Securities LLC and J.P. Morgan Securities Inc. (and their respective successors), provided however, that if either of the foregoing shall cease to be a primary U.S. government securities dealer (a "Primary Treasury Dealer"), we will substitute therefore another Primary Treasury Dealer and (2) any other Primary Treasury Dealer selected by us after consultation with the Independent Investment Banker.

"Reference Treasury Dealer Quotations" means, with respect to each Reference Treasury Dealer and any redemption date for the exchange notes, an average, as determined by the Independent Investment Banker, of the bid and asked prices for the Comparable Treasury Issue for the exchange notes (expressed in each case as a percentage of its principal amount) quoted in writing to the Independent Investment Banker at 5:00 p.m., New York City time, on the third business day preceding such redemption date.

Notice of any redemption will be mailed at least 30 days but not more than 60 days before the redemption date to each registered holder of exchange notes to be redeemed. Unless we default in payment of the redemption price, on and after the redemption date, interest will cease to accrue on the exchange notes or portions of the exchange notes called for redemption. If fewer than all of the exchange notes are to be redeemed, the Trustee will select, not more than 60 days prior to the redemption date, the particular exchange notes or portions thereof for redemption from the outstanding exchange notes not previously called by such method as the Trustee deems fair and appropriate.

Except as set forth above, the exchange notes will not be redeemable by the Company prior to maturity and will not be entitled to the benefit of any sinking fund.

#### **Certain Covenants**

The Indenture contains certain covenants, including, among others, those described below. Except as set forth below, Equitable will not be restricted by the Indenture from incurring any type of indebtedness or other obligation, from paying dividends or making distributions on its capital stock or purchasing or redeeming its capital stock. In addition, the Indenture does not contain any provisions that would require Equitable to repurchase or redeem or otherwise modify the terms of any of the exchange notes upon a change in control or other events involving Equitable which may adversely affect the creditworthiness of the exchange notes.

#### *Restriction on Liens*

The Indenture provides that Equitable will not, and will not permit any Restricted Subsidiary to, issue, assume or guarantee any Debt which is secured by a mortgage, pledge, security interest or lien (any mortgage, pledge, security interest or lien being hereinafter referred to as a "lien" or "liens") upon any Principal Property of Equitable or of any Restricted Subsidiary or upon any shares of stock or Debt issued by any Restricted Subsidiary, whether now owned or hereafter acquired, without effectively providing that the exchange notes (together with, if Equitable so determines, any other indebtedness of or guaranty by Equitable or such Restricted Subsidiary then existing or thereafter created which is not subordinated to the exchange notes) will be secured equally and ratably with (or at Equitable's option, prior to) such secured Debt so long as such Debt is so secured; provided, however, that the foregoing will not restrict or apply to Debt secured by:

liens on property of, or shares of stock or Debt Issued by, any Subsidiary existing at the time such Subsidiary becomes a Restricted Subsidiary; provided, that such lien has not been incurred in connection with the transfer by Equitable or a Restricted Subsidiary of a Principal Property to such Subsidiary unless Equitable, within 180 days of the effective date of such transfer, applies or causes a Restricted Subsidiary to apply an amount equal to the fair value, as determined by the Board of Directors, of such Principal Property at the time of such transfer, to the retirement of the exchange notes or other Debt of Equitable (other than Debt subordinated to the

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exchange notes), or Debt of any Restricted Subsidiary (other than Debt owed to Equitable or any Restricted Subsidiary), having a stated maturity:

more than 12 months from the date of such application; or

which is extendable at the option of the obligor thereon to a date more than 12 months from the date of such application;

liens on any property or shares of stock or Debt existing at the time of acquisition thereof by Equitable or a Restricted Subsidiary, or liens to secure the payment of all or any part of the purchase price or construction cost thereof or to secure any Debt incurred prior to, at the time of, or within 180 days after, the acquisition of such property, shares of stock or Debt or the completion of any such construction, whichever is later, for the purpose of financing all or any part of the purchase price or construction cost thereof;

liens on any property to secure all or any part of the cost of development, construction, alteration, repair or improvement of all or any part of such property, or to secure Debt incurred prior to, at the time of, or within 180 days after, the completion of such development, construction, alteration, repair or improvement, whichever is later, for the purpose of financing all or any part of such cost;

liens which secure Debt owed by a Restricted Subsidiary to Equitable or to another Restricted Subsidiary or by Equitable to a Restricted Subsidiary so long as the Debt is held by Equitable or a Restricted Subsidiary;

liens securing Debt of a corporation or other Person which becomes a successor of Equitable in accordance with the terms of the Indenture other than Debt incurred by such corporation or other Person in connection with a consolidation, merger or sale of assets in accordance with the terms of the Indenture;

liens on property of Equitable or a Restricted Subsidiary in favor of the United States or any state thereof, or any department, agency of instrumentality or political subdivision of the United States or any state thereof, or in favor of any other country or any political subdivision thereof, to secure partial, progress, advance or other payments pursuant to any contract or statute or to secure any Indebtedness incurred or guaranteed for the purpose of financing all or any part of the purchase price or the cost of construction, alteration, repair or improvement of the property subject to such liens (including, but not limited to, liens incurred in connection with pollution control, industrial revenue or similar financing), or in favor of any trustee or mortgagee for the benefit of holders of indebtedness of any such entity incurred for any such purpose;

liens securing Debt which is payable, both with (respect to principal and interest, solely out of the proceeds of oil, gas, coal or other minerals to be produced from the property subject thereto and to be sold or delivered by Equitable or a Subsidiary, including any interest of the character commonly referred to as a "production payment";

liens created or assumed by a Subsidiary on oil, gas, coal or other mineral property, owned or leased by a Subsidiary, to secure Debt of such Subsidiary for the purpose of developing such property, including any interest of the character commonly referred to as a "production payment"; provided, however, that neither Equitable nor any Subsidiary shall assume or guarantee such Debt or otherwise be liable in respect thereof;

any extension, renewal or replacement (or successive extensions, renewals or replacements), in whole or in part, of any lien referred to in the foregoing bullets or of any Debt secured thereby;

provided, that such extension, renewal or replacement lien is limited to all or any part of the same property that secured the lien extended, renewed for replaced (plus any improvements and construction on such property) and will secure at the time of such extension, renewal or replacement no larger

amount of Debt and, in the case of the fourth bullet above, that the Debt being secured thereby is being secured for the same type of Person as the Debt being replaced; and liens not permitted by the preceding bullets if at the time incurring such lien, the aggregate amount of the related Debt plus all other Debt of Equitable and its Restricted Subsidiaries secured by liens which would otherwise be subject to the foregoing restrictions after giving effect to the retirement of any Debt which is currently being retired (not including Debt permitted to be secured under the preceding bullets), plus the aggregate Attributable Debt (determined as of the time of incurring such lien) of Sale and Leaseback Transactions (other than Sale and Leaseback Transactions permitted by the first two bullets below) and in existence at the time of incurring such lien (less the aggregate amount of proceeds of such Sale and Leaseback Transactions which has been applied) in accordance with the third bullet

below), does not exceed 10% of Consolidated Net Tangible Assets.

*Restriction on Sale and Leaseback Transactions*

The Indenture further provides that Equitable will not, and will not permit any Restricted Subsidiary to, enter into any arrangement with any bank, insurance company or other lender or investor (other than Equitable or another Restricted Subsidiary) providing for the leasing as lessee by Equitable or a Restricted Subsidiary of any Principal Property (except a lease for a term not to exceed three years by the end of which term it is intended that the use of such Principal Property by the lessee will be discontinued and a lease which secures or relates to industrial revenue or pollution control bonds or similar, financing), which was or is owned by Equitable or a Restricted Subsidiary and which has been or is to be sold or transferred by Equitable or a Restricted Subsidiary to such Person more than 180 days after the completion of construction and commencement of full operation of such property by Equitable or such Restricted Subsidiary, to such lender or investor or to any Person to whom funds have been or are to be advanced by such lender or investor on the security of such Principal Property (herein referred to as a "Sale and Leaseback Transaction"), unless:

Equitable or such Restricted Subsidiary would, at the time of entering into such Sale and Leaseback Transaction, be entitled as described in the first nine bullets set forth under "Restrictions on Liens" above, without equally and ratably securing the exchange notes, to issue, assume or guarantee Debt secured by a lien on such Principal Property in the amount of the Attributable Debt arising from such Sale and Leaseback Transaction; or

the Attributable Debt of Equitable and its Restricted Subsidiaries in respect of such Sale and Leaseback Transaction and all other Sale and Leaseback Transactions (other than such Sale and Leaseback Transactions as are permitted as described in the bullet above or the bullet below), plus the aggregate principal amount of Debt secured by liens on Principal Properties then outstanding (not including any such Debt secured by liens described in the first nine bullets set forth under "Restrictions on Liens" above) which do not equally and ratably secure the exchange notes, would not exceed 10% of Consolidated Net Tangible Assets; or

Equitable, within 180 days after any such sale or transfer, applies or causes a Restricted Subsidiary to apply an amount equal to the greater of the net proceeds of such sale or transfer or the fair value, as determined by the Board of Directors, of the Principal Property so sold and leased back at the time of entering into such Sale and Leaseback Transaction to the retirement of the exchange notes or other Debt of Equitable (other than Debt subordinated to the exchange notes), or Debt of any Restricted Subsidiary (other than Debt owed to Equitable or any Restricted Subsidiary), having a stated maturity (i) more than 12 months from the date of such application or (ii) which is extendable at the option of the obligor thereon to a date more than 12 months from the date of such application;

provided, that the amount to be so applied will be reduced by (x) the principal amount of exchange notes delivered to the Trustee for retirement and cancellation within 180 days after such sale or transfer, and (y) the principal amount of any such Debt of Equitable or a Restricted Subsidiary other

than the exchange notes voluntarily retired by Equitable or a Restricted Subsidiary within 180 days after such sale or transfer.

Notwithstanding the foregoing, no retirement referred to in the third bullet above may be effected by payment at Maturity.

*Consolidation, Merger and Sale of Assets*

Equitable may not consolidate with or merge into any other Person or convey, transfer or lease its properties and assets substantially as an entirety to any Person and Equitable may not permit any Person to consolidate with or merge into Equitable, unless:

in case Equitable consolidates with or merges into another Person or conveys, transfers or leases its properties and assets substantially as an entirety to any Person, the Person formed by such consolidation or into which Equitable is merged or the Person which acquires by conveyance or transfer, or which leases, the properties and assets of Equitable substantially as an entirety is a corporation, partnership or trust, organized and validly existing under the laws of the United States, any state

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thereof or the District of Columbia and expressly assumes Equitable's obligations on the exchange notes and under the Indenture;

immediately after giving effect to such transaction, no Event of Default, and no event which, after notice or lapse of time or both, would become an Event of Default, would have happened and be continuing;

if, as a result of any such consolidation or merger or such conveyance, transfer or lease, properties or assets of Equitable would become subject to a lien which would not be permitted by the Indenture, Equitable or such successor Person, as the case may be, takes such steps as are necessary to effectively secure the exchange notes equally and ratably with (or prior to) all indebtedness secured thereby; and

Equitable delivers to the Trustee an officers' certificate and an opinion of counsel, each stating that such consolidation, merger, conveyance, transfer or lease and, if a supplemental indenture is required in connection with the transaction, such supplemental indenture comply with the Indenture and that all conditions precedent in the Indenture provided for relating to such transaction have been complied with.

### Certain Definitions

Certain terms used in this description are defined in the Indenture as follows:

"Attributable Debt" in respect of a Sale and Leaseback Transaction means, as of any particular time, the present value (discounted at the rate of interest implicit in the terms of the lease involved in such Sale and Leaseback Transaction, as determined in good faith by Equitable) of the obligation of the lessee thereunder for net rental payments (excluding, however, any amounts required to be paid by such lessee, whether or not designated as rent or additional rent, on account of maintenance and repairs, services, insurance, taxes, assessments, water rates or similar charges and any amounts required to be paid by such lessee thereunder contingent upon monetary inflation or the amount of sales, maintenance and repairs, insurance, taxes, assessments, water rates or similar charges) during the remaining term of such lease (including any period for which such lease has been extended or may, at the option of the lessor, be extended).

"Consolidated Net Tangible Assets" means the aggregate amount of assets of Equitable and its consolidated Subsidiaries (less applicable reserves) after deducting therefrom (a) all goodwill, trade names, trademarks, patents, unamortized debt discount and expense and other like intangibles and (b) all current liabilities except for current maturities of long-term debt, current maturities of capitalized lease obligations, indebtedness for borrowed money having a maturity of less than

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12 months from the date of the most recent audited consolidated balance sheet of Equitable, but which by its terms is renewable or extendable beyond 12 months from such date at the option of the borrower, and deferred income taxes which are classified as current liabilities, all as reflected in the audited consolidated balance sheet contained in Equitable's most recent annual report to its shareholders under Rule 14a-3 of the Exchange Act, prior to the time as of which "Consolidated Net Tangible Assets" is being determined.

"Debt" means indebtedness for borrowed money.

"Person" means, except as provided in the Indenture, any individual, corporation, partnership, joint venture, trust, unincorporated organization or government or any agency or political subdivision thereof.

"Principal Property" means any manufacturing plant or production, transportation or marketing facility or other similar facility located within the United States (other than its territories and possessions) and owned by, or leased to, Equitable or any Restricted Subsidiary, the book value of the real property, plant, and equipment of which (as shown, without deduction of any depreciation reserves, on the books of the owner or owners) is not less than 1.5% of Consolidated Net Tangible Assets as of the date on which such facility is acquired or a leasehold interest therein is acquired.

"Restricted Subsidiary" means any Subsidiary substantially all the property of which is located, or substantially all the business of which is carried on, within the United States (other than its territories and possessions) which shall at the time, directly or indirectly, through one or more Subsidiaries or in combination with one or more other Subsidiaries or Equitable, own or be a lessee of a Principal Property.



"Subsidiary" means, with respect to Equitable, a corporation of which more than 50% of the total voting power of the capital stock entitled (without regard to the occurrence of any contingency) to vote in the election of its directors is owned, directly or indirectly, by Equitable or by one or more other Subsidiaries or by Equitable and one or more other Subsidiaries.

#### Events of Default

An Event of Default with respect to the exchange notes is defined in the Indenture as:

default in payment of interest on the exchange notes, which continues for 30 days;

default in payment of principal of or premium, if any, on the exchange notes at maturity;

default in the deposit of any sinking fund payment when due by the terms of the exchange notes;

default in the performance or breach of any other covenant of Equitable in the Indenture (other than a default in the performance or breach of a covenant included in the Indenture solely for the benefit of debt securities of Equitable other than the exchange notes offered pursuant to this prospectus), which continues for 60 days after due notice by the Trustee or by Holders of at least 10% in principal amount of the exchange notes;

default under any bond, debenture, note or other evidence of indebtedness for money borrowed by Equitable (including a default with respect to exchange notes of any series other than that series) or any Subsidiary in an aggregate principal amount of at least \$50,000,000 or under any mortgage, indenture or instrument under which there may be issued or by which there may be secured or evidenced any indebtedness for money borrowed by Equitable (including the Indenture) or any Subsidiary in an aggregate principal amount of at least \$50,000,000, whether such indebtedness now exists or hereafter is created, which default constitutes a failure to pay any portion of the principal of such indebtedness when due and payable after the expiration of any applicable grace period with respect thereto or has resulted in such indebtedness becoming

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or being declared due and payable prior to the date on which it would otherwise have become due and payable, without such acceleration having been rescinded or annulled, or such indebtedness having been discharged, within a period of 30 days after there shall have been given, by registered or certified mail to Equitable by the Trustee, or to Equitable and the Trustee by the holders of at least 10% in principal amount of the exchange notes, a written notice specifying such default and requiring Equitable to cause such acceleration to be rescinded or annulled or such indebtedness to be discharged and stating that such notice is a Notice of Default under the Indenture; and

certain events of bankruptcy, insolvency or reorganization of Equitable.

The Indenture provides that, if any Event of Default with respect to the exchange notes occurs and is continuing, either the Trustee or the holders of not less than 25% in principal amount of the exchange notes may declare the principal amount of (and all accrued and unpaid interest on) all exchange notes to be due and payable immediately, but under certain conditions such declaration may be rescinded and annulled and past defaults (except, unless theretofore cured, a default in payment of principal of or premium, if any, or interest, if any, on the exchange notes and certain other specified defaults) may be waived by the holders of not less than a majority in principal amount of the exchange notes on behalf of the holders of all the exchange notes.

The Indenture provides that if a default occurs under the Indenture with respect to the exchange notes, the Trustee will give the holders of the exchange notes notice of such default as and to the extent provided by the Trust Indenture Act of 1939, as amended (the "Trust Indenture Act"); provided, however, that such notice will not be given until at least 30 days after the occurrence of that default if that default is in the performance of a covenant in the Indenture other than for the payment of the principal of or premium, if any, or interest on the exchange notes or the deposit of any sinking fund payment with respect to the exchange notes. For the purpose of the provision described in this paragraph, the term default with respect to any exchange notes means any event which is, or after notice or lapse of time or both would become, an "Event of Default" specified in the Indenture with respect to the exchange notes.

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The Indenture contains a provision entitling the Trustee to be indemnified by holders of the exchange notes before proceeding to exercise any right or power vested in it under the Indenture at the request or direction of the holders of the exchange notes. The Trustee is required, during a default, to act with the standard of care provided in the Trust Indenture Act. The Indenture provides that the holders of a majority in principal amount of the exchange notes may direct the time, method, and place of conducting any proceeding for any remedy available to the Trustee, or exercising any trust or power conferred on the Trustee with respect to the exchange notes; provided, that the Trustee may decline to act if:

such direction is contrary to law or the Indenture; or

the Trustee in good faith determines that the action so directed would involve the Trustee in personal liability for which it has not been adequately indemnified or would be unduly prejudicial to holders not joining in such direction. The Indenture includes a covenant that Equitable will file annually with the Trustee a certificate concerning its compliance with the Indenture.

### Modification and Waiver

Modifications and amendments may be made by Equitable and the Trustee to the Indenture, without the consent of any holder of the exchange notes, to add covenants and Events of Default and to make provisions with respect to other matters and issues arising under the Indenture, provided that any such provision does not adversely affect the rights of the holders of the exchange notes in any material respect.

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The Indenture contains provisions permitting Equitable and the Trustee, with the consent of the holders of not less than  $66\frac{2}{3}\%$  in principal amount of the exchange notes to execute supplemental indentures adding any provisions to or changing or eliminating any of the provisions of the Indenture or modifying the rights of the holders of the exchange notes, except that no such supplemental indenture may, without the consent of the holder of each note affected thereby,

change the Stated Maturity of the principal of, or any installment of principal of or interest on, the exchange notes, or reduce the principal amount thereof, the premium, if any, thereon or the rate of interest thereon, of the exchange notes,

reduce the percentage in principal amount of the exchange notes, the consent of the holders of which is required for any supplemental indenture or for waiver of compliance with certain provisions of the Indenture or certain defaults thereunder; or

reduce the percentage of holders of the exchange notes required to consent to any waiver of defaults, covenants or supplemental indentures.

The Indenture also permits Equitable to omit compliance with certain covenants in the Indenture with respect to the exchange notes upon waiver by the holders of not less than  $66\frac{2}{3}\%$  in principal amount of the exchange notes.

### Discharge or Defeasance

The Indenture will cease to be of further effect (except as to any surviving rights for the registration of the transfer or exchange of exchange notes expressly provided for in the Indenture) if:

all exchange notes (other than destroyed, lost or stolen exchange notes which have been replaced or paid and exchange notes, the payment for which has been held' in trust and thereafter repaid to Equitable or discharged from such trust) have been delivered to the Trustee for cancellation; or

all exchange notes not previously delivered to the Trustee for cancellation have become due and payable or are by their terms to become due and payable at their stated maturity within one year or are to be called for redemption within one year under arrangements satisfactory to the Trustee and Equitable has deposited with the Trustee, as trust funds, an amount

sufficient to pay and discharge the entire indebtedness on the exchange notes for principal and any premium and interest to the date of such deposit or to maturity or redemption, as the case may be. Such trust may only be established if (a) Equitable has paid or caused to be paid all other sums payable by Equitable under the Indenture and (b) Equitable has delivered to the Trustee an officers' certificate and an opinion of counsel, each stating that all conditions precedent provided for in the Indenture relating to the satisfaction and discharge of the Indenture have been complied with.

The Indenture provides that the terms of the exchange notes may provide Equitable with the option to discharge its indebtedness represented by such exchange notes or to cease to be obligated to comply with certain covenants under the Indenture. Equitable, in order to exercise such option, will be required to deposit with the Trustee money and/or U.S. Government Obligations which, through the payment of interest and principal in respect thereof in accordance with their terms, will provide money in an amount sufficient, in the opinion of a nationally recognized firm of independent public accountants expressed in a written certification delivered to the Trustee, to pay the principal of and premium, if any, and interest on, and any mandatory sinking fund payments in respect of, the exchange

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notes at the stated maturity of such payments in accordance with the terms of the Indenture and such exchange notes. Such trust may only be established if:

in the case the exchange notes are then listed on the New York Stock Exchange, Equitable has delivered to the Trustee an opinion of counsel, stating that Equitable's exercise of this defeasance option will not cause the exchange notes to be delisted;

no Event of Default or event (including such deposit in trust) that with notice or lapse of time or both would become an Event of Default with respect to the exchange notes has occurred and is continuing on the date of such deposit;

Equitable has delivered to the Trustee (1) an opinion of counsel, stating that the holders of the exchange notes will not recognize income, gain or loss for federal income tax purposes as a result of Equitable's exercise of this defeasance option and will be subject to Federal income tax on the same amounts and in the same manner and at the same times as would have been the case if Equitable had not exercised this option and (2) in the case of the exchange notes being discharged, either a private letter ruling to that effect received from the U.S. Internal Revenue Service (the "IRS") or a revenue ruling pertaining to a comparable form of transaction to that effect published by the IRS or evidence of a change in applicable Federal income tax law occurring after the date of the Indenture; and

if Equitable is to be discharged with respect to the exchange notes, no Event of Default or event that with notice or lapse of time or both would become an Event of Default with respect to the exchange notes has occurred and is continuing at any time during the period ending on the 123rd day after the date of deposit by Equitable.

In the event Equitable exercises this option and the exchange notes are declared due and payable because of the occurrence of any Event of Default, the amount of money and U.S. Government Obligations, as the case may be, on deposit with the Trustee will be sufficient to pay the amounts due on the exchange notes at the time of their maturity "abut may not be sufficient to pay the amounts due on the exchange notes at the time of the acceleration resulting from such Event of Default. However, Equitable will remain liable for such payments.

#### **Trustee**

The Trustee may resign or be removed with respect to the exchange notes and a successor trustee may be appointed to act with respect to such exchange notes. In the event that two or more persons are acting as trustee with respect to different series of Notes, each such trustee will be a trustee of a trust under the Indenture separate and apart from the trust administered by any other such trustee, and any action described herein to be taken by the "Trustee" under the Indenture may then be taken by each such trustee with respect to, and only with respect to, the one or more series of Notes for which it is trustee.

#### **Book-Entry, Delivery, and Form**

The exchange notes will be issued in registered, global form in minimum denominations of \$1,000 and integral multiples of \$1,000 in excess of \$1,000. The exchange notes will be represented by one or more exchange notes in registered, global form without interest coupons (collectively, the "Global Notes"). The Global Notes will be deposited upon issuance with the Trustee as custodian for DTC, in New York, New York, and registered in the name of DTC or its nominee, in each case to an account of a direct or indirect participant in DTC as described below.

Except as set forth below, the Global Notes may be transferred, in whole and not in part, only to another nominee of DTC or to a successor of DTC or its nominee. Beneficial interests in the Global Notes may not be exchanged for exchange notes in certificated form except in the limited circumstances

described below. See "Exchange of Global Notes for Certificated Notes." Except in the limited circumstances described below, owners of beneficial interests in the Global Notes will not be entitled to receive physical delivery of exchange notes in certificated form.

In addition, transfers of beneficial interests in the Global Notes will be subject to the applicable rules and procedures of DTC and its direct or indirect participants (including, if applicable, those of Euroclear and Clearstream), which may change from time to time.

### **Depository Procedures**

The following description of the operations and procedures of DTC, Euroclear, and Clearstream are provided solely as a matter of convenience. These operations and procedures are solely within the control of the respective settlement systems and are subject to changes by them. Equitable takes no responsibility for these operations and procedures and urges investors to contact the system or their participants directly to discuss these matters.

DTC has advised Equitable that DTC is a limited-purpose trust company created to hold securities for its participating organizations (collectively, the "Participants") and to facilitate the clearance and settlement of transactions in those securities between Participants through electronic book-entry changes in accounts of its Participants. The Participants include securities brokers and dealers (including the initial purchasers), banks, trust companies, clearing corporations, and certain other organizations. Access to DTC's system is also available to other entities such as banks, brokers, dealers, and trust companies that clear through or maintain a custodial relationship with a Participant, either directly or indirectly (collectively, the "Indirect Participants"). Persons who are not Participants may beneficially own securities held by or on behalf of DTC only through the Participants or the Indirect Participants. The ownership interests in, and transfers of ownership interests in, each security held by or on behalf of DTC are recorded on the records of the Participants and Indirect Participants.

DTC has also advised Equitable that, pursuant to procedures established by it:

upon deposit of the Global Notes, DTC will credit the accounts of Participants designated by the initial purchasers with portions of the principal amount of the Global Notes; and

ownership of these interests in the Global Notes will be shown on, and the transfer of ownership of these interests will be effected only through, records maintained by DTC (with respect to the Participants) or by the Participants and the Indirect Participants (with respect to other owners of beneficial interest in the Global Notes).

Investors in the Global Notes who are Participants in DTC's system may hold their interests therein directly through DTC. Investors in the Global Notes who are not Participants may hold their interests therein indirectly through organizations (including Euroclear and Clearstream) which are Participants in such system. Euroclear and Clearstream will hold interests in the Global Notes on behalf of their participants through customers' securities accounts in their respective names on the books of their respective depositories, which are Euroclear Bank S.A./N.V., as operator of Euroclear, and Citibank, N.A., as operator of Clearstream. All interests in a Global Note, including those held through Euroclear or Clearstream, may be subject to the procedures and requirements of DTC. Those interests held through Euroclear or Clearstream may also be subject to the procedures and requirements of such systems. The laws of some states require that certain Persons take physical delivery in definitive form of securities that they own. Consequently, the ability to transfer beneficial interests in a Global Note to such Persons will be limited to that extent. Because DTC can act only on behalf of Participants, which in turn act on behalf of Indirect Participants, the ability of a Person having beneficial interests in a Global Note to pledge such interests to Persons that do not participate in the DTC system, or otherwise take actions in respect of such interests, may be affected by the lack of a physical certificate evidencing such interests.

**Except as described below, owners of interest in the Global Notes will not have exchange notes registered in their names, will not receive physical delivery of exchange notes in certificated form and will not be considered the registered owners or "holders" thereof under the indenture for any purpose.**

Payments in respect of the principal of, and interest and premium on a Global Note registered in the name of DTC or its nominee will be payable to DTC in its capacity as the registered holder under the Indenture. Under the terms of the Indenture, Equitable and the Trustee will treat the Persons in whose names the exchange notes, including the Global Notes, are registered as the owners of the exchange notes for the purpose of receiving payments and for all other purposes. Consequently, neither Equitable, the Trustee nor any agent of Equitable or the Trustee has or will have any responsibility or liability for:

any aspect of DTC's records or any Participant's or Indirect Participant's records relating to or payments made on account of beneficial ownership interest in the Global Notes or for maintaining, supervising or reviewing any of DTC's records or any Participant's or Indirect Participant's records relating to the beneficial ownership interests in the Global Notes; or

any other matter relating to the actions and practices of DTC or any of its Participants or Indirect Participants.

DTC has advised Equitable that its current practice, upon receipt of any payment in respect of securities such as the exchange notes (including principal and interest), is to credit the accounts of the relevant Participants with the payment on the payment date unless DTC has reason to believe it will not receive payment on such payment date. Each relevant Participant is credited with an amount proportionate to its beneficial ownership of an interest in the principal amount of the relevant security as shown on the records of DTC. Payments by the Participants and the Indirect Participants to the beneficial owners of exchange notes will be governed by standing instructions and customary practices and will be the responsibility of the Participants or the Indirect Participants and will not be the responsibility of DTC, the Trustee or Equitable. Neither Equitable nor the Trustee will be liable for any delay by DTC or any of its Participants in identifying the beneficial owners of the exchange notes, and Equitable and the Trustee may conclusively rely on and will be protected in relying on instructions from DTC or its nominee for all purposes.

Subject to the transfer restrictions set forth under "Notice to Investors," transfers between Participants in DTC will be effected in accordance with DTC's procedures, and will be settled in same-day funds, and transfers between participants in Euroclear and Clearstream will be effected in accordance with their respective rules and operating procedures.

Subject to compliance with the transfer restrictions applicable to the exchange notes described herein, cross-market transfers between the Participants in DTC, on the one hand, and Euroclear or Clearstream participants, on the other hand, will be effected through DTC in accordance with DTC's rules on behalf of Euroclear or Clearstream, as the case may be, by its respective depository; however, such cross-market transactions will require delivery of instructions to Euroclear or Clearstream, as the case may be, by the counterparty in such system in accordance with the rules and procedures and within the established deadlines (Brussels time) of such system. Euroclear or Clearstream, as the case may be, will, if the transaction meets its settlement requirements, deliver instructions to its respective depository to take action to effect final settlement on its behalf by delivering or receiving interests in the relevant Global Note in DTC, and making or receiving payment in accordance with normal procedures for same-day funds settlement applicable to DTC. Euroclear participants and Clearstream participants may not deliver instructions directly to the depositories for Euroclear or Clearstream.

DTC has advised Equitable that it will take any action permitted to be taken by a holder of exchange notes only at the direction of one or more Participants to whose account DTC has credited the interests in the Global Notes and only in respect of such portion of the aggregate principal amount

of the exchange notes as to which such Participant or Participants has or have given such direction. However, if there is an Event of Default under the exchange notes, DTC reserves the right to exchange the Global Notes for legended exchange notes in certificated form, and to distribute such exchange notes to its Participants.

Although DTC, Euroclear, and Clearstream have agreed to the foregoing procedures to facilitate transfers of interests in the Rule 144A Global Notes and the Regulation S Global Notes among participants in DTC, Euroclear, and Clearstream, they are under no obligation to

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perform or to continue to perform such procedures, and may discontinue such procedures at any time. Neither Equitable nor the Trustee nor any of their respective agents will have any responsibility for the performance by DTC, Euroclear or Clearstream or their respective participants or indirect participants of their respective obligations under the rules and procedures governing their operations.

### **Exchange of Global Notes for Certificated Exchange Notes**

A Global Note is exchangeable for definitive exchange notes in registered certificated form ("Certificated Exchange Notes") if:

DTC (a) notifies Equitable that it is unwilling or unable to continue as depository for the Global Notes or (b) has ceased to be a clearing agency registered under the Exchange Act and, in either case, Equitable fails to appoint a successor depository;

in the case of a Global Note held for an account of Euroclear or Clearstream, either as the case may be, (a) is closed for business for a continuous period of 14 days (other than by reason of statutory or other holidays), or (b) announces an intention permanently to cease business or does in fact do so;

Equitable, at its option, notifies the Trustee in writing that it elects to cause the issuance of the Certificated Exchange Notes; or

there has occurred and is continuing an Event of Default with respect to the exchange notes.

In addition, beneficial interests in a Global Note may be exchanged for Certificated Exchange Notes upon prior written notice given to the Trustee by or on behalf of DTC in accordance with the Indenture. In all cases, Certificated Exchange Notes delivered in exchange for any Global Note or beneficial interests in Global Notes will be registered in the names, and issued in any approved denominations, requested by or on behalf of the depository (in accordance with its customary procedures) and will bear the applicable restrictive legend referred to in "Notice to Investors," unless that legend is not required by applicable law.

### **Exchange of Certificated Exchange Notes for Global Notes**

Certificated Exchange Notes may not be exchanged for beneficial interests in any Global Note unless the transferor first delivers to the Trustee a written certificate (in the form provided in the Indenture) to the effect that such transfer will comply with the appropriate transfer restrictions applicable to such exchange notes. See "Notice to Investors."

### **Same Day Settlement and Payment**

Equitable will make payments in respect of the exchange notes represented by the Global Notes (including principal, premium, if any, interest, and additional interest, if any) by wire transfer of immediately available funds to the accounts specified by the Global Note holder. Equitable will make all payments of principal, interest, and premium, with respect to Certificated Exchange Notes by wire transfer of immediately available funds to the accounts specified by the holders of the Certificated Exchange Notes or, if no such account is specified, by mailing a check to each such Holder's registered

address. The exchange notes represented by the Global Notes are expected to trade in DTC's Same-Day Funds Settlement System, and any permitted secondary market trading activity in such exchange notes will, therefore, be required by DTC to be settled in immediately available funds. Equitable expects that secondary trading in any Certificated Exchange Notes will also be settled in immediately available funds.

Because of time zone differences, the securities account of a Euroclear or Clearstream participant purchasing an interest in a Global Note from a Participant in DTC will be credited, and any such crediting will be reported to the relevant Euroclear or Clearstream participant, during the securities settlement processing day (which must be a business day for Euroclear and Clearstream) immediately following the settlement date of DTC. DTC has advised Equitable that cash received in Euroclear or Clearstream as a result of sales of interests in a Global Note by or through a Euroclear or Clearstream participant to a Participant in DTC will be received with value on the settlement date of DTC but will be available in the relevant Euroclear or Clearstream cash account only as of the business day for Euroclear or Clearstream following DTC's settlement date.

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**CERTAIN U.S. FEDERAL INCOME TAX CONSIDERATIONS**

The following discussion, including the opinion of counsel described below, is based upon current provisions of the Internal Revenue Code of 1986, as amended (the "Code"), applicable Treasury regulations, judicial authority, and administrative rulings and practice as of the date hereof. The Internal Revenue Service (the "IRS") may take a contrary view, and no ruling from the IRS has been or will be sought. Legislative, judicial or administrative changes or interpretations may be forthcoming that could alter or modify the following statements and conditions. Any changes or interpretations may or may not be retroactive and could affect the tax consequences to holders. The discussion does not address all the tax consequences that may be relevant to a particular holder or to certain holders subject to special treatment under U.S. federal income tax laws (including, but not limited to, certain financial institutions, tax-exempt organizations, insurance companies, broker-dealers, and persons that have a functional currency other than the U.S. Dollar or persons in special circumstances, such as those who have elected to mark securities to market or those who hold exchange notes as part of a straddle, hedge, conversion transaction, or other integrated investment).

The exchange of the original notes for exchange notes pursuant to the exchange offer will not be treated as an "exchange" for federal income tax purposes because the exchange notes will not be considered to differ materially in kind or extent from the original notes. Rather, the exchange notes received by a holder will be treated as a continuation of the original notes in the hands of such holder. As a result, there will be no federal income tax consequences to holders exchanging original notes for exchange notes pursuant to the exchange offer. The foregoing is based upon the Code, the Treasury Department regulations promulgated or proposed thereunder and administrative and judicial interpretations thereof, all as of the date hereof and all of which are subject to change, possibly on a retroactive basis. We have not sought any ruling from the IRS with respect to the statements made and the conclusions reached in this summary, and we cannot assure you that the IRS will agree with such statements and conclusions.

This discussion is for general information only. We recommend that each holder consult his own tax advisor as the particular tax consequences of exchanging such holder's original notes for exchange notes, including the applicability and effect of any state, local or foreign tax law.

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**PLAN OF DISTRIBUTION**

Each broker-dealer that receives exchange notes for its own account in the exchange offer must acknowledge that it will deliver a prospectus in connection with any resale of exchange notes. Broker-dealers may use this prospectus, as it may be amended or supplemented from time to time, in connection with resales of exchange notes received in exchange for original notes if the broker-dealer acquired the original notes as a result of market-making activities or other trading activities. We have agreed that for a period of 180 days after the effective date of the registration statement of which this prospectus is a part we will make this prospectus, as amended or supplemented, available to any broker-dealer who requests it in the letter of transmittal for use in connection with any such resale. In addition, until \_\_\_\_\_, 2003, all dealers effecting transactions in the exchange notes may be required to deliver a prospectus.

We will not receive any proceeds from any sale of exchange notes by broker-dealers or other persons. Broker-dealers may from time to time sell exchange notes received for their own accounts in the exchange offer in one or more transactions:

in the over-the-counter market;

in negotiated transactions;

through the writing of options on the exchange notes or a combination of such methods of resale;

at market prices prevailing at the time of resale;

at prices related to such prevailing market prices; or

at negotiated prices.

Broker-dealers may resell exchange notes directly to purchasers or to or through brokers or dealers who may receive compensation in the form of commissions or concessions from any broker-dealer and/or the purchasers of the exchange notes. Any broker-dealer that resells exchange notes that were received by it for its own account pursuant to the exchange offer and any broker or dealer that participates in a distribution of the exchange notes may be deemed to be "underwriters" within the meaning of the Securities Act, and any profit on any resale of exchange notes and any commissions or concessions received by any such persons may be deemed to be underwriting compensation under the Securities Act. The letter of transmittal states that by acknowledging that it will deliver and by delivering a prospectus, a broker-dealer will not be deemed to admit that it is an "underwriter" within the meaning of the Securities Act.

We have agreed to pay all expenses incident to our performance of, or compliance with, the registration rights agreement and will indemnify the holders of the notes (including any broker-dealers) against liabilities under the Securities Act.

By its acceptance of the exchange offer, any broker-dealer that receives exchange notes pursuant to the exchange offer agrees to notify us in writing before using the prospectus in connection with the sale or transfer of exchange notes. The broker-dealer further acknowledges and agrees that, upon receipt of notice from us of the happening of any event which makes any statement in the prospectus untrue in any material respect or which requires the making of any changes in the prospectus to make the statements in the prospectus not misleading or which may impose upon us disclosure obligations that may have a material adverse effect on us, which notice we agree to deliver promptly to the broker-dealer, the broker-dealer will suspend use of the prospectus until we have notified the broker-dealer that delivery of the prospectus may resume and have furnished to the broker-dealer copies of any amendment or supplement to the prospectus. We have agreed in the registration rights agreement that for a period of 180 days after the effective date of the registration statement of which this prospectus is

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a part we will make this prospectus, as amended or supplemented, available to any broker-dealer who requests it in writing for use in connection with any such resale.

#### **LEGAL MATTERS**

Certain legal matters in connection with the notes will be passed upon for us by Reed Smith LLP, Pittsburgh, Pennsylvania.

#### **EXPERTS**

The consolidated financial statements of Equitable Resources, Inc. at December 31, 2001 and 2000 and for each of the three years in the period ended December 31, 2001, incorporated by reference in this prospectus and registration statement, have been audited by Ernst & Young LLP, independent auditors, as set forth in their report thereon incorporated by reference herein, and are included in reliance upon such report given on the authority of such firm as experts in accounting and auditing.

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#### **EQUITABLE RESOURCES**

If you are a broker-dealer that receives exchange notes for your own account as a result of market-making or other trading activities, you must acknowledge that you will deliver a prospectus in connection with any resale of the exchange notes. The letter of transmittal accompanying this prospectus states that by so acknowledging and by delivering a prospectus, you will not be deemed to admit that you are an "underwriter" within the meaning of the Securities Act. You may use this prospectus, as we may amend or supplement it in the future, for your resales of exchange notes. We will make this prospectus available to any broker-dealer for use in connection with any such resale for a period of 180 days after the date of expiration of this exchange offer. See "Plan of Distribution."

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**PART II**

**INFORMATION NOT REQUIRED IN PROSPECTUS**

**Item 20. Indemnification of Directors and Officers**

Sections 1741 and 1742 of the Pennsylvania Business Corporation Law of 1988 (the "PBCL"), provide that a business corporation shall have the power to indemnify any person who was or is a party, or is threatened to be made a party, to any proceeding, whether civil, criminal, administrative or investigative, by reason of the fact that such person is or was a director or officer of the corporation, or is or was serving at the request of the corporation as a director or officer of another corporation or other enterprise, against expenses (including attorneys' fees), judgments, fines, and amounts paid in settlement actually and reasonably incurred by such person in connection with such proceeding, if such person acted in good faith in a manner he reasonably believed to be in, or not opposed to, the best interests of the corporation, and, with respect to any criminal proceeding, had no reasonable cause to believe his conduct unlawful. In the case of an action by or in the right of the corporation, such indemnification excludes judgments, fines, and amounts paid in settlement with respect to such action, and no indemnification shall be made for expenses in respect of any claim, issue or matter as to which such person has been adjudged to be liable to the corporation unless, and only to the extent that, a court determines upon application that, despite the adjudication of liability but in view of all the circumstances, such person is fairly and reasonably entitled to indemnity for the expenses that the court deems proper.

PBCL Section 1744 provides that, unless ordered by a court, any indemnification referred to above shall be made by the corporation only as authorized in the specific case upon a determination that indemnification is proper in the circumstances because the indemnitee has met the applicable standard of conduct. Such determination shall be made:

- (1) by the Board of Directors by a majority vote of a quorum consisting of directors who were not parties to the proceeding;
- (2) if such a quorum is not obtainable, or if obtainable and a majority vote of a quorum of disinterested directors so directs, by independent legal counsel in a written opinion; or
- (3) by the shareholders.

Notwithstanding the above, PBCL Section 1743 provides that to the extent that a director or officer of a business corporation is successful on the merits or otherwise in defense of a proceeding referred to above, or in defense of any claim, issue or matter therein, such person shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by such person in connection therewith.

PBCL Section 1745 provides that expenses (including attorneys' fees) incurred by an officer or director of a business corporation in defending any such proceeding may be paid by the corporation in advance of the final disposition of the proceeding upon receipt of an undertaking to repay the amount advanced if it is ultimately determined that the indemnitee is not entitled to be indemnified by the corporation.

PBCL Section 1746 provides that the indemnification and advancement of expenses provided by, or granted pursuant to, the foregoing provisions is not exclusive of any other rights to which a person seeking indemnification may be entitled under any bylaw, agreement, vote of shareholders or disinterested directors or otherwise, and that indemnification may be granted under any bylaw, agreement, vote of shareholders or directors or otherwise for any action taken or any failure to take any action whether or not the corporation would have the power to indemnify the person under any other provision of law and whether or not the indemnified liability arises or arose from any action by

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or in the right of the corporation, provided, however, that no indemnification may be made in any case where the act or failure to act giving rise to the claim for indemnification is determined by a court to have constituted willful misconduct or recklessness.

Article IV of the by-laws of the Company provides that the directors or officers of the Company shall be indemnified as of right to the fullest extent now or hereafter not prohibited by law in connection with any actual or threatened action, suit or proceeding, civil, criminal, administrative, investigative or other (whether brought by or in the right of the Company or otherwise) arising out of their service to the Company or to another enterprise at the request of the Company.

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PBCL Section 1747 permits a Pennsylvania business corporation to purchase and maintain insurance on behalf of any person who is or was as director or officer of the corporation, or is or was serving at the request of the corporation as a director or officer of another corporation or other enterprise, against any liability asserted against such person and incurred by him in any such capacity, or arising out of his status as such, whether or not the corporation would have the power to indemnify the person against such liability under the provisions described above.

Article IV of the by-laws of the Company provides that the Company may purchase and maintain insurance to protect itself and any director or officer entitled to indemnification under Article IV against any liability asserted against such person and incurred by such person in respect of the service of such person to the Company whether or not the Company would have the power to indemnify such person against such liability by law or under the provisions of Article IV.

The Company maintains directors' and officers' liability insurance covering its directors and officers with respect to liabilities, including liabilities under the Securities Act of 1933, as amended, which they may incur in connection with their serving as such. Under this insurance, the Company may receive reimbursement for amounts as to which the directors and officers are indemnified by the Company under the foregoing by-law indemnification provisions. Such insurance also provides certain additional coverage for the directors and officers against certain liabilities even though such liabilities may not be covered by the foregoing by-law indemnification provision.

As permitted by PBCL Section 1713, the Articles and by-laws of the Company provide that no director shall be personally liable, as such, for monetary damages for any action taken, or failure to take any action, unless the director has breached or failed to perform the duties of his office under Subchapter B "Fiduciary Duty" of Chapter 17 of Subpart B-"Business Corporations" of the Pennsylvania Associations Code or unless such director's breach of duty or failure to perform constituted self-dealing, willful misconduct or recklessness. The PBCL states that this exculpation from liability does not apply to the responsibility or liability of a director pursuant to any criminal statute or the liability of a director for the payment of taxes pursuant to Federal, state or local law. It is uncertain whether this provision will control with respect to liabilities imposed upon directors by Federal law, including Federal securities laws. PBCL Section 1715(d) creates a presumption, subject to exceptions, that a director acted in the best interests of the corporation. PBCL Section 1712, in defining the standard of care a director owes to the corporation, provides that a director stands in a fiduciary relation to the corporation and must perform his duties as a director or as a member of any committee of the Board in good faith, in a manner he reasonably believes to be in the best interests of the corporation and with such care, including reasonable inquiry, skill, and diligence, as a person of ordinary prudence would use under similar circumstances.

The Company has Indemnification Agreements with several key directors and officers Murry S. Gerber, David L. Porges, Johanna G. O'Loughlin, James M. Funk, Gregory R. Spencer, Joseph E. O'Brien, and Philip P. Conti (collectively, the "Indemnitees"). These agreements provide that the Indemnitees will be protected as promised in the Bylaws of the Company (regardless of, among other things, any amendment to or revocation of the Bylaws or any change in the composition of the Company's Board of Directors or an acquisition transaction relating to the Company), advanced

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expenses to the fullest extent of the law and as set forth in the Indemnification Agreements, and, to the extent insurance is maintained, for the continued coverage of the Indemnitees under the Company's Director & Officer insurance policies. The Indemnification Agreements, among other things and subject to certain limitations, indemnify and hold harmless the Indemnitees against any and all reasonable expenses and any all liability and loss incurred or paid by the Indemnitees in connection with any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative or investigative and whether or not by or in the right of Equitable or otherwise, in which the Indemnitees are, were or at any time become parties, or are threatened to be made parties or are involved by reason of the fact that the Indemnitees are or were directors or officers of Equitable or were serving at the request of Equitable.

### **Item 21. Exhibits and Financial Statement Schedules**

(a) A list of exhibits filed with this registration statement on Form S-4 is set forth on the Index to Exhibits and is incorporated in this Item 21 by reference.

All other schedules are not applicable and have therefore been omitted.

### **Item 22. Undertakings**

(a) The undersigned registrant hereby undertakes:

(1)

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To file, during any period in which offers or sales are being made, a post-effective amendment to this registration statement:

- (i) To include any prospectus required by section 10(a)(3) of the Securities Act of 1933;
  - (ii) To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the SEC pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent to more than 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement.
  - (iii) To include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement.
- (2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial *bona fide* offering thereof.
- (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

- (b) The undersigned registrant hereby undertakes to respond to requests for information that is incorporated by reference into the prospectus pursuant to Item 4, 10(b), 11, or 13 of this form, within one business day of receipt of such request, and to send the incorporated documents by first class mail or other equally prompt means. This includes information contained in documents filed

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subsequent to the effective date of the registration statement through the date of responding to this request.

- (c) The undersigned registrant hereby undertakes to supply by means of a post-effective amendment all information concerning a transaction, and the company being acquired involved therein, that was not the subject of and included in the registration statement when it became effective.
- (d) Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers or persons controlling the registrant pursuant to the foregoing provisions, the registrant has been informed that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is therefore unenforceable.

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### SIGNATURES

Pursuant to the requirements of the Securities Act, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the city of Pittsburgh, state of Pennsylvania, on February 13, 2003.

EQUITABLE RESOURCES, INC.

By:

/s/ DAVID L. PORGES

Name: David L. Porges  
 Title: Executive Vice President and  
 Chief Financial Officer

**POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints David L. Porges, his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place, and stead, in any and all capacities, to sign any and all amendments (including post-effective amendments) to this registration statement, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent, full power and authority to do and perform each and every act and thing requisite and necessary to be done, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent, or its or his substitutes, may lawfully do or cause to be done by virtue thereof.

Pursuant to the requirements and the Securities Act of 1933, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

| Signature                                | Title  | Date              |
|--|--|-------------------|
| /s/ MURRY S. GERBER<br>Murry S. Gerber   | Chief Executive Officer; President; Chairman of the Board of Directors; Director | February 13, 2003 |
| /s/ DAVID L. PORGES<br>David L. Porges   | Chief Financial Officer; Executive Vice President; Director                      | February 13, 2003 |
| /s/ PHILIP P. CONTI<br>Philip P. Conti   | Vice President, Finance; Treasurer   | February 13, 2003 |
| /s/ JOHN A. BERGONZI<br>John A. Bergonzi | Vice President; Corporate Controller, Chief Accounting Officer                   | February 13, 2003 |

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|  |          |                   |
|--|----------|-------------------|
| /s/ PHYLLIS A. DOMM, ED.D<br>Phyllis A. Domm, Ed.D   | Director | February 13, 2003 |
| /s/ BARBARA S. JEREMIAH<br>Barbara S. Jeremiah       | Director | February 13, 2003 |
| /s/ E. LAWRENCE KEYES, JR.<br>E. Lawrence Keyes, Jr. | Director | February 13, 2003 |

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|                                 |          |                   |
|---------------------------------|----------|-------------------|
| <u>/s/ THOMAS A. MCCONOMY</u>   | Director | February 13, 2003 |
| Thomas A. McConomy              |          |                   |
| <u>/s/ GEORGE L. MILES, JR.</u> | Director | February 13, 2003 |
| George L. Miles, Jr.            |          |                   |
| <u>/s/ MALCOLM M. PRINE</u>     | Director | February 13, 2003 |
| Malcolm M. Prine                |          |                   |
| <u>/s/ JAMES E. ROHR</u>        | Director | February 13, 2003 |
| James E. Rohr                   |          |                   |
| <u>/s/ DAVID S. SHAPIRA</u>     | Director | February 13, 2003 |
| David S. Shapira                |          |                   |

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RS Draft 2/3/03

INDEX TO EXHIBITS

| <b>Exhibit Number</b> | <b>Exhibit Description</b>   | <b>Method of Filing</b>  |
|-----------------------|--|--|
| 3.01                  | Restated Articles of Incorporation of the Company dated May 1, 2001  | Filed herewith as Exhibit 3.01   |
| 3.02                  | Bylaws of the Company (amended through May 17, 2001)   | Filed herewith as Exhibit 3.02   |
| 4.01(a)               | Indenture with The Bank of New York, as successor to Bank of Montreal Trust Company, as Trustee, dated as of July 1, 1996  | Filed herewith as Exhibit 4.01(a)  |
| 4.01(b)               | Resolutions adopted October 17, 2002 by the Board of Directors establishing the terms of the offering of up to \$200,000,000 aggregate principal amount of 5.15% Notes Due 2012  | Filed herewith as Exhibit 4.01(b)  |
| 4.01(c)               | Officer's Declaration dated November 7, 2002 establishing the terms of the issuance and sale of the Notes of the Company in an aggregate amount of up to \$200,000,000   | Filed herewith as Exhibit 4.01(c)  |
| 4.01(d)               | Officer's Certificate dated November 15, 2002 certifying the terms and form of the Notes in an aggregate amount of up to \$200,000,000   | Filed herewith as Exhibit 4.01(d)  |
| 4.02                  | Purchase Agreement, dated November 7, 2002, by and between the Company and the initial purchasers  | Filed herewith as Exhibit 4.02   |
| 4.03                  | Registration Rights Agreement, dated November 15, 2002, by and between the Company and the initial purchaser   | Filed herewith as Exhibit 4.03   |
| 5.01                  | Opinion of Reed Smith LLP  | Filed herewith as Exhibit 5.01   |
| 10.01                 | Trust Agreement with Pittsburgh National Bank to act as Trustee for Supplemental Pension Plan, Supplemental Deferred Compensation Benefits, Retirement Program for Board of Directors and Supplemental Executive Retirement Plan | Refiled as Exhibit 10.01 to Form 10-K for the year ended December 31, 1999 |
| 10.02                 | Equitable Resources, Inc. Director's Deferred Compensation Plan (Amended and Restated Effective May 16, 2000)  | Filed as Exhibit 10.4 to Form 10-Q for the quarter ended June 30, 2000     |

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| Exhibit Number | Exhibit Description   | Method of Filing   |
|----------------|---|--|
| 10.03          | 1999 Equitable Resources, Inc. Long-Term Incentive Plan (as amended May 26, 1999)   | Filed as Exhibit 10.2 to Form 10-Q for the quarter ended June 30, 1999           |
| 10.04          | 1999 Equitable Resources, Inc. Short-Term Incentive Plan  | Filed as Exhibit 10.04 to Form 10-K for the year ended December 31, 1999         |
| 10.05          | 1999 Equitable Resources, Inc. Non-Employee Directors' Stock Incentive Plan (as amended May 26, 1999)   | Filed as Exhibit 10.1 to Form 10-Q for the quarter ended June 30, 1999           |
| 10.06          | Equitable Resources, Inc. 1994 Long-Term Incentive Plan   | Refiled as Exhibit 10.06 to Form 10-K for the year ended December 31, 1999       |
| 10.07          | Equitable Resources, Inc. and Subsidiaries Deferred Compensation Plan (Amended and Restated Effective May 16, 2000)                           | Filed as Exhibit 10.3 to Form 10-Q for the quarter ended June 30, 2000           |
| 10.08          | Equitable Resources, Inc. Breakthrough Long-Term Incentive Plan with certain executives of the Company (as amended through November 30, 1999) | Filed as Exhibit 10.01 to Form 10-Q for the quarter ended September 30, 2000     |
| 10.09(a)       | Employment Agreement dated as of May 4, 1998 with Murry S. Gerber   | Filed as Exhibit 10.2 to Form 10-Q for the quarter ended June 30, 1998           |
| 10.09(b)       | Amendment No. 1 to Employment Agreement with Murry S. Gerber  | Filed as Exhibit 10.09 (b) to Form 10-K for the year ended December 31, 1999     |
| 10.09(c)       | Amendment No. 2 to Employment Agreement with Murry S. Gerber  | Filed as Exhibit 10.09 (c) to Form 10-Q for the quarter ended September 30, 2002 |
| 10.10          | Change in Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and Murry S. Gerber                              | Filed as Exhibit 10.10 to Form 10-Q for the quarter ended September 30, 2002     |
| 10.11          | Supplemental Executive Retirement Agreement dated as of May 4, 1998 with Murry S. Gerber  | Filed as Exhibit 10.4 to Form 10-Q for the quarter ended June 30, 1998           |
| 10.12          | Amended and Restated Post-Termination Confidentiality and Non-Competition Agreement dated December 1, 1999 with Murry S. Gerber               | Filed as Exhibit 10.12 to Form 10-K for the year ended December 31, 1999         |
| 10.13(a)       | Employment Agreement dated as of July 1, 1998 with David L. Porges  | Filed as Exhibit 10.1 to Form 10-Q for the quarter ended September 30, 1998      |
| 10.13(b)       | Amendment No. 1 to Employment Agreement with David L. Porges  | Filed as Exhibit 10.13(b) to Form 10-K for the year ended December 31, 1999      |
| 10.13(c)       | Amendment No. 2 to Employment Agreement with David L. Porges  | Filed as Exhibit 10.13 (c) to Form 10-Q for the quarter ended September 30, 2002 |
| 10.14          | Change in Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and David L. Porges                              | Filed as Exhibit 10.14 to Form 10-Q for the quarter ended September 30, 2002     |
| 10.15          | Amended and Restated Post-Termination Confidentiality and Non-Competition Agreement dated December 1, 1999 with David L. Porges               | Filed as Exhibit 10.15 to Form 10-K for the year ended December 31, 1999         |
| 10.16          | Change in Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and Gregory R. Spencer                           | Filed as Exhibit 10.16 to Form 10-Q for the quarter ended September 30, 2002     |
| 10.17          | Noncompete Agreement dated December 1, 1999 with Gregory R. Spencer   | Filed as Exhibit 10.17 to Form 10-K for the year ended December 31, 1999         |
| 10.18          | Change in Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and Johanna G. O'Laughlin                        | Filed as Exhibit 10.18 to Form 10-Q for the quarter ended September 30, 2002     |
| 10.19          | Noncompete Agreement dated December 1, 1999 with Johanna G. O'Loughlin  | Filed as Exhibit 10.19 to Form 10-K for the year ended December 31, 1999         |
| 10.20(a)       | Agreement dated May 29, 1996 with Paul Christiano for deferred payment of 1996 director fees beginning May 29, 1996                           | Filed as Exhibit 10.04(a) to Form 10-K for the year ended December 31, 1996      |
| 10.20(b)       | Agreement dated November 26, 1996 with Paul Christiano for deferred payment of 1997 director fees   | Filed as Exhibit 10.04(b) to Form 10-K for the year ended December 31, 1996      |
| 10.20(c)       | Agreement dated December 1, 1997 with Paul Christiano for deferred payment of 1998 director fees  | Filed as Exhibit 10.04(c) to Form 10-K for the year ended December 31, 1997      |
| 10.20(d)       |   |  |

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|          |  |  |
|----------|--|--|
|          | Agreement dated December 15, 1998 with Paul Christiano for deferred payment of 1999 director fees  | Filed as Exhibit 10.19(d) to Form 10-K for the year ended December 31, 1998  |
| 10.20(e) | Agreement dated November 29, 1999 with Paul Christiano for deferred payment of 2000 director fees  | Filed as Exhibit 10.20(e) to Form 10-K for the year ended December 31, 1999  |
| 10.21(a) | Agreement dated May 24, 1996 with Phyllis A. Domm for deferred payment of 1996 director fees beginning May 24, 1996  | Filed as Exhibit 10.14(a) to Form 10-K for the year ended December 31, 1996  |
| 10.21(b) | Agreement dated November 27, 1996 with Phyllis A. Domm for deferred payment of 1997 director fees  | Filed as Exhibit 10.14(b) to Form 10-K for the year ended December 31, 1996  |
| 10.21(c) | Agreement dated November 30, 1997 with Phyllis A. Domm for deferred payment of 1998 director fees  | Filed as Exhibit 10.14(c) to Form 10-K for the year ended December 31, 1997  |
| 10.21(d) | Agreement dated December 5, 1998 with Phyllis A. Domm for deferred payment of 1999 director fees   | Filed as Exhibit 10.14(d) to Form 10-K for theyear ended December 31, 1998   |
| 10.21(e) | Agreement dated November 30, 1999 with Phyllis A. Domm for deferred payment of 2000 director fees  | Filed as Exhibit 10.14(e) to Form 10-K for the year ended December 31, 1999  |
| 10.22(a) | Agreement dated December 31, 1987 with Malcolm M. Prine for deferred payment of 1988 director fees   | Filed as Exhibit 10.21(a) to Form 10-K for the year ended December 31, 1998  |
| 10.22(b) | Agreement dated December 30, 1988 with Malcolm M. Prine for deferred payment of 1989 director fees   | Filed as Exhibit 10.21(b) to Form 10-K for the year ended December 31, 1998  |
| 10.23    | Release Agreement dated December 8, 1999 with John C. Gongas, Jr.  | Filed as Exhibit 10.23 to Form 10-K for the year ended December 31, 1999     |
| 10.24    | Change in Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and James M. Funk   | Filed as Exhibit 10.24 to Form 10-Q for the quarter ended September 30, 2002 |
| 10.25    | Noncompete Agreement dated June 12, 2000 by and between Equitable Resources, Inc. and James M. Funk  | Filed as Exhibit 10.2 to Form 10-Q for the quarter ended June 30, 2000       |
| 10.26    | Change of Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and Philip P. Conti   | Filed as Exhibit 10.26 to Form 10-Q for the quarter ended September 30, 2002 |
| 10.27    | Purchase Agreement by and among Equitable Resources Energy Company, ET Bluegrass Company, EREC Nevada, Inc., and ERI Services, Inc., and AEP Resources, Inc. dated September 12, 1998 for the purchase of midstream assets | Filed as Exhibit 10.5 to Form 10-Q for the quarter ended September 30, 1998  |
| 10.28    | Indemnification Agreement effective July 19, 2000 by and between Equitable Resources, Inc. and James M. Funk   | Filed as Exhibit 10.28 to Form 10-K for the year ended December 31, 2000     |
| 10.29    | Indemnification Agreement effective August 11, 2000 by and between Equitable Resources, Inc. and Philip P. Conti   | Filed as Exhibit 10.29 to Form 10-K for the year ended December 31, 2000     |
| 10.30    | Indemnification Agreement dated January 18, 2001 by and between Equitable Resources, Inc. and Joseph E. O'Brien  | Filed as Exhibit 10.30 to Form 10-K for the year ended December 31, 2000     |
| 10.31    | Change of Control Agreement dated September 1, 2002 by and between Equitable Resources, Inc. and Joseph E. O'Brien   | Filed as Exhibit 10.31 to Form 10-Q for the quarter ended September 30, 2002 |
| 10.32    | Noncompete Agreement dated January 30, 2001 by and between Equitable Resources, Inc. and Joseph E. O'Brien   | Filed as Exhibit 10.32 to Form 10-K for the year ended December 31, 2000     |
| 10.33    | Equitable Resources, Inc. Directors' Deferred Compensation Plan (amended and Restated Effective December 6, 2000)  | Filed as Exhibit 10.1 to Form 10-Q for the quarter ended March 31, 2001      |
| 10.34    | Equitable Resources, Inc. 2001 Short-Term Incentive Plan   | Filed as Exhibit 10.2 to Form 10-Q for the quarter ended March 31, 2001      |
| 10.35    | Equitable Resources, Inc. Deferred Compensation Plan (Amended and Restated March 1, 2001)  | Filed as Exhibit 10.3 to Form 10-Q for the quarter ended March 31, 2001      |
| 10.36    | Equitable Resources, Inc. Production Long-Term Performance Incentive Plan  | Filed as Exhibit 10.4 to Form 10-Q for the quarter ended March 31, 2001      |
| 10.37    | Equitable Resources, Inc. Executive Short-Term Incentive Plan  | Filed as Exhibit 10.1 to Form 10-Q for the quarter ended June 30, 2001       |
| 10.38    | 1999 Equitable Resources, Inc. Long-Term Incentive Plan As Amended and Restated May 18, 2001   | Filed as Exhibit 10.38 to Form 10-Q for the quarter ended September 30, 2002 |
| 10.39    | Equitable Resources, Inc. 2002 Executive Performance Incentive Plan  | Filed as Exhibit 10.1 to Form 10-Q for the quarter ended June 30, 2002       |
| 10.40    | Equitable Resources, Inc. 2002 Short-Term Incentive Plan   | Filed as Exhibit 10.2 to Form 10-Q for the quarter ended June 30, 2002       |

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|       |   |                                 |
|-------|---|---------------------------------|
| 12.01 | Statement regarding computation of ratios   | Filed herewith as Exhibit 12.01 |
| 23.01 | Consent of Independent Auditors   | Filed herewith as Exhibit 23.01 |
| 23.02 | Consent of Reed Smith LLP (included in Exhibit 5.01)  | Filed herewith as Exhibit 5.01  |
| 25.01 | Statement of Eligibility under the Trust Indenture Act of 1939 of The Bank of New York (Form T-1) | Filed herewith as Exhibit 25.01 |
| 99.01 | Letter of Transmittal with Respect to the Exchange Offer  | Filed herewith as Exhibit 99.01 |
| 99.02 | Notice of Guaranteed Delivery with Respect to the Exchange Offer                                  | Filed herewith as Exhibit 99.02 |
| 99.03 | Letter to DTC Participants Regarding Exchange Offer   | Filed herewith as Exhibit 99.03 |
| 99.04 | Letter to Beneficial Holders Regarding the Exchange Offer   | Filed herewith as Exhibit 99.04 |

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