UNITED DOMINION REALTY TRUST INC Form 8-K September 29, 2004

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): September 28, 2004

## UNITED DOMINION REALTY TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland	1-10524	54-0857512
(State or other jurisdiction of	(Commission File Number)	(I.R.S. Employer
incorporation)		Identification No.)

1745 Shea Center Drive, Suite 200, Highlands Ranch, Colorado
(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (720) 283-6120

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### ITEM 8.01. Other Events.

As of September 28, 2004, United Dominion Realty Trust, Inc. (the Company), through its subsidiary, United Dominion Realty, L.P., a Delaware partnership, has during the 2004 fiscal year acquired or proposed to acquire various apartment communities located in Maryland, Tennessee, California and Oregon, for a total purchase price of approximately \$850 million. These apartment communities include Arborview, Calvert s Walk and Liriope, located in Maryland, The Preserve at Brentwood, located in Tennessee, and apartment communities located in California and Oregon to be acquired from Essex Apartment Value Fund, an affiliate of Essex Property Trust, Inc. (the Essex Properties). Accordingly, the Company is hereby filing certain financial information indicated under Rule 3-14 and Article 11 of Regulation S-X relating to the properties known as Arborview, Calvert s Walk, Liriope, The Preserve at Brentwood and ten of the sixteen Essex Properties.

#### ITEM 9.01. Financial Statements and Exhibits.

(a) Financial Statements of Real Estate Operations Acquired.

Arborview, Calvert s Walk and Liriope:

Report of Independent Registered Public Accounting Firm

Combined Statement of Revenue and Certain Expenses for the year ended December 31, 2003

The Preserve at Brentwood:

Report of Independent Registered Public Accounting Firm

Statements of Revenue and Certain Expenses for the year ended December 31, 2003 (audited) and for the three-month period ended March 31, 2004 (unaudited)

The Essex Properties:

Report of Independent Registered Public Accounting Firm

Combined Statements of Revenue and Certain Expenses for the year ended December 31, 2003 (audited) and for the six-month period ended June 30, 2004 (unaudited)

(b) Pro Forma Financial Information.

Pro Forma Condensed Consolidated Balance Sheet as of June 30, 2004 (unaudited)

Pro Forma Condensed Consolidated Statements of Operations for the six-month period ended June 30, 2004 (unaudited) and for the year ended December 31, 2003 (unaudited)

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(c) Exhibits.

Exhibit Number	Description
2.1	Agreement of Purchase and Sale dated as of August 13, 2004, by and between United Dominion Realty, L.P., a Delaware limited partnership, as Buyer, and Essex The Crest, L.P., a California limited partnership, Essex El Encanto Apartments, L.P., a California limited partnership, Essex Hunt Club Apartments, L.P., a California limited partnership, and the other signatories named as Sellers therein.
23.1	Consent of Ernst & Young LLP
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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED DOMINION REALTY TRUST, INC.

By: /s/ CHRISTOPHER D. GENRY Christopher D. Genry

Executive Vice President and Chief

Financial Officer

Date: September 28, 2004

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#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors United Dominion Realty Trust, Inc.

We have audited the accompanying combined statement of revenue and certain expenses of Arborview, Calvert s Walk and Liriope (the Communities) for the year ended December 31, 2003. This combined statement is the responsibility of the management of the Communities. Our responsibility is to express an opinion on this combined statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combined statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying combined statement was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission for inclusion in a Current Report on Form 8-K of United Dominion Realty Trust, Inc., as described in Note 1, and is not intended to be a complete presentation of the Communities revenue and expenses.

In our opinion, the combined statement referred to above presents fairly, in all material respects, the revenue and certain expenses of Arborview, Calvert s Walk and Liriope for the year ended December 31, 2003, in conformity with U.S. generally accepted accounting principles.

/s/ Ernst & Young LLP

Richmond, Virginia March 26, 2004

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# ARBORVIEW, CALVERT S WALK AND LIRIOPE

# **Combined Statement of Revenue and Certain Expenses**

# Year ended December 31, 2003

Rental and other property income	\$ 6,766,553
Rental expenses:	
Personnel	600,961
Utilities	129,870
Repairs and maintenance	496,423
Administrative and marketing	249,259
Real estate taxes and insurance	648,649
Total rental expenses	2,125,162
Town Towns Corporate	
Revenue in excess of certain expenses	\$ 4,641,391

See accompanying notes.

## ARBORVIEW, CALVERT S WALK AND LIRIOPE

## **Notes to Combined Statement of Revenue and Certain Expenses**

#### 1. Basis of Presentation

On December 3, 2003, a subsidiary of United Dominion Realty Trust, Inc. entered into an agreement to purchase Arborview, Calvert s Walk and Liriope (the Communities) from Berkshire Realty Holdings, L.P.

The combined statement of revenue and certain expenses relate to the operations of the Communities and was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission, including Rule 3-14 of Regulation S-X. Accordingly, the accompanying combined statement of revenue and certain expenses has been prepared using the accrual method of accounting, and certain expenses such as depreciation, amortization, income taxes, mortgage interest expense and entity expenses are not reflected in the combined statement of revenue and certain expenses, as required by Rule 3-14 of Regulation S-X of the Securities and Exchange Commission. Consequently, the combined statement of revenue and certain expenses for the period presented is not representative of the actual operations for the period presented, as certain revenues and expenses which may not be in the proposed future operations of the Communities have been excluded in accordance with Rule 3-14 of Regulation S-X.

The Communities consist of the following properties:

	Number of	
Property Name	Units	Location
Arborview	288	Belcamp, MD
Calvert s Walk	276	Belair, MD
Liriope	84	Belcamp, MD

## 2. Summary of Significant Accounting Policies

#### **Revenue Recognition**

The apartment homes are leased under operating leases with terms of generally one year or less. Rental income is recognized as it is earned, which is not materially different than on a straight-line basis.

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## 2. Summary of Significant Accounting Policies (continued)

## **Repairs and Maintenance**

Repairs and maintenance costs are expensed as incurred, while significant improvements, renovations and replacements are capitalized.

## **Estimates**

The preparation of the combined statement in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors United Dominion Realty Trust, Inc.

We have audited the accompanying statement of revenue and certain expenses of The Preserve at Brentwood (the Community) for the year ended December 31, 2003. This statement is the responsibility of the management of the Community. Our responsibility is to express an opinion on this statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission for inclusion in a Current Report on Form 8-K of United Dominion Realty Trust, Inc., as described in Note 1, and is not intended to be a complete presentation of the Community s revenue and expenses.

In our opinion, the statement referred to above presents fairly, in all material respects, the revenue and certain expenses of The Preserve at Brentwood for the year ended December 31, 2003, in conformity with U.S. generally accepted accounting principles.

/s/ Ernst & Young LLP

Richmond, Virginia May 26, 2004

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## THE PRESERVE AT BRENTWOOD

# **Statements of Revenue and Certain Expenses**

	Year ended December 31, 2003	Three-month period ended March 31, 2004 (unaudited)	
Rental and other property income	\$ 3,231,009	\$ 828,719	
Rental expenses:			
Personnel	343,474	94,302	
Utilities	130,898	23,653	
Repairs and maintenance	257,802	47,179	
Management fees	127,661	33,028	
Administrative and marketing	169,062	27,363	
Real estate taxes and insurance	461,828	115,407	
Total rental expenses	1,490,725	340,932	
Revenue in excess of certain expenses	\$ 1,740,284	\$ 487,787	

See accompanying notes.

## THE PRESERVE AT BRENTWOOD

#### **Notes to Statements of Revenue and Certain Expenses**

#### 1. Basis of Presentation

On April 19, 2004, a subsidiary of United Dominion Realty Trust, Inc. entered into an agreement to purchase The Preserve at Brentwood (the Community) from SEA Brentwood LLC.

The statements of revenue and certain expenses relate to the operations of the Community and were prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission, including Rule 3-14 of Regulation S-X. Accordingly, the accompanying statements of revenue and certain expenses have been prepared using the accrual method of accounting, and certain expenses such as depreciation, amortization, income taxes, mortgage interest expense and entity expenses are not reflected in the statements of revenue and certain expenses, as required by Rule 3-14 of Regulation S-X of the Securities and Exchange Commission. Consequently, the statements of revenue and certain expenses for the periods presented are not representative of the actual operations for the periods presented, as certain revenues and expenses which may not be in the proposed future operations of the Community have been excluded in accordance with Rule 3-14 of Regulation S-X.

The accompanying unaudited interim statement of revenue and certain expenses has been prepared pursuant to the rules and regulations of the Securities and Exchange Commission and was prepared on the same basis as the statement of revenue and certain expenses for the year ended December 31, 2003. In the opinion of management of the Community, all adjustments, consisting only of normal recurring adjustments necessary for a fair presentation of the information for this interim period have been made. The revenue in excess of certain expenses for such interim period is not necessarily indicative of the excess of revenue over certain expenses for the full year.

The Community consists of the following:

Property Name	Number of Units	Location
The Preserve at Brentwood	360	Nashville, TN
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#### 2. Summary of Significant Accounting Policies

## **Revenue Recognition**

The apartment homes are leased under operating leases with terms of generally one year or less. Rental income is recognized as it is earned, which is not materially different than on a straight-line basis.

## **Repairs and Maintenance**

Repairs and maintenance costs are expensed as incurred, while significant improvements, renovations and replacements are capitalized.

#### **Estimates**

The preparation of the statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Advertising Costs**

All advertising costs are expensed as incurred and reported on the statements of revenue and certain expenses within the line item. Administrative and marketing. For the year ended December 31, 2003 and for the three-month period ended March 31, 2004, advertising expenses were \$98,208 and \$13,398, respectively.

## 3. Related Party Transactions

Affiliates of the Community performed the property management function and charged total management fees of 4% of rental income for this service for 2003 and the three-month period ended March 31, 2004. Management fees in the amount of \$127,661 and \$33,028 were charged to the Community during 2003 and the three-month period ended March 31, 2004, respectively.

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#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors United Dominion Realty Trust, Inc.

We have audited the accompanying combined statement of revenue and certain expenses of The Essex Properties (the Properties) for the year ended December 31, 2003. This combined statement is the responsibility of the management of the Properties. Our responsibility is to express an opinion on this combined statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combined statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying combined statement was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission for inclusion in a Current Report on Form 8-K of United Dominion Realty Trust, Inc., as described in Note 1, and is not intended to be a complete presentation of the Properties revenue and expenses.

In our opinion, the combined statement referred to above presents fairly, in all material respects, the revenue and certain expenses of The Essex Properties for the year ended December 31, 2003, in conformity with U.S. generally accepted accounting principles.

/s/ Ernst & Young LLP

Richmond, Virginia September 24, 2004

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## THE ESSEX PROPERTIES

# **Combined Statements of Revenue and Certain Expenses**

	Year ended December 31, 2003	Six-month period ended June 30, 2004 (unaudited)
Rental and other property income	\$ 31,638,653	\$ 16,272,821
Rental expenses:		
Personnel	3,086,692	1,594,998
Utilities	1,603,302	769,051
Repairs and maintenance	1,169,249	501,166
Administrative and marketing	1,186,852	582,300
Property management	950,246	480,941
Real estate taxes and insurance	3,470,584	1,782,907
Total rental expenses	11,466,925	5,711,363
Revenue in excess of certain expenses	\$ 20,171,728	\$ 10,561,458

See accompanying notes.

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#### THE ESSEX PROPERTIES

## **Notes to Combined Statements of Revenue and Certain Expenses**

#### 1. Basis of Presentation

On August 13, 2004, a subsidiary of United Dominion Realty Trust, Inc. entered into an agreement to acquire The Essex Properties (the Properties) from certain affiliates of Essex Property Trust (Essex).

The combined statements of revenue and certain expenses relate to the operations of the Properties and were prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission, including Rule 3-14 of Regulation S-X. Accordingly, the accompanying combined statements of revenue and certain expenses have been prepared using the accrual method of accounting, and certain expenses such as depreciation, amortization, income taxes, mortgage interest expense and entity expenses are not reflected in the combined statements of revenue and certain expenses, as required by Rule 3-14 of Regulation S-X of the Securities and Exchange Commission. Consequently, the combined statements of revenue and certain expenses for the periods presented are not representative of the actual operations for the periods presented, as certain revenues and expenses which may not be in the proposed future operations of the Properties have been excluded in accordance with Rule 3-14 of Regulation S-X.

The accompanying unaudited interim combined statement of revenue and certain expenses has been prepared pursuant to the rules and regulations of the Securities and Exchange Commission and was prepared on the same basis as the combined statement of revenue and certain expenses for the year ended December 31, 2003. In the opinion of management of the Properties, all adjustments, consisting only of normal recurring adjustments necessary for a fair presentation of the information for this interim period have been made. The revenue in excess of certain expenses for such interim period is not necessarily indicative of the excess of revenue over certain expenses for the full year.

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## 1. Basis of Presentation (continued)

The Properties are comprised of the following:

Property Name	Number of Units	Location
Andover Park	240	Beaverton, OR
The Hunt Club	256	Lake Oswego, OR
Ocean Villas	119	Oxnard, CA
The Crest at Phillips Ranch	501	Pomona, CA
Rosebeach	174	La Miranda, CA
Foxborough	90	Orange, CA
The Arboretum at Lake Forest	225	Lake Forest, CA
Vista Del Rey	116	Tustin, CA
The Villas at Carlsbad	102	Carlsbad, CA
Coronado North	732	Newport Beach, CA

## 2. Summary of Significant Accounting Policies

## **Revenue Recognition**

The apartment homes are leased under operating leases with terms of generally one year or less. Rental income is recognized as it is earned, which is not materially different than on a straight-line basis.

## **Repairs and Maintenance**

Repairs and maintenance costs are expensed as incurred, while significant improvements, renovations and replacements are capitalized.

#### **Estimates**

The preparation of the combined statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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## 2. Summary of Significant Accounting Policies (continued)

## **Advertising Costs**

All advertising costs are expensed as incurred and reported on the statement of revenue and certain expenses within the line item. Administrative and marketing. For the year ended December 31, 2003 and for the six-month period ended June 30, 2004, advertising expenses were approximately \$589,000 and \$251,000, respectively.

## 3. Related Party Transactions

An affiliate of Essex performed the property management function and charged total management fees of 3% of rental and other property income for this service for 2003 and the six-month period ended June 30, 2004. Management fees in the amount of \$950,246 and \$480,941 were charged to the Properties during 2003 and the six-month period ended June 30, 2004, respectively.

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#### **Pro Forma Condensed Consolidated Balance Sheet**

The accompanying unaudited Pro Forma Condensed Consolidated Balance Sheet of United Dominion Realty Trust, Inc. (the Company ) is presented as if Arborview, Calvert s Walk, Liriope, The Preserve at Brentwood and The Essex Properties had been acquired on June 30, 2004. This Pro Forma Condensed Consolidated Balance Sheet should be read in conjunction with the Pro Forma Condensed Consolidated Statement of Operations for the six-month period ended June 30, 2004 and for the year ended December 31, 2003 and the historical consolidated financial statements and notes thereto of the Company reported on Form 10-Q for the six-month period ended June 30, 2004 and on Form 10-K for the year ended December 31, 2003, as updated on Form 8-K dated August 20, 2004. In management s opinion, all adjustments necessary to reflect the acquisition of Arborview, Calvert s Walk, Liriope, The Preserve at Brentwood and The Essex Properties have been made. The following Pro Forma Condensed Consolidated Balance Sheet is not necessarily indicative of what the actual financial position would have been assuming the above transaction had been consummated at June 30, 2004, nor does it purport to represent the future financial position of the Company.

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# UNITED DOMINION REALTY TRUST, INC.

## PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET

# **JUNE 30, 2004**

## (UNAUDITED AND IN THOUSANDS)

	HISTORICAL AMOUNTS (A)		PRO FORMA ADJUSTMENTS (B)		PRO FORMA AMOUNTS	
Assets Real estate investments, net Cash and cash equivalents Deferred financing costs, net Notes receivable	\$	3,532,509 7,117 21,131 44,586	\$	371,150	\$	3,903,659 7,117 21,131 44,586
Other assets  Total assets	\$	35,629	\$	2,100 373,250	\$	37,729 4,014,222
Liabilities and Stockholders Equity Secured debt Unsecured debt Accrued expenses and other liabilities Distributions payable	\$	999,658 1,267,650 113,100 41,782	\$	159,959 213,291	\$	1,159,617 1,480,941 113,100 41,782
Total liabilities Minority interests Preferred stock Series B Preferred stock Series D Preferred stock Series E Common Stock Other equity	_	2,422,190 89,813 135,400 47,396 56,893 127,771 761,509		373,250		2,795,440 89,813 135,400 47,396 56,893 127,771 761,509
Total stockholders equity	_	1,128,969				1,128,969
Total liabilities and stockholders equity	\$	3,640,972	\$	373,250	\$	4,014,222

See accompanying notes.

## **Notes to Pro Forma Condensed Consolidated Balance Sheet**

- (A) Represents the condensed consolidated balance sheet of the Company as of June 30, 2004, as contained in the historical consolidated financial statements and notes thereto filed on Form 10-Q. This includes the completed acquisition of Arborview, Calvert s Walk, Liriope and The Preserve at Brentwood. These properties were purchased during the six-month period ended June 30, 2004 for a total purchase price of \$94.3 million. These acquisitions were funded through draws under the Company s line of credit facility.
- (B) Represents the proposed acquisition of the Essex Properties for a total purchase price of \$373.3 million of which \$2.1 million has been preliminarily allocated to the acquisition of in-place leases.

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#### **Pro Forma Condensed Consolidated Statements of Operations**

The accompanying unaudited Pro Forma Condensed Consolidated Statements of Operations for the six-month period ended June 30, 2004 and for the year ended December 31, 2003 of the Company is presented as if Arborview, Calvert s Walk, Liriope, The Preserve at Brentwood and the Essex Properties (collectively, the Properties ) had been acquired on January 1, 2003.

These Pro Forma Condensed Consolidated Statements of Operations should be read in conjunction with the historical consolidated financial statements included in the Company s previous filings with the Securities and Exchange Commission.

The unaudited Pro Forma Condensed Consolidated Statements of Operations are not necessarily indicative of what the actual results of operations would have been for the six-month period ended June 30, 2004 or for the year ended December 31, 2003 assuming the above transactions had been consummated on January 1, 2003, nor do they purport to represent the future results of operations of the Company.

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# UNITED DOMINION REALTY TRUST, INC.

## PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

## SIX MONTHS ENDED JUNE 30, 2004 (UNAUDITED AND IN THOUSANDS, EXCEPT PER-SHARE DATA)

		TORICAL OUNTS (A)		PRO FORMA ADJUSTMENTS (B)				
Revenues								
Rental income Non-property income	\$ 	309,745 1,406	\$	19,346	\$ 	329,091 1,406		
Total revenues		311,151		19,346		330,497		
Expenses								
Real estate taxes and insurance		37,788		2,137		39,925		
Personnel		32,210		1,902		34,112		
Utilities		19,123		841		19,964		
Repair and maintenance		19,498		704		20,202		
Administrative and marketing		11,075		690		11,765		
Property management		8,751				8,751		
Other operating expenses		561				561		
Depreciation and amortization		84,474		9,067		93,541		
Interest		58,201		6,162		64,363		
General and administrative		9,381				9,381		
Other expenses		1,783				1,783		
Total expenses		282,845		21,503		304,348		
Income before allocation to minority interests								
and discontinued operations		28,306		(2,157)		26,149		
Minority interests of outside partnerships Minority interests of unitholders in operating		(115)				(115)		
partnerships		(955)		137		(818)		
Income from continuing operations, net of minority interests Distributions to preferred stockholders Premium on preferred share conversion	_	27,236 (10,178) (3,125)		(2,020)	_	25,216 (10,178) (3,125)		
	\$	13,933	\$	(2,020)	\$	11,913		

Income/(loss) from continuing operations available to common stockholders

Income/(loss) from continuing operations available to common stockholders basic and diluted	\$ 0.11	\$ (0.02)	\$ 0.09
Weighted average number of common shares outstanding basic	127,057	127,057	127,057
Weighted average number of common shares outstanding diluted	127,996	127,057	127,996

See accompanying notes.

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# UNITED DOMINION REALTY TRUST, INC.

## PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

## YEAR ENDED DECEMBER 31, 2003

## (UNAUDITED AND IN THOUSANDS, EXCEPT PER-SHARE DATA)

Revenues   Rental income   \$ 581,617   \$ 41,636   \$ 623,253		TORICAL OUNTS (A)			O FORMA MOUNTS	
Non-property income	Revenues					
Total revenues         582,685         41,636         624,321           Expenses         8         41,636         624,321           Real estate taxes and insurance         66,585         4,581         71,166           Personnel         59,419         4,031         63,450           Utilities         34,873         1,864         36,737           Repair and maintenance         37,585         1,923         39,508           Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests of outside partnerships         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           In		\$ 581,617	\$	41,636	\$	623,253
Expenses         Real estate taxes and insurance         66,585         4,581         71,166           Personnel         59,419         4,031         63,450           Utilities         34,873         1,864         36,737           Repair and maintenance         37,585         1,923         39,508           Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689	Non-property income	 1,068				1,068
Expenses         Real estate taxes and insurance         66,585         4,581         71,166           Personnel         59,419         4,031         63,450           Utilities         34,873         1,864         36,737           Repair and maintenance         37,585         1,923         39,508           Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689	Total revenues	582,685		41,636		624,321
Personnel         59,419         4,031         63,450           Utilities         34,873         1,864         36,737           Repair and maintenance         37,585         1,923         39,508           Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626         20,626           Other expenses         4,576         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)						
Utilities         34,873         1,864         36,737           Repair and maintenance         37,585         1,923         39,508           Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626         20,626           Other expenses         4,576         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)         (26,326)	Real estate taxes and insurance	66,585		4,581		71,166
Repair and maintenance         37,585         1,923         39,508           Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626         20,626           Other expenses         4,576         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)         (26,326)	Personnel	59,419		4,031		63,450
Administrative and marketing         21,582         1,605         23,187           Property management         16,873         16,873         16,873           Other operating expenses         1,205         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)         (26,326)	Utilities	34,873		1,864		
Property management         16,873         16,873           Other operating expenses         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)	Repair and maintenance	37,585		1,923		39,508
Other operating expenses         1,205         1,205           Depreciation and amortization         155,216         22,718         177,934           Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)         (26,326)	Administrative and marketing			1,605		
Depreciation and amortization		•				•
Interest         117,416         12,851         130,267           General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)		•				•
General and administrative         20,626         20,626           Other expenses         4,576         4,576           Total expenses         535,956         49,573         585,529           Income/(loss) before allocation to minority interests and discontinued operations         46,729         (7,937)         38,792           Minority interests of outside partnerships         (614)         (614)           Minority interests of unitholders in operating partnerships         5         506         511           Income/(loss) from discontinued operations, net of minority interests         46,120         (7,431)         38,689           Distributions to preferred stockholders         (26,326)         (26,326)	•	·		· ·		
Other expenses 4,576 4,576  Total expenses 535,956 49,573 585,529  Income/(loss) before allocation to minority interests and discontinued operations 46,729 (7,937) 38,792  Minority interests of outside partnerships (614) (614)  Minority interests of unitholders in operating partnerships 5 506 511  Income/(loss) from discontinued operations, net of minority interests 46,120 (7,431) 38,689  Distributions to preferred stockholders (26,326)		•		12,851		•
Total expenses 535,956 49,573 585,529  Income/(loss) before allocation to minority interests and discontinued operations 46,729 (7,937) 38,792  Minority interests of outside partnerships (614) (614)  Minority interests of unitholders in operating partnerships 5 506 511  Income/(loss) from discontinued operations, net of minority interests 46,120 (7,431) 38,689  Distributions to preferred stockholders (26,326)						
Income/(loss) before allocation to minority interests and discontinued operations 46,729 (7,937) 38,792 Minority interests of outside partnerships (614) (614) Minority interests of unitholders in operating partnerships 5 506 511  Income/(loss) from discontinued operations, net of minority interests 46,120 (7,431) 38,689 Distributions to preferred stockholders (26,326)	Other expenses	 4,576				4,576
interests and discontinued operations 46,729 (7,937) 38,792  Minority interests of outside partnerships (614) (614)  Minority interests of unitholders in operating partnerships 5 506 511  Income/(loss) from discontinued operations, net of minority interests 46,120 (7,431) 38,689  Distributions to preferred stockholders (26,326) (26,326)	Total expenses	 535,956		49,573		585,529
Minority interests of outside partnerships (614)  Minority interests of unitholders in operating partnerships  5  506  511  Income/(loss) from discontinued operations, net of minority interests  46,120  Distributions to preferred stockholders  (26,326)  (614)  (614)  (7,431)  (614)	Income/(loss) before allocation to minority					
Minority interests of unitholders in operating partnerships  5 506 511  Income/(loss) from discontinued operations, net of minority interests 46,120 Distributions to preferred stockholders (26,326)  (7,431) 38,689 (26,326)	interests and discontinued operations	46,729		(7,937)		38,792
partnerships 5 506 511  Income/(loss) from discontinued operations, net of minority interests 46,120 (7,431) 38,689  Distributions to preferred stockholders (26,326) (26,326)	•	(614)				(614)
net of minority interests 46,120 (7,431) 38,689 Distributions to preferred stockholders (26,326) (26,326)	•	 5		506		511
Distributions to preferred stockholders (26,326) (26,326)						
·		46,120		(7,431)		38,689
Premium on preferred share conversion (19,271) (19,271)	-					
	Premium on preferred share conversion	(19,271)				(19,271)

Income/(loss) from continuing operations available to common stockholders	\$ 523	\$	(7,431)	\$ (6,908)
Income/(loss) from continuing operations available to common stockholders basic and diluted	\$ 0.00	\$	(0.06)	\$ (0.06)
Weighted average number of common shares outstanding basic	114,672	_	114,672	 114,672
Weighted average number of common shares outstanding diluted	 115,648	_	114,672	 114,672
See accompanying notes.	21			

#### **Table of Contents**

#### **Notes to Pro Forma Condensed Consolidated Statements of Operations**

- (A) Represents the historical consolidated statement of operations of the Company as contained in the historical consolidated financial statements included in previous filings with the Securities and Exchange Commission.
- (B) Represents the pro forma revenues and expenses for the six months ended June 30, 2004 attributable to the Properties as if the acquisitions had occurred on January 1, 2003. Interest expense of \$6.2 million includes pro forma interest of \$4.2 million attributable to new mortgage loans payable and \$2.0 million attributable to draws under the line of credit to fund these acquisitions.
- (C) Represents the pro forma revenues and expenses for the year ended December 31, 2003 attributable to the Properties as if the acquisitions had occurred on January 1, 2003. Interest expense of \$12.9 million includes pro forma interest of \$8.4 million attributable to new mortgage loans payable and \$4.5 million attributable to draws under the line of credit to fund these acquisitions. Depreciation and amortization expense of \$177.9 million includes pro forma amortization expense of \$2.6 million attributed to the acquisition of in-place leases. Depreciation relates to the aggregate purchase price of \$467.6 million less a preliminary allocation to land of \$123.9 million.

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## **EXHIBIT INDEX**

Exhibit Number	Description
2.1	Agreement of Purchase and Sale dated as of August 13, 2004, by and between United Dominion Realty, L.P., a Delaware limited partnership, as Buyer, and Essex The Crest, L.P., a California limited partnership, Essex El Encanto Apartments, L.P., a California limited partnership, Essex Hunt Club Apartments, L.P., a California limited partnership, and the other signatories named as Sellers therein.
23.1	Consent of Ernst & Young LLP