QUEST DIAGNOSTICS INC Form 10-O April 24, 2013 **Table of Contents** 

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-O

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013 Commission file number 001-12215

Quest Diagnostics Incorporated

Three Giralda Farms Madison, NJ 07940 (973) 520-2700

Delaware (State of Incorporation)

16-1387862 (I.R.S. Employer Identification Number)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o (Do not check if a smaller Smaller reporting company o

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of April 19, 2013, there were outstanding 158,029,409 shares of the registrant's common stock, \$.01 par value.

#### Table of Contents

PART 1	I - FINANO	TAL IN	FORMA	TION
ran i	I - FIINAINU	JIALIIN	$\Gamma \cup \Gamma \cup P$	

	Page
Item 1. Financial Statements	1 450
Index to consolidated financial statements filed as part of this report:	
Consolidated Statements of Operations for the Three Months Ended March 31, 2013 and 2012	2
Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2013 and 2012	<u>1</u> 3
Consolidated Balance Sheets as of March 31, 2013 and December 31, 2012	<u>4</u>
Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2013 and 2012	<u>5</u>
Consolidated Statements of Stockholders' Equity for the Three Months Ended March 31, 2013 and 2012	<u>6</u>
Notes to Consolidated Financial Statements	7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	
Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>26</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	
See Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operation	n <u>\$35</u>
Item 4. Controls and Procedures	
Controls and Procedures	<u>35</u>
1	

#### Table of Contents

# QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2013 AND 2012 (unaudited) (in thousands, except per share data)

	Three Months Ended March 31,	
Net revenues	2013	2012 \$1,908,697
Operating costs and expenses:		
Cost of services	1,091,834	1,109,164
Selling, general and administrative	447,869	483,252
Amortization of intangible assets	19,284	18,825
Other operating expense (income), net	666 1 550 653	(363 )
Total operating costs and expenses	1,559,653	1,610,878
Operating income	226,994	297,819
Other income (expense):		
Interest expense, net	(39,865)	(42,102)
Equity earnings in unconsolidated joint ventures	6,146	7,609
Other income, net	3,391	4,756
Total non-operating expenses, net	(30,328)	(29,737)
Income from continuing operations before taxes	196,666	268,082
Income tax expense	73,337	102,562
Income from continuing operations	123,329	165,520
Income from discontinued operations, net of taxes	20,288	2,995
Net income	143,617	168,515
Less: Net income attributable to noncontrolling interests	7,838	9,397
Net income attributable to Quest Diagnostics	\$135,779	\$159,118
Amounts attributable to Quest Diagnostics' stockholders:		
Income from continuing operations	\$115,491	\$156,123
Income from discontinued operations, net of taxes	20,288	2,995
Net income	\$135,779	\$159,118
Earnings per share attributable to Quest Diagnostics' common stockholders - basic:		
Income from continuing operations	\$0.73	\$0.98
Income from discontinued operations	0.13	0.02
Net income	\$0.86	\$1.00
Earnings per share attributable to Quest Diagnostics' common stockholders - diluted:		
Income from continuing operations	\$0.72	\$0.97
Income from discontinued operations	0.13	0.02

Net income	\$0.85	\$0.99
Weighted average common shares outstanding: Basic Diluted	158,098 159,406	158,293 159,706
Dividends per common share The accompanying notes are an integral part of these statements.	\$0.30	\$0.17
2		

#### Table of Contents

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED MARCH 31, 2013 AND 2012 (unaudited) (in thousands)

	Three Months Ended		
	March 31,		
	2013	2012	
Net income	\$143,617	\$168,515	
Other comprehensive income (loss):			
Currency translation	(4,387)	18,216	
Market valuation, net of tax	(58)	201	
Net deferred loss on cash flow hedges, net of tax	210	210	
Other	10		
Other comprehensive income (loss)	(4,225)	18,627	
Comprehensive income	139,392	187,142	
Less: Comprehensive income attributable to noncontrolling interests	7,838	9,397	
Comprehensive income attributable to Quest Diagnostics	\$131,554	\$177,745	
The accompanying notes are an integral part of these statements.			

#### Table of Contents

# QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS MARCH 31, 2013 AND DECEMBER 31, 2012 (in thousands, except per share data)

	March 31, 2013 (unaudited)	December 31, 2012
Assets		
Current assets:		
Cash and cash equivalents	\$133,603	\$295,586
Accounts receivable, net of allowance for doubtful accounts of \$238,574 and \$235,747 at March 31, 2013 and December 31, 2012, respectively	929,966	867,010
Inventories	89,817	